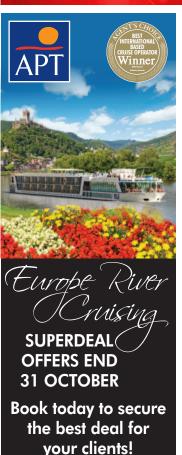




Monday 28th October 2013



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### CZ A380 lands down under

**CHINA** Southern Airlines today operated its first A380 superjumbo to Sydney, with the carrier saying this "underlines its commitment to Australia as one of its key overseas markets".

CZ becomes the fourth A380

operator at Sydney Airport, with the new aircraft boosting capacity on the SYD-CAN route by 40% or 162,000 seats annually. Tourism Australia md Andrew

McEvoy welcomed the move, with CZ now the largest carrier by capacity linking China to Australia.

"The introduction of the A380 is the most powerful indication vet of the airline's future ambitions and confidence in the Australian market," he said.

CZ also deployed a new Boeing 787 Dreamliner to Auckland today as part of its ongoing regional expansion plans.

#### SQ, TG, GA revise TTL

**QANTAS** Holidays today advised agents of changes to ticketing time limits implemented by Singapore Airlines, Thai Airways International and Garuda.

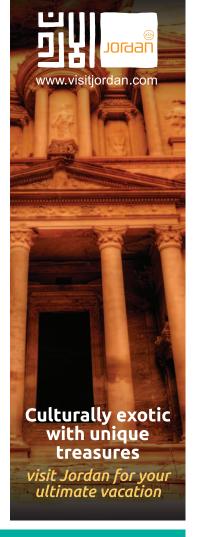
Effective immediately, TTLs for these airlines are based on the exact time the booking was created rather than close of business on the TTL expiry date.

QH says agents should ensure they make payment no later than five business hours prior to TTL expiry to allow ticketing time.

### Globus tour+cruise

**GLOBUS** has released a new **Europe Connections 2014** brochure which pairs Globus tours with river cruises from sister brand Avalon Waterways to create seamlessly connected holiday offerings.

Nine itineraries are on offer across Italy, France, Spain, Britain, Ireland, Switzerland and Eastern Europe, with launch savings of \$750 per couple available to 31 Dec - more brochures on page 7.



#### Nine pages of news

Travel Daily today has nine pages of news & photos, a photo page for **Amadeus** plus full pages from: (click)

- AA Appointments
- Travel Trade Recruitment



For more information visit www.qhv.com.au/agents







### **Transitional** Workshops REGISTER NOW!

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Monday 28th October 2013







Today's issue of TD is coming to you from Doha, Qatar where Qatar Airways will this week officially be inducted into the oneworld airline alliance.

**QATAR** Airways is the only major Gulf carrier to join an alliance, having taken just one year to complete its **one**world implementation.

The transition process has been overseen by British Airways, which sponsored QR's induction into the alliance.

Effective from 30 Oct, Qatar Airways will offer full frequent flyer and lounge access reciprocity with other **one**world carriers, while QR is already participating in the **one**world Global Explorer fare.

The Qatar Airways Privilege Club loyalty program has three million members.

The accession of QR to the **one**world alliance adds more than 20 new destinations and five countries to the alliance map.

## Dery defends JTG bonus

JETSET Travelworld Limited chairman Tom Dery has stressed that the performance rights to be granted to the company's ceo Rob Gurney (*TD* Thu) will only be issued if the business achieves a set of key targets which will be of benefit to everyone involved with the business.

A notice for the JTG annual general meeting issued last week detailed an incentive whereby Gurney will receive 2.5 million performance rights, notionally valued at \$1 million, for the period 01 Jul 2013-30 Jun 2015.

The document says the "special grant is intended to align vesting of a core component of Mr Gurney's remuneration with the successful implementation and delivery of the transformation program".

The makeover includes the launch and roll-out of the new 'helloworld' brand, as well as entry into a long-term strategic partnership with US-based online travel agent Orbitz Worldwide.

Dery told *TD* that the company is currently undergoing a significant program of change,

and that the directors had set some "very high" benchmarks for the incentive payment.

"The ceo performance rights are based on hurdles aligned to key performance outcomes," he said.

Dery wasn't able to detail the specific targets which are required for the bonus to be achieved, but said they related to measures which would produce good outcomes for everyone.

"Collectively this will benefit all franchisees and stakeholders," the JTG chairman said.

#### Parramatta upgrade

**NOVOTEL** Sydney Parramatta today unveiled the results of a 12 month multi-million dollar upgrade which followed the property's rebranding from Sebel in Oct 2012.

All 194 guestrooms have been redecorated, with upgraded bathrooms and a fresh new look for the hotel's atrium.

Michael Daviss has been newly appointed as gm of the hotel which offers nine meeting rooms including a pillarless ballroom with seating for up to 550 people.











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Monday 28th October 2013



# Have a (U)gander at this

AUSSIE Africa travel specialist African Ubuntu Safaris is claiming a first for an Australian-based travel company, with the opening of an office in Kampala, Uganda.

MD Cuan McLaren said the office will be an "important touch point for travellers in eastern and central Africa," with peace of mind for passengers having a trusted destination expert just a phone call away.

The new Uganda operation means African Ubuntu Safaris now has offices in Sydney, Johannesburg and Kampala, giving it "the most comprehensive and geographically available service of any Australian-based African safari specialists," McLaren said.

The office in Kampala is being headed up by Diederik Vandenhoeke, who has lived in East and Central Africa most of his life, working as a guide in Southern Africa as well as leading safari companies in Kenya - see africanubuntusafaris.com.au.

#### PR Russian charter

**PHILIPPINE** Airlines has launched a series of A320 flights between Manila and Vladivostok, operating approx every ten days.



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HOW TO ENTER

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- Make sure you book and ticket between 24 October and 8 November 2013
- AUScorporatesales@etihad.ae
  with your PNR and eTicket
  number before 8 November

Winners will be announced on 11 November.

BOOK NOW AND SCORE A GREAT SPOT ON AN ETIHAD AIRWAYS SPORTS FAMIL!



#### **QF Tasman schedule**

**QANTAS** yesterday launched a new schedule for its flights between Australia and New Zealand, with a raft of changes including a retimed dedicated Christchurch to Sydney flight.

QF138 has moved to a 7.30am departure enabling more international connections ex CHC via Sydney, while the return QF139 departs at 6.50pm.

This complements the existing Emirates service, giving a double daily operation scheduled at either end of the day.

QF flights between Auckland and Wellington to Australia have also been retimed to boost onward connections to the Australian domestic network as well as Asia, US, UK and Europe services and reduce the overlap of flights between QF and EK.

Flight numbers have also been amended to simplify bookings.

#### **UA record delay fine**

**UNITED** Airlines has been fined a whopping US\$1.1 million for tarmac delays which occurred at Chicago Airport in Jul 2012.

A total of 13 flights carrying almost 1000 passengers were stuck on the tarmac for more than three hours during severe thunderstorms.

The longest delay was four hours and 17 minutes, and to make matters worse on two of the aircraft, the toilets were inoperable, reports *USA Today*.

As part of the judgement UA will pay the government \$475,000, spend \$440,000 on better equipment to monitor flights on the ground, while the carrier also compensated passengers to the tune of \$185,000.



### Window Seat

**GUESTS** at the new One Eleven "villa sanctuary" in Bali can forget raiding the fridge for miniatures of spirits and meagre packets of chips and chocolates.

Unlike run-of-the-mill resorts, the upmarket property offers a fully stocked 'Maxi Bar' with full sized bottles - and to help use them up, guests can savour a daily cocktail-hour visit from a private mixologist.

Before arrival, guests can also request their preferred brand of champagne, spirits or wine region, with the Maxi Bar featuring Billecart Salmon Brut Reserve and Pol Roger Brut 2000 bubbly which is replenished daily, along with a full stock of freshly squeezed fruit juice, beers and more.

See www.111resorts.com.

**DELTA** Air Lines appears to already be getting into the Christmas spirit, with the release this week of a new holiday-themed safety video.

It looks like travellers may encounter some colourful fellow passengers in the coming months, with the 737-800 video including cameo appearances by such characters as Santa Claus, The Nutcracker, Scrooge and even The Abominable Snowman.

Scrooge is shown as a cranky old man who doesn't want to sit in the exit row, while special incabin alert lights indicate a ban on 're-gifting'.

Click on the logo or see traveldaily.com.au/videos.

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### On yer bike, Mike!

### TRAVELMANAGERS general manager

Michael Gazal will have an early start next Sun 03 Nov, when he plans to ride 90km between Sydney and Wollongong.

The effort is part of the annual MS Society 'The Gong Ride,' with Gazal riding as part of a 15-person team.

The overall fundraising goal is

\$4.5 million, with Gazal personally committed to raising \$10,000 to help provide support and services for people living with Multiple Sclerosis.

Gazal is **pictured** above left in his stylish lycra outfit with fellow 'Gong rider David Newton.

So far, more than \$2 million has been pledged to the cause as part of this year's ride but more is needed - to make a donation to support Gazal's participation in the the ride, **CLICK HERE**.



#### **Emirates to Guinea**

**EMIRATES** today debuted its sixth new destination this year, with the first flights from Dubai to Conakry in the African republic of Guinea.

Situated on Africa's Atlantic coast, Conakry has a population of about 2 million, with the new service linked to EK's existing operations to Dakar.

Conakry is Emirates' 24th destination in Africa.

#### Fijian tourism expo

**TOURISM** Fiji has today released pricing, registration details and event schedules for next year's inaugural Fijian Tourism Expo, which will take place at the Sheraton Convention Centre on Denarau Island from 06-08 May 2014 (**TD** 01 Oct).

Unlike long-running rival Bula Fiji Tourism Expo, FTE will be dedicated to Fijian product and the program is the result of wide consultation with the Fijian industry as well as key offshore trade partners.

FTE will include participation from makers of Fijian products, craft, food and beverages, as well as tourism industry suppliers.

There will be live performances from local musicians, cultural groups and artists, with the schedule also including post-exponetworking events.

The full prospectus is now available for exhibitors and buyers to plan their attendance at www.fijiantourismexpo.com.



Monday 28th Oct 2013

#### **TA South Korea role**

**TOURISM** Australia has today announced the appointment of Scott Walker as its new Country Manager for South Korea.

Walker commences his role in Seoul effective immediately, moving from his previous role with health brand Blackmores where he was also South Korean country manager.

Australian-born Walker is fluent in Korean, having studied, lived and worked in the country for the past seven years.

South Korea is Australia's eighth largest international inbound market, last year comprising \$1.2 billion in visitor spending.

TA's Tourism 2020 strategy estimates the Korean market has up to \$3.4b in potential by 2020.

# SINGAPORE AIRLINES



#### **Ticket Officer (Temporary) - Sydney**

Singapore Airlines Limited is seeking to appoint a Ticket Officer, on a temporary basis of 12 months Parental Leave coverage, in its Sydney Ticket Office.

#### TERMS OF EMPLOYMENT:

This is a non-shiftwork, temporary Full-time position.

#### **HOURS OF DUTY:**

38 hours per week Monday to Friday.

#### JOB SPECIFICATIONS:

Service all aspects of fares, ticketing, refunds, agency quotes and passenger enquiries with an emphasis on customer service.

#### QUALIFICATIONS:

Experienced in Amadeus/ALTEA, Auto-ticketing, fares and ticketing, a polite and pleasant personality with a strong service attitude, a keen attention to detail, the ability to work well as part of a team, and completion of Fares & Ticketing II.

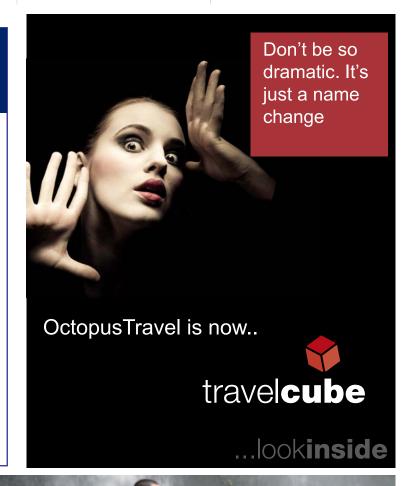
#### SALARY

Starting salary is from AUD\$45,273 per annum (subject to experience)

Written applications with CV to be forwarded to Leanne Rose, Ticket Office Supervisor – Sydney, via email to Leanne\_Rose@singaporeair.com.sg

Applications close Monday, 04 November 2013.

Only suitable candidates will be accorded an interview.





# Asia

NEW Small Group Journeys brochure out now +

FREE launch offer!

TRAVEL INDOCHINA
Share the Experience



Monday 28th Oct 2013

#### Tour The World on TV

**AUSSIE** travel series Tour The World will screen the first episode of its second season beginning tomorrow night at 8pm AEST on digital channel 4ME.

The weekly series interacts with Aussie tour groups visiting the world's most exciting locations.

Among the season's sponsors is Evergreen Tours, Wendy Wu Tours, Antler and Vietnam Airlines.

#### **Enquiry into AS214**

A TWO-DAY investigative hearing into Asiana Airlines flight AA214 which crashed at San Francisco Airport in Jul, killing three pax, will take place from 10 Dec, the US National Transport Safety Bureau has announced.

The NTSB said the hearing will focus on topics such as pilot training and awareness in highly automated aircraft, emergency response and cabin safety.

Only two of the aircraft's eight inflatable slides deployed correctly, with two inflating inside the cabin and needing to be destroyed by crew using axes in order for passengers to evacuate.

### A taste of Asia's World City



of colourful charms at a special industry event held recently at Sydney's Sky Phoenix Restaurant.

Jointly hosted by the Hong Kong Tourism Board and Cathay Pacific, attendees received "A Taste of Hong Kong" in the form of a sumptuous Cantonese dinner.

Attendees also heard about the latest updates on the city and aboard Cathay's inflight service, while a number of great prizes were up for grabs to attendees.

Michelle Zubillago from Media Travel proved to be the evening's lucky winner, taking home two tickets to Hong Kong flying CX.

**HONG** Kong showed off its array

Bimbadgen

WIN A Bimbadgen wine pack

This week, Travel Daily and Esca Bimbadgen are celebrating the 2013 Melbourne Cup by giving away three wine packs, including 2x Sparkling Rose and 2x Sparkling Semillion each.

Isabelle Imperiali from Cathay

the Hong Kong Tourism Board.

Pacific and Belinda Thomas from

This year Esca Bimbadgen pulls out all stops for the ultimate in race-day hospitality, by inviting you to trade the hustle and bustle of the race-track for sweeping wine country views as you enjoy the true spirit of Cup day - Hunter Valley style.

A two course set menu is priced at \$85.00 per person and \$75.00 for Club Bimbadgen Members. Email esca@bimbadgen.com.au to book your spot today!

For your chance to win one of the prizes, email your answer to the question below by COB on Friday to: bimbadgen@traveldaily.com.au.

In 50 words or less, tell us what is your favourite Melbourne Cup moment and why?

# **Destination NSW**

#### **Director, Trade & Industry Development**

- Tourism Trade and Industry Focus
- Senior Executive Role

#### About the Organisation:

Destination NSW is a NSW Government statutory authority with responsibility for devising and implementing strategies to grow the visitor economy to NSW. Our particular focus is on driving tourism and acquiring and developing major sporting and cultural events for Sydney and Regional NSW.

#### About the Role:

- The Director, Trade and Industry Development leads the Trade and Industry Development team providing strategic direction as well as day to day operational management, in regard to the planning, development, implementation, evaluation and reporting on a range of trade and industry development programs and activities to facilitate growth of
- The role has responsibility for a number of areas including trade events and famils programs, industry and product development and advice, industry training, development of trade collateral and information resources, as well as relationship management and sponsorship arrangements with key industry associations and stakeholders.
- As a Director, the role is a key contact for other government agencies assisting with supply-side issues and provides a tourism perspective on potential tourism investment opportunities.

For further information, including the selection criteria, position description and to apply on-line, applicants should go to http://www.jobs.nsw.gov.au and search for Job Reference No:

Inquiries: Anthony Axiom - 02 9931 1484 Email: anthony.axiom@dnsw.com.au Closing Date: 11 November 2013

This position will be subject to the new executive structure and employment arrangements for the NSW public sector. These reforms are expected to be introduced over the next three years. Details of the proposed reforms can be found at the following link: http://www.psc.nsw.gov.au/Sector-Reform/ Public-Sector-Reform.

### Korea growth boom

TRAVEL growth in the Korean market has the potential to occur at a faster rate than Japan & even China, according to new research from travel tech-giant Amadeus.

The research found four major factors as being key to capturing the Korean market, led by cutting edge technology improvements.

Developing both ends of the market, breaking down red-tape barriers, looking at Korea as an FIT leisure traveller market and finding new ways to communicate with customers was also critical.

International departures from Korea have grown by more than 12% annually since 1980, with int'l departures averaging at 25% of the population - one of the fastest growing in the Asia-Pacific.

Escape to Brunei with a side-trip on SQ's Early Bird fares



### Aussies party at Mandarin's 50th



**CELEBRITIES** including English actress Helen Mirren were among a host of attendees at a glamorous 50th anniversary party hosted by the Mandarin Oriental Hong Kong.

The group was celebrating a half century of its flagship property, with several Aussie travel industry staff among those at the party.

Many of Mandarin Oriental's Fan Club members from around the world were invited to take part in the multi-day festivities.

The Aussie party attendees are **pictured** above among Fan Club members, and consisted of Mandarin Oriental Hotel Group regional director of sales for Australia and NZ Peter Hession; Digby Warren and Joe Brown from The Journey Masters; Ian Pryer, Goldman Travel; Julie Poumes, Toorak Travel and Sally Bird from Executive Edge Travel.

#### **DFAT** schoolies advice

A TRAVEL safety page dedicated to schoolies heading overseas in Nov has been launched by DFAT.

The page contains information on how to stay safe and avoid potential risks and focuses on the most popular destinations to be visited by school-leavers including Bali, Fiji, Vanuatu and Thailand.

Topics covered include how to identify drink spiking, water & road safety tips, sexual assault, general travel tips and ways to stay in touch with the latest info.

#### Ryanair cuts bag fees

**IRISH** low-cost carrier Ryanair has unveiled a raft of customer-friendly changes to improve its reputation on customer service.

Among the changes to be rolled out over the next six months will be a cut in fees for reprinting boarding passes for guests who check-in online from €70 to €15.

Guests will be permitted an additional carry-on and to correct minor booking errors within 24 hours of booking at no charge.

The changes are also to help the carrier meet its passenger growth targets, Ryanair bosses have said.

MEANWHILE, the budget carrier has announced plans to launch eight new routes from Ireland's Shannon Airport as soon as the country's air travel tax is scrapped from Apr next year (TD 18 Oct).

Fares have gone on sale for routes between Shannon & Berlin, Faro, Krakow, Munich, Nice, Paris, Warsaw and Fuerteventura as well as a 15th weekly service to London Stansted.

#### UL oneworld join date

**SRILANKAN** Airlines will be formally inducted into the oneworld alliance in the first half of next year, a spokesperson for the airline group has said.

Upgrade works on the carrier's IT platform in preparation for UL's induction are currently underway.



Monday 28th Oct 2013

#### Ski upgrades at Tahoe

MORE than US\$100m in capital infrastructure works will be carried out at Lake Tahoe's range of ski resorts for guests to enjoy during the upcoming 2013-14 winter ski season.

New ski lifts, resort extensions and improvements and base area renovations are all among works to be completed, along with increased air access frequencies.

Lake Tahoe says the works will contribute to the region's bid to host the 2026 Winter Olympics.

#### Coffs visitor numbers

A TOTAL of 1.94 million visitors headed to the Coffs Coast in the year ending Jun 2013, staying 3.2 million hotel nights, according to official figures released by Coffs Coast Marketing late last week.

The organisation added that expenditure increased to \$540m over the same period.

"Tourism remains one of the key drivers of the local economy and it is fantastic to see this growth for the Coffs Coast region," Coffs Coast Marketing tourism manager Glenn Caldwell said.



IMPORTANT INFORMATION: ^Baggage allowance, entertainment, drinks and food are included on Qantas and QantasLink operated flights. QantasLink operated flights are numbered QF1400-QF2899. Entertainment may vary between flights. For details on baggage allowances, visit qantas.com/baggage. Qantas Points are not earned on Classic Awards. You must be a member of the Qantas Frequent Flyer program to earn and redeem points. A joining fee may apply. Membership and points are subject to the terms and conditions of the Qantas Frequent Flyer program available at qantas.com/terms. Qantas Airways Limited ABN 16 009 661 901.



Monday 28th Oct 2013

#### **Centara into Khao Lak**

**RENOVATIONS** have been completed at the former Khao Lak Seaview Resort & Spa, north of Phuket, with the property now known as the Centara Seaview Resort Khao Lak, north of Phuket.

Centara Hotels & Resorts signed a management agreement for the 230-room property back in Mar, marking its debut in the region.

#### Praise for student tkt

**VICTORIA** Tourism Industry Council ceo Dianne Smith has praised an idea from the Vic Govt to introduce a discounted public transport ticket for int'l students.

Smith added that multilingual signage & more sellers of the Myki ticket should also be considered to help the state attract students from key international markets.

#### Festival hotel partner

ACCOR has announced it is the official hotel partner of the 2014 Sydney Festival, which will run from 09-26 Jan and consist of 104 events - 21 of which will be free.

The hotel giant will play host to many of the festival's performers and crew and will release a range of accom deals to revellers.

Scheduled highlights of the two-week event will see a return to Sydney of the giant yellow rubber duck which graced Darling Harbour for the festival this year.

#### Scenic charters in Asia

**SCENIC** Tours has launched a new brochure detailing luxury private river cruise charters on the Mekong & Irrawaddy rivers.

Charters will be operated by the 68-pax Mekong Navigator, which will sail from Ho Chi Minh City to Siem Reap in Cambodia.

Also available is the 56-guest Irrawaddy Explorer, which will sail between Mandalay and Prome.

Scenic Enrich and Scenic FreeChoice are available on both.



#### **Brochures of the Week**

WELCOME to Brochures of the Week, *Travel Daily*'s Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.

#### Tempo Holidays - Greece & Turkey 2014



A brand new east-to-west overview tour of Turkey with a free Dubai stopover is one of several new product options in the new guide from Tempo. Earlybird deals on Greek Island cruising packages also features, as do expanded "Taste Of" offerings for islands large and small in the popular region. Travellers wishing to be part of the 100th anniversary of the Gallipoli landings in Apr 2015 can be nearby as Tempo offers inventory

for both pilgrims who secure Anzac Cove access and those who do not.

Abercrombie & Kent - Antarctica & The Arctic 2014 Operated by the luxury cruiser MV Le Boreal, which offers a private balcony for each cabin, A&K's latest explorations of the frozen regions is a trip into some of the world's harshest climates in comfort and luxury. Four themed Antarctic itineraries are offered in the latest season, two of which add a visit to the South Georgia and Falkland Islands as well. In the Great White North, journeys along the high Norwegian coast,

East Greenland and Spitsbergen offer excellent chances to spot wildlife.

#### On The Go Tours - Asia 2014-2015



Guests seeking luxury and comfort in Asia are catered for as much as those seeking a more primal experience, with itineraries available in Vietnam, China, Cambodia, Laos, Burma and South Korea and more. The 2014 season sees an exciting new addition in Thailand as well as jungle experiences in Borneo and the mysterious and isolated lands of North Korea. Strictly limited numbers of tourists are allowed into North Korea annually to see

the mountain ranges, historic temples, monuments & regional attractions.

#### Infinity Holidays - East Coast USA 2014

Fresh from the printers and being distributed now, the latest guide to the US East from Infinity is 12-pages larger than last year with the 62-page travel essential showcasing a wider range of accommodation and day tour activities in New York & New Orleans. A separate section has been added catering to Southern Florida showing off regions including Key West, Hollywood

Beach, Fort Lauderdale and Miami. The excitement of the southern cities of Atlanta, Savannah and Myrtle Beach is also covered in its own section.

#### 50 Degrees North - Summer 2014-2015

The Scandinavian specialist has released an 82-page brochure, with new components including an increase in Norwegian fjord touring options to cater for demand along with new heritage ship cruising around the Lofoten Islands. Cruising has also been expanded in the Baltics. Countries covered in the guide include Greenland, Finland, Sweden, Denmark, Russia, Poland, Mongolia and brand new for this year - Arctic Canada.

# Britain & Ireland

#### Explore Holidays - Britain and Ireland 2014

A massive 200-page coffee table style book has been produced by Explore Holidays for this season featuring many new hotels, day tours & multi-day tour options. City stays and product taking guests off-the-beatentrack is featured to ensure the widest available guide catering to both first-time visitors & returning guests. Featured pages detail everything from small villages through to scenic landscapes, with the guide set to be

distributed to travel agents across Australia from this week.

# ANGHAM

#### SALES CO-ORDINATOR

Taking its name from the historic Langham Hotel in London confirms the commitment of Langham Hospitality Group to operate luxury hotels that offer traditional elegance, contemporary innovation and genuine hospitality.

The Global Sales Office is currently seeking a full-time Sales Co-ordinator located in Sydney. This position is an integral part of a high performing Sales team, and a key contributor to the Langham Hospitality Group's ongoing success.

You will have the opportunity to work with the team and is an exciting opportunity for you to grow your hotel skill set in order to build a career with Langham Hospitality Group, should you be determined and dedicated.

The successful candidate will ideally have experience in a hotel or professional hospitality environment in addition to their strong administration sales experience.

We are looking for the 'right' candidate, who leads by example and thrives on teamwork to ensure growth of the department!

If you think this is the right role for you, apply now! Come join our team!

Applications close 31st October, 2013.

To apply please email Jane Thai, jane.thai@langhamhotels.com

Tower 1, Level 21, Suite 2106, 520 Oxford Street, Bondi Junction NSW 2022 T o2 9389 7373 F o2 9389 3010 langhamhospitalitygroup.com

### Travel Daily First with the news

Monday 28th Oct 2013

**BELOW**: Nik Young of Anywhere Travel was the lucky winner of an iPad at Discover Amadeus Sydney and is presented with his prize by with Jennie Short of Amadeus.



BELOW: Nick Ward of Amadeus presents lan Lockwood of Allways Travel with his prize of a shiny new iPad at The Discover Amadeus event in Melbourne.



BELOW: A captive audience at the Amadeus Lab event in Melbourne.

Amadeus highlights new travel trends to agents MORE than 200 travel agents have taken part in the Discover Amadeus event series across many major cities including Fiji, Gold Coast, Perth, Adelaide, Sydney and Melbourne.

> Attendees have been introduced to major travel trends, how Amadeus Altéa gives agents the edge and new solutions that help agents provide amazing customer service through automatic notification of flight changes and fast, professional branded quotes.

The local product team also introduced a number of exciting up-and-coming solutions that are currently simmering and under development at the Amadeus lab.

The seminar series will next travel to Auckland on 30 Oct, Wellington on 31 Oct and Canberra on 07 Nov.

For more details on events and to RSVP to attend, please visit www.amadeusevents.eventbrite.com.au.

LEFT: Nick Ward and Piers Charters-Wood of Amadeus congratulate Tina Pham from Goodway Travel, who won a new Kindle Fire device at the Discover Amadeus event in Adelaide.





**RIGHT**: Nick Ward of Amadeus presents a shopping voucher to Kate Cook from Rickshaw Travel at the Discover Amadeus event in Adelaide.

**BELOW**: Stuart Broom of Amadeus charming local travel agents at the Discover Amadeus event in Fiji.









**ABOVE**: A delightful group of travel agents turn out to the Discover Amadeus event held recently in Fiji.

LEFT: At the Discover Amadeus event in Sydney, Caron Wilds of Lido was the winner of a shopping voucher, presented with her prize by Emil Cattoir of Amadeus.



LEFT: Ricky Tran from Discount Air Travel Auburn was the lucky winner of a bottle of fine wine at the Discover Amadeus in Sydney and is receiving his prize from Megan Ficarra of Amadeus.

ABOVE: Agents tune in attentively to the wonderful array of solutions both available now and coming soon from Amadeus.



Monday 28th Oct 2013

#### Albatross Italy saving

**DISCOUNTS** of up to \$600 per couple are available via Albatross Tours on an 18-day tour through the Provence, the Cote d'Azur, Tuscany & Umbria regions of Italy.

The itinerary includes multiple night stays in towns including Nice, Lucca and Rome, along with a four-night visit to Avignon.

The itinerary is priced from \$6,949ppts if booked & deposited by 22 Dec - phone 1300 135 015.

#### **Tauck BBC showcase**

**LUXURY** tour operator Tauck has partnered with BBC Earth to enhance the experiential and interactive aspect of its itineraries through the involvement of BBC wildlife film-makers.

A new series of Tauck Earth Journeys will be developed and launched from next year, with BBC input added to existing trips such as developing exclusive films for guests to view on location.

BBC Earth will introduce some of its technologies such as motion activated camera traps, underwater cameras & long-range directional microphones into Tauck itineraries to enhance the guest experience.

### WIN A TRIP FOR TWO TO IRELAND

Throughout October, *Travel Daily* is giving readers the chance to win a fabulous holiday to Ireland, courtesy of Tourism Ireland, Etihad Airways, Avis, Ashling Hotel- Dublin, Manor House Hotels & Irish Country Hotels and the Beech Hill Hotel - Derry-Londonderry.

The prize includes:

- Return economy airfares for 2 people to Dublin flying Etihad Airways;
- 9 nights' accommodation (twin share) including breakfast daily;
- 7 days Avis standard car hire in Ireland (pickup & return to Dublin). Every day Travel Daily will ask a different Ireland-related question – just read the issue and email us your answer. There will be 22 questions in

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic holiday to Ireland.

Email your answers to: irelandcomp@traveldaily.com.au

Plus, two runner ups will receive an 'Ireland goodie pack', including Lonely Planet Ireland guide, Lonely Planet Dublin guide, Lonely Planet Irish Language & Culture guide, Lyndey Milan DVD, neck pillow and post-it notes.



total, which will also be posted on our website.

Q.19: Name the popular cliffs, situated on the West Coast in Co. Clare.







### **NSW** promoting for summer

**NEW** South Wales Tourism Minister George Souris has launched two simultaneous travel campaigns designed to promote Sydney and regional NSW over the coming summer period.

The NSW Govt will invest \$2m in the campaigns, entitled 'Love Every Second' and 'It's ON', with advertising to appear in print and digital media, on outdoor signage and social media channels.

A 40-page colour magazine showcasing Sydney and the city's outer areas will be inserted into 1.9m newspapers across Australia and New Zealand, along with an interactive digital edition with video content which can be downloaded for free from the Apple Newsstand.

A concerted regional focus on bushfire affected parts of the Blue Mountains and helping in the recovery effort through a tourism push will form part of the pitch.

"Support will include ensuring

in the lead up to a busy summer holiday period, that visitors know the regions are 'open for business," the Minister said.

Destination NSW will work with local tourism operators in the area to prioritise help where it is needed most amid reports the fires are costing the region \$2m per day in lost tourist revenues.

"Once again we will have a strong presence in major interstate markets like Melbourne and Brisbane, including outdoor advertising in key CBD locations including the Young and Jackson intersection adjacent to Federation Square, Flinders Street Station in Melbourne, and Brisbane's shopping hub on Queen Street," Destination NSW CEO Sandra Chipchase added.

Early estimates are that the NSW pitch will inject more than \$225 million into the state economy from both domestic and international visitors.

#### **Rocky Horror deals**

ACCOR has signed as the official accom partner of the new Rocky Horror Picture Show stageshow which will open in Brisbane on 10 Jan ahead of a national tour.

Following its Brisbane run, the production, starring Craig McLachlan as Frank N Furter, will move to Perth, Adelaide before concluding in Melbourne.

Special 'Stay and See' packages starting from \$169 per room per night inclusive of overnight accom and an A-Reserve ticket to the show have been released at Accor properties in all cities to be visted by the production - see www.showbiz.com.au for details.

#### **Travelport offers OB**

**BOLIVIAN** flag-carrier Boliviana de Aviación has signed a content share agreement with Travelport, which will see agents connected to the GDS able to access fares, schedules and seat availability.

#### Shanghai Disney store

**DISNEY** will build the world's largest Disney store, consisting of 5,000sq-metres and an outdoor plaza area in Shanghai, with the new outlet set to open in 2015.

The store will feature interactive character sessions from Disney, Pixas and Star Wars and will be the company's first outlet to be opened in mainland China.

#### Tata in the sky by Jun

**CHAIRMAN** Emiritus of India's Tata Group Ratan Tata has met with the country's Civil Aviation Minister, outlining a goal of having its joint venture with Singapore Airlines in the sky by May 2014.

The launch plan comes one day after India's Foreign Investment Promotion Board approved the start-up of the full-service carrier.

MEANWHILE, Tata has said it would be open to the idea of fully privatising Air India should an opportunity present itself.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at Business Manager: Jenny Piper www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769) Travel Daily

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik Email: advertising@traveldaily.com.au Email: accounts@traveldaily.com.au

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Publisher/Managing Editor: Bruce Piper

Editor: Guy Dundas

Assistant Editor: Matt Lennon Contributors: Jenny Piper and Barry Matheson

Email: info@traveldaily.com.au





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### WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL AA

# \*JOBS OF THE WEEK\* CORPORATE OPERATIONS MANAGER X2 PERTH – EXECUTIVE SALARY

These company's have future growth and development on the horizon so don't miss out on joining them on this fabulous journey. As a Manager you will need to possess the required skills and have exceptional knowledge of corporate travel, training and development of staff and client relations. This role allows you to take full management control of these travel offices and the make the operation run smoothly.

# NORTH, SOUTH, EAST AND WEST! NATIONAL OPERATIONS MANAGER SYD & BNE- EXECUTIVE SALARY PACKAGE

Do you have impeccable MANAGEMENT skills within the corporate sector? Have the ability to manage a National team? This company is looking for a senior operations manager who has the capacity to create a solid team working environment while focusing on the development of the department nationally along with ensuring the brand is promoted in line with the company's policy. You will be goal orientated and ambitions and success driven.

#### ROLL UP FOR THE BIGGEST EVENTS CORPORATE EVENTS DIRECTOR SYDNEY – SALARY PACKAGE OTE \$90K+

If your experience lies within conference & incentive program management and you have managed event teams, this is a rare opportunity to join an industry leader. You'll be well versed in the creation and delivery of unique, motivational and exciting events for corporate clients, including incentive groups, conferences and launches.

This is the role everyone wants!

# LOVE RINING THAT BELL? CORPORATE BDM – SME MARKET MEL & SYD–SALARY PACKAGE OTE \$100K+

Do you prefer doing business face to face? Like schmoozing with company MD's instead of pitching travel procurement managers or board of directors? Then it's time to take your strong sales and client relationship skills to this award winning TMC where you will be rewarded for your efforts. Effective leads, supporting co-ordinators and a premium brand name will set you on the road to success.

# OPERATE THIS! CORPORATE CALL CENTRE MANAGER SYDNEY – GENEROUS SALARY \$\$

This award winning Corporate travel management company is looking for an experienced Call Centre Manager with travel experience to oversee their key operations. Key responsibilities will include human resources planning, increasing efficiencies and staff productivity, as well as profitable growth and financial accountability. Essentially you will come from a strong travel management background with leadership and people management skills.

# TECHNICAL GURU WANTED TECHNCAL SYSTEMS ANAYLST SYDNEY – SALARY PACKAGE UP TO \$85K

Our client a leading corporate travel company is looking for a talented Technical Systems Analyst to join their management team. You will be responsible for executing an implementation of new systems and upgrades new and existing clients. Determining new solutions that will provide value to existing clients along with being Primary escalation point to support technical queries from existing customers.

# UP UP AND AWAY! AIR CONTRACTING MANAGER QLD – SALARY PACKAGE OTE \$80K

Unique opportunity to join one of the fastest growing travel companies in the industry! As Air Contracts Manager you will be responsible for sourcing, establishing and maintaining strong supplier relationships with key airline partners, negotiating nett fare and route deals, as well as working with the product and pricing departments. Previous airline contracting experience is a must. Interested? Call usl

# COME PLAY WITH THE BIG GUYS REGIONAL HEAD OF PRODUCT SYDNEY - SALARY PACKAGE UP TO \$100K+

Looking for a challenging new destination to market? This industry leader requires the skills of an adaptable Head of Product. You will be well organised and have the ability to managing a team sourcing for new and unique products to your competitors while being able to develop brochures that stand out from the rest. With your talents you will have a creative flare and an eye for detail.

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www.aaappointments.com

# Finding talent within the Australian Travel Industry

#### **Corporate Travel Manager**

Brisbane CBD - \$60-70K - Ref 837PS1

Are you an experienced Corporate Travel Manager who enjoys handling executive clients? A specialist travel company with VIP clientele is looking for a hands on Corporate Travel Manager to join the team. Working Monday to Friday office hours, you will oversee the day to day running of the office whilst also sharing the 24 hour out of hours client support. This is a fresh challenge within a new established company where you can truly make the role your own!

For more information, please call Peta on (02) 9113 7272 or click APPLY

#### **Retail Travel Consultant**

Sydney - \$Competitive + Commission + Super - Ref 636KF2

Are you looking for a change? Do you want to develop your skills and knowledge to the next level as a Travel Consultant, and earn bonuses at the same time? An excellent opportunity has arisen with this successful and established leisure travel agency based in Sydney for a motivated, positive and experienced consultant to join their team. You will be booking travel experiences from start to finish, as well as providing excellent customer service.

For more information, please call Kate on (02) 9113 7272 or click APPLY

#### **Travel Reservations**

Melbourne - \$40-50K + Commission - Ref 779DB1

Calling all Travel Consultants! Do you love sales? Do you want to sell travel to travel agents at a leading travel company? This fantastic travel company are looking for experienced Travel Consultants to sell worldwide travel. If you have fantastic product knowledge, love delivering exceptional customer service and enjoy making money, then this is the perfect role for you! Seize the opportunity to grow your career in a great place to work. Apply today and see the \$\$\$'s come in! For more information, please call Deborah on (02) 9113 7272 or click APPLY

#### **Travel Consultant**

Adelaide - \$DOE + Super + Incentive - Ref 5036NC1

Would you like to be rewarded with an achievable and highly attractive sales commission as well as excellent basis salary? Can you turn a basic enquiry into a booking quickly and efficiently? A leading travel company in Adelaide, specialising in Luxury Travel, are keen to recruit a Travel Consultant to manage their telephone, e-mail, internet and face-to-face enquires, whilst pro-actively building rapport and turning enquiries into bookings. Excellent package offered!

For more information, please call Natalie on

#### **Travel Consultant**

Sunshine Coast - \$DOE + Commission - Ref 836PS1

One of Australia's most respected travel companies is expanding. If you are already working as a Travel Consultant, have at least 1 years experience using a GDS teamed, and with excellent worldwide destination & product knowledge, then I'd love to hear from you! Exceptional customer service skills are essential for this position within a friendly and supportive team. Educationals and excellent company benefits and progression opportunities are on offered.

For more information, please call Peta on (02) 9113 7272 or click <u>APPLY</u>

#### **Retail Branch Manager**

Sydney - \$Competitive - Ref 0760NC2

This is a dream Retail Travel Branch Manager role! A leading and innovative travel provider is keen to recruit an experienced Retail Branch Manager for their expanding store in Sydney's South West. The role involves training and motivating a team of travel consultants to exceed targets, and establish their retail travel branch. The successful candidate will ideally have previous travel management experience, with the ability to motivate, lead and inspire a team.

For more information, please call Sarah on (02) 9113 7272 or click <u>APPLY</u>

#### **Senior Retail Travel Consultant**

Melbourne - \$Competitive + Commission - Ref 589DB1

Love retail travel? Ready for your next step? A well known international travel agency is looking for a Senior Travel Consultant to join their award winning team! Working with both retail and corporate clients, this position is varied, busy and most importantly fun! If you have a proven track record in sales, experienced on a GDS then apply today! To be successful in this position then you will need to have a passion for travel and a fantastic attitude.

For more information, please call Deborah on (02) 9113 7272 or click <u>APPLY</u>

#### **Adventure Travel Consultant**

Perth - \$DOE + Super + Bonus - Ref 3089NC1

Are you eager to progress in your travel career in the exciting world of adventure travel? If you have a passion for the great outdoors, extreme sports and adventure travel, this well established specialist activity travel company could be just for you! You will be working within a friendly team based in a prime Perth location. We are searching for a Specialist Travel Consultant with a genuine passion for activity and adventure travel to tie in with on going expansion.

For more information, please call Natalie on (02) 9113 7272 or click APPLY



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