

WIN
A FIAT 500 POP
 or an iPad mini each month!*



Sabre
 Pacific

*Terms & conditions apply. Visit sabrepacific.com.au

Travel Daily

First with the news

Tuesday 8th October 2013

With access to all suppliers & strong industry relationships



Click

join.travelmanagers.com.au
 1800 019 599

TRAVELMANAGERS
 personally yours

Bookabed incentive

BOOKABED is offering a \$10 Woolworths gift voucher for every booking over \$500 made before the end of the month.

The agent-only online accommodation provider has more than 100,000 properties on offer with same day availability.

Bookabed's Sydney-based team is available 24/7 and agents can pay to an Australian based bank account or via Ennett - for more info see the **last page**.

Arrivals, departures rising

TRADITIONAL outbound markets including the US, UK and Europe have surged in popularity with Australian travellers over the last 12 months, according to figures released today by the Australian Bureau of Statistics.

The Aug figures for monthly short-term arrivals and departures show the US now firmly in second place (after NZ) for outbound travel, with 86,200 Australians travelling to America, up a healthy 12%.

New Zealand was still in top place with 98,700 Aussie travellers, up 9.6% year on year, while the UK rose 20% to 55,900 and Italy was up 21.9% to 21,500.

All of the top ten outbound destinations grew apart from Thailand which has seen a 0.8%

dip to 49,900 for the month.

New Zealand was still the major source of inbound arrivals with 107,400 Kiwis crossing the Tasman during the month, ahead of China in second place at 60,900 and Japan third at 39,700 - but the Japanese figures were down 7.2% compared to Aug 12.

The fastest growing source markets for Australia during Aug were China (up 14.1% year on year), Singapore (up 9.7%), Malaysia (up 6.5%), and Hong Kong (up 8.6%).

The US was in fifth place with 32,900 travellers, up 0.2%, just ahead of the UK at 32,700 which was an increase of 4.4%.

Currently short term visitor arrivals are up 4.3% year on year, while departures are 8% higher.

QF HKG supplements

QANTAS has added two new services between Sydney and Hong Kong over the Christmas New Year period in response to "strong demand".

The supplementary QF99/QF100 services are scheduled for 30 & 31 Jan 2014, operated utilising Airbus A330 aircraft.

So far this year, QF has boosted capacity to Hong Kong by 10%, upgraded one service to an A380 from 04 Nov.

Disney
 YOUR WAY

1 Million* points up for grabs!



© Disney

LEARN MORE

Holidays
 QANTAS

For more information visit www.qhv.com.au/agents

Another great issue

Travel Daily today has eight pages of news & photos, plus full pages from: (**click**)

- AA Appointments
- Sabre Pacific Fiat incentive
- Travel Trade Recruitment
- inPlace Recruitment jobs
- BookaBed

Win a Fiat with Sabre

AGENTS are being reminded today of Sabre Pacific's Fiat 500 Pop incentive, in which the GDS is giving away a car to the highest combined car & hotel booker between 01 Sep and 31 Dec.

Apple iPads are also up for grabs - see **page 10** for more details.


DELTA

NONSTOP SERVICE FROM SYDNEY TO THE U.S.

Connect to the U.S. with daily flights to New York-JFK from Sydney* via Los Angeles.

For details, visit delta.com or call 1800 458 368.

Virgin australia



*Travel from Melbourne and Brisbane is also available with our codeshare partner Virgin Australia.

SCENIC TOURS

LAST CHANCE TO FLY FREE TO EUROPE IN 2014

OFFERS END 15 OCTOBER

ONE WEEK TO GO

CLICK HERE



China **India** **Vietnam** **Japan, Taiwan, South Korea**

2014 Brochures Out Now!

Currently being distributed by TIFS



Book now & save!

Hurry, offer ends 21 Oct 2013!
 Contact us for details.

Wendy Wu Tours
wendywutours.com.au



SMALL GROUP TOURING
SOLO TRAVELLERS



Egypt & Jordan,
 India & the
 Subcontinent
 and Asia

Find out more at
bunniktours.com.au




Travel Daily
 First with the news

Tuesday 8th October 2013

**SAVE UP TO \$1,449* PER PERSON
 ON MEDITERRANEAN SAILINGS**



CLICK HERE



JAL XWB jet order

JAPAN Airlines has announced a new order with Airbus for 31 long-range, wide-body A350 XWB aircraft, plus options for an additional 25, valued at US\$9.5b.

The order is broken down as 18 A350-900s & 13 A350-1000s, with the first aircraft to be delivered into JAL's fleet by 2019, replacing an ageing fleet over six years.

It is JAL's first order for Airbus aircraft since before the merger with Japan Air Systems.

QF, Tourism Vic \$12m deal

SOUTH Australia remains the only remaining state/territory in the country to ink a cooperative marketing deal with Qantas after the carrier signed a new \$12m agreement with Tourism Victoria.

The three-year pact will see the Australian flag-carrier promote Victoria as a holiday destination domestically and internationally.

Each party will contribute \$6m a piece into the joint venture.

Qantas International ceo Simon Hickey said the deal would be "a valuable injection for the Victorian tourism industry, creating jobs and promoting investment and development."

He reiterated that QF's alliance with Emirates would help market the state to a bigger overseas audience.

Victorian Tourism Minister Louise Asher yesterday said the state's existing collaborative work will be taken up to the next notch, and push for a larger chunk of inbound visitors.

Target markets abroad that will benefit from the tighter trade marketing relationship included the UK, USA, Singapore, Hong

Kong, Indonesia, China and NZ.

The joint venture includes campaigns in key international markets in the form of special airfares and promotion of major events & activities.

A 'Go before you go' promo will kick-start the initiative, commencing tomorrow.

QF has so far invested \$72m in joint campaigns with tourism authorities in NSW, Qld, WA, Tas and the NT over three years.

TCF guarantees back

THE Travel Compensation Fund has confirmed that all travel agent bank guarantees have now been returned as part of the Travel Industry Transition Plan, which will see the TCF wind up.

In an update issued late last week, the TCF also confirmed that the former CBL Insurance Bond scheme has been terminated effective from 30 Sep.

Agents who took out a CBL Bond after 01 Apr this year are able to apply to CBL for a pro rata refund of the premium for the post 30 Sep portion of the bond.

BA free First upgrade

BRITISH Airways is providing a free upgrade from Business to First class on one leg of a return service to Singapore or London, departing from Sydney.

The promotion runs from today until 18 Oct and coincides with the International Fleet Review & the visit of Prince Harry.

BA is also sponsoring the Band of Her Majesty's Royal Marines at the Capitol Theatre on 09 Oct - see www.bit.ly/BAmarineshow.

A STAR ALLIANCE MEMBER 

sale

on now to New Zealand

To book refer to your GDS

SALE ENDS 10 OCT



Travel periods and conditions apply

Jon joined because it allows him to network freely

Total freedom, flexible hours, better work life balance & higher commissions

Every agent has a reason to join



MTA mobile travel agents

Call 1300 682 000
 Visit join.mtatravel.com.au

Austrian 
 We fly for your smile.

First minute offers.

Fly now for less to 43 destinations in Europe.

Europe for 883 AUD*



lufthansaexperts.com
*net fare excl. taxes and surcharges. Sale till 30NOV. Departures 01FEB-31AUG14

WIN A TRIP TO MAURITIUS FOR TWO PEOPLE VALUED AT \$12,000

and a range of land prizes in some of the most exclusive resorts of Mauritius!

To become a Mauritius Specialist today [click here](#)



It's a pleasure

XMAS SHOPPING STARTS AT RENAULT

- ✓ Best Self-Drive Option - 21 Days - 6 Months
- ✓ 32 European Depots ✓ \$150 Client Fuel Rebate!
- ✓ Agents: Earn up to \$150 Shopping Voucher per Booking for Vehicles Collected by 15 Jan 2014!

Discover more at

RENAULT EURODRIVE
www.renaulteurodrive.com.au



Travel Daily

First with the news

Tuesday 8th October 2013

BREAKAWAY PRINCESS CRUISES
International Travel Industry Club *escape completely*

Princess Cruises industry rates for all industry members. Inside cabin twin share from **\$599*** AUD pp including taxes & port charges.
* Conditions Apply.

CLICK HERE for further details

Expedia partners with Ticketek

ONLINE travel giant Expedia has announced a new partnership with ticketing agent Ticketek, initially offering exclusive travel packages for the Melbourne performances of Les Misérables which opens in Jun next year.

On sale from yesterday, deals are available for travellers from Australia and New Zealand, offering the ability to seamlessly book tickets to the musical along with hotels and flights.

Currently available on pre-sale to Visa card holders via a dedicated online portal at visaentertainment.com.au, the offers will expand to the general public effective from 17 Oct.

Tickets must be purchased first and then travellers are directed to book "exclusive travel packages" via Expedia.

Ticketek md Cameron Hoy said the partnership "brings together the dynamic technology services of Ticketek and Expedia in a seamless ticket and travel booking solution."

Expedia Australia/NZ md Georg Reubensal said that events, concerts and shows "are powerful motivators for travel bookings" while Victorian Minister for Tourism and Major Events, Louise Asher, said she was delighted that the system will be available for future events and productions.

Final DL DC9 flights

DELTA Air Lines has confirmed the phase-out of Douglas DC9 operations, with the final service scheduled to operate on 05 Jan 2014, according to GDS screens.

New Cam Wallace role

CAM Wallace, until earlier this year Air New Zealand's country manager for Australia, has been appointed as the airline's Chief Sales and Commercial Officer.

Wallace will take the new role effective from 01 Jan 2014, replacing Norm Thompson who retires in Dec.

He's currently Group gm New Zealand and Pacific Islands, with Air NZ ceo Christopher Luxon saying Wallace had been selected for the role after an international search.

"Mr Wallace is a world class sales leader and I am delighted that an Air New Zealander was able to beat strong global competition for this position".

Wallace will be responsible for over NZ\$4 billion in passenger and cargo revenue.

Ritz-Carlton for Perth

PERTH is set to be home to a Ritz-Carlton hotel, with the new 260-room property expected to be part of the WA capital's \$2.6 billion Elizabeth Quay project.

A consortium led by Singapore-based developer Far East Organization has reportedly won the right to lots 9 and 10, which also includes 350 apartments, according to the *Financial Review*.

Europcar appoints

EUROPCAR has appointed Scott Wallace as Key Account Sales Manager - Leisure.

He has 10 years travel industry experience, working in the US for Qantas Vacations and Newmans Vacations, and most recently at Tourism Leisure Holdings Limited - Maui/Britz/Mighty.



Window Seat

AUTHORITIES in the USA are investigating an incident where a nine-year-old boy without a ticket was somehow able to sneak onto a flight from Minneapolis to Las Vegas.

It has been described as a "security mishap" with early reviews of CCTV footage indicating the child was not carrying a boarding pass.

Flight crew became suspicious about half way through the journey when the boy was not on their list of unattended minors, and when the plane landed, officials contacted his parents who said he had run away from home.

ANOTHER stunning case of "left luggage" has been uncovered at Moscow's Sheremetyevo Airport, where there's apparently €20 billion in cash waiting to be claimed.

It's unclear who is the rightful owner of the money, which was delivered in the form of 200 wooden pallets holding crisp €100 notes by security firm Brinks in 2007.

Delivery documents - which don't list a recipient - say the cash was sent by someone named 'Farzin Kooroorian Motlagh'.

Russian intelligence agencies have taken control of the shipment, according to a report in the *Moskovsky Komsomolets* newspaper, which claims the loot may have belonged to former Iraqi dictator Saddam Hussein - although several other groups have tried to claim it.

OUT THERE STARTS HERE

YOUR GREAT SERVICE AND OUR GREAT RATES

SPECIAL* 25% COMMISSION
ON ACTIVITIES & TRANSFERS



Expedia TAAP,
That's why your customers
keep coming back.

JOIN TODAY

expedia-au@discovertheworld.com.au
www.expedia.com.au/travelagents



*Every time you make a Hotel booking (normal hotel commission applies), you can earn 25% commission on a Transfer and Activities booking, booked by the end of October 2013. Travel anytime, eg Overnight Desert Camel Safari - 25%

P&O ACADEMY **PRINCESS ACADEMY**

REGISTER

IN OCTOBER

& WIN

\$1000 to be won each week*

ENROL NOW at MyCCS

Asia

NEW Small Group Journeys brochure out now + **FREE launch offer!**

TRAVEL INDOCHINA
Share the Experience



Jetstar spruiks 787 advantage

AVIATIONS newest Boeing 787 *Dreamliner* owner, Jetstar, says its new beast will offer the low-cost carrier a 10% cost advantage over competitors like Virgin Australia.

In Seattle last weekend, Jetstar ceo Jayne Hrdlicka said the 787 provided unit cost improvements of over 10% than its current Airbus A330 - the same aircraft VA fly on some transcontinental services - via improved fuel efficiency and reduced engineering costs.

During the presentation, Qantas Group cfo Gareth Evans added that Jetstar possessed one of the youngest airline fleets in the

world at 4.9 years, 1.5 years older than Emirates, 3 years older than the Qantas Group & double Air New Zealand (10.1 years).

JQ's fleet simplification will also see all its A330s transferred to QF Domestic operation by mid-2015, the presentation confirmed, while the six cabin configurations used on the A330s will be wound back to two by 2016.

MEANWHILE, Hrdlicka has today confirmed JQ will introduce the *Dreamliner* on domestic services between Melbourne and both the Gold Coast and Cairns from 13 Nov (**TD** breaking news).

The 335-seat carbon composite aircraft will initially operate on the routes before being deployed to international services (to Hawaii, Phuket, Bali and Japan) before the end of 2013, as flagged previously (**TD** 04 Jun).

JQ's first 787 will touch down in Melbourne tomorrow after flying from Seattle, via Honolulu.

Garuda spring saving

GARUDA Indonesia is offering Economy class fares from Sydney & Melbourne to Jakarta and Bali (Denpasar) priced from \$560 return, for travel 08 Oct-07 Dec.

Business Class return fares start at \$1,265 - call 1300 365 330.

What a Bella career for APT



APT staff held a special event to say thank you and farewell to SA/NT state manager Jennifer Page who retired at the end of Sep after 14 years with the company.

Page commented on her time, saying the role saw her establish many lifelong friends and experience many exciting

developments in the industry, none more so than the rise in popularity of river cruising.

Pictured from left are Chris Hall, APT ceo; Susan Haberle, APT commercial manager retail; Jennifer with a picture of her favourite ship, *AmaBella*, and Paul Yankson, APT gm sales Asia-Pac.

A fresh way to fly from Brisbane

Our First Class Shower Spas are a whole new way to rejuvenate and prepare for arrival. Now your clients can be amongst the first to enjoy a hot shower at 40,000 feet exclusively onboard the Emirates A380.

Flight Schedule

Days	Flight No.	Depart Brisbane	Arrive Dubai
Daily	EK435	21:00	05:20
Days	Flight No.	Depart Dubai	Arrive Brisbane
Daily	EK434	10:25	06:40

emiratesagents.com/au

Experience Brisbane's first A380 - now flying daily.

Hello Tomorrow Emirates



Quest Mackay II opening



QUEST Serviced Apartments has officially opened its latest property in Queensland, the \$30 million Quest Mackay on Gordon.

Chairman Paul Constantinou and Mackay Mayor Cr. Deirdre Comerford joined franchisees Russell & Elise Spurrell and Rob & Corinna Cotter with the cutting of the red ribbon for the property's launch on Thu night.

Cr Comerford said people in the area have come to recognise

Quest as a major provider in the accommodation market.

"For a national organisation such as Quest to be opening a second property in the region supports our argument that Mackay is a growing area for business tourism," she added.

Pictured at the launch from left are Elise & Russell Spurrell, Cr. Deirdre Comerford, Paul Constantinou & his wife Thelma & Corinna & Rob Cotter.

Low Cost Credit Card Merchant Facilities

Need credit card facilities but sick of dealing with the banks? Paycorp can provide your own low cost PCI Compliant solution without the headaches.

Paycorp

The Payment Solutions Company™

[Learn More](#)

G Adv Aus trips a hit

G ADVENTURES has today reported that over 90% of all its Australia and New Zealand tours - revealed exclusively by **TD** - are fully booked during 2013.

MD of operations Australia/NZ Neil Geddes said the program's pick-up vindicates the decision to add an ANZ program.

"Our sales have been stronger than we all expected for a first year product," Geddes said.

East coast tours are proving to be the most successful offering.

'Net Promoter Scores' for the local trips are close to the firm's best results globally.

Malolo stay pay deal

FIJI'S Malolo Island has released a stay 5, get a 6th night free deal for stays between 01 Nov and 31 Mar (excluding 14 Dec-05 Jan), available on all room categories.

Prices for two or a family of four are priced from \$2,190 - email reservations@ahuraresorts.com.

CTM Smart Forum

CORPORATE Travel Management hosted its annual NSW Technology Forum in Sydney last week, bringing together an audience of management and clients, procurement leaders and travel industry partners to discuss emerging technology and travel trends in the corporate sector.

During the event, CTM's head of marketing & technology solutions Tom Clark formally introduced and spruiked the benefits of CTM SMART - a "new breed of technology" that has been sought by Australian and global corporate travel consumers.

Clark said the new SMART technology is very different to what has been used in market.

"We are looking at things in a way that will add a new dimension to our existing technology platforms" through CTM SMART, Clark said, with the new system "progressing well and ahead of schedule."

More info at travelctm.com.

Britain Earlybirds? With Pleasure.

Take in the sights, the sounds and the culture of Great Britain in 2014, and take-off in style with Virgin Atlantic.

Earlybird sale fares are out now to London, Manchester, Edinburgh and Aberdeen.

Economy from **\$1670*** Book by 18 November

call **02 9004 5535**, refer to your GDS or visit vsflyinghub.com

THIS IS GREAT
BRITAIN

*Terms and Conditions apply

virgin atlantic



ATEC laud govt move

THE Australian Tourism Export Council's md Felicia Mariani says the move by the Abbott govt to identify Trade Minister Andrew Robb as the minister responsible for the country's tourism agenda (**TD Fri**) is welcomed.

Mariani said the direction gave ATEC greater certainty with a "clear and centralised focal point" to deal with in the government.

ATEC has written to Minister Robb requesting a place on his Ministerial Advisory Council on Trade & Investment, she added.

Head to front office

CHOICE Hotels Australasia has launched a new initiative aimed at immersing management into the everyday operation and day to day challenges facing hotels.

Dubbed 'Head Office to Front Office', the project will allow Choice's head office team to gain "invaluable on-the-job insight into hotel operations," said ceo Trent Fraser yesterday.

Marketing, sales, field services, accounts, legal and all call centre crew are taking part in the move, commencing in Melbourne.

Etihad to Los Angeles

ETIHAD Airways will commence new daily non-stop services from Abu Dhabi to Los Angeles from 01 Jun 2014, making the Californian city the carrier's 4th US gateway.

The new service boosts EY's ops in the US by 33%, and will be serviced using Boeing 777-200LR aircraft with 237-seats.

EY currently flies to New York JFK, Washington DC and Chicago in the United States.

MEANWHILE, Etihad's Q3 2013 revenue has exceeded US\$1b for the first time and passenger numbers passing 3 million.

Total revenue was up 11% to US\$1.4b, and network-wide pax load factors were 81%.

Revenue from codeshare and equity alliance airline partners shot up 36% compared to the corresponding period last year, up from US\$181m to US\$247m.

CEO James Hogan highlighted that the growth occurred during "a climate of increasing capacity and ongoing price competition."

Medical tourism \$\$\$

THE global medical tourism market is expected to triple in value of the next six years, according to new data by Transparency Market Research.

Valued at US\$10.5 billion in 2012, medical tourism is tipped to top more than US\$32 billion by 2019.

The market is dominated by the Asian region which is highly competitive due to less stringent govt regulations, technologically advanced medical specialists and attractive locations.

Thailand, India and Singapore are the leading revenue regions, accounting for 60% in Asia.

Self-drive savings

DISCOUNTS of up to 25% in France and 23% in Britain are on offer between Apr 2014-Mar 2015 as part of DriveAway Holidays' 2014 Earlybird sale.

Early bookings need to be made by either 30 Nov or 28 Feb.

Dorchester rebooted

DORCHESTER Collection has fired up a newly rejigged website for its 10 properties worldwide, promoted in a 'magazine-style' format and complete with links to social media platforms.

New functions include a 'Click & Chat' facility, and there's also the ability to book restaurants and spa treatments online.



Do you want it all... great employer, rewarding job, terrific colleagues and fantastic opportunities?

We have a variety of great opportunities across our Australian network for the best of the best to join our team.

If you are looking for a change, an experienced travel consultant, a natural at providing professional customer service and want to join a terrific team then we want to hear from you.

Canberra Business Travel Consultant (Part time – 3 days p/w)

If you want the chance to work part time in a global travel company, then this is the opportunity for you.

Melbourne ETS Consultants

Our growing **Emergency Travel Service** team, which operates outside of normal business hours, needs experienced International travel consultants. Fantastic opportunities available for **permanent part-time** roles which allow you the flexibility to have it all.

Melbourne Online Travel Consultant (Full time)

We are seeking an **energetic** and **enthusiastic** individual to join our fast paced team with ever changing daily tasks in the Online Support Team.

Sydney Multi skilled Business Travel Consultants (Full time)


Do you have **outstanding customer service** skills? If you can answer YES! Then apply to join the team that looks after an exciting variety of global and national clients.

Sydney Expressions of Interest – VIP Travel Consultant (Full time)

We are looking for an experienced consultant to work with our **high profile clients** and provide superior **VIP** service. Join us and show off your skills and knowledge!

We would love to hear from experienced, professional and passionate consultants that want to make the most of the time they spend at work whilst being rewarded with great salaries and opportunities.

To find out more information on each of these roles or to apply for a specific role please visit the Vacancies page on our website at <http://www.hrgworldwide.com/au>



Travel Daily
on location in
Whistler

Travel Daily comes to you today from Whistler, Canada courtesy of APT.

ALIGHTING from the Rocky Mountaineer on Fri in Vancouver, the APT famul group **Travel Daily** is travelling with headed to the Fairmont Waterfront - one of the city's most exclusive addresses.

After breakfast the next day, the group headed to the famous Capilano Suspension Bridge to wander the North Vancouver forest walkways. The afternoon saw APT *Freedom of Choice* activities in cycling and photography tours in Stanley Park, while others opted for some retail therapy in the city. This was followed by a visit to and dinner in Granville Island, a very trendy part of the city.

Sunday morning saw us set off along the Sea To Sky Highway bound for Whistler and perhaps the last real shot at seeing bears, which to this point had still remained from view.

The Peak 2 Peak Gondola ticked this box for many of the group, who were in the right place at the right time to see a mother black bear and two little cubs.

While in Whistler, the group stayed at the Westin Whistler Resort & Spa, right in the central village.

Agents also enjoyed a visit to the Squamish Cultural Centre, zip-lining over cantons and jeep safari activities through the mountains, capped off with dinner at leisure.

Creative visits Bali Kids



THESE agents have recently returned from a national family to Bali, hosted by Creative Holidays and led by Victoria-based sales manager Bianca Orsola-Rosa.

The group flew with Virgin Australia and participated in

Bali's first twilight elephant trek, Safari Under the Stars with Bali Adventure Tours.

While at the Elephant Park, they had time to bond with the pachyderms before the trek and met an adorable 4-month-old addition to the park.

The hands-down highlight of the trip was visiting the Bali Kids children - a program backed by Creative Holidays which provides \$1 in funding for every Bali booking made, to support medical & dental services and supplies for the kids.

The items are purchased on behalf of Bali Kids by Creative and in early 2013 were used to purchase a vehicle (above).

Agents had the opportunity to spend several hours playing and interacting with the kids and learning about the facility.

Pictured with some of the kids & Nyoman Kusala gm of Bali Kids (in red) back from left are: Bianca Orsola-Rose, Creative Holidays sales mgr Vic/Tas; Rhys Fordham, FC Surry Hills; Karina Zamora, FC Corral; Jamie Cull, Travelworld Karratha; Hayley Morrison, Jetset Swan Hill; Alison Casey, Creative Hols res; Chris Neal, FC Belmont; Melissa McPharlane, HWT Sunbury and Yulia Danilova, FC Adelaide.

Front: Aimee Crampton, FC Pialba; Michaela Bryce, ET Southland; Clive Fillingham, Northam Travel; Stephanie Kellock, ET Burleightown and Angie Flynn, Fun Travel.

GUESS ROY'S HEIGHT!!!

Travel Daily has teamed up with **BookaBed** this week and is giving one lucky reader the chance to win a \$100 Woolworths voucher.

BookaBed is one of Europe's largest trade only accommodation wholesalers and is now in Australia, headed by Roy McCullagh (pictured to the right).

All you need to do to win, is be the first person to

GUESS ROY'S HEIGHT

If Roy's exact height is not guessed correctly, the closest guess will win the prize.

Send in your answer* by COB this Friday 11th October to: roycomp@traveldaily.com.au.

*Only one entry per person allowed

bookabed.com.au
BETTER PRICE | BETTER SERVICE



Bornstein to Crystal

CRYSTAL Cruises has announced the appointment of former Azamara Club Cruises senior vp of sales and marketing Elie Bornstein as its new chief operating officer, effective 15 Oct. The move follows the resignation of president Gregg Michel.

Cypriot weddings

SMARTRAVELLER is informing Aussies planning to get married in Cyprus to check any legal requirements before travelling, via the Cypriot High Commission.

Travel Daily
First with the news

Tuesday 8th Oct 2013

\$150K for Blue Mtns

NSW Tourism Minister George Souris has announced the govt will inject \$150,000 into a new electronic & marketing campaign to promote tourism to the Blue Mountains, Lithgow and Oberon.

The funding will be used to conduct a festivals, events and short breaks campaign.



Brochures of the Week

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Infinity Holidays - Mexico & Caribbean 2014

This new 66 page brochure is packed with just a small taste of the huge range that Infinity Holidays offers in Central America. There's a wide array of day tours and hotels across a host of Mexican and Caribbean destinations, including exclusive myTime offers in the Bahamas, Barbados, Mexico, St Lucia, Antigua and the Dominican Republic.



Peregrine - Europe 2014

Peregrine has added twenty new trips to its 2014 Europe program - including the first-time addition of 13 new countries including Azerbaijan, Georgia, Scotland, Ireland, Norway, Denmark, Sweden, Finland, Ukraine, Estonia, Latvia, Lithuania and the UAE. And for the first time all in-trip flights, permits and park fees are included in the trip price and are fully commissionable for agents.



African Wildlife Safaris - Africa 2014

The 2014 program from AWS is its biggest ever, with 148 pages of high end African game lodges, safari camps, hotels and beach resorts. There's also a huge range of unique tours, cruises and treks, with the company celebrating its 30th birthday in 2015 by offering a special 'Wild About Africa' group tour departing 10 Sep 2014 led by company founders Steve and Sara Cameron.



Tempo Holidays - Latin America 2014

The highlights of Tempo's new guide are a 27-day Ultimate South America journey through the continent, and a new range of Antarctica cruises. A wide range of FIT product from hotels, cruising, rail journeys and tours to landmarks including the Amazon, Machu Picchu and Iguazu Falls packs the 50-page guide, with Antarctic options for time-poor travellers included.



a 24 / 7 Support

You can now call Amadeus 24 hours a day, 7 days a week.

To register, contact your Amadeus Account Manager. Charges apply.

Australia
1800 060 537
sales@au.amadeus.com
www.amadeus.com

amadeus
Your technology partner

AFTA UPDATE

The latest updates from AFTA's
Chief Executive, Jayson Westbury



OVER the weekend Sydney played host to one of the most awesome and amazing events the city has ever experienced - the International Fleet Review 2013. The spectacle brought into Sydney Harbour some 40 warships, 16 tall ships, over 60 aircraft, 10 military bands, and 8,000 sailors from 17 countries. It was a spectacular of epic proportions and for the NSW visitor economy, and indeed the Australian economy, a very big shot in the arm.

The event also hosted one of the biggest fireworks display the city has seen, even bigger than the internationally recognised New Years Eve extravaganza. You have to love government funded parties.

For those in the travel industry who are in Sydney I am sure at some point over the weekend you would have spotted a ship or two as it was difficult to not be swept up in the entire process. A royal visit from Prince Harry, pomp, ceremony, brass bands, big grey ships, not white ships (I refer to the standard cruise ship colour) filling the harbour and surrounds. Well done to all involved in making the event one of such international importance.

Meanwhile, on the political front, as I had predicted the arrangements around who would take responsibility for the tourism industry was confirmed with the amendment to the Administrative Order being issued late last week.

The amendment which places Tourism and the Tourism Australia ACT under the jurisdiction of the Minister for Trade and Investment The Hon. Andrew Robb AO MP was confirmed (**TD** Fri).

I guess the reason for not including Tourism in his title might be that the acronym presents a little awkwardness. Think about it.. Trade Investment Tourism.

At least now the industry can proceed with full confidence that we do have a Minister responsible for the industry, and AFTA, along with all of our fellow tourism industry representative groups, can get on with working with Minister Robb to ensure that the new government delivers on the promise and policies made prior to the election for our industry.

The new Abbott Government is looking more and more ready to take up the challenge as many of the final arrangements are put in place. AFTA has already commenced its formal engagement with the relevant Minister for Consumer Affairs and other ministries that we have regular contact with on a range of issues facing the industry. As they say – we are back in business.

NBO fire electrical

THE Kenyan government has confirmed a massive fire that tore through Nairobi Jomo Kenyatta Airport in Aug was caused by an electrical fault, not terrorism.

Cabinet secretary Michael Kamau said on Fri the fire had “nothing to do with terrorism, no sabotage, no arson”, but was caused by an electricity distribution board.

“We should not be ashamed to tell the world. If it was terrorism, we would have said so,” he said.

Huka fishing package

HUKA Lodge on New Zealand's North Island is taking reservations for a two-night package that includes a 2hr private yacht charter for trout fishing.

Based on a minimum party size of five Junior Lodge Suites (on a double-occupancy basis), the deal at Lake Taupo is valid for travel between 01 Oct-31 Dec 2013.

Expert guides from Chris Jolly Outdoors will accompany the troop - for further details, email reservations@hukalodge.co.nz.

Great House is back

VIRGIN Limited Edition's Necker Island in the Caribbean has had its Great House reopened after a two year revitalisation project.

The common zone of the nine-bedroom resort has been remodelled on the original design and now features an outdoor terrace with hammocks and sofas, plus there's a huge dining table for all guests to gather around during meals (**below**).



WIN A TRIP FOR TWO TO IRELAND

Throughout October, **Travel Daily** is giving readers the chance to win a fabulous holiday to Ireland, courtesy of **Tourism Ireland, Etihad Airways, Avis, Ashling Hotel- Dublin, Manor House Hotels & Irish Country Hotels** and the **Beech Hill Hotel – Derry-Londonderry**.

The prize includes:

- Return economy airfares for 2 people to Dublin flying Etihad Airways;
- 9 nights' accommodation (twin share) including breakfast daily;
- 7 days Avis standard car hire in Ireland (pickup & return to Dublin).

Every day **Travel Daily** will ask a different Ireland-related question – just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic holiday to Ireland.

Email your answers to: irelandcomp@traveldaily.com.au

Plus, two runner ups will receive an 'Ireland goodie pack', including Lonely Planet Ireland guide, Lonely Planet Dublin guide, Lonely Planet Irish Language & Culture guide, Lyndey Milan DVD, neck pillow and post-it notes.



Click here for more info and terms & conditions

Jump into
Ireland
ireland.com

AVIS

الإتجاه
ETIHAD
AIRWAYS

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au

Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas

Assistant Editor: Matt Lennon
Contributors: Jenny Piper and Barry Matheson

Email: info@traveldaily.com.au

Travel Daily **CRUISE** **Pharmacy**
WEEKLY **DAILY**

Travel
DailyTV

business events news

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL AA

JOB OF THE WEEK

DIGITAL MARKETING MANAGER SYDNEY - SALARY PACKAGE UP TO \$110K

Rarely does this industry body recruit within their marketing department however, due to recent success they are looking for a forward thinking professional with extensive industry experience along with strong digital marketing experience. You will ultimately be responsible for managing trade and dealing directly with consumers along with dealing with PR and digital agencies.

PLAY WITH GLOBAL PRODUCT REGIONAL HEAD OF PRODUCT

SYDNEY - SALARY PACKAGE UP TO \$100K+

Looking for a challenging new destination to market? This industry leader requires the skills of an adaptable Head of Product. You will be well organised and have the ability to managing a team sourcing for new and unique products to your competitors while being able to develop brochures that stand out from the rest. With your talents you will have a creative flare and an eye for detail.

ARE YOU ANALYTICAL?

TECHNICAL SYSTEMS ANALYST SYDNEY – SALARY PACKAGE UP TO \$85K

Our client a leading corporate travel company is looking for a talented Technical Systems Analyst to join their management team. You will be responsible for executing an implementation of new systems and upgrades new and existing clients. Determining new solutions that will provide value to existing clients along with being Primary escalation point to support technical queries from existing customers.

MANAGE AND GROW THE TEAM

HEAD OF GROUPS - CORPORATE SYDNEY – SALARY PACKAGE TO \$85K

Take the lead role within a brilliant travel operation, bringing your corporate knowledge and leadership skills. We're looking for someone who can manage workflows, statistics, KPI's and staff appraisals. You'll be a flexible 'can do' leader who is able to lead by example. Your positive approach and knowledge will bring a breath of fresh air in to the team and secure your future.

ARE YOU TECHNICAL?

IT MANAGER SYDNEY – GENEROUS SALARY PACKAGE

If you're an energetic I.T. guru with experience in supporting both on-site & remote operating systems (desktop, telephony, routers, etc) then this is the opportunity for you. You'll be professional and friendly with great negotiation & communication skills capable of making recommendations to the business. You'll be savvy in managing business software applications, change processes and managing IT project developments.

INDUSTRY ACCOUNT MANAGER WANTED!

INDUSTRY ACCOUNT MANAGER SYDNEY – GENEROUS SALARY PACKAGE

Get the equation that's right for you! With superb products and a well known brand, this industry leader is looking for an account manager who has the ability to deliver and exceed expectations. With a professional brand name behind you and strong relationship building skills you will have the ability to influence others and increase sales for this company while managing your time effectively in this sensational role

BORN TO LEAD?

CORPORATE TRAVEL – TEAM LEADER SYDNEY – SALARY PACKAGE \$80K+

Be at the forefront when this company expands even further. Overseeing a team of consultants you will have the ability to lead and coach your team while responding to client escalations and assisting the senior management team with the decisions that will affect the future growth of the company. Don't miss out on this outstanding opportunity to be part of an exciting phase of growth.

ARE YOU A FARMER?

NATIONAL ACCOUNT MANAGER MELBOURNE – SALARY PACKAGE OTE \$100K+

We're looking for a talented Account Manager to join this prestigious corporate client. The perfect individual will bring previous experience in a similar role with a focus on retention & growth strategies. But what sets you apart is your creativity and innovative approach to account management. If you're not afraid to look outside the square & work in a pro-active, commercially astute team you'll thrive.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825

OR EMAIL YOUR CV TO: executive@aaappointments.com.au

FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE

www.aaappointments.com



AIR



CAR



HOTEL

WIN

A FIAT 500 POP

or an iPad mini each month!*



SIMPLY BOOK CAR & HOTEL THROUGH THE SABRE GDS

Make the most combined car and hotel bookings between **01/09/13 – 31/12/13**, and you can drive away with your very own Fiat 500 Pop. Plus, we're giving away two iPad minis every month to agents with the most car and the most hotel bookings (booked, paid and utilised) from now until the end of the year!

*Terms & conditions apply. Visit sabrepacific.com.au

Sabre
pacific



Finding talent within the Australian Travel Industry

Leisure Travel Team Leader

Gold Coast - \$Competitive + Bonus - Ref 828PS1

Are you an experienced Team Leader with strong GDS skills and excellent destination knowledge of North America? Do you motivate and drive your team to go above and beyond their targets? One of Australia's fastest growing travel companies is expanding/ You will be working in a medium sized call centre environment with a 7 day shift rota managing a team of 6 Consultants. If you want a competitive base, phenomenal bonus structure and can start ASAP, apply now!

For more information, please call Peta on (02) 9113 7272 or click [APPLY](#)

Retail Travel Consultant

Sydney - \$Attractive Salary Package - Ref 636KF1

Are you looking for a change? Want to develop your skills and knowledge as a Travel Consultant and earn bonuses at the same time? An excellent opportunity has arisen within a successful and established leisure travel agency based in Sydney. They are looking for a motivated, positive and experienced Consultant to join their team and handle complete travel experiences from start to finish, whilst providing a service that exceeds clients expectations.

For more information, please call Kate on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Melbourne - \$40-50K - Ref 798DB2

Do you have an established client portfolio and looking for a move within the travel industry? If yes, then this Travel Consultant position could be your next move. This boutique travel agency are looking for experienced Travel Consultants to join their passionate team in Melbourne. As an experienced Travel Consultant you can expect to be dealing with unique travel experiences, whilst focusing on a high delivery of customer service at all times. Don't miss out, apply now!

For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)

Cruise Travel Specialist

Adelaide - \$DOE + Super + Commission - Ref 0593NC1

Do you have experience in selling cruises? Are you a dedicated Cruise Travel Consultant, teamed with offering tailor-made world-wide holidays? This is a successful, well established travel company that is in need of a new Cruise Specialist for its dedicated and busy cruise team. This is a stable and reputable company, offering a fantastic base with super and commission. The ideal candidate would be sales focused and have experience of achieving and exceeding sales targets

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Sports Consultant

Brisbane - \$DOE - Ref 822PS1

Looking for a role selling a product you are truly passionate about? Do you love Spring Racing Carnival, follow the F1 results and scream the house down watching League on TV? This niche independent agency specialise in sports tours and packages and is expanding their small team. If you have one years travel experience using a GDS and are sports mad, then this could be your opportunity to get your foot in the door of a well established company. Sound like you?

For more information, please call Peta on (02) 9113 7272 or click [APPLY](#)

Japan Travel Consultant

Sydney - \$Attractive Salary Package - Ref 825SJ1

A Specialist Japanese Travel Consultant is required to work for an extremely reputable and well established, travel agency located in the Sydney area. If you love everything Japan, know this destination inside out and have travel industry experience, then this is the role for you! Joining this team based in Sydney, your main areas of responsibility in this Travel Consultant position will focus around selling a wide range of travel products and itineraries. Apply today!

For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultant

Melbourne - \$30-40K - Ref 824DB

Are you looking for your next travel move? Are you a super strong Retail Consultant looking to get into the corporate world, or a Corporate Consultant already looking for a new move? This fantastic global company are looking for Corporate Consultants to join their team. This global company offer great career paths with potential to broaden your horizons overseas. A great company which offers you more than just job! Don't delay, apply today!

For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)

Accountant

Perth- \$DOE + Super + Benefits - Ref 0829NC1

This is a rare opportunity for a fantastic Accountant who will take full ownership and work with the management. This is a rare role for a candidate who has worked within the travel industry accounts department. If you can hit the ground running, this is the role for you! You would be the go-to-person who can assist anyone with any accounting issues. Three years experience and past travel industry accounting experience would be highly desirable.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch



Need help getting started with your job search?

Read our job search tips



Ben Carnegie

Account Sales Representative - Sydney

- ▶ Global travel product range
- ▶ Territory covering North NSW
- ▶ Salary package with OTE 90K

The time is now to join an award winning travel wholesaler. They are currently seeking a Sales Representative to manage their extensive portfolio of agencies. This position could lead to a significant step up for experienced sales representatives.

The product range covers a wide variety of sectors including river cruising, coach tours and speciality destination tours. Destinations are across the globe as well as domestic locations. If you have on road experience selling Asia, Europe, the Americas coupled with some Aussie knowledge, this will put you in a strong position for success with this role.

Representing the business at expo's will be part of this role and your natural ability to develop & maintain mutually beneficial relationships with retail agents in the Northern NSW territory will add to your suitability.

Call Ben or [click here](#) for more details

Incentives Manager - Melbourne

- ▶ High-end products, clients to match
- ▶ Based in Melbourne's southern suburbs
- ▶ Salary dependant on experience

Always wanted to influence how an incentives department should be run but never had the opportunity? This is a new department seeking advice on how to get things started.

Call or [email Ben](#) for more details

Temps Urgently Needed - Travel Consultants

- ▶ Must have Galileo, Sabre or Amadeus
- ▶ 2 yrs consulting in retail, wholesale or corporate travel
- ▶ Excellent hourly rates on offer

Join our temp team and get paid the highest hourly rates in the travel industry. We currently have long and short term positions available across Sydney.

Call or [email Sharon](#) for more details

After Hours/Part Time Corp Cons - Melbourne

- ▶ Flexible shifts available
- ▶ Well known, reputable Corporate TMC
- ▶ Excellent rate of pay, Melbourne CBD location

This role is ideal if you are only available to work weekends or are studying in the day and would like to earn some extra money from evening work during the week.

Call Sharon or [click here](#) for more details

Part Time Luxury Leisure Travel Consultant

- ▶ Exciting itineraries that are never boring!
- ▶ Sydney CBD location
- ▶ Salary \$50K - \$60K pro rata

A unique and sought after opportunity for an experienced part time luxury specialist tour designer. A niche and interesting product range ensures you will always be challenged.

Call Kristi or [click here](#) for more details

Retail Consultant - Central Coast

- ▶ Worldwide destinations including Cruising
- ▶ Small family agency
- ▶ Salary \$40K - \$50K + super DOE

This well established travel franchise is only minutes away from some of the beautiful beaches on the Central Coast. They offer a strong repeat client base. No late nights.

Call or [email Ben](#) for more details



BEST RATES ON ACCOMMODATION ACROSS THE GLOBE



\$10

**WOOLWORTHS
GIFT VOUCHER**
PER BOOKING OVER \$500

Promotion runs for bookings made between 01 Sep - 31 Oct



WHO ARE WE ...

Sydney based, Bookabed.com.au is Australia's trade only group and FIT online accommodation experts, with a global each of over 100,000 properties. We do not compete in the B2C arena. Our booking engine offers same day availability and we pride ourselves on our outstanding customer service and excellent rates.

Check us out : www.bookabed.com.au

[Click here to register online](#)

HOW WE DO IT...

With a broad range of properties ranging from budget to boutique, city to beach, throughout Australia, Asia, Europe, North and South America, Africa and the Middle East all available via our agent friendly website.

REASONS TO BOOK...

1. Pay to a Sydney based bank account or via Enett
2. Book now, pay later. Rates at time of booking guaranteed
3. Sydney based BookaBed team available 24/7

