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Red Gum shares suspended

Tuesday 2nd December 2014

TRADING in WA mining firm & travel trade aspirant Red Gum Resources has been formally suspended from quotation on the Australian Stock Exchange, with the voluntary move following the unexpected adjournment of last week's Extraordinary General Meeting (TD 27 Nov).

The meeting was hoped to approve the acquisition of Asia Escape Holidays, Motive Travel and Holiday Planet, but instead no vote actually took place.

According to an update issued yesterday, the adjournment was to allow renegotiation of the terms of acquisition for the travel businesses, given that on the days prior to the EGM, the shares had traded in the range of 0.4c to 0.6c

Today's issue of TD

Travel Daily today has seven pages of news, including a page of photos from the **Helloworld Frontliners** conference, a front cover page for **JITO** plus full pages: (click)

- AA Appointments jobs
- South African Tourism
- inPlace Recruitment jobs

- below the 0.8c price which had previously formed the basis of the purchase proposals.

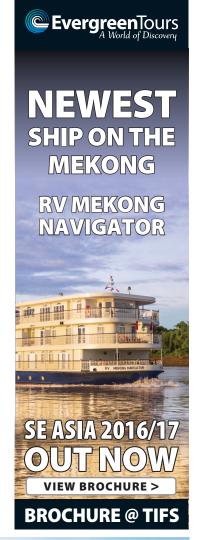
"All parties have agreed to renegotiate the acquisition terms to reflect the current market conditions, encouraged by corporate advice that this will ensure, as far as possible, that the necessary capital raising prior to relisting will be successfully completed," the statement said.

Accordingly the company is seeking the voluntary suspension to finalise these discussions, with the shares to remain off the market until the meeting finally takes place, expected to be on or around 17 Dec.

Red Gum said it will issue a supplementary prospectus outlining the revised terms of the deals "as soon as practicable".

CTM trading halt

SHARES in Corporate Travel Management were this morning placed into a trading halt "pending an announcement regarding a material transaction and proposed capital raising," with details expected later today.















Tuesday 2nd December 2014



Seabourn expansion

SEABOURN has overnight ordered an additional new vessel, exercising an contracted option for a 604-passenger ship to be built by Italy's Fincantieri shipyard. Full details in *Cruise Weekly* -

free at cruiseweekly.com.au.



New fare structure for SQ

SINGAPORE Airlines is set to undertake a major revamp of its airfares, with the removal of all seasonality effective 01 Apr 2015.

The change will also see all SQ fares fully combinable on a half round-trip basis, along with changes which extend the validity of many booking classes.

There will be no weekend or peak season surcharges and fares will be the same year round.

Singapore Airlines is also removing the current 14 day maximum stay in Singapore restriction for First and Business class fares, meaning Australian agents will be able to sell onward fares for clients who have an extended stay in Singapore before continuing their trips.

The change was revealed to delegates at the Helloworld Frontliners conference in Adelaide last weekend.

A Singapore Airlines

Frontliners to Cairns

HELLOWORLD'S next

Frontliners conference will take place in just eight months time, with head of associate networks David Padman announcing Cairns as the host city of the event at the wrap-up of the Adelaide conference last weekend.

The 2015 Helloworld Frontliners conference is also being retimed to earlier in the year, and will now take place on the weekend of 31 Jul-02 Aug 15.

presentation also confirmed that further details of the carrier's new Premium Economy cabin (*TD* 12 May) - including fares - will be

released in mid-Jan next year.

Premium Economy fares will be bookable in classes S, T and P which have now been removed from other inventory "because we ran out of letters in the alphabet," a spokesperson said.

The wide-ranging alliance between Singapore Airlines and Virgin Australia also sees SQ offer common rated fares from ports such as Newcastle and Canberra, while passengers travelling under the SQ code on VA flights enjoy a full 30kg luggage allowance and meal services.

MEANWHILE, Singapore Airlines has also this week launched its new "web chat" support facility (*TD* 25 Nov) for travel consultants to easily discuss issues with SQ reservations staff without having to first endure on-hold music.

The new system sees a copy of each online conversation automatically emailed to consultants for their records.

Nov/Dec travelBulletin

WATCH your mailbox over the next couple of days, with the latest edition of *travelBulletin* now in the post to subscribers across the country.

The Nov/ Dec issue (pictured) includes all of our regular features such as columns from AFTA and CLIA,



plus Ian McMahon & Steve Jones.

Along with destination coverage for Ireland, South Pacific and NZ, new products, analysis and commentary on the major stories of the last month also features, capped off by an intriguing cover story from Louise Wallace comparing the various homebased agency models.

A printed copy of our latest Business Class Airline Guide completes the package.

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Tuesday 2nd December 2014



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AAX eyes network growth

AIRASIA founder and chairman Tony Fernandes will open talks with London Mayor Boris Johnson over the resumption of flights to London for AirAsia X.

Last week, Fernandes tweeted his plans to re-operate the route, saying "KL London is the most wanted route for AirAsia X, and we will deliver it I am quite sure".

The long-haul offshoot dropped its KUL to Gatwick service almost three years ago, at the time citing high fuel prices (**TD** 12 Jan 2012).

"Will be in discussion with (London mayor) Boris Johnson next week," Fernandes added, with Johnson set to visit Malaysia.

The idea could be delayed for a little while however, after AAX ceo Azran Osman-Rani said the carrier didn't currently have the right type of planes in its fleet.

Fifty A330-900neo aircraft have been on order for some time, with deliveries to start from 2017.

Further tweets from Fernandes said the carrier was also looking into the viability of a direct route to Hawaii "as part of our growth strategy", Malaysian media said.

MEANWHILE, the Asian low-cost pioneer is eyeing expansion opportunities in the Chinese market and is currently on the lookout for new joint venture partners, chief executive and founder Tony Fernandes has said.

According to the *China Daily*, Fernandes said the carrier was optimistic about the market.

"The market in the second and third-tier cities has the potential to grow, especially in the western part of China."

Before expansion in China can be considered, AirAsia needs to work on its customer service, he admitted, with complaints about the carrier topping the Civil Aviation Administration of China's foreign airline complaints list.

TIME scholarships

THE Travel Industry Mentor Experience is inviting applications for the TIME scholarship program which contributes \$1000 towards the cost of participation in the mentoring scheme.

Established by the former Travel Industry Careers Association, the scholarship is open to all employees of the Australian travel and tourism industry.

The TIME program costs \$1,870 including GST for six months of dedicated one-on-one mentoring, offering a range of business skills and development in a collaborative environment.

TIME participants are generally aspiring individuals at the mid-management level of the travel and tourism sector, with graduates raving about the contribution TIME has made towards their career.

Travel Daily and **travelBulletin** are proud TIME sponsors - see travelindustrymentor.com.au.



Window Seat

TALK about a smashing debut. Newly launched London attraction the Tower Bridge Exhibition has carried out repairs to its glass walkways and is reassuring guests of its safety after a panel recently broke.

The see-through walkways are again open to visitors in the East and West walkways, allowing visitors to view 42m down to the roadway and the Thames.

Last week however, one of the six-tonne glass panels shattered after a visitor's stilettos cracked the glass, which then shattered under the impact of a beer bottle dropped by an employee.

Attraction bosses said there was no danger, with the broken glass just a top layer designed to be easily replaced if such a situation occurred, which has now been completed.



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Tuesday 2nd December 2014

Langham reopening

FIVE months after closing its doors for a major \$30 million renovation and refurbishment (TD 25 Jul), The Langham, Sydney is again welcoming guests from today, with a number of lavish celebrations & festivities in store.



Tourism Fiji loses another chief

TOURISM Fiji's director of global marketing Ken Freer has resigned, leaving Fiji's tourism marketing organisation without a ceo or a head of marketing.

Freer, who has also been Tourism Fiji's acting chief executive officer following the departure earlier this year of Rick Hamilton to Tourism & Events Queensland (*TD* 12 May), is departing "to pursue other career aspirations," according to Tourism Fiji Chairman and Fiji Airways ceo Stefan Pichler, who will himself shortly depart Fiji to take up a new role as head of airberlin.

Pichler said the Tourism Fiji board is currently finalising details of a new acting ceo and acting director global marketing.

"The Board is confident to be able to announce a new ceo for Tourism Fiji very soon," he said.

Congo Ebola over

THE Department of Foreign Affairs and Trade has reissued its travel advice for the Democratic Republic of the Congo, after the World Health Organization declared that the outbreak of Ebola Virus Disease in the country is now over.

The overall advice remains unchanged at the "reconsider your need to travel" level due to an unpredictable security situation, ongoing armed conflict and the "very high level of crime".

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Consultants on track in Europe



THIS group of agents recently experienced Europe in style after being the top bookers in a monthlong incentive with Viva! Holidays and Infinity Rail.

The trip was supported by Rail Europe, Emirates and a range of local tourism bodies, taking in Rome and Florence in Italy, Nice in France, Barcelona in Spain along with Dubai.

Pictured above on the rooftop of Florence's Hotel Plaza Lucchesi are, from left: Karen Raeburn, Escape Travel Townsville; Julie Boland, helloworld Emerald; Claire Rymer, helloworld Esperance on Andrew; Ingrid Kocijan, Rail Europe; Desiree Coeln, Viva! Holidays; Jennifer Brown, helloworld Camberwell; Lynda Ozupold, Flight Centre

oneworld benefits up

THE oneworld airline alliance has expanded the benefits for its top tier members, with priority baggage delivery for frequent flyers with Emerald and Sapphire tier status, and a larger checked baggage allowance for Sapphire cardholders.

The priority delivery is available to Emerald and Sapphire flyers regardless of their class of travel on any **one**world member carrier.

Effective 01 Dec, Sapphire cardholders will also receive a 15kg additional Economy baggage allowance on the 'weight' system or a second bag on international itineraries on the 'piece' system.

Business Travel George St; Amanda Straw, Tamworth Travel; Kyya Williams, Infinity Rail; Samantha Ozimo, Escape Travel Greensborough and Nicky Edmonds, Flight Centre Cherrybrook.





Tuesday 2nd Dec 2014

Fly OS to Eurovision

AUSTRIAN Airlines has been announced as the official airline partner of the Eurovision 2015 song contest, which takes place in Vienna from 17-23 May.

Elite agents head to Hamilton Is.

LUXURY touring and cruising operator Scenic Tours whisked its top selling agents off to Hamilton Island late last month for the second Elite Agent Forum.

The company spent two days with its elite agents, planning sales initiatives to

further boost results next year.

Pictured above during the forum is Kathleen Nichols, Balgownie World Travel; Debbie Rains, Escape Travel; Vivien Davies, HWT Sylvania and Jane Moggridge from Scenic Tours.



OFFICIALS from the Indonesian Ministry of Transportation say that Garuda Indonesia is studying the feasibility of starting direct flights between Perth & Lombok.

Jetstar operated direct flights between the two ports until Oct, advising the axing of the service earlier this year (TD 05 Jun) due to lower than expected pax demand.

The business review is looking at the potential size of a market for the service and its viability.



Sydney charity lunch

TICKETS are still available for the inaugural Sydney Travel & Tourism Christmas Charity Lunch, which will take place on Wed 10 Dec at the Four Seasons Hotel.

A range of prizes will be on offer at the end-of-year celebration including Fiji Airways flights and a four night Captain Cook Cruises Fiji Yasawa Islands Cruise.

"We are expecting a great crowd," said Skal Sydney president Diane Butler, with the event helping to raise funds for Westmead Children's Hospital.

"Sydney deserves its very own Travel & Tourism Christmas celebration and we plan to make this an annual event," she said.

Register by calling 02 9807 3849 or sydneyskal@bigpond.com.

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To apply, email your confidential CV with Cover Letter to jobs@traveldaily.com.au before Friday 5th December 2014.











AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

SO, VICTORIA has a new Premier in Daniel (Dan) Andrews who was elected with a solid eight seat majority over the weekend, ending the first one term government in the state in over 60 years.

The ALP has achieved what many in political circles see as the most impressive victory in any political battle - unseat a first term government, and with a clear majority.

The Liberal/Nationals in Victoria now have some work to do if they have any chance in the future of returning. But what is most important for Victorians is that they now have a government with a solid majority who can get on with governing the state.

While the upper house of the Victorian Parliament looks a little like a Saturday afternoon garage sale with all sorts of people from all sorts of parties working the room, history has shown that in state politics when the government of the day has the majority in the lower house, things can get done for the good of the state.

For the travel industry and as I mentioned last week, (Travel Daily 25th Nov) the ALP has been very supportive from opposition of the changes that have occurred for the travel industry and in fact have in the past indicated support for many of the policy proposals AFTA has been putting forward to extend the marketing efforts of ATAS.

So we might need to wait a few more days to find out who will be Minister for what, but the good thing is we will hit the ground running in Victoria as we have had a very good working relationship with the former opposition, now in government.

The outcome in Victoria is a stark reminder to all governments and let's hope to the federal government that if you make a promise and break it, if you say one thing and do another, if you are all talk and no action, you will not be re-elected.

We have some very interesting political times ahead next year with two state elections and no doubt plenty of heat on the federal government to continue in the wake of this amazing outcome in Victoria. Congratulations Premier Dan Andrews.

Regional event funds

FIVE applicants have been selected to receive shares in \$50,000 funding from the Regional Flagship Events Program, administered by Destination NSW.

The Coffs Harbour Running Festival, Mullum Music Festival. Saltwater Freshwater Festival, Sample Food Festival and Woolgoolga Curryfest will benefit from the latest round of funding.

Minister for Regional Tourism John Barilaro said flagship events are a great way to entice visitors to get a taste of what regional NSW has to offer.

Legoland into Korea

MERLIN Entertainment will continue its vision of opening a new Legoland park every two or three years, naming South Korea as its next intended target.

The attractions juggernaut will spend 100 billion won (A\$106m) on the facility, with further funds to be sourced from investors.

Legoland South Korea will be built in Chuncheon and is slated for a tentative opening in 2017.

Sheraton Wuhan

STARWOOD Hotels & Resorts has announced the opening of the new Sheraton Wuhan Hankou Hotel in China's Hubei province.

The 509 room property includes a Sheraton Club Lounge on the 40th floor, as well as other signature features such as Link@ Sheraton in the lobby, a 25m heated indoor pool, Shine Spa for Sheraton and Sheraton Fitness.

Opening offers start at RMB688 + 15% service charge including breakfast, valid to 30 Apr 2015.

FR finalises order

BOEING and Ryanair have finalised an order for 100 737 MAX 200 aircraft, confirming the Irish low-cost pioneer as the launch customer for the variant. Initially announced as a commitment in Sep, the deal also includes options for 100 further aircraft, with Ryanair ceo Michael O'Leary now targeting 150m passengers annually by 2024.

B737 MAX 200s target the LCC market with up to 11 extra seats and 5% lower operating costs.

What a weekend for Helloworld Frontliners

HELLOWORLD consultants from across the country gathered in Adelaide last weekend for two days of intensive inspiration, education and entertainment.

rave First with the news

A range of informative sessions from suppliers, body language and time management workshops and intriguing keynote speakers complemented with presentations from Helloworld ceo Elizabeth Gaines, as well as the group's head of branded networks, Julie Primmer and head of associate networks, David Padman.

Tuesday 2nd Dec 2014

MC Steve Jacobs was in fine form, while a Q&A session with Aussie soccer legend Harry Kewell saw him impress with his humble attitude - and then solo sailor Jessica Watson OAM also inspired with her oceanic tale of endurance.

The weekend was capped off on Sunday night with the inaugural Helloworld awards, announced during a Christmas-themed gala dinner complete with a surprise performance by pop star Dami Im.

These photos were taken over the weekend, with many more at facebook.com/traveldaily.

RIGHT: Harry Kewell was the centre of attention, with consultants gathering for this group photo - and Julie Primmer even proudly snapped a selfie.



LEFT: The Sat evening celebration was an Indianthemed pop-up affair on the banks of the Torrens River.

The Royal Raj Racquet Club was sponsored by Qantas Holidays, Viva! Holidays, ReadyRooms, the CRUISE Team. Rail Tickets & Travel Indochina.

RIGHT: Helloworld's Mike Thompson with the

team from American Express who sponsored the drinks at the final night gala dinner.

RIGHT: Who me? Amelia Goodridge-Gaines from helloworld Noosa Heads was a lucky winner of a Contiki trip to Vietnam, and is pictured accepting the prize from Contiki md Katrina Barry and MC Steve Jacobs.



the finale gala dinner.





ABOVE: Harry Kewell caught up on the latest travel industry news by reading a copy of Travel Daily.

LEFT: So hot right now! These ladies posed on the catwalk at the Fashion Icons exhibition during the welcome function at the Art Gallery of SA, sponsored by South Australian Tourism.





She's pictured at the gala dinner with MTA's Karen and Roy Merricks.





SERENITY must still be reflected in the faces of these agents who recently returned from an islandhopping trip to Tahiti, Moorea and Bora Bora.

Offered by Tahiti Tourisme and Air Tahiti Nui, the incentive for top selling Sydney consultants really "blue" them away, according to Tahiti Tourisme trade manager Nicci Foulsham.

Pictured at the stunning St Regis Bora Bora Resort are, from left: Carla Conroy, Travel Counsellors;

Nicci Foulsham, Tahiti Tourisme; Carolyn Eyre, Spencer Travel; Sharon Godden, Travel View; Tenielle Higham, italktravel Castle Hill; Deborah Oliver, Asia Pacific Island Escapes; Lisa Dosanjh, Air Tahiti Nui; Catherine Rich, Wentworth Travel; Tahnee Hassall, Escape Travel Miranda; Megan Hentschel, Escape Travel Neutral Bay; Ann-Catherine Jones, Jones & Turner Travel Associates and Ursula Howard, The Travel Authority.

Win a trip to Abu Dhabi flying with Etihad Airways

This month *Travel Daily* is giving the travel industry a chance to win a trip to Abu Dhabi, courtesy of Abu Dhabi Tourism & Culture Authority, Etihad Airways, Shangri-La Hotels and Arabian Adventures.

- 2 return Economy Class flights to Abu Dhabi with Etihad Airways
- 4 nights staying in a Deluxe room at the five-star Shangri-La Hotel, Qaryat Al Beri
- Breakfast daily
- Airport transfers and sightseeing tour with Arabian Adventures Everyday TD will ask a different question about Abu Dhabi and Etihad Airways. The subscriber with the most correct answers and the most creative answer to the final question will win this amazing prize. Send your answers to: abudhabicomp@traveldaily.com.au

What is the name of Etihad Airways' brand new cabin onboard its A₃80 with a living room, separate bedroom and ensuite bathroom. Hint: it's the only three-room suite in the sky.













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Postal address: PO Box 1010, Epping, NSW 1710 Australia Street address: 4/41 Rawson St, Epping NSW 2121 Australia P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769) **BCD** into Cambodia **BCD** Travel has announced

an expansion of its Asia-Pacific footprint, with the addition of Tonle Travel as its new partner in Cambodia.

Qantas Golf tees off

officially launched today, with the

new online club enabling Qantas

Frequent Flyers to earn points for

booking tee times, a range of golf

holiday packages and attendance

Qantas Frequent Flyers can join

at exclusive golf events and

the Qantas Golf Club for free,

but by paying an annual \$249

fee can subscribe to a Premium

membership which offers extra

benefits such as a larger range

of eligible golf courses and the

ability to obtain an official Golf

give access to private courses

normally restricted to individual

has been very strong, according

Grant, with almost 40,000 Qantas

Frequent Flyers registering their

"This reflects the passion for

Qantas Points playing the game

golf our members have and shows how keen they are to earn

to Qantas Loyalty ceo Lesley

interest in taking part.

they love," she said. See gantasgolfclub.com.

Pre-registration for the program

Premium membership will also

Australia handicap.

club members.

tournaments (TD 04 Aug).

THE Qantas Golf Club has

Kids free on Eurail

CHILDREN up to 11 years of age will travel free on all Eurail passes next year instead of paying a percentage of the adult pass fare, Rail Plus has advised today.

The change applies to Eurail Select, Regional, One Country and Global passes issued from 01 Jan. First class travel for Eurail Youth Pass holders is also new for 2015.

Etihad resumes Erbil

ETIHAD will resume flights on the Abu Dhabi-Erbil route effective 04 Dec, operating flights four times per week using Airbus A320 aircraft.

HA supporting 2015 Brand USA mega fam

BRAND USA and Hawaiian Airlines this morning announced the Great Outdoors MegaFam, which will see up to 55 agents from Australia and New Zealand travel to the USA 15-24 Mar 15.

The participants will spend eight days experiencing different itineraries built around exploring the Great Outdoors, taking in destinations such as San Diego & Los Angeles, Sacramento & San Francisco, Portland & Seattle, Las Vegas & surrounds and New York & Washington D.C.

To wrap the trip up, the overall group will meet in Honolulu for a grand finale event.

Participants will be selected based on volume of Hawaiian Airlines sales ex Australia between 01 Dec 14 and 08 Feb 15 and agents must have also completed the regional expert module of the Discover America online training program to be eligible for a place on the trip.

South of France prize

ATOUT France, French Travel Connection and the Sud de France Tourist Office have launched a consultant promotion offering the opportunity to win a Canal du Midi package including accommodation, a 30 minute helicopter flight, guided tours and two Rail Plus First Class rail passes.

Every passenger booked and deposited on a self drive canal boat, crewed canal barge or three-night land package in the Canal du Midi region earns the consultant an entry in the comp.

Travel Writing training

AGENTS who aspire to write about travel are being invited to attend an intensive two day workshop taking place in Sydney on 17 and 24 Jan 2015.

The sessions, costing \$599 but with a \$549 earlybird for bookings prior to Christmas, are being run by prolific travel writer Rob McFarland, with just twelve spots available - for details, see www.robmcfarland.org.

Publisher/Managing Editor: Bruce Piper Editor: Guy Dundas Assistant Editor: Matt Lennon Contributors: Louise Wallace, Jenny Piper, Sarah Piper Editorial email: info@traveldaily.com.au Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au Business Manager: Jenny Piper - accounts@traveldaily.com.au

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Inbound Luxury Travel Consultant - Sydney

- ▶ Join this team of domestic travel specialists
- ► Great company with career growth potential
- ▶ Based in the inner suburbs of Sydney

Our client is best known for their high end, luxury products within Australia. They offer a wide variety of great products that also branch into the adventure tourism sector.

Call Ben or click here for more details

Retail Travel Consultants - Syd City Fringe

- ► Be appreciated for your travel knowledge
- ► Brand-new offices with spectacular views
- Relaxed and supportive team environment

Want to work Monday to Friday in a waterfront location a stone's throw from the CBD? Join this expanding agency that values customer service with no face to face sales.

Call Cristina or click here for more details

Corporate Domestic Consultant - Sydney

- ► Salary to \$50K + super
- Immediate start
- ► Well regarded boutique corporate travel agency

Do you have excellent corporate domestic knowledge and great attention to detail? Working as part of a dynamic team you will be servicing well-established corporate accounts.

Call Cristina or click here for more details

Global Online Travel Tour Agent - Night Shift

- Night shift role working only every 2nd week!
- ▶ A perfect balance to a busy life schedule with no hard sales
- ► Sydney CBD \$46K pkg (7 Nights on / 7 Nights off)

Forget booking flights & accommodation, this role deals only with the best parts of anyone's holidays - the tours! Which is often the reason people go on holidays in the first place!

Call Ben or click here for more details