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Thursday 27th Jun 2013

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Fiji Airways takes off

TODAY is the first official day of operations for the new rebranded Fiji national carrier Fiji Airways - formerly known as Air Pacific.

Sydney will serve front & centre in changeover festivities, with celebrations to take place tonight.

Passengers can also celebrate by taking advantage of a special fare of \$330 return inclusive of taxes, on sale until 01 Jul and valid for travel between 01 Feb - 28 Feb 14.

Featherdale purchase

SYDNEY'S Featherdale Wildlife Park has become part of the Anthology - The Travellers' Collection management group.

Anthology manages a number of nature attractions including Wildman Wilderness Lodge in NT & Wilpena Pound Resort in SA.

No TCF returns from 01 Jul

A NEW Travel Compensation Fund Trust Deed will come into effect from next Mon 01 Jul, after it was signed off by the Ministers responsible for travel agent regulation in the States and ACT.

The new deed implements the previously approved Travel Industry Transition Plan, and will see the TCF wind down, to formally cease operation from mid to late 2015.

Effective from 01 Jul 2013, participants will no longer be required to lodge their Annual Financial Review or audited financial statements with the TCF.

New application forms for new and existing TCF participation will be put in place, with no financial assessment requirement.

The Fund will no longer assess financial viability of new and existing agents, or require agents who do not meet TCF financial criteria to lodge guarantees.

However, new and existing travel agents will be required to

remain or become registered TCF participants through until 30 Jun next year.

The TCF will continue to operate its consumer compensation scheme until 30 Jun 2014, and consumers will have 12 months from the date of any collapse prior to that date to finalise any potential claims.

From 01 Jul 2014, consumer claims will cease for new travel agency collapses.

\$20 million from the TCF reserves will be used to fund a range of industry and consumer initiatives, including the establishment of the voluntary accreditation scheme for agents.

The remainder of the funds will be returned to participating state and ACT Governments, in proportion to the number of travel agents in each jurisdiction.

AFTA ceo Jayson Westbury said that agents would be delighted at not having to submit an Annual Financial Review for 2012/13.

"This change will reduce 'red tape' and a significant cost burden for travel agents which is welcome news for the industry at large," he said.

Industry consultation workshops on the voluntary accreditation scheme are scheduled for Aug.

Silversea streaming

SILVERSEA Cruises is claiming a cruise industry first with the launch of a new service which provides streaming movies and live TV news broadcasts to passengers' mobile devices.

The complimentary system is now available aboard *Silver Cloud*, and can be accessed on any wi-fi enabled laptop, smartphone, tablet or even e-book reader.

It includes access to an extensive library of classics and recent Academy Award-winning feature films, most of which are available in English, German, French, Italian and Spanish.

By the end of this year, the service will also roll out to the rest of the fleet, with plans to also add a wide selection of newspapers to the offering.

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Today's issue of TD

Travel Daily today has six pages of news & photos, plus full pages from: (*click*)

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- AA Appointments jobs
- Travel Trade Recruitment

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Brindabella expands QFFF offering

PASSENGERS on Brindabella Airlines flights will be able to earn and burn Qantas Frequent Flyer points on all routes following the regional airline's recent merger with Aeroperlan (**TD** 11 Jun).

The move is effective from next Mon 01 Jul, and will see Brindabella Airlines customers who are members of the Qantas loyalty scheme earn points on all Maxi Saver and Fully Flexible fares on routes including Sydney to Cobar, Moree, Mudgee, Narrabri, Newcastle, Orange and the Snowy Mountains.

The expanded network also includes Brisbane to Tamworth and Coffs Harbour, and Newcastle to Canberra and Sydney.

Chief commercial officer, James Blake, said the airlines's network now covers 12 regional ports and "complements the Qantas domestic operation".

"We are delighted to continue the existing partnership with Qantas Frequent Flyer allowing members to earn and use their points on all routes operating under the Brindabella (FQ) flight code," he said.

Final QF32 report released

THE Australian Transport Safety Bureau this morning released its final report into the Qantas A380 which had an "uncontained engine failure" over Batam Island in Indonesia on 04 Nov 2010.

The incident, which saw the global A380 fleet grounded, has led to significant changes

in Rolls Royce's manufacturing procedures, including the introduction of software which will automatically shut down a Trent 900 engine before its turbine disc over-speeds.

The final report confirms earlier conclusions which found that the failure was due to a fatigue crack on an incorrectly made oil feed pipe, which released oil into the engine and caused an internal fire and in turn saw a turbine disc fracture, over-speed and break free of the engine casing.

Qantas welcomed the report, which follows a comprehensive investigation and once again underlines "the calm, skillful actions of the Qantas crew in returning the aircraft and its passengers safely to Singapore".

The carrier said the response of its staff in the air and on the ground was a testament to its outstanding safety culture.

"This was an unprecedented event and, as the report confirms, all possible steps have been taken to ensure it can never happen again," according to a statement from the carrier.

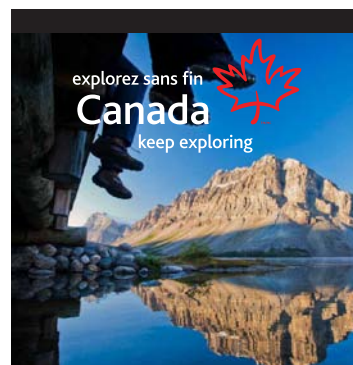
Another Spencer win!



SYDNEY'S Spencer Travel has been named as Australia's 25th best place to work, with the full top 50 list released in today's *Business Review Weekly*.

The win was revealed at an event last night, with Edmund and Penny Spencer **pictured** above with Tina Killeen after the ceremony.

Spencer Travel now has 45 staff.



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'Big Data' key for travel industry

A MAJOR independent study released by Amadeus says that harnessing the huge volumes of data generated by travel industry transactions has the potential to transform how companies deliver services to their clients.

Authored by Harvard Business School's Prof Thomas Davenport, the report also warns that the industry is at a 'big data crossroads,' urging businesses to make it an urgent priority to

"truly maximise its benefits".

Examples of travel firms using big data include Kayak's flight forecasting model, and Air France-KLM which utilises a system called Hadoop for group-wide revenue management.

However, there are also major challenges, including data fragmentation across multiple systems, responsible management of data and "finding and recruiting scarce big data science skills".

"Airlines, airports, hotels, rail companies and travel sellers need to ask themselves if they have a big data strategy in place, and if it will allow them to be at the forefront of this opportunity," Davenport said.

Amadeus R&D head Herve Couturier said embracing the changing structure of data in order to maximise it "is perhaps the single biggest opportunity in a generation for travel businesses."

The study is available online at www.amadeus.com/bigdata.

Airport monitoring

THE ACCC has issued revised guidelines on the way it monitors service quality at Sydney, Perth, Melbourne and Brisbane airports.

The changes include new measures for landside operations, including ratings for the standard and availability of taxi facilities, as well as kerbside space for passenger pick up and drop off.

There are also new or changed indicators for airport processes such as baggage reclaim and check-in facilities.

The ACCC has been tasked by the government with monitoring the airports' activities until 2020.

Club Med takeover

FRENCH firm AXA Private Equity and Chinese investment group Fosun International have increased their bid for Club Med, increasing the likelihood of privatisation of the all-inclusive resort operator via a joint-venture.

The Club Med board has backed an offer which values the resort operator at about €557 million.

Fosun and AXA already own 9.96% and 9.4% of Club Med respectively, proposing to operate the firm with a 46% stake each, and the remainder to be held by Club Med executives.

Chairman & ceo Henri Giscard d'Estaing is part of the takeover, along with three board members.

The bidders say they want to expand Club Med's focus on Asia and in particular on the fast growing Chinese market.

Delta bumping fine

THE US Department of Transport has fined Delta Air Lines \$750,000 for violating rules which protect passengers who are bumped from oversold flights.

The penalty relates to a number of instances in Mar 2012 where DL failed to seek volunteers before bumping passengers involuntarily, or bumped passengers involuntarily without providing them a written notice describing their rights or informing them that they were entitled to cash compensation.

DL is allowed to use up to \$425,000 of the penalty to buy electronic tablets to record consumers' decisions on whether they agreed to leave a flight and accept compensation, as well as to train the airline's personnel on using the tablets.



Window Seat

BEAM me up, Scotty.

That's what visitors to Jordan will be soon saying, after the unveiling of a new Star Trek theme park, billed as a "spectacular \$1.5 billion leisure destination" to be built in Aqaba.

The "Red Sea Astrarium" will include four world-class hotels, a large retail and dining district, a 4D cinema, a water park and an entertainment district featuring 16 attractions, including one based on the CBS-owned sci-fi franchise.

"The technology behind these attractions will catapult Jordan to the forefront for interactive experiences, including a global first for 4D inverted simulation," according to a release from the Jordan Tourist Board.

As well as attracting Trekkies from around the globe, the project is expected to create over 4000 jobs for the local community, as well as an unspecified number of Klingons.


VOLUNTEERS at the upcoming Glastonbury Festival in the UK this weekend are being armed with a secret weapon to help mask the stench of thousands of portaloos set up for the event.

Extra strong menthol lollies are being supplied to an "army of sanitation volunteers," whose job is to check the state of the toilets used by an expected attendance of over 180,000.

The music festival sees the population of Glastonbury swell to make it south west England's third largest city.

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Thursday 27th Jun 2013

EY's million reasons to smile



BEAMING from ear to ear with excitement at the possibilities for travel on offer was the first winner in a joint Jun sales promotion between Etihad Airways & Virgin Australia (**TD 07 Jun**).

The prize - a massive one million Etihad Guest Miles - won by EY super-seller Kassie Dimes of Flight Centre Barracks.

Dimes said she plans to start her spend by bringing her sister home for Christmas and also to travel to Europe to visit friends.

The partner airlines have two more prizes of one million points

left to claim to lucky agents booking clients before 15 Jul on an Etihad or Virgin Australia international service.

To enter, send your name, agency name, state, PNR reloc, ticket number and departure date to millionmiles@etihad.ae or millionmiles@virginaustralia.com.

Kassie Dimes is **pictured** above centre with Charles Morley, Etihad Airways; Trudie Mansfield, Virgin Australia; Kassie Dimes, Flight Centre Barracks; Kelly Hill, Etihad Airways and Neil Robinson from Virgin Australia.

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Inspiring Travel



At Travelport, our own journey is inspiring us to create new ways to help our customers compete and prosper, founded on one guiding principle: choice. We invite you to join us and be part of the inspiration.

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Applications close Monday 1st July so don't delay!

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Philippine Airlines

Trivia by Holiday Inn

HOLIDAY Inn Express has kicked off a 12-week online travel competition seeking the smartest travellers from around the world.

The Holiday Inn Express Travel Smart Quiz consists of an online multiple-choice quiz, with 140 free nights in HI hotels to win.

Participants are pitted against players worldwide, with the comp running until 12 Sep.

Weekly prizes are also available, with more details on how to play at www.travelsmartquiz.com.

Northern Lights tour

ONE departure is available for an exclusive Follow the Northern Lights tour through Finland & Norway through Bentours.

The 14-day itinerary departs from Bergen, Norway on 05 Oct, includes a 7-day Hurtigruten cruise along the coast, designed to maximise viewing opportunities for the natural marvel.

Packages for the tour are priced from \$4,695ppts - 1800 221 712.

New Gay Globe tour

LGBT specialist tour operator Gay Globe has launched a new 10-day itinerary taking in the best sights & attractions in Myanmar, departing in Mar and priced from \$3,390ppts - ph (02) 8005 1690.

Tall Ship travel agent

MTA Mobile Travel Agents has been named as the exclusive travel agent for the 2013 Int'l Tall Ship Festival for passengers wishing to purchase a berth for any of the short voyages across Australia and New Zealand during the three-month festival.

QR A380 destinatons

LONDON Heathrow and Paris will be the first two ports served by Qatar Airways' first A380 superjumbo upon its delivery to the carrier next year.

Markets move to LAX

ICONIC Los Angeles shopping attraction Farmers Market will open a mini-version inside Delta Air Lines' new Terminal 5 facility at LAX Airport, entitled Farmers Markets To Go, opening next year.

New app for Centara

CENTARA Hotels & Resorts has launched a booking application for iPhone & iPad, building on last year's Android app launch.

The program allows users to check room availability and book online, as well as view special offers and view images & videos highlighting facilities at the group's 41 properties across Asia.

ATAC is growing!

Newly created position Business Administrator.

A fantastic opportunity has been created for an administration assistant to the General Manager of the Australia Travel Agents Co-operative (ATAC), based in Melbourne.

This is an excellent opportunity for someone with drive & determination to assist with the day to day running of the ATAC group. The ideal candidate will have knowledge of MYOB, Excel and Word, excellent organisational and communication skills.

Previous experience in the Travel Industry would be an advantage. The position is evolving with the growth of the ATAC group, enjoy 3 to 4 days working in a professional environment, with negotiable salary and good career development opportunities.

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AUSTRALIAN TRAVEL AGENTS' CO-OPERATIVE



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Malaysia Airlines has a new local head, with **Lee Poh Kait** appointed as the new Regional Senior Vice President for Australia, New Zealand and the South West Pacific Region. Lee will commence in the role next week.

Moving across the country, former Augusta Margaret River Tourism Association ceo **Simon Ambrose** has accepted the position as the new Chief Executive Officer of **Sunshine Coast Destination Ltd**. Ambrose has been tasked with broadening the tourism base of the organisation to boost business events, inbound tourism and experiential travel.

Magellan chief executive **Andrew Macfarlane** has joined the Board of Directors at **AFTA**, appointed as the newest of 11 members on the Board.

As part of a brand restructure, **AAT Kings** has named **Wendy Harch** as its new Head of Marketing, Pricing and Strategy. Harch brings 10 years experience working on a number of projects at Tourism Queensland.

Pan Pacific Hotels Group has recruited 30-year industry **Craig Syphers** to the role of General Manager at the Parkroyal Melbourne Airport.

Kathy Soriano has joined the **Frasers Hospitality** team as its new Business Development Manager for corporate and MICE markets for all three of the group's Australian properties in Perth, Sydney & Melbourne.

Returning from a five-year stint working in a number of finance roles with the company in the USA, **Alvin Soh** has returned to the **Flight Centre New Zealand** operation as Chief Financial Officer, replacing Alex Davis who is returning to the UK to take up a role with the company there.

The newly reopened luxury resort **Bedarra** has named former resident **Jodie Mott** as its new General Manager. Mott rejoins life on the island after her previous GM posting at the Berkeley River Lodge. Elsewhere, the island's former Executive Chef **James Ward** has returned to his former role on the island to head up the dining experience around a new kitchen.

Langham Hospitality Group has promoted **Katie Benson** to the role of Chief Executive Officer and Executive Director. Benson brings more than 30 years experience in the industry through roles all over the world.

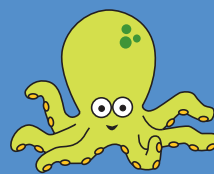
Accor's **Novotel Forest Resort Creswick** has two new appointments in the form of new General Manager **Jessie Sheehan**, who brings experience working with a number of Accor Group properties. Additionally, **Michael Hardy** has joined the property in the role of Executive Chef.

Raelene Ohlson has been welcomed to the team at Noosa's **Outrigger Little Hastings Street Resort** as its new Business Development Manager for the MICE market, bringing 25 years experience to her new position.

London promotional organisation **London & Partners** has welcomed **Louise Maher** to the company as its new Consumer Marketing Manager for the Australasian and North American markets.

The Langham, Auckland has announced the return to the country of **Franz Mascarenhas** as its new General Manager.

Brenda Meadows has been tasked with overseeing and expanding the conference and events operation at the **Gibbston Valley Winery** in the New Zealand south island city of Queenstown.



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Sales Executives wanted!

New South Wales & Victoria

South America comes to Sydney



AEROLINEAS Argentinas, Trans Am Travel and the Consulate General of Argentina last night hosted an Argentine Roadshow for agents in Sydney.

South American FIT specialist firm Trans Am Travel has added sporting event ticketing and ski packages to its range, which was one of the features promoted at the show, with the bonus of all its products being commissionable.

Trans Am have 10 consultants in their office with three Spanish speaking staff born in Bolivia, Peru and Colombia.

The show was sponsored by Aerolineas Argentina, who operate three times weekly direct services from Sydney to Buenos Aires, with one-ticket interline connections available through domestic partner Virgin Australia.

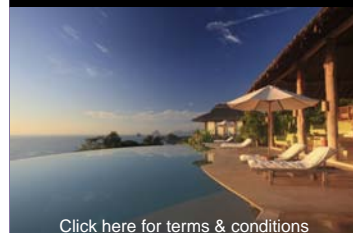
Pictured above from left is Leon & Sergio from Aerolineas Argentinas; Mark, Richard, Daisy and Lilliana from Trans Am Travel, Antonio from the Bolivian Consulate and Ricardo from the Argentinian Consulate.

Nirwana in Bintan

BINTAN Island's Nirwana Resort is undertaking renovations on its Deluxe Rooms, with the new-look unveiled this week (TD yest).

Work will be carried out over coming months, with the 86 new rooms to be unveiled at year end.

WIN A SIX SENSES STAY



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Luxperience is Australasia's and the Pacific's key travel trade event dedicated to showcasing luxury and experiential travel experiences from all over the world.

This week *Travel Daily* is giving readers the chance to win three nights for 2 people at Six Senses Yao Noi Thailand in a Hideaway Pool Villa with daily buffet breakfast valued at \$2000.

To win, answer correctly four questions featured in *Travel Daily* from Monday to Thursday this week, plus answer the final question featured on Friday.

Email your answers by COB on Fri to: lux@traveldaily.com.au.

Q.4: What is the location of the official Luxperience event?

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Throughout June, **Travel Daily** is giving readers the chance to win an all-inclusive luxury river cruise for two valued at over \$20,000, courtesy of **Scenic Tours** and **Swiss International Air Lines**.

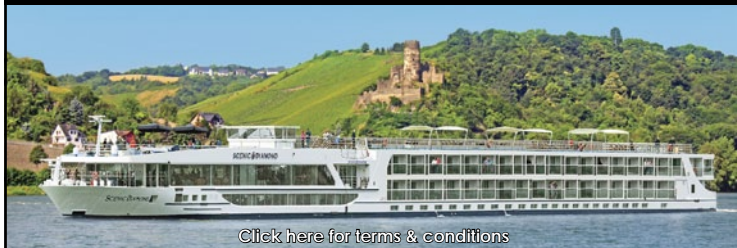
The prize includes two return economy class fares (ex major capital city) on Swiss International Air Lines and a Category E cabin on the 15 Days Jewels of Europe River Cruise (Amsterdam to Budapest) valid for travel in March, October or November 2014.

Every day **Travel Daily** will ask a different question – just read the issue and email us your answer. There will be 19 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this all-inclusive luxury.

Email your answers to: scenictourscomp@traveldaily.com.au.

Q.18: Name one city where you can take a guided cycling tour as a Scenic FreeChoice on the 15 Day Jewels of Europe River Cruise program.



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Local Ianna promos

LUXURY Thailand resort sala Ianna Chiang Mai is now being marketed in Australia.

The Sala Hospitality Group property features four Deluxe Suites, five River View Balcony Rooms & a 2-bedroom Pool Villa.

New Site for Le Boat

FRENCH barge operator Le Boat has launched a new website boasting redesigned and faster navigation, new search facilities, user reviews and has also been optimised for use on smartphones and tablet devices.

iPads for KLM staff

KLM Royal Dutch Airlines has this week issued iPad technology to pilots and pursers to improve customer service, following a test of the devices which saw crew able to engage with customers on a more effective & personal level.

Partners on the tee

GOLFMAX has partnered with Teed Up Golf to launch new travel packages for golf lovers to attend the 2014 US Masters Tournament in Augusta, Georgia, with 5-11 night tours priced from \$8,468ppts - phone 1300 658 001.

Belhotel in mountains

SWISS-BELHOTEL Int'l Hotels & Resorts will next month open its newest property in the Vietnam/China border city of Lao Cai, with the hotel to feature 168 rooms.

Travel Daily
First with the news

Thursday 27th Jun 2013

CZ sponsors Ethnic Awards



THREE pairs of return Business Class tickets on the Canton Route from an Australian port to either London, Paris, Amsterdam or Los Angeles were put up as prizes to the winners of three categories in the 25th anniversary of the Ethnic Business Awards.

Held earlier this week at the Great Hall of Parliament House in Canberra, the tickets were provided as part of the carrier's sponsorship of the awards, which serves to recognise achievements in business at different levels of the Indigenous community.

The Business Class tickets were awarded to three "Champion of Champions", who were selected

from the winners of Indigenous Business, Large Business and Small Business categories from the last 24 years.

The carrier's regional general manager Australia/NZ Henry He expressed the honour of the airline to be taking part in the awards 25th anniversary event.

"China Southern is very impressed with the spirit of these awards and we're thrilled to be able to carry the dreams of this year's Champions of Champions," He said.

Pictured above from left at the ceremony are the attending representatives of the carrier in Bill Gray, Anesha Mohanan, Henry He and Bill Bryant.

New York cash heist

AUTHORITIES from the FBI are investigating the potential theft of US\$1.2m in cash from a Swiss International Air Lines flight that arrived at New York's JFK terminal earlier this week.

An FBI spokeswoman didn't reveal when the money was noticed missing nor which of LX's three daily flights to JFK the money was meant to be aboard.

Learn to ski on an app

A NEW app has been released in the Australian iTunes store offering tips on how to improve your skiing skills.

Entitled How to Ski, the app was designed by two British ski instructors and offers 12 videos with tips across four difficulty levels, and is priced at \$5.49 and available to download now.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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CORPORATE ACCOUNT MANAGER – APAC SYD OR MEL - SALARY PACKAGE UP TO \$120K+

How would you like to work for an award winning organisation where you will be managing one of the most prestigious global accounts in the business?

As APAC Corporate Account Manager you will be responsible for the global program with the objective of growing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives.

As the "owner" of the relationship, it will be your role to effectively communicate client objectives across the business, as well as resolving any escalated issues and maintaining service delivery. In the reverse, you will be responsible for communicating travel industry trends to the clients and keeping them abreast of new product or innovations.

Interested and want to know more? Contact us today

TIME TO MOVE FROM SYD-MEL-SYD

CORPORATE CLIENT RELATIONSHIP MGRER SYD & MELB – SALARY PACKAGE TO \$85K+

With roles in Sydney and Melbourne, this award winning TMC. is a perfect match for an ambitious corporate travel Account Manager moving up. This position is offering a great salary package and a seniority that will elevate your career profile. Managing an impressive portfolio, this role will involve strategic development, service delivery, and managing relationships with key suppliers.

CALLING ALL INDUSTRY SALES MANAGERS!

INDUSTRY SALES & ACCOUNT MANAGER MELBOURNE– SALARY PACKAGE TO \$100K

Stay in travel but change your product. This newly created role is available now for an experienced Industry Sales Executive who wants to learn new skills including dealing with the corporate market. Training will be provided. Not many positions offer this variety of account management and sales, plus training, plus a top salary package & car allowance. Join a great team and enjoy the rewards.

ARE YOU A BORN LEADER?

NATIONAL INDUSTRY SALES MANAGER MEBLOURNE– TOP SALARY PACKAGE

If you have the ability to lead a sales team, provide strategic direction, drive revenue growth, and manage key high level relationships, this leading travel company has an exciting opportunity for you within their Australian business. The NSM will be commercially savvy, highly motivated and have proven record of identifying and winning new business. This high profile national role requires experience in a similar role.

5 STAR OPPORTUNITY

HOTEL SUPPLIER MANAGER PERTH – EXCELLENT SALARY PACKAGE

Are you well connected and have strong commercial relationships with major hotel chains? Have you worked across various mediums in B2B, have strong product knowledge and are target driven? If so, you may be the perfect match for this new role. Essentially you will come from selling and relationship driven background. You will need proven negotiation and excellent communication skills.

STAND UP AND BE COUNTED

CORPORATE TRAVEL BDM - ACADEMIC SYDNEY BASED – GENEROUS SALARY PACKAGE

Tired of being un-appreciated for your efforts? Want to represent a TMC that really cares about both YOU and your CLIENTS, instead of just their bottom line? This award winning national agency is making amazing progress winning key academic accounts from the big end of town. As such, they are looking to add a talented BDM to their winning team. Top salary and generous bonuses.

ARE YOU A PROBLEM SOLVER?

BUSINESS SOLUTIONS MANAGER SYDNEY – IMPRESSIVE SALARY PACKAGE

Would you like a unique role that combines all of your experience in operations & sales with your skills in I.T. & travel systems? If you have both front-end and back-end experience in GDS you can identify functionality problems and offer solutions to your clients, linking your sales and operations teams to deliver exceptional service to your clients and improve their business processes.

AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

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EVER
THOUGHT
OF A CAREER
IN TRAVEL
RECRUITMENT?

Wholesale Travel Consultant (Cruise)
Sydney CBD - \$45K + Incentives - Ref 671LB1

Seeking a travel professional with a passion for cruising! This role has everything for an experienced Travel Consultant looking for a move to the booming cruise industry! You will ideally have 2 years travel industry experience in wholesale or retail, GDS knowledge and a positive and bright personality! You will be rewarded with fantastic management and a friendly team atmosphere - everyone loves working here! This is an industry to grow and prosper in!

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultant
Melbourne - \$Base + Commission - Ref 393PCA1

Do you have the drive to be the best and can rise to any challenge? Have you been there, done that, but want 'more'? Well don't hold back, it's time to break the chains, unleash the beast within. This role requires you to have your own client base. Take charge of your commissions in this next career move. Use your amazing industry experience to give you the 'more' you are after. You must have the ability to give fantastic customer service and go the extra mile.

For more information, please call Patrizia on (02) 9113 7272 or click [APPLY](#)

Group Travel Specialist - Winter Sports
Brisbane - \$DOE + Commission - Ref 0651NC1

Fantastic role available for a Travel Consultant who loves winter sports. Looking for the thrill of the chase and adept at bringing on group bookings? A chance to present to organisations & schools selling this amazing winter sports product, whilst giving you the opportunity to ski/board and be paid for it! This is a rare chance to join a boutique speciality team in a Mon-Fri role. Utilise your sales skills, product knowledge and brilliant customer care!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

A Career in Travel Recruitment
Sydney - \$82K OTE - Ref 101SJ1

Fantastic opportunity to work for one of the Australia's leading travel industry recruitment specialists. Having worked hard to establish our business in both Australia and the UK, we are now looking to add to our team of consultants based in SYDNEY with the addition of either a experienced Recruitment Consultant or Trainee Recruitment Consultant, who have previously worked within the travel industry.

This is an excellent opportunity for someone with lots of drive and determination to develop their sales and customer service skills working for a well established company. The ideal candidate will be bright, articulate, computer literate, and have a minimum of 2 years work experience within the travel industry, preferably in a sales orientated role.

Enjoy a working environment where no 2 days are the same, as well as excellent salary package, uncapped commission, merit based rewards and great career opportunities! Previous experience working within the recruitment industry will be rewarded with a higher basic salary, generous quarterly bonuses and other financial rewards incentives.

If you enjoy the challenges of business development and want to utilise your travel industry knowledge, please contact Sarah Johnson on 02 9113 7272 or click [APPLY](#)

Medical Corporate Consultant
Sydney CBD - \$75K + Super - Ref 365BP3

SOS! We are searching for an experienced Medical Corporate Travel Consultant. This is a detailed and exciting role that requires someone who has experience booking medical travel and is fare savvy! Working office hours Monday to Friday in a central CBD location. This agency has a fantastic industry reputation and you will be rewarded with an extremely competitive salary package if successful. Please get in touch today as this unique role will fill quickly!

For more information, please call Briarna on (02) 9113 7272 or click [APPLY](#)

National Sales Manager
Melbourne - \$Excellent + Incentives - Ref 660DB1

Are you a sales trailblazer looking to lead a fantastic team at a first class travel company? This well established company operate globally and are experiencing exciting growth! This really is a unique opportunity for someone with proven leadership skills and a passion for sales in the world of travel to join this company. They are looking for a National Sales Manager to start asap to take this superb team even further. Have you got what it takes? If so, apply now!

For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)

Senior Travel Consultant
Perth - \$DOE + Commission - Ref 0537NC2

This is a rare and exciting role for an experienced Travel Consultant. If you love your career, it's time to make the next step as a Travel Consultant, booking long haul trips of a lifetime including tours, cruises and short city breaks. Bring your experience as a Travel Consultant to this expanding and well established travel company, with a strong focus on customer service and exceeding expectations. It's time to develop your potential and grow your skills!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)