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Thursday 16th May 2013

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Last cointoss question

EMIRATES, premier partner of Collingwood Football Club, is this week giving a lucky **Travel Daily** reader the opportunity to participate in the coin toss at this weekend's blockbuster AFL game between Collingwood and Geelong - in front of 80,000 fans at the MCG.

The winner must have answered the questions in each issue Mon-Thu, with the prize including two tickets to the game (but no flights or accommodation).

The final question is: *In 25 words or less, why should you be chosen to 'Toss the Coin' at the match on Saturday 18 May?*

Email your entries today to cointoss@traveldaily.com.au, with the best entry to be selected after COB today and the winner announced in tomorrow's **TD**.

Business class for QFlink

QANTASLINK will offer Business class and in-flight entertainment for all passengers on five Boeing 717 aircraft as it expands its fleet of the jets from later this year.

The five additional 717s will complement QFlink's existing 13-strong 717 fleet (**TD** 18 Jan), with the division's Executive Manager, John Gissing, confirming today that "QantasLink will introduce a full Business experience on these aircraft, including market-leading seats, premium food and drinks and exceptional onboard service".

The first upgraded aircraft, to be operated by SA-based Cobham Aviation, will be used on Sydney-Canberra, Brisbane-Canberra

and Melbourne-Canberra, with the 717 size and configuration "ideally suited to these routes".

"We will also be providing individual in-flight entertainment for all customers - both Business and Economy - and are currently testing the latest technology," Gissing said.

"The continued investment in our fleet shows the commitment and confidence that we have in the Australian domestic market and regional Australia".

The 717 Canberra routes will see the aircraft operating in competition with Virgin Australia's Embraer E190 jets.

Gissing said using the new aircraft would allow some Qantas 737 aircraft to be redeployed to other parts of the airline's domestic network.

Discover \$50,000

TERRITORY Discoveries is reminding travel agents to register for its massive industry incentive, offering 5 x \$10,000 cash prizes plus a luxury NT holiday - see the **front full page** of today's **TD** for details.

Seven pages of news

Travel Daily today has seven pages of news & photos, a front full page for **Territory Discoveries** plus full pages from **:(click)**

- TMS Asia Pacific jobs
- AA Appointments jobs
- Travel Trade Recruitment
- Travel Counsellors

Christmas in space

RICHARD Branson has confirmed that his Virgin Galactic space tourism operation is set for its first official flight, which will take place on 25 Dec.

During a broadcast from the top of Dubai's Burj Khalifa on Virgin Radio, Branson said he would be on board the first commercial service, while it's rumoured that celebrities such as Brad Pitt, Angelina Jolie and Ashton Kutcher will also be part of the debut.

He also said Virgin is in talks with the Abu Dhabi government about a spaceport in the emirate.

FC appointment

TAMSYN McElroy has been appointed as National Industry Sales Manager for Flight Centre Limited Wholesale.

She's been with the company for eight years, and effective 01 Jul will be responsible for "bringing new independent agents, affiliates and direct business to the Infinity Holidays and Quickbeds businesses," according to brand leader John Feenaghty.

More industry appointments on **page six** of today's issue.

NZ lifts New Caledonia

AIR New Zealand will add a third weekly flight from Auckland to Noumea over the summer peak period from 16 Dec 13-27 Jan 14, with the additional service to operate each Mon.

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Superjumbos for BNE

EMIRATES has today confirmed the launch of new daily A380 services to Brisbane, becoming the first carrier to operate super-jumbos to the Qld capital and EK's 4th Australian A380 hub.

Effective 02 Oct, the Dubai-based carrier will replace one of its two daily Boeing 777-300ERs with the A380, increasing capacity to BNE by 1,848 seats per week.

Flights EK434/435 will continue through/from Auckland, boosting seats across the Tasman.

Just 24hrs earlier, the Emirates and Qantas alliance overcame its final hurdle by receiving a green light from the NZ govt for a proposed transTasman tie-up.

Senior vp comm ops Far East & Australasia Salem Obaidalla said the move follows "growing passenger demand" for Qld/NZ.

VA losing profit altitude

VIRGIN Australia's profit warning (**TD** breaking news) has confirmed the impact of strong domestic capacity growth, with the carrier last night saying it now expects its underlying profit before tax will be below the \$82.5 million result last year.

Passenger numbers fell 5% year-on-year in Apr, which along with a 3.7% increase in available seat km led to a 5.6 point drop in revenue load factor to just 71.5%.

The carrier said that it is focused on its "strategy of maintaining yield improvement," recording the second consecutive month of yield growth.

It also has "strong cost controls in place," last night's update said.

Another issue is VA's new SabreSonic reservations system, with the company saying the "adverse impact to revenue" from its introduction is now not likely to be recovered by the end of the current financial year "given the slower than anticipated improvement in trading and economic conditions".

Virgin flagged slower increases in capacity next year, and said

it remains confident that its strategy will enable it to "realise maximum benefit from a recovery in market and economic conditions".

Initiatives include better margins from VA's business efficiency program which is on track to deliver savings of about \$120m annually, plus "further penetration into the regional and budget travel sector".

BFTE kicks off in Fiji

APPROXIMATELY 350 buyers & sellers from around the world have gathered in Fiji this week for the South Pacific's Bula Fiji Tourism Exchange (BFTE) show.

BFTE is being hosted at the InterContinental Fiji Golf Resort & Spa for the first time.

Tourism Fiji is a notable non-attendee at this year's showcase, earlier citing the expo promotes "business against Fiji" (**TD** 11 Apr).

Perry, Brahim unite

CULINARY experts Neil Perry and Guillaume Brahim have been appointed as Culinary Directors by Crown Melbourne for the next three years.

The world class restaurateurs will combine their skills in tailoring menus across Crown Hotels, Events & Conferencing, as well as supporting the training and mentoring of Crown's 500+ culinary team.

Air Pacific 2nd A330

AIR Pacific, soon to be known as Fiji Airways, is expecting to take delivery of its second brand new Airbus A330-200 next week.

The carrier's website says the 'Island of Namauka-i-Lau' jet will touch down in Fiji on 23 May.

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EY adds Amsterdam

ETIHAD Airways has launched new daily services to Amsterdam, a route the Abu Dhabi-based carrier will codeshare with KLM Royal Dutch Airlines.

Amsterdam becomes EY's 17th European destination.

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Snow season begins

ACCOR is advising of "heavy snowfalls" this week in the Snowy Mountain's ski-fields of Thredbo, Perisher & Charlottes Pass in NSW.

Novotel Lake Crackenback Resort & Spa has B&B rates in Gold Studio accom priced from \$285 per night throughout Jun.

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'Best Jobs' finalists named

TOURISM Australia has whittled 620,000 applications for its six 'Best Jobs in the World' campaign down to just 18, with the finalists named late yesterday.

Twelve countries are being represented by the contenders, with five from the US & two each from England and France joining candidates from Belgium, Brazil, Taiwan and even Afghanistan, but Australian applicants failed to make the latest round of cuts.

Each will now travel to Australia for a week of interviews and challenges set by the states and territories including creating compelling video content, writing blogs and more.

Tourism Minister Gary Gray said "the quality & calibre of the finalists is extremely impressive".

Tourism Australia managing director Andrew McEvoy echoed the comments, saying the true

challenges were now ahead.

The finalists were selected on their original 30-second video entries and campaign supporting material, with the six winners to be announced on 21 Jun.

Qld 'I Spy' campaign

TOURISM & Events Queensland has launched the second phase of its 'I Spy' national campaign being run in conjunction with Wotif.

The promo encourages holidaymakers "to spy a great Queensland holiday experience" in winter, said Qld Tourism & Major Events Minister Jann Stuckey.

The first phase of the promo ran in Sep, and saw participating suppliers record nearly a 50% uptick in bookings on the year earlier, the government said.

Deals will be promoted via radio, print and digital advertising.

TEQ is also rolling out a 'drive holidays' print campaign in Brisbane, Sydney and Melbourne markets to back the Wotif promo.

SWISS comp winner

CONGRATS to Daryl Calder from BestFlights.com.au who was the winner of last week's mini-comp to win one Economy Class return trip to Switzerland, courtesy of SWISS International Airlines.

Daryl's winning slogan in the competition was: "Sling your way to Europe with SWISS' daily services from Singapore."

VA/AB Thai c'sharing

VIRGIN Australia has sought permission from the International Air Services Commission to place the code of Air Berlin on flights between Perth and Phuket.

VA flagged a partnership with Air Berlin last month (TD 03 Apr), yesterday requesting the IASC allow it to share capacity on the Australia-Thailand route.

The Australian carrier reiterated to the IASC its confidential codeshare agreement with the German oneworld carrier is still "currently under preparation."



Window Seat

UPMARKET newspaper The New York Post is reporting that wealthy families are paying disabled people to pretend to be relatives so their children can skip queues at Florida's Walt Disney World.

According to the paper, wealthy mothers are paying \$1000 per day or \$130 an hour for what it describes as "black market Disney guides" to ride on motorised scooters with a handicapped sign on the front.

The sneaky tactic exploits a Disney policy allowing disabled people to bring up to six guests to a more convenient entrance to the ride.

DENVER has played host to the launch of a new tour company aimed at operating treks themed around marijuana.

The city, ironically known as the Mile High City but not for this reason, saw the firm My 420 Tours launched, with initial operations of the company's tours sold out.

Three and five day itineraries operated by My 420 Tours range in price between \$500 and \$850 per person (excluding flights and hotels) and focus on marijuana-themed activities such as a cannabis cooking class, tours of medicinal marijuana growers farms and home-growing workshops.

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Travel Daily

on location in
Dubai

Today's issue of *TD* is coming to you courtesy of Emirates and the Dubai Dept of Tourism and Commerce Marketing.

SOME 280 excited Oz & Kiwi agents have poured into this desert kingdom for this week's mega famil, arriving on EK flights, many on the stunning Emirates A380 super jumbo.

In a word, the EK in-flight product is fabulous. From the impeccable, friendly service, to the food and comfort, not to mention on board Wi-Fi, 1,400 channels and 336 movies to choose from, even the BBC news is updated during flight - it's flying at its absolute best.

No wonder the airline just posted a 52% jump in profits.

Over the next six days the agents will fan out to see everything Dubai has to offer visitors, setting out daily in clusters to experience its rich Arabian heritage, to discover Dubai's old souks, exotic spice markets, forts, beaches, the plush hotels, the theme parks and the bargain shopping.

Watch for *TD's* reports on this fun and informative adventure.

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McLachlan experience

MCLACHLAN Tours is set to expand into experiential travel, with the launch of a new brand entitled McLachlan Experiences.

The new brand of experience based itineraries will have no set departure date, are guaranteed to run with a minimum of two pax, with many offering three standards of accommodation.

Viceroy into Dubai

DUBAI'S SKAI Holdings has inked a deal with Viceroy Hotels and Resorts to add the 481 room Viceroy Palm Jumeirah to its portfolio in 2016, the group's first property in Dubai.

Free Galapagos flights

TEMPO Holidays is offering free return flights from Quito to the Galapagos when booking on select departures on *Santa Cruz*, *La Pinta* and *Isabelle II* vessels.

The deal also includes airfare taxes, with the special applying to bookings made by 30 Jun.

See www.tempholidays.com.

All smiles from South Africa



HOSTED buyers from Australia are pictured here at a networking function held at the Southern Sun Elangeni Hotel in Durban as part of this week's South Africa Tourism INDABA travel show.

Delegates enjoyed local fare and entertainment during the show, and had a chance to meet some old acquaintances.

Pictured above back row from left are: Sue Bohme, Gay Globe; Lalie Ngozi, South Africa Tourism's country manager Australasia; Patrick Barden, This is Africa; Deborah Binder, SAT marketing & comms manager; Rob Gurr, SAT

manager trade relations - Leisure.

In front: Michael Zhang, Webjet; Andrew Kelleher, Scenic Tours & Wayne Hamilton, Swagman Tours.

SAT's Rob Gurr is **pictured** below with former SAT Australasia manager, the lovely Bangu Masisi who is now based in Amsterdam.



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INDABA 2014 - 3 or 4 days?

AN EXPANSION of South Africa's tourism showcase to a continental platform (*TD* Mon) is likely to result in INDABA sticking with its four-day duration.

South Africa Tourism last year abandoned initial plans to modify the event to three days after a strong backlash from suppliers and "constructive discussions" (*TD* 20 Nov).

Speaking exclusively with *Travel Daily* in Durban, SAT chief Thulani Nzima said a fourth day would be necessary for INDABA's pan-African strategy.

The last day of the tradeshow has typically been seen as a "dead" day for activity at INDABA and indeed other tradeshow around the world, he said.

"Human nature is that even if we cull the show to three days, then two days will be good and the third day will have the same problem," Nzima said.

He suggested changing the

format to bring in consumers may be one approach to take to counter a dead day, but admitted by a fourth day representatives need to return to work.

"We remain open in terms of what will be optimal, four or three days, without impacting on the economic benefit to the provinces," Nzima said.

Fundi online chats

SOUTH African Tourism plans to further develop its travel agent accreditation scheme, Fundi, to enable consultants to speak live with experts in the country for interactive conversations.

The goal is to allow agents to get instant up-to-date assistance.

The Fundi program includes four compulsory modules and three elective modules on South Africa's provinces.

For more info about Fundi visit www.southafrica.net/fundi.

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SA travel intention up

SOUTH African Tourism's Evelyn Mahlaba regional director, Asia & Australasia says the country's brand awareness has increased in Australia minds, with more Aussies planning to visit the country in the future.

"We are quite excited by the number of arrivals and spend we are seeing from Australia in the past fiscal, but what has been extra positive is that our brand attributes are actually growing," Mahlaba told *Travel Daily* at INDABA in Durban this week.

"The result shows that long term, South Africa is doing well."

Mahlaba said "positivity" for South Africa is also on the rise based on results from brand surveys, "so people that are intending to visit in the next 18 months has also grown."

She cited brand campaigns in Australia with well known and far reaching businesses, such as last year's Myer campaign, "are actually giving our brand a boost."

SQ loads suffering

SINGAPORE Airlines has reported a 4.3 percentage point drop in passenger load factors on South West Pacific routes during Apr, down to 79.4% compared to the corresponding period in 2012, but still SQ's 2nd best region.

2nd G Amazon ship

G ADVENTURES has added the 16-cabin *Queen Violet* to its Amazon cruise options.

The newly refurbished ship features on the firm's nine-day Amazon Riverboat Adventure.

Fares at 12-month low

CHEAP airfares are at the lowest level in more than a year, new govt data released today shows.

The Australian Domestic Air Fare Index, which uses Jul 2003 as a base level of 100, indicates the May 2013 'Best Discount' fares are at an index level of 56.7, down more than two points on last month.



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QATAR
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Solstice fly free to NZ

CELEBRITY Cruises is offering a fly free deal to New Zealand on select *Celebrity Solstice* sailings from Nov to May, when booked between 19 May and 31 Jul.

Dubai mega-famil begins in style

THE Hard Rock Cafe in Dubai was party central last night for the Dubai Tourism/Emirates mega-famil opening.

The 280 Aussie & Kiwi agents rocked the night away as they got to feel the pulse of what makes Dubai such a 'hot' tourist spot.

Great eats and drinks were readily available as the Hard Rock Cafe outdid itself while one of Dubai's top rock bands kept the joint jumping all night long.



Pictured at the party from left is Lindy Sampson, Flight Centre Townsville; Shiraz Ranatunga, EK Brisbane; Linda Austin, HWT Caboolture; Emma Scharvi, Flight Centre Robina and Kelly Davies from TravelManagers.

Cruise3sixty regos

CLIA Australasia has reported a delegation of nearly 40 Aussie and New Zealand agents will head to Vancouver for the next cruise3sixty conference in Jun.

Held over five days, the event provides attendees with a series of educational sessions and seminars, including a keynote presentation by CLIA president & ceo Christine Duffy, and an expo.

CLIA Australasia gm Brett Jardine said cruise3sixty provides an ideal platform for local cruise specialists to learn lessons from their US counterparts.

"The knowledge and experience gained from events such as cruise3sixty will help savvy agents to grow their cruise business here," Jardine remarked.

Mass AA/US support

THE planned merger between American Airlines and US Airways has received overwhelming support from US-based officials, community leaders, airports and organisations.

In a 100+ page letter to the US Dept of Transportation, AA/US have provided correspondence from over 90 representatives that are in favour of the tie-up.

Among the colossal letter are numerous mayors, chamber of commerce departments and int'l & domestic airports from states incl Texas, New York & California.

Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Corporate Travel Connections has announced the addition of two new account managers. **Anke Schneider** joins the team from her previous role with the InterContinental Hotel Melbourne, while **Adam Purdy** moves to the company from Travelscene American Express.

Jaclyn Weinstein has been appointed as **Melbourne Convention Bureau's** new Director of Business Development for North America. She'll be based in the New York offices of Myriad Marketing, with her career including business events roles with Tourism Australia, Carlisle Incentives and the International Economic Development Council.

Tjapukai Aboriginal Cultural Park in Cairns has named **Virginia Edwards** as its new Marketing Manager, as the tourism attraction moves ahead with its \$12 million transformation.

Serviced residences operator **The Ascott Limited** has appointed **Lee Chee Koon** as its new Chief Executive Officer. He will take the role from 01 Jun, replacing Chong Kee Hiong who has resigned.

Wyndham Hotel Group has recruited **Mark Fletcher** as the general manager of the new **Ramada Resort Phillip Island**. His extensive career includes roles with Hilton, Voyages and Mantra. **Katie Stamkos** has also been appointed as the property's new Conference and Events Manager.

Geoff York is leaving his current role as gm of Accor's Fairmont Resort in the NSW Blue Mountains to take up a position with **Amalgamated Holdings**, the owner/operator of Rydges and QT Hotels. His new job involves bringing a new hotel brand to market.

Qantas marketing chief **Lewis Pullen** has been made redundant, in a reshuffle of responsibilities which sees corporate and government affairs head **Olivia Wirth** take on an expanded role including responsibility for the airline's brand and marketing functions. Qantas has also recruited **Andrew Parker** to the new position of Group Executive of Government and International Affairs. Parker has been a long-time Emirates lobbyist.

Lauren Bremner has been appointed as the new Marketing Communications Manager for **Best Western**. She takes the role vacated by **Hansni Bhagani**, who has moved to **Four Seasons Hotel Sydney** as its new Director of Public Relations, replacing Sarah Vickery.

Monte Carlo's **Societe des Bains de Mer (SBM) Casinos** has appointed Briton **John Galvani** as its new director.

Accor has announced the appointment of **Erkin Aytekin** as the new general manager of **Sofitel Sydney Wentworth**. He's been with Accor since 1997 and moves from his previous role as gm of Novotel Melbourne St Kilda. The new gm of that property is **Llewellyn Wyeth**.

Cruise Lines International Association has named **Thomas Fischetti** to the position of chief financial officer, reporting to ceo Christine Duffy.

WIN TICKETS TO SEE SLAVA'S SNOWSHOW



Every day this week, we are giving readers the chance to win a double pass to the **Slava's Snowshow** at Theatre Royal at 7.30pm on Tuesday 11th June.

Since its creation by renowned Russian clown Slava Polunin in 1993, Slava's Snowshow has played to millions of people in more than 30 countries and 120 cities including New York, London, Los Angeles, Paris, Rome, Sydney, Rio de Janeiro and Moscow.

Tickets available through www.ticketmaster.com.au.

To win, simply be the first person to send through the correct answer to the question below to: slava@traveldaily.com.au.

Name an artist who has influenced Slava

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Congratulations to yesterday's lucky winner, **Esther Lee** from **Escape Travel Lindfield**.

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China eyes Gold Coast

GOLD Coast Tourism says it has surpassed 500,000 followers on the Chinese Weibo social media platform, making it the site's most popular Australian tourism page.

Aussies visit a long white cloud



APPROVAL of Emirates to operate its alliance with Qantas couldn't have come at a more convenient time, with 255 Aussie travel agents flying EK across the ditch for the Tourism New Zealand mega-famil yesterday.

After meeting in Auckland, the group will now fan out in smaller contingents on 12 different itineraries exploring the best of what the country has to offer.

Tourism New Zealand will also use the trip to relaunch its modified 100% Pure New Zealand online agent training program.

Emirates' vice president Australasia Barry Brown said that New Zealand was a significant market for Australian holidays.

"Our Tasman bookings and the agents who support these routes are very important to us and we'd like to show our strong support to New Zealand by welcoming our top-sellers on this mega famil; the biggest ever undertaken between our two countries," Brown said.

Tourism New Zealand general manager Australia echoed the sentiments, highlighting the value of the Australian trade for engaging with potential visitors.

"We want to provide agents with everything they need to

confidently sell New Zealand.

"What better way than by inviting industry to come and experience the destination for themselves," Burgess said.

Sydney-based ittravel agent and famil participant Suzana Milosova is **pictured** above second from left being welcomed to New Zealand along with the group (inset) by Emirates' regional manager Chris Lethbridge, Barry Brown and Tim Burgess.

Early biking bookings

MOTORCYCLE tour company Extreme Bike Tours has launched Earlybird savings of up to US\$552 on its range of 2014 adrenalin rides in India & the Himalayas.

Discounts of 10% will be applied to bookings made by 30 Jun, with nine itineraries on offer varying in duration from 11-16 days.

Pullman into Phuket

ACCOR has opened its first five-star resort in Phuket, with the debut of the Pullman Phuket Arcadia, located in Naithon Beach, 15 minutes from the airport.

The resort offers 277 rooms, an Italian restaurant, bar and overlooks the Andaman Sea.

Snow travel expos

EXPERTS from snow resorts in Japan's three major ski regions of Hokkaido, Nagano & Niigata and Tohoku will be on hand next week at two Snow Travel Expos to be held in Melbourne on 19 May and Sydney on 26 May, featuring numerous exhibitors, discounts and special promotions - visit www.snowtravelexpo.com.au.

MEANWHILE, Japan specialist JTB has released its 2013/14 Experience Japan Ski brochure, with the strong Australian dollar seeing prices decreased in many of the country's ski regions.

DL privacy dismissed

DELTA Air Lines has had its online privacy case (**TD** 10 Dec) case in California dismissed in a San Francisco State Court.

The case was brought about by a state attorney who claimed the carrier violated state law by not providing a privacy policy for data collected in its smartphone app.

Latin property boost

STARWOOD says it plans to open an average of seven new hotels per year over the next five years in Latin America to maximise growth opportunities.

WIN A HOLIDAY TO HAWAII, THE BIG ISLAND

To avoid confusion with the name of the entire state, the island of Hawai'i is often called the "Big Island," and what an appropriate name it is. Nearly twice as big as all of the other Hawaiian Islands combined, its sheer size can be inspiring.

This month Travel Daily is giving readers the chance to win a holiday to the island of Hawai'i, courtesy of Hawaii Tourism Oceania, Hawaiian Airlines and Hilton Waikoloa Village.

The prize includes two return economy airfares from Sydney to Kona via Honolulu with Hawaiian Airlines, six nights accommodation at the incredible Hilton Waikoloa Village and return airport transfers with a flower lei greeting on arrival.

Each day Travel Daily will ask a Hawaii-related question – just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this inspiring Hawaii holiday.

Email your answers to: hawaii@traveldaily.com.au.

Q.12: Do Australian passport holders need an ESTA to travel to Hawaii?

Hint: www.hawaiianairlines.com.au



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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Travel Consultant

Brisbane - \$45-50K + Super + Commission - Ref 123

Are you an experienced Travel Consultant? Are you hungry for commission? If so this global agency could be your next move. This dynamic team are looking for a new member to join them and be part of the success. You will be booking a mixture of corporate and retail, on worldwide trip, cruises and ancillary products using Galileo. A great commission structure is put in place along with super travel incentives. If this sounds like you then don't miss out and apply now!

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Marketing Manager

Sydney - \$Competitive Package + Bonus - Ref 4896

How would you like the amazing opportunity to join a market leading wholesaler as their Marketing Manager? This is a fantastic role for industry professionals who have marketing experience and team leading experience. This diverse role will keep you busy! Working for lovely modern offices in Sydney CBD this is a great opportunity for someone creative who has excellent people skills and can think outside of the box. Call now for full job description and more info.

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Melbourne CBD - \$Competitive - Ref 539pca

Experienced Travel Consultant with Japanese as a second language is needed for this busy retail/wholesale store located in the Melbourne CBD. A rare opportunity to join a market leading company selling wholesale and retail luxury & tailor made packages to Japan. This is your dream role if you are able to speak Japanese & understand the Japanese market and culture. To be successful in this role you will be self-motivated and a great team player with 5* customer service skills.

For more information, please call Patrizia on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultant

Adelaide - \$45-55K + Super - Ref 0359

Are you a fantastic Travel Consultant with a brilliant customer service background? Are you career focused and want to move into the huge world of Corporate Travel, this is a rare role that will be filled quickly in Adelaide! We are searching for an experienced International Travel Consultant looking to move into corporate travel or an experienced Corporate Travel Consultant looking to join a world-wide name! This is a Monday to Friday role offering an excellent rate of pay!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Team Leader in Corporate Travel

Brisbane - \$65-75K + Super + Commission - Ref 582

Are you a Travel Manager looking for a new challenge? Do you enjoy offering excellent customer service to ensure renewed business? If so then this company could be your next move. This 20 plus strong Brisbane corporate team are looking for a leader to coach, manage and lead. You will need to demonstrate leadership experience and skills along with being highly motivated and enthusiastic. In return you will receive excellent perks as well as an excellent career path.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Corporate Entertainment Travel Consultant

Sydney - \$Excellent + Super + Commission - Ref 590

If you're an experienced Corporate Travel Consultant, your dream job has arrived! This successful agency is looking for someone to join their team, booking entertainment and sports travel. From music artists to national sporting teams, they've been the Travel Manager behind more than 400 performance-related and sporting events worldwide. A unique opportunity for a creative problem solver who knows how to think outside the box!

For more information, please call Briarna on (02) 9113 7272 or click [APPLY](#)

Corporate Groups Travel Consultant

Melbourne - \$Base + Comm + Incentives - Ref 558pca

Do you have the drive to be the best and can rise to the challenge within your team? You must have solid previous corporate group and conference travel experience to join this dynamic, well established team who specialise in creating 5 star itineraries for their discerning corporate clients. Utilise your amazing motivational skills and industry experience to maximise your potential in your next career move. Sabre and SAM preferred

For more information, please call Patrizia on (02) 9113 7272 or click [APPLY](#)

BDM - Corporate Travel

Perth - \$Excellent + Super + Incentives - Ref 6000

Are you an experience BDM within corporate travel and have contacts in the WA region? Do you have sound understanding of corporate travel sales, business development experience & a proven sales record? A leading TMC company are looking for an experience BDM to assist with their ongoing expansion across the corporate travel division, sourcing new leads, building rapport, and developing relationships with key prospects.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)



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