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Friday 22nd March 2013

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QF/EK upping competition

EMIRATES says its proposed alliance with Qantas has fueled a "competitive reaction" from rival airlines who are already adjusting capacity into Australia.

In a seven-page submission to the competition watchdog this week, the prospective QF partner said public benefits were rising.

Since gaining interim authority from the Australian Competition and Consumer Commission for the pact in late Dec, Emirates said five airlines have boosted options for passengers.

On Tue, EK said the ACCC's draft determination was "not able to quantify the benefits that arose from the competitive reaction from rivals," but added the tie-up with Qantas "will in fact deliver a significant additional benefit to

Australian consumers."

New or increased capacity has come from Etihad to Melbourne, Garuda to Perth, Malaysia Airlines to Brisbane and Sydney, along with the codeshare pact between British Airways and Cathay Pacific.

Emirates added that 160,000 sector bookings had been made within three weeks of the interim green light to codeshare with QF.

MEANWHILE, Emirates told the ACCC in a separate submission the ALAEA's "assertions" relating to Dubai and the UAE (**TD** 15 Mar) were "ill informed."

QVH NTIA voting

QANTAS Holidays and Viva! Holidays are making a pitch for votes for four staff nominated in the 2013 National Travel Industry Awards - read more on **page 10**.

Rail Plus expert hunt

RAIL Plus is scouting for a group of 40 "bright & ambitious" travel consultants to join its exclusive Global Rail Expert Program for 2013 - for details see **page nine**.

Seven pages of news

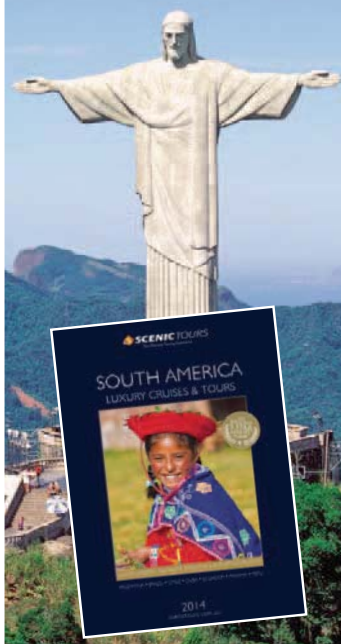
Travel Daily today has seven pages of news and photos, plus a full page from: (**click**)

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- Rail Plus
- Qantas Holidays

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Webjet Zuji sale done

ONLINE travel company Webjet has this morning announced the completion of the purchase of Zuji from Travelocity (TD 12 Dec).

The listed company said it would update shareholders on the progress of its transformation plans in its full year results in Aug.

In Dec, Webjet said the Zuji acquisition was worth \$25 million.

Direct insurance under fire

TRAVEL insurer SureSave is standing firm on its commitment to the travel industry, with plans afoot to arm agents with more collateral to help secure sales when clients are in-store.

Yesterday, SureSave reported 25% of travel agents were missing out on closing the sale of travel insurance policies for clients, and some leads provided by agents were seeing clients booking online, as flagged in *Travel Daily*.

Responding to TD regarding the story, a consultant questioned the study and SureSave executive gm Michael Callaghan about a "very sneaky" sister-brand which is selling insurance vastly cheaper than what is offered to agents.

The anonymous agent said the travelinsurancedirect.com.au site was offering travel insurance prices around 25% lower than

SureSave's cost price.

"Travel agents don't realise how they are being shafted by these two faced companies," the agent vented to *Travel Daily*.

While not denying prices on the direct-to-consumer website were lower, Callaghan said SureSave's parent firm was providing policies through other brands, however the product was not 'like-for-like'.

"Yes, we have different brands in the broader group, but they are very different products, as in you can't buy the same insurance policy, they are very different brands, and there's no confusion in market," he said.

"And the other brands equally manage different markets, which may be for younger people wanting less coverage for shorter trips, where as SureSave itself is a full service offering what clients want, sold through travel agents."

Other SureSave research details are still to be released, but the overall goal is "to not only improve our business, but to improve our agent ties."

He added further developments for agents were a few weeks off.

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LHR faster via DXB, Qantas says

FLIGHT times to London and a host of European destination will be significantly shorter via Dubai than through Singapore, Qantas has said, nine days out from the start of its tentatively approved alliance with Emirates.

The clarification was in response to media reports this week saying layover times in Dubai for some European destinations could be up to 10 hours in some cases via Qantas' new EK alliance.

Passengers will enjoy travel times of an average of two and a

quarter hours faster through QF's new Middle-East hub to the Top 10 European destinations, it said.

In the case of Sydney to Zurich, travellers will reach the Swiss port up to 5hr 10min faster transiting through Dubai, Qantas added.

News from the ACCC as to an official decision on the alliance is expected in coming days, with the first QF service via Dubai taking off on 31 Mar and landing at LHR 30 minutes sooner than via SIN.

Scenic on Getaway

CHANNEL Nine's long-running travel program *Getaway* will this week feature the first of a four part journey along Europe's Rhine River on a Scenic 'Space-Ship'.

The episode screens tomorrow afternoon from 5:30pm.

Outrigger e-learning

OUTRIGGER Hotels & Resorts has unveiled a new agent course for the group's presence in the 'Asia-Pacific to Australia' region.

Outrigger Hospitality Specialists who complete the course will receive a bonus 50 Specialist Rewards Points - sign up at www.outriggeragent.com.

Chinese T-QUAL grant

AN ADDITIONAL initiative for Australian Govt funding for the enhancement of tourism projects aimed at the Chinese market has been launched by Federal Tourism Minister Martin Ferguson.

The T-QUAL Strategic Tourism Investment Grant - Servicing Chinese Visitors Project is a further \$900,000 that has been made available if applicants are able to match funding provided.

Ferguson said the new funds complement existing Welcoming Chinese Visitors project and are aimed at readying Australia for higher Chinese visitor numbers.

Scout adds SIN-ICN

LOW-COST carrier Scout has confirmed Seoul as its 10th route.

The Singapore Airlines offshoot will operate a thrice weekly service from Singapore to Seoul Incheon Int'l Airport on Wed, Fri & Sun, flying via Taiwan Taoyuan International Airport.

Services commence on 29 May, with tickets on sale from Mon.

Holiday rental tie-up

US-BASED vacation home rental website HomeAway has formed a strategic alliance with travelmob - the platform used by property owners in Asia-Pacific to list unique accom and experiences.

travelmob ceo Turochas Fuad says the partnership will provide its members the opportunity to market on the global stage.

Aust Hawaii record

AUSTRALIANS jetted to Hawaii in record numbers in 2012, with arrivals up a massive 34% on the corresponding prior year.

More than 253,000 Aussies made their way to Hawaii last year, which included a spike to 43% for repeat visitors.

Hawaii Tourism Oceania data showed a trend in 2012 for Aussies to travel to neighbouring islands, up 19%, lead by visits to the Big Island.

HTO said there has a big rise in the number of Aussies travelling to sporting events, up about 40%.

Ellen touches down

US TALK show queen Ellen Degeneres will embark on a 6-day Australian tour after touching down in Sydney this morning.

Ellen's visit is being sponsored by Qantas and Swisse Wellness and will see her visit a number of Aussie icons to film segments for future broadcast to her audience.

Argentina recip fees

AUSTRALIAN travellers must pay a US\$100 reciprocity fee prior to entering Argentina via the nation's Migration website, DFAT advises. See www.bit.ly/argieentry.

QFFF additions build

QANTAS Frequent Flyer has added a number of new products available for members to burn accrued points on, including a LEGO range, JB HI-FI \$25 Gift Cards & \$50 iTunes Digital Codes.

Points required to purchase the items start from 6,500 for LEGO or 3,750 and 7,150 respectively for the JB HI-FI or iTunes cards/codes.



Window Seat

NOW this is the ultimate holiday!

A British website is offering what is highly likely the world's longest continuous itinerary, with a two-year tour visiting all 962 sites on the UNESCO World Heritage List globally.

Priced at £445,000 per person, the itinerary even says it will do its best to cater to travellers who wish to visit even the sites advised by Govt travel warning services as "Do Not Travel".

These include Aleppo in Syria, the ancient city of Leptis Magna in Libya, Pasargadae in Iran and the Yemen capital of Sana'a.

Tours of the sites are guided, and flights are included, along with accom at a range of luxury hotels including Ritz Carlton's, the Taj Mahal Palace in Mumbai and the Plaza Hotel in New York.

HUMAN nature in many sees us missing our pets while we are on holidays, but a poll from UK travel giant Thomas Cook has found one in ten Brits buy their pets a gift while on holidays.

While that isn't really the most revolutionary stat, the fact sales of a £6 dog chew toy outnumber sales of Gucci perfumes sure is.

More than 100,000 pet owners in the UK have passports for their furry friends and often have their pets in tow when heading off on annual vacations.

In fact, one in three of those surveyed even said they must check-in with their pets at least once daily, hoping for a bark or a meow over the phone, or even via Skype in some situations.



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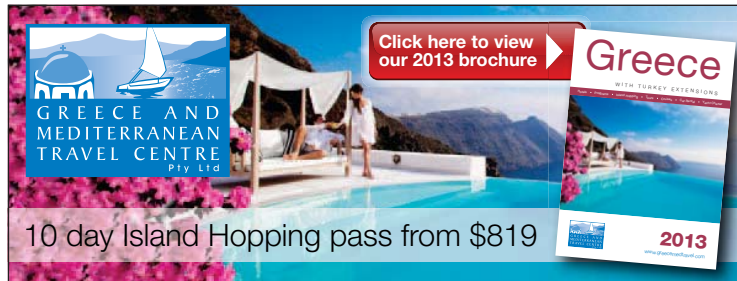
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Travel Daily on location in Devon

Today's issue of *TD* is coming to you from Devon following the 2nd Hosted Buyers Marketplace, courtesy of VisitBritain.

TRAVEL Daily is in the town of Devon in Southwest England following the conclusion of the VisitBritain Hosted Buyers' Marketplace in London this week.

Hundreds of buyers are now off sightseeing, touring the length and breadth of the country to get a picture of what they're selling.

TD is with agents from Denmark, Sweden and New Zealand on a three-day famil in picturesque Devon, of King Arthur fame.

Our journey has taken us to old villages such as Devizes, that was founded in 1040 in Norman times, to the charming town of Lacock with its cottages and inns dating back to the 15th century, where films like *Harry Potter* and *Pride & Prejudice* were shot.

We've also seen Cornwall's dramatic rocky coast & stopped for fish 'n' chips in Padstow, home to seafood chef Rick Stein.

Hotels have included the 300 year-old Arundell Arms, noted for its history and cuisine, and just one of the many quality, value-for-money stopovers that can be found across the UK.

Travel consultants can hone their knowledge & skills at selling Britain through the specialist agent site www.britagents.com.

Crowne Plaza mourns

IHG'S Crowne Plaza Norwest Sydney is mourning the tragic death of its md and co-owner, Minhas Zulfiqar who was killed earlier this week in Pakistan.

Zulfiqar's murder is currently being investigated by local authorities, the Department of Foreign Affairs & Trade and the Australia High Commission.

Hotel gm Ajay Khanna and IHG Australasia regional director franchise performance, Steven Skarott, issued a joint statement following Zulfiqar's death.

"Those of us who were fortunate to know Minhas would agree he was a generous and well-loved member of the local community.

"In particular, Minhas' dedication to philanthropy has made him a highly respected individual, recognised by his peers from the travel & tourism industry, and the people he worked with," they said.



Peach appoints two

BILL Peach Journeys has announced the promotion of Michelle DeGiovanni to the role of Global Reservations Manager & Jonathan Walters as Domestic Operations Coordinator.

Both roles are Mascot-based.

Trafalgar shows faith in touring

TRAFALGAR will operate a range of new itineraries in Europe and the Middle East designed to immerse clients in spiritualistic experiences via a series of pathways significant in the history of the Christianity faith.

The guided holidays are being made available exclusively to the Australian market, will visit sites such as Vatican City, the Sistine Chapel & Jerusalem and have been developed in response to demand from travel agents.

Managing director Matthew Cameron-Smith said Trafalgar's relationship with the trade "has allowed us to gain an insight into their passion points which revealed an overwhelming interest in discovering religious and sacred sites," he said.

"As a result, we want to offer Australian clients custom-made holidays that aren't seen as pilgrimages or just people who are particularly religious, but something that is ideally suited to those travellers who may wish

to re-connect with their inner faith or simply uncover the deep history of the Christian Church when exploring these holy regions," Cameron-Smith said.

Itineraries vary in duration from eight to 19 days, leading in from \$2,299ppts.

MEANWHILE, strong sales have seen Trafalgar able to guarantee departure of 3,200 of its guided holidays from the 2013 Europe and Britain range.

Early payment discounts of up to \$685 per couple remain valid on all itineraries in the Europe & Britain range for 2013 if booked and paid in full by 30 Apr.

More at trafalgaragent.com.

New TCF registrations

FLIGHT Centre Ltd has signed new Student Flights & Cruiseabout outlets in Bundoora & Ballarat, Vic respectively for participation in the Travel Compensation Fund.

They join a new Harvey World Travel agency in Forestville, NSW as the newest branch members.

Sixteen new head offices were also registered, including **Ocean Travel Service** (ABN: 24 582 256 823), **Fly First Australia Pty Ltd** (ABN: 27 160 387 619), **Radiant Travel Pty Ltd** (ABN: 47 162 040 833) and **Cambodia Connect** (ABN: 48 324 573 056).

MEANWHILE, Travelworld South Hedland, WA (ABN: 61 138 652 669) has been non-voluntarily terminated from the TCF due to its license having been cancelled.

CA Americas boost

STAR Alliance carrier Air China is upgrading capacity on services to North America, including the introduction of double daily flights on the Beijing-Los Angeles route.

Effective 31 Mar, CA will also upgaue frequencies on the Beijing -New York route to 11 weekly.

Air China's Beijing-Vancouver service will be ramped up to 11 weekly from 17 May.

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Centenary of the Tour

SYDNEY'S Sofitel Wentworth will host a photographic exhibition on 100 years of the Tour de France from 01 May - 14 Jul before moving to the Sofitel Melbourne.

Hidden Treasures of Trafalgar



ABOVE: Enjoying their *Be My Guest* experience around the table is Leya Pearce, Trafalgar; Sarah McRoberts, FC Garden City South; Hannah Campbell, Global Journeys; evening host Judy; Leah Simpson, HWT Dubbo; Nichole Hammer, ET Bendigo and Karryn Cook from HWT Umina.

BELGIUM was the target of the third group of participants in the 2013 Travel Corporation mega-famil incentive, guided on their way by Trafalgar.

The company's Travel Directors took many opportunities to point out many

Hidden Treasures, a focal point of the tour company's local knowledge of the areas they visit.

An example of which was when the group was taken to see the only Michelangelo statue located outside of Italy - the Madonna and Child, located in Bruges.

The group also partook in a Trafalgar *Be My Guest* experience at an 18th century farmhouse with foundations dating to the 11th century.

Agents satisfied their sweet teeth too, buying plenty of Belgian chocolate to take home.



ABOVE: Lisa Loakimidis, HWT Eltham and Simone Picklum, Jetset Belmont.

RIGHT: Fiona Jacques, Travel Advantage Castle Hill; Fiona Clark, Tewantin Travel and Marija Krilis from Flight Centre Ivanhoe.



LEFT: Proceeding through the farmhouse gates are Hannah Campbell, Global Journeys; Andrew Bongiorno, Flight Centre Epping Plaza and Dominique Bowman, Andrew Jones Travel.



Travel Specials

WELCOME to *Travel Specials*, *Travel Daily's* Fri feature. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

Broome's famous **Cable Beach Club Resort & Spa** is offering Stay 5 Pay 4 for stays in Apr and May. Deals include FOC airport transfers, and are valid on all room types. Book online at www.cablebeachclub.com.

Savings of over \$500 per person are available on a four-night African safari with **Adventure World**, priced from \$1,665pp if booked by 30 Apr. All meals & game activities are included. Phone 1300 320 795 for details.

Phuket's **Layana Resort & Spa** has released rates for Australian travel industry staff starting from THB2,500 (AUD \$82) per night. Rates are for a Garden Pavilion, inclusive of brekkie & valid during May-Sep only, with staff ID Card required at check-in. Email resa@layanaresort.com to book.

Grand Pacific Tours has released special rates on two of its New Zealand multi-day tours. Nine-day North Island tours are priced from \$2794pp and South Island can be enjoyed over 10-days for \$3134pp. Inclusive of airfares, accom, many meals, transport and more. Phone 1800 622 768.

Have Schoolies in Fiji

SONAISALI Island Resort in Fiji will be exclusively available for up to 300 school leavers from 25 Nov to 02 Dec as part of a new travel package from Unleashed Travel.

In a partnership with the resort, Unleashed is offering a seven-night itinerary, inclusive of airfares, accom, transfers and all meals, priced from \$1999pp triple share.

The resort will offer a number of activities during the week, incl paintball and nightly DJ parties.

Agents can earn a \$50 voucher at Myer or David Jones for every person booked on the itinerary. More info on 1800 981 320.

Dress down on Cunard

CUNARD has slightly modified its dinner dress code, mandating ties as optional on informal dress evenings at dinner times.

Research with passengers and luxury travellers has found the formal nights remain popular, but the relaxed code on informal dress has been implemented in an effort to attract new passenger demographics & younger cruisers.

Asia specials with EK

RETURN Economy Class airfares to Bangkok, Singapore and Kuala Lumpur have been released by Emirates, on sale until 04 Apr.

Seats are priced from \$761 for MEL-KUL, while Business Class on the SYD-BKK service starts from \$3,763, inclusive of all taxes and valid for departures to 30 Nov.

Liberty re-opening

NEW York's Statue of Liberty will re-open to guests on 04 Jul following repairs carried out to damage on Liberty Island caused by Hurricane Sandy late last year.

Driveaway deals end

EARLYBIRD deals on car hire in the US, Britain & Ireland including reduced rates, discounted excess fees and even free fuel through DriveAway Holidays end 28 Mar.

Up to 50% off deals on Aussie motorhomes expire on 31 Mar, while a range of deals on Peugeot Earlybirds conclude on 02 Apr.

Experience LA Tour

A NEW Australian boutique travel operation offering guided tours to Los Angeles has opened for business, with departures led by Aussie expat Karine Bulger.

The 'LA Experience' departures are timed to coincide with major US holidays and guests stay at The Montage in Beverly Hills.

See www.laexperience.com for more details on the tour product.

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CHENGDU and Beijing were two of the Chinese cities visited last week by a delegation of tourism representatives from Qld & NSW.

Visiting on behalf of Tourism & Events Queensland, the "Greater China Mission" saw a number of regions in the two states promoted to more than 200 buyers from China, Taiwan and Hong Kong.

Sunshine Coast Destination Ltd was represented by trade & int'l manager Jan Foletta, who had

Wayne Poole from Australia Zoo, Lachlan Rentell of Oaks Oasis and Laurel Zhang from Kingfisher Bay Resort spruiking the Sun Coast.

SCDL marketing and brand director Veronica Rainbird said China "certainly provides a huge opportunity for the Sunshine Coast, given the growth that Australia and Queensland is realising from this market".

Foletta said many foundation relationships were formed with many from the Chinese market ahead of the Australian Tourism Exchange forum later this year.

Lachlan Rentell, Jan Foletta and Wayne Poole are pictured above.

Upward IATA profits

STRONGER revenue projections have seen IATA increase its profit forecast for the airline industry by 1.6% for the full year in 2013.

The group now expects member airlines to report combined post-tax profit margins of US\$10.6b, an increase of 0.3% from the \$8.4b previously forecast.

Rail Plus expands UK

A RANGE of new land day tour options have been released for sale on the Rail Plus website.

The latest additions include a wartime tour of London with both morning and afternoon options, Stonehenge and Bath excursions and trips to Kensington Palace, Hampton Court and many more.

Novotel is on a roll

NOVOTEL Forest Resort Creswick in Victoria has partnered with Segway Victoria to develop a variety of team-building activities incorporating Segways for use during corporate events.

Resort guests can obtain access to the Segways for up to 3 hours.

Friday 22nd Mar 2013

More Aussies to India

INDIAN High Commissioner to Australia Biren Nanda has labelled arrival numbers of Australian tourists to India as "abysmal".

Speaking at the launch this week of the Australia India Travel and Tourism Council, Nanda said the lopsided numbers were an issue that required addressing at a Government level.

Nanda praised the AITC for its goals of working to assist in the promotion of India to Australian businesses and the travel industry.

Discounts for Diggers

MEMBERS of the Returned Servicemen's League (RSL) and their families have access to a number of significant discounts on accommodation at a variety of Accor branded properties in Apr.

Rates start from \$50 per night and are available to Australian residents at more than 150 hotels nationwide with a valid RSL card for a stay between 01-30 Apr, subject to room availability.

Book at www.bit.ly/accorrs1.

Samsung Trip preload

TRIPADVISOR'S mobile app will form part of the pre-sale installed program range of the new Samsung Galaxy S4 mobile phone.

The app will allow users to show travel photos on the handset's screen while in key-lock mode as well as provide access to the site's millions of travel reviews.

New Explorer guide

HURTIGRUTEN has launched its new Explorer Voyages brochure for 2014/15, showcasing the line's range of cruises in North & South Europe as well as Polar sailings.

Brochure highlights include an 11-night circumnavigation of Iceland, priced from \$6,285pppts.

Vitality by Swissotel

SWISSOTEL Sydney has launched a new Vitality health & activity program for guests, with a range of indoor and outdoor activities designed to promote combined physical and mental health.

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Last month we highlighted the features of our Business Intelligence module, this month we are focussing on the Customer Relationship Management. **Connecting with customers will be made simple with our integrated CRM offering.**

At the entry level it will provide the ability to manage email communications and newsletters. It will also provide features to easily identify and build marketing lists, create and manage content and follow through with detailed analysis of the effectiveness of email campaigns.

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WIN FLIGHTS WITHIN EUROPE

This week, **Travel Daily** is giving one lucky reader the chance to win 2 x economy return tickets from Brussels to any European port on the Brussels Airlines network (operated by SN), courtesy of **Brussels Airlines** and **Aviation Online**.

Brussels Airlines is proudly represented in Australia, New Zealand & South West Pacific by Aviation Online: 1300 781 747; www.aviationonline.com.au.

For your chance to win this great prize, email your answer to the question below by COB on Friday to: SNcomp@traveldaily.com.au.

Tell us in 25 words or less why you should win 2 x economy return tickets from Brussels to any European port

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Territory has Demons

TOURISM NT has signed a sponsorship agreement with AFL club, the Melbourne Demons, which will see its logo appear in high-visibility spots on game days.

Scenic South America

A NEW 34-day South American Discovery Tour visiting the coastal town of Paracas highlights the launch of Scenic Tours tour range in South America for 2014.

The company has reintroduced cruising in the Chilean fjords on *Celebrity Infinity* by popular demand, with many new hotels also featured in many cities.

Last chance for Muster

REGISTRATIONS close today for the 2013 NT Muster, with events taking place next week in Sydney and Melbourne.

The Muster will showcase to the trade the many highlights of the Northern Territory, offer training for agents into the destination & showcase the region's gourmet food and entertainment options.

Sydney's event will take place at the Darling & Quay Rooms at the Dockside Convention Centre from 5:30pm-8:00pm on 26 Mar, with Melbourne on 27 Mar at the RACV City Club, 501 Bourke Street.

Register at www.bit.ly/NTmuster.

MEANWHILE, Sydney company Publicis Communication Pty Ltd is the new creative and media services partner of Tourism NT.

Traditions by the Mauritian



PERTH agency Green Island Travel & Tours hosted a number of WA agents to a Mauritius family late last month, in which a taste of local life was imparted via a number of unique experiences.

Agents had the opportunity to partake in a "Walk the Lions" experience, getting up close and personal with some of the local

white lion population.

Authentic Mauritian cooking was also enjoyed at a local home, with seven different curries consumed via a banana leaf.

Guests were flown to the Indian Ocean island by Air Mauritius and stayed at a number of top-quality resorts in Mauritius, including the Constance Prince Maurice.

Pictured above with some locals at the Sugar Beach Hotel, from left is Rhea Barnard, Travel Associates; Celine Templin-Green, Island Travel & Tours; Wayne Calnon, Champagne Travel; Lily Davies, Travelscene Fremantle; Carl Lemnell, Air Mauritius; Melanie Grigoratos, Carine Travel Bug; Marco Appadoo, RACT Perth; Audrey Van Zyl, Bonaventure Travel; Bob Meek, Bridge The World Travel and Kirsten Pattulo from Northam Travel.

Concur client boost

INTEGRATED travel solution company Concur has partnered with The Hotel Network, boosting available accommodation options by 7,000 hotels for Concur clients.

The partnership aims to expand the range of available hotels for business travellers booking through the Concur T&E Cloud.

Sal Salis shark deal

WILD Bush Luxury's Sal Salis Ningaloo Reef on the Western Australian coast is offering a free whale shark package through Ocean Eco Adventures, between 01 Apr and 31 Jul 2013.

A three or four night package at the luxury camp is priced from \$2,570 or \$3,295 respectively.

More at www.salsalis.com.au.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

Boeing delivery mark

MALAYSIAN carrier Malindo Air has taken delivery of the 7,500th Boeing 737 family aircraft to roll off the production line.

The narrow-body 737 family of aircraft is the most popular type of commercial aircraft in history, and has an order backlog of a further 10,500 units still to come.

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Mr/Miss Singapore-Know-It-All
Guilty of knowing the best off-the-beaten track experiences to find the Real Singapore

Stand to win a Get Lost and Find the Real Singapore adventure for two. Includes return economy class fares, 2 nights stay at Shangri-La Hotel, Singapore & 2 nights stay at Shangri-La's Rasa Sentosa Resort & Spa and attractions passes.

Just answer the daily question on Singapore in TD's newsletter for the month of March (20 questions in total). The prize will go to the reader with the most number of correct entries and the most creative caption for the last question.

Email your answer to: singaporecomp@traveldaily.com.au

Q.16: Name one place in Singapore where you can go for a cooking class and learn about Singapore food.

Hint! Look up TD's Singapore Cheat sheets #3 or #5!



Brought to you by:

Click here for Terms & Conditions and to view all questions





Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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AA APPOINTMENTS

RECRUITMENT CONSULTANTS

AA Appointments thanks you for your support.

If you are satisfied with our services, we invite you to vote for us in this years NTIA Awards.

It is as easy as clicking on
<https://www.surveymonkey.com/s/AFTANTIASUPPLIERVOTING>
and following the prompts to vote for AA Appointments
as your favourite supplier:

Category 26: Best Agency Support Service



Four young adults, two men and two women, are dressed in black graduation gowns and caps. They are smiling and holding a large, white sign with a dark border. The sign contains the word "WANTED" in large, bold, black letters.

WANTED

Rail Plus is calling for 40 bright and ambitious travel consultants to join their exclusive Global Rail Expert Program for 2013.

What's in it for you?

- Dux of the class will receive 2 x Economy Flights to Canada + land arrangements*
- 2nd placed graduate will receive 2 x Gold Service tickets on The Ghan or Indian Pacific.
- 3rd placed graduate will receive a fully funded place on an International Rail Plus Famil.
- 4th placed graduate will receive a ticket to the 2013 NTIA Awards in Sydney on the 20th of July 2013, including accommodation and airfares from their nearest capital city.**
- 5th placed graduate will receive a ticket to the 2013 Christmas TraveLeague Luncheon in Melbourne on the 11th of December 2013, including accommodation and airfares from their nearest capital city.**
- Top 5 placed graduates will each receive free advertising in their local paper highlighting their achievements.
- All graduates will receive a Eurail Global Pass and personalized Rail Expert gift as well as an invitation to a graduation dinner in their state to help celebrate their new Global Rail Expert status.
- Upon graduating, Rail Plus will also provide you with an exclusive priority email address for future communication.

Program Outline: Successful applicants will complete 1 online module per week for 10 weeks, beginning 8th April 2013, learning about rail products right across the globe.

If you are interested in becoming a Global Rail Expert, tell us in 500 words or less why you would like to become a "Rail Expert". As there are only 40 spots available for this sought-after program we will be looking for the most creative and enthusiastic entrants.

Applications to be emailed to Jessica Halliday at railexpert@railplus.com.au by Thursday 28th of March for a program commencement date of the 8th of April 2013.

*Details and inclusions to be confirmed. **Airfare & Accommodation only applies if winner is from another state.

A red wax seal graphic with a scalloped edge, containing white text.

Rail Expert Graduates are the most knowledgeable consultants in the industry. Their expertise leads to higher conversion rates and more sales.

2013 AFTA

National Travel Industry Awards



Have your say & **VOTE** for us!

NOMINATIONS:



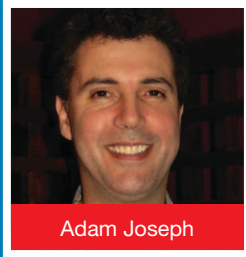
**Best Wholesaler
Australia Product**



**Best Wholesaler
International Product**



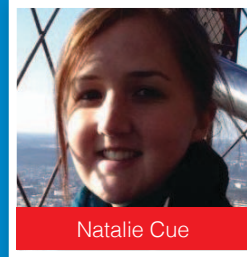
Best Sales Executive - Industry Supplier
Adam Joseph, Kim Knight, Natalie Cue & Saskia Van Dongen



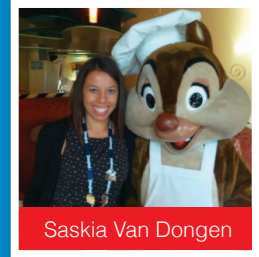
Adam Joseph



Kim Knight



Natalie Cue



Saskia Van Dongen

Reason to vote for Qantas Holidays and Viva! Holidays

- ✓ *Travel Compendium and printed documentation for bookings over \$5,000*
- ✓ *Dedicated reservations destinations team and Premium Agency desk*
- ✓ *ReadyRooms for Agents powered by Qantas Holidays*
- ✓ *Trip Loyalty program*
- ✓ *Global Achievers Program*
- ✓ *Premium Agency Program*
- ✓ *Expanded Brochure Range*
- ✓ *Instant Price Match Policy*

Make your vote count this year's 2013 AFTA National Travel Industry Awards for Excellence. www.afta.com.au

Voting closes 19 April 2013.

