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Travel Daily

First with the news

Friday 7th Jun 2013

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World Rewards shutdown

EXCLUSIVE

THE Travel Corporation's company-wide World Rewards loyalty program is being phased out, and will be fully wound up by 08 Sep this year.

Currently, agents can earn World Rewards points on bookings with Trafalgar, Contiki, Insight, AAT Kings, New Horizons, Uniworld and Creative Holidays, but the company says the elimination of World Rewards will "make way for each of the participating companies to run their own company specific programs".

The Travel Corporation says the decision follows research from

members showing consultants "place a higher value on the rewards and incentives that they receive directly from the individual brands".

World Rewards underwent a major relaunch some years ago (**TD** 01 Oct 09), around the time that Qantas Holidays launched its Trip program.

Bookings made and deposited by 30 Jun will still be eligible to earn World Rewards points, while all pending points will become redeemable around 18 Jul.

"Any points not redeemed will become void after 8 September 2013," the company said, with brand-specific programs to roll out "in 2013 and beyond".

One million miles!

ETIHAD Airways and Virgin Australia have launched a major industry promotion offering travel agents the opportunity to win one million miles, redeemable via either Etihad Guest or Velocity Frequent Flyer.

To enter sell an EY/VA flight from any point in Australia to Abu Dhabi or onward, for travel 01 Jul-31 Dec 2013.

More details on the **front page**.

Happy Birthday, Liz!

THE next issue of **TD** will be on Tue 11 Jun due to the NSW Queen's Birthday public holiday on Mon.

TD today has eight pages of news & photos, a front full page from **Etihad and Virgin Australia**, plus full pages: (**click**)

- AA Appointments jobs
- NTIA

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Baillie Lodges looking at Longitude 131°

VOYAGES Indigenous Tourism today confirmed that it's in negotiations with Baillie Lodges regarding Longitude 131°, the boutique luxury property located near Uluru.

Voyages md Koos Klein said the deal has not been finalised, but "we expect a conclusion within the next few months".

He said that until then it's business as usual at the property, with all sales and marketing enquiries to be directed to Voyages in the meantime.

Baillie Lodges operates Kangaroo Island's Southern Ocean Lodge as well as Capella Lodge on Lord Howe Island, with an additional property in Sydney currently under development.

Aust even more key for G

ADVENTURE tourism specialist G Adventures says Australia is now its second biggest global market, with the local business growing in leaps and bounds.

CEO Bruce Poon Tip, who's currently here as a keynote speaker at the ATEC Symposium in Adelaide and also for last night's sold-out Future of Tourism event in Melbourne, told **TD** that the strong growth is "all because of travel agents," with more than 90% of G Adventures' sales here via the travel trade.

He said G Adventures had grown over 40% this year, "and a big part of that is Australia" which has leapfrogged other markets.

Popular programs among Australian travellers include Asia and Latin America, while Aussies comprise a significant proportion of the G Adventures passenger numbers in the Antarctic.

The company's Australian program, which launched just last Oct, is set to double next year.

Poon Tip said about 20% of pax on the local itineraries are from the domestic market, with the

programs proving very popular.

"We're different - not just coaches on the coast," he said, adding that G had created a range of experiences that "nobody has ever done on our scale".

Poon Tip spoke at ATEC about "building business beyond profits," with sustainable tourism a key part of the G philosophy.

Evergreen webinars

FIVE hundred Passport to Rewards points will be awarded to every agent tuning in to an upcoming Evergreen Tours webinar about its recently launched 2014 North USA and Canada tour range (**TD** 24 May).

The webinar will serve as an opportunity to learn more about the range with a place on a choice of over 40 itineraries up for grabs.

Two sessions are being held on Wed 19 Jun, at 8am AEST and again at 8am west-coast time.

To register for the east-coast session, see www.bit.ly/evgreast, or click on www.bit.ly/evgrwest to view the west coast session.

CTM gets SMART

LISTED TMC Corporate Travel Management has announced the launch of a new "dedicated in-house technology solutions architecture" which it's calling CTM SMART Technology.

The system is claimed to "advance corporate travel technology in new ways," moving into a more rapid development framework and creating an environment that is "scalable but also localised and nimble".

CTM Head of Marketing and Technology Solutions, Tom Clark, said that client side web development which offers a customised and intuitive experience "will be a major focus for us moving forward".

The first stages of the SMART technology will be released in Australia in the coming months.

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ONGOING - ALICE SPRINGS
Administrative Officer 5 Remuneration Package Range
\$78 213 - \$82 213
(Comprising salary \$67 852 - \$71 386, superannuation, leave loading and the value of 2 weeks extra recreational leave).

Tourism NT has an exciting new opportunity within its International Marketing team. Based in Alice Springs and working in conjunction with international representative agencies, this position coordinates international traditional and social media programs in the Northern Territory.

Applicants with high level written and oral communication skills, practical understanding of public relations and social media and international leisure markets are encouraged to apply.

APPLICATIONS CLOSE: Sunday 16th June 2013

To obtain a position description visit www.nt.gov.au/jobs or Tel: 1300 659 247. Applicants are required to address the selection criteria and quote the position number 20130018.

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Travel Daily

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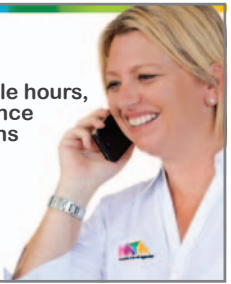
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ATEC to appeal to students

SCHOOL leavers, university students & those seeking career changes will be encouraged to investigate a job in the tourism industry through a new initiative to be unveiled today by the Australian Tourism Export Council.

ATEC managing director Felicia Mariani will launch the initiative, named Tourism Link in her address at the ATEC Symposium, currently underway in Adelaide.

To be launched in partnership with learning and development firm AVANA, the program will offer a combination of practical workshops with work experience in the industry.

This experience will then be able to be applied as course credit towards the attainment of a nationally recognised Certificate III in Tourism & Business, potentially leading to a career in the industry.

Mariani said the aim of the initiative will be to provide some of the necessary skills and experience to help job-seekers find work and develop careers in the tourism industry.

"ATEC is pleased to be a founding partner in this innovative program that will help to support our members in connecting you with a skilled and reliable pool of employees for your business," she told members.

More from ATEC on **page 5**.

Mantra EOFY specials

DISCOUNTS on room rates of up to 20% are available at forty participating Mantra Group properties in an End-of-Financial-Year sale launched by the group.

The promotion is available in the GDS under the Mantra code of MP and rate code of "More Possibilities," with offers valid for sale and travel until 31 Aug and all commissionable at 10%.

"We envisage this sale to produce in excess of 4,500 room nights between now and the end of August," Mantra Group national sales manager - consortia Chris Day said.

More travel specials on **page 7**.

Trafalgar America out

TRAFALGAR today released its North America and South America programs for 2014, with md Matthew Cameron-Smith telling **TD** that both continents have seen a very strong performance for the company over the last 12 months.

The 2014 US/Canada brochure features 51 holidays including a new 10 day "Florida Fun in the Sun" family experience, and a 14-day "Best of the West" program.

Trafalgar has also added new 'Be My Guest' experiences, including a meal in a Santa Barbara mansion hosted by a local organic farmer and celebrity chef.

The year-round program also features a Christmas in New York program and an 11-day Western Canada festive season holiday.

The tour operator has extended its new early payment discount offer to the Americas programs, meaning customers can save 10% if they book and pay in full before 31 Oct this year, valid for all itineraries.

South America has also grown strongly for Trafalgar, with this year's program also offering enhanced Be My Guest experiences and a new 22-day 'Icons of South America' trip.

See www.trafalgar.com.

Date of FJ rebranding

AIR Pacific will cease to exist in its current form from Thu 27 Jun, when it resumes life under the name of Fiji Airways.

With two new Airbus A330 aircraft now delivered and a third due later this year, the carrier will adopt its new uniforms (**TD** 17 Oct), along with a brand new website from this date.



Window Seat

MARTIN Handford's eternally cheerful explorer Wally, of the Where's Wally book franchise, has been enlisted to promote the many highlights of New York City to family travellers.

Wally will serve as New York City's fifth Family Ambassador, appearing in a series of online promotions for city attractions, parks, hotels and eateries across New York City's five boroughs.

A special Where's Wally edition of the New York Explorer Pass is available to buy online.

Wally, known in some places around the world as Waldo, will be on www.nycgo.com/waldo and follows Sesame Street, Dora the Explorer, The Smurfs and the Muppets as characters to hold the Family Ambassador role for the city.

LAS Vegas is set to get bigger, only this time, a LOT bigger.

Plans have been revealed for the development of a behemoth complex consisting of six hotels, 39 casinos, indoor and outdoor theme parks and much more, to be located just off The Strip.

To be constructed by Eurasia Resorts International, who have described it as the "most compelling, must see, play and shop experience in the world".

Other features of the project include the world's largest Ferris wheel at 800ft high, three PGA standard golf courses, a 15m square ft shopping mall and a 6m square-ft convention centre.

Construction is expected to begin in the second half of 2014.

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737 gives QF 101 reasons to smile



ABOVE: Qantas this week took possession of its latest set of wings, a Boeing 737-800, registered as VH-XZG, delivered

straight from the Renton facility. Cabin crew for the ferry flight home are **pictured** here with the brand new bird, QF's 101st 737.

EK salutes the Queen

EMIRATES has released special transTasman fares to New Zealand in celebration of the Queen's Birthday long weekend.

Return fares to Auckland start from \$401 or \$1,394 in Business Class, with Christchurch on sale from \$392 or \$1,402 in Business.

Fares are valid for sale to 11 Jun with more info at 1300 303 777.

TripAdvisor compares

LAUNCHED globally yesterday, TripAdvisor has paired up real-time hotel pricing with more than 100-million reviews on its sites.

The all-in-one Hotel Price Comparison Search offers the current price of the subject hotel in the review on multiple booking platforms without pop-up screens launching for each source site.

SQ to push for Africa

SINGAPORE Airlines is set to join forces with its Changi Airport hub and South African Tourism to engage in a number of campaigns promoting visits to the continent.

The three entities signed a Memorandum of Cooperation, with \$1m to be invested around SQ's daily Johannesburg services and four weekly to Cape Town.

CX website upgrades

CATHAY Pacific will undertake a significant upgrade of its flagship website and mobile portal, with both sites to be down temporarily over the weekend of 22-23 Jun.

Both sites will be inaccessible from 1am-11am AEST on 23 Jun, including online check-in, booking management services and mobile boarding pass retrieval services.

Once complete, the site will boast a new look, improved site navigation and structure.

Reservations and service centres will remain open as normal, and there will be no changes to flight schedules or aircraft operations.

Multi-platform match

EXPEDIA has expanded its price match policy to cover travel bookings made on multiple platforms including smartphones.

The policy applies to hotels, flights and holiday packages, with a price match available on a publically available match within 24 hours of booking and actioned via a refund of the difference.

Price matches can also be applied to Expedia's flexible travel payment program, enabling the customer to pay the lower price directly to the hotel at check-in.

Now 14 flights each week to Manila

4 x B777 direct flights from SYD
3 x B777 direct flights from MEL
4 x A320 flights from PER/DRW
3 x A320 flights from BNE/DRW

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Philippine Airlines

Sth America Getaway

SCENIC Tours' range of South American product will feature in three full half-hour episodes of Channel 9 travel program *Getaway*, starting tomorrow and also airing on 15 Jun and 22 Jun.

Host Catriona Rowntree and the team will participate in a variety of Scenic Tours journeys across the continent, ranging from rail journeys in the Andes to Machu Picchu, Iguazu Falls and more. *Getaway* screens at 5:30pm.

More baggage on DL

DELTA Air Lines has increased its checked baggage allowance for Economy Class tickets between Sydney and Los Angeles from one to two free pieces per person.

The change is valid on DL tickets sold from 01 Jun for travel from 01 Jul on DL services from Australia and New Zealand on flights to North & South America.

Delta codeshare flights on Virgin Australia metal already offer two bags under VA's luggage policy.

The Jetset Travelworld Group



Reservations & Ticketing Manager Hawaiian Airlines Sydney

Your new position as Reservations & Ticket Office Manager representing Hawaiian Airlines will see you provide corporate customers with information on airline products.

You will be responsible for:

- Monitoring Passenger Sales consultant's performance to provide first level feedback to Operations Manager on staff and any operational problems to ensure the highest standards of customer service is delivered.
- Providing point of contact for the resolution of customer relation's issues, taking ownership to ensure corrective action taken.

Key Challenges to be successful in this role;

- Ensure the team delivers excellent customer service in a professional and efficient manner.
- Ensure customers receive an accurate, efficient and complete travel service.
- Contribute to creating and maintaining a highly motivated, professional and enthusiastic team.

5years Reservations & Ticket Office experience in a supervisory capacity is essential.

Have at least 5 direct reports.

- Strong verbal and written communication skills;
- Strong time management skills and capable of handling multiple tasks;
- Appropriate Travel qualifications including Fares and Ticketing 1 & 2

Sound knowledge in Sabre will be an added advantage Knowledge in Microsoft, programmes, Word, Excel, & Power Point

If you would like to apply for this position please send your written CV to DilliC@Hawaiianair.com.au by Friday, 21 June 2013.

Only short listed applicants will be contacted and the successful candidate must have a Full Time legal work permit in Australia.

Parkes air upgrade

THE Federal Government will contribute \$1.5m from the Regional Development Australia fund towards an upgrade project to be carried out at Parkes Airport.

Works will include an extension to the existing terminal, enabling the facility to cater for projected increases in passenger numbers to 40,000 annually by 2018.

The project is expected to be completed by mid-2016.

ACTE Forum sold out

CAPACITY has been reached for the upcoming ACTE Executive Education Forums at Melbourne's Westin Hotel and the Sheraton on the Park in Sydney, with online registrations now closed.

A waitlist has been created for both events, for those interested in securing a last-minute place advised to email akelly@acte.org.

QFFF insurance points

EXTRA Qantas Frequent Flyer points are available on Annual Multi-Trip, Int'l Comprehensive or Domestic travel insurance policies purchased through HCF by 30 Jun.

One point can be earned for each dollar spent on new policies.

APTT airfares training

AGENTS wishing to develop their knowledge of GDS airfares can enrol in one of two upcoming intakes in a five-day fares course.

Intakes for the Industry Fares 1 course runs from 15-19 Jul, and then again from 16-20 Dec.

The tuition is run by Australian Pacific Travel & Tourism, with the course priced at \$995 plus textbooks, with corporate rates available for businesses wishing to enrol two or more staff.

For more information, email info@aptt.edu.au.

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Symposium opening showcase



HIGHLIGHTING the variety of visitor experiences available in the state, the South Australian Tourism Commission kicked off the 2013 ATEC Symposium with a 'Destination Showcase' dinner event attended by more than 260 members of the inbound industry.

Attendees packed into the Dunstan Playhouse at the Adelaide Festival Theatre to enjoy a preview performance of two acts from the Adelaide Cabaret Festival ahead of opening night.

Among the acts who performed included singing superstar Kate Ceberano, Amelia Ryan and 1980s star & new author Molly Ringwald.

SATC also screened its latest TV commercial about the Barossa Valley and were briefed about upcoming promotion campaigns.

Ceberano is **pictured** above second from right with South Australian Minister for Tourism Leon Bignell, Australian Tourism Export Council managing director Felicia Mariani and South Australian Tourism Commission ceo Rodney Harrex.

No back-up cash plan

RESEARCH commissioned by Virgin Australia frequent flyer program Velocity has found 37% of travellers prefer to take large amounts of cash with them on holidays rather than load funds onto a travel card.

The poll of 1,255 Australians aged between 18-64, conducted by Galaxy Research on behalf of the carrier, also revealed one in five people carry three or more credit cards with them on trips.

Velocity Frequent Flyer is preparing to launch its Global Wallet later this year (**TD** 18 Apr), which will consist of a prepaid travel money card on one side of new-look membership cards.

Record Hawaii visits

TOURIST arrivals to Hawaii from the Oceania region grew at a massive 39% year-on-year in the month of Apr alone, according to figures released this week from Hawaii Tourism Oceania.

Air capacity leapt an amazing 80.1% due to a tripling in seat capacity from Auckland.

Tourism election key

THE Australian Tourism Export Council has today presented representatives from both the Labor & Coalition political parties with its 2013 Election Priorities document ahead of the Sep poll.

The document urges the parties not to underestimate the value of tourism to state and national economies, with export tourism valued as a \$30b industry.

ATEC managing director Felicia Mariani said tourism should be looked upon as a priority in the wake of recent declines in mining and automotive production fields.



Inbound Sales Manager

Europcar Australia is seeking an Inbound Sales Manager to build and implement sales strategies and lead tactical sales activities that will enable targeted revenues from the Leisure market. In this dynamic and challenging role your focus will be on the development of the International, Inbound & domestic tour operator market by generating new business and increasing revenue through existing partnerships.

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- Developing and implementing promotional initiatives to exploit market opportunities
- Conducting direct negotiations with key clients and monitoring contract performance
- Developing sales strategies to successfully attract targeted accounts
- Building relationships with clients and key market players
- Attending trade shows

To be successful with your application you must have:

- An understanding of travel agency booking systems and processes
- Flexibility to travel both domestically and internationally
- Business development experience in car rental or wider travel industry

Based at HQ Melbourne, this is a fantastic senior career opportunity for an experienced travel industry professional. Please forward your application to Human Resources, anna.dixon@europcar.com quoting reference number 'HO 19/13.'



FIVE lucky agents from Flight Centre & five from Escape Travel recently jetted off to Penang and Kuala Lumpur in Malaysia courtesy of Creative Holidays and Malaysia Airlines.

The group spent two nights at the Golden Sands Hotel in Penang, very popular with the Australian market, before setting into the Berjaya Times Square in the Malaysia capital city of KUL.

One of the highlights enjoyed by the group included a visit to the Berjaya Times Square theme park where the bravest climbed into Asia's largest indoor roller coaster, known as the Supersonic Odyssey, for a white-knuckle ride. Kuala Lumpur's is well known for its shopping offerings, which

were readily sampled by the group during their visit.

Pictured above at the Berjaya Kuala Lumpur, from left is May Cheong, Berjaya Times Square; Nadine O'Connell, Escape Travel Subiaco; Megan Minas, Flight Centre Kwinana; Kimberley Haydock, Flight Centre Bullcreek; Harleigh Appleby, Flight Centre Rockingham; Amy Paton, Flight Centre Melville; Ireen Chew, Berjaya Times Square and Scott Hosking from Malaysia Airlines.

A whale of a season

SEA World on the Qld Gold Coast says the 2013 whale watching season is off to a "bumper" start, with thousands of humpbacks expected to pass along the east coast between now and Nov on their annual migration to warmer waters.

NT targets for 2020

ANNUAL growth of 3.1%, an additional \$535m in visitor spend and a goal of 1.7m tourists per year have been identified as goals for the Northern Territory to reach by the year 2020.

Tourism Minister Matt Conlan released the territory's draft Tourism Vision 2020 blueprint, with a goal to deliver \$2.2b in annual visitor spend per year.

The draft strategy identifies a number of key areas marked for growth including sporting events such as the V8 Supercars race, as well as areas such as workforce capacity and infrastructure.

Building further on traditional visitor markets such as the UK, Europe, North America & Japan formed part of the plan, along with the implementation of a China Market Activation Plan as well as targeting new "high growth potential markets from the East," it said.

KQ to Livingstone

TRAVELLERS now have a new way to visit Africa's stunning Victoria Falls, with the launch yesterday of the inaugural Kenya Airways flight from Nairobi to Livingstone in Zambia.

An intrepid *Travel Daily* reporter was on location at the Zambezi Sun Hotel for welcome celebrations (with preparations **pictured** below) attended by key government officials and Kenya Airways staff.

It's KQ's sixtieth destination, with the triangular service operating thrice weekly via Harare in Zimbabwe.

Tourism officials in both Zambia and Kenya say the service will help promote "intra-regional packaging" of tourism products.



VS drops Ghana

VIRGIN Atlantic is set to cease operations from London to Accra, with GDS displays showing reservations for the five weekly flights closed effective 23 Sep.

Advantage wholesalers - CATO

THE Council of Australian Tour Operators this week unveiled a new logo as part of an initiative which aims to emphasise the importance of the role of CATO members to travel agents and consumers.

Featuring the tag line *The CATO Advantage - Integrity and Commitment*, the logo (right) was unveiled along with collateral for members to use on their brochures and websites promoting their ease of booking, focus on service, experience, trust and 24/7 support.

Re-elected CATO chairman Rod Eather said that with



the transition from the TCF to ATAS (**TD** yesterday), "it is extremely important that agents and the public remain confident and reassured that their travel arrangements are best looked after when dealing with accredited, trusted CATO members".

Other CATO initiatives include a refreshed website, while committee member Sarah Anderson from GTI Tourism is set to assist with introducing a blog, Facebook page and Twitter feed.

TSA drops knife fight

THE US Transportation Security Administration has reversed a previous decision to allow small knives to be taken on flights inside passengers carry-on luggage.

The TSA said the move follows "extensive engagement" with a range of stakeholders.

GA date with SkyTeam

GARUDA Indonesia will formally ascend into the ranks of the SkyTeam airline alliance in Mar next year, becoming the 20th member carrier and second in the south-east Asia region.

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To apply, forward your CV and covering letter to recruitment@globusfamily.com.au with the position title in the subject line by

Friday 14th June, 2013.

For more information on LinkedIn Click Here [LinkedIn](#)





AMONG more than 80,000 mad rugby league fans packed into Sydney's ANZ Stadium for State of Origin Game 1 this week was this group of top-selling APT agents.

The touring firm hosted the group to the amazing atmosphere at the game, bearing witness to a 14-6 win by NSW to take the lead in the series before Game 2 in Brisbane later this month.

The group were decked out in blue themselves, nailing their state colours firmly to their masts.

Pictured above at the game in the back row from left are Craig Pearce, Figtree Travel; Brett Massingham, Flight Centre Product; David Key, Escape Travel Product and Dean Heke from Harvey World Travel Katoomba.

Front row: David Ovendale, NRMA Travel; Sonia Ryan-Keenor,

Escape Travel Castle Towers; Julia Van Huisstede, HWT Newcastle West; Mark Van Huisstede, HWT Maitland; and Aaron Christian from APT.

Orion to sail Borneo

EXPEDITION vessel *Orion*, soon to be renamed *National Geographic Orion*, will operate three voyages on two itineraries to Borneo from Sep-Nov this year, with Ocean-view staterooms priced from \$8,425ppts.

Both of the 10-night itineraries will either start or finish in Bali, with the Borneo Discovery trip departing on 29 Sep.

A Faces in the Forest sailing will travel from Bali to Singapore on 25 Oct, then operating in reverse.

See www.orionexpeditions.com.

Friday 7th Jun 2013

Popular offer returns

EASED travel warnings to Egypt have led Tempo Holidays to relaunch its popular two-for-the-price-of-one offer on its Wonders of Egypt independent itinerary due to popular demand.

Valid for travel to 22 Sep, the package consists of four nights in Cairo, two in Alexandria, a four night Nile River cruise and more, priced from \$3446 per couple.

Phone 1300 362 844 for details.

Jumeirah Creek b'day

CELEBRATING one year since opening the Jumeirah Creekside Hotel in Dubai, the property has released an Anniversary package offer of a free night for each night booked, valid for stays during Jul.

Rooms are priced from \$200 per night, with 1+1 also on breakfast.

Storytelling in the NT

QANTAS Holidays has released a range of special rail, hotel and self-drive travel packages for the Northern Territory as part of a new campaign in conjunction with Tourism NT.

Packages start from \$613pp for four nights in Darwin with a tour to the Litchfield National Park.

Virgin on a big screen

VIRGIN Atlantic has been named as a supporting sponsor of the 60th Sydney Film Festival, which began this week and runs to 16 Jun with 192 films entered.

The carrier will serve as the festival's official presenter of the Brit Noir program.

Eurail app success

MORE than 30,000 smartphone users have downloaded the free Eurail Rail Planner App since its launch in Feb this year.

Available in the Australian app store as well as many international equivalents, the Rail Planner App allows offline access to European rail timetables, with maps to the nearest station also incorporated.

Users of the app represent approximately 25% of all Eurail pass holders from Feb-May.

Today's Technology Update is brought to you by Amadeus IT Pacific.

Smarter Corporate Travel Management



A challenge we often face in our industry is being able to identify, align and address stakeholders' diverging needs.

Take the corporate booking space for example: corporate travel managers want smooth business trips while finding ways to reduce spend by as much as 25%; TMCs have a keen focus on 'touchless' automation to drive down the cost per booking; travellers just want the right trip booked with the fastest turnaround.

One way to address all three needs is to have the right content available within the online booking environment – from low-cost carriers to regional hotels. This means that the TMC no longer needs to 'touch' the booking; the travel manager achieves better compliance and visibility on activity; and the traveller has access to available options without the need for consultant intervention.

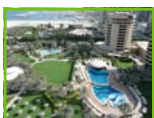
Amadeus e-Travel Management, our online booking tool, connects full-service and low-cost carriers within Australia and globally including Jetstar, AirAsia and EasyJet, as well as regional accommodation from our partners The Lido Group, directly to the booker.

For complex bookings that need agent involvement, Amadeus Offers is now integrated into e-Travel Management allowing for multiple proposals to be quickly and easily created offline by an agent and delivered online to the travellers for selection and automatic confirmation within Amadeus.

Check out our blog for a new study by Amadeus and Hermes on smarter corporate travel spending: www.amadeus.com/blog or speak to one of the Amadeus team.

Tony Carter, Managing Director, Amadeus IT Pacific

AMADEUS
Your technology partner



Travel Specials

WELCOME to Travel Specials, **Travel Daily's** Fri feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Crowne Plaza properties in Canberra, Coogee Beach, Hunter Valley and Terrigal have released a "Discover More" special offer, with 20% off room rates and free breakfast for two. Based on a minimum two-night stay, the deal can be booked until 31 Aug for stays to 01 Sep. Blackout dates apply, and for more details, see www.crowneplaza.com/discovermore.

Companions travel free on 3-4 night cruises on the Yangtze River in China on all **Abercrombie & Kent** departures until 05 Sep. Cabins start from \$1545 for two pax - for more information, phone 1300 551 541.

Travel agents heading to London can have luxury for less at the **Radisson Blu Edwardian Mercer Street Hotel** through The Hotel Connection. Rates for industry staff start at £109p.n per room from 21 Jul - 08 Sep. Rates exclude VAT and are room only, with a surcharge of £20 per night applicable for stays on Mon-Thu nights. Call (02) 8264 7828 to book.

Warm up in winter with special offers on 2-3 night stays on Victoria's Shipwreck Coast in a quaint coastal town such as Warrnambool. Accom options include serviced apartments through to luxury and budget Bed & Breakfast's. Deals range from discounted nights, relaxation packages and whale-watching deals. More at www.visitshipwreckcoast.com.au.

IATA preview of NDC

A PREVIEW video into how the selling of airfares will look as part of an NDC agent environment has been launched by IATA.

NDC, or New Distribution Capability, is being developed as a method of making the booking of air travel more transparent and consumer-friendly, with people able to package together their own fares complete with add-ons and ancillaries in one transaction.

According to IATA, significant input from travel agents was sourced in the video production.

The clip is available to view by clicking here.



Coney Island featured

FAMOUS New York outskirts tourist destination Coney Island will be the next part of the city featured on the Neighbourhood X Neighbourhood marketing pitch.

The program aims to encourage visitation outside of Manhattan to the outer regions of New York City and the other four boroughs.

Africa strong for AW

ADVENTURE World is reporting "unprecedented demand" for Africa, with forecasts of 30% in annual sales growth to countries including Mozambique & Zanzibar.

Tempo Jun discounts

SELECTED UK & Ireland coach tours have been discounted by Tempo Holidays for booking by 30 Jun, with an 8-day Irish Adventure itinerary priced from \$978ppts.

Finding facts on Ireland famil



AS THE year of The Gathering Ireland ticks along, this group of ten top-selling agents from Australia and New Zealand were recently hosted by Emirates, Tourism Ireland and Fáilte Ireland to enjoy a taste of the country.

Flown to Dublin via Dubai with EK, the agents were in town to immerse themselves in what the country has to offer and take lots of information & memories home.

Highlights of the trip included a tour of County Clare, a visit to the famous Cliffs of Moher, Aillwee Caves and a night of medieval frivolity at Bunratty.

Tourism Ireland manager in Australia, Diane Butler said the group were "extremely impressed by our wonderful scenery, the variety of things to see & do here, as well as by the hospitality and friendliness of people they met".

The group are pictured above at one of the many historic castles and scenic sights visited.

Jolly old Queensland

TOURISM & Events Queensland has formed a partnership with STA Travel in the UK to promote itself on a number of British travel websites in a month-long pitch.

Window displays showcasing the destination will occupy store fronts, with a number of videos showcasing the state's attractions uploaded to YouTube - many starring original Best Job in the World winning Brit Ben Southall.

AF buys on Amadeus

AIR France-KLM has extended a long-term e-Commerce pact with Amadeus which will see the airline utilise shopping technology provided by Amadeus for 5 years.

Packer into Sri Lanka

AUSSIE billionaire James Packer is reportedly investigating the investment potential of an integrated tourism and entertainment site in Sri Lanka.

Early indications are for the construction of a \$350m complex consisting of a minimum of 400 hotel rooms, in conjunction with a local partner, according to the Sri Lankan Investment Promotion Minister.

The complex would also contain dining, retail, meeting and convention facilities, however no details on a location or opening date were available.

WIN A SCENIC TOURS EUROPE RIVER CRUISE



Throughout June, **Travel Daily** is giving readers the chance to win an all-inclusive luxury river cruise for two valued at over \$20,000, courtesy of **Scenic Tours** and **Swiss International Air Lines**.

The prize includes two return economy class airfares (ex major capital city) on Swiss International Air Lines and a Category E cabin on the 15 Days Jewels of Europe River Cruise (Amsterdam to Budapest) valid for travel in March, October or November 2014.

Every day **Travel Daily** will ask a different question – just read the issue and email us your answer. There will be 19 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this all-inclusive luxury.

Email your answers to: scenictourscomp@traveldaily.com.au.

Q.5: Name the new feature that Scenic 'Space-Ships' on board bicycles have?



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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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CHEW OVER THESE PREMIER ROLES!

Is your current job a flop? Want to feel like a superstar and land the role of a lifetime? Well check out these blockbuster roles today! Register with AA and you will be strutting down the red carpet in no time!

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NEW WORK DIRECTLY FOR THE CLIENT CORPORATE CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$70K +

This is a unique opportunity to work directly for a global company in an implant travel role. Stunning offices located on the North Shore. Work for a close knit team in a flexible environment. If you enjoy working for a fast paced environment and are able to think outside the box, this is the perfect role for you. You will be responsible for booking all the corporate travel needs for the client. If you have 2 years corporate travel experience, Sabre preferred. Apply for this great opportunity today.

HOT TOP DOG IN TOP RYDE LEISURE CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$50K

Do you want to work minutes from your doorstep? Tired of the long commute to the city on a daily basis? This award winning national retail company is looking for a talented consultant to join their friendly team. Work for a company that has an excellent training program. Book exciting locations and wonderful destinations for walk in clients. Build up a strong client base with exceptional customer service skills. If you have 2 years retail experience, strong selling skills, Galileo preferred. Apply today to be the Top Dog.

NEW STORE = NEW OPPORTUNITIES 1 X MANAGER AND 2 X TRAVEL CONSULTANTS GEELONG AREA - SALARY PACKAGE TO \$65K (DOE)

This brand new office located in the Geelong region is set to open in July and requires 3 new staff members to join the team. We currently have 1 manager position and 2 consultant positions available for this new store! You will be responsible for assisting leisure clients with their worldwide bookings! Using your previous industry experience you will be offered a rewarding salary and exclusive famils! If you have a min 2 years consulting experience and are ready to work closer to home then we want to hear from you!

KONICHIWA JAPAN!

JAPAN WHOLESALER MELBOURNE (CBD) – SALARY PACKAGE TO \$50K

Calling all Japanese speaking travel consultants! The wait is over, we have your next Japanese role covered! This successful wholesale agency is now looking for an expert on Japan to join their team. You will work Monday – Friday hours only and will be responsible for assisting your loyal agents with creating their dream itineraries to Japan! Sensational high base wage on offer and the opportunity to travel to Japan every 12 months! Min 12 months consulting exp required and ability to converse in fluent Japanese!

BEAT THE EOFY RUSH! APPLY NOW!

LEISURE TRAVEL CONSULTANTS X 2

MELBOURNE (EAST AND STH EAST) – SALARY TO \$50K

Experienced retail agents in Melbourne's East and South East, we have your next roles covered! If you have a minimum 12 months industry experience and are ready for your next challenge then we want to hear from you! These successful travel agencies will see you moving away from the time wasters and into the world of luxury travel consulting! No late night trade and no Sundays required! With a high base salary on offer and exciting famils, why wouldn't you make the move? Call us today!

YOUR TICKET TO HAPPINESS

TICKETING CONSULTANTS

PERTH (CBD) – SALARY PACKAGE TO \$60K (OTE)

Are you currently working for a Consolidator or Airline however feeling like your working for pence? Join a company that will pay you for the work you do! This well known travel company truly values their staff and focuses on providing ongoing training and development opportunities for you to make the most of your travel career. As a part of the dynamic team you will be responsible for handling all aspects of ticketing for travel agents! Make the move today and start earning the big bucks! Min 12 months exp

NO TIME TO WASTE

CORPORATE TRAVEL CONSULTANT

BRISBANE CBD – \$55K OTE ++

There's no time to waste... interviews for this top role are being conducted right now! This leading TMC boasts the best employee conditions in the industry. You'll be working within a fun environment that focuses on hard work and customer service but also encourages staff development and progression. You must be a strong multi skilled corporate consultant with at least 2 years experience and exceptional industry skills. If this sounds like the role for you – apply today before you miss out.

LET THE SUNSHINE IN!!!

INTERNATIONAL RETAIL TRAVEL CONSULTANT

GOLD COAST – SALARY PACKAGE DEP ON EXP

Banish those cloudy days and grey mornings from your world for good with this stunning role on the beautiful Gold Coast. This busy national travel office needs a motivated and experienced travel consultant to jump on board. You'll be someone who loves selling travel and has five star customer service skills. A top salary package + an achievable bonus structure are in place along with a supportive working environment, top educational and more. All you need is a min 18 months retail consulting experience.

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