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First with the news

Wednesday 20th November 2013

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QF appoints Tappoo

QANTAS has announced that all six Suva-based employees have been offered employment after appointing the Tappoo Group as its General Sales Agent in Fiji.

The appointment will however see the closure of its Fiji retail travel centre next month.

"This has been a difficult decision, however it is no longer commercially viable for Qantas to have its own retail presence in Fiji," QF told **TD** in a statement.

"Fiji remains an important part of our extended network, through partner Fiji Airways," Qantas said.

Starwood to Tokoriki

STARWOOD Hotels & Resorts is adding a Tokoriki Island resort to its Fijian stable of properties, complementing its Sheraton Fiji Resort, Sheraton Denarau Villas, & Westin Denarau Island Resort.

The hotelier will manage the resort under the Sheraton brand from Apr, at which time it will be known as Sheraton Fiji Resort & Spa, Tokoriki Island.

AOT to run Territory Disc

THE AOT Group will take control of the operation of Tourism NT's wholesale travel division Territory Discoveries under a three-year Licence Agreement from 01 Dec (**TD** breaking news yesterday).

NT Tourism Minister Matt Conlan said the deal will see at least six of 23 permanent staff retain their positions at Territory Discoveries' Alice Springs office.

Conlan said the AOT Group had the "know how to continue to drive and develop the business," and was selected to prevent the 15-year old business from shutting up shop permanently.

AOT Group ceo Andrew Burnes said Territory Discoveries' program would be produced "as normal and the change over from an

agent and customer perspective would be seamless."

AOT will take over full operation of Territory Discoveries on 01 Feb.

Borghetti slams QF

VIRGIN Australia ceo John Borghetti says allegations made by QF that Virgin is "driven by a strategy of uncompetitively low prices and irrational behaviour is offensive and absurd".

Speaking at the VA agm today, Borghetti said he was continuing to position Virgin to grow and compete even more effectively in the Australian market.

"When you bring competition to a monopoly, prices go down, if this is affecting our competitor's bottom line, I am not going to apologise," he said.

Malaysia incentive

CONSOLIDATED Travel and Malaysia Airlines have launched a new incentive, offering a major prize of Business Class seats to Europe for the top two agents selling MH seats between 18 Nov and 31 Dec - details on **page 10**.

Eight pages of news

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**):

- AA Appointments jobs
- Consolidated/MH promo



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CTM to expand into Asia

CORPORATE Travel Management this morning lifted the trading halt on its shares, as it confirmed its purchase of a 75% stake in Asian TMC Westminster Travel (**TD** breaking news).

First reported in the *Wall Street Journal*, the \$49.1 million deal will give CTM a presence in five new countries: Hong Kong, Macau, Taiwan, Singapore and China, with the purchase price funded by a fully underwritten 4 for 27 renounceable entitlement offer of fully paid ordinary shares at \$4.60 per share.

Established in 1973, Westminster Travel employs about 700 staff and has achieved compound annual profit growth of 19% over the last five years.

Last year its net profit was A\$7.3m on revenue of A\$38.7m, with the purchase price reflecting a 7 x multiple of pretax profit.

Corporate Travel Management has made a number of key acquisitions in recent years including Travelcorp, ETM and Denver, US-based Polk Travel.

The Westminster deal "fast-tracks entry into the Asian travel

market, delivering an immediate mature Asian footprint in key Asian markets," the firm said.

There will also be cross-sell opportunities for both businesses, leading to "increased market share in all CTM geographies".

Interestingly although md Jamie Pherous will be a "significant participant" in the offer, a statement from the company said he's "not in a position to take up his full entitlement".

Pherous was recently reported to have spent \$14m on two beachfront apartments in Noosa.

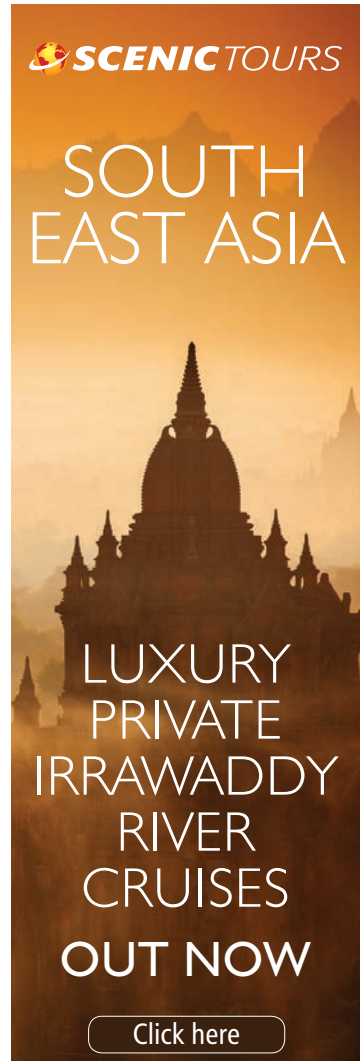
ATAS charter shortly

GARY O'Riordan, general manager of the AFTA Travel Accreditation Scheme, has confirmed that the draft ATAS Charter and Code of Conduct will be released to the industry for consultation shortly.

Speaking at this morning's ATAS Transitional Workshop in Sydney, O'Riordan told attendees that the scheme is on track for members to be able to join from Mar or Apr next year - more in **TD** tomorrow.



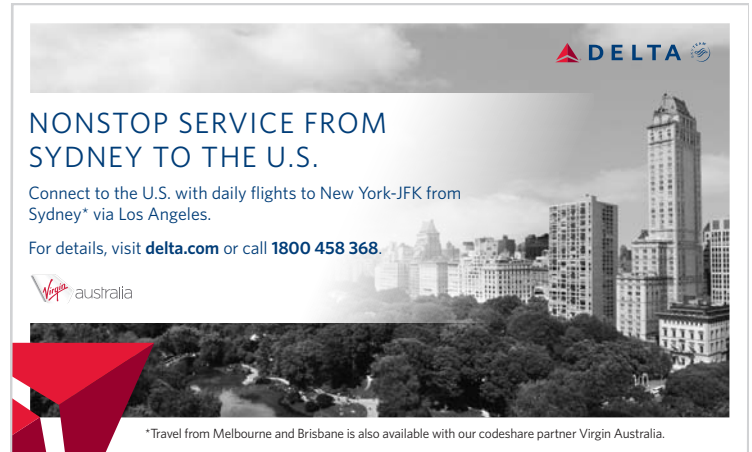
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Govt winds up regional funding

A REVIEW of discretionary grants by the Australian Government's Department of Industry has formally decided not to proceed with Round 2 of grants from the Tourism Industry Regional Development Fund.

According to the department's website, funds originally allocated to the TIRF Grants Program will go to support "demand-driven infrastructure" for the industry.

Earlier this year, \$13 million was allocated to support 65 regional tourism projects, upgrades and developments by the Gillard Labor government (TD 18 Mar) for numerous project nationwide.

Opera comp winners

CONGRATULATIONS to Gloria Wertheim of Greece & Med Travel Centre and Michelle Lanceley of CIT Holidays who have been selected as winners of TD's mini-comp last week.

Gloria and Michelle have both won fabulous 'A Reserve' double passes to the New Years Eve Gala Concert or La Bohème at the Sydney Opera House, courtesy of Opera Australia.

A further \$9.6 million was put on the table as part of a second round of applications which opened in Jun (TD 25 Jun), which was launched by then Assistant Tourism Minister Don Farrell.

Round 2 applications closed at the end of Aug, while winners were meant to be named in Oct.

Australian Tourism Export Council chairman John King has urged the new Abbott Government to continue investing and supporting the development of regional tourism via grants.

King has criticised a decision by the Govt not to proceed with the next round of the Tourism Industry Regional Development Funds, saying int'l visitors are looking to move beyond major centres, particularly return visitors.

"We urge the Government to continue to invest in the future of the industry by ensuring our businesses are able to build the best tourism infrastructure Australia has to offer," King added.

He added Australia needs to increase its tourism investment in order to remain strong in an increasingly competitive region.

TASCo preview guide

A PREVIEW brochure outlining some of the most popular tours in Africa has been released by The Africa Safari Co ahead of the full program launch early next year.

A number of discounted airfares bookable in conjunction with tours are featured, with itineraries starting from \$3,995pp for the 15-day South Africa Surprise Tour.

Itineraries in the preview guide are on sale until Christmas for departures until 30 Sep 2014 - phone (02) 9541 1999 for a copy.

Brindabella disruption

REGIONAL carrier Brindabella Airlines has issued an apology to passengers inconvenienced as a result of a maintenance review carried out on some of the aircraft in its fleet.

The airline said services were operating to all destinations in its network, albeit some with fewer frequencies and to a modified departure schedule, after four of its 10 aircraft were grounded.

Full service is expected to resume shortly, with FQ thanking pax for their patience amid longer than normal wait times received by its customer service team.



Window Seat

A TEMPORARY nightclub is set to open at the summit of the Sydney Harbour Bridge for a brief period ahead of the 2014 Sydney Gay & Lesbian Mardi Gras parade.

Tickets have been released through BridgeClimb for the first ever Mardi Gras Disco Climb, which will allow climbers to bust a move at the bridge summit.

Climbers will ascend to the summit of the bridge where they will then be able to dance to a disco beat, and then take home a complimentary eight-second video of themselves.

The unique experience is available for sale from 17 Feb until 06 Mar 2014.

AIR New Zealand has continued its string of humorous airline videos, with a sequel to last year's Hobbit-themed release.

The latest video is a sequel & features NZ staff noticing many aspects of Middle-Earth more prevalent in their daily lives than they thought - [CLICK HERE](#).



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Travel Daily

on location in
Fort Worth

Today's issue of *TD* is coming to you from Fort Worth, Texas courtesy of Brand USA & Qantas

AGENTS participating in Brand USA's Southern famil through Dallas/Fort Worth & New Orleans were today treated to a thrilling ride in a NASCAR sprintcar (right).

Later, they went on a tour of the Bureau of Engraving & Printing - The Money Factory - which is one of two facilities where America prints its money.

The free tour is open to the public and churns out 19 million notes a day in \$100 and \$50 bills.

Visitors walk through two elevated floors, watching the currency roll off the presses.

As our guide said: "The buck starts here."

More from the Ausmerica famil in tomorrow's *Travel Daily*.

Agents feel the need for speed



AGENTS participating in the Texas arm of the Ausmerica famil went on a hair-raising ride, getting a taste of what it's like to be in a NASCAR race as they zipped around the Texas Motor Speedway track.

NASCAR drivers took them in powerful Chevy Camaro's on the 1.5 mile circuit at speeds

reaching nearly 200mph (320kph).

The speedway seats a massive 162,000 racing fans and is the 2nd largest sporting venue in the USA and there's growing interest from Australia to stage corporate events here.

Agents and Texas Tourism officials are **pictured** on a high after their thrilling ride.

So much to do in TX!

TEXAS Tourism says there are five good reasons to visit the 'Lone Star' State: Dallas, Fort Worth, Houston, San Antonio and Austin.

Dallas for shopping, incredible museums and performing arts, Fort Worth for the ultimate cowboy experience, Austin for its vibrant music scene, Houston for the NASA tour and San Antonio for the Alamo and Riverwalk.

"Visitors often question why Dallas/Fort Worth has so many world-class museums," Estella Martinez-Stuart, Fort Worth Director of Tourism said.

Another surprise is that Texas also has vineyards, producing top-quality wine on par with other more famous regions.

"We are more than just tumble weeds and cowboys," she added.

Since Qantas began flying to DFW, Aussie arrivals to Texas have risen from 6% to about 20%.

Australians would need at least 12-days to explore the state fully.

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KPT cheering on the Soccerroos



KEITH Prowse Travel last night hosted industry guests to the international friendly Soccerroos vs Costa Rica football match at Allianz Stadium, in which the Aussie team triumphed 1-0.

Pictured above in Keith Prowse Travel's corporate suite last night is Enzina Scarcella, Flight Centre; Dan Penner, JTG; Sean Martin and Brett Massingham, Flight Centre; Daniel Morahan and Chris Hegarty from Keith Prowse Travel.

The event coincided with an official Major League Baseball press conference at the Opera House earlier in the day with AJ Ellis of the LA Dodgers, and Patrick Corbin of the Arizona Diamondbacks, along with representatives from both teams in Sydney for a promotional visit.

NSW Premier Barry O'Farrell was in attendance at the event.

Keith Prowse Travel, an official agent of the Major League Baseball Opening Series, are offering one, two and three night packages to the historic event being played at Sydney Cricket Ground on 22 and 23 March 2014, starting from just \$245pp.

Europe GDS solution

AMADEUS will develop a new mobile app designed to promote Europe as a travel destination.

The technology giant was chosen by the European Travel Commission to design the app as part of its Destination Europe 2020 tourism growth strategy.

Travel planning tools including search engines & social media links will feature in the program.

Free downloads of the app for iPad will be available first in the US and South America by the end of the year, ahead of a global web version in other global markets.

Design Hotel newbies

CHIC hotelier Design Hotels has introduced seven new members to its global network, boosting its portfolio of properties to 260+.

The newest additions include ION Luxury Adventure Hotel in Iceland, Hotel Cort in Spain, Hotel Galery69 in Poland, The Majlis Resort in Kenya, El Secreto in Belize, Chateau de la Resle in France and the Miura Hotel in the Czech Republic.

SYD ongoing growth

YEAR-TO-DATE international arrivals at Sydney Airport to the end of Oct 2013 were up 4% compared to the same period last year, new figures out today show.

The facility nudged 1.1m foreign arrivals for Oct alone, a 3.4% jump, India posting the strongest growth at 19.1%, while domestic arrivals saw a 2.5% increase.

MEANWHILE, Melbourne Airport also saw growth in int'l arrivals, with 634,080 arrivals counted - a 6% year-on-year increase.

Inclusive of domestic, the facility welcomed the highest number of total passengers in its history.

Casa Angelica reps

THE Unique Tourism Collection has been named as the local representative for Italy's Casa Angelina, located in Campania on the Amalfi Coast.

The seasonal Small Luxury Hotels of the World member will open its 39 room property between 05 Apr and 26 Oct 2014.

UTC will be responsible for all sales, marketing & media activity in Australia.

Formule 1 addition

ACCOR has today announced the rebrand of Formule 1 East Sydney as Ibis Budget East Sydney.

The 115-room property, located on William Street and with views of the Sydney Opera House, is the 18th Formule 1 hotel to join the Ibis Budget portfolio.

Sunway signs HRA

HOTEL Representation Australia has signed a marketing deal with Malaysia's Sunway International Hotels & Resorts in this region.

Sunway has a portfolio of 12 properties, mostly 4- or 5-star, in Cambodia, Vietnam and Malaysia. More info at www.sih.com.

Rendez-vous regos

REGISTRATIONS for next year's Rendez-vous Canada showcase, put on by the Canadian Tourism Commission have now opened.

Over 1,500 local and overseas delegates are expected to attend the show, being held at the Vancouver Convention Centre from 27-30 May - further details at www.rendezvouscanada.travel.

Canada Corroboree 2014



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Key responsibilities include achievement of sales budgets through regular on road sales calls and seminars, client nights, launches and events. This role covers Victoria and South Australia so some interstate travel is required.

The role would suit someone working within the 4 – 5 star market, or an experienced adventure travel Sales Manager looking to move into this area.

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AYQ Resort conflict “unhelpful”

TOURISM Australia boss Andrew McEvoy has voiced concern over recent headlines surrounding Ayers Rock Resort (**TD** yesterday), saying the negative publicity was “distracting and unhelpful for Australian tourism.”

McEvoy acknowledged calls for an inquiry into the previous board’s operation of the resort was a “hot topic”, but insisted

it is damaging the reputation of one of the nation’s “very best Indigenous tourism attractions.”

“Having worked very practically with the resort’s management in key international markets, we know the image and experience at Uluru has improved markedly and the numbers are following.

“The fact that they have taken Indigenous employment from zero to over 200 has been a key factor in that growth, as has the physical improvement in the facility - most notably the conference facilities,” he said.

The outgoing Tourism Australia md said Indigenous experiences were “vital” for domestic & int’l Australian tourism, adding Ayers Rock Resort delivers both genuine attractions and experiences.

“For me, the resort is an exemplary example of Indigenous tourism at its best,” he said.

SQ Europe earlybirds

NEW earlybird airfares to Europe have been released by Singapore Airlines and regional offshoot SilkAir, valid for departure from SYD, MEL, BNE, ADL, PER and DRW next year.

On sale until 20 Dec, fares start from \$1,855 to Istanbul ex MEL, with Athens on sale from \$1,902.

MEANWHILE, SIA has expanded its codeshare with Scandinavian Airlines, placing its code on SAS-operated flights from Copenhagen to Berlin, Gdansk, Hamburg, Palanga, Poznan, Vilnius, Warsaw and Wroclaw.

The partnership will also see SIA boost flight frequencies on the Singapore-Copenhagen route from three to five weekly, effective 31 Mar 2014, on which SAS will codeshare.

Get hitched for free

A **FREE** wedding ceremony valued at \$960 is on offer to couples staying six nights or more at Seabreeze Resort Samoa between 01 Nov - 31 Mar 2014.

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Wednesday 20th Nov 2013

Wu crew go walking on the wall



REASONS why Beijing and Shanghai are the two most popular cities among Australian travellers were uncovered by this group of JTG agents from Sydney and Melbourne on this recent educational trip to China.

The expertise of Wendy Wu Tours and China Eastern Airlines had the group travelling in comfort to their destinations and navigating around like experts.

Over the course of the week, the agents visited the Forbidden City and enjoyed lunch with a local family in the Hutong district.

While in Shanghai, the group headed to The Bund, Yu Gardens and shopped up a storm at the

Yuan Bazaar and many other major shopping precincts.

Pictured above moving through the Juyongguan pass on the Great Wall of China, in the back row is Kyle Xiao, MU; Debra Fitzgerald, Travelscene Amex; Patricia McEwen, St Leonards Travel and Arianna Albertazzi, HWT Fountain Gate.

Front Row: Rebecca Norberry, Travelscene Kempsey; Karli McKenzie, Travelworld Raymond Terrace; Lisa Dent, HWT Bundaberg; Monique Quail, HWT Mornington; Timothy Hickingbotham, HWT Ballarat; Lauren Kestles, Travelscene Monbulk and Hadijah Talib from Ourworld Travel Wollongong.

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We currently have two positions available to join our dynamic team.

Sales Support - Air

We are seeking a highly motivated Air Res Sales Support to work on our Air Clients accounts, with the opportunity to also assist with sales support with our non-air clients. The ideal candidate must have a minimum 6 months experience in international airfares & ticketing, and Computer Reservation System (CRS) knowledge is essential, preferably Sabre.

The successful applicant will be responsible for handling all queries relating to ticketing, reservations, refunds and customer service, maintaining policies & procedures and working closely with the sales manager on all sales related tasks for our Air Clients.

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This role is an exciting opportunity to work in our busy, and growing, cruise wholesale division.

The successful applicant will be responsible for handling enquiries, quoting, taking bookings and liaising with our partners internationally. The ideal candidate will have a minimum of one year experience in a similar role.

Competitive remuneration based on experience. Please send all applications to: hr@discovertheworld.com.au

Applications close on the 6th December, and only successful candidates will be contacted.



INCENTIVE winners from Victoria selected by Club Med headed off to enjoy their prize recently with a stay at the serene Club Med Cancun in Mexico. Crossing the Pacific, the group were flown to Los Angeles by Virgin Australia before connecting on to the Mexican resort city. A near endless array of activities greeted the group, with water

skiing and reef snorkelling available at the all-inclusive resort. One of the highlights of the visit was a day trip to an archeological site in Tulum where the group wandered around, swam at the beach and also in an underground cenote - a group of large caves. No visit to Mexico would have been complete without a spot of shopping - one of the activities readily taken up by the attendees.

The group, **pictured** above preparing for yet another swim in Tulum, consisted of Adam Ferraro, Club Med; Debra Eustice, Executive Edge; Kerry Holmes, Balnarring Travel; Cassie Muhlhan, where2travel Malvern; Jenn Byrne, TSAX Albert Park; Symonne Shenker, Orbit Travel; Michelle Adler, FBI Travel and Cheryl Walker from Toorak Travel.

QR to fly within Saudi

DOMESTIC services in Saudi Arabia will begin in the first half of next year by a new subsidiary offshoot of Qatar Airways, ceo Akbar Al Baker has announced.

It follows authorisation last year by the Saudi govt for foreign carriers to operate domestically in the country (**TD** 31 Dec).

The new offshoot will be known as Al Maha Airways & will initially operate services from major cities Riyadh and Jeddah before expanding to more regional ports.

Windstar gambling

WINDSTAR Cruises' new fleet of three vessels are set to feature casinos under an exclusive concession between the cruise company and Century Casinos.

The first of Windstar's new vessels *Star Pride* is planned to commence operation in Apr.

WIN NIGHT TRAIN TO LISBON TICKETS

This week, **Travel Daily** and **Pinnacle Films** are giving five lucky winners the chance to win a double pass to the new movie, *Night Train to Lisbon*, due for release on 5th December.



After a chance encounter with a Portuguese woman, Swiss professor Raimund Gregorius quits his job and embarks on an adventure to Lisbon that will take him on a journey to the very heart of himself.

Check out the trailer here: www.youtube.com/watch?v=9Ds5L7qS85s.

To win, be first person to email the correct answer to the daily question below to: movie@traveldaily.com.au.

What main mode of transport do they use in NTTL?

Yesterday's winner was **Amy Pocock** from **FCM Travel**.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Accor has reintroduced the Sebel name to Melbourne, opening the **Sebel Premier Apartment Hotel** right in the city's trendy Docklands precinct. The new-build apartment property offers 124 one and two-bedroom residences, many with private balconies and separate living, kitchen and laundry facilities.

Public areas include a fitness centre, 25m indoor pool, spa and sauna, along with a business centre & lounge with private cinema and library.



Australian-owned pop-up spa provider **Cocoon Medical Spa** has opened two new resort locations in Bali at the Sentosa Seminyak and the Karma Kandara, Nusa Dua. The outlets offer a range of treatments including holistic & wellness procedures such as red-light therapy, hydrotherapy and facials.



Located in the heart of Oxford Street, the popular **Berkshire Hotel London** is now sporting a brand new look throughout its collection of rooms and public facilities. Among the changes is the addition of an exclusive floor for Business Class rooms which include extra amenities such as fruit & flowers in room, wireless internet and nespresso coffee machine.



Major renovations at the **Metro Apartments Bank Place** in Melbourne has this week been completed. Changes include the installation of brand new kitchens and bathrooms in all apartments. Enhancements also see new lighting, carpeting and furniture fitted, all flourishing with bright colour patterns.

Hawaii arrivals grow

VISITOR numbers to Hawaii through Q3 have surpassed six million, with 6,256,793 arrivals counted for three quarters of 2013, according to new data from Hawaii Tourism Authority.

The figure was a 4.5% jump on the same period last year, while average visitor spend also climbed 4.1% to more than US\$11 billion.

Intrepid brochures

INTREPID Travel has unveiled its 2014 product line-up, featuring over 170 new tours worldwide.

Programs cover Asia, North America, Latin America, Africa and the Middle East and Europe, with Hawaii, Algeria, Tunisia, Oman and Andorra brand new destinations for the company.

A new 'Intrepid Triptease' app enables brochures to come to life via smartphones when photos are scanned, bringing up a video clip that reveals more about a trip - more at www.bit.ly/intrepid2014.

FTC cruise incentive

THE French Travel Connection has launched a new incentive, rewarding agents who book and deposit holidays sold from its French waterways range.

Agents who book a minimum seven-day self-drive canal boat, crewed canal barge or river cruise will receive a \$75 voucher to spend at gifts.com.au.

The incentive is valid for bookings processed by 20 Dec.

For further details, phone FTC on (02) 9966 1177.

rouge antitrust nod

AIR Canada's newly established subsidiary Air Canada rouge has received antitrust immunity to be included in its parent's transatlantic joint venture with Lufthansa and United Airlines.

The US Dept of Transportation ruled the offshoot "does not represent a significant competitive change," unlike an acquisition of a new airline entity.

SKAL Christmas lunch

PIANO Man Scot Finnie will be the special guest entertainment at the Sydney Skal Charity Christmas luncheon, taking place on 11 Dec at Rydges World Square - 389 Pitt Street, Sydney. Tickets to the event are priced from \$110 per person, inclusive of a three-course lunch & drinks - more details on (02) 9964 6409.

Jordan airfare special

ROYAL Jordanian Airlines has released a new special Economy class fare to the Middle East and Europe from five Australian cities. Low-season seats SYD to Tel Aviv via BKK, HKG or KUL and Amman start from \$1,495 for travel from 01 Jan-15 Aug and 15 Sep-30 Nov. Fares from Sydney to Athens start from \$1,571, valid for travel 01 Mar-30 Jun and 16 Aug-31 Oct, with seats also available to 17 other destinations in Europe. Sales are commissionable at 9% to agents, on sale until 15 Dec and permit a stopover in both Asia & Amman in both directions.

Priceline iPad app

TRAVELPORT has announced that a new beta version of US-based online travel agent Priceline's iPad app is powered by Travelport Flex Explore search technology. The new "inspirational" version of the app allows travellers to search for flights and access real-time pricing without defining a specific destination.

Air NZ govt selldown

THE New Zealand government has completed the selldown of part of its shareholding in Air New Zealand, selling 221 million share at \$1.65 per share. The stake represents about 20% of the carrier, with the govt still retaining 53% of Air New Zealand. Air NZ chairman Tony Carter said a positive reaction to increased availability of the shares "clearly recognises the value that has been created in recent years with the right strategies and a great team operating in one of the most challenging industries".

No Vacancy date set

ONE-DAY hotel industry trade show No Vacancy will take place next year on 26 Mar, returning to the Sheraton on the Park, Sydney. More than 200 delegates are expected to attend to hear from a procession of influential speakers. Next year's event is themed Balancing Act and will look into matters such as counterpoising momentum between online distributors and direct suppliers and the continued evolution of mobile booking technology.

HA/CI codeshare tick

HAWAIIAN Airlines and China Airlines have received approval from the US regulator to begin codesharing on flights between Taipei and Honolulu, 11 routes from Honolulu to US destinations, Taipei to Bangkok, Kuala Lumpur and Singapore, and from Sydney & Brisbane to Auckland.

WIN A HOLIDAY TO JORDAN



This month **Travel Daily** is giving readers the chance to win a holiday to Jordan, courtesy of **Jordan Tourism Board, Greece and Mediterranean Travel Centre and Royal Jordanian Airlines.**

- The prize includes:
- Two Economy Class return airfares from Royal Jordanian port in Australia to Amman
 - Seven day tour of Jordan, including Jerash, Dead Sea and Petra
 - 6 nights accommodation
 - Air conditioned transportation, entrance fees and meals.

Each day **Travel Daily** will ask a Jordan-related question – just read the issue and email us your answer. There will be 21 questions in total. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this incredible Jordan holiday.

Email your answers to: jordancomp@traveldaily.com.au
Click here for terms & conditions of the competition.

Q. 14: Which Harrison Ford movie was filmed in Petra?



A&K showcase the best of Quito



ABERCROMBIE & Kent hosted a stunning educational to Ecuador and the Galapagos recently in partnership with LAN. The group's itinerary featured the fascinating World Heritage city of Quito and the nearby Otavalo region, staying at the historic Hacienda Zuleta and a four-night luxury Galapagos

voyage on A&K's *MV Eclipse*. **Pictured** enjoying time in Quito from left are Katrina de Vries, American Express; Alicia Philips, Trendsetter Travel; Anna Bayley, TravelManagers; Aaron Lovelock, LAN; Sharna Crosbie, A&K; Robert Thornberry, Travelscene Orange; Beth Ellicott, A&K and Sue Aitkin, Mary Rossi Travel.

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IN-HOUSE TRAVEL COORDINATOR TEMPORARY TRAVEL CONSULTANT SYDNEY - TOP HOURLY RATE

This is a fantastic opportunity to work as a multi-skilled in-house travel coordinator in a corporate implant. No more being just a number in a call centre. This is your chance to work directly for the client and build relationships. You will enjoy working Monday to Friday only. Great office environment with a vibrant team & supportive management. The ideal candidate will have strong GDS skills corporate travel consulting experience. This temp role starts ASAP with the chance to go perm. Register today to avoid delay!

RARE OPPORTUNITY TO WORK FOR AN AIRLINE AIRLINE RESERVATIONS & TICKETING SYDNEY CBD - LONG TERM CONTRACT

This is the dream role everyone wants - the chance to work for an international airline! Your duties will include assisting direct clients and agents in regards to all airline reservation & ticketing queries. Enjoy booking point to point, complex and round the world itineraries. Training will be provided for this exciting & challenging role. The ideal candidate will have experience within a res & ticketing role with airline background a bonus. This 3 month temp role has the chance to go permanent so apply today!

THINK OUTSIDE THE BOX GROUPS & EVENTS CONSULTANT MELBOURNE- SALARY PACKAGE UP TO \$70K (DOE)

It is only normal to reflect on the year that was & make plans for changes you would like to make in the New Year. We have a unique & very sought after position working for a leading travel company that is sure to be the change you are looking for. Enjoy dealing with groups, conference and events travel bookings providing variety in your role. Offering a wide & unique selection of travel options for your client's, this is your chance to let your imagination run wild and where you will never get bored! Top salary too!

WHAT IS YOUR SPECIALTY? RESERVATIONS TRAVEL CONSULTANT MEL (VARIOUS) – SALARY PACKAGE UP TO \$50K (DOE)

Are you a destination specialist? Do you know all there is to know about Africa, South America or Europe? Or, do you want to become a specialized consultant in a particular destination?? We have had several roles called in working in wholesale travel which will offer you the opportunity to become a destination specialist. If you have passion for sales but are looking to step away from everyday face to face consulting then this is the career move you don't want to miss out on! Contact AA today to find out more!

NUMBERS EXTRAORDINAIRE WANTED TRAVEL ACCOUNTS CLERK ADELAIDE - SALARY PACKAGES TO \$54K

Consider yourself somewhat of an expert in working out accounts? This dynamic and growing travel company is seeking a travel accounts clerk with on the job experience of Dolphin and BSP. Your role will be to assist all the consultants within the office with all financials including reporting and payments, together with reconciliations. Make this role your own as you will be the sole Accounts Clerk! Enjoy great working hours, together with a lucrative set salary package. Call AA today to find out more about this rare role!

SUN, SEA & WORK RETAIL TRAVEL CONSULTANT GEELONG & SURROUNDS - SALARY PACKAGE - \$55K (DOE)

Life just can't get any better if you can live and work by the beach. Our client, a small boutique agency located along one of Victoria's most beautiful stretches of coastline, is seeking a talented & experienced retail travel consultant to join their team. Join a company where you become a valued member of team, offered a fantastic salary package & rewarded with sensational famils. A minimum of 3 years consulting experience essential in addition to knowledge of GDS and impeccable customer service skills.

CALLING ALL CRUISE GURUS CRUISE CONSULTANTS ACROSS QLD – TOP PACKAGES ON OFFER

Fancy yourself a cruise guru? Looking for a new travel role where you can specialise? Today's your lucky day. We currently have a number of opportunities available throughout Queensland for experienced travel consultants with top notch cruise knowledge. From wholesale to busy retail offices and boutique agencies there is sure to be a team for you. Benefits on offer include top \$\$, free cruises, sensational educationals, ICCA training, career progression and much more. Apply today & cruise into a new role.

BE PART OF THE FUTURE ONLINE TRAVEL CONSULTANTS BRISBANE CBD – \$55K OTE

Want to be part of the future of travel? Then come and join this growing online travel division. Based in the Brisbane CBD this innovative travel company is looking for experienced consultants to join their online team. Handling phone and email enquiries only you'll be arranging sensational holiday packages for direct clientele. Not only will you be part of the changing face of travel but you'll earn a strong salary, enjoy ongoing training and have the opportunity to move up the ladder. Call to find out more.



**RELAX
2:15PM**

LET'S MAKE YOUR JOURNEY HAPPEN!

**ENJOY
2:20PM**



MAJOR PRIZE

**2 x AGENTS WITH THE
GREATEST SALES BETWEEN
18 NOV & 31 DEC 2013 WILL
WIN A BUSINESS CLASS
TICKET TO UK/EUROPE[^]**

2ND PRIZE

**1 RETURN BUSINESS CLASS
TICKET TO ASIA^{*}**

WEEKLY PRIZES

**\$500.00 TRAVEL VOUCHER
PER WEEK FOR THE
HIGHEST SALES**

CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 18 November & 31 December 2013 on 100% MH itineraries ex Australia plated to MH (232). Child, Infant, Group, Sales, Wholesale and Cancelled or Refunded tickets are not eligible. [^]The agents with the highest sales (minimum \$30,000.00) and 30% growth compared to last year will win a Business Class ticket to UK/Europe (MH services only) to the value of \$5000.00 or ^{*}2nd prize is a Business Class ticket to Asia (MH services only) to the value of \$3000 excluding taxes and surcharges. Weekly prizes require a minimum sales of \$10,000.00 and 30% growth from the previous year, this prize can only be won once per agency. Travel is subject to peak season embargoes and availability and cannot be reissued and are non-transferable, and cannot accrue frequent flyer miles or be exchanged for cash, transportation from other cities except from SYD/MEL/BNE/ADL/PER/DIW and all travel expenses, insurance, ancillary costs etc are at the passengers expense. All winners must be an international travel consultant and full time employee of the agency in Australia. Sales will be automatically tracked by Consolidated Travel. Consolidated Travel and Malaysia Airlines reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 15 November 2013.