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# Travel Daily

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**TRAVELMANAGERS**  
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Thursday 12th September 2013

## \$500 MEL-Sabah!

**ROYAL** Brunei Airlines has launched a "Two's Company Sabah Super Sale" offering companion fares of just \$500 return including taxes between Melbourne and Kota Kinabalu.

The special is valid when travelling in groups of two, for sale until 30 Sep and travel through to 30 Nov 2013.

For more information on the deal, see the **front full page** of today's issue of *Travel Daily*.

## Select on Q-Eat extended

**QANTAS** has today announced the availability of its *Select on Q-Eat* dining option to passengers flying in Premium Economy class.

*Select on Q-Eat*, formerly only available to Business class pax on certain routes, allows customers to pre-order their meal between seven days and 12 hours before departure, offering them more menu options including an "online exclusive" meal.

The carrier said *Select on Q-Eat* will be rolled out progressively to all QF international flights offering Premium Economy, starting today with services from Dallas to Australia for flights from 16 Sep.

From 16 Sep (for flights departing 23 Sep) the offering will be available for Premium Economy pax travelling from Los Angeles to Australia, and from October it will extend to Premium Economy on all flights between Australia, London and Dubai.

Qantas executive manager International Customer Experience, Alison Webster, said *Select on Q-Eat* had been very well received by Business class passengers since its introduction last year (*TD* 10 Sep 2012).

From today, *Select on Q-Eat* will also be available (for flights departing 16 Sep) for Business class passengers from Narita, Shanghai, Manila, Bangkok, Jakarta and Honolulu to Australia.

QF said that *Select on Q-Eat* will be extended to international economy pax from late 2013.

The meal options are accessed from the 'Manage Your Booking' section of the Qantas website.

## CA adds Honolulu

**AIR** China is set to introduce three new international destinations, including direct flights from Beijing to Honolulu.

According to GDS displays, the new Hawaii route will debut 21 Jan 2014 operating thrice weekly using an A330-200.

CA is also set to operate thrice weekly B737 Beijing-Chiang Mai services from 07 Nov, as well as twice weekly Beijing-Siem Reap flights effective 01 Dec.

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### Eight pages of news

*Travel Daily* has eight pages of news & photos, a front full page for **Royal Brunei/Sabah**, plus full pages from: (**click**)

- AA Appointments jobs
- Travel Trade Recruitment

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## TTC Euro show rsvps

**THE** Travel Corporation is reminding travel agents there are still spaces available for its 'Experience Europe' trade launch events being held around the country from 16 Sep to 08 Oct.

Representatives from Trafalgar, Contiki, Insight Vacations, Uniworld and Busabout will be in attendance, sharing product updates and answering queries about their 2014 programs.

A total of 39 events are being held in capital and regional cities.

RSVPs for this year's shows are so far up 30% on those in 2012.

Agents wishing to attend need to email their details & name of the venue and date of the show to: [rsvp.travelcorporation.com.au](mailto:rsvp.travelcorporation.com.au)

## PER Int'l arrival rejig

**PERTH** Airport says pax returning from abroad will encounter a new walk through & much larger inbound duty free store on Level 1 from late Oct, as phases of the facility's redevelopment begin to be unfurled to the public.

Enhancements also include an expanded inbound Passport Control area on Level 1, which is twice the size of the current zone.

## Broome & Kimberley deal

**TRAVEL** Associates Australia has announced that Broome Travel Solutions has purchased a third of its Perth based operation.

The move will see Broome & The Kimberley Holidays become an operating division of Travel Associates, with the wholesaler's md Bernard Whewell becoming a director of the agency group.

"We are very pleased that this important step in achieving our company's vision to expand our operations into Perth has now been completed," Whewell said.

"In partnering with Travel Associates Australia, we acknowledge the strength in aligning two established Western Australian brands, and recognise the depth of experience which exists within the combined group," he said.

Broome & The Kimberley Holidays will continue to operate as a standalone brand, and effective from 20 Sep will operate from the Wembley offices of Travel Associates Australia.

All existing staff will be retained, with the team expected to expand further next month.

Travel Associates directors Russell Brown and Lance Bracken welcomed Whewell to the board.

"Broome & The Kimberley Holidays is a nationally recognised specialist wholesaler and we have enjoyed a strong relationship with Bernard and his team over many years," they said.

As well as creating an opportunity to distribute product more consistently across the Travel Associates agent network, the deal will bring a "high degree of industry experience and acumen" as well as a strategic plan for national expansion.

## Long Island BreakFree

**THE** Mantra Group has acquired the management contract of the 140-room Long Island Resort in the Whitsundays, Queensland.

Joining the network in Oct as its 27th property, the hotel targets the family, couples and wedding markets and will be rebranded as BreakFree Long Island Resort.

Resort owners, Ocean Hotels & Tourism said they were keen to benefit from the well known brand and distribution channels.

## VA Bali re-timings

**VIRGIN** Australia is advising the trade that services between Australia and Denpasar (Bali) will be disrupted between 05 and 09 Oct due to the partial closure of the airport during the upcoming APEC ceo summit (**TD** 03 Jul).

The disruptions include 18 flight cancellations & 12 flight re-timings on 05, 06, 08 & 09 Oct, "so far".

Return services from Adelaide, Melbourne, Port Hedland, Perth, Brisbane & Sydney are impacted.

New flights to Bali have been added ex Melbourne on 06 Oct, and from Bali to Melbourne on 07 Oct and Perth on 09 Oct.

Flight restrictions at Bali Ngurah Rai Airport are in place to allow for VIP private aircraft arrivals and departures during the event.

## Albatross Euro brox

**FOUR** new tours to Croatia, Turkey and southern Italy have been unveiled as part of Albatross Tours' newly released 2014 Europe and Britain brochure.

Among the line-up is a 7-day Spirit of Gallipoli itinerary that offers "the most in-depth ANZAC commemorative touring" - see [www.albatrosstours.com.au](http://www.albatrosstours.com.au).



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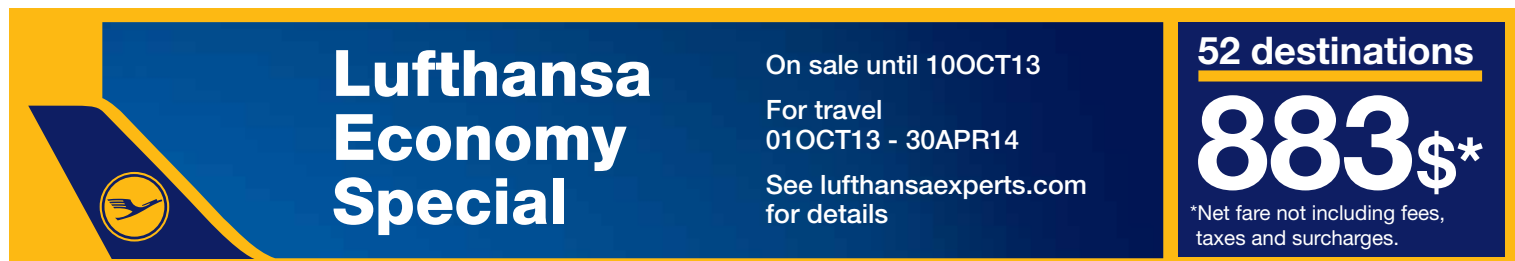
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## TNZ business events push

**TOURISM** New Zealand has launched a new "100% Pure New Zealand - Beyond Convention" campaign along with a revamped business events website.

The move is part of a business events strategy, with collateral combining a focus on NZ's "fantastic landscapes" with direct communication to sectors where NZ can deliver world class expertise and leadership.

"These include marine, aviation, agribusiness, health science, high value foods and earth sciences," said TNZ International Business Events Manager, Bjoern Spreitzer.

He said the campaign is focused on reaching associations, conference organisers and corporate decision makers in key

markets including the USA, China, South Asia and Australia.

"It delivers the message that an event in New Zealand goes far beyond the usual," he added.

More information on the initiative in tomorrow's **Business Events News** - sign up free at [www.businesseventsnews.com.au](http://www.businesseventsnews.com.au).

### APT Kimberley on TV

**COVERAGE** of APT'S Kimberley Wilderness Adventures' Air Safari product will be aired on Network Ten's *The Living Room* this week.

Co-host Dr Chris Brown spent two nights at the company's Bungle Bungle Wilderness Camp and explored Echidna Chasm, Piccainny Creek, Cathedral Gorge, the iconic Horizontal Falls & more.

*The Living Room* episode airs on TEN at 7:30pm 13 Sep.

### TIME silent auction

**THE** Travel Industry Mentor Experience has announced a silent auction on its website at [travelindustrymentor.com.au](http://travelindustrymentor.com.au) to help raise funds for the group.

Starting from 01 Oct, bids will be welcomed for a range of items including travel, technology and business development sessions donated by travel and tourism principals and suppliers.

The auction will run for a month, with the successful bidders announced at the TIME networking function on 26 Nov.

### AIME buyers wanted

**APPLICATIONS** are now being taken for the AIME 2014 Hosted Buyer program, with the show's organisers lifting the target for domestic buyers by 25%.

The program offers a personalised diary of pre-scheduled appointments for business events industry professionals to meet with preferred exhibitors, and includes flights, accommodation, pre and post touring options and professional education sessions.

Exhibition director Jacqui Timmins said Hosted Buyers should register early to make the most of the VIP benefits on offer, particularly the touring options.

To be considered for the Hosted Buyer program, applicants should be responsible for planning, organising or influencing decisions around corporate meetings and events, business and incentive travel, conferences, exhibitions or association meetings.

AIME is taking place in Melbourne 18-19 Feb 2014 - more info at [www.aime.com.au](http://www.aime.com.au).

### Opera House lottery

**THE** NSW government has announced a one month reprise of the iconic Opera House Lottery after a 27 year hiatus.

Lotto draws during Nov 2013 will promote the venue, with funds raised helping to support 40th birthday celebrations and a new Welcome Centre.



## Window Seat

**VISITOR** numbers have soared this week in the UK village of Ramsbottom, which has hosted the World Black Pudding Throwing Championships.

Believe it or not, the event has a proud heritage, with the first recorded result dating back to 1839 - and it's thought to have originated during the War of the Roses when the houses of York and Lancaster conducted food fights when they ran out of ammunition.

The competition involves hurling blood sausages at a giant pile of Yorkshire puddings, and this year's winner was 44-year-old Huseyin Ozluk.

**AUTHORITIES** at Boston's Logan International Airport have apologised after they staged an emergency training exercise on Wed this week - on the twelfth anniversary of the 9/11 terrorist attacks in 2001.

Two of the four commercial jetliners which were hijacked on that day originated at Logan, and both of them were flown into the World Trade Center buildings in New York.

According to the *Boston Herald*, the drill involved "heavy fire and billowing smoke," and led to hundreds of furious comments on the airport's Facebook page.

### Host a Murder!

**TRAVEL** industry organisations wanting to conduct team building activities should consider a Host a Murder event, with a special offer from Peter Eedy of [www.hostamurder.com.au](http://www.hostamurder.com.au) giving an opportunity to win a holiday in Fiji with five friends.

Eedy, who runs Host a Murder parties throughout the year, will run a playoff in Feb next year, where the winners from 2013 events will compete in a group Host a Murder with a prize of a stay at a holiday villa in Fiji.

For details of the prize see [www.goldenpalmsretreat.com](http://www.goldenpalmsretreat.com); for details, phone 0402 299 956.

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## Life's a beach with QVH!



**ABOVE:** Qantas Holidays and Viva! Holidays continue to show off the best of South Australia to travel agents during a series of famils ahead of this weekend's Global Achievers Gala on Sat.

This group are **pictured** on the QHV Kangaroo Island pre-famil where they posed with Australian Sea Lions at Seal Bay for this pic.

From left are Kerrin Baird, HWT Reservoir; Olga Bardis, Bay Travel & Cruise; Luke Mule, Jetset Morley; Sam Harman, Jetset Doncaster East; Amanda Washington, HWT Eastgardens; Craig Mathieson, Travelscene Jan McSweeney; Traci Webber, Travelscene Cranbourne; Sue Harrison, Corporate Travel Management Gold Coast; Brian Skilling, HWT Epping and Kim Hill,

HWT Ashmore.

Kneeling: Michelle Bandura, Jetset Patterson Lakes; Emily Robertson, South Australia Tourism Commission host; Kirby Carter, Travelscene Kadina; Leonie Spencer, Jetset Mandurah; Adam Joseph, Qantas Holidays host; Zaia Bazi, Jetaround Holidays; Anne Hobbs, Travelworld Kununurra and Sue Laybutt, Travelscene Menai Metro.

### Oaks Gladstone debut

**OAKS** Hotels & Resorts says it's on track for completion by Feb of renovation work to the Oaks Grand in Gladstone which will see 144 one-bedroom units added.

Two new restaurants and events space is also being added.

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## TSA to expedite screening

**THE** US Transportation Security Administration has flagged changes to its screening processes, with some travellers automatically selected for the faster PreCheck security lines before they get to the airport.

In a notice published in the US government's *Federal Register*, the TSA says it will base the decisions on a background check, with passengers not having to be enrolled in the TSA PreCheck program to qualify.

"TSA will incorporate random, unpredictable security measures and no individual will be guaranteed expedited screening,"

a spokesman said.

The TSA has also announced the expansion of its PreCheck program from the current 40 airports to 100 (**TD** Fri), with a goal of having 25% of US airline traffic using the system by 31 Dec.

### Angliss scholarships

**WILLIAM** Angliss Institute is offering four NSW scholarships valued at up to \$5,000 each per year for the first time in 2014.

Scholarships are available to domestic students commencing or continuing studies in the field of hospitality.

Meanwhile, the Institute's Sydney campus will be hosting its annual Open Day this Sat 14 Sep, from 10am to 2pm.

### On the Go India 2-4-1

**ON THE** Go Tours has unveiled a 2 for 1 deal on its full range of India Group Tours travelling by Dec 2014, when booked between 09-30 Sep 2013.

Passengers qualify for the offer when they book and pay in full for the same tour that starts and ends in India, at the same time.

The company's India tours range in length from eight to 18 days & visit the Golden Triangle, the Taj Mahal, the Ganges, Goa & Kerala, while staying in 3- & 4-star accom - see [www.onthegotours.com](http://www.onthegotours.com).

### Skyscanner hotel buy

**TRAVEL** search site Skyscanner has fast-tracked plans to enhance its hotel meta-search offering having acquired Barcelona-based company Fogg.

Skyscanner currently has search functions for flights and car rental but this new deal is "a big step towards completing the picture in the space of hotel search," said ceo Gareth Williams.



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**Excite short stays up**

**EXCITE** Holidays is reporting an increase in the number of agents booking shorter stays this year compared to 2012, with trips of three days or less up 68% and those between three and seven days surging 66%.

**DHG Royal addition**

**THE** 100% New Zealand owned & operated Distinction Hotels Group has added the Princes Gate Hotel in Rotorua to its network of properties in the country.

To be rebranded as a Distinction Hotel in the future, management of the 5-star hotel will be handed over to DHG as of 01 Oct 2013.

**AA slams DOJ protest**

**AMR** Corporation, the parent firm of American Airlines, has blasted the Department of Justice (DOJ) for attempting to hijack its proposed merger with US Airways, suggesting the authority is living in a bygone era.

In a submission to the US District Court, AMR said the merger "will increase competition in every meaningful respect," enabling it to compete more effectively with "a multitude of vigorous and dynamic LCCs (low-cost carriers)."

"This transaction, viewed through the lens of the actual US airline industry today, rather than some idealised vision of the past, does not violate the antitrust laws," the carrier said.

AMR said the 'New American' would be better positioned to rival Delta and United, adding the "very large consumer benefits" to be derived through the deal "are not speculative."

**Scenic showcases Latin America**



**THESE** 20 Aussie Scenic Tours travel agents and four staff have just returned from a fabulously colourful 15-day famil through South America.

The trip showcased the best of Buenos Aires - dubbed the 'Paris of South America' in Argentina, the vibrant city of Rio de Janiero in Brazil, Iguazu Falls (**above**) on the border of both countries, as well as the Chilean and Argentinean sides of Patagonia.

Highlights of the trip included a visit to the iconic Christ the

Redeemer statue which overlooks Rio, a full day tour in Los Glaciers National Park where participants cruised close to the mighty Perito Moreno Glaceir.

Other stand-out experiences included getting decked out in stunning Carnivale costumes at the Sambadrome - the exhibition location for the Samba Schools in Brazil (**below**), and an aerial view of the magnificent Iguazu Falls on an optional helicopter tour.

LAN and TAM Airlines supported the trip with flights.



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**&Beyond rates offline**

**LUXURY** travel provider &Beyond says it has taken its web-based rate site offline as it undergoes maintenance ahead of the launch of a new digital platform and travel partner website soon.

**June Mtn ski season**

**MAMMOTH** Mountain Ski Area in California will resume winter operations at June Mountain - 20 miles away - commencing 14 Dec. June has 500 skiable acres for beginners & intermediate skiers.

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## New COMO for Yamu

COMO Hotels & Resorts will open its first Thai resort outside of Bangkok this year when the 106 room & private villa Point Yamu by COMO opens in Nov.

## Aus cleans up at Insight awards

### INSIGHT

Vacations' Australian office continues to set a cracking pace in terms of sales, now firmly established as one of the leading offices for the touring firm, under the leadership of Joost Timmer.

The prowess of the local office was further cemented recently at the Insight Vacations global conference in Dublin, with the local presence named "Best Global Office."

Coming on the back of the strongest year of sales since Insight first opened an Australian office 35 years ago, Insight's state sales manager SA/NT Owen Boyce was recognised for his efforts, claiming the title of "Sales Manager of the Year".

With their awards in hand, Joost



Timmer and Owen Boyce are both pictured above celebrating their collective achievements.

## Routes Asia Kunming

**AIRLINE** and airport networking event organiser Routes will hold its next Routes Asia conference in the Chinese city of Kunming in 2015, the group has announced.

The event will be hosted by Yunnan Airport on 15-17 Mar '15.

## Hamilton Island social success

**HAMILTON** Island achieved a double-whammy this month when it comes to social networking, with its Facebook and Instagram accounts reaching milestones.

The Island's Facebook profile surpassed the 30,000 fans mark and @HamiltonIsland Instagram profile topped 20,000 followers.

Since launching the Ultimate InstaMeet campaign in Oct last year (with events in Nov & Mar), Hamilton Island has stepped up

its social media presence and the numbers are telling.

It's Instagram followers alone have skyrocketed from 269 since the first InstaMeet was announced, generating over 1,300 images and three YouTube documentaries.

HTI says its first InstaMeet was so successful it is now being replicated around the country, including recent gatherings on Victoria's Great Ocean Road and in Tasmania.

Globally, there are more than 500 cities hosting Instameets.

Hamilton Island's senior comms manager Sophie Baker said the social media community's response to its activity has been "very rewarding."

"Social media's a great way to showcase the Island, share unique tourism experiences and demonstrate Hamilton Island and the surrounding region as an aspirational travel destination.

"Being able to share stunning images from advocates of Hamilton Island with this large audience is a very powerful marketing tool for us," Baker said.

## Fiji Airways fares fall

**FII** Airways is running a promo from now until 19 Sep, offering fares to Los Angeles and Honolulu at up to 35% off regular prices.

Economy class return fares from Sydney, Melbourne or Brisbane to Honolulu start from \$799, or \$3,152 in Business class and \$949 & \$4,990 to LAX respectively.

The fares exclude airport taxes, gov't levies & other surcharges, and are valid for travel to 31 May.

Some blackout dates apply during the Sep/Oct and Dec/Jan school holiday periods - more at [www.fijiairways.com](http://www.fijiairways.com).



## Seeking three sales stars passionate about Fiji NSW/QLD/VIC State Managers

Tourism Fiji is looking for suitably qualified and highly motivated candidates to fill three vacancies, one each in Sydney, Brisbane and Melbourne regions as we grow and develop our business in the Australian market. This is a pivotal SALES role suited for those with current industry experience.

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- Promotion of Fiji to the Australian travel industry and consumers at trade shows including assisting in their organisation
- Participate in head office and in-store training activities for retail and wholesaler partners, frontliner conferences and promotional activities.
- Seek new business opportunities to grow incremental visitation to Fiji.
- Promote Fiji in conjunction with key trade partners.
- Manage the promotion and agent engagement of the new Fiji Matai Programme. This includes maintaining and updating the Matai database, information distribution to Matai agents as and when required and organising Matai conferences and famils.
- Collect and evaluate market intelligence as required.
- Identify sales opportunities within the key segments of MICE, special events, weddings and honeymoons, dive and seniors market and all segments identified as having potential for outbound growth to Fiji.

If you are highly motivated, a team player who likes to work autonomously and you want to champion tourism to Fiji we want to hear from you.

Those interested in applying should send their cover letter and resume via email, no later than 19 September 2013 to: Carlah Walton, Regional Director Australia on [cwalton@tourismfijioz.com](mailto:cwalton@tourismfijioz.com) specifying which state you are applying for in the subject line. Only shortlisted candidates will be contacted.



### THE UNIQUE TOURISM COLLECTION IS LOOKING FOR A PART TIME SALES REPRESENTATIVE

Boutique Tourism Marketing representation company, the Unique Tourism Collection, is looking for a dedicated, dynamic, and motivated sales representative to join our team in Sydney on a part time basis. UTC represents some of the world's most prestigious tourism products.

The successful candidate must be self motivated and highly professional and will be responsible for sales calls, product training, seminars, famil programs, trade shows and roadshows to promote our international client portfolio.

If you have a minimum of 5 years successful experience in sales in the travel industry either retail, corporate or wholesale, have established trade relationships, excellent time management, the ability to multi-task and prioritise, strong written and presentation skills and a good knowledge of one or more of our products or destinations, then this position could be for you!

To apply, please forward your cv and cover letter to [jonica@unique tourism.com](mailto:jonica@unique tourism.com) by Friday 20 September 2013.

Note: Not applicable for multi-reps

## Epic Topdeck savings

**TOPDECK** has cut \$549 from its 49-day European Adventure tour for bookings received by 30 Sep.

The itinerary is now priced from \$5,747pp - phone 1300 886 332.

## Trump moves on DC

**PROPERTY** guru Donald Trump is set to convert Washington DC's Old Post Office building, located on Pennsylvania Ave, into a 270-room hotel at a cost of US\$200m.

## Nepal trek discount

**WORLD** Expeditions is offering a 10% earlybird saving on its Nepal treks departing in Jan & Feb when booked before the end of Oct - to book phone 1300 720 000.

## Industry Appointments

**WELCOME** to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at [appointments@traveldaily.com.au](mailto:appointments@traveldaily.com.au).

Commencing this week, **Carlah Walton** has been named as the new Regional Director Australia for **Tourism Fiji**. Walton brings extensive travel industry experience having worked in retail, wholesale and with airlines.

**Globetrotter Corporate Travel** has welcomed **Andrew Howie & Rachela Aristotite** as new Business Development Managers, based in Melbourne.

Stepping into the shoes of Barry Brown, **Bryan Banston** has assumed the duties as Vice President Commercial Operations Australasia for **Emirates**. Banston brings 30 years experience in the airline industry and first joined Emirates two years ago as National Accounts Manager.

Moving from Auckland to Sydney, **ATS Pacific NZ** General Manager **Stuart Neels** will be the company's new Group General Manager upon the successful completion of the company's purchase by The AOT Group.

A new generation of Lindblads has joined the family business **Lindblad Expeditions**, with **Jeremy Lindblad** - son of founder Sven - hired as the new Business Development Director-Australia, based in the Sydney office.

Luxury properties **The Mira Hong Kong** and soon-to-open **Mira Moon** have appointed **Great Southern Outbound** as its representatives in the Australian and New Zealand markets. Based in Sydney, Great Southern Outbound is a new venture formed by **Louise Barker & Angela Pearson**.

**Tim Kelly** has joined the **Territory Discoveries** team as its new Business Development Executive for the NSW and ACT markets.

**Amadeus** has announced **Angel Gallego** as its new President of Amadeus Asia Pacific. Gallego brings 13 years experience with the firm to the role.

Ahead of its reopening following a fire in Apr, **Beachcomber Island Resort Fiji** has named **Lavonne Fremlin** and **Isimeli Naulumatua** as its new resort management couple. The duo will take on Resort/Sales & Marketing and Engineering/Maintenance responsibilities respectively.

Australian national **Rory Campbell** has been named as the new Director of Sales and Marketing at the **Outrigger Laguna Phuket Beach Resort**.

Following the retirement of Steve Bone, **Huntington Beach Marketing and Visitors Bureau** has appointed **Kelly Miller** as its new President and CEO. Miller brings 30 years experience in destination leadership & sales.

**Aileen London** has joined **Association of Corporate Travel Executives (ACTE)** as its new Global Strategic Board Member. London joins Georgie Farmer as another Australasian member on the Global Leadership Board.

**Andrew Hughes** has been promoted to the role of Vice President Asia Pacific Hotel Sourcing for **GTA**. Hughes has held roles with several major hotel brands in the Middle East and Australia incl IHG and Best Western.

Tasked with overseeing strategic positioning, **The Ritz-Carlton Hotel Company** has hired **Edward French** as Chief Sales & Marketing Officer.

**FRHI**, the parent firm of the **Fairmont**, **Raffles** and **Swissotel** hotel brands, has named **Jennifer Fox** as its new President International, taking on the responsibility in addition to remaining President of the Fairmont brand. **Peter French** will remain as President of the Raffles brand; **Meinhard Huck** stays on as the President of the Swissotel brand; **Jeff Senior** joins as FRHI Executive Vice President and Chief Marketing Officer and **Michelle Crosby** takes on the role of Executive Vice President and Chief HR Officer.

## Star shines at Luxperience 2013



**VISITING** VIPs in town for the second annual Luxperience luxury B2B tradeshow were wined and dined during their stay by the show's official sponsor, The Star.

Showcasing its travel and major event hosting capabilities during the three-day show, the integrated resort and entertainment destination also hosted the 300 delegates to a first-class farewell cocktail party at Cherry Bar.

Overlooking the majestic Sydney Harbour, guests enjoyed an inside tour of the facility to see just what the integrated resort can offer.

An opportunity to sample some of the finest cuisine The Star can dish up was also made available via a unique concept of "Dine-A-Round The Star", in which tailored

menus designed exclusively for delegates were put forth at three of the resort's restaurants in Balla Ristorante, BLACK by ezard and Sokyo, which proved very popular.

Some of the delegates attending the glittering farewell gala are **pictured** above creatively positioned in The Star's giant outdoor lettered branding.

### WIN A 1888 HOTEL PACKAGE



This week, **Travel Daily** and **1888 Hotel** is giving you the chance to win a 1888 Hotel Picture Perfect Package\* valued at \$239.

The prize includes: one night for two in a King Room; complimentary 1888 antipasto plate + two glasses of wine; complimentary internet connection & iPad and complimentary breakfast.

1888 Hotel is Sydney's newest hotel and the world's first Instagram hotel. Situated in Pyrmont, the boutique lodging offers Instagram-friendly walking maps, a 'selfie-space', plus plenty of photo-worthy design features.

For your chance to win, email your answer to the question below by Fri 13th Sep to: [1888comp@traveldaily.com.au](mailto:1888comp@traveldaily.com.au).

**Why do you deserve a getaway at Hotel1888?**

\*Voucher will be valid for 6 months and bookings are subject to availability.

## St Regis into Turkey

**STARWOOD** Hotels & Resorts Worldwide has signed a property management deal to debut the group's luxury St Regis brand in the Turkish city of Istanbul.

To be located in the Sisli district on the city's European side, the St Regis Istanbul will consist of 118 rooms and is scheduled to open in the first half of next year.

## VIPs in Port Stephens

**SPECIAL** offers, discounts and local deals are available with a new Visitor VIP Card, launched this week for visitors to Port Stephens, 2.5hrs north of Sydney.

Each card, purchased for \$15, allows visitors to access hundreds of dollars worth of discount and deals for accom, dining and local attractions, valid for multiple visits until 31 Dec next year.

See [www.visitorvipcard.com.au](http://www.visitorvipcard.com.au) for details on new offers added.



## Radisson Blu thanks CTM heads



**EXPRESSING** its gratitude for the support and strong bookings received from the Sydney corporate market, Radisson Blu Edwardian Hotels in London recently treated department heads from Corporate Travel Management to a delightful meal.

Kicking off the evening with a few rounds of pre-dinner drinks at Palmer & Co, the group then moved on to a banquet Chinese dinner at the ritzy Mr Wong.

**Pictured** above around the table from left is client services manager Alison Ani, client value

manager Natasha Brawn, client services manager Ramon Drew, regional client value manager NSW Cameron Kay, client value manager Luke Richetti, client value manager Jonathon Mavin, manager supplier relations Donna Backhouse, client value manager Alana Hoyle, client value manager Amanda Thornton, with the photo taken by Radisson Blu Edwardian Hotels London director of sales Australia Cindy Kam.

## Gogo getting faster

**US INFLIGHT** internet provider Gogo says it will crank up the speed of its wireless internet solution with Next Generation technology coming in 2014.

Dubbed Gogo GTO (Ground to Orbit) the new technology will use satellite for receive-only (transmission to a plane) and Gogo's existing Air to Ground network for the return link.

Gogo says the enhanced product will increase speeds by more than six times current performance levels, delivering over 60Mbps to an aircraft.

The firm will now seek a green light from the Federal Aviation Administration to introduce the planned new service.

Virgin America has been named as the launch customer of the hybrid technology, which will debut in the second half of 2014.

## Jet, Travelpart deal

**TRAVELPART** has extended its content agreement with India's Jet Airways & subsidiary Jet Lite after inking a new multi-year deal.

The pact provides Travelpart-connected agents around the world continued access to both airlines up-to-date route info and published fares.

## New Avani for 'Nam

**AVANI** Hotels & Resorts has introduced a third property to its portfolio, the Avani Quy Nhon Resort & Spa in Vietnam.

The 63-room and suite hotel was previously branded as Life Wellness Resory Quy Nhon, and is accessed via daily flights from Ho Chi Minh City and Hanoi to Quy Nhon Airport.

## China TNQ self-drives

**TOURISM** Tropical North Qld is this week showcasing the region's self-drive touring options to listed Chinese travel company Zhejiang CYTS, which will be filmed for a program to be aired to TV audiences in the country.

The road-trippers are exploring Cairns, the Great Barrier Reef, Atherton Tablelands, Kuranda, Port Douglas and the Daintree.

TTNQ's outgoing ceo Rob Giason said "self-drive travellers will add yet another dimension to this market which is rapidly heading towards its potential of 200,000 Chinese visitors by 2015."

Filmed footage of the area will be promoted on Hangzhou TV.

Thursday 12th Sep 2013

## GOL mileage rejigged

**GOL** Linhas Aereas Inteligentes is introducing a new mileage accrual model for domestic and international flights from 10 Oct.

Changes will see the calculation for domestic miles move from the current distance flown to price per ticket, excluding promo fares.

International miles will continue to be based on distance, ranging from 1,000 miles within South America & up to 5,000 to the US.

## WIN A COSMOS INDIA TOUR FOR TWO

During September, *Travel Daily* is giving one lucky travel consultant reader and their travelling companion the chance to win a 7-day Golden Triangle *Cosmos* India tour, valued at up to \$5000 per couple.

The winning agent will enjoy:

- A 7-day Golden Triangle India tour taking in Delhi, Jaipur & Agra
- Return economy airfares from major Australian gateway cities
- Breakfast included daily
- Pre-paid Gratuities to Tour Director and Driver
- Airport to hotel transfers on first and last day of itinerary only
- Sightseeing with your Tour Director including visits to many attractions

To enter, simply send in a caption that best represents the photo featured above. You can enter as many times as you want.



Week 2

Get creative & email your captions to: [cosmoscomp@traveldaily.com.au](mailto:cosmoscomp@traveldaily.com.au)

Plus, a weekly prize of a bottle of Moet & Chandon champagne will be up for grabs for the cleverest caption received each week...so keep an eye out in *Travel Daily* each Tuesday to see if it's you!



Click here for terms & conditions of the competition

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Postal address: PO Box 1010, Epping, NSW 1710 Australia  
Street address: 4/41 Rawson St, Epping NSW 2121 Australia  
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

**Advertising and Marketing:** Christie-Lee Lachance, Lisa Martin and Magda Herdzik  
Email: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Business Manager:** Jenny Piper  
Email: [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Part of the Travel Daily group of publications.

**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas

**Assistant Editor:** Matt Lennon  
**Contributors:** Chantel Housler, Jenny Piper and Barry Matheson  
Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

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## WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL AA

### \*JOBS OF THE WEEK\*

#### CORPORATE EVENTS DIRECTOR BNE & SYD – SALARY PACKAGE OTE \$90K+

If your experience lies within conference & incentive program management and you have managed event teams, this is a rare opportunity to join an industry leader. You'll be well versed in the creation and delivery of unique, motivational and exciting events for corporate clients, including incentive groups, conferences and launches. This is the role everyone wants!

### ARE YOU SAVVY?

#### GM LEISURE SYDNEY – EXECUTIVE SALARY

Our client is a leading brand with a clear vision for excellence in client satisfaction and business performance. This outstanding executive opportunity is available now based in Sydney. This position heads up a thriving leisure business that is looking for inspirational leadership and a clear path for future success. Ring for a confidential chat today.

### LEADER WANTED!

#### CORPORATE TRAVEL TEAM LEADER SYDNEY - SALARY PACKAGE TO \$88K

This newly created role will see you leading this established team of domestic and international consultants to greater success. You will be in charge of any client queries, ensure work flow is distributed evenly and is taken care of within set KPI times, daily meetings and training. You will also have the ability to put your consulting hat on when needed. Don't miss out on this outstanding opportunity.

### RARE OPPORTUNITY TO MANAGE REGIONAL MANAGER CORPORATE SALES SYDNEY –SALARY PACKAGE \$110K+

If you have the passion for sales and love building new relationships your talents will be rewarded here. You'll be joining this global corporate TMC offering a long term career and the real opportunity of progression. With a leading brand behind you, you'll be able to take aim at an amazing salary package and work with fantastic unique clients. Apply for this role and watch your future career soar.

### RARE OPPORTUNITIES TO BUILD RELATIONSHIPS STRATEGIC CLIENT RELATIONSHIP MGR X 4 SYD, MEL, CBR & ADL – SALARY PACKAGE \$100K+

We're looking for a talented Key Account Manager to join this prestigious corporate TMC. The perfect individual will bring previous experience in a similar role with a focus on retention & growth strategies. But what sets you apart is your creativity and innovative approach to account management. If you're not afraid to look outside the square & work in a pro-active, commercially astute team you'll thrive

### CALLING ALL IT MANAGERS IT MANAGER

#### SYDNEY – GENEROUS SALARY PACKAGE

If you're an energetic I.T. guru with experience in supporting both on-site & remote operating systems (desktop, telephony, routers, etc) then this is the opportunity for you. You'll be professional and friendly with great negotiation & communication skills capable of making recommendations to the business. You'll be savvy in managing business software applications, change processes and managing IT project developments.

### CALLING ALL HUNTERS

#### CORPORATE BDM – SME MARKET MELB & SYD –SALARY PACKAGE OTE \$120K+

Do you prefer doing business face to face? Like schmoozing with company MD's instead of pitching travel procurement managers or board of directors? Then it's time to take your strong sales and client relationship skills to this award winning TMC where you will be rewarded for your efforts. Effective leads, supporting co-ordinators and a premium brand name will set you on the road to success.

### LEAD BY EXAMPLE

#### CORPORATE GROUPS TEAM LEADER SYDNEY– SALARY PACKAGE TO \$85K

Take the lead role within a brilliant travel operation, bringing your corporate knowledge and leadership skills. We're looking for someone who can manage workflows, statistics, KPI's and staff appraisals. You'll be a flexible 'can do' leader who is able to lead by example. Your positive approach and knowledge will bring a breath of fresh air in to the team and secure your future.

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[www.aaappointments.com](http://www.aaappointments.com)



*Working in partnership with the Australian Travel Industry*

### Sports Travel Consultant

**Brisbane - \$40-50K + Super - Ref 0790SJ1**

This is a rare role so be quick! Seeking a sports lover who wants to work in a sales and service focused travel reservation position. Bring your positive attitude, fantastic customer service skills and travel industry knowledge. Most importantly you should love all things sports and have a good understanding of national and international sporting events. This entertainment and sports travel company offer a great working environment for the professional Travel Consultant.

**For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)**

### Customer Service Advisor

**Sydney - \$50-55K DOE + Super - Ref 963KF1**

If you have a sound understanding of accounting or have worked within the travel Industry, then this could be the role for you and an opportunity to combine the two. My client is a leading supplier of technology to the travel industry and they are seeking a customer service advisor to join their team. Your ability to problem solve and assist customers with their queries around accounting matters will propel you in your career. An attractive salary package offered.

**For more information, please call Katie on (02) 9113 7272 or click [APPLY](#)**

### Inbound Travel Operator

**Melbourne - \$30-40K + Commission - Ref 539DB1**

Do you have a passion for Japan? Do you want to work in a great travel team? A great opportunity has arisen for an inbound Travel Consultant to join this multinational travel company. As a Travel Consultant you will be providing everything from airfares to insurance, working over the phone and via email. You will be using your knowledge of Japan to provide information on tourist attractions and tours. A great opportunity to join a fantastic company!

**For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)**

### Cruise Travel Consultant

**Adelaide - \$35-40K + Super + Incentives - Ref 3053NC5**

Do you have experience in selling cruises? Are you a dedicated Cruise Travel Consultant and experienced in offering tailor-made world-wide holidays? This is a successful, well established travel company needs a Cruise specialist for its dedicated and busy cruise team. Are you a cruise accredited Travel Consultant? We need a candidate with exceptional sales focus, exceeding targets will have you earning extra \$\$\$.

**Bring your team player attitude and the team. For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)**

### Travel Consultant - Wholesale

**Brisbane - \$Uncapped Commission - Ref 631SJ1**

Are you a Retail Travel Consultant looking to step away from face-to-face sales? Perhaps you are a travel industry professional simply ready for a new challenge? We're ideally looking for candidates who have good domestic and international knowledge, and a vested interest in the travel industry. You will also have ideally personally travelled to several destinations and have the passion to succeed in this industry and earn uncapped commission.

**For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)**

### Retail Travel Consultant

**Sydney CBD - \$DOE - Ref 123KF1**

Are you looking for a change? Want to develop your skills and knowledge to the next level as a Travel Consultant and earn bonus at the same time? An excellent opportunity has arisen within a successful and established leisure travel agency, who are looking for a motivated, positive & experienced consultant to join their team. You will be well travelled, be able to provide personalised destination knowledge and have experience with a GDS system.

**For more information, please call Katie on (02) 9113 7272 or click [APPLY](#)**

### South America Travel Specialist

**Melbourne - \$Competitive + Commission - Ref 780DB1**

Have you travelled through Central and South America? Do you want to share your passion? With South America booming, this is your perfect time to earn some \$\$\$ selling the continent. This amazing travel company are looking for an experienced Travel Consultant with GDS experience to sell the dream! You will sell anything from flamboyant Brazil to the ski slopes of Argentina. Don't delay, apply today and become part of this winning team!

**For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)**

### Travel Team Leader

**South Perth - \$50-60K + Super - Ref 0466NC1**

This compact team is looking for a fantastic Travel Team Leader. Can you lead a small but experienced team to success? We are in need an amazing Travel Team Leader for this wonderful branch, located South of Perth. Lead and manage your team to reach the top of the ladder! Be well rewarded in this exceptional and rare role with a fantastic salary plus great commission. If you are an amazing role model and can lead by example, support and drive this busy office.

**For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)**



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**online... on mobile... in branch**