

AVOID END OF YEAR
FINANCIAL STRESS

with Sabre Agency Manager

Sabre
pacific



FOLLOW THESE SIMPLE STEPS ▶

Travel Daily

First with the news

Friday 21st Jun 2013

FULL SUPPORT FOR
YOUR BUSINESS

Join Australia's most
successful home
based travel consulting
partnership



join.travelmanagers.com.au
1800 019 599

TRAVELMANAGERS
personally yours

Tourism Vic mktg role

TOURISM Victoria has today advertised for a new Marketing Director, offering a fixed term of up to five years for the "strategic key leadership role in tourism".

The organisation is seeking someone with postgraduate qualifications in marketing or a related discipline, as well as "extensive senior leadership experience in contemporary destination marketing and tourism strategies."

SIA OK to boost VA stake

THE Foreign Investment Review Board has today confirmed that it will not object to Singapore Airlines increasing its stake in Virgin Australia to 19.9%.

The approval by the FIRB will see SIA complete the \$122.6 million purchase of an additional 255.5 million Virgin Australia shares, with the transaction now expected to be finalised by the

end of next week.

Singapore Airlines last year acquired its initial 10% stake in the carrier by injecting funds into Virgin Australia Holdings (**TD** 30 Oct) as part of a wide-ranging deal which has also resulted in the acquisition of 60% of the shares in Tiger Airways Australia by Virgin, and the VA takeover of WA-based Skywest Airlines.

Today's announcement will see a further 9.9% of VA acquired from Sir Richard Branson's Virgin Group by Singapore Airlines, which is one of several carriers to be involved in a long-term partnership with Virgin Australia.

Other major foreign shareholders in Virgin Australia include Air New Zealand, which recently boosted its voting power to 22.99%, Branson's Virgin Group at around 13%, and Etihad which holds around 10% of the airline.

One month to NTIA

MORE than 1200 guests have now been confirmed for the sell-out National Travel industry Awards, with the night of nights set to take place at Sydney's Hordern Pavilion on Sat 20 Jul.

AFTA ceo Jayson Westbury said that in the final weeks before the event "we couldn't be happier with the overwhelming amount of support we have received from AFTA member organisations, finalists, and of course our sponsors.

"The 2013 NTIA Gala Dinner will highlight the experience and high calibre of AFTA members across the board," he said.

"It's time to celebrate our achievements, and reflect on a tremendous year that has passed," Westbury added.

Anyone still wishing to attend can be waitlisted on the website at www.afta.com.au, with the evening to feature entertainment, awards and lots of surprises.

Travel Daily is proud to be media sponsor of the 2013 NTIA alongside *TravelBulletin*, with Qantas the major sponsor and entry to the AFTA Party sponsored by Singapore Airlines also included with every ticket.

Jet increases Chennai

JET Airways has added a new frequency between Singapore and Chennai, which provides better connections to its Qantas codeshare flights from Australia.

Effective 01 Aug, flight 9W21 departs SIN at 2020 each day, offering immediate connections from SYD, MEL, BNE and PER and also gives a 2-stop connection between BOM, BLR, COK, CJB, IXM, TRZ and Australia.

Seven pages of news

Travel Daily today has seven pages of news & photos, plus full pages from: (**click**)

- AA Appointments jobs
- Blue Lagoon Cruises promo

Socceroos QF no more

QANTAS is set to relinquish the naming rights for the Australian soccer team, but will continue to be the Socceroos' "official airline" in the lead-up to the FIFA World Cup next year, for which the team qualified earlier this week.

According to News Limited, Football Federation Australia is seeking up to \$5m a year from potential naming rights sponsors.

QF's alliance partner Emirates is a major sponsor of FIFA.

Royal Caribbean
INTERNATIONAL

AUSTRALIA'S GLOBAL
WOW SALE Hurry ends today!

All worldwide cruises

Up to US\$200 Onboard Credit

Half price deposits

Save up to \$1340 PER PERSON

Terms and conditions apply

EvergreenTours
A World of Discovery

CANYONS, NATIONAL PARKS & CALIFORNIA

NEW
USA 2014
OUT NOW

VIEW BROCHURE >

Call 1300 364 414

details
extra attention on
our mid-sized ships

Holland America Line

LEARN MORE >

Retail Travel Dep't Manager

- ▶ Exciting start up department
- ▶ Sydney Mascot location, small team
- ▶ Experience in retail agency management
- ▶ Mon to Frid only, to \$60K + super

Contact: Kelly Wellsmore
02 9278 5100
kelly@inplacerecruitment.com.au



Travel Daily

First with the news

Friday 21st Jun 2013

Aircalin's new Tropical Treat Fare
ONLY \$307*

* One-way economy class fares ex BNE to Nouméa, and only \$322 ex SYD one-way, inclusive of all taxes. Return levels also available. Valid for sale until 7 JUL 13 and travel until 15 DEC 13. Conditions apply. Now available. Further details in your GDS or click below.

Aircalin
New Caledonia

[CLICK HERE](#)

UA orders A350-1000s

UNITED Airlines has announced an order for 35 new Airbus A350-1000 aircraft, with delivery expected from 2018.

The move converts an existing order for 25 of the smaller A350-900s plus adds a further ten of the planes which UA says it will use to "replace older aircraft currently serving long-range high demand markets."

UA this week ordered a further 20 Boeing 787-10s jets (**TD** Wed).

New AAT Kings structure

AAT Kings global md Anthony Hayes has this morning revealed details of a new "strategic growth plan" for the business, including the creation of a new role of Head of Marketing, Pricing and Strategy.

Wendy Harch has been appointed to the new position, moving to AAT Kings from Tourism Qld where she held several senior management positions over a ten year period.

Harch has managed operations in 13 worldwide offices as well as working across a range of destination based projects.

Other changes within AAT Kings have seen David Gendle appointed to the role of Head of Australia and New Zealand Sales, while Fleur Ulbrick is now the organisation's Head of International Sales.

"These changes will assist us in identifying the right partnerships and growth opportunities moving

forward," Hayes said.

He said that the revamped team also aimed "to demonstrate our commitment to strengthening our relationships and focus with the trade," adding that the brand restructure would help "take AAT Kings to new heights".

Hayes was appointed to run AAT Kings earlier this year (**TD** 10 Jan), moving from his previous position as ceo of Tourism Queensland.

As well as the mainstream AAT Kings brand, the operation also includes Inspiring Journeys and Aussie Adventures, and under a so-called "codeshare agreement" AAT Kings also acts as the operator and ground handler for APT's day tour and short break products (**TD** 24 Jul 12).

Bedarra's new gm

JODIE Mott has been appointed as general manager for the soon-to-reopen Bedarra Island, which has been under redevelopment since its purchase by the Charlton Hotel Group about 18 months ago (**TD** 25 Nov 11).

The boutique resort was devastated by Cyclone Yasi in Feb 2011, with then owner Hideaway Resorts eventually deciding to offload the island.

Mott is a North Qld local, but has been working out of the region in recent years, with her most recent position being as general manager of the Berkeley River Lodge on the Kimberley coast in Western Australia.

Bedarra reopens on 01 Jul (**TD** 12 Jun), with room rates (for 1 or 2 guests) starting at \$990 per villa including all meals, selected beverages and activities.

Vale Una Murray

THE South Pacific travel industry is mourning the death last month of Una Murray, long-time PR manager of Outrigger on the Lagoon in Fiji.

She had worked at the property for the last 32 years.

MH to resume Dubai

MALAYSIA Airlines looks set to recommence flights between Kuala Lumpur and Dubai, with GDS displays showing the resumption effective 05 Aug.

The route is set to operate daily using an MH 777-200ER aircraft.

Malaysia Airlines suspended its Dubai operations in Jan last year.

air astana
from the heart of eurasia

4 STAR AIRLINE SKYTRAX
WORLD AIRLINE AWARDS 2013

Gateway to Eurasia

Convenient connections to Central Asia and beyond

Sydney office contact number
02 8248 0060
www.airastana.com

Aircruise auction

BILL Peach Journeys is auctioning two seats on the 23 Jul departure of its Great Australian Aircruise, due to a late cancellation.

The trip is usually priced at \$14,495pp all inclusive, with the auction having a starting bid of \$8,800pp, and the auction closing at 5pm EST on Thu 27 Jun.

A percentage of the proceeds from the auction will go to the Royal Flying Doctor Service - to bid for the trip, [CLICK HERE](#).

CVFTRAVEL GROUP

Providing a Consolidator Service

for all markets and valuing the Travel Agent and their Independence

Click to read more and a better solution

INSIGHT VACATIONS
The Art of Touring in Style

Discover the Grand Canadian Rockies

BOOK NOW & RECEIVE A PRE NIGHT AT THE FOUR SEASONS VANCOUVER, ABSOLUTELY FREE!

BOOK BY 31 JULY!

*Conditions apply

Etihad Airways and Virgin Australia's
**MILLION MILE TOUR
OF AUSTRALIA**
BLITZING NATIONALLY



Travel Daily
First with the news

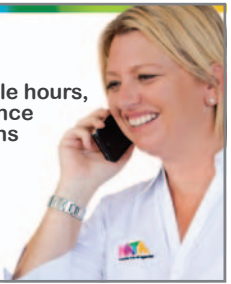
Friday 21st Jun 2013

Every agent has
a reason to join

Total freedom, flexible hours,
better work life balance
& higher commissions



Call 1300 682 000
Visit join.mtatravel.com.au



AirAsia X hopes to boost Australia

LOW cost long-haul carrier AirAsia X says it plans to use the proceeds from a share float to help fund expansion plans, including more frequencies on its flights to Australia.

The US\$370m IPO closes on Mon, with founder and ceo Tony Fernandes saying there had been "unprecedented interest" from retail investors.

Fernandes said that although the carrier already flies nine times per week to Melbourne, "we have only scratched the surface to be honest".

He flagged an intention to increase services to as many as three or four flights daily, saying the carrier's low cost base gave it a unique competitive position. Victorian Premier Denis

Napthine has also backed the growth, with today's *Australian* newspaper citing him saying "we're pressing very hard with the Federal Government to open up more seats in terms of direct air services from Malaysia".

Fernandes also owns the Tune Hotel group, which is in the process of establishing up to 20 properties in Australia.

Port Douglas Ramada

RAMADA Resort Port Douglas yesterday officially revealed the results of a \$7.3m refurbishment, which included the conversion of 194 hotel rooms into 86 multi-bedroom apartments.

Barry Robinson, ceo of Wyndham Vacation Resorts Asia Pacific said he was proud to showcase the upgraded property as "a premier resort in our South Pacific portfolio".

Wellington weather

FLIGHT operations in Wellington, New Zealand have been severely affected by strong winds this morning, with other ports also impacted by weather conditions across the country.

Only a limited number of domestic gates are able to be used at WLG, while international services departing the NZ capital today are also likely to be delayed, according to an update from Air New Zealand.

NZ jet services are continuing to operate at Christchurch and Queenstown, but Mount Cook flights are operating only intermittently where weather permits, with the situation under ongoing review.

Earlier this morning, Air NZ also advised that its operations into and out of Dunedin had been suspended.

The roll-on effect is likely to result in delays across the NZ flight network, the carrier said.



Window Seat

MOVE over lady, the tide wants to come in.

A giant "human whale" is set to be formed on the beach at Port Stephens on the NSW North Coast next month.

It's part of celebrations to mark the end of whaling in Australia, which amazingly stopped just 40 years ago.

Organisers from local whale watch operators Imagine Cruises, Tamboi Queen Cruises and Moonshadow Cruises, are inviting whale lovers to help form a 100m-long outline of a humpback whale on Shoal Bay Beach at noon on Wed 03 Jul.

Whale-watching today attracts about 50,000 tourists and \$10m in yearly revenue to the region.

TRAVELLERS in the UK for the Royal Ascot race meeting this week had better make sure they have appropriate clothing, with strict guidelines issued as to what to wear to the five day event.

In the Grandstand, the regulations stipulate no bare midriffs or even strapless dresses for women, while skirts must be of "modest length" and branded clothing and fancy dress are also banned.


In the exclusive Royal Enclosure it's essential for ladies to wear hats or fascinators, while men must have top hats, morning dress and black shoes.

Twenty "dress code assistants" are apparently in place to ensure standards are maintained, with non-compliant arrivals given the opportunity to purchase a tie or pashmina for five pounds, or rent a hat or waistcoat for £50.

Spokesman Nick Smith said that organisers had previously taken a passive attitude towards fashion, but had decided this year "it needed to be reiterated that this is a formal event".

TraveltheWorld **TAUCK**

WHO YOU CRUISE WITH MATTERS



Join Ita Buttrose cruising the French Waterways in May 2014 and see why the way you sip wine matters!

Time on Tauck: 1 night complimentary accommodation
Private wine tasting at Beujolais and Chateaufort-du-Pape
Tasting experience at Lyon's historic food market
Wine and cheese tasting at an award winning cooking school
Provençal dinner overlooking Avignon's Pont du Gard

Tauck specialise in the details that make every drop something special...

WANT TO WORK FOR AN AWARD WINNING WHOLESALE TRAVEL COMPANY?

AREA SALES MANAGER
SYDNEY BASED

- ✓ Competitive salary package
- ✓ Generous allowance to spend across our travel brands
- ✓ Opportunity to drive new business

The right candidate will be attuned to the needs of the retail leisure market and possess the following:

- ✓ Minimum 2 years of business development experience in retail, corporate or wholesale travel
- ✓ Excellent written, verbal and presentation skills
- ✓ An ability to build and nurture relationships
- ✓ Business Acumen with an ability to affect change

Backed by an established Sales Department you will receive the resources and support needed in order to succeed.

COULD THIS BE YOU?
To apply, forward your CV and covering letter to recruitment@globusfamily.com.au with the position title in the subject line by **Friday 21st June, 2013.**

For more information on LinkedIn Click Here [Linked in](#)



GLOBUS **COSMOS** **MONOGRAMS** **AVALON WATERWAYS**

HKG Select on Q-Eat

BUSINESS travellers flying from Hong Kong to Australia on Qantas can now pre-order their meals, with the expansion of QF's Select on Q-Eat offering to the route.

Effective from next Mon 24 Jun, the service will be available on QF30, QF128 and QF98, adding to the existing Select on Q-Eat service on flights from Singapore to Australia, between Australia, London and Dubai, Los Angeles to Australia and Dallas to Brisbane.

Business pax can pre-select their meal on eligible flights between seven days and 12 hours prior to departure via the 'Manage your Booking' link at qantas.com.

The expansion of the service follows the recent revamp of QF's Asian network which will next week see 2 extra BNE-HKG return flights for a total of 21 weekly.

Territory Discoveries makes agents rich!

TERRITORY Discoveries has announced the winners of their Great Cash Giveaway incentive, with five top selling agents each receiving a whopping \$10,000.

The now flush winners include Jane Gannon of Allure Travel by CTM; Jenny Flower from Flower Travel; Sara Kearney of RACV Cruise & Tours; Rachel Karas of Flight Centre Neutral Bay; and Christie Bishop of Flight Centre Wagga Wagga - all of whom will also enjoy a luxury stay at Uluru this weekend including a stay at Sails in the Desert, the new Tail Wiru dining experience and a helicopter flight over Lake Amadeus.

As well as the consultant cash bonanza, the highest selling agency will receive a \$15,000 cooperative marketing campaign with Territory Discoveries.

Falls Ck first timers

FALLS Creek ski resort in the Victorian Alps has launched a new '1234Ever Pass' for beginners to learn to ski.

The program invites first time skiers and snowboarders to complete four days (non-consecutive) of lessons before 31 Jul, and in return receive free lift access for the rest of the season.

It costs just \$471 for both adults and kids including four days of lifts, lessons, clothing and gear rentals - skifalls.com.au/estore.

TA/VA award their Best Jobs

TOURISM Australia has this morning announced the winners of its 'Best Jobs in the World' working holiday promotion, with applicants from the USA, Canada, England, Ireland, France and Brazil taking out the positions.

The winners were awarded the roles of Chief Funster (NSW), Park Ranger (Qld), Taste Master (WA), Wildlife Caretaker (SA), Outback Adventurer (NT) and Lifestyle Photographer (Vic), and will commence their roles between Aug and Dec this year.

The six winners were selected from more than 330,000 creative applicants from 196 countries, with Tourism Australia reporting significant increases in research into working holidays in Australia coming from campaign marketing.

"The successful candidates each demonstrated incredible talent, energy and desire throughout the application process and will, I'm sure, take these positive attributes into the job with them," TA managing director Andrew McEvoy said.

Additionally, commercial partner Virgin Australia rewarded one of the unsuccessful applicants with its own 'High Flyer' Best Job to scour the country to investigate customer service experiences.

The Best Jobs in the World pitch was the centrepiece of a major push of Australia's Working Holiday Maker program, which saw TA's Facebook page 'Likes' treble from 150,000 to 470,000 fans around the world seeking information on working holidays.

Big Mauritius turnout

HUNDREDS of agents in Sydney, Perth and Melbourne turned out this week to three roadshows held by the Mauritius Tourism Promotion Authority.

In attendance also were many Mauritius hoteliers and tour operators, answering questions and networking with agents, also providing a suite of excellent prizes to be won, including return flights, hotel stays and tours.

Mauritian entertainers and colourful dancers kept the crowd entertained as they enjoyed a selection of island food & drinks.

GLOBUS



2014
USA &
CANADA

OPEN
FOR SALE

Book early
& Save 10%*

[Click here for deals](#)

*Terms & conditions apply

2014
USA &
CANADA

Open for sale!



[Click here for deals](#)

COSMOS



**AIRPORT DUTY MANAGERS &
CUSTOMER SERVICE AGENTS**

Due to recent expansion, we are looking for personnel for Brisbane, Darwin and Perth stations.

Email CV to placement@pal.com.ph

Chilling out in the Cancun sun



WINNERS of a recent Club Med & Air New Zealand WA incentive recently jetted off to Club Med Cancun for some fun in the all-inclusive sun.

Prior to arrival, the group spent one night in Los Angeles, taking the opportunity to live it up with a stretch Hummer ride to a celebrity restaurant owned by *Real Housewives of Beverly Hills* star Lisa Vanderpump.

Once in Cancun, the group kicked up their heels and enjoyed the warm weather and swimming

in the crystal clear Caribbean.

The group's time in Mexico included a visit to some ancient Incan ruins in Tulum as well as a stop in Playa del Carmen for some lunch and shopping.

Voted unanimously as the highlight was the chance to swim in a cenote (a deep natural pool), which the group were able to do during a trip to Chichen Itza, where they are **pictured** above.

From left, the group consisted of Sandy Chittock, Travelworld Floreat; Gaynor Vantsant, Travel Focus; Erin Smith, Club Med; Colin Rourke, Harvey World Travel North Perth; Kimberly Bentley, Harvey World Travel Currabine; Anna Roberts, Travel Practice Armadale; Sandi Royce, Sandi Royce Travel; Rebecca Lucanus, Motive Travel; Russell Brown, Travel Associates Australia and Russell Jahn from Harvey World Travel Booragoon.

Business on Flydubai

DUBAI-BASED low-cost carrier Flydubai will progressively introduce a business class cabin on some routes from Oct, with seats to go on sale from Aug.

Onboard, the Business class cabin will feature 12 seats, with guests also able to utilise priority check-in services as well as higher baggage allowances.

Vietnam scam alert

REPORTS of scams operating online involving visa applications for Vietnam, and leaks of personal information has led DFAT to issue new advice on its general warning page for the country.

It urges passengers travelling to Vietnam to apply for a visa directly through the nearest Embassy or Consulate of Vietnam.

Technology Update

Today's Technology Update is brought to you by Tramada Systems Pty Ltd.

Smart, Simple, Seamless...



tramada® was devised with the primary objective of improving productivity for travel agents and meeting today's

challenges and those that will follow in the years to come. Efficient operations are core and we have achieved this with many features including advanced 'copy' functionality, the automation of many procedures and full functional integrations with more than 40 partners that ultimately deliver touchless processes.

Our approach to quality travel technology is guided by structured client engagement and has led to an exciting innovation available from 1 July this year. Processing offline bookings has been simplified and has been designed to leverage existing processes and tools which effectively delivers end to end automation. Offline bookings can be as simple as identifying the traveller profile, making the booking and initiating the process. The booking is automatically created in tramada® where further automation is delivered in the application of service fees, invoicing, receipting and itinerary delivery.

tramada® delivers efficiency gains which were only previously achieved in online bookings.

We have seen productivity improvements of around 20% for the handling of these bookings which is undoubtedly significant in the offline consultant's busy day. We are proud of what tramada® can do for a business and how it empowers small travel businesses to compete effectively with big travel businesses.

Truly leading technology that others strive to follow.

For information about tramada® or offline automation - email sales@tramada.com.

Jo O'Brien, Chief Executive Officer, Tramada – your technology partner



Jet finance bill passed

LEGISLATION allowing access to lower cost aircraft financing has passed through the Australian parliament, Federal Transport Minister Anthony Albanese said.

The passage gives legislative enactment to what was known as the Cape Town Convention, which Albanese said Australia would sign up to last year (**TD** 16 Oct).

Australian airlines will be able to save up to \$2.5m on the purchase of an Airbus A380 or around \$330,000 on turboprops.

Pay bike tours in AUD

EXTREME Bike Tours is offering a currency swap deal, allowing for payment of 2014 Himalayan and Indian motorcycle itineraries in AUD instead of USD until 31 Jul.

The offer applies to nine rides of duration between 11-16 days - see www.extremebiketours.com.

Air Pacific is changing.

On 27 June we will be Fiji Airways. New brand, New livery, New aircraft, New uniforms, New service.

Integral to these exciting changes will be two newly created roles based in our Sydney office.

Channel Executive

Working closely with specific trade partner brands the Channel Executive will grow the airlines revenue and market share.

The successful candidate will have an in-depth understanding of their designated trade channel and use innovative communication approaches in order to achieve mutual goals.

This person will have highly developed analytical skills as well as outstanding presentation and relationship abilities.

This role is highly results focussed and the successful candidate will have a clear understanding of what those results should be and how to achieve them.

The successful candidate will be tertiary qualified with a minimum of 5 years sales and/or marketing experience in the travel and tourism industry with experience in an agency environment highly preferred.

Commercial Support

Working closely with the Commercial Manager this role will provide day to day support to the Australia sales team, including preparation of performance reporting, creation of promotional materials, day to day administration of competitions and other promotions as well as processing of invoices and other expenditure reporting.

In addition the Commercial Support will assist the sales team at business events when and where required.

The successful candidate will have at least 3 years experience in a travel industry support role with high proficiency in Excel, Word, Power point and other business applications. Some graphic design skills would be an advantage.

APPLICATIONS

Should you be interested, please send your application and CV by 28th June 2013 to Air Pacific, Level 5, 280 Pitt Street Sydney NSW 2000 or email it to: john.nickel@airpacific.com



DISCUSSIONS on ways for members of Australia's Travellers Choice agency group to work with their counterparts from the Worldwide Independent Travel Network (WIN) was high on the agenda at a recent conference held in Malaga, Spain.

Travellers Choice ceo Christian Hunter represented Australia at the Advantage Travel Centre conference, where collaboration on international and corporate accounts was also among topics of discussion.

"This is an excellent opportunity for Travellers Choice because it

means international business can be fulfilled by members who have an interest in corporate travel," Hunter said.

Delegates attending the event represented 15 countries, with Hunter **pictured** above fifth from right with management of other WIN member agent groups.

One week to upgrade

AGENTS have only seven days remaining to make the most of Rocky Mountaineer's free seating upgrade offer on Western Canada rail itineraries.

Under the offer, RedLeaf tickets sold will be boosted to SilverLeaf, while seats sold in this category will jump up to GoldLeaf.

Tickets must be issued by 28 Jun - see www.rockymountaineer.com.

EU clears DL/VS stake

DELTA Air Lines has been permitted to proceed with its 49% purchase in Virgin Atlantic by the European Commission.

The plan by DL to purchase the stake from Singapore Airlines were announced at the end of last year (**TD** 12 Dec), with the EU allowing the deal on the basis that other carriers would continue to provide competition on services into and out of London Heathrow.

Deals to visit Byron

TOURISM group Via Byron has launched a selection of winter travel specials to visit the North NSW town for a mid-year break.

Deals are valid for standards of accommodation from beach shacks to apartments, resorts and luxury homes, with discounts also available on a number of local tourist attractions.

Prices for five nights in a 1br self-contained bungalow at the Bayshore Bungalows Resort start from \$680 - www.byronbay.com.



Travel Specials

WELCOME to Travel Specials, **Travel Daily's** Fri feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Special industry rates have been updated and re-released for the vast **Complete Travel Marketing** suite of Asian properties. Reduced nightly rates, stay pay deals and value-add offers exist at Berjaya, Cape Panwa, Park Hotels Group properties, Centara, Paradise Cruises on Halong Bay and many more. For more details on how to book, **CLICK HERE**.

Rates starting from \$57 per day are on offer from **Apollo Motorhome Holidays** through its Outback Queensland Events Special. Pick-ups are available in Adelaide, Brisbane, Cairns and Alice Springs for use on four brand new touring routes. Rates are valid for travel between 15 Jul and 20 Sep - visit www.apollocamper.com/qldoutback for bookings.

Somerset Apartments on Lord Howe Island has launched a new deal offering Stay 5 Pay 4, or two free snorkelling tours for a 7-night stay. Valid for travel until 13 Sep - book at www.somersetlordhowe.com.au.

Paris Airshow success

AIRBUS has reported it signed firm commitment and option orders for a combined 466 aircraft at this week's Paris Airshow.

In total, the orders are worth US\$68.7b at list prices, including 20 of the Airbus A380 superjumbo, while the most popular aircraft was the A320 narrow-body variety.

MEANWHILE, Singapore Airlines has announced an increased order with Airbus for a further 30 units of the A350 XWB along with options for another 20 aircraft.

The increase takes the carrier's firm commitment to 70 jets, with SQ to start taking delivery from late next year.

Carlton back to Bali

RITZ-CARLTON will return to Bali next year with the opening of a new resort on the holiday island.

The resort, named The Ritz-Carlton Bali, will feature 288 rooms including 90 suites, 14 villas and 10 cliff-top villas with panoramic ocean views.

Conferences & meeting groups will also be catered to with three function rooms, a ballroom and outdoor terraces along with a wedding chapel.

In addition, six restaurants and bars will feature including a pool bar and a cliffside venue built into a natural cave which can act as a private dining room for special bookings, among other facilities.

WIN \$80 VISA GIFT VOUCHER



Every day this week **Travel Daily** is giving one lucky reader the chance to win \$80 VISA gift voucher, courtesy of **ChinaTours.com**.

ChinaTours.com offers an extensive range of China products, competitive pricing, Australian based sales team and Travel Agents earn commission!

To win, simply be the first person to send in the correct answer to the question below to:

chinatours@traveldaily.com.au.

Name one traditional Chinese decoration that appears in the ChinaTours.com logo

Hint! Visit www.ChinaTours.com. Congratulations to yesterday's lucky winner, **Anna Mullins** from **The Travel Studio**.



SINGAPORE AIRLINES



TICKET OFFICER - MELBOURNE

A full time permanent position exists in our Melbourne Ticket Office with an immediate start.

The successful candidate will preferably have the following skills and attributes:

- Previous experience with an airline or travel agency at International level
- Completion of Fares & Ticketing I and II
- Good knowledge of fares and ticketing procedures
- Strong service attitude and good communications skills
- GDS experience – particularly Amadeus would be highly advantageous
- PC literate with Internet knowledge
- Ability to work under pressure and as part of a team

An attractive remuneration package, which includes the starting salary of \$45,273 p.a. and travel benefits, will be offered to the right candidate.

Written applications by close of business 28 June 2013 to :
Ticket Officer Supervisor, Singapore Airlines,
416-420 Collins Street, Melbourne 3000.
or email: Carol_Assaad@singaporeair.com.sg

Please note: only short listed applicants will be contacted.

WIN A SCENIC TOURS EUROPE RIVER CRUISE



Throughout June, **Travel Daily** is giving readers the chance to win an all-inclusive luxury river cruise for two valued at over \$20,000, courtesy of **Scenic Tours** and **Swiss International Air Lines**.

The prize includes two return economy class fares (ex major capital city) on Swiss International Air Lines and a Category E cabin on the 15 Days Jewels of Europe River Cruise (Amsterdam to Budapest) valid for travel in March, October or November 2014.

Every day **Travel Daily** will ask a different question – just read the issue and email us your answer. There will be 19 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this all-inclusive luxury.

Email your answers to: scenictourcomp@traveldaily.com.au.

Q.14: List one Scenic Enrich experience included in the 15 Day Jewels of Europe River Cruise program.



[Click here for terms & conditions](#)



Scan eyes to check-in

IRIS scanning technology could be rolled out at airports within two years following a successful three-month trial carried out at London's Gatwick Airport.

The trial found significant time savings of 15 seconds per pax, which could collectively save up to 15-20 mins for a whole aircraft.

According to London's *Daily Telegraph*, the system works with a photograph of a passenger's iris taken at bag drop, which is then linked to their boarding pass and checked as the passenger boards, while pax with carry-on bags only are photographed at security.

El launch to Portugal

IRISH national carrier Aer Lingus has commenced direct seasonal service between Shannon and the Portuguese beachside port of Faro in the Algarve region.

The service will run three times weekly until the end of Oct.

Soneva in on Secret

BESPOKE boutique hotel collection Secret Retreats has welcomed two new properties in the Maldivian resort Soneva Fushi and Soneva Kiri, located on the east coast of Thailand to the independent luxury collection.

Encore set for debut

WESTJET'S new regional carrier WestJet Encore will next week make its debut from Calgary Int'l Airport, with flights to a number of regional ports to begin on Mon.



Friday 21st Jun 2013

Sanford kissing goodbye to MS



TEAM members from Sanford International Travel in Sydney recently held a special fundraising morning tea to collect contributions towards the 'Kiss Goodbye to MS' effort.

The initiative by the MS Australia organisation aims to raise awareness of multiple sclerosis as well as donate to research into prevention, treatment and helping those who suffer from the condition.

MS is particularly close to home for the team at Sanford as their director Linda Brettell suffers from the condition, spurring on the team to raise all they can to benefit the organisation.

The team is **pictured** above at

the morning tea, which was also attended by some very young supporters of the cause.

ATEC slams Visa fee

THE Australian Tourism Export Council has strongly criticised a plan to charge a new \$700 charge on int'l student visitors wishing to extend their stay in Australia as a short-term tourist.

As part of a raft of increased application charges for new visas to take effect from 01 Jul, ATEC says the Subsequent Temporary Application Charge will "dissuade these visitors coming to Australia in the first place.

"[The charge] will definitely impact on their desire to stay on and enjoy what the country has to offer as a tourism destination," ATEC deputy chair Peter Ovenden said, calling for the government to review implementing the fee.

"Tourism operators in regional areas and those in the backpacker and youth sector relying on the international education visitor to disperse following their study will be hardest hit and these tend to be the ones already struggling with the high Aussie dollar".

Anantara commission

AGENTS can earn double commission on GDS bookings for Anantara properties for stays up to 31 Oct.

Bookings under the "GA" chain code during the eligible period will see 20% commission earned.

The bonus is available on all Anantara properties worldwide.

For more information on the deal, see www.anantara.com/gds.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

Part of the Travel Daily group of publications.



Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Assistant Editor: Matt Lennon
Contributors: Chantel Housler, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au



Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



GET YOUR CAREER INTO SHAPE!

Is your job lacking energy and vitality? Feeling lazy and exhausted? Register with AA and we will endeavour to inject that much needed drive and enthusiasm into your career that will have you thrilled with results!

FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

NSW & ACT - 02 9231 6377 - apply@aaappointments.com.au

VIC, WA & SA - 03 9670 2577 - recruit@aaappointments.com.au

QLD - 07 3229 9600 - employment@aaappointments.com.au

***HOT* TIME TO GET YOU CRUISE ON CRUISE CONSULTANT**

SYDNEY – SALARY PACKAGE UP TO \$55K +

This award winning online cruise company is looking for a talented consultant to join their friendly team. Work for a family owned company that prides itself on its close knit team. No two days will be the same in this role. You will have the opportunity to book fabulous cruise packages worldwide and a range of FIT arrangements. There is never a dull moment in this position. If you have 2 years experience, strong GDS and fares knowledge and a passion for cruising apply for this amazing opportunity today.

***HOT* PART TIME / EASTERN SUBURBS RETAIL CONSULTANT**

SYDNEY – SALARY UP TO \$60K OTE

Are you looking to reduce your hours? Do you want to work part time? This national retail chain is looking for an experienced consultant to join their bright, friendly team in the Eastern Suburbs. The office is located in a busy shopping centre and has a high flow of walk in traffic. Spend your day booking exciting destinations worldwide and building up a strong client base. If you have 2 years retail travel experience. Galileo/Crosscheck preferred and wants to move into a fantastic part time role. Apply today and get moving.

IT'S A NICE DAY FOR A WHITE WEDDING!

TRAVEL CONSULTANT/ WEDDING COORDINATOR

MELBOURNE (EAST) - SALARY PACKAGE UP TO \$55K (DOE)

This is every girls dream role! This successful boutique travel agency specialises in booking destination weddings and dream honeymoons and they want you to join their expanding team! You will be responsible for coordinating everything involved in the destination wedding, from flights to accommodation to the venue to the catering! You will have the opportunity to attend regular famils and site inspections! If you have a min 2 years consulting experience then this dream role could be yours! Sabre preferred!

THE PICK OF THE BUNCH IN PERTH!

TRAVEL CONSULTANTS

PERTH (VARIOUS) – SALARY PACKAGES TO \$60K (DOE)

Experienced Travel consultants of Perth! There has never been a better time to register and apply for your new role! We currently have various roles on in Perth that are sure to suit your location and taste! With a mixture of corporate and leisure consulting positions available we can have you earning a better salary and finally enjoying work again! These roles can be yours if you have more than 2 years consulting experience and knowledge of a GDS! Don't delay call us today and take your pick in Perth!

***NEW* CORPORATE ROLE IN MELBOURNE!**

CORPORATE CONSULTANT

MELBOURNE (CBD) – SALARY PACKAGE TO \$60K (DOE)

Corporate travel consultants in Melbourne! NEW role just called in! This boutique travel agency located in the heart of the CBD is now searching for an experienced consultant to join their growing team. Working Monday – Friday Hours you will be responsible for booking worldwide travel itineraries for your corporate clients. With a bit of leisure thrown in the mix your days will be varied and exciting! If you have a minimum 10 years consulting experience then we want to hear from you! Call us now!

CRUISE INTO YOUR NEW ROLE!

CRUISE CONSULTANTS

MELBOURNE (INNER) – SALARY PACKAGE TO \$60k (OTE)

Calling all cruising buffs in Melbourne! We have a role just for you! This well known agency brand is now looking for experienced consultants to join their store and specialize in all things cruise! You will work exciting hours and have access to some of the best famils out there! You will be responsible for booking worldwide cruising holidays and combining them with flights and land arrangements! This role could be yours if you have a minimum 2 years international consulting experience and LOVE cruise!

HAVE A LOVE FOR NUMBERS

GROUP TRAVEL CONSULTANTS X2

BRISBANE – TOP \$\$\$

Do you have a love for group travel? Able to confidently handle a high volume of work? Then check out these hot new group roles that have just come in. Working Mon – Fri hours you'll be a confident travel consultant with strong business development skills and able to close a sale. Top \$\$, supportive management, long term career progression, superb educationals and more will be on offer. All you need is a high attention to detail, previous groups experience and GDS skills. Call today to find out more.

ESCAPE TO BEHIND THE SCENES

WHOLESALE TRAVEL CONSULTANTS

BRISBANE CBD – \$50K OTE ++

Is frontline consulting getting you down? Ready to escape the retail scene? We have your escape route planned and waiting for you. Currently there are a number of opportunities within leading wholesalers based in the CBD. From cruise specialists to domestic and South Pacific teams we are sure to have your next dream role. Not only will you move away from the public but you'll be given top training and development programs, love being part of a fun team and make great \$\$\$. Apply today and wave goodbye to retail.



6 *cruisy cruises* 3, 4 or 7 day cruise to be won!

Enter the special prize draw to win 3 of this year's most glittering prizes!

Answer the four questions below correctly and you're in the draw to win. Prize? Three lucky agents and their partners can win a trip for a three (3), four (4) or seven (7) day small ship cruise aboard *MV Fiji Princess*, around Fiji's remote and unspoilt Yasawa Islands!

Question #1

What is the name of the private island in the Blue Lagoon region which is exclusive to BLC passengers?

- A : South Sea Island B : Viti Levu C : Nanuya Lailai

Question #2

What is the new departure location for Blue Lagoon Cruises?

- A : Lautoka B : Denarau C : Suva

Question #3

What is the total passenger capacity of *MV Fiji Princess*?

- A : 300 B : 68 C : 99

Question #4

Where can agents register to become an accredited agent and earn points towards a free cruise?

- A : website B : brochure C : facebook

Hint: visit www.bluelagooncruises.com to find the answers.

Click here to enter:

www.marinetourism.co.nz/blc-enterhere.aspx



Blue Lagoon Terms and Conditions: Travel valid from 01 July 13 - 31 Mar 14. Subject to availability at time of booking. Cabin and deck type will be confirmed at time of booking based on availability. Cabin is based on Double or Twin share for 2 Adults sharing. The value of the cruise is non-refundable and non-transferable. Normal cruise inclusions apply: meals, village visit, cruise activities and entertainment. Return flights from Australia to Nadi and land transfers are not included. **Prize will be drawn on 21 June 2013.**

 **BLUE LAGOON CRUISES**
FIJI ISLANDS