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Wednesday 19th Jun 2013

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Macfarlane on board

MAGELLAN chief executive Andrew Macfarlane has joined the Board of Directors of the Australian Federation of Travel Agents (AFTA), becoming the 11th director of the organisation. All directors eligible for re-election directors were returned.

Trusting in your TMC

THE ability of travel managers to take care of all of the detail was ranked as the highest value of booking corporate travel via a TMC, the latest Travelscene Corporate poll, out today, shows. Nearly 40% of respondents in the poll, conducted through B2B social media site LinkedIn, said they appreciated their corporate agent worrying about finer details so they didn't have to.

VA fly MEL - Hamilton Isl.

VIRGIN Australia this morning announced it will become the first airline to offer Business Class seating on direct flights between Melbourne and Hamilton Island.

Fares on the new route opened for sale today, with the first of a four times weekly operation slated for takeoff on 15 Aug.

Boeing B737-800 aircraft will be utilised on the services, consisting of eight Business Class seats and 168 in Economy Class.

The move onto the route is also aimed at providing competition to Jetstar, who have held a monopoly on the sector for many years, Virgin Australia chief commercial officer Judith Crompton said.

"We continue to review customer demand and the local community and tourism operators have told us that a direct service to Melbourne would be beneficial in bringing more choice to those flying in and out of this popular destination.

"We already fly direct from Brisbane and Sydney and are delighted to now offer leisure travellers a direct service from Melbourne," Crompton said.

Opening fares on the route will start from \$185 one way, with peak season flights operating Tue, Thu, Sat and Sun, departing at 8:30am and arriving at 11:30am.

During the off-peak months of Feb to Jun, the service will reduce to three times weekly.

Hamilton Island is a partner of the Velocity Frequent Flyer loyalty program, with members able to earn three points per dollar spent on accom with eligible hotels through Hamilton Island Holidays.

MEANWHILE, VA has signed an agreement to enhance facilities and support new infrastructure at Brisbane Airport.

Under the new pact, planned works will include an expansion to the Virgin Australia lounge at the Domestic terminal and new gate lounges to accommodate increases in ATR turboprop flights from the Qld capital city.

Terminal seating areas will be expanded as well as construction of new wide-body A330 bridges.

Construction of Brisbane's new parallel runway, which is currently estimated for completion by 2020 also formed part of the deal, as well as runway access for Virgin aircraft for the next ten years.

Brisbane Airport Corporation (BAC) chief executive Julieanne Alroe praised the agreement as a milestone for the facility.

"BAC is committed to building Brisbane's new runway - the project is on track & on schedule and our investment so far, along with today's announcement, demonstrates this commitment and is an important step forward," Alroe said.

Virgin will also sell and lease-back its hangar at the facility to BAC under the new agreement.

Portfolio into CATO

TOURISM Portfolio has today been added as the newest member of the Council of Australian Tour Operators (CATO).

The group's entry comes on the back of the recent appointment of Nicole Skjaerbaek as Business Development Manager - Leisure.

A desire to "establish and nurture strong relationships with key wholesalers & tour operators" was a key reasons for joining, md Donna Kessler said.

Nine pages of news

Travel Daily today has nine pages of news & photos, plus full pages from: (**click**)

- AA Appointments jobs
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Establishment special

SYDNEY'S Establishment Hotel, the upmarket boutique property owned by the Merivale Group and located right in the city centre, is offering 50% off during Jun and Jul for overnight stays (excluding Saturday nights) incl breakfast.

All room categories are eligible under the special, with the exception of the Penthouse.

The deal is priced from just \$285, with bookings available by calling 02 9240 3100.

Hunter Valley cash splash

CROWNE Plaza Hunter Valley will benefit from a \$5.5m upgrade by its owners, which will see the region's first conference centre built along with a brewery, cellar door & distillery on adjacent land.

Intercontinental Hotels Group has signalled its confidence in the property, signing for a further 10-years managing the hotel.

The property's 150 hotel rooms and 169 two & three bedroom villas will receive a soft refurb along with improvements to the

golf course and an expansion to kids club facilities.

Works will also include a new commercial kitchen, permanent marquee, helped along by a contribution of \$250,000 from the Federal Government.

IHG Australasia head of operations Bill Edwards said the company was certain the works would contribute to higher visitor numbers from the core Australia, China, Japan, Singapore and Malaysia markets.

"The Hunter Valley region is focusing on increasing its share of corporate, meetings and leisure business; so the timing couldn't be better to undertake this sort of upgrade to Crowne Plaza Hunter Valley," Edwards said.

Schwartz Family Company director Dr Jerry Schwartz said on behalf of the property's owners that IHG was "unquestionably the best partner to help us realise our long term plans for this facility".

Entries down for Apr

AUSSIE tourist arrivals into Canada for the month of Apr were down 4.49%, according to the latest entry statistics released by Canadian Tourism Commission.

Overall, 12,502 Australians ventured to Canada in Apr, down from 13,090 the year before.

Year to date figures were impacted, but remained 3.63% up for Jan-Apr at 51,738 arrivals.

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New Quest opening

QUEST Serviced Apartments says bookings are looking strong for its new property in the central Queensland city of Mackay.

The new Quest will be the second in the city and is a joint venture between current Quest Mackay franchisees Russell & Elise Spurrell and Mackay locals Rob & Corinna Cotter.

The 115-apartment property is on track for opening in Sep.

More accom updates on **page 8**.

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Star Alliance grows to 28 airlines

THE Star Alliance has formally inducted Taiwan's EVA Airways into its ranks, giving it access to the rapidly growing cross-straits market between Taiwan and mainland China.

In a joining ceremony in Taipei yesterday, Star Alliance ceo Mark Schwab said the addition builds on Star's existing strong Asia-Pacific presence.

He said EVA Air "further cements our position of providing

the strongest network on an international scale to, from and within this ever growing region".

As part of the alliance, EVA Air customers now have access to more than 21,900 daily flights to 1328 airports in 195 countries.

New ports added to the Star map due to the accession of EVA include Kaohsiung in Taiwan and Surabaya in Indonesia.

"Taiwan's geographic location is such that it has the shortest average distance to all major cities in the Asia-Pacific region, making Taiwan's Taoyuan International Airport an important hub in the region," the Alliance said.

Having completed IT integration with Star Alliance systems, EVA Air now offers through check-in to the final destination for connecting flights operated by any Star Alliance member carrier for both passengers and baggage.

Members of EVA Air's Infinity MileageLands frequent flyer program can also now collect and redeem miles on all Star carriers, with MileageLands Diamond and Gold cardholders also enjoying Star Alliance Gold Status.

Scenic kicks a goal

SCENIC Tours is making the most of the national euphoria over last night's Soccerroos win against Iraq in Sydney by announcing today that some of its 2014 South America tours have been scheduled to coincide with the FIFA World Cup in Brazil.

The 20 day Icons of South America tour visits all the key World Heritage sites including Machu Picchu, the Sacred Valley, Lake Titicaca, Iguazu Falls and Buenos Aires - as well as Rio de Janeiro - with prices on departures taking place during the World Cup starting at \$10,995 per person twin share.

Book by 31 Aug to receive free flights for the second person travelling - 1300 723 642.

Sunlover loves PTMs

HOME-BASED agent network TravelManagers was named as the top mobile travel consultant host agency seller at the 2013 Sunlover Holidays STARS gala dinner, held last week at Sydney Cove's Waterfront restaurant.

The domestic wholesaler said sales for the year ended 31 Mar 2013 were up 12% year-on-year.



Window Seat

COULD pet holidays become a lucrative sideline for agents?

A special holiday retreat has launched for dogs in the UK, with a two week stay costing a whopping £47,000.

Canine guests at the Paw Seasons resort each receive their own custom-made doghouse, and the all-inclusive package includes a grooming session at the Harrod's Pet Spa.

Outdoor activities include a beach run with 400m hurdles Commonwealth champion Dai Greene, and the pampered pooches also wear a Louis Vuitton collar with a Bottega Veneta lead and a waterproof coat from Mulberry.

Dog behaviour expert and author Stan Rawlinson will step in to address any inappropriate barking or humping and bizarrely, there's even a Reiki session to address the animals' spiritual wellbeing.

A promotional video for the Paw Seasons can be seen [HERE](#).

VISITBRITAIN must be hoping for a lot more Royal babies, with the imminent birth of the future heir to the throne estimated to lift the British economy by as much as £240 million.

A huge range of souvenirs are already in stores, including Union Jack booties and a cute baby sleeping suit modelled on a royal Guardsman, with the pregnancy the latest sensation for the UK after last year's Olympics and the Queen's Diamond Jubilee.

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Transit hotel at DPS

CONSTRUCTION has begun on a transit hotel at Bali's Ngurah Rai Int'l Airport in Denpasar.

Expansion of the airport, which is currently in progress, will see the hotel built above the terminal and due for completion by Oct.

No decision has been made on a company to operate the hotel.

OTA destination guide

ZUJI and Hotels.com have implemented ArrivalGuides PDF destination guides in booking confirmations, where applicable, in a move aimed at increasing the customer experience, improving customer retention and boosting brand loyalty.

"This feature is very appreciated by travellers and we can see that around 20% of customers receiving the email downloads the guide [while] 90% print it and bring it on the trip," ArrivalGuides director of distribution clients Ola Zetterlof said.

Winners at Skytrax

EMIRATES has taken out the top gong for World's Best Airline at the 2013 World Airline Awards, presented by Skytrax in Paris.

The carrier also picked up the Best Middle Eastern Airline for the ninth consecutive year as well as Best Inflight Entertainment.

Locally, Qantas and Jetstar were both recognised with the awards for Best Airline Australia-Pacific and Best Low-Cost Airline Australia-Pacific respectively.

Further, QF polled among the top ten airlines globally, with its JQ offshoot voted the number two low-cost carrier worldwide.

South African Airways claimed the prize for Best Airline in Africa.

Voted into top spot for Best Business Class Seat was Japan Airlines, while Air New Zealand took out the Best Premium Economy Cabin prize.

Garuda Indonesia was awarded as the winner of the World's Best Economy Class Product.

Shangri-La on show in Sydney



SHANGRI-LA Hotels is this week showcasing its global portfolio, with a special event at Sydney's Museum of Contemporary Art yesterday in partnership with a range of destination representatives.

Key Shangri-La locations took part incl Thailand, the Philippines, Dubai, Oman, China, Malaysia,

Fiji, Hong Kong and Singapore.

Pictured above at the event are, from left: Consuelo Garcia Jones, Philippines Tourism; Joyce Weir of Qantas, who was highlighting the carrier's new focus on Singapore as a destination in its own right; and Jenny Williams, Shangri-La regional director of sales & marketing.

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Albatross says thankyou



ALBATROSS Tours Australia md Euan Landsborough says the tour operator is moving from strength to strength in the local market because of old-fashioned service and satisfied customers.

Asked if Albatross has any preferred arrangements with travel agency groups, he told **TD**: "We're preferred by our passengers because of the great experience we give them, and we're preferred by our travel agent partners because they make more money from selling our tours".

There were certainly lots of satisfied agents at an Albatross function last night in Sydney to thank the industry, with some guests raving about the Albatross product and satisfied clients.

Landsborough said that the challenge for the European tour operator is to keep innovating, with past passengers keen for new experiences.

The introduction of a new Albatross Spain & Portugal itinerary this year had met with great success, and the company aims to further build its portfolio while still maintaining quality.

The Albatross formula is based on smaller groups, fully inclusive tours so there's nothing more to spend after departure, 100% guaranteed departures and itineraries specifically crafted for the Australian market, rather than targeting global clientele.

Landsborough is **pictured** above right with his UK partners Sean Taggart (left) and Steve Hornby.

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Indonesia sell mission

THREE agent events promoting Indonesia will be held next week, attended by representatives from the Visit Indonesia Tourism Office Australia and the country's Ministry of Tourism.

Agents will be able to meet with 20 Indonesian tourism suppliers and have any questions answered.

The series will kick off at the Pullman Melbourne Albert Park on 24 Jun, before coming to the Pullman King George Square in Brisbane on 25 Jun, ending at The Menzies Hotel Sydney on 27 Jun.

All three events will run from 5:30pm to 8:30pm, with a variety of holiday prizes inclusive of airfares from Garuda Indonesia.

Send RSVP's by email to visitindonesiaAU@aviareps.com.

Tiger pax milestone

LOW-COST carrier Tiger Airways Australia will today carry its 11 millionth passenger, celebrating with two seats for the price of one on 11 popular routes.

An \$1100 travel voucher will also be awarded to the lucky pax.

Budget wins for NSW

TOURISM authority groups across NSW have praised further funding for tourism allocated as part of the NSW State Budget handed down this week by NSW Treasurer Mike Baird.

Minister for Tourism & Major Events George Souris said \$130m was allocated to cover the operations of Destination NSW, with \$56m to assist the state in securing major events in the fields of art, sport and lifestyle.

Tourism Industry Council NSW CEO Andrew Jefferies welcomed a \$60b investment in infrastructure, saying "new infrastructure delivery is also vital to the tourism sector in New South Wales".

Ken Morrison, Tourism & Transport Forum chief executive added his congratulations, saying the budget will help continue the growth of job & business opportunities to the state.

"TTF's National Tourism Business Count & Employment Atlas shows that tourism accounts for 159,400 direct and 120,000 indirect jobs in NSW.

"Major events and a vibrant arts and culture scene are major drawcards for domestic and international visitors, who spend money on accom, transport, entertainment & dining, provided a significant boost to the NSW visitor economy," he added.



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China trade workshop

TRAVEL industry research firm MyTravelResearch.com will host a one-day trade workshop on 25 Jun, aimed at providing attendees with an insight into the Chinese travel agency market.

The workshop, entitled "Insights to Action" will be held at the Royal Automobile Club Sydney at 89 Macquarie St from 9am-4pm.

Platinum seats are priced at \$988 plus GST and also includes the full report upon its release and access to a China micro-site which offers additional resources.

A China travel trade insight session will also be held at the workshop with experts in the Chinese trade available to answer questions and help agents implement research findings into their own business operations.

See www.bit.ly/chinares for info.

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Discount Tahiti seats

RETURN Economy class seats to Tahiti with Air Tahiti Nui from SYD/MEL/BNE are available until 01 Jul from \$1,275 via a new winter special fare released by TN.

The carrier has also partnered with Creative Holidays to release a number of land packages incl five nights in a beach bungalow at the Intercontinental Resort Moorea with transfers, breakfast daily and more from \$2,749ppts.

Land deals at many other resorts, including Sofitel's are also available under the promotion.

The sale is valid for travel from 16 Aug to 09 Dec, with more details available on 1300 747 400.

Aussies like non-stop

MORE than half of Australians prefer not to have a stopover on their way to Europe, according to a new survey from flight comparison website Skyscanner.

The result follows the recent announcement by Turkish Airlines of intentions to operate direct flights from Istanbul to Australia - which would become a mammoth 14,956km sector.

One fifth of respondents said a stopover to stretch their legs was still welcome, while 23% said they would take whichever was the cheapest route.

Cathay waves the London flag



CATHAY Pacific yesterday celebrated next week's addition of a fifth daily flight between Hong Kong and London with a special English-themed lunch at Sydney's Lord Dudley hotel.

CX offers four classes of travel on the London route including premium economy which was introduced last year, and the additional service (**TD 07 Feb**) brings "an incredible range of choice and convenience to Australian passengers," according to CX sales & marketing manager Australia, Julie Reed.

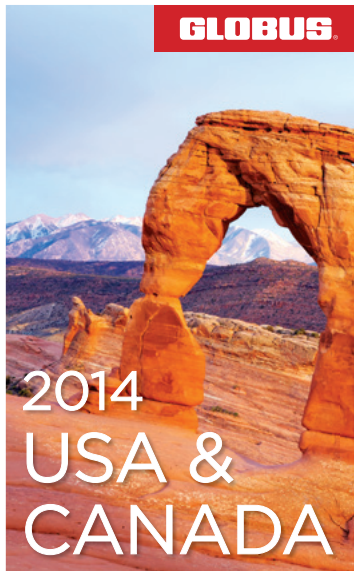
She said connections over HKG mean that journey times from Australia to London can now be as short as 23 hours 5 minutes ex PER or 24 hours 40 minutes ex SYD, with the return sectors even shorter at just 21 hours 15 min to PER and 22 hours 40 min to SYD.

The UK themed lunch was also appropriate given that British

Airways is now codesharing on CX flights from its six Australian ports.

Reid is **pictured** above centre celebrating her British heritage with Mark Haynes and Kristen Angus of VisitBritain.

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QF T3 transfer soon

QANTAS has said construction at Sydney's T3 is "well underway" for the carrier's move of all domestic services, with an official start date to be announced soon.

Cathay numbers drop

YEAR-ON-YEAR passenger numbers for Cathay Pacific and subsidiary carrier Dragonair recorded a slight 0.8% for May, new stats from the carrier show. Average load factors remained steady also, climbing 0.5% due to a 3% drop in available capacity.

Digging deep for the Red Cross



TRIVIA buffs from across 20 of the Mantra Group's Gold Coast hotels - more than 200 of them - converged on the Mantra Legends in Surfers Paradise last week to put their brains to the test in the name of raising money for the Australian Red Cross.

Providing a major boost for the cause was Hawaiian Airlines, who generously put up a fantastic prize in two return seats to Honolulu along with four nights accommodation in Waikiki.

Some attendees travelled quite a distance to be at the event, with teams coming from Brisbane in the north and even as far away as the BreakFree Aanuka in Coffs Harbour, some four hours away.

Despite some controversy over alleged mobile phone use that was categorically denied, the combined party managed to raise a colossal \$9000, which all went to the many worthy initiatives and programs spearheaded by the Red Cross around Australia.

Picking up the Hawaiian Airlines prize was Mantra Legends' sales and events coordinator Cecile Signoret, who is pictured above right with Kay Russell of Hawaiian Airlines and Peppers Salt Resort general manager Scott Lynch.

Darwin a scenic shot

PHOTOS of Darwin dominated Instagram uploads per capita according to a study carried out by advertising agency The Works.

Northern Territory Tourism Minister Matt Conlan praised the findings, saying he wasn't surprised locals wanted to share the natural beauty of the city's tourist attractions and landmarks.

"This goes to show they really do have the best story and experiences here in the Territory and tourists can't wait to share it with the world," Conlan said.

Sails to be a Rydges

RYDGES Hotels & Resorts has signed a management agreement with Port Macquarie's Sails Resort, which will take effect from the beginning of next month.

A capital works project will be carried out on the property to improve access to the foreshore area & the property appearance.

The signing will also see the property join the Rydges Priority Guest Rewards loyalty program.

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What star rating accommodation is included in every ChinaTours.com JOIN IN tour?

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Congratulations to yesterday's lucky winner, **Leanne Hands from Corporate Travel Management**.



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Baby Bulldogs gear for tips star

INPLACE Recruitment recently delivered a special prize to Francesca Trilolo from Carnival Australia, who was the deserving winner of Round 11 in the Travel Daily NRL footy tipping comp.

Trilolo was the top point scorer in that particular week, taking home the prize of the jersey of her choice, courtesy of the travel recruitment firm.

Choosing a Canterbury Bulldogs jersey for her young son, Triolo is **pictured** right holding her prize.



O'Connor now MOA

INTERNATIONAL College of Management Sydney founder Darryl Courtney-O'Connor has been appointed as a Member of the Order of Australia.

The recognition was bestowed on O'Connor's services to tourism, hospitality & industry education.

Tropical Treat airfare

AIRCALIN has released a range of special airfares on services between SYD/BNE and Noumea.

The Tropical Treat fares sees return seats available from \$307 ex BNE for sales until 07 Jul, valid for travel to 15 Dec.

Fuel levy is excluded, with the fare now available in agent GDSs.

MGM arena project

A **NEW** arena project will serve as the centrepiece attraction in a huge redevelopment between New York New York & the Monte Carlo on the Las Vegas strip.

MGM Resorts International has signed a development deal with AEG, with construction to begin next year and an estimated completion date of Q3 in 2016.

Sharklets on NZ jets

AIR New Zealand has launched its new Airbus A320 aircraft equipped with fuel-efficient wing sharklets at the Paris Airshow.

The carrier will take delivery of ten of the aircraft by 2015 for deployment on domestic services.

KE sign aircraft order

KOREAN Air will buy five Boeing B747-8 aircraft & six B777-300ER in a US\$3.6b order signed at the Paris Airshow this week, the carrier has announced overnight.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Among this week's openings is the new **Adina Apartment Hotel Bondi Beach** - the sparkle in the jewel that is Sydney's iconic stretch of sand. The property is situated among a variety of hip dining and socialising establishments, while the interior adopts earthy tones along with artworks and timber features. The hotel boasts studio, one, two and three bedroom apartments, pool and gym.



Bali's Ayana Resort and Spa is set to debut a new sister property entitled **RIMBA Jimbaran Bali**, which is set to open in Sep. Essentially a resort within a resort, RIMBA will comprise 297 rooms overlooking Jimbaran Bay. Central to the resort will be a multi-tiered pool with swim-up bar, while the rooms will adopt a sustainable focus with rainwater harvesting & walls of handmade bricks.



Practically every inch of the **Park Hyatt Maldives Hadahaa** has been refreshed in a major redesign. All 50 villas saw the wood finishes stripped away, with soft furnishings added along with new colourful artworks. Minibars and desktops were replaced with timber block tops, with espresso stations added. The resort's reception area has also been brightened with a fuchsia and orange colour scheme.

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ENTRIES in French Travel Connection's Monaco incentive are closing on 30 Jun, with three luxury travel packages in the principality up for grabs.

To be in the running, book and deposit a Passport to Monte Carlo package by 30 Jun, which offers up to two free helicopter transfers from Nice, entrance tickets to Monaco attractions and discounted dining vouchers.

More details - ph 1300 858 304.

New Aston property

HAWAII property brand Aston Hotels & Resorts has added its first boutique resort in the form of the 72-room Hotel Renew by Aston, taking its Waikiki portfolio to nine properties.

"Adding a luxury boutique hotel to the Aston collection of hotels and resorts allows us to serve guests looking for an intimate getaway," Aston Hotels president Kelvin Bloom said.

SFO digital makeover

SAN Francisco Int'l Airport will embrace a mantra of "Gateway to the Pacific" as it engages in a significant digital media makeover.

The facility will collaborate with a local advertising firm to add 30 digital installations highlighting local Bay Area sites & landmarks throughout its terminals.

Larapinta selling well

BOOKINGS on trekking trips visiting the new semi-permanent campsites (**TD** 10 May) on the Larapinta Trail have reached record levels, World Expeditions has announced.

The campsites are located in the Macdonnell Ranges near Alice Springs and offer sheltered living areas and shelter for those on different parts of the 233km trail.

World Expeditions domestic general manager Chris Buykx said the 6-day Classic Larapinta was now more accessible to larger markets thanks to the campsites.

A Terrible new name

UNIQUELY titled Las Vegas mainstay hotel Terrible's Hotel & Casino will be renamed the Silver Sevens Hotel & Casino following a \$5m refurbishment.

Las Vegas' Neon Museum will thereafter take possession of Terrible's iconic cowboy sign.

New themed Crystals

CRYSTAL Cruises has added six new themed sailings to its 2014 range, with Gladiators & Empires, Up Close & Magical, Wine and Food, Thrill Seekers and Maritime history among the offerings.

Wendy's brainstorming party



MEETING in Guangzhou, more than 80 Australian-based staff from Wendy Wu Tours headed to the Chinese city to put their collective heads together to come up with ways to further improve the already successful collection of Wendy Wu's itineraries.

Flown by China Southern Airlines to its hub city, Representatives from the firm's offices in Sydney, Melbourne, Brisbane, Adelaide and Perth met with their

counterparts from China and Vietnam to discuss new strategies, immerse themselves in the city and engage in productive team building activities including learning the ancient art of karate.

Topics covered incl destination management, boosting value in existing tours and building better foundations for the company.

"It was fantastic to see the interaction of the staff from Australia, Vietnam and China, as their team work and open communication lines are what provides the consumers with such excellent product and standard of service," Wendy Wu Tours Australia md Alan Alcock said.

He is **pictured** above front row fifth from left with many of the global Wendy Wu Tours team.

Dreamliner orders up

UNITED Airlines and British Airways have joined Singapore Airlines in ordering a combined 102 units of the newest variation of the Boeing B787 *Dreamliner*.

BA will increase its B787 fleet by a further 12 aircraft in the newest form, while United has ordered 20 more Dreamliners, taking its total to 65 aircraft.

The UA order consists of 10 new units of the B787-10 as well as the conversion of options on previous Dreamliner models to the new incarnation.

Cox & Kings cuts 15%

TWENTY small-group itineraries guaranteed to depart before 16 Jan 2014 operated by Cox & Kings have been discounted by 15%.

Available itineraries include The Grand Tour of China, departing on 11 Aug & 13 Oct, with the 15-day tour priced from \$5,027ppts.

More details on 1300 836 764.

New China Langham

THE Chinese city of Hainang will see a 266-room Langham Place property introduced next year as part of an integrated hotel & commercial complex, Langham Hospitality Group has said.

Serbia MoU with EY

ETIHAD Airways has signed a Memorandum of Understanding with the Government of Serbia to take an investment into national carrier JatAirways.

The announcement precedes the launch of daily services from Abu Dhabi to Belgrade, which are due to commence from 15 Jun.

WIN A SCENIC TOURS EUROPE RIVER CRUISE



Throughout June, **Travel Daily** is giving readers the chance to win an all-inclusive luxury river cruise for two valued at over \$20,000, courtesy of **Scenic Tours** and **Swiss International Air Lines**.



The prize includes two return economy class airfares (ex major capital city) on Swiss International Air Lines and a Category E cabin on the 15 Days Jewels of Europe River Cruise (Amsterdam to Budapest) valid for travel in March, October or November 2014.



Every day **Travel Daily** will ask a different question – just read the issue and email us your answer. There will be 19 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative

response to the final question will win this all-inclusive luxury.

Email your answers to: scenictourscomp@traveldaily.com.au.

Q.12: On which flights does SWISS offer its flat beds in Business Class?



[Click here for terms & conditions](#)

SWISS **SCENIC TOURS**
The Ultimate Luxury Experience

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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QLD - 07 3229 9600 - employment@aaappointments.com.au

SHINE FROM BEHIND THE SCENES
WHOLESALE TRAVEL ROLES

SYDNEY CBD – SALARY PACKAGE DEP ON EXP

We are currently recruiting for two exciting behind the scenes roles with a leading wholesale travel company and tour operator. You will be working behind the scenes in a highly administrative position; confirmations, documentation, passenger manifests, special requests and visa applications. If you have min one years experience working in the travel industry and want to move away from a sales focused position – send your CV to AA Appointments today. Interviews have commenced!

HIGHEST PAYING ROLE IN WHOLESALE TRAVEL
WHOLESALE TRAVEL CONSULTANT
SYDNEY CBD – OTE \$90k

Are you a natural born seller? If you have two years experience working as a retail travel consultant and a natural talent for sales we want to hear from you! You will be working for a leading wholesale travel company selling worldwide travel packages to preferred travel industry partners. This role will give you amazing earning potential plus career progression and there is fantastic training and development on offer. Great team environment where you will be very well rewarded for your hard work.

START FRESH THIS NEW FINANCIAL YEAR
ADMINISTRATION CONSULTANT

MEL (INNER) - SALARY PACKAGE UP TO \$50K (DOE)

Do you enjoy working behind the scenes? Do you come from a strong wholesale background? If you answered yes, then we have a sensational new role just called in exclusive to AA Appointments! This role will see you working as the office all rounder with duties including product loading & general administration duties. For the right candidate this role can be either a full time or part time position. Work for this highly sought after company and don't look back! Contact AA Appointments today to find out more!

THE ROLE WITH IT ALL
HIGH END LEISURE CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$60K (DOE)

Do you have extensive experience selling high end luxury holidays? This is a role unlike any other! Servicing VIP's this role will see you working in the leisure department of this highly respected national travel company. You must have previous experience selling high end holidays as this role calls for extensive knowledge in luxury product. With a fantastic salary package on offer, this role will see you rewarded with some extravagant famils! This role is unlike any other so contact AA today to find out more!

SAY GOODBYE WINTER BLUES
LEISURE TRAVEL CONSULTANT

PERTH (WEST) – SALARY PACKAGE DOE

This high end boutique travel agency is seeking a talented & passionate travel consultant to join their team. Creating and booking a variety of luxury travel packages, this role is calling for a consultant who is not afraid to step outside the square to deliver unique once in a life time holidays. With your previous years of consulting experience you must have knowledge of a GDS and superior customer service skills to apply. Working in this dynamic team environment, you will love coming to work each day. Contact AA today!

A FANTASTIC ROLE LOCATED WEST
CORPORATE CONSULTANT

MELBOURNE (WEST) – SALARY PACKAGE UP TO \$70K (OTE)

This Travel Management Company is looking for a talented corporate travel consultant to join their dynamic team. Work for a well established business that has a large range of corporate accounts. Working in their office located in the Western Suburbs of Melbourne, this is your chance to say goodbye to the city commute! Be rewarded with a fantastic salary package, work in a bright & modern office space & receive on the job training and ongoing support. This is the role with it all! Find out how to apply today!

FIND YOUR PLACE IN THE SUN
RETAIL TRAVEL CONSULTANTS

GOLD COAST – UP TO \$45K PKG + BONUSES

Experienced retail travel consultants this is your chance to join a well established and reputable agency on the stunning Gold Coast. You'll love working in this team of professionals and handling a range of international and cruise enquiries from new and existing clientele. Your product knowledge and exceptional customer service skills will be the key to success in this role. A strong base salary + bonuses will be on offer plus you'll regain a cherished work/life balance. Want to know more? Call us today!

MON TO FRI HOURS IN RETAIL TRAVEL!
HIGH END TRAVEL CONSULTANT

BRISBANE CBD – GREAT \$\$ & BONUSES

Are you a home based consultant ready to return back to an office? An experienced retail travel consultant who can't service your clients as much as you would like? Then come along and join this five star agency in the heart of the CBD. You and your clients will be welcomed into this friendly team where you'll enjoy some of the best benefits the industry has including Mon – Fri hours, no walk ins and superb educational. Previous retail travel consulting experience is a must. Don't miss out – apply now!



TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

**CORPORATE GROUPS, LEISURE & EVENTS!
3 IN 1 TEMP ROLE - VARIED & UNIQUE 2 MTH TEMP ROLE.
SYDNEY CBD - HOURLY RATE + SUPER**

Our client is looking for an experienced Corporate Groups, Leisure and Events Consultant (Both domestic & internationally trained) who prides themselves on their fantastic customer service skills and travel industry knowledge. To be successful in this role, you will have experience working as a travel consultant with strong fares and ticketing knowledge and you will also be proficient using Sabre - this is essential for the role. You will be able to start ASAP and be available work Monday to Friday for up to 2 months with a possible extension.

**TEAM LEADER - RETAIL TRAVEL OPERATIONS
SYDNEY INNER - TEMP TO PERM OPPORTUNITY.
HRLY RATE + SUPER + BONUS \$\$\$.**

We are recruiting for a Retail Travel TEAM LEADER! You will present with a minimum of 5 years experience within the travel industry. You will manage a team of up to 8 travel consultants where you will be accountable & responsible for training & development of this retail travel call centre. You will nurture, motivate & help ensure your team achieves their KPI's & targets. This is a 6 month temp role with the view to go permanent down the track. This opportunity can't be missed! You will be paid an hourly rate + Super + you will also be eligible for the monthly bonus scheme.

**YOUR CHANCE TO SHINE!
CORPORATE CONSULTANT**

MEL (INNER) – HOURLY RATES \$25.00 - \$30.00PH

This boutique corporate company is seeking an experienced consultant to assist their team. You will be a talented travel consultant with quality skills in Sabre & Tramada, have strong destination knowledge and know the true meaning of customer service. Located in a trendy inner city suburb, this role is due to start mid June for 3 weeks on a full time basis with the potential to be extended. Here is your chance to do what you do best & shine in this fabulous temp role! Get in quick and contact AA Appointments today to find out how to make this role yours!

**WHAT BACK OFFICE SYSTEM IS YOUR FORTE?
TRAVEL CONSULTANTS**

MEL (INNER) – HOURLY RATES \$20.00 - \$25.00PH

With some amazing temp roles in the pipeline we are now seeking brilliant consultants with savvy skills in using a back office system such as Crosscheck, Tramada or SAMS to register for temp work. In addition to your skilful back office expertise, you must have minimum 12 months consulting experience and be very customer service focused. With short and long term roles in a variety of assignments we encourage you to register today and show us what is your back office system forte! Call AA Appointment today to find out how you can register.

**FANCY WITH NATIVE CALYPSO
WHOLESALE TRAVEL TEMPS**

BRISBANE CBD – GREAT DOLLARS \$\$

Do you have first class native calypso skills that you are wanting to use? An experienced travel consultant? Then you need to see us! We have a number of assignments in wholesale & support teams coming up. Start booking out your calendar for the rest of the year with these challenging temp roles. Strong native calypso skills are a must along with previous travel consulting experience and a positive can do attitude. This is a great way to get your foot in the door of a leading travel company whilst earning great \$\$ and enjoying flexibility in your week.

**CAN'T GET ENOUGH OF RETAIL TRAVEL?
RETAIL TRAVEL TEMPS**

BRISBANE – up to \$25/hr + super

Retail travel consultants don't miss out on temping opportunities throughout our great city! You'll love handling the travel needs for a range of clients and booking worldwide arrangements. As a travel temp with AA you'll enjoy fab benefits including a top hourly rate, weekly pay cheque, the opportunity to try out a number of different companies and sectors, hours to suit you and much more. To join our temps team you'll need a min 12 months retail travel consulting experience along with strong GDS skills. Call our friendly temps controller today to find out more!

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari
NSW & ACT
Ph: 02 9231 6377

Regina Johnston
QLD & NT
Ph: 07 3229 9600

Cherie Napolitano
VIC, WA & SA
Ph: 03 9670 2577

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Ben Carnegie

Inbound Sales Manager - Melbourne

- ▶ Car hire industry
- ▶ Melbourne international airport
- ▶ Salary \$70K+super+car+incentives

This is your chance to develop and implement sales strategies to target the leisure market. Grow the inbound and domestic business through new business as well as existing partnerships.

This house hold name offers a wide range of vehicles from cars and trucks to vans, utes, sports and luxury cars. There are even mini vans and 4WD's if that's what you're into. The company offers locations across the country in all major airports and cities.

If you consider yourself a petrol head with a corporate polish and are well connected to the inbound tourism market, look no further. Your next job is here.

An attractive salary of \$70K + super + car + incentives is on offer to the right person.

Call or [email](#) Ben Carnegie for more details

Corporate Travel Consultant - Melbourne

- ▶ Located in Melbourne CBD
- ▶ Boutique agency, team has over 60 years experience!
- ▶ Salary from \$50K + super

Our client is one of Australia's oldest corporate travel agencies. A TMC that believes in excellence in customer service and delivering on their promises. Great environment.

Call or [email](#) Ben Carnegie for more details

National Account Manager - Sydney

- ▶ Corporate Travel Management Company
- ▶ Sydney based, national responsibility
- ▶ Salary from \$80K + super + incentives

This role will allow you to focus completely on service delivery as the role has no staff management at all. 100% client focus and no new business development.

Call or [email](#) Ben Carnegie for more details

Event Manager/Account Manager - Sydney

- ▶ Government and Corporate clientele
- ▶ Menu design and consultation abilities essential
- ▶ Impressive global organisation

WOW, a truly rare opportunity to join a high profile and professional venue at a senior management level supported by a national catering business. Generous remuneration pkg.

Call or [email](#) Peter Jackson for more details

Domestic Corporate - Sydney Eastern Subs

- ▶ Award winning agency
- ▶ Work life balance
- ▶ Salary up to \$50K pkg neg + excellent inclusions

Due to increased business this client seeks someone to take ownership of their accounts and use their initiative. Great opportunity to be trained into international within 12-18mths.

Call or [email](#) Kristi Gomm for more details

Retail Travel Consultant - Mascot, Sydney

- ▶ Exciting new travel department
- ▶ Small team
- ▶ Develop into management

Be part of a start up travel department selling both international and domestic itineraries via face to face and internet enquiries in this well established tourism company.

Call or [email](#) Kelly Wellsmore for more details



6 *cruisy cruises* 3, 4 or 7 day cruise to be won!

Enter the special prize draw to win 3 of this year's most glittering prizes!

Answer the four questions below correctly and you're in the draw to win. Prize? Three lucky agents and their partners can win a trip for a three (3), four (4) or seven (7) day small ship cruise aboard *MV Fiji Princess*, around Fiji's remote and unspoilt Yasawa Islands!

Question #1

What is the name of the private island in the Blue Lagoon region which is exclusive to BLC passengers?

A : South Sea Island B : Viti Levu C : Nanuya Lailai

Question #2

What is the new departure location for Blue Lagoon Cruises?

A : Lautoka B : Denarau C : Suva

Question #3

What is the total passenger capacity of *MV Fiji Princess*?

A : 300 B : 68 C : 99

Question #4

Where can agents register to become an accredited agent and earn points towards a free cruise?

A : website B : brochure C : facebook

Hint: visit www.bluelagooncruises.com to find the answers.

Click here to enter:

www.marinetourism.co.nz/blc-enterhere.aspx



Blue Lagoon Terms and Conditions: Travel valid from 01 July 13 - 31 Mar 14. Subject to availability at time of booking. Cabin and deck type will be confirmed at time of booking based on availability. Cabin is based on Double or Twin share for 2 Adults sharing. The value of the cruise is non-refundable and non-transferable. Normal cruise inclusions apply: meals, village visit, cruise activities and entertainment. Return flights from Australia to Nadi and land transfers are not included. **Prize will be drawn on 21 June 2013.**

 **BLUE LAGOON CRUISES**
FIJI ISLANDS