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- Prize travel dates will be 21-23 June 2013 (Agent must be available to travel to event to claim prize, or prize will be forfeited)
- Prize for top selling agency - A cooperative marketing campaign undertaken with Territory Discoveries to the value of \$15,000, promoting Northern Territory product.
- Agents must register to be eligible

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Travel Daily

First with the news

Wednesday 1st May 2013

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VA name changes ok

VIRGIN Australia has today implemented new name change guidelines making it permissible for all non-contracted corporate clients & trade industry partners to alter names on Australian domestic bookings.

Name changes are free on all Business Class fares.

Flexi & Saver fares are charged an \$80 name change fee, while Saver fares must also pay a \$60 reissue fee & upgrade to Flexi.

Toga/Far East joint venture

SINGAPOREAN hospitality firm Far East Orchard Limited is expecting to close a deal within days to create a new joint venture with Toga Hotels to operate the local portfolio of properties for Rendezvous Hospitality Group.

The hotel alliance will see Far East hold a majority slice (51%) in the partnership, with Toga to run Rendezvous' nine hotels in Australia & two in New Zealand.

As well as marketing the Aus/NZ collection of properties, the deal will see Far East operate the Rendezvous Hotel Shanghai Merry in China & the Rendezvous Grand Hotel Singapore.

Excluding pacts, Far East currently has 18 hotels - 17 in Singapore - under the stable of Quincy, Oasia, Village and Far East Collection brands, but has plans to expand its portfolio to 250 over the next five years, according to Group Head of Sales & Distribution, Kevin Peeris.

Speaking to **TD** yesterday, Peeris said Far East and Toga shared a number of common synergies such as different brands and

multiple segments.

Privately owned Australian firm Toga Hotels has 53 properties located in Australia, New Zealand and Europe, operating under the Adina Apartment Hotels, Medina Serviced Apartments, Vibe Hotels and Travelodge Hotels brands.

"Toga's history mirrors our history, so it's a really good fit for Far East, I feel," he said.

Last month, the **AFR** reported the Far East deal with Toga was valued at \$225 million.

Speaking about future growth, Peeris told **TD** the Singaporean-listed firm would look to grow its reach by picking up ad hoc hotels in overseas countries, along with other group acquisitions and affiliate partnerships.

"To hit 250 hotels in the next five years we can't be building one by one, it has to be through acquisitions or hotel management agreements."

Peeris also told **Travel Daily** Far East's boutique full-board (all-inclusive) hotel brand, Quincy "could" also be introduced locally.

Appealing to the student and leisure traveller, Peeris said: "Quincy is definitely a possibility for the Australian market, but it's not being looked at right now.

"It may work in Sydney or in Melbourne," he commented.

Territory incentive

TERRITORY Discoveries is giving its five top selling travel agents of Northern Territory product a chance to win \$10,000 in cash each as part of a new incentive.

Launched today and based on sales until 15 Jun, a separate side of the incentive will reward the highest selling agency with a co-op marketing campaign with Territory Discoveries worth \$15K.

Individual prize winners will be named at an exclusive ceremony at Uluru late next month - for full details, see today's **cover wrap**.

Eight pages of news

Travel Daily today has eight pages of news & photos, including a front full page for **Territory Discoveries** plus full pages from **:(click)**

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs

Win a trip to Hawaii

FOR the month of May, **Travel Daily** has teamed with Hawaii Tourism Oceania and Hawaiian Airlines to give away a six-night trip to Hawaii's 'Big Island', better known as the island of Hawaii.

Throughout the month we'll ask a series of questions promoting 'Hawaii', with readers needing to correctly answer all questions to be in the running to win.

The prize includes a stay at the Hilton Waikoloa Village - **see pg 8**.

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Long SeaDream trips

SEADREAM Yacht Club has announced a series of 12 and 14 night Grand Voyages, with specially discounted prices for the long-haul Australasian markets.

Examples include a 03 Aug 12 night departure from Dubrovnik to Rome, and a two week 30 Aug return Istanbul-Athens cruise.

Prices start at \$US5,660ppts incl five star dining, open bars, power and sail water sport, onboard gratuities, port taxes and charges.

For detailed itineraries and inclusions, call Julie Denovan on 02 9958 4444.

1300-AFRICA hotline

AFRICA specialist BENCH International says that being allocated the phone number 1300AFRICA (1300 237 422) is a "major branding achievement".

GM Martin Edwards said the number was a reflection that the wholesaler's entire product range is based in Africa, adding he believed it would "set Bench apart from competitors when travel agents are unsure about who they should call about African product".

JAL to fly 787s to Sydney

JAPAN Airlines is likely to be the first commercial operator of the new 787 *Dreamliner* to Sydney Airport, overnight revealing that it will downgrade its existing daily 777-200ER to the NSW capital effective from 01 Dec.

Sydney was last night named in JAL's 787-8 'return to service' schedule which commences 01 Jun, with *Dreamliner* services to firstly fire up from Tokyo Haneda to Beijing and Singapore, as well as Tokyo Narita to Boston and San Diego from that date.

Delhi flights will follow on 12 Jul, and Moscow on 01 Sep.

JAL's schedule reveals other future JL 787 routes out of Tokyo include Helsinki on 01 Jul, San Francisco on 01 Sep and Bangkok on 02 Dec.

JAL flights to/from Sydney will continue to operate from Tokyo Narita and - based on current aircraft configurations - will result in a weekly capacity reduction of more than 800 seats.

The Qantas Group is expecting the first of its 787 order as early as Sep this year, but the initial aircraft are earmarked for

Jetstar's international operations and are expected to be based in Singapore.

Before the global 787 fleet grounding earlier this year, Perth was expected to be the first Australian port to see *Dreamliner* operations, with Qatar Airways initially proposing to operate its Perth-Doha flights using the new aircraft from Feb (**TD 22** Nov).

QR this morning also revealed details of its 787 resumptions, with GDS screens showing plans for Doha-Dubai flights from 01 May and then rolling out to Frankfurt, London Heathrow, Munich and Zurich - but not Perth - in the following weeks.

MEANWHILE, JAL says it will seek compensation from Boeing over the forced three-month long grounding of the *Dreamliner*, once flights resume next month.

GTI appointments

TRAVEL industry representation specialist GTI Tourism has this month been appointed to undertake public relations services for both Tourism Snowy Mountains and Bentours.

Amadeus AY EMDs

AMADEUS Australia has today announced the deployment of Electronic Miscellaneous Document functionality with Finnair, effective immediately.

The move means Australasian agents are now able to book ancillary services such as seat selection and extra baggage via the Amadeus GDS.

For more information, see mye-supportcentre.amadeus.com.

Triple QF hotels pts

QANTAS Hotels this morning released details of a promotion offering nine Qantas Frequent Flyer points per dollar spent on any Australian partner hotel booked on the QF website.

780 properties are part of the promotion which is only valid for bookings in the next 48 hours.

According to Hooroo marketing manager Bruce Fair, the travel dates are totally unrestricted, with no black-outs.

"It's a fantastic promotion and we hope that customers will use it to book both upcoming and distant travel including Christmas, summer holidays, even their 2014 Easter break," he said.

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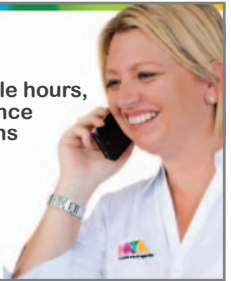
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Tauck praises Ita partnership

AUSTRALIAN media magnate Ita Buttrose has had an immense impact in raising the profile of Tauck World Discovery in the Australian market further, Tauck co-owner Robin Tauck has said. Speaking to *Travel Daily*,

Tauck said the company was "delighted" with their association with Buttrose, adding that they definitely credit part of the company's increase to her presence and their partnership.

"Ita's presence has allowed us to have a more genuine, more real endorsement experience, a believable experience.

"It's one of those non-exact sciences that you can't really figure out what it brings but certainly she's done a very genuine job of recommending Tauck," Robin added.

Tauck revealed itinerary sales for departures in the first four months of 2014 were up 47% compared to the year prior, with Australia remaining the Number 1 market for the tour company.

Australia will be the only market offering Tauck's free bonus night offer pre or post-itinerary to every passenger, unlike only to repeat clients in other markets.

"We thought it would give something extra to recognise their continued loyalty with our company," Tauck added.

Sales of the company's new river boats, with two new 'Inspiration Class' ships on track for delivery in Mar & Jun 2014, along with its Exotics range of longer itineraries were the most popular among Aussie travellers.

The new larger vessels - *Inspire* and *Savor* - will take a maximum of 130 guests on each voyage, a move aimed at providing extra space to each passenger.

Zuji Travelport switch

ONLINE agency Zuji will transition to the Travelport GDS, following the company's recent acquisition by Webjet (TD 12 Dec).

Webjet, which has had a long association with Travelport, has appointed the GDS firm as Zuji's new global distribution partner, which will see the OTA switch from its former Sabre platform.

"Zuji's leadership in Asia, where it is the number one OTA for air ticket sales in both Singapore and Hong Kong, makes it a critical component of our geographic growth strategy," said Webjet md John Guscic.

He said switching Zuji to Travelport would "ensure that we are delivering superior content to our Zuji customer base, as well as providing a streamlined workflow throughout our expanded organisation".

The migration to the new platform has already commenced and will be completed over the coming months, Guscic added.

Telstra bill shock SMS

AFTER years of frustration by international travellers, Telstra has finally introduced an SMS alert system to advise people overseas of how much data they are using while abroad.

The new system will see an SMS sent every times 20MB of overseas data is used - about \$300 worth at standard rates.

It's not unusual for overseas travellers to unwittingly run up bills worth thousands of dollars.



Window Seat

TOURISM Australia chairman Geoff Dixon may be a little touchy about his age, based on a reaction to a comment by TAMd Andrew McEvoy during ATE.

When questioned by an international journalist about the Visiting Friends & Relatives market, McEvoy replied many travellers within this category would come to Australia, stay "three or four nights with Uncle Geoff", jokingly referring to his chairman "and then go on for the rest of their holiday."

Dixon couldn't quite believe the reference or hide his amusement, quipping that he was just glad McEvoy didn't refer to him as "Grandfather Geoff".

CRUISE passengers heading under the Sydney Harbour Bridge might be exposed to a bit of human flesh coming from the Sebel Pier One, thanks to its new overwater suites, or so Accor's Peter Hook thinks.

The suites come with a sizeable bathtub, some of which are positioned precariously near windows and open balconies.

Hook made mention of the amazing views on offer from the tub, but said if you're going to get up, those more modest might want to look for any passing ships, ferries or other craft before doing so.

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Cairns next ATE host

CAIRNS will become the first regional city to host Australian Tourism Exchange when the annual roadshow heads to the North Queensland city for the first time in May 2014.

Announced late yesterday at the conclusion of ATE 2013 in Sydney, Tourism Australia managing director Andrew McEvoy said Cairns will host ATE through a collaboration between event organiser TA and major sponsor Tourism & Events Queensland.

“Queensland and Cairns are always well represented at ATE and now the destination has the opportunity to share with the world what is unique and special about their part of the Australia”.

Tourism Tropical North Queensland ceo Rob Giason said Cairns’ popularity & strong track record helped the city win the rights to host the event next year.

“Bringing ATE to Cairns in 2014 is an extraordinary coup reflecting the quality of the destination and its tourism infrastructure as well as the strong participation at ATE by the Cairns & Great Barrier Reef region over the past 13 years,” Giason commented.

ATE by the numbers

MORE than 50,000 appointments were held over the course of the four ATE conference days, described by TA managing director Andrew McEvoy as “speed dating on steroids”.

Record attendance from Asian buyers was witnessed, with 121 from China and 50 from Japan among the 750 buyers visiting.

ATE 2013 was also the first time the event was paperless, with all suppliers uploading their brochures and information sheets for electronic distribution.

QF suspend BNE/MNL

RUNWAY upgrades at Brisbane Airport has forced Qantas to axe its weekly service from the Queensland capital to Manila for a 16-month period.

QF said as a consequence of overnight maintenance work at BNE, the Philippines service will be suspended between 17 Jun 2012 and 26 Oct 2013.

Passengers holding tickets issued on/before 29 Apr flying on QF19 (BNE/MNL) or QF20 (MN/BNE) are offered a range of alternatives, but not a refund.

Linking in to Italian rail seats



AGENTS in Australia are now able to book the entire range of Trenitalia rail fares network-wide thanks to a new live connection launched last night by Rail Europe.

Available now through CIT Holidays, with Rail Plus in final stages of testing, Trenitalia’s entire suite of point-to-point fares can be booked with live seat availability, instant confirmation and 100% e-ticketable.

Rail Plus and CIT are the first two GSA’s in the world to offer the real-time Trenitalia link.

“High speed rail has revolutionised travel in Europe and particularly our industry,” Rail Europe Australasia manager Richard Leonard said.

“In 2012, more than 45,000 Australians travelled around Italy by train, a 12% increase from 2010, making it the third most popular European country for Aussie rail travellers,” he added.

Turnover from European rail sector and pass sales just in the Australian market has grown from \$20m in 2007 to \$47m last year.

The live link into Trenitalia’s entire range of fares will allow agents to book lead-in restricted fares previously unavailable in Australia, which are sometimes priced at 70% off normal fares.

On a daily basis, more than 180 trains per day operate on the Trenitalia network, each offering 574 seats with each service and linking all major Italian cities.

In addition to spacious seating and meals available on all sectors, wi-fi is available to all travellers for an additional one cent fee.

Trenitalia bookings can be made up to three months in advance.

Leonard is **pictured** above centre with Rail Plus sales and marketing manager Greg McCallum and CIT Holidays general manager Angelo Gaetani.



Customer Sales Executive

Air Vanuatu has a vacancy for a Customer Sales Executive, based in our Alexandria, NSW office.

This is a full time position with the occasional requirement to work weekends or Public Holidays.

Your primary role will be to sell Air Vanuatu services to clients, including Travel Agents, and to process reservations and issue tickets.

Applicants must have completed recognised Fares & Ticketing courses and be competent in using a computerised reservations system such as Amadeus. Experience working for an international airline would be an advantage.

Applications (CV and covering letter) will be treated in confidence and should be emailed by COB Tuesday 7th May to: mpryor@airvanuatu.com.au



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Tin Shed on Norfolk

THE recently opened three apartment Tin Sheds on Norfolk Island has earned a 5-Star status on AAA Tourism's grading system - see tinshedsnorfolkisland.com.

\$60m DRW upgrade

DARWIN International Airport will commence its \$60 million expansion from later this month.

The project will almost double the size of the current facility to 27,000sqm, creating more space for departure lounges, improved baggage systems and more check-in facilities for int'l travellers.

Last Masters spots

THE Golf Touring Company has reported a surge of enquiries and bookings for its US Masters 2014 tour following the win by Aussie Adam Scott at this year's event.

The Sydney-based wholesaler says it has just eight of 20 spots left on the trip available.

More info at www.bit.ly/gtctrip.

Far East Singapore Festival



SINGAPORE is ramping up its appeal to leisure travellers with the inaugural Far East Heritage Festival set to launch in Jul.

Running for two months, it's the first time Far East Hospitality has lent its name to the two-decade old annual Heritage festival in the city state.

Guests staying at any of Far East's eight participating hotels in Singapore between 19 Jul-18 Sep will be offered a range of value-add bonuses, encouraging them to get out and explore the city.

Far East Hospitality Group Head of Sales & Distribution Kevin Peeris said the campaign hopes to encourage travellers to consider Singapore as "more than a stopover destination" - a focus the Singapore Tourism Board has

also adopted in recent years.

Offers will include shopping vouchers, discounts at attractions, complimentary tours and more.

Launching on 07 May, the campaign will be pushed through consumer, trade and social media, at which time full details will be announced along with a specific micro-website.

Participating properties will include The Quincy Hotel, Oasis Hotel Singapore, Orchard Parade Hotel, The Elizabeth Hotel and Village Hotels in Albert Court, Changi, Katong and Bugis.

Pictured above at a special event to give media a heads-up on the roll out of the campaign is Far East's Kevin Peeris and Jodi Ryan (left) and Hayley Rottevell - both regional directors of sales.



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MARKETING AND PRODUCT MANAGER

A position has become available for a Marketing and Product Manager reporting to the General Manager of Sales & Marketing. We are looking for a dynamic person, who has the ability to develop and manage a team in a successful dynamic family business atmosphere.

This position will be responsible for developing the marketing strategies and plans for Travel the World's diverse but premium products across all mediums of marketing. These plans include wholesaler, retail and consumer marketing campaigns and working with our partners within these distribution channels to ensure our goals are met. These plans will need to meet the sales targets of Travel the World whilst also ensuring increased brand awareness. The position will also be responsible for liaising with our principal partners on plans for the Australian market in relation to marketing, product releases, sales and training. The position works very closely with other leadership positions within Travel the World.

The Candidate we are looking for will be able to demonstrate they have developed plans at a strategic level, have strong planning and time management skills and the capability to develop and manage a dynamic team. Established relationships with key retailers and wholesalers would also be favourable. A salary package including a generous incentive plan is available for this position.

ADMINISTRATION ASSISTANT SALES & MARKETING

A newly created position of Administration Assistant is available reporting to the Marketing and Product Manager. We are looking for a dynamic person who has the ability to handle all administration functions of the sales and marketing team working in a dynamic family business.

The position will be responsible for day to day administration functions including managing invoices, budgets, reports, travel arrangements, updating database systems and co-ordinating various events throughout the year. The person needs to have exceptional time management and organisation skills and the ability to prioritise work. Experience in various computer programs including CRM systems and Microsoft suite programs are required and a high level of attention to detail. We are looking for a candidate that shows initiative and has the ability to work as part of a team. A salary package including an incentive plan is available for this position.

To apply for either of these positions please forward your resume in confidence to careers@traveltheworld.com.au by the 8th May



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LHR price cap plan

THE UK Civil Aviation Authority has proposed capping aeronautical charges at London Heathrow for five years, and allow more flexible pricing at Gatwick and Stansted.

IATA slammed the plan, saying that LHR is still very expensive and imposing a "weak price cap" is "like prescribing a placebo to treat a very serious illness".

VA/TT sale completion

VIRGIN Australia and Tiger Airways Australia have extended the proposed completion date of their 60% sale plan to mid Jul.



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Your key focus will be assisting in the achievement of forecasted, profitable revenue through supporting the Business Development Team according to an agreed market development plan.

You will provide national assistance to the Operational and Sales Teams in logistically managing and sourcing rental requirements for all national new and existing customers.

You will proactively manage the sales administration process to ensure that correct procedures are followed and deadlines are met.

In addition you will have a proven track record in supporting a team in a fast paced and complex business environment. Equally important will be your focus on relationship building, providing a high level of customer service and excellent communication skills.

An in depth understanding of both corporate and travel industry market segments will be highly regarded. A high degree of capability with Microsoft Office programs is essential. Knowledge of CRS/GDS and Travel on-line booking tools will also be an advantage.

In return, Hertz Australia provides excellent learning and development opportunities along with a positive and supportive team culture.

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APPLICATIONS CLOSE ON:
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08 9479 5922 or nmollett@hertz.com

Happy Hawaiian Lei Day!



HAWAIIAN Airlines this week helped new Brisbane based agency The Village Travel in Ascot celebrate its recent opening.

The first of May is celebrated as 'Lei Day' in Hawaii, and became an official holiday in 1929 - the same year of HA's first ever flight from Honolulu.

Special Hawaiian Kukui Nut leis were flown in for the celebration, and pictured wearing them are, back row from left: Kim Knight, Viva! Holidays; Craig Andrew Reid, The Village Travel; Kay Willett, Hawaiian Airlines.

Front row: Erin Jackson and Donna Phillips, The Village Travel.

Aus families returning to CHC

CONCERNS over seismic activity has led to the family market from Australia dropping off the most in terms of visitation to Christchurch, according to the city's tourism chief, Tim Hunter.

Hunter told **TD** the earthquakes of 2011 "went on for a long time in terms of aftershocks, and that was reported widely in Australia".

Overall, Aussie visitors dropped off to the tune of 30% at their worst point, but the city has seen a 6% improvement in Australian holiday visitors over the last quarter of 2012 - the first market to report a sustained increase.

Hunter made note that "the youth market has been quite resilient because they're a bit more curious about what a city is like after an earthquake.

"We've got a very good number of backpackers coming through

Christchurch," Hunter added.

MEANWHILE, air capacity into Christchurch is down 21% on pre-quake levels of 2010, Hunter added, saying he was continually in discussions with airlines on progressive ramping up of air capacity to the city.

Average airfare prices into Christchurch during peak season are up to 9% higher than into Auckland due to airlines providing insufficient capacity.

Hunter added that the newly announced flights to the city from Perth (**TD** 19 Apr) would be a boost as the Western Australia market was "very valuable".

"It's a city that travels a lot, average incomes in Perth are about 50% higher than other states in Australia and we think we've got a different proposition," he added.



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BARA security slam

THE Board of Airline Representatives of Australia says it's strongly opposed to a planned amendment to Australian aviation security regulations which would require foreign carriers to provide a "dauntingly extensive list of matters, procedures and requisite analyses" in which they have little, if any interest or relevance. Currently airlines must include a risk context statement in their official Transport Security Program (TSP), but the proposal is that this would be extended to a Security Risk Assessment including such details as 'gaps in airport-wide security arrangements' which are "clearly outside the purview of foreign airlines operating to Australia".

Ski season marketing

TOURISM New Zealand chief Kevin Bowler has agreed more could be done to better market last minute holidays to the country during the ski season. Kiwi Discovery boss Vance Boyd last week called for TNZ to maximise potential in continuing to push the ski season into the later weeks as typically snow was still falling (**TD** 24 Apr). However, Bowler admitted many markets, such as families from Australia, were constrained by school holiday periods as to when they could travel. "Last year we had a real shortage of natural snow right through until the end of the season and then it just dumped, so it's one of those ones where there's a little bit you can do". "But definitely, there's things we can do to promote last minute decisions around buying when you've got good natural snow - so we'll look to do more of that in the next season," Bowler said.

Expedia promotion

EXPEDIA has launched a new 'OUT THERE STARTS HERE' TV and outdoor brand campaign, with a twist for members of its Travel Agent Affiliate Program. The tag line 'OUT THERE STARTS in HERE' will be promoted via selected agents wanting to participate in the Expedia promotions, with the firm claiming over half of the Australasian agency community is registered for the program.

Vale Lorenzo Modica

TRAVELSCENE American Express agency Modica Travel founder Lorenzo Modica, known among colleagues as "Laurie", sadly passed away this week. Modica started his agency in 1971 with his wife Carmela. A funeral service will be held tomorrow at St Mary's Church in Dandenong, Victoria at 1pm.

New New York JW

JW MARRIOTT Hotels and Resorts has officially launched its new landmark JW Marriott Essex House property in New York. Formerly operated by Jumeirah, the 40 storey 509-room hotel is located on Central Park South and first opened in 1931. It's the first JW Marriott in NY.



Accommodation Updates

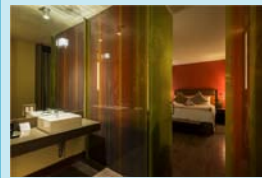
WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Quest has increased its offering for the extended stay business traveller in Adelaide, opening its seventh property in the SA capital with the **Quest Franklin Street** recently. The new build property is in response to growing demand from business travellers, and offers a number of one-, two- and three-bedroom self-contained apartments, with kitchen facilities, Foxtel, Wi-Fi & LCD TV.



A two-year project which has seen a complete upgrade to all rooms, restaurant terrace, pool and guest lifts will reach its conclusion this month at the **Metro Hotel Sydney Central**. The company's flagship property now offers 220 Superior and Deluxe category rooms and was completed progressively floor by floor. The hotel has also implemented a 100% smoke-free policy throughout.



Located steps from Rodeo Drive, Beverley Hills' newest hotel is the **Sirtaj Hotel**, which recently opened in the trendy LA suburb. The property consists of 32 exotic rooms with many modern amenities including Lavazza coffee/espresso machines. Farmers Markets ingredients feature on the menu in the hotel's restaurant, with Grab N Go Breakfast Boxes also offered to busy guests.

WIN A COPY OF "INFERNO"



Every day this week, we're giving one lucky reader the chance to win a copy of Dan Brown's "Inferno", courtesy of **Random House Australia and Italian Government Tourist Office**.

Dan Brown's new novel, "Inferno", features renowned Harvard symbologist Robert Langdon and is set in the heart of Europe, where Langdon is drawn into a harrowing world centred around one of history's most enduring and mysterious literary masterpieces.

To win, simply be the first person to email the correct answer to the question below to: inferno@traveldaily.com.au.

Complete the name of the second book in the Robert Langdon series – "The Da"

Congratulations to yesterday's lucky winner, Joanne Karagiorgas of Avis Australia.



Agents getting Red in the Centre



ABOVE: This group of agents spent a few days roaming the vast open space in the centre of Australia during an exciting famil to the Northern Territory recently. The group was hosted by Tourism NT, Sunlover Holidays and AAT Kings.

Over four days, the group visited Alice Springs, Kings Canyon and Ayers Rock, with highlights being the Sounds of Starlight Theatre, quad-biking at the Kings Creek Station & walking in Kings Canyon. The group also visited the Uluru Kata Tjuta and saw the lands from above on an Ayers Rock

helicopter experience. **Pictured** above with Uluru in the distance, in the back row from left are: Sierra White, Travelworld Coffs Harbour; Stephanie Hutchinson, HWT Alexander Heights; Laura Jane Phillips, HWT Oakleigh; Kelly-Anne Sonner, HWT Caloundra; Andrea Dillon, Travelworld Geelong & Abraham Khoury, Travelscene Merrylands. In front: Julie Durovic, Sunlover Holidays; Marie Farrugia, Modica Travel Service; Yuri Cherniavsky, Corporate Travel Headquarters Sydney and Marine Scholtz from HWT Cootamundra.

New UA craft order

UNITED Airlines has placed a firm order for 30 Embraer-175 jets, with an option for 40 more, with the combined order valued at US\$2.9 billion at list prices.

APT Royal Experience

APT has introduced a new Royal Experience product offering for its just released 2014 European River Cruising program.

Signature experiences include a Royal invitation to the Berg Nymphenburg castle of Germany's Princess Heide von Hohenzollern, a tour and opera recital of the Hungarian State Opera House, a truffle hunting tour and tasting in the French village of Grignan and private access to Vienna's newly renovated City Palace.

'SuperDeals' representing a saving of up to \$6,400 per couple are available for bookings deposited before 31 Oct 2013.

Mackay luring Sydney

TIGER Airways and Mackay Airport have joined forces to launch their first joint marketing campaign to tempt Sydneysiders to holiday in the region.

The campaign will see a number of three-day holiday packages designed and promoted in combination with Tiger airfares and connections to local Whitsunday island resorts.

Bookings will be open to 07 May via the Tiger Airways and Mackay Airport websites.

Direct thrice-weekly flights between Sydney and Mackay were launched by the low-cost carrier last year (**TD** 17 Oct).

Vic top achievers meet The Rock



A VISIT to the iconic Alcatraz in the middle of San Francisco Bay was a popular favourite among attendees on this recent US famil.

Hosted by Adventure World and flown with Air New Zealand, this group of top-sellers from Victoria enjoyed their visit to the attraction known as "The Rock".

As part of the trip, the group took part in a self-drive itinerary of California and Nevada which took them to the scenic Lake Tahoe region, Yosemite National Park, wine tasting in the Napa Valley and of course, to the 'City by the Bay' - San Francisco.

Pictured above on arrival at the notorious, historic and equally famous prison, from left is Emma Hardy, FC Sunshine; Rebecca Reichspfarer, FC Parkmore;

Travis Graham, Adventure World; Janine Van Der Meer, FC Novice Trainer; Lou Larsson, FC Product Manager; Kate Kilpatrick, FC Bentons Square; Nicole Worrell, FC Ashburton; Claire Jacobson, FC First & Business; Shaun Saffarese, FC Highpoint; Annie Panit, FC Plenty Valley and Genie Letsas from FC Brighton.

City taxes in force

BERLIN will implement a 5% city tax on tourist hotel stays from 01 Jul, it has been announced.

The levy will apply on overnight stays in hotels, hostels and other accom including camping sites, however business related stays will be exempt from the charge.

Revenues of €25m (AU\$31.7m) per year is expected to be generated through the new tax.

ELSEWHERE, state legislators in Hawaii have reportedly voted to make the state's 9.25% hotel room tax permanent.

The levy was originally imposed to cover budget shortfalls, with strong revenues cited as a reason for making the tax permanent rather than allowing it to expire in 2015 as was originally planned.

Preferred sales jump

RESERVATIONS revenue from Preferred Hotel Group member hotels jumped 24% year-on-year for the first quarter in 2013, the company has announced.

The group welcomed 22 new members to the fold over the same period of time.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Travel Daily CRUISE **Pharmacy** **Travel Daily TV** **business events news**

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WIN A HOLIDAY TO HAWAII, THE BIG ISLAND

To avoid confusion with the name of the entire state, the island of Hawai'i is often called the "Big Island," and what an appropriate name it is. Nearly twice as big as all of the other Hawaiian Islands combined, its sheer size can be inspiring.

This month Travel Daily is giving readers the chance to win a holiday to the island of Hawai'i, courtesy of Hawaii Tourism Oceania, Hawaiian Airlines and Hilton Waikoloa Village.

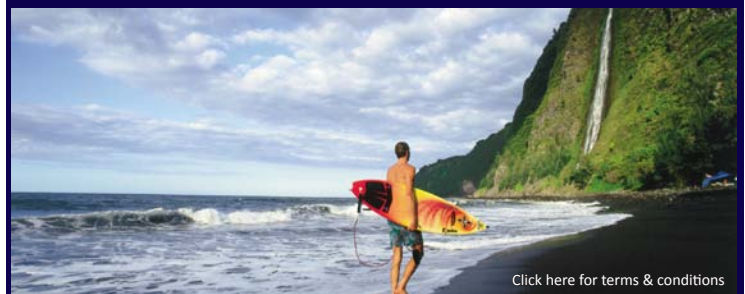
The prize includes two return economy airfares from Sydney to Kona via Honolulu with Hawaiian Airlines, six nights accommodation at the incredible Hilton Waikoloa Village and return airport transfers with a flower lei greeting on arrival.

Each day Travel Daily will ask a Hawaii-related question – just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this inspiring Hawaii holiday.

Email your answers to: hawaii@traveldaily.com.au.

Q.1: Hawaii, the Big Island, is also known as the 'Island of _____'

Hint: www.gohawaii.com/au/big-island



[Click here for terms & conditions](#)

HAWAII TOURISM
OCEANIA



HAWAIIAN
AIRLINES

Hilton
WAIKOLOA VILLAGE



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QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au

**INCREASE YOUR EARNING POWER
WHOLESALE TRAVEL CONSULTANT
SYDNEY CBD – \$70k OTE**

Join this dynamic and progressive wholesale travel company based in the CBD. You will be selling international travel packages worldwide, using Galileo and Calypso. This is a fun and supportive team, who work hard and play hard! You will receive a commission for every booking made – an average consultant will earn \$70k, top consultants are on six figures! Excellent career progression opportunities, fantastic training and development opportunities. Apply for this great role today and watch your bank balance soar!

***NEW* ARE YOU A GDS EXPERT?
TECHNICAL SERVICES EXECUTIVE
SYDNEY CBD – \$65k SAL PKG**

This exciting new role, gives you the chance to use your technical expertise to its greatest potential. You will be working with a leading travel technology company and will be responsible for supporting new and existing clients by providing technical support throughout the implementation process. Min 2 years helpdesk experience and high level GDS skills are a must. You will also have strong analytical skills and excellent communication skills. Interested? Send your CV to AA Appointments today to find out more....

**LOVE GOING TO WORK EACH DAY!
RETAIL TRAVEL CONSULTANT
MELBOURNE (INNER) – SALARY PACKAGE DOE**

Are you an experienced travel consultant looking for a change? Do you pride yourself on your customer service skills & personal appearance? Enjoy selling leisure travel? Then this is for you. Our client is looking for an experienced retail travel consultant to join their incredible team. You will enjoy selling international & domestic travel and know the secrets of giving exceptional customer service. A min 2 years retail travel experience selling international & domestic travel, be customer service focused and at least one GDS req.

**WORK IN THE WORLD OF ENTERTAINMENT
GROUPS TRAVEL CONSULTANT
MELBOURNE (INNER) – SALARY PACKAGE UP TO \$65K DOE**

Are you passionate about music & listening to different bands? This award winning boutique entertainment Travel Company is looking for an enthusiastic & talented consultant to join their team. You will have the opportunity to book the hottest band tours around Australia, arrange national music festivals and work with local production and media companies. 2 years corporate or entertainment travel experience, strong GDS skills & a positive attitude essential. Contact AA Appointments today to find out more!

**FARES & TICKETING CONSULTANT
WHOLESALE RESERVATIONS CONSULTANT
MEL (STH EAST) – SALARY PACKAGE UP TO \$45K (DOE)**

Rare opportunity for a fares & ticketing specialist to join this award winning wholesale travel company. Career progression & more on offer! As a part of the dynamic team you will be responsible for handling all aspects of flight ticketing. You may also assist in calculating taxes, additional collection charges and fares advice to inside reservations agents. Min 18 months travel industry experience WITH fares & ticketing experience (or Fares & Ticketing 1 & 2 certificate), GDS Skills & exceptional problem solving skills required.

**CUSTOMER SERVICE WITH A DIFFERENCE
CUSTOMER SERVICE CONSULTANT
MEL (INNER) – SALARY PACKAGE UP TO \$50K**

Join one of Melbourne’s fastest growing travel companies in this rare position that will see you move away from everyday face to face consulting into a more customer service driven role. Responding to customer queries both via phone and email the essential component of this position is to ensure you deliver an exceptional customer service experience for each and every client. Strong Galileo skills and minimum 12 months industry experience essential. Working on a rotating roster you will be rewarded with a fantastic salary package.

**A SOUTHERN DELIGHT
RETAIL TRAVEL CONSULTANT
SOUTHERN BRISBANE SUBURBS – 12 MONTH CONTRACT**

Love retail travel consulting but want to be a little closer to home? Then check out this hot opportunity. We are currently looking for an experienced retail travel consultant to come and join this boutique travel agency on a maternity leave contract. You’ll love handling the travel plans for a range of leisure clientele. Enjoy top \$\$, superb famils and a friendly and fun working environment. Min 12 months retail travel consulting experience and GDS skills a must along with the flexibility to work Sats on rotation.

**FABULOUS WITH FARES
AIRFARE PRODUCT CONSULTANT
BRISBANE CBD – \$55K OTE**

Are you whiz at airfares? Know the ins and outs of reading a fare sheet? Well this rare travel position is for you. Located in the hustle and bustle of the CBD you will be responsible for deciphering fares sheets and rules, loading airfares, problem solving and assisting internal and external clients. A top salary package, Mon – Fri hours, career progression and ongoing training are just the beginning of the benefits you’ll enjoy. A love for airfares and Galileo skills will be a must! Call to find out more.



TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

FARES AND TICKETING SPECIALIST - TEMP ROLE
SYDNEY CBD BASED - AMADEUS ESSENTIAL
HOURLY RATE + SUPER + TEMP REWARDS.

Our client is an award winning Travel Company wishing to recruit a dynamic & customer service-orientated fares and ticketing professional to join their team in Sydney. This temporary position is to provide coverage during this extremely busy time. You will be available to start ASAP. You will have a minimum of 2 years Amadeus experience combined with at least 2 years practical experience in the use of a major GDS/CRS reservation system and you will have completed IATA Fares and Ticketing I and II. With your amazing flexible attitude you will hit the ground running.

WORLD-WIDE TRAVEL RESERVATIONS
SYDNEY CBD - 6 WEEK TEMP ROLE.
HRLY RATE + SUPER.

Our client, a leading Australian Travel Company is looking for an experienced International Reservations Agent skilled in CALYPSO Reservations to handle a very busy and fast paced office environment. As a temporary reservations agent you will be assisting the travel team with wait list requests and re-confirmations, queue management, chasing suppliers and any other additional adhoc support functions. This is a vibrant team that knows how to work hard and play hard too! You will have a minimum of 2 years travel industry experience and be available to start work ASAP!

TEMP IN THE HEART OF THE CITY!
RETAIL TRAVEL CONSULTANT

PERTH (INNER) – HOURLY RATES \$20.00 - \$25.00PH

Our client, an awarding winning travel company, is seeking an experienced travel consultant to join their busy agency located in the centre of the city. Due to start ASAP, you will be working Monday to Friday hours for the entire month of May. To be eligible for this position you must have a minimum of 12 months retail consulting experience, Galileo and TUD knowledge and excellent customer service skills. In addition to enjoying the city buzz, you will be rewarded with a very generous hourly rate and be working in a fun and passionate team!

THE SOLUTION YOU HAVE BEEN LOOKING FOR!
TRAVEL CONSULTANTS

MEL (VARIOUS) – HOURLY RATES \$20.00 - \$25.00PH

Are you looking for a new challenge but not sure what to do next? Here at AA Appointments we can help point you in the right direction! Whilst we find you that 'ideal' new permanent position, enjoy the benefits of temping. Temping will give you top hourly rates, interesting and diverse working environments, flexible hours, the opportunity to enhance your existing skills and in some cases temping roles can lead to permanent opportunities! All you need is to be eligible for temp work with min 12 months industry experience, have Sabre, Galileo or other CRS skills!

FIVE STAR TEMP NEEDED
RETAIL TRAVEL TEMP
GOLD COAST– TOP HOURLY RATE

Here's the chance to temp at a reputable Gold Coast travel agency for a national travel leader! Working Mon- Fri hours along with Sats on rotation you will be handling leisure consulting, administration and new walk in bookings. Car parking is available along with a top hourly rate and the possibility of temp to perm! To grab this exclusive temp role you will need min 12months retail travel industry experience, strong Galileo skills and excellent customer service skills. Get in quick! This assignment starts Monday 6th May. Call today to be in the running.

GALILEO GURUS WANTED
TRAVEL TEMPS

BRISBANE – UP TO \$25/HR + SUPER

Are you a Galileo Guru? An experienced travel consultant? Then we need you! We are currently looking for an experienced travel consultant for assignments on an ongoing temping basis. From suburb to CBD locations, boutique brands and global leaders –there is sure to be an assignment for you. You'll be responsible for handling existing and new walk in leisure clients. Galileo skills along with a min 18months travel consulting experience required. Enjoy a top hourly rate, weekly pay and the flexibility of work/ life balance!

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari
NSW & ACT
Ph: 02 9231 6377

Regina Johnston
QLD & NT
Ph: 07 3229 9600

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VIC, WA & SA
Ph: 03 9670 2577

temps@aaappointments.com.au brisbane@aaappointments.com.au meltemps@aaappointments.com.au

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Ben Carnegie

Event Operations Manager - Sydney

- ▶ Sydney based event agency
- ▶ Domestic & international events
- ▶ Salary from \$100K + super

Join an events agency that works with you to ensure they understand your business objectives and strategies. They believe this is key to having a successful working relationship and furthermore a successful event program.

A snap shot of what the role involves: Client concept meetings, overseeing all event programs in the business, staff training, budgeting, supplier management and management of a team of 25+ staff. All operations - no sales!!

Due to the seniority of the role, an event agency background is essential and experience with domestic conferences and international incentive programs will be highly regarded.

Call or [email](#) Ben Carnegie for more details

New Venture Manager - Domestic Tourism

- ▶ Unique and autonomous role
- ▶ Sydney based with a national focus
- ▶ Salary to \$80K + super + bonuses

A unique opportunity for someone with an entrepreneurial mind to take on this newly created role involving marketing, identifying new revenue streams & developing strategy.

Call or [email](#) Ben Carnegie for more details

Senior Corporate Consultant - Brisbane

- ▶ Centrally located in the CBD
- ▶ Large single account, GDS experience essential
- ▶ Salary from \$50K + super + incentives

The time has come for you to join a well respected and global travel management co. Be first point of contact and work as part of a team managing an existing account.

Call or [email](#) Ben Carnegie for more details

Tele-Sales Executive - Sydney

- ▶ Young and vibrant online company
- ▶ All leads provided
- ▶ Salary \$65K + super. OTE \$100K++

Join the market leader in the latest & greatest of daily deal sites. They seek an experienced business developer for their travel team to secure deals to advertise on their website.

Call or [email](#) Ben Carnegie for more details

Senior Cruise Consultant - Sydney

- ▶ Sydney inner west location, on site parking
- ▶ Monday to Friday - no weekends!
- ▶ Excellent working conditions and team

Is it the passion for cruising that gets you out of bed every day? This is a rarely offered opportunity to work within this multi award winning travel agency who specialise in cruise.

Call or [email](#) Sandra Chiles for more details

Trade Sales Manager - Sydney

- ▶ Award winning major attraction
- ▶ 2 year contract
- ▶ Salary \$82K package

Our client is a major attraction and well-loved Sydney icon. They seek a Sales Manager who is well connected across domestic inbound, wholesale, cruise & education sectors.

Call or [email](#) Ben Carnegie for more details