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# Travel Daily

First with the news

Tuesday 5th March 2013

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## Rugby league tipping

**DON'T** forget to enter the free *Travel Daily* footy tipping competitions for 2013, with the Rugby League season kicking off this Thu 07 Mar.

As well as major prizes including trips to Dubai and Vanuatu for the top tippers, there are also great weekly prizes.

For more details and to register see the NRL, AFL and Super 15 Rugby footy tipping pages at [traveldaily.com.au/competitions](http://traveldaily.com.au/competitions).

## TA Best Jobs in the World

**TOURISM** Australia has unveiled its next big call-to-action for the overseas working holiday sector, launching not one, but six new 'Best Jobs in the World'.

Cashing in on the overwhelming success of the 'Island Caretaker-Best Job in the World' position on the Great Barrier Reef of 2009, the campaign is targeted squarely at the youth travel market.

The \$4 million promo involves a global competition to win one of the six best jobs on earth, either based in NSW, Queensland, South Australia, Western Australia, the NT or Melbourne (Victoria).

Pitched at the 18-30 year old domestic and foreign traveller, up for grabs is a six-month salary package worth \$50,000 plus living costs valued at a further \$50,000, in each of the six regions.

Designed to appeal to the youth traveller's sense of adventure and fun, the job titles include: Chief

Funster (NSW), Park Ranger (Qld), Outback Adventurer (NT), Taste Master (WA), Wildlife Caretaker (SA) and Lifestyle Photographer (Melbourne).

Tourism Australia md Andrew McEvoy said the youth market contributes 26% of Australia's international arrivals.

Last year, Working Holiday Makers chipped in \$2.5 billion to the nation's economy - about a fifth of the total youth inbound annual visitor spend.

They stay longer and disperse further around the country, and tend to return later in life with families and friends, McEvoy said.

Run in partnership with Virgin Australia, STA Travel, Citibank, DELL, IKEA, Sony Music and Monster.com, the Best Jobs in the World campaign will focus on working holidaymaker-eligible markets incl UK/Ireland, USA, Canada, France, Italy, Germany, Sweden, Hong Kong, Taiwan, South Korea and Japan.

The campaign is being pushed at [www.australia.com/bestjobs](http://www.australia.com/bestjobs) and a special Facebook page at [www.bit.ly/TABestJobs](http://www.bit.ly/TABestJobs).

## NTIA AFTA party

AFTA has confirmed that tickets for this year's National Travel Industry Awards on 20 Jul will each include entry to the after-party at The Hi-Fi, Moore Park.

Tickets will go on sale later this month - see the **last page**.

## Seven pages of news

*Travel Daily* today has seven pages of news and photos, including a full page of pics from the recent **Travel Counsellors conference**, plus full pages from: (*click*)

- TMS Asia Pacific jobs
- AA Appointments jobs
- NTIA AFTA party

## NT resort for sale

**THE** receivers and managers of the Crab Claw Island Resort, about 130km south-west of Darwin, are seeking urgent expressions of interest for the purchase of the property and business.

Located in Bynoe Harbour, the resort includes 23 cabins, a fully licensed bar, restaurant and conference facilities.

It's accessible by sea and air, with a private boat ramp and a 900m airstrip - 08 8100 7604.

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## CTM trading halt

**CORPORATE** Travel Management looks set to announce yet another acquisition, with the company's shares placed into a trading halt this morning (**TD** breaking news).

CTM said the suspension was "pending an announcement regarding a proposed capital raising" with more info expected sometime today or tomorrow.

In last week's half-year results announcement, the company said it was still on the acquisition trail, while a *BRW* interview published yesterday saw md Jamie Pherous flagging possible interest in a purchase in the southern USA.

## Tasman conditions for QF/EK

**THE** Australian Competition and Consumer Commission has issued a draft set of conditions on the proposed alliance between Emirates and Qantas, which would require them to maintain "at least their pre-Alliance aggregated capacity on all four Trans-Tasman overlapping routes".

A consultation document on the ACCC website now lists a series of "minimum seat capacity conditions" which applies "in aggregate" across the routes.

The overlapping routes between the carriers include SYD/MEL/BNE-AKL and SYD-CHC.

There's no minimum capacity requirement in relation to a particular route, and under the conditions the carriers must provide the ACCC with details of route load factors, total seats flown and passenger numbers.

If load factors are particularly strong - above thresholds which are subject to consultation at present - the ACCC may undertake a review and impose a changed "capacity growth rate" which would force the airlines to put more seats on the Tasman.

The alliance partners would have the ability to apply for a variation of the conditions based on exceptional circumstances, a material change in market conditions or "material adverse financial performance".

Interested parties are now invited to comment on the 'Consultation Draft,' with particular reference to the proposed threshold load factors which would trigger a review.

Submissions are due by 4pm this Fri 08 Mar.

## Brand USA local office

**AMERICAN** tourism marketing organisation Brand USA has confirmed that it will launch new local offices in both Australia and New Zealand next month.

**TD** understands that no formal appointment has been made at this stage, but a weekend update from Brand USA president and ceo, Chris Thompson, said that new international offices will open in "six additional markets to represent the United States' travel and tourism interests in China, Hong Kong, Taiwan and India (opening in March 2013) plus Australia and New Zealand (opening in April 2013)".

A number of local organisations are believed to be pitching for the Brand USA representation contract, with finalists to be interviewed shortly in the process of making a final appointment.

The Brand USA update also states that a major consumer campaign is also planned for Australia later this year.

Brand USA was formed as a non-profit public-private partnership and receives annual funding of US\$100 million from ESTA fees.

## STB Shioks Sydney

**WORKERS** in various locations in and around the Sydney CBD will have the opportunity to get their lunch or dinner from the Singapore Shiok Truck - a hawkker food vehicle serving a taste of the Lion City courtesy of the Singapore Tourism Board.

'Shiok' is a Singaporean term used to convey "extreme pleasure and happiness" and the truck's locations will be revealed via Twitter on #shingaporeshiok plus [facebook.com/yoursingapore](http://facebook.com/yoursingapore).



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Virgin Australia Year Round industry rates to Los Angeles.

Sales to 31DEC13.

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\*Conditions Apply. Taxes approx. \$830\* - \$855\* pp.

CLICK HERE for further details

## Australia promo titillates Brits



**TOURISM** Australia's brand new global marketing campaign to lure working holiday tourists to the country (see page 1) was kick started in London overnight.

The recruitment drive began in earnest at Waterloo Station, where Brit commuters on their way to work were greeted by an Aussie themed 'pop up' surf club, complete with lifeguard and bikini

clad model to drum up business for the campaign.

TA also recruited the likes of Network 10's *Bondi Rescue* star Bruce 'Hoppo' Hopkins (pictured left) and former working holiday maker turned celebrity chef Michael Moore (centre), to push the 'Best Jobs in the World' promo in partnership with Tourism Australia's md Andrew McEvoy.

## Starwood HQ to Dubai

**THE** head honchos at Starwood Hotels & Resorts have relocated from Stamford, Connecticut to Dubai, UAE as part of a month long immersion in the market.

Starwood's president & ceo Frits van Paasschen and top executives are making the move in order to cultivate innovative management approaches for emerging markets.

Over 200 Starwood execs & gms from the US, Europe, Asia and Latin America will also travel to Dubai between now and 05 Apr.

It's not the first time Starwood has relocated its HQ, taking a similar approach to the Chinese market two years ago when it set up shop in Shanghai (*TD* Jun 11).

## Japan visitor spike

**LATEST** preliminary data from the Japan National Tourism Organisation indicate Australian visitor numbers have soared by over 40% during Jan compared to the corresponding period in 2012. JNTO figures show 31,700 Aussies arrived in Japan in the first month of 2013.

**MEANWHILE**, overseas arrivals across all markets in 2012 were up 34.6% y-on-y, to 8.4 million.

## SQ/VX FF partnership

**SINGAPORE** Airlines and Virgin America have expanded their new codeshare alliance to incorporate a reciprocal earn & burn scheme for members of the KrisFlyer and Elevate programs.

The frequent flyer scheme also covers members of SQ's PPS Club.

## Window Seat

**THERE'S** no doubting the inventiveness of *TD* readers.

Our recent series of Singapore Cheat Sheets inspired a number of subscribers to send in the photos below, in their quest to win an Apple iPad mini for the most creative entry featuring the five pages of colourful tips.

The winner, **pictured** below, was Leigh Thompson from World Travel Professionals, who advised *Don't lose your head when you get lost in Singapore... keep your cheat-sheets with you!*



Leigh takes home the iPad Mini, while an honourable mention - and a consolation pair of movie tickets - goes to Clare Housein from Discover the World Marketing who is a *steaming hot bowl of noodles full of Singaporean facts!*



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## Africa Safari Co show

**THE** annual Africa Safari Co. roadshow is taking place this month with 14 suppliers from Africa and the Indian Ocean islands coming Down Under to update & network with agents.

The showcase will be held in Perth (18th), Adelaide (19th), Melbourne (21st), Brisbane (25th) & Sydney (26th), running from 4:30-9:30pm in each city, including a two-course dinner.

Some of the suppliers present include Real Africa, Jenman Safaris, Sun International and Shamwari Group.

A prize pool valued at over \$50,000 is also up for grabs for attendees - RSVP your details to [roadshow@africasafarico.com.au](mailto:roadshow@africasafarico.com.au).

## RBA double daily to KL

**ROYAL** Brunei Airlines is lifting capacity on the Bandar Seri Begawan-Kuala Lumpur route from the current 10 weekly to double daily effective 22 May.

## eReader giveaway

**RAIL** Plus has launched a new agent incentive for its Great Train Journeys program, offering the chance to win a Kobo eReader when booking a package worth \$5,000 or more, before 02 Apr.

Rail trips featured in the program include the Rocky Mountaineer, Golden Eagle Trans Siberian Express, Venice Simplon Orient Express, Royal Scotsman & the Eastern and Oriental Express.

## Honeyguide stay/pay

**BENCH** International has a Stay 4/Pay 3 offer for travel to 15 Dec at Honeyguide's luxury tented camps in South Africa's Manyeleti Game Reserves.

The deal is valid at Khoka Moya & Mantobeni which border Kruger National Park, Sabi Sand and the Timbavati Game Reserves.

Packages for the four nights, including game drives, meals & walking activities are priced from \$1,130ppts - 1300 195 873.

## Creative Bali trade showcase



**ABOVE:** Creative Holidays has just capped off its annual Bali Roadshow, attended by over 1,000 agents throughout Australia at events in Perth, Adelaide, Sydney, Melbourne, Brisbane & Newcastle.

Thirty suppliers showcased their wares during the program, incl hotels and airlines.

Creative also had representatives from a range of the wholesaler's brochured 'Hand Picked' products at the show, such as Bali Mandira Beach Resort & Spa, Padma Resort at Legian, Nusa Dua Beach Hotel & Spa and Patra Jasa Bali Resort & Villas.

Participating suppliers are **pictured** at the event in Brisbane.

## Eiffel 1st floor revamp

**AN 18-MONTH** facelift of the first floor of the Eiffel Tower will introduce new public spaces for visitors once completed in 2013.

The revamped and wheelchair accessible level will feature a new reception, restaurant and shops, along with the creation of an events rooms dubbed the Gustave Eiffel Room.

A cultural 'Museography' path on the 1st Floor, complete with kiosks, display cases, screens, touch screens & digital albums will recount the life and works of designer Gustave Eiffel, and the history of the construction of the iconic structure.

Balustrades and floorings will be entirely made of glass and the Ferrie pavilion service areas are being redesigned "to entertain visitors and help them relax."

Work on the deck also includes a renovated facade for 58 Tour Eiffel Restaurant, to match the rest of the new first floor.

## CZ A380 fleet to five

**CHINA** Southern Airlines took delivery of its fifth Airbus A380 superjumbo on Fri, becoming the 99th double-decker aircraft handed over since Oct 2007.

It's unclear as yet where the new A380 will be deployed.

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**ABOVE:** The Australian team from G Adventures hit the beach on Sun, garbage bags in hand instead of towels and sunscreen for the annual Clean Up Australia. The team are pictured above on Melbourne's St Kilda beach, now looking spick and span following the team's efforts, contributing to more than 16,000 tonnes of rubbish collected Australia-wide.

## Darwin cruise boom

**CUNARD'S** *Queen Victoria* and Hapag Lloyd's *MS Europa* flooded Darwin with nearly 4000 tourists and crew yesterday when both ships docked in the city at the same time.

Both vessels were making their debut visit to the Territory capital. Northern Territory Tourism Minister Matt Conlan said that if the visitors spent \$250 each on average, "today's arrival of the two cruise ships could inject up to \$1 million into the local economy in just 12 hours."

## Upskilling for A330s

**AIR** Pacific has conducted an extensive upskilling and training course for its 242 cabin crew members to enable them to work aboard the carrier's soon-to-be-delivered Airbus A330 aircraft.

The four-day workshops took place at the Cathay Pacific A330 conversion facility in Hong Kong.

Fiji Airways will be adopted as the carrier's official name and identity from later this year.

## Robbery case wrap-up

**SENTENCING** of the defendants who undertook an armed robbery at a Camberwell, Vic travel agency in 2003 is set to take place later this month, in a saga which has taken ten years to finalise.

The American Express Foreign Exchange Bureau in the office owned by Trevor Jones of Hawthorn Travel was held up at gunpoint, with the offenders escaping with \$250,000 in cash and travellers cheques.

Detectives eventually tracked down the thieves using facial recognition technology, with the accused pleading guilty last month.

## AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury



**THE** passing of James Strong AO at 68 years of age brings a sadness to the travel industry, for he was such an incredible key driver and future thinker for the industry and for an amazingly long period of time.

He led Qantas from 1993 to 2001 and managed to do this with a flair that is fondly remembered by many within the industry. He was the sort of person that would bring a presence to a room if not only for his signature bow-tie, but moreover his knowledge and willingness to get involved. He continued his contribution to Qantas and the travel industry, serving as a Director of Qantas from 2006 until the present day.

His contribution is well documented, and being awarded an Officer of the Order of Australia in 2006 was a national recognition for his outstanding contribution to Australia. His career also afforded him the role of Chairman of the Board of another flagship Australian company in Woolworths and his commitment and philanthropic approach to many other causes and organisations were a testament to his love of Australia. He will be missed by many but remembered by many many more. A great loss and life cut short at only 68.

Turning to a completely different subject, today Tuesday 5<sup>th</sup> March will see the first of the TITPWGSCC (Travel Industry Transition Plan Working Group Supplier Consultative Committee) meetings take place. This group (SCC) comprises a raft of travel industry suppliers coming together to commence the process of creating the new AFTA Accreditation Scheme. It is important that suppliers such as travel agents are able to express views and canvass concepts and ideas as we form the detail around the new Accreditation scheme, and today will be the starting point for this consultation. With the pending appointment of a General Manager to oversee the AFTA Accreditation Scheme, consultations are underway with the travel agent working group and now the process to include the views of suppliers. I am hopeful that within the coming weeks we will be able to release much more detail to allow everyone from within the travel industry to take a look at the plans and of course express their views.



## WIN TICKETS TO

*The Addams Family*  
THE BROADWAY MUSICAL

Every day this week, we are giving readers the chance to win a double pass to **The Addams Family** at The Capitol Theatre 7.00pm on Tuesday 19th March.

The Addams Family is a smash-hit musical comedy that brings the darkly delirious world of Gomez, Morticia, Uncle Fester, Grandma, Wednesday, Pugsley and of course, Lurch to spooky spectacular life.

Come meet the family. We'll leave the lights off for you.

To win, simply be the first person to send through the correct answer to the question below to: [addamsfamily@traveldaily.com.au](mailto:addamsfamily@traveldaily.com.au).

*What is the signature colour of the Addams family?*



Congratulations to yesterday's lucky winner, **Adrienne McKinney** from **Escape Travel Charlestown Square**.

## Brisbane gets Peachy

**BILL** Peach Journeys will offer its first Brisbane departure of the Great Australian Aircruise.

The pick-up for the itinerary will take place on 18 Jun as a quick stop from its Sydney departure, before heading onward to its first destination in Longreach, with the tour returning on 29 Jun.

The Great Australian Aircruise by private jet is priced from \$14,495 per person, with a \$750 discount on offer for guests who book and pay by 15 Mar - ph 1800 025 353.

## TD's AIME video

**TRAVEL Daily TV** and **BEN** produced an exclusive video report on last week's AIME conference in Melbourne - click the logo to view or see [traveldaily.com.au/videos](http://traveldaily.com.au/videos).



## EK lands in Algiers

**EMIRATES** has commenced its daily non-stop service to its newest port of Algiers, becoming the carrier's 22nd African gateway, with flights to be operated by a three-class A330-200 aircraft.

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# Travel Counsellors on a Whitsunday weekend

Tuesday 5th Mar 2013

**TRAVEL** Counsellors Australia held their 5th annual conference at the stunning Hamilton Island over the weekend, and from the reaction of Travel Counsellors and suppliers in attendance, it was an outstanding success.

This year's theme was 'With us, it's personal' - one of the key factors that make the Travel Counsellors network different.

The weekend was filled with inspirational and motivational speakers, including Anthony Iannarino, AFTA managing director Jayson Westbury and Khao Do, providing the tools to each Travel Counsellor to better their business and have the confidence to achieve their goals.

Enjoy this exclusive collection of photos from the weekend event, and for many more pics, see **Travel Daily's** Facebook page at [www.facebook.com/traveldaily](http://www.facebook.com/traveldaily).

**RIGHT:** Donning their floral finest is Doris Zanki, Matt Schmitt, Christine Klein and Deb Duncan, General Manager.

**BELOW:** A group of Travel Counsellors and suppliers enjoying the island themed festivities.



**BELOW:** Steve Byrne, Managing Director; Kirsten Hughes, Commercial Director and Key Guest Speaker Anthony Iannarino.



**BELOW RIGHT:** AFTA managing director Jayson Westbury addressed the delegates gathered on the island during the weekend conference.



**LEFT:** Gary Harford, Samantha Ly and Sally Holman from Travelport, both Conference Premium Sponsors.



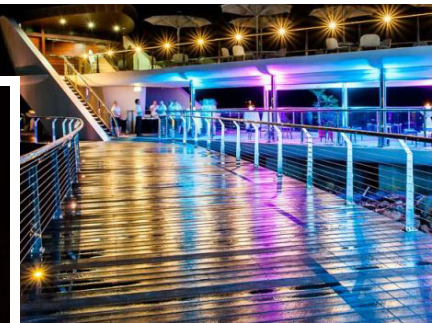
**ABOVE:** Janine and Simon Usalj, Sally and Richard Johnson and Debby and Grahame Hunter.



**LEFT:** Tara Morgan and Sue Bradford all smiles on their island paradise.



**BELOW:** Tara Morgan, Carol Mills, Trish O'Brien, Karly Plush, Debbie Oram and Jeanette Peace all managed to sneak in some sunshine.



**LEFT:** Jake Bartlett and Jacqui Cameron enjoyed their night as Travel Counsellors were greeted at the stunning Hamilton Island Yacht Club (**ABOVE**).



**LEFT:** Hayley Voll, Joey Russo and Grace Cuciniello could get used to this island living.

**RIGHT:** Award winners Suzanne Watson, Nadine Kutz, Patrick O'Shea, Claudia Silk, Sally Johnson and Trish O'Brien.





# Big NSW delegation hits China

FOUR tourism businesses operating in Port Stephens form the largest regional part of a NSW trade mission underway this week in Beijing & Chengdu, China.

The delegation is visiting China to further market the state to travel industry representatives & wholesalers, with the initiative being driven by Destination NSW.

Visitation from China is now worth \$1.2b annually to NSW, the second largest source market, sitting only behind New Zealand.

“We will be leveraging our successful, ‘P.S. I Love You’ marketing campaign in China and promoting Port Stephens as a microcosm of all that overseas visitors love about Australia,” Destination Port Stephens

marketing manager Tars Bylhouwer said from China.

“We are also keen to encourage more Chinese tourists to use Newcastle Airport on itineraries as they travel around Australia, with direct flights available from Newcastle Airport to destinations such as Brisbane, the Gold Coast and Melbourne [and] in the longer term, we want to see Newcastle Airport become an international gateway,” Bylhouwer added.

## Ellison buys Island Air

ORACLE founder and majority owner of the Hawaiian island of Lanai, Larry Ellison, has purchased inter-island carrier Island Air and its aircraft for an undisclosed sum.

Tuesday 5th Mar 2013

## Denyer skis in Canada

VIEWERS of Channel 7's *Sunrise* breakfast news program will this week see weatherman Grant Denyer deliver his reports live at many of the ski resorts in Alberta and British Columbia, Canada.

Travel Alberta, Tourism British Columbia and the Canadian Tourism Commission are hosting Denyer during his week-long trip.

Denyer began his week in the Banff National Park at Lake Louise and will promote attractions such as Sunshine Village, the town of Banff and experiences such as dog-sledding between Mon-Wed.

The Whistler Resort will host Denyer on Thu & Fri and will offer segments on the Peak2Peak gondola, skiing with Olympics and a look at the Fairmont Whistler.

## Mantra theatre stays

MANTRA has released special rates for properties in Brisbane, Sydney and Melbourne around various theatre productions currently playing in each city.

Deals are available coinciding with the *Oklahoma* musical in Brisbane at Mantra South Bank, *The Addams Family* in Sydney at Mantra 2 Bond Street and the *Melbourne Comedy Festival* at the Mantra on the Park - ph 13 15 17.

## Wyndham expansion

EIGHT properties in the US cities of Boston, Charleston, New Orleans, Houston, Philadelphia, Pittsburgh, San Diego and Santa Monica will all be rebranded as Wyndhams after renovations on the hotels are carried out.

The latest management rights acquisition by Wyndham follows an aggressive European expansion plan announced last week, which consists of 43 properties across Germany & Holland (TD 25 Feb).

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US1.019**

A NUMBER of less than positive financial results have combined to push the Australian dollar down almost 1% in a single day's worth of quite ferocious trading.

Falls in mining profits, building approvals and other domestic data contributed to the shift.

Significant spending cuts in the US are likely to impact the AUD, however all eyes will be on Australia's Reserve Bank, who meet today to discuss interest rates, with the decision likely to force a jump one way or another.

Wholesale rates this morning:

US	\$1.019
UK	£0.674
NZ	€1.232
Euro	€0.782
Japan	¥95.31
Thailand	฿30.42
China	¥6.34
South Africa	R9.25
Canada	\$1.04
Crude oil	US\$91.02

## Car-share on demand

CUSTOMERS of Hertz Australia and Hertz On Demand can make, modify and cancel reservations on their smartphones following the launch of a new free app for iPhone and Android devices.

The app also enables customers to book cars in any city served by the Hertz on Demand network, which includes five US cities, London, Paris, Berlin and Madrid.

## MSC starts rolling out

BICYCLE tours will be offered as part of the shore excursion range on Northern European sailings by *MSC Magnifica* this northern summer, the liner has announced.

Tours will be available while in many ports of call in many north European, Scandinavian and UK countries between 15 Apr-01 Sep, with bikes provided by Lombardo.

**WANTED**

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Stand to win a Get Lost and Find the Real Singapore adventure for two. Includes return economy class airfares, 2 nights stay at Shangri-La Hotel, Singapore & 2 nights stay at Shangri-La's Rasa Sentosa Resort & Spa and attractions passes.

Just answer the daily question on Singapore in TD's newsletter for the month of March (20 questions in total). The prize will go to the reader with the most number of correct entries and the most creative caption for the last question.

Email your answer to: [singaporecomp@traveldaily.com.au](mailto:singaporecomp@traveldaily.com.au)

**Q.3: Shangri-La's Rasa Sentosa Resort and Spa is minutes away from which beach on Sentosa Island?**

PS. Did you know that they are the only beachfront resort in Singapore?

Brought to you by:

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SHANGRI-LA HOTELS and RESORTS

GET LOST and find THE REAL SINGAPORE

*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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## HOT ROLES OF THE WEEK

### Multi Corporate Travel Consultant – North Shore

- ✓ Boutique Agency
- ✓ Excellent base salary plus super
- ✓ Transport at door
- ✓ Mon – Friday hours

Contact Sharon Moss on 02 9231 6444  
or email [sharon@tmsap.com](mailto:sharon@tmsap.com)

### Corporate Domestic – East

- ✓ Minimum 6 months exp.
- ✓ Boutique agency in East
- ✓ Career progression opportunities
- ✓ Specialise in domestic travel

Contact Sally Frape on 02 9231 6444  
or email [sally@tmsap.com](mailto:sally@tmsap.com)

### Leisure Business Development Manager, SYD

- ✓ Exotic International product
- ✓ Strong on road sales role
- ✓ Career progression opportunities
- ✓ International travel involved

Contact Ainslie Hunt on 02 9231 6444  
or email [ainslie@tmsap.com](mailto:ainslie@tmsap.com)

### High End Leisure Consultant – Brisbane

- ✓ Minimum 5 years consultant experience
- ✓ Extensive knowledge of 'High End' Europe an advantage
- ✓ No weekends and friendly team
- ✓ Excellent remuneration

Contact Stuart Phipps on 02 9231 6444  
or email [stuart@tmsap.com](mailto:stuart@tmsap.com)

### Adventure Travel Consultan – Brisbane

- ✓ Experienced travel consultant
- ✓ Excellent base salary + commission + super
- ✓ Passion for adventure a must!
- ✓ Great team culture

Contact Stuart Phipps on 02 9231 6444  
or email [stuart@tmsap.com](mailto:stuart@tmsap.com)

### Senior Consultant/Team Leader - Sydney

- ✓ Fun energetic team and culture
- ✓ Great commissions for top consultants/leaders
- ✓ Corporate and/or groups experience an advantage
- ✓ Career progression opportunities


Contact Stuart Phipps on 02 9231 6444  
or email [stuart@tmsap.com](mailto:stuart@tmsap.com)

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# AA APPOINTMENTS

RECRUITMENT CONSULTANTS



## MARCH INTO AA THIS MONTH!

Want to hear the beat of a different drum?  
If your current role has lost its momentum then  
march right into AA for the best jobs in travel in town!

NSW & ACT: 8/6 O'Connell St, SYDNEY - (02) 9231 6377 - [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)  
VIC, WA & SA: 1/167-169 Queen St, MELBOURNE - (03) 9670 2577 - [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)  
QLD & NT: 13/97 Creek St, BRISBANE - (07) 3229 9600 - [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)  
FOR ALL THE BEST VACANCIES VISIT [www.aaappointments.com](http://www.aaappointments.com)

### NO MORE BIG BROTHER

#### CORPORATE IMPLANT CONSULTANT

#### SYDNEY (NORTH) – SALARY PACKAGE UP TO \$70K

This is a unique opportunity to leave the TMC behind & work directly for a global client, based in stunning offices. No more targets or multiple accounts or chicken coup call centre environment. This is your chance to be part of a close knit team, which prides itself on providing exceptional customer service to their own internal staff. If you enjoy working in a fast paced environment and are able to think outside the box, this is the perfect role for you. Apply today.

### AUSSIE PRIDE

#### PREMIUM INBOUND CONSULTANT

#### SYDNEY – 55K PACKAGE + BONUS

This award winning inbound travel co. is looking for a talented consultant to join their thriving team. You will be responsible for servicing overseas clients with their domestic holiday needs. This company prides itself on its unique packages and product range. Great offices located in the CBD, close to transport and shops. A min 2 years inbound travel experience and a passion for Oz is all you need.

### STEP INTO WHOLESALE AND BE REWARDED

#### RESERVATIONS CONSULTANT

#### PERTH – SALARY PACKAGE UP TO \$75K+ (OTE)

Here is your chance to work for a leading industry travel brand & be rewarded for all your hard work! In this role you will step away from face to face consulting. A key component of your role is to develop & strengthen relationships with agents calling in & assist them to create complete holiday packages. Minimum 12 month industry experience is essential. Contact AA today & find out how you can score this role with all the benefits!

### HAVE YOU BEEN ON AN AFRICAN SAFARI?

#### RESERVATIONS TRAVEL CONSULTANT

#### GEE LONG AREA – SALARY PACKAGE TO \$50K (DOE)

We have an exciting new role with an African travel specialist just called in. This company is looking for someone who has previously travelled to Africa, has a genuine interest in the region and previous travel industry experience. All training will be provided to the successful applicant, so come & share your African adventure with us and we will help you secure this fantastic career opportunity!

### A RARE FIND IN ADELAIDE

#### MARKETING/PRODUCT CO-ORDINATOR

#### ADELAIDE (INNER) – SALARY PACKAGE TO \$60K (DOE)

Our client, a boutique travel company is on the lookout for an experienced travel professional to join their team. Known in the area for their specialized travel packages, this role will see you strive to further their market share and develop opportunities to broaden their product range. Previous experience in marketing or product development preferred. Contact AA Appointments today to find out more about this unique opportunity.

### THE PERFECT ROLE FOR A PASSIONATE SELLER

#### RESERVATIONS CONSULTANTS

#### MELB (STH EAST) – SALARY PACKAGE \$42K+ BONUSES

If you consider yourself to be a passionate sales person who gets a buzz from closing the deal, then this is the role for you! Working in the reservations department of this award winning wholesaler, you will be responding to incoming enquires from travel agents & direct clients. Selling a range of travel products, your role is to direct clients to the products that best suits their needs. Feel like the challenge?

### SEEKING A SEA CHANGE?

#### INTERNATIONAL TRAVEL CONSULTANTS

#### VACANCIES ACROSS REGIONAL QLD – TOP \$\$\$

Right now we have sizzling roles in Rockhampton, Townsville & Mackay! So if you have a minimum 2 years recent experience in a retail agency, CRS skills, outstanding customer service, and strong destination knowledge and above all are passionate about selling travel we want to hear from you! Reputable, successful companies offering work/life balance, great salary packages, educational opportunities and other amazing benefits! Find your place in the sun today!

### TAKE THE LEAD

#### RETAIL TRAVEL MANAGER

#### TOWNSVILLE – TOP PACKAGE

Here is your chance to take on a management position in this recently opened agency. You'll have the support of a head office and love the challenge of running this small team whilst handling the travel needs of your clients. A rewarding salary pkg is on offer along with top benefits including educational leave, uniforms provided, travel discounts and much much more. All you need is previous retail travel management experience and a strong work ethic.

2013

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