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Friday 22nd August 2014

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Today's issue of TD

**Travel Daily** today has six pages of news & photos, plus full pages from: (click)

- AA Appointments jobs
- Club Med

# SeaLink reports solid year

**SEALINK** Travel Group yesterday reported record "underlying net profit before tax," with an \$11.2 million result for the 12 months to 30 Jun, up 41% year on year.

Net profit after tax was \$7.23m. and the company's overall revenue was up 13.5% to \$104m.

The company said it had seen contributions from all of its business units, including SeaLink South Australia, SeaLink Queensland and Captain Cook Cruises, with the Sydney cruise operation seeing a healthy 18% increase in passenger numbers.

The Murray Princess river cruise operation experienced "solid revenue and gross margin increases," according to md Jeff Ellison, while SeaLink South Australia also saw growth from its core operations, reflecting increased traffic to Kangaroo Island and improved coach tour

passenger numbers, up 16%.

Key achievements during the year included expansion of the group's Northern Territory operations, including ferry services from Darwin to Mandorah and the Tiwi Islands.

The company signed extended five year service contracts for Palm Island and Magnetic Island in Queensland, and added more Sydney Harbour services via new contractual arrangements with Harbour City Ferries, the Biennale Festival and the Sydney Convention Centre.

Other key developments included the implementation of the Quicktravel reservation system, which will improve the booking process, allow dynamic pricing and lift online bookings.

#### Club Med in Sep!

**CLUB** Med is offering a range of "exceptional last minute deals," including availability for the upcoming Sep school holidays.

Med properties in Bali, Mauritius and the Maldives - see the last page for details.





Because **Smaller** Groups mean a **Better Holiday** Experience!





Specials are available for Club





# **Agent Commission Increase**

Effective 15 Aug to 15 Sep 2014 all Malaysia Airlines' Fares and Fuel Surcharge (YQ) issued on 232 Australian BSP ticket stock, will be commissionable at 11%\* for all classes.

\*Terms and conditions apply

MH Special Fares are on sale from now till 31 Aug 2014. For further information, please contact Malaysia Airlines' Reservations on 132 627 or Agency Desk on 1300 655 324.

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Friday 22nd August 2014



#### TIME silent auction

THE not-for-profit Travel Industry Mentor Experience (TIME) is once again running a Silent Auction to raise funds to support its work.

Items such as flights, vouchers and more are now up for bidding at 32auctions.com/time2014.

## **2015 EUROPE EARLY BIRD SALE**



#### SAVE \$300 pp on selected tours!

- Maximum group size now only 28
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- · More sightseeing time
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# **APT expands in Myanmar**

APT has announced the addition of two new Burmabased river cruise ships in 2016. with a vessel dedicated to each of its APT and Travelmarvel brands.

The new APT ship will be named the RV Samatha, offering 30 suites in total, many of which will feature twin balconies.

The "high end luxury" Samatha will also offer a swimming pool, two restaurants, an air conditioned lounge on the sundeck and a spa facility.

Travelmarvel's new RV Princess Panhwar will have 36 suites & will be equipped to offer "premium four star river cruising.'

Both vessels are currently under construction in Yangon under a partnership with the Maing Fong Company.

APT gm sales & marketing, Debra Fox, said the group had debuted river cruising in Burma this year aboard the AmaPura and sales had already exceeded expectations, with the new APT and Travelmarvel vessels set to tap into strong demand.

Both river ships will operate 15day itineraries between Yangon and Mandalay from Jan 2016.

Agents can pre-register clients for cruises on the new ships with a \$250pp refundable deposit.

### **Travel Concepts push**

**MELBOURNE-BASED** Travel Concepts is targeting growth in its network of home-based agents. with the "fully transparent" niche operator aiming for 20-25 members by the end of 2015.

Spokesman Oktay Ilgun told TD that unlike other groups, Travel Concepts provides full flexibilty, not locking members in for multiyear contracts.

"I believe we are an excellent option for experienced consultants that don't necessarily need to be held by the hand," he said - details 03 9372 7300.

#### **Creative Tahiti desk**

**CREATIVE** Holidays has implemented a new "Tahiti desk" focusing on tailored higher-end product, with md James Gaskell telling TD the move would leverage niche expertise within Coral Seas, which was integrated with Creative earlier this year.

Top five agents will fly **Qantas in Business** class to Singapore staying 2 nights at the "Capella Resort" **Sentosa Island** for 2 nights. All costs included.











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www.aaappointments.com/aus

# **WA Govt repeals Agent Act**

**AFTA** boss Jayson Westbury has lauded a decision by the Western Australian parliament to repeal the Travel Agents Act 1985.

The move removes the need for licensing for travel agents in WA, and brings the state in line with the rest of mainland Australia.

Commenting yesterday on the "monumental decision," Westbury said "the Government came to the conclusion that WA could not go it alone and retain a State-based licencing system and compensation find, as this would put travel agents at a distinct

#### New Contiki agt site

**CONTIKI** has rolled out a new travel agent site which offers a streamlined search and book function and greater visibility of its 'my bookings' section to make amendments easier.

Deals, incentives and departures are also more clearly promoted.

disadvantage when competing with interstate & overseas agents."

The Bill will now be presented to the WA Governor for royal assent, with the Western Australian act aligning to the transitional arrangements, agreed by the nation's Consumer Affairs Ministers on 07 Dec 2012.

AFTA is now seeking more info on the processing of licence fee refunds to WA travel agents.

#### **QF rejig Tahiti fares**

A NEW simplified fare structure and new premium fares to Tahiti have been introduced by Qantas on flight from Australia and New Zealand to Tahiti.

Changes have taken immediate effect on QF operated services (including Qantas & LAN Airlines operated transTasman service), to Tahiti, and provide consistency of fare conditions across the carrier's international network.

#### **Crown Vic reforms**

**CROWN** Resorts has reached an agreement with the Victorian Govt on a number of reforms to the Melbourne Casino Licence aimed at improving the competitiveness of Crown Melbourne against other integrated resorts.

The deal includes the roll out of a new "super tax" on overseas & interstate VIP program play, lifting its number of table games by 40, boosting fully automated table game terminals by 50 and jack up the number of gaming machines permitted to operate by 128.

#### Choice Vic/Tas bdm

**GRAHAM** Smith has been appointed as Travellers Choice's new business development manager for Victoria & Tasmania. Smith takes over from the now

Smith takes over from the now retired Sharon Richardson (*TD* 20 Jun) in the role.

He is well known to the trade having spent 9yrs as the Vic/Tas bdm for Cover-More Insurance.



# Window Seat

**SKI** holiday destination Perisher has this week celebrated 18 years of partnership with Sony Playstation, installing a giant icereplica of a PS4 controller at the base of the park's hero jump.

To celebrate the partnership's coming-of-age, Olympic skier Russ Henshaw showed off his aerial skiing skills over a 60-foot jump to unveil the giant DUALSHOCK4 controller (below).

Playstation has also launched an **online competition** inviting skiers to design their dream ski course, with the winner to have their design physically built.





# Quest East Melbourne Relaunched

Quest East Melbourne has completed a significant transformation over the last 12 months, culminating in a dramatic and stylish refurbishment that significantly raises the benchmark for quality serviced apartments. The property is in close proximity to CBD and just a short walk to MCG, Rod Laver Arena and Bridge Road Richmond.

Introductory 15% commission rate will apply, valid until 31 October 2014.

Bookings can be made directly with Quest East Melbourne or through Quest Best Rate on GDS.







Visit **questeastmelbourne.com.au** or call **+61 3 9413 0000** 

Your stay your way





Friday 22nd August 2014

#### Moran Opera Bar win

SOLOTEL group has won a 10vear tender agreement with the Sydney Opera House to operate the Opera Bar.

The venue will dish up menus created by Matt Moran and will be refurbished in 2015-2016.



### W'n'W Sydney profit

VILLAGE Roadshow Limited, owners of Wet'n'Wild Sydney. Sea World & Warner Bros Movie World, vesterday reported pre-tax profit for its theme parks division of \$51.4 million for the 2014 FY, down \$1.8m on the year prior.

The company highlighted a "tremendous market response" and "impressive yield results" for its 2013/14 season passes at Wet'n'Wild Sydney.

Profit before tax at the new water park was \$4.1 million in its first season, which incl a one-off pre-opening cost of \$5.4 million.

In its four months of operation, Wet'n'Wild had 700,000 visitors.

Pre-tax profit at VRL's Gold Coast Theme Parks dropped \$3.3 million to \$27.9 million.

Attendance at Sea World rose 7.7% & revenue at Sea World Resort & Water Park jumped 10.5% year-on-year.

VRL also confirmed it would open a brand new 'Wet'n'Wild Jr' and 'Junior Driving School' in coming months.

#### **WYSTC to Cape Town**

CAPE Town, South Africa has been announced as the host city for the 2015 WYSTC (World Youth & Student Travel Conference).

It will be the event's first time to be held in Africa, and is scheduled to be held at Cape Town's International Convention Centre from 22-25 Sep 2015.

Registrations for WYSTC will open early next year.

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# Vail's epic down under visit

**VAIL** Resorts senior manager of international communications May Lilley (right) has been making her annual sojourn to Australia and last night hosted an update on developments at the snow giant's facilities across the globe.

The 2014/15 season is fast approaching, with skiers and boarders set to benefit from US\$85 million in improvements across the portfolio - including new high-speed chairlifts, more hotels, expanded nightlife options and more onmountain dining.

2015 is set to be a huge year for Vail, which together with sister resort Beaver Creek will host the FIS Alpine World Ski Championships - and Beaver Creek is upgrading facilities by replacing its Centennial Express lift with a new high-speed combination lift.

Lilley also outlined the special "Vail Hearts Australia" offer. under which any Aussie bookings at Vail in Colorado made before 15 Sep will enjoy up to 40% off lodging, as well as US\$350 in "mountain money" to use at any Vail Resorts owned retailers and



restaurants - for details see vail.com/vailheartsaustralia.

The popular Epic season pass is still the most economical way for Australians to enjoy their Vail Resorts holiday, paying for itself in just over five days on the snow.

The Epic Pass this year is valid for unrestricted access to a range of properties in Colorado, Utah and Lake Tahoe - along with other international destinations such as Verbier, Switzerland, Les 3 Valees. France and the recent addition of five free consecutive day at Niseko in Japan (TD 27 Feb).

## Airline and Elite **Tier Manager**



We are looking for an Airline & Elite Tier Manager for our Sydney based travel team. This broad role is responsible for developing, enhancing and successfully implementing the airline strategy for Australia & NZ American Express card member base. In this role, you will be analysing air data, managing airline partnerships and developing superior travel products and benefits within the air and airport sectors.

This is an opportunity for someone with excellent relationship building skills to join a top 500 company which provides an excellent career path. In addition, we offer great benefits including opportunities to travel.

We are looking for someone that has a comprehensive knowledge of the travel industry, specifically within the airline sector in Australia/NZ. You will have highly developed analytical skills and strong financial acumen coupled with in-depth knowledge of GDS (Sabre), fares, CAT35 fare filing and ticketing processes.

To view details of the role and apply please visit Amex Careers and search for Job 14013100 - or click to apply - http://amex.co/1lgoNOo

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meals /drinks All inclusive fares from AUD\$179 one-way in Economy;









The Leading Airline from Taiwan



THE Africa Safari Co and Jenman Safaris hosted a group of six agents on an 11 day educational exploring Madagascar recently.

Every kilometre of their journey was different to the last, and included hiking in a thick forest in the morning to see wild lemurs, to watching the sunset in the afternoon over the desert.

Destinations visited included Andasibe, Antsirabe, Ranohira, Ranamafana, Isalo, Ifaty, Tular and Tana - barely scratching the surface of the country.

Highlights of the trip included having lemurs jump onto the shoulders of agents while at the Lemur Park at Andasibe - the only location in Madagascar where visitors can touch and feed the

#### Win with Lufthansa

This week TD & Lufthansa is giving 4 readers the chance to win an iPod shuffle & 1 reader the chance to win a Samsung Galaxy tab 3.



The new Lufthansa Premium Economy is on sale now with the first saleable flight on the HKG route and worldwide by 2015. The Class that offers more is perfect for that long trip

to Europe. See HERE for product details. To win the iPod shuffles, be first to

For your chance to win the Samsung Galaxy tab, answer all 4 questions from Mon-Thu, & the final question on Fri. Email answers by COB 22/8 to: lufthansa@traveldaily.com.au

send in the answer Mon-Thu.

In 25 words or less, tell us why More is Better on the new Lufthansa Premium Economy.

Lufthansa

tree dwelling primate.

Pictured at the Pallisandre Hotel on the last day of their trip in Tana, from left are Debz, Jenman Safaris; Tahiana, guide; Leighj, Kira, TASCo; Julie, Jane, Simone, Adele and Andrew.

#### California roadshow

THIRTY-FOUR travel industry representatives from California will arrive in Australia next week on a sales mission to meet with travel agents.

Visit California president & ceo Caroline Beteta said this year's mission will be the "biggest and most impactful one to date".

The biannual Visit California sales trip incl events at Doltone House in Sydney on 25 Aug and at the Brisbane Convention & Exhibition Centre on 26 Aug.

Participants attending having the chance to win a trip for two to California, with limited spaces still available to attend - CLICK HERE for more info & to RSVP.

### EY shuffles Jo'burg

ABU Dhabi based Etihad Airways is revising its schedule to Johannesburg, with new timings on its daily service providing travellers with improved flight connections within Africa and to points beyond the Middle East.

Changes take effect from 26 Oct.

#### HHN 2014 tix on sale

**UNIVERSAL** Studios Hollywood has expanded its Halloween Horror Nights in 2014 to 22 select nights between 19 Sep & 02 Nov.

This year's event will feature allnew haunted attractions including a "bone-chilling" maze based around the Emmy Award-winning The Walking Dead: The End of the Line - CLICK HERE for details.

#### Irish trails on St View

**TOURISM** Ireland has partnered with Google to bring six walking trails in County Clare to life online through Google Street View.

The first trails in Ireland to use the Google Trekker include Lough the Avalla Loop (click) through a working farm of sheep, goats & cattle, the Altantic coastal Cliffs of Moher walk (click), Ballycuggeran, O'Briens Bridge, Carran Loop and Blackhead Trail.

The organisation says the virtual walking tours give web browsers a chance to sample what is instal before visiting the region.

"People can now view these stunning landscapes online and hopefully this will bring them one step closer to booking a holiday to Ireland," Tourism Ireland mgr ANZ Diane Butler said.

Footage was collected over a three week period, covering 46 kilometres and 21 hours.

#### **Brissie mini-seg tour**

VISITORS to Brisbane's South Bank Parklands have a new way of navigating the area with the recent launch of X-Wing tours.

Dubbed a "mini segway", the two-wheeled personal transporter glides at a top speed of 12km/hr & is available to hire for a 15-min 'Learn to Ride' experience thru to a 60-min Adventure Tour, priced from \$20/hr - see xwing.com.au.



#### Travel Dailv's

regular snow conditions update report provides info on the latest snow falls, depths and lifts in operation at major ski fields in Australia & New Zealand.

Here's the latest snow reports:

- Falls Creek 112cm / 15 lifts
- Perisher 158cm / 47 lifts
- Thredbo 158cm / 14 lifts
- Charlotte Pass 160cm / 6 lifts
- Mt Hotham 164cm / 11 lifts
- Mt Buller 83cm / 22 lifts
- Coronet Peak 55cm / 8 lifts
- The Remarkables 1.1m / 7 lifts
- Mt Hutt 75cm / 4 lifts
- Cardrona 90cm / 6 lifts

#### **KQ T1A migration**

**KENYA** Airways has relocated a further 11 flights to the new Terminal 1A at Jomo International Airport, boosting total flights from the facility to 15 daily.

The destinations include Delhi, Luanda, Dar-es-Salaam, Entebbe and Johannesburg.

**MEANWHILE**, KQ has this week expanded the destinations serviced by its new Boeing 787 Dreamliner fleet to the Far East.

The carrier will utilise the 787 on four weekly Nairobi-Bangkok-Guangzhou services and three weekly Nairobi-Bangkok-Hong Kong frequencies.





#### TRAVEL ACCOUNT MANAGER

Avis Australia is part of the world's best known car rental brand. Avis strives to create a Customer Led, Service Driven culture, delivering exceptional service not only to our customers but our valued employees as well.

An opportunity now exists for a dedicated Travel Account Manager to be based at our South Queensland State Office. This role is responsible for managing a travel portfolio in South Queensland, promoting Avis products and services to a portfolio of travel agencies and travel wholesalers, while developing business throughout the industry.

#### To be successful:

- You will bring with you excellent knowledge of the travel industry with previous experience as a travel agent, travel consultant or similar
- You will feel confident building relationships with a variety of people and you are not afraid to approach new business or network to develop your connections
- You will have experience using a Global Distribution System or similar travel industry system

Avis offers a competitive salary package including incentives and a fully maintained car with onsite parking. Alongside this, is an excellent learning and development culture both in-house and through further external courses as well as other employee benefits.

To apply for this role, please forward your application with a resume to: Jenny Lorkin, National Agency Sales Manager Jenny.lorkin@avis.com.au



## **Travel Specials**

**WELCOME** to Travel Specials, *Travel Daily*'s Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

**Princess Cruises** is offering saving of up to 40% on almost 40 cruises around Australia, NZ, PNG, Fiji, the South Pacific, Tahiti and Polynesia, as part of a seven-day sale ending 28 Aug. Bookings made during the promo receive up to \$100 onboard credit per stateroom and a bottle of wine. A 14-night Fiji & South Pacific voyage from Sydney on *Sun Princess*, departing on 20 Feb is priced from \$1,54ppts - See www.wlcl.com.au.

Complimentary room upgrades are available at the Ramada Plaza Noumea for stays booked before 30 Sep, for travel through until 30 Mar. The offer is based on a minimum four night stay, and can be packaged with Stay 4/Pay 3 and Stay 7/Pay 5 night deals. Rates are priced from CFP25,900 (AU\$310) p/n in a Deluxe room. Email raumati@coconutsmarketing.com.

A \$1,500 per couple saving is available on **Grand Pacific Tours** 16-day Ultimate Small Group Tour departing 27 Sep, which is now priced from \$5,594ppts. The deal applies when booking by 04 Sep - call 1800 622 768.

Angkor Heritage Boutique Hotel in Siem Riep has rates from US\$45 per night for a Deluxe Double/Twin rooms, including free brekkie, wi-fi & airport collection, available until 30 Sep - See angorheritagehotel.com.

#### **Nautilus Cook Islands**

**THE** brand new-build Nautilus Resort in the Cook Islands will begin welcoming its first guests from 01 Oct in Rarotonga.

Pitched as a luxury eco-friendly beachfront resort for families, Nautilus offers a kids' concierge and nanny service and features 17 premium villas, ranging from the Garden Are' to the 3-bedroom Premium Beachfront Are'.

A range of Opening Summer 'Stay Pay' deal are on offer now. See natiilusresortrarotonga.com.

#### Scoot double-bargain

**SINGAPOREAN** low-cost carrier Scoot has launched a companion fare sale from its three ports in Australia based on two travellers.

Going on sale today, the fare is priced from \$489 ex PER for two travellers, \$580 ex Gold Coast or \$647 ex Sydney, inclusive of taxes, for return travel to Singapore.

Fares are on sale until midnight Sun 24 Aug (PER) and 2am Mon 25 Aug (OOL & SYD), with fares valid for travel until 30 Nov (blackout dates apply) - details at www.flyscoot.com/oneforfeesg.

### F7/JU codeshare deal

A RECIPROCAL codeshare pact has been signed between Etihad Regional and Air Serbia for simplified air access between Serbia and Switzerland.

The agreement will see Etihad Regional place its F7 code on daily Air Serbia services between Belgrade and Zurich, Switzerland.

In addition, the JU code will be added to flights from Geneva to Belgrade and Geneva to Lugano.

#### The Star appointment

ACTING md of The Star, Brett Houldin, has welcomed John Autelitano to the role of general manager of hotels encompassing the five-star The Darling and Astral Towers & Residences.

#### **Fairmont Suzhou**

**SUZHOU** in China's Jiangsu Province has been earmarked as a future destination for a Fairmont Hotels & Resort under a new deal with Golden Land Real Estate.

Located in Eastern China, the 390-room Fairmont Suzhou is slated to open in 2018.

### Rapid fire diplomas

**TRAVEL** tertiary education firm William Angliss Institute Sydney has introduced a new program offering three diplomas into a single year of study.

The blended course incorporates units in the tourism, travel, events and hospitality sectors and will immerse graduates in local projects around Barangaroo & the International Convention Centre.

Initial student intakes for the course will take place in Feb 2015, with the course currently only available at the Sydney campus.

"All three industries are set to grow here in Australia and overseas," William Angliss Institute hospitality program leader Matthew Steel said.

"This is the ideal qualification for anyone who has aspirations of launching a global career in any of these fields."

For further information on the program, **CLICK HERE**.



Friday 22nd August 2014

#### Hawaii/USA incentive

**TRAVEL** marketing service firm APTMS is reminding agents to get entries in to win a 13-day Hawaii and West Coast USA competition.

To enter, make bookings through APTMS for Aston Hotels & Resorts, Alamo Rent A Car, El Monte RV, EagleRider Motorcycle Rentals & Tours or Discover Hawaii Tours.

Once payment is made, a short questionnaire will be issued, with an entry into the draw granted upon its completion and return.

The major prize includes return airfares from SYD/BNE to LAX with a stopover in Hawaii, six-nts accom and car rental, motorhome rental in LA and a Pearl Harbour tour - for info, call 1300 329 912.

# WIN A LUXURY SOUTH OF FRANCE RIVER CRUISE

Throughout August, *Travel Daily* is giving readers the chance to win a luxury all-inclusive river cruise, courtesy of **Scenic Tours.** 

The all-inclusive prize includes return economy class airfares to Europe, a 13 day South of France Luxury River Cruise for two adults with private butler service, all meals, complimentary beverages all day, all tipping and gratuities and airport transfers.

Every day this month **TD** will ask a different question about Scenic Tours France River Cruises. The subscriber with the most correct entries and the most creative response to the final question will win this prize.

Email your answers to: scenictourscomp@traveldaily.com.au.

Q16: On which day of the 32 Ultimate France tour do you visit the world heritage site of Canal du Midi?



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# WELCOME ALL EUROPEAN SPECIALISTS RETAIL TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$55 OTE PLUS FAMILS

This boutique retail agency is looking for a European specialist to join their supportive team. Working in a bright and social team your role will involve selling unique luxury tour products to some of the most exciting destinations in Europe. A love for Europe is a must. If you enjoy an excellent salary package with great bonuses and overseas educationals then this is the job for you. A minimum of 2 years travel industry experience, exceptional sales skills and a friendly positive attitude are a must. Don't delay, apply today.

#### \*NEW\* GROUPS AND EVENT MANAGERS TRAVEL MANAGERS X 2 MELBOURNE - SALARY PACKAGE UP TO \$65K (DOE)

2 HOT new roles just called inl These well-known events and group travel companies now require a travel manager to join their growing teams! You will be responsible for booking all aspects of the travel side for conferences, events and incentive travel. From flights to pre and post conference accommodation, your days will be filled with fun! To land one of these roles you need to possess at least 18 months industry experience in a similar role, GDS experience and a positive attitude! Don't delay, call us today to find out more.

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These exciting roles in Perth and Adelaide will see you moving to a large corporate company and servicing both international and domestic requests via phone and email enquiries. You will be offered Monday - Friday hours and the chance to finally move away from face to face sales. This role will see you earning a high base salary between \$45K - \$55k (DOE) and the chance to join a fun and social team! Call us today to find out more and let us help you secure one of these exciting roles!

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Do you love Australia? Are you an expert in creating elaborate itineraries or think a cruise is the perfect holiday? No matter what your ideal destination is, you can specialise in Domestic, International or Cruise Wholesale. No longer will you deal with the public as your clients will now be your retail partners. Liaising over the phone & via email you will book all their clients' holidays. Receive superb famils, travel discounts, product training, & uncapped commission. All you need is a positive attitude & 12 months industry experience.

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The wait is over! We have an exciting position that will see you moving behind the scenes and into the world of online travel. Due to company growth this well-known travel company now requires a superstar customer serviced focused consultant to join their growing team. You will assist online customers with their booking enquiries and be offered the best salary in town to do the job you love! This role could be yours if you have at least 12 months industry experience using Galileo and a can do attitude! Call today!

# RARE ROLE IN MELBOURNE – PART TIME BLISS PART TIME TRAVEL CONSULTANTS MELBOURNE – SALARY PACKAGE DOE

Have you been searching high and low for a part time travel role? The search is over! We have an exciting NEW part time position in Melbourne that will see you working 3 days per week and every 2<sup>nd</sup> Saturday morning. You will create tailor made itineraries for the repeat and referral clients and provide excellent customer service. With a very successful team you will love your new position! If you have at least 3 years industry experience then we want to hear from you. Call us today to find out more!

# LOOKING FOR THE ULTIMATE TRAVEL JOB? TALENTED TRAVEL CONSULTANT GOLD COAST – STRONG BASE + SUPER + COMM

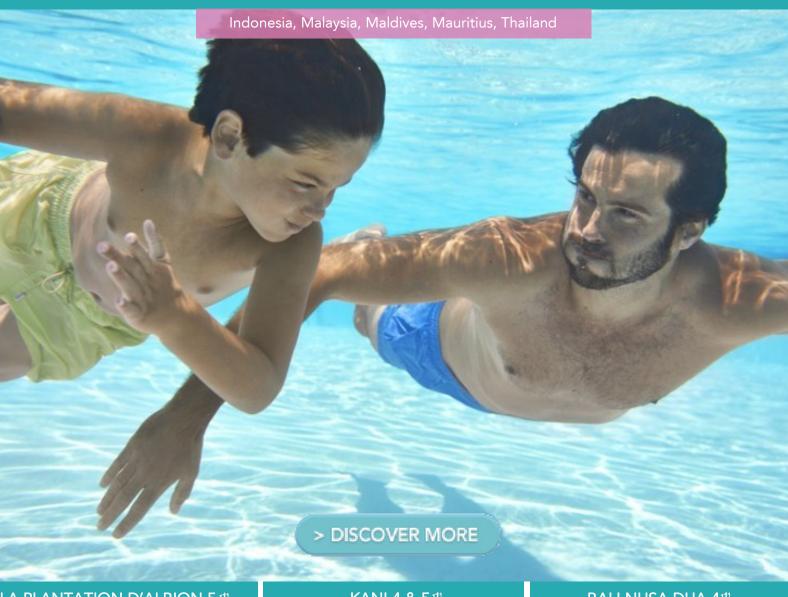
Want a career not just a job? This role on the Gold Coast is a great place to begin. As part of this small team of friendly & supportive staff you will work with your clients as they seek your professional guidance & knowledge when it comes to booking all of their travel. Work Mon - Fri hours with ½ day Sat on rotation & receive great opportunities for career progression, product training & industry discounts. To be considered further you'll need to be a team player, driven to succeed & have exceptional communication skills.

#### MANAGE YOUR WAY TO SUCCESS SENIOR RETAIL TRAVEL CONSULTANT NORTH SYDNEY – SALARY PACKAGE UP TO \$65K

This rare and exciting opportunity is to lead and grow this innovative department. Itineraries are themed with the travellers' interests at heart so book anything from a food tour around Europe to a photography exploration of South Africa to wellbeing break in Thailand. Enjoy a beachside location, fantastic salary package and work in a fun, supportive team. A minimum of 4 years consulting experience and leadership experience are a must. Want your day to be full of variety, then apply today!

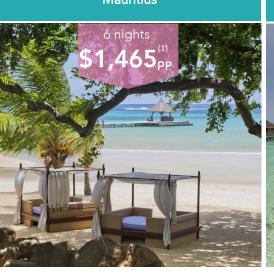


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