

Smart devices are changing

the way people travel



Find out about tactics you can implement to take advantage of this trend in this edition of **The Thought Exchange**

Watch now join the conversation on our **blog**

Sabre Pacific

Travel Daily

First with the news

Thursday 23rd May 2013

INCREASE EARNING POTENTIAL AND RETAIN 90% COMMISSION

Join Australia's most successful home based travel consulting partnership

join.travelmanagers.com.au
1800 019 599



EK boosts Colombo

EMIRATES today announced a further expansion of its flights between Dubai and Colombo in Sri Lanka, with three extra weekly services bringing its total operations to the city to 31 per week effective 30 Jun.

Frasers on growth curve

FRASERS Hospitality is keen to further boost its Australian portfolio, with the official opening tonight of the new Fraser Suites Perth marking its third location across the country.

The company's GM Australia, Matthew Rubie, was coy about the location of the next property, but confirmed that there was "further growth on the horizon".

He said the new Perth property was already seeing a strong

response from the industry, with "lots of bookings via GDS," showing a clear appetite for the Frasers offering.

Future expansion is likely to be in key gateway cities, with Brisbane the only east coast capital not to already boast a Frasers property - but Adelaide or the ACT could also be a possibility.

The new Fraser Suites Perth, which is part of the group's 77-strong global portfolio, is ideal for the corporate and leisure market, with huge rooms, kitchenettes, free wi-fi, a large gym with pool and sauna and full hotel facilities.

There are also excellent meeting rooms and the 19-storey hotel is ideally located in East Perth - right on the edge of the transit zone meaning there's free public transport right at the door.

A new gm for the property is set to be announced at tonight's event - details in **TD** tomorrow.

Delta set for NY T4

DELTA Air Lines will host a massive event in New York tomorrow to celebrate the grand opening of its new Terminal 4 at JFK Airport.

Built at a cost of US\$1.4 billion, it opens on Fri just in time for the Memorial Day long weekend, one of the busiest periods for air travel in the USA.

It's a huge deal for Delta - they've flown in more than 80 travel and aviation media (including **TD**) for the event, while New York Mayor Michael Bloomberg will be on hand to cut the ceremonial ribbon.

In Times Square, Delta has erected a gigantic real-time countdown clock showing the seconds ticking away to takeoff.

The terminal has more check-in areas, nine new gates, added security screening areas and more baggage carousels.

More reports in **TD** tomorrow.

Travel Daily on location in Perth

Today's issue of **TD** is coming to you from Perth, courtesy of the new Fraser Suites hotel which officially opens here tonight.

TRAVEL agents and corporates from across Australia are today travelling to Perth for the opening of the new Fraser Suites property here, which provides a much-needed new five star offering for the WA capital.

Fraser Suites Perth is nestled between the Swan River and the WACA, offering 236 rooms with full hotel services plus kitchenettes & washing facilities to suit the long stay market.



Let us treat your clients like

Royalty



APT's Royal Experience means ALL the details are taken care of.

Only APT offers your clients an all-inclusive royal treatment with unparalleled experiences and exquisite service... *the ultimate luxury.*



CALL 1300 278 278
or visit www.aptgroup.travel
MKT11628

Seven pages of news

Travel Daily today has seven pages of news & photos, plus full pages from **:(click)**

- TMS Asia Pacific jobs
- AA Appointments jobs
- Travel Trade Recruitment
- 2013 NTIA NZ Finalists



travel counsellors



Investigate your home-based options

Did you know...

Our agents have access to their own accounts team who not only receipt clients funds but also pay the suppliers for them...giving our agents more time to take those valuable famils.



With us...it's personal

kerryn@travelcounsellors.com.au
www.travelhomeworking.com.au

For a confidential chat



Call 03 9008 4291

ISLANDS ON SALE!

Look out for our great Island getaways to the Pacific, Asia, Hawaii and Queensland.

viva! holidays
viva life!

[Click here for full details.](#)

Event Group Travel Consultant

- ▶ 1 year maternity leave contract
- ▶ Boutique agency - Sydney inner west
- ▶ Groups up to 200 pax, Sabre & Tramada
- ▶ Salary up to \$50K

Contact: Ben Carnegie
02 9278 5100
ben@inplacerecruitment.com.au



[click here for details](#)

Travel Daily

First with the news

Thursday 23rd May 2013

SUN ISLAND TOURS
Your Mediterranean and Middle Eastern Travel Experts

7 Days Mykonos & Santorini
Simply from \$546*

Click here

Mystic Point open

HONG Kong Disneyland last week officially opened the new Mystic Point precinct which includes the high-tech "Mystic Magneto-Electric Carriage" - a 'trackless dark ride,' as well as new restaurants and attractions.

NZ NTIA finalists released

AFTA this morning announced the finalists in the four new trans-Tasman categories in the National Travel Industry Awards for 2013.

This year marks the first time NTIA has been extended to NZ (**TD** 27 Feb), with the winners to be announced in a separate ceremony on 03 Jul at Auckland's SkyCity venue, in partnership with the Travel Agents Association of New Zealand (TAANZ).

The four categories for this year include Best Agency Retail for both single and multi-location, and Best Agency Corporate, again in single and multi-location.

The highest ranked nominees have now been selected after a month-long polling period and as with the Australian NTIA, they will

now face a judging panel.

AFTA ceo Jayson Westbury congratulated the nominees and finalists, saying "it's important to recognise the vital contributions that the New Zealand travel industry makes to us here in Australia.

"Our friendship with New Zealand is greatly valued... extending these awards is yet another example of the two industry bodies working together and cementing the strong bonds which we already proudly share".

TAANZ ceo Andrew Olsen said the judging process would allow NZ agency owners to gain awards "via a proven industry model".

Qantas is the major sponsor of the 2013 NTIA, while Air New Zealand will be the local sponsor of the four NZ categories.

For details of the NZ finalists, see the **last page** of today's **TD**.

QFFF BA switch

QANTAS Frequent Flyer is set to change the redemption rate for British Airways flights, with routes currently included in the Qantas Classic Award table instead having the Partner Classic Award rates applied from 01 Sep.

From that date all Classic Award Trips on BA (apart from those which are part of a **oneworld** Classic Award) will be calculated using the Partner rates, meaning a slightly higher number of points will be required for BA redemptions on SYD-SIN, SYD-LHR via SIN and LHR-BKK, LHR-SIN, LHR-HKG or LHR-NRT.

New MEL NZ kiosks

AIR New Zealand says new automated check-in kiosks introduced this week at Melbourne Airport have already proved very popular, with over 80% of NZ/Pacific pax already using the high-tech systems.

Austrian
We fly for your smile.

A new way to travel.

Exquisitely composed: Austrian's new Business Class offers an outstanding flight experience - now with 2m long fully flat beds.

Europe from
\$ 4798 net

Sale until 07JUN13
Departures until 31OCT13

Earn double eXpertsplus points for any long-haul Business Class travel between 01MAR-30JUN.



A STAR ALLIANCE MEMBER
www.austrian.com

Sell, Shop & Party.

with United from 6 - 31 May!

UNITED

A STAR ALLIANCE MEMBER



NATURAL FOCUS
SAFARIS

Golden Triangle

Save \$190 per person.

6 Days/5 nights

Departs ex Delhi

Tour cost twin share \$ 639*

Valid for travel 16 April - 31

August 2013

* Conditions Apply

Incredible India



We are the experts in tailor made safaris and tours.

Contact

Natural Focus Safaris

on 1300 363 302

email info@awsnfs.com

www.naturalfocussafaris.com.au

Order brochures:

www.tifs.com.au

LIC NO: 30248

6 GRAND PRIX MACAU

Macau Grand Prix DIAMOND JUBILEE FESTIVAL
Make a date with history

Click here
and see whats in store for this years major events

TOUCHING MOMENTS EXPERIENCE **MACAU**

Race you there!

9-17/11/2013

MACAU GOVERNMENT TOURIST OFFICE
www.macautourism.gov.mo

Every agent has a reason to join

Total freedom, flexible hours, better work life balance & higher commissions

MTA mobile travel agents

Call 1300 682 000

Visit join.mtatravel.com.au



More Choice. More Rewards.

Call us now for your copy of our new brochure and don't forget to ask us about our Agents Incentives for 2013.

1300 309 117 **VN Holidays**

www.vnholidays.com.au

Vietnam Airlines
Our partner airline

VN Holidays
Vietnam, Cambodia, Laos, Thailand

Travel Daily

First with the news

Thursday 23rd May 2013

BREAKAWAY
International Travel Industry Club

THAI
Smooth as silk.

Short Sale! Thai Airways industry rates to Bangkok/Phuket/Chiang Mai.
Sales to 15JUL13.

From \$440* return pp plus taxes.
* Conditions Apply. Taxes approx. \$410* - \$495* pp.

CLICK HERE for further details

oneworld targets events

QANTAS' oneworld alliance has unveiled a new "one-stop, easy-to-use service to meet the travel needs for conventions, conferences, exhibitions and special events," including special discounts on flights.

Launched at the IMEX convention in Frankfurt, **oneworld's** Jose Maria Alvarado said "uniquely among global airline alliances, **oneworld** counts all four of the top country markets for big global gatherings as homes to member airlines - USA, Germany, Spain and UK.

"But virtually wherever you are holding an event or exhibition, **oneworld** member airlines will be able to get you there".

Alvarado said **oneworld** events offered "very attractive discounts on published fares," and is aimed at a minimum of 500 international attendees travelling from at least two regions.

Requests are accepted from five years in advance, and up to three months prior to the event date.

"Industry data indicates that 3.5 million delegates attend these kinds of conferences and events around the world every year, spending around US\$1.5 billion on air travel," Alvarado added.

As well as fare discounts, the new offering includes a booking tool to display the most convenient flights and multiple fare options from departure points across the globe to the event or convention city.

The **oneworld** move follows the announcement just last week by the rival SkyTeam alliance of a new Global Meetings product (**TD 15** May), with the SkyTeam offering available for events with as few as 50 attendees from two different countries.

Free Vivid ferries

DESTINATION NSW will provide a free Sydney Harbour shuttle service during the upcoming Vivid Sydney festival, which will take place 24 May-10 Jun.

From 6pm every evening, the city will feature more than 60 interactive light installations at Circular Quay, The Rocks, Walsh Bay, North Sydney and Fort Denison.

The free ferry service will operate from 6pm-midnight between Kirribilli, Walsh Bay and Darling Harbour where the Vivid Aquatique water show will take place - see vividssydney.com.

Kardinya goes it alone

THE Western Australian travel agency formerly known as Jetset Travel Kardinya is now trading as an independent agent, after deciding not to renew its franchise agreement with Jetset Travelworld Limited.

Owner/manager Julie Ninnis says the business is now branded as Holidays for You, with a new website now online at www.holidaysforyou.com.au.

Sun Island hours

SUN Island Tours has extended its trading hours in order to provide better service to its travel agent partners.

Effective immediately the specialist wholesaler will operate 9am-5.30pm on Mondays, 9am-7pm Tuesday-Friday each week and 9am-noon on Saturdays.



Window Seat

PRANKSTERS in Britain have managed to get a homeless shelter in Scotland into the UK's top 100 hotels on TripAdvisor, by posting a series of fake reviews about the property.

The Bellgrove Hotel in Glasgow provides beds for about 150 street people every night, but for some reason was listed by the TripAdvisor website as a place of accommodation.

Reviews posted hailed the property's great service, friendly staff and warm welcome, with one saying "the marble floors and crystal chandeliers were breathtaking!".

The Bellgrove's manager said that when the top 100 listing was brought to his attention he asked for the hotel to be taken off the website.

TripAdvisor said it would comply, with a spokesperson saying: "as this property is a homeless shelter and therefore doesn't meet our listing guidelines, the listing itself is being removed."

The company said that "with over 60 pieces of content coming in every minute, occasionally a review or business... may slip through the cracks, and in these rare cases, our members can report the material to us, helping maintain the high quality content of our site".

OUT THERE STARTS HERE

YOUR GREAT SERVICE AND OUR GREAT RATES

Expedia TAAP,
That's why your customers keep coming back.

Earn great commission and get your client's out there.

Join today at www.expedia.com.au/travelagents
Telephone **1800 726 618**
Email expedia-au@discovertheworld.com.au

Expedia.com.au
THE WORLD'S LARGEST ONLINE TRAVEL COMPANY

Legendary river cruises, Inspired design

WE FIGURE THE MORE YOUR CLIENTS RELAX, THE MORE YOU CAN TOO.

CLICK HERE TO RELAX YOUR MIND

AVALON WATERWAYS | **10TH ANNIVERSARY**

avalonwaterways.com.au

The fashion of the skies

ARGUABLY the best chef in the world, the famous Alain Ducasse, has been confirmed as one of the celebrity guests who will be coming to Australia for the



opening Gala Dinner of Atout France's 2014 France Workshops, which will take place in Sydney, Melbourne and Auckland in Sep next year.

The announcement was made by Atout France regional director Patrick Benhamou at a lunch earlier this month at the Sydney Opera House's Guillaume at Bennelong restaurant.

About 150 guests gathered to launch "La Maison du The", which is the first brand of premium French handcrafted tea to be distributed in Australia.

The event also saw Air France present "Elegance in the Skies," with models showcasing a rare

collection of vintage AF uniforms from the 1930s.

The truly high fashion was flown from Paris especially for the event, with fabulous labels including Christian Dior, Lacroix and Nina Ricci all featuring at one time or another in the Air France cabins.

Despite the wintry weather outside, things became quite hot when Vittoria's Les Schirato presented a "cheeky and elegant fashion show" of luxury French Eres swimwear, in his role as Ambassador of St Tropez.

AF regional mgr Tom Reeves and Patrick Benhamou are **pictured** above with two Air France models.

**CHANGE THE WORLD,
ONE IDEA AT A TIME.**

[START HERE >](#)

Ghan open day

THE legendary Ghan train will be on public display next month at a special open day to take place at Adelaide's Parklands Terminal on 01 Jun.

The open day will include on-board tours of The Ghan including the recently refurbished Gold Twin carriages, as well as the Red and Platinum Service offerings.

It's part of the official launch of The Ghan's all-inclusive fares for Platinum and Gold Service guests which for the first time include all meals, beverages and Off Train Excursions at no extra cost.

See greatsouthernrail.com.au.

New Red Carnation

THE Travel Corporation's Red Carnation Hotels has expanded its portfolio with the acquisition of the five star Ashford Castle in the west of Ireland.

Company president Beatrice Tollman said "like the rest of our hotels, Ashford is an iconic property in a unique location and with a reputation for luxury and excellence".

Other Red Carnation properties are located in London, Dorset, Guernsey, Geneva, Florida and South Africa.

New American Queen

AMERICAN Queen Steamboat Company has announced the purchase of the *Empress of the North*, which will be renamed as the *American Empress* when it joins the fleet.

The new vessel will sail on the rivers of the US Pacific Northwest, based in Portland, Oregon, continuing the rebirth of US river cruising ushered in by the firm's *American Queen* which operates in the country's heartland including such destinations as Memphis, New Orleans, St Louis, Pittsburgh and St Paul.

The *Empress* has capacity for 223 guests and will call at ports including Astoria, Stevensen, The Dalles, Umatilla and Clarkston from Apr next year.

More info from Cruise Office in Sydney on 02 9959 1300.

AW Latin shows

ADVENTURE World says its had strong support from the travel trade for its South America Roadshow being held this week.

Over 200 agents from NSW and the ACT attended the Senses of South America show in Sydney at The Cuban Place held earlier this week, while last night's Melbourne event at the Park Hyatt Hotel had 150 attendees.

The shows have featured presentations from suppliers based in Chile, Brazil, Peru, Argentina, Ecuador, Cuba and the Galapagos, with great prizes on offer, including flights to South America with LATAM and a number of tours and hotel stays.

The roadshow concludes in Perth tonight, where another 100 agents have rsvp'd for the event being held at Rydges Perth.

Travel Beyond Group is rapidly growing with a number of new positions available to join our dynamic and vibrant group.



- Entertainment Travel – Senior Consultants in Melbourne & Sydney
- Business Travel – Senior & Intermediate Consultants Sydney
- Escape Beyond – Corporate/Leisure Consultant Sydney
- Account Manager for the group

Galileo and Tramada preferred. Attention to detail and a passion to deliver on our GOING BEYOND service culture is a must.

For more information please go to our website www.travelbeyond.com.au or contact jasmine@travelbeyond.com.au

Applications close on Friday 31st May 2013.

EXPERIENCE
Thailand
with THAI

[More Info](#)

WIN 1 OF 6 BUSINESS CLASS SEATS TO THAILAND

PLUS 1 OF 10 WEEKLY \$100 GIFT CARDS

DestinationQ 2013

QUEENSLAND Tourism and Major Events Minister Jann Stuckey has announced the opening of registrations for the state's 2013 DestinationQ Forum.

Stuckey said around 300 tourism representatives from all regions, organisations & industry sectors would be selected to take part in the two-day event, following on from its highly successful debut in Cairns last year.

In 2013, the forum will be held at the Gold Coast Convention & Exhibition Centre, from 27 Aug.

Registrations close on 07 Jun.

EK NZ winter fares

EMIRATES is currently offering return Economy class fares to Auckland priced from \$400, and to Christchurch from \$392, for travel between 29 May-30 Nov.

AKL fares are valid from SYD, MEL and BNE, while CHC fares are available from SYD only, when booked before 26 May.

Kanga Is campaign

SEALINK has rolled out a new marketing campaign pitching the destination as an ideal family and couples retreat.

The 'Get Back to the things that matter' campaign promotes the South Australian company as a one-stop-shop for accom and ferry packages, supporting the company's 2013/14 brochure.

Quantum sales date

BOOKINGS for the inaugural sailing aboard Royal Caribbean International's *Quantum of the Seas* will go on sale on 04 Jun.

However, members of RCI's Crown & Anchor Society loyalty program will have first dibs on cabins, with bookings opening up a week earlier on 28 May.

Quantum's first sailing is slated for 23 Nov 2014.

Based out of New York, the ship will initially operate 18 voyages to the Caribbean, ranging from seven to 12 nights.

More flights to MNL than any other carrier
 SYD – 4 x B777 direct flights each week
 MEL – 3 x B777 direct flights each week
 PER – 4 x A320 flights via DRW each week from Jun
 BNE – 3 x A320 flight via DRW each week from Jun

[Click here for more details](#)



Philippine Airlines

Qantas bowls them over



YESTERDAY, Qantas hosted some of its key industry partners at a special function to farewell the Australian Cricket Team, as they departed for the UK on their quest to smash the Poms and reclaim the hallowed Ashes.

The event took place at Hangar 96 at the Sydney Jetbase, with Qantas being the official airline and sponsor of the national team.

Pictured above, back row from

left are Tina Evans, Amanda Young and Emma Brodie from Qantas.

Front row: Jordan Wilson, Maxim's Travel; Andrew Reed, FCm Travel Solutions; Gil McLachlan, Ovation Travel; cricketer Matthew Wade; Melvyn Almeida, Consolidated Travel; Robert Ashes, Harvey World Travel Lane Cove; and cricketer Clint McKay.

Our sales team in Victoria needs a dynamic leader.

Is that you? Cover-More is Australia's leading travel insurance company and we need an exceptional professional to lead our sales team in Victoria.

This is a pivotal leadership and relationship management role for Cover-More as we continue to support and provide value to the travel agency sector.

You will bring a high performance mindset to this opportunity and we will reward you with an outstanding career path as part of our own growth story.

Contact us now. www.covermore.com.au/careers

Oman Air A330 order

AIRBUS has confirmed a new aircraft order for three long haul Airbus A330-300s for Oman Air.

The order boosts Oman Air's fleet to a total of 10 Airbus jets.

Langham Sydney set for revamp

THE Langham Hospitality Group has wasted no time after establishing a presence in Sydney, yesterday reiterating a planned renovation of its newly acquired property in the NSW capital.

The Langham portfolio is set to expand further, with more properties under its three brands - The Langham, Langham Place and Eaton hotels - across the globe over the next few years.

Speaking to an intimate group yesterday at The Langham, Sydney, Simon Manning (pictured), vice president sales and marketing, Langham



Hospitality Group gave details about the hotel's upcoming renovation.

Previously The Observatory Hotel, The Langham, Sydney was rebranded in August 2012 and is in the planning stages of a major refurbishment that will see all of the rooms renovated in 2014 followed on in 2015 with a new look for all public areas.

The Sydney hotel has the biggest entry level rooms in the area, featuring 50 square metres of space, Manning said yesterday.

"The plan is to renovate the rooms without the guests being affected," he said.

And bathrooms won't need much work, as "the hotel already has some of the best bathrooms in Sydney".

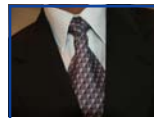
Still in the planning stages, the renovation project will cost anywhere between \$10-\$20m.

Currently the hotel is being fitted out with the Group's signature Blissful Bed range.

The Langham Group opened its first hotel in London in 1865, and has recently launched into North America with Langham Place, Fifth Avenue in New York and The Langham, Chicago.

Other hotels expected to open this year include Eaton Chelsea, Toronto (the biggest hotel in Canada featuring 1600 rooms), Langham Place, Guangzhou and Langham Place, Ningbo in China.

Further expansion in China has been announced including properties in Datong, Qingdao, Xiamen, Haikou and Dalian over the next few years.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

The Board of Airline Representatives of Australia has appointed **Barry Abrams** as its new Executive Director, replacing long-time chief Warren Bennett who steps down shortly after over 15 years in the role.

Former Travel Corporation gm of procurement, **Ian Clark**, has taken a role with **Destination Asia** as its new general manager in Vietnam.

Quest Serviced Apartments has promoted its general manager **Zed Sanjana** to the role of Chief Executive Officer, with founder and executive chairman Paul Constantinou continuing in his role to focus on the strategic direction and growth of the Quest Franchise Network.

Accor has announced the appointment of **Glen Erickson** as gm of **Ibis Perth**, while **Paul Rogers** is the new gm of **Ibis Styles Perth**

The ecruising Group has appointed **Aurora Walker** as general manager of its ecruising.travel online cruise specialist operation. Walker has had an extensive industry career, and moves from her most recent role as team operations manager at Corporate Travel Management. **Bertha Harvey** has also joined ecruising.travel's marketing team.

David Allen is set to join **Webjet** in the newly created role of Chief Executive Officer, Australia/NZ. Allen will next month relocate from Auckland to Melbourne to take up the new position, with 30 years experience including roles with Avis, Sabre Pacific and Zuji New Zealand as well as credit card providers and consulting companies. The OTA has also appointed **Hui Wan Chua** to head up its operations in Singapore, with responsibility for both the Webjet and Zuji brands in that territory.

Neil Perry and **Guillaume Brahimi** have been appointed by James Packer as Culinary Directors for **Crown Melbourne** for the next three years. They will "combine their expertise and culinary greatness" to influence all menus across Crown Hotels, Events and Conferencing as well as overseeing some of Crown's restaurants including Rockpool Bar and Grill, Bistro Guillaume, Rosetta, Spice Temple and Silks.

Glebe Is Expo doubt

THE NSW govt has terminated negotiations with Sydney Harbour Expo@Glebe Island, the proposed provider of Sydney's temporary exhibition facilities, and instead has "begun an alternate delivery process to meet our commitment to the industry".

The Glebe Island Expo facility is required next year due to the pending redevelopment of the Sydney Convention and Exhibition Centre - planned for late next year - into the SICEEP, with Infrastructure NSW confirming that it's now started negotiations with international event firm GL Events to provide the structure.

"In parallel, we have also begun discussions with international operator AEG Ogden to operate the temporary facilities.

"We anticipate these discussions will conclude within around two weeks, with early site work due to start at Glebe Island in June," said SICEEP Project Director Tim Parker.

Turner fortune soars

FLIGHT Centre founder Graham Turner has climbed the ranks in this year's BRW Rich 200 list, with his wealth increasing to an estimated \$720 million due to strong growth in the Flight Centre share price.

Last year Turner was estimated to have \$435 million, with the increase seeing him now at number 58 on the list.

Canyon dining opens

KINGS Canyon Resort will this week relaunch its signature Under a Desert Moon outback dining experience for guests.

The \$99 per person experience includes sparkling wine and canapes at sunset and a four-course menu by firelight.

Nightly numbers are capped at a maximum of six couples.

Meanwhile, The Outback BBQ & Grill at Kings Canyon has also reopened for the winter season.

Both venues will remain open until the end of Oct.

REWARD!



Lost & Found in Singapore

This week *Travel Daily* and **Singapore Tourism Board** are giving you the chance to win an **iPad mini and a Smart Cover**.

Whether it's fun and games for the kids, entertainment for the family or action and adventure for the adults, there's certainly something for everyone. Take a peek into what Singapore can offer for families!

Share with us a great family experience you found in Singapore and you'll be in the running to win. Hint: Check out our Trade Secrets at yoursingaporeexperience.com.au.

I got lost in Singapore and found fun for the whole family: (in 25 words or less)

Send your entry by COB on Fri to: stbcomp@traveldaily.com.au



A month of Macau?

SUCCESS of the annual Macau Food Week in Sydney could see the event expanded to run for an entire month, Ben Zaubzer from Macau Govt Tourist Office told **TD**.

Negotiations are underway for a prominent Macau chef to visit Sydney during the festival later this year to whip up a number of tasty Macanese dishes.

"If it all goes well, we're looking to extend Macau Food Week to Macau Food Month," Zaubzer hinted.

Last year's festival was held at the Sheraton on the Park Hotel.

QF 767s retrofitted

THE last of Qantas' Boeing 767 aircraft to receive a facelift under a \$20 million upgrade program has been rolled out.

The project has seen 15 of QF's B767 fleet upgraded to offer a contemporary interior design, with leather seats in Business class, IFE for all pax, new carpet, lighting, curtains and dividers - as featured in **TD** on Mon.

The refreshed fleet fly to most major Australian airports as well as to Honolulu, Hawaii.

Five other 767s are being retired by the end of this year.

Swissotel Xian

SWISSOTEL Hotels & Resorts has announced plans to open a new 350-room hotel in the capital of China's Shaaxi Province.

Swissotel Xian will open in 2016.

Macau gets its promo into gear



LEVERAGING on the 60th anniversary of the Macau Grand Prix, the city of Macau is set to ramp up its promotional activities to both the trade and directly to the consumer in coming months.

The race, which grew from a humble birth in 1954 as what was considered a "motorised treasure hunt", is now the jewel in the crown of the city's calendar and remains a major visitor drawcard.

A roll call of past winners of the Macau Grand Prix reads like a who's who of the best in motorsport history, with names such as Michael Schumacher, Ayrton Senna & David Brabham among the podium-toppers list.

On average, 103,000 Australians are visiting Macau on an annual basis, and this makes up approx 1.6% of all annual outbound departures by Aussie tourists.

Promotion of the destination and the race's 60th anniversary began last night at a special event in Sydney attended by members of the tourism industry and two former winners of the race itself.

Kevin Bartlett - Macau Grand Prix single-seater winner in 1969 and Vern Schuppan, who took home the crown in 1974 & 1976,

were both in attendance, singing the event's praises as a whole.

The 2013 Macau Grand Prix will be larger than ever before and for the first time, will be held from 07-17 Nov over two consecutive weekends.

Ben Zaubzer from the Macau Government Tourist Office told **Travel Daily** Macau was far from just a city full of casinos.

"We have a lot of different kids facilities in Macau and things like the Science Museum which is a big interactive centre," he said.

"It has a 3D cinema where kids can watch films about what goes on in outer space, as well as things on mechanics and robotics where kids can get involved".

One of the biggest integrated resorts in the city, at nearly 4000 rooms - the Sheraton Macau - is now fully open and welcoming guests, with an MGM property, a Grand Lisboa, a Parisian and a Wynn resort all set to become part of the Macau landscape in coming years.

Ben is **pictured** above with Macau Govt Tourist Office general manager Helen Wong and two Grand Prix grid girls, and for more pics, see www.traveldaily.com.au.

WIN A HOLIDAY TO HAWAII, THE BIG ISLAND

To avoid confusion with the name of the entire state, the island of Hawai'i is often called the "Big Island," and what an appropriate name it is. Nearly twice as big as all of the other Hawaiian Islands combined, its sheer size can be inspiring.

This month Travel Daily is giving readers the chance to win a holiday to the island of Hawai'i, courtesy of Hawaii Tourism Oceania, Hawaiian Airlines and Hilton Waikoloa Village.

The prize includes two return economy airfares from Sydney to Kona via Honolulu with Hawaiian Airlines, six nights accommodation at the incredible Hilton Waikoloa Village and return airport transfers with a flower lei greeting on arrival.

Each day Travel Daily will ask a Hawaii-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this inspiring Hawaii holiday.

Email your answers to: hawaiicomp@traveldaily.com.au.

Q.17: Where does "Hola meet Aloha"?

Hint: www.hiltonwaikoloavillage.com



[Click here for terms & conditions](#)

HAWAII TOURISM
OCEANIA

HAWAIIAN
AIRLINES

Hilton
WAIKOLOA VILLAGE

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au

Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas

Assistant Editor: Matt Lennon
Contributors: Chantel Housler, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au





Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



LET TMS LEAD YOU TO SUCCESS!

RECRUITING TALENT FOR THE TRAVEL AND HOSPITALITY INDUSTRIES IN ASIA PACIFIC

Are you aware....



Helene Taylor - CEO

Last month we placed 16 people in new positions throughout Australia. 15 of these roles were filled without even reaching the market (not advertised)

Are you on our database?

TMS... A SUCCESS STORY SINCE 1994



Head Office: Level 10, 109 Pitt Street, Sydney, NSW, 2000

NSW/VIC/WA: (02) 9231 6444 • QLD/NT: (07) 3221 9916

nswjobs@tmsap.com

www.tmsap.com

Linked Us

Like Us

Follow Us



WANT YOUR CAREER SEARCH HANDLED BY AN EXPERT? CALL AA

JOB OF THE WEEK

CORPORATE ACCOUNT MANAGER SYDNEY BASED – SALARY PACKAGE UP TO \$70K

If you've gone as far as you can go as Corporate Travel Consultant or Team Leader and you're ready to move into Account Management, this wonderful corporate agency due to expansion has created this new role for a senior corporate consultant to learn new skills and take on a portfolio of your own. You'll be extremely well presented and have great communication skills for this role.

MIX IT UP IN THE MICE MARKET

BUSINESS DEVELOPMENT MANAGER BRISBANE – SALARY PKG \$100K OTE +

Experienced in the MICE market in Queensland? Know how to drive and get new business over the line? Then come and join this leading event management company in a newly created role. This BDM role will reward you like no other in the market currently – amazing incentives, inspirational leadership and long term career development. Proven MICE sales experience a must.

TOAST YOUR SUCESS

BDM – BOUTIQUE AGENCY SYDNEY – GENEROUS SALARY PACKAGE

Create a valuable impression when you join this outstanding corporate travel company. You have experience sourcing and winning new business, with great negotiation skills and a fantastic personality. Representing a well known brand in the market you will be proud to be part of this vast organization, showing off your sales skills and getting new clients to sign on the dotted line.

CONTROL THE MARKET

REVENUE MANAGER EAST COAST AUSTRALIA - SALARY PACKAGE \$75K

Are you a talented Airline Revenue Manager looking for a better work life balance? Or are you a senior Revenue Analyst looking to step up into a management role? This popular airline is looking to employ your talents. You will be responsible for achieving revenue targets across assigned routes by developing and implementing revenue strategies. ALTEA and Inventory Management essential.

EXPERT IN LOYALTY PROGRAMS?

OPERATIONS SPECIALIST SYDNEY BASED - SALARY PACKAGE \$98K

Are you tired of working for an employer that doesn't value your input? Then its time to make the move. This role is primarily focused on analysing the operations of an existing travel loyalty rewards program including systems and customer service; making recommendations for best practices and implementing enhancements. Must come from a travel background with loyalty management experience.

BACK THIS ONE– IT'S A SURE BET

BUSINESS DEVELOPMENT MANAGER SYDNEY BASED - SALARY PACKAGE \$\$

Do you strive to work for one of the most successful global TMC's selling across the SME market? If you have proven sales skills in seeking out new business opportunities and winning, you can be a vital member of this wonderful team. Working for a fantastic agency specializing in SME this is a great opportunity to diversify your knowledge and broaden your skills. Apply now!!

ARE YOU READY FOR LUXURY?

INDUSTRY BDM – PREMIUM PRODUCT MELBOURNE - SALARY PACKAGE \$80K+

This fantastic new sales role has a vacancy open with your name on it. Use your ability to get out to market and sell this product to the retail agency market. You will be an experienced sales executive who has the ability to take control. Your friendly personality, presentation skills & creative ability is required here. Great families, fully maintained car & bonuses.

CALLING ALL OPERATIONS EXPERTS

SENIOR OPERATIONS MANAGER SYDNEY - SALARY PACKAGE CIRCA \$120K

This award winning conference and events travel specialist is searching for a talented operations manager to manage their talented team. Key responsibilities will include increasing profitability, staff leadership, mentoring and development and account management. Essentially you will come from a strong PCO management background with excellent business acumen + full profit & loss accountability.

AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825

OR EMAIL YOUR CV TO: executive@aaappointments.com.au

FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE

www.aaappointments.com



Working in partnership with the Australian Travel Industry

Ski Travel Specialist

Brisbane - \$Competitive + Bonus - Ref 562A

If you want to combine your two loves, travel & the snow, then this is the role for you! Sell ski packages and tailor made ski itineraries every day. If you have a travel background and are an avid skier enjoy an uncapped earning potential see the \$'s come your way selling a product you love. In a CBD location with a fantastic team, this rare opportunity is sure to be snapped up soon. Show your interest now and apply with your CV outlining your passion for ski.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

BDM (Academic & Corporate)

Sydney - \$80K Package + Incentives - Ref 603

A leading travel management company are looking for Sales Manager/ Business Development Manager to assist with their ongoing expansions across the Australian travel market in both Academic & Corporate Travel. You will be responsible for building rapport and developing relationships with key prospects. It is essential you have confident communication skills, sound travel industry knowledge, should be highly motivated with a positive attitude and a fantastic sales track record.

For more information, please call Briarna on (02) 9113 7272 or click [APPLY](#)

Wholesale /Retail Travel Sales Specialist

Melbourne - \$Attractive + Travel Perks - Ref 608PCA

Aujourd'hui est votre jour. Work Mon-Fri 9-5 and enjoy a range of travel perks. Are you a customer-oriented Sales & Service Specialist? Secure a long-term position & join this busy Wholesale/ Retail Office handling sales enquiries & ensuring the client's bookings & experience is smooth. The candidate must be able to work independently & have an interest in Paris/France. Limited face-to-face contact with clients/suppliers, 99% of responses will be through email or phone.

For more information, please call Patrizia on (02) 9113 7272 or click [APPLY](#)

Senior High End Travel Consultant

Adelaide - \$DOE + Super + Benefits - Ref 0505

This is a special in Adelaide. We need the complete package; fantastic customer service, extensive travel industry experience, high end luxury travel knowledge teamed with going that extra mile! Do you think outside the box? If you can recommend where to stay, what to do, where to shop and offer it all with a smile - this is a role for you! Extensive travel agency experience and considerable personal travel experience will make sure you secure an interview today!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Brisbane - \$40-45K + Super + Commission - Ref 678

Are you passionate about travel? Do you have an established client portfolio and looking for a move within the travel industry? If yes, then this Travel Consultant position could be your next move. This boutique travel agency are looking for experienced Travel Consultants to join their passionate team in Brisbane. As an experienced Travel Consultant you can expect to be dealing with unique travel experiences, whilst focusing on a high delivery of customer service.

For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)

Accountant (6 Month Contract)

Sydney - \$Excellent + Super + Incentives - Ref 592

Attention Accountants with experience working in a retail travel agency! We have a 6 month Contract available with immediate start and working Monday to Friday only. My client is a Boutique Travel agency with a central Sydney office location. This contract is 2-3 days for the month of June and then from July to December will be 5 days a week, to cover maternity leave. Lovely team and office environment willing to pay the right price for the right candidate.

For more information, please call Briarna on (02) 9113 7272 or click [APPLY](#)

Retail Travel Consultants (Temp)

Melbourne - \$\$\$ attractive hourly rates. Ref 999PCA

Experienced Travel Consultants... Looking for a job? But found nothing that grabs you? Don't go stale! Earn some money whilst you're looking. We constantly have new temp roles coming in and they could be yours! Keep your skills and product knowledge fresh for your next career move. Show your might - register your CV to be part of these great opportunities and allow us to look for your ideal job whilst you earn money. Please include your specialties and skills.

For more information, please call Patrizia on (02) 9113 7272 or click [APPLY](#)

BDM-Corporate Travel

Perth - \$Excellent + Super + Incentives - Ref 6000

Are you an experience BDM with in corporate travel and you have the contacts in the WA region, this is a rare chance to join a winning team! Do you have sound understanding of corporate travel sales, business development experience and have a proven sales record? A leading TMC are looking for an experience BDM to assist with their ongoing expansion across the corporate travel division, sourcing new leads, building rapport and developing relationships with key prospects.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch

National Travel Industry Awards New Zealand Finalists 2013

CATEGORY 2

Best Travel Agency Retail - Single Location

House of Travel Lakers
United Travel Manly
The Travel Brokers
Harvey World Travel Rotorua
Executive Travel

CATEGORY 3

Best Travel Agency Retail - Multi Location

House of Travel
Flight Centre
World Travellers
The Mount Group - United Travel
China Travel Service

CATEGORY 4

Best Travel Agency Corporate - Single Location

Executive Travel
BCD Travel
Corporate Travel Management NZ
Gilpin Travel
Orbit Wellington

CATEGORY 5

Best Travel Agency Corporate - Multi Location

Orbit Corporate Travel
Flight Centre Corporate - FCM & Corporate Traveller
HRG New Zealand
Business World Travel



afta

**NATIONAL TRAVEL
INDUSTRY AWARDS
NEW ZEALAND**

MAJOR SPONSOR



NZ CATEGORY SPONSOR



GOLD SPONSORS



SILVER SPONSOR



MEDIA SPONSOR



SPONSOR

