

**AVOID END OF YEAR
FINANCIAL STRESS**

with Sabre Agency Manager

Sabre
pacific



Travel Daily

First with the news

Monday 24th June 2013

**BE A PART OF AN
EXPERIENCED
TEAM OF TRAVEL
INDUSTRY
PROFESSIONALS**

Join Australia's most
successful home
based travel consulting
partnership



join.travelmanagers.com.au
1800 019 599

TRAVELMANAGERS
personally yours

New SCDL executive

SIMON Ambrose, the former chief executive officer of the Augusta Margaret River Tourism Association, has this morning been named as the new CEO at Sunshine Coast Destination Ltd.

He replaces Steve Cooper, who was ousted from the role earlier this year (**TD** 18 Feb).

SCDL chairman Barrie Adams said Ambrose's abilities would help generate income and jobs for the Sunshine Coast.

Magellan adds four more

MAGELLAN Travel Group has confirmed further growth, with four new members set to officially join effective 01 Jul.

The expansion brings Magellan to 74 members overall, with a further three set to join in the next three months.

The new agents joining next week include Jetset Travelworld Group members Angus Travel from South Australia and Brighton Travelworld (ex TSAX) from Vic.

Also joining Magellan is Sydney-based Felix Travel, part of Tony Brazenell's Transglobal Aviation, which also operates Greek specialist Chat Tours and represents Jat Airways.

The fourth new Magellan member is WA-based Travel Practice, which was formerly part of the HWT group before becoming independent in 2010.

Magellan ceo Andrew

Macfarlane said "we are delighted to have such successful, established and high achieving agents join Magellan".

It's understood that the next quarter's new Magellan members include a number of high profile departures from JTG brands, which are currently waiting out notice periods.

Etihad 1st class comp

FOUR double passes to the opening night of the 2013 Arab Film Festival Australia this Thursday 27 Jun are up for grabs to **TD** readers courtesy of festival sponsors Etihad Airways, with the festival taking place at Riverside Theatre in Parramatta.

Prizes include admission to the opening film, entitled "After the Battle", as well as entry to the after party - to be in the running, simply be one of the first four people to correctly answer the question "Which category did Etihad Airways clean sweep at the 2013 Skytrax Awards"?

Send your entries ASAP to etihad@traveldaily.com.au, with winners announced tomorrow.

Seven pages of news

Travel Daily today has seven pages of news & photos, plus full pages from: (**click**)

- AA Appointments
- Travel Trade Recruitment

SWISS RAIL BONUS

Earn **TRIPLE Trip** points on selected Swiss Rail components of every Rail Tickets booking you make!

For more information
visit www.railtickets.com.au
or call 1300 361 982



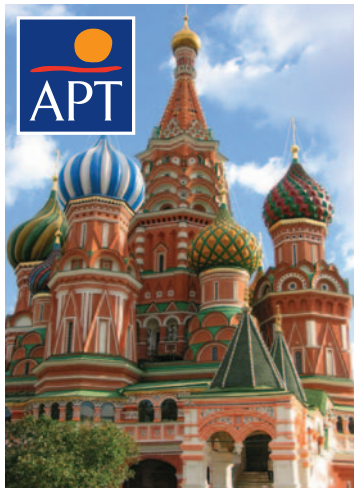
Bookings must be made and paid in full 5 Jun - 31 Aug 13 for departures 5 Jun - 31 Oct 13. Conditions apply

Davidson to Ardent

TOURISM Australia Executive gm Destination Development, Craig Davidson, was this morning named as the new ceo of Ardent Leisure's Theme Parks division.

Davidson will take over from former Bridgeclimb md Todd Coates, who has resigned from Ardent "in order to pursue other opportunities in Sydney".

Ardent's portfolio includes Dreamworld, Whitewater World and SkyPoint on the Gold Coast.



APT

**RUSSIA
RIVER CRUISING**
FEATURING EPIC RAIL JOURNEYS

**2014 BROCHURE
OUT NOW**

FLY FREE*

Book by 30 November 2013



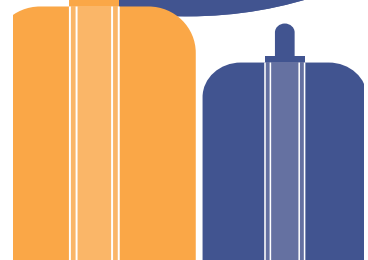
CALL 1300 278 278
or visit www.aptgrouppravel.com

*Conditions apply. Contact APT for full terms & conditions. Australian Pacific Touring Pty Ltd
ABN 44 004 684 619 Lic. No. 30112 MKT11 1793

**Providing a
Consolidator
Service**

✈️ ————— ✈️

**for all markets
and valuing the
Travel Agent
and their
Independence**



Click to read more
and a better solution

details
extra attention on
our mid-sized ships

Holland America Line

LEARN MORE >

Corporate Travel Consultant

- ▶ Located in Melbourne CBD
- ▶ Boutique corporate agency
- ▶ Great team with over 60 years exp.
- ▶ Salary from \$50K + super

Contact: Kristi Gomm
02 9278 5100
kristi@inplacerecruitment.com.au



[click here for details](#)

Travel Daily

First with the news

Monday 24th June 2013

Aircalin's new Tropical Treat Fare
ONLY \$307*

*One-way economy class fares ex BNE to Nouméa, and only \$322 ex SYD one-way, inclusive of all taxes. Return levels also available. Valid for sale until 7 JUL 13 and travel until 15 DEC 13. Conditions apply. Now available. Further details in your GDS or click below.

Aircalin
New Caledonia

[CLICK HERE](#)

White stuff all right

SKI resorts in NZ, Victoria and NSW are celebrating today after significant natural snowfalls over the last 24 hours or so.

More than 25cm has fallen at Perisher Valley in NSW, while over 60cm was recorded at resorts close to Wanaka in NZ's southern lakes region, with some reporting a bumper start to the season.

The falls have topped up significant snowmaking efforts in recent days due to the cold snap.

Globus "record" growth

THE Globus family of brands is currently enjoying a period of record growth, according to marketing manager Australasia Christian Schweitzer.

Speaking to *Travel Daily* at a special launch event for its 2014 USA/Canada product range (see **page 5**), Schweitzer said the average year-on-year growth of the Globus & Cosmos brands in 2013 are 23% and 15% respectively.

Describing its new brochure, Schweitzer said "we're putting our best foot forward".

Over the last five years, Globus has doubled the number of passengers experiencing the Rocky Mountaineer train journey in Western Canada.

As a result, the company has increased the number of escorted tours incorporating a journey on the popular service and added more departures to give more opportunities for passengers to find a suitable itinerary that includes a journey on the train.

Globus' *Spirit of the Rockies* itinerary, which includes a Rocky Mountaineer journey and a Holland America Alaska cruise, is the most popular seller in the US/Canada range for the company, Schweitzer said.

"There is quite a lot of diversity in our 2014 offering," he added.

Despite the declines of the falling Australian dollar of late, Schweitzer said pricing of the tours were set, with indications on money markets the AUD is set to stabilise in coming months.

A higher number of Alaska cruises have been scheduled into itineraries with timings that fit well with numerous Globus tours.

In addition, more Hawaii stopovers are available to enable passengers to enjoy the Hawaiian Islands either side of their tours.

Schweitzer also announced the continuation of the partnership between the Globus family of brands and the GoParks National Parks Foundation - an organisation that works to preserve native flora and fauna and restrict overdevelopment.

Globus donates a percentage of revenues from its US itineraries to the foundation, which has seen several hundred thousand dollars donated over the last few years.

For more from the special 2014 US/Canada launch event held over the weekend, see **page five**.

Luxury prize on offer

AGENTS this week have a chance to win a three-night stay in a Hideaway Pool Villa at the Six Senses Yao Noi in Thailand courtesy of Luxperience, with daily buffet brekky included.

To enter, simply answer the questions that will appear in Travel Daily each day this week.

For more information, see the mini-comp on **page five**.

Brand USA Syd launch

MEMBERS of the Australian travel industry will get its first look at the number of marketing opportunities, strategies and promotional activity to be rolled out in the coming year by Brand USA via the organisation's official launch event next month.

The event will appropriately take place on the United States' Independence Day - 04 Jul.

To RSVP, email Joe Ponte at jponte@thebrandusa.com.au.

Brand USA's mantra is to "entice Australians and New Zealanders to experience the limitless possibilities that are on offer in the United States," Ponte said.

For those unable to attend, a webinar will also be available.

TraveltheWorld TAUCK
WHO YOU CRUISE WITH MATTERS

Join Ita Buttrose cruising the French Waterways in May 2014 and see why the way you sip wine matters!

Time on Tauck: 1 night complimentary accommodation
Private wine tasting at Beujolais and Chateaneuf-du-Pape
Tasting experience at Lyon's historic food market
Wine and cheese tasting at an award winning cooking school
Provençal dinner overlooking Avignon's Pont du Gard

Tauck specialise in the details that make every drop something special...

QR oneworld entry

QATAR Airways will officially become a member of the oneworld airline alliance in Oct.

The Doha-based carrier will become the alliance's 13th member, following the addition of Malaysia Airlines earlier this year and the second Middle-East member with Royal Jordanian.

Business Development Manager, Brisbane, QLD

FCm Travel Solutions is the successful corporate division of Flight Centre Limited and the largest corporate travel brand in Australasia. Due to growth we have an excellent opportunity for an experienced **Business Development Manager**.

This role will primarily see you developing new business relationships and contributing to our growth strategy.

Enjoy a **marketing leading salary and a fantastic benefits package**. Join FCm Travel Solutions today and take your career to the top!

To apply, visit: Applynow.net.au/jobF162116



BRINDABELLA Airlines

www.brindabellaairlines.com.au
1300 66 88 24



From Monday 24th June 2013 Aeropelican flights (OT) will be operated by Brindabella Airlines (FQ). We would like to thank you for your patronage of Aeropelican and look forward to serving you under the Brindabella Airlines brand. For more information please visit our website or telephone our sales team.

car hire made easy!

- fully inclusive rates • no hidden extras
- over 5,000 locations worldwide
- friendly, experienced sales consultants

call us on **1300 55 45 07**

book with the worlds
largest car rental
wholesaler



Travel Daily

First with the news

Monday 24th June 2013

What would you do with One Million Miles?

CLICK HERE TO FIND OUT MORE



Regional flights safe at SYD

FEDERAL Transport Minister Anthony Albanese has guaranteed that regional airlines will have access to Sydney Airport until at least 2016.

Under a new ruling by the Assistant Treasurer, Sydney Airport will not be able to increase its current charges for regional airlines above the rate of inflation, and the airport is also required to notify the ACCC of any proposed increases.

In addition, access to Sydney airport during peak periods will continue to be protected for regional carriers by the airport's Slot Management Scheme.

"Sydney Airport is an important hub for regional Australians,

connecting them to other part of Australia and the world," Albanese said.

He said that with the airport approaching capacity, extending the current arrangements until 2016 "ensures commercial pressures do not push regional airlines out, in favour of larger commercial interstate and international airlines".

QR 787s to Frankfurt

QATAR Airways is set to operate 787 flights from Doha to Frankfurt effective 27 Oct, with GDS displays showing QR 787s planned for CPH, LHR, MUC, OSL, ARN and ZRH - but not Perth.

Time for NSW to win

KICKOFF for the second match in the 2013 State of Origin series is this coming Wed night 26 Jun, with NSW set to claim the series with another (hopeful) triumph over the Queensland Maroons.

Entries are now being accepted for **Travel Daily's** State of Origin contest, with three predictions needed to be in the running and received by COB on Wednesday.

The questions for Game 2 are:

- 1) What do you predict the final score will be for Game 2?
- 2) In which minute of the match will the first try be scored?
- 3) Which player will be named as Man of the Match at the conclusion of the second match?

Send your predictions to socomp@traveldaily.com.au.

Register for Tok Tok

REGISTRATIONS are now open for buyers to attend the 2013 Vanuatu Tok Tok tradeshow.

Tourism is a major source of revenue for Vanuatu, with Aussie visitors accounting for 61% of int'l arrivals in the 2012 calendar year.

Tok Tok offers an excellent opportunity to meet with local suppliers to exchange ideas and future business opportunities, with the four day event scheduled to begin on 27 Aug with famils taking place on the islands of Tanna and Espiritu Santo, and concluding with a gala dinner on the evening of the 30th.

Vanuatu Tourism Office gm Linda Kalpoi said Tok Tok has "proven itself to be a worthwhile tourism event for anyone wanting to learn more about the suppliers and highlights of our country".

For more information and to register, see www.vanuatu.travel.



Window Seat

FOLLOWING the legalisation earlier this year of same-sex marriage in New Zealand, Tourism New Zealand has launched a nationwide search for the first Australian same-sex couple to tie the knot on the day the act comes into effect.

The search is being run in conjunction with community newspaper, the Star Observer, with the winning couple to be selected in mid-Jul.

To enter, simply 'like' the paper's special Facebook page at www.bit.ly/marryinNZ.

"We are excited to be making history and working with one lucky same-sex couple to become the very first from Australia to be married here in New Zealand," Tourism New Zealand general manager Australia Tim Burgess said.

The prize for the winning couple includes return flights, accommodation, a memorable ceremony and reception in one of the country's stunning locations, yet to be announced.

In its usual colourful fashion, Tourism New Zealand has released a special logo for the pitch in line with its 100% Pure New Zealand marketing tagline.



Marketing & Communications Manager Sydney City Office location

The AFTA Travel Accreditation Scheme (ATAS - a division of AFTA) seeks a creative, motivated and experienced marketing and communications manager to plan and execute a marketing and PR campaign to attract travel intermediaries to join the new accreditation scheme and to educate consumers on why they should purchase travel through an accredited travel intermediary. You will be responsible for developing marketing strategies and the business plan, delivery of all marketing activity, have strong experience in brand development, online marketing experience, including website development, promotions, and social media campaigns. You will have experience in managing stakeholder relationships, media management, research, budgets and reporting. This is a wonderful opportunity to join a start up business and put your stamp on the marketing of this ground breaking industry scheme. An executive package will be negotiated for this role.

If you have the drive and experience, then email your application and CV to ea@afta.com.au.

Oman Online Training

Be one of 40 agents to experience
the Oman Sidetrip of a Lifetime
Famil in November



Click for more details

Hawaii is happening for Trickett



SELECTED from a whopping 2,600 well-worded and crafted entries, Kate Trickett from Travel Counsellors was last week presented with her prize by Hawaiian Airlines business development manager Vic/SA & Tas Joelle Vella.

Trickett will soon leave behind the freezing winter mornings of Victoria to jet off to the islands of Aloha courtesy of Hawaiian Airlines, Hawaii Tourism Oceania and staying at the paradisiacal Hilton Waikoloa.

She is **pictured** above left receiving her prize from Vella with her new favourite brochure, which will surely give her plenty of Hawaiian experiences to enjoy.

TTF lauds casino plans

TOURISM in Sydney will benefit greatly regardless of which of two proposed casino projects are given the green light to proceed, according to Tourism & Transport Forum ceo Ken Morrison.

Over the weekend, The Star parent firm Echo Entertainment unveiled a lavish plan to build a \$1.1b integrated and connected resort featuring 500 rooms over two new hotels, with James Packer's Crown project awaiting the official green light.

"We've got two great companies both wanting to provide Sydney with a unique new visitor magnet," Morrison said.

DXB revamp EK cuts

EMIRATES has revealed a range of planned service reductions from May next year, during a major enhancement planned for Dubai International Airport's runway (**TD** 10 May).

The 80 day project will see EK reduce capacity by up to 15%, with GDS displays showing reservations closed for a number of services effective 01 May.

Reductions include cutting one daily flight to Amman, Bahrain, Bangalore, Bangkok, Beirut, Cairo, Cape Town, Delhi, Dhaka, Frankfurt, Glasgow, Hong Kong, Johannesburg, Karachi, Kuala Lumpur, Kuwait City, Lagos, Milan, Moscow, Mumbai, Muscat, Nairobi and Tehran.

EK flights to Vienna will reduce from 13 to six weekly, with other cuts to Doha, the Seychelles, Colombo and Singapore.

The DXB upgrade will also see all non-commercial flights at the airport diverted to Dubai World Central, with the works including resurfacing of a runway plus the construction of new taxiways.

Turner on TV

FLIGHT Centre md Graham Turner yesterday outlined his views on the Australian dollar, GST, penalty rates and more in an interview on the new *Financial Review Sunday* show - **CLICK HERE**.

Vale George Dunne

LONG-TIME Northern Territory tourism figure George Dunne has passed away, announced by NT Tourism Minister Matt Conlan.

Among numerous posts, Dunne was regional director of the NT Tourist Commission for 18 years.

Christmas on Topdeck

TOPDECK has launched a special 12-day Festive Escape tour departing London on 21 Dec with guests able to enjoy Christmas in Paris and NYE in Amsterdam, priced from \$1,775 per person. Phone 1300 886 332 for details.

Ball in Scenic's court

SCENIC Tours has announced it will serve as the sponsor of the Wimbledon tennis tournament's Aussie broadcasts on Channel 7 and 7TWO.

It follows the launch in Apr of Scenic's 2014 Europe River Cruise & Tours brochure featuring eight Scenic 'Space Ships' and new itineraries including a cruise to the Black Sea (**TD** 19 Apr).

MEANWHILE, Scenic has today launched its 2014 Canada and Alaska product range, highlighted by a new eight-day itinerary allowing guests to view Canada's own 'Big Five' summer wildlife in the bison, black bear, polar bear, moose and beluga whale.

New dog-sledding adventures during the visit to Manitoba province have also been added.

AFL Rd 13 Results

CONGRATULATIONS

Bianca Campbell
from Harvey World Travel
Glen Waverley

Bianca is the top point scorer for Round 13 of *Travel Daily's* AFL industry footy tipping competition and has won a \$50 Coles/Myer voucher, courtesy of Compass Car Rental.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & Iririki Island Resort Vanuatu



ATAC is growing! Newly created position Business Administrator.

A fantastic opportunity has been created for an administration assistant to the General Manager of the Australia Travel Agents Co-operative (ATAC), based in Melbourne.

This is an excellent opportunity for someone with drive & determination to assist with the day to day running of the ATAC group. The ideal candidate will have knowledge of MYOB, Excel and Word, excellent organisational and communication skills.

Previous experience in the Travel Industry would be an advantage. The position is evolving with the growth of the ATAC group, enjoy 3 to 4 days working in a professional environment, with negotiable salary and good career development opportunities.

Please forward applications to michelle@travelagentsco-op.com.au or send to
ATAC
P. O Box 1215,
South Melbourne Vic 3205.





WIN A SIX SENSES STAY



Click here for terms & conditions

Luxperience is Australasia's and the Pacific's key travel trade event dedicated to showcasing luxury and experiential travel experiences from all over the world.

This week *Travel Daily* is giving readers the chance to win three nights for 2 people at Six Senses Yao Noi Thailand in a Hideaway Pool Villa with daily buffet breakfast valued at \$2000.

To win, answer correctly four questions featured in *Travel Daily* from Monday to Thursday this week, plus answer the final question featured on Friday.

Email your answers by COB on Fri to: lux@traveldaily.com.au.

Q.1: What is the venue for Luxperience 2013?

Hint! Visit luxperience.com.au



QF tops May on-time

QANTAS achieved the highest percentage of on-time departures for the month of May, with 87.2% of services leaving as scheduled, with Tiger Airways leading Virgin Australia and Jetstar in the ranks.

"This is a really key measure for us because we know how important it is for our customers to arrive on time," a Qantas spokesman said of the results.

Regional carrier REX topped the on-time results for the month, with 88.7% leaving on time.

Virgin Australia Regional Airlines began its first full month of operations with an on-time result of 77.8%, while QantasLink recorded the highest number of cancellations for May at 3.2%.

Globus shoots, Globus scores!



PUCKS were flying all over the place prior, and throughout the game as *Travel Daily* was among a number of guests hosted by the Globus family of brands to take in some int'l ice-hockey between USA & Canada over the weekend at Sydney's Allphones Arena.

Globus coincided the launch of its brand new 2014 range of escorted touring with the match - the third and final match in a series of exhibition games played between the fierce rivals.

Promoters intended for the experience to replicate as closely as possible the look, feel and setting of a top-flight National Hockey League match in North America - a perfect setting for Globus to launch its new product range for the region (see **pg two**).

It had all that and more, with a packed house of 21,000 people in attendance cheering loudly for both nations throughout the standard three 20-minute periods.

In between each, the crowd took part in a number of US sporting event staple novelty events such as the "Kiss Cam" and the "Dance Cam" - an entertaining spectacle.

The match featured a number of established NHL stars, veterans of the game as well as promising up-and-comers already drafted to a variety of teams.

On the ice, the action was fast paced and thrilling to watch, with Canada opening up & maintaining a strong lead before surviving a

late rally by the US to eventually take out the win 9-6, and the series two matches to one.

The match had the intensity of a Stanley Cup finals series game, which incidentally is currently reaching its conclusion between Chicago and Boston in the US.

On several occasions, tempers flared, sending fists flying among rival players before instigators were punished with a two-minute stint in the penalty box.

TD was positioned right at rinkside, mere feet from the players and separated only by the perspex barrier which more than one player slammed into over the course of the match.

For a gallery of images from the match, head to our Facebook page or www.traveldaily.com.au.

Holding up his new brochure is Globus marketing manager Australasia Christian Schweitzer (centre), **pictured** above with Globus digital marketing manager Adam Mussolum (left) and Canadian player and 2001 Stanley Cup winning player (with the Colorado Avalanche), Bryan Muir.

A&K Safari savings

ABERCROMBIE & Kent are offering discounts of up to \$3,750 per couple on bookings of its 9-day African Waterways itinerary departing from 01-31 Jul, now priced from \$10,150ppts - for more details, call 1300 590 317.

Latimer select Rydges

CHRISTCHURCH property The Latimer Hotel has chosen Rydges Hotels & Resorts to manage the property, which is scheduled to open on 01 Oct.

The Latimer will become the first newbuild hotel to open its doors in the city following the devastating earthquakes of 2011.

Under Rydges management, the property will be known as the Rydges Latimer Christchurch and will boast 138 rooms, restaurant, bar and the city's largest function & conference space for 360 pax.

DL/VS to cross sell tickets

DELTA Air Lines and Virgin Atlantic plan to start selling tickets on each other's services as part of a "significant cooperative relationship," DL boss Richard Anderson said late last week.

The European Union last week formally approved the purchase of 49% of Virgin Atlantic by Delta from Singapore Airlines (**TD Fri**).

With its new stake in the carrier, Delta plans to increase its flight operations at London Heathrow.

PER lawsuit victory

PERTH Airport has welcomed a ruling late last week from the Federal Court vindicating its ability to decide on development applications in line with its vision for its Perth Airport Master Plan.

The airport was taken to court by building firm BGC over a refusal by PER to allow construction of a modular housing factory on land leased from Perth Airport as it was inconsistent with the facility's Master Plan for the site.

Talk to Optimus Prime

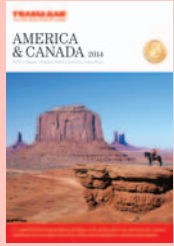
UNIVERSAL Studios Hollywood has added robotic technology allowing Transformers characters Optimus Prime and Megatron to converse with park guests as part of the Transformers 3D ride.

The technology allows the 12ft tall robots to engage with guests in a consistent in-character tone.



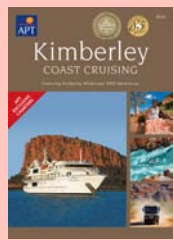
Brochures of the Week

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



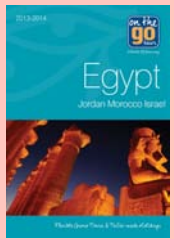
Trafalgar - America & Canada 2014

Already one of the most innovative programs released last year, the 2014 guide to North America has been boosted further with more "insider experiences". These include 'farm to table' dining experience in California, a local speciality tour of agriculture in the Coachella Valley and meeting a real Mountie in Canada. New accom offerings steeped in history can be seen, including the table where JFK proposed to Jacqueline Bouvier. Two new Christmas guided holidays have also been introduced.



APT - Kimberley Coast Cruising - 2014

Five itineraries drenched in authentic local flavour feature in the new APT guide to Australia's north-west. Within are experiences such as exclusive yacht charters, tented wilderness camps, indigenous sites, hiking adventures, helicopter rides and much more. Tours range in duration from 12-28 days, each led by an experienced guide. Cruises built into itineraries are operated by *Coral Princess* and the *Oceanic Discoverer*, exclusively chartered by APT to show off every hidden inlet, bay and cove.



On The Go Tours - Egypt 2013-2014

Newly arrived on agent shelves is a new guide packed with group tour options in Egypt, Jordan, Morocco and Israel. Private tours are available in addition to scheduled operations, with all of the same inclusions and entrance fees to exciting attractions. New for 2013 is a "bolt-on" itinerary entitled Valley of the Whales - a 4x4 look into the UNESCO Heritage Listed Wadi al-Hitan, widely regarded as housing the world's greatest collection of skeletal remains from the earliest known sharks and whales.



Windstar Cruises - 2014 Voyage Collection

A very colourful guide greets the reader and details all of the aspects of the Windstar experience. Voyages visiting Tahiti, the Caribbean and Panama Canal, Greek Islands, Turkey, Italy, the Mediterranean, Northern Europe as well as Transatlantic crossings are featured in significant day-by-day detail. Full ship information is also included including deck plans, stateroom layouts and details on dining options, entertainment facilities and shore excursions available in the many exotic ports visited around the world.

Credit cards cheaper

NEW research released late last week by industry think-tank PhoCusWright has found taking payments via credit cards are cheaper than manual processes.

Despite fees associated with maintaining credit card facilities, the study found agencies are spending as much as \$6,000 per week on processes incl refunds, reconciliation and functions such as reports, invoices & commission.

The research found 40% of agencies still operate this way, with hotels also affected, with the average property having 17 staff spending 18 hours per week managing manual payments.

Private treks in Nepal

BHUTAN & Beyond has launched three new private tours in Nepal, designed for Australian travellers and offering customised and guaranteed departures.

The itineraries range in duration from 7-14 days and offer visits to local villages, wildlife viewing and low-altitude picturesque hiking.

Stays at Nepal's newest deluxe eco-spa lodge Dwarikas Resort Dhulikhel, expected to open later this year & located 45 mins from the capital city of Kathmandu can also be factored into itineraries.

Prices for the new trips start from US\$763ppts, with more info available on 1300 367 875.

Book bus tour on JAL

JAPAN Airlines has added an English language booking service for sightseeing & tours for int'l tourists on its website as a method of boosting inbound arrivals.

Agents strike a Taj pose in India



ABOVE: This group of Travel Associates agents have recently returned from a Taj Showcase tour in India, courtesy of On The Go Tours and hosted by Taj Hotels.

The group immersed themselves in the mayhem of Delhi, took in the wonder of the Taj Mahal in Agra and visited a number of exotic sites in Rajasthan, just to name some of the experiences.

Hanging their hats each night in luxurious Taj properties in many of the cities visited including the Lake Palace of Udaipur, the agents also visited the Amber Fort in Jaipur during their visit.

Pictured above from left striking a pose is Tracey Olsen, On The Go; Thushara Liyanarachchi,

Taj Group; Claire Lloyd, Hyslop & James Travel Associates; Marianne Guberina, Low & James Travel Associates; Heidi Adams, Egan & Turner Travel Associates and Bronwyn Kazmaer from Reed & Turner Travel Associates.

Govt anti AA/US tie-up

AMERICAN Airlines & potential merger partner US Airways have defended their position after a senior government official criticised the tie-up, saying any merger would reduce competition.

According to the analyst from the Government Accountability Office, the merger between the two carriers would be larger than when Continental Airlines combined operations with United Airlines - covering 1,600 routes travelled by more than 53m pax.

AA/US denied that competition would be negatively affected, saying only 12 non-stop routes were operated by both carriers in their individual forms.

Regulators are still evaluating the planned merger, with a decision expected later this year.

Tadrai free night deal

FIJI'S luxury Tadrai Island Resort has launched its first tactical special since opening its doors for the first time two years ago.

Guests booking before 12 Jul for a stay up to 31 Mar 2014 can stay for five nights, paying for four, priced from FJD\$12,000 for the entire stay, inclusive of all meals.

See www.tadrai.com for details.

Etihad signs with SITA

TECHNOLOGY firm SITA has signed a ten-year partnership with Etihad Airways, which will see the carrier simplify & update its IT & communications systems.

SITA will roll out its Air Transport Industry (ATI) cloud as well as the SITA CrewTablet solution for cabin crew to access passenger and operational data on tablet devices.

MEANWHILE, SITA has launched its new Horizon passenger service system, providing airlines with flexibility to run multiple systems over desktop & mobile platforms.

AND, Brazil's Sao Paulo Airport has followed Miami in becoming the latest facility to sign up to SITA technology systems ahead of expected pax influxes in line with the World Cup & 2016 Olympics.

Xmas markets offer

A **DISCOUNT** of \$250 is on offer to bookings of Tempo Holidays' Romantic Christmas Markets Getaway tour departing 05 Dec if booked by 05 Jul - 1300 362 844.

Plain sailing in the Whitsundays



SUNSHINE beamed down on this group of Jetset Travelworld agents every day during a recent famil trip to the Whitsundays as they partook in a number of popular attractions.

Hosted by Sunlover Holidays Vic business development manager Mick Boylan, the group took turns hand feeding stingrays at Daydream Island as well as zipping around Hamilton Island on the provided golf carts.

Capping off the trip was a glorious day on the water sailing between the islands and Airline Beach, which proved to be a

good opportunity to hit the local streets for a spot of shopping.

Pictured above during their visit to Daydream Island in the back row from left is Jacalyn Casey, RAC Travel Joondalup; Martika Fraser, Jetset Travel Newcastle; Joy Martin, Jetset Morwell; Karli McKenzie, Travelworld Raymond Terrace; Hannah Way, Travelworld Shepparton; Maria Egan, Jetset Rosebud and Hayley Madden from Jetset Travel Ocean Grove.

Front row: Jade Dwyer, Travel Experience Charters Towers; Brittney Pont, Travelworld Nowra and host Mick Boylan from Sunlover Holidays.

4U progressing well

AMALGAMATION of a number of Lufthansa regional and short-haul air routes from the mainline operation into low-cost offshoot Germanwings is progressing well, the airline has said.

The transition of the routes into the Germanwings operation was announced last year (**TD** 15 Oct) and is aimed at arresting declining patronage & stemming losses from intra-Germany flights not originating from the carrier's Frankfurt and Munich hubs.

Ellison eyeing up go!

US BILLIONAIRE Larry Ellison is reportedly in negotiations to buy Hawaiian inter-island carrier go!

Earlier this year, Ellison, who also owns 98% of the island of Lanai, purchased Island Air, another Hawaiian island inter-island carrier (**TD** 05 Mar).

According to the Wall Street Journal, current go! owner Mesa Air Group refused to confirm or deny speculation of the buyout.

Bali destination video

NEWLY opened resort Sheraton Bali Kuta Resort has launched a destination video showcasing the highlights of the destination as well as welcoming viewers to the Starwood brand's new resort.

The film features the property's close proximity to Bali's new Beachwalk shopping district, while pointing out the facilities available at the resort itself such as the outdoor rooftop pool and images of the 203 rooms & suites, dining and entertainment offerings close to Kuta beach.

To view the new video, click on www.bit.ly/sherkuta.

CX into bed with S7

CATHAY Pacific will complement its own services into Russia with those of **oneworld** partner S7 Airlines through a new codeshare agreement announced last week.

The Hong Kong carrier will now offer flights to St Petersburg, Vladivostok and Khabarovsk in addition to its Moscow services.

Sodashi at Shangri-La

AUSTRALIAN skincare brand Sodashi has partnered with the Shangri-La Hotel Sydney, providing its products for guest use at the hotel's CHI, The Spa facility.

WIN A SCENIC TOURS EUROPE RIVER CRUISE



Throughout June, **Travel Daily** is giving readers the chance to win an all-inclusive luxury river cruise for two valued at over \$20,000, courtesy of **Scenic Tours** and **Swiss International Air Lines**.



The prize includes two return economy class airfares (ex major capital city) on Swiss International Air Lines and a Category E cabin on the 15 Days Jewels of Europe River Cruise (Amsterdam to Budapest) valid for travel in March, October or November 2014.



Every day **Travel Daily** will ask a different question – just read the issue and email us your answer. There will be 19 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this all-inclusive luxury.

Email your answers to: scenictourscomp@traveldaily.com.au.

Q.15: Name the exclusive GPS devices that are available on board to all guests enabling the most personal sightseeing experience.



[Click here for terms & conditions](#)



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

Part of the Travel Daily group of publications.



Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Assistant Editor: Matt Lennon
Contributors: Chantel Housler, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au



Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



WANT YOUR CAREER SEARCH HANDLED BY AN EXPERT? CALL AA

PRIZE WINNING ROLE

NATIONAL STRATEGIC SALES MANAGER SYDNEY – EXEC SALARY PKGE

This is a key role for a high profile sales professional with excellent team management skills. It is essential that you are experienced in creating pipelines, high level negotiations, client relationship management and strategic planning. This rare opportunity with a global organisation is available now for a seasoned professional looking for wider horizons and aiming for greater success.

ARE YOU A BORN LEADER?

NATIONAL INDUSTRY SALES MANAGER MEBLOURNE– TOP SALARY PACKAGE

If you have the ability to lead a sales team, provide strategic direction, drive revenue growth, and manage key high level relationships, this leading travel company has an exciting opportunity for you within their Australian business. The NSM will be commercially savvy, highly motivated and have proven record of identifying and winning new business. This high profile national role requires experience in a similar role.

YOUR CAREER WILL REACH NEW HEIGHTS CORPORATE CLIENT RELATIONSHIP MGER SYD & MELB – SALARY PACKAGE TO \$85K+

With roles in Sydney and Melbourne, this award winning TMC. is a perfect match for an ambitious corporate travel Account Manager moving up. This position is offering a great salary package and a seniority that will elevate your career profile. Managing an impressive portfolio, this role will involve strategic development, service delivery, and managing relationships with key suppliers.

CALLING ALL EVENT DIRECTORS

PROGRAM DIRECTOR / ACCOUNT MANAGER X 2 SYDNEY - SALARY PKGES TO \$90K+

As an enthusiastic, creative and energetic individual you will have the ability to develop incentive programs which achieve business objectives for your clients. You'll have experience in concept design and delivery of pitches, as well as strong relationship skills with both your clients and your team. Proven experience in a leadership role is required. Events Pro and CRS experience will be highly valued.

READY TO TAKE THE NEXT STEP?

CORPORATE OPERATIONS MANAGER MELBOURNE – GENEROUS SALARY PACKAGE

Are you a talented corporate travel manager looking to work for an organization that puts their staff first? Want to mentor a team that is looking for a leader? Then we have the role for you. This award winning corporate TMC is looking for an experienced operations manager to take the reigns of the Melbourne office. Excellent staff benefits and career advancement is just a start of what you will enjoy.

ARE YOU A PROBLEM SOLVER?

BUSINESS SOLUTIONS MANAGER SYDNEY – IMPRESSIVE SALARY PACKAGE

Would you like a unique role that combines all of your experience in operations & sales with your skills in I.T. & travel systems? If you have both front-end and back-end experience in GDS you can identify functionality problems and offer solutions to your clients, linking your sales and operations teams to deliver exceptional service to your clients and improve their business processes.

HAVE 5 STAR NEGOTIATION SKILLS?

INDUSTRY PRODUCT/SALES MGER PERTH – EXCELLENT SALARY PACKAGE

Are you well connected and have strong commercial relationships with major hotel chains? Have you worked across various mediums in B2B, have strong product knowledge and are target driven? If so, you may be the perfect match for this new role. Essentially you will come from selling and relationship driven background. You will need proven negotiation and excellent communication skills.

HIT THE HEIGHTS OF INDUSTRY SALES

INDUSTRY SALES & ACCOUNT MANAGER MELBOURNE– SALARY PACKAGE TO \$100K

Stay in travel but change your product. This newly created role is available now for an experienced Industry Sales Executive who wants to learn new skills including dealing with the corporate market. Training will be provided. Not many positions offer this variety of account management and sales, plus training, plus a top salary package & car allowance. Join a great team and enjoy the rewards.

AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825

OR EMAIL YOUR CV TO: executive@aaappointments.com.au

FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE

www.aaappointments.com



**TRAVEL TRADE
RECRUITMENT**

WWW.TRAVELTRADEJOBS.COM.AU

**EVER
THOUGHT
OF A CAREER
IN TRAVEL
RECRUITMENT?**

A Career in Travel Recruitment Sydney - \$82K OTE - Ref 101SJ1

Fantastic opportunity to work for one of the Australia's leading travel industry recruitment specialists. Having worked hard to establish our business in both Australia and the UK, we are now looking to add to our team of consultants based in SYDNEY with the addition of either a experienced Recruitment Consultant or Trainee Recruitment Consultant, who have previously worked within the travel industry.

This is an excellent opportunity for someone with lots of drive and determination to develop their sales and customer service skills working for a well established company. The ideal candidate will be bright, articulate, computer literate, and have a minimum of 2 years work experience within the travel industry, preferably in a sales orientated role.

Enjoy a working environment where no 2 days are the same, as well as excellent salary package, uncapped commission, merit based rewards and great career opportunities! Previous experience working within the recruitment industry will be rewarded with a higher basic salary, generous quarterly bonuses and other financial rewards incentives.

If you enjoy the challenges of business development and want to utilise your travel industry knowledge, please contact Sarah Johnson on 02 9113 7272 or click [APPLY](#)

Corporate Travel Consultants

Sydney - \$Base + Uncapped Commission - Ref 576lb1

A really unique opportunity to work in Corporate Travel Sales! This role is with a company that really set the pace within the corporate travel arena. Experienced Corporate Travel Consultants needed to work for a fast paced and dynamic company who treat their staff extremely well. Opportunities for fam trips and excellent travel industry perks available. Join a really supportive and social team - don't miss out on this great opportunity!

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Cruise Travel Consultant

Melbourne - \$Base + Commission - Ref 637PC

Love cruises? Then I need you! My client is looking for a specialist to cater for the growing cruise market within their offices. You would have a minimum of 2 years experience as a Travel Consultant and have completed academies for Cruise lines. You will also have the ability to use Polar Online and be proficient in a GDS. Your expertise would lie in cruising and everything that comes with it. Only qualified and experienced consultants will be contacted.

For more information, please call Patrizia on (02) 9113 7272 or click [APPLY](#)

Cruise Travel Consultant

Adelaide - \$Base + Commission - Ref 593NC1

This is a rare and fantastic chance to grow the cruise department for this independent company! If you have a true love for cruise, are fully accredited and have fantastic travel consulting experience, this is the role for you to make your own! Earn a fab base and excellent commission on offer. If you have brilliant cruise and product knowledge, are well travelled, fantastic airfares, an eye for sales and GDS knowledge - what are you waiting for now? Call me now!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

BDM (Academic & Corporate)

Sydney - \$80k Package + Incentives - Ref 603BP5

A leading travel management company is looking for Sales Manager/ Business Development Manager to assist with ongoing expansion in Academic & Corporate Travel across the Australian travel market. You will be responsible for building rapport and developing relationships with key prospects. It is essential you have confident communication skills, sound travel industry knowledge, are highly motivated with a positive attitude, and have a fantastic sales track record.

For more information, please call Briarna on (02) 9113 7272 or click [APPLY](#)

Travel Centre Manager

Queensland - \$75-80K + Super - Ref 628DB1

Are you happy to relocate to a booming town? Are you an experienced travel leader from a corporate background? A fantastic opportunity has arisen to join a fast growing company in the Surat Basin! There is a superb opening for a Travel Centre Manager, where you can really make the position your own by building up the business. In a wonderful country town this company is going from strength to strength, very well respected with great values.

For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

S. Perth - \$40-45K + Super + Benefits - Ref 0641NC1

Are you an experienced Travel Consultant with brilliant travel industry experience and looking to work closer to home? This is a fantastic position within a small team in a brilliant company with lots of scope for growth! Bring your amazing product knowledge, where you will be well supported by the management! You will be offered an awesome base with exceptional commission and company benefits and Fams! Its time to make the move and join the team!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Start your job search at www.TravelTradeJobs.com.au