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# Travel Daily

First with the news

Monday 9th September 2013

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## Mariani resignation

**AUSTRALIAN** Tourism Export Council managing director Felicia Mariani will step down from her role to focus on furthering her career in the industry, chairman John King has announced.

Mariani took over the reins as ATEC's md three years ago from Matt Hingerty.

King said the organisation and the industry held Mariani in "high regard," and recognised her achievements in developing strong ties with the Government and establishing a range of education, training and industry programs "which are now a central feature of the organisation's membership value."

"Felicia has a sincere commitment to tourism, and has made a huge contribution to both the industry and ATEC through her leadership, passion and vision.

"ATEC and the inbound tourism sector has greatly benefited as a result," he added.

King added the firm would continue developing new and important programs to remain on the path already put in place.

The Board is reviewing the md role and timing of a replacement.

## Trafalgar's future is here

**GLOBAL** managing director of Trafalgar Gavin Tollman says the ongoing transformation of the company has been "nothing short of remarkable," with the "travel insider" repositioning of Trafalgar having created a "whole new genre of travel".

Initiated just three years ago (*TD* 04 Nov 10), Tollman said Trafalgar has reinvented the coach touring sector - so much so that it no longer uses the terminology, instead referring to its product as "guided holidays".

Tollman says this leadership position has led to significant imitation, with Trafalgar having "created a segment that our competitors are focused on.

"We're extremely flattered to see everyone copy us," he said.

And travel agents are also benefiting from the change, with Trafalgar's sales in Australia up a

hefty 28% this year.

There's also been a big jump in repeat passengers as well as travellers booking back-to-back trips, creating strong opportunities for travel agents.

Tollman is currently visiting key partners in Australia, expressing his sincere thanks to those who have captured the vision.

Changes have included the introduction of Trafalgar's 'Be My Guest' experiences, which take travellers behind the scenes of destinations and create truly authentic memories.

The company is about to release its 2014 Europe program, which has more than 52 of these insider moments across 104 itineraries.

Business brought by Be My Guest is also now helping to sustain many small communities.

Its 2014 Trafalgar Europe program will be distributed to agents in the next 10 days.

The operator will also launch a new 'Agent's Guide to Trafalgar' which highlights how its range can provide a strong income stream for agents as the travel industry evolves.

### Eight pages of news

*Travel Daily* today has eight pages of news & photos, plus full pages from: (*click*)

- AA Appointments
- Travel Trade Recruitment

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## Banston promotion

**EMIRATES** National Accounts Manager of two years Bryan Banston (**TD 26 Aug 11**) has been announced as the airline's Vice President, Commercial Operations for Australasia.

He takes the position vacated by Barry Brown, now the Divisional Senior Vice President East for EK.

The position will see Banston responsible for EK's operations in Australia and New Zealand - one of the Gulf carrier's top 3 markets in terms of revenue & pax traffic.

"Our footprint in Australia and New Zealand has gone from strength to strength in recent years with the support of a world-class team of employees on both sides of the Tasman. I hope to continue this strong tradition," Banston said.

## Lindblad Aus bdm

**LINDBLAD** Expeditions has appointed Jeremy Lindblad to the Sydney-based role of Business Development Director - Australia.

The third-generation Lindblad and son of founder & president Sven Lindblad will be responsible for overseeing growth out of the Australia and Pacific region.

## Rail Tickets Calypso move

**JETSET** Travelworld Group's rail division Rail Tickets has switched over from the Axiom booking system to Calypso, effective today.

Qantas Holidays and Viva! Holidays are advising agents the move will affect how rail bookings are now made, paid & managed.

The change-over also sees Rail Tickets standardise its fee structure associated with rail.

Existing bookings will receive a new Calypso invoice & reference number on an updated invoice.

Travel agents can now make online bookings at [railtickets.com.au](http://railtickets.com.au); by phone QH/VH (132 787); via email to [info@railtickets.com.au](mailto:info@railtickets.com.au) for existing bookings or at [bookings@railtickets.com.au](mailto:bookings@railtickets.com.au) for new reservations; or through a new *easyway* link.

New payment methods for

existing, partially paid and new bookings also come into effect today, including Direct Deposit (BSB: 032000/ACC: 652814), eNett (200021) or Smart Money (QHINT), the wholesalers said in a trade memo released on Fri.

The former 'RAIL' bank account, eNett and smart money facilities will cease to operate from 3pm today.

Fully paid and ticketed bookings will remain on the Axiom system.

Additionally, agents will be able to utilise *easyway* to access all rail bookings - and add land content - regardless of which method was used to book services.

Rail sectors will now be charged a \$10 per person fee if created via *easyway* or [railtickets.com.au](http://railtickets.com.au), or a \$55 levy if a booking is created using the reservations team.

Rail commissions remain intact at current levels - more details at [www.bit.ly/railtixcalypso](http://www.bit.ly/railtixcalypso).

## QR/BA FF partnership

**QATAR** Airways & British Airways have launched a new reciprocal frequent flyer partnership, taking immediate effect.

The deal between the **oneworld** member elect and co-founder (BA) provides more travelling options for passengers flying into/out of Australia.

QR's Privilege Club members & British Airways Executive Club members can now earn miles and begin redeeming miles - from 01 Oct - on each other's flights.

"Passengers of both airlines travelling to and from the UK, Africa, Australia and Asia now have more flexibility & frequency when they route trip through Doha," chief exec Akbar Al Baker announced in the UAE yesterday.

The move strengthens the carriers' ties ahead of the expected inauguration of Qatar Airways into the **oneworld** airline alliance, slated to take place before the end of 2013.

## AA to boost LAX-JFK

**AMERICAN** Airlines will add a tenth daily transcontinental flight between New York and Los Angeles from 12 Feb 2014, with the extra service to be operated using a new triple-class Airbus 321 aircraft.

## Bench International - the Africa Experts

NSW / ACT Sales Representative

Bench International, the founder of African holidays in Australia, has a unique opportunity for a highly motivated and energetic Sales Representative in NSW / ACT.

Experience in sales together with first-hand travel knowledge of Africa is a must. The successful candidate will be responsible for managing existing relationships with key travel agents, as well as developing new ones within NSW and the ACT.

Participation at travel shows and consumer nights are some of the aspects of the role.

To apply to join the pride, email your CV to [jobs@benchinternational.com.au](mailto:jobs@benchinternational.com.au) with the position title in the subject header by 16 September 2013.



\*From SYD via LAX. Travel from MEL and BNE is also available with our partner Virgin Australia.

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# Travel Daily

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Monday 9th September 2013



**More comfort**  
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## More Japanese visits for NZ

**A COMMITMENT** by Air New Zealand to double the number of charter services from Japan over the summer months has been lauded by Tourism New Zealand. Japanese tourist arrivals on 29 charter flights (up from 14 last summer) between Dec-Mar are

expected to reach around 6,000. TNZ regional manager Japan & Korea Nick Mudge said the move would capitalise on the continued recovery of the Japanese market. "The quality of the Japanese market has long been important to the New Zealand tourism industry, and this charter program provides a great opportunity to deliver more high value customers from Japan over our peak summer season," he said.

**MEANWHILE**, TNZ is ramping up its presence in emerging markets by developing four translated versions of [newzealand.com](http://newzealand.com).

The new editions include Chile, Mexico, Brazil and Indonesia which have been produced in Spanish, Portuguese and Bahasa Indonesian, and have been established to "communicate clearly with potential travellers in these priority emerging markets."

Their addition boosts TNZ's number of consumer market websites to over 20.

### 50th Accor OSSCV

**THE** Novotel Barossa Valley Resort has become Accor's 50th hotel in Australia to be accredited to the group's Optimum Service Standards for China Visitation (OSSCV) scheme.

The program includes Mandarin speaking staff, translation of hotel welcome kits, business cards, adaptor plugs, breakfast menus, in-room Chinese teas and staff training on cultural practices.

## Tokyo Olympics 2020

**THE** Japan National Tourism Organisation is celebrating Tokyo having been named the winning host city of the summer Olympic and Paralympic Games for 2020, beating Madrid and Istanbul.

JNTO said it was thankful for the "heartfelt support" for the event.

"We are looking forward to welcoming Olympic athletes, teams and spectators from all over the world in 2020," JNTO said.

Organisers are planning to deliver "a gorgeous and fun Olympics", including a 'compact' Games, where 85% of competition facilities will be located within an 8km radius of the athletes village.

Tokyo last hosted the Olympic Games in 1964.

## Etihad doubling KTM

**ETIHAD** Airways says traffic demand on the Kathmandu route has resulted in flight frequency from Abu Dhabi beefed up from seven weekly to a double daily operation, effective 01 Nov.

The new flights - operated by two-class A320s - will build on already strong ties between the UAE and Nepal, Etihad says.

## CTM into top 300

**CORPORATE** Travel Management has moved into the S&P Dow Jones ASX 300 Index, following the regular quarterly review of the indices.

CTM will become part of the ASX 300 Index after the close of trading on 20 Sep 2013.



## Window Seat

**DID** they have an inkling?

Lastminute.com.au was very quick off the mark after Sat night's election result, yesterday kicking off a campaign telling outgoing PM Kevin Rudd that "it's time to take off".

"Lastminute.com.au isn't alone in when it comes to telling Rudd where to go. The only difference - their travel suggestions should prove far more enticing," the firm said.

The Wotif offshoot is also encouraging Australians to cast another vote, this time for the destination that Kev should choose - and once the votes are in, Lastminute says it will offer the former PM a free holiday.

The destination will be announced via social media this Wed, and then it's up to Kevin to get in touch to finalise things.

However there's a bit of fine print - Lastminute has added a quick note for Rudd.

"Only winners fly first class so if you take up our offer you'll have to join the rest of us in economy on this trip.

"Don't worry - it's more fun down the back of the plane!" the company said.



Garuda Indonesia

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\*Must be a Travel Consultant at time of travel to be eligible.



# Spencer's Little Black Dresses



**THE** Spencer Travel team really got into the spirit of "Little Black Dress Day" last Fri 06 Sep, with staff members proudly sporting these stunning LBDs to help raise money for charity.

The outfits were to support Fitted For Work, a unique mainly volunteer-run not-for-profit organisation which provides "interview-appropriate clothing, return-to-work training programs and ongoing mentorship" to thousands of Australian women of all ages and needs.

Since 2005 the Little Black Dress organisation has helped more than 12,500 women experiencing disadvantage to find employment, with 75% of women dressed and mentored by Fitted for Work having secured jobs within three months of their initial consultation.

See [littleblackdressday.com.au](http://littleblackdressday.com.au).

## DOJ doubters grow

**THE** US State of Michigan and Commonwealth of Virginia have joined the civil action taken by the Department of Justice to block the planned merger of US Airways and American Airlines.

They have joined the States of Arizona, Pennsylvania, Florida, Tennessee, Texas and the District of Virginia in a bid to quash the partnership, which they say would "likely substantially lessen competition" (*TD* 14 Aug).

## Double Radisson pts

**RADISSON** Blu Edwardian Hotels in the UK are offering double "look to book" rewards points for agents who register at [looktobook.com/globalbonus](http://looktobook.com/globalbonus).

Points are awarded for GDS bookings under chain code CW, for stays from 12 Sep to 30 Nov.

## Himalaya bike trip

**EXTREME** Bike Tours has rolled out two new expeditions in the Indian state of Sikkim & Bhutan riding aboard Royal Enfield 500cc motorbikes.

The 11-day Sikkim tour operates round-trip from New Delhi and covers 640kms through the small and mountainous state, while the 15-day Bhutan itinerary clocks up 1,500kms, ascending to heights of over 3,750kms.

Trips permit a maximum of 10 bikes and are scheduled to operate on 03 May 2014 and 02 May 2015 or 17 May 2014 and 15 May 2015 respectively.

For further details of the tours see [www.extremebiketours.com](http://www.extremebiketours.com).

## Qantas supp seats

**QANTAS** is advising agents seats are still available on a number of supplementary services on int'l routes during the Dec and Jan holiday period.

Options include the Sydney to Honolulu route on 21 Dec and 04, 11 & 18 Jan, Sydney to Santiago on 20 Dec and 03 & 10 Jan, Perth to Auckland between 06 Dec-31 Jan on Fri and Sat, Sydney and Brisbane to Auckland on 21 Dec, Sydney to Queenstown on 26 & 27 Dec and 02 & 03 Jan and Sydney to Narita on 04 Jan - see [www.qantas.com.au/agents](http://www.qantas.com.au/agents).

## \$150 off Gorilla permit

**BENCH** International is passing on gorilla tracking permit savings of USD\$150 offered by the Uganda Wildlife Authority, cutting low season permits to USD\$350.

The discount applies to new bookings travelling in Nov.

## FCm expands to Oman

**FCm** Travel Solutions has signed a new partner in Oman, lifting the global travel management arm of Flight Centre to 83 countries around the globe, and signalling future expansion in the region.

Travel City LLC in Oman was established in 1989, employs 250 staff and has 36 offices spread across the Sultanate, including seven business travel centres.

## Aircalin Spring sale

**SPECIAL** fares to New Caledonia from Sydney and Brisbane have been released by Airalin when booked in conjunction with land through preferred wholesalers, for travel until 31 Mar.

Fare must be booked by 30 Sep.



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## Night-rider into CHC

**AIR** New Zealand has announced the expansion of its evening Night Rider services into Christchurch Airport, effective from 07 Nov.

The late-night service currently operates between Auckland and Wellington and offers reduced fares for the final Mon-Thu flight of the day between both cities.

Introductory fares on 9:30pm departures from Auckland to CHC and vice-versa are priced from \$39 for Seat-Only, to be operated by a combination of Airbus A320 and Boeing B737 aircraft.

**MEANWHILE**, strong passenger demand on some Air New Zealand regional services has led to an aircraft capacity upgrade.

From Feb, flights to Rotorua from Auckland will be operated by a 50-seat Bombardier Q300 on weekday morning flights.

Conversely, poor demand and high operating costs has led to NZ suspending two loss-making routes in Auckland to Masterton from Feb 2014, as well as the Taupo-Wanganui-Wellington route from Dec this year.

## THAI nose-gear failure

**THAI** Airways International has confirmed up to 14 passengers on a flight that suffered an "incident" at Bangkok Suvarnabhumi Airport on Sun were "slightly injured" and had been taken to hospital for medical treatment.

Flight TG679 from Guangzhou in China to Bangkok experienced a nose gear failure at 11:00pm local time after touch-down, resulting in the Airbus A330-300 skidding off the runway.

The aircraft was carrying 287 passengers and 14 crew, THAI reported via its social networking platforms, including Facebook.

## Going to the chapel...

**ANGSANA** Laguna Phuket has unveiled a new wedding chapel, offering a picturesque setting for a romantic wedding or renewal of vows.

Up to 50 guests can be accommodated in the Thai-style chapel, and as a special touch guests can access the chapel by private vessel if desired.

Wedding packages start at 99,000++ Thai baht including a personal assistant for wedding planning, a room upgrade for the lucky couple, airport transfers, bouquets, a wedding cake, hair and makeup, photographer and more - phone +66 7632 4101.

## New China Southern Perth HQs



**CHINA** Southern's Perth team is shaping up for new business at its new offices in Perth which opened recently at the Fraser Suites complex (**TD** Thu).

The office is taking walk-in enquiries during office hours from 9am-5pm, Mon to Fri at Suite 4, Level 2, 3 De Vlamingh Avenue, East Perth.

## Beachcomber roles

**BEACHCOMBER** Island Resort in Fiji has appointed Lavonne Fremlin and Isimeli Naulumatua as the new "Resort Management Couple".

Fremlin has extensive industry experience, and moves from her former role as sales manager for South Sea Cruises.

The resort has been closed since Feb for reconstruction work following a cyclone (**TD** 21 Dec) and is set to reopen from 01 Nov.

**Pictured** from left are CZ Perth's office staff: Wendy Lu, Jodi Lin, Nik Bebich, Perth GM Alex Zhao, Perth commercial manager Paul Lim, Yolanda Xin, Mandy Miao and Pan Pan.

## US top travel choice

**A SLUMP** in the Australian dollar has had minimal impact on the number of Aussies planning to take a trip to the United States, new Roy Morgan Research shows.

From May to Jun, the US is the top destination which Australians desire to visit in the next two years, accounting for 14.2% of votes, and reaching a new high.

The result is up from 10.4% for the 12 months to Jun 2008.

New Zealand (12.6%) and England (12.3%) were the second & third most desired destinations to holiday, followed by France (8.7%) and Italy (7.9%).

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Days	Flight No.	Depart Dubai	Arrive Stockholm
Daily	EK157	07:15	12:00

[emiratesagents.com/au](http://emiratesagents.com/au)

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\*Emirates will be launching one-stop flights to Kiev from 16th January, 2014



## New Cicada website

**NORTHERN** Territory's luxury Cicada Lodge has unveiled its new website, highlighting details on accom, dining, touring and more. See [www.cicadalodge.com.au](http://www.cicadalodge.com.au).

## New G brox formats

**TOUR** operator G Adventures will implement a new brochure format to its upcoming range, with guides to showcase all tours classified under six travel styles. The six categories will be Polar Expeditions, YOLO (You Only Live Once), Comfort, Local Living, Family and Active. Categories will allow travellers to browse all of the firm's tours catering to their interest, with higher luxury, educational tours for families, adventure activities, youth-oriented and trips to the globe's furthest reaches covered.

## DHL community group

**DARLING** Harbour Live (DHL) is establishing a Community Liaison Group (CLG) to create a platform where aspects of construction of the new Sydney International Convention Centre, including the planned hotel, can be debated and discussed. The CLG will consist of project key stakeholder groups and nominated individuals from the local community. The first planned meeting of the group is scheduled to be held on Wed 02 Oct, from 6pm. More details at [bit.ly/DHLclg](http://bit.ly/DHLclg).

## Creative apple and cash rewards

**PRIZE** winner draws are now underway in Creative Holidays' mega \$20,000 giveaway promo.

Agents making bookings with the wholesaler up to 22 Sept earn entries in the draw for awesome prizes including Apple iPads, MacBook Airs as well as cold hard cash.



**Pictured** above with his new device is James Jang from Where2travel South Yarra, flanked by Sarah Pollard, Adam Baker and Bianca Orsola-Rose from Creative Holidays, while **pictured** left is the first of the weekly winners of \$1,000 cash in Amanda Harrison from Harvey World Travel Chermside with Mark Richards from Creative Holidays.



## New Accor F&B app

**ACCOR** has launched a new food & beverage app for the Asia-Pacific market highlighting the range of products available at hotels participating in its Accor Advantage Plus loyalty program. The Accor Plus app features info on more than 800 restaurants and 700 bars at over 450 hotels in the APAC region, in five languages.

## Guide to wine region

**ADELAIDE'S** McLaren Vale Tourism Association has released a new 60-page visitors guide showcasing the variety of activities and attractions in the region. Along with a print version, the guide is also available as a digital download, featuring details on wineries, leisure activities, dining, arts, culture, heritage & shopping.

## Mudgee on TC map

**TRAVELLERS** Choice has added Mudgee Travel & Cruise to its independent agent network, with the operation having served the local community for 20 years. "Every new member is an important addition to our community and in Mudgee Travel & Cruise we have gained another well-established and highly-respected business," Travellers Choice chief executive officer Christian Hunter said.

## Kings of SiteMinder

**MUNICH-BASED** hotel brand King's Hotels will connect its Property Management System to the SiteMinder Channel Manager online distribution system to further promote its properties globally and help sell inventory.



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# TAA welcomes Tony Abbott

**TOURISM** Accommodation Australia managing director Rodger Powell has lauded last weekend's election of the new Coalition Government, praising its recent tourism-friendly promises.

Last week, promises to repeal the carbon tax, freeze indexation of the Passenger Movement Charge and to add tourism to the jurisdiction of DFAT (**TD** Thu) were welcomed by the industry overall.

"These measures will all benefit the industry in the long-run, but the biggest impediments to performance and job creation within the industry are the rigid work restrictions that have held back the industry for a number of years," Powell said.

He added that several major infrastructure matters had been continuing for too long and were badly affecting the industry.

"We can't afford to ignore the future need for a second airport and a comfortable large-cruise ship terminal in Sydney – both of

which are Federal matters."

New developments in domestic tourism were also now possible in the wake of recent falls by the Australian dollar.

"The Tourism sector has the potential to be a major economic driver of the Australian economy as the mining boom wanes.

Powell concluded by saying he was looking forward to working closely with potentially incoming Tourism Minister Bob Baldwin and placing a higher emphasis on tourism thanks to representation in the new Federal Cabinet.

## NT on football jerseys

**TOURISM** NT will feature as the back-of-shirt major sponsor for A-League side Adelaide United from this season, NT Tourism Minister Matt Conlan announced.

The Territory's marketing slogan "Do the NT" and brologa logo will feature as ground signage at Adelaide's Hindmarsh Stadium, with the team to also play two pre-season games in Alice Springs.

**MEANWHILE**, fellow A-League side Perth Glory has renewed its sponsorship agreement with Europcar for the next two years, remaining as the official hire vehicle supplier for the team.

**FURTHER**, Turkish Airlines has become the latest sponsor carrier for an English Premier League side, signing as the official airline partner for Aston Villa F.C.

## Langham loyal to VS

**FIVE-HUNDRED** frequent flyer miles will be awarded to Virgin Atlantic Flying Club members for stays at The Langham, Langham Place and 88 Xintiandi hotels until 30 Nov, under a new partnership between the organisations.

Additionally, 250 miles can be earned for stays at Eaton Hotels in Toronto, Shanghai & Hong Kong.

## Wu's snow & ice deal

**WENDY** Wu Tours has launched a new three-day package for the 2014 Harbin Ice & Snow Festival in the north-east Chinese city.

Each year, the festival constructs several enormous colourfully lit ice & snow sculptures, a popular tourist attraction to the region.

Deals priced from \$1,990ppts include return air from Beijing & two nights accom - 1300 727 998.

## Emirates dressing up

**PASSENGERS** travelling to Milan between 01 Nov-31 Jan can enjoy between one and three nights free at the Armani Hotel Milano as part of a new promo launched by Emirates.

Free nights are in addition to a booked stay of between two and six consecutive nights, with more information available by email on [reservations.milan@armanihotels.com](mailto:reservations.milan@armanihotels.com) by quoting code "EKAHM2013".

**MEANWHILE**, EK has resumed operation of its triangular service between Dubai, Malta and Tripoli in Libya after civil unrest forced its suspension earlier this year.

## New Vic culture guide

**CULTURAL** Tourism Victoria has launched its 2013-14 guide to the state's cultural tourism attractions.

Launched by State Tourism Minister Louise Asher, the guide includes details on the range of artistic & cultural sites and attractions in city and regional destinations across the state, with 50,000 guides to be issued.



## Brochures of the Week

**WELCOME** to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



### Scenic Tours - Europe & Britain 2014/15

Three new itineraries feature in the latest guide to Europe land touring from Scenic Tours. These include a 9-day French Soiree incl two nights in the Loire Valley, a 12-day Italian Serenade offering a Vatican City tour and two nights in Venice, and a 19-day journey through the Balkans with three nights in Dubrovnik. New tour extensions in Germany's Black Forest, France's Champagne region & in Munich have also been introduced. Groups average 30 people to allow an in-depth experience.



### Tempo Holidays - Dubai & Egypt 2014

Spread across 66 pages is a comprehensive guide to FIT and independent touring options, with product also available in Abu Dhabi, Israel, Lebanon, Jordan and Oman. Some tours include both land and sea components, with a wide range of accommodation also offered. In Dubai, Tempo has increased the range of hotels offering 24-hour check-in. A Middle East guarantee has also been included as a safeguard for pax through nations that may be affected by political or civil activists.



### Hapag Lloyd Cruises - MS Europa 2

The second English-language brochure released by Hapag Lloyd Cruises for its newest fleet addition offers a range of new itineraries in both new and established regions of the world. Cruises will for the first time take place in Western Europe, the Caribbean and South America, as well as a series of short four-day voyages in the North and Baltic Seas, available from Apr 2014 to Apr 2015. The brochure highlights the exquisite luxury available onboard, with high-res photos of ship features and cruise ports.



### Selective Tours - China, Hong Kong & Tibet 2014

Offering itineraries suited to families, couples, seniors and small groups, based on a minimum of 2 people, the range of product in the new Selective Tours guide is extensive. Featured within are details on high end luxury tours, railway trips, overland adventures through mountainous regions & single-day tour selections in both major cities and smaller regional centres. Itineraries can be tailored to suit, such as offering a focus on history, cuisine or more, also with English speaking guides.

## WIN A 1888 HOTEL PACKAGE



This week, *Travel Daily* and **1888 Hotel** is giving you the chance to win a 1888 Hotel Picture Perfect Package\* valued at \$239.

The prize includes: one night for two in a King Room; complimentary 1888 antipasto plate + two glasses of wine; complimentary internet connection & iPad and complimentary breakfast.

1888 Hotel is Sydney's newest hotel and the world's first Instagram hotel. Situated in Pymont, the boutique lodging offers Instagram-friendly walking maps, a 'selfie-space', plus plenty of photo-worthy design features.

For your chance to win, email your answer to the question below by Fri 13th Sep to: [1888comp@traveldaily.com.au](mailto:1888comp@traveldaily.com.au).

**Why do you deserve a getaway at Hotel1888?**

\*Voucher will be valid for 6 months and bookings are subject to availability.





**DONNING** waterproof jackets, beanies and life-vests, this group of Jetset Travelworld Agents were recently treated to a raft of high-

adrenalin activities & experiences in Queenstown, New Zealand.

The trip was sponsored by Skimax, and saw the group enjoy famous attractions such as the Shotover Jet, as well as some time on skis and snowboards catching the final throes of the 2013 winter season.

**Pictured** above in the back row from left is Tina Lazell, Maverick Travel; Karen Miller, Sanford Travel & Tim Hannah, Snowscene.

Middle row: Connie Mandanici, Dream Travel Experts; Candice Holt, Travelscene Toorak; Lissolette Hennequin-Schmalz, HWT Narrewarren and Blossom Huggins from HWT Lithgow.

Front row: Amy Lee Hart, HWT Robina & Jenny Coros of Skimax.

### Thai court for tourists

**AUTHORITIES** in Thailand have taken a step to encourage tourists the country is still safe after a recent rise in crime against foreign visitors - establishing a court of law designed for hearing complaints made by tourists.

The first facility will open this week in Pattaya, operating from 4:30pm to 8:30pm, to respond to problems concerning crimes, conflicts, road accidents or scams, with interpreters also available.

More courts are being planned for other tourist heavy cities and towns including Bangkok, Phuket, Krabi, Koh Samui and Chiang Mai.

### Another LCC in Japan

**CHINESE** low-cost carrier Spring Airlines has applied to Japanese aviation authorities to start a new low-cost carrier in the country.

The new venture - Spring Airlines Japan - will be partly owned by Japanese investors and is slated to commence from May next year on three high-traffic routes.

### Sofitel hotel for a spy

**ACCOR'S** Sofitel on Collins hotel in Melbourne has signed on as the official accom partner for an upcoming James Bond themed exhibit at the Melbourne Museum.

The property will launch a range of Bond-related stay & see offers.

### Treats for school hols

**CHOCOLATE** making workshops aimed at kids have been launched as a new activity by Nutworks and the Chocolate Factory on the Sunshine Coast for the upcoming Sep school holidays.

Dubbed "Kids Chocolate Hub Sessions", the hour-long sessions allow kids to decorate their own chef hat before designing their own chocolate moulds and deciding on toppings and mix-ins.

Sessions will run at 11am on selected days from 23 Sep-03 Oct, priced from \$21.95pp at the centre, located at Yandina.

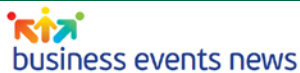
Bookings for chocolate making sessions can be made online at [www.nutworks.com.au](http://www.nutworks.com.au).

## NRL Rd 26 Winner

### CONGRATULATIONS Nitaya Ruckitana

from Thai Airways

Nitaya is the top point scorer for Round 26 of *Travel Daily's* NRL industry footy tipping competition, and has won a double pass to Event Cinemas, courtesy of *Business Events News*.



### Major Prize Sponsors

**1st Prize:** 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



**2nd Prize:** 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu



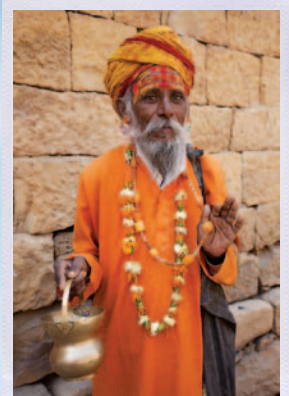
## WIN A COSMOS INDIA TOUR FOR TWO

During September, *Travel Daily* is giving one lucky travel consultant reader and their travelling companion the chance to win a 7-day Golden Triangle **Cosmos** India tour, valued at up to \$5000 per couple.

The winning agent will enjoy:

- A 7-day Golden Triangle India tour taking in Delhi, Jaipur & Agra
- Return economy airfares from major Australian gateway cities
- Breakfast included daily
- Pre-paid Gratuities to Tour Director and Driver
- Airport to hotel transfers on first and last day of itinerary only
- Sightseeing with your Tour Director including visits to many attractions

To enter, simply send in a caption that best represents the photo featured above. You can enter as many times as you want.



Week 2

Get creative & email your captions to: [cosmoscomp@traveldaily.com.au](mailto:cosmoscomp@traveldaily.com.au)

Plus, a weekly prize of a bottle of Moët & Chandon champagne will be up for grabs for the cleverest caption received each week...so keep an eye out in *Travel Daily* each Tuesday to see if it's you!



**COSMOS**  
Turning travel dreams into reality

Click here for terms & conditions of the competition

*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

**Postal address:** PO Box 1010, Epping, NSW 1710 Australia  
**Street address:** 4/41 Rawson St, Epping NSW 2121 Australia  
**P:** 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

**Advertising and Marketing:** Christie-Lee Lachance, Lisa Martin and Magda Herdzik  
Email: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Business Manager:** Jenny Piper  
Email: [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Part of the Travel Daily group of publications.



**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas

**Assistant Editor:** Matt Lennon  
**Contributors:** Chantel Housler, Jenny Piper and Barry Matheson

Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)



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## WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL AA

### MANAGE THIS!

#### REGIONAL MANAGER CORPORATE SALES SYDNEY – SALARY PACKAGE \$110K+

If you have the passion for sales and love building new relationships your talents will be rewarded here. You'll be joining this global corporate TMC offering a long term career and the real opportunity of progression. With a leading brand behind you, you'll be able to take aim at an amazing salary package and work with fantastic unique clients. Apply for this role and watch your future career soar.

### EVENTS EVENTS EVENTS!

#### CORPORATE EVENTS DIRECTOR BNE & SYD – SALARY PACKAGE OTE \$90K+

If your experience lies within conference & incentive program management and you have managed event teams, this is a rare opportunity to join an industry leader. You'll be well versed in the creation and delivery of unique, motivational and exciting events for corporate clients, including incentive groups, conferences and launches. This is the role everyone wants!

### RARE OPPORTUNITIES TO BUILD RELATIONSHIPS STRATEGIC CLIENT RELATIONSHIP MGR X 4 SYD, MEL, CBR & ADL – SALARY PACKAGE \$100K+

We're looking for a talented Key Account Manager to join this prestigious corporate TMC. The perfect individual will bring previous experience in a similar role with a focus on retention & growth strategies. But what sets you apart is your creativity and innovative approach to account management. If you're not afraid to look outside the square & work in a pro-active, commercially astute team you'll thrive

### TAKE THE HELM

#### GM LEISURE SYDNEY – EXECUTIVE SALARY

Our client is a leading brand with a clear vision for excellence in client satisfaction and business performance. This outstanding executive opportunity is available now based in Sydney. This position heads up a thriving leisure business that is looking for inspirational leadership and a clear path for future success. Ring for a confidential chat today.

### ARE YOU OPERATIONAL?

#### CORPORATE TRAVEL TEAM LEADER X 2 SYDNEY & MELB - SALARY PACKAGE TO \$88K

This newly created role will see you leading this established team of domestic and international consultants to greater success. You will be in charge of any client queries, ensure work flow is distributed evenly and is taken care of within set KPI times, daily meetings and training. You will also have the ability to put your consulting hat on when needed. Don't miss out on this outstanding opportunity.

### BETTER THAN GATES & JOBS?

#### IMPLEMENTATION / PRODUCT ENGINEER SYD OR MEL - SALARY PACKAGE \$120K PLUS

This brand new role with a unique client can be based in Melbourne or Sydney. We are looking for someone who will assist in pre and post sales of this product that will be widely used by the travel industry, assisting with RFP responses, delivering demonstrations and being heavily involved with the implementation of new clients. You will come from travel technology background with strong systems knowledge.

### LEAD BY EXAMPLE

#### CORPORATE GROUPS TEAM LEADER SYDNEY – SALARY PACKAGE TO \$85K

Take the lead role within a brilliant travel operation, bringing your corporate knowledge and leadership skills. We're looking for someone who can manage workflows, statistics, KPI's and staff appraisals. You'll be a flexible 'can do' leader who is able to lead by example. Your positive approach and knowledge will bring a breath of fresh air in to the team and secure your future.

### LOVE THE THRILL OF THE CHASE ?

#### CORPORATE BDM – SME MARKET MELB & SYD – SALARY PACKAGE OTE \$120K+

Do you prefer doing business face to face? Like schmoozing with company MD's instead of pitching travel procurement managers or board of directors? Then it's time to take your strong sales and client relationship skills to this award winning TMC where you will be rewarded for your efforts. Effective leads, supporting co-ordinators and a premium brand name will set you on the road to success.

## AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825

OR EMAIL YOUR CV TO: [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE

[www.aaappointments.com](http://www.aaappointments.com)





## Finding talent within the Australian Travel Industry

### Cruise Travel Consultant

**Brisbane - \$45-55K + Commission - Ref 0725SJ2**

All Aboard! Cruise into your new career! Do you have good cruise product knowledge and travel sales experience? Have you previously worked to travel sales targets? This fantastic cruise company is looking for an experienced Consultant to join their busy team in Brisbane. Do you have passion for travel to quote and sell all manner of cruises and flights. Come and join this expanding online booking agency based in the CBD as a Cruise Consultant.

**For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)**

### Retail Travel Consultant

**Sydney CBD - \$DOE - Ref 123KF1**

Are you looking for a change? Wanting to develop your skills & knowledge to the next level as a Travel Consultant, and earn bonuses at the same time? An excellent opportunity is available within a successful & established leisure travel agency based in Sydney. You will be a motivated, positive & experienced consultant, who is well travelled, can provide personalised destination knowledge to your customers and have GDS system experience.

**For more information, please call Katie on (02) 9113 7272 or click [APPLY](#)**

### Corporate Travel Consultant

**Melbourne - \$55K + Super - Ref 776DB1**

Are you a professional Corporate Travel Consultant? Do you want to work for a fantastic travel company with great values? Looking for career progression? If so, then this could be the right career move for you! This leading corporate travel company is looking for Consultants with solid experience in booking both domestic and international travel. This is a great opportunity for a savvy Corporate Consultant, who wants to grow with a fabulous company! Apply now!

**For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)**

### Travel Consultant

**Adelaide - \$DOE + Super + Commission - Ref 6021NC3**

Do you have excellent knowledge within the travel industry? Do you thrive in working towards sales targets and earning lots of commission? This is a forward thinking and well respected company, based in Adelaide, are looking for an experienced Travel Consultant with tailor-made knowledge, a passion for travel, a good understanding of fares and exceptional general knowledge of cruise, tours and hotels.

**For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)**

### Corporate Travel Consultant

**Brisbane - \$50-60K + Super + Benefits - Ref 0769SJ1**

To tie in with ongoing success and expansion across the Brisbane corporate travel industry, we are on the look out for a Corporate Travel Consultant to join an independent travel management company in their luxurious offices in Brisbane CBD. We are looking for a team focused and forward thinking Corporate Travel Consultant who can hit the ground running. An excellent opportunity to grow your career with a trusted and very successful TMC.

**For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)**

### Senior Travel Consultant

**Canberra - \$Base + Commission + Super - Ref 789KF1**

This fantastic boutique travel company are looking for a multi-skilled Travel Consultant to join the team. Use your previous skills as a Travel Consultant and develop within your role! This is a great position offering premium travel itineraries and special interest tours. Our client is seeking an experienced, enthusiastic person and someone who is passionate about the travel industry. This is a great opportunity for someone who wants to take ownership of their role.

**For more information, please call Katie on (02) 9113 7272 or click [APPLY](#)**

### South America Travel Specialist

**Melbourne - \$Competitive + Commission - Ref 780DB1**

Have you travelled through Central and South America? Do you want to share your passion? With South America booming, this is your perfect time to earn some \$\$\$ selling the continent. This amazing travel company are looking for an experienced Travel Consultant with GDS experience to sell the dream! You will sell anything from flamboyant Brazil to the ski slopes of Argentina. Don't delay, apply today and become part of this winning team!

**For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)**

### Travel Consultant

**N. Perth - \$50K + Super + Incentives - Ref 399NC2**

A rare and fantastic role for an experienced Travel Consultant who is the complete package! If you can offer amazing customer service, it's time to join the team. If you know your high-end product, love going the extra mile and are completely focused on client satisfaction, this could be your next move within the travel industry. This is a fantastic and stable team who are the top of their league! If you have what it takes to be the complete package - I need to hear from you!

**For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)**



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**online... on mobile... in branch**