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# Travel Daily

First with the news

Wednesday 9th October 2013

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## Greenhills into Choice

**MAITLAND** NSW-based travel agency Greenhills Travel Centre has joined the Travellers Choice network as its latest member.

Founder Warwick Gladman said having a level of independence under the Travellers Choice model was "essential, especially for country agents serving the unique needs of their communities."

Last month TC also added Mudgee Travel & Cruise as well as Kilmore Travel & Cruise Centre.

## FC flags acquisition plans

**FLIGHT** Centre says it expects to complement its primary focus on organic growth with "strategic acquisitions from time to time."

In an analyst presentation today cfo Andrew Flannery said that possible targets could include destination management companies, hotel management arrangements, coach touring operations which would have

potential synergies with Flight Centre's UK-based Back-Roads Touring business, and "vertical integration opportunities without taking on major capital assets."

Flannery's presentation also highlighted the ongoing transformation of the company to a "world class retailer of travel products," saying this was "very different to being an agent, a middleman, a dealer for someone else's product."

He said the 'blended' model being pursued by FC is a "unique leisure travel offering that OTAs and suppliers cannot replicate."

## Tempo Peru incentive

**TRAVEL** agents can win a trip for two to Peru courtesy of Tempo Holidays, with the booking incentive prize including flights from Sydney, tours, accom and entry fees - see the **last page**.

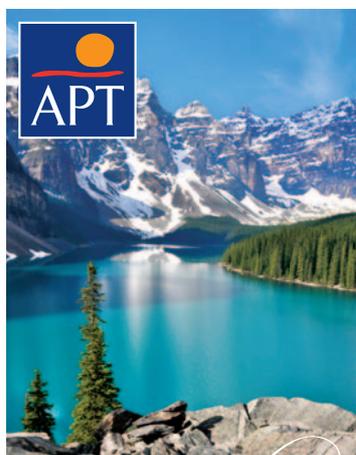
## Club Med savings

**CLUB** Med is offering savings of up to \$600 per person under its "Simply Summer Deals" promotion - for details see **page 11** of today's *Travel Daily*.

## Eight pages of news

*Travel Daily* today has eight pages of news & photos, plus full pages from: (**click**)

- AA Appointments jobs
- Consolidated/QF promo
- Club Med specials
- Tempo Latin America prize



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## Gaines gains shares

**JETSET** Travelworld Limited chief operating officer and cfo Elizabeth Gaines was yesterday granted 78,950 shares in the company as part of her participation in the JTG Performance Rights Plan for the 2011 and 2012 financial years.

The shares, worth about \$31,500 at yesterday's closing price of 40c, bring her total stake in the company to just over 1.2 million shares.

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## TA commits to aviation

**TOURISM** Australia will spend \$100 million on joint marketing campaigns with more than 20 airline partners over the next three years.

The commitment was made by Tourism Australia md Andrew McEvoy at this year's World Routes Marketing Awards in Las Vegas, where the organisation was voted overall winner.

McEvoy said the strategy continued its focus on aviation development through longer term agreements (MOUs), co-operative marketing partnerships and support for new airline routes.

"Working collaboratively with our airline partners has been critical to the success we've enjoyed in recent years in telling Australia's tourism story to the world," he said.

### BLUE into Virtuoso

**TAJ** Hotels Resorts & Palaces' BLUE Sydney has joined the Virtuoso luxury travel network, available to the upmarket agency group which has travel advisors in North and South America, the Caribbean, Australia and NZ.

In the past 12 months, TA has formed seven new agreements with airlines serving Australia from its key markets: Air China (\$6m over three years), Air NZ (\$6m over three years), Etihad Airways (\$6m over 3 years), Virgin Australia (doubling the existing \$6m to \$12m over three years), China Eastern (\$8.6m), Emirates (\$14.3m for three years) and China Southern (\$9m).

McEvoy also said TA planned to further increase capacity from Asia to Australia using additional funding provided under the Asia Marketing Fund.

### Virgin Optus deal

**VIRGIN** Australia and Optus today announced a five-year \$60 million agreement, which will see the technology firm provide domestic and international communications services as well as managed data services.

Virgin Australia chief information officer Lawrie Turner said the move was a "significant step in the transformation of Virgin Australia's technology delivery".

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## Disney disability access card

**DISNEY** Parks has launched a new policy for guests with disabilities, with the changed arrangements offering help for "guests who truly need it".

Effective from today a new Disability Access Service (DAS) Card will replace the existing Guest Assistance Card, which the company said was subject to abuse which was "unfortunately widespread and growing at an alarming rate".

Guests at Walt Disney World Resort in Orlando and Disneyland Resort California can request the new DAS at Guest Relations.

The card is designed to accommodate guests who aren't able to wait in a conventional

queue environment due to a disability, and will offer these people a return time for attractions based on the current wait time.

As soon as the guest finishes one attraction they can receive a return time for another, and the service can be used in addition to Disney's FastPass service.

The new system involves a registration process including a photo being taken, with DAS cards valid for up to 14 days depending on the ticket bought.

### Evergreen giveaway

**EVERGREEN** Tours is giving travel agents the opportunity to win a \$1,000 Westfield XS Gift Card every week over the next seven weeks - perfect to help with that Christmas shopping.

The booking incentive is valid for any deposited booking on an Evergreen tour or cruise, and can be combined with all available earlybird offers including the European River Cruising 'Fly Free' deal which ends 15 Oct.

For more info call 1300 364 414.

## Thredbo bike festival

**THREDBO'S** inaugural Cannonball MTB Festival is set to showcase mountain biking with a series of competitions and parties in a three-day festival expected to attract international riders competing in The Australian Open Downhill and the Big Air Bonanza.

Prizes and \$20,000 cash are up for grabs at the 06-08 Dec event.

## Top footy tippers

**THERE** are some great footy tippers in the travel industry - and two of them work together.

Brenda Houston from Pan Australian Travel has won the **Travel Daily** NRL footy tipping competition, with her prize including two return Emirates flights to Dubai and four nights at the Holiday Inn Al Barsha, Dubai.

Her colleague Chris Daniels, also from Pan Australian Travel, came in second place in the AFL footy tipping, winning two return Air Vanuatu flights to Port Vila and five nights at Iririki Island Resort.

The overall AFL winner was Peter Watson from Travel Solutions, who is also heading off to Dubai courtesy of Emirates and Holiday Inn Al Barsha.

And second place in the NRL was taken by Christine Wallbridge of Rail Plus, who has won two return Air Vanuatu flights to Port Vila and five nights at the Grand Hotel and Casino Vanuatu.

Thanks to everyone who participated this year and of course to our generous sponsors.

## Air Van 2nd pax fares

**AIR** Vanuatu has introduced companion fares of \$491 ex Brisbane and \$551 ex Sydney to Port Vila when two or more pax travel on the same itinerary on the same dates.

The offer is valid for flights departing between 28 Oct-08 Dec and 20 Jan-30 Mar, when ticketed during the month of Oct.

Vanuatu Tourism Office Aussie rep Anne Morris said the promo would appeal to couples seeking a romantic getaway, with the validity dates including Valentine's Day on 14 Feb 2014.



## Window Seat

**ADVENTURE** tourism is great, but this might be a bit much.

A new bungy jumping world record has been set by Aussie Jay Phoenix, who has leapt into history by doing 150 of the daredevil dives in one day.

Phoenix performed the feat in Brisbane, bungy jumping repeatedly from a 40m platform attached to a crane.

The previous record was a measly 105 jumps in 24 hours set in 2011 by South African Kevin Huntly.

The new record holder set the mark in just under 21 hours, finishing at 3.30am.

"My ankles are totally destroyed," he said afterwards.

**INTERCONTINENTAL** hotels in North America are offering a new range of "Extraordinary Day" packages which offer just a bit more than traditional tour desk offerings.

The "concierge-curated" arrangements aim to allow guests to truly connect with their destination, and vary depending on the hotel.

For example, the InterContinental Presidente Santa Fe Mexico's offering starts with a hot air balloon ride over the Teotihuacan pyramids, followed by a culinary lesson with a top local chef and then a sunset view from Mexico's tallest building - while in New York the package includes a celebrity chef cooking lesson and then a VIP backstage tour and seating for a Broadway play.



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## Travel Daily on location in Canada

**Travel Daily comes to you today from on board BC Ferries en route to Victoria, Canada courtesy of APT.**

**SIMILAR** in some ways to the Inter-Islander connecting the islands of New Zealand, the ferry from Horseshoe Bay outside of Vancouver is a mini ocean liner offering great views of the western coastline of Canada. APT drove its coach-load of agents straight onto the ferry where they disembarked and headed upstairs to the passenger section. The vessel offers a cafe, gift shop and plenty of passenger space for the calm go-minute journey to Vancouver Island and the town of Victoria.

The island is the final port of call for the APT top-selling agents, and after docking, a brief visit was made to the quaint town of Chemainus, where the group pottered through some delightful stores and had a bite of lunch at some small cafes.

Upon arrival in Victoria, the group will have a few hours of the afternoon to enjoy the city at their leisure after checking in at the Delta Ocean Pointe Resort & Spa, with some relaxing and others exploring!

The group's official farewell dinner will take place this evening, ahead of one final day of activities tomorrow.

## Cornell hotel courses

**THE** Cornell University School of Hotel Administration will return to Australia for the first time in 25 years, with special courses for hotel executives to be held in Sydney from 26-29 May 2014.

Tourism Training Australia and Tourism Accommodation Australia are supporting the education which includes the Senior Executive Development Program and the Food and Beverage Executive Development Program.

TTA ceo Bill Galvin said it was important for the industry to lift training for the expanding tourism and hospitality sectors.

"This is a good example of the industry working together to achieve worthwhile goals."

For more info and applications see [www.tourismtraining.com.au](http://www.tourismtraining.com.au).

## Swagman famil opp

**SWAGMAN** Tours has two spots remaining on its next educational to South Africa's Garden Route, departing on 09 Nov.

The famil travels between Cape Town and Port Elizabeth and is priced at \$2,590 including flights from Sydney.

To book a spot, email Lyndal at [lyndal@swagmantours.com.au](mailto:lyndal@swagmantours.com.au).

## CX rejigs amenity kits

**CATHAY** Pacific has unveiled a range of new mens & womens long-haul Business Class amenity kits featuring Aussie natural skincare brand Jurlique.

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## Theme park capital campaign

**RIVAL** Australian theme park operators Village Roadshow and Ardent Leisure Group have come together to promote the Gold Coast as the leading destination in the country for theme parks.

The joint marketing initiative also involves the Queensland Government promoting the region as the 'Theme Park Capital of Australia. Only on the Gold Coast. Only in Queensland.'

Collectively, Village and Ardent operate Warner Bros. Movie World, Sea World, Wet'n'Wild, Paradise County, Australian Outback Spectacular, Dreamworld, WhiteWater World and the SkyPoint Climb.

VRL ceo Graham Burke said this new joint campaign illustrates the multitude of things to do on the Gold Coast.

Burke added that theme parks can act as the catalyst to bring millions in tourist dollars to the Gold Coast.

Qld Premier Campbell Newman said the \$15 million promotion will showcase in one complete package - that the Gold Coast is the Theme Park Capital of Australia."

"Only on the Gold Coast is there such a range of theme parks all within a stone's throw of each other, making it the one-stop shop for any family holiday."

He said the campaign would deliver not only an increase in theme park ticket sales, but hotel bookings, visitor expenditure and Gold Coast brand awareness.

Queensland Tourism Minister Jann Stuckey added the wider Gold Coast economy would also reap rewards from the campaign via increased retail spending.

The Theme Park Capital of Australian campaign is set to launch from Sun 27 Oct.

## GUESS ROY'S HEIGHT!!!

**Travel Daily** has teamed up with **BookaBed** this week and is giving one lucky reader the chance to win a \$100 Woolworths voucher.

BookaBed is one of Europe's largest trade only accommodation wholesalers and is now in Australia, headed by Roy McCullagh (pictured to the right).

All you need to do to win, is be the first person to

### GUESS ROY'S HEIGHT

If Roy's exact height is not guessed correctly, the closest guess will win the prize.

Send in your answer\* by COB this Friday 11th October to: [roycomp@traveldaily.com.au](mailto:roycomp@traveldaily.com.au).

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## Visit Victoria virtually live

**TOURISM** Victoria this morning released details of a "world-first" tourism initiative which allows would-be visitors to Melbourne to explore the city online before they go.

From today until next Sun two so-called Melbourne Remote Control Tourists will be "fully connected to the world" via helmet-mounted cameras, microphones and GPS gadgets.

Mobile live streaming technology will see their activities shown in real time via a special site at [remoteprojecttourist.com](http://remoteprojecttourist.com), with online viewers able to decide

what adventures they undertake.

Vic minister for tourism and major events, Louise Asher, said it was the latest instalment in the Play Melbourne campaign.

"We want to spark curiosity and encourage people to tap into their sense of discovery," she said, with the initiative expected to resonate with both new and regular visitors to Melbourne.

### Etihad doubles CGK

**ETIHAD** Airways is set to lift frequencies on flights between Abu Dhabi and Jakarta to double daily, with the extra services to commence on 27 Oct.

EY operates 777-300ER aircraft on the route and the move brings to 20 the number of weekly flights offered in partnership with Garuda Indonesia.

Etihad first entered the Indonesian market in Mar 2006 with four weekly flights.

### NZ to boost Hawaii

**AIR** New Zealand has announced further capacity increases on Pacific Island routes, including four weekly seasonal Auckland-Honolulu services from 16 Jun-25 Oct 2014, moving to five per week from 30 Jun-27 Jul.

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### Tourism e kit updated

**VERSION 11** of the Australian Tourism Data Warehouse's free Tourism e-kit has been released with the addition of a tutorial, "Why Be Online?", designed to motivate tourism operators to build their online presence to attract visitors.

Other modules have been updated, including information about mobile systems and all tutorials have been translated to HTML to enable better searching and easier maintenance.

The training resource, which has been downloaded more than 540,000 times to-date, is available online and in video format from the ATDW website.

### MH reduces Darwin

**MALAYSIA** Airlines new direct flights from Darwin to Kuala Lumpur will operate four times per week from 01 Nov, rather than the five weekly services previously announced.

### Thailand update

**DUE** to closure of the Australian Honorary Consulate in Phuket, the Australian Department of Foreign Affairs and Trade has changed its Smartraveller advice to contain new information about where to get help in Thailand.

Passport and consular services are available through the Australian Embassy in Bangkok, with limited assistance also available at the consulates in Chiang Mai and Koh Samui.

### FCm adds Algeria

**FLIGHT** Centre's corporate offshoot FCm Travel Solutions has a new partner agreement in Algeria with leading Algiers-based firm XL Travel which offers a range of corporate and MICE travel and expense management services for its clients.

FCm says its footprint across Middle East and Africa has almost doubled over the last 18 months.



The advertisement features the word "AUSTRALIA" in large, 3D letters on the left and "AMERICA" in large, 3D letters on the right. Each letter is filled with a different scene: a beach, a city street, a stadium, a city skyline, a city street, a city skyline. The background is a light blue sky with a white Qantas kangaroo logo in the top right corner. The text "Qantas. Your best connection to the USA." is written in red across the middle. In the bottom left corner, there is an American Express logo and the text "With American Express® and Qantas, your customers could win two Business Class tickets to New York City, plus 5 nights accommodation." In the bottom right corner, there is a Qantas logo with the tagline "Spirit of Australia".

Customers who book any Qantas flight using an American Express® Card before October 31 are eligible to enter. Direct customers to [qantas.com/ausmerica](http://qantas.com/ausmerica) before October 31 to register.

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## Air Canada expansion

AIR Canada has embarked on a major expansion of international services to Europe from Toronto, Montreal, Vancouver and Calgary, with four new destinations earmarked for 2014: Milan, Lisbon, Nice and Manchester.

The airline will also increase its year-round Toronto-Istanbul non-stop service to daily flights and introduce its new international Premium Economy cabin on Vancouver-London Heathrow flights year-round, as well as Montreal-London Heathrow flights during the peak summer travel season.

Its leisure carrier subsidiary, Air Canada rouge, will launch seasonal non-stop flights between Toronto-Lisbon, Toronto-Manchester, Montreal-Barcelona and Montreal-Nice.

AC chief commercial officer, Ben Smith, said the new routes were a "significant turning point in Air Canada's international growth strategy".

## Marriott to NASDAQ

MARRIOTT International today announced it will voluntarily transfer the listing of its common stock to NASDAQ from the New York Stock Exchange.

Trading of Marriott's shares on NASDAQ is expected to commence on 21 Oct under its current ticker symbol "MAR."

## Peru food trucks

INTREPID Travel is promoting its 11-day Real Food Adventure Peru trip with a 'Peru on the Road' food truck which will give Sydneysiders a taste of Peruvian cuisine next week.

Former executive chef of Sydney's Morena restaurant, Alejandro Saravia, will be serving lunch and dinner from the truck at Wynyard Park on 14 & 15 Oct from 11.30am until 8.00pm, as part of Good Food Month.

Diners will also be treated to a mobile art exhibition and a Peruvian-style street party.

## Agents score Grand Final call up



KEITH Prowse Travel hosted a group of travel agents and prize-winners at last weekend's NRL Grand Final where the Sydney Roosters defeated the Sea Eagles.

Guests enjoyed pre-match corporate hospitality in the White Pavilion, which included a match briefing by MC Tim Gilbert and a few rugby league legends, before moving on to ANZ Stadium to enjoy performances by Ricky Martin and Jessica Mauboy.

After the game, despite some

disappointed Manly fans, the group carried on with post-match celebrations.

**Pictured** in White Pavilion are James, FC Bondi Beach; Elizabeth & Marty, FC Manly; Pamela and Janice, HWT Nowra; Arthur, FC Vaucluse; Sandrine, KPT online; Amanda & Caryn, HWT Eastgardens; Rebekah, KPT sales; Katrina, KPT online; Sue, Mermaid Travel; Megan, HWT Mount Hutton and Tim, Central Coast Tourism.

## Early Bird fares to 35 European cities from \$1,535\*

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\*Airfares quoted based on Economy and Business Class return fare from Melbourne. Other departure points on sale at higher airfares. Offer ends 11:59pm (AEDT) 15th November, 2013 unless sold out prior. Departures from 1st March until 31st October, 2014. Prices correct at 19th September, 2013 but may fluctuate if carrier charges, fees, taxes or currency change. Fares shown are for travel in the low season. Offers subject to availability and flight restrictions apply. Small variations in prices may occur as a result of differences in airport taxes and charges. Cancellation and change fees apply. Parts of the Qantas - Emirates partnership continue to be rolled out progressively in 2013. Other conditions apply.

# SureSave seeks agent advice

**SURESAVE** turned to travel agents to help form the basis of its strategic direction, while also discovering more about how they sell travel insurance.

The company interviewed 420 agents around Australia to gain their feedback and assess current trends in the insurance market.

"The questions covered all areas including, how they prefer to conduct business with their travel insurance provider, if they receive enough information in a timely manner, and what types of cover will help sell more policies," executive general manager Michael Callaghan said.

The research, which was part of a broader initiative to provide agents with better support, uncovered plenty of valuable insight, he added.

"For example, 60% of travel agents say they sell travel insurance policies to more than 50% of their customers, with over half of those agents stating they are able to achieve a conversion rate of over 75%.

"Agents also said they want systems-based solutions to provide better service compared to other insurance channels, such as credit cards, which continue to be a leading cause of concern."

# New United routes

**UNITED** Airlines will begin twice daily flights next year between San Francisco-Atlanta and Los Angeles-Minneapolis. Both routes start 01 Apr 2014.

# The taste of Macau!



**LAST** Fri the Macau Government Tourist Office (MGTO) launched the 17-day Macau Food Festival, being held for the second year running at the Feast restaurant in Sydney's Sheraton on the Park hotel.

Executive sous chef Desmond Carneiro created 13 Macanese dishes, with six on offer in the first half of the festival and seven in the second half - so you have an excuse to go twice!

Mike Smith from the MGTO

- **pictured** above right with Benjamin Zaubzer, MGTO; executive sous chef Sheraton on the Park Desmond Carneiro and Alexandra Walsh, the hotel's director of sales and marketing - said the unique flavours combine Portuguese, Indian, Malay and Chinese cooking.

The food festival also leads up to the annual Macau Festival in Tumbalong Park, Darling Harbour, offering free family entertainment and activities 19-20 Oct.



## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Rimba Jimbaran Bali**, sister hotel of Ayana Resort and Spa, has officially opened, situated within an 8-hectare forest and surrounded by multi-tiered swimming pools. Featuring 282 contemporary rooms and suites, Rimba's design has a strong environmental focus.



Artyzen Hospitality Group is set to introduce **citizenM** hotels to Asia in gateway cities such as Hong Kong, Taipei, Shanghai, Beijing, Singapore and Jakarta. Features include a 24-hour canteen and bar and a living room with relaxing, working and meeting zones.



**BON** Hotels Group's new **Hotel Verde**, 400m from Cape Town Airport, is claimed to be Africa's greenest hotel. Built with concrete containing recycled materials, it uses a pump system alternative to air-conditioning, wind turbines & a grey water recycling plant.



After a six-month revamp, the 396-room **Pullman Paris Bercy** has unveiled renovated suites and public areas, including a total redesign of its lobby, meeting rooms and its restaurant, L'Esprit du 12ème, with softer lighting, new artwork and patios.

## Iron Man for Disney

**HONG** Kong Disneyland is creating a new themed area based on Marvel character, Iron Man, due to open in 2016.

The e-ticket attraction will allow guests to battle against aliens across a simulated Hong Kong, with the Stark Expo showcasing the creation of Tony Stark's Iron Man suits and other inventions.

It also includes an area to take photos with Iron Man and purchase Marvel merchandise.

## Germany rail sale

**INTERNATIONAL** Rail has cut its prices for German Rail passes by 20%, with holders also receiving a range of bonuses such as a free city card in Wuerzburg or Regensburg.

Ranging from seven to 10 days' travel within one month, the passes are now priced from \$236 ppts for adults (aged over 26, second class) and are valid for travel until 31 Jan 2014 if purchased by 05 Dec 2013.



## Full Time Reservation Consultant

Sun Island Tours, the Mediterranean and Middle Eastern Travel Experts, and leading wholesale company are growing and looking for a Full Time Reservation Consultant to join their young and dynamic team.

Liaise with retail agents and overseas operators, and create bookings and quotes to ensure a memorable holiday for clients and much more.

### The successful applicant must:

- Have excellent customer service and communication skills
- Have good computer knowledge
- Be an enthusiastic team player
- Experience in the travel industry will be an advantage

*Previous knowledge of our regions is not necessary; training will be provided to the successful applicant.*

- Salary negotiable
- Sydney City fringe location

To apply simply email your resume to John at [john@sunislandtours.com.au](mailto:john@sunislandtours.com.au)

# Magnificent India with NFS



**ABOVE:** This lucky group of Australian travel consultants were recently hosted by Natural Focus Safaris and Singapore Airlines on an educational tour taking in the vibrant and colourful offerings of northern India.

Key destinations visited included Delhi, Jaipur, Agra and Varanasi, with a highlight being the town of Orcha which participants described as a "hidden gem with its massive palace fort, temples and ornate medieval buildings".

**Pictured** in front of the

spectacular Taj Mahal are, back row from left: Adam Townson, Christopher Lethborg, Reine Anrep and Brody Collier.

Front row: Suraj Arachchige, Lecia Marek, Jemma Doidge, Michelle Bernoth and guide Abhishek Hajela.

## SA pilot scholarship

**PARAFIELD** Airport is offering a Youth Flying Scholarship in 2014 for one person from northern Adelaide wanting to train to become a commercial pilot.

It's worth \$60,000 - for more info see [parafieldairport.com.au](http://parafieldairport.com.au).

## British pubs and grub

**BACK-ROADS** Touring has a new five-day tour enjoying pub meals from Chester to London.

The 'Old Pubs & Great Grub' tour explores establishments renowned for their traditional atmosphere and food, featuring local produce, wines and cider.

It also includes visits to Eastnor Castle, Hereford Cathedral, Goodrich Castle and villages in the Cotswolds, a private wine tasting and a tour of Shrewsbury's indoor markets, and is priced from \$1,848pp.

## Perth Segway tours

**WA'S** first Segway tours were launched last week, with Rottnest Island to follow soon.

Based at Barrack Street Jetty, Perth, Segway Tours WA runs guided 60 and 90 minute tours along the Swan River seven days a week, as well as a training zone.

## Summit expansion

**PREFERRED** Hotel Group has added the V-Continent Beijing Parkview Wuzhou Hotel in China to the portfolio of the Summit Hotels & Resorts brand.

The 477-room property was previously badged as Crowne Plaza Beijing Parkview Wuzhou.

## Anaconda travel sim

A **NEW** campaign has been launched to encourage travel retailers to sell the "low-cost" Anaconda Travel Sim to corporate clients to help slash global roaming charges while overseas.

Travel agent partners receive 10% commission on all money credited to the sim card by customers, and there's also the opportunity to white label so they can offer clients the travel sim card as their own product.

The new pre-paid sim card, who promotes its roaming rates as being up to 20% cheaper than competitors, was purpose-designed for the travel industry to on-sell to business travellers.

  
**Travel Daily**  
First with the news  
Wednesday 9th Oct 2013

## Travelport J9 renew

**TRAVELPORT** and Kuwaiti carrier Jazeera Airways have announced the renewal of their global full content agreement.

The new agreement will ensure that content from Jazeera Airways will continue to be made available exclusively to Travelport users in Kuwait, with preferred access to best inventory and fares.

Jazeera Airways serves 19 Middle Eastern and African ports.

## WIN A TRIP FOR TWO TO IRELAND

Throughout October, *Travel Daily* is giving readers the chance to win a fabulous holiday to Ireland, courtesy of **Tourism Ireland, Etihad Airways, Avis, Ashling Hotel- Dublin, Manor House Hotels & Irish Country Hotels and the Beech Hill Hotel - Derry-Londonderry.**

The prize includes:

- Return economy airfares for 2 people to Dublin flying Etihad Airways;
- 9 nights' accommodation (twin share) including breakfast daily;
- 7 days Avis standard car hire in Ireland (pickup & return to Dublin).

Every day *Travel Daily* will ask a different Ireland-related question – just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic holiday to Ireland.

Email your answers to: [irelandcomp@traveldaily.com.au](mailto:irelandcomp@traveldaily.com.au)

Plus, two runner ups will receive an 'Ireland goodie pack' including Lonely Planet Ireland guide, Lonely Planet Dublin guide, Lonely Planet Irish Language & Culture guide, Lyndey Milan DVD, neck pillow and post-it notes.



Click here for more info and terms & conditions

**Q.6: In which city was the Titanic built?**

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 **CRUISE** **Pharmacy**  
WEEKLY DAILY



 **business events news**

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# LOOKING FOR A NEW CAREER DIRECTION? JOIN THE A-TEAM

**RECRUITMENT CONSULTANT  
PERMANENT DIVISION  
BRISBANE  
GENEROUS SALARY + BONUSES**

Love being a part of the travel industry but searching for a new challenge?

You can now apply your exceptional industry knowledge, plus excellent customer service and client relationship skills in this exciting new role.

Due to an interstate transfer, our Brisbane office is searching for a talented consultant to join our permanent recruitment division. As part of our successful team, you will be responsible for managing client staffing requirements whilst assisting candidates with their career options.

Fantastic perks include:  
A generous base salary + uncapped commission + amazing staff rewards. These include: individual and team financial incentives plus a luxury annual Conference. (The 2013 AA Whitsunday Conference is pictured here)

This role is the ideal opportunity to say goodbye to travel consulting and hello to a brand new direction within travel.

Full training and career advancement is on offer.

Want to know more?  
Email your CV to [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)

For more great roles visit [www.aaappointments.com](http://www.aaappointments.com)





# THE 2011 G'DAY L.A.

# G'Day LA!

Qantas and Consolidated Travel are giving you the opportunity to secure a seat in January at the annual G'Day LA black tie gala dinner in Los Angeles plus many more surprises!

## ★ ★ 8 X GRAND PRIZES ★ ★

Achieve the highest sales between 30 Sept – 08 Nov 2013 & you could be walking the red carpet and rubbing shoulders with Worldwide recognised Celebrities at G'Day LA including a Qantas A380 flight to LAX and 4 nights' accommodation to enjoy the very best of LA.



## ★ ★ ★ ★ ★ ★ ★ ★ ★ ★

### WEEKLY PRIZES

\$1,000 QF Travel voucher per week for the highest producing agent

### DAILY PRIZES

\$100 voucher for every five return tickets issued

Valid for tickets issued by Consolidated Travel or via Quikticket between 30 September and 08 November 2013 on QF itineraries ex Australia plated on QF (081) ticket stock on the Consolidated Travel IATA only. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. \*The Top 8 (eight) agents Nationally with the highest sales will win the grand prize, a minimum of \$40,000.00 in ticketed sales during the promotion plus 20% growth from the previous year is required to qualify and the minimum qualification for the Weekly prize is \$10,000.00 in ticketed sales during the promotion plus 10% growth from the previous year. This offer is open to all full time international selling agents only. Vouchers are capped, please email your local CTG state sales representative to claim your vouchers, claims will only be accepted by 08 15 November 2013. Consolidated Travel and Qantas Airways reserve the right to alter or cancel the promotion any time. Redemption of the Air Ticket and land content to be made through Consolidated Travel and is subject to seat availability and subject to the terms and conditions stated on the suppliers' certificate. The Grand prize includes one Economy class ticket for the winning agency from their nearest Qantas port to Los Angeles. The prize also includes connecting domestic flight from the winning agencies nearest Qantas or Qantaslink airport. Four nights' accommodation, in a twin share standard room at a property in Los Angeles and one ticket to attend the G'Day LA black tie gala dinner on 08 January 2014. Air tickets cannot be reissued and are non-transferable, and cannot accrue frequent flyer miles. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the price of the ticket and land content. Consolidated Travel Group ABN 60 004 692 791. Date of issue 27 September 2013.





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This superior packaged combines two of Peru's most popular cities; Lima and Cuzco. Your prize includes:

- 2 return economy class Latam Airlines flights from Sydney to Lima, Cuzco to Sydney
- Internal flights from Lima to Cuzco
- 4 nights accommodation in 4-star hotels with breakfast
- Private transfers with local English speaking guides
- Shared excursions with local English speaking guides
- Train tickets to Poroy/Machu Picchu/Poroy in the Vistadome
- Entrance fees on tours

**Each booking over the value of \$2000 goes into the draw to win. Make any Latin American booking and go into the draw twice! No minimum booking value for Latin America.**



**Call 1300 362 844 or email [res@tempoholidays.com](mailto:res@tempoholidays.com)**

\*Conditions apply. **Competition:** Entry to competition is valid registered travel agents for new bookings only made from 02 Oct - 18 Nov 13. To qualify a minimum spend of \$2000 per booking is required and bookings need to be confirmed and deposited by 18 Nov 13. Deposit is non-refundable. Entry is automatic once booking has been made and deposited. Must be over 18 years old to enter. Winners will be notified by phone and in writing on 25 Nov 13. Prize draw will be published on the Tempo Holidays website for no less than 28 days. **Prize:** Return economy Latam Airlines flights are valid for 2 persons from Sydney via Santiago to Lima, Lima to Cuzco, and Cuzco via Santiago to Sydney. Land arrangements are based on 5 day/4 night package in twin share accommodation. Prize is not transferable and cannot be redeemed for cash. Travel needs to be completed by 30 Apr 14. All space is subject to availability at time of booking. Air is subject to availability in economy class and does not include taxes and reciprocity fees. Total prize is valued at \$8,276. Lottery permit numbers: Vc 13/2251, NSW 13/07372, SA T13/1771. Tempo Holidays Pty Ltd, ABN 51007331213, VIC License 31341.