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# Travel Daily

First with the news

Tuesday 15th October 2013



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## Princess Cruises 2014

**PRINCESS** Cruises is inviting agents to help their clients discover Europe in 2014, when it will have five ships sailing in the region.

The deployment includes the new *Regal Princess* which debuts on the popular 12 night Grand Mediterranean itinerary in Jun.

And *Royal Princess* will sail in northern Europe, while there's also a range of signature 2-night shore experiences - see the front full page of today's *Travel Daily*.

## McEvoy to step down at TA

**ACCOLADES** have already begun to pour forth for Tourism Australia managing director Andrew McEvoy, whose departure from the organisation at the end of 2013 was revealed earlier today (**TD** breaking news).

McEvoy has been in the job for the last four years, with Tourism Australia chairman Geoff Dixon hailing the achievements during his tenure which have put Australia on track to achieve its 2020 tourism targets.

TTF ceo Ken Morrison said McEvoy had made Tourism Australia "the world's leading national tourism agency...helping grow international visitation to Australia substantially" despite challenging global economic conditions over the period.

And ATEC md Felicia Mariani

said McEvoy's departure, to become md of Fairfax Events in Jan, is "a big loss to Australia's tourism industry".

"Under Andrew's leadership, Tourism Australia has achieved some amazing outcomes and has worked to set a strategy for the industry, establishing targets and working to a stronger, more profitable outcome for tourism into the future," Mariani added.

Dixon said that Tourism Australia would "immediately commence an extensive search" for a replacement.

## Sherry 'bold targets'

**CARNIVAL** Australia ceo Ann Sherry has stressed the importance of setting bold growth targets for the cruise industry, which is locally well ahead of achieving one million Australian cruisers by 2020.

Speaking at the Cruise Shipping Asia Pacific Conference in Singapore, Sherry also said that being clear about which market segments to target had been a key element in the Carnival Australia growth story.

### Another great issue

*Travel Daily* today has seven pages of news & photos, a front full page for **Princess Cruises** plus full pages: (**click**)

- AA Appointments
- South African Tourism
- inPlace Recruitment jobs

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## Skyward Cup points

**GENERAL** Admission tickets to the 2013 Melbourne Cup Carnival are available again to members of EK's loyalty program Skywards in 2013, starting from 5,000 Miles.

Eight hundred passes (200 per day of the four-day carnival) will be made available exclusively to Skyward members for AAMI Victoria Derby Day (02 Nov), Emirates Melbourne Cup Day (05 Nov), Crown Oaks Day (07 Nov) and Emirates Stakes Day (09 Nov).

## Hunter urges connection

**TRAVELLERS** Choice md Christian Hunter says that rather than competing with OTAs head to head via transactional websites, travel agents can generate great results by using email and social media to remain connected with their clients.

Hunter yesterday told *Travel Daily* that although a number of Travellers Choice members have implemented bookable sites, many others are seeing great results from targeted email marketing which "cements the relationship between them and their customers".

He said the biggest single asset of many agencies is their database of clients, and agents who embrace technology to connect with them will "drive business through the door".

"A good website has to be part of the strategy," he said, but that doesn't necessarily have to involve the costs of a fully online transactional model.

Hunter said the group had seen an increasing uptake of its TC Direct marketing system which allows agents to easily send

information to their clients and keep agents top of mind.

**MEANWHILE**, Hunter also said that Travellers Choice has seen a "fair amount of enquiry" from prospective members, particularly as JTG agencies evaluate their options in the light of the new Helloworld brand.

## Mantra into cruise

**ACCOMMODATION** operator Mantra Group has signalled a strong push into the cruise market, with the appointment of Judd Rabbidge as a dedicated business development manager for the cruise sector.

Mantra is the only hotel and resort group to be a member of Cruise Down Under in Australia on a national level, and earlier this year developed a program of land packages including accom and day tour experiences to cater for cruise passenger clients.

Since rolling it out in Mar the company has seen over 3000 room nights generated, and this is set to surge over the 2013/14 cruise "wave season".

## C&M open evening

**C&M** Travel Recruitment is hosting an "open evening" in Sydney on Thu 24 Oct from 4.30-7.30pm, to enable prospective job seekers to speak to the firm without taking time off work.

About 25% of C&M's job seekers come from referrals, with the company saying it focuses on people who are looking for the 'right' job and not just what is currently in the marketplace.

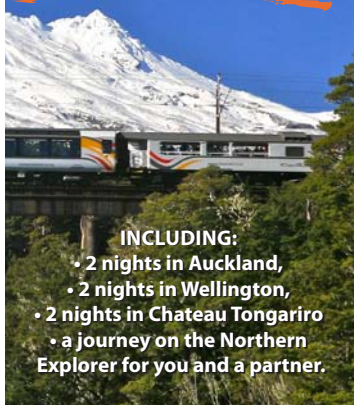
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## CVFR airline, visa rep services

CVFR Travel Group has expanded its offerings, with the launch of two new representation businesses.

Airline Rep Services is a new operation which will provide airlines that require GSA representation in all major states of Australia, while the new Visa Rep Services offers an outsourcing solution for govt and diplomatic missions.

CVFR director Nidhi Menoy told *Travel Daily* yesterday "we believe there is a space in the GSA market for airlines which want that personalised service.

"Our mantra has always been *Your Travel Business Partner* and we carry this into our GSA business," she added.

Menoy also said there was a clear need for Visa Rep Services, with no other major national travel business providing such a service.

"Running a large consolidation business means we understand

processes and how to make them smooth and efficient," she added.

Launch clients for both businesses haven't been revealed at this stage but it's understood that some significant announcements are in the offing.

More at [www.cvfr.com.au](http://www.cvfr.com.au).

## INDABA 2014 push

**SOUTH** African Tourism ceo Thulani Nzima says next year's Indaba travel trade show will be "intensely business-focused," with the event to be "revamped, relevant and future proof".

He said that INDABA is "the only true travel and trade show that is owned within Africa," with the aim of being a genuinely pan-African event.

INDABA 2014 will take place in Durban from 10-13 May next year, with a new 'match-making' system to link exhibitors and buyers and a Business Hub zone.

## 12 million Tigerair pax

**TIGERAIR** Australia notched up 12 million passenger movements today since the no-frills carrier launched domestically 6yrs ago.

To celebrate, TT has a 24-hr sale in which it is offering 250 seats at \$12 on the Sydney-Gold Coast, Melbourne-Adelaide, Sydney-Coffs Harbour, Melbourne-Hobart and Sydney-Brisbane routes.

The discounted 'Raw' fares are valid for travel between 04 Feb and 02 Apr 2014.

## NT Tourism Vision

**NORTHERN** Territory Tourism Minister Matt Conlan has revealed "ambitious but achievable" plans to boost the visitor economy to the NT to \$2.2 billion by 2020.

"It's no small task," Conlan said. Developed in consultation with industry, the Tourism Vision 2020 strategy represents a shift in focus from a tourism perspective to a broader visitor economy concept, he said.

The vision aims to capitalise on growth opportunities outside the traditional leisure market, such as business events.

Its four key areas are grow value, address supply constraints, improve the visitor experience & improve business sustainability.

"Industry has a critical role to play as the vision cannot be achieved by govt on its own.

"This is all about being more strategic, more competitive, more innovative, and ultimately more successful in winning the tourism dollar," Conlan said this morning.



## Window Seat

**TRAVEL** agents may want to take a close look at the front cover of the new French Travel Connection brochure when they receive it shortly (see p4).

Every year there's been competition among the niche wholesaler's staff to have their photo featured in the brochure, and this year md Brad McDonnell won with an idyllic snap of a classic French cafe.

He insists that he had nothing to do with the selection.

"To make it impartial we put the photos on Facebook and get our clients to vote," he said.

However he did note as an afterthought that "I manage the Facebook account".

**AUTHORITIES** in the USA have launched an investigation after an aircraft door landed on the roof of the El Castell Motel in Monterey, California.

According to local reports the door came loose from a Beechcraft King Air plane when it took off from Monterey Regional Airport last Fri.

The pilot heard a noise and decided to land straight away, and discovered the door missing when back on the ground.

It must have been a quiet day at the motel, because the door wasn't discovered until the next day when a tradesman working outside spotted it on the roof.

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## Vale Sue Cleveland

**STAFF** and owners of African Wildlife Safaris and Natural Focus Safaris are mourning the passing of long-time employee and friend, Sue Cleveland following a long fight with cancer.

Sue first joined the firm in 1993 as Queensland sales & marketing rep and will be fondly remembered by many travel agents and clients.

In 2010, she moved south to Melbourne to head up sales & marketing for AWS in Victoria, and was appointed reservations manager in 2012.

"Sue's happy, outgoing personality, her immense knowledge and experience and her passion for travel, wildlife and the environment will be sorely missed by the company," said AWS sales & marketing manager Praful Albuquerque.

A funeral service will be held next week.

She is survived by her husband Grant Rickey.

## Atura grand opening

**AMALGAMATED** Holding Limited (AHL) has today opened the doors to its newest hotel concept in Sydney's west.

Named Atura Hotels (**TD** 06 Aug), the brand promises "quality and service at affordable pricing."

Marking the brands Australian roll-out is Atura Blacktown, a 122-room property located nearby the soon to open Wet'n'Wild Sydney.

Targeting the mid-level accom market, "Atura brings an innovative approach to urban accommodation," AHL says, "with an emphasis on value without compromise."

Wi-fi, in-room movies, coffee pods and local phone calls are all included complimentary.

AHL also operates the Rydges and QT Hotels & Resorts brands.

Group managing director David Seargeant said: "The Atura brand is part of a growing global trend towards design-driven hotels offering guests a unique experience."

## French Travel Connection 2014

**YESTERDAY** French Travel Connection hosted an event to launch its massive 2014 brochure.

MD Brad McDonnell, who's **pictured** right with product manager Coralie Pierre, said the program reflects growing demand from consumers for new experiences, with a strong focus on battlefield touring as

well as French canal boats which are proving particularly popular with repeat travellers.

The program also continues French Travel Connection's close association with Monaco Tourism, with the exclusive 'passport' deal which includes helicopter transfers from Nice Airport.

McDonnell said the revamped program also aims to help travel agents to offer exclusive add-ons



so they can get the booking, with offers including 'bonus packs' such as maps, travel accessories, walking guides and shopping discount cards.

There's also a huge array of Paris apartments on offer, as well as a selection of regional touring options including the first-time inclusion of walking tours in the Auvergne Volcanic Regional Park.

See [www.frenchtravel.com.au](http://www.frenchtravel.com.au).

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virgin atlantic





**TRAVEL** Alberta and Cathay Pacific Airways treated this group of WA-based travel agents on a famil to Alberta, Canada and Hong Kong recently.

Arriving into the hamlet of Jasper aboard VIA Rail's Canadian, the agents explored the region over seven days, including a visit to the stunning Maligne Lake in Jasper National Park and a ride up the Jasper Tramway for a bird's-eye-view of the Rockies.

Heading south, the trip included a ride on an Ice Explorer on Athabasca Glacier before stopping at the fabled Fairmont Chateau Lake Louise for afternoon tea.

Onwards to Banff, the group experienced the Banff Gondola and a rafting float trip, spending the night at Rimrock Resort Hotel.

Exiting the Rockies, Calgary was the final stop in Canada, where the trip visited the Canada Olympic Park and Calgary Tower.

A stopover in Hong Kong staying at Marco Polo Hong Kong Hotel, Kowloon **completed** the famil.

Pictured at Banff Gondola's observation deck, back row from left are Sammie Williams, Travel Hotspot; Belinda Cleggett, Magic Travel; Dave Swainston, Jetset Margaret River; Melanie Thompson, Cathay Pacific Airways; Rosemary Del Borrello, Jetset Bassendean and Charlie Trevena, Travel Alberta, Australia.

Front row: Val Burman, Alpha Travel; Nadia Kiely, HWT Booragoon; Hannah Flaherty, City Beach Travel & Cruise and Debbie Nazzari, HWT Belmont.

Tuesday 15th Oct 2013

**Allianz, Simply JV**

**ALLIANZ** Global Assistance has been appointed the new partner of Brisbane-based online travel insurance company Simply Travel Insurance.

The businesses will combine resources and knowledge to support customers, Allianz said.

**New South Africa itin**

**ADVENTURE** World has developed a new 11-day package in South Africa that retraces the steps of a recent trip by Channel 10 hosts of *The Living Room*, Dr Chris Brown & Miguel Masestre.

Dubbed The Living Room: Sea, Sun, Safari Package, the itinerary includes multiple night stays at Shamwari Private Game Reserve, Grootbos Private Nature Reserve and Victoria & Alfred Cape Town.

Economy class flights with South African Airways to Johannesburg (ex Sydney), airport transfers, most meals and activities are also included, priced at \$4,950ppts.

The tour operates between 01 May and 30 Jun, on sale to 20 Nov - see [www.bit.ly/AWtlrtour](http://www.bit.ly/AWtlrtour).

**iVoyager accolade**

**AUSSIE** travel management firm Voyager has been recognised at the GSM Global Summit for its next generation travel software.

iVoyager is designed to aid the company's technology partners customise solutions for global industries, including the mining and resources sector.

It won the best Technological Innovation award for 2014.

**DWC public testing**

**AL MAKTOUM** Int'l Airport at Dubai World Central (DWC) was put through its paces on Sat with 1,200 volunteers testing the soon to open facility.

The trial was used to evaluate the readiness of staff, systems & processes to simulate typical airport operation.

Hungarian LCC Wizz Air is the first commercial airline to operate from DWC, commencing 27 Oct.



**Money**

**WELCOME** to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US\$0.94**

**THE** strengthening Australian dollar over the last week or so is being attributed to the ongoing political deadlock in the USA and concerns about a potential debt default there.

There's also rising consumer confidence in Australia after the recent federal election.

The US greenback has fallen in favour of the Japanese Yen, but the Aussie currency has also benefited from the US\$ decline.

But conversely, this morning the Australian dollar climbed to a one month high, just tipping 95.01c, its highest point since 19 Sep, after US politicians looked close to resolving the debt crisis.

*Wholesale rates this morning:*

US	\$0.946
UK	£0.592
NZ	\$1.127
Euro	€0.697
Japan	¥93.22
Singapore	\$1.171
China	¥5.593
South Africa	R9.335
Canada	\$0.975
Crude oil	US\$102.41

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## AFTA UPDATE

The latest updates from AFTA's  
Chief Executive, Jayson Westbury

IT WAS my great pleasure to be a guest at the MTA annual conference in Canberra over the weekend, my first conference with MTA. A big congratulations to the MTA team for putting together rich content and informative speakers that no doubt inspired everyone attending.

The conference was held at one of my favourite hotels, the Park Hyatt Hotel Canberra. (As a side note, I was actually a part of the pre-opening team of the Park Hyatt and it was a real treat to return as a guest).

MTA clearly have some well mapped out plans and from the opening session at the National Gallery of Australia to the Gala Dinner in the Anzac Hall held at the War Memorial, there was a wonderful taste of the sights of Canberra blended with sound conference content.

Once again a big congratulations to all involved in what was my first fantastic travel conference for this end of year conference season.

And for those that think I don't know much about the Cruise Industry – you should have experienced the cruise café which showcased some outstanding cruise product that is available and on offer to Australian travel agents.

Being in Canberra, which many would know is a place I do spend a lot of time for other reasons, did allow me to talk about some of the important aspects of the way the travel and tourism industry is engaging with the new Abbott Government.

Now that the matter of the Opposition Leader has been resolved, and the announcement over the weekend that Bill Shorten is the new Opposition Leader, AFTA will embark on engaging with the Federal Opposition on all of the issues the travel and tourism industry face.

So, as if you don't get enough of my comments from Canberra, this past weekend showed me that there more in the national capital than Parliament House and a bunch of bureaucrats.



## Ibis repositioning paying off

ACCOR is reporting a “remarkable” spike in revenue growth and uptick in consumer satisfaction after reshaping its economy hotels portfolio under the three-tier Ibis megabrand.

Two years ago Accor rejigged its economy strategy, rebranding Formule 1 hotels as Ibis Budget, All Seasons to Ibis Styles while retaining the existing Ibis brand.

Accor says the restructure gave “greater clarity, consistency and strength to the network,” centred

around the modernising of the brands with new bedding, newly configured common areas, new food & beverage offerings plus a stronger customer service focus.

An escalating middle-class of traveller and influx of low-cost airlines flying to Australia has seen the strategy pay dividends for Accor, with Ibis Budget revpar growing 5% “against a relatively flat competitor and market conditions,” the hotel group said.

At the same time, Ibis Budget's NPS score (Net Promoter Score - used to calculate customer satisfaction) has surged 240%, while the Ibis Family overall NPS increased 140% - attributed to investment in hotel upgrades, commitment to improving service standards and staff training.

Chief commercial officer Asia Pacific Simon McGrath said the NPS results for Ibis hotels had “exceeded all expectations.”

Close to \$10 million has been invested by Accor into transforming the Ibis brand in Australia this year, with a further four new projects expecting to be under construction in 2014.

## CHC access improves

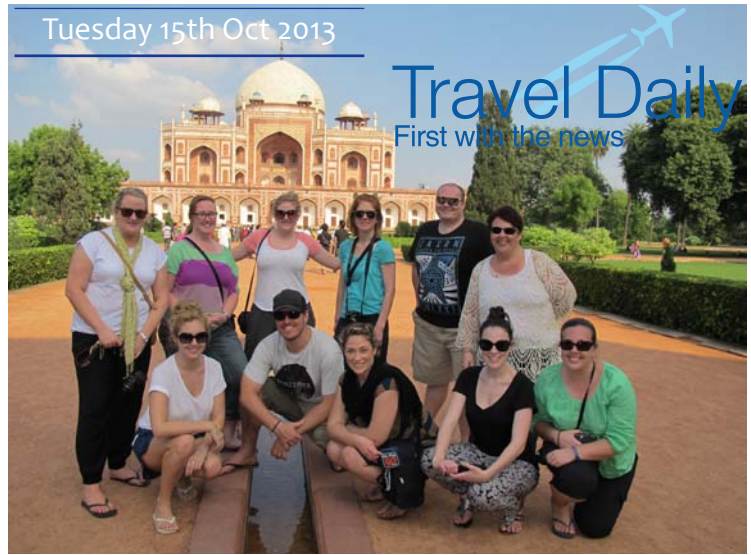
AIR New Zealand says regional passenger demand for the Canterbury region is the stimulus for capacity increases to Christchurch launching this week.

Adjustments include 14 new weekly services ex New Plymouth, six from Tauranga and eight from Hamilton, operated by Bombardier Q300 aircraft.

The deployment of new ATR-600 aircraft regionally is also enabling Air New Zealand to shift existing capacity onto high demand routes.

Tuesday 15th Oct 2013

Travel Daily  
First with the news



ON The Go Tours recently took a group of Flight Centre Limited agents to India on a magical tour of Rajasthan's Golden Triangle.

The eight-day tour experiences the richness of Indian culture, taking in Delhi (both the old and new), the Taj Mahal in Agra and the stunning Pink City of Jaipur.

Participants also visited the rural village of Alsisar where they stopped at a local school that OTG operates a ‘change for children’ program.

Staying in some traditional heritage style properties, agents experienced some converted palaces and mansions from India's rich past.

Pictured in Delhi at Humayans

## Bridge @ Pier One

SEBEL Pier One hotel in Sydney is now taking reservations for the renovated Bridge @ Pier One event space that links the hotel to Lower Fort Street.

The 21x8m clear marque can cater for events of up to 120 guests in banquet setting.

## Tempo Greece brox

TEMPO Holidays has added a 15-day Legends of Turkey with Istanbul itinerary, priced from \$2,842ppts to its 2014 Greece & Turkey brochure, out now.

The trip visits Gallipoli, Canakkale, Pamukkale, Gaziantep, Urga, Mount Nemrut & Mardin, and it includes a stay in a cave hotel in Cappadocia, plus a free two-night stopover in Dubai (for arrivals between Jun-Aug).

A ‘Taste of’ package to Spetses (an island near Athens) has also been introduced, which includes 4-star accom, brekkie, ferries and transfers, priced from \$480ppts. See [www.tempoholidays.com](http://www.tempoholidays.com).

tomb, back row from left are Chloe Boam, FC Chirnside Park; Emma McInnes, OTG host; Stacey Jackson, FC Dickson; Ingrid Scheibler, FC Albany Creek; Marcus Sanbur, FC Carseldine and Jacqui Stutt, FC Midland.

In front are Shari Rollins, FC Darwin Central; Jamie Meakin, FC Burleigh Heads; Sada Bolderoff, FC Mawson Lakes; Alicia Murphy, FC Vaucluse and Amanda Gleig, NSW brand leader, ET Balgowlah.

## OPERA HOUSE ANNIVERSARY CONCERT TICKETS



This week **TD** is giving 3 lucky winners the chance to receive a double pass to the exclusive **Sydney Opera House** 40th anniversary concert on October 27, courtesy of **Etihad Airways**.

**Etihad Airways** is a major partner of Sydney Opera House and this year is delighted to be part of its 40th anniversary celebrations. By connecting Sydney Opera House to its vast global network, the Abu Dhabi-based airline is proud to bring international artists and overseas visitors to experience the magic of the World Heritage-listed performing arts venue.

To win, email your answer to:

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In 25 words or less, tell us what international cultural destination you'd like to visit with Etihad Airways and why.

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## PCOs explore Malaysia's best



**THE** Malaysia Convention & Exhibition Bureau and Malaysia Airlines recently hosted a group of 10 Australian corporate and meeting planners on a famil.

The six-day trip gave the PCOs

an opportunity to inspect a range of purpose-built & unique venues in Kuala Lumpur and Langkawi.

Venues included The Majestic Hotel, Aloft Kuala Lumpur and The Kuala Lumpur Convention Centre, The Westin Langkawi and The Andaman Langkawi.

In KL the group also experienced the Heritage Trail, visiting the Sin Sze Ya Temple, as well as the Royal Selangor Pewter Factory and Batu Caves.

In Langkawi, highlights included a visit to the Panorama Skybridge and a sunset dinner cruise aboard the Crystal Yacht.

The participating PCOs are pictured on the Skybridge.

### Wu to promote Aus

**TOURISM** Australia, Destination NSW and Tourism & Events Qld has recruited popular Chinese actor and singer Nicky Wu to promote the states on China's video site iQiyi.

Wu will also showcase Bondi Beach, the Blue Mountains and the Great Barrier Reef to his fan-base of over 29m on Weibo.

### Randall recruits

**HOTEL** representation company Randall Marketing has expanded its Sydney-based team, appointing Vivienne Carey as sales & marketing executive.

Carey has 15 years industry experience, specialising in the airline and wholesale sectors.

### SCENIC TOURS

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## Amari for Bangladesh

**ONYX** Hospitality Group is to launch the Amari brand name to Bangladesh after signing a deal to open the 134-room Amari Dhaka hotel next year.

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First with the news

Tuesday 15th Oct 2013

## WIN A TRIP FOR TWO TO IRELAND

Throughout October, **Travel Daily** is giving readers the chance to win a fabulous holiday to Ireland, courtesy of **Tourism Ireland, Etihad Airways, Avis, Ashling Hotel- Dublin, Manor House Hotels & Irish Country Hotels** and the **Beech Hill Hotel - Derry-Londonderry**.

The prize includes:

- Return economy airfares for 2 people to Dublin flying Etihad Airways;
- 9 nights' accommodation (twin share) including breakfast daily;
- 7 days Avis standard car hire in Ireland (pickup & return to Dublin).

Every day **Travel Daily** will ask a different Ireland-related question – just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic holiday to Ireland.

Email your answers to: [irelandcomp@traveldaily.com.au](mailto:irelandcomp@traveldaily.com.au)

Plus, two runner ups will receive an 'Ireland goodie pack', including Lonely Planet Ireland guide, Lonely Planet Dublin guide, Lonely Planet Irish Language & Culture guide, Lyndey Milan DVD, neck pillow and post-it notes.



[Click here for more info and terms & conditions](#)

**Q.10: What's the Irish word for good fun?**

Jump into  
**Ireland**  
[ireland.com](http://ireland.com)

**AVIS**

الإتihad  
**ETIHAD**  
AIRWAYS

### A&K poles program

**ABERCROMBIE** & Kent has released its 2014 Antarctica and Arctic brochure featuring a line-up of six expeditions, with each itinerary on board the luxury cruiser *MV Le Boreal*.

The Arctic trips visit Norway and the High Arctic or Spitsbergen in Jul and Aug next year, while the Antarctica journeys sail to South Georgia and the Falkland Islands during the 2014/15 season.

### Beyond Russia credits

**BEYOND** Travel is offering up to \$500 credit per couple for pax booking escorted tours in Croatia, Russia & eastern Europe in 2014.

Credits can be used to pay for additional services booked in conjunction with the basic itinerary, such as accom, flights, cruises, sightseeing tours, transfers and more.

Bookings need to be deposited by 20 Dec to avail the offer.

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**LOOKING FOR ADVENTURE?**  
Are you on the hunt for a more challenging work environment? Seeking great rewards and unlimited potential? Then trek into AA and explore the vast array of positions currently available to begin the journey of a lifetime!

**FOR ALL THE BEST VACANCIES VISIT [www.aaappointments.com](http://www.aaappointments.com)**

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VIC, WA & SA - 03 9670 2577 - [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)

QLD & NT - 07 3229 9600 - [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

**FAST TRACK TO THE BIG BUCKS**  
**WHOLESALE TRAVEL CONSULTANT**  
**SYDNEY CBD – UP TO \$90k OTE**

Want a role where your hard work is rewarded with big \$\$\$.  
Our client is a highly respected wholesale travel company and they are looking for a top sales consultant to join their busy team. You will be working within a dynamic team environment, selling FIT holiday packages worldwide. Our ideal candidate will have outstanding sales skills, excellent international destination knowledge and a minimum of 1 years experience as a wholesale or retail travel consultant. Apply now and watch you bank balance soar!

**WORK TO LIVE OR LIVE TO WORK?**  
**MULTI SKILLED CORPORATE CONSULTANT**  
**SYDNEY CBD – \$50k - \$60k**

Are you missing out on your life? Want to get back your work/life balance? AA Appointments are currently recruiting for a Multi Skilled Corporate Consultant to join a Global TMC in the city. Monday to Friday only – no after hours or late nights and a friendly and supportive team environment. You will need a minimum of 2 years experience as a corporate travel consultant, strong GDS skills and excellent airfare knowledge. Excellent salary on offer, plus leave loading and excellent working conditions. Don't delay – apply now!!

**\*NEW\* LUXURY RESERVATIONS ROLE**  
**WHOLESALE RESERVATIONS**  
**MELBOURNE (INNER) – SALARY PACKAGE \$50K (DOE)**

We have a sensational new luxury wholesale role in Melbourne that will see you working in a funky office environment while servicing high end clientele with their travel reservations. This role will see you working Monday – Friday hours only and will see you rewarded with career progression and a high base salary of up to \$50K plus super. This is a new and unique role for Melbourne and would suit a luxury travel consultant who is ready to move behind the scenes and away from face to face sales. Min 3 years exp.

**\*NEW\* VIP TRAVEL CONSULTANT REQUIRED!**  
**LUXURY HIGH END LEISURE CONSULTANTS**  
**MELBOURNE – SALARY PACKAGE \$68K + (DOE)**

This well known corporate travel agency is now searching for an experienced leisure consultant to join their VIP leisure team. You will be responsible for servicing corporate leisure clients with their worldwide holiday bookings, from 5 star Fiji to chateaus' through Europe, no two days are ever the same. Servicing your clients via phone and email enquiry only you will also be rewarded with Monday – Friday hours only and the best salary in town! Don't delay this role is set to fly out the door! Call us today to find out more. Min 5 yrs exp.

**\*NEW\* BOUTIQUE CORPORATE ROLE IN PERTH**  
**CORPORATE TRAVEL CONSULTANT**  
**PERTH (INNER) – SALARY PACKAGE TO \$60K (DOE)**

What a week! The roles in Perth just keep coming in! This boutique travel agency in Perth is now searching for an experienced corporate consultant to join their team for a 12 month maternity leave contract. With free onsite car parking and the highest base salary in Perth at the moment, you won't want to miss this exciting role. This role will see you working Monday – Friday hours only and be offered famils and incentive trips. With the potential to go permanent for the right candidate why wouldn't you apply?

**MOVE TO CORPORATE BLISS TODAY!**  
**CORPORATE TRAVEL CONSULTANTS X 2**  
**MELBOURNE (CBD) – SALARY PACKAGE \$55K (OTE)**  
Melbourne, with 4 roles just filled you better be quick to secure one of these remaining two roles. This global corporate TMC is winning accounts across Australia and requires extra consultants to service these accounts. Booking both international and domestic travel arrangements you will work in a large fun team environment and be paid a high base salary of \$55K plus super. Don't delay now is your chance to make the move into a corporate consulting position in Melbourne. Minimum 2 years consulting exp.

**STAR SPANGLED BANNER**  
**TRAVEL CONSULTANTS**

**GOLD COAST – UP TO \$44K PKG + \$\$ INCENTIVES**

Fancy yourself a guru on the USA? Looking for a fresh new travel role? Then check out these hot positions. Joining this innovative & growing travel company you will be part of a newly created team specialising in USA products. Handling phone and email enquiries from direct passengers you'll love selling package holidays and know the secrets of closing a sale. You'll enjoy a strong salary + achievable \$\$ incentives, famils, supportive working environment & more. These roles are interviewing now, so get in quick – apply today!

**CALLING ALL GAL & CCT GURUS**  
**RETAIL TRAVEL TEMPS**

**BRISBANE CBD & SUBURBS – UP TO \$25/HR + SUPER**  
In between roles and need some extra \$\$? Then you need to join the AA temp team. We currently have a number of assignments available across Brisbane for experienced Galileo & CCT consultants. Working in these busy agencies you'll be handling leisure enquires and assisting agents. A top hourly rate, Mon – Fri hours, weekly pay cheque and possible temp to perm opportunities are on offer. All you need is a min 18 months travel consulting experience & strong Galileo & CCT skills. Call now to find out more.

# It's Time!



Become a South Africa  
Specialist today.

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*Inspiring new ways*





## Join the inPlace Temp team & enjoy the rewards



Discover our Temp Benefits



Ben Carnegie

### Account Sales Representative - Sydney

- ▶ Global travel product range
- ▶ Territory covering North NSW
- ▶ Salary package with OTE 90K

The time is now to join an award winning travel wholesaler. They are currently seeking a Sales Representative to manage their extensive portfolio of agencies. This position could lead to a significant step up for experienced sales representatives.

The product range covers a wide variety of sectors including river cruising, coach tours and speciality destination tours. Destinations are across the globe as well as domestic locations. If you have on road experience selling Asia, Europe, the Americas coupled with some Aussie knowledge, this will put you in a strong position for success with this role.

Representing the business at expo's will be part of this role and your natural ability to develop & maintain mutually beneficial relationships with retail agents in the Northern NSW territory will add to your suitability.

Call Ben or [click here](#) for more details

### Incentives Manager - Melbourne

- ▶ High-end products, clients to match
- ▶ Based in Melbourne's southern suburbs
- ▶ Salary dependant on experience

Always wanted to influence how an incentives department should be run but never had the opportunity? This is a new department seeking advice on how to get things started.

Call or [email Ben](#) for more details

### Temps Urgently Needed - Travel Consultants

- ▶ Must have Galileo, Sabre or Amadeus
- ▶ 2 yrs consulting in retail, wholesale or corporate travel
- ▶ Excellent hourly rates on offer

Join our temp team and get paid the highest hourly rates in the travel industry. We currently have long and short term positions available across Sydney.

Call or [email Sharon](#) for more details

### Long Term Temp Roles - Asian Speaking

- ▶ Asian speaking Retail Travel Consultants needed
- ▶ Must be able to work shifts, fun & supportive team
- ▶ Excellent hourly rates - Sydney, drive, bus or ferry to work

Due to business growth we are looking for experienced Retail Travel Consultants with Asian language skills to service Asian clientele with their holiday arrangements.

Call Sharon or [click here](#) for more details

### Part Time Luxury Leisure Travel Consultant

- ▶ Exciting itineraries that are never boring!
- ▶ Sydney CBD location
- ▶ Salary \$50K - \$60K pro rata

A unique and sought after opportunity for an experienced part time luxury specialist tour designer. A niche and interesting product range ensures you will always be challenged.

Call Kristi or [click here](#) for more details

### Retail Consultant - Central Coast

- ▶ Worldwide destinations including Cruising
- ▶ Small family agency
- ▶ Salary \$40K - \$50K + super DOE

This well established travel franchise is only minutes away from some of the beautiful beaches on the Central Coast. They offer a strong repeat client base. No late nights.

Call or [email Ben](#) for more details