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with James Tobin
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Friday 22nd November 2013

Travel Daily on location in Hong Kong

Today's issue of TD is coming to you from Hong Kong's stunning W Hotel, where the Independent Travel Group's Business Forum is taking place.

INDEPENDENT Travel Group members are gathering for their fourth Business Forum, which is set to unveil yet more IT innovations and partnerships for ITG members.

Keynote speakers include Channel 7's economic commentator Michael Pascoe, AFTA ceo Jayson Westbury and social media expert Kim McKay, while there will also be a series of "Partner Focus Sessions" where delegates can engage with suppliers one-on-one.

Details of the new Express Hotels B2B booking system (TD 14 Nov) are expected to be revealed, while sessions will focus on airlines, cruise & travel trends, marketing and business.

Group chief executive officer Tom Manwaring said the conference had been carefully structured to ensure that attendees gain meaningful knowledge and "hands on" strategies to implement in their businesses straight away.

Major sponsors of the event include Qantas, Cathay Pacific, Virgin Atlantic, Sabre Pacific and The Travel Corporation.

JTG is now Helloworld Ltd

JETSET Travelworld Group shareholders have today overwhelmingly endorsed the proposal to change the company's name in line with its new *helloworld* brand, as flagged previously (TD 24 Oct).

At the JTG annual general meeting, more than 95% of proxy votes were in favour of the resolution, with chairman Tom Dery saying the new name

"reflects the transformation of our business and the launch of the new identity of the group".

The name change is expected to take effect from 02 Dec 2013.

The meeting has also approved the granting of performance rights valued at \$1 million to ceo Rob Gurney (TD 24 Oct) which he will receive if the business achieves key targets.

Dery said that trading results for the four months to Oct were in line with expectations, with the company tracking towards adjusted EBITDAI of \$40m-\$45m - excluding the expected \$35m-\$40m costs associated with the implementation of *helloworld* and the loss on sale of the ATS inbound business to AOT.

AirAsia Indo to CNS

CAIRNS may soon see new int'l services to Bali with Indonesia AirAsia rumoured to have applied for landing slots at the Far North Queensland gateway.

Travel Daily understands that QZ is seeking to launch services to Cairns as early as next month.

Virgin Aus incentive

CONSOLIDATED Travel Group has launched a new incentive in conjunction with Virgin Australia, rewarding the top selling agent of long-haul sectors between 18 Nov and 15 Dec with return flights to Los Angeles for two.

For details, see the **last page**.

Today's issue of TD

Travel Daily today has seven pages of news & photos, plus full pages from: **(click)**

- AA Appointments jobs
- Consolidated/VA promo

DFAT on Indonesia

THE Department of Foreign Affairs and Trade last night reissued its Smartraveller advice for Indonesia following a series of demonstrations which occurred at the Australian Embassy in Jakarta yesterday.

"Local police advise that demonstrations will likely continue," the advice warns, with Australians told to monitor local media, avoid protests and maintain high levels of vigilance and security awareness.

Traffic delays and restricted access to the embassy are also expected during demonstration activity.

The Smartraveller advisory for Indonesia remains at the mid-range 'Exercise a high degree of caution' level.



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AIME visitor regos

REGISTRATIONS have opened online for visitors planning to attend the 2014 Asia-Pacific Incentives & Meetings Expo (AIME) in Melbourne in Feb.

More details in today's issue of *Business Events News*.

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VA relocate to TBIT at LA

TRAVEL agents with clients flying Virgin Australia out of Los Angeles will need to inform them to arrive earlier at the airport as a result of the carrier moving its flight operation to the new Tom Bradley International Terminal B. Effective 01 Dec, VA's services from LAX to Sydney, Melbourne

and Brisbane will depart from the revamped TBIT, enabling guests to enjoy the "enhanced terminal experience" at LAX, Virgin said.

However the move means extra time is required as Virgin Australia's check-in counters are remaining in Terminal 3 (T3).

Passengers connecting from Delta Air Lines, Virgin America or Alaska Airlines services to VA flights should have their luggage through-checked and boarding passes issued prior to arrival.

Guests from other airlines connecting to VA's Australia-bound flights will need to proceed to the airline's check-in counters at T3 then walk the "short distance" to Terminal B.

New Peninsula hotels

ASIAN property group Peninsula Hotels will open its first European property in Paris on 01 Aug 2014, the group confirmed yesterday.

The new property will be located on Avenue Kléber, near the Arc de Triomphe and the Champs Elysées.

Further expansion of the group will see new properties opened in Yangon and London (**TD** 24 Jul).

Upgraded QF 717 fleet

THE first refitted Boeing B717 in the QantasLink's fleet, now featuring a Business Class cabin and Q-Streaming seat-back iPad entertainment for all passengers (**TD** 16 May) has today taken off.

Selected services to Canberra from SYD, BNE and MEL will be operated with the improved jet, with four newly reconfigured 717 aircraft to enter service shortly.

MEANWHILE, card payment fees collected by travel agents as a YR tax code for Qantas services have now been amended to an OB Ticketing fee in all GDSs, the carrier has confirmed.

PER A380 comment

EMIRATES has responded to reports it has been granted slots at Perth Airport for Airbus A380s, from 01 Mar (**TD** yesterday).

In a statement to **TD**, EK said it is "continually in dialogue with airports around the world and is always assessing its operations.

"However there is nothing to announce at this stage regarding the possibility of operating an A380 to Perth," the carrier said.

Montina & Woodcroft

TRAVELLERS Choice's newest South Australian-based members (**TD** yest.) are Montina Travel and Create Travel at Woodcroft.

Window Seat

VIDEO game icon Super Mario apparently now prefers to fly low-cost on Southwest Airlines.

From next Mon, the adventures of the classic character can be enjoyed on Nintendo Wii U gaming consoles by Southwest passengers in six airport lounges across the US throughout Dec.

Passengers will be able to try out a range of new Nintendo games including Super Mario 3D World at Dallas Love Field, Atlanta, Denver, St Louis, Tampa and Chicago Midway.

BALI'S new Ayana Resort and Spa went to some interesting lengths to ensure a dry launch event recently - calling in a certified traditional rainstopper to keep the dark clouds away.

Opening earlier this month, thunderstorms were forecast for the property's opening soiree.

It worked too, with the clouds keeping closed until the event closed and everyone had left.

THE Sunshine Coast has kicked off its summertime activity fun, unveiling a list of curious events & activities for the hot months.

From folk festivals & chocolate factory tours through to dunny races, mullet tossing and keg lifting, the schedule is sure to keep everyone entertained - see www.visitsunshinecoast.com.au.

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First with the news

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Mobile now overtaking agents

SEVEN out of every ten people are using mobile devices and travel apps to research accommodation, flights and tours, new national research from hotel price comparison website HotelsCombined.com has found.

The study determined sitting at a computer or visiting travel agents for the same purpose was waning, with travel being researched at work, school, university, at cafes and while commuting.

Of these, 36% of those polled said they used mobiles to research travel, with 26% to plan & one quarter to make bookings.

For those without a mobile device capable of making online

bookings, only 7% said they would still prefer to book with a travel agent, while 12% preferred to book directly with a property.

"Whether on the way home, over breakfast [or] at work, the freedom and convenience of researching and booking travel on-the-go is only set to increase," HotelsCombined global content manager Kristen McKenzie said.

\$1.5m A&K RTW tour

A TWO-WEEK private business jet tour around the globe has been unveiled by bespoke travel company Abercrombie & Kent.

The 2014 Passport to the World itinerary sets out from Osaka in Japan and visits Beijing, Hong Kong, Agra, Istanbul and Paris.

Accommodating a maximum of eight, passengers will enjoy the comfort of a privately chartered Challenger 605 jet for the duration of the tour.

The one-of-a-kind itinerary is priced at US\$750,000pp for land arrangements and US\$750,000 for flight arrangements.

Details at www.bit.ly/akRTW.

Venture Africa brox

INDEPENDENT wholesaler Venture Holidays has released its 2014/15 Africa and Madagascar brochure, offering agents a generous 18% commission for bookings deposited by 20 Dec.

The program features 28 small group (two to 16 pax) safaris staying in 3- and 4-star lodges.

Destinations covered include Botswana, Namibia, Zimbabwe, South Africa, Swaziland & Lesotho as well as Kenya, Tanzania, Uganda & Rwanda in central & east Africa, with extensions to Zanzibar.

Phone 1300 303 343 for info.

Travindo office closed

TRAVEL Indochina's Sydney office will be closed on Sat 23 Nov due to a planned power outage.

Enquiries should be emailed to travindo@travelindochina.com.au with a response returned on Mon.

For urgent matters, agents can call the firm on 0417 447 931.

AA 'Plusgrade' bids

AMERICAN Airlines is trialling a program where pax can bid to upgrade to a higher cabin class, in a process very similar to Virgin Australia's 'UpgradeMe Premium Bid' (TD 13 Nov).

'Plusgrade' is available to eligible pax six days prior to flight departure and requires them to use a sliding scale to indicate how much they are willing to pay to upgrade, and if accepted their credit card will be deducted.

MAS MEL thrice daily

MALAYSIA Airlines has today commenced its new third daily service to Melbourne, increasing capacity to 11,844 seats/week.

WIN NIGHT TRAIN TO LISBON TICKETS

Travel Daily and Pinnacle Films are giving 5 readers a chance to win a double pass to the new movie, *Night Train to Lisbon*, due for release on 5th December.

After a chance encounter with a Portuguese woman, Swiss professor Raimund Gregorius quits his job and embarks on an adventure to Lisbon that will take him on a journey to the very heart of himself.

Check out the trailer here: www.youtube.com/watch?v=9Ds5L7qS85s.

To win, be first person to email the correct answer to the daily question below to: movie@traveldaily.com.au.

Who is the novel by of the same name?

Yesterday's winner was **Taryn Robinson** from **Harvey World Travel Menai**.



QH/VH LA Experience

QANTAS Holidays and Viva! Holidays have added 4-, 5- and 7-night all-inclusive insider tours of Los Angeles as part of a new partnership with Australia-based boutique agency LA Experience.

The LA Experience includes exclusive accom, private dining and more and is available for departures in Apr and May 2014.

Discover the World Marketing

Two Full Time Positions Available - Sydney CBD

Established in 1981, Discover the World Marketing has over 80 offices in more than 60 countries, and is the largest travel representation company. Our Australian office currently represents nine international travel brands including US Airways, Aeromexico, Copa Airlines, Ukraine International Airlines, Hurtigruten, Variety Cruises, Caesars Entertainment resorts, ChinaTours.com and Expedia TAAP, and owns a successful cruise wholesale division, Discover the World Cruising.

We currently have two positions available to join our dynamic team.

Sales Support - Air

We are seeking a highly motivated Air Res Sales Support to work on our Air Clients accounts, with the opportunity to also assist with sales support with our non-air clients. The ideal candidate must have a minimum 6 months experience in international airfares & ticketing, and Computer Reservation System (CRS) knowledge is essential, preferably Sabre.

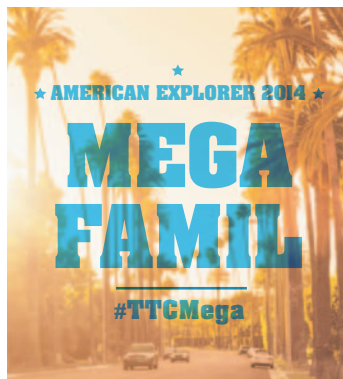
The successful applicant will be responsible for handling all queries relating to ticketing, reservations and customer service, maintaining policies & procedures and working closely with the sales manager on all air sales related tasks.

Travel Consultant - specialising in cruise

This role is an exciting opportunity to work in our busy, and growing, cruise wholesale division.

The successful applicant will be responsible for handling enquiries, quoting, taking bookings and liaising with our partners internationally. The ideal candidate will have a minimum of one year experience in a similar role.

Competitive remuneration based on experience. **Applications close on the 6th December, and only successful candidates will be contacted.** Please send application to: hr@discovertheworld.com.au.



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Travel Daily

on location in
Baton Rouge

Today's issue of *TD* is coming to you from Louisiana, courtesy of Brand USA and Qantas.

THE Ausmerica famil has moved on to the Louisiana capital today, Baton Rouge, stopping first at the Old State Capitol building - a huge Gothic architectural treasure that overlooks the Mississippi.

Adjacent is the new and very impressive State Capitol Building, at over 1,200m high & 34 stories, it's the tallest state Capitol in the US and was built during the 1930s depression.

The entrance features a grand staircase with the names of the 50 states carved into the steps, while the observation deck on the 27th floor offers spectacular views of the Mississippi and the Gulf of Mexico.

More from Ausmerica on Mon.

Ausmerica jesters in N'Orleans



THREE days exploring New Orleans by the 10 agents on the Deep South arm of Brand USA & Qantas' Ausmerica famil wound up with participants spending time at Mardi Gras World.

The attraction enables visitors to get a sense of what it's like to be in the famous annual Mardi Gras parade in the city.

Agents toured the working warehouse where the thousands of floats & outrageous costumes are made, a rare behind-the-scenes look at where the magic comes together for the event, and definitely a "must-see" - see www.mardigrasworld.com.

Pictured are the agents decked out in costumes during their visit.

OTP running falls

APPROX one in every five flights scheduled by Australia's major domestic carriers departed behind schedule in Oct 2013, according to the latest government figures.

The result was a 4% drop from last year, with on-time performance (OTP) arrivals also declining by 3.6% year-on-year.

Comparatively, Qantas extended its lead over Virgin Australia, with QF leaving on time on 85.8% of all domestic services, while Virgin languished in second on 76.2%.

Regional Express again led the on-time running for regional carriers, closing on 87.1% for Oct, followed by Virgin Australia Regional Airlines with 82.5%.

Cancelled services rounded out at 1.9% of all operations, led by Tigerair, who axed 5.1% of flights for Oct, well ahead of QantasLink, who were next in line at 2.5%.

Australia's most reliable service for the month was Adelaide to Port Lincoln, which left on time on 96.5% of occasions.

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Turkish ruins delight agents



ISTANBUL served as the start point for this group of global Flight Centre and Student Flights agents on a recent Turkey fam.

The agents were being hosted on the 10-day "Turkey Unplugged" trip by On The Go Tours & began their adventure by exploring some local Grand Mosques and bazaars for some retail therapy. Paying respect to the fallen on a journey to Gallipoli to visit the battlefields was an emotional experience for all involved, even

the non-Australians in the group.

Turkey's incredible historic ruins were an awe-inspiring sight as the group travelled through the ancient city of Troy to Pergamum and on to Ephesus.

Rounding off the trip was a stop at Cappadocia to wander among the underground cities, with great views also taken in from above on a hot air balloon ride.

The attending agents on the fam are pictured above, with the Aussie contingent comprising Cassie Mc Collum, FC Bendigo; Tara Huk, FC Bathurst; Mel Hawkins, FC Product; Michael Moore, SF Broadway; Karen Peake, On the Go Tours; Vicky Remiss, FC Queen Street; Christine Byrne, FC Grafton and Natasha Seddon, FC Floreat.

St James appoint WIS

KRISTIN Bashir of World In Style will represent London's St James' Hotel & Club in the Australian and New Zealand markets, the luxury property announced this week.

Bashir also represents upmarket Six the Senses Resorts & Spas in the local market.

New TCF additions

FIVE new head offices have been registered for participation in the Travel Compensation Fund according to a new TCF update.

New registrants include Goup Travel in Chatswood, NSW; Tourist Parks Australia in Airlie Beach, Qld & Airwaves Aviation Services in Parramatta, NSW.

New branch offices include Cruiseabout stores in Chevron Island and Burleigh Heads in Qld, along with new Student Flights outlets in Carindale, Qld & Fountain Gate, Vic.

STA Travel has also added a new outlet in Castle Hill, NSW.

Disney has the force

RECENTLY acquired rights to the Star Wars title will see the space-age series play a larger part at Disney theme parks worldwide, according to Disney chief Bob Iger.

According to an interview with Bloomberg, Iger has confirmed expansion plans are underway at Disney's Hollywood Studios, which could see Star Wars attractions opened in Tomorrowland zones.

"There is a fair amount of development going on at Disney Imagineering right now to expand the Star Wars presence in California and in Orlando and eventually in other parks around the world," Iger admitted.

An Avatar land is also planned for Disney's Animal Kingdom.

HM/CX codeshare

AIR Seychelles will place its HM designator code on 11 weekly services into Australia operated by Cathay Pacific as part of a new codeshare pact between the two.

Five weekly CX flights to Perth and six to Melbourne will all offer codeshare and interline services under the agreement, which is subject to regulatory approval.

Cathay will codeshare on Air Seychelles flights to Hong Kong and Abu Dhabi under the tie-up.

Business Development Manager QLD Holland America Line and Seabourn (12 month maternity leave cover)

For 140 years, Holland America Line has been a recognised leader in cruising, taking guests to exotic destinations around the world delivered in a gracious and elegant style. Holland America Line's fleet of 15 ships offers 500 cruises to 350 ports of call, visiting all seven continents. We have extended hospitality and world-class service to more than 11 million guests.

Seabourn pioneered small-ship, ultra luxury cruising, and continues to represent the pinnacle of that unique style of travel. Its fleet of six intimate, all-suite ships, carrying between 208 and 450 guests each, sail to the world's most desirable destinations.

Reporting to the Director of Sales and supported by a Business Development Representative, the Business Development Manager is responsible for exceeding revenue objectives, by increasing the awareness of Holland America Line and Seabourn products and services through the travel agent network.

Specific responsibilities include: promoting our premium and ultra luxury products and services through on-site sales calls, telephone/written communication, supporting the development of local marketing for agents, delivering sales presentations to target client groups, and conducting ship inspections with the focused goal of exceeding your target.

We seek applications from individuals comfortable selling award winning premium and ultra luxury products with 5+ years' 'on the road' sales experience who demonstrate:

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- a willingness to travel as required, work evenings and weekends

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Tell us in 25 words or less your top tip for selling Trafalgar USA guided holidays?

Answers can be found in Trafalgar's 2014 America & Canada Programme

Entrants are required to answer all four questions released daily and the 25 words or less question featured above.

Email your answer to: tfcmega@traveldaily.com.au

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Kids Club renovation

PARADISE Resort on the Gold Coast will spend \$100,000 on a major upgrade of its Zone 4 Kids Club facility, with lighting, painting & new activity rooms to be added.

'Millennials' trip trend

AN EVOLUTION in how young professionals conduct business travel is underway, according to a study of modern corporate travel trends by Expedia and Egencia.

The research labelled business travellers under the age of 34 as "Millennials" and surveyed 8,534 adults in 24 countries.

According to the research, more than half try to extend business trips into personal holidays, as opposed to only 45% of over 35's.

In addition to spending company money on room service, pricey meals and flight cabin upgrades, Millennials showed a tendency to want to claim frequent flyer points for business travel.

Australian Millennials travelled more frequently for business than elder corporate travellers, with an average of five trips per year versus two by senior figures.

Smartphones and tablet devices were the one item that could not be left at home and were an essential travel tool.

Aurora trekking guide

AURORA Expeditions has released a new trekking brochure featuring a selection of tours in remote corners of the world.

Itineraries encompassing Tibet, Bhutan, the Himalayas, the Mt Everest and Annapurna regions of Nepal as well as South America's Patagonia are included - see www.auroraexpeditions.com.au.

AM start new routes

AEROMEXICO will launch new services from New York City to Los Cabos and Puerto Vallarta from 16 Jan and 18 Jan next year respectively, along with increased frequencies on its New York to Cancun operation.

Knott's Berry revamp

CALIFORNIAN theme park Knott's Berry Farm has revealed a number of upgrades for its attractions for 2014.

The 1960s-constructed Calico Mine Ride will close for a major overhaul in Jan, to be fitted out with new, state-of-the-art animatronic figures, audio and theme lighting & special effects.

Camp Snoopy will also receive revitalisation work, with new rides planned to be introduced.

Both attractions will reopen in 2014 in the northern summer.

Hands up if you love Evergreen?



MANY of the highlights of Evergreen Tours' South African program were on show to this group of agents recently, who were hosted to a 12-day journey through the country.

Over nearly two weeks, the group stayed at the Cathedral

Peak Hotel, enjoyed a game drive at the Kruger National Park, a visit to African penguins at Boulders Beach and much more.

The group are **pictured** above at Cape Point during their Evergreen African odyssey with the firm's sales manager Nerida O'Brien.

Business Development Managers – Melbourne x 2

CTM is an award winning employer and provides a fun & dynamic workplace. Come from a travel sales background? We'd love to hear from you!

- CBD Location - Modern office
- FT, Excellent \$\$ and non-salary benefits
- Fun and proactive workplace that encourages professional development



About the role:

The title of this role is actually Business, Analysis & Solutions Manager (BAS Manager). Quite a mouthful we agree but this title reflects the true nature of the role. The basis of this position is essentially to identify targeted corporate travel sales opportunities and to develop sales strategies to grow both VIC, and ultimately our business.

However, this is not just another 'run of the mill' sales position - Our success in the market is the ability to tailor our offering to the client to match their existing strategic business direction when applied to travel. This is not a hard sell. Our service, product offering and competitive ability in the market, matched with an understanding of the clients' own business travel requirements is a win-win sell.

About You:

Our ideal candidate will have a detailed understanding of the corporate travel market and its key stakeholders. Without question you will possess outstanding communication skills - after all, that's what would have led you to be a high performer in this profession. A proven sales track record and a demonstrated ability to align and tailor your 'sell' to match client needs is also must.

About Us:

We supply businesses with travel solutions, including booking domestic and international travel for corporate clients. But this is only a small part of our product offering. We offer clients a complete end to end solution ranging from online technology systems through to leading edge reporting and products. Ultimately if a client has an identified travel issue, we are there to solve it for them with a focus on cost reduction.

Applications/enquiries in strictest confidence to: recruitment@travelctm.com



Technology Update

Today's Technology Update is brought to you by Tramada Systems Pty Ltd.

Ahead of the pack.....



2013 has been a huge year at Tramada as we have delivered to our clients exclusive new features and

functionality that takes mid office technology to the next level.

We are the only mid office system to offer **seamless integrations with three corporate online booking engines**, providing our clients with choice and efficiency. We work with ARNOLD/Wotif, Concur Travel and SERKO Online. Complementary to this is our **Offline Automation** which is allowing our clients to process offline bookings in the shortest possible time by automating fees, receipts, invoices, itinerary delivery and letting consultants get on with making more bookings and producing revenue.

We released the only mid office integration in this region with **NetTrans** which allows our clients to have the most comprehensive feed to ensure the maximum revenue for pay direct hotel bookings.

And of course the icing on the cake this year is being the only mid office to offer **CalypsoNet integration through Qantas Holidays** which is providing a giant leap forward in the speed and accuracy of processing holiday package and hotel bookings.

We have taken more than 300 enhancements to market in our seven major releases of 2013.

Watch out for 2014.....the best is yet to come!

How is your travel ecosystem empowering your business?

For more information about tramada®- email sales@tramada.com

Jo O'Brien, Chief Executive Officer, Tramada – your technology partner





Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Visit UK has released an exclusive three-night package to the Chelsea Flower Show, the annual botanic extravaganza in the posh London suburb from 23-26 May 2014. Deals inclusive of three nights accom in 3-5 star hotels, return transfers, entry and more start from \$752ppts, with 10% commission paid to travel agents. Phone 1300 063 300 for more details.

Five nights at the sublime luxury of the **Datai Langkawi** can be enjoyed for the price of four in a new special from the property. Total price for the stay is \$1,399ppts inclusive of return airport transfers and daily brekkie, valid for stays until 19 Dec and 01-31 Mar 2014. Phone (02) 9569 0811.

Mercure Portsea Golf Club & Resort in Victoria has joined with Peninsula Hot Springs to offer an Ultimate Indulgence Package. Priced from \$289 per night, guests can enjoy overnight accom and Bath House access passes to relax in the thermal waters. Phone (03)5981 6100 to make a booking.

Barrier Reef meeting

AN INFORMATION session for Townsville tourism businesses and residents interested in learning more about protection strategies for the Great Barrier Reef will be held on 26 Nov.

Officials from the Great Barrier Reef Marine Park Authority and the Qld Government will be on hand at the meeting, with places bookable through (07) 4057 0702.

Faster hotel check-in

A NEW mobile service which streamlines hotel check-in has been rolled out in the US with select partner hotel groups.

Dubbed CheckMate, guests are able to use the service to bypass the front desk and have room keys printed prior to arrival.

Available for the iPhone or over the internet, users can specify room preferences and more.

Encore US expansion

CANADIAN carrier WestJet is planning to expand its Encore regional subsidiary to further ports across the country and possibly into the US from 2015.

WestJet cfp Vito Culmone said expansion was on the cards after better than expected results from its first five months in operation.

Expeditions for youth

ADVENTURE travel firm World Expeditions has founded a new youth-focused expedition travel operation in collaboration with a Swiss and Dutch travel company.

The new venture is known as Yomads Travel and is specifically aimed at travellers in their 20s and 30s, with itineraries featuring lots of optional activities.

Destinations to be available via Yomads Travel will include India, Costa Rica, Namibia, Alaska, Sri Lanka, Georgia, Nepal and more, with departures scheduled to commence from Mar next year.

Canoeing along the Amazon, riverbed camping and trekking Machu Picchu are some of the experiences the new brand offers.

OTA hotels cheaper

UK RESEARCH has determined consumers can save £30 (AU\$52) per night when booking through an online travel agent compared to booking with a hotel direct.

Top10.com sampled 100 hotels around the world and found an average saving of 15% by making a reservation through the likes of Booking.com or Hotels.com.

A night's accom at The Langham Sydney was £45 (AU\$78) cheaper when booked via Hotelsclick on the random night of 07 Dec.

NFL marketed abroad

AMERICAN inbound tourism organisation Brand USA has linked with the National Football League (NFL) to develop new promotional platforms to int'l tourist markets.

The marketing partnership will enable travel companies around the world to promote travel to the USA by leveraging the appeal of America's NFL franchises.

"Brand USA wants to invite fans from abroad to experience the energy and excitement of an NFL game, starting from the pre-game tailgate to the final whistle, in any one of the leagues 32 host cities," Brand USA president and ceo Christopher Thompson said.

AirAsia Zest GDS deal

AMADEUS has added AirAsia Zest to its airline range bookable through GDS, with the addition meaning multiple journeys on different AirAsia airlines are now possible on a single PNR.

AirAsia Zest flies to a number of ports in the Philippines such as Boracay and Palawan, as well as international services to cities in China and South Korea.

WIN A HOLIDAY TO JORDAN



This month *Travel Daily* is giving readers the chance to win a holiday to Jordan, courtesy of **Jordan Tourism Board, Greece and Mediterranean Travel Centre** and **Royal Jordanian Airlines**.

The prize includes:

- Two Economy Class return airfares from Royal Jordanian port in Australia to Amman
- Seven day tour of Jordan, including Jerash, Dead Sea and Petra
- 6 nights accommodation
- Air conditioned transportation, entrance fees and meals.

Each day *Travel Daily* will ask a Jordan-related question – just read the issue and email us your answer. There will be 21 questions in total. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this incredible Jordan holiday.

Email your answers to: jordancomp@traveldaily.com.au

Click here for terms & conditions of the competition.

Q. 16: Royal Jordanian's hub is?



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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READY TO MAKE A MOOOVE?

Don't let your current job milk your enthusiasm for the travel industry. Register with AA today to gain access to the best industry jobs available. You will see that the grass really can be greener on the other side!



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LOVE NURTURING CLIENT RELATIONSHIPS? INDUSTRY ACCOUNT MANAGEMENT – RECRUITMENT SYDNEY – SALARY PACKAGE OTE \$70K+

Does the thought of booking another travel itinerary make you yawn? Well here's your chance to stay in the industry you love, in an exciting new role. As a travel recruitment consultant you will enjoy interviewing and sourcing candidates and placing them within the industry, as well as managing existing client relationships and developing new ones. This is a great role to use your excellent sales and communication skills, industry contacts and knowledge in a role that will value and reward you. Full training provided.

WANT MORE SECURITY AND A HIGHER SALARY? CORPORATE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE UPTO \$75K+

Join a world renowned, global travel company located in modern offices in North Sydney. Having won a major account they are recruiting for senior consultants to join their team. You will be working across a portfolio of dedicated clientele handling international and domestic travel. You will have access to amazing training and career progression opportunities and will be earning amazing incentives. Apply to this role today and be among the highest paid consultants in the travel industry.

ARE YOU READY TO EARN THE BIG BUCKS? CORPORATE CONSULTANT MELBOURNE – SALARY PACKAGE UP TO \$80K (OTE)

Are you an experienced corporate consultant who is sick of the same old itineraries? We have a sensational role that will see you step away from the norm and allow you to create intricate and interesting itineraries for your clients. Working on academic accounts you will be rewarded for your hard work with an unbeatable salary, Monday – Friday hours only and a fun and social team environment! This role could see you earning in excess of \$80K! Don't delay; call us today to find out more about this exciting role with a difference.

HOT OFF THE PRESS! CORPORATE CONSULTANT PERTH (SOUTH) - SALARY PACKAGE - \$55K (DOE)

Perth! We have a new and exciting corporate position that will see you working in an amazing team environment while booking interesting itineraries. Working Monday – Friday hours only this travel company can offer you a high base salary, better work life balance and a relaxed working environment. This role could be yours if you have a minimum 2 years travel consulting experience and can do attitude. Hurry interviewing now for an immediate start. Apply today to find out more.

COME AND TALK TO THE EXPERTS! VARIOUS TRAVEL ROLES

MELBOURNE – SALARY PACKAGES UP TO \$70K (DOE)

Are you stale in your current travel role? Not sure which path to choose to achieve your career goals? Then come chat to AA Appointments and we can provide all the advice you need! As the weather hots up so do the travel roles we currently have available. Why not join loads of others and come in for advice and find out about the opportunities in the travel industry. We would love to have a confidential chat with you and tell you about all the positions we currently have available. Call us today and never look back.

LIGHTS, CAMERA, ACTION! ENTERTAINMENT TRAVEL CONSULTANT MELBOURNE - SALARY PACKAGES TO \$80K

We have a sensational Entertainment travel consulting role in Melbourne! This boutique travel organisation requires a superstar consultant to join their growing entertainment team. You will book worldwide travel arrangements for the entertainment industry. Working with VIP's, bands, movie stars and entourage your days will be fast paced and varied with no boring itineraries. This role could be yours if you have min 2 years entertainment consulting experience! Apply Now.

MAKE A SEA CHANGE TO THE ROCK RETAIL TRAVEL CONSULTANT

ROCKHAMPTON – SALARY PACKAGE OTE \$55K+

Looking for a new travel challenge? Then don't let this superb role pass by. Located in Rockhampton this well established agency has a strong repeat clientele and top notch reputation. Selling a range of international and domestic holiday packages you'll never have a dull day again. Enjoy Mon – Fri hours with Sats on rotation and escape the unknown of your monthly pay cheque with a solid salary and achievable incentive program on offer. All you need is min 12 months travel industry experience.

FOLLOW THE BRIGHT LIGHTS DOMESTIC WHOLESALE RESERVATIONS BRISBANE CBD – SALARY PACKAGE OTE \$50K

Do you love the big city lights? Does the thought of being the centre of attention excite you? Then join this industry leader and be in the spotlight. Stop being taken for granted in your current role and go where you will be appreciated. If you are an Australian expert and love to sell the land you live in then why not lighten up your career with this superb role. So if you are looking for the light at the end of the tunnel and have a minimum 12 months travel industry experience – this is it! Call us today to find out more.

NOW YOU'RE FLYING

Consolidated Travel and Virgin Australia

is giving away 2 return **Economy Class tickets to LAX!**

The agent with the greatest long haul sales on Virgin Australia's network **between 18 November & 15 December 2013** will win 2 return Economy tickets to LAX!

Daily Prizes:

\$100 travel voucher for every 5 long haul Economy Class return tickets

\$200 travel voucher for every 5 long haul Premium Economy or Business Class return tickets



CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quickticket between 18 November & 15 December 2013 on 100% VA itineraries Ex Australia plated to VA (795) ticket stock on the Consolidated Travel IATA only. Valid for new ticketed bookings only. To be in the running for the major prize you must achieve a minimum of \$30,000.00 in long haul VA sales during the promotion period. The total value of the 2 tickets to LAX is \$3000 excluding taxes and surcharges. Travel is subject to peak season embargoes and availability and cannot be reissued and are non-transferable, and cannot accrue frequent flyer miles or be exchanged for cash Child, Infant, Group, Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Consolidated Travel and Virgin Australia reserve the right to alter or cancel the promotion any time. Airline ticket prizes exclude all taxes and surcharges. Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 15 November 2013.