

# TERRITORY DISCOVERIES HUGE CASH GIVEAWAY

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\*Conditions Apply - refer to website for the full terms and conditions. [agents.territorydiscoveries.com/cash-giveaway/competition-conditions](http://agents.territorydiscoveries.com/cash-giveaway/competition-conditions)

## WIN...

- Territory Discoveries are giving away 5 cash prizes of \$10,000 each to the highest selling consultants of Territory Discoveries product!
- A 5 star trip to the NT to receive your prize. The 5 top selling agents and their partners will attend an awards night in Uluru and stay for 2 nights at the luxurious and refurbished Sails in the Desert Hotel
- Prize travel dates will be 21-23 June 2013 (Agent must be available to travel to event to claim prize, or prize will be forfeited)
- Prize for top selling agency - A cooperative marketing campaign undertaken with Territory Discoveries to the value of \$15,000, promoting Northern Territory product.
- Agents must register to be eligible

## Call 13 67 83

[www.territorydiscoveries.com/agents](http://www.territorydiscoveries.com/agents)



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# Travel Daily

First with the news

Wednesday 22nd May 2013

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## Discoveries giveaway

**TERRITORY** Discoveries is reminding travel agents they can win one of five \$10,000 cash prizes as part of its current incentive to book travel for 01 Aug-31 Dec 2013 - for details, see the **front full page** of **TD** today.



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## Check-in.com.au checks out

**HOTELS** across the country were yesterday advised of the voluntary administration of online accommodation provider check-in.com.au - a website which claims to have processed more than one million bookings over the last decade.

The company's website is still operating, but according to the update new bookings are no longer being processed.

A creditors' meeting will take place next month, with the liquidator being Manfred Holzman from Holzman Associates.

Check-in was founded in 2002 and operated under a company called Accommodation Clearing House Pty Ltd.

It claimed to offer "the online customer unlimited access to the hottest hotel deals from over 150,000 properties worldwide".

According to the *TravelTrends* website the company attracted 450,000 unique monthly

## C&K prize bonanza

**TRAVEL** agents are being offered the opportunity to select from 50 prizes simply by selling three products from the Tempo Holidays, Explore Worldwide, Bentours or Cox & Kings range.

Items on offer include movie tickets, a mini iPad, hampers and spa vouchers, with a minimum booking spend of \$2000 to qualify.

For more info on the incentive, go to the **last page** of today's **TD**.

visitors in 2010, but was facing strong competition from online travel agencies and other accommodation providers.

The check-in.com.au website is still operational, but users are unable to finalise the last step of the booking process.

Hoteliers have been told that in the case of future reservations made via the site "please contact the guest to arrange direct booking and payment," while refunds are being referred to credit card providers.

## IASC renewals

**THE** International Air Services Commission has renewed a number of determinations, including the allocation to Qantas of 2,301 weekly seats of capacity on the China route.

Virgin Australia's 720 weekly seat allocation on the Indonesia route has also been renewed, along with a number of existing freight capacity determinations for Qantas and Pacific Air Express.

## Eight pages of news


*Travel Daily* today has eight pages of news & photos, a front full page promoting the **Territory Discoveries** giveaway, plus full pages from: (**click**)

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs
- Cox & Kings


## VA alter Tasman fares

**VIRGIN** Australia is aligning its transTasman fare structure to that of its International Short Haul fares (**TD** 30 Apr), with changes to take effect 30 May.

Infant fares and new fare basis codes are being introduced.



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# Travel Daily

First with the news

Wednesday 22nd May 2013



**Aircalin**  
New Caledonia

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## Star Alliance on iPad

**THE** Star Alliance has today launched a new customised iPad app, which allows passengers to store and monitor their Alliance flight itineraries.

The Navigator app includes a fascinating interactive 3D globe which is ideal for aviation enthusiasts, depicting the 27-strong airline network's 21,900 daily flights to 1,329 destinations across the globe.

Other features include a Flight Search option, a Lounge Finder and Flight Status, allowing tracking of any Star Alliance member flight.

There's also information about the member airlines including booking contact numbers, images and videos as well as details of the Alliance customer benefits - see [www.staralliance.com](http://www.staralliance.com).

## Avis scholarship '13 open

**CONSULTANTS** across the country are once again being invited to apply for the Avis Travel Agent Scholarship of Excellence, which this year offers prizes valued at over \$40,000.

It's the 17th year that the scholarship has been in place, aiming to encourage agents to provide excellence in customer service, with many former winners going on to greatness across the industry.

This year Qantas is again providing two Business class tickets to New York as part of the prize, while there's also six nights luxury accommodation in Manhattan, seven days Avis car rental and a tour of Avis World Headquarters in New Jersey.

And that's not all - there are also four cruise training modules from the International Cruise Council Australasia, Polonious Resources personal coaching

for 12 months and a one year honorary position on the Avis Travel Agents Advisory Board.

And for the fourth consecutive year, in 2013 the winner will receive a first-year scholarship to study at Southern Cross University's School of Tourism and Hospitality Management.

It's understood that this year will see the scholarship promoted internally through some of the country's major agency chains.

Applicants have until 13 Aug to apply by simply answering five simple questions - more details at [www.avisscholarship.com](http://www.avisscholarship.com).

## Brits loving Australia

**AUSTRALIA** has been rated by readers of *Ultratravel UK* as the "Best Country in the World", finishing ahead of Italy, New Zealand, Thailand and the US.

Tourism Australia md Andrew McEvoy said the verdict showed Australia's "enduring appeal" and was a vote of confidence during challenging economic conditions.

## Rail Plus fare increase

**DOWNWARD** movements by the Australian dollar will see Rail Plus increase its pricing for European Rail Passes, Eurostar and Sightseeing Products by 2% unless ticketed by COB tomorrow.

UK Rail Passes, Premier train tickets and other products will not be affected.

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\*From SYD via LAX. Travel from MEL and BNE is also available with our partner Virgin Australia.

## Qantas Accor promo

**QANTAS** and Accor have launched a campaign offering travel agents the opportunity for their clients to receive a \$100 restaurant and bar credit per stay at participating Accor properties.

The deal is available in conjunction with Qantas flight bookings, and both direct and trade bookings are eligible, with the offer available in GDS.

To take advantage of the offer, agents should book and ticket any eligible QF domestic fare, using a special OSI code in the booking - details at [qantas.com/agents](http://qantas.com/agents).

Then use the GDS to also book an eligible room type for two nights or more at participating Accor properties which will be indicated on the booking screen.

Customers must show their QF boarding pass when they check in.

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## Carnival issues profit warning

**GLOBAL** cruise giant Carnival Corporation overnight updated its earnings guidance for the second half of 2013, citing "lower net revenue yield expectations".

The company slashed its profit forecast by about 33%, saying it

now expects full year earnings of \$1.45-\$1.65 per share - down from previous expectations of \$1.85-\$2.10.

"Current cruise ticket pricing for the company has driven higher booking volumes however at the same time it has led to lower than anticipated net revenue yields," the company said.

Full year yields are expected to be down 2-3%, while voyage cancellations and increased selling and administrative costs are expected to also impact earnings.

Carnival's shares plummeted by about 15% after the announcement, with analysts citing the recent litany of negative publicity surrounding the *Carnival Triumph* engine room fire as well as other incidents which have seen the company lower fares to attract passengers, as well as incur compensation costs.

## DJs targets China

**ICONIC** Australian retailer David Jones is set to launch a new partnership with Chinese credit card operator Union Pay, making it easier for visitors from China to shop while on holiday here.

The Commonwealth Bank is also part of the pact which "cements DJs as a retail innovator, offering Chinese tourists David Jones' renowned world class shopping experience and unparalleled assortment of Australian and international brands".

## Vegas mega resort

**BAHAMA**-based firm Eurasia Resorts International has unveiled plans to open the world's largest shopping centre as part of a 'mega resort' in Las Vegas.

The Eurasia project will also be home to the world's largest convention center, numerous boutique hotels, international sports facilities and events.

"As part of the current concept, the charm & character of many countries around the world would be reflected in the architectural character of many of the structures," the firm said.

A final project concept will be released in Q1 2014.

## APT Hungary skirmish

**MINOR** damage was sustained by APT's *MS AmaDante* earlier this month after the ship scraped the underside of a bridge located between Budapest & Nuremberg.

APT general manager of sales Australasia Paul Yankson told **TD** the metal rails on the top deck of the ship were damaged as a result of the scraping, closing the top deck for two days.

The incident occurred at approx 2:30am, and "while some of the passengers were woken, many did not learn of the incident until an announcement was made by the captain the next morning".

The *AmaDante* was on a seven day cruise in Europe, while engineers had repaired the railings by the time the ship reached Vienna by the third day following the incident, Yankson added.



## Window Seat

**A GROUP** of tourists in Iceland will never forget a special experience at the Fjallsarlón glacial lagoon this week.

The Americans were taking part in a special meal, dining at a table and chairs set up on an ice floe.

However a strong gust of wind saw their floe detach from the shore and much to their consternation they began to gently float away.

Fortunately one of them was able to raise the alarm after successfully leaping across the water before they drifted too far.

Rescuer Pall Vignisson told the *Iceland Review* "when we arrived it was quite comical to see them sitting on chairs and with a table on an iceberg...yes, the dinner was over".

They were successfully rescued by boat.

**TRAIN** passengers in the Czech Republic can look forward to a romantic experience, with Prague's local public transport operator Ropid announcing plans to set aside special carriages for "singles seeking a soul mate".

"We want to emphasise that public transport is not only a means of travel but that you can do things there that you cannot do in your car," said a spokesman for the company.

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## VA cancellations outstrip QF

**VIRGIN** Australia's regional ATR/F100 operations recorded the highest percentage rate of flight cancellations in Apr, at the same time as Australia's number two airline's mainline operation cut 77 more services than its rival.

Newly released govt data shows VA shelved 211 (1.9%) scheduled flights last month compared to 134 (1.3%) of Qantas flights.

VA's regional ops axed 2.8% of its services, while QantasLink abandoned 2.1% of its flights.

Of the country's main low-cost carriers, Jetstar dropped 138

(2.0%) of its scheduled services, while Tiger had only 18 flights (1.1%) cancelled.

Of the major domestic airlines, Qantas had the most on time departures (86.3%) and arrivals (85.0%) in the month, followed by Virgin Australia, Tiger Airways and then Jetstar.

### Free wi-fi in Taiwan

**TAIWAN** Tourism Bureau has announced the introduction of more than 4,400 free-to-use 'iTaiwan' wi-fi hotspots.

The roll out is aimed at enabling tourists to access the internet using smartphones, laptops or tablets from major tourist spots, transportation hubs, cultural locations and govt offices.

To access the service, foreign visitors need to visit a TTB service counter or visitor centre, where they will be provided an account when providing passport details.

### Sydney 'Choice' spot

**THE NSW** capital has moved up four places to be ranked number 10 on TripAdvisor's 2013 Choice World Destinations.

Sydney was the only destination in Australia to make the top 25 in the 5th annual awards that recognise the best travel spots.

Queenstown in New Zealand's South Island was the next closest location in the Pacific to make the list, debuting in 25th place.

Other notable new entrants this year included Venice (6th), Bangkok (13th) and Tokyo (15th).

Last year's top spot, London, fell to 3rd place, overtaken by Paris and New York City.

### 200 SkyWest E175s

**US CARRIER** SkyWest has inked a deal with Embraer for up to 200 E175 jets it will operate under a Capacity Purchase Agreement with United Airlines.

Worth more than \$US4 billion at list prices, the deal includes 40 firm orders plus 60 reconfirmable aircraft and 100 options.

SkyWest will configure the E-jets with a 76-seat two-class cabin, with the first delivery in Q2 2014.

**MEANWHILE**, Aeromexico has added three 86-seat Embraer 175 aircraft to its fleet, two of which will begin operations next month.

### UTC Datai Langkawi

**THE** Unique Tourism Collection has been appointed as the local representative for The Datai Langkawi in Malaysia.

The property features a mix of 54 villas, suites and beach villas, accommodating up to 60 guests for small meetings and events.

### Scenic iPad e-mag

**SCENIC** Tours has released the first version of its Scenic Club Life loyalty magazine for the iPad.

Produced quarterly, the e-mag features info on new product and events, competitions & exclusive offers to Club Life members.

Download a copy of the app at [scenictours.com.au/ipadapp](http://scenictours.com.au/ipadapp).

### Cicada culture tour

**THE** Northern Territory's Cicada Lodge has launched a cultural tour that introduces guests to the Indigenous Jawoyn people's way of life, skills and stories, led by the property's owner Jane Runyu.

# Feel refreshed morning or night from Sydney

Whether your clients are morning or evening people, they can refresh and relax onboard the Emirates A380 with the world's first onboard Shower Spas.\* Flying morning and night from Sydney to the world from 2nd June.

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Daily	EK413	21:10	05:40

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\*Time shown relates to Northern Summer Schedule from now until 5th October. \*First Class Onboard Shower Spas.

Hello Tomorrow 

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## Travel Daily on location in Dubai

Today's issue of *TD* is coming to you from the Dubai Mega Fam, courtesy of Dubai Tourism and Emirates Airline.

*TD*'s final night in Dubai - before jetting off to New York for another major industry event - was at the Jumeirah Creekside Hotel, which opened just over 12 months ago.

This stunning luxury property is conveniently close to Dubai International Airport, and offers 292 rooms and suites along with upmarket restaurants and an Akaru Spa for when some pampering is required.

Jumeirah Creekside also allows guests to connect with the Middle East via its stunning collection of contemporary art.

## EK to lift Hong Kong

**EMIRATES** is set to significantly boost capacity on its Dubai-Hong Kong route, with GDS displays showing the current EK380/381 flight moving to an all-A380 operation effective 01 Jan 2014.

EK flies to Hong Kong direct from Dubai three times a day, and also operates one daily Dubai-Bangkok-Hong Kong A380 service.

The expansion means Emirates A380s will operate twice daily at Hong Kong.

## New Conde Nast

**A MIDDLE** East version of upmarket travel magazine Conde Nast Traveller has been launched, to be published under licence by Arab Publishing Partners.

Conde Nast Traveller Middle East will be published in English and circulated in GCC retail outlets as well as select five-star hotels, airport lounges and spas.



Garuda Indonesia

## Marketing and Media Officer - Australia 12 month contract role

Due to current expansion, Garuda Indonesia is looking to appoint the services of an experienced marketing & media officer to join our regional marketing team in Sydney. Working alongside the Marketing & Media Executive, you will be responsible for assisting in the co-ordination and implementation of the marketing communication plans for the Australia/South West Pacific region.

The candidate should possess strong communication and presentation skills, strong proof reading and copy writing skills, be detail and deadline orientated and able to working within a team environment.

### Successful candidates should possess the following attributes:

- Minimum of two years experience within the airline or travel industry
- Strong proofreading, grammar and copywriting skills
- Tertiary qualifications in Tourism, Marketing or Communications
- Excellent communications skills both written and oral
- Excellent attention to detail and accuracy
- Preferably have a working knowledge of graphics, printing programs and print media operations
- Experience using the following programs – Adobe In-design, Adobe Illustrator and Adobe Photoshop and experience using all Microsoft Office products.

There will be an opportunity for an extended contract, based on the individuals performance and operational needs of the airline.

Should you wish to join this award winning team, please send through a detailed cover letter and CV to [recruitment@garuda-indonesia.net.au](mailto:recruitment@garuda-indonesia.net.au), by the 24th of May 2013. Only successful applicants will be contacted.

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## Dubai rewards high achievers



**SELLING** Dubai really paid off for five Aussies and 1 Kiwi agent on the Dubai Tourism/Emirates mega fam, who were chosen as this year's High Achievers.

The creme-de-la-creme were treated to a night of opulence at Al Maha Desert Resort & Spa, an exclusive ultra-luxe Bedouin encampment in the stunning Dubai Desert Conservation Reserve, 45 minutes from the glitzy metropolis.

The top-selling agents, from each state won their coveted prize by selling the most EK airfares and Dubai stopovers, and completing online quizzes.

"You are the top, you have a lot to offer and you can now show Dubai through your clients' eyes after this once-in-a-lifetime experience," said Dubai Tourism Australasia director Julie King.

She urged them to strive to sell more of the destination to stay in the High Achiever category and said other agents should aim high as well to be selected for next years' award.

More like an oasis, Al Maha Desert Resort & Spa features 42 private suites containing antique Arab artefacts, and a private pool.

Herds of Arabian oryx & about 300 gazelles wander by, and guests can ride purebred Arabian horses, camels, dune bash, and indulge their senses, with staff catering to every whim.

**Pictured** at the resort are the Aussie winners with their awards, from left: Richard Dyer, Globetrotter Corporate Travel Perth; Mariam Farlow, HWT Mackay, Hanade Mahoud, Orient Travel Centre Sydney and Santosh Kumar, Mann Travel.

Travel Beyond Group is rapidly growing with a number of new positions available to join our dynamic and vibrant group.



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Applications close on Friday 31st May 2013.



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**Philippine Airlines**

## Qantas & Hawaii Tourism agents take on Oahu's sun-kissed shores

**SUN**, surf, sand, sights and plenty of Mai Tais formed the core of the first two days of the first Aussie famil trip to Hawaii flying on the newly refurbished Qantas B767 aircraft (**TD Mon**).

Leaving Fri night and after the comfortable trip across the int'l date line, the first day in Honolulu began with lunch at Wolfgang's Steakhouse courtesy of the Miramar Waikiki, who hosted the group for the first two nights of the stay.

An inspection of the Hyatt Regency Waikiki and dinner at Japengo's Sushi Bar on site concluded the day before the tiring activities of the day (and perhaps some jetlag) claimed many for the night.

A Grand Circle Island Tour thanks to Roberts Hawaii filled the schedule for the second day - undoubtedly the best way to see some of the hidden corners of the island, and as Oahu Tourism's Kainoa Daines instilled in the group at dinner the night before: "Stay in Waikiki but don't stay in Waikiki", encouraging all visitors to see as much of Oahu as possible.

The group enjoyed lunch at Kualoa Ranch, with many available activities there including horseback riding and exploring on an ATV, before heading to the Dole Pineapple Plantation on the way back.

For the ladies, the highlight came that evening with a trip to the Ala Moana Shopping Centre, where dinner was hosted courtesy of department store Nieman Marcus before being let loose in the centre for a few hours to splash some cash and rack up some credit card debt.

As **Travel Daily** bid farewell to the group, their remaining days will be spent with a dolphin encounter, a visit to Pearl Harbour and surely some more time at Ala Moana before arriving home tomorrow night - more photos at [www.traveldaily.com.au](http://www.traveldaily.com.au).

**BELOW:** Given the chance to shop at Kualoa Ranch, Megan Stanley certainly made the most of it.



**BELOW:** The group enjoyed dinner on the second evening thanks to Nieman Marcus with Ala Moana group marketing manager Scott Creel (pictured at the rear of the table).



**BELOW:** Eleni Vailas was ready to set up camp down on the beach at this picturesque lookout.



**RIGHT:** Although the food on the Qantas B767 was superb, Eleni Vailas was clearly craving a steak sandwich from Wolfgang's Steakhouse in Waikiki.

**LEFT:** Mary He and Ainsley Murphy enjoying the view from one of the many scenic lookouts on Waikiki's outskirts.



**ABOVE:** The group, pictured from left at Waimea Bay, consisted of Tim Tsagaris, Qantas Airways; Jane Lawrence, World Travel Professionals; Eleni Vailas, RACT Travelworld Hobart; Ainsley Murphy, HWT Toowoomba; Hannah Glazier, HWT Mount Isa; Megan Stanley, TravelManagers & Mary He from Hawaii Tourism.





Hello Tomorrow

## Cargo Agent

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In your role as Cargo Agent you should be capable of maintaining our superior levels of service while handling matters relating to cargo documentation.

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Visit [emiratesgroupcareers.com](http://emiratesgroupcareers.com) for more information on the requirements for this position and apply online using the reference CA/CC/24689.

Applications close 26 May 2013.

Telephone and postal applications will not be entertained.





**VIEWS** from the top of Table Mountain took away the breath of this group of eight agents from Flight Centre who enjoyed some time in South Africa recently.

Hosted by Bench International, the group spent a couple of days in Cape Town, during which their Table Mountain climb was voted as a major highlight.

The luxury associated with the

famous Blue Train also saw the group pampered during their journey, which was capped off by some wildlife viewing in some of the country's national parks.

Closing the trip were some ever-so-brief stays at Ngala Tented Camp - operated by &beyond - and the Sabi Sabi Bush Lodge.

**Pictured** above with the wind in their hair at the top of Table Mountain, from left in the back row is Jess Benson, FC Geelong; Michelle Grogan, FC Yarraville; Hannah Richardson, FC Fairfield; Nicole McGuinness, FC Fountain Gate; Briony Harris, Cruiseabout Hobart; Hope Wakefield, FC Mildura and Finola Mills from FC Launceston.

Front row: Cameron Neill from Bench International with Georgia Bell of Flight Centre.

### AS avoiding volcanos

**ALASKA** Airlines reports none of its commercial services were affected by volcanic activity in the state after Mount Cleveland and Mount Pavlof released ash.

Regional carrier PenAir, which operates flights for AA between Anchorage and Dutch Harbour, was forced to axe a number of flights this week due to several low-level eruptions.

### CA bags thru check-in

**AIR** China has expanded its int'l to domestic through check-in service at Beijing Capital Int'l Airport to 14 cities.

The enhancement benefits pax boarding Air China flights out of London, Paris, Dusseldorf, Munich, Frankfurt, Rome, Milan, Stockholm, Vancouver, Los Angeles, San Francisco, New York, and Geneva, who are connecting to another destination in China.



## Accommodation Updates

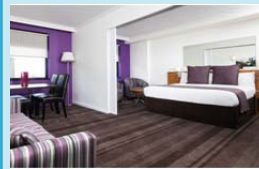
**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Quest Frankston on the Bay** has recently opened its doors for the first time, with 82 serviced apartments occupying four floors of a ten-storey development in the seaside town. A number of retail and commercial outlets are also housed within the building. The property offers a number of studio and one-bedroom apartments with all of the signature Quest amenities including pantry shopping, work spaces and dry cleaning services.



Those considering the idyllic surroundings of New Caledonia for their wedding ceremony or vow renewal will bask in the news that a new chapel has been completed on the grounds of **La Promenade Apartment Hotel Noumea**. The facility can comfortably accommodate 18-25 people and is located among the garden and overlooking the lagoon. The hotel will soon undergo a rebranding as it will become the Hilton Noumea La Promenade Residences later in 2013.



As part of the urban renewal of Sydney's Railway Square precinct, the **Mercure Sydney** has taken its step by recently unveiling plans for a multi million dollar revitalisation project. All 517 rooms will boast a modern new look later this year, boasting a combination of grey and purple with dark marble bench tops. New bathroom suites will also be installed, with new mirrors, glass shower screens, new fixtures and vanities along with a brand new tiling design.

### Newcastle's whales

**WHALE** watching tours off the Newcastle coast have kicked off for the 2013 season with NOVA Cruises & Moonshadow Cruises.

Between May and Aug, around 15,000 Humpback whales are expected to pass Newcastle during their annual migration.

See [www.visitnewcastle.com.au](http://www.visitnewcastle.com.au).

### KAYAK sale complete

**GLOBAL** online travel provider Priceline.com has successfully completed the acquisition of KAYAK for approx US\$522 million in cash and shares.

Under terms of the merger, KAYAK will continue to operate as an independent brand within the Priceline Group.

## REWARD!



Lost & Found in Singapore

This week *Travel Daily* and **Singapore Tourism Board** are giving you the chance to win an iPad mini and a Smart Cover.

Whether it's fun and games for the kids, entertainment for the family or action and adventure for the adults, there's certainly something for everyone. Take a peek into what Singapore can offer for families!

Share with us a great family experience you found in Singapore and you'll be in the running to win. Hint: Check out our Trade Secrets at [yoursingaporeexperience.com.au](http://yoursingaporeexperience.com.au).

**I got lost in Singapore and found fun for the whole family: .....**  
**(in 25 words or less)**

Send your entry by COB on Fri to: [stbcomp@traveldaily.com.au](mailto:stbcomp@traveldaily.com.au)



### Take a fresh approach to your career!

#### National Business Manager, Sydney

- Join a global brand and have the ability to do it your way
- Deal with global, regional and local companies at the highest levels
- Deliver real business solutions and develop lasting valued client relationships
- Attractive remuneration package plus incentive structure
- Ambitious, independent and energetic professionals who know the corporate travel space required.

#### Team Manager, Melbourne

- Your chance to take the lead
- Empower your team to reach their potential and achieve operational and service excellence
- Opportunities to proactively implement change and streamline processes
- Attractive remuneration package plus incentive structure
- Passionate and highly experienced people manager with corporate travel background required.



Contact Jordan McNamara  
07 30363529

[Jordan.McNamara@bcdtravel.com.au](mailto:Jordan.McNamara@bcdtravel.com.au)

[Click here for details](#)



## 5th 777-300ER for PAL

**PHILIPPINE** Airlines last week took delivery of its fifth Boeing 777-300ER aircraft, propping up the airlines fleet count to 45.

The brand new aircraft features 42 full flat Business Class seats & 328 seats in Economy, each with individual IFE units.

## TD snowshow winner

**CONGRATS** to Gerard Lee from Qantas Airways who was last Fri's winner of the Slava's Snowshow mini-comp in *Travel Daily*, with Lee now off to see the show at the Theatre Royal on 11 Jun.

## SKYCITY expansion

**AUCKLAND** casino firm SKYCITY has paid \$NZ5m for the purchase of Otago Casinos Limited, the owner of Queenstown's Wharf Casino, boosting its presence in the city to two operations.

## Smart Centara portal

**CENTARA** Hotels & Resorts has unveiled a redesigned website for its Centara Grand hotel brand, now optimised for PCs, smartphones and tablets devices.

The new site offers large photos, 360° property tours, with a full iPhone app in development.

## JQ birthday extension

**JETSTAR** has extended the sale validity of special fares on sale in its 9th birthday celebration, with seats on many int'l routes reduced in price until midnight tonight.

## It's fun to stay at the AUH



**ETIHAD** Airways and Virgin Australia recently arranged for this group of 100 top sellers of Abu Dhabi product to experience the emirate for themselves as part of an incentive conducted by the Abu Dhabi Tourism and Culture Authority.

The famil coincided with the release of strong arrival numbers from Australian tourists, with the average length of stay increasing

to 3.78 nights, and more than 30,000 room nights recorded in the first quarter of 2013 - up 21% year-on-year.

Agents from Sydney, Melbourne, Brisbane and Perth comprised the group on the six-day trip, in which they partook in a number of the city's most popular attractions.

As well as checking out some World Heritage sites, the group enjoyed a day at Yas Waterworld, trying out many of the park's 43 slides and rides.

Ferrari World was also on the agenda, with the world's fastest rollercoaster - Formula Rosso - taken on by the group's bravest.

The Yas Marina district played a central role in the schedule due to its many appeals for tourists, with the group also taking a behind-the-scenes tour of the Yas Marina Formula 1 circuit and saying farewell at a glittering reception at the Yas Viceroy Hotel.

"The hospitality has been above and beyond my expectations," Karen Spencer from Go Tours Travel said of her experience.

The group is pictured above at Yas Marina giving the trip an "A" for an 'A grade' experience.

## WIN A HOLIDAY TO HAWAII, THE BIG ISLAND

To avoid confusion with the name of the entire state, the island of Hawai'i is often called the "Big Island," and what an appropriate name it is. Nearly twice as big as all of the other Hawaiian Islands combined, its sheer size can be inspiring.

This month Travel Daily is giving readers the chance to win a holiday to the island of Hawai'i, courtesy of Hawaii Tourism Oceania, Hawaiian Airlines and Hilton Waikoloa Village.

The prize includes two return economy airfares from Sydney to Kona via Honolulu with Hawaiian Airlines, six nights accommodation at the incredible Hilton Waikoloa Village and return airport transfers with a flower lei greeting on arrival.

Each day Travel Daily will ask a Hawaii-related question – just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this inspiring Hawaii holiday.

Email your answers to: [hawaiicomp@traveldaily.com.au](mailto:hawaiicomp@traveldaily.com.au).

**Q.16:** There are 6 training modules for each of the Hawaiian Islands on our trade website. What is the module's name for Hawaii, the Big Island?

Hint: [www.hawaii.com.au/traveltrade](http://www.hawaii.com.au/traveltrade)



**HAWAII TOURISM**  
OCEANIA

**HAWAIIAN**  
AIRLINES

**Hilton**  
WAIKOLOA VILLAGE

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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 **CRUISE** **Pharmacy**  
WEEKLY **DAILY**

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# AA APPOINTMENTS

RECRUITMENT CONSULTANTS

**ARE YOU HUNGRY FOR SUCCESS?  
HERE ARE A STACK OF REASONS TO CALL AA**

**FOR ALL THE BEST VACANCIES VISIT [www.aaappointments.com](http://www.aaappointments.com)**

NSW & ACT – 8/6 O’Connell St, SYDNEY – (02) 9231 6377 – [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)  
VIC, WA & SA – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)  
QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

### TAKE THE LEAD!

**LEAD CONSULTANT – HIGH PROFILE ACCOUNT  
SYDNEY CBD – SALARY TO \$70k**

Are you ready to take the lead and grab hold of a role with more responsibility? We are looking for a senior corporate consultant to take on a lead consultant role on a high profile, key account. You will be working within a global TMC based in modern offices in the CBD. With a minimum of 5 years experience as a corporate consultant you will be well versed in fares and ticketing, strong GDS skills and exceptional communication skills. This is a well paying role within a TMC that offers excellent development and progression.

### GIVE YOUR CURRENT ROLE THE FLICK

**CORPORATE TRAVEL CONSULTANT – MULTIPLE ROLES  
SYDNEY REGION – \$55k - \$74k**

Retail travel not providing you the challenge and progression you are looking for? Now is the time to make the switch to corporate travel. No more face to face, No super high sales targets, No more price beats! If you are a talented retail consultant with min 3 years experience, strong airfare and GDS skills and a talent for amazing customer service – we want to hear from you. Corporate travel consultants are well paid, work Monday to Friday only and have access to amazing progression and development.

### \*\*\* HOT NEW ROLE JUST CALLED IN \*\*\*

**VIP TRAVEL CONSULTANT  
MELBOURNE (INNER) – SALARY PACKAGE TO \$70K (DOE)**

Are you an immaculately presented, experienced corporate consultant looking to make your next career move? Then we have the role for you! This unique role will see you servicing the VIP’s of the world in addition to assisting a nice mix of corporate clients! Working Monday to Friday hours, this role is offering a lucrative salary package to the ideal consultant, together with sensational luxury famils, you will wonder why you didn’t make the move earlier! Contact AA today to find out more!

### ALL ABOARD!

**RESERVATIONS CONSULTANT  
PERTH (INNER) – SALARY PACKAGE TO \$48K inc bonuses**

This award winning and respected travel company is seeking a passionate cruise enthusiast to join their team. This role will see you consult on a range of incoming phone and email enquires whilst ensuring superior customer service delivery is maintained throughout the booking process. You will be rewarded with a fantastic working environment with the opportunity for career progression. Previous cruising experience is advantageous when applying for this role. Contact AA Appointments today to find out how to apply!

### DO WHAT YOU DO BEST!

**LEISURE TRAVEL CONSULTANT  
PERTH (STH) - SALARY PACKAGE TO \$50K (DOE)**

Do you love consulting and creating intricate holiday itineraries for your clients to help make their once in a life time holiday a reality? If so, we have a fantastic opportunity for a motivated retail consultant to join a boutique travel agency who pride themselves on their superior customer service and destination expertise. If you want to work in a team and get noticed for your hard work and dedication then this is the role for you. Knowledge of a GDS & minimum 2 years consulting experience required.

### GO CORPORATE IN MELBOURNE

**CORPORATE CONSULTANT  
MELBOURNE (INNER) – SALARY PACKAGE TO \$60K (OTE)**

With your many years of retail consulting behind you, why not challenge yourself and move into a corporate role? With your strong attention to detail and ability to work in a fast paced environment, we have a fantastic opportunity to move into corporate travel. Working Monday to Friday business hours enjoy getting your weekends back! All you need to make the move is have a strong background in travel consulting, knowledge of a GDS and posses excellent customer service skills!

### \*NEW\* READY FOR AN AMAZING ADVENTURE

**LATIN AMERICA TRAVEL SPECIALIST  
SUNSHINE COAST – \$70K OTE +**

Sick of selling the same old South Pacific booking? Then come and join this Latin America travel specialist. You’ll love tailoring itineraries for your clients and creating once in a lifetime experiences. Working in this dynamic team you’ll enjoy a strong base salary plus incentives, have the opportunity to attend unforgettable famils and enjoy superb travel discounts. All you need is previous retail travel consulting experience and extensive personal travel to Latin America. This rare role won’t be around for long, apply now.

### \*NEW\* TURN OVER A NEW LEAF

**CORPORATE LEISURE CONSULTANT  
BRISBANE CBD – \$55K OTE ++**

Want to use your leisure consulting skills in a new role? Joining this leading TMC you’ll love working in this fun and friendly leisure team. Dealing with the company’s corporate accounts you will book leisure arrangements for VIPs, CEOs and staff. In addition you may assist with corporate bookings from time to time. Not only will you only work Mon – Fri hours but earn a fab salary package and enjoy top industry training and much more. All you need is a min 2 years industry experience. Call now to find out more!





**TOP TEMP BENEFITS INCLUDE**

Best industry rates; paid weekly  
Referral vouchers  
Temp to Perm opportunities

Temp of the Month/Annual rewards  
Flexible working hours/days  
Full conversion training where required

**DOMESTIC CORPORATE TRAVEL - 4 WEEKS.  
SYDNEY CBD - SABRE & TRAMADA NEXT GEN IS ESSENTIAL  
HOURLY RATE + SUPER + + +**

Our client is a Corporate Travel Management Company with offices in both Sydney & Melbourne. Working within this travel team, is like working with family as you are made to feel at ease & you are treated like you would like to be treated. Due to some internal annual leave, our client needs a qualified, professional & efficient corporate travel temp to help out for approx. 4 weeks

You will cover predominately a domestic portfolio of corporate clients to care for using both Sabre and Tramada Next Gen. Hours are Monday to Friday 9.00 am to 5.30 pm.

**RETAIL TRAVEL CONSULTANT - 6 MONTHS  
SYDNEY INNER - TEMP TO PERM OPP.  
HRLY RATE + SUPER + BONUS \$\$\$.**

We are recruiting for a Retail Travel Consultant. You will present with a minimum of 2 years within the travel industry. You will be trained and proficient using either: Galileo, Sabre and/or Amadeus. Having worked in a similar role or as a retail travel agent your sales and customer service skills and product knowledge are just some of your outstanding strengths. You will be rewarded with a generous hourly rate + Super + BONUS! This client offers a quarterly incentive. Your OTE is \$60K! This is a temp to perm opportunity. Street parking is available

**WATCH YOUR BANK ACCOUNT GROW!  
RETAIL TRAVEL CONSULTANT**

**PERTH (WEST) – HOURLY RATES \$20.00 - \$25.00PH**

This boutique travel agency located in the Western suburbs of Perth, is seeking an experienced and motivated travel consultant to join their team. Working in the leisure department, you must have strong airfare & international destination knowledge to be successful in this role. This role is due to start mid June for approximately 3 months. Working Monday to Friday business hours, you must have knowledge of a GDS, minimum 5 years consulting experience & the drive to go the extra mile for your clients. Contact AA Appointments today to apply today!

**RETAIL ROLES -THE FLAVOUR OF THE MONTH!  
RETAIL TRAVEL CONSULTANTS**

**MEL (VARIOUS) – HOURLY RATES \$20.00 - \$25.00PH**

Are you in between jobs, here on a working holiday visa or just need a change of environment? Come and see AA Appointments as we have a variety of temp assignments to choose from that will suit your current needs....  
Temping gives you, an opportunity to experience other agencies, flexibility, top hourly rate & the opportunity to enhance and up skill your existing skills. To register for temping you must have a minimum 12 months travel consulting experience, Sabre, Galileo, Amadeus or TUD expertise & a can do attitude! Call AA today!

**A CHANGE IS AS GOOD AS A HOLIDAY  
CORPORATE TRAVEL TEMPS**

**BRISBANE - TOP HOURLY RATE**

Want flexibility in your working week? A corporate travel guru? Then this is for you. We are currently looking for experienced corporate travel temps for upcoming assignments with leading travel companies. Located throughout Brisbane you will be required to jump in and assist on fast paced and demanding accounts whilst consultants are on leave. Enjoy a top hourly rate, Mon-Fri hours and flexibility throughout your working week. Previous corporate travel consulting experience and GALILEO skills are a must.

**TIME FOR A CAREER TUNE UP?  
RETAIL TRAVEL TEMPS**

**BRISBANE – UP TO \$25/HR + SUPER**

Does your career refuse to start in the morning?  
Is it burnt out due to lack of maintenance?  
Bring it into the AA Career Mechanics & we will restore it, so it runs like new again! If you have a minimum 12 months travel industry experience, Sabre, Galileo or other CRS skills then why not enjoy the flexibility of temping whilst you look for a permanent role. Temping offers a great insight into the world of travel & rewards you with fantastic hourly rate! Plus you can try out different areas of the industry. Contact AA today to find out how to apply!

**CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM**

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VIC, WA & SA

Ph: 03 9670 2577

meltemps@aaappointments.com.au



# Need help getting started with your job search?

[Read our job search tips](#)



Ben Carnegie

## Fiji and South Pacific Specialists - Sydney

- ▶ Great team environment
- ▶ Excellent earning potential
- ▶ Start date 1st week of June

This is a well established company with a team that has long term retention. Firstly because the staff are so well looked after and secondly because of the earning potential. You take control of your earnings, the more you put in, the more you'll get out of it.

Employee benefits include: Casual dress every day, staff drinks every Friday afternoon and a management team that will support you every step of the way.

Now is the time to act on this as interviews are taking place as suitable candidates are found. GDS experience is essential and ideally 1-2 years in a consulting role with personal travel to the South Pacific Islands will see you succeed in this role. Apply now!

Call or [email](#) Ben Carnegie for more details

## Reservations Consultant - Sydney CBD

- ▶ Adventure tourism
- ▶ GDS / airfare experience essential
- ▶ Salary from \$40K + super

A great opportunity has become available to join a team dedicated to excellence in customer service that enjoy working in a dynamic and vibrant environment.

Call or [email](#) Ben Carnegie for more details

## Business Development Manager - Sydney

- ▶ Experience within hotels or airline sales desirable
- ▶ Leading International Hotel Group, great culture!
- ▶ Competitive remuneration package on offer

Rare opportunity to join an International Hotel Group as BDM looking after the Corporate and Inbound markets. Strong networking ability & knowledge of the Sydney market ess.

Call or [email](#) Peter Jackson for more details

## Product Professionals - Sydney

- ▶ Full time and Temp roles available
- ▶ Contracting experience and Calypso skills desirable
- ▶ Salaries up to \$55K package

Are you a product guru looking for that next step or a new challenge? We have a number of product positions available within reputable Wholesalers representing unique regions.

Call or [email](#) Kristi Gomm for more details

## Corporate Travel Team Manager - Brisbane

- ▶ Highly sought after PURE management role!
- ▶ Lead, motivate and develop your team
- ▶ Global TMC that offers development & progression

Manage performance and quality of service among your team by providing regular updates, feedback and coaching. Work closely with higher management across business goals.

Call or [email](#) Kelly Wellsmore for more details

## Retail/Corporate Travel Branch Manager

- ▶ Located on the northern outskirts of Perth
- ▶ Award winning travel group
- ▶ Motivate your team, grow business, manage clients

This agency has a proven record of sound retail sales and a small corporate division which accounts for 30% of their business. Be involved in all aspects of the agency's success.

Call or [email](#) Kelly Wellsmore for more details



# WIN ONE OF 50 FABULOUS PRIZES



Agents can select from 50 prizes simply by selling three products from Tempo Holidays, Bentours, Cox & Kings or Explore. Items up for grabs include spa vouchers, movie tickets, hampers and an mini iPad! It's first in, best dressed, so start selling to receive these wonderful mystery prizes.

## How to win:

1. Create three bookings minimum spend of \$2,000 from our Tempo Holidays, Bentours, Cox & Kings or Explore range.
2. Email [palwasha.munam@coxandkings.com.au](mailto:palwasha.munam@coxandkings.com.au) with your completed booking form and your favourite number between 1 and 50. Each number corresponds to an exciting mystery prize, which we will post out to you. If your lucky number has been previously selected, we will invite you to select again.
3. Return to step 1 and start again – you can keep selling tours and collecting prizes until all items have been claimed.



## Travel Agents Reservations



Cox & Kings  
1300 836 764



Tempo Holidays  
1300 362 844



Bentours  
1800 221 712

**EXPLORE!**  
The Adventure Travel Experts

Explore!  
1300 439 756

**Conditions:** Valid for new bookings only, made from 13 May until 13 Jul 13 or until all prizes are redeemed. To qualify, minimum spend of \$2000 per booking is required and bookings need to be confirmed and deposited. Booking deposit is non refundable. Prize cannot be redeemed for cash value. Tempo Holidays Pty Ltd ABN 51007331213, VIC License 31341