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2013 inbound travel up 6%

DURING 2013, 5.9 million international travellers visited Australia, an increase of 6% on the previous year, according to Tourism Research Australia's latest International Visitor Survey released this morning.

The growth was led by Asian markets, with Chinese numbers up 14% - while spending by tourists from China was up 16%.

First time holiday visitor numbers from China rose 9% to 1.3 million, with China now accounting for 20% of all first-time holiday visitors to Australia.

The year also showed the best result ever for visitation from the USA, with passenger numbers up 6% to 472,500 - while US visitor nights rose 12%.

There were also increases from Hong Kong, Singapore, Malaysia, Taiwan and India - but visitation from Japan and Korea declined.

Holiday travel led the China performance, with this segment showing a 21% increase in visitor numbers and a very healthy 32% lift in trip expenditure.

Europe showed growth too, with UK visitors up 8%, while increases were also recorded for Italy, Germany and France.

Amex role for Tsolakis

KAREN Tsolakis, formerly Qantas head of Corporate and Industry Sales (**TD 21 Nov**) has been appointed as regional Head of Corporate Sales and Development for American Express Global Business Travel.

Tsolakis' extensive experience also includes time as Global Head of Corporate Services at Singapore-based Standard Chartered Bank and as Regional Director for Sales with Flight Centre Corporate Travel.

American Express Global Business Travel JAPA (Japan, Asia Pacific and Australia) gm David Reimer welcomed her to the team which leads sales efforts targeting large companies in Australia and across Asia.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (**click**):

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WA's 1st italk office

INDEPENDENT Travel Group has established a presence in WA for its new italktravel entity, with a former HWT agency in North Perth owned by Colin Rourke becoming the group's first branded agency in the state.

Rourke's second outlet in Narrogin, WA will also join ITG's retail network in coming months, with the nationwide tally expected to reach 16 by Aug.

Tok Tok definitely on

ANNUAL Vanuatu trade show Tok Tok "will be happening this year" after being heavily modified to an individual famil format in 2013, according to tourism office general manager Linda Kalpoi.

Last year's event was cancelled due to aircraft accessibility.

"We've been promised by Air Vanuatu that there's not going to be any issues this year so we're very much looking forward to Tok Tok," Kalpoi told *Travel Daily*.

AFTA sets record straight

AFTA ceo Jayson Westbury has welcomed recent trade media opinion pieces about the future of travel industry regulation in Australia, at the same time defending AFTA's record and transparency on the issue.

In today's exclusive AFTA column in *TD* (see **page 7**), Westbury reiterates that discussions about the reforms have been ongoing for over five years, with almost 1000 pages of submissions and policy over this time, "all of which is public and available".

The non-mandatory nature of ATAS is also addressed - a decision not made by AFTA but by the Consumer Affairs Ministers from across the country.

Agency insolvency insurance is not compulsory under the scheme, Westbury said, with each agency looking to protect its clients' money in the most appropriate way they see fit.

He highlighted the consumer

protection model offered by Travel Counsellors as an example of "how a commercial solution has been found to ensure the consumers' funds are safe".

Westbury says the upcoming ATAS roadshows, which have already seen 550 registrations, "will address a great deal of the questions being raised".

APT ups Sth America

APT has released its South America Small Group Journeys 2015 program which includes a host of new tours, destinations and add-ons including cruises of the Galapagos Islands, Patagonia and El Calafate Glacier, extensions to Atacama (Chile), Cuba, Peru & Patagonia, and luxury hotels - Singular Santiago & Tierra Patagonia Hotel and Spa.

APT's 20-day Best of South America itinerary is priced from \$12,495ppts - aptouring.com.au.

JQ launch MEL/NRT

THE inaugural Jetstar service between Melbourne and Tokyo Narita took off last night, paving the way for an expected inbound tourism boost from Japan.

JQ Australia/New Zealand ceo David Hall said the new service would avail up to 50,000 seats for Japanese travellers annually.

The four weekly service is currently being operated using Airbus A330s but will switch to Boeing 787 *Dreamliners* as more aircraft are delivered to Jetstar.

Emirates to Brussels

BELGIUM'S capital Brussels will become Emirates' 147th network destination when the carrier launches new daily services to the European hub from 05 Sep.

The service will be operated by three-class Boeing 777 aircraft.

Emirates says it will be the only Middle Eastern or Asian carrier to offer a First Class product to passengers from Brussels.

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QF Int'l take major hit

QANTASLINK, Jetstar domestic & Jetstar Asia operations helped mitigate significant falls in pax numbers in other areas of the Qantas Group for the month of Mar, official stats show.

As an entire group, the overall figure was flat, down a modest 0.6%, however this masked large falls in many QF business sectors.

Jetstar Int'l suffered the largest drop, down 10.8% year-on-year in passenger numbers, followed by mainline QF Int'l, itself dropping 6.5% on the same time last year.

QantasLink posted a 5.8% gain against a 3.5% drop on mainline operations, with domestic load factors overall down 4.3% y-on-y.

The carrier cited Easter falling in Apr this year as opposed to Mar 2013 as a major factor impacting normal holiday season travel.

Yields were also down, with group-wide load factors at 74.4%, blamed on weak demand and "persistently high levels of competitor capacity growth".

Vanuatu agt microsite

TRAVEL agents will soon be able to become a destination expert in Vanuatu, with the country's tourism office set to launch online training & certification modules as part of an agent micro-site.

Announced last night at Vanuatu Tourism's Sydney roadshow by general manager Linda Kalpoi, the course will initially offer two modules, with more to come as the program develops.

The travel agent micro-site will offer downloads including photos and video, hotel and airline info and many agent exclusive deals including Air Vanuatu's popular \$50 return agent fare.

Vast detail and information on the 83 Vanuatu islands, large and small will also star on the portal.

Vanuatu Tourism Ambassador Steve Jacobs, in attendance at last night's show, will also feature on the site, offering his own personal tips and advice on the destination.

No official launch date has been named as yet, but is forthcoming.

Triangle of SunLux

SUN International has launched a new "SUNLUX" marketing campaign promoting its three luxury properties in South Africa as being under a single banner.

The three luxury hotels in the group are The Table Bay Hotel in Cape Town, The Palace of the Lost City in the Pilanesburg Big 5 Nature Reserve and The Royal Livingstone at Victoria Falls.

The three hotels are aligned with different luxury affiliations, however the campaign aims to showcase each property as part of the Group Sun brand.

New PPHG websites

PAN Pacific Hotels Group has launched new mobile optimised websites at panpacific.com and parkroyalhotels.com for its two hotel brands.

The refreshed portals provide a "simplified and faster booking process," bookable in 3 languages - English, Chinese and Japanese.



Window Seat

LOOKS like somebody didn't get the memo on uniforms.

GTI Tourism's Sarah Anderson often stands out at events but at last night's Vanuatu roadshow, her attire did it for her.

Anderson chose her work outfit as normal yesterday, apparently unaware until very late that all Vanuatu representatives would be wearing red shirts to more easily identify themselves.

She is **pictured** right with colleague Naomi Joyce who planned her wardrobe with a more traditional black.



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Virtuoso into Europe

LUXURY travel network Virtuoso has earmarked expansion plans, with the by-invitation only travel agency set to begin accepting expressions of interest from agencies based in Europe.

The company is represented at more than 340 agencies in North & South America, the Caribbean, Australia and New Zealand.

Speaking at Virtuoso's annual Symposium in Berlin, chairman & ceo Matthew Upchurch said "We look forward to teaming up with like-minded organisations to further our brand in Europe."

"Much like we've done in other new markets we've entered, be it Australia or Latin America, we have drawn upon the expertise of our members to help establish our value to the customer."

Virtuoso senior vp of global member sales & development Becky Powell foreshadowed the move last year, while flagging growth to the Middle East & Asia.

Maldives roadshow

AGENTS in Sydney, Melbourne and Perth have the opportunity to meet with representatives from some of the Maldives' most popular hotels & resorts during a destination showcase in May.

Adele Leathan of Par Avion Destination Marketing has been appointed to lead the delegation who will be on-hand to provide selling tips on the Maldives.

Attendees will have the chance to win a range of prizes.

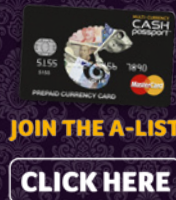
Events will take place between 6-9pm at Sydney SEA LIFE on 26 May, SEA LIFE Melbourne on 27 May and AQWQ Function Centre in Perth on 29 May - RSVP at www.maldivesroadshow.com.au.

New NZ Novotel

ACCOR has announced it is constructing its 8th Novotel branded hotel in New Zealand.

Slated to open in early 2015, the Novotel New Plymouth will feature 100 rooms & apartments.

DON'T MISS THE LAS VEGAS SUPER FAMIL'!



Kimberley Wilderness Adv ready to roll for 2014 season



APT'S 60-strong team in the Kimberley is gearing up for what is expected to be the busiest year to date with the first guests for the dry season arriving yesterday.

General manager of Kimberley Wilderness Adventures Rob Tandy said training and preparations are well underway in anticipation of bumper crowds in 2014.

"This year is shaping up to be another success for APT in the Kimberley," Tandy commented.

"It was a great wet season for the region & having just returned, I can vouch for the fact that the Blue Dragonflies are out in full force in Broome - signifying the end of the rains - & the waterfalls and gorges are in full flow."

'Last Seat SuperDeals' offering discounts of up to \$500pp are still available on departures between Jun and Sep for tours of 15 days or more, if booked before 31 May. Tandy is **pictured** with his team.

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6.30pm – 8.30pm
National Wine Centre
of Australia

Auckland
Wednesday 14th May
5.30pm – 8.30pm
Rydges Auckland
Hotel



SPTC launch "Where's 'Gilly'"



SPAIN & Portugal Travel Connection (SPTC) is keen to test the keen eyes of agents across Australia, launching a competition for the industry to find "Gilly".

The new contest is in celebration of the recent release of the brand's new 2014 brochure and the addition of its newest

specialist consultant Roser Arjona. Born in Barcelona, Arjona grew up in the city of Cordoba and joins SPTC with unrivalled local knowledge and 10 years experience in the travel industry in both Spain and Australia.

Along the lines of the famous "Where's Wally" franchise, agents are tasked with locating SPTC sales and marketing manager Gill Gaspar, hidden in five places in the new brochure.

The first agent to locate Gill and correctly name the five pages and products in which he appears will win a selection of four important Spanish and Portuguese wines.

Send entries by 5pm 09 May to marketing@spanishtravel.com.au.

Gaspar is **pictured** above left with Camilla MacInnes, Roser Arjona, Camille Muller and Brad McDonnell, all from SPTC.

Amadeus Cars take up

AIR France, Lufthansa, Qatar Airways and TAM have signed on as the latest major airlines to implement the Amadeus Cars online solution.

Amadeus Cars enables airlines to integrate car rental services at different stages during the flight booking process and provides real-time rates & availability from 33 providers in 37,000 locations.

To date, 14 airlines are now using Amadeus Cars.

Wong \$400 discount

HELEN Wong's Tours is offering a \$400 per couple discount on tours to China and Vietnam, for travel into 2015.

The price-cut applies to tours booked before the end of Aug for travel to China until late Jun 2015 and Vietnam by late Mar 2015.

Topdeck Gallipoli trip

YOUTH tour operator Topdeck has today detailed its itinerary for ticket holders for the Anzac Day centenary services taking place next year in Gallipoli.

The eight-day Anzac Soire tour will depart Istanbul on 19 Apr and combines the formal ceremonies at Anzac Cove with touring to Kusadasi, Ephesus, Pergamon, Troy and other highlights, priced from \$1,185ppts - 1300 886 332.

FTE countdown

ORGANISERS of next week's inaugural Fiji Tourism Exchange say more than 16,000 business appointments have been locked in before the event's Tue start.

Tourism Fiji ceo Rick Hamilton yesterday said the number of pre-booked appointments between Fijian exhibitors and international buyers was "staggering & shows just how enthusiastic both exhibitors and buyers are about this event."

FTE is the launch event for the recently opened Denarau Island Convention Centre (**TD** 23 Apr).

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Bali back on Aus radar

AUSTRALIAN arrival numbers to Bali appear to have regained momentum, with a 15.67% year-on-year increase in tourists to the holiday island recorded for the first quarter of the year.

While always strong in terms of overall numbers, growth rates in the Australian market have been stagnant of late, with the latest figures an encouraging signal.

More than 207,000 Aussies visited Bali between Jan and Mar.

WIN A \$75 GIFT VOUCHER

This week **TD** and **Spain & Portugal Travel Connection** is giving 5 lucky readers the chance to win \$75 gifts.com.au vouchers.



Spain & Portugal Travel Connection offers a wide range of accommodation, small group tours and experiences, cruising the Douro river, car leasing, Paradores of Spain, special interest experiences, attraction passes and much more. They have a team of dedicated destination specialists to offer the best possible advice to plan your dream holiday to Spain & Portugal.

To win, be first to send through the correct answer to the question below to: gifts@traveldaily.com.au.

When does the imperial Toledo tour depart from Madrid?



Congratulations to yesterday's lucky winner, Amanda Washington from Harvey World Travel.

Lone Pine Centenary

WAR history tour operator Battle Tours & Historical Travel has introduced a new tour commemorating the 100th anniversary of the Battle of Lone Pine in Aug next year.

Departing Istanbul on 30 Jul 2015, the tour includes accom, a cruise along the Dardanelles, transportation and services of both an Australian war historian guide and an English speaking Turkish guide.

Battle Tours & Historical Travel said the itinerary was ideal for those who missed out on the official government ballot earlier this year but who would still like to visit Gallipoli during the 2015 commemorative Centenary year.

The 10-day itinerary is priced from \$2,760pp - 1300 768 478.

Pre-trip approvals

CORPORATE travellers can now have their trip budgets & expense management green-lighted in advance through the use of a new accounting solution from Serko.

The function comes as an integration between Serko Online and Serko Incharge and is aimed as a cost control mechanism for companies to pre-approve hotel, car hire & air charges in advance.

Chopra Coast seminar

RENOWNED spirituality and wellbeing proponent Deepak Chopra will conduct a three-day seminar at Palmer Coolom Resort on the Sunshine Coast in Jul.

The "Journey to Enlightenment" seminar will run from 18-20 Jul - phone (07) 5446 1234 for details.

Dutch theft warning

THE Dept of Foreign Affairs & Trade has issued an update on crime in the Netherlands due to reports of theft from hostels and other budget accommodation.

The Smartraveller website also warns of "frequent reports of bag snatching on trains & trams, including those that operate through Schiphol Airport."

Stars shine at Vanuatu roadshow



BREAKFAST TV personality Steve Jacobs is well known to all Australian audiences both as an actor and in his current guise as the peripatetic weather presenter on Channel 9 show *Today*.

Jacobs was present at last night's Tourism Vanuatu roadshow in his new Ambassadorial role for the country's holiday offerings.

Describing Vanuatu as his "soul food", Jacobs said he was a regular visitor to the islands both on a professional and personal basis.

He spoke passionately about the appeal of the destination and encouraged attendees to engage

themselves with the local culture for a truly immersive experience.

Last night's roadshow was the first of three, with Melbourne and Brisbane to follow and 350 agents expected to attend in total.

Agents met with hotel and day tour operators, were serenaded by local singing troupe, The Vanuatu Four, and had the chance to win a swag of great prizes including flights and hotel stays.

Jacobs is **pictured** above centre with Anne Morris, Linda Kalpoi and Allan Kalfabun from the Vanuatu Tourism Office and Malcolm Pryor from Air Vanuatu.

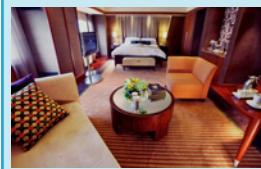


Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



The **Ibis Sydney World Square** has recently unveiled its new-look rooms after a major top-to-toe renovation. Designers have aimed for a homely and comfortable design in line with Ibis value-for-money standards, with marble bench tops and pale green and white colour schemes adopted. Bathrooms have also been upgraded with new fixtures. All beds offer the Ibis Sweet Sleeper topper to boost comfort.



Following its 25th anniversary and ten months of work, the **Grand InterContinental Seoul Parnas** in South Korea has reopened with new look rooms and suites. Targeting a "Western Magnificence and Eastern fluidity" look, rooms incorporate Korean influences and modern Western styles. The hotel lobby, ballroom and banquet halls have also been refreshed, with warm lighting creating a welcoming aura.

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AFTA UPDATE

The latest updates from AFTA's
Chief Executive, Jayson Westbury

AS HOLIDAYS go, I have to say my recent break has delivered me with a completely new outlook on the Australian domestic tourism scene. Heading to Queensland, and in particular Noosa, has opened my eyes once again to what is available in our own backyard. The local business operators on Hastings Street were filling their boots over the Easter and school holiday period with what they reported to me as one of the best holiday seasons for years. The hustle and the bustle gave Noosa a real buzz, but yet it somehow continues to be a place of serenity and peace. Unlike some in the travel industry who seem to have a determination to create disunity, confusion and complications. I see while I have been away that several stories have been published which are opinion pieces on ATAS and the activities of AFTA.

Free democracy is alive and well in the travel trade press and good on those who have decided to get involved. For the record, AFTA and I personally have been talking about the reform of the travel agency industry for over 5 years, and the discussions began well before my time.

AFTA has produced over 950 pages of submissions and policy over this time, all of which is public and available. AFTA's position on accreditation had always been that it should be mandatory, but this decision was not made by AFTA. It was made by the Consumer Affairs Ministers from each state and territory and they chose to make it voluntary.

Of course this is an academic point and if all those that believe it should be mandatory just join ATAS, problem solved. In terms of insurance, as with any major reform and industry structural reform, these matters take time. I know that quoting for SAFI (Scheduled Airline Failure Insurance) and ESFI (End Supplier Failure Insurance) is well underway and many hundreds of agencies are in the process of getting quotes. As for the agency insolvency insurance, this is also on its way and quoting for this will be open soon.

No agency insolvency insurance, nor any of the other new insurance products will be mandatory upon ATAS participants for two very good reasons.

Firstly, each agency will look to protect its clients' money the most appropriate way they see fit. The model that Travel Counsellors have is one example of how a commercial solution has been found to ensure the consumers' funds are safe. For the record, this does not only include an insurance cover, they have, as I have said all along, created a commercial solution. Secondly, as the insurance products are new to the market, and nobody as yet can confidently fully understand the costs associated with this insurance, and there is only one insurance company so far offering these products, there are competition ramifications, and cost impost ramifications that will need to be resolved to fully inform the business decisions of agents as to whether to adopt these insurance products.

I do note that ATAS does require under its criteria that Public Liability and Professional Indemnity insurance are mandatory. Both are legacy and important components of AFTA membership. As for the results of the Travel Barometer Survey, (run in *Travel Daily*), with only 80 responses we have noted the outcomes but strongly believe that our third - that's right - **third** national roadshow for which we already have over 550 registrations and which is rolling out over the coming month, will address a great deal of the questions being raised. So, to return to my concept of serenity and peace, I hope we can go forward more united into the future.



Bali to boost security

STEPS to increase security are being implemented at Ngurah Rai Int'l Airport in Bali following last week's incident on a Virgin Australia flight from Brisbane.

An anticipative step now in force applies to intoxicated flyers, who will be denied boarding if under the influence of alcohol or acting in an uncontrolled manner.

Quest Abbotsford

SERVICED apartment operator Quest has opened its newest property in the Melbourne suburb of Abbotsford, on the Yarra River.

The property offers 93 one, two and three-bedroom apartments and is 4.5kms out of the CBD.

HAL Asia 14/15 plans

HOLLAND America Line will deploy *ms Volendam* to Asia in 2014/2015, with the vessel to operate a series of 14 to 17 day itineraries through the region.

New journeys include a 14-day Asian Adventure from Singapore with port calls in Malaysia, Thailand and Myanmar, departing on 22 Dec, 02 Feb and 16 Mar.

MS Rotterdam will also sail via Asia as part of a 90-day Far East Voyage from Rotterdam in Apr.

WIN A TRIP TO PNG TO DO KOKODA

To coincide with the launch of PNG Tourism's new Kokoda campaign and website 'DoKokoda.com', this month **PNG Tourism, Air Niugini & Back Track Adventures** are giving you and a friend the chance to trek Kokoda during the 100th year anniversary of the ANZAC.

Thousands of people walk in the footsteps of heroes on Kokoda each year through the jungles of the Owen Stanley Ranges in Papua New Guinea, our closest neighbours and allies.

The prize includes:

- Back Track Kokoda trek package for two including flights.
- 2 x return economy flights between Australia and Port Moresby with Air Niugini.
- 10 night/11 day package - 2 nights accommodation at Holiday Inn Port Moresby and 8 nights at Kokoda Track camping
- Total Prize Value: \$11,000

Each day **Travel Daily** will ask a PNG-related question – just read the issue and email us your answer. There will be 19 questions in total. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this incredible experience.

Email your answers to: kokodacom@traveldaily.com.au

[Click here for terms & conditions of the competition.](#)

Q.19: In 25 words or less, why would you want to challenge yourself and experience what it's like to trek Kokoda?



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Part of the **Travel Daily** group of publications.

Publisher/Managing Editor: Bruce Piper

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Our client, a highly respected TMC is seeing unprecedented growth and as a result is seeking an experienced groups consultant to join their team. Dealing with group, conference and events travel bookings, you will be offering a wide & unique selection of travel options for your client's whether it be a business conference or incentive trip.

A min of 3 years corporate travel experience with group/events experience ESSENTIAL. If you think it's time for a change, why not make the move today?

THE PERFECT ROLE LOCATED OUT EAST! RETAIL TRAVEL CONSULTANT

MELBOURNE (EAST) – SALARY PKG UP TO \$55K (DOE)

This fantastic retail role was just called in working in Melbourne's Eastern suburbs. Seeking an experienced retail travel consultant to join their expanding team, you will be booking travel itineraries to worldwide destinations. This agency is located on a busy street & is frequented by many walk in clients. A friendly face & ability to offer superior customer service is essential when applying for this role. Bring along your previous consulting experience & enjoy working close to home for a reputable brand!

LEISURE CONSULTING WITH A DIFFERENCE TRAVEL CONSULTANTS

BRISBANE CBD – SALARY PACKAGE DEP ON EXP

Love planning holiday itineraries but tired of face to face consulting? We've got the solution to your dilemma. This independent and award winning travel team are seeking senior travel consultants to come and join them on a full time basis. With a strong focus on cruising you will be responsible for booking worldwide itineraries with enquiries received via phone and email only – no more face to face. Sensational benefits are on offer including great \$\$, free cruises, training and more. Call to find out more.

MAXIMISE YOUR SKIING POTENTIAL SPECIALIST CONSULTANT

MELBOURNE – SALARY PKG UP TO \$55K (DOE)

Are you a passionate skier? Does nothing thrill you more than skiing down some of the best slopes in the world?? We have a sensational new role working in the Japan Ski Department for a specialist ski wholesaler. If you have a min 12 months international travel consulting experience and ski knowledge (first hand experience on the slopes of Japan preferred) then this is the role for you! Working in a friendly team, you will be offered an excellent salary package, Mon to Fri hours & guaranteed famils!!

WHAT'S YOUR FORTE? WHOLESALE TRAVEL CONSULTANTS BRISBANE CBD – \$50K OTE ++

Fancy yourself a cruise guru or perhaps prefer selling destinations a little closer to home? Want to move behind the scenes? Here's your chance! We currently have opportunities available in cruise, domestic and international wholesale teams located in the Brisbane CBD. The benefits on offer are some of the best in the biz and best of all you'll love working only with travel professionals. Previous travel consulting is a must along with exceptional customer service skills. Get in quick, apply today and take your pick.

SOMETHING A LITTLE DIFFERENT TRAVEL ACCOUNTS CLERK

ADELAIDE – SALARY PKG UP TO \$54K (DOE)

Are you an experienced travel professional with solid accounts experience? This is a unique role that will see you working within the travel industry whilst utilizing your strong eye for numbers working as an accounts clerk for this dynamic and growing travel company. Responsible for assisting the consultants within the office with all financials including reporting, payments & reconciliations, previous experience using Dolphin and BSP is essential. Contact AA today to find out more about this unique role....

EVENT CO-ORDINATOR TRAVEL & EVENT MANAGEMENT COMPANY SYDNEY - TEMP ROLE, TOP HOURLY RATE

Create unique travel, incentive & event experiences both nationally & internationally for a wide variety of clientele.

Working in this boutique travel & event management company, you will assist the friendly team with delegate registrations, event themes & activity co-ordination and all other office admin. This is a temp role to start ASAP for approx 1 month or more. The ideal candidate will have Eventspro experience. Send your CV to AA today to find out more about this & other fantastic roles.

AWARD WINNING COMPANY! CORPORATE TRAVEL CONSULTANT SYDNEY CBD - GET THE \$\$\$ YOU DESERVE!

As an award winning company and market leader in their field, you will enjoy being part of this fabulous team! Assisting the travel team during a busy period you will manage exciting corporate accounts, including special interest, student groups and more. Great Sydney CBD location close to shops & public transport. The ideal candidate will have some corporate travel industry experience, with strong GDS skills, ready to hit the floor running! Temp role to start ASAP for 1 month or longer.



Working in partnership with the Australian Travel Industry

Travel Recruitment Consultant

Sydney – OTEs of \$82k Ref:104SJ3

Join one of Australia's leading travel recruitment companies & by utilising your strong travel industry experience & superb sales skills enjoy earning a fantastic salary package with an OTE of \$82k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self motivated. CBD offices with Mon-Fri working hours & a fantastic team environment. Take the next step in your career in a role with the autonomy to run your own desk.

For further information please call Sarah on (02) 9113 7272 or click [APPLY](#) now.

Senior Travel Consultant

Central Gold Coast. \$Excellent. Ref:1109PS1

Are you looking for a fresh challenge where you earn the salary you truly deserve from building up your own clientele over the years? If you enjoy working in a professional operation and are keen to move away from retail then this could be the opportunity you have been seeking. You must have a solid client base that can come with you to be considered with this unique independent who offer above average earnings and extensive benefits. Monday – Friday role with 9 – 5 hours!

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

Snowsports Travel Specialist

Melbourne \$40-45k plus incentives Ref:1102KF1

Do you have a passion for Winter Sports? My client is a Ski Specialist who is looking to expand their team and now require a Ski Travel Specialist to join their dynamic office. You will be planning ski trips for everything from independent travellers, to families, to groups and organisations. You will have the opportunity to tailor-make your own itineraries, market the product and generate new business. In return you will be offered a competitive base salary plus incentives!

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Hotel Food & Beverage Manager

Perth \$60K + Super + Benefits Ref:1108LB1

This 5 Star hotel is looking for an experienced department manager for their food and beverage restaurant. If you have prior experience in managing or supervising a team within a hotel restaurant, then I want to hear from you! Fantastic benefits are on offer for the right person, including ongoing training, laundered uniforms, discounted employee meals and free car parking at this impressive hotel. Bring your 5 star presentation to this exciting and newly available role!

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.

Travel Consultant

Newcastle – Competitive + uncapped OTE – Ref 1777SJ2

Are you a travel industry professional looking for a fresh challenge? I have a dream travel consultant position based in Newcastle & its surrounds. An uncapped earning potential with recognition & rewards for your hard work are on offer in this fantastic travel role. You will ideally have international and domestic travel industry reservation experience, be personally well travelled & have the passion to find the right holiday for your clients to ensure repeat business.

For further information please call Sarah on (02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultant

Brisbane CBD \$Uncapped Earnings. Ref:1012PS1

Looking for a new challenge in the travel industry? Do you want to move in to wholesale travel? This exciting global travel company are expanding due to growth. A great opportunity has become available for a target oriented travel consultant to join this wholesale team where the sky is the limit to your earning potential! If you are great at sales with solid worldwide product knowledge and can provide a first-class service to an array of clients then this could be your next move!

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

South America Travel Specialist

Melbourne \$60k plus bonus! Ref:1519KF2

Are you looking for development in your travel career? Do you love wholesale travel or want to specialise in a niche market? We have an excellent opportunity for you to join a leading wholesaler to further develop and utilise your knowledge and passion in selling South America. Working in a friendly team, based in a prime location in Melbourne, we are searching for a Specialist Travel Consultant with a genuine passion for South American travel teamed with extensive experience in consulting.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Travel Cruise Expert

Adelaide \$DOE Ref: 0593LB2

Travel Consultant wanted for this busy retail agency in Adelaide. Your excellent knowledge of cruise along with your sales skills will be key for this leading company. If you have a minimum of 3 years' experience in selling international and domestic destinations, the ability to meet deadlines, are proactive & organised then we want to hear from you! Only experienced cruise guru's need apply for this niche role. Solid salary package on offer for the right candidate!

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.



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