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# Travel Daily

First with the news

Tuesday 10th September 2013

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## Mariani to Tourism Vic

**OUTGOING** Australian Tourism Export Council md Felicia Mariani (**TD** yesterday) has been appointed as the new Director of Marketing for Tourism Victoria.

The Victorian tourism authority announced Mariani's move via its Twitter account, posting that TVIC chairman Dr Janine Kirk had appointed the ATEC boss.

Mariani is standing down from her ATEC role "to further her career in the industry," the firm said.

## Carnival hits agent search

**CARNIVAL** Australia has introduced a new "Paid Search Advertising Policy" which bans travel agents from using its brands as keywords in online paid search advertising campaigns.

According to a letter obtained by **TD**, the company says it has been prompted to make the move due to recent changes in Google's AdWords trademark policy - but the effect will be to drive consumer searches directly to Carnival's own websites.

The policy applies to P&O Cruises Australia, Cunard, Carnival Cruise Lines, Princess Cruises and P&O Cruises World Cruising, and the company says it will be "actively monitoring the use of our branded keywords by travel agents."

"In the unlikely event that an agent partner refuses to comply with this policy, we will restrict or suspend access to marketing benefits provided by Carnival Australia, such as the partnership incentive program, select sailings and cruise sales," the company warned in an email last month.

This was followed up with

further threats yesterday, including immediately cutting off access to Carnival's Polar online booking system for a minimum of five business days for any agency found to be in breach of the new policy.

Travel agencies are understood to be furious about the move, which is perceived to be aimed at boosting Carnival's direct to consumer sales.

A comprehensive list of banned keywords has been provided to agents including exact matches to ship names and even generic names such as 'Princess', 'P&O', 'Carnival' and 'Cunard'.

The Google Adwords policy does potentially restrict the use of trademarked terms, but only where the trademark owner files a complaint with Google about its use in AdWords advertisements.

### Another great issue

**Travel Daily** today has eight pages of news & photos, plus full pages from: (**click**)

- AA Appointments
- inPlace Recruitment jobs

## Bali arrivals plateau

**AUSTRALIAN** arrivals to Bali in 2013 have topped out, with the market recording a 15.7% drop in visitors in Jul, compared to the corresponding month last year.

On a cumulative basis between Jan-Jul, Aussie movements were around 460,000 - down 2.1% (or 10,000 less arrivals), according to Bali Discovery Tours.

Across all markets, Bali arrivals for the first seven months of 2013 are up 9.9% - to 1.79 million.

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## Cruise Hols addition

**CRUISE** Holidays has expanded in Australia with a new fully branded store opening on the Queensland Sunshine Coast.

Headed up by industry veteran Darryl Laing, Cruise Holidays Caloundra is the third retail outlet for the brand, joining offices in Brisbane and the Gold Coast.

"We are now actively seeking suitable partners in Sydney and further announcements of new members will be forthcoming very soon," said Cruise Holidays Australia md Les Farrar.

## New ATS Pacific gm

**THE** AOT Group has announced the appointment of ATS Pacific NZ general manager Stuart Neels as ATS Pacific's new Group General Manager, effective 01 Nov.

His appointment is subject to completion of the transaction on 30 Sep from JTG (**TD** 29 Aug), in which AOT will acquire ATS Pacific and Tourism & Transport Fiji.

Neels will move from Auckland to take up the Sydney position.

Former ATS Pacific gm Sue Notley - who has been running ATS Pacific for the past year - is resigning from the role on 30 Nov.

# QR joins oneworld in Oct

**DOHA-BASED** five-star carrier Qatar Airways will become a full member of the **oneworld** airline alliance about a year after being invited to join (**TD** 09 Oct).

Qatar Airways received a green light after successfully passing **oneworld's** "thorough review of its readiness" by sponsor British Airways, some six months faster than it normally takes an airline to be prepared to enter the group.

Its first flights on Wed 30 Oct will offer **oneworld's** full suite of services and benefits, while QR's Privilege Club members will be able to earn & burn Qmiles for awards and earn Qpoints for tier status when flying on other airlines in the alliance, including Qantas and BA (**TD** yesterday).

QR serves 130 destinations in 70 countries and its addition brings more than 20 new destinations and five countries - Ethiopia, Iran, Rwanda, Serbia and Tanzania - to the **oneworld** network.

"More significantly, Qatar Airways will substantially strengthen the alliance's customer offering by providing superior routing alternatives

across many hundreds of city pairs," the group said yesterday.

Privilege Club Platinum members will be recognised with Emerald status in the **oneworld** program, Privilege Club Gold will be equivalent of **oneworld** Sapphire and Privilege Club Silver classed as **oneworld** Ruby status.

Qatar Airways' First & Business Class passengers, as well as top tier Privilege Club members, will be granted access to 550 airport lounges of partners worldwide.

**oneworld** boss Bruce Ashby said QR "will significantly improve connectivity between many of the destinations that are most important" to int'l travellers.

Interestingly, **oneworld** says QR's addition will come "shortly" before the airline moves to its new state-of-the-art home base at Hamad Int'l Airport - the same facility ceo Akbar Al Baker confirmed would now not open until early 2014 (**TD** Fri).

**MEANWHILE**, the alliance has confirmed SriLankan Airlines will be inducted into **oneworld** "early next year", pushed back from its initially planned late-2013 debut.



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**CLICK HERE for further details**

## ICC pitch for travel providers

**THE** International Cricket Council and the Local Organising Committee of the ICC World Cup 2015 are taking submissions from travel management companies to provide services for the event.

The ICC Cricket World Cup 2015 will be jointly hosted in Australia & NZ and will consist of 49 matches played at 14 venues.

A TMC is being sought by the ICC to assist with managing all core tournament domestic travel and accommodation needs for the event which is taking place between 14 Feb-29 Mar 2015.

International travel is excluded from the scope of the services.

“Proposals will be evaluated against specific criteria including experience and capability, ability to deliver services on the ground in Australia and New Zealand, and the range and level of resources applicable to those services,” the ICC Cricket World Cup said.

Applicants need to demonstrate considerable experience & insight into multi-city major events, and have the capacity to manage and allocate bookings held, the managing body added.

Successful respondents will be expected to co-locate in the ICC Cricket World Cup 2015 offices in Melbourne and Wellington ahead of the tournament, and while the level of service required will vary, it is forecast that 24/7 service will be necessary closer to the Cup.

Proposals need to be submitted by 5pm Fri 27 Sep, and a short-list of applicants will be announced in mid-Oct.

View the Request for Proposal document at [www.bit.ly/ICCtmc](http://www.bit.ly/ICCtmc).

### InPlace comp winner

**CONGRATS** to Katie Idziak of Skimax Holidays who was the Fri winner in *TD*'s exclusive InPlace Recruitment mini-comp last week.

Katie won a \$100 prepaid Visa Card for providing her reason as to the benefit of being an InPlace Recruitment temp.

### Germany nights rise

**THE** German National Tourist Office has reported a 3.2% year-on-year increase in international overnight stays for the six months from Jan to Jun 2013.

## IASC warning for VA

**VIRGIN** Australia has received a determination in favour of its allocation of 720 weekly seats on the Indonesian route for five years from the International Air Services Commission.

In making a decision, the IASC said it had “concerns” that there was very little available capacity on the Indonesia route - just 1,972 seats per week from Sydney, Melbourne, Brisbane and Perth - saying both VA and Qantas are “under-utilising their allocated capacity.”

The authority acknowledged that Virgin needed flexibility to respond to growth on the route, however warned that if it did not hand back unutilised capacity, it could be in breach of conditions of the determination.

The new determination takes effect from 11 Aug 2014.

## Pan Pac Per myTime

**FLIGHT** Centre has added the Pan Pacific Perth to its line-up of ‘myTime’ partner properties in Australia, becoming its first hotel on the west-coast.

Guests booking the five-star property will receive exclusive perks including a 20% discount on select spa treatments and 25% off the cost of High Tea on Sat & Sun.

## Mantra out of TCF

**THE** Travel Compensation Fund advises Safari Holidays of Reedy Creek and Mantra Resorts Group of Surfers Paradise in Qld have ceased trading as travel agents.

A Mantra Group spokesperson told *TD* yesterday its licence was held over from the early BreakFree days when the firm operated as a booking agent.

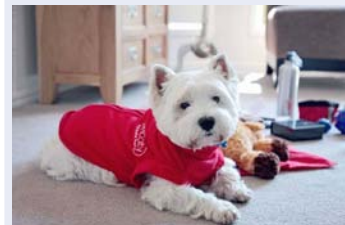


## Window Seat

**VIRGIN** Australia has named the new official Pet Ambassador who will be the mascot of its Velocity Frequent Flyer pet program (*TD* 01 Jul).

Pets can now earn Velocity points, and to celebrate Virgin launched a competition which attracted thousands of entries.

The very cute Pepper the Westie was selected as the winner, and is **pictured** below in her comfy Velocity outfit.



**THE** recent renovation of the Sheraton New York Times Square has led the property to release a very uplifting deal.

The \$180m refurbishment has seen the hotel promote the facelift by rewarding guests who have had their own cosmetic adjustments.

“We are celebrating our hotel’s complete renovation and showing a gorgeous new face to Manhattan,” said general manager Mark Sanders.

A \$50 “Makeover Celebration Credit” is being offered to guests who can prove that they’ve had any “in-office injectable dermal fillers” such as Botox and Restylane.

The deal also applies to those who’ve undergone surgical liposuction or a facelift.

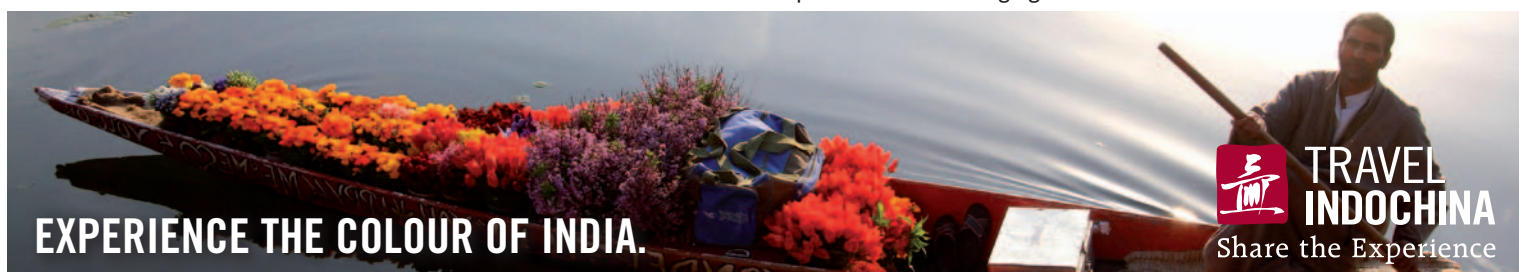
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## Best Best Westerns

**BEST** Western has announced the opening of the Best Western Plus Apollo International Hotel in Charlestown near Newcastle, north of Sydney.

The group has also added the new Best Western Plus HW Boutique Hotel in Port Macquarie, continuing the expansion of the upscale brand in Australia.

There are now 17 Best Western Plus properties here, with more to launch in the coming weeks.

## US Turkey warning

**THE** US State Department has issued a travel warning for Turkey, advising that non-emergency staff and family members at its consulate in Adana in the country's south-eastern area can leave because of "threats against US Government facilities and personnel".

US citizens in Turkey are urged to be alert to the "potential for violence".

## UK promo alliance

**VIRGIN** Atlantic has joined forces with VisitBritain and London & Partners in a new partnership which aims to "entice more Australians to visit Britain".

The alliance has launched with a co-branded marketing campaign 'Flying in the face of ordinary to Britain,' and links VS flights to London with a bonus trip on the carrier's new Little Red domestic offshoot to either Manchester, Edinburgh or Aberdeen.

Virgin Atlantic general manager Australia/NZ Luke Fisher said the carrier set a record on the Kangaroo Route last year, while Aussie spend to the UK is up 52% over the last five years.

"Our passenger numbers travelling through to the UK increased by more than 20,000 people and we saw a marked improvement in our market share to London," he said.

The campaign will include online, print, social media and travel trade media components.

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## China Law may hurt inbound

**TOURISM** Australia has joined Tourism New Zealand in alerting the trade of a new 'China Tourism Law' that is being introduced from 01 Oct 2013.

The law addresses coercive shopping measures, low price & low quality tours, applicable to all tourism operators in China for domestic and international travel.

Article 35 of the new law states travel agencies are prohibited from arranging tourist activities "with unreasonably low prices, or getting illegitimate gains such as rebates by arranging shopping or providing tourism services that require additional payment."

"When organizing and receiving tourists, travel agencies shall not designate specific shopping places, or provide tourism services that require additional payment", however exceptions apply when both sides agree.

If tourists feel they have been deceived or received low quality

purchases, they have the right to a refund or reimbursement.

Based on feedback from agents in China to Tourism Australia, the removal of commissioned shopping activities from itineraries will likely bump up the cost of Australian package tours.

"As a result, there is likely to be an impact on inbound group segment in the short run," TA said, more so in Queensland and New South Wales where commission shopping activities are more widely practiced.

"Over the medium & long-term, the Law has the potential to deliver benefits to Australian tourism industry as quality of experience would improve for Chinese travellers, resulting in higher yield per visitor," TA added.

The China National Tourism Administration has released a full English translation of the China Tourism Law which can be viewed at [www.bit.ly/ChinaTourismLaw](http://www.bit.ly/ChinaTourismLaw).

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| Days  | Flight No. | Depart Dubai    | Arrive Brisbane |
| Daily | EK434      | 10:25           | 06:40           |

[emiratesagents.com/au](http://emiratesagents.com/au)

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Experience Brisbane's first A380 - flying daily from 2nd October.



## TNZ/CZ ink new MoU

**TOURISM** New Zealand has signed a fresh Memorandum of Understanding with China Southern in Guangzhou today to promote NZ tourism in China.

Activities covered under the MoU may cover brand advertising & promotional campaigns, major trade shows, special events, distribution development & more.

TNZ said the intent of the multi-million dollar deal is to implement fully integrated campaigns across multiple channels, encompassing consumer, trade, media & online.

The new agreement is effective from 01 Jul 2013 to 30 Jun 2016.

## Hertz Global Sale

**HERTZ** is extending discounts of up to 33% on rentals in Europe, North & South America, Asia and Africa for bookings collected by 31 Mar, when reserved by 15 Sep.

To obtain the discount, quote the code 'CDP 778700'.

A 20% saving is offered under the Global Sale for rentals in the Americas and Asia Pacific - for more details, see [hertz.com.au](http://hertz.com.au).

## Dubai Best Cities

**DUBAI** has been recognised as one of the world's premier cities for business tourism in the annual Best Cities Alliance audit, for the sixth consecutive year.

The review places Dubai at the forefront of other BCA-affiliated leading citings for Meetings, Incentives, Conferences and Exhibitions such as Vancouver, Chicago, Singapore, Cape Town & Berlin, Dubai Tourism says.

## Cosmos Wk 1 winner

**CONGRATS** to Stuart Barrie of Academy Travel who was chosen as the Week 1 winner in **TD's** exclusive Cosmos competition to win a trip for two to India - **pg 8**.

Stuart's winning photo caption for last week's image was - *"You really bring home the bacon when you book Cosmos Tours."*

He has won a bottle of Moët & Chandon champagne.

## Oaks stay & play deals

**OAKS** Hotels & Resorts has a range of 'stay & play' packages on offer in Brisbane, Adelaide and Broome during the month of Sep.

Packages incorporate the Brisbane Festival, OzAsia Festival in Adelaide and Festival of the Pearl in Broome, with prices starting from \$124 per night.

## Choice way to see Shamwari



**THESE** lucky Travellers Choice agents experienced one of the world's leading game reserves on an exclusive educational hosted by The Africa Safari Co.

Shamwari Game Reserve - located an hour's drive from Port Elizabeth in South Africa's Eastern Cape - is a sanctuary for lions and leopards rescued from circuses & zoos and is also well known as the location for a number of TV series, including the BBC's *Safari School*.

The eight-day educational gave the agents an opportunity to traverse the Garden Route, stay in beautiful Plettenberg Bay and visit Cape Town.

**Pictured** enjoying sundowner

drinks while on a game drive at Shamwari Game Reserve from left are: Lois Kearns, Riverland Travel; Jacqueline Jurovic, Balnarring Travel & Cruise; Maureen Jolliffe, Carine Travel Bug; Maria Vasili, Bay Travel & Cruise; Tracy Walkley, Australind Travel & Cruise; Lynette Bradley, Compass Travel & Cruising and Julian Insall, The Africa Safari Co.

## Intrepid Latin saving

**A 15% discount** is available on select Intrepid Travel South America tours departing prior to 28 Feb, if booked before 30 Sep.

Options include the Buenos Aires to Rio Unplugged itinerary.



## The Australia-wide sale.

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Visit [qantas.com/agents](http://qantas.com/agents) or speak to your Qantas Account Manager.

Sale ends 11:59pm (AEST) 12 September 2013, unless sold out prior. Selected travel dates apply.

IMPORTANT INFORMATION: ^Baggage allowance, entertainment, drinks and food are included on Qantas and QantasLink operated flights. For details on baggage allowances, visit [qantas.com/baggage](http://qantas.com/baggage). You must be a member of the Qantas Frequent Flyer program to earn and redeem points. A joining fee may apply. Membership and points are subject to the terms and conditions of the Qantas Frequent Flyer program available at [qantas.com/terms](http://qantas.com/terms). Qantas Airways Limited ABN 16 009 661 901.

## TTNQ cruise showcase

CAIRNS will this week host the 2013 Cruise Down Under Conference, beginning tomorrow and running through until Thu.

Tourism Tropical North Queensland ceo Rob Giason said the event was an opportunity to promote the destination's port and cruise facilities to more than 150 delegates including cruise line executives, as well as the recently expanded Trinity Inlet.

More than 100 cruise ship visits are currently scheduled for the Cairns & Great Barrier Reef region in 2014, Giason added.

## Norwegian US ports

EXPANDED service to the USA is on the cards for Norwegian Air Shuttle as it takes delivery of new Boeing 787 Dreamliners, DY said.

The carrier plans to introduce long-haul services to Los Angeles, San Francisco & Orlando, as well as a Copenhagen-New York route.

## TCF terminates four

THE Travel Compensation Fund has terminated four agencies for the non-payment of fees, effective 09 Sep.

The agencies include Duck Travel of Woolloomooloo in NSW; Travelworld Rockingham of Warnbro in WA; Last-Seat.com of Kew East in Vic and 4T Travel of Brahma Lodge in SA.

## Amadeus appoints

GLOBAL travel technology provider Amadeus has announced today a leadership change, with Angel Gallego named as the new President of the Asia Pacific arm.

Gallego will take the reins from David Brett (who has been with Amadeus for 23 years) and has 13 years experience at the company.

The new local president was previously responsible for the growth of Amadeus' business and expanding its leadership position in Western Europe, Middle East & Africa and Latin America.

Senior vice pres. Distribution for Amadeus IT Group, Holger Taubmann said "Angel has proven his passion and drive are second to none, which I am sure will help take Amadeus Asia Pacific to the next level of success."

## &Beyond transfers

AFRICAN safari lodge operator &Beyond is offering free domestic fly drive transfers from Johannesburg via Durban or Richards Bay for stays at its Phinda Mountain Lodge or Phinda Forest Lodge.

The deal is valid for stays of three nights at either lodge through until 31 Dec 2013.

Packages start at \$1917pp for three nights including accom, all meals, house beverages and twice daily game drives - for info see [www.andbeyond.com](http://www.andbeyond.com).

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## EK Wellington fares

EMIRATES has now introduced transTasman fares to Wellington through its pact with Qantas.

Economy fares to Wellington lead in at \$199 one-way out of Sydney or \$679 in Business Class, valid for departures between 24 Sep-10 Dec and 01 Feb-15Aug, when booked by 15 Aug.

Fares to Christchurch and Auckland start at \$194 and \$198 respectively, or \$673 and \$674 in Business Class.

The new QF/EK schedule offers 129 services per week to the NZ hubs of Auckland, Christchurch, Wellington and Queenstown.

See [www.emirates.com/au](http://www.emirates.com/au).

## TBIT for everyone

LOS Angeles Tourism has unveiled ten unique "themed itineraries" for travellers passing through the new Tom Bradley International Terminal at LAX.

The programs highlight some of the huge variety of dining and entertainment options at the terminal, where the retail operations are managed by Australia's Westfield Corporation.

They're available under the themes of 'Families', 'Business Travellers', 'Luxury', 'Health Conscious', 'Solo Travellers', 'Girl's Getaway', 'Foodies', 'Men's Interest', 'Romantic Travellers' and 'Made in LA'.

CLICK HERE for more info.



## Money

WELCOME to Money Talk, TD's Tue feature on what the Australian dollar is doing.

### \$1AUD = US\$0.92

THE potential of possible military intervention in Syria is dominating markets this week, and ongoing unrest in some parts of the Middle East has seen oil prices continue to rise.

The Australian dollar has strengthened slightly in the last few days, after weak jobs data in the US late last week as well as a perceived strengthening in Chinese demand.

It's also expected that the strong majority of the Coalition in last weekend's election will be seen as a positive by financial markets, removing the Australian political uncertainty of the last few years.

Wholesale rates this morning:

|              |            |
|--------------|------------|
| US           | \$0.920    |
| UK           | £0.586     |
| NZ           | \$1.142    |
| Euro         | €0.694     |
| Japan        | ¥91.62     |
| Singapore    | \$1.162    |
| China        | ¥5.429     |
| South Africa | R9.082     |
| Canada       | \$0.950    |
| Crude oil    | US\$109.52 |

## Virgin Dancing deal

VIRGIN Australia has today become a Major Sponsor of the Sydney Dance Company.

The new agreement will support the dance company's domestic travel including Sydney, Canberra, Melbourne, Perth & Gold Coast.



### THE UNIQUE TOURISM COLLECTION IS LOOKING FOR A PART TIME SALES REPRESENTATIVE

Boutique Tourism Marketing representation company, the Unique Tourism Collection, is looking for a dedicated, dynamic, and motivated sales representative to join our team in Sydney on a part time basis. UTC represents some of the world's most prestigious tourism products.

The successful candidate must be self motivated and highly professional and will be responsible for sales calls, product training, seminars, famil programs, trade shows and roadshows to promote our international client portfolio.

If you have a minimum of 5 years successful experience in sales in the travel industry either retail, corporate or wholesale, have established trade relationships, excellent time management, the ability to multi-task and prioritise, strong written and presentation skills and a good knowledge of one or more of our products or destinations, then this position could be for you!

To apply, please forward your cv and cover letter to [jonica@unique tourism.com](mailto:jonica@unique tourism.com) by Friday 20 September 2013.

Note: Not applicable for multi-reps



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Contact Georgina Byrt at [Georgina@sanfordtravel.com.au](mailto:Georgina@sanfordtravel.com.au)



## TravelLeague party

**TICKETS** are still available to the annual Virgin Australia Christmas TravelLeague Luncheon, organisers say, but are selling out quickly.

The 2013 luncheon will be held at Melbourne's Crown Palladium on 11 Dec from 12:30pm, with more than 600 tickets now sold.

Seats, which can be booked online, are priced from \$132pp if paid by credit card, with tables of ten also able to be booked online, including all food and drink, entertainment & after-party entry.

For more information, visit [www.christmastravelleague.com](http://www.christmastravelleague.com).

## Citroen pre-earlybirds

**NINE** rental days on European Citroen car lease days will be free of charge if booked by 30 Sep under a new globalCARS special.

Rentals start from \$27.80 per day depending on the length of the lease, with three further days available to repeat customers.

## Get Extra at Universal

**POPULAR** US entertainment TV show *Extra* will soon move its production to Universal Studios Hollywood, with daily episodes to be filmed with a live audience.

The program airs on Channel 9 in Australia.

## Win a room at Rydges

**RYDGES** Hotels & Resorts has this week launched a Book to Win promo at its Sydney hotels, where one in five prepaid bookings made until 08 Oct for stays before 31 Oct can be won back instantly.

## UA LAX upgrade plan

**UNITED** Airlines has announced it plans to rebuild its terminals at Los Angeles International Airport.

Using money from Federal Govt grants and city investment grants, UA plans to refurbish its three terminals and develop a massive 29,000sq-ft premium lounge.

Tuesday 10th Sep 2013

**Travel Daily**  
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**HOSTED** to a famil with a difference, some of Australia's top selling Club Med agents were treated to a luxury all-inclusive tour of the south of France and the Indian Ocean island paradise of Mauritius.

The famil was also supported by Air Mauritius, who provided air seats for the group.

Soaking up the European summer, the group explored the opulent surroundings of Monaco, Nice and Cannes, hoping to spot a celebrity or two enjoying themselves on water or land.

One of the highlights of their time in France was motoring around some of the local villages in a fleet of buggies, checking out some of the countryside scenery from the 2013 Tour de France.

While in France, the group hung their hats at Club Med Opio for a few nights, with Club Med Albion in Mauritius also providing some all-inclusive luxury accom during their stop on the island.

In Mauritius, the group went on a pulse-racing walk with the lions, hosted by Safari Adventures.

The group consisted of Peter

Bodimeade, Phil Hoffmann Travel; Suz Hutchings, BYO Kids; Jodie Underwood, TTFN; Mandy Fancote, HWT Dunsborough; Stacey Familo, HWT Maitland; Josie Imbert, Air Mauritius; Sue Nimmo, Travelworld Floreat; Erin Smith, Club Med; Anna McGinnis, Travelworks; Allan Maher, Magic Travel; Peter Hughes, Travelworld Port Lincoln and Natalie Miller from MTA, some of whom are **pictured** above taking in the view.

## AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury



**WELL** there we have it ladies and gentlemen, the 2013 Federal Election is over and we have a result. A result that will enable the newly elected Australian Government to govern with a majority in the lower house, something that we have not had in the past parliament and something which should bring more progressive and let's hope, swifter outcomes to many of the problems and issues faced by this country.

While there are still a few seats to be confirmed and unlike last time, the result of these few seats will not impact the formation of government by the Coalition, we are still going to have a colourful cross bench. The cross bench as it is referred to, are those elected members of parliament who do not sit on the Government (Coalition) or Opposition (Labor) benches in the House of Representatives.

The Greens candidate who sat with the previous government Adam Bandt has been returned, Bob Katter has been re-elected and Andrew Wilkie, the independent from Tasmania has been returned. So that is three cross benchers. There also remains a contest by Clive Palmer of the Palmer United Party and Cathy McGowan an independent in the Victorian seat previously held by Sophie Mirabella (Liberal).

So after all that, it looks like there are two seats in real question and the votes will come down to every last piece of paper lodged by voters in those seats.

The good thing for the country is that in the end, these results will not have a material impact on the ability of Tony Abbott to form a government and be the Prime Minister. Indeed he can and to all accounts has already commenced getting on with the job of governing.

You will recall after the 2010 Federal Election, this was not the case and it took some considerable time before Julia Gillard was able to settle agreements to form a government, a minority government as it was.

So the 44th Parliament of Australia will be sworn in over the course of the next few days and as a country we now have a fresh start, some new faces and of course a new Prime Minister in Tony Abbott.

Last week, AFTA welcomed the tourism policy announced prior to the election by the Coalition. It is now our job as an industry to ensure that the new government delivers on these promises and improves the country for the good of the travel industry. Let's hope that's what they do. Like me, I am sure you will all be glad that this election is over.



## WIN A 1888 HOTEL PACKAGE



This week, **Travel Daily** and **1888 Hotel** is giving you the chance to win a 1888 Hotel Picture Perfect Package\* valued at \$239.

The prize includes: one night for two in a King Room; complimentary 1888 antipasto plate + two glasses of wine; complimentary internet connection & iPad and complimentary breakfast.

1888 Hotel is Sydney's newest hotel and the world's first Instagram hotel. Situated in Pymont, the boutique lodging offers Instagram-friendly walking maps, a 'selfie-space', plus plenty of photo-worthy design features.

For your chance to win, email your answer to the question below by Fri 13th Sep to: [1888comp@traveldaily.com.au](mailto:1888comp@traveldaily.com.au).

Why do you deserve a getaway at Hotel1888?

\*Voucher will be valid for 6 months and bookings are subject to availability.



**SQ/VA RTW brochure**

SINGAPORE Airlines and Virgin Australia have released a special brochure covering their Round the World and Circle Pacific fares - **CLICK HERE** to download.

**CATO meets in Brisbane**



**THE** Council of Australian Tour Operators held its annual Brisbane get together at Aria Restaurant last week.

The event included a presentation from AFTA gm of accreditation Gary O’Riordan, who outlined the new scheme which officially comes into effect on 01 Jul 2014.

CATO gm Peter Baily said the organisation had been working closely with AFTA on the scheme, and members were pleased to have the opportunity to ask questions.

A new CATO member, Indian specialist Touch of Spirit Tours was also inducted at the meeting.

**Pictured** above are Adventure World executive gm Andrew Mulholland; CATO chairman Rod Eather from Beachcomber Tours; AFTA gm accreditation Gary O’Riordan; and CATO gm Peter Baily.

And inset are Nicky Gore, Beachcomber Tours and Simone Barnett of Pinpoint Travel Group.



**YVR auto passports**

**VANCOUVER** Airport in Canada has expanded a new Automated Passport Control system, which is now available to Canadian passport holders departing from YVR and travelling to the US.

Developed by Vancouver Airport Authority in partnership with US Customs and Border Protection, the system launched in May for US passport holders, and has now been expanded to Canadians.

The system enables eligible passengers to clear US Customs more efficiently - and the YVR airport authority has also provided the technology to a number of other airports including Chicago O’Hare, Montreal-Trudeau and for Delta Air Lines’ new T4 at New York JFK.

**WIN A COSMOS INDIA TOUR FOR TWO**

During September, *Travel Daily* is giving one lucky travel consultant reader and their travelling companion the chance to win a 7-day Golden Triangle Cosmos India tour, valued at up to \$5000 per couple.

The winning agent will enjoy:

- A 7-day Golden Triangle India tour taking in Delhi, Jaipur & Agra
- Return economy airfares from major Australian gateway cities
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- Pre-paid Gratuities to Tour Director and Driver
- Airport to hotel transfers on first and last day of itinerary only
- Sightseeing with your Tour Director including visits to many attractions

To enter, simply send in a caption that best represents the photo featured above. You can enter as many times as you want.



Week 2

Get creative & email your captions to: [cosmoscomp@traveldaily.com.au](mailto:cosmoscomp@traveldaily.com.au)

Plus, a weekly prize of a bottle of Moët & Chandon champagne will be up for grabs for the cleverest caption received each week...so keep an eye out in *Travel Daily* each Tuesday to see if it’s you!



Click here for terms & conditions of the competition

**Banyan Bintan bargain**

**THE** luxury Banyan Tree Bintan resort has launched a special deal including an extra US\$200 credit per stay for guests who stay two nights or more.

Rates start at US\$450++ per night plus tax and service charge and include daily breakfast, with the on-property credit redeemable at Banyan Tree Bintan’s restaurants, spa and gallery during the same stay.

It’s valid for bookings from now until 21 Dec 2013 and stays until 23 Dec 2013.

Travel industry staff can also stay at the resort for 20% off the Best Available Rate - more info via [victoria.hobbs@banyantree.com](mailto:victoria.hobbs@banyantree.com).

**Cardrona set for sale**

**NEW** Zealand’s Cardrona Alpine Resort is set to change hands after a general meeting of its current owner, ASX-listed Vealls Limited, overwhelmingly voted in favour of its sale.

Earlier this year the company announced a restructure and has been seeking potential buyers for the Cardrona ski resort.

It’s been in negotiations with NZ firm Real Journeys Limited as the preferred bidder, with the company undertaking due diligence on the ski business.

However at this stage, no sale agreement has been reached.

Vealls has owned Cardrona since 01 Jan 1990.

*Travel Daily* is Australia’s leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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We're looking for talented and energetic individuals with big dreams and the appetite to make them a reality! Our roles offer great rewards and unlimited potential. So register today and say au revoir to your mundane workday and bonjour to an exciting new role!

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### **\*NEW\*** CRUISE INTO A NEW CAREER WHOLESALE/RETAIL CRUISE ROLES SYDNEY – SALARY PACKAGE UP TO \$55K

This award winning online cruise wholesaler is looking for a talented consultant to join their friendly team. Work for a family owned company, with lovely offices based in the CBD close to shops and transport. You have the opportunity to book all the fantastic cruises round the world, you will also have the opportunity book a wide range of FIT arrangements. Never a dull moment in this position! Do you have 2 years experience, strong GDS skills and a love of cruising? Apply for this great role today.

### **\*HOT\*** WORK CLOSE TO HOME IN THE WEST RETAIL TRAVEL CONSULTANT SYDNEY – SALARY OTE \$60K +

This national retail company is looking for a driven and passionate consultant to join their award winning team. Work for a company that has an excellent training program and the opportunity for career development. Have the opportunity to book exciting locations and wonderful destinations on a daily basis. With guaranteed educational think of the wonderful places you can visit. Do you have 2 years experience in retail travel, proven sales skills and GDS knowledge? Why wait, apply today!

### WINNING IN THE WEST RETAIL TRAVEL CONSULTANT MELBOURNE (WEST) – SALARY PACKAGE TO \$50K (DOE)

We have a sensational high end leisure consulting role located in the inner western suburbs of Melbourne. Working Monday to Friday, you will be working in a boutique office environment servicing a very high end clientele. Seeking an energetic & motivated self starter who can impress with their round the world knowledge and minimum 3 years consulting experience, this is an opportunity not to be missed. You won't want to miss this exciting role in the West. Call us today to find out more.

### JOIN THE WHOLESALER LEADERS WHOLESALE TRAVEL CONSULTANT MELBOURNE (STH EAST) – SALARY PACKAGE TO \$49k

Everyone wants to work in wholesale! Here is your chance to make the move and work with the industry's best! Our client is seeking a motivated consultant with strong sales ability and exceptional destination knowledge to join their call centre. In addition to sensational bonuses, you will be offered amazing famils & working with a very social and friendly team. Make the move today. Contact AA Appointments today for a confidential chat and never look back. Go on, what are you waiting for?

### STEP INTO WHOLESALE AND BE REWARDED RESERVATIONS CONSULTANT PERTH – SALARY PACKAGE UP TO \$75K+ (OTE)

Here is your chance to work for a leading industry travel brand & be rewarded for all your hard work! In this role you will step away from face to face consulting. A key component of your role is to develop & strengthen relationships with agents calling in & assist them to create complete holiday packages. You will be offered an amazing salary and sensational famils. Minimum 12 month industry experience is essential. Contact AA today & find out how you can score this role with all the benefits!

### AMAZING ACADEMIC'S CORPORATE TRAVEL CONSULTANT PERTH (SOUTH) - SALARY PACKAGE TO \$70K (OTE)

Join one of Australia's most successful travel management companies, with a staff retention rate that some companies can only wish for! This award winning company not only rewards their staff with incentives, they pay the highest salaries in the business. Stop wasting your time on Perth – Sydney flights and come and join this new team. If you have a minimum 2 years international corporate travel consulting experience and are seeking a company that pays you what you're worth, do not go past this winning role.

### TIRED OF THE LONG COMMUTE? SENIOR RETAIL CONSULTANT GOLD COAST– SALARY PACKAGE UP TO \$45K PKG

This exciting position will not last long! Tired of the commute? Throw away the Go Card and work close to home & the family. We are looking for a vibrant, enthusiastic retail travel consultant with 18 months industry experience & strong Galileo GDS skills. On a daily basis you will coordinate all travel arrangements for existing and new clientele. You will receive a top salary, head office support and join a fantastic team in a busy store! Plus much much more! Take back your work/life balance! Apply now!

### SUCCESS AWAITS YOU! RETAIL TRAVEL MANAGER TOWNSVILLE – SALARY PACKAGE UP TO \$60K PKG

Lead your travel team to greater success! Manage and mentor your team of 3 staff in this busy National agency in Townsville. You will be rewarded by receiving a top salary, great benefits and head office support. You will need to be motivated, sales driven & proven management skills and 2 years travel industry experience. On a daily basis you will be responsible for the administration, staff development & your own client portfolio. The sky's the limit with this successful Agency. Apply today!



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Sandra Chiles

## Manager - Retail Travel Agency - Western Subs

- ▶ Salary up to \$70K base + super + incentives + free parking
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- ▶ Support, mentor & lead your team

This small but powerful player within retail travel is seeking an experienced and driven manager to mentor & motivate a team of high performing travel consultants.

This agency is well established, busy and well organised. It has a solid customer base with many repeat clientele.

As the manager of this Sydney agency, you will have input in all areas of the business including consulting, training, quality control, business growth, budgets, marketing and operations.

You will be an innovative thinker and have a good understanding of small business operations including profit and loss.

This company will offer you support and room to grow your ideas whilst enjoying one of the highest salaries in retail travel.

Call or [email](#) Sandra Chiles for more details

## Senior Leisure Consultant - Sydney

- ▶ Leafy North Shore agency
- ▶ WOW - Monday to Friday, Sabre an advantage
- ▶ Salary to \$55K + DOE

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## Corporate Travel Consultant - Melbourne

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- ▶ Monday to Friday hours, transport at door

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Love travel consulting but feeling like you're better at processing the bookings than selling? Then this is a great role for you. A high level attention to detail is required.

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