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First with the news

Tuesday 7th May 2013

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VN service reductions

VIETNAM Airlines has flagged seasonal capacity cuts for its Australian services, with its direct flights from Ho Chi Minh City reducing from the current daily frequencies for both Sydney and Melbourne operations.

According to GDS displays, Sydney flights will reduce to five per week this month, and six per week in parts of Jun and Aug-Sep.

Melbourne will operate five times a week from 30 Apr-01 Jun.

Leisure Inn into Mid East

AUSTRALIAN based-hotelier StayWell Hospitality Group has earmarked the Middle East region to roll out the company's 3.5-star Leisure Inn brand, it has emerged.

SHG has a portfolio of 27 hotels around the world (15 of which are in Australia) and within that mix are 13 Leisure Inn hotels - the remainder are spread under the Park Regis & Lido Suites brands.

According to Scott Butcher, gm Park Regis Kris Kin Hotel Dubai, the group is now in discussions to further develop its presence in the Gulf States.

Abu Dhabi, Oman & Qatar, along with a second property in Dubai are being considered as future locations, Butcher told **TD** at the 2013 Arabian Travel Market.

StayWell opened its first hotel in the Middle East in 2010 in Dubai, however the property has struggled to gain traction with Australian travellers, he admitted.

Now ranked 8th in terms of bookings for StayWell in Dubai, Australian sales are trumped by the UK, Saudi Arabia, India, the

GCC, China and Germany.

"It's [Park Regis] doing quite well given the brand is not well known in this region.

"We opened in difficult times when things were pretty down here, and getting our message out there in the early days was a bit of a challenge," Butcher said.

"But we expected more out of the Australian market given it is more of a home-grown brand."

He said tactical campaigns with Flight Centre and Wotif were helping to grow market share.

"We would hope to have a few more properties in the next two years - that's our aim, and we'd also like to bring the Leisure Inn brand into this part of the world," Butcher commented to **TD**.

He said "talks" were already under way with developers, the most recent chats last weekend.

"There's plenty of potential for us and I believe we will see more Aussies travelling here as they look for a new stopover city, and Dubai is the flavour of the month in the Middle East," Butcher said.

More coverage from the 2013 ATM on **pages four and five**.

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Rainbird back to DTCM

DUBAI'S Dept of Tourism & Commerce Marketing Australia/NZ has announced the return of Veronica Rainbird to the newly created position of gm - trade relations and partnerships.

Rainbird's appointment is in line with the '2020 Vision for Dubai Tourism' initiative (**TD** yesterday).

She moves from her most recent role with Sunshine Coast Destination, with DTCM director Julie King saying Rainbird will be "instrumental in implementing our plans moving forward."

Trip points on air!

QANTAS Holidays is now offering Trip loyalty points on the air component of every QF domestic booking made via the wholesaler - see **page ten**.

Seven pages of news

Travel Daily today has seven pages of news & photos, plus full pages from :**(click)**

- TMS Asia Pacific jobs
- AA Appointments jobs
- Qantas Holidays

TD/Sabre conference

TRAVEL Daily has partnered with Sabre Pacific to host a free online technology conference from 10am on Tue 28 May, with high profile presenters including Norm Rose from industry analysis firm PhoCusWright, who will present research specially commissioned for the event.

Also presenting will be AFTA ceo Jayson Westbury, with agents able to be part of it by registering their interest - **CLICK HERE**.

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More travel agents

NEW travel agencies are continuing to apply for Travel Compensation Fund participation, with a release from the TCF today confirming the addition of 7 new head offices and four branches.

HRG Australia has added an implant at Cricket Australia in Melbourne, while there's a new Harvey World Travel in Mitchelton, Queensland.

Flight Centre added a branch in Brunswick, Vic plus a new Escape Travel outlet in Walkerville, SA.

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Single conference for JTG

JETSET Travelworld Group will operate just one conference for its franchisees this year, consolidating the previous individual brand meetings into a single event which is set to take place in Melbourne this Nov.

JTG general manager corporate affairs, Andrea Slark, told **TD** this morning the new format will be much more efficient for suppliers, who previously participated in as many as six different JTG conferences across the year.

The conference will take place across four days from 14 Nov at the Melbourne Convention and Exhibition Centre, with the first day dedicated to corporate travel specialists and then sessions for the whole group including leisure agents on 15-17 Nov.

"We will bring everyone together for major sessions such as updates from Rob Gurney and key group suppliers, but

then have break out sessions into individual meetings for each brand," Slark said.

The former "Frontliners" brand conferences will also be replaced by a single JTG Consultants Conference, which will take place on the Gold Coast over the first weekend of Dec.

Slark confirmed that this would also replace the former state meetings held by the various JTG brands which include Travelworld, Jetset, Harvey World Travel and Travelscene Amex.

Singapore travel up

SINGAPORE was the fastest growing outbound market for Aussies in Mar, with ABS figures released today showing 20% year-on-year growth for travel to the Lion City, up to 31,700.

The results also showed a strong decline in travel to Fiji, down 10.7% to 23,900 year-on-year.

Departures were up 3.5% overall to 686,700 overall.

Arrivals figures are up 5% higher than a year ago, with China being the fastest growing market, up 15.2% versus Mar 2012.

Wedding insurance

SURESAVE Travel Insurance today announced the introduction of a new Wedding Insurance Benefits policy, giving couples preparing to marry overseas the ability to cover a range of aspects of the big day including cancellation costs, extra luggage cover and more - including financial failure of wedding service suppliers.

SureSave Executive gm Michael Callaghan said the innovation is one of many new developments being introduced by the company "to provide agents with a unique insurance offering that cannot be matched elsewhere or across other channels".

Avalon Expression

AVALON Waterways has debuted its newest European river cruise vessel, with *Avalon Expression* officially named in Koblenz, Germany by Patricia Schultz, the US best-selling author of *1,000 Places to See Before You Die*.

It's the second Avalon christening this year, after the 64-cabin *Avalon Artistry II* was launched by Philippine travel industry identity Marilen Sandejaz-Yaptangco last month.

Avalon now has five of its 'Suite Ships' which were introduced in 2011 with the launch of *Avalon Panorama* - with another three coming in 2014.

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Etihad expands Africa links

SOUTH African Airways and Etihad have overnight announced a new "strategic partnership" which will see extensive reciprocal codesharing and frequent flyer benefits.

A Memorandum of Understanding signed by both carriers will initially see the EY code placed on SAA flights from Johannesburg to ten destinations across the African continent as

well as Sao Paulo in Brazil.

South African Airways will also place its SA code on 12 Etihad destinations in the Middle East and South America, with SAA country manager for Australasia, Tim Clyde-Smith saying the new commercial agreement "will give SAA access to the majority of Etihad Airways' global markets."

Secondary phases of the deal will expand codesharing to more cities in Asia and India, as well as exploring closer synergies and efficiencies in procurement, ground handling, training and the driving of "incremental revenue opportunities" by both airlines.

EY ceo James Hogan said the "impressive, multi-layered partnership will enable Etihad Airways and South African Airways to achieve significant goals in several different global markets".

Earlier this year, Etihad also signed an extensive agreement with Kenya Airways (**TD** 25 Feb) which included KQ codeshares on Etihad flights to Abu Dhabi from both Melbourne and Sydney as well as KQ flights Nairobi-AUH.

GTA Accor renewal

ACCOR and **GTA** have renewed their distribution deal, with the partnership covering over 3500 hotels in 92 countries.

GTA's global footprint brings "tens of thousands of travel bookings every day," according to GTA senior vp for global sourcing, Martin Jones.

New Outrigger vp

OUTRIGGER has appointed Sean Dee as its new executive vice president and chief marketing officer.

Dee's experience includes roles with JW Marriott and Ritz Carlton as well as Hard Rock International and Anschutz Entertainment.

SOH F&B tender

THE majority of food and beverage outlets at Sydney's iconic Opera House are set to be opened to a public tender, with a RFT released today for the space currently operated as the famed Guillaume at Bennelong eatery.

The current contracts expire in the first half of 2014, with the tender process part of NSW govt procurement policy.



Window Seat

MOVE over sniffer dogs...this gives new meaning to the term "sting operation".

London Heathrow Airport is training bees...yes...bees, to detect concealed explosives in the ongoing war on terrorism.

Hailed as cheaper and easier to train than dogs, the bees, which have been cleverly labelled 'bomble-bees', are packed inside a hand-held detector and are trained to poke their tongues out upon sensing an illegal chemical or potential explosive.

Upon this reflex, infra-red sensors inside the container pick up that the bees have sensed something, whereby a customs official will step in to handle the matter further.

Apparently, tests funded by the UK government to the tune of £250,000 have shown the bees have the ability to detect tiny traces of Semtex - the same substance used to make plastic explosives.

AFTER the 2012 that was for South Korean pop sensation Psy, the Korean Tourism Organisation has engaged the *Gangnam Style* star to help to promote the destination to global tourist markets.

Psy will feature in new TVCs entitled "Psy's Wiki Korea", spruiking the destination and highlighting some of the country's major attractions such as samgyeopsal, a Korean pork-belly BBQ and the Myeongdong shopping centre.



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Wolgan QFFFs sales

EMIRATES Wolgan Valley Resort & Spa has seen an “enormous” spike in bookings as a result of the tie-up with Qantas, EK president Tim Clark has revealed.

Speaking at Arabian Travel Market yesterday, Clark said that through the alliance with Qantas Frequent Flyer, reservations for the luxurious Blue Mountains property have boomed.

“The jewel in the crown of the program was getting Qantas Frequent Flyer access to Wolgan Valley,” Clark said.

He said the QFFF proposition had strong “reach and power.”

More broadly, the EK boss said that before the first flight under the Qantas partnership had even taken off on 31 Mar, Emirates had witnessed “incremental growth” across the airline.

More Aussies to Dubai

DUBAI welcomed more than 14,350 additional Australians in 2012 compared to the year prior, for a total of 193,575 arrivals.

Dubai leading global hotel occupancies

DUBAI Tourism has reported hotel occupancy levels in the city during the month of Mar were the highest globally, at 87.3%.

Sydney had the next fullest hotels in Mar, with occupancy levels of 83.7%.

The NSW capital was followed by Hong Kong, Tokyo, New York, Los Angeles, London and Paris, according to Dubai Tourism.

For the 2012 calendar year, Dubai’s accom occupancy levels were the 7th highest globally, at 77.2%, whereas Sydney (the only Aussie capital city in the top 15 of global cities) was 4th, at 81.2%.

Hong Kong had the highest occupancy levels in 2012, at 85%.

Cruise numbers hold

THE number of passengers that cruised from Dubai reached record levels in 2012.

According to Dubai Tourism, 407,000 passengers cruised out of Dubai on 105 ships, compared to 396,000 on 108 ships in 2011.

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Joyce: VA emulating QF

QANTAS boss Alan Joyce yesterday had a not so subtle dig at Virgin Australia for copying the Australian flag carrier’s business model in order to achieve success.

Speaking at the Arabian Travel Market in Dubai, Joyce admitted the Qantas Group had previously mulled the possibility of “going down-market” for the airline’s international arm, in response to pressure from other airlines around the world.

Qantas, which has double the amount of flights operating domestically than Virgin Australia, has maintained its positioning, but faces challenges from an evolving rival.

“Our competitors decided that

the best way to compete with us is to actually copy what we are doing,” Joyce scoffed.

“Virgin started as a low cost carrier, but now they’ve added Business Class, they have numerous airline partnerships,” and through the acquisition of Tiger Australia, they will have a similar offering to the QF Group’s low-cost carrier Jetstar, he said.

“The only thing they haven’t done is added a Kangaroo to their tail,” Joyce quipped.

“As they say, imitation is the best form of flattery,” the QF ceo said, adding it appeared the rivals mentality had reached a point to say “if you can’t beat them, join them”.

NZ regulator “quite difficult”

EMIRATES president Tim Clark has voiced concern about the time it’s taking for the New Zealand Ministry of Transport (MOT) to make a final decision on the proposed Qantas/Emirates tie-up on transTasman services.

Clark said: “Europeans were far more relaxed about it while other regulators are being quite

difficult,” referring to the only government watchdog which was yet to approve the pact on flights between Australia and NZ.

“New Zealand is being a bit slow, but they have their reasons,” Clark said, adding the MOT was being thorough before handing down is final decision, expected in coming weeks.

Administrative and Advertising Assistant

Travel Daily, Australia’s favourite travel publication, is currently recruiting for an administrative and advertising assistant. This is a full time role, working from our offices in Epping, NSW.

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Desktop publishing is also involved and you will be trained in use of our in-house system to assist with preparation of advertising and other features in our portfolio of newsletters.

You will have experience with computers and a sound knowledge of Microsoft Office products, and some familiarity with publishing programs would be an advantage.

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Dubai hot summer campaign

DUBAI Calendar - the entity established two years ago by the Dubai government and tasked to coordinate events & festivals - is making a concerted push for visitors during the UAE summer, when temperatures soar to 50°C.

The emirate already has a chock-a-block annual calendar built around events ranging from a shopping festival, to a boat show, to international film festivals and a biannual air show.

Add to that list sports, such as a marathon, a tennis title, a golf classic, the rugby sevens and the richest horse race in the world - The Dubai World Cup.

However, a major new campaign will push for visitors to travel to Dubai in the summer months, running from 07 Jun to 07 Sep.

The 13-week promo will target local and international travellers to "find something new & exciting

on offer" every week.

The www.summerisdubai.com portal provides potential visitors with a collection of ideas on what to do and where to go during summer, with the promo pitched squarely at the family market.

'Dubai Summer Surprises' kicks off the period, followed by a month long 'Ramadan in Dubai' focus that "allows visitors to absorb and experience the spiritual and serene ambience" during the holy month.

'Eid in Dubai' festivities at the end of the season highlight what brings the many different cultures of Dubai together.

Event organisers say they are confident the promo will confirm "that Dubai is not just a seasonal tourism destination, but a year round one, offering outstanding value, excitement and memories that will last a lifetime."

Pharmacy Daily is a sister publication to *Travel Daily*, and is Australia's favourite daily pharmaceutical industry newsletter, read by over 10,000 people each day.

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Pharmacy Daily is currently recruiting for two roles to support our ongoing strong growth.

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Pharmacy Daily is seeking a Business Development Manager, to promote our popular newsletter to pharmacy suppliers. This is a part-time contract role with flexible hours, which would ideally suit someone with pharmaceutical or medical industry sales experience. Duties will involve sourcing new business from advertisers and developing relationships with clients with the aim of further growing the business.

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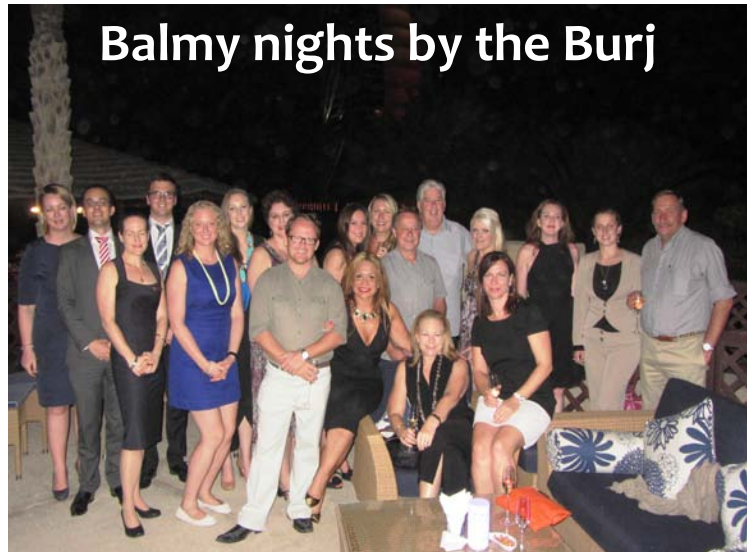
- 4 x B777 direct flights from SYD
- 3 x B777 direct flights from MEL
- 7 x A320 flights from PER/BNE via DRW from June

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Healthcare tourism

DUBAI is hoping to cash in on medical tourism, a sector tipped to be valued at around US\$130 billion by 2015.

The figure is US\$30 billion more than measured in 2012.

To drive medical tourism, the UAE's tourism organisation has already signed strategic pacts with leading medical groups, including Johnson&Johnson, Wyeth, Drager and Novartis.

Dubai Healthcare City is in the process of being built, and in partnership with the government once complete will offer a wide scope of medical options.

The four clusters covered incl; Cosmetic Treatment & Dermatology, Complementary & Alternative Medicine; Dental Care; Multi-Specialty Hospital and Eye Care.

Anantara into Qatar

MINOR Hotel Group will expand its portfolio of Anantara hotels to a seventh country after announcing at ATM it would launch into the Qatari market.

The luxurious Anantara Doha Island Resort & Spa is already under development off the coast of Qatar's capital and is slated to debut early next year.

It will offer 141 rooms, including overwater pool villas, and joins five other Minor hotels spread across the United Arab Emirates.

MADINAT Jumeirah in Dubai hosted the group of Australian & New Zealand buyers attending the 2013 Arabian Travel Market to a fabulous dinner on Sun.

Participants were treated to a quick site inspection before enjoying a glass of champagne on the outdoor deck overlooking the Burj Al Arab hotel where they posed with Madinat Jumeirah staff, as pictured above.

Travel Daily
on location in
Dubai

Today's issue of TD is coming to you from Dubai, courtesy of the Dubai Department of Tourism and Commerce Marketing.

DUBAI'S deputy ruler, His Royal Highness Sheikh Maktoum bin Mohammed bin Rashid Al Maktoum officially opened Arabian Travel Market overnight, with the high profile appearance confirming the vital importance of tourism to Dubai.

Key dignitaries present at ATM this year include Qantas ceo Alan Joyce along with his Emirates counterpart Tim Clark (p4) - but it's not all about aviation, with top hoteliers, suppliers and industry distributors also here.

ATM also includes a UNWTO forum comprising Tourism Ministers from around the globe.



TRAVELPORT hosted 60 of its top-tier travel agents, account managers and owner-operators to a sumptuous Sounds of Silence dinner in the desert last night, with stunning Uluru as a backdrop, as a prelude to its "Inspiring Travel" Customer Conference at Ayers Rock.

It's the first time Travelport has held its annual Asia/Pacific conference in Australia, and it chose the Red Centre to support the indigenous community with the hope of bringing more tourists to the region.

"They're doing it tough out here, so we wanted to try to give them a boost," Travelport's Alex Fitzpatrick said.

The conference has a packed schedule of meetings today, with the main role to educate delegates about the solutions Travelport has launched of late.

Pictured above from left at dinner are Patrick Andres and Alex Fitzpatrick from Travelport, Graham "Skroo" Turner, Flight Centre; and Scott Slattery from Travelport.

More pics from Travelport at www.facebook.com/traveldaily.

AA to shuttle JFK-LAX

AMERICAN Airlines has outlined plans to introduce an hourly shuttle service between New York JFK and Los Angeles as a measure of ramping up competition on the popular transcontinental route.

The carrier will reduce capacity per plane from 168 to 102 seats, operating Airbus A321 single-aisle jets on the planned hourly service.

Garden show to grow

NSW Tourism Minister George Souris has announced Sydney as the host of a major annual garden and horticulture show, with the first of three events to be held 05-08 Sep in Centennial Park.

The Australian Garden Show Sydney is expected to lure garden enthusiasts worldwide.

Destination NSW ceo Sandra Chipchase said the event will add approximately \$12m to the state's economy over its three year run.

"With NSW featuring the best regional flower and garden festivals on VisitNSW.com, visitors will be able to enjoy the Australian Garden Show Sydney and explore our wonderful regional shows across NSW".

Family hols still love the road

OLD-FASHIONED family driving holidays are on the decline as the sole mode of holiday transport, but car rental is climbing as the way to get around after flying to a domestic destination, according to the latest Holiday Tracking Survey released by Roy Morgan Research.

The wider availability of cheaper fares compared to ten years ago is seeing a larger proportion of families hiring a car to get around their domestic destination.

According to the survey, in the year to Mar 2013, 29% of Australians flew to their domestic holiday destination - up from 17% a decade ago, with 18% of these also driving part of the same trip.

Conversely, the percentage of families taking solely a driving holiday fell 10% to 57%.

International director of tourism, travel and leisure for Roy Morgan, Jane Ianniello, said most Aussies still wanted a car to see the sights and travel further afield whilst at their destinations.

"Airlines and hire car companies need to understand the

demographic and attitudinal profile of holidaymakers who prefer to fly or fly/drive, and tailor their product offering and message appropriately," she said.

MEANWHILE, Roy Morgan has also found the popularity of overseas slopes for skiing holidays is continuing to climb and was now reaching close to parity with domestic ski destinations.

The number of Aussies aged 14+ going skiing for their last holiday in Australia in the prior year fell slightly to 51%, with int'l comprising 49% of the market.

The most popular overseas ski destinations were New Zealand, USA, Europe and Japan, with Ianniello saying Aussie ski fields don't need to panic at the declining market share despite the high Aussie dollar.

"Although only a small percentage of the Australian population goes snow skiing or snowboarding on their holidays, it is nevertheless a lucrative niche market with snow skiers spending more on their holidays than the average tourist," she said.

Fly to Switzerland with SWISS



Travel Daily and **SWISS** bring another exclusive offer for Australian travel agents.

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AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

FOR many of us in the travel industry, travelling the world is a regular occurrence. But travelling Australia is not always at the top of our list.

Some have bucket lists and these can include things like – visit Uluru, skydive over the Grand Canyon, fly across the South Pole, climb Kilimanjaro - just to name a few.

Fortunately for me and thanks to the wonderful people at Travelport, I got to visit Uluru this week during their annual customer conference.

Ayers Rock is a show stopper. Flying in over the rock and seeing with my own eyes for the first time the rock, Uluru - probably the most amazing symbol that Australia has in the international world of tourism - is incredibly memorable.

It is not just that out of nowhere this figure which is Uluru just sits before you, or the redness of the sand, or the concept of the remoteness of the resort, or the overwhelming freshness of the air; it's none of these things which are of themselves overwhelming, it is more the land itself that is so telling it its own way.

The history that is with you and the message from the local people give the entire experience much more meaning than you can prepare for and indeed expect.

As someone that had never been to the red centre before or had experienced Uluru, my expectations were very high and I am really pleased to say that I was moved by the experience.

Australia has so much to offer and it is easy to think like me that our own backyard will always be available.

What we don't do is go and experience our own backyard and often don't think about selling it to others.

I can do no more than suggest to everyone that if the opportunity presents itself to experience Uluru I say; take it with open arms as you will be impressed. The remoteness, the burning sunset and the silence is awesome.

Thank you to Travelport for finally getting me to Uluru.



New Chairman at AKL

AUCKLAND Airport has named Sir Henry van der Heyden to take over the position of Chairman upon the retirement of current Chair Joan Withers later this year. Van der Heyden said he looks forward to working with AKL's new ceo, Adrian Littlewood, to continue driving up NZ arrivals.

HNL renovations

HONOLULU Airport has started work on a US\$750m renovation and revitalisation project which will see a new commuter terminal, new passenger concourse and car rental facilities.

Upgrades will also be carried out on the terminal's runways, taxiways and airside operations.

SYD hotel opening

RYDGES Sydney Airport Hotel has today opened its doors to guests, with the 318-room hotel the first located on-site at Sydney's International Terminal.

Helen Wong walking for charity

HELEN Wong, along with some of her team, broke into a stride in their fundraising efforts for the Cancer Council of NSW last weekend.

The team participated in the Hills Relay for Life, mixing walking and running with selling raffle tickets for the major prize, donated by the tour operator herself.

Up for grabs was a \$6000 Helen Wong's Tours trip for two to China, which with, donations, combined to a total amount raised for the day to over \$300,000.

The Helen Wong's Tours team, **pictured** at the start of the relay from left, comprised of Philip Ahmed, Helen Wong, Mike Smith, Kathleen Chan, Maryanne Perera and Ben Zaubzer.



WIN A HOLIDAY TO HAWAII, THE BIG ISLAND

To avoid confusion with the name of the entire state, the island of Hawai'i is often called the "Big Island," and what an appropriate name it is. Nearly twice as big as all of the other Hawaiian Islands combined, its sheer size can be inspiring.

This month Travel Daily is giving readers the chance to win a holiday to the island of Hawai'i, courtesy of Hawaii Tourism Oceania, Hawaiian Airlines and Hilton Waikoloa Village.

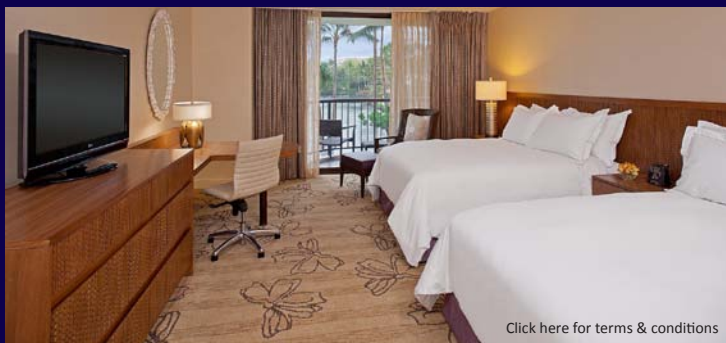
The prize includes two return economy airfares from Sydney to Kona via Honolulu with Hawaiian Airlines, six nights accommodation at the incredible Hilton Waikoloa Village and return airport transfers with a flower lei greeting on arrival.

Each day Travel Daily will ask a Hawaii-related question – just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this inspiring Hawaii holiday.

Email your answers to: hawaiicomp@traveldaily.com.au.

Q.5: Which tower of Hilton Waikoloa Village recently finished a complete room renovation?

Hint: www.hiltonwaikoloavillage.com



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HAWAII TOURISM
OCEANIA

HAWAIIAN
AIRLINES

Hilton
WAIKOLOA VILLAGE

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Part of the Travel Daily group of publications.

Travel Daily CRUISE Pharmacy
WEEKLY DAILY

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Travel Daily TV business events news

No threat by volcano

THE FAA in the US has said that ash emanating from the Cleveland volcano in Alaska - underneath air traffic routes to and from Asia - is not severe enough to cause major disruptions to flights following its eruption over the weekend.

Hilton cuts Maldives

UNFORSEEN circumstances and "factors outside its control" have forced Hilton Worldwide to terminate a resort management agreement in the Maldives.

The former Hilton Maldives Iru Fushi was ended with immediate effect on 03 May, with the property no longer part of the Hilton Worldwide group or the Hilton HHonors program.

Tourist police force

A SPECIAL police force designed to protect tourists is in the works for the Indian city of Kolkata.

According to *The Hindu Business Line*, The West Bengal Govt plans to introduce the force soon, which will patrol Digha and other places in Kolkata known to be popular among tourists.

Rd 8 Winner

CONGRATULATIONS

Angus Ratcliffe

from DriveAway Holidays

Angus is the top point scorer for Round 8 of *Travel Daily's* NRL industry footy tipping competition, and has won a complimentary pass for two people to Sea Life Sydney Aquarium, courtesy of Merlin Entertainments Group.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu





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***NEW* ELLEN & OPRAH LOVE AUSTRALIA, DO YOU?**

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This is an exciting opportunity to join an amazing inbound company in their group's team. Work for one of the best in the business. Your main responsibilities will be assisting a wide overseas client base booking group tours and packages to exciting destinations round Australia. From Ayres Rock to the Barrier Reef and everything in between, no 2 days will be the same. If you have group's experience, Tour plan and are looking for an exciting new position. Apply for this great role

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It doesn't get much better than this; high end leisure with a touch of corporate! Do you enjoy servicing the discerning traveler however would love to learn the ropes of corporate travel? This boutique travel company is seeking a competent leisure consultant, with a minimum 4 years international travel consulting experience, who is ready to take the next step in their career. Monday to Friday business hours only with a sensational set salary and free car parking space! Please note this is a 12 month maternity leave contract.

**GLOBAL COMPANY, BOUTIQUE ENVIRONMENT
CORPORATE CONSULTANT
ADELAIDE (CITY) – SALARY PACKAGE UP TO \$60K (DOE)**

This unbelievably successful global travel company is seeking a competent international travel consultant who is seeking the next step in their career. Not only will you work in a supportive office environment, you will be offered ongoing career development opportunities, salary reviews subject to performance and the opportunity to participate in international travel rewards. A minimum 2 years international consulting experience required together with strong customer service and attention to detail.

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HIGH END LUXURY LEISURE CONSULTANT
MELBOURNE (INNER) - SALARY PACKAGE TO \$62K (DOE)**

This is a rare opportunity to join a national corporate travel company in their dedicated leisure division. Servicing executive clientele and repeat / referral travelers, you will be constructing luxurious and prestigious leisure holiday packages to some of the most amazing destinations throughout the world. Working Monday to Friday hours only with consultations via phone and email predominately, this is your chance to take your leisure consulting skills to the next level. Min. 4 years experience with high end service skills.

**SAY GOOD BYE TO RETAIL SALES
CUSTOMER SERVICE CONSULTANT**

MELBOURNE (INNER) – SALARY PACKAGE TO \$60K

Have you done your time in retail sales? Looking for a role where you can focus on service rather than commission? This online travel company is seeking a dedicated consultant who is ready to take their skill set to a back office role. If you have a minimum 18 months travel consulting experience with solid Galileo skills, this has your name written all over it. Please note you must be capable of working 2 weeks typical day shift, 1 week 4pm to 12am and then every third weekend. RDO's will be given in lieu. Car required.

**TIRED OF WORKING WEEKENDS?
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Are you over working late nights & weekends? Need more work life balance? Want to work for company where YOU matter as much as the bottom line? Then join this dynamic TMC and enjoy a fast paced role where you won't have a dull day again. You will be responsible for handling all aspects of business travel for clients with a mixture of domestic and international. A top salary package is on offer along with sensational benefits. All you need is a min 2 years travel consulting experience. Change your life today!

**SEA CHANGE WITH A DIFFERENCE
TEAM LEADER- RETAIL TRAVEL**

GOLD COAST – SALARY PACKAGE DEP ON EXP

Ready to leave the city behind? Need a complete lifestyle change by the sea? This national travel brand has an established agency and they are searching for an experienced leader for this successful team. A min 3 years travel industry experience and leadership experience are a must along with strong GDS & airfare knowledge. A fantastic salary package plus incentives is on offer along with head office support and training. Get in quick as this amazing role will not last long!



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