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Travel Daily

First with the news

Thursday 21st August 2014

COOK ISLANDS

Exciting updates

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PAL daily to Sydney

PHILIPPINE Airlines is raising
Sydney services to daily on 26 Oct.

Creative affirms the trade

CREATIVE Holidays md James Gaskell has reaffirmed the wholesaler's commitment to travel agency distribution, telling **TD** "we always have and always will be" travel agent focused.

Gaskell said his background in online technology had prompted some speculation about a change of direction for Creative, but that's definitely not the case.

While Creative isn't completely ignoring the direct booking sector, this isn't a focus for the firm, with the "vast majority of the business" coming via agents.

"We recognise the value travel agencies deliver to the transaction," Gaskell said.

Since joining the company on 20 Jan, Gaskell has presided over the incorporation of the former NRMA brands Creative Cruising and Coral Seas into the Creative family (more in today's **Cruise Weekly**) and also overseen the implementation of the wholesaler's new Travel Studio booking platform.

Gaskell described Travel Studio as a "non-legacy wholesale platform" which will see Creative move away from its Calypso system in the coming months.

Some destinations have already been switched over to Travel Studio, which Gaskell told **TD** allows easier management of Creative's directly contracted product and also enables the firm to tap into "global aggregation opportunities" to expand its product range.

It also offers documentation improvements and a more contemporary feel, with the staged rollout of the platform continuing throughout the upcoming brochure season.

Lisa Maroun returns

WE ARE thrilled to announce today that former **Travel Daily** staffer Lisa Maroun is rejoining the company as National Sales Manager for the newly acquired **Travel Bulletin** magazine.

More appointments on **page 5**.



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- AA Appointments jobs
- Traveltrade Recruitment

Jetstar trumps Virgin

NEWLY released govt data shows Jetstar had a better on-time departure performance than Virgin Australia in Jul.

The BITRE results show Qantas had the highest success of flights getting away on time, at 84.4%, followed by Jetstar (83.1%), then Virgin Australia (81.7%) and Tigerair Australia (74.2%).

JQ had the highest on-time arrivals at 85%, pipping Qantas (83.1%) & Virgin Australia (80.7%).

Jetstar also had the least number of flight cancellations of major domestic carriers in Jul (0.6% or 45 flights) while Virgin Australia axed the greatest number of services (2.8% or 323 services).

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Travel Daily

First with the news

Thursday 21st August 2014

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Cebu Pacific seat sale

ALL-INCLUSIVE \$199 one-way airfares are being promoted by Cebu Pacific Air to kick-start its new Sydney-Manila service.

The carrier inaugurates flights to Australia on 09 Sep, with the new seat sale valid for travel between 15 Sep and 31 Dec.

Sale fares include country taxes, fees and fuel surcharges, and permit 7kgs of carry-on luggage.

Reservations need to be booked by 24 Aug, or until seats are sold.

Aquis casino licence nod

THE proposed Aquis casino and resort in Far North Queensland took a step forward today with the ACCC ruling it would not block its acquisition of the Reef Hotel Casino in Cairns.

Authorisation of the deal paves the way for Hong Kong investor Tony Fung to enter the gambling arena for the first time globally.

Acquisition of the Reef Hotel Casino from Reef Casino Trust (RCT) for \$269m provides Aquis with the platform to develop its profile of targeting international VIPs, while using it to train staff ahead of the opening of a second casino at the \$8.15 billion Aquis Great Barrier Reef Resort.

ACCC Commissioner Jill Walker said the competition watchdog assessed the takeover thoroughly as it had the potential to reduce the future number of casino owners in Cairns from two to one.

"The ACCC's investigations suggested that there was likely to be limited competition between the Reef Casino and the Aquis Resort in the absence of the proposed acquisition.

"Development of the Aquis

Resort is still at an early stage, and is conditional on a number of factors. Nonetheless, the ACCC understands that the resort, if developed, would be of a scale that is unprecedented in Australia," Walker commented.

She said Aquis Resort would primarily focus on international VIPs while the Reef Casino's patrons tend to be locals or domestic visitors ("non-VIPs"), making bets at "relatively low stakes."

Aquis welcomed the decision by the Australian Competition and Consumer Commission, saying approval was a key condition of the takeover of the Reef Casino.

"The acquisition of RCT is an important part of our overall vision for Aquis' integrated resort at Yorkeys Knob," the firm said.

The transaction remains conditional on a number of other "hurdles", Aquis commented, including Foreign Investment Review Board approval.

Earlier this year, the company said without the casino licence, the spruiked Aquis project would not be developed (**TD** 03 Jul).

TNZ 2014 mega-fam

TOURISM New Zealand will host 250 Australian travel agents on a six-day familiarisation in Oct to showcase Middle-Earth.

In partnership with Air New Zealand and Virgin Australia, the fam will be the largest training event conducted by TNZ this year, and will include a full-day regional training workshop in Auckland.

Participants will then explore the rest of the country on one of 12 itineraries.

TNZ gm Australia Tony Saunders said the travel trade is "one of the most effective channels to engage with potential holiday visitors," adding first-hand experiences make them more confident to sell New Zealand.

Itineraries and training will focus on the products and regions that TNZ promotes via marketing activity in Australia, including coach touring, north and south island touring and special interest cycling.

Tourism NZ and Air New Zealand will use the fam to raise awareness of its 100% Pure New Zealand Specialist Programme & Air NZ's online training modules.

The fam runs from 15-20 Oct.

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Hawaii famil last call

TOURISM Hawaii Oceania is offering 20 retail travel agents the chance to win a place on its 10-day Experience Aloha Famil on the *Pride of America* in Nov.

To be in the running, agents must complete the ADU 2014 Quiz with a pass mark of 80% and ticket up to six cruise bookings on the *Pride of America*, as well as ticket up to 12 Hawaiian Airlines int'l flights between 26 May and 31 Aug

CLICK HERE for more details.

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Entebbe	AUD1400*	AUD5750*
Lagos, Abuja, Zanzibar	AUD1600*	AUD6200*
Kilimanjaro, Kigali	AUD1600*	AUD6200*
Freetown	AUD1800*	AUD6400*

* Above prices are not inclusive of taxes and surcharges

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Travel Daily

First with the news

Thursday 21st August 2014

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CLICK HERE for further details

Strong SYD half-year

PASSENGER increases ex Asia, the UK and USA have contributed to Sydney Airport today reporting solid financial results for the half-year to 30 Jun 2014.

CEO Kerrie Mather said strong growth and momentum has led to an improved customer experience, with overall int'l pax growth up 4.7% year-on-year and total revenues up 5.7% to \$568m.

MEANWHILE, the 2014/15 year has not begun with quite as much vigour for Sydney Airport, with the facility reporting a decline in int'l pax arrivals for Jul 2014.

Inbound foreign arrivals were down 1% to 1.116m, alongside a flat 0.3% climb in domestic pax.

Conversely, Melbourne Airport recorded a 9.9% year-on-year leap in foreign arrivals, albeit on lower overall numbers of 725,489 pax.

Japan and Indonesia were the two largest markets for MEL, with both recording increases of more than 60%, while France was the best European source, up 28.5%.

QF speculation hosed

QANTAS has moved to clarify speculation on a report in today's *Australian Financial Review* which talked about a potential floating of its Frequent Flyer program.

The carrier has responded, saying it is often the subject of speculation, particularly leading up to its full-year financial results.

"A decision on Qantas loyalty has not been made," QF replied.

Insight into Expedia

ONLINE travel giant Expedia has released some captivating insight into the sheer scale & magnitude of its global operations.

The company said it processes an average of 1.25 new bookings every second of every day, based on 2013 published figures.

Expedia TAAP Australia and New Zealand boss Stuart Udy praised local travel agents for the part they play in its success, with nearly 40,000 agents registered for the TAAP program in 31 countries.

Trafalgar Euro sales

TRAFALGAR managing director Matthew Cameron-Smith says the firm is witnessing a strong trend towards late bookings for Europe in 2014, and to further stimulate the market is offering reduced airfares with Etihad Airways.

Cameron-Smith told **TD** the short lead initiative with Etihad provides a discount of \$300 per person off any airfare to Europe.

As an added incentive for agents, a bonus 3% commission on the Trafalgar land portion of the booking is offered.

The offer is valid on any guided holiday departure in Britain & Europe next month, for sales made up until 31 Aug.

Celine cancels gigs

CAESARS Entertainment has confirmed Celine Dion has axed all performances until 22 Mar, incl those at The Colosseum at Caesars Palace in Las Vegas, due to recent family "health issues."



Window Seat

IF YOU'RE looking for a pair of headline-makers, Sir Richard Branson and Lady Gaga may just have that market all sewn up.

The singer, ever one to find ways to shun convention, is now looking at getting married to boyfriend Taylor Kinney in outer space aboard Virgin Galactic.

Gaga's proposed nuptials are being earmarked to take place during the first concert in outer space, where she will aim to sing a song at zero gravity.

The event is due to coincide with a three-day music festival to take place at Virgin Galactic's Spaceport America base in New Mexico, entitled Zero G Colony.

Virgin Galactic is on track to fly the first commercial flight later this year and has taken over 500 deposits so far for the two hour, US\$200,000 trip into space.

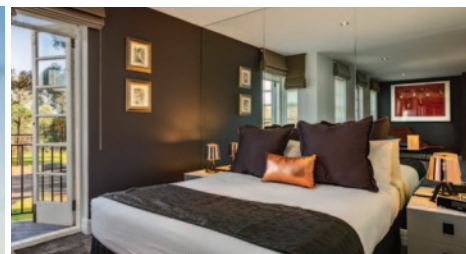


Quest East Melbourne Relunched

Quest East Melbourne has completed a significant transformation over the last 12 months, culminating in a dramatic and stylish refurbishment that significantly raises the benchmark for quality serviced apartments. The property is in close proximity to CBD and just a short walk to MCG, Rod Laver Arena and Bridge Road Richmond.

Introductory 15% commission rate will apply, valid until 31 October 2014.

Bookings can be made directly with Quest East Melbourne or through Quest Best Rate on GDS.



Visit questeastmelbourne.com.au
or call **+61 3 9413 0000**

Your stay your way



Thursday 21st August 2014

Sydney North Skat turns 21!



THE Sydney North branch of travel industry networking club Skat International celebrated a milestone yesterday.

The North Sydney Harbourview Hotel hosted a lavish birthday party for the club which was founded 21 years ago.

The club was the brainchild of industry legends Paul Glaser, Richard Cranmer, Mike Lee and Max Kingston, whose efforts led to the creation of the club on 20 Oct 1993.

It was a first for Skat International, with Sydney becoming the only city in the world with more than one club - an exception which was allowed because at the time North Sydney was apparently Australia's third largest metropolis in its own right.

Although not all of the past presidents of the club were able to be present yesterday, a



selection of their eminences lined up for the **picture** above, from left: Tim Poulter, Your Workshops; Stewart Williams of Globus (who flew in from Japan to attend the lunch); Peter Middleton, PMA; Christine Pastakia, Travel Spectrum; Peter Gisborne and current North Sydney Skat president Karan Singh.

Inset, Peter Gisborne and Karan Singh do the honours with the celebratory cake.

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QF Narita Xmas boost

QANTAS is adding six new supplementary services between Sydney and Tokyo Narita between 26 Dec and 04 Jan, subject to government approval, to keep up with strong holiday demand.

The three new frequencies will operate as QF25 on 26 Dec, 02 Jan & 03 Jan ex Sydney, and QF26 the following day from NRT.

QF will operate the flights using reconfigured Boeing-747 aircraft.

Sydney 3D delayed

GLOBAL Business Travel Assoc executive director & coo Michael W. McCormick has advised of the departure of the association's operations manager in Australia, Rachel Harper after two years.

Harper is departing to pursue a career in the supply sector of the industry, McCormick confirmed.

Her departure has seen GBTA reschedule its upcoming Sydney 3D conference and the Energy, Resource & Marine event to 2015.

McCormick said members will be advised once new dates are known.

Madagascar touring

ADVENTURE Associates will offer a 21-day small group tour of Madagascar in 2015, hosted by TV news presenter & conservationist Richard Morecroft.

The Madagascar - A Lost World itinerary departs from the capital of Madagascar, Antananarivo on 30 May and will visit the Avenue des Baobabs, Antsirabe, the hot springs of Ranomafana, the World Heritage Listed Tsingy de Bemaraha & includes two nights on the island of Sainte Marie.

An option to extend to Reunion Island is also available.

Numbers are capped at just 16, and prices start from \$9,990ppts - phone 1800 222 141.

Millbrook expansion

QUEENSTOWN'S five-star Millbrook Resort is set to acquire 66 hectares of land adjacent to the existing golf retreat.

The property is assessing if the land is suitable to expand its current 27-holes to 36-holes, seen as a boon for New Zealand's golf tourism industry.

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- Strong relationship building expertise
- Self Starter/Team Player
- Strong attention to detail
- Able to work under pressure and to tight deadlines.

If you have the experience described above please send in your resume to hr@escapesdirect.com

Triplify launches app

A **NEW** Australian-built iPhone app offering information for travellers on events and activities happening at travel destinations has launched in Perth overnight.

Dubbed 'Triplify', the app is the brainchild of developers Matt Fontana, John Daniels & Damien Hatton and is now available for free download in the App Store.

Android and iPad compatible apps are currently in development & expected to be released soon.

Get Savvy with Virgin

TRAVEL agents can learn more about Virgin Limited Edition, the range of luxury properties owned privately by Sir Richard Branson, via a new e-learning tool.

The 'Get Savvy' tool will launch later this month and will offer training materials on selling stays at Necker Island, Ulusaba Private Game Reserve & Mont Rochelle Hotel & Vineyard in South Africa.

Agents completing modules can win their own stay - **CLICK HERE**.

Im stands for Korea

X-FACTOR 2013 series winner Dami Im was last night named as the Honorary Tourism Ambassador for Korea in Australia to promote the destination locally.

Emirates drives for state greats



THREE senior Queensland sales execs from the travel industry turned out to support the Future State Greats Golf Day fundraiser late last month.

Funds raised on the day went to

Aspirations 4Kids, an organisation which works to assist kids remain involved in their chosen sport despite hardships, disabilities, indigenous or cultural issues or a lack of opportunity.

The event was spearheaded by Qld cricketer legend Ian Healy.

Pictured above from left at the golf day event is Danny Brown, Helloworld; Craig Brown and Shiran Ranatunga from Emirates.

Warwick Bahamas

WARWICK International Hotels will expand to the Caribbean with a new hotel overlooking the Nassau Harbour slated to open in the Bahamas mid-next year.

The Warwick, Paradise Island will feature 246 rooms & suites, four restaurants, a fitness centre & spa and a pool-side pizza bar. Reservations for the property will open next month.

For more details, **CLICK HERE**.

Small gains for Air NZ

AIR New Zealand has reported a group-wide increase in passenger numbers for the month of Jul, with figures bolstered by strength in short-haul operations.

Across the group, the carrier reported total pax uplift figures of 1,055,000 - an increase of 1.2%.

Domestic pax numbers were up 2.2% year-on-year for the month, while small declines were reported in Tasman/Pacific, Asia/Japan & North America/UK routes.

Increases in capacity outstripped demand, sending average loads down 1.3% group-wide to 84.2%.

The carrier posted a 4.6% climb in yields for the financial year, which were stronger with foreign exchange impacts removed.

Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Cara George has been hired as the new CEO at **Mudgee Region Tourism** to continue to build on existing areas of growth for the region. George joins from Voyages Indigenous Tourism Australia and will begin in Sep.

Following a recent investment by Travelport, Melbourne-based tech platform **Locomote** has hired **Rachel Harper** to its management team, tasked with building the firm's communication and brand strategy.

Frasers Hospitality has named **Mariusz Tymosiewicz** as the General Manager of Capri by Frasers Brisbane, which will open next year. The new hotel has also welcomed **Tonia Kreft** as Director of Sales & Marketing. Elsewhere in the group, **Charlie Turnbull** has joined the organisation as the new Director of Sales & Marketing at Fraser Suites Perth.

Paul Gregorowitsch has commenced in his new role as Chief Executive Officer at **Oman Air**. He joins the airline from his former role at Airberlin.

Fiji Airways Chief Executive **Stefan Pichler** has added a new string to his Fijian bow, taking on the duties of Chairman of **Tourism Fiji**. Pichler will use his industry experience to continue to promote Fiji to travellers.

Polar tour operator **Aurora Expeditions** has recruited **Jasmina Popovska** as its new Sales Manager. In addition, **Anthony Kleverlaan** has joined the company's new division Aurora Travel Agency Services (ATAS) as Manager. The division looks after pre and post-expedition arrangements.

Barge cruising operator **European Waterways** has appointed **Mark Robinson** as its new Sales and Reservations Manager. Robinson brings 30 years experience to the role, including 13 with Abercrombie & Kent.

Former AFL boss **Andrew Demetriou** has been appointed to the Board of Directors at **Crown Resorts Limited**. Crown said Demetriou brings vast experience in managing a complex organisation and with the media.

Adventure World has added two new Business Development Managers to its sales team, with **Joseph Di Bennardo** recruited to drive new trade business in NSW/ACT & **Andy Kirkman** in the WA/SA regions. Elsewhere in the company, **Tasman Cassim** has joined as the new Head of Groups.

Helen Fairclough has joined the **Melbourne Convention and Exhibition Centre** as its new Director of People & Culture. Fairclough moves from the Chevron Corporation in the USA to Australia to take up her new role.

Seasoned **Marriott International** veteran **Brad Edman** will become the inaugural General Manager at the new Courtyard by Marriott Seminyak.

Outrigger Enterprises Group has appointed **Alan Darr** as Corporate Director for Human Resources Asia-Pacific. Darr's jurisdiction will cover the group's operations in Australia, Thailand, Fiji and Mauritius.

Discovery Kartika Plaza Hotel has named **Patrick Beck** as its new General Manager. Beck brings over 30 years hotel experience to his role.

Win with Lufthansa

This week **TD & Lufthansa** is giving 4 readers the chance to win an iPod shuffle & 1 reader the chance to win a Samsung Galaxy tab 3.



The new Lufthansa Premium Economy is on sale now with the first saleable flight on the HKG route and worldwide by 2015. The Class that offers more is perfect for that long trip to Europe.

See **HERE** for product details.

To win the iPod shuffles, be first to send in the answer Mon-Thu.

For your chance to win the Samsung Galaxy tab, answer all 4 questions from Mon-Thu, & the final question on Fri. Email answers by COB 22/8 to: lufthansa@traveldaily.com.au

What is the introductory price to Europe from Australia?



Lufthansa

Making of an EK A380

EMIRATES has released a special timelapse video detailing the construction process behind its 50th A380, delivered earlier this year - [CLICK HERE](#) to view.

Orange puts squeeze on Sydney



ORANGE outdid itself last night when it lavished copious amounts of local fare to the trade in Sydney to promote its upcoming 17-day 2014 Food & Wine Festival.

Twenty-two Orange wineries served up their vintages at a Pop-Up Bar in Martin Place, along with plenty of regional cuisine that had been trucked in by local producers.

The annual festival has been growing rapidly since its inception in the central west NSW town nine years ago, and it will take place from 15 Oct to 02 Nov.

JAL dom. adjustment

JAPAN Airlines has announced a revision of its domestic flight frequency taking effect from 26 Oct which will see the shelving of its daily Tokyo Narita-Naha route.

Frequencies from Tokyo Haneda to Izumo & Kumamoto will rise by one daily departure, to six and nine respectively.

Frequencies from Fukuoka to Miyazaki, Matsuyama, Izumo and Amami-Oshima will all be reduced by one daily flight.

"It used to be a two week festival, but demand is so strong now we've had to stretch it over three weekends," Rhonda Sear, Taste Orange exec officer said.

There will be over 115 events from black-tie dinners to night markets, tours and tastings, visits to vineyards and a "Sips in the City" where local historians take visitors on a vinous trail to food & wine venues sharing the stories of Orange and the rich tapestry of history, homes and buildings.

"Orange is for those keen to explore regional cool climate food and wine and this year it will be bigger and better," added Sear.

Pictured are Ben Janeczko & Julie Bishop from Destination NSW with Rhonda Sear (middle), executive officer, Taste Orange.

SAS launch Houston

SCANDINAVIAN Airlines has commenced new six weekly services between Stavanger, Norway and Houston, Texas.

The route is being operated by a Boeing Business Jet (B737), configured with just 44 Business Class seats.

Changes to Directions

TOURISM Australia will amend the format of its annual Australian Tourism Directions Conference, which has traditionally been held in Oct/Nov each year in Canberra.

In order to coincide with business planning cycles & focus on industry distribution needs, the conference will be moved to Sydney to be held in Mar 2015.

Exact dates and agendas for the 2015 event are to be confirmed.

Google opens red pins

PLACES of interest & highlights of a destination can now be identified by anyone using Google Maps under new changes made by the global internet juggernaut.

According to MyTravelResearch, "red pins" which identify a place or tourism business can now be marked by all users, subject to Google verification processes.

Previously, only other businesses were able to mark Google Maps.

Uber travel partners

RAPIDLY growing private ride operator Uber is set for further expansion after announcing new partnerships with a range of travel firms around the world.

The service's core smartphone app has been integrated with United Airlines in its mobile app and TripCase from Sabre in its mobile travel management app.

Further, TripAdvisor has opened a new feature to its smartphone app allowing users to book an Uber ride in 40 cities worldwide.

Strong results for Tas

TOURISM Tasmania ceo John Fitzgerald has reported double the number of web traffic visitors was recorded in two days for its latest spring campaign compared to the equivalent pitch last year.

The nationwide 'Go Behind the Scenery' campaign was launched last Sun, with new audiences being targeted up the east coast.

WIN A LUXURY SOUTH OF FRANCE RIVER CRUISE

Throughout August, **Travel Daily** is giving readers the chance to win a luxury all-inclusive river cruise, courtesy of **Scenic Tours**.

The all-inclusive prize includes return economy class airfares to Europe, a 13 day South of France Luxury River Cruise for two adults with private butler service, all meals, complimentary beverages all day, all tipping and gratuities and airport transfers.

Every day this month **TD** will ask a different question about Scenic Tours France River Cruises. The subscriber with the most correct entries and the most creative response to the final question will win this prize.

Email your answers to: scenictourscomp@traveldaily.com.au.

Q15: What unforgettable dining option is available on-board Scenic 'Space-Ships' to Diamond Deck guests?

[Click HERE for hints](#)

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SCENIC TOURS

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Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Advertising and Marketing: Sean Harrigan and Lisa Martin

Email: advertising@traveldaily.com.au

Business Manager: Jenny Piper

Email: accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Publisher/Managing Editor: Bruce Piper

Editor: Guy Dundas

Assistant Editor: Matt Lennon

Contributors: Jenny Piper and Barry Matheson

Email: info@traveldaily.com.au

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JOB OF THE WEEK

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ONLINE TECHNICAL SUPPORT & TRAINER
MELBOURNE - SALARY PACKAGE UP TO \$80K

Working in the online support and training team, you will be a vital part of the development of the online booking tool (OBT), including client presentations and training, testing and trouble shooting, all whilst managing a small team. You will create training manuals and online policies and be responsible for investigating issues. Fantastic salary package on offer with a Global Travel Management Company. Great inner city location close to public transport.

LOVE THE BUZZ OF ON-THE-ROAD SALES?

INDUSTRY ACCOUNT MANAGER – LUXURY PRODUCT
SYDNEY - SALARY PACKAGE \$90K PLUS

This fantastic new sales role has a vacancy open with your name on it. Looking after the Australian market, you will be self-motivated and utilise your strong negotiation skills to qualify opportunities and increase sales, growing sales revenue and build strong ongoing relationships with key industry personnel. Your friendly personality, presentation skills & creative ability is required here. Enjoy a high salary including high base, car allowance and big bonuses.

SET WAVES CRASHING

SALES EXECUTIVE - CRUISING
SYDNEY - SALARY PACKAGE \$60k ++

Our client is searching for a Sales Executive who is passionate about cruising along with the ability to source and secure new business. You will have a real drive, passion and understanding of the cruising market along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this product under your arm.

GO WEST!

CORPORATE OPERATIONS MANAGER
PERTH – EXECUTIVE SALARY PACKAGE

Reach for the top spot when you join this Perth based travel operation. Your role incorporates senior responsibilities such as staffing, recruitment, training & development and management of in house procedures. Your level of travel knowledge and operations will be superior. You will also be a team player with strong leadership skills and the ability to motivate. Unique opportunity's that won't be around for long!

TECHNICAL EXPERT WANTED!

LEVEL 2 HELPDESK TECHNICIAN – Help me if you can!
SYDNEY – Great salary package!

Are you an escalation expert? This award winning GDS company is looking for your analytical and technical skills to join this growing department. You will be customer service driven, have the ability to multi task, resolve issues and have a thorough understanding of back office functionality. This is an exciting step-up from a support role! Don't miss out on this outstanding opportunity, Crosscheck desirable.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825

OR EMAIL YOUR CV TO: executive@aaappointments.com.au

FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE

www.aaappointments.com/aus



Working in partnership with the Australian Travel Industry

Wholesale Travel Consultant

Brisbane \$Competitive – Ref:1256PS1

Love travel but sick of face to face sales? Bring your destination and/or cruise product knowledge to a fast paced role where you will be selling direct to agents. Excellent uncapped earnings with a competitive base salary are on offer. To be considered for this role you will need to be able to work to a 7 day rotating roster, enjoying working in fast paced team environment and have proven experience of smashing your sales targets! Excellent benefits and remuneration are up for grabs!

For more information please call Peta on
(02) 9113 7272 or click [APPLY](#) now.

Travel Recruitment Consultant

Sydney – OTE of \$82k Ref:104SJ1

Join one of Australia's leading travel recruitment companies & by utilising your strong travel industry experience & superb sales skills enjoy earning a fantastic salary package with an OTE of \$82k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self motivated. CBD offices with Mon–Fri working hours & a fantastic team environment. Take the next step in your career in a role with the autonomy to run your own desk.

For further information please call Sarah on
(02) 9113 7272 or click [APPLY](#) now

Cruise Travel Consultant

Melbourne OTE \$50k Ref:1879KF1

Calling all cruise reservation specialists! If you have cruise product knowledge, reservations experience, customer service skills & ability to work to sales targets, this is the role for you! This fantastic global company are looking for new consultants to join their great team. You will enjoy and thrive on delivering the highest levels of customer service at all times whilst meeting call targets and conversion rates. If you are hungry and driven then you will reap the rewards!

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Travel Consultant

Adelaide DOE\$\$\$ Ref: 1261LB1

This leading boutique agency in Adelaide has a rare vacancy to add a valued team member to their store. If you have great destination knowledge, experience dealing with high end product and knowledge of Sabre & Travelog then I want to hear from you ASAP! You will be rewarded with a fantastic work/life balance of Monday to Friday hours, and a supportive, senior and experienced team behind you. Solid salary package on offer for the right candidate with the right attitude.

For more information please call Lauren on
(02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant

Gold Coast. \$DOE - Ref:1191PS1

Are you a retail travel consultant with strong fares, GDS and worldwide product knowledge? Do you enjoy going above and beyond for clients and have a passion for cruise? This well respected independent offers the work life balance Gold Coasters are seeking with 9-5 hours Mon-Fri. Ideal candidates will have strong retail experience with proven ability to work successfully to targets. Highly competitive salary package, annual famils and on-going training are on offer!

For more information please call Peta on
(02) 9113 7272 or click [APPLY](#) now.

Chinese Speaking Sales Rep

Sydney – Generous Salary – Ref: 1272RF1

Are you a Chinese speaking BDM looking for a new challenge? We have a sensational opportunity for one lucky Sale Rep to join this fantastic Asia Travel Specialist. You will spend your days out on the road visiting agents, attending trade shows and expanding this company's brand. We are looking for a Sales Rep with an established network of agencies in NSW and a real passion for Asia as a destination. An fantastic salary (DOE) is on offer for the right candidate.

For further information please call Rebecca on
(02) 9113 7272 or click [APPLY](#) now

Wholesale Travel Consultant

Melbourne Excellent Package on offer Ref:1542MD1

Are you an experienced and passionate Retail Travel Consultant looking to move away from face to face sales? Working with experienced consultants creating international packages for travel agents and direct to the public, this role will be highly sort after! This is a great chance to earn a decent salary with excellent company benefits. If you have at least 2 years travel industry experience, then say goodbye to face to face consulting! Interviewing now!

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Travel Consultant

Perth \$DOE Ref:1228LB2

Rare opportunity for a service focused individual. If you are a multi-skilled corporate travel consultant this vacancy with a well-established TMC could be the opportunity you have been waiting for! Offering a highly competitive salary along with a fantastic work/life balance with Mon-Fri hours, this is a company that has very little staff turnover. Strong fares knowledge along with current corporate travel experience is required to be considered for this gem of a role!

For more information please call Lauren on
(02) 9113 7272 or click [APPLY](#) now.



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online... on mobile... in branch