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First with the news

Wednesday 26th Jun 2013

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## Qantas cuts CC surcharge

**QANTAS** has adjusted its credit card fees for ticket purchases in response to new Reserve Bank guidelines which specify the need for merchants to recover "reasonable costs" associated with processing payments.

There's a small drop in the cost of standard credit card bookings on domestic and Tasman flights from \$7.70 to \$7, while the international surcharge is still \$30.

For Visa Debit and MasterCard Debit transactions, the cost has been slashed more than 60% to \$2.50 for domestic and Tasman purchases, while the international booking surcharge will be \$10 for holders of these cards.

QF is also introducing a new fee-free option for bookings made using a Visa or MasterCard debit card within seven days of travel.

UATP cards and BPay payments

seven days or more before travel also avoid QF card fees.

"Qantas is a premium airline and we pride ourselves on offering value to customers as part of their fare," a Qantas spokesperson told *Travel Daily*.

"The costs associated with card payments are real and we do need to recover them, but we are pleased to be able to pass on these reductions".

### Get your Origin tips in

**ENTRIES** must be received by 7pm today for Part 2 of the *Travel Daily* 2013 State of Origin comp.

At the end of the series, the person who makes the most correct predictions will win a two night stay at the luxurious Pullman Sydney Olympic Park.

The questions for Game 2 are:

- 1) What do you predict the final score will be for Game 2?
- 2) In which minute of the match will the first try be scored?
- 3) Which player will be named as Man of the Match at the conclusion of the second match?

Send your answers by 7pm EST to [soocomp@traveldaily.com.au](mailto:soocomp@traveldaily.com.au).

### Seven pages of news

*Travel Daily* today has seven pages of news & photos, plus full pages from: (*click*)

- AA Appointments jobs
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Wednesday 26th Jun 2013

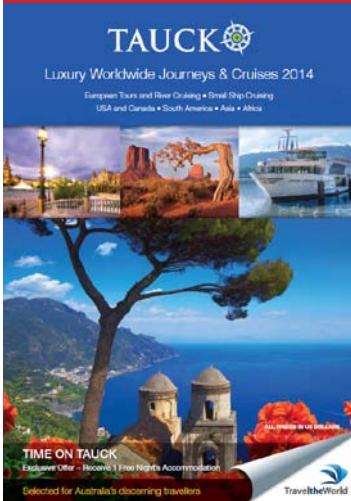
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## Carnival CEO steps down

**AFTER** more than three decades in the industry's top job, Micky Arison is to be replaced as the CEO of Carnival Corporation by board member Arnold Donald.

Arison, however, will remain as chairman, with the roles to be split for the first time.

In a statement, he said "I have been discussing this with the board for some time now and feel the timing is right to align our company with corporate governance best practices and turn over the reins after 34 years".

"Arnold is an exceptional professional with extensive experience in organisational leadership who will bring a fresh perspective to the company."

Arison added "As chairman, I will still be working closely with Arnold to ensure a great future for all our stakeholders."

Son of Carnival Corporation's co-founder, Arison will remain the company's largest shareholder.

Arison announced the historic changeover on his Twitter account by posting an Instagram photo of the two men shaking hands in the Miami office,

with the comment: "Happy to welcome Arnold Donald to his new role as Carnival CEO."

*Forbes* reported the news with the headline: 'Carnival Tries To Stay Afloat By Forcing Billionaire CEO To Step Down'.

The business site said the move "underscored the company's desperation to move past the problems plaguing it", with Carnival Corp stock up by only 4.8% in three years, compared to a 47.4% increase in the S&P 500.

Donald, who has served on the board for 12 years, starts his new job on 03 Jul, becoming only the second Carnival CEO since 1979.

Previously, he worked for more than 20 years at Monsanto, an agricultural biotechnology corporation in Missouri, including a stint as president of its nutrition and consumer business.

Donald also co-founded the Equal sweetener manufacturer, Merisant, where he was chairman and CEO until 2003, and is also a former president of the Executive Leadership Council, a forum for African-American executives of Fortune 500 companies.

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## Cairns-Weipa route deregulated

**VIRGIN** Australia has announced a new direct service between Cairns and the FNQ mining centre of Weipa, after the Qld government confirmed that the route will be deregulated effective from next year.

Currently QantasLink is the sole operator on the route, with Qld transport minister Scott Emerson saying patronage had grown over 15% in the last two years.

"As demand for this particular

route continues to increase it made sense to open it out to the wider market and remove the need for regulation," he said.

The government move follows a review of all long-distance services conducted by the government, with a large number of submissions received in relation to the Weipa route.

Issues raised included pricing, timing of services and poor connections with other flights, according to local member David Kempton.

Virgin Australia chief commercial officer, Judith Crompton, said VA would launch daily ATR Turboprop flights between the cities once the route is deregulated.

"Virgin Australia has a strong track record of bringing much needed competition and lower fares to monopoly markets in Australia," she said.

"In Queensland the mining boom is continuing to drive increased demand and open up routes that can sustain competitive air services".

She said VA fares on the route would start at \$129 one way, approximately 20% less than current Cairns-Weipa pricing.

## New Quest on track

**BOOKINGS** have been opened for the new Quest Serviced Apartments property in the Vic town of Wodonga, on track to be opened at the end of Aug.

The property will feature among a \$70m redevelopment of the city centre and will offer 80 studio, one-, two- and three-bedroom apartments, a pool and gym.

## TA T-QUAL webinar

**TOURISM** operators in Australia interested in learning more about the Federal Government's T-QUAL accreditation scheme and its benefits can tune into a webinar this week to learn more.

The session, to be held at 1pm AEST on Thu 27 Jun, will be hosted by TA experiences project manager Dawn Chamberlain and T-QUAL accreditation project manager Antonia Sherry.

Among the topics to be covered will be how tourism businesses can benefit from expanded marketing opportunities afforded by attaining T-QUAL accreditation, which recognises the operation as of a high standard and worthy of assistance promoting the product or experience to int'l markets.

Results from 2012/13 marketing campaigns will also be discussed.

To register for the webinar, see [www.bit.ly/tqualwebinar](http://www.bit.ly/tqualwebinar).

## Etihad film winners

**CONGRATS** to Jenny Davis, Anywhere Travel; Anna Telleman, Solve Travel Management; Brooke Macarthur, Campus Travel and Ash Kulaga of American Express who have each won a double pass to the opening night of the Arab Film Festival tomorrow night, courtesy of Etihad Airways.

## Trafalgar USA E/birds

**THREE** days remain for savings of \$400 per couple and 10% Early Payment Discounts on Trafalgar guided holidays from the 2013 & 2014 USA/Canada range for bookings deposited by 28 Jun.

USA/Canada destination videos featuring Laura Csorban from Channel 7's *The Morning Show* can be viewed by **CLICKING HERE**.



## Window Seat

**AUSSIE** hotels have dished the dirt we all like to hear - what are the weirdest requests they receive from guests.

A new Lastminute.com.au poll has again dug up some of the best, such as a customer who asked for the bed to be removed so that his own could be delivered.

Another hotel told of the time a guest attempted to swing into his room from a higher balcony after locking himself out, resulting in a broken leg and a hospital stay.

Specific food requests ranked highly, such as one guest who craved a combination of ice-cream and hot chips, or a remote property receiving a McDonalds order, with the nearest one 70kms away.

The poll found males make better hotel guests than females, prefer couples over families and corporate travellers over holiday makers.

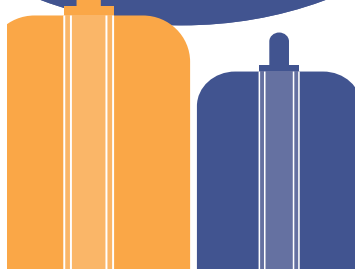
**ELEVEN** patrons of a Chinese theme park had to be rescued after the roller-coaster they were on suddenly broke down while on its vertical climb.

The Skyloop ride at the Joyland Theme Park in Changzhou City in China's east froze, trapping the riders in their seats, facing up, with emergency services alerted and sent to respond.

Although the riders appeared visibly shaken by their Joyland ordeal, nobody was injured, with the rescue process taking two hours to free everyone.

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## AU/NZ ski comparison

A **COST** comparison of a one-night ski experience in Australia and New Zealand, compared against the Australian dollar has been released by TripAdvisor.

The study compared the cost of one night accom, one day ski pass and ski hire, a meal and a beer, and found the best value in NZ.

These items came in at a total price of AUD \$229.17 at Ohakune Resort in NZ, the Index showed.

Australia did not fare well, with Falls Creek identified as the most expensive at \$701.43, followed by Mt Bulla at \$649.70 - more than double the price of Ohakune, with Thredbo best at \$618.78.

## HSR consultation

**FEDERAL** Transport Minister Anthony Albanese is calling for final submissions to the Phase Two report into the feasibility of high speed rail on Australia's eastern seaboard.

He said that while the cost of the project would be up to \$114 billion, the report found the economy could benefit by up to \$2.30 for every dollar invested.

"Traffic along Australia's east coast will double to 388 million trips per year by 2065," he said, with high speed rail having the capacity to change the way Australians live and work - see [www.infrastructure.gov.au/HSR](http://www.infrastructure.gov.au/HSR).



### Air Pacific is changing.

**On 27 June we will be Fiji Airways. New brand, New livery, New aircraft, New uniforms, New service.**

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The successful candidate will be tertiary qualified with a minimum of 5 years sales and/or marketing experience in the travel and tourism industry with experience in an agency environment highly preferred.

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Working closely with the Commercial Manager this role will provide day to day support to the Australia sales team, including preparation of performance reporting, creation of promotional materials, day to day administration of competitions and other promotions as well as processing of invoices and other expenditure reporting.

In addition the Commercial Support will assist the sales team at business events when and where required.

The successful candidate will have at least 3 years experience in a travel industry support role with high proficiency in Excel, Word, Power point and other business applications. Some graphic design skills would be an advantage.

#### APPLICATIONS

Should you be interested, please send your application and CV by 28th June 2013 to Air Pacific, Level 5, 280 Pitt Street Sydney NSW 2000 or email it to: [john.nickel@airpacific.com](mailto:john.nickel@airpacific.com)

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## QH agents mix wine with rugby



**ABOVE:** This group of Qantas Holidays agents were treated to a truly unique weekend away in the NSW Hunter Valley, which was also hosted by Destination NSW.

The peace and serenity of the local wineries and picturesque valley was mixed with the action and atmosphere of a roaring rugby mad crowd at the Combined Country Vs British & Irish Lions game at Hunter Stadium.

During the day, the group visited Petersons Champagne House and went quad-biking in the scenic Glenworth Valley bushland.

The rugby match, while eagerly anticipated, did not go quite as planned, with the international visitors administering a textbook 64 points to nil hiding.

Nonetheless, the group left much more aware of the benefits that a trip to the Hunter Valley can deliver to clients, a message sure to be gladly passed on to their clients, friends & customers.

**Pictured** above out the front of Petersons Champagne House from left is Darren Evans, Qantas

Holidays; Russell Wilkie, HWT Endeavour Hills; Peter Scott, Jetset Belgrave; Jason Crisp, HWT Bourke St; Jeremy Riethmuller, Travelscene Wagga; Tracey Herbert, Jetset Southlands; Renetta Coutman, Travelworld Tamworth; John Joyce, Travelscene Port Macquarie; Adam Joseph, Qantas Holidays; Luke Cochrane, Queenbeyan City Travel; Robert Cameron, HWT Bathurst and Robert Diamond from Travelscene Manuka.

Not pictured but part of the group is Yusuf Berdilek, Travelworld North Melbourne & Helen Marinic, Destination NSW.

## Two free in Noumea

**NOUVATA** Parc Hotel and La Promenade in Noumea, both represented in Australia by GLP Hotels, are offering two nights free on a seven night booking for families, with free brekky & Wi-Fi.

The offer is valid for travel until 15 Dec including school holidays.

## AirAsia ditches ANA

**AIRASIA** has terminated its participation in AirAsia Japan, which is a joint venture with ANA.

ANA will buy the low-cost carrier out of the JV, with AirAsia citing fundamental differences on how the business should be managed.

AirAsia Japan will unwind the use of the AirAsia brand from its operations by 01 Nov this year.

## CZ reduces Brisbane

**AIRCRAFT** redeployment has forced China Southern to scale back its Brisbane services from five to four weekly for the period of 22 Jul to 23 Oct inclusive.

During this timeframe, the Tue night service from Guangzhou, returning on Wed from BNE has been temporarily shelved.

## Spots on CH Bali famil

**CREATIVE** Holidays is now taking entries from agents for a chance to win 1 of 10 places on an upcoming famil to Bali, run in conjunction with Virgin Australia.

The trip is scheduled to depart on 12 Sep, with two entries earned for all VA bookings, and one for land-only bookings to Fiji, Vanuatu, Cook Islands, Bali or Samoa - entries close on 06 Jul.

## One-off Kenya safari

**AUSTRALIAN** tour guide Drew Kluska from The Tailor in Adelaide has partnered with Howard Saunders from Ker & Downey in Kenya to launch a once-off safari experience to be run in Oct.

The 10-day adventure departs on 15 Oct and includes accom in luxury tented lodges, with wildlife viewing in the Masai Mara, Lewa Wildlife Conservancy and the Amboseli National Park.

All park entry fees are included along with meals while in camp, charter flights between parks and much more, priced from \$12,850. Details at [www.bit.ly/luxkenya](http://www.bit.ly/luxkenya).

## New threads for UA

**UNITED** Airlines has debuted new uniforms for flight crew, customer service staff, technical operations and ramp staff worldwide from today.

The design incorporates blue, gold, silver and grey, with pilots to also be fitted in a midnight blue colour with gold stripes from later this year.

## New Olympic routes

**GREEK** regional carrier Olympic Air has announced it will launch new seasonal services connecting the island of Santorini with Mykonos & Heraklio from 30 Jun.

The services will operate three times weekly on Bombardier Q400 aircraft until 15 Sep.

Olympic Air is represented in Australia by Aviation Online.

## Wego share offering

**ONLINE** travel aggregator Wego has raised a further \$17m in growth capital through a new Series C Preferred Share Offering, taking total capital raised to \$36m.

## Samoa Air eyeing Aus

**AUSTRALIA** could be serviced by more direct flights to Samoa if plans by Samoa Air chief Chris Langton are realised.

According to Langton, the small airline has designs on a significant expansion plan which would also see flights to New Zealand and the United States on the radar in the next 12-24 months.

"We'd like to think that we're going to be the first to do it but we're only a small airline at the moment, we have some projectives to be in the international [market], certainly within the next two years".

The carrier currently operates a fleet of three small aircraft flying to four destinations in Samoa and to neighbouring American Samoa.

Further, Langton added the airline's controversial 'pay by weight' policy has garnered the attention of some other airlines interested in investigating the possibility of adopting a similar fare structure to their own flights.

## Universal value hotel

**A NEW** family-friendly hotel will open at Universal Studios Orlando early next year in the theme of retro 1950's beachside hotels.

Boasting 1,800 rooms, the Cabana Bay Beach Hotel will offer family suites able to house up to six people, along with a number of standard size hotel rooms.

## Scenic info sessions

**PASSENGERS** interesting in learning more about Scenic Tours recently launched Canada, Alaska and USA touring range can attend one of nine free information sessions on the destinations.

Scenic Tours experts will be on hand to answer questions from attendees, with a special \$125pp discount available at each event.

Sessions will be held in Perth, Adelaide, Melbourne, Brisbane, Sydney, Newcastle, Canberra, Parramatta and the Central Coast.

Pre-booking is required, and to RSVP, phone 1300 723 642.

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Luxperience is Australasia's and the Pacific's key travel trade event dedicated to showcasing luxury and experiential travel experiences from all over the world.

This week *Travel Daily* is giving readers the chance to win three nights for 2 people at Six Senses Yao Noi Thailand in a Hideaway Pool Villa with daily buffet breakfast valued at \$2000.

To win, answer correctly four questions featured in *Travel Daily* from Monday to Thursday this week, plus answer the final question featured on Friday.

Email your answers by COB on Fri to: [lux@traveldaily.com.au](mailto:lux@traveldaily.com.au).

Q.3: Name 3 exhibitors participating at Luxperience

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## Coffee brewing on SQ

**SINGAPORE** Airlines has rolled out the illycaffè coffee brand onboard for passengers in Suites, First Class and Business Class across its global network.

The carrier will offer both the original illy blend as well as the single-origin Monoarabica beans.

## Accor brings Lions in

**LAST** weekend's British & Irish Lions match against the Wallabies in Brisbane saw huge occupancy figures in Accor's city properties.

The official partner of Lions Rugby Travel saw occupancies surpass 98% for the weekend.

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**Applications close Monday 1st July so don't delay!**

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## Rouge unveils routes

**AIR** Canada has announced the inaugural routes to be flown by new leisure carrier rouge, which is set to take off for the first time on 01 Jul - Canada Day.

Based primarily from AC's hub in Toronto, the start-up fleet will consist of two B767-300ER and two Airbus A319 aircraft, flying to Edinburgh and Venice, with Athens also served ex Montreal.

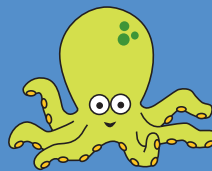
Rouge will also fly to Las Vegas, Orlando and Cancun, with the majority of destinations located in the Caribbean islands including Cuba, Costa Rica and Jamaica.

## Brolga Award prizes

**MARKETING** packages with Tourism NT worth \$10,000 will be awarded to winners of Business categories in the 2013 Brolga NT Tourism Awards, NT Tourism Minister Matt Conlan has said.

The packages include a mix of local and int'l advertising in the form of exposure on social media, travel trade and Tourism NT sites.

"The Brolgas are the Territory's premier tourism Awards and this new scheme will allow us to show off the very best of the Territory's tourism industry," Conlan said, with entries open until 30 Sep.



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## Sales Executives wanted!

New South Wales & Victoria

## Poker faces at FCm Vegas conf.



**MEMBERS** of the FCm Travel Solutions from around the world converged on Las Vegas recently for the firm's global conference, which took place recently at The Palazzo, located right on The Strip.

The meeting was themed "License to Win", employing a James Bond secret agent theme and was sponsored by Avis, Amadeus and Singapore Airlines.

A number of leaders from the group's global offices made a variety of intriguing presentations incorporating lessons on account management, technology, sales and marketing.

Leaving a lasting impression on the group was the team building

event, which saw attendees split into groups of 6 to build children's bicycles, then proudly given to kids from the Southern Nevada Regional Housing Corporation.

Vehicle rental firm Avis sponsored the activity, with the smiles on the children's faces allowing delegates to connect with less fortunate local families.

The keynote speaker at the conference was businessman, author and former professional poker player Caspar Berry, who spoke on his knowledge of risk, risk management, innovation in business and knowing when to act and make the right decision.

FCm Travel Solutions global leader Gregory Lording is **pictured** above right with Amadeus vice president global customer group Albert Pozo.



## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Bintan Island's **Nirwana Resort Hotel** has unveiled the new look for its 86 deluxe rooms, with works to be carried out and completed by the end of the year. Utilising natural materials and dark wooden furnishings within an Indonesian design, the rooms will offer a tranquil getaway option for travellers.

Bathrooms will also be given a touch-up, adding rainfall showers.



Set to open in Sep, 15 new luxury tents will be built at the **Wilpena Pound Resort** in the Flinders Ranges. Aimed at offering an outback experience, the tents will be located away from the main part of the resort to give a true "glamping" feel. Each of the tents will measure 4.2m x 6m and offer king-zip beds with luxury linen, bedside tables, lamps, a gas fire heater for winter, with no TV's. An en-suite bathroom will include a shower and separate toilet.



Passengers aboard the luxury **Queen Victoria** ocean liner will have a new choice among the many existing dining options, with the recent addition of The Verandah. The new restaurant is a 100-seat venue offering a sophisticated, yet relaxed surrounding, with the menu designed by Cunard culinary ambassador and Michelin starred chef Jean Marie Zimmerman.



Occupying part of the mixed-use Grand Front Osaka is the new **Intercontinental Osaka**, which begins from the building's 20th floor. Boasting a total of 215 rooms, the property aims to express the natural colours & beauty of the region, yet offering a peaceful haven from the busy city below. In addition to hotel rooms, the property also offers serviced units and multi-bedroom suites.

## Branson VA stake cut

**VIRGIN** Australia Holdings Limited this morning advised that the Richard Branson-controlled Vieco 2 Limited now holds 12.47% of the carrier.

Previously, Virgin Group owned 22.2% of Virgin Australia, with the reduction due to Singapore Airlines finalising its acquisition of the stake (**TD** Fri).

## Six Senses St Lucia

**CONSTRUCTION** has begun on the newest Six Senses property and the first on the Caribbean island of St Lucia.

The property will feature 53 one and two bedroom suites & villas, and is scheduled to open in 2015.

## Vehicle upgrade in Fiji

**FIIJ'S** Off-Road Cave Safari has purchased new custom built Land Rovers due to strong passenger demand requiring an increase to available capacity.

The tour, which commenced operations in Oct last year, takes passengers over the Sigatoka River to explore the Naihehe Caves and learn about ancient rituals practiced in local villages.

It is priced from FJ\$239 per adult & FJ\$110 per child, picks up from Coral Coast resorts and operates twice daily at 8am & 1pm - see [offroadfiji.com/safaris](http://offroadfiji.com/safaris).

## Pins join Small Luxury

THE Small Luxury Hotels of the World representation group has added its newest member in the Pins de la Brume boutique hotel, located in Hangzhou, China.

## Vic agents swap for East Africa



**TOURING** Amboseli National Park in Kenya, Lake Manyara, Ngorongoro Crater and the stunning Serengeti in Tanzania ensured this group of agents saw and experienced all they could during a recent famil to Africa.

Hosted by Bench International in conjunction with South African Airways, the group of agents from Victoria partook in a full-on itinerary which allowed them to view all sorts of wildlife, from the

large to the small.

A definitive highlight was near impossible to decide on and made for plenty of discussion points as camera memory cards quickly filled up with images of their time in Eastern Africa.

**Pictured** above enjoying a meal at the Satao Elerai luxury tented camp in the Amboseli National Park, around the table from left is Adam Townley, FC Ashburton; Catherine Ellis, FC Malvern; Andrea Johnson, FC Flinders Street; Craig Stepnell, Escape Travel Ballarat; Fleur Conley, Escape Travel Eastland; Lenore Kennedy, Escape Travel Victoria product manager; Cameron Neill, Bench International and Jason Doyle from FC Northland.

## Concordia up by Sep

**WORK** continues at the site of the partially submerged *Costa Concordia* cruise ship, with the latest update saying the ship could be refloated by Sep and towed away by Nov.

Titan Micoperi - the firm tasked with getting *Concordia* back right side up said the project is the largest & most expensive salvage operation in history at €400m.

The plan, according to crews, is to attach enough weight to the ship's port side to tip the vessel onto a 1000-tonne underwater platform, which if successful, will then see the ship sent to be cut up into scrap at a Sicily drydock.

*Concordia* Capt Francis Schettino will next month stand trial on multiple charges for the disaster.

## Asia traffic climb 3.3%

**PASSENGER** traffic figures for the month of May have been released by the Association of Asia Pacific Airlines showing further growth on int'l routes.

Aggregate passenger numbers reached 17.2m for the month, up 3.3% year-on-year, with a total of 88.8m passengers recorded for the first five months of the year.

However, capacity outstripped demand, forcing average load factors down 1.3% to 74.1%.

## WIN A SCENIC TOURS EUROPE RIVER CRUISE



Throughout June, **Travel Daily** is giving readers the chance to win an all-inclusive luxury river cruise for two valued at over \$20,000, courtesy of **Scenic Tours** and **Swiss International Air Lines**.



The prize includes two return economy class fares (ex major capital city) on Swiss International Air Lines and a Category E cabin on the 15 Days Jewels of Europe River Cruise (Amsterdam to Budapest) valid for travel in March, October or November 2014.

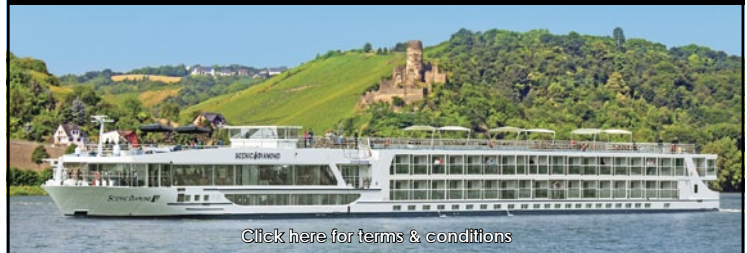


Every day **Travel Daily** will ask a different question – just read the issue and email us your answer. There will be 19 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this all-inclusive luxury.

Email your answers to: [scenictourscomp@traveldaily.com.au](mailto:scenictourscomp@traveldaily.com.au).

**Q.17: From which city would you be able to take the Scenic FreeChoice excursion to Rothenburg on the 15 Day Jewels of Europe River Cruise program?**



[Click here for terms & conditions](#)



## Amari turns to Avani

**MINOR** Hotel Group has taken over Thailand's Amari Atrium Bangkok, announcing it will be converting the property into the country's first Avani Hotel.

The upscale Avani brand was launched two years ago, with the 568-room property assuming its new name and image on 01 Oct.

Plans to increase the brand across Asia have been announced by Minor, who currently operate 87 hotels in 12 countries, with new Avani branded properties also set to open this year in the Vietnamese beach town of Quy Nhon and Sepang in Malaysia.

## Alamo expands Latin

**JORGE** Chavez Int'l Airport in Peru will become the newest expansion market for Alamo Rent A Car, the company has advised.

The Lima facility is the major gateway to Peru & will continue Alamo's Latin American expansion.

## T'Port sign Transaero

**TRAVELPORT** has signed a multi-year full content sharing agreement with Transaero, giving Travelport connected agents access to the Russian carrier's suite of fares, flight schedules and seat inventory.

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

**Postal address:** PO Box 1010, Epping, NSW 1710 Australia  
**Street address:** 4/41 Rawson St, Epping NSW 2121 Australia  
**P:** 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

**Advertising and Marketing:** Christie-Lee Lachance, Lisa Martin and Magda Herdzik  
Email: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper  
Email: [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Part of the Travel Daily group of publications.

**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas  
**Assistant Editor:** Matt Lennon  
**Contributors:** Louise Goldsbury, Chantel Housler and Barry Matheson  
Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)



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QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

#### RISE TO THE CHALLENGE TEAM LEADER

SYDNEY (MIRANDA) – \$55k plus incentives

An amazing new role and an opportunity to take the reins of your own retail travel agency. Join a high walk in retail travel store based in Miranda Westfield. As a hands on manager you will lead by example, meeting and exceeding sales targets and KPI’s. You will also be responsible for staff training and development, back office duties and implementing local store marketing initiatives. Amazing salary, plus incentives and profit share! And the support of a well known travel brand behind you. Apply today!!

#### FORGET ‘000’ – LET AA REVIVE YOUR CAREER!! MEDICAL TRAVEL CONSULTANT

SYDNEY CBD – \$65k - \$75k plus super

Join a leading TMC as sole consultant on a key account. You will be responsible for handling medical travel for an insurance company; from emergency repatriation requiring medical equipment to arranging travel for family as well as medical clearance, visas etc. You must have had experience working as a medical travel consultant and min 2 years working in corporate travel. Exceptional airfare and ticketing knowledge and ability to work quickly under pressure are also a must. Amazing salary on offer from \$65K to \$75K.

#### LOCKING IN AN INTERVIEW NOW TRAVEL CONSULTANT

PERTH (INNER) - SALARY PACKAGE TO \$50K (DOE)

We have a sensational new role ready to be filled. Currently in the process of interviewing experienced consultants now is the time to register your interest so you can secure this fantastic role! Working in this boutique agency you will enjoy working in this relaxed and friendly office and be rewarded with a fantastic salary package and Monday to Friday hours only! Seeking an experienced consultant who is very customer focused driven with a true passion for all things travel, now is the time to apply!

#### MOVE INTO CORPORATE TODAY CORPORATE CONSULTANT

MEL (INNER) – SALARY PACKAGE UP TO \$60K (DOE)

Are you an experienced international travel consultant wanting to take the next step up into a corporate position but are unsure how or where to start? Let AA Appointments assist you! Working for some of the best in the business you can say goodbye to weekend work & enjoy a generous salary package. With many corporate roles in the pipeline ready to start in the new financial year, then now is the time to register. Let AA guide you to a new and exciting career change.

#### ENJOY THE BEST OF BOTH WORLDS TRAVEL CONSULTANTS

GEELONG AREA – SALARY PACKAGE DEP ON EXPERIENCE

Do you live close to Victoria’s famous coastline & are seeking a rewarding position close by? Here is your opportunity to have the best of both worlds, working for this well respected travel agency brand. With your years of leisure consulting experience and superior customer service skills, this agency is seeking a well travelled & passionate consultant to complement their team. With a sensational hourly rate on offer in addition to some fantastic famils you would be crazy not find out more about this role! Call AA today!

#### HOBART – WE HAVE NOT FORGOTTEN YOU! CORPORATE TRAVEL CONSULTANT

HOBART – SALARY PACKAGE DEP ON EXPERIENCE

Just because you are on the other side of the Bass Strait does not mean we have forgotten you! We are seeking an experienced consultant looking to further their career in corporate travel. Working for this rapidly growing company, you will bring along your exceptional destination knowledge, your strong GDS skills and your ability to deliver the highest level of customer service. Come and work with the most talented consultants in the business and view the world from the top!

#### TAKING CARE OF BUSINESS CORPORATE TRAVEL CONSULTANT GLADSTONE – TOP PACKAGE ON OFFER

Are you an experienced travel consultant seeking a new challenge? Retail travel getting you down? Then this new corporate travel role is sure to float your boat. Working in an implant situation you will be responsible for arranging the domestic and international travel plans for business clients. Superb \$\$ with Mon – Fri hours and the security of being part of a global and stable travel organisation are just the start of the benefits on offer. All you need are GDS skills, top customer service skills and consulting experience.

#### AROUND THE WORLD IN A DAY INTERNATIONAL WHOLESALE CONSULTANTS BRISBANE CBD – \$55K OTE

Love variety in your day? Want to sell a South Pacific getaway one minute to an exotic Asian adventure or a trip down Route 66 the next? Then this international wholesale role is for you. You’ll love the challenge and fast paced nature of this role where you sell a range of international destinations. Your hard work will be rewarded with some of the best benefits in Brissie including top \$\$, free holidays, unforgettable educationals, career progression and more. Want to know more? Then call us today!





## TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly  
Referral vouchers  
Temp to Perm opportunities

Temp of the Month/Annual rewards  
Flexible working hours/days  
Full conversion training where required

### ADVENTURE & STH AMERICAN TRAVEL GURU! ASAP START - LONG TERM TEMP ROLE. NORTH SYDNEY - HOURLY RATE + SUPER

Our client is recruiting now for an Adventure and South American Travel Specialist. As the name suggests, ideally you will have outstanding adventure travel knowledge in South America including Peru, Brazil, Bolivia, Chile, Argentina and Venezuela! Have you travelled to these unique and wonderful destinations and can sell travel and recommend? Do you have strong Galileo skills and experience too? Then we'd love to hear from you! This is a temp role initially however; temp to perm is possible with any temp role! Interviews are being conducted this week!

### TEAM LEADER - RETAIL TRAVEL OPERATIONS SYDNEY INNER - TEMP TO PERM OPPORTUNITY. HRLY RATE + SUPER + BONUS \$\$\$.

We are recruiting for a Retail Travel TEAM LEADER! You will present with a minimum of 5 years experience within the travel industry. You will manage a team of up to 8 travel consultants where you will be accountable & responsible for training & development of this retail travel call centre. You will nurture, motivate & help ensure your team achieves their KPI's & targets. This is a 6 month temp role with the view to go permanent down the track. This opportunity can't be missed! You will be paid an hourly rate + Super + you will also be eligible for the monthly bonus scheme.

### START THE NEW FINANCIAL YEAR RIGHT! LEISURE CONSULTANT

PER (EAST) - HOURLY RATES \$20.00 - \$25.00PH

Here is your chance to start the new financial year with some cash in your bank account! Our client is seeking a talented travel consultant to assist their leisure department. To be successful in this role, you must have minimum 12 months consulting experience, be skilled in using Galileo & have excellent customer service skills. This role is due to start at the beginning of July and run full time for 3 weeks. Located in an inner south eastern suburb of Perth, this company is offering a fantastic hourly rate & a fun and friendly office environment! Contact AA Appointments today!

### WHAT BACK OFFICE SYSTEM IS YOUR FORTE? TRAVEL CONSULTANTS

MEL (INNER) - HOURLY RATES \$20.00 - \$25.00PH

A fantastic opportunity exists for an enthusiastic and experienced travel consultant to secure a minimum of 3 weeks full time temp work with a boutique travel company working in the centre of Adelaide. Successful applicants must have minimum 3 - 4 years travel consulting experience, strong Sabre skills, an ability to work autonomously & enjoy providing top quality customer service! If you think you would be perfect for this role then contact AA Appointments today! This role is due to start mid July so don't let this opportunity pass you by!

### GALILEO GENIUS REQUIRED! RETAIL TRAVEL TEMPS

ACROSS QUEENSLAND- TOP HOURLY RATE

Is Galileo your forte? Need some extra \$\$ for the sales? Then you need to speak to us! We currently require Galileo trained retail travel consultants throughout Queensland for a variety of temping assignments. You will be responsible for booking clients arrangements via Galileo and rebooking flights when necessary. Outbound call handling may also be required. Mon- Fri hours are on offer along with a top hourly rate. All you need is min 12 months consulting experience along with terrific Galileo skills. Sound like you? Call us today and take your pick of assignments

### TEMP BY YOUR RULES!

TRAVEL TEMPS - CORPORATE, RETAIL, WHOLESALE  
BRISBANE - UP TO \$25/HR + SUPER

Want to enjoy your weekends work free? Prefer a 4 day working week? Then become a travel temp with AA and tell us the hours you can work. Earning a top hourly rate and escaping sales targets you can have the flexibility to work Mon- Fri and spend your weekends however you wish. We have a range of retail, corporate and wholesale assignments for GDS trained travel consultants starting soon. The only requirement is you must have previous travel industry experience. Join the AA temp workforce and gain the work/life balance you've been searching for!

## CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari  
NSW & ACT  
Ph: 02 9231 6377

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QLD & NT  
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Ph: 03 9670 2577

temps@aaappointments.com.au brisbane@aaappointments.com.au meltemps@aaappointments.com.au

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## Love working in travel and looking for a change?

Chat with our team



Sandra Chiles

### National Sales Manager SYD, MEL or BNE

- ▶ Manage a dedicated sales team
- ▶ Drive growth in the Asia Pacific region
- ▶ Salary up to \$120K pkg

As the National Sales Manager for this unique travel company your duties in brief will see you responsible for the development of sales for targeted travel distribution channels within the Asia Pacific region. You will build strategic sales and marketing plans, identify opportunities to maximise sales, support and lead your team of sales exec's and work with the marketing team to plan and implement advertising.

You will be professional and polished, strategically minded with strong negotiation skills, resourceful while being flexible, a self starter and a natural inspiring leader. Work with an instantly recognisable and sort after travel product with the opportunity to directly influence results.

Could be based in Sydney, Melbourne or Brisbane.

Call or [email](#) Sandra Chiles for more details

### Corporate Travel Consultant - Melbourne

- ▶ Located in Melbourne CBD
- ▶ Boutique agency, team has over 60 years experience!
- ▶ Salary from \$50K + super

Our client is one of Australia's oldest corporate travel agencies. A TMC that believes in excellence in customer service and delivering on their promises. Great environment.

Call or [email](#) Ben Carnegie for more details

### Adventure Travel Consultant - Brisbane

- ▶ Brisbane city fringe
- ▶ Interesting adventure itineraries, Galileo CRS
- ▶ Salary up to \$45K + commission + super

Established adventure agency with a small well travelled team. Excellent product knowledge needed to sell off the beaten track destinations in Africa, South America & Antarctica.

Call or [email](#) Kristi Gomm for more details

### Wholesale Sales Manager - Brisbane

- ▶ Well established brand
- ▶ Excellent product range
- ▶ Salary to \$55K + super + inc + car

Manage existing relationships and establish new ones whilst you maximise revenue, profitability and market share with this leading tour operator.

Call or [email](#) Kristi Gomm for more details

### Retail Travel Dep't Manager - Mascot area

- ▶ Exciting start up department
- ▶ Monday to Friday only
- ▶ Salary up to \$65K + parking

A unique opportunity to grow a small team, lead by example, work closely within the management team to maximise sales and growth of the department.

Call or [email](#) Kelly Wellsmore for more details

### Retail Travel Consultant - Mascot area

- ▶ Exciting new travel department
- ▶ Online and face to face customer service
- ▶ Salary up to \$45K + parking

Be part of a start-up travel department selling both international and domestic itineraries via face to face and internet enquiries in this well established tourism company.

Call or [email](#) Kelly Wellsmore for more details