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Offer ends 11:59pm (AEST) 9 May 2013 unless sold out prior.

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Travel Daily

First with the news

Friday 3rd May 2013

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QF global sale launch

QANTAS is offering special fares to destinations across the globe, with deals available across the QF network for the next 7 days.

The network-wide sale includes all classes of travel and is valid for a range of both domestic and international routes operated using Qantas metal.

As an example, Melbourne-Sydney economy fares lead in at \$89 including luggage, in-flight entertainment and refreshments, while London Heathrow business class fares are on offer from Sydney for \$6999 valid for all dates through until 31 Jan 2014.

The sale finishes on 09 May unless sold out earlier, and "points plus pay" options are also being offered on qantas.com.

See the **front full page** of today's *Travel Daily* for details.

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AF c'share switches to EY

AIR France has expanded its global relationship with Etihad, with the AF code to be placed on EY's Australian services.

The move bolsters connectivity for Air France customers into Australia, after Qantas dropped its extensive codeshare relationship with Air France over Singapore in favour of the new

Emirates alliance last month.

Effective immediately, the AF code will be placed on Etihad services to Melbourne and Sydney, meaning AF will sell seats all the way through from Paris on Etihad metal, including EY's double daily flights between Abu Dhabi and Paris-CDG.

Air France said it also shortly expects to be able to place its AF code on Etihad flights between Brisbane and Singapore - which would connect with AF's own Singapore-CDG services.

The expanded relationship between Etihad and Air France also includes the AF code being placed on EY services to Khartoum and Kathmandu in addition to Colombo, Mahe (Seychelles) and Male (Maldives).

Etihad codeshares on Air France services from Paris to Oslo, Stockholm, Bordeaux, Madrid, Nice, Toulouse and Copenhagen, and expects to shortly add Lisbon and Marseilles.

Scenic Canada 2014

SCENIC Tours has this morning released a "strictly limited earlybird pre-release" on its 2014 Canada and Alaska program.

Itineraries for next year are available at 2013 prices, and customers who book now are guaranteed the very best Earlybird offer, even if it changes.

They will also be able to enjoy any special upgrades released in the full brochure, with prices on the 18 day *The Canadian Rockies & Alaskan Cruise* from \$9695ppts including flights, activities, events, transfers and tipping.

More info on 1300 723 642.

ATM kicks off Mon

THE Qantas-Emirates alliance has resulted in significant interest from the Australian travel trade in this year's Arabian Travel Market which kicks off in Dubai on Mon.

Key Australian players will be attending the event as buyers, while **TD** will also be coming to you from ATM next week.

Wyndham TRYPs out

WYNDHAM Hotel Group has announced plans to introduce its TRYP by Wyndham hotel brand to Australia, with a new property in Brisbane's Fortitude Valley to open in mid-2014.

TRYP by Wyndham offers "contemporary unique lodging options" around the globe, with the move a key milestone in Wyndham's local expansion.

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Virgin australia

*Travel from Melbourne and Brisbane is also available with our codeshare partner Virgin Australia.

Reynolds to London

OUTGOING Cox & Kings Australia ceo Steve Reynolds has been appointed to the London-based role of general manager for Back-Roads Touring.

Back-Roads md James Nathan said Reynolds joins in an exciting phase, with the business currently experiencing almost 100% annual growth.

Reynolds will take up his new post in London on 19 Jun.

Another great issue

Travel Daily today has seven pages of news & photos, a front full page promoting the **Qantas Global Sale** along with full pages from: (**click**)

- AA Appointments jobs
- Swiss Travel System
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Flight Centre TTV up 9%

FLIGHT Centre has followed up yesterday's surprise profit upgrade with revelations this morning that its year-to-date turnover in Australia is up 9%, "in a market that some competitors have described as 'flat'".

In a presentation prepared for a Macquarie Securities conference, FC cfo Andrew Flannery again highlighted the company's performance, including claims that it's winning market share in both leisure and corporate travel.

Flannery revealed further details of the 'Consultant Select' model which links online users of the Flight Centre website to a particular consultant who can provide the human touch to assist before and after bookings.

Despite the shifting

environment, the development of Flight Centre's blended leisure model "is not likely to affect shop growth in the short-medium term," with the network currently growing about 6% per year.

Flight Centre is also targeting market share gains in corporate travel, with an estimated 20% share already in Australia.

New initiatives being rolled out by FCM include traveller tools, while there's a "TMC of Tomorrow" project underway.

Interestingly, Flannery also addressed the Australian dollar, pointing out that there is "no correlation" between the company's Australian results and the strong currency.

Record results were also achieved when the dollar was trading at US\$0.70, with the main leisure travel demand drivers being cheap fares and consumer confidence.

Travellers are more likely to adjust 'at destination' spending if the dollar fluctuates, upgrading their plans if the dollar is stronger, he said.

The presentation also noted that Flight Centre aims to stimulate Australian domestic tourism, which is still its largest individual travel sector, but adds that there are "structural challenges to be overcome".

And while there are some vertical integration opportunities such as 'at destination services,' Flight Centre has no plans to operate flights or own hotels.

Sunlover Aussie sale

SUNLOVER Holidays has partnered with Accor Hotels and Virgin Australia in a "massive four week Australian holiday campaign" launching tomorrow.

Heavily discounted holiday deals will be offered across the country, with a range of value adds such as free nights, upgrades and late checkout - for full details see www.sunloverholidays.com.au.



Travel the World has been operating as a General Sales Agent in Australia for over 30 years, providing discerning travellers with unique luxury experiences. From premium cruise holidays on the world's best cruise lines, to enriching historic and cultural tours, to indulgently luxurious resorts, Travel the World caters to our clients' every need.

MARKETING AND PRODUCT MANAGER

A position has become available for a Marketing and Product Manager reporting to the General Manager of Sales & Marketing. We are looking for a dynamic person, who has the ability to develop and manage a team in a successful dynamic family business atmosphere.

This position will be responsible for developing the marketing strategies and plans for Travel the World's diverse but premium products across all mediums of marketing. These plans include wholesaler, retail and consumer marketing campaigns and working with our partners within these distribution channels to ensure our goals are met. These plans will need to meet the sales targets of Travel the World whilst also ensuring increased brand awareness. The position will also be responsible for liaising with our principal partners on plans for the Australian market in relation to marketing, product releases, sales and training. The position works very closely with other leadership positions within Travel the World.

The Candidate we are looking for will be able to demonstrate they have developed plans at a strategic level, have strong planning and time management skills and the capability to develop and manage a dynamic team. Established relationships with key retailers and wholesalers would also be favourable. A salary package including a generous incentive plan is available for this position.

ADMINISTRATION ASSISTANT SALES & MARKETING

A newly created position of Administration Assistant is available reporting to the Marketing and Product Manager. We are looking for a dynamic person who has the ability to handle all administration functions of the sales and marketing team working in a dynamic family business.

The position will be responsible for day to day administration functions including managing invoices, budgets, reports, travel arrangements, updating database systems and co-ordinating various events throughout the year. The person needs to have exceptional time management and organisation skills and the ability to prioritise work. Experience in various computer programs including CRM systems and Microsoft suite programs are required and a high level of attention to detail. We are looking for a candidate that shows initiative and has the ability to work as part of a team. A salary package including an incentive plan is available for this position.

To apply for either of these positions please forward your resume in confidence to careers@traveltheworld.com.au by the 8th May

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Chile to promote contrasts

AUSTRALIA will be one of 11 priority markets targeted in a new tourism promotional campaign designed by Turismo Chile, to focus on "emotional contrasts" of the South American nation.

The promo was launched during last month's World Travel Market Latin America, held in Sao Paulo, Brazil, and is aimed at further building on a 13% year-on-year jump in int'l arrivals during 2012.

Chile's diversity and cultural contrasts will play a major focus in the campaign, as well as the geographical & climatic features including mountain trekking, river rafting, skiing in the Andes and exploring Easter Island.

Fronting the campaign will be a series of images utilising humour and irony to engage audiences, under experiential sub-headings of Natural Inspiration, Culture & Heritage, Flavours & Wine, Health & Wellbeing and more, across print media and online spaces.

EK name changes

EMIRATES has implemented a new Name Change policy with immediate effect for any new name corrections.

Ticket reissues due to incorrect spelling is permitted in the "case of genuine name error", charged at \$60 per person.

Pax can be rebooked in a new PNR in the same booking class at the original ticketed fare plus any extra taxes when issued on EK (176) ticket stock.

If seats are not available, agents must call Emirates Reservations who will assist with merging seats into a new PNR, prior to reissue.

Burj Khalifa, take 2?!

OWNERS of the world's tallest tower, the 828 metre high Burj Khalifa, are mulling an even taller tower for the UAE.

"We may try to build something a little taller," Emaar Properties chairman Mohamed Alabbar said this week.

"The emirate needs another tall building," Alabbar stated.

Qantas fare sale app

QANTAS has this week released a new free App for Apple iPhone devices, inviting the airline's customers to "take control of your travel and never miss out on the perfect deal".

The comprehensive Qantas Airways App allows users to browse best fares, search and book flights, as well as creating personalised alerts to be notified whenever fares on particular routes of interest fall below a preferred price level.

Accommodation is also available, with the ability to search and book more than 100,000 hotels worldwide.

Flight bookings can be viewed, the app can be utilised to check in for most domestic flights with boarding passes added to the iPhone Passbook, and up-to-the-minute flight status is also available.

Frequent flyers can also see their points balance and next flight from the home screen.



Window Seat

MAYBE working in-flight isn't such a great idea.

A British academic has warned that "mental tasks are impaired at high altitude," and suggested that it's unwise to make any big decisions in the air.

David Gradwell from King's College London is the UK's first professor of aerospace medicine, and will lead a team looking at advice given by GPs to passengers before travel.

He said studies had also shown that memory is also affected at 35,000 feet.

"It's perhaps not where you want to make the most important decision of your life.

"Those of you who are looking forward to having internet in the air might want to think twice about sending that email to your bank manager," he said.



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Travel Daily on location in Singapore

Today's issue of TD is coming to you from Singapore's Fullerton Hotel, where Orient Express Travel Group's Select conference is taking place.

TRAVEL agents from across Australia are today flying into Singapore for the annual Select Travel Group conference.

There are currently more than 300 members in the group - mostly Chinatown travel agencies in Melbourne, Sydney, Brisbane, Adelaide and Perth.

Partners addressing attendees will include Sabre Pacific, Singapore Airlines, QBE, China Southern and Cathay Pacific.

The conference kicks off this afternoon - follow our [Facebook](#) updates over the weekend and see Mon's issue for all the details.

QF losing market cut

THE Qantas Group saw its share of international passenger traffic slip more than 2 percentage points year-on-year in Feb, according to new govt figures.

The combined Qantas Airways, Jetstar and Jetstar Asia pax traffic accounted for just over a quarter of all overseas flights in Feb, at 25.2%, down from a 27.3% slice of the market last year.

Separately, Qantas Airways' pax share was down 1.7% to 17.2%, but is still maintaining the lions' share of the international market.

QF was followed by Singapore Airlines (9.6%), Emirates (8.5%), Air NZ (8.1%) and Jetstar (7.7%).

The Bureau of Infrastructure, Transport & Regional Economics data showed there was a 4.4% spike in overall int'l scheduled traffic, up to 2.3 million, as total seats increased 2.8%.

Passenger load factors on int'l flights in Feb rose by nearly two points, up from 75.8% in 2012 to 77.6% this year.

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New DXB hub cost Qantas \$50m

QANTAS ceo Alan Joyce today revealed that transferring the hub for QF's European flights from Singapore to Dubai has cost about \$50 million.

While the new alliance with Emirates is "central to our turnaround plan for Qantas International," he also confirmed the airline was seeing "aggressive short term responses from our competitors".

Speaking at an investor conference, Joyce hinted at pressures on profitability during the normally quieter second half of the financial year, but stressed that over the longer term the EK partnership would deliver benefits across all parts of the group - including loyalty, where partner airline redemptions have already doubled.

MEANWHILE, as well as major investments in the international business, Joyce reiterated the airline's commitment

to "maintaining our profit maximising 65% market share" in the domestic market.

Joyce said the tough current environment, with a high degree of capacity growth, is pushing down yields and profitability.

While there's no improvement expected this half, the situation is alleviating, with a healthier position expected in 2013/14.

He outlined ongoing initiatives to maintain QF's strong domestic position, with leading on-time performance, domestic A330 flatbeds, new IFE for all east-west services and refreshed economy.

"Quite simply this will represent the best domestic offering anywhere in the world," he said.

Apply for T-QUAL

THE Federal Govt will close off applications for the latest round of T-QUAL grants at 5pm today - see www.bit.ly/TQUAL2013.



The Business Class Sale.

Visit qantas.com/agents or speak to your Qantas Account Manager.

Offer ends 11:59pm (AEST) 9 May 2013 unless sold out prior.

Mantra 'chat' success

MANTRA Group is revelling in the success of deploying the 'LivePerson' chat solution to its online offering, reporting a 40% uptick in campaign conversions since its deployment.

The real-time engagement solution is used to drive traffic to the Group's 112 Peppers, Mantra and BreakFree properties in Australia and New Zealand.

Mantra says the intelligent platform is able to detect when a customer is in need of assistance during the booking process, and can offer 'live' help to ensure a successful transaction, supporting data suggesting a visitor is six times more likely to book if they interact with a live chat agent.

Since rolling out LivePerson, Mantra Group has witnessed a 5% increase in total revenue.

TripAdvisor cruise buy

CRUISE comparison guide and booking engine CruiseWise has been acquired by travel website, TripAdvisor.

The business will be blended into TripAdvisor's own online cruise brand, Cruise Critic.

"The cruise industry continues to grow in popularity and we are delighted to be able to further strengthen our Cruise Critic business with this move," TripAdvisor ceo Steve Kaufer said.

CruiseWise "will enhance our ability to help travellers find their perfect cruise at a price that suits them with seamless links to our booking partners," he added.

Dallas hits Melbourne

INDUSTRY partners are invited to attend the first ever Dallas Convention and Visitors Bureau cocktail function, to be held in Melbourne on Wed 08 May.

The event will be held at the InterContinental Melbourne The Rialto from 6pm to 8pm.

RSVP by email to Geoffrey Hutton at dallasevents@kentmarketing.com.au.

Virgin rewards Tassie pioneers



TO CELEBRATE Andrew Jones Travel's 20th birthday (**TD** Tue), Virgin Australia, official airline partner of *Legally Blonde The Musical*, arranged a surprise visit with the stars of the show Lucy Durack and Rob Mills.

The stars presented two return flights on Virgin from Hobart to Melbourne and to see the show which opens in the Vic capital on next week, on 09 May.

The lucky winners, Richard

Kemp & Sarah Mansfield (centre) are pictured with Lucy Durack and Rob Mills.

WIN A COPY OF "INFERNO"



Every day this week, we're giving one lucky reader the chance to win a copy of Dan Brown's "Inferno", courtesy of Random

House Australia and Italian Government Tourist Office.

Dan Brown's new novel, "Inferno", features renowned Harvard symbologist Robert Langdon and is set in the heart of Europe, where Langdon is drawn into a harrowing world centred around one of history's most enduring and mysterious literary masterpieces.

To win, simply be the first person to email the correct answer to the question below to: inferno@traveldaily.com.au.

What is the title of the fourth book in the Robert Langdon series, out 14 May 2013?

Congratulations to yesterday's lucky winner, Ange Reid of Virgin Australia.



Travel Daily

First with the news

Travel Daily, Australia's favourite travel publication, is currently recruiting for an administrative and advertising assistant. This is a full time role, working from our offices in Epping, NSW.

This entry-level position involves assisting our team with a wide range of duties ranging from answering the phone, banking, handling enquiries, generating reports, managing appointments and other general office activities.

Desktop publishing is also involved and you will be trained in use of our in-house system to assist with preparation of advertising and other features in our portfolio of newsletters.

You will have experience with computers and a sound knowledge of Microsoft Office products, and some familiarity with publishing programs would be an advantage.

We are looking for someone who has good verbal and written communication skills, is reliable and friendly and who has a willingness to learn and a desire to progress within the company.

A salary package of up to \$35,000 + superannuation is on offer for the right candidate.

Send your resume with a covering letter to jobs@traveldaily.com.au by Friday 10th May 2013.

Administrative and Advertising Assistant

Swissotel for Dhaka

A NEW-BUILD Swissotel hotel has been announced to open in the Bangladesh capital in 2018.

The 375-room Swissotel Dhaka will be the first Swissotel Hotels & Resorts property in the country, and builds on the group's recent growth in "dynamic markets," including China, India and Russia.

Free NT kids flights

JETSTAR is offering free flights for children aged 2-12 if booking from a select range of air & land family packages before 06 May.

Deals require a minimum of two paying adults to fly to either Darwin or Alice Springs, with up to two accompanying kids flying at no cost - www.bit.ly/JQNTdeal.

AI delays Dreamliner

AIR India has pushed the return of service of its 787 *Dreamliner* aircraft from the planned restart date of 16 May to 22 May.

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Viva! delivers Hong Kong magic



HONG Kong Disneyland turned its magic up a notch for a group of Jetset Travelworld agents, who hit up the city recently for some fun in the famous Disney style.

Run by Viva! Holidays and flown to Hong Kong on Virgin Atlantic, the group also spent some time in the city itself, getting to know properties such as the Langham Place Mongkok.

A later visit to the Langham Hong Kong saw the group invited into the kitchen to help whip up some dim sims with the hotel's

Wilderness brochures

WILDERNESS Safaris has launched a new series of brochures featuring a wide range of safari camps and experiences as well as an eco-tourism focus.

resident chefs.

The local markets were also a highlight, with the group busily pottering among the wares and authentic goods on display.

Then came Disneyland, where a character breakfast at the Enchanted Garden Restaurant ensured the group was ready for a big day in the theme parks, and at which they were introduced to Mickey, Goofy and Daisy Duck.

The group are **pictured** above with Mickey Mouse, who happily obliged for a group photo.

Indochina film series

A **NEW** series of travel videos showcasing Vietnam & Cambodia has this week been launched by Travel Indochina.

The films promote the company's Small Group Journeys and look into the unique cuisine, transport & destination highlights on offer with the company.

Hanoi, Hoi An, Halong Bay, Siem Reap, Phnom Penh and the temples of Angkor Wat are among the selection of videos now available for viewing.

"We hope this helps bring the experience as alive for them as it does for us," Travel Indochina managing director Paul Hole said.

To see the collection of videos, head to www.bit.ly/tivideos.

Transformers to open

UNIVERSAL Studios in Orlando, Florida will officially open its new Transformers: The Ride - 3D attraction on 20 Jun, the park said.

A special Facebook app has also been launched to prepare fans of the franchise for the new ride, offering a sneak peek at the thrills guests will experience on the ride.

US long-haul upgrade

STAR Alliance carrier US Airways has rolled out a series of upgrades to its international service offerings.

Economy Class passengers will now receive free headsets and a wine selection with main meals, while Business Class pax will see enhanced amenity kits on long-haul services to Europe, South America and transatlantic flights.

North-West characters

AUSTRALIA'S North-West Tourism has expanded on the success of last year's Kimberley Characters campaign by unveiling four new locals promoting the region to visitor markets.

They include Lake Argyle Pioneer Charlie Sharp, Indigenous tour guide Brian Lee, Kimberley Coast adventurer Ebony Muirson and Broome local Daryl Roberson.

Videos on each character have been produced highlighting the connection each shares with their Kimberley surroundings.

A competition offering a chance to spend a week in the region has been launched, with entries open until 10 Jun.

See www.bit.ly/anwteasers.

Technology Update

Today's Technology Update is brought to you by Amadeus IT Pacific.

One Partner, many choices



As technology becomes more integral to our lives the need for technology with personality gets stronger-

by that I mean an experience that is personal and relevant to our lives.

In our "Shaping the Future of Travel in Australia"; the four BIG travel effects" report we found that consumers are becoming more independent in their travel experience – from research to booking, reviewing and sharing. They want to own the planning, research and experience and find choices that truly suit them.

Similarly, every business has different needs. That's why you need a technology partner with personality, a partner who spends time consulting with you to find the right fit, rather than taking a "one size fits all" approach.

So in the same way that you wouldn't offer the same trip to every customer we don't offer the same solution to every travel agent.

Mid office is the heart of your business. That's why an Amadeus mid office specialist spends the time getting to know your business needs and works with you to select the solution that fits. We partner with all the leading providers, including Dolphin Dynamics, Tramada, Travelog and VTO, as well as offering our own Amadeus Agency Manager.

Whichever solution you choose Amadeus remains your sole technology partner, taking care of commercials, migration and then ongoing support by our dedicated team of qualified accountants with 100+ years of mid office experience. That's how Amadeus looks after you every step of the way.

Get the right fit by talking to Amadeus today.

Tony Carter, Managing Director, Amadeus IT Pacific

amadeus

Your technology partner

Pharmacy Daily is a sister publication to *Travel Daily*, and is Australia's favourite daily pharmaceutical industry newsletter, read by over 10,000 people each day.

Pharmacy DAILY

Pharmacy Daily is currently recruiting for two roles to support our ongoing strong growth.

News Reporter

This is a permanent part-time role, working five mornings per week from our offices in Epping, NSW. The successful applicant will be an experienced writer with a good sense for news, preferably with knowledge of the pharmacy industry. As well as sourcing the latest pharmacy industry news you will be helping with the production of the newsletter so desktop publishing experience (Adobe Indesign) will be well regarded. On-the-job training will be provided.

Business Development Manager

Pharmacy Daily is seeking a Business Development Manager, to promote our popular newsletter to pharmacy suppliers. This is a part-time contract role with flexible hours, which would ideally suit someone with pharmaceutical or medical industry sales experience. Duties will involve sourcing new business from advertisers and developing relationships with clients with the aim of further growing the business.

Salary for both roles will be commensurate with experience. Join our fun friendly team working to keep the pharmacy industry informed. Send your resume with a covering letter to jobs@traveldaily.com.au by Friday 10th May 2013.

Swan D-Day cruise

SWAN Hellenic has released details of a 13-day cruise aboard *Minerva* next year to mark the 70th Anniversary of D-Day.

Departing from Portsmouth in the United Kingdom on 04 Jun, the cruise includes an overnight stop at Le Havre in France, the same day *Minerva* will cruise off the Normandy Beaches and hold a Service of Remembrance to mark the historic event.

Stops include Caen, Cherbourg, Belle Ile, Lorient & Dartmouth.

Outside cabins start at \$4,180 - more at www.bit.ly/dday70th.

Rydges opening

SYDNEY'S first on-site airport hotel, the Rydges Sydney Airport Hotel, will open its doors to the first guests on Tue 07 May.

The 4.5-star property features 318 rooms in seven different room types, from Superior Queen Room to Deluxe King Suites.

VS uniform redesign

BRITISH fashion designer Vivienne Westwood has been engaged to redesign the uniforms of Virgin Atlantic cabin crew.

Early designs of the new threads will be revealed in Jul.

Friday 3rd May 2013

Travel Daily

First with the news



THIS coach-load of travel agents recently returned from a 10-night Canada famil hosted by APT, visiting Vancouver, Victoria, Whistler, Sun Peaks, Jasper, Lake Louise and Banff.

The group experienced awe-inspiring scenery, sights and properties while stopping to sample some of the finest local cuisine en route.

Highlights included stays at a number of the iconic Fairmont branded hotels in the Rockies and a range of activities, such as the Capilano Suspension Bridge in Vancouver, Athabasca Glacier on the Icefields Parkway and the Banff Gondola.

The contingent are **pictured** in the Rockies - from left are: Chris Pardy and Kim Glass from APT; Kara Dennis, HWT Alice Springs; Rhiannon Doran and Sarah McCullough, Flight Centre marketing; Jasmine Borrromei, Flight Centre Rockingham; Kurt Bellve, Flight Centre Geraldton; Beck Dykstra, Cruiseabout Prospect; Naomi Hammond, HWT Croydon Hills; Vanessa Saville, Escape Travel Caloundra; Sharlene Lucas, Harvey World Travel Scone; Corinne Ellis, Travelworld Burpengary; Ben Peterson, Flight Centre Civic Newcastle; Shirly Baum, Lyn McNaught Travel; Nicole Hannah, HWT Endeavour Hills; Clare O'Neill, Phil Hoffman Travel Semaphore; Linda Conacher, APT tour director; Alice Wylie,

Flight Centre Unley Road; Kathy Seaman, Flight Centre Robina Superstore; Stephanie Love, Phil Hoffman Travel Glenelg; Sian Ireland, Maria Slater Travel; Liz Levy, Escape Travel Balmain; Jude Cathcart & Ines Bryant from APT.

In front: Craig Mathieson Travelscene Jan McSweeney; Jess Koch, Beaumaris Travel Centre; Carly Retallack, Flight Centre Kelmscott; Emma Hull, Flight Centre Bull Creek; Cassie Steele, Flight Centre Glenorchy; Kate Iles, Where2Travel Carnegie; Virginia Robertson-Edgar, Gippsland Travel; Robyn Marron, Escape Travel Rockingham; Luke Brown, APT; Margaret Franklin, RACQ; Kim Anderson, Travelworld Kotara; Andrew Mitchell, APT; Sue Ryan, Flight Centre Kalamunda; Melinda O'Sullivan, Escape Travel Top Ryde; Ryan Montgomery, APT and Janice Walklate, Travelscene Ulladulla.

WIN A HOLIDAY TO HAWAII, THE BIG ISLAND

To avoid confusion with the name of the entire state, the island of Hawai'i is often called the "Big Island," and what an appropriate name it is. Nearly twice as big as all of the other Hawaiian Islands combined, its sheer size can be inspiring.

This month Travel Daily is giving readers the chance to win a holiday to the island of Hawai'i, courtesy of Hawaiian Tourism Oceania, Hawaiian Airlines and Hilton Waikoloa Village.

The prize includes two return economy airfares from Sydney to Kona via Honolulu with Hawaiian Airlines, six nights accommodation at the incredible Hilton Waikoloa Village and return airport transfers with a flower lei greeting on arrival.

Each day Travel Daily will ask a Hawaii-related question – just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this inspiring Hawaii holiday.

Email your answers to: hawaiicomp@traveldaily.com.au.

Q.3: Hawaiian Airlines fly 2 different aircrafts from Australia to Honolulu. Name 1 type.

Hint: www.hawaiianairlines.com.au



[Click here for terms & conditions](#)

HAWAII TOURISM
OCEANIA

HAWAIIAN
AIRLINES

HILTON
WAIKOLOA VILLAGE

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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***NEW* MAKE THE MOVE TO EVENTS MANAGEMENT** **EVENT COORDINATOR** **SYDNEY – SALARY PACKAGE \$50K**

This exciting new role will give you the opportunity to make the move to Events Management. The role is working for a lovely boutique Events Management Company in the Inner West of Sydney. You will be working on high profile corporate events and be responsible for everything from the planning of the event to the onsite running of the event. This is a great opportunity to make the move to a well established company that can offer you a fruitful career.

***HOT* RETAIL ROLES OF ABUNDANCE** **RETAIL CONSULTANTS** **SYDNEY – GREAT PACKAGES + BONUSES**

If you are a retail consultant looking for a new challenge or to move closer to home, apply today as we have some great retail travel roles in various locations all over Sydney and the ACT. Work for a well established brand that has a great pay structure, top bonuses, guaranteed educationals and a yearly conference. The offices are based in top locations all with a high walk in flow of customers, so your sales will soar. Why not make the move today and watch your salary grow in time for the new financial year.

***NEW* CORPORATE BLISS IN PERTH!** **CORPORATE CONSULTANT** **PERTH (WEST) – SALARY PACKAGE TO \$60K (DOE)**

This boutique Travel Management Company is looking for a talented retail travel consultant looking to move into the corporate travel arena. Work for a well established business that has a large range of corporate accounts. Great office location located close to the city centre. All you need to make this sensational NEW role yours is a minimum 18 months corporate consulting experience, knowledge of a GDS and ticketing experience! Apply for this wonderful opportunity and start loving your job today.

5 STAR ALL THE WAY!

LUXURY LEISURE CONSULTANT
MELBOURNE (INNER) – SALARY PACKAGE UP TO \$64K DOE
We have a NEW and exciting high end luxury leisure role in Melbourne! This successful travel company is set to grow their leisure department and requires an experienced senior consultant to join their team. Moving away from a traditional retail agency you will be responsible for assisting VIP’s CEO’s and exclusive referral clients with their worldwide holiday bookings! You will work M-F hours only and consultant via phone email and appointment only! Min 6 yrs experience required! Call us today to find out more!

THE GRASS IS GREENER ON THE OTHER SIDE! **CORPORATE CONSULTANT** **ADELAIDE - SALARY PACKAGE UP TO \$55K (DOE)**

Are you searching the net for a corporate role in Adelaide? Search no more; we have your next corporate role covered! This well known travel company requires an experienced travel consultant to join their growing team. You will be responsible for booking international and domestic travel for your corporate clients inclusive of hotels and car hire! With Monday – Friday hours and high base salary on offer you will kick yourself if you miss this! Make the move from retail today and never look back! Min 2 years experience required!

MAKE YOUR MOVE AND STEP UP! **ASSISTANT MANAGER**

PERTH (CBD) – SALARY PACKAGE UP TO \$55K
Perth we have your step up to assistant manager covered! This exciting role with a difference will see you booking domestic travel for walk in clients in a busy visitors centre! You will work M-F hours and will also be responsible for assisting the manager with the day to day running of the centre! With a bright modern office now is the time to do something different and move away from the time wasters! If you have previously managed a store and have min 12 months experience this role could be yours!

ONE WAY TICKET TO THE TOP **FARES & TICKETING CONSULTANTS** **BRISBANE CBD – \$55K OTE**

This is your ticket to the top of your travel career. As a fares & ticketing consultant you will be assisting agents via phone and email with airfare queries, problem solving, liaising with airlines and assisting with ad hoc ticketing. A top salary package will be on offer along with comprehensive ongoing product training, superb career progression plus many more sensational benefits. All you need is previous travel industry experience, GDS skills and a positive attitude. Sound like you? Then get in quick as these roles are interviewing now!

RETAIL TRAVEL – MON TO FRI HOURS! **HIGH END LEISURE TRAVEL CONSULTANT** **BRISBANE CBD – \$50K - \$60K OTE**

Are you a home based consultant ready to return back to an office environment? Or a senior travel consultant in desperate need of a change of scenery? Then check out this rare retail travel role in the CBD. This high end boutique travel agency is looking for an established senior travel consultant with a solid client base to come and join them. The benefits are unbelievable with Mon – Fri hours, off the street location, top \$\$, amazing family and a supportive management team. Call today to find out more.



SELL SWISS TRAVEL SYSTEM PRODUCTS FOR YOUR CHANCE TO WIN AN IPAD!

The agent who sells the most products from the Swiss Travel System range with Rail Plus by May 31st will win an Apple iPad 2, 64GB, 3G + Wifi.*

SWISS TRAVEL SYSTEM RANGE INCLUDES: SWISS CONSECUTIVE PASS, SWISS FLEXI PASS SWISS TRANSFER PASS, SWISS CARD



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- Children from 6-15 years inclusive travel free with a Family Card if accompanied by at least 1 parent

railplus

www.railplus.com.au/agents



*If two or more consultants both have the highest sales at the end of the selling period a winning name will be randomly drawn on June 3rd. Valid for new bookings from 9th April. iPad cannot be exchanged for cash.



Looking for more job flexibility?

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Ben Carnegie

Event Operations Manager - Sydney

- ▶ Sydney based event agency
- ▶ Domestic & international events
- ▶ Salary from \$100K + super

Join an events agency that works with you to ensure they understand your business objectives and strategies. They believe this is key to having a successful working relationship and furthermore a successful event program.

A snap shot of what the role involves: Client concept meetings, overseeing all event programs in the business, staff training, budgeting, supplier management and management of a team of 25+ staff. All operations - no sales!!

Due to the seniority of the role, an event agency background is essential and experience with domestic conferences and international incentive programs will be highly regarded.

Call or [email](#) Ben Carnegie for more details

New Venture Manager - Domestic Tourism

- ▶ Unique and autonomous role
- ▶ Sydney based with a national focus
- ▶ Salary to \$80K + super + bonuses

A unique opportunity for someone with an entrepreneurial mind to take on this newly created role involving marketing, identifying new revenue streams & developing strategy.

Call or [email](#) Ben Carnegie for more details

Senior Corporate Consultant - Brisbane

- ▶ Centrally located in the CBD
- ▶ Large single account, GDS experience essential
- ▶ Salary from \$50K + super + incentives

The time has come for you to join a well respected and global travel management co. Be first point of contact and work as part of a team managing an existing account.

Call or [email](#) Ben Carnegie for more details

Tele-Sales Executive - Sydney

- ▶ Young and vibrant online company
- ▶ All leads provided
- ▶ Salary \$65K + super. OTE \$100K++

Join the market leader in the latest & greatest of daily deal sites. They seek an experienced business developer for their travel team to secure deals to advertise on their website.

Call or [email](#) Ben Carnegie for more details

Senior Cruise Consultant - Sydney

- ▶ Sydney inner west location, on site parking
- ▶ Monday to Friday - no weekends!
- ▶ Excellent working conditions and team

Is it the passion for cruising that gets you out of bed every day? This is a rarely offered opportunity to work within this multi award winning travel agency who specialise in cruise.

Call or [email](#) Sandra Chiles for more details

Trade Sales Manager - Sydney

- ▶ Award winning major attraction
- ▶ 2 year contract
- ▶ Salary \$82K package

Our client is a major attraction and well-loved Sydney icon. They seek a Sales Manager who is well connected across domestic inbound, wholesale, cruise & education sectors.

Call or [email](#) Ben Carnegie for more details