

WIN
A FIAT 500 POP
or an iPad mini each month!

*Terms & conditions apply. Visit sabrepacific.com.au

Sabre
pacific

Travel Daily

First with the news

Thursday 28th November 2013

Join Australia's largest
and most successful mobile
travel consulting group

Click

join.travelmanagers.com.au
1800 019 599

TRAVELMANAGERS
personally yours

Last chance for golf

TODAY we have the last ten double passes to the Emirates Australian Open golf tournament up for grabs as part of this week's massive giveaway.

The tickets are valid for general admission to the Royal Sydney course on any of the four days of the competition which teed off this morning.

To win, be one of the first ten **TD** readers to correctly answer: *How many A380 services does EK operate to Sydney daily?*

Email your answers asap to golf@traveldaily.com.au.

Free night in London

CHEVAL Residences London has released a Stay 6, Pay 5 deal at six properties for stays between 01 Jan-30 Apr, priced from £994 (AU\$1,770) per week.

The 'stay, pay' can be availed at Cheval Apartments in Phoenix, Knightbridge, Kensington and in the City or Tower of London.

To book, contact the Hotel Connection on (03) 9520 2353.

Six pages of news

Travel Daily has six pages of news & photos, plus full pages from: (*click*)

- AA Appointments jobs
- Travel Trade Recruitment

QF revamps fare structure

QANTAS will roll out the same fare structure as used in its joint alliance with Emirates across other routes, to make booking processes more consistent for agents (**TD** breaking news).

The new fares will apply to all tickets issued in Australia for travel on QF operated flights to the Americas, South Africa, Hong Kong, China, Japan, Indonesia, New Caledonia & the Philippines.

The structure becomes effective for travel on/after 16 Feb 2014, for sales and ticketing from Wed 04 Dec for Economy and Premium Economy fares, and from 11 Dec for Business and First class.

Saver, Semi Flex and Flex classes are offered, with aligned change,

cancellation and refund policies.

This includes a higher change fee for rebook/reroute and cancellation after a no-show.

A new fare basis code convention indicates the booking class, seasonality, fare family and region, which mirrors the Joint Pricing Proposition across the Qantas and Emirates network.

The new fare structure will be available via all selling channels including qantas.com, GDS, airport sales desks and Qantas contact centres.

Accompanied child fares in Business and First will also increase as a result of the change.

There are no changes for Qantas Frequent Flyers due to the tariff restructure.

NZ 787s to PVG, NRT

AIR New Zealand has opened reservations for flights on its new Boeing 787-9 aircraft to both Tokyo and Shanghai.

According to GDS displays, NZ plans to operate Auckland-Tokyo four times weekly from 10 Nov 2014, while Auckland-Shanghai 787-9 flights will take place twice a week from 11 Nov 2014.

The Asian services will debut shortly after the inaugural 787-9 services to Perth which kick off from 15 Oct 2014 (**TD** 08 Nov).

New African joint tourist visa

THE Kenya Tourism Board has welcomed a new single visa arrangement which will allow tourists to travel freely between Kenya, Uganda and Rwanda.

Applications for the joint tourist visa, which will be valid for 90 days, can be made at the point of entry and cost \$100.

The three-country visa is also cheaper than obtaining individual visas for each country.

The new visa will be rolled out from Jan 2014, with the move hailed as a major boost to tourism because it will allow the countries to jointly offer diversified tourism products.

It's expected that other nearby countries may also join the initiative in the future.

Splash into SUMMER!

Compete as an agency to win:

2x \$500 Westfield Gift Cards[™]
Every week for 4 weeks

ONLY 3 Selling Days To GO!
Look out for next week's winners in Travel Daily!

PLUS 1x \$1000 Westfield Gift Card
Major Prize[™]

Visit qhv.com.au to see where you sit on the leaderboard

™ Conditions Apply

For more information visit
www.qhv.com.au/agents

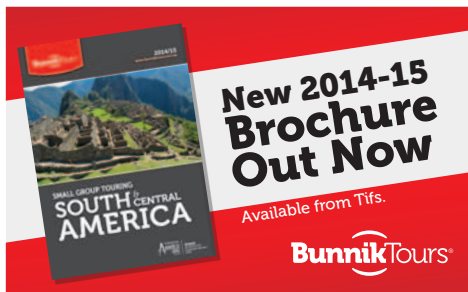
viva! holidays
viva life!

travel counsellors

THE BEST FINANCIAL PROTECTION UNDER THE SUN

Everything you book as a Travel Counsellor is financially protected.
Join us. Get in touch today 03 9008 4291

connect@travelcounsellors.com.au | www.travelhomeworking.com.au With us...it's personal



New 2014-15 Brochure Out Now
Available from Tifs.
BunnikTours

Travel Daily

First with the news

Thursday 28th November 2013



Thailand COMPANION Economy Class Sale On Now!
THAI Smooth as silk
www.thairways.com.au

QF Sale Act change?

FEDERAL Treasurer Joe Hockey has flagged the possibility of changing the Qantas Sale Act to allow more foreign ownership of the carrier, saying that with Virgin Australia being "effectively a state-owned enterprise of three other jurisdictions" it was time for a debate in the community about whether Australia wants to continue to have a national airline.

He said that currently the Act - which limits foreign ownership and interests in Qantas by overseas carriers - make the airline "immensely inflexible" in being able to respond to the rapidly changing aviation sector.

Hockey's statements follow concerted lobbying by Qantas ceo Alan Joyce in the wake of Virgin Australia's \$350m capital raising.

Speaking at a function yesterday, Joyce said that changes to the Qantas Sale Act would not be immediately helpful given that it would take some time.

"We need urgent, immediate action," he said, adding that Qantas is in discussions with the government about other options. "We are at risk if we don't have a level playing field," he warned.

CATO urges industry unity

INCOMING self-regulation of the travel industry will only be a success if everybody works together, Council of Australian Tour Operators general manager Peter Baily says.

Speaking at the organisation's Christmas dinner in Sydney last night, Baily pointed to the growth of the tourism industry and its future potential but added the implementation of ATAS would come with its challenges.

"If we handle it correctly, we can do very well out of it but we have to do it together," Baily said.

The gm stressed the importance of ATAS, adding that the CATO constitution would be likely to change at the group's agm next Jun to mandate that its members are also aligned with ATAS.

Baily also introduced the group's new website, complete with a new logo, launched to highlight the importance of membership to agents and the travelling public.

AFTA director of education and training Rick Myatt urged attendees who had not taken the opportunity to attend one of the ATAS workshops to do so as there

was much to be learned.

A representative from Gow-Gates Insurance, which is also now a member of CATO, was in attendance to answer questions.

Baily said six CATO members had been enlisted as "guinea pigs" to work with AFTA and Gow-Gates to obtain reasonable premiums on the various insurance products for members.

More from CATO on **page four**.

Etihad boosts MEL

ETIHAD has announced the introduction of a 777-300ER on the Melbourne-Abu Dhabi route, with the larger aircraft to be deployed effective from 01 Dec.

The 777 offers 328 seats in a three class configuration, 36 more than the current A340-600 used to operate the sector.

CEO James Hogan said it was an increase of 12% overall and 25% more business class seats.

"This will enable us to increase our share of the corporate and leisure travel market between Australia and Abu Dhabi and beyond," he said.

EXCLUSIVE

SOUTH AMERICA ON SALE

> FIND OUT MORE

*Conditions apply

AIR + LAND

FROM ONLY **\$1799*** PER PERSON TWIN SHARE

Adventure World

A lifetime of extraordinary travel

Maxine joined because it's her ticket to freedom

Every agent has a reason to join



MTA mobile travel agents

Call 1300 682 000
Visit join.mtatravel.com.au

Travelmarvel Cruising & Touring

MARVELLOUS INCENTIVES!

BOOK 5 AND YOU TRAVEL TOO!

Any agent who books 5 Travelmarvel tours and cruises, will be awarded a Travelmarvel cruise for themselves and a friend.

- ✓ 1 October to 15 December 2013
- ✓ Choice of Travelmarvel Russia, Rhône or Vietnam & Cambodia

1300 300 036 | insidesales@aptouring.com.au
OR CONTACT YOUR BDM

*Conditions apply. TM1086

one world

FINNAIR

ROUND THE WORLD SUPER SPECIAL

Economy from **\$ 1425***

*Sales & ticketing 21 Nov - 31 Dec. 2013. Fare exclude taxes and fuel surcharges. Click here for fare conditions

**2014/2015
EARLYBIRDS OUT NOW
RECEIVE A FREE UPGRADE!**
Book by 31 March 2014
Call **1300 300 913** 

Travel Daily

First with the news

Thursday 28th November 2013

BREAKAWAY
International Travel Industry Club 

Last day to book tomorrow! British Airways Industry Rates to Singapore & London. Sales to 29NOV13. Book Online 24/7!
Singapore from **\$200*** pp RETURN plus taxes.
* Conditions Apply. Taxes approx. \$490* - \$1,130* pp.
CLICK HERE for further details

GDS code success for Quest

EXECUTIVE chairman of Quest Serviced Apartments Paul Constantinou says promotion of its "QG" (Quest Group) GDS code (**TD** 01 Sep 2010) has seen Quest achieve the desired benefits from the corporate travel sector.

Speaking with **TD** in Melbourne this morning, Constantinou said giving the group greater visibility to travel managers via global distribution systems had been sought by corporate clients.

"We tried to simplify the way they wanted to do business with

us," he told **Travel Daily**.

Constantinou said the addition of a GDS code was "absolutely" a winning move.

"It's made it easier for corporates to book and helped the TMCs transact with us".

The corporate traveller drives Quest's business, accounting for 80% of bookings - a deliberate strategy that Constantinou said will always be the firm's target.

Celebrating its 25th year, Quest is holding its annual franchisee conference at Melbourne's Etihad Stadium this week - more from Quest in **TD** tomorrow.

French Travel Bureau

CANBERRA Travellers Choice member Travel Makers has created a new French travel division to showcase the firm's range of products, hotel & tours.

French Travel Bureau will service both retail and wholesale markets, using its "vast network and knowledge of France" to offer commissionable custom-designed tours and accommodation that may be difficult to find elsewhere.

For details on the offering, see www.frenchtravelbureau.com.au.

Hurtigruten 2-for-1

CLIENTS travelling to Norway in Jan next year can take advantage of a new 2-for-1 deal on Hurtigruten cruises, offered through 50 Degrees North.

Voyages on which the offer can be booked include Bergen to Kirkenes & return, and to Tromso.

The special offer is valid for new bookings in select cabins, made from 26 Nov to 31 Dec - more at www.fiftydegreesnorth.com.

Thailand allocations

THE International Air Services Commission has renewed its determination which allows Virgin Australia to operate joint services on the Australia-Thailand route with Etihad Airways & Air Berlin.

In its decision, the IASC said it wasn't likely either EY or AB would compete with VA on the route, absent a codeshare deal.

The renewed determination, equivalent to 3.15 Boeing 747 units of capacity per week, is for a period of five years, taking effect from 11 Nov 2014.

MEANWHILE, Qantas received a tick of approval from the IASC to maintain its allocation of 1.4 equivalent B747 services per week on the Thailand route for five years, until 19 Oct 2019.

Olympic float accom

BENTOURS has announced that it has availability of unique accommodation on board cruise ships docked at ports nearby to the upcoming Sochi Winter Olympic Games in Russia.

Hotel rooms are in short supply, with a number of vessels chartered exclusively for visitors to the games including the *Grand Holiday* and *Louis Olympia* docked at the Port of Alder, and the *Princess Anastasia* and *Princess Maria* at Sochi.

A new train line servicing the area will also provide easy access to the Olympic locations.

For more information or to book call 1800 221 712.

Nitmiluk Gorge closed

NORTHERN Territory based tourism firm Nitmiluk Tours has confirmed the closure of Nitmiluk Gorge and the Katherine River for canoeing and swimming, with immediate effect.

The decision follows the onset of the wet season which has seen the river rise significantly.

All short walks, helicopter trips and boat tours at Nitmiluk Gorge remain in operation for the time being, from 9am-2pm.



Window Seat

A LUXURY hotel in South Africa is aiming to harness the global trend towards experiential tourism by offering guests the opportunity to stay in a simulated slum.

The Emoya Luxury Hotel & Spa near Bloemfontein has constructed a new "Shanty Town" section, consisting of about twelve shacks built out of corrugated iron and scrap wood.

"Millions of people are living in informal settlements across South Africa...now you can experience staying in a Shanty within the safe environment of a private game reserve," the website enthuses.

Special features include "long drop effect toilets," but unlike the real thing, the Emoya also offers electricity, bathrooms with showers, under floor heating and internet access.

HERE'S an example of an ancillary charge where an airline is boosting its income.

Southwest Airlines in the USA has announced that it's increasing its "pet fee" by US\$20 due to higher costs.

Effective from 15 Jan 2014 it will cost \$95 to fly with your precious dog or cat, as long as it fits in a carrier that goes under an airline seat.

A maximum of six pets can be carried per flight, on a first-in-first-served basis.

TRAVELLERS arriving on AA flights into Houston today will be surprised and delighted via a special promotion which has turned a baggage carousel into a gigantic "wheel of fortune".

Online retailer Zappos has covered the conveyor with gameshow-style panels, and when bags from selected flights slide onto the carousel their owners will receive the prize from the panel they land on.

Discover the World Marketing

Two Full Time Positions Available - Sydney CBD

Established in 1981, Discover the World Marketing has over 80 offices in more than 60 countries, and is the largest travel representation company. Our Australian office currently represents nine international travel brands including US Airways, Aeromexico, Copa Airlines, Ukraine International Airlines, Hurtigruten, Variety Cruises, Caesars Entertainment resorts, ChinaTours.com and Expedia TAAP, and owns a successful cruise wholesale division, Discover the World Cruising.

We currently have two positions available to join our dynamic team.

Sales Support - Air

We are seeking a highly motivated Air Res Sales Support to work on our Air Clients accounts, with the opportunity to also assist with sales support with our non-air clients. The ideal candidate must have a minimum 6 months experience in international airfares & ticketing, and Computer Reservation System (CRS) knowledge is essential, preferably Sabre.

The successful applicant will be responsible for handling all queries relating to ticketing, reservations and customer service, maintaining policies & procedures and working closely with the sales manager on all air sales related tasks.

Travel Consultant - specialising in cruise

This role is an exciting opportunity to work in our busy, and growing, cruise wholesale division.

The successful applicant will be responsible for handling enquiries, quoting, taking bookings and liaising with our partners internationally. The ideal candidate will have a minimum of one year experience in a similar role.

Competitive remuneration based on experience. **Applications close on the 6th December, and only successful candidates will be contacted.** Please send application to: hr@discovertheworld.com.au.

S7 Moscow-Helsinki

ONEWORLD member S7 Airlines is set to launch daily Airbus A319 flights between Moscow and Helsinki effective from 26 Apr next year.

Carbon tax smashed Rex

REGIONAL Express chairman John Sharp says sales “plunged almost immediately from 1 Jul 2012 after the previous Federal Government’s implementation of the carbon tax.”

Speaking at the Rex agm yesterday, he said it was pleasing that the carrier managed to make a \$19m profit despite “one of the most toxic environments in Australian aviation”.

Pax numbers dropped 6.8% and profit plummeted 45%, with the company focusing on reducing aircraft leasing costs and boosting the flexibility of pilot training.

The Regional Express board has

authorised an “unprecedented” \$50 million in capital expenditure to be ready for an expected upswing due to the change of government, with the aim of reducing costs and lifting profits.

Due to the highly volatile Environment, the group is unable to provide an accurate profit guidance, but Sharp said that the “continued weakness in the Australian economy...indicates that the full year performance will significantly deteriorate from the prior period”.

Travel Counsellors Travelport agreement

TRAVEL Counsellors has today announced its first ever global GDS deal with long-term partner Travelport.

The multi-year agreement will see Travel Counsellors’ more than 1250 members upgrade to the latest version of the Travelport SmartPoint desktop which will be personalised for the group.

Through Travelport Mobile Agent, the agents will be available around the clock, “ideally suited to their personalised service and flexible working model”.

Travel Counsellors md Steve Byrne said the integration of Travelport into the in-house Phenix dynamic packaging system “has enabled us to offer our Travel Counsellors the most advanced and comprehensive technology in the industry”.

PHG gets China Ready

PREFERRED Hotels Group has developed a new program to streamline the booking process for Chinese travellers at its 650 member properties globally.

Dubbed ‘China Ready’ (a name that has been used by numerous other tourism companies for the same purpose), the program aspires to “attract and retain” a surge in Chinese holidaymakers.

A simplified Chinese corporate portal will debut next month at www.preferredhotelgroup.cn, providing links to each of the member hotels which have met certification standards to prove they are China Ready.

Examples include having Chinese tea and kettles in rooms and Mandarin-speaking front desk and reservations staff.

CATO on the right track for 2014



COUNCIL of Australian Tour Operators general manager Peter Baily said he and the organisation were excited at the changes to the industry’s regulation being rolled out next year.

Last night’s CATO Christmas dinner in Sydney (**page two**) saw many members come together for an update on the year that was and what is now ahead.

“For the future we’re excited to see self-regulation happening and we want to ensure that agents and their clients [know that] with the changes comes a better and

more competitive way of doing business allowing a more level playing field for all concerned.

“In the new era which we’re entering, it’s important that agents and the public remain confident and reassured that their travel arrangements are best looked after when dealing with accredited and trusted CATO members,” Baily told attendees.

A presentation to attending wholesalers from digital media firm Circuit Communications on how to maximise the power of social media as a marketing tool made for compelling viewing over a sumptuous buffet dinner.

Also, Sarah Anderson from GTI Tourism this morning represented CATO members at this morning’s relaunch of the Smarttraveller advertising campaign on travel insurance on *Celebrity Solstice*.

Baily described the relaunch as proof the Federal Government was putting in money to ensure travellers took steps to protect themselves via travel insurance.

Anderson is **pictured** above second from right with Rod Easter, CATO; Rick Myatt, AFTA and Peter Baily, CATO.

Fewer cars in Europe

ONGOING struggles in the European economy are leading to a smaller inventory of rental cars available in the region for Aussie travellers, according to Andrew Morgan of globalCARS.

The Sydney-based rental firm warned that slower production rates by Citroen, Renault and Peugeot were likely to result in fewer vehicle stock & less variety.

High demand from Australians taking advantage of longer-term leases and Earlybird offers was exacerbating the problem.



EXCELLENCE IN TRAVEL

WANTED TICKETING GURU

Are you the person we are searching for?

- Have exceptional Domestic & International ticketing skills
- Able to ticket on multi GDS
- Sound and excellent fares knowledge
- Thorough and exact in your work
- Love being part of a team

Join the Travel Partners family. We are a fast growing Australian company based in the Sydney CBD.

Please email your CV to Operations Partner by Fri 6 December 2013: careers@travelpartners.com.au.



If you love the travel industry and enjoy consulting but are at the stage where you think there is more to life, consider joining our friendly team at Aurora Travel.

3 or 4 days week is fine with us. We don’t open until 0930 so you don’t even have to battle peak hour to get here.

We are a boutique agency in Middle Park - 50/50 corporate/retail looking after mainly high end travellers.

Member of the Magellan Travel Group we are offering excellent conditions, amazing educationals and a friendly team.

So if you are dreaming of winding back a bit but still love what you do then call Judy Tanner at Aurora Travel for a confidential chat 0412 606539.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Mark Allen has been appointed as Sales & Marketing Manager for **Best Western PLUS Apollo International Hotel** in Newcastle, NSW; **Best Western PLUS HW Boutique Hotel** in Port Macquarie, NSW; and **Best Western Tall Trees Canberra** in the ACT. **Liz Gifford** has also been appointed to head up sales for **Best Western Hobart**.

AYANA Resort & Spa Bali has welcomed back **Manik Sudarsana** as its Director of Food and Beverage. He returns to the role he held when the property was known as the Ritz-Carlton.

Gold Coast Tourism has welcomed its 2013/14 Board of Directors who were elected at its recent agm. **Paul Donovan** was returned as chairman for the seventh year running, while vice chairman **Adrienne Readings** continues in the role for the fifth year. **Bob East** of Mantra Group, **Bruce Nicholls** of Tall Ship Adventures and **Craig Davidson** from Ardent Leisure Theme Parks were elected to the three available board vacancies.

Amy Haughey has been appointed as NSW Sales Manager for **Insight Vacations**, responsible for the Sutherland Shire, Wollongong, Newcastle and Grafton Areas. She joins the tour operator from Flight Centre.

FCm Travel Solutions has named **Adrian Cooper** as its new Regional General Manager for Western Australia. He's been with FCm since 2005.

The Travel Corporation this week announced the appointment of former Zuji Australia md **James Gaskell** as managing director of **Creative Holidays**. He takes up his new role effective 20 Jan 2014.

Uun Setiawan has taken up his new role as **Garuda Indonesia's** regional vice president for Australia, NZ and South West Pacific, based in Sydney.

Anil Rodricks has been appointed to head up the three **Lufthansa Group** airlines in Australia, expanding his role with the Walshe Group where he was responsible for SWISS to also encompass Lufthansa and Austrian Airlines under a new GSA deal. The move is effective immediately.

The Pacific Hotel Cairns has named **Cathy Alexander** as its new event manager, with responsibility for the hotel's off-site catering division as well as the onsite management of events and weddings.

Treasure Island Resort in Fiji has appointed award winning chef **Adrian Hickey** to head up its F&B division. Australian-born Hickey moves to Fiji from a stint as executive chef at Pacific Resort Aitutaki in the Cook Islands.

Simeon Miranda has been named as the general manager of **Holiday Inn Waikiki Beachcomber Resort** in Hawaii.

Cairns-based **GBR Helicopters** has appointed **Alex Jefferis** to the newly created role of Director of Operations, following rapid growth experienced by the business in the last 12 months. Jefferis joins the company after 28 years in senior operations roles at Qantas.

The new **Sydney Exhibition Centre @ Glebe Island** has made a number of appointments as the temporary facility gears up to commence operations early next year. New roles include **Adrian Slingsby** as Manager-Events, **Steve Mitsos** as Financial Controller and **Johnny Naofal** as Facility Manager.

Grant Hunt has been named as the new chairman of **Sunshine Coast Destination Limited**.

Webjet Limited has appointed **Michael Sheedy** as its chief financial officer and Company Secretary. **Anne Griegg** has resigned as company secretary. Sheedy was formerly the acting cfo of the business.

Sarina Bratton has been named as chair of **Compagnie du Ponant's** Australian operations, as well as being a strategic advisor to the group.

Luxperience has welcomed four new Advisory Board members: **Jeremy Lindblad** from Lindblad Expeditions, **Sam Russell** from Tourism NZ, **Aileen London** from Oracle Corporation and journalist **Hilary Doling**.

Malaysia DFAT update

THE latest Smartraveller alert on Malaysia advises of a high kidnapping threat in eastern Sabah between the towns of Sandakan and Tawau.

Emirates shows its drive



YESTERDAY a number of industry golfers strutted their stuff at Royal Sydney Golf Course, playing in a Pro-Am tournament alongside some of the world's champions in the lead up to the 2013 Emirates Australian Open which tees off today.

The day also included the Emirates Junior Golf Clinic, run by leading international players Rory McIlroy and Aaron Baddeley.

"As a partner of the event since 2009, we are dedicated to the game of golf in Australia," said EK Divisional Senior Vice President, Commercial Operations East, Barry Brown.

Emirates is also continuing its tradition of hospitality with a Dubai-themed on-course marquee beside the 18th hole modelled on its presence at the Emirates Melbourne Cup earlier in the month.

Pictured above with Emirates cabin crew during the Pro-Am are Paul Hollingshead, Helloworld head of Air Contracting;

Australian pro golfer Jason Day; former professional cricketer Michael Slater; and Cruise Lines International Association gm Brett Jardine.

WIN
★ AMERICAN EXPLORER 2014 ★
MEGA FAMIL
#TTCmega

THE PRIZE INCLUDES

- ★ Return economy airfares to Los Angeles courtesy of Virgin Australia
- ★ A place on the 9-day American Explorer fam as a guest of Contiki

Q4. How many nights are spent in Contiki special stay accommodation on the Big West Tour?

Answers can be found in Contiki's 2013-15 USA & Canada Program

Entrants are required to answer all four questions released daily and a 25 words or less question appearing in Friday's issue.

Email your answer to: ttcmega@traveldaily.com.au

[CLICK HERE FOR TERMS & CONDITIONS](#)



Free ski grocery pack

JAPANESE ski resort Snow Crystal Apartments in Niseko are offering a free breakfast grocery starter pack for stays from 08-28 Feb - book at www.skijapan.com.

Fiji thanks the Australian trade



STAFF from Sydney-based travel wholesalers were last night invited to let their hair down by Tourism Fiji, who hosted an end-of-year bash in the CBD.

The event was a thank you for the ongoing support over the last year, with more than 20 fantastic accommodation and cruise prizes given away to attendees including stays in Denarau and at island resorts and along the Coral Coast.

Australians continue to flock to Fiji in increasing numbers, with Fiji Airways joining in to say thanks to the Sydney wholesalers.

Plenty of kava, live music and Fijian culture was on hand to keep party-goers entertained.

Wholesale staff in Melbourne and Brisbane will not be forgotten with a similar party in the Vic capital scheduled for 10 Dec,

Australia too pricey?

A SURVEY conducted by hotel aggregator Wego has found 70% of Australian respondents felt an obligation to travel domestically before heading abroad, but that overseas was so much cheaper.

A number of those polled said they could holiday in Asia for as much as two weeks for the same cost as a weekend in Queensland.

while Brisbane will be treated to a thank you function next year.

Pictured above with two Fijian warriors from left is Belinda Condon from Fiji Airways with Carlah Walton of Tourism Fiji.

More pics on **TD's** Facebook and at www.traveldaily.com.au.

Life's Too Short sales

HOLIDAY rental seller Stayz has launched a new promotional campaign for the summer season entitled "Life's Too Short".

Three 15-second videos have been produced, with the message encouraging travellers to ensure they actually take their holidays.

Display advertising as well as social media activity will also be utilised to promote the benefits of a holiday home over other types of accommodation.

Belle Air seeks funds

OPERATIONS at Albanian low-cost carrier Belle Air have been suspended while the airline carries out a restructure and an effort to locate new investors.

The airline operated a fleet of seven aircraft serving 25 ports in Europe and the Mediterranean.

Dubai Expo win to lift tourism

HOSTING Expo 2020 is set to have a "significant impact on the tourism industry of Dubai and the UAE," according to the head of the Dubai Department of Tourism and Commerce Marketing.

Speaking in Paris after the win was announced (**TD** breaking news), His Excellency Helal Saeed Almarri said that "from the outset, Dubai's Expo bid was part of the government's long term vision that ensures sustainable national development and a prosperous future for the UAE".

World Expos take place every five years for a period of six

months, and the Dubai event will be the first time it's ever been held in the Middle East.

Themed 'Connecting Minds, Creating The Future,' Expo 2020 will take place at the Dubai Trade Center in Jebel Ali, a 438 hectare site on the southwestern edge of Dubai - about halfway between the city centre and Abu Dhabi and next to the new Al Maktoum International Airport.

Over 25 million visitors are expected to attend Expo 2020, 70% from outside the UAE.

Expo 2020 will take place from Oct 2020 through to Apr 2021.

WIN A HOLIDAY TO JORDAN



This month **Travel Daily** is giving readers the chance to win a holiday to Jordan, courtesy of **Jordan Tourism Board, Greece and Mediterranean Travel Centre** and **Royal Jordanian Airlines**.

The prize includes:

- Two Economy Class return airfares from Royal Jordanian port in Australia to Amman
- Seven day tour of Jordan, including Jerash, Dead Sea and Petra
- 6 nights accommodation
- Air conditioned transportation, entrance fees and meals.

Each day **Travel Daily** will ask a Jordan-related question – just read the issue and email us your answer. There will be 21 questions in total. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this incredible Jordan holiday.

Email your answers to: jordancomp@traveldaily.com.au

Click here for terms & conditions of the competition.

Q. 20: Where is the city of Mosaics?



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

Part of the **Travel Daily** group of publications.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Assistant Editor: Matt Lennon
Contributors: Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au



Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



WANT YOUR CAREER SEARCH HANDLED BY AN EXPERT? CALL AA

TOP JOB OF THE WEEK

NATIONAL OPERATIONS MGR – LEADING TMC SYDNEY – EXECUTIVE SALARY PACKAGE \$\$

This award winning travel specialist is looking for a National Operations Manager to oversee their key operations.

Key responsibilities will include human resources planning, increasing efficiencies and staff productivity, as well as profitable growth and financial accountability.

As a leader in the field, you will enjoy excellent staff benefits, national career progression opportunities and the ability to work with premium accounts.

Essentially you will come from a strong travel management background with leadership and people management skills along with team management experience on a National scale.

Interested and want to know more? Contact us today

TIME TO MOVE FROM SYD-MEL-SYD

CORPORATE CLIENT RELATIONSHIP MGR SYD & MELB – SALARY PACKAGE TO \$85K+

With roles in Sydney and Melbourne, these award winning TMC are a perfect match for an ambitious corporate travel Account Manager moving up. This position is offering a great salary package and a seniority that will elevate your career profile. Managing an impressive portfolio, this role will involve strategic development, service delivery, and managing relationships with key suppliers.

SUPPORT THE TEAM

DIRECTOR OF CLIENT RELATIONS – CORP TRAVEL SYDNEY – SALARY PACKAGE TO \$95K+

You will be responsible for providing leadership and direction to your team of Client Relationship Managers, driving, developing and managing them to achieve results & service levels. With your extensive background, you will support and provide assistance strengthening relationships both internally and externally. This reputable leader within the corporate sector is well known for offering staff a supported environment and career progression.

APAC NEVER LOOKED SO GOOD!

CORPORATE TRAVEL PROJECT MANAGER – APAC SYDNEY- SALARY PACKAGE \$100K+

The Operation / Project Manager is responsible for running and delivering operational projects on a global scale with the objective of growing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to Executives.

LOVE RETAINING ACCOUNTS?

NATIONAL CORPORATE CONSULTANCY MGR SYD & BNE - SALARY PACKAGE UP TO \$150K+

Our client, one of the largest travel organizations within the Australian market has a rare vacancy for a Travel Consultancy Manager to progress the business ensuring an even stronger position within the market place moving forward. If you have proven client relationship experience combined with strong management, analytical and strategic thinking skills and the ability to proactively provide future planning and project management services apply now!

A NEW STYLE OF ACCOUNT MANAGEMENT STRATEGIC ACCOUNT MANAGER – IT SOLUTIONS SYDNEY - SALARY PACKAGE \$150K ++

Are you an experienced Account Manager with a strong technical background and want to step up to a Global Brand where you will be generously rewarded. You will manage the strategic relationship between both internal stakeholders and 3rd party clients along with growing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of working within a technical travel environment.

USE YOUR SKILLS TO TRAIN OTHERS

TRAVEL INDUSTRY TRAINING MANAGER SYDNEY - SALARY PACKAGE \$\$

How would you like to work for an organization where you will be overseeing a training department? This industry leader is looking for an experienced training manager with proven managerial and people skills. Ideally you will have the ability to build strong relationships with clients, both internally and externally. You will be overseeing training along with other customer service areas ensuring the client remains a leader within the marketplace.

AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825

OR EMAIL YOUR CV TO: executive@aaappointments.com.au

FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE

www.aaappointments.com



Working in partnership with the Australian Travel Industry

Senior Travel Consultant (Part-Time)

Brisbane - \$Competitive - Ref 886PS1

Looking for a better work/life balance? Able to work 3 consistent days per week with the occasional Saturday on a rotational basis? This well established independent is expanding and is looking for a Senior Consultant to join their team. The winning candidate will be ready to hit the ground running with extensive worldwide product knowledge and strong Galileo and airfare skills. A great role if you are looking for a permanent part-time role and able to work autonomously.

For more information, please call Peta on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

S.W. Sydney - \$40-50K + Super + Incentive - Ref 890SJ1

Are you a travel industry professional looking for a fresh challenge? This is a dream Travel Consultant position based in Sydney's South West. Uncapped earning potential with recognition & rewards for your hard work are offered with this fantastic travel role. You will ideally have international and domestic travel industry experience, be well travelled and have the passion to find the right holiday for your clients. Call me today for a confidential chat!

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Wholesale Travel Reservations (Africa)

Melbourne - \$Competitive + Super - Ref 836DB1

Do you love wholesale travel? Do you have a passion for Africa? This really is an exciting opportunity for an experienced Travel Consultant to join a leading wholesaler and to sell your passion Africa! You will be selling everything from the Serengeti to Victoria Falls so you will need to know Africa inside out! You will be working within a small team focusing on Africa, selling mainly to agents. If this sounds like you then don't delay and apply today!

For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultant

Adelaide -\$40-60K + Super - Ref 0867NC1

Corporate Travel Consultant needed to work for a lovely niche TMC. Have you got strong GDS experience teamed with ticketing? Do you cover all aspects of business travel? You will be a confident, self-sufficient agent who really knows your stuff and wants to work in a fantastic team on a mix of accounts. There are 2 roles on offer - Senior Corporate Travel Consultant and Junior Corporate Travel Consultant. Make the move today!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Luxury Travel Consultant

Brisbane - \$Excellent - Ref 891PS1

Sick of working weekends and evenings? Do you have extensive luxury travel sales experience with high yield products? If you have phenomenal worldwide product and destination knowledge of the luxury travel market with top notch airfare experience, then this could be the role you have been looking for. The ideal candidate will be Sabre trained however cross-training will be offered for the right candidate. Excellent salary package offered!

For more information, please call Peta on (02) 9113 7272 or click [APPLY](#)

Senior Entertainment Travel Consultant

Sydney - \$60K + Super + Incentives - Ref LYB78956SYD

Are you an extraordinary and extra special Entertainment Travel Consultant! Here's a job you will love! We are looking for someone with a great problem solving mind, coupled with a positive work ethic and adept at providing 5* customer service in a demanding & fast paced role. If you have 2+ years of international corporate travel consulting experience with fantastic product and fares knowledge, then I'd love to speak to you. What are you waiting for?

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Retail Travel Consultant

N. Melbourne - \$Attractive + Incentives - Ref 5547KF1

Are you a Travel Consultant looking for a change? Want to earn excellent commission and be part of a great travel team? If so, read on.... This established travel organisation are looking for an experienced Travel Consultant. You will be quoting on a wide variety of worldwide travel itineraries, selling both package and tailor made holidays using a GDS, offer your customers an excellent choice of options, and sell the right holiday to suit their needs.

For more information, please call Kate on (02) 9113 7272 or click [APPLY](#)

Online Travel Consultant

Perth - \$40-50K + Super + Incentives - Ref 0566NC1

We are in search of a fantastic Travel Consultant who is looking for the next step in their career. An experienced Travel Consultant who wants to step away from face-to-face consulting and move into a fantastic travel company is sought. You will love arranging all aspects of holidays, offer outstanding customer service and have awesome product knowledge. This is a well known and well respected travel company, located in the CBD.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch