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Tuesday 12th March 2013

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Sign up for Fundi!

SOUTH African Tourism is today reminding agents to register for its Fundi specialist program - for more details on Fundi, see **pg 10**.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (**click**)

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Air Tickets billed dishonest

JETSET Travelworld Group's air ticketing division has been accused of acting dishonestly by a Sydney travel agency which closed its doors to trading last week.

The allegation was made by Lakemba-based agency Middle East Travel which ceased operation on 06 Mar, with claims received by the Travel Compensation Fund.

"Due to dishonesty of the Tickets supplier 'Airtickets wholesale', and because of the problem which is effective, we (Middle East Travel) have to close trading as licenced travel agent," the firm's website states.

Client's are being directed to contact the TCF to claim refunds.

Operating under the business name of World Cheap Fare Pty Ltd, the company's two directors have been uncontactable, with one understood to be overseas.

TCF ceo Glen Wells revealed to *Travel Daily* that five claims were

received yesterday and a further five this morning (all overseas air tickets), and others expected.

Wells said the independent agent has been registered with the TCF since 2009, adding it was too early to determine the extent and size of the collapse as yet.

In a statement to *Travel Daily*, JTG defended the business saying: "Air Tickets strongly denies any allegations of dishonesty made by Middle East Travel."

As the second largest ticketing provider in Australia, Air Tickets issues 1.3m tickets per year and provides ticketing services for agents in accordance with clear terms & conditions, operating to the highest standards, JTG said.

"In this instance, the agent in question failed to respond to all notifications and recovery proceedings were commenced."

It's believed JTG is seeking legal advice on the matter.

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TAM boost for Qantas

QANTAS has confirmed that members of Qantas Frequent Flyer will benefit from a decision by Brazilian carrier TAM Airlines to switch from the Star Alliance airline network to rival oneworld.

Members of TAM Fidelidade will be able to earn & burn points on any oneworld member, including Qantas, from the switch-over date.

TAM is expected to become the newest member of oneworld in the second quarter of 2014 (*TD Fri*).

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VN ditches paper tkts

VIENTAM Airlines will opt out of the use of paper tickets from 01 Mar 2014 in accordance with IATA Resolution 780, the Qantas trade site is advising agents.

The switch means VN will not accept any paper tickets issued by interline partners (such as Qantas) including non-revenue tickets (agent rebate).

Kids fly to Fiji for \$299

AIR Pacific has massive discounts on child fares from now until 09 Dec when booked in conjunction with adult fares.

Valid when booked before 14 Apr, kids under 12 years of age can fly to Fiji (Nadi) ex Sydney, Brisbane or Melbourne priced from \$299 including taxes - a saving of as much as 46%.

Blackout dates apply, with adult fares priced from \$695 (ex SYD).

MEANWHILE, Air Pacific local aircraft engineers & engineering support staff have completed an intensive Airbus training familiarisation course to operate and certify the imminent arrival of its first A330-200, due to be handed over next week.

Garuda Bali-Brisbane daily

GARUDA Indonesia will relaunch services to Brisbane from 31 Jul, with agent GDS displays showing the carrier will commence a daily non-stop operation from Bali.

The SkyTeam member-elect last year signalled plans to resume Brisbane flights after a five year absence, with a six times weekly operation from Jakarta, via Bali, using Boeing 737-800NGs.

However, according to agent reservation systems, GA intends to operate the route dedicated to Brisbane from Denpasar (Bali).

Flight GA720 is scheduled to depart DPS at 23:10, arriving into Brisbane at 07:10 the next day.

The return flight, GA721, will depart BNE from 01 Aug at 08:40, arriving into Denpasar at 13:10.

The move to reinstate BNE was foreshadowed in **TD** in Nov, and confirmed days later by GA's chief Emirshyah Satah (**TD** 20 Nov).

Garuda is continuing to ramp up its presence in Australia ahead of its integration into the SkyTeam alliance, having recently reinstated or added new capacity and frequencies on routes to Perth

(**TD** 07 Feb) and Melbourne.

Tourism Australia md Andrew McEvoy endorsed GA's relinking of services to Brisbane.

"We are seeing great growth from Indonesia, a market which delivered nearly 150,000 visitors during 2012, and certainly has the potential to deliver a lot more.

"Tourism Australia reintroduced a presence up there a few years ago and this is a sign that the collective effort is paying off," McEvoy said.

"It's great to see Garuda demonstrating such confidence in Australia," McEvoy told **TD**.

CTM names AU/NZ ceo

CORPORATE Travel Management's Laura Ruffles has been promoted to the newly created role of ceo Australia and New Zealand as the company evolves its structural needs as it expands overseas.

Ruffles was previously the chief operating officer for CTM, a role she held for three years.

The position will see Ruffles responsible for overseeing sales performance, service delivery, client satisfaction, employee retention and profitability for the Group's Aus/NZ businesses.

Amadeus Hotels Plus

AMADEUS has launched a "breakthrough solution" for travel agencies in Asia Pacific.

Hotels Plus (Multisource) integrates GDS hotel properties with content from hotel aggregators, allowing users to search and book hotel content from multiple sources in a single screen.

Albatross guarantee

ALBATROSS Tours has guaranteed the departure of its range of six European Summer 2013 trips, giving agents the ability to book with confidence.

Tour destinations include Britain, France, Italy, Germany, Austria, Spain and Portugal.

Albatross caps pax numbers at 30, "which is far more appealing to travellers than the larger group sizes offered by other European tour companies," md Euan Landsborough said.

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Design Hotels Canberra addition

CANBERRA'S funky new Hotel Hotel has emerged as the newest Australian portfolio addition to boutique hotelier Design Hotels.

Earmarked for a mid-2013 opening, the property is located on the shore of Lake Burley Griffin in the Australian capital city, and features 68-hotel rooms and 31 hotel apartments.

Developed by Australian firm the Molonglo Group, the hotel is spread over three levels of the Nishi residential building, which is billed as a sustainable 'vertical village', containing a mix of

facilities such as a cinema, an independent book and pop-up stores, cafes and bars.

Hotel Hotel features six meeting rooms capable of handling cocktail receptions for 260 guests.

It's being built in the 'cool and cultural' precinct of Canberra, called New Acton, and has rates priced from \$225 per night.

Representing more than 200 independent hotels in over 40 countries, Design Hotels is headquartered in Berlin and has branches in London, Barcelona, New York, Singapore and Perth.

Hotel Hotel boosts the group's presence locally to three cities, joining Limes Hotel in Fortitude Valley, Brisbane and QT Sydney, located in the heart of the CBD.

Ready for St Patricks

A NEW social media campaign has been launched by Tourism Ireland aimed at the organisation's Facebook fans over 13 different markets in the lead-up to the annual St Patrick's Day festivities.

The promotion, named "Seasons Greenings", will include a competition inviting people to 'green' a video or photo and share it among their Facebook friends, with a 'Gathering' trip to Ireland up for grabs to the winner.

Bunnik Asia bargains

BUNNIK Tours is offering savings of \$250 per person on its five small group tours in Southeast Asia covering Thailand, Vietnam, Cambodia and Laos.

Discounts are valid for tours departing between 15 May-15 Oct 2013 - call 1300 664 170.

BA 777 inaugural prize

BRITISH Airways is this week giving a lucky **Travel Daily** reader a once-in-a-lifetime opportunity to win two Business Class tickets on its inaugural B777-300 flight between Sydney and London.

The prize is for two Club World tickets on the 02 Apr BA16 flight, with the return date able to be selected up to 30 Apr 2013 - **CLICK HERE** for terms & conditions.

To enter, simply tell us in 25 words or less why you would like to be on the inaugural flight.

Email your answer by close of business on Fri 15 Mar to ba777comp@traveldaily.com.au.

T-QUAL Tick Race

TOURISM Australia has today announced the launch of the **T-QUAL Tick Race**, building on the success of last year's Tick Tour which saw celebrity chef Matt Moran tour the country, trial and endorse T-QUAL Tick tourism products and experiences.

In 2013, TA and the Federal Govt have tasked a group of bloggers - A Beach Cottage, yTravel and Mummy Smiles - to garner up further interest for quality approved products and services who will also travel the nation

The T-QUAL Tick Race will debut on 25 Mar and be promoted via photos, blog posts, video diaries and through social media.

Stone a Godmother

ACTRESS Sharon Stone will become the Godmother of AmaWaterways newest ship, the 106-pax **AmaVida** when it is christened in Portugal on 22 Mar.

AmaVida will operate seven-night voyages on Portugal's Douro River once launched.



Window Seat

PANDAS are definitely on the brain at this new hotel.

Holding a soft-opening (get it?) recently, the Haoduo Hotel in China's Sichuan province is the first panda-themed hotel in the world, and sees pandas walking the halls and serving guests.

Rooms are decorated with soft panda toys which sit on beds, tables and chairs, with photos of pandas adorning the walls.

Perhaps the kicker though is that the staff even dress in panda costumes to entertain and serve the guests.

The hotel is due for to be opened in full in May this year.

WALLY, the eternally pleasant and cheerful wanderer, who in his inimitable red striped fleece and walking cane, kept millions of kids entertained via his "Where's Wally" book series, has celebrated his 25th birthday.

Ever one to do things his own way, Sir Richard Branson has decided to celebrate Wally's milestone by adding him alongside Virgin's 'flying lady' on the side of a Boeing 747.

Furthermore, Branson has released a special tribute video to Wally, which can be seen by clicking here.

STILL on the topic of classic characters, Wallace and Gromit have been tasked with promoting England as part of a new social media campaign by VisitEngland.

The duo will appear in a series of Facebook posts talking up the sights and sounds of the country.

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Pumping party at Pumphouse

ICONIC Sydney landmark, the Pumphouse, reopened in grand style late last week as Accor hosted key industry figures and music identities at a swanky party to celebrate the funky bar's relaunch.



Situated at the back of Sydney's Novotel Rockford Darling Harbour, the venue offers one of the city's largest selections of boutique beers and is located adjacent to the current Sydney Entertainment Centre.

The revamped facility boasts new cow-hide ottomans, artistic

lighting displays and high-back love seats to enhance its decor.

Rocking in true Pumphouse fashion, guests were entertained with 80's music, items of music memorabilia as well as many tales from legendary music historian and journalist Glenn A Baker, who was in attendance.



ABOVE: Tatyana Leonova from Driven Magazine; Ginni Ryan, Accor; Karena Noble, Voyages and Alissa Jenkins from Australian Traveller Magazine.

Satisfying attendees culinary needs were an array of Japanese pancakes with pork, salted banana & caramel mini pizzas and ribs marinated in beer, courtesy of executive chef Adam Norton.

Glenn A Baker is pictured above


right with David Sude EAM of Novotel Rockford, Peter Emery, Novotel Rockford general manager and Gaynor Reid, Accor Asia Pacific.

Uniworld savings


UNIWORLD Boutique River Cruise Collection has extended its discounts of up to \$1,500 per couple on select European departures and up to \$650 on Asian departures, for bookings deposited before the end of Mar.

QF seeks A380 crews

QANTAS appears to have a lack of Airbus A380 crews, with the carrier yesterday issuing an urgent internal memo seeking "All A380 Willing to Work" staff to help fill gaps in its Sydney and Melbourne operations today.



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CVFR India rebrand

EXTRA travel services available through the CVFR Travel Group's Indian business segment has seen the company rebrand the division to CVFR Global.

CVFR Group managing director Ram Chhabra said the name change was "important so the branding can now truly reflect the many services this business division provides to agents".

AirAsia India go ahead

INDIAN aviation authorities have given the green light for AirAsia to launch a budget carrier in the country (**TD** 21 Feb).

The new low-cost airline will be based in Chennai and operated by AirAsia, who will hold a 49% stake in the venture, with the remaining 51% to be owned by Tata and Telestra Tradeplace.

MEANWHILE, Philippines AirAsia has signed a strategic alliance with Zest Airways and Asiadwide Airways which sees PAA acquire 49% & 100% of common stock in the carriers respectively.

The deal with Zest gives PAA access to the key Philippine hub of Ninoy Aquino Int'l Airport - a major gateway of international and domestic routes.

New website for OS

AUSTRIAN Airlines has unveiled a brand new website design, offering faster access to bookings, flight searches and web check-in, with the site customised to suit desktop computers, laptops, tablet devices and smartphones.

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From Canberra to DXB

DANNI Hartwell from Escape Travel Belconnen, in Canberra, was selected as the sixth & latest winner of an iPad mini in the 2013 Dubai mega-incentive being run by Emirates & Dubai Tourism.

Hartwell said she plans to take her new technology everywhere with her, and if she is next chosen to be part of the 2013 mega-famil, she is most looking forward to enjoying high-tea at the towering Burj Khalifa, and lumbering through the desert on camel-back.

Danni is **pictured** below with her iPad mini and Emirates goods.



Bali arrivals dropping

FORECASTED tourist arrival numbers into Bali are heading for a decline, with official numbers for Jan 2013 announced as being down 14.35% year-on-year.

A total of 212,657 tourists entered the holiday destination during the month, down from 248,289 who entered a year ago.

Australia's rapidly increasing run of arrivals into Bali fell 9.05% compared to a year ago, with a recent survey saying the USA was now the favourite overseas destination for Aussie travellers.

Air Boats at Wildman

GUESTS of Wildman Wilderness Lodge in the Mary River Wetlands will have access to air-boat tours upon the reopening of the resort over the Easter long weekend.

The lodge will operate the tour exclusively for guests, with the 2 1/2 hr experience priced \$215pp.

In its third year of operation in its current location, Wildman will close again on 30 Nov for the annual wet season rainfalls.

WS/AF boost alliance

CANADIAN carrier WestJet has expanded its codeshare pact with Air France, with 15 new routes operated by WestJet on which the AF code will be placed.

Selling beyond 2013

BEYOND Travel has opened 2014 bookings for its Russian deluxe cruise tour on the Volga River.

The 12-day itinerary includes a six-night voyage on the *Volga Dream*, with cabins for departure in 2014 deposited by 01 May including a 5% discount, and for more info, phone 1300 363 554.

Three new Doubletree

HILTON Worldwide has signed management agreements with three properties in the UK cities of Edinburgh, Bristol & Nottingham to expand its Doubletree by Hilton to 25 hotels across the Kingdom.

The three properties will consist of 139, 201 and 106 guest rooms respectively and are all expected to be opened this year.

New GHM Swiss digs

GENERAL Hotel Management (GMH) will introduce its first ski resort to its hotel portfolio in Uri, Switzerland during the winter of 2013/14.

The Chedi Andermatt will feature 50 rooms and is set at an altitude of 1,440m between the peaks of Gemstock and Naetschen in the Urseren Valley.

Zurich and Lucerne are located 90 minutes away from the hotel by train, and Milan two hours.

Rd 1 Winner

CONGRATULATIONS
Brendan Cox
from Carlson Wagonlit Travel
Brendan is the top point scorer for Round 1 of *Travel Daily's* NRL industry footy tipping competition, and has won a complimentary pass for two people to Wildlife Sydney, courtesy of Merlino Entertainments Group.



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New Hahn Air carriers

INTERLINE e-ticketing company Hahn Air has activated two new carriers in the Ukrainian Air Onix (OG) and Russian domestic airline AK Bars Aero (2B) for ticketing.

Brisbane makes pitch at India

QUEENSLAND tourism officials have launched a new marketing campaign in India aimed at boosting arrival numbers from the subcontinent to the state.

Dubbed 'Go Beyond', the Tourism & Events Queensland (TEQ) promotion, in conjunction with Singapore Airlines, was launched in India by former Australian test cricketer and state ambassador Matthew Hayden.

The marketing push will see Queensland's national attractions outside of the major cities such as the Great Barrier Reef, marketed

to audiences in the country.

Singapore Airlines has released a range of special airfares valid at any of the 11 online gateways operated either by SQ or regional offshoot carrier SilkAir, with further connections valid through domestic partner Virgin Australia.

TEQ marketing manager for India Ryna Sequeria said Hayden was the perfect choice to promote the state to the Indian market, with many fans in the country.

Singapore Airlines gm for India said the promo would be pitched towards Indians seeking an affordable and value-for-money way to experience the beauty of Queensland".

NZ board appointee

AIR New Zealand has appointed Rob Jager as a non-executive director on its Board of Directors, to take effect from 01 Apr.

Financial woes at VS?

A BRITISH newspaper has said that Virgin Atlantic is preparing to declare record annual losses of up to £135m (AU\$197m) as a result of years of suffering from high fuel costs and the recent GFC.

Citing an internal memo released by recently appointed ceo Craig Kreeger, the newspaper says the memo included Kreeger describing the carrier's financial situation as "well behind where we anticipated".

Kreeger's memo reveals plans to impose company-wide pay freezes to help cut costs.

Peru Aussie appeal

PROMPERU has reported a 17% year-on-year spike in the number of Aussie travellers heading to the country in 2012, up to 35,745.

Asia-Pacific coordinator Rosana Guinea attributed the rise to elevated awareness of the destination in the market.

"PromPeru has also been working closely with the trade in the Australian market to showcase the wealth of opportunities and experiences Peru has to offer, and we are thrilled to see the results of ours and our partners' efforts.

"We are looking forward to continuing the trend in 2013 and beyond," Guinea said.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

LAST week, I spoke at the **Travel Daily** Mini Conference which was held at Luna Park Sydney. It was great to see so many travel agents take part in what appears to have been a very well received event. Social media and what to do with it, how to do what you are meant to do with it and what you should not be doing with it was very revealing and confronting for many including myself. They say that email is almost "*per se*", I can't believe that but then some never thought the iPhone would not catch on, so there you go.

Also presenting at the conference was an equally revealing presentation from Singapore Airlines about their plans for the Australian market and the support they offer to travel agents. For those that were unable to attend, I understand you can see a slice of the action via **Travel Daily TV** and clearly given the success of the event, let's hope **TD** do this again.

For my part, I spoke of the global trends in the industry, the Australian market place, hot destinations by numbers and the ones that emerged as bright spots in 2012. I did also talk about the retail footprint and how I am confident there is a very bright future for travel agents in whatever form they take, provided that they stay at the cutting edge and in touch with the consumers. My presentation also touched on the IATA New Distribution Capability and I was very strong on the point that the NDC is not going to replace travel agents. If for no other reason than travel agents sell a lot more than just airlines seats, but also because the force and strength of the global travel agency community is not to be underestimated and I strongly believe that the good airlines acknowledge this and will want to continue to work with travel agents for decades to come - even if it is with some fancy flash new technology.



Turkey tour webinar

INSIGHT Vacations will hold a special half-hour training webinar this Thu 14 Mar at 4pm detailing the destination of Turkey and the company's available tours in the nation, hosted by Ali John Seden.

Register at www.bit.ly/insturkey.

Changes to Select Conf

MORE time for networking with Express Ticketing staff and a new keynote speaker will be among changes to the Select Group's annual conference, being held in Singapore from 03-05 May.

Loyalty to Centara

FREE hotel nights at Centara properties worldwide, with no blackout dates, can be enjoyed by members of a new loyalty program launched by Centara Hotels.

The program, which is free to join, has been named 'Centara the 1 Card and allows members to accrue points on stays, restaurant dining, spa services, or by shopping at Centara Retail outlets anywhere throughout Thailand.

Additional rewards will include room upgrades & free late check-out, with four tiers of membership in Classic, Silver, Gold & Platinum.

WIN A 2-NIGHT BREAK AT PALMER COOLUM RESORT

This week, **Travel Daily** is giving one lucky reader the chance to win a 2-night break at **Palmer Coolum Resort** on the Sunshine Coast.

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VIRTUOSO MEMBER

EY Jordan switchover

ETIHAD Airways has shifted its twice-daily services between Abu Dhabi & Jordan to the new Queen Alia Airport in Amman, with the port allowing for capacity boosts.

SCEC quarter century

THE Sydney Convention and Exhibition Centre has launched a new logo to celebrate 25 years of operation, despite the fact it will be closing at the end of the year for a massive redevelopment.

The new design incorporates the colours of the original, adding the words "25 Remarkable Years".

MEANWHILE, the pre-consultation period for the new Sydney International Convention, Exhibition and Entertainment Precinct (SICEEP) is now complete.

The SICEEP said the group's focus is now on finalising the designs and documents for its first Development Applications.

Feedback on the design of the massive project must now be submitted directly to the Dept of Planning and Infrastructure.

New inner Qld Airport

A NEW airport, currently under construction at Toowoomba, west of Brisbane, could become the answer to frequent delays at BNE.

The facility is being built by the super-wealthy Wagner family on the outer western side of the city, complete with a 2.87km runway capable of handling B747 aircraft.

Named Wellcamp Airport, it is expected to be in use by the latter half of 2014, with estimates it could handle up to 500,000 pax annually by the year 2019.

TTC cruise through the desert



CREATIVE Holidays took control of the first two days of the TTC mega-famil trip, taking participants for a Sundowner Dune Dinner with Arabian Adventures into the vast Abu Dhabi desert landscapes.

The group of 100 agents took a private tour of a Falcon hospital to see how the graceful birds are cared for, before heading for a ride over the dunes in a fleet of 4WD vehicles.

Time was also taken to get some shopping done, while others took part in a city orientation tour.

Others enjoyed a visit to

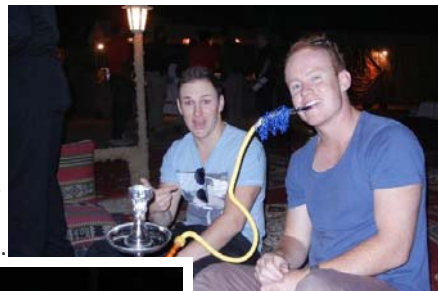
ABOVE: An impressive sight no less, with many 4WD vehicles deployed to the desert for the night's desert dinner experience.

BELOW: Rick and Angela from Virgin Australia; David Jackson, The Travel Corporation and Norhan from Etihad Airways.



ABOVE: A local camel welcomes one of the famil participants to Abu Dhabi.

RIGHT: Smoking shisha's like a pair of seasoned pros is Cameron, FC Corrimal and Ryan, Escape Travel Tuggerah.



the Sheikh Zayed Grand Mosque prior to their desert experience, in which they met with part of the local camel population.

For many more pics, visit **Travel Daily** on Facebook.

LEFT: Michelle, HWT Mt Isa; Kerry, FC Aberfoyle Park; Justine, Rendezvous Holidays; Dominique, Andrew Jones Travel; Fiona, Tewanin Travel and Karina from FC Erina.

Exotissimo add Kyoto

ASIAN destination management company Exotissimo has boosted its presence in Japan, opening a new office in Kyoto in addition to its existing location in Tokyo.

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Email your answer to: singaporecomp@traveldaily.com.au



Q.8: What is the name of the oldest Hindu temple in Singapore?

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Are you aware....



Helene Taylor - CEO


We currently have **23 Exclusive Roles** and most of these roles will be filled before they even reach the market as the candidate is on our database.

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Are you a sales hungry travel consultant looking to get into business development? Are you looking for the next step in your career and have what it takes to be a manager? Our Client specialises in unique group touring for young travellers. As Travel agency manager you will enjoy developing and building the business bringing great ideas to the table, managing a fantastic, self-sufficient team in a modern office close to transport & the beach! Monday to Friday only, apply today!

LOOKING FOR A TOP GUN! LUXURY GROUPS CONSULTANT

SYDNEY – SALARY PACKAGE TO \$65K

Are you a top gun leisure travel consultant looking to broaden your skills? Our Client is a Global, leisure & corporate TMC, currently seeking a new team member in their leisure and groups team. Enjoy being part of a Global company that will provide stability, training, and support, with internal career progression opportunities. This role will give you great exposure to events, groups, and the corporate market – so send your CV today to find out more! Sabre is essential.

FROM RIO TO PATAGONIA & BEYOND! WHOLESALE CONSULTANT

MELBOURNE (INNER) - SALARY PACKAGE UP TO \$60K (DOE)

Calling all South American Travel Specialists! This is your chance to step into wholesale & work with one of the best known wholesalers in Melbourne! Selling luxury high end product, you will be constructing tailor made itineraries & using your South American travel knowledge on a daily basis! To be eligible you must have min 2 years international consulting skills & extensive personal South American travel experience!

CONSIDER YOURSELF A EUROPEAN SPECIALIST? LEISURE TRAVEL CONSULTANT

MELBOURNE (EAST) – SALARY PACKAGE UP TO \$60K (OTE)

This professional & long standing travel company is seeking a senior travel consultant with solid consulting experience & extensive European knowledge to join their team. Servicing a largely repeat clientele, this role is all about bringing your personal travel experiences & superior customer service skills to create memorable holidays. You will be offered a great base salary, bonuses & first class famils can also be yours!

AWESOME CORPORATE ROLE ON IN PERTH! CORPORATE CONSULTANT

PERTH (WEST) – SALARY PACKAGE TO \$65K (DOE)

Do you love consulting but are looking for a change? We have had a fantastic new role called in working for a boutique corporate agency in the Western Suburbs. You must have strong ticketing and Amadeus experience, in addition to a min 3 years consulting at a corporate level. Working in this small office means you will be recognized for your hard work and be rightfully rewarded! Contact AA today to find out more!

SAIL AWAY IN THIS WHOLESALE ROLE WHOLESALE CRUISE CONSULTANT

PERTH – SALARY PACKAGE OTE \$50K+

If you have experience selling worldwide cruises then we need you. We have just had a role called in working for one of the nation's big travel companies. This role will see you respond to a range of cruising queries from travel agents & direct clients alike therefore previous experience selling cruises is essential. Here's your chance to step into a role which offers incredible career progression, contact us today!

LOVE A GOOD CHALLENGE PRODUCT SUPPORT CONSULTANT

BRISBANE CBD – SALARY PACKAGE TO \$54K

Looking for something a little different in the industry? Want to escape consulting? As a product support consultant, your role will be to assist the reservations team with investigating price variations, finding solutions for pricing and other product issues; as well as providing internal support to the product team. Enjoy a strong salary package, career progression, supportive working environment and more. Strong attention to detail and min 12 months industry experience required.

SAIL THE SEVEN SEAS WHOLESALE CRUISE CONSULTANT

BRISBANE – SALARY PACKAGE CIRCA \$55K

Here's your chance to join an innovative brand and put your strong cruise knowledge to great use. Located in the CBD this dynamic company is looking for a passionate travel consultant with an interest in cruising to join their wholesale team. You'll love dealing with industry professionals and handling all enquiries via phone and email only! Free cruises, discounted holidays, top training, career progression and sensational \$\$ are just the start of the benefits.

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