

Austria. Moments of Bliss

A singular journey, a lifetime of memories.



Ornate palaces. Imperial grandeur. Echoes of Mozart. Austria has long captured the spirit of a magnificent bygone era – but lately visitors have discovered the country's cutting edge, as well. Alongside the exploding wine scene, a sophisticated culinary movement has taken off. Farmers, chefs and innkeepers are revisiting – and updating – their historical appreciation for all things seasonal and local. Meanwhile an art and design renaissance has captured attention around the world, and again shot Austria to the continent's cultural centre. Let your clients know that they can enjoy numerous "Moments of Bliss" in Austria – read on below and catch a glimpse what Austria has to offer.



Email us for your new 2013 Austria Magazine "Moments of Bliss" at info@antosyd.org.au



For more information visit austria.info/au



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1_ Dine on the move

Historic, charming, legendary. This is how the Viennese like to describe their Giant Ferris Wheel, one of Vienna's most famous landmarks and one of the oldest Ferris Wheels in the world. It is the ultimate take on revolving restaurants and offers a romantic dinner for two in a privately-rented wagon. At 213 feet, sunset views unfold over the rooftops of Vienna as champagne fizzes.

More information



2_Castle of Adventure

The mighty, 900-year-old fortress of Hohenwerfen, set in a beautiful alpine setting high above the Salzachtal valley near Salzburg, allows visitors to delve into military history, take a tour of historic interiors, enjoy impressive falconry displays and visit Austria's first Falconry Museum. Concerts, theatre performances and heritage evenings can also be enjoyed throughout the year at this venerable place.

More information



3_Baroque Visionary

Splendid things happen when heaven and earth meet. Truly one of the architectural jewels of Austria, the baroque Klosterneuburg Monastery bordering Vienna, has been a centre of spiritual, economic, social and cultural life for 900 years. It is Austria's oldest winery, and as the country's first carbon neutral wine producer a true visionary. Enjoy concerts, art exhibitions, wine tastings, and special tours.

More information



For more Moments of Bliss, visit www.austria.info/bliss. For inspiring travel programs to Austria and to receive brochures, display material or other helpful sales and marketing tools, please call (02) 9299 3621 or email us on info@antosyd.org.au

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Travel Daily

First with the news

Thursday 30th May 2013

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Scenic adds USA

SCENIC Tours this morning announced the launch of its 2014 Canada, Alaska and USA program.

It's the 13th year that Scenic Tours has operated to the region, but this year has launched a major expansion with ten new itineraries across the USA.

Experiences on offer include Route 66, Yellowstone, Mount Rushmore and a Mississippi cruise.

Earlybird offers for bookings by 19 Nov incl free Canada flights plus a free Fairmont Hotel night, or three night Hawaii stopovers.

Canada and Alaska programs also feature new experiences, hotels and itineraries including the Glacier skywalk in Alberta plus a new 8-day Manitoba itinerary taking in Canada's big five - bison, black bear, polar bear, moose and beluga whale.

There are also new stopover packages in LA, Vancouver, San Francisco and Hawaii, plus a new dedicated microsite online at canada.scenictours.com.au.

VA, EY German promotion

VIRGIN Australia and Etihad Airways have for the first time teamed up with Tourism Australia to promote inbound visitation from Germany.

It's the first cooperative marketing campaign between the three organisations in Germany, as part of the MoU the airlines signed with TA last year.

Based on the *There's nothing like Australia* tagline, the promotion includes a dedicated australia.com/australian-erleben

Moments of bliss!

AUSTRIAN Tourism has launched a new "Moments of Bliss" magazine for 2013, highlighting the huge range of fabulous experiences on offer for visitors to the country.

The inspirational publication is supported by a special website at www.austria.info/bliss.

For more details, see the **front full page** of today's **TD**.

website where German pax can find out about visiting Australia with EY and VA.

"We are starting to see the benefits of the strategic marketing agreements signed late last year with Etihad Airways and its alliance partner, Virgin Australia," said TA md Andrew McEvoy.

He said Australia still has strong appeal for German travellers, with the offer combining competitive international fares (from €999 economy return) plus two bonus domestic sectors.

Last year 154,800 Germans visited Australia, spending \$900m, with Tourism Australia saying it believes the market has the potential to grow to up to \$2.3 billion in total expenditure by 2020.

Today's issue of TD

Travel Daily today has seven pages of news & photos, a front full page for the **Austrian National Tourist Office** plus full pages from: (**click**)

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Thursday 30th May 2013

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Airline funding

FEDERAL Transport Minister Anthony Albanese says new legislation introduced into parliament will provide Australian airlines with lower cost finance for aircraft purchases.

The *International Interests in Mobile Equipment (Cape Town Convention) Bill 2013* puts into effect the Cape Town Convention which he said would give cheaper rates for the financing of planes, jet engines or helicopters.

He said savings of the order of \$2.5m could be achieved on the purchase of a new A380, adding it will help airlines to accelerate the move to more fuel efficient fleets.

Cover-More US claims up

COVER-MORE Travel Insurance says it paid out more than \$16 million in medical claims for Australians visiting the USA last year, including two claims of around a whopping \$1m each.

The company's marketing and strategy manager, Zac Brookes, said the complexity of the US health system led to massive costs in some cases, with a simple case of appendicitis costing around \$75,000 including two nights in hospital.

He said one of the highest claims last year related to an Australian diagnosed with a kidney condition who was hospitalised for about a month.

"If an Australian traveller finds themselves, uninsured, in a US hospital, it could quickly evolve into a terrifying situation where

they see their medical bills quickly start running in to the tens of thousands of dollars," Brookes warned.

He said the high rate of payments last year also reflected the strong growth in outbound travel to the US by Aussies, with the number of Cover-More policyholders travelling to the US up 18% compared to 2011.

Brookes said Cover-More estimated that about one in every four Australian travellers heads overseas without travel insurance.

"Our message is pretty clear: just don't do it," he said.

Domestic ski push

SNOW Australia, local industry representative of all things ski and snowboard, has issued a statement about how "surprisingly affordable a domestic trip to the snow is".

The organisation has cited Roy Morgan Research statistics which found the average cost of a snow holiday in Australia is \$1153pp, compared to \$2903 for New Zealand and \$4658 for other overseas destinations.

According to Snow Australia, a domestic snow trip costs an average of \$123 per person per day, while "an ordinary domestic holiday is just \$10 a day cheaper at \$113".

The figures are a little tough to swallow given that a lift pass at most resorts costs over \$95/day, but the Snow Australia website also now features a new range of packages across destinations, abilities and group sizes - see snowaustralia.com/packagepage.

Exciting appointment

ONLINE agent-only wholesaler Excite Holidays has appointed Richard McKisack as one of its new Business Development Managers for NSW, working with both new and existing clients.

McKisack is well known to the industry, with his extensive 25 years of industry experience including a range of roles with wholesalers, resorts and suppliers.

More industry appointments on [page six](#) of today's *Travel Daily*.

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JTG EXCLUSIVE



QF1 SYD-DXB retiming

QANTAS will retime its QF1 flight from Sydney to Dubai to depart 15 minutes earlier, at 1550 daily effective 01 Jun, with the change aiming to resolve inbound holding delays over DXB and improve on-time performance.

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Travel Daily
First with the news

Thursday 30th May 2013

BREAKAWAY International Travel Industry Club **Aircalin**

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Return from \$160* per person plus taxes.

Conditions Apply. Taxes approx \$296 - \$299*pp.

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VA seeking mob phone no's

VIRGIN Australia is seeking help from travel agents with the correct collection of passenger contact phone details to PNRs.

The call for aid comes as Virgin undertakes initiatives to improve the advanced notification of flight delays to guests and customers.

VA says it will use SMS & email to inform passengers primarily impacted by delays of up to 4hrs after the scheduled departure.

On Tue and Wed morning this week, fog caused havoc with air traffic in Sydney, with hundreds of pax affected by flight diversions, delays and cancellations.

"To reach more of our guests frequently and more successfully, we're calling on our trade partners for assistance," Virgin Australia said in a notification.

Virgin said sometimes guest bookings made via the trade "are often not notified of relevant delays due to bookings made with incorrect or missing critical passenger information."

In some cases, agents provide their own contact details in VA bookings rather than the guest, or there is no guest contact info at all, a land-line is provided

instead of a mobile number, or pax contact details are simply "not genuine."

"In order to communicate with guests who have been impacted by delays, it's critical that a correctly formatted guest mobile telephone number and email address is entered into the system for each travelling guest," Virgin insists.

The carrier promises it will only ever use client mobile phone numbers to relay info about flight changes, and not marketing or other purposes.

Correct formatting for mobile numbers is to assign the country code of the passenger's phone, then drop the zero at the front.

In GDS, agents should use an OSI entry of "3OSI VA CTCM BNE 61412345678" for (Sabre), "SI.VA*CTCM BNE 61412345678" in (Galileo) or "OS VA CTCM BNE 61412345678" for (Amadeus).

Argentine red alert

ARGENTINEAN authorities have issued a 'red alert' for the region surrounding the Copahue volcano, located on the Argentina/Chile border, following recent volcanic activity.

Residents within 25kms of the volcano have been urged to evacuate, while border crossings near the region have been closed, the Australian Department of Foreign Affairs & Trade warns.

Aussies in the area are advised to remain alert of the situation.

Carnival shorex rejig

CARNIVAL Cruise Lines has introduced a revamped shore excursion section online for Australian users.

The revamp allows Carnival pax to search for off-ship activities in New Caledonia, Fiji, and Vanuatu, and filter searches by destination, experience and price range - see carnival.com.au/shorexcursions.

AF-KLM inflight wi-fi

PASSENGERS on an Air France flight to New York & a KLM flight to Panama yesterday were the first to access new Panasonic inflight wi-fi, equipped on select Boeing 777-300 aircraft.

The new wi-fi has been introduced initially on two AF/KLM 777s, which will operate on a number of long-haul routes.

Over the next six months, the carriers will trial the product at a rate of EUR10.95 per hour or EUR19.95 for the flight duration.

Once at 20,000 feet, users are able to send text messages & emails and surf the web during their flight via wi-fi enabled smartphones, laptops or tablets.

There will also be a specially designed inflight website where pax can gain free access to live TV news, sports and airline/destination info.

"This inflight connectivity test phase on long-haul flights perfectly integrates our ongoing strategy to offer our customers even more new products and services," said Air France ceo & chairman, Alexandre de Juniac.



Window Seat

EMIRATES is redefining aircraft cameras for its A380 fleet.

At first glance (below), it may appear as though EK's double-decker jet is cruising beneath aerial cables and carrying an exceptionally large cargo.

It is in fact a miniature A380 zooming around the Roland Garros tennis centre in Paris.

The "innovative Emirates A380-shaped aerial camera" is destined to be used at the French Open to telecast birds-eye view images to viewers around the world.



UNIVERSAL Studios in Orlando is taking the world's infatuation with The Simpsons to another level, with an entire Springfield themed area to be launched during the US summer months.

Built around the existing ride themed on America's favourite animated comedy, Universal's answer to Springfield will offer dining at Moe's Tavern, Krusty Burger and the Frying Dutchman - of course with specially brewed Duff Beer.

MU to Manila

CHINA Eastern Airlines is set to launch flights to the Philippines, with daily Shanghai-Manila flights set to debut from 18 Oct.

The carrier will operate the route using Airbus A320 aircraft, under flight numbers MU211/212.

Legendary river cruises, Inspired design

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AVALON WATERWAYS 10TH ANNIVERSARY

avalonwaterways.com.au

TA website revamped

TOURISM Australia's corporate website has been given a face-lift in a bid to "continually improve access to information."

www.tourism.australia.com features an updated design with an improved arrangement of content ensuring important and recent information is readily accessible through an improved layout, the organisation said.

Enhancements include a 'Mega Menu' that spans the width of the screen and features multiple drop-down tabs to provide quick and easy access to content, along with an improved search function.

KE/OK c's expansion

KOREAN Air will commence a new codeshare arrangement with Czech Airlines on the Incheon-Prague route, effective 01 Jun.

The expanded partnership comes as OK launches new twice weekly services on the route next week, complementing KE's existing five weekly operation on alternate days.

Tassie China mission

THE Tasmanian Govt is leading a delegation of tourism operators on a 10-day five city trade mission through Asia, with a "positive response" received so far.

Delegates visited Shanghai earlier this week before moving on to Guangzhou, Hong Kong, Singapore and Kuala Lumpur where they are marketing their business to around 20 product, operation and travel planning managers, along with leading local travel agencies.

"This trade mission is a fantastic opportunity for local operators to spread the word in these markets that Tasmania is a must-visit destination," said Tassie Tourism Minister Scott Bacon.

The Asia Tourism Trade Mission is being led by Tourism Tasmania ceo John Fitzgerald, and will conclude on Fri.

Tassie businesses involved incl Innkeepers Tasmania, The Port Arthur Historic Site and Bridestowe Lavender Estate.

Versace hotel delay

THE opening of Dubai's much hyped Palazzo Versace hotel has been pushed back until 2014.

Initially earmarked to open four years ago in the Dubai Creek precinct, the mixed residential/hotel will feature 217 suites.



Aussie agents take a bite

JETSET Travelworld Group, in partnership with Delta Air Lines and Octopus Travel, recently hosted this group of agents on a five-day fam to New York City.

The Travelscene Corporate and Jetset Business Select agents were treated to the high life, flying in Business class to the Big Apple and dining at celebrity-chef Gordon Ramsay's restaurant.

Other highlights included The Top of the Rock tour and a fabulous dinner cruise.

Participants are **pictured** from left: Joanne Elchami, BCD Sydney; Kathleen Cosford, Reho Travel; Alana Coupe, Travelworld HTG; Gai Campbell, Mary Rossi; Leeat Paltin-Eliahu, Plan B; Vanessa Bowman, BCD Brisbane; Shari Bonett, Octopus Travel; Joanne Cranston, Maxim's Travel; Rachel English, Sanford Travel & Andrew Buerckner, Platinum Travel.

In front: Sarah Finn, Delta.

BA rejigs Rio

BRITISH Airways will introduce Boeing 777-300ER operations on its London Heathrow-Rio de Janeiro route from Oct, which will see the addition of First Class service to the destination.

Fish like an Egyptian

BENCH International has pulled all its strings in Egypt, reeling out new fishing safari packages on Lake Nassar, renowned for its exciting stock of game fish.

Based on either a houseboat or safari boat, the three- and five-day packages include all accom and meals, with vessels serviced by a 'mother ship' that's crewed by a chef and expert fishing staff.

Packages range in price from \$630-\$1,240pp and \$900-\$1,775 based on the number of anglers.

Trip lengths can also be tailored.

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* Baggage allowance, entertainment, drinks and food are included on Qantas and QantasLink operated flights. QantasLink operated flights are numbered QF1400-QF2899. Entertainment and meal service may vary between flights. For details on baggage allowances, visit qantas.com/baggage. You must be a member of the Qantas Frequent Flyer program to earn and redeem points. A joining fee may apply. Membership and points are subject to the terms and conditions of the Qantas Frequent Flyer program available at qantas.com/terms. Qantas Airways Limited ABN 16 009 661 901.

France speeding downhill

SKIING in France is up 3% year-on-year, with 55 million skier days last year - ahead of the US which is at 51 million.

This year during the Northern Hemisphere ski season, France will offer both local and

international travellers a range of new features, events and hotels as well as plenty of nightlife.

At a function in Sydney yesterday, France Montagnes, an association that brings together the major players in the mountain tourism industry of France, was in town to promote five of its ski resorts - Val d'Isere, Val Thorens, Les Menuires, Courchevel and Megeve.

All of these fields are accessible with just one ski pass and in 2013, 43 French resorts will get the Family Plus label, said Audrey Boutet from France Montagnes.

Located in the Three Valles ski resort area, Val Thorens is the highest resort in Europe reaching 2300m and features over 600km of runs, many children's facilities and is bustling with nightlife.

The Koh-I-Nor, the highest five star hotel in Europe will open in Dec offering both hotel and apartment style accommodation.

The Fitzroy hotel has been upgraded from a four to a five star property following the recent completion of renovations.

A new five star hotel, L' Apogee, will later this year join the existing 40 hotels already available at Courchevel.

The accommodation is varied and will suit all budgets.

Les Menuires is a more affordable resort for families, and will open a brand new Mountain Coaster on rails in time for the 2013/14 winter season.

The Mountain Coaster will



be 1000-1200 metres long and able to reach speeds up to 40 kilometres per hour, operating throughout the year.

Val d'Isere is well known to the experienced skier, with 60% of its 300 km of slopes about 2300 metres high, but also offers a large flat area for beginners.

The Palais des Sport & des Congres is renovating its winter sport area and building an athletic spa in Megeve's Village.

This ski resort offers dedicated ski schools and child care as well as 33 restaurants and lots of off ski activities.

For more information, visit www.france-montagnes.com.

Pictured at Le Pelican in Sydney yesterday from left are: Audrey Boutet, France Montagnes; Astrid Mahfi-Zatovic, Val d'Isere; Lawrence Perrin, Val Thorens; Aurelie, Les Menuires and Caroline, Courchevel.

AirPlus carbon-neutral

AIRPLUS International has launched a new central-billing option that provides green reporting and no-cost carbon offset and donation programs.

The AirPlus Green Company Account offers the same benefits as the firm's traditional account but also offsets the carbon emissions of each transaction.

AirPlus runs on the UATP network and its account is accepted by over 250 airlines, car rental firms and hoteliers.

See www.airplus.com.

More flights to MNL than any other carrier
 SYD - 4 x B777 direct flights each week
 MEL - 3 x B777 direct flights each week
 PER - 4 x A320 flights via DRW each week from Jun
 BNE - 3 x A320 flight via DRW each week from Jun

[Click here for more details](#)



Philippine Airlines

Flyer in receivership

RECEIVERS have been appointed to the Singapore Flyer observation wheel, with accounting firm Ferrier Hodgson seeking investors "with the vision to manage, diversify and enhance the Singapore Flyer, thereby securing its long-term future as a significant Singapore attraction".

Meanwhile, it's business as usual for the attraction, the firm said.

New UA doghouse

UNITED Airlines has opened a new kennel at Chicago O'Hare Airport for animals travelling using its PetSafe service.

The new facility has 28 separate enclosures, and also uses temperature-controlled vans to transport pets to and from planes.

UA also offers kennels at its hubs at Houston, Texas and Newark, New Jersey.

QFFF scheme out of this world...

QANTAS will use NASA's 'Curiosity' Mars Rover to promote its frequent flyer program, after receiving permission from the US space agency for a new campaign.

Qantas Loyalty ceo Lesley Grant said a replica of the car-sized explorer would feature in TV, outdoor, social media and digital advertising from next month, with the aim of encouraging the scheme's more than 9 million members to "discover the full potential of the program".

The campaign was shot in outback Australia and Sydney's CBD, with the vehicle shown driving through the stores of several program partners as well as airports.

It will also highlight new

program features including the upcoming Qantas Cash pre-paid function on new QFFF member cards, which will enable members to transfer money onto the card and use it for shopping at over 35 million locations worldwide.

Grant said QF frequent flyer redemptions rose 7.8% in Mar.

Hahn Air adds Hunnu

E-TICKETING platform Hahn Air has added Mongolian carrier Hunnu Air (MR) to its portfolio.

The airline operates domestic services to Dalanzadgad, Khovd, Choibalsan, Bayankhongor, Moron and Arvayakheer, and internationally to Hong Kong, Shanghai and Tokyo.

Reservations Manager

Excite Holidays is a **leading online wholesale travel company** supporting the travel agency network and a **2012 AFTA Wholesale Finalist**, with access to one of the most advanced booking systems available. If you understand the value of customer service and have what it takes to proactively deliver exceptional assistance then consider working for Excite Holidays as we have an **exciting opportunity for a Reservations Manager** to lead a national reservations call centre based in our headquarters in Bondi Junction NSW.

This role will include overseeing the company's national and global operations based in Europe and Asia with opportunities for further expansion to other markets.

The Reservations Manager must demonstrate solid sales and customer service skills gained from previous leadership roles and exhibit superior client relationship, organisational and communication skills to lead a young, dynamic and exciting team of travel consultants.

We are looking for someone who dares to be different, provides ideas and solutions and can work collaboratively in a fast paced, high-tech and innovative environment.

If you're a highly positive and motivated individual looking for a solid career path, please forward your CV and salary expectations to careers@exciteholidays.com.

Extra Design comm

MORE than 100 properties in the Design Hotels group globally are offering 15% commission on Best Available Rate bookings for arrivals from 01 Jun to 31 Aug.

The GDS code is DS with the special Rate Access Code of 15P.

Big Five & SA flowers

BOTANICA is offering savings of \$1000 per couple on its 14-day South Africa Wildflowers & Wildlife tour, departing 25 Aug.

The itinerary runs from Cape Town to Jo'burg and is now priced from \$8,395pp - book by 31 Jul.

Vail adds new resort

US SKI giant Vail Resorts has announced its first property in Utah, with a long-term lease under which it will operate Canyons Resort in Park City.

Vail ceo Rob Katz said that with 4,000 skiable acres, easy access to Park City and \$75m in recent improvements, "Canyons is a perfect complement to our collection of world-class mountain resorts".

Canyons will be included in Vail's Epic Season Pass program for the 2013/2014 winter, giving holders unlimited and unrestricted access to the resort as well as to Vail, Beaver Creek, Breckenridge, Keystone, Northstar, Heavenly and Kirkwood.

The 2013/14 Epic Pass is now on sale at US\$689 for adults - see www.vailresorts.com.

Point Nepean opened

VICTORIA Tourism Industry Council chief executive Dianne Smith has praised the decision by the Vic State Govt to open expressions of interest for private sector investment & development in the Point Nepean region.

Smith said the move will see greater economic benefits for the region, including the potential for new accommodation offerings and attractions, which will have a flow-on effect for employment and Vic's \$16b tourism industry.

Pullman into Bleisure

IN THE midst of significant expansion, Accor has announced a repositioning of its Pullman brand to give it equal appeal to both business & leisure travellers.

The brand has launched a brand new logo in line with the push, a new slogan of "work hard, play harder" and embarked on a commitment to boost technology.

Pullman is expected to expand its property numbers to around 150 by the year 2020, with at least one new hotel opening each month this year.

New locations in Melbourne, Phuket, Dubai, Brussels and Hanoi will all be inaugurated this year.

QF flew Paris famil

THE Qantas Holidays Global Achievers trip to see Pink in Paris (**TD** yesterday) was hosted by Qantas Airways, Eurostar and the Victoria Palace Hotel.

Outrigger Mauritius

HAWAII based Outrigger Hotels and Resorts is expanding into the Indian Ocean, with the acquisition of the 181-room Movenpick Resort in Mauritius.

The beachfront property closed yesterday for a renovation of all rooms, public areas and grounds, and will reopen by the end of the year as the Outrigger Mauritius Resort and Spa with three pools, an 1800 square metre spa, three restaurants and a kids club.

Outrigger ceo David Carey said the acquisition was in line with the firm's expansion strategies.

"We plan to have Outrigger resorts in the best beachfront locations in the best resort destinations in the Asia-Pacific region," he said.

WIN A NEWPORT BEACH PRIZE PACK



Every day this week, **Travel Daily** is giving one lucky reader the chance to win the above prize pack, courtesy of **Visit Newport Beach**.

Ranked among the "Top 10 Resort Towns in the US", Newport Beach epitomises the casually sophisticated lifestyle of Southern California. This idyllic seaside destination is widely celebrated for its natural beauty alongside stylish accommodations, eclectic coastal cuisine and shopping. www.visitnewportbeach.com.

To win, simply be the first person to send in the correct answer to the question below to: newport@traveldaily.com.au.

What is the name of one of the largest coastal wetlands in Southern California?

Congratulations to yesterday's lucky winner, **Taryn Robinson of Harvey World Travel Menai**.



Industry Appointments

WELCOME to Industry Appointments, **Travel Daily's** Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Margie McKenzie has been named as a new member of the **Great Barrier Reef Marine Park Authority**. McKenzie is currently gm of Dive Queensland, a non-profit association committed to promoting and developing the Qld diving industry as well as the md of a marine tourism consulting firm in Cairns, and was previously a partner in Deep Sea Diver's Den, one of the region's first dive businesses.

Tony Laskey, currently General Manager for Contiki in New Zealand, has had his responsibilities expanded to include the brand's regional director of sales and marketing in Asia. He'll continue to be based in Auckland, but will spend more time in Asia. As a result of his new role, he will also step down as chairman of the NZ Visit USA committee.

Corporate travel firm **Reho Travel** has hired **Pip Windsor** to the role of Manager for the Vida Travel Team. Windsor brings many years experience in wholesale, retail and high-end travel to her new position.

Fraser Coast Opportunities has appointed **David Spear** to the role of General Manager. Spear brings 15 years experience in a number of public and private sector roles to his new position.

Two new names have been added to the **BCD Travel** staff, with **Sam Beeche** hired as the new Sales Manager Melbourne. Beeche joins along with **Nick Walker**, who will fill the same role in the Brisbane market.

Online travel firm **Wego** has welcomed **Matthew Varley** to the role of Chief Executive Officer. Varley's most recent role was with Wotif.

Zac Hope has been named by **Accor** in the role of General Manager at **Sydney QStation**. Additionally, **Michael Daviss** appointed to the same role at the **Novotel Parramatta**. Both bring more than 10 years within the group to their role.

Kamilia Hani Abdul Halim will replace Shukri Hanafiah as the new Director at **Tourism Malaysia Australia**, based in Perth. At the Sydney office, **Yasmin Feazah Samsudin** has started as the new Deputy Director.

Bringing many years experience in Business Events, **Martin Boyle** has joined the **Business Events Sydney** team, based in the United Kingdom.

Online accommodation booking firm **Hotels.com** has promoted **Stuart Silberg** to the role of Chief Technology Officer.

Bob van den Oord has accepted the position as Managing Director at **The Langham, Hong Kong**. Van den Oord will take on the duty in addition to existing responsibilities as the Group's Vice President of Brands.

Bringing vast experience in the industry, which included time with the former Ansett Airlines/Air New Zealand Group as well as Qantas Airways, **Barry Abrams** has been selected to succeed Warren Bennett as the Executive Director of the **Board of Airline Representatives of Australia**.

Holiday accom rental firm **HomeExchange.com** has selected **Gate 7** as its Public Relations office. Gate 7 will be charged with growing the brand's awareness in the Australia, NZ and Pacific Islands markets.

Andrew Houey has been appointed to the Director of Sales & Marketing role at the **Novotel Barossa Valley Resort**.

Hyatt Place for Seoul

HYATT Hotels has announced a new agreement for a Hyatt Place hotel in Seoul, South Korea.

The new property will have 204 rooms and will open in 2016.

BA's blooming 777 star power

BRITISH Airways celebrated the launch of its latest aircraft flying between Sydney and London, the new 777-300ER, with a special appearance by British actor Orlando Bloom in Sydney yesterday.

The Hollywood star was able to experience the carrier's "superior flying experience" in First class onboard the 777

which offers passengers travelling between Sydney and London upgraded products to all cabins including new seats in World Traveller and

World Traveller Plus featuring the latest cushioning technology, softer furnishings and individual power sockets.

Passengers are also being provided with 50% more movie options on the inflight entertainment system and double the range of TV and music, as well as high resolution screens that are up to 60% bigger than before.

British Airways used the event to announce its partnership with Unity Cars, a chauffeur service for Australian First customers, that is due to be launched from 01 July.

First customers will be able to travel to and from Sydney International Airport in either a Jaguar or Range Rover as part of the joint venture - an experience that Orlando was able to enjoy on the way to the Park Hyatt Sydney



yesterday.

Club World business class passengers are being offered a complimentary one way upgrade to First Class when making a booking from

now and until 15 June on a British Airways flight departing Sydney to Singapore or London before 31 Dec.

Club World business class fares to London on the "kangaroo route" start from \$7260 and to Singapore from \$3787.

For more info visit www.ba.com.

Pictured above at the event is Jamie Cassidy, BA's AGM, Middle East, Asia and the Pacific with the promotion staff.

Orlando Bloom (**middle**) said: "I've flown with British Airways since I was a boy and it feels really special to be a friend of BA - having gone from European family holidays to being fortunate enough to fly in First.

"In my mind, there is no better First than British Airways' First," he enthused.

Rally Australia tickets

NSW Minister for Tourism and Major Events, George Souris, has urged consumers to book travel arrangements for Rally Australia, which will take place on the Coffs Coast from 12-15 Sep.

General public tickets have now been placed on sale, with this year's event set to build on the success of the previous Rally Australia in the region in 2011, which attracted more than 13,000 visitors and generated over 64,000 visitor nights.

Tickets and more info are online at www.rallyaustralia.com.au.

Swagman special

SWAGMAN Tours has released a Stay 4, Pay 3 deal for the four star private Elandela Game Lodge in the Greater Kruger National Park region of South Africa.

The deal includes three meals a day, champagne and chocolates on arrival, a private romantic dinner, game drives and more, and is priced from \$1050ppts.

The special follows the naming of one of the Elandena Rhinos as "Swagman," with the wholesaler supporting the animal's recovery from a poacher's gunshot wound. More info on 1800 808 491.

WIN A HOLIDAY TO HAWAII, THE BIG ISLAND

To avoid confusion with the name of the entire state, the island of Hawai'i is often called the "Big Island," and what an appropriate name it is. Nearly twice as big as all of the other Hawaiian Islands combined, its sheer size can be inspiring.

This month Travel Daily is giving readers the chance to win a holiday to the island of Hawai'i, courtesy of Hawaii Tourism Oceania, Hawaiian Airlines and Hilton Waikoloa Village.

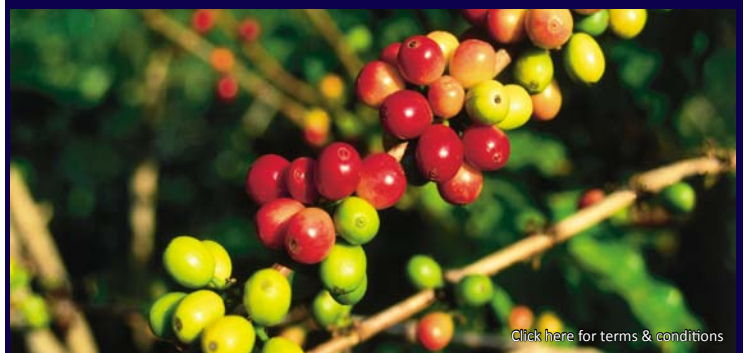
The prize includes two return economy airfares from Sydney to Kona via Honolulu with Hawaiian Airlines, six nights accommodation at the incredible Hilton Waikoloa Village and return airport transfers with a flower lei greeting on arrival.

Each day Travel Daily will ask a Hawaii-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this inspiring Hawaii holiday.

Email your answers to: hawaiicomp@traveldaily.com.au.

Q.22: In 2013, what month is the Annual Kona Coffee Cultural Festival held?

Hint: www.gohawaii.com/au/big-island



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HAWAII TOURISM
OCEANIA

HAWAIIAN
AIRLINES

Hilton
WAIKOLOA VILLAGE

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ARE AIRLINE F/FLYER PROGRAMS YOUR THING? LOYALTY OPERATIONS SPECIALIST SYDNEY - SALARY PACKAGE \$98K

Are you tired of working for an employer that doesn't value your input? Then its time to make the move. This role is primarily focused on analysing the operations of an existing travel loyalty rewards program including systems and customer service; making recommendations for best practices and implementing enhancements. Must come from a travel background with loyalty management experience.

YOUR LIFE IN EVENTS ONLY GETS BETTER HERE CORPORATE EVENTS DIRECTOR SYDNEY – SALARY PACKAGE OTE \$90K+

If your experience lies within conference & incentive program management and you have managed event teams, this is a rare opportunity to join an industry leader. You'll be well versed in the creation and delivery of unique, motivational and exciting events for corporate clients, including incentive groups, conferences and launches. This is the role everyone wants!

FANCY BECOMING AN ACCOUNT MANAGER? CORPORATE CLIENT RELATIONSHIP MGER SYDNEY – SALARY PACKAGE UP TO \$70K

Gone as far as you can as senior corporate consultant or Team Leader? Ready to move into Account Management? Then this is the role for you. Due to expansion, this dynamic, successful TMC has created this new opportunity for a senior corporate consultant or TL to learn new skills and take on an account management portfolio of their own. Strong presentation and communication skills is a must.

YOUR PAST, PRESENT AND FUTURE IS ONLINE INDUSTRY SALES/PRODUCT MANAGER SYDNEY – SALARY PACKAGE \$120K

If you are passionate about product and have established key relationships, this dynamic travel online provider needs you! Due to expansion they are looking to grow their sales team. Your primary objective will be to develop and secure dynamic travel products from new and existing clientele for their direct consumers. You will be rewarded with a top salary & enjoy working in a fun, funky environment.

LOVE BEING IN THE LIMELIGHT INDUSTRY SALES MANAGER MELB - SALARY PACKAGE to \$80K+

Do you have the ability to make an impression with the VIC travel agency market and be remembered? This fantastic travel product is looking for a new sales manager to take over the VIC territory and manage the relationships across the state. You will be self motivated working from your home based office and be willing to get out and about to build sales in your region. A go-getter attitude will win here!

GREAT REWARDED FOR YOUR SALES ABILITY CORPORATE BDM X 6 MEL & SYDNEY– SALARY PACKAGE ote \$100K+

If you have the passion for sales and love building new relationships your talents will be rewarded here. You'll be joining a leading corporate TMC offering a long term career and the real opportunity of progression. With a leading brand behind you, you'll be able to take aim at an amazing salary package and work with fantastic unique clients. Apply for this role and watch your future career soar

ARE YOU A SWEET TALKER? PRODUCT SPECIALIST BRISBANE – SALARY PACKAGE TO \$85K

Are you a smart negotiator? Pride yourself on your supplier relationship skills? In this challenging role you will liaise with product managers and retail businesses to identify new business opportunities along with maximising current supplier relationships. Working on a large marketing strategy your knowledge of the industry and strong business development skills will be the key to success.

STRIKE GOLD BUSINESS DEVELOPMENT MANAGER BRISBANE – SALARY PACKAGE OTE \$100K+

Know how to target new business? With your winning ability to develop a pipeline, deliver pitches, negotiate deals and win new business you will be well regarded within this large corporate travel agency. Representing a reputable brand in the market place you'll be proud to be part of this growing team, showing off your skills to close the deal and getting new clients to sign on the dotted line.

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Working in partnership with the Australian Travel Industry

Out-of-hours Online Travel Consultant

Brisbane - \$50K + Super + OTE - Ref 380SJ1

Step away from face-to-face sales and find the ultimate work life balance with this out-of-hours role. If you have commitments during the day then the usual shifts between 5pm-5am could work perfectly for you! I am looking for an experienced travel industry professional as your main areas of responsibility will include assisting with online bookings, changes, cancellations and selling additional travel products. A generous base salary and uncapped OTE are on offer.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Business Systems Analyst

Sydney CBD - \$DOE - Ref 600LB1

Seeking a Business Systems Analyst to work for a market leading global travel company. This role is a fantastic opportunity for analysts with Calypso knowledge. I am seeking someone who is able to think outside of the box and is adept at systems development, testing and support. This is an amazing company to work for with great potential for career development for the right consultant. You will be rewarded with a Monday to Friday working week and a competitive salary.

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Luxury & VIP Corporate Travel Consultant

Melbourne - Attractive Salary - Ref 609PC3

Diamond and 5 stars for this busy and successful independent retail agency, looking for a Travel Consultant with min. 4 years experience in Corporate VIP Travel, selling International and Domestic high end destinations to the discerning VIP Client. You will have ability to meet deadlines, be organised and present well. Be part of an amazing team of travel specialists who deliver excellent customer service which is paramount to create the repeat business this office attracts.

For more information, please call Patrizia on (02) 9113 7272 or click [APPLY](#)

Senior Consultant / Cruise Focus

Adelaide - \$38-40K + Super + Comm - Ref 0593NC1

This is a wonderful chance to take control and help grow this busy Travel Agency. You would be responsible for implementing and working in the cruise department - you would be the go-to-person and all cruise bookings are yours. This is a small and friendly team looking for an excellent team member. Bring your experience and brilliant product knowledge to this role with fantastic potential. Live & breathe the cruise whilst earning some exceptional commission!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Brisbane - \$45-50K + Super + Comm - Ref 123DB1

Are you an experienced Travel Consultant? Are you hungry for commission? If so this global agency could be your next move. This dynamic team are looking for a new member to join them and be part of the success. You will be booking a mixture of corporate and retail, on worldwide trip, cruises and ancillary products using Galileo. A great commission structure is put in place along with super travel incentives, if this sounds like you then don't miss out and apply now!

For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultant (Entertainment)

Sydney CBD - \$DOE - Ref 524BP1

Lights, camera, action! We have a unique opportunity for an experience and savvy Corporate Travel Consultant who know how to use initiative, multi-task and maintain and build good relationships with our corporate clients, staff & suppliers. The successful Travel Consultant will have ideally worked in the travel industry for a minimum of 4 years as a Corporate Travel Consultant with experienced in media or group bookings.

For more information, please call Briarna on (02) 9113 7272 or click [APPLY](#)

Wholesale /Retail Travel Sales Specialist

Melbourne - \$Attractive + Travel Perks - Ref 608PCA

Voila! Aujourd'hui est votre jour. Work Mon-Fri 9-5 and enjoy travel perks. Are you a customer-oriented Sales & Service Specialist? Limited face-to-face contact with clients/suppliers, 99% of responses will be through email or phone. Secure this long-term position & join this busy wholesale/retail office handling sales enquiries and ensuring the client's bookings and experience is smooth. The candidate must be able to work independently & have an interest in Paris/France.

For more information, please call Patrizia on (02) 9113 7272 or click [APPLY](#)

Senior High End Travel Consultant

Perth - \$DOE - Ref 530NC2

This is a fast paced role and ideal for Travel Consultants with at least 4 years travel agency experience, an eye for detail, and who love the champagne lifestyle! Book flights, tours, hotels and transfers as well as organising special occasions - weddings, bar mitzvahs and birthday celebrations, this is a great mix of travel and events organisation - its time to mix with the elite! Experience with Sabre highly recommended. A rare role in the travel industry!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)



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