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First with the news

Wednesday 13th March 2013

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ISSN 1834-3058

PTMs set new record

LAST month saw the highest sales result ever for home-based agent network TravelManagers.

Year-on-year sales increases of 5% for the month comes on the back of the 18% increase posted for the full year in 2012.

"Our results show that our model is truly being embraced by both the travel industry and more importantly by travellers," TravelManagers finance manager Tanyu Cilek said.

FAA tick for Boeing 787 tests

AIRCRAFT manufacturer Boeing will charge ahead with testing and certification of a new battery system for the dogged 'state-of-the-art' Dreamliner aircraft.

Boeing was yesterday given a green light by the US Federal Aviation Administration to begin

trials of a revamped thermal and electrically insulated battery, as it maps out a path to get the 787 airborne after ordering the jets suspension of ops in mid-Jan.

"Our team has been working around the clock to understand the issues and develop a solution based on extensive analysis and testing following the events that occurred in January," Boeing chairman, president and ceo Jim McNerney said yesterday.

"Today's approval from the FAA is a critical & welcome milestone toward getting the fleet flying again and continuing to deliver on the promise of the 787," he said.

The FAA will allow Boeing to begin stringent test flight activities initially on two aircraft using the revised battery, before the 787 returns to commercial services.

Luxperience recruits

LUXPERIENCE has boosted its worldwide team, recruiting six new staff to lure "quality" buyers and exhibitors to the luxury and experiential show in Sydney.

The new additions are based in Latin America, North America, the UK & Europe and the Middle East.

They are Ruben del la Fuente of Latinos Down Under; Daryl Hudson of Hudson Travel Connections; Sandra Leach of The Sandra Leach Company; Petra Schickling of Herget Representation & Networking and Cathy Mead of i4detail.ae.

Joining them in a sales position is John Delpech, appointed as Exhibition Sales Manager.

The second Luxperience is being held at the Overseas Passenger Terminal from 02-04 Sep 2013.



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Wolgan Valley 3-for-2

THE Blue Mountains' Wolgan Valley Resort & Spa is offering a Stay 3/Pay 2 deal for new bookings between 01 Apr to 30 Jun.

Packages are priced from \$1,950 per person twin share, which includes three nights in a Heritage Suite with private pool, three gourmet meals daily, two on-site nature based activities per day & more.

The deal represents a saving of \$1,950 per couple, and is valid until sold out - ph (02) 9290 9733.



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VA Saver Lite fare cut

VIRGIN Australia has this week removed the sale of 'Saver Lite' fares classes for Indian Ocean Territories, South East Asia and Pacific Islands destinations.

As previously flagged by **TD**, the change means the leading fare type in Economy for the above destinations will be 'Saver'.

The amendment involves the removal of inventory and fares from the U, M and S fare classes.

The bookings classes may still display in the GDS for flights up until 25 Mar, but are not bookable.

For further details on the change see www.bit.ly/VAsaverlitedrop.

Australia faces challenges

AUSTRALIA faces the possibility of becoming irrelevant as a travel destination over the next two decades, according to results from research undertaken by Amadeus.

The *Shaping the Future of Travel: the big FOUR travel effects* report found falls in traditional inbound markets were not being fully offset by the growth out of emerging markets, resulting in Australia "losing share" in the region.

Frost & Sullivan conducted the survey on behalf of the travel technology firm, identifying four themes or effects that will "fundamentally shape the future of the travel industry in the Asia

Pacific region through until 2030."

The four determining factors include the fragmentation of the travel market into more niches, greater liberalisation of regulations (ie. visa requirement), transport and infrastructure developments, and more extreme traller requirements from the upper and lower travel markets.

Amadeus IT Pacific md Tony Carter said the study reveals opportunities for Australian travel providers to assess new markets.

View the full Amadeus report at apacwhitepapers.amadeus.com.

CBR Terminal opening

CANBERRA Airport has this morning opened stage two of the \$420 million terminal revamp, including a new main entry, Virgin Australia terminal and Virgin Australia business class lounge.

Designed to facilitate up to 10m pax annually, the New Western Concourse is targeted to appeal to a growing number of business travellers and tourists, Minister for Transport Infrastructure Anthony Albanese said today.

The 1,082sqm Virgin Australia lounge can accommodate up to 300 guests & offers Luke Mangan designed menu & refreshments.

"Canberra is an important hub for corporate, government and leisure travellers and we now offer a premium end-to-end travel experience," VA chief exec officer John Borghetti said.

The final stages of the project is expected to be completed by Oct.

MEANWHILE, VA confirmed its fleet of 18 Embraer aircraft have now been fitted with a Business Class cabin in a new 2:1 layout.

Win 2x BA 777 tickets

BRITISH Airways is this week giving a lucky **Travel Daily** reader a chance to win 2 Business Class tickets on its inaugural B777-300 flight between Sydney-London.

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Carnival Aust charts AIME revisit

CARNIVAL Australia expects to make its return to the Asia-Pacific Incentives & Meetings Expo (AIME) in 2014 following a successful debut at this year's event in Feb.

On show at AIME 2013 were three of Carnival Australia's brands - P&O Cruises, Holland America Line and Seabourn.

Business development manager Rebecca Mutanen said delegates at the Melbourne show were

impressed by the value and style cruising represented.

Mutanen said "People are looking for something different - an alternative for traditional meetings and incentive groups - and cruising offers a 'wow' factor.

"With three of our brands represented at AIME, we were able to offer something for everyone," Mutanen said.

She added that AIME "opened up opportunities for us not only to generate real sales leads but also to learn more about what buyers want from a corporate meeting or incentive, so we are definitely interested in returning next year."

Ruffles \$300K+ salary

NEWLY appointed chief exec. officer Australia & New Zealand for Corporate Travel Management, Laura Ruffles (*TD* yest.) will earn a fixed salary of \$306,950 per year.

Details of Ruffles remuneration were revealed in a stock exchange announcement last night.

In addition, Ruffles can earn up to 48% of her fixed wage in cash should she meet agreed financial and operational KPIs.

USA Olympic bidders

THE US Olympic Committee has received interest from a number of cities including Los Angeles, keen to host the 2024 Summer Games - 40 years after it most recently held the event in 1984.

New York, San Francisco, Dallas and Boston have also expressed intent to create committees to evaluate the feasibility of applying to be the host city.

Poon Tip at ATEC conf

G ADVENTURES founder Bruce Poon Tip and Tourism Australia exec gm of marketing Nick Baker have been named as keynote speakers for the 2013 Backpacker and Youth Industry Conference.

Organised by ATEC and running concurrently with Symposium in Adelaide, the one-day conference delves into the latest trends, policy issues and industry opportunities.

Poon Tip will discuss how the Australian youth tourism industry can influence a globally sustainable future, while Baker will share the highlights of the 'Best Jobs in the World' campaign since its launch.

The conference is being held at Adelaide Convention Centre on 04 Jun - for more info & to register see www.bit.ly/BYI2013conf.

Fuller Tiger planes

LOAD factors on Tiger Airways Australia flights were 3 percentage points higher in Feb compared to last year, to 84%, the no-frills carrier has reported.

Pax booked increased 102% during the month to 198,000, against a significantly reduced CASA-enforced capacity cut-back.



Window Seat

GET happy...get to Hawaii.

A recent survey conducted by the University of Vermont in the US has found that America's island state is the happiest in the country.

For the study, researchers from the university reviewed more than 10,000 tweets tagged from locations all across the country.

Joining the US's 50th state in the Top 5 list of happiest states were Maine, Nevada, Utah and Vermont itself...of course.

The Top 5 saddest states in the nation were not announced.

EVERYONE is doing it, so why can't the staff at New Horizons Holidays get in on the fun?

The Perth-based wholesaler has posted a video on YouTube of themselves doing the latest dance craze sweeping the Earth, the Harlem Shake.

See the video at www.traveldaily.com/videos.



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Qantas' Oriental celebrations

CELEBRATING the Chinese New Year and the Year of the Snake, Qantas recently treated a number of Melbourne Orient Express Travel Group staff to dinner.

Held at the popular Dynasty Seafood Restaurant, a number of door prizes were on offer, with Jennifer Yang from Cheng Travel taking home the special reward.

At the dinner, Qantas reiterated its plan to have the best inflight offerings of any carrier operating between Australia and Asia.

Yang is pictured above with Qantas Victorian sales manager Tim O'Callaghan.



Bris hotel investment

RESEARCH commissioned by Brisbane Marketing has found the hotel market in the Qld capital has the ability to grow by up to 450 rooms annually for a decade.

Brisbane Marketing ceo John Aitken said he had recently hired a hotel investment manager to target investors for new hotels.

Despicable simulator

UNIVERSAL Studios Hollywood has confirmed it will open a replica version of the Despicable Me Minion Mayhem attraction already in operation at sister-park, Universal Orlando Resort.

The 3d Ultra-HD movie motion-simulator adventure will debut in Hollywood in 2014.

TripAdvisor breaks 100m reviews

THE world's largest travel site TripAdvisor has notched up its 100 millionth review/opinion, up more than 50% on last year.

The company claimed to be the first travel site in the world to reach the milestone, with reviews covering over 2 million businesses and 116,000 destinations.

Contributions to the site come from every corner of the globe. "Travellers around the world over want to have the perfect

trip, and nothing helps travel planning more than recent reviews from people who have been there before," says ceo and co-founder Steve Kaufer.

The average review rating posted on TripAdvisor last year was 4.1 out of 5.

Some of the other interesting data includes TripAdvisor having;

- more than 200 million unique users a month log-on to the site;
- reviews on hotels in every country, except Vatican City;
- restaurant reviews in all countries, except the Marshall Islands and Somalia;
- attraction reviews in every country, except South Sudan, Nauru and Equatorial Guinea.

Las Vegas' Luxor hotel has the highest number of reviews, with a whopping 9,900-plus opinions.

Eurostar snow chaos

PASSENGERS booked to travel on the Eurostar yesterday were urged to delay or postpone travel indefinitely due to severe weather conditions in northern France and in Belgium.

The weather caused Eurostar's high speed line to be closed for the entire day, and all other rail operators experienced similar "severe disruptions" to their services.

"Passengers will not be able to travel on Eurostar services today and should not come to our stations," the company said, with guests advised to exchange tickets for travel at a future date.

Further delays and disruptions are expected today (Wed), with journey times increasing by up to an hour longer than usual.

Two return services between London-Paris (#9080, #9054 and #9007, #9059), along with two London-Brussels city pair return services (#9126, #9136 & #9117, #9145) have been cancelled.

Airlines including British Airways Air France-KLM, Swiss Int'l Air Lines and Finnair warned customers of expected delays.

VA, Westfield offer

TRAVEL.COM.AU is enticing consumers to book Virgin Australia flights online, offering a \$50 Westfield Gift Card for the first 200 bookings made for travel between 06-19 Mar 2013.

Golden Outback by RV

APOLLO Motorhome Holidays is offering 40% off all vehicles in WA for travel between 02 Apr-15 Jun when booked via the microsite goldenoutbackexperience.com.au.

There are 11 vehicle types to choose from, ranging from 4WDs, to campervans and motorhomes, priced from \$30 per night.

When booking, quote the promo code 'APAGO'.

The special is valid for bookings made before 15 Apr.

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More BA 'no frills' fares

BRITISH Airways will ramp up its 'hand baggage only' fares that were rolled out on a trial basis recently (**TD 22 Feb**) to all short-haul flights out of Gatwick.

The program provides a cheaper fare option to pax who don't wish to travel with checked luggage.

"The new fares have been very well received by customers and we have now decided to make the discounted prices much more widely available," BA's Gatwick director Peter Simpson said.

32 routes from Gatwick will now offer the new bag-less fare option.

Heathrow record

LONDON Heathrow witnessed record passenger movements in Feb 2013, with 4.85 million pax passing through the facility.

The figure was up a single percentage point on last Feb, however 2012 was a leap year, so the adjusted increase was 4.6%.

China arr/deps were up 30%.

Expedia acquisition

ONLINE travel group Expedia has completed the acquisition of a majority stake in German-based internet hotel search engine trivago for US\$564m (**TD 24 Dec**).

Expedia Inc president and ceo Dara Khosrowshahi said the trivago team has established "one of the best hotel search user experiences & gained tremendous brand recognition in Europe."

Trivago will continue to operate from its Dusseldorf headquarters.

Canada vs Australia

CANADA is claiming to have "outperformed" Australia in terms of growth of overnight arrivals between Jan-Nov 2012 from three competing 'Emerging and Transition Markets.'

According to the latest Canadian Tourism Commission *Tourism Snapshot*, Canada witnessed more growth from the Japan, China and India markets, when compared to Australia's results.

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MTA out in force at Virtuoso

MOBILE travel agents across the Australian east coast were in attendance en masse at a series of 'by invitation-only' industry roadshows last week.

Held in Melbourne, the Gold Coast and in Sydney, the considerable agent presence was on the back of the company being named in the top five sellers of all Virtuoso sales categories for Australia & New Zealand.

Additionally, MTA Travel sold more Virtuoso Online product in Australia/NZ than any other agent group or company, the firm said.

MTA Travel managing director Karen Merricks is **pictured** above right at the Sydney Virtuoso roadshow at the Shangri-La Sydney with Virtuoso senior vice president David Kolner.



TCF termination

THE Travel Compensation Fund has non-voluntarily terminated the participation of the agent Give Me Football, trading as Give Me Travel (ABN:21 347 456 709) in Coburg North in Victoria for failing to lodge its annual financial return on time.

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Daily	Flight No. EK 440	Depart Dubai 01:55	Arrive Adelaide 20:45

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Wholesaler relocates

SELECT Vacations has relocated to bigger and better premises, now operating from Suite 49a, 19-23 Norton Street, Leichhardt in Sydney - call (02) 9569 6935.

Myanmar hotels keen

MAJOR global hotel groups are showing interest in the developing market of Myanmar, with Hilton and Accor both announcing the signing of property management agreements in the nation.

Due to open sometime next year, Hilton will develop a 300-room property in Yangon, which will include three restaurants, a business centre, sky bar and swimming pool.

Accor has also confirmed it will expand its presence in the country to 18 hotels, adding two new Novotel branded properties in Yangon and Mandalay, in addition to an MGallery in Naypyidaw, with the first opening this year.

SkyTeam RTW special

AIRLINE alliance SkyTeam has released an airfare special on round-the-world air tickets bought before 31 Mar.

Routing of up to 26,000 miles are eligible for the promotion, which sees a 10% discount off the lowest economy class seats already available, with tickets required to be purchased a minimum of seven days in advance.

Collectively, SkyTeam member airlines offer 1,000 destinations in 187 countries via more than 15,000 daily flights worldwide.

WIN A 2-NIGHT BREAK AT PALMER COOLUM RESORT

This week, **Travel Daily** is giving one lucky reader the chance to win a 2-night break at **Palmer Coolum Resort** on the Sunshine Coast.

The prize includes 2 nights accom in a Deluxe Junior Suite and flights from any Australian capital city.

With our new 'Summer Getaway' packages, bringing your loved ones



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For your chance to win this great prize, email your answer to the question below by COB on Friday to: pcrcomp@traveldaily.com.au.

In 50 words or less, tell us which of our 'Summer Getaway' packages you would book and why?



[Click here for terms & conditions](#)

Finally, a fam with lots of blokes!



IN A rare travel industry fam moment, the men outweighed women on this Harvey's Choice Holidays/Visit California trip.

The educational gave 10 HWT owners the chance to explore San Francisco, North Lake Tahoe, South Lake Tahoe and Mammoth Lakes earlier this month.

The weather gods were kind with over three-feet of fresh snow falling on the High Sierras.

Pictured at Squaw Valley from

left are: Russell Wilkie, HWT Mountain Gate; Rob Kirk, HWT Chatswood; Tristan Freedman, Visit California; Barry Huxley, HWT Sunbury; David Long and Debra Long, HWT Weston; Grant Jackson, HWT Toronto; Mark van Huisstede, HWT Maitland; Justin Smythe, Harvey's Choice Hols; Sam Strada, HWT Lakehaven; Adam Pearson, HWT Glendale; and Jeremy Jacobson, North Lake Tahoe Resort Association.

Marina

HAS ARRIVED IN AUSTRALIA FOR HER INAUGURAL VISIT



Google Maps indoors

GOOGLE has taken its hugely popular Google Maps function indoors, delving into shopping centres, trains stations, airports and other Australian locations.

The free mapping app is "like having an indoor directory in the palm of your hand," product manager Nabil Naghdy said, allowing users to navigate more easily when inside structures.

Around 200 buildings in NSW and Victoria went live with the functionality this morning, incl Sydney and Melbourne airports, & most major shopping centres.

Google plans to add other indoor maps throughout the year.

Schoolies travel alert

ORGANISERS of the annual Schoolies festival, Schoolies.com, has issued a warning to potential travellers to ensure adequate steps are taken to safeguard their money when booking their trip.

Schoolies.com ceo Matt Lloyd said the collapse this week of the WorldTourism firm (**TD Mon**) was a wakeup call to ensure travellers booked with a licensed travel agent or tour operator.

"We would advise any Schoolie who has not booked through schoolies.com to immediately request a refund from their booking provider unless they can get a trust account receipt".

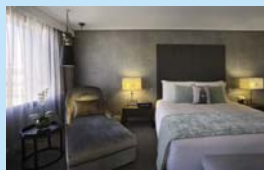
Vail releases Epic pass

US SKI pass firm Vail Resorts has released its 2013/14 "Epic Pass", which offers unlimited skiing and snowboarding at eight USA ski resorts, priced from US\$689pp.



Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Luxurious, yet minimalistic by its own admission, the **Sofitel Brisbane Central** has pulled back the curtain on a multi-million dollar interior renovation. All of the hotel's 433 rooms have been refreshed, bringing the lobby's suave looks to each of the rooms.

From new technology, finishings, lighting and furniture, as well as a complete remodel of the hotel's Prestige & Opera suites, the intended infusion of French elegance with local heritage has been completed.



The flavours of Mexico are on their way to Fiji's Denarau Island following the recently opened Mamacita Mexican Int'l Restaurant and Bar at the **Wyndham Resort Denarau Island**. The new eatery, complete with large seating area, forms part of the extensively redeveloped property and allows diners to watch the chefs preparing the food via its open-style kitchen.



Star Clipper's **Royal Clipper** luxury vessel has been given a top-to-toe makeover, with new carpets in the dining room and through all corridors, with cabins also newly painted. Bathrooms on the five-masted tall vessel have also been refreshed, with the aim being to give all cruise passengers a feeling like they are all stepping aboard their own private yacht. The ship also boasts three pools & underwater health spa.



Samoa's **Sinalei Reef Resort & Spa** is now showing off its newly refurbished Garden View Villas, which have been given a new lease on life with a new colour scheme. Swimming with earthy tones, the category boasts new bedspreads, while the outdoor open-plan bathroom offers new amenities.



Airport Services Manager Perth

Cathay Pacific Airways is looking for a highly motivated and experienced Airport Services Manager to lead the Perth Airport operations.

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- Ability to manage all aspects of the supplier relationship in accordance with Company standards
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Applications close on Monday 18 March 2013

Please note: Only those applicants who are successful in gaining an interview will be notified.

EK A380 to Mauritius

EMIRATES has celebrated the 45th anniversary of Mauritius' independence by operating a one off A380 flight to the nation, the first airline to operate the Airbus superjumbo to the destination.

PAL plots Frankfurt

PHILIPPINE Airlines is planning to return to Europe within 12 months, the country's German ambassador, Maria Cleofe Natividad commented last week.

Until recently, carriers from the Philippines had been blacklisted from operating air services into the European Union due to safety concerns, but those sanctions were removed earlier this month.

Natividad told media at ITB Berlin last week "talks are still due to be held" with government officials, but she was hopeful for a service between Manila and Frankfurt in a year's time.

Winter Games travel

OFFICIAL travel packages for the 2014 Winter Olympic Games, to be held in the Russian city of Sochi have been released to Australian travellers by CoSport.

To be held 07-23 Feb, packages are available on a range of hotels and incorporating tickets to a wide variety of events, with available sports incl bobsleigh, curling, ice hockey, luge, figure skating, skiing and many more.

Packages are commissionable to agents at 6% - ph 1800 668 570.

Dusit expansion plans

SEVEN new Dusit properties globally have been earmarked as part of a 2013 expansion plan, according to Dusit International ceo Chanin Donavanik.

Dusit properties outside its Asia heartland have been confirmed for Guam (**TD 05 Oct**), Abu Dhabi and its first African hotel in Kenya.

Austria. Dirndl Temptation goes multicultural

Wednesday 13th Mar 2013



ABOVE: The group of Dirndl Ambassadors gathered in front of the Opera House at Circular Quay.

AFTER their attempt at Taronga Zoo to make koalas flirt back (*TD* 21 Feb), the Austrian Dirndl Ambassadors took a multicultural approach at their two most recent outings.

To celebrate Chinese New Year, the charming group of men and women, dressed in traditional Austrian Dirndl and Lederhosen, visited the Dragon Boat Races at Darling Harbour and cheered on the participating crew of SBS.

There, the Dirndl Ambassadors not only invited the visitors to “flirt back” and win a trip to Vienna on Austrian Airlines, but

also took brave ones for a waltz on Pyrmont Bridge, indulged in Chinese dumplings and danced with the curious Chinese lions.

The third outing took the Dirndl Ambassadors on a typical Australian pub crawl through Sydney’s iconic The Rocks district.

There, they were matching Austria’s longstanding brewing tradition through sampling Austrian boutique beer Trumer Pils with the local crafts of the Lord Nelson Brewery, the Hero of Waterloo and Harts Pub.

The Dirndl Ambassadors will tomorrow visit the opening of “Taste of Sydney” in Centennial Park – keep an eye out for them!



BELOW: The Dirndl Ambassadors take time out to cheer on the Dragon Boats at Darling Harbour.



LEFT: The Ambassadors engage in an impromptu waltz on the Pyrmont Bridge.

LEFT: The Lord Nelson Brewery was the first stop for the Austria Dirndl Temptation’s “flirtatious” pub crawl.

RIGHT: The Chinese lions couldn’t resist flirting back at the Dirndl Ambassadors.



BELOW: Dirndl Ambassador Caroline “pimps” her already colourful Austrian Dirndl with Chinese accessories.



BELOW: A combination of cultures as Chinese New Year’s tradition meets Austrian fashion tradition.

BELOW: There was no shortage of hungry volunteers as Chinese dumplings are put to the ultimate test when compared to their Austrian counterparts.



LEFT: Dirndl Ambassadors Michelle, Sylvia & George enjoy a refreshing Trumer Pils.



BELOW: William Bligh remained stony-faced despite the cheerful crowd of Dirndl Ambassadors.



ABOVE: High fives for the SBS Dragon Boat crew.



Helen Wong's savings

DISCOUNTS of up to \$400pp are available on a Helen Wong's Tours China Wonders itinerary, with the 14-day itinerary now priced from \$3380ppts - ph 1300 788 328.

New Sri Lanka Airport

A **NEW** airport, surrounded by wildlife sanctuaries, will this month be opened in Sri Lanka. The new Mattala Hambantota Int'l Airport is located on the far southern tip of the country and a considerable distance to the Sri Lankan capital city of Colombo.

USS Arizona hours cut

FEDERAL funding cuts will see a reduction to the daily operating hours of the USS Arizona memorial at Oahu's Pearl Harbour. Previously open until 3pm daily, the historical site and attraction will now be open from 8am-1pm. Opening hours of the site's other attractions, such as the Pearl Harbour Visitor Centre and the USS Missouri battleship are unaffected by the changes.

A big Aussie presence at ITB



A **STRONG** Australian industry contingent was on hand at the 2013 ITB Berlin tradeshow, which wrapped up late last week in the German capital city.

Over four days, more than 170,000 representatives of tour

operators, booking engines and websites, destination reps, airlines, hotels, car rental firms and many others attended the show.

Pictured above at the event, from left is Aussie-based Susann Schwachenwalde of the German National Tourism Office; Jeff Clarke, Infinity Holidays Australia and Ulrike Beck, GNT0.

HI Express into Russia

HOLIDAY Inn Express will debut in Russia for the first time as part of an IHG agreement for 15 new hotels to be developed in the country by 2019.

The plan for 15 new hotels will take IHG's presence in Russia to 20 properties and will add 2,250 new rooms to its inventory.

Follow the lights tour

BENTOURS has released a 13-day Follow The Lights independent itinerary travelling from Bergen to Helsinki designed to ensure prime viewing of the Northern Lights.

Inclusive of a 7-day cruise on the Norwegian Fjords, the tour is priced from \$3,852ppts and is valid for booking and travel until 31 Dec - phone 1800 221 712.

NHH Atlantica promo

NEW Horizons Holidays is offering a seven night cruise in a Balcony Cabin ex Singapore aboard *Costa Atlantica* to the highest selling agent of seven- and nine-night voyages on the vessel.

For more information on the incentive, phone 1300 30 22 30 or visit www.newhorizons.com.au.

Jetstar Tassie promo

TASMANIA'S Tourism Minister Scott Bacon has today launched a new campaign in partnership with Jetstar to lure visitors to the regional areas of the Apple Isle.

The \$300,000 campaign will see Jetstar provide potential visitors to Tassie with Wilderness World Heritage Area itineraries to aid them with making travel plans to the state.

Treasured moments

MEMBERS of Hilton's HHonors loyalty program can save 20% on room rates at nearly 100 hotels in the Asia-Pacific region as part of a new Treasured Moments promo if booked by 30 Apr and valid for stays from today until 31 Dec.

WANTED

Mr/Miss Singapore-Know-It-All
Guilty of knowing the best off-the-beaten track experiences to find the Real Singapore

Stand to win a Get Lost and Find the Real Singapore adventure for two. Includes return economy class fares, 2 nights stay at Shangri-La Hotel, Singapore & 2 nights stay at Shangri-La's Rasa Sentosa Resort & Spa and attractions passes.

Just answer the daily question on Singapore in TD's newsletter for the month of March (20 questions in total). The prize will go to the reader with the most number of correct entries and the most creative caption for the last question.

Email your answer to: singaporecomp@traveldaily.com.au

Q.9: Every year in September since 2008, Singapore plays host to which world-class sporting and entertainment event?

Hint! Katy Perry performed at the event last year

Brought to you by:

[Click here for Terms & Conditions and to view all questions](#)






Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au



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RECRUITMENT CONSULTANTS



IS YOUR CAREER MOVING AT A SNAIL'S PACE?

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QLD & NT: 13/97 Creek St, BRISBANE - (07) 3229 9600 - employment@aaappointments.com.au
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HIGH END, LUXURY TRAVEL ROLE CLOSE TO HOME SENIOR LEISURE CONSULTANT SYDNEY (NORWEST) – SALARY PACKAGE \$90K (OTE)

This is a rare opportunity to join a well-established, boutique travel agency located in the Norwest area. You will be taking over a portfolio of existing clients and working on luxury international and domestic travel itineraries. The focus is on providing outstanding customer service and a total travel service to high end clientele. With a generous salary plus amazing incentives you have the opportunity to earn up to \$90k. This is a great role, close to home – apply now!

HIGHEST PAYING WHOLESALER IN THE LAND WHOLESALE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE \$70K (OTE)

Finally a chance to step away from face to face and earn the salary you deserve! Join this successful wholesale travel company where you will be selling worldwide travel products. There is no lack of enquiry and you will earn commission on every booking you make. Average package is \$75k plus super. As well as salary, you will be rewarded with excellent training and development opportunities and amazing educationals. Apply today!

INCA TRAIL TO RIO AND BEYOND SOUTH AMERICAN TRAVEL SPECIALIST MELBOURNE (CITY) - SALARY PACKAGE TO \$60K (DOE)

Have you travelled to South America extensively and would like to specialise in this amazing continent? This boutique wholesale travel company is seeking a senior travel professional with international consulting skills and extensive knowledge of South America to join their team. Selling direct to the public and to retail travel agents, you will be required to construct extensive tailor-made holiday itineraries. Mon to Fri hours.

LOOKING FOR A SEA CHANGE?

SENIOR TRAVEL CONSULTANT / RETAIL TRAVEL MANAGER VICTORIA (GEELONG) – SALARY PACKAGE TO \$67K (OTE)

Tired of the commute to town? Join this well-known and highly successful retail agency in a senior consulting capacity where you will be trained to manage a small team. If you have been seeking that next step in your career this is your opportunity to take the leap of faith! With sensational benefits on offer, not to mention supportive management, you will not believe your luck securing this rare opportunity.

AVERAGE SALARY IN EXCESS OF \$68,000 WHOLESALE TRAVEL CONSULTANTS x 2 PERTH (CITY) – SALARY PACKAGE TO \$70K+ (OTE)

Have you been one of the top sellers in your store? So you believe your sales skills are top notch? Join this busy wholesale agency and start earning the salary you deserve! Not only will you be working in an energetic working environment, you will be given numerous rewards and favours as recognition for your hard work. No face to face sales and no time-wasting general public! Your clients are your agents.

IF YOU CAN'T BEAT THEM, JOIN THEM WHOLESALE RESERVATIONS CONSULTANTS

MELBOURNE (SOUTH) – SALARY PACKAGE TO \$47K (OTE)

Join the continuously growing Australian owned tour operator and you will soon see that a work/life balance is possible in the travel industry! Working in an open planned office space, you will enjoy the social and positive working environment and also have the opportunity to progress your career and embark on some fantastic favours. Next induction program start 8 April 2013 – Don't delay, apply now!

CALL OF THE WILD

ADVENTURE TRAVEL CONSULTANT

BRISBANE INNER S – SALARY PACKAGE \$48K + BONUSES

Have your adventures taken you around the globe? Love selling destinations off the beaten track? If so this rare role is for you. Located on the fringe of the city this leading adventure travel company is looking for an experienced retail travel consultant to come and join them. Working in this dynamic office you will love compiling detailed itineraries for clients to Africa, Nepal, South America and far abroad. All you need is a min 2 years retail travel consulting experience.

SOME LIKE IT HOT

RETAIL TRAVEL CONSULTANTS

MKY, ROK & TSV: SALARY PACKAGE CIRCA \$55K

Which of these hot spots takes your fancy? Right now we have sizzling roles waiting to be snapped up in these locations. If you are an experienced, passionate consultant looking to make not only a change in career but in scenery - we want to speak to you! You will need a min 12 months exp come reap the top rewards of superb \$\$, generous incentives & sensational educationals. Get in quick and take your pick of these amazing roles.



**HOT TEMP
JOBS
DELIVERED
DAILY!**

TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

**CORPORATE, LEISURE AND CRUISE CONSULTANT
SABRE AND TRAMADA - ASAP START/TEMP ROLE.
SYDNEY 0- NORTH RYDE – TOP HOURLY RATE**

Are you ready to take this bull by the horns! This is an amazing opportunity that cannot be passed up. If you have been waiting for a role where you will be supported and nurtured then look no longer! Our client is an innovative and progressive boutique travel agency looking for a travel temp to join their team with the opportunity of permanent employment down the track. You will need Sabre and Tramada skills combined with outstanding fares knowledge.

**SABRE TRAINED - CORPORATE & LEISURE GROUPS
1 MONTH TEMP ROLE - ASAP START.
SYDNEY CBD - TOP HOURLY RATE DOE.**

This well established and well known TMC is looking for an experienced and qualified travel temp to join their busy corporate and leisure groups' team. You will be required to work full time, Monday to Friday, starting ASAP for approx. one month. Located in Sydney CBD, this role requires the candidate to demonstrate great fares and product knowledge and strong Sabre skills. You will display outstanding customer service skills and the ability to work autonomously.

**DO YOU HAVE A HEAD FOR NUMBERS?
TRAVEL CONSULTANT
MELBOURNE (INNER) – TOP HOURLY RATE**

Our client, a well-established & innovative travel company is looking for an experienced consultant to join their team for a minimum of one month. In this role you will be working with the Customer Accounting team to process refunds & investigating any other financial issues relating to sale transactions. To be eligible for this role, you must have keen eye for numbers, min 12 months travel industry experience & previous knowledge of using back office system Crosscheck. Here is your chance to see the industry from another view!

**GROUP/EVENTS CONSULTANTS - 2 ROLES TO FILL
GROUP/EVENTS CONSULTANTS
MEL (INNER) – TOP HOURLY RATE**

We have a challenging & exciting 3 month assignment for an experienced & professional Group & Event Travel Consultant. Based in the city, you will be employed on a temporary basis & available to start early May 2013. You must be trained in Galileo & Events Pro with a strong background booking flights and extension travel combined with group travel experience! Contact AA today to find out how you can be working on a major conference/event booking all group related travel.

**HEAD SOUTH
RETAIL TRAVEL TEMP**

BRISBANE SOUTHERN SUBURBS – 4 WEEK ASSIGNMENT

If you are a Galileo and CCT trained retail travel temp in urgent need of temping work – it's your lucky day. We are looking for an experienced travel consultant to come & assist this busy agency. You will need to commit to full time hours and be happy to work Saturdays when required. A top hourly rate and weekly pay cheque will be on offer along with the possibility of a permanent role. All you need is strong Galileo skills, CCT knowledge and min 2 years retail travel consulting experience.

**LOVE ORGANISING AMAZING HOLIDAYS?
RETAIL TRAVEL TEMP**

BRISBANE INNER CITY SUBURBS– TOP HOURLY RATE

Retail travel consultants don't miss out on temping at this five star agency located on the fringe of the city. You'll love handling the travel needs for the discerning traveler and booking worldwide arrangements. Car parking will be provided along with Mon – Fri hours and a top hourly rate. This is the rare opportunity to really work for one of the best in Brisbane. Min 2 years retail travel consulting exp ex Australia is a must along with strong GALILEO skills.

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

NSW & ACT

Ph: 02 9231 6377

temps@aaappointments.com.au

QLD & NT

Ph: 07 3229 9600

carmen@aaappointments.com.au

VIC, WA & SA

Ph: 03 9670 2577

meltemps@aaappointments.com.au

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Meet Samson



Ben Carnegie

Account Sales Representatives

- ▶ Great Sydney based wholesalers
- ▶ Global destinations
- ▶ Salaries from \$55K + super + car allowance + incentives

These well established travel wholesalers are among the best that Australian Tour Operators have to offer.

Now is the time to use your extensive global destination knowledge to promote the products offered by our clients to their retail partners across New South Wales.

Spend your time out on the open road, holding breakfast meetings, product educational evenings and managing client relations within your territory.

If you come from a similar background or are a Senior Retail Consultant wanting to make the move into a sales representation role, then send in your applications for consideration today.

Call or **email** Ben Carnegie for more details

Conference and Incentive Managers

- ▶ **Big variety of domestic and international events**
- ▶ Intermediate and senior positions
- ▶ Sydney based roles

Join an Events agency that takes pride in providing the best of the best in products, programs, destinations and accommodation. A conference & incentive background req'd.

Call or **email** Ben Carnegie for more details

Luxury Product/Consulting Mix - Sydney

- ▶ **Custom design luxury itineraries**
- ▶ Liaise with clients on rates and product
- ▶ Salary up to \$55K + super

Our client deals in high end, luxury domestic product for the wealthy overseas traveller. Great exposure to product co-ordination, custom designing itineraries & loading rates.

Call or **email** Kristi Gomm for more details

2 x Systems Product Co-ordinators - Inbound

- ▶ **Contract position - May to November 2013**
- ▶ Full time hours, Tourplan essential
- ▶ Salary \$40K + super, Sydney

Popular Inbound company seeks two Tourplan experts to maintain the Tourplan & website databases. Load rates & information from the product dept, action supplier requests.

Call or **email** Kristi Gomm for more details

Adventure Travel Consultant - Brisbane

- ▶ **Interesting adventure itineraries, Galileo CRS**
- ▶ Brisbane city fringe location
- ▶ Salary \$45K - \$48K + commission + super

Established adventure agency with a small well-travelled team. Excellent product knowledge needed to sell off the beaten track destinations in Africa, South America & Antarctica.

Call or **email** Kristi Gomm for more details

Specialist Reservations Consultant - West SYD

- ▶ **Specialise in South Pacific, Hawaii & Micronesia**
- ▶ Monday to Friday only!
- ▶ Earn up to \$60K (\$40K-\$45k + super + incentives)

Perfect opportunity to see your salary soar with uncapped earning potential. No face to face selling! Service your retail and wholesale clients via email and phone only.

Call or **email** Kelly Wellmore for more details