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#### SAVE WITH EARLYBIRD SPECIALS!

CALL 1300 300 036 www.travelmarvel.com.au **EMIRATES** has promised that its 2015 earlybird airfares will be "spread fairly across the entire industry," with EK Divisional senior vice president commercial operations East, Barry Brown, telling **TD** he was responding to "angry sentiment" from a growing number of agents,

consolidators and tour operators. Without specifically mentioning Cathay Pacific's controversial exclusive early release with Flight Centre (*TD* Thu), Brown said EK had been urged to "immediately offer competitive solutions" for those who weren't given equal access to the fare levels.

Brown said the launch of EK's 2015 earlybirds is being planned, however the carrier wants to allow a full 12 month window and will review the position in more detail this week.

#### Today's issue of TD

Travel Daily today has nine pages of news & photos, a photo page from World of Accor plus full pages from: • AA Appointments jobs • Travel Trade Recruitment He said he had discussed the issue with AFTA ceo Jayson Westbury, pledging that EK will "continue to support the total membership" as it continues to review the competitive landscape. Brown said agents had also

**Emirates earlybird pledge** 

complained about being "sick and tired of seat dumping at pre-1980s levels in the Australian market," which had seen them paid less for doing the same work.

Again without commenting on other airlines, he said EK "will always have a responsible offering that allows us to be competitive yet continue to return profits to our shareholder.

"We look forward to working with the industry as true partners as we have since we started our Australian operations almost 20 years ago," Brown said.

# **GA celebrates crew**

GARUDA Indonesia is today highlighting its "World's Best Cabin Crew" win in the 2014 Skytrax Airline Awards, with the carrier's crew proudly taking Indonesia to the World Stage. See the front cover page.











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QF launches group site **QANTAS** is claiming a "first for any airline in Australia," with the debut this week of a new

dedicated group travel website. Available to any Australian based travel agency holding a valid IATA or TIDS number, the site will offer "competitive group quotes in real time."

Consultants will be able to independently manage group travel 24 hours a day, 7 days a week, with the site offering flexible group fare options across all cabins.

"We're always looking for ways to make it easy for travel agents to sell Qantas and the new group travel system delivers on that," Stephen Limbrick, Qantas **Executive Manager Customer &** Commercial Relationships, told Travel Daily this morning.

He said that training webinars will be held from tomorrow to demonstrate how the site works, and in the meantime agents can pre-register for access online at register.gantasgrouptravel.com.

The new site is set to formally commence operation on Thu 14 Aug, and will also provide users

with automatic notification of upcoming deadlines in relation to their group bookings.

The manager or key group contact from each agency will need to register as an administrator, and when the site goes live they will be sent access details which will allow them to add individual users in their office.

The site will support domestic, trans-Tasman and international group bookings, while current groups departing on/after 01 Nov will be transitioned to the new system.

Group bookings will continue to be able to claimed and ticketed via GDS, with underlying group processes remaining unchanged.

"The system automates many processes and enables agents to self-manage most functions," Limbrick said.

# Peace of mind launch

AFTA confirmed today Australia's fair trading agencies will roll out a campaign website that features tips for consumers who are booking holidays at the website, packsomepeaceofmind.gov.au.









75 VOYAGES DEPARTING IN 2015 43 NEW ITINERARIES 67 OVERNIGHT PORT STAYS 24 NEW PORTS OF CALL MEDITERRANEAN | BALTIC | ALASKA | CANADA





First with the news Monday 11th August 2014



# TCF to fund consumer hub

**CONSUMER** advocacy & advice mouthpiece CHOICE will later this year launch a new travel portal designed to highlight and warn travellers about issues with travel products, providers and services.

Dubbed the Consumer Travel Hub, the platform is readying for its launch and will be funded by \$2.8 million over four years from the reserves of the defunct Travel Compensation Fund.

The amount matches that which was provided to AFTA to establish the ATAS Accreditation Scheme.

Once launched, the new CHOICE Consumer Travel Hub will offer a range of articles, advocacy and educational campaigns designed to highlight questionable travel products in the marketplace.

In establishing the hub, CHOICE has collaborated with Australian State and Territory Ministers, with agreement reached last month, according to the CHOICE website. Issues identified will be brought to the attention of governments, regulators and industry for action.

The portal will also publish advice for Australian travellers on their consumer rights and guides for understanding fine print in products such as travel insurance.

According to the CHOICE website, the key directives of the hub will be in "Ensuring there is a strong consumer voice in the Australian travel market, identifying emerging consumer issues & advocating for solutions".

CHOICE says it recognised the travel industry was evolving, however it advocated for the TCF to be evolved - with dedicated resources provided for consumer protection - rather than abolished.

"When ministers decided to abolish the fund anyway, and to provide funding to the travel industry to set up a voluntary selfaccreditation scheme, we argued that comparable amount should be provided to help consumers."

# Trails of Indochina confirms Lake arrest

**TOUR** operator Trails of Indochina has confirmed that "allegations regarding Trevor Lake are correct," and that he is currently being detained in Siem Reap (*TD* Fri).

Lake was already set to leave the firm, serving out a notice period as Trails of Indochina Cambodia Country Manager which was due to conclude on 31 Aug.

A replacement had already been appointed and will be commencing on 01 Sep, and in the meantime chief operations officer Martin Cook will be based in the Siem Reap office from tomorrow to oversee Trails of Indochina's Cambodia operations.

"Trails of Indochina upholds a corporate policy of zero tolerance to any act that compromises the rights of any people or is disrespectful of the culture within our destinations," the company's ceo, Matt Masson, told **TD**.



**SYDNEY'S** annual City2Surf Fun Run each year is a celebration of fitness and activity and always provides an amazing sight, with thousands of runners streaming down William St at the start.

In line with yesterday's event, Creative Holidays has compiled a list of other unique running festivals around the world, some more unusual than others.

Take the Medoc Marathon in Bordeaux, which allows runners to partake in wine tasting at 23 stations over the course - if you're still running by that point.

In the Cook Islands, runners can participate in the Rarotonga Round Race, which laps the island - a distance of 32kms.

The Empire State Building runup in New York City also always lures a crowd for the run up 86 flights of stairs, or 1,576 steps.



# Quest King William South – **NOW OPEN**

Offering brand new stylish studio, one and two bedroom apartments in the heart of Adelaide's CBD. Spacious accommodation perfect for both the business and leisure traveller, whether staying for a night, a week or a month.

# Search "QG" on the GDS Visit questkingwilliamsouth.com.au





Monday 11th August 2014

#### **Trafalgar Latin guide**

THREE new guided holidays and two new cruise extensions have been introduced to Trafalgar's 2015 South America program, which debuted today.

The collection features 19 guided holidays ranging from eight to 23 days duration, spanning Brazil, Argentina, Chile, Peru, Ecuador & Patagonia, as well as Mexico, Costa Rica, Panama and the Galapagos Islands.

New for 2015 are a 10-day Spirit of Argentina, 10-day Mexico's **Colonial Cities & Coastal Resorts** and eight-day Natural Wonders of Costa Rica.

More signature Insider Experiences have been built into the program, while new Be My Guest experiences include a dinner in a 17th century colonial mansion and lunch at a hacienda.

Guests booking before 30 Oct will save 10% under Trafalgar's Early Payment Discount plan.

For more of the latest industry brochures, see page seven.

# DRW lounge upgrade

THE final stages of construction at the new Darwin Qantas Club have commenced ahead of an expected opening in late Sep. At over 1,500m<sup>2</sup>, Qantas' new

lounge will be double the size of the previous facility and boast a seating capacity for 350 guests.

The lounge will contain a business centre with Apple iMac computers, new bathroom and shower facilities, a barista service and dedicated family zone.

MEANWHILE, effective 17 Aug, part of the Qantas Club at Darwin Airport will be temporarily moved to an exclusive section of new terminal space.

#### Viator insider videos

**TOUR** and activity provider Viator has released a collection of "insider videos" on its website & mobile channel that showcase tours, attractions & destinations. View the collection on Viator's YouTube channel - CLICK HERE.

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ROYAL BRUNE

# Variety Bash 2014 heads bush



THE 2014 instalment of the Variety Bash got underway in Brisbane on Fri, with participants waved off from Suncorp Stadium by NRL legend Wally Lewis to support the children's charity.

Over 800 characters and more than 250 cars are involved.

'Mario's Mini', comprised of Steve McKenzie and Mark Tuohy, and the 'Wacky Racers' (Daniel Gray, Gena Signorini & Richard Loder) - are two of the teams competing in the bash, sponsored by Amadeus, The Lido Group and other sponsors including Time Target and AirPlus.

Over 10 days, teams are tracking 5,000kms through Queensland, NSW and Victoria.

Day 1 saw the minis drive north to Bundaburg, safely navigating six water crossings.

On Day 2, the bash continued to

Blackwater where local lad Steve McKenzie was given a warm welcome by the town folk.

Yesterday, the teams had an eventful day while travelling to Barcaldine, with both minis breaking the same suspension part at different times on the rough and potholed roads.

After some creative bush mechanics, both cars made it back on the road and made it into town just before 10pm.

The bash is celebrating its 30th vear in 2014 and will conclude in Sydney on Sun, with a grand parade to be held at Moore Park from midday, where over 650 cars will be coming to celebrate the milestone.

Variety NSW hopes to generate over \$2m from this year's event.

Pictured above are Steve, Mark, Daniel and Richard.

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#### 85th Shangri-La open

**SHANGRI-LA** Hotels & Resorts opened its 85th property globally on Fri - the 302-room Shangri-La Hotel, Tianjin, China's largest northern port city.



**POSITIVELY** Wellington Tourism has boosted its focus on business events through the creation of a new Events & Partnerships team.

The new structure will see four staff work to secure business



events for the city, with two bdms on the road helping conference organisers plan and secure their event in the New Zealand capital.

**Pictured** from left are Positively Wellington Tourism's business events Wellington team at last week's Show Me Wellington 2014 event.

Back row from left are Martin Boland, business development manager; David Perks, PWT ceo and Jessica Stephens, Events & Partnerships Manager.

Front row: Gabrielle Frayling, Business Development Manager and Siobhan Donaldson, BEW coordinator & researcher.

# Scenic Rewards x2

**SCENIC** Tours has kick started its new Scenic Rewards loyalty program by offering double points to agents when booking a Scenic Tours South of France cruise between 01 Aug - 15 Oct.

Two points are accrued for each dollar nett dollar booked on any Scenic cruise & land combo tour.

#### SilkAir suspends Solo

**SILKAIR** is pulling its twice weekly services to Solo in Central Java effective 26 Oct as part of an ongoing review of its network and capacity.

The Singapore Airlines regional offshoot said it will continue to service Central Java through Semarang and Yogyakarta.

#### Samoa virus outbreak

AN OUTBREAK of the mosquitoborne Chikungunya virus has been reported in Samoa by the Samoan Ministry of Health.

The virus has similar symptoms to dengue fever, according to the World Health Organisation, causing fever and severe joint pain, headaches and nausea.

In a travel advisory update for Samoa on Fri, Australia's Dept of Foreign Affairs & Trade strongly urged Aussies visiting the country to prevent mosquito bites, including using insect repellant, wearing long, loose fitting, lightcoloured clothing and ensuring accom is mosquito proof.

# Solomon Air site rejig

A NEWLY revamped website focused on customer service has been unveiled by Solomon Islands national carrier Solomon Airlines.

What makes the portal so unique is its ability to be fully accessed from a desktop PC, laptop, iPad or smartphone, says Solomon Airlines' gm operations and commercial Gus Kraus.

The flysolomons.com website does not require users to access apps or specialised mobile sites, and now lists content based on the location of the user.

The new platform also provides info on IE's expanded routes and general info on the country.

#### SUPPORT OFFICER TOURISM INVESTMENT ATTRACTION

- Melbourne CBD Location
- Ongoing Role
- Are you seeking an opportunity to learn, grow and achieve?

The Department of State Development, Business and Innovation (DSDBI) is the Victorian Government's lead agency for the promotion and facilitation of the State's economic development. The Department develops and implements a diverse range of programs and projects designed to attract and facilitate investment, encourage exports, generate job opportunities, stimulate innovation, and promote Victoria nationally and internationally.

The position of Support Officer Tourism Investment Attraction sits within the Tourism Victoria Branch that forms a part of the Tourism and Airline Services Division of DSDBI.

Tourism Victoria is the lead government body responsible for tourism development in the State and is a Victorian State Government statutory authority and forms part of the Tourism and Airline Services Division of the Department of State Development, Business and Innovation.

Tourism Victoria is seeking to appoint a Support Officer to assist the Tourism Investment Attraction Team.

This is a challenging and dynamic role, where you will provide your skills in administration, diary management, time management, writing and communications to provide administrative support and coordination to the Tourism Investment Attraction Team.

For a confidential discussion, please call Melissa McKenzie on (03) 9653 9721. For further information on the position, including a position description, and to apply please visit www.careers.vic.gov.au.

#### Applications close midnight 14 August 2014 and must address the Key Selection Criteria outlined in the Position Description.

#### Reference: VG/DSDBI016260

#### Please Note:

The Department of State Development, Business and Innovation is committed to diversity and equal employment opportunity.

Aboriginal and Torres Strait Islander people are encouraged to apply for this role.

The Department also offers reasonable adjustments for applicants with disabilities on request.

Successful candidates will be required to comply with the 100 point Proof of Identity Check prior to commencing employment with the Department.

## MAS to be delisted

**SHAREHOLDERS** in Malaysia Airlines will vote on a proposal to privatise the carrier at an Extraordinary General Meeting to be held in coming weeks.

The plan by sovereign wealth fund & MAS majority shareholder Khazanah Nasional Berhad to take full ownership and delist the carrier was tabled on Fri and was approved by the Board of Directors over the weekend.

Malaysia Airlines has reiterated that all business operations of the carrier are unchanged, with all current flights and reservations scheduled to depart set to be operated as normal.

# Tigerair withdraws SYD NCC application

**TIGERAIR** Australia has agreed to drop an application with the National Competition Council (NCC) relating to access issues to infrastructure at Sydney Airport being 'declared' under Part IIIA of the Competition & Consumer Act 2010 (*TD* 04 Jul).

CEO Rob Sharp this morning said: "Following productive indepth commercial discussions at the negotiating table we have achieved a successful resolution that offers good outcomes for all parties involved, delivering infrastructure access for Tigerair."

#### SUPPORT OFFICER INTERNATIONAL MARKETING AND AIRLINES SERVICES

- Melbourne CBD Location
- Ongoing Role
- · Are you seeking an opportunity to learn, grow and achieve?

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The position of Support Officer International Marketing and Airline Services sits within the Tourism Victoria Branch that forms a part of the Tourism and Airline Services Division of DSDBI.

Tourism Victoria is the lead government body responsible for tourism development in the State and is a Victorian State Government statutory authority and forms part of the Tourism and Airline Services Division of the Department of State Development, Business and Innovation.

Tourism Victoria is seeking to appoint a Support Officer International Marketing and Airline Services to assist a small team which manages Tourism Victoria's International Operations.

This is a challenging and dynamic role, where you will provide your skills in administration, communications and planning to provide administrative assistance to the International and Air Services Team.

For a confidential discussion, please call Melanie de Souza on (03) 9653 9898. For further information on the position, including a position description, and to apply please visit www.careers.vic.gov.au.

#### Applications close midnight 14 August 2014 and must address the Key Selection Criteria outlined in the Position Description.

#### Reference: VG/DSDBI005208

#### Please Note:

The Department of State Development, Business and Innovation is committed to diversity and equal employment opportunity.

Aboriginal and Torres Strait Islander people are encouraged to apply for this role.

The Department also offers reasonable adjustments for applicants with disabilities on request.

Successful candidates will be required to comply with the 100 point Proof of Identity Check prior to commencing employment with the Department.

#### Sunrise show Arnhem

**CHANNEL** 7 breakfast program *Sunrise* today broadcast the first of five days of weather crosses from East Arnhem Land as part of a holiday promotion of the region.



# Agents pack luxury into lunch



**SAMPLING** the many highlights of Dubai were on the menu for this group of agents, recently treated to a famil by Greece and Mediterranean Travel Centre.

Over six days, the group enjoyed a smorgasboard of Emirati delight kicked off by brunch at Latitude at the Jumeirah Beach Hotel, served by an Australian expat chef.

Some of the group then donned their swimmers for a trip to Wild Wadi Waterpark, while others opted to visit Emirates Tower.

Other highlights included belly dancing, falcons & henna tattoos.

# Milestone for Hilton

**HILTON** Worldwide has opened its latest dual-branded property in Chicago, which in doing so has taken its global room inventory past the 700,000 room milestone.

The 352-room property, located near the city's Magnificent Mile, is operating as a Hampton Inn and Homewood Suites by Hilton.

# EY signs Alitalia stake

**ETIHAD** Airways has finalised a €1.758 billion investment deal to buy a minority stake in Italian flag carrier Alitalia, with the UAE carrier putting pen to paper on Fri.

Subject to regulatory approval, the UAE carrier will invest €560m of its own money into the deal, with a further €898m coming from AZ shareholders and existing financial institution shareholders.

Through the capitalisation, AZ will launch new long-haul routes from a variety of Italian cities, revitalise the brand name and commit to network integration with EY and its equity partners. Led by national sales manager Angelya Vassiliadis-Balaguer, the group comprised Janet Khoury, Travelscene Merrylands; Lyn Tyson, TravelManagers; Prue Conaghan, The Village Travel; Sharon Godden, Travelview; Madeleine Pantazis, Majestic Travel; Jackie Ragusa, Helloworld Lake Haven; Brad Pearce, Figtree Travel and Alfred Mansour from Travelworld Mount Druitt.

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#### Chile trade roadshow

TURISMO Chile has today kicked off its first day of travel business workshops with the Australian trade, with 15 Chilean businesses on hand to take part in the series.

Workshops will be held today and tomorrow from 9am-5pm at Showtime Events. South Wharf in Melbourne, before moving to Centennial Parklands Dining in Sydney from Thu - phone (03) 9670 8340 for more information.

#### **Caravan conference**

THE Hunter Valley will this week serve as host of the 2014 Caravan & Camping Industry Association NSW conference, with more than 200 industry personnel to attend.

CCIA chief executive Lyndel Gray said delegates will be encouraged to share insights in how to maximise future opportunities in the caravan & camping sectors.

"There has been strong growth in the caravan and camping segment of the NSW tourism economy, and there is potential for significant future growth as more and more people take advantage of the exciting products and services our industry has to offer," Gray said.

#### SUPPORT OFFICER STRATEGY, POLICY AND CORPORATE SERVICES

- Melbourne CBD Location
- Onaoina Role

Are you seeking an opportunity to learn, grow and achieve?

The Department of State Development, Business and Innovation (DSDBI) is the Victorian Government's lead agency for the promotion and facilitation of the State's economic development. The Department develops and implements a diverse range of programs and projects designed to attract and facilitate investment, encourage exports, generate job opportunities, stimulate innovation, and promote Victoria nationally and internationally.

The position of Support Officer Strategy, Policy and Corporate Services sits within the Tourism Victoria Branch that forms a part of the Tourism and Airline Services Division of DSDBI.

Tourism Victoria is the lead government body responsible for tourism development in the State and is a Victorian State Government statutory authority and forms part of the Tourism and Airline Services Division of the Department of State Development, Business and Innovation.

Tourism Victoria is seeking to appoint a Support Officer to assist the Strategy, Policy and Corporate Services Unit.

This is a challenging and dynamic role, where you will provide your skills in administration, diary management, time management, writing and communications to provide administrative support and coordination to the Strategy, Policy and Corporate Services Unit.

For a confidential discussion, please call John Dalton, Director, Strategy, Policy and Corporate Services, on (03) 9653 9719. For further information on the position, including a position description, and to apply please visit www.careers.vic.gov.au.

#### Applications close midnight 14 August 2014 and must address the Key Selection Criteria outlined in the Position **Description.**

#### Reference: VG/DSDBI007032

#### Please Note:

The Department of State Development, Business and Innovation is committed to diversity and equal employment opportunity.

Aboriginal and Torres Strait Islander people are encouraged to apply for this role.

The Department also offers reasonable adjustments for applicants with disabilities on request.

Successful candidates will be required to comply with the 100 point Proof of Identity Check prior to commencing employment with the Department.



# **Brochures of the Week**

WELCOME to Brochures of the Week, *Travel Daily*'s Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Tauck - Luxury Worldwide Journeys & Cruises 2015 The bespoke touring firm says it has designed its latest quide specifically for the Australian traveller, with all the favourites included once again. In addition to European coach touring and cruising itineraries both on small ships & river vessels, new products including London to Monaco, Myanmar and Botswana & South Africa feature. Also included are itineraries in South America, USA/Canada, and Asia, with all bookings

made by 02 Jan 2015 eligible for one free night accom pre or post-tour.



Island Escape Cruises - 2014/15 Charters Passengers travelling along can benefit from a dedicated cabin for solo travellers, one of many new additions for 2015. The new quide covers New Zealand and Vanuatu cruising, with new itineraries developed. These include a nine-night Spirit of Vanuatu cruise and a new Secrets of Auckland voyage which

takes passengers to vineyards and beaches in the city's Hauraki Gulf Marine Park. Pricing for groups to charter the entire ship is also included.

# Travelmarvel - China 2015

One single price has been applied to all departures of the most popular Travelmarvel tour in China for the season - a reduction of up to \$600 on peak prices in 2014. Two more itineraries are also on offer, with extra days added to provide even more value. Combined, the three tours offer a combined total of 16 departures. Highlights of the season include a new stay at the Shanghai Ocean Hotel, a cable-car ride to

the Great Wall, Giant Pandas, Yangtze River cruising and much more.



Sunway Safaris / Swagman Tours - Africa 2015

Swagman Tours is the local GSA for Sunway Safaris and has released another packed brochure for the firm in the Australian market. A 10% earlybird discount is available for all 2015 bookings paid in full by 31 Oct. Product covering the southern part of Africa from Cape Town to Nairobi is on offer, with a multitude of safari options taking guests through many National Parks and viewing different wildlife. Small group sizes

allow experiences ranging from tented accom to camping to take place.

# Virtuoso Travel Week

NEARLY 5000 travel agents from 40 countries have converged on Las Vegas over the weekend for the start of the annual Virtuoso Travel Week at The Bellagio.

Among the delegation were a record 77 agents from Australia and New Zealand, led by Virtuoso APAC boss Michael Londregan.

The week will see over 400,000 face-to-face meetings between buyers and Virtuoso suppliers.

Londregan said the program sounds gruelling but delegates always consider Virtuoso Travel Week to be the most worthwhile & educational events of the year.

# DXB work boost DWC

**RUNWAY** maintenance works recently completed at Dubai Int'l Airport rerouted a large amount of traffic to Dubai World Central, according to DWC's stats for Q2.

An estimated 600 flights per week from up to 10 airlines were redirected to DWC, which saw 475,992 pax utilise the facility, up from 102,137 in the first quarter.

Freight volumes skyrocketed 308% during the rerouting period. Dubai Airports ceo Paul Griffiths said he was pleased at DWC's ability in handling the increase

in loads, but now expects operations to return to normal.

# World of Accor showcases at Sofitel Sydney

**THE** wonderful 'World of Accor' once again amazed over 800 members of Australia's travel industry who turned out for Accor's annual World of Accor showcase.

Staged at the dazzling Sofitel Sydney Wentworth last Thursday night, Channel Seven TV personalities and MCs for the night Melissa Doyle and Larry Emdur were in fine form, while guests attending the country's largest hotel expo were treated to entertainment from one of Australia's top house DJs Kate Monroe. Sumptuous Sofitel canapés were washed down with Robert Oatley wines. As always, a host of major prizes were given away including Business Class Qantas flights to Dubai to stay 5 nights at the newly opened Sofitel Dubai Downtown, won by Janelle Ostergaard from ATS Pacific. After getting the crowd revved up, the major prize of the Peugeot Allue 208 was won by a very happy professional services Executive Assistant, Anne Brown.



**ABOVE**: Cherish Clarke, Record Point; Channelle Miller, Record Point; Larry Emdur and Villay Khounsady from Suncorp.

**BELOW**: Steven Eidelberg, Accor North America & Lyn Keep from Show Group.



**ABOVE**: Stephanie Jones, Hoot Holidays; Melissa Doyle and Janine MacDonald from Canteen Australia.



**RIGHT**: Anne Brown drove away from World of Accor with her brand new Peugeot.

BELOW: Elizabeth Georgopoulos, Accor; Lucy



Annetta, Nexus Point Travel and Rebecca Neilson from Nexus Point Travel.



**LEFT**: Another major prize winner at World of Accor 2014 was Janelle Ostergard, product manager at ATS Pacific, who won two Business Class tickets with Qantas to Dubai, with five nights accom at the Sofitel Dubai Downtown.



ABOVE: Kirandeep Kaur, Skie Watson, Danilo Curcuruto and Arun Thirumoothy, The Lido Group.

**BELOW**: Fiji prizewinner Simon Clancey from Pinpoint Travel Group with Alan Burrows, Accor.





BELOW: Lynne McVicar from Accor with Kathy Turner and James Troon of Agoda.

RIGHT: Melanie Brey, Globus; Kirsty Forbes, Accor and Corinne Lloyd from Globus.



**BELOW**: Neal O`Connor & Kate Sutton from Wotif.



LE of A mar Clas night





# CONGRATULATIONS from QBT

Ben is the top point scorer for Round 20 of Travel Daily's AFL industry footy tipping competition and has won a Coffee Cruise for two, courtesy of Captain Cook Cruises.



# **Major Prize Sponsors**

1st Prize: two return flights to Dubai, courtesy of Emirates



2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & Hideaway Island Resort



# VN and 9W codeshare

**INDIAN** carrier Jet Airways has signed a codeshare agreement with Vietnam Airlines, offering pax through-ticketing and simple connections through SIN & BKK. The deal will see Jet place its

9W code on VN flights from Singapore and Bangkok to Hanoi and Ho Chi Minh City, while VN codes will appear on Jet Airways services from the same cities to Mumbai. New Delhi and Chennai.

# FAA Iraq airspace ban

**AMERICAN** registered airlines have been banned from flying over Iragi airspace at an altitude of less than 30,000 feet while US Military carry out air strikes on armed militants in the country.

The ban will remain in place for at least the rest of this year. MEANWHILE, Emirates has further reduced operations in Iraq, suspending services to Baghdad until further notice, DFAT advised.

# Hyatt fish clean seas

SEAFOOD served in all Hyatt properties globally will be sourced from responsible suppliers under a new joint initiative between the firm and the World Wildlife Fund.

Hyatt is aiming to procure more than 50% of its seafood inventory from sustainable sources by 2018.

The pact will also see the company follow rival Starwood in banning shark fin products from all properties globally (TD 08 Apr).





**BRAND** new Sydney airport transfer operator REDY2GO has commenced operations, marking the launch with a party last week.

Among more than 70 guests in attendance at the Four Points by Sheraton were chief concierges from major hotels across the city, many of whom are keyholders of the exclusive Les Clef D'or.

The new shuttle aims to fill a gap in the airport-CBD transport

market, according to REDY2GO chief executive Paul Highams.

High profile industry exec Kevin Millard has been hired to run the new operation (TD 24 Jul) as business development manager.

Pictured above from left in front of one of the company's shuttle vans is Gabriel do Pao, REDY2GO; Mark Tavcar, Fiat Chrysler; Paul Highams, REDY2GO and Tony Bearman, REDY2GO.

# WIN A LUXURY SOUTH OF FRANCE RIVER CRUISE

Throughout August, *Travel Daily* is giving readers the chance to win a luxury all-inclusive river cruise, courtesy of Scenic Tours.

The all-inclusive prize includes return economy class airfares to Europe, a 13 day South of France Luxury River Cruise for two adults with private butler service, all meals, complimentary beverages all day, all tipping and gratuities and airport transfers.

Every day this month **TD** will ask a different question about Scenic Tours France River Cruises. The subscriber with the most correct entries and the most creative response to the final question will win this great prize.

Email your answers to: scenictourscomp@traveldaily.com.au.

Q7: Name the two new on-board dining options available for our 2015 France river cruising program. Click HERE for hints



SCENIC TOURS

ravel\_\_\_\_ DailvTV

DAILY

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# WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

#### THE AA FAMILY IS GROWING TRAVEL RECRUITMENT ACCOUNT MANAGER x 2 LOCATION: BRISBANE & SYDNEY SALARY PACKAGE up to \$80K+ BONUSES

Due to maternity leave in both Brisbane and Sydney, AA is recruiting two talented account managers to service the recruitment needs of our top client accounts. Your role will involve interviewing candidates and assessing their career opportunities, short-listing talent for senior vacancies, reference checking, account management and business development.

You will enjoy an excellent salary plus bonus structure, advanced on the job and professional training, opportunity to work with the best names in the industry and long term career prospects; as well as access to our annual 5 star conference & other team perks including shopping vouchers & time off.

Ideally you will come from a strong corporate or retail travel background, with excellent client account management experience, strong communication and interpersonal skills and the ability to work well in a team.

Want to know more? Contact our MD today 02 9231 6377.

#### **USE YOUR STRONG INDUSTRY RELATIONSHIPS** SENIOR INDUSTRY KEY ACCOUNT MANAGER SYDNEY – \$100K PLUS

Make your travel career more relevant by joining the advancing world of travel technology. You'll be joining a global organization delivering cutting edge solutions to the travel industry, all the while strengthening your relationship across the industry. If you're hungry for success, recognition and career progression this company will offer you all that and more. If you have industry sales or account management experience apply today.

#### CORPORATE BOUTIQUE **CORPORATE BDM – SME**

MELBOURNE – SALARY PACKAGE \$80k + Bonuses

Do you prefer doing business face to face? Like schmoozing with company MD's instead of pitching travel procurement managers or board of directors? Then it's time to take your strong sales and client relationship skills to this award winning TMC where you will be rewarded for your efforts with a lucrative salary package plus commission. Effective leads, supporting co-ordinators and a premium brand name will set you on the road to success.

#### \*NEW ROLE\* CORPORATE OPERATIONS MANAGER PERTH - EXECUTIVE SALARY PACKAGE

Reach for the top spot when you join this Perth based travel operation. Your role incorporates senior responsibilities such as staffing, recruitment, training & development and management of in house procedures. Your level of travel knowledge and operations will be superior. You will also be a team player with strong leadership skills and the ability to motivate. Unique opportunity's that won't be around for long!

#### \*JOB OF THE WEEK\* **IMPLEMENTATION SPECIALIST** SYDNEY - SALARY PACKAGE \$\$

Do you understand client needs within the online space and have the ability to determine what solutions will provide value while helping achieve the proposed solution accordingly? Are you able to manage multiple responsibilities and deliver detailed and high level product demonstrations, training and coaching tailored to specifically capabilities to solve the prospect's critical business issues? Out client is looking for someone 2 days a week.

#### **STEP UP TO A LUXURY BRAND INDUSTRY ACOCUNT MANAGER – LUXURY PRODUCT** SYDNEY - SALARY PACKAGE \$90K PLUS

This fantastic new sales role has a vacancy open with your name on it. Looking after the Australian market, you will be self-motivated and utilise your strong negotiation skills to qualify opportunities and increase sales, growing sales revenue and build strong ongoing relationships with key industry personnel. Your friendly personality, presentation skills & creative ability is required here. Enjoy a high salary including high base, car allowance and big bonuses.

#### **GLOBAL OPPORTUNITY KEY ACCOUNT MANAGER** PERTH EXECUTIVE SALARY PACKAGE

Think all TMC's are the same? Not This one. By joining this company you will be able to make a real impact on client activity and generate the best relationships possible with this key account. With your strong communication and relationship building skills you will be able to drive solutions for your client improving expenditure and creating a lasting impression, resulting in retention & growth in your portfolio.

**AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825** OR EMAIL YOUR CV TO: executive@aaappointments.com.au FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com/aus





#### **Travel Consultant**

#### Sunshine Coast. To \$47K DOE + Incentives. Ref:1166PS1

Independently owned retail travel company with a solid repeat client base are recruiting due to maternity leave. If you have a minimum of 3+ years reservations experience working to targets in a fast paced environment and have extensive world wide destination and product knowledge this could be your opportunity to work within a friendly and stable team environment where you will be rewarded with incentive and bonus' on top of a highly competitive base salary. Permanent vacancy!

For more information please call Peta on (02) 9113 7272 or click APPLY now.

#### **Cruise Consultant**

#### Sydney - \$50k - Ref: 6711SJ2

All Aboard and Cruise into your new career! Do you have strong cruise product knowledge & travel sales experience? A leading & reputable travel provider is ever expanding due to on going success & are looking to recruit an experienced Cruise Consultant for their busy office. Selling luxury international cruise itineraries to a loyal clientele following & enjoy great perks & benefits in return for your hard work. I'm looking for an ASAP start so get in touch today!

For further information please call Sarah on (02) 9113 7272 or click APPLY now

#### **Online Travel Consultant – Temporary**

#### Melbourne \$25p/h Ref:1258KF1

Looking for temporary travel consulting work?! Want to continue to use your travel knowledge and earn extra cash? Do you have solid all-round leisure travel experience and want to bring this to a boutique, online travel agency? This is the opportunity you have been looking for! Based in the South Eastern Suburbs of Melbourne my client is seeking a casual travel consultant for a temporary role. You must be fully trained in SABRE and have recent working knowledge to apply.

For more information please call Kate on (02) 9113 7272 or click APPLY now.

#### Hotel Food & Beverage Manager

#### Adelaide \$DOE + Hotel Benefits Ref:1263LB1

This well renowned hotel is hunting for their next Food & Beverage Manager to lead & motivate their team. If you come from a restaurant management background, preferably within a hotel environment and have experience in managing a team, then I want to hear from you today! Fantastic hotel staff benefits are on offer for most qualified person. Bring your 5 star presentation & fresh ideas to this exciting and challenging role, where no two days are the same.

GLOBE

For more information please call Lauren on (02) 9113 7272 or click APPLY now.

#### Senior Travel Consultant or 2IC

Brisbane. \$DOE - Ref:1233PS1

Are you a Senior TC or 2IC looking for a fresh challenge where you will get the work life balance you have been looking for? If you have solid fares & ticketing experience and are seeking a role with an above average base salary, this position with a growing independent travel company may be just what you have been searching for! Casual dress code, fun & friendly working environment are what you can expect to walk into. Exciting time to be joining this growing company!

For more information please call Peta on (02) 9113 7272 or click APPLY now.

#### **Corporate Travel Film and Entertainment Consultant** Sydney CBD - Competitive Salary - Ref: 1248RF1

Are you a corporate or entertainment consultant looking for a new challenge? We need you!! We have an excellent opportunity for one lucky consultant to make the move into an award winning corporate agency in the CBD. Positions at this particular branch do not come up often so you will need to get in fast! If you have 2 years experience in a similar role using Sabre and are looking for an opportunity to go above and beyond for your clients then this is the role for you!

For further information please call Rebecca on (02) 9113 7272 or click APPLY now

#### **Retail Travel Consultant**

#### Hobart \$\$ DOE + Incentives Ref: 1262MD

A lovely travel team in the bustling heart of Hobart wants YOU! Get your work/life balance back today. This boutique travel company based in a lovely office in a very busy shopping centre. Joining a dynamic team of like minded professionals in a hot seat with repeat clientele and massive potential for growth. Successful applicants will be well rewarded with a fantastic base wage and incentives on top to boot. There is also career progression on offer for the right candidate!

For more information please call Megan on (02) 9113 7272 or click APPLY now.

#### **Corporate Travel BDM**

#### Perth \$50-85K OTE Ref:1243LB2

Do you have a sound understanding of Corporate Travel Sales, Business Development experience or a proven sales record? This leading Travel Management company are looking for a Business Development Manager to assist with their ongoing expansion across the travel market. You will be sourcing new leads, building rapport and developing relationships with key prospects. This is a rare chance to develop your managerial and corporate travel experience with a leading TMC!

For more information please call Lauren on (02) 9113 7272 or click APPLY now.



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