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& Technology Trends:
2013 and Beyond**

with James Tobin

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Travel Daily

First with the news

Tuesday 12th November 2013

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Luxperience moving

ORGANISERS of luxury travel showcase Luxperience have announced the 2014 show will move to a new venue to cope with an expected doubling in size.

Luxperience will relocate from the Overseas Passenger Terminal at Circular Quay to the nearby Pier 2/3 Walsh Bay - the only remaining undeveloped wharf within the Walsh Bay precinct.

The event is scheduled to be held between 31 Aug & 03 Sep.

Aerolineas drops Sydney

SOUTH American carrier Aerolineas Argentinas has pulled the pin on services to the Oceania region, revealing it will axe its Sydney operation from Apr due to a "poor economic performance."

The decision to suspend its only Australian gateway comes as the SkyTeam carrier repositions its business to focus on overseas growth, primarily from the USA & Europe, and in South America to Paraguay, Uruguay and Chile.

Adopting its 'Operational Plan' for 2014 will also see Aerolineas Argentinas replace its long-range Airbus A340-200 aircraft, leaving the carrier without jets capable of flying non-stop on the Buenos Aires-Sydney route.

The airline said the move would make "better use" of resources & crew, thereby enabling it to move some of its European frequencies to a daily operation and improving productivity.

"These modifications allow improving the int'l network, flying more frequencies to the most popular destinations, with better aircraft," a translated version of AR's official statement read.

AR says it will instead rely on the services of fellow SkyTeam alliance members to service Oceania, which include Delta.

The carrier backed its decision, saying Australia isn't a highly desired destination among Argentinians (it ranks 50th in

preference), adding that more than half of pax flying eastbound connect to other destinations.

AR commenced direct flights to SYD in Jul last year after ditching a transit in Auckland in preference of the non-stop service, a move that would "raise Sydney's profile," according to Destination NSW boss Sandra Chipchase at the time.

Aerolineas Argentinas' Sydney services will wind up from 02 Apr.


Peppers M Docklands

THE Mantra Group will manage a new build 68-room apartment hotel to be part of the new M Docklands precinct in Melbourne.

Branded as Peppers Docklands Melbourne, the 5-star hotel will be the first Peppers property in the city's CBD, joining four others in regional Victoria.

Located adjacent to Etihad Stadium on LaTrobe St, the hotel will begin construction early next year & is slated to open in 2015.

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2014 > EUROPE Earlybird Sale On Now!



www.thairways.com.au

M&A units opening

BRISBANE'S M&A Apartments in Fortitude Valley will open to its first guests from 18 Nov.

The M&A mixed-use project features 234 apartments - a mix of one- & two-bedroom units - designed for short and long-stays, for business or leisure travellers.

Opening soon as part of the M&A project will be a range of new restaurants and bars.

It's located a 10 minute walk from Brisbane's CBD, with prices starting from \$200 per night.

Crown Sydney go-ahead

NSW Premier Barry O'Farrell has confirmed that the state government will introduce new legislation this week to enable approval of the new "six star" Crown Resorts property at Barangaroo (**TD** breaking news).

The move follows an assessment which found that Sydney was "falling short of its potential share of the growing international gaming and tourism market and has underperformed compared with Melbourne".

Crown Resorts chairman James Packer has promised that the new property will be a landmark, with the company aiming to create a "hotel resort that will feature on postcards and in travel magazines globally."

Under the binding agreements, the "iconic hotel resort" will feature standard rooms and suites, premium suites, villas and super villas, an architecturally dramatic lobby area, luxurious spa facilities, multiple signature restaurants with celebrity chefs, a destination cocktail bar and outdoor meeting areas.

Crown has pledged to establish

two colleges to train the Crown Sydney Hotel Resort workforce: a main training college in Penrith as well as a specialist Indigenous college in Redfern.

The property will feature a VIP gaming facility with no general public access and a \$100m licence fee payable to the govt.

T-QUAL grants paid

THE National Tourism Alliance has applauded a decision by the Abbott Government to honour \$8.5 million in tourism grants, announced by the former govt under the T-QUAL grants scheme.

About 90 grants were awarded in Jul under the program, worth up to \$110,000 each, however contracts were yet to be inked after this year's Federal Election was called.

"These businesses have committed to invest matched cash into their projects, so the news that the grant funding of \$8.5 million is to be honoured means that the 89 projects can now go ahead," NTA chairman John Hart said.

Snow in the Snowies!

AROUND 30cm of unseasonal snow has fallen in some parts of the Australian Alps overnight as winter temperatures return to the region, according to the ABC.

Some roads have been closed due to the snow, which is expected to melt quickly once things warm up.

The weather turnaround follows a lackluster ski season, and comes in the wake of crews being on standby for bushfires across the region just a couple of days ago.

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[CLICK HERE for further details](#)

OETG store walkthrough

THE Independent Travel Group business forum run by Express Ticketing in Hong Kong later this month will feature "full disclosure of marketing collateral" along with a virtual walkthrough of the group's new italktravel branded franchise stores.

ITG ceo Tom Manwaring said that 125 delegates would be attending the event at the W Hotel Kowloon which is taking place with the "phenomenal support" of 23 air and land

supplier partners.

Manwaring said it would be the biggest ITG conference yet, and is "indicative of the continuing momentum of ITG in the marketplace."

As well as a range of high profile speakers including finance journalist Michael Pascoe and social media marketing expert Kim McKay, new Express Ticketing technology offerings for members will be unveiled, and they will "be able to switch them on as soon as they get home," Manwaring said.

The Travel Corporation is hosting the awards dinner, while other sponsors include Sabre Pacific, Qantas, Virgin Atlantic and Cathay Pacific.

Bench sales manager

FORMER Globus Family of Brands regional sales manager Chris le Roux has taken up a new post at Bench International as sales manager for NSW/ACT.

The South African-born has vast industry experience, with his previous experience including having worked with On The Go, Contiki and Adventure World.

SQ back Dreamtime

TOURISM Australia has signed Singapore Airlines as the second airline partner and gold sponsor for *Dreamtime* 2013, being held in Melbourne from 09-13 Dec.

The Star Alliance carrier will provide flights to attendees of the business event from South East Asian markets including Hong Kong, Malaysia, Indonesia and Singapore.

Last month, TA confirmed SQ alliance partner Virgin Australia as Platinum Sponsor (**AD** 10 Oct).

MD Andrew McEvoy recognised SIA as "an ideal partner" to work with, building on a long-standing partnership to market Australia successfully abroad.

"We look forward to playing our part as a key partner to Tourism Australia and attracting international events to Australia," Singapore Airlines regional vp SWP Subhas Menon said.

Menon added the support reflects SIA's ongoing effort to promote travel to Australia.



Window Seat

QLD agency My Holiday Centre has relaunched its USA product, and the team are truly getting into the American spirit.

My USA sent through the pic below showing Uncle Sam as well as Mr & Mrs Captain America - aka product manager Meagan Maynard, md Randall Deer and product development director Daniel Monk.



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Agents soaking up Africa



THE Africa Safari Co showcased the best of Zimbabwe, Zambia and Botswana on a recent fam to the African continent.

Highlights of the trip included visiting Victoria Falls where they swam in the Devil's Pool, had dinner aboard the Livingstone Express Train, went on some thrilling game drives in Hwange & Chobe National Parks, took time

for shopping at local markets, went walking with lions and interacted with elephants.

CEO Susie Potter said ensuring agents had the opportunity to see products first-hand was the most vital factor in training.

"We can talk about these products in office training but until you see them first hand, it is just a luxury lodge in a brochure," Potter commented.

Pictured at Victoria Falls back row from left are the participants, Angela, Linda, Julie-Ann, Barbara, Nicky, Claus and Simon.

In front are Leanne, Africa Safari Co gm with Wendy, Clare and Liz.

HRG Vodafone deal

HOGG Robinson Group has been appointed as the global meeting, bookings and venue sourcing principal for Vodafone.

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SAA suspends EZE

SOUTH African Airways has cited declining passenger volumes & current economic conditions for its decision to discontinue services to Buenos Aires, coming into effect from 28 Mar.

The depreciating value of the Rand vs the US Dollar and high fuel costs were also blamed.

SAA will continue to serve the Argentinean market through partnerships, via Sao Paulo, Brazil where the carrier operates 11 times weekly.

Infinity Hols update

FLIGHT Centre Ltd's wholesale division Infinity Holidays has refreshed its website, with new landing pages for Cruise, Rail and Air+Land packages.

The site also has a new page dedicated to the wholesaler's *myTime* specials, as well as easier to read product listings.

Infinity says more changes are to come, with the update making it "easier for customers and retail travel agents to find the hottest specials".



Money

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US\$0.94

EUROPE is in focus this week, with the European Central Bank lowering its key lending rate to just 0.25% - its lowest level ever.

That has fed through to a slightly weaker Euro which is great news for travellers making the most of the current plethora of earlybird fares on offer.

In terms of the US\$, the Aussie is continuing its strong run, hovering just below the 95c mark - so it is no wonder that recent figures have shown the US jumping to the top of the list of outbound destinations for Aussies (*TD* 05 Nov).

The oil price has also dipped slightly from its recent highs.

Wholesale rates this morning:

US	\$0.935
UK	£0.585
NZ	\$1.128
Euro	€0.700
Japan	¥92.81
Singapore	\$1.161
China	¥5.556
South Africa	R9.590
Canada	\$0.976
Crude oil	US\$94.60

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Glasgow	Moscow	Zurich
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Istanbul	Newcastle	

emiratesagents.com/au

*Emirates will be launching one-stop flights to Stockholm from 4th September 2013 and Kiev from 16th January 2014.

Hello Tomorrow

Emirates

Utrecht TDF start

UTRECHT in the Netherlands has been revealed as the Grand Start city for the 2015 Tour de France - the 6th time the cycle race has started in the country.

Cruise development for TMs

SPECIALIST cruise industry training for Personal Travel Managers (PTMs) unfamiliar with the sector and keen to boost their sales will be offered by home-based network TravelManagers.

Dubbed "Cruise Fusion", rollout of dedicated introductory and intermediate training modules for PTMs will be combined with aggregation technology from retail cruising network Cruise1st.

TravelManagers ceo Joe Araullo told **Travel Daily** that Cruise1st had the technology & expertise to design cruise packages for PTMs.

"TravelManagers are taking positive steps to educate personal travel managers to better equip them to promote the value of cruising and delivering techniques to convert cruise enquiries".

Development of the new

training comes on the back of the success of the company's year-old CruiseManagers division, which now comprises 41 high-selling cruise specialists meeting strict accreditation criteria (**TD** Thu).

The CruiseManagers division, launched at last year's conference in partnership with CruiseSeco was well received but was aimed at 10% of the network - with Cruise Fusion now aimed at developing the other 90%, Araullo told **TD**.

"What is really critical for us as a group is to maximise the potential of the individual PTMs and their capability in selling a cruise so this is really a focus on improving their credentials and building their knowledge and skill set in that particular field," TravelManagers general manager Michael Gazal added.

ADTCA drives operators to the limit



THIS group of product and marketing managers from key Australia tour operators and wholesalers have just returned from an exclusive educational to Abu Dhabi, tailored to their needs by Abu Dhabi Tourism & Culture Authority, and flying in comfort with Etihad Airways.

Participants sampled some of the emirate's diverse range of attractions and experiences, such as Ferrari World Abu Dhabi, Yas Waterworld, Sheikh Zayed Grand Mosque, the heritage and cultural precinct - Saadiyat Island and the Date Souk.

Their visit included stays at the mountain top Mercure Grand Jebel Hafeet Hotel in Al Ain and the stunning Qasr Al Sarab Desert

Resort by Anantara, set deep in the Liwa Desert.

A fabulous farewell dinner at the luxurious Jumeirah at Etihad Towers wrapped up the itinerary.

Pictured about to enter Ferrari World where they experienced the world's faster rollercoaster - Formula Rossa - from left are Amir Klicic, Etihad Airways; Vanessa Morgan, Greece & Med Travel Centre; Michael Woods, ADTCA; Kaelei Macmillan, Infinity Holidays; Michael Zhang, Webjet; Alexandra Pisker, Australian Pacific; Alisa Feillafe, Adventure World and Paul Polyviou, Sun Island Tours.

Etihad to Madinah

ETIHAD Airways has added Madinah in Saudi Arabia to its global portfolio, with new daily non-stop services set to launch from 01 Feb utilising A320 jets.

High Roller milestone

THE world's tallest observation wheel reached a milestone last week when the Las Vegas High Roller rotated its first passenger vestibule to the 168m summit.

Caesars Entertainment's \$550 million The LINQ project is slated to open in stages from this year.

SINGAPORE AIRLINES



Sales Executive - Brisbane Sales Office

Singapore Airlines is offering an opportunity for a highly motivated individual to join our Brisbane sales team in the position of Sales Executive.

The successful candidate will be responsible for,

- Identifying and implementing strategies to meet revenue targets.
- Researching and sourcing new business opportunities (corporate, MICE, leisure) and converting leads into sales.
- Forging and maintaining strong relationships with existing and new accounts (Corporate customers and travel trade)
- Maintaining an accurate and ongoing sales pipeline
- Preparing regular reports on market activities and initiatives to enhance the Company's position in the market.
- Representing the Company at seminars, conferences, product launches, trade and public expos.

The successful candidate will need to demonstrate the following,

- Proven ability in business development roles.
- Sound industry knowledge.
- Proficiency in PC skills including Microsoft Word, PowerPoint and Excel.
- Excellent time management.
- Superior negotiation, presentation and communication skills.
- Willingness to travel within QLD, interstate and overseas.
- Australian citizenship or Permanent Residency status.
- Current drivers license and own car.

A minimum of 3 years experience within the travel industry with a business development background, or similar, would be an advantage.

Applications will be treated in strict confidence and should be forwarded by 5pm Friday, 22 November 2013 to Michael Kirkby, Sales Manager QLD via Marnie_Scrogings@singaporeair.com.sg or by mail to GPO Box 49 Brisbane QLD 4001.

Only those applicants who are successful in gaining an interview will be notified.

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Trafalgar bets on global famil



FORTY agents from around the world - 13 of which came from Australia - participated in the first Trafalgar global famil in Oct, on the inaugural US West Coast trip.

Over a week, the group ventured to Long Beach, Palm Springs, Las Vegas, Santa Barbara and Los Angeles where they were treated to many exclusive and new Trafalgar insider experiences.

Trip highlights included visits to Coachella Valley where they tried the *Local Speciality* date shake

and experiencing a throwback to the golden era of Las Vegas showrooms where they enjoyed a show featuring Frank Sinatra, Dean Martin and Sammy Davis Jr.

Another stand-out of the trip was a *Be My Guest* dining experience in Santa Barbara, where they were invited into the private restaurant of author and chef Laurence Hauben, where agents learnt about her past.

The group are pictured above excited to be in Las Vegas.

GA Xmas J Class deals

GARUDA Indonesia has rolled out a suite of "incomparable fares" in Business Class on services to Bali and Jakarta from Sydney and Melbourne, valid for departures between 08 Dec and 14 Jan.

Return fares are priced from \$1,667 including taxes (\$1,999 for travel from 19 Dec to 06 Jan), which permit 40kgs of checked baggage - phone 1300 365 330.

Blue Mtns Symphony

WOLGAN Valley Resort & Spa has announced the return of its successful Symphony Under the Stars performance for Mar 2014.

For one weekend only (Fri 07 to Sun 09 Mar), the Sydney Symphony Orchestra will perform four intimate concerts to guests of the Emirates-owned retreat.

All-inclusive two-night packages are priced from \$740pp per night.

MTA member update

MOBILE Travel Agents says it will fill members in on the "slew of changes" the group intends to implement under the helloworld development at a series of meetings around the country.

Joint md's Roy & Karen Merricks and ceo Don Beattie will host events for members in Brisbane, Sydney, Melbourne, Adelaide and Perth between 02-14 Dec.

Regional updates will provide MTA Members an opportunity to discuss issues directly with senior management on a face-to-face basis, Roy Merricks commented.

TA Indochina mission

APPLICATIONS are now being sought for Tourism Australia's Indonesia Travel Mission, to be held 23 to 26 Feb in Bali.

ISM is the result of feedback from Australian Sellers wanting to meet product planners & decision makers - www.bit.ly/taISMshow.

Tuesday 12th Nov 2013

DL, VS align schedule

BUSINESS travellers are set to be the major beneficiaries of an aligned transatlantic schedule revealed by Delta Air Lines and Virgin Atlantic as part of their new alliance.

Effective 02 Apr, DL will move its arrival and departure terminal on several business markets to join that of VX at London Heathrow T3, including services to New York JFK, Boston and Seattle, meaning a more seamless connection for customers.

Other improvements include a second daily service between London Heathrow and Detroit starting 01 Jun & a timing change to VS's Heathrow-Boston flight.



SALES DEVELOPMENT MANAGER

Evergreen Tours is one of the leading touring companies based in Australia. Our products are global and vary from river cruising to coach touring with the common objective of exceeding customer expectations.

We are currently looking for an upbeat, focused and well-organised individual to join our team in Sydney and be part of this dynamic company as it grows and expands.

The objective of this role is to maximise travel agent sales for Evergreen Tours from your office.

To be successful in this role, you must have at least 5 years proven sales experience in the travel industry.

The role will required you to:

- Make cold calls;
- Be committed to gaining new clients;
- Develop sales strategies;
- Grow sales revenue;
- Manage specific sales and marketing projects as and when required;
- Create and maintain relationships with industry and business partners;
- Work in a small team environment.

You must also have:

- Demonstrated experience in business development and relationship building;
- Superior communication skills;
- The ability to close sales consistently over a sustained period of time.

It is also desirable that you have experience with the GoToMeeting webinar program.

We're looking for people with world-class skills who:

- Thrive in a small focused team within a high energy environment;
- Believe in the ability of travel to change people's lives;
- Are as passionate about travel as they are about their work.

We value talent and intelligence, hard work and enthusiasm, quality and excellence in customer service.

If you feel that you have the necessary skills for this role and would like to apply, please forward your covering letter and resume to Nicole Robertson HR Advisor at employment@scenictours.com by COB 18th November 2013.



Business Development Manager

National role | Sydney based | attractive incentives

Nexus Holidays Sydney, a rapidly growing travel agency that specialises in Asian destinations is looking for a 'go-getter' Business Development Manager. The principal responsibility of this role will be to acquire new business and manage a portfolio of key accounts across Australia. You will also be a prominent "Brand Ambassador" of the Company in the country and overseas.

To be successful in this autonomous role, you must have proven experience in the Travel Industry either in sales or in account management. In addition, your organisation and effective communication skills, power of negotiation and commercial acumen will be highly regarded.

Nexus Holidays Sydney will reward you with a market competitive base salary, an additional car allowance and an attractive incentive scheme. For the right person, this role provides unbound opportunities of career progression.

If this sounds like you, put in your application to kenneth1@nexus holidays.com by 22 November.

Tuesday 12th Nov 2013

Aegean expansion

STAR Alliance member Aegean Airlines has revealed several new routes for the Summer 2014 season, including the addition of flights to Abu Dhabi, Birmingham and Zurich.

WIN A NYE OPERA HOUSE EXPERIENCE

Win the most fabulous New Year's Eve experience in Sydney!!!

Travel Daily is giving away two A Reserve double passes to either the New Year's Eve Gala Concert or La bohème at Sydney Opera House, valued at \$708-\$808.

The winners will also have the opportunity to purchase the Midnight Party tickets to go along with the performance at \$269 each.

For your chance to win, answer the question below in 25 words or less, and send it by COB on Friday 15th November to: NYEopera@traveldaily.com.au.

Why would going to an opera event at Sydney Opera House be a great New Year's Eve experience?

OPERA AUSTRALIA



Princess world cruise

PRINCESS Cruises this morning revealed details of its 2015 World Cruise which will see *Sea Princess* undertake a 105-day global circumnavigation from Australia.

For the first time, departures will be offered from multiple Australian ports including Sydney, Melbourne and Fremantle, with the voyage taking in 41 destinations in 28 countries.

Destinations range from popular favourites such as Athens, Rome, Istanbul and Bermuda through to exotic ports including Reykjavik and Easter Island.

Fares start at \$20,999pp for the full cruise which departs Sydney on 22 May 2015.

It's part of the 2015 winter program for *Dawn Princess* and *Sea Princess*, which will also include the line's first ever Melbourne-Fremantle cruise.

See www.princess.com.

&Beyond addition

&BEYOND has announced the expansion of its portfolio of luxury safari lodges and camps, assuming the management, marketing and reservations of Benguerra Island Lodge which is located on Benguerra - the second largest island in the Bazaruto Archipelago off Mozambique.

The property will be renamed &Beyond Benguerra Island, with the company's group CEO Joss Kent saying the acquisition "opens up a new region for &Beyond".

Europcar insurance

EUROPCAR has launched a new all-inclusive insurance product called *GoZen* which provides full cover with zero damage liability.

It's claimed to be the only product which includes full cover for damage to windscreen, headlights and tyres.

Private Toowoomba terminal

DEVELOPERS of a new privately-owned airport in Toowoomba, Qld (**TD** 12 Mar), have confirmed they're in talks with Qantas, Jetstar, Virgin and Tigerair about commercial flights, with likely destinations including Sydney, Adelaide, Melbourne, Cairns and Townsville.

The project is the brainchild of the Wagner family, who operate a large construction business.

Construction of the airport commenced in Apr this year, with the company also building a

business park on land adjacent to the new Brisbane West Wellcamp Airport, named after the property where it is being built.

The airport, which is scheduled for completion late next year, will have a 2.87km runway capable of handling Boeing 747s.

Expectations are for 28 daily flights at the airport, which will not have curfew restrictions.

Currently the only commercial flights to Toowoomba's existing airport are operated by regional carrier Skytrans.



AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

HAVING just returned from the inaugural global travel agents associations' congress in Cordoba, Spain I bring exciting news for the industry on two fronts.

First of all, the congress confirmed without question that travel agents have a long future into the 21st century but the landscape will change and develop as various models shapes, sizes and channels to connect with the consumer emerge.

One thing is for sure, Australia has moved at the right time in this evolution with our accreditation scheme and the pending introduction of insurances. The rest of the world wants what we will have and many eyes are now watching how we move to implement the new arrangements over the next 12 months.

What is very evident is that our new structure allows us to adapt and change quickly as the industry is now in charge of our own destiny, not governments.

The second item of news is the change in the approach IATA is taking to the engagement and language being used about the New Distribution Capability (NDC).

There is no question that the NDC has caused major debate around the globe. This is in part due to the fact that so much detail is unknown. Often when stakeholders don't know the facts they either make things up or complete the detail to foster their own situation.

Fortunately for travel agents across the globe the conversation about NDC is changing. One thing is definite, the primary purpose for this NDC is the merchandising of ancillary items which airlines are creating by way of product development and that they need travel agents to sell this for them. They can't do it alone.

All three GDSs are in a position to help airlines achieve this if it is something they want to do and a standard for the industry will make implementation easier for everyone in the end.

Of course one of the big questions that travel agents want to know is will airlines pay for agents to sell ancillaries. That is one of the elephant in the room types of questions but I assure you the conversations have started and while IATA and all those involved work on pilot testing for the NDC standard, others are starting to think about how to make everyone in the travel value chain appropriately recognised and ultimately rewarded for their respective efforts.

There's much more work to be done on NDC, but having taken part in many meetings, panels, committees and other working groups over the past two weeks, I strongly believe things are moving in the right direction and that once the detail is agreed and we get this NDC implemented, travel agents stand to gain from this new very big increase in the revenue pie. The estimate is some \$42B in ancillary revenue sales by 2016 (globally) and clearly we all want to be a part of that.

I look forward to seeing many of you at the various group conferences over the next couple of weeks.



voyager^{ti}

Supplier Relations Coordinator

Independently owned, Voyager offers a personal 'family' environment that promotes a healthy work-life balance. Voyager takes pride in providing a 'high touch' service level to clients, where going the extra mile is considered to be the norm.

We are seeking an enthusiastic and self-driven Supplier Relations Coordinator who can provide high level administrative support. The position also includes responsibility for coordinating all supplier marketing, activities and incentives with a key focus on managing contractual analysis.

This could be your dream role; don't wait, apply now!
Applications to recruitment@voyagertravel.com.au

Santa salutes the sun

SANTA Monica Convention and Visitors Bureau will sponsor the 2013 Bondi Yoga Festival this Sun 17 Nov, with LA travel prizes up for grabs to festival participants.

TCs superjumbo to AKL for a day



EMIRATES recently hosted this group of eight Travel Counsellors to a return day trip across the ditch to Auckland on one of its A380 superjumbo aircraft.

The agents were able to experience both Economy and Business Class on the quick hop over and back as they learned all about the world's largest aircraft.

Pre- and post-flight, the group were also able to kick back and

relax inside Emirates' lounge to enjoy the carrier's supplementary suite of services.

During their day in Auckland, the group also ventured outside the airport to go and inspect the Novotel Auckland Airport Hotel.

Pictured above at the Emirates A380 inflight bar from left is Christine Jenkins, Emma Morris, Jason Galea, Linda Costantini, Emirates; Catherine Brown, Debby Hunter, Kate Trickett, Suzana Blazevska & Teresa Sirinotis.

Peppers NZ hotel sold

A **PROPERTY** developer based in Shanghai has purchased the Peppers Carrington Resort in the Karikari Peninsula in New Zealand for an undisclosed sum.

The resort lies approx 270kms north of Auckland, with the new owner planning a major multi-million dollar renovation project to attract large numbers of Chinese tourists to visit the resort.

Residential dwellings will be added, along with plans to boost local employment and increase wine exports from the property.

The Mantra Group will remain part of the Peppers brand, a spokesperson confirmed to **TD**.

Lindblad Alaska 2014

LINDBLAD Expeditions has released its 2014 Alaska brochure offering two sea-based itineraries visiting remote British Columbia islands and a seven-day extension to the Denali National Park.

Selected departures in May and Jun 2014 are also eligible for free flights as part of an early-booking bonus if reserved by 31 Dec.

In partnership with National Geographic, specialist divers, photographers, naturalists and environmental lecturers will again be onboard to impart expertise and advice to passengers.

Homely World Cup

HOME swapping website Love Home Swap is reporting an influx of Brazilian homes available on the site for tourists attending the 2014 FIFA World Cup.

Average hotel prices in and around Rio De Janeiro are tipped to climb as high as \$461 per night during next year's World Cup.

US, AS PED friendly

US AIRWAYS and Alaska Airlines passengers are now able to use portable electronic devices during all phases of flight, including take off and landing, after recent govt approval (**TD** 01 Nov).

Beyond Polish growth

BEYOND Travel has boosted its collection of small group tours to Eastern Europe, reporting a surge in bookings over the past year to Poland (driven by ancestry links) and the Baltics.

Schoolies educate Fiji

CLASSROOM equipment donations will be presented to a number of Fijian schools as part of four Schoolies itineraries being operated by Unleashed Travel.

Four events will take place at schools across Viti Levu over the next month involving 40,000 students from Australia and Fiji.

WIN A HOLIDAY TO JORDAN



This month **Travel Daily** is giving readers the chance to win a holiday to Jordan, courtesy of **Jordan Tourism Board, Greece and Mediterranean Travel Centre** and **Royal Jordanian Airlines**.

The prize includes:

- Two Economy Class return fares from Royal Jordanian port in Australia to Amman
- Seven day tour of Jordan, including Jerash, Dead Sea and Petra
- 6 nights accommodation
- Air conditioned transportation, entrance fees and meals.

Each day **Travel Daily** will ask a Jordan-related question – just read the issue and email us your answer. There will be 21 questions in total. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this incredible Jordan holiday.

Email your answers to: jordancomp@traveldaily.com.au

Click here for terms & conditions of the competition.

Q. 8: On which Greece and Med tour will you find desert castles, the Baths of Amra and Al Azraq?



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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***HOT* MOVE AWAY FROM FACE TO FACE CORPORATE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$65K**

This is a great opportunity to work for global leader in corporate travel management. Work for one of the best in the business, with a wide range of premium accounts. You will be working in a close knit team environment, booking all the corporate travel requirements of your designated accounts. With great offices in the CBD, close to shops and transport, this could be your dream role. Do you have 2 years travel industry experience, strong GDS skills and airfare knowledge? Apply today.

***NEW* CHAMPAGNE AND CAVIAR HIGH END RETAIL CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$60K ++**

What a great opportunity to move into a luxury retail travel position. Move away from a traditional consultant and take a step up to high end. This is your chance to start booking all those destinations that you have been dreaming about and further more will have the opportunity to visit these on regular famils. Work in a beautiful and successful agency based in the exclusive Eastern suburbs. Do you have 5 years retail travel experience, strong GDS skills and want to take a step up in your career. Make the move today.

UNRAP THIS EARLY XMAS PRESENT IN ADELAIDE! CORPORATE CONSULTANT ADELAIDE – SALARY PACKAGE UP TO \$55K (DOE)

We have an exciting NEW corporate role in Adelaide that will see you moving into a boutique environment and away from the time wasters. Due to company growth this successful agency now requires a new superstar consultant to join their growing team. Servicing both domestic and international accounts you will work Monday – Friday hours with the odd Saturday morning and will be rewarded with a high base salary and fun team environment. Min 2 years consulting experience and Sabre preferred. Call us today!

CALLING ALL AFRICA EXPERTS IN MELBOURNE AFRICA WHOLESALE RESERVATIONS MELBOURNE - SALARY PACKAGE TO \$55K (DOE)

Are you constantly dreaming of your last trip to Africa? Can't get the Serengeti out of your dreams? Why don't you make your dreams into a reality with his sensational wholesale Africa reservations role in Melbourne! This well known organization now requires an African expert to join their growing team. You will work Monday – Friday hours only and will be rewarded with luxury 5 star famils and a fun team environment! Don't delay; call us today to find out more! Be quick to secure this role! Min 4 yrs exp required.

AND...ACTION!

ENTERTAINMENT TRAVEL CONSULTANT MELBOURNE – SALARY PACKAGE TO \$75K (OTE)

Join a Global Travel Company who are renowned worldwide for being at the top of their game, providing specialised travel services for the film/television, sport, performing arts, music, fashion, media and corporate entertainment industries. You will be working in a well known and respected TMC and will earn an amazing salary package plus incentives, giving you the opportunity to earn over \$70k. Don't miss this rare opportunity for Melbourne! Min 3 years corporate/entertainment exp required.

WHOLESALE BLISS IN MELBOURNE

WHOLESALE RESERVATIONS X 2 MELBOURNE (STH EAST) - SALARY PACKAGES UP TO \$46K

Are you a retail travel consultant who is looking to move into a wholesale role? This well known luxury wholesale agency now requires 2 new superstar consultants to join their growing teams! You will be responsible for assisting travel agents and the direct public with their worldwide touring holidays. From Europe to China to South America, this is your chance to step away from face to face consulting and into wholesale bliss! Hurry! Interviewing now for a December start. Call us today for a confidential chat.

FANCY WITH NUMBERS

GROUPS TRAVEL CONSULTANT BRISBANE CBD – SALARY PACKAGE TO \$55K OTE

Like dealing with large numbers? Think travel is better as a group? Then this exciting role is for you. Located in the hustle and bustle of the CBD this leading travel team is looking for an expert to come and join them in their groups division. Handling international and domestic travel plans for special interest groups, sporting teams, wedding parties and more no day will be boring again. Sensational \$\$, career training and development, educational and Mon – Fri hours are just the beginning of the top benefits on offer.

SET SAIL INTO A NEW ROLE

WHOLESALE CRUISE CONSULTANTS BRISBANE CBD – SALARY PACKAGE TO \$50K OTE +

Fancy yourself a cruise guru? Think a cruise is the best way to holiday? Then come and join this award winning wholesaler in their cruise division. Handling phone and email enquiries from travel professionals you'll sell a range of cruise lines along with pre and post accommodation. Not only will you escape face to face consulting but earn great \$\$, enjoy free cruises, discounted holidays, Friday drinks and more. All you need is a passion for cruising, a positive attitude and previous travel industry experience.



Life's a beach when you're temping! ▶▶▶

Join the inPlace Temp Team



Sandra Chiles

Sales & Marketing Coordinator - Airline

- ▶ **Niche airline, Melbourne CBD**
- ▶ Varied sales & marketing role
- ▶ Salary to \$60K + airline incentive

We are looking for an enthusiastic and dedicated Sales & Marketing Coordinator to support the sales and marketing team of this highly regarded, niche airline.

You will be responsible for maximising sales and marketing opportunities across Australia, working in collaboration with the Sales Executives and travel trade partners.

Lots of variety in this role including managing the marketing budget, preparing and delivering the communication and advertising plans, implementing promotional activities and assisting with expos.

Previous experience in a similar role plus a creative and approach will see you succeed in this role.

Call Sandra or [click here](#) for more details

Conference Sales Manager - Hotels - Sydney

- ▶ **5 star hotel - part of an international hotel group**
- ▶ Extensive conference and event space
- ▶ Mice and corporate markets

Join this international hotel group and utilise your previous industry experience and expertise to mentor your sales team to maintain existing accounts and expand your client portfolio.

Call Peter or [click here](#) for more details

Online Travel Customer Service - Sydney

- ▶ **7 evenings ON, 7 evening OFF! - Jan 2014 start**
- ▶ Highly sought after online travel customer service role
- ▶ Reservations experience and good PC skills required

Work with an expanding Online company, servicing clients direct - no face to face. Work half the year with 7 evening shifts Monday to Sunday on then have the next 7 off!

Call Kristi or [click here](#) for more details

International Groups Consultants Needed

- ▶ **Multiple roles in Australia and New Zealand**
- ▶ MICE market, not travel groups
- ▶ Sal. from \$50K, GDS & event software exp required.

This is not your average group consulting role. You will be working in a MICE company arranging group movements specific to event programs. Travel background in Events ess.

Call or [email](#) Ben for more details

Business Development Manager - Sydney

- ▶ **Popular niche product range**
- ▶ Territory covering Northern New South Wales
- ▶ Good base with potential earnings over \$80K

Join this award winning travel wholesaler and manage their extensive portfolio of agencies across northern NSW. This company takes pride in developing their staff.

Call or [email](#) Ben for more details

Temps Urgently Needed - Travel Consultants

- ▶ **Must have Galileo, Sabre or Amadeus**
- ▶ 2 yrs consulting in retail, wholesale or corporate travel
- ▶ Excellent hourly rates on offer

Join our temp team and get paid the highest hourly rates in the travel industry. We currently have long and short term positions available across Sydney.

Call or [email](#) Sandra for more details