# CELEBRATE OUR 10TH BIRTHDAY WITH 10 INCREDIBLE OFFERS



It's Etihad's 10-year anniversary, and we want to put our guests at the centre of the celebrations.

Fly to Europe, starting from just \$1,209.

Take-off from Sydney, Melbourne or Brisbane to 10 of the most exciting destinations in Europe via Abu Dhabi, and allow your clients to experience the hospitality millions of our guests have enjoyed over the past decade.

Amsterdam | Brussels | Frankfurt Geneva | Istanbul | London Manchester | Milan | Munich Paris

This amazing sale runs only until 4 October 2013, for travel from 1 October to 30 November, 2013.

### **BOOK NOW!**

Etihad Guest Members will earn double miles for departures from 5 October to 30 November 2013. Enroll your customers at etihadguest.com

Terms and conditions apply. Fare levels displayed include return Coral Economy Class lead-in airfare departing from Melbourne to Istanbul, including fuel and applicable taxes per person correct at 27SEP13. Valid for sales until 40CT13. Valid for outbound travel from 10CT13-30NOV13. All travel must be completed on or before 10DEC13. Fare levels may vary due to currency fluctuations and are subject to availability, flight restrictions and booking confirmation. Nil minimum stay; maximum stay is 3 months. Stopovers permitted in Abu Dhabi at guest's own expense. Other fares available for travel to other destinations on our global network and for travel at other times.







Friday 27th September 2013



join.travelmanagers.com.au 1800 019 599



### EY 10th birthday sale

**ETIHAD** Airways has released fares from Australia to Europe priced from \$1,209 during a 10th birthday sale - see **cover page**.

Ten routes are on sale from Sydney, Melbourne or Brisbane, with destinations including Amsterdam, Brussels, Frankfurt, Geneva, Istanbul, London, Milan, Manchester, Munich and Paris.

Discounted fares are on sale until 04 Oct, valid for travel from 01 Oct to 30 Nov 2013.



# Helloworld "on target"

JETSET Travelworld Limited ceo Rob Gurney says that franchisees and members of the group have requested well in excess of 900 contracts which will see them become part of its new Helloworld brand, keeping the initiative right on track for its major consumer launch before the end of the year.

That's despite claims of "instability in the network," which he said have seen "optimistic and opportunistic" competitor activity.

Speaking to **TD** yesterday, Gurney said that indications so far are that about 60% of those will take the fully branded option, while 40% will be associates.

He said that JTG isn't in a position to announce members of the new brand at this stage due to cooling off periods in relation to the contracts, but said there were "very strong advocates" of the change within the group.

They're "highly respected agents at the peak of the industry," he said.

"When people see who has embraced it, it will dispel some of the myths."

"We knew from the outset that there would be some

# Corroboree partner

ACCOR has signed on as the official hotel partner of the first ever Corroboree festival being held over 11 days in Nov.

Among the group's 15 hotels in Sydney to be involved in promotional activities are the Sebel Pier One Sydney, Mercure Sydney & Novotel Sydney Central.

Over 55,00 visitors are forecast to visit Sydney and NSW for Corroboree over the next 3yrs.

challenges...the vast majority of our agents are highly engaged in the process," Gurney added.

"I'm incredibly positive...this is going to be very successful".

He said that more would be revealed within the next three to four weeks - including further details of the upcoming group conference in Melbourne at which Qantas ceo Alan Joyce has been confirmed as a speaker.

Gurney said that although some agents are being tempted to join other groups, the critical mass of Helloworld members and the power of its consolidated marketing would make it the "clear other leading travel brand in the market".

"There's nothing else out there that ticks that box," he said.

"The best prospect of success for retail agents is to be part of it," Gurney concluded.

### Today's issue of TD

**Travel Daily** today has six pages of news, a front full page for **Etihad Airways** plus a full page from: (*click*)

• AA Appointments jobs

### TC keynote speaker

TRAVELLERS Choice delegates attending the Annual Shareholders Conference this year will learn the secrets of building an online audience from the brains behind the mamamia.com blog - former editor-in-chief of Cosmopolitian, Cleo and Dolly, Mia Freedman.

Freedman, who has over 1.6m Aussie women following her blog each month, was yesterday confirmed as the keynote speaker for the 2014 conference, being held in Hobart on 29 Nov-01 Dec.

This year's TC conference has a strong focus on the integration of social media before, during and after the three-day meeting, with Twitter and Facebook used to generate two-way conversations with members.

Social networks such as Flickr & Facebook will also be used to share photos, videos and copies of presentations during the show.

### **Extra QF NRT service**

**QANTAS** has added an extra supplementary flight between Sydney and Tokyo Narita to cope with holiday traffic demand.

The additional service is being operated by a B747 on 28 Dec.





## **SMALL GROUP** TOURING

Find out more at bunniktours.com.au **Bunnik**Tours<sup>®</sup>



Friday 27th September 2013





### QF BNE/PER increase

**FOUR** new weekly services between Brisbane and Perth are being added by Qantas from 21 Oct to 20 Dec, according to travel agent GDS displays.

The capacity increase will see QF's flight frequencies on the route rise from the current 28 weekly to 32.

### VA waiver code

VIRGIN Australia has a new procedure for processing and handling schedule changes it communicates through the Global Distribution System.

Effective 01 Oct, a new waiver code ("VASCHDCHG") must be used by agents for ticket reissues as a result of a domestic or international schedule change.

The ticket must be reissued when a schedule change alters the number of coupons required, requires the guest to choose a different routing, forces a different fare class to be booked or is applied to a codeshare or interline sector.

The waiver code is not required when agents revalidate the ticket for a date and/or time change on VA operated services.

## Contiki trade-centric focus

**CONTIKI** has credited the trade as the major driver for the youth holiday experts' continual growth from the Australian market.

Global brand director Alastair Campbell told *Travel Daily* that Contiki's "trade-centric" approach has delivered results, with Europe bookings for 2014 already up 10% on the same time last year.

Contiki's 2IC lauded the trade for getting behind its new product development (such as the 'Easy Pace' product) and destinations (Asia, Latin America and China), citing agents as the linchpin in delivering product awareness and enhancements to the consumer.

The youth specialists rolled out its European brochure at the start of Aug - one month earlier than previous years (TD 12 Aug).

### ATAS launch in Oct

AFTA will formally unveil the new AFTA Travel Accreditation Scheme brand (ATAS) at an event in Sydney late next month.

AFTA says the new brand will "elevate Australian travel standards and take the industry to new heights".

"Advance bookings have been terrific, and this has probably been the strongest start we've had in years," he said yesterday.

Growth has been achieved by reaching new parts of the market "that probably weren't aware of what we did, nor understood our value proposition and range of destinations covered."

"We are such a trade-centric organisation and that has been a huge reason for our success over the last few years," he told **TD**.

Europe will always be the "powerhouse" of Contiki's business in terms of volume, Campbell said, but the addition of new destinations over the past 4-5 years has provided agents with the prospect of repeat business to other parts of the world, Campbell added.

That has already been achieved with a "remarkable" more than a doubling of repeat passengers in recent years.

"I think the fact that we are seeing the rapid repeat customer growth proves that the trade has recognised that opportunity with us, and by diversifying our product range has given them the option to re-market to their own customer basis," he commented.

Latin America has surpassed expectations from this market, Campbell also revealed to TD.

### QF/EK infant fee rejig

**QANTAS** is advising tickets on the joint network with Emirates issued in Australia from today will have the Change, Cancellation and No Show fees for 'Infants without a seat' updated to zero, under a joint pricing proposition.

### \$200 off Cooks fares

AIR New Zealand is offering a \$200 saving on return flights to Rarotonga or Aitutaki in the Cook Islands, for travel between 12 Oct-13 Dec and 18 Jan-11 Apr, when booked by 17 Oct.

Agents ticketing flights under the deal will also go into the draw to win one of 10 seats on a famil to the Cook Islands in May.

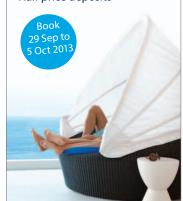
The offer applies to Business and Economy class - see cookislands.travel/airnzincentive.

Highest rated cruise line in Australia

# $\mathsf{VIP}$ Week

### Very Important Passenger offer

Up to US\$300 onboard credit Half price deposits



Terms & conditions apply.





## **WIN A TRIP TO MAURITIUS FOR TWO PEOPLE VALUED AT \$12,000**

and a range of land prizes in some of the most exclusive resorts of Mauritius!

To become a Mauritius Specialist today click here







Friday 27th September 2013



# **Tigerair announces SYD-PER**

VIRGIN Australia offshoot Tigerair Australia this morning launched flights between Sydney and Perth, with the new route to debut from 19 Dec this year.

The flights will operate up to six times per week, expanding the carrier's existing transcontinental flights which currently operate twice daily between Melbourne and Perth.

Launch fares, for travel in Feb and Mar next year, lead in at just \$109.95 each way, and commercial director Carly Brear pointed out that flights will start just in time for the peak Christmas and New Year period.

"We're regularly asked by the travelling public in WA to provide more services," she said.

"This is great news for leisure seekers on a budget and will provide a welcome boost for tourism in West Australia and New South Wales".

The new services will provide more than 2000 additional

weekly seats into Perth, with flights departing Sydney at 7:55pm or 9:55pm and arriving in Perth at 9:55pm or 11:55pm.

The return flights are redeyes, leaving the WA capital at 10:50pm or 1:00am - to arrive into Sydney at 6:05am or 8:15am.

The Sydney-Perth flights will be the sixth new route launched by the LCC this year.

### Delta Queen return?

**THE** US House of Representatives has approved a bill to temporarily exempt the historic *Delta Queen* steamboat from a govt ban that prevented the wooden vessel from sailing the Mississippi since 2009 due to fire safety concerns.

The National Historic Landmark had cruised the Mississippi and Ohio rivers since the mid '40s, but for the past few years has been acting as a floating hotel moored at Chattanooga in Tennessee, the *Houston Chronicle* reports.



E retailres@discovertheworld.com.au W discovertheworldcruising.com.au

 Contact DTWC for full terms & conditions. Travel Agent License: 2TA06939 (Discover the World Marketing Travel trading as Discover the World Cruising)

### **TrekAmerica brox**

TREKAMERICA has unveiled a massive 80-day tour of the USA, visiting the 48 contiguous states and offering optional extensions to both Hawaii and Alaska.

The Great 48 trip is one of the new itineraries in its just released 2014/15 program.

Six new BLTs (Budget Lodging Tours) have also been introduced to the new product line-up, while changes will see all departures after 01 Jan 2014 include enroute accommodation built into the price of the tour.

Selling agent, Adventure World, is also offering one free nights accommodation pre and post tour for TrekAmerica bookings made during the month of Oct.

### Ardent tips resurgence

ARDENT Leisure, owner of Dreamworld, Whitewater World and SkyPoint on the Gold Coast, is forecasting the weakening Aussie dollar to drive domestic and overseas visitation to the attractions this financial year.

In a market presentation, Ardent said its performance in recent years has been adversely impacted by abnormal wet weather & competitor discounts.

### SYD-GLT time rejigged

**QANTASLINK** has announced an improved schedule on the Sydney-Gladstone route, with travelling time reduced by 1.5hrs.

The new schedule provides more convenient departure times in the morning (at 6:40am ex SYD and 9:50am ex GLT) and in the afternoon (2:05pm and 4:55pm respectively), the carrier said.

Flights on the route traditionally operate via Brisbane.



## Window Seat

**NEW** York real estate developers have just unveiled a new accommodation option - the Presidential Penthouse, atop the new Trump SoHo New York "ultra-luxury hotel condominium".

The penthouse has been listed for sale at the bargain price of US\$50 million, and offers more than 10,000 square feet of "customisable space" on the top two floors of the hotel.

Buyers will be attracted to the unique lifestyle benefits of a world-class luxury hotel, the promotional blurb enthuses, including an "expertly-trained multi-lingual Trump Attache who will personally attend to each and every need".

The hotel also offers The Spa at Trump (designed by Ivanka Trump herself) which features New York's only "authentic Iuxury Turkish hammams".

**MOST** planes have comfy seats up the front, but perhaps that should be rethought when it comes to the pilots.

A cockpit crew of an unnamed UK airline have admitted falling asleep on a long-haul service, leaving the A330 on autopilot.

The pilots on the 13 Aug flight were both tired due to long shifts over the peak summer period and took turns to have 20-minute naps, but eventually both of them dropped off.

One eventually woke up and roused his colleague, and they later self-reported the incident to the Civil Aviation Authority.



Agents earn 10% commission\*
\*Less credit card fees if paying by card





Friday 27th Sep 2013

### **AZ plan Venice-Tokyo**

**ALITALIA** will introduce new twice weekly services between Venice Marco Polo and Tokyo Narita from Apr 2014, the Italian carrier has confirmed this week.

CEO Gabriele Del Torchio said the service would make Venice Marco Polo airport Alitalia's 3rd intercontinental hub in Italy.

Flights are to be operated using Boeing 777-200ER aircraft featuring a triple-class cabin.

### Life-saving app

**SURF** Life Saving Australia has released a smartphone app which provides real-time beach and water safety messages in 72 languages.

Aiming to save lives on beaches this summer, the Beachsafe app is aimed at tourists from non-English speaking backgrounds to inform them about conditions.

The free app is available for iOS and Android devices.



### **New Clipper portal**

STAR Clipper has revealed a newly redesigned and enhanced website at www.starclipper.com.

Improvements include a simplified voyage planner that lets users search for voyages based on sailing date, ship and destination, along with each itinerary in 2014/15 having a dedicated page with pricing scale.

A Travel Agent Locator tool also leads consumers to specialists.

### **Emirates A380 sale**

**EMIRATES** has launched special fares on its A380 routes for UAE residents including the upcoming Dubai-Brisbane, which launches with superjumbos in Oct.

All prices (in dirham) carry the digits 380, such as Dubai-Sydney offered from AED6.380 and Dubai-Heathrow from AED3.380.

## KPT revs it up



**KEITH** Prowse Travel hosted almost 100 guests at the 2013 Formula 1 Singtel Singapore Grand Prix last week.

Packages for the 20-22 Sep event included four night's accom, three day grandstand tickets and access to the Padang Main stage for post race concerts which included performances by The Killers and Rihanna.

Most pax stayed at the Park Regis Singapore at Clarke Quay - and the F1 buzz led to a record number of calls to Keith Prowse this week for upcoming motor racing events, including next year's Singapore Grand Prix.

Pictured above sporting the latest KPT caps are Rebekah Taylor, KPT sales team leader, with front desk manager Jason at The Park Regis Hotel.



ABOVE: This group of Aussie travel agents recently spent a week in Tahiti, island-hopping from Tahiti to Moorea to Bora Bora and enjoying a special encounter with some rare green sea turtles.

The famil was organised as part of the 2013 Tahiti Tourisme Tiare

### \$50 for Niue webinars

**NIUE** Tourism Office is hosting a new series of free webinars about the features, activities and accommodation available on the South Pacific island.

Every agent attending will receive a NZ\$50 gift voucher to spend on Niue if they take up the agent's deal on offer.

One participant at each webinar will also win a \$50 pre-paid Visa card to spend in Australia.

Webinars are scheduled for 03 Oct at 5-5.30pm (register at www. bit.ly/niueweb1) and 04 Oct at 8.30-9am (www.bit.ly/niueweb2).

#### PX reunion website

THE correct website address for additional information on Air Niugini's 40th anniversary celebrations in Brisbane (TD yest) is www.angreunion.co.nr.

Specialist Agent Famil Program.

Pictured at the Le Meridien Bora Bora are Sophie Brosse, Le Meridien Bora Bora executive assistant manager; Tracey Schwass, Travel by Tracey; Angela Clarke, Shire Travel: Angela Lydon, Flight Centre: Patricia Gordon. MTA; Tina Mexas, Solve Travel; Nicci Foulsham, Tahiti Tourisme industry manager; Boumediene Ouadjed, Le Meridien Bora Bora general manager; Jake Nolan, Coral Seas; Lauris White, Harvey World Travel Nambucca Heads & Arlette de Brey, Mary Rossi Travel.

### More V8s for Sydney

**THE** Sydney Motorsport Park at Eastern Creek will be the venue of another round of the 2014 V8 Supercar Championship Series.

**NSW Deputy Premier & Acting** Minister for Tourism and Major Events Andrew Stoner said the three-day race would strengthen the NSW events calendar, and lure around 15,000 V8 fans from around the country.

To be held from 22-24 Aug 2014, the Sydney Motorsport Park round will bring the tally of races held in NSW to three, joining the iconic Bathurst 1000 and Sydney Olympic Park round.

Be the part of something special and join the first ever Student Flights Groups team!



### Student Flights Groups Travel Consultant North Sydney

Are you an experienced Travel Consultant looking to embark on the next step in your career?

- \*Work with a diverse range of clients organising groups of 10- 400.
- st Join our expert team who are leading the way in student and youth group travel. \* Enjoy outstanding benefits including free onsite gym and discounted travel

If you understand the value of the customer and have what it takes to proactively

déliver exceptional service, then consider Student Flights Groups to take your travel career to the next level!

To apply visit: Applynow.net.au/jobF163006

## Canada mega-fam packs 'em in



MORE than 220 attendees have just completed the Canadian Tourism Commission's largest ever famil involving travel agents. tour operators and media.

Australia was well represented, with 14 agents from around the nation taking part in the mega-fam, visiting Alberta, British Columbia, the Yukon and Nova Scotia.

Spread over eight days, groups ventured to different parts of Canada before coming together at Niagara, Ontario where they explored the region's attractions & took part in educational seminars.

"Having experienced the

### Jordan visits rise

JORDAN Tourist Board has reported a marginal 0.4% rise in the number of Australian visitor arrivals during Aug, compared to the same time last year.

Australian year-to-date arrivals (to the end of Aug) are 14,031.

wonders of Canada's provinces and territories first-hand, our Canada Specialists are now genuine ambassadors for the country and even more motivated to recommend it to their clients, helping to drive tourism to Canada and to increase tourism revenue for this country through more sales and longer length of stays," said CTC manager of global sales, Yvonee Nichie.

The entire group are **pictured** here in at Niagara at Falls.

### Kenya security alert

**DFAT** has updated its travel advice for Kenya, noting that local authorities have heightened security following the Westgate Shopping Mall attack in Nairobi.

Australians are advised to exercise a high degree of caution and not to travel to border regions with Somalia, Ethiopia and South Sudan.

# 15 years 10 Free Trips 1 Sensational Venue To celebrate Air Tahiti Nui's 15th Birthday join us for a celebratory Picnic in beautiful Moorea! Click here to enter

### Noise top complaint

**NOISE** is the most common complaint in online hotel reviews, according to an analysis in 20 key tourist cities.

Complaints about elevators rank second, followed by smells.

ReviewPro analysed more than 2.5 million guest reviews for 5,683 hotels around the world.

Cape Town had the best average online reputation among the reviewed cities, followed by Melbourne, St Petersburg and Sydney.

### Topdeck earlybird

**2013** prices plus a 10% discount are offered on all trips featured in Topdeck's pre-release Europe 2014 e-brochure when booked and paid in full by 30 Sep.

### GA gets 1st A330-300

**GARUDA** has taken delivery of the first of its new fleet of 18 Airbus A330-300s at a special ceremony in Toulouse, France.

The new aircraft will operate from Jakarta and Denpasar (Bali) to Australia as well as Asia, the Middle East and the Pacific.

### Samoa socially savvy

**SAMOA** Tourism Authority has overhauled its Facebook site and is now offering more information on properties, facilities, packages, sales, incentives, events, competitions and giveaways for users who "like" the page.



Friday 27th Sep 2013

### **Velocity promotion**

**VELOCITY** Frequent Flyer members will receive a 15% points bonus when they transfer their credit card points to Velocity Points in Oct.

For the first time, Virgin is also adding a flight redemption offer, taking 15% off the number of points required for Reward Seats and Any Seats across all VA flights.

### Ireland going great

**TOURISM** Irelend is reporting a 6.5% year-on-year jump in overseas arrivals for the first eight months of 2013, fuelled by big increases from North America.

The Australia and Developing Market recorded growth of 11.3% during the period, largely driven by Australia/NZ (and accounting for nearly 20% of long-haul growth), the organisation said.

### **Hertz Dream Cars**

**HERTZ** has added the all-electric Tesla Model S to its selection of Dream Cars for rental from Los Angeles and San Francisco.

The Tesla Model S, the world's first premium sedan built from the ground up as an electric vehicle, will be available only at airport depots.

## **Last spots for TTC Europe**



**THE** Travel Corporation's annual European trade launches have been well attended at 39 events across the country.

And agents still have time to snap up remaining spaces at upcoming events in Launceston, Hobart and Geraldton in Oct.

**Pictured** above at the Gold Coast are Tomas Malmberg,

Insight Vacations Qld sales manager; Jane Hughes, Trafalgar Qld sales manager; Noree Kahika, Uniworld Qld sales manager; Amber Gunther, industry sales manager; Amanda McCann, marketing manager, Busabout; Rachael Harding, head of sales, Trafalgar; and David Farrar, head of sales, Insight Vacations.

### **New Siem Reap hotel**

FRANGIPANI group has opened the 13-room Frangipani Green Garden Hotel & Spa, Siem Reap.

The hotel has single and double rooms, two suites, a swimming pool, cocktail lounge, meeting and tour facilities and a Khmer/ western restaurant.

Rates start at US\$35 including breakfast, wi-fi and use of bikes.

### **Outrigger appoints**

FREDERIC Chretien has been appointed gm of the Outrigger Mauritius Resort and Spa, which is scheduled to open in Dec.

Chretien was previously the gm of The Residence, Mauritius, for 14 years.

### **Brits Ashes bound**

TOURISM Australia has teamed up with British newspaper The Times to promote the Commonwealth Bank Ashes Series to be held in Australia in Nov and Dec.

A series of editorial features, written by the paper's sports reporter, highlight a different Test match city each week, covering a mix of cricket and destination messaging, plus a 'Bowled Over' section with local restaurant tips from cricket personalities.

According to TA, tour operators and airlines are reporting good forward bookings from British cricket fans travelling to Australia at the end of the year.

### WIN A COSMOS INDIA TOUR FOR TWO

During September, *Travel Daily* is giving one lucky travel consultant reader and their travelling companion the chance to win a 7-day Golden Triangle Cosmos India tour, valued at up to \$5000 per couple.



Week 4

The winning agent will enjoy:

- A 7-day Golden Triangle India tour taking in Delhi, Jaipur & Agra
- Return economy airfares from major Australian gateway cities
- Breakfast included daily
- Pre-paid Gratuities to Tour Director and
- Airport to hotel transfers on first and last day of itinerary only
- Sightseeing with your Tour Director including visits to many attractions

To enter, simply send in a caption that best represents the photo featured above. You can enter as many times as you want.

Get creative & email your captions to: cosmoscomp@traveldaily.com.au

Plus, a weekly prize of a bottle of Moet & Chandon champagne will be up for grabs for the cleverest caption received each week...so keep an eye out in Travel Daily each Tuesday to see if it's you!



### **Europe rail savings**

FROM 01 Nov-31 Dec, clients can save 20% off Eurail Global and Select Pass for travel before Apr, as well as take advantage of reduced fares on Eurostar & Thalys.



Friday 27th Sep 2013

## Agents select China



**ABOVE**: Selective Tours recently took some agents from MTA Travel and Travelworld Orange to China, with the trip taking in Guilin,

### **VA BNE to Cloncurry**

VIRGIN Australia will commence direct flights between Brisbane and Cloncurry, effective 27 Nov.

To be operated on VA's 98-seat Embraer E190 jet, flights on the new service are now on sale.

Promotional fares, purchased until 01 Oct (for selected travel dates) start at \$199 one-way.

Two flights per week depart Brisbane on Wed and Fri at 10am, and Cloncurry at 1pm.

### Car lease incentives

**BOOK** a Citroen lease car in Europe before 31 Oct and get nine free days, save up to \$738 on delivery/return fees and avoid expected price increases in 2014.

The deal is available from Sydney-based globalCARS who lease vehicles from \$27.80 per day, and permit free amendments to bookings up to six weeks before the vehicle is collected.

Yangshou, Suzho and Shanghai.

The 7-day trip featured a Li River Cruise, visits to the traditional country town of Yangshou and the "Palace of Natural Art" Reed Flute Cave in Guilin

The next familiarisation tour planned by Selective Tours will take agents to India early next year - to register your interest call the operator on 1300 760 208.

### AAT adopt a penguin

**AAT** Kings is helping clients adopt Little Penguins on Phillip Island by paying half of the \$75 fee, as part of a TreadRight Foundation initiative.

When adopting a Little Penguin, agents and clients will receive a Penguin Foundation membership, fluffy toy penguin, an adoption certificate and a ticket to the Penguin Parade for future use.

The Adopt a Little Penguin package can be purchased by booking a Melbourne day tour of Phillip Island priced at \$176.50 per adult and \$107.50 per child.

Funds raised will go towards research and management of the island's rehabilitation centre.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia Street address: 4/41 Rawson St, Epping NSW 2121 Australia

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik Email: advertising@traveldaily.com.au Business Manager: Jenny Piper Email: accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Publisher/Managing Editor: Bruce Piper Editor: Guy Dundas

Assistant Editor: Matt Lennon Contributors: Louise Goldsbury, Jenny Piper and Barry Matheson





CRUISE Pharmacy P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769) Travel Daily

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.





# SHOPPING FOR A NEW ROLE? CHEW OVER THESE OPTIONS!

### FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

NSW & ACT - 02 9231 6377 - apply@aaappointments.com.au VIC, WA & SA - 03 9670 2577 - recruit@aaappointments.com.au QLD - 07 3229 9600 - employment@aaappointments.com.au

# A VERY CRUISY ROLE CRUISE RESERVATIONS CONSULTANT LOWER NORTH SHORE- \$40 k- \$50k

Love cruising and looking to specialise in the fastest growing sector of the travel industry? In this amazing role you will be joining one of Australia's most successful travel companies and you will specialise in selling a huge range of cruise holidays worldwide. From exploring the Antarctic and the Galapagos to cruising the Med in luxury. Minimum 1 year travel industry experience and knowledge of cruise product is essential. Outstanding salary on offer, plus super and amazing travel benefits. Apply now!!

# CORPORATE ROLES GALORE CORPORATE ROLES X 8

### **MELBOURNE & PERTH- SALARY PACKAGE \$55K + BENEFITS**

Hot off the press! We have 8 new corporate roles in Melbourne and Perth that will see you working for a large TMC in the heart of Perth and Melbourne! This exciting NEW role will see you working Monday – Friday hours and being paid the best salary in town of up to \$55K plus super. You will be responsible for booking intricate and interesting itineraries and will move away from the time wasters. There has never been a better time to move into a corporate role than now! Min 12 months experience required. Call us now!

### PACK YOUR CHILLY BIN FOR THIS HOT NZ ROLE NEW ZEALAND RESERVATIONS CONSULTANT MELBOURNE (INNER) – SALARY PACKAGE \$45K+ (DOE)

Unique reservations role for Melbourne for an experienced New Zealand Expert! This role with a difference will see you joining a fun team where you get to have your birthday off every year, free massages, discounted travel products and more. You will be responsible for booking travel through out New Zealand for your loyal customers via phone and email. With a sensational salary package on offer there has never been a better time to move into this New Zealand specialist role. Call us today to find out more. Min 12 months exp req.

# CORPORATE IS BACK IN BRISVEGAS! CORPORATE TRAVEL CONSULTANTS BRISBANE CBD –UP TO \$60K PKG

The wait is over! Corporate travel roles are back in Brissie. We currently have domestic and multi skilled opportunities within a global TMC in the heart of the CBD. Working on fast paced accounts in a supportive team you'll love booking the travel plans for business clients. Mon – Fri hours, a strong set salary package, ongoing training, career progression & more – what's not to love about corporate travel! All you need is a min 18 months travel consulting experience, superb GDS skills and fares knowledge. Apply now before it's too late!

### WATCH YOUR BANK BALANCE SOAR! WHOLESALE TRAVEL CONSULTANT SYDNEY CBD - \$75k OTE

Join one of the highest paying wholesale companies in the travel industry! Due to growth 3 positions are now available. As a Wholesale Travel Consultant you will be selling a huge range of worldwide travel products and dealing solely with travel agents – no more direct public. You will have a minimum of 2 years travel industry experience, knowledge of a GDS and good sales skills. Earn an excellent salary plus commission on every booking. Apply today and turn your bank balance from negative to positive!!!

# SAY KONICHIWA TO YOUR NEW ROLE JAPAN WHOLESALE RESERVATIONS MELBOURNE – SALARY PACKAGE \$45K+ (DOE)

Sensational NEW wholesale reservations role in the heart of Melbourne! This well known Japan wholesale agency is now searching for a Japan specialist to join their outbound team. You will be responsible for creating dream itineraries across Japan with hotels, transfers and tours. This hot new role will see you working Monday – Friday hours only and see you being a part of a fun team environment. This is your chance to step into wholesale reservations today. Personal Travel to Japan essential. Apply today and never look back.

# ARE YOU SICK OF THE TIME WASTERS? RETAIL CONSULTANT

### ADELAIDE - SALARY PACKAGE TO \$50K + (DOE)

Adelaide! Don't despair we have a sensational retail role for you that will see you moving away from the time wasters and into this independent agency! Working exciting hours and being paid a high base salary there has never been a better time to make the move! Booking luxurious world wide holidays for your loyal repeat and referral clients you will be offered amazing famils and staff benefits! This role could be yours if you have a minimum 12 months industry experience and a can do attitude! What are you waiting for? Call now!

# CHAMPAGNE & CAVIAR TASTES HIGH END LEISURE TRAVEL CONSULTANT BRISBANE INNER SUBURBS – TOP PACKAGE ON OFFER

Fancy yourself a five star consultant? Want to work with the best of the best? This is for you. We currently have the rare opportunity to join one of the best boutique travel agencies in Brisbane. With limited walk in you'll love having time to consult with clients by appointment and creating once in a lifetime itineraries. A strong set salary package is on offer along with Mon-Fri hours, exotic educationals, a superb working environment and real work life balance. Roles such as this are a rare find – so get in quick and call today!