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Travel Daily

First with the news

Friday 5th December 2014



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AFTA hails VA ATAS move

AFTA ceo Jayson Westbury has commended industry suppliers who have backed the AFTA Travel Accreditation Scheme, particularly highlighting the support of Virgin Australia which has confirmed it will now mandate ATAS accreditation for any agent wanting a new VA credit facility set up (**TD** breaking news).

Virgin Australia hosted this week's AFTA board meeting, which wrapped up a massive year for the Federation capped off by the implementation of the Travel Industry Transition Plan.

"To date, we have seen over 2,400 travel agent locations across Australia embrace ATAS, accepting it as the future of the industry," Westbury said.

Shirley Field, VA gm global sales, acknowledged the extensive work undertaken by AFTA in the creation of the ATAS program.

"We also value our partnership with AFTA and will continue to support them and the important work they do," she said, adding that Virgin Australia "values greatly our relationship with travel agents across Australia".

Westbury said he looked forward to continuing to work with Virgin on important trade related issues impacting on the travel agency community.

Amadeus trains NSW

AMADEUS has announced a new deal with NSW rail operator TrainLink, which is set to migrate its systems to Amadeus' Total Rail community IT platform.

The move means NSW TrainLink will use software developed by Amadeus jointly with BeNe Rail which runs all "end-to-end rail processes" from managing schedules, fare and inventory through to booking, ticketing, payment, reporting & settlement.

Amadeus director of rail & ground travel Thomas Drexler said the model means TrainLink will be able to take advantage of continuous innovation.

Today's issue of TD

Travel Daily today has eight pages of news, including a photo page for **helloworld** plus a full page from: (**click**):

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TD exclusive goes viral

TRAVEL Daily's tagline of 'First with the news' has rung true yet again, with yesterday's exclusive story about Singapore Airlines' Business class fare blunder picked up by global media outlets.

As we revealed, a problem with loading of fares meant that GDSs quoted Economy class Y-EZ and Y-EE fares instead of Business class U-RBD fare levels.

It has now emerged that as many as 900 tickets on the bargain fare were issued over the weekend - meaning agents could be levied as much as \$4.5 million in ADMs because Singapore Airlines will not honour the fare.

However, the carrier has confirmed that the cheap prices did not appear on its own website.

Industry sources also confirm that the carrier was told about the problem on Sat but the issue was not rectified until late Mon - during which time hundreds of the cheap fares were sold.

The **TD** story was picked up (without attribution) by *Fairfax* and *News Limited* and is now on sites such as *Channel News Asia*, *Bloomberg US* and *Daily Mail UK*.

Dual runways at Badgerys

SUPERJUMBO aircraft up to the size of Airbus A380s will be able to take-off and land at Sydney's second airport at Badgerys Creek, under preliminary plans released by the government.

Dual parallel runways each up to 4,000m in length could be built at the facility, Minister for Infrastructure and Regional Development Warren Truss said.

The early plans come as a new environmental assessment process for the site begins today.

All environmental, social and economic impacts will be studied as part of the assessment, both from the perspective of initial stage development & the airport's ultimate operational footprint.

Construction at Badgerys Creek will aim to be future-proof, with

small scale operations utilising just one runway intended to begin midway through the next decade & expanding to meet rises in population in Western Sydney.

"A Western Sydney airport would be a catalyst for growth for Western Sydney, as well as a major employer well into the future," Minister Truss said.

A study carried out in 1999 found no major impediments to developing an airport were identified at the time, however further public consultation would form an important part of the latest environmental assessment.

Celebrity on the EDGE

UPMARKET Royal Caribbean sister brand Celebrity Cruises has today revealed details of a new class of ship, signing a letter of intent for the first two to be built.

Nicknamed Project EDGE, the new liners will aim to provide "small ship itineraries with large ship amenities".

The vessels will offer capacity for 2,900-pax each, with onboard features to be an evolution of the existing Millennium and Solstice varieties of cruise liner.

Royal Caribbean Cruises Ltd chairman Richard D. Fain said the new liners "delivers on our long-term strategic plan of moderate capacity growth".

French shipyard STX France will construct the vessels, earmarked for delivery in 2018 and 2020.

Air Canada to Delhi

AIR Canada has announced it will commence new non-stop flights between Toronto & Delhi using Boeing 787-9 Dreamliner aircraft, effective 01 Nov.

AC's four weekly services to Delhi will go on sale from 09 Dec.

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Paul Glaser funeral

THE funeral for the late Paul Glaser (**TD** yesterday) will be held at 2pm on Thu 11 Dec at St Marks Darling Point, 53 Darling Point Rd NSW followed by a gathering at Rose Bay RSL.

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Look inside...

Virgin Cruises appoints ceo

VIRGIN Group's cruise venture (**TD 10 Mar**) is gathering steam, with the firm appointing former president of The World, Residences at Sea and Disney Cruise Lines, Tom McAlpin as its chief executive officer.

As previously proposed, Virgin Cruises will be headquartered in Miami/Fort Lauderdale and plans to design and build two new "world class cruise ships".

Virgin Group founder Sir Richard Branson said Virgin Cruises is set to "shake up the cruise industry and deliver a holiday customers will absolutely love.

"They'll be sailing on the latest ships offering great quality, a real sense of fun, and many exciting activities all delivered with the famed Virgin service," he said.

Managing director Bain Capital - Virgin Cruises lead investment partner - Stephen Pagliuca said that under McAlpin's leadership,

the new cruise line "will help reshape consumers' expectations of what a cruise experience can be".

McAlpin said cruise guests "deserve something better and different" to what is now offered.

"Virgin Cruises is committed to creating breathtaking experiences for them and a new generation of guests," said the ceo.

"Opportunities like this do not come often, so I am very excited to lead this business and introduce the Virgin brand to the cruise industry, as it has always put customers at the heart of what it does."

The company said it would not disclose details of ship design or itineraries "for competitive reasons," however with its hub in Florida its expected Virgin Cruises initial itineraries will operate to the cruise mecca that is the Caribbean and Bahamas.

A350 handover date

QATAR Airways has confirmed it will take delivery of its first A350 XWB jet from Airbus on 13 Dec.

The Doha-based carrier is the global launch customer for the new carbon-composite aircraft and has to-date ordered a fleet of 80 A350 XWBs.

A handover ceremony will take place at Airbus' Toulouse facility to celebrate the historical event.

QR's first commercial service using the A350 is scheduled for Jan between Doha and Frankfurt.

Reservations using the aircraft are now open on one of its twice daily the services to FRA (QR67/68), from 15 Jan.

MEANWHILE, an option for 8 A350 XWB aircraft held by Finnair has been converted to a firm order, with delivery from 2018.

The conversion will see Finnair boost its fleet of the variant to 19, with its first handover expected by the end of 2017, as AY begins replacing its ageing A340 fleet.



Window Seat

'TIS the season, and Shangri-La Hotel Sydney is celebrating.

The hotel's Pastry Team has been busy like elves building a giant gingerbread house which will go on display from tonight.

Consisting of 400kgs of gingerbread bricks, 100kgs of icing and sacks of M&M's, Freckles, Liquorice All Sorts, Redskins, Snakes and lollypops, the mouth watering 2.4m x 1.8m structure is big enough for kids to walk in.



Quest Townsville on Eyre – opens 15th December

Quest Townsville on Eyre is set to become Townsville's newest accommodation provider. Located just a block from The Strand, and a short distance to the CBD, Quest Townsville on Eyre comprises studios, one, two and three bedroom serviced apartments, ideal for the business traveller or holidaymaker.

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Oct demand recovers

GLOBAL passenger demand for commercial air services showed a recovery of sorts in Oct, according to the latest IATA traffic results.

Revenue Passenger Kilometres climbed 5.7% compared to Oct 2013 and was also up 5.2% on Sep, a sign of sustained growth.

Capacity rose at a similar rate, keeping movement on loads relatively flat with a 0.1% climb.

Broken down by region, Australia saw average loads jump significantly, up 6% year-on-year from 76.7% to 82.7% for Oct.

In the wider Asia-Pacific, China was again strong although capacity rose faster than demand.

"With 2014 drawing to a close, the outlook for air travel remains largely positive. Improvements in economies in Asia-Pacific and the US are offsetting weakness in the Eurozone and China," IATA director general Tony Tyler said.

Aquis fly-thru video

DEVELOPERS of the planned Aquis Casino near Cairns have launched a video to showcase what they refer to as "the world's best Integrated Resort Development".

The three-minute fly-through video provides a view of the envisaged project, including the aquarium, casino floor, hotel and an aerial view, incorporating previous artist impressions.

[CLICK HERE](#) to view the video.

Etihad DFW launch

NEW thrice weekly services between Abu Dhabi & Dallas/Fort Worth have been inaugurated by Etihad Airways overnight.

The Gulf carrier is utilising Boeing 777-200LR aircraft on its new Texas route, which it plans to upgauge to a daily operation effective 16 Apr.

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Ireland roadshow set for success



FREQUENTLY one of the most affordable European destinations to reach by air due to its lack of a departure tax, Ireland continues to reap rewards from the trade in both Australia and New Zealand.

The destination recently closed its 2014 Ireland Roadshow event series, in which it met with travel agents in Sydney, Melbourne, Brisbane, Perth and Auckland.

Over a dozen Irish suppliers took part in the events, representing regions of Ireland, self-drive trails, attractions, hotel groups, inbound businesses and tour operators.

Attendees at each roadshow had the chance to win a place on an upcoming Ireland famil trip, while airline partner Emirates providing seats to Dublin.

Tourism Ireland head of Australia and developing markets Jim Paul levelled praise at the local industry and its enthusiasm for all things Ireland, adding more exciting plans were in the works.

Ireland continues to see growth in arrival numbers from Australia and New Zealand, seeing success from regional & global initiatives such as The Gathering last year.

That campaign firmly centered Ireland on the tourism radar, with arrivals skyrocketing 21% year-on-year, and helping to pave the way for an 11% jump in arrivals in the first six months of this year.

Tourism Ireland manager Australia and New Zealand Diane Butler is **pictured** above fifth from right with the 2014 delegation.



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Horizon Club Lounge revealed



SHANGRI-LA Hotel, Sydney yesterday unveiled the completed refurbishment of 90 hotel rooms and suites on the property's top five accommodation levels.

The \$8m renovation has seen the addition of two new rooms - a Grand Harbour View and a Darling Harbour View room.

NZ at home in TBIT

AIR New Zealand has begun its Los Angeles operations from the refurbished Tom Bradley Int'l Terminal, making the move from T2 earlier this week.

VIP guests will also enjoy the refitted Horizon Club Lounge, billed as Sydney's "most luxurious and spacious club lounge".

At 335sqm, Horizon Club Lounge provides commanding views of Sydney Harbour, the Opera House and Harbour Bridge.

Capacity at the lounge has been beefed up to 123 guests, up from 76 previously.

A 4m long marble-topped solid timber communal table is also a 'first' for a 5-star hotel in Sydney, Shangri-La Hotels said.

Boardroom facilities have also been upgraded and now take in harbour views.

Guests booked in Horizon Club accommodation will be treated to enhanced privileges such as barista-made coffees, a Shangri-La signature cocktail, house-made butter and honey from the hotel's resident rooftop beehive.

Pictured at the official opening of Horizons Club Lounge from left are Michael Cattan, vice president and gm; Natasha Granath, director of communications; Paul McMurray, director of sales and marketing; Emma Soutter, director of rooms and Lachlan Harris, director of sales.

HRA shines with KC

HOTEL Representation Australia has announced the signing of Thai-based KC Hotels & Resorts.

The group offers two locations: the KC Resort & Over Water Villas as well as the KC Beach Club & Pool Villas - for more details, see www.kchotelgroup.com.

Red Gum acquisitions repriced

WA MINING minnow Red Gum Resources has released a revised prospectus covering its relaunch as the Australian Travel Group Limited, with the change reflecting the company's languishing share price.

The company said the vendors of Holiday Planet, Asia Escape Holidays and Motive Travel remain committed to the deal, with the repricing reflecting the

company's last trading price of its shares, being 0.5c each.

The previously cancelled extraordinary general meeting has been rescheduled for 18 Dec, with the proposed share consolidation to now be on the basis of 1:44 rather than 1:25.

The company will still seek to raise \$3 million to fund the deal, offering 15 million shares at 20c.

If the acquisitions are approved, substantial shareholders will include Holiday Planet's Alan and Yvonne Dodson with 15.2%, Holiday Planet's Michael & Kerry Croy with 9%, a firm associated with Asia Escape principal Mason Adams with 14.8%, and Motive Travel's Rita & George Michalczyk with 7.4% of the company.

Sonaisali DoubleTree

HILTON Worldwide will roll out the DoubleTree by Hilton brand to the Fiji market next year when it rebrands Sonaisali Island Resort.

As previously flagged by **Travel Daily**, Vision Group of Companies acquired the Sonaisali and Tadrai Islands Resort in Aug and is mid way through an extensive five month renovation (**TD** 22 Sep).

The 123-room property is scheduled to re-open early next year as the DoubleTree Resort by Hilton Fiji - Sonaisali Island.

VA Christmas nosh

VIRGIN Australia has today revealed its festive menu, with guests at lounges in SYD, MEL and BNE tasting Luke Mangan Christmas Puddings on set dates.

Business class pax will be served Mince Pies during the week of 17-25 Dec, while Economy pax on trunk routes (Brisbane, Sydney & Melbourne) will also be dished up the pastries on 25 Dec.

Also on Christmas Day, Business class guests will be treated to a Christmas Lunch with all the trimmings, VA said today.

New HAL ship selling

RESERVATIONS on Holland America Line's brand new ship *MS Koningsdam* have now opened.

The 2,650-passenger vessel is currently under construction and will enter service in Feb 2016, with launch itineraries sailing around the Mediterranean.

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Technology Update

Today's Technology Update is brought to you by Amadeus IT Pacific

2014 proved yet again, one size does not fit all By Tony Carter, Managing Director, Amadeus IT Pacific



It might sound funny, but despite working for a technology company, I often forget how critical technology is to the travel industry.

Think about it. Technology has evolved from being a genuine driver of innovation to an essential platform for success. Yet, we have become so accustomed to always being connected; it's easy to lose sight of how technology has enabled travel.

Making travel more personalised

People rarely travel without their phones today, expecting to be connected 24/7. This has huge ramifications for travel. One of our focus areas this year was to help our customers offer the most relevant, cost conscious and specialised content so they could offer a more personalised service to travellers. This was a key driver for new technology developments too.

Amadeus Ticket Changer (ATC) for example simplifies ticket reissues in just a few minutes; Amadeus Offers transforms travel agency efficiency during the pre-booking process and Amadeus Robots delivers significant benefits for leisure and corporate travel agents wanting to improve revenue through new levels of automation.

When you succeed, we succeed

Partnership was also a big focus in 2014. Uncertain market sentiment this year meant our customers needed true partners more than ever; not only to understand their challenges, but to overcome them as well.

We created avenues to really listen to our customers. Our annual Discover Amadeus event series was the most successful ever, covering 14 different locations in the region. The discussion at our customer 'ThinkTank' centred on the need for greater collaboration and personalisation across the industry. A 'one size fits all' approach will not deliver valuable outcomes. This was especially evident across the mid-back office market where customer's needs change regularly, depending on a variety of factors. As a result, we are now looking at a range of bespoke solutions with a range of partners to meet local demand.

Change is as good as a holiday

It's been said that the only constant in life is **change** and this year, I couldn't agree more.

- We moved our team of 350 to new offices in Sydney. Our goal is to become a more agile, collaborative and forward thinking workforce.
- We refreshed our brand for the first time in 26 years. We committed to shape the future of travel in Australia together with our partners.
- We grew our local team of specialists across hotels, IT development, customer support, sales, marketing and rail to meet local demand.
- We also focused on increasing hotel adoption for travel agencies and developing more customised, end-to-end technology solutions, largely driven by our local team of 100+ developers.

We have done our best to 'walk the talk' and shape the future of travel in the Pacific in 2014. What's in store for 2015? You can count on industry collaboration and new technology from us.

Thanks to our industry partners for your ongoing commitment and cooperation. Your success this year has been our success. Here's to a great 2015.

amadeus

Milestone on horizon

FIJI Airways will surpass one million customers uplifted on int'l services in a full calendar year for the first time in its history, with load factors to also set a record.


Travel Daily
First with the news

Friday 5th Dec 2014

Sacred sights seen in Sri Lanka



ANCIENT cities and landscapes were popular drawcards for a group of Aussie agents recently visiting Sri Lanka on a famil trip.

The Flight Centre agents were hosted on the subcontinental adventure by On The Go Tours.

Learning about Sri Lanka's rich history in tea farming was one of the highlights as was the UNESCO Heritage List city of Polonnaruwa, dating back to the 11th century.

The eight-day trip was rounded out by visits to local highlights including 'Lion Rock' fortress, the

Udawalawe National Park and the Pinnawala Elephant Orphanage.

Pictured above in front of Kandy Lake after visiting the Temple of the Tooth, from left is Lidija Bicker, FC Meadowbank; Sarah Jarvis, FC Richmond 2; Sarah Carroll, FC Met Centre; Michelle Jacques, FC Belridge; Daena Kerswell, FC Erina B; Nicola Dunlop, FC Goodge Street; Anji Johnson, FC Toowoomba Plaza; Tamzin Filer, FC Colonnades; Bec Brown, MAS Paddington; Cat Johnson, FC Kingston; Kyung Foreman, FC Circular Quay; Kate Filer, On The Go Tours; Rachel Graves, RTW Manchester Deansgate; Kirri Cetinich, FC Colonnades and Mica Le Mercier from FC Putney.

Kiwi Air in the wings

REGIONAL and rural townships soon to see the end of Air New Zealand services will see a new domestic carrier step in to fill the gaps left by the national carrier.

The founder of the now defunct carrier Kiwi Air, Ewan Wilson, says his new carrier - unnamed at present - will launch in early 2016 on a to-be-advised route network.

Wilson said the service will not compete with Air NZ but would serve "a niche opportunity".

"We believe Air New Zealand couldn't make the routes work because there was a lot of overheads in their corporate model that was dumped on the Eagle Air operation and they had the wrong planes operating it," Wilson commented.

Last month, Air New Zealand announced it was ending service to a range of ports including Kaitaia, Whakatane and Westport, among other routes, due to poor patronage (**TD 12 Nov**).

BW design standards

BEST Western Australasia will next year roll out an interior design guide for existing and prospective properties to adhere in order to remain in the network.

Minimum standards of service, lifestyle, technology and design will feature in the guide, with the program aimed at ensuring the group evolves to meet customer expectations and service trends.

Connect your AMEX

AMERICAN Express has joined forces with TripAdvisor to launch a new member cashback offer.

After linking an AMEX card with TripAdvisor on its website, spend \$150 at American Express Travel by 31 Jan 2015 to earn \$50 cashback - **CLICK HERE** for details.

helloworld Star Consultants shine bright

helloworld celebrated its top consultants with a glittering Awards ceremony and a Christmas-themed Gala Dinner to mark the end of its recent Frontliners Conference in Adelaide.

The conference was hosted by Channel Nine's *Today* show weatherman Stevie Jacobs and was wrapped up in spectacular style with a rock out performance by *X Factor* winner, Dami Im.

Frontliners' Major Sponsors were Qantas, South Australia Tourism Commission, Qantas Holidays, Viva! Holidays, World's Leading Cruise Lines and The Travel Corporation.



ABOVE: The double whammy! Scott McGlynn from *helloworld* Winton Hills was recognised with dual awards on the night, and took home titles for *helloworld* Top Revenue Award and *helloworld* Hero Award.

McGlynn is pictured with *helloworld* Head of Branded Networks Julie Primmer and emcee, Stevie Jacobs.

RIGHT: Kylie Foster from *helloworld* Settlement City in Port Macquarie was presented with the *helloworld* Pursuit of Knowledge Award from Head of Branded Networks Julie Primmer and industry favourite, celebrity emcee Stevie Jacobs.



LEFT: *X Factor* 2013 winner, singer and songwriter Dami Im shared her 'Super Love' with *helloworld*'s Frontliners, belting out some of her hits including *Gladiator*.



The 2015 Frontliners Conference will be held July 31 in Cairns.



LEFT and right: *helloworld* Head of Associate Networks David Padman with *helloworld*'s Rising Star award winner Leanne Reilly from Magic Travel (**left**) and *helloworld* Associate Customer Service Hero Award Ashlee Simpson from Australian Holiday Centre NSW (**right**).



LEFT and right: *helloworld* Head of Branded Networks Julie Primmer with *helloworld* Special Recognition Award winner Vienna Patridge, *helloworld* Naracoorte (**left**) and *helloworld* Team Spirit Award winner Alyce Tweedle, *helloworld* Mount Pleasant, Queensland (**right**).



Water park venture

VILLAGE Roadshow is planning on opening a new Sea World theme park in Malaysia.

According to an investor update, research has been carried out in collaboration with Malaysian resort operator Sunway Group, who own and operate a collection of resorts and theme parks just outside of Kuala Lumpur.

VRL says it believes Malaysia could be "a real opportunity potentially for Sea World".

HW first year online

HELLOWORLD has celebrated the first year online of its central helloworld.com.au platform.

Following on from Frontliners last week, Helloworld.com.au ceo Jeremy Reitman said the site was delivering on the organisation's omni-channel strategy for agents.

This week has also seen Helloworld implement dynamic price parity for its agent network with the website's content.

Egypt going strong

TOURISTS are returning to Egypt in large numbers, with new government figures showing a 70% year-on-year jump in arrivals for the quarter ending 30 Sep.

The country saw 2.77 million arrivals during the period, a strong result which will be well received by many tour firms which are resuming operations in Egypt.

Egypt has now welcomed 7.27m visitors for the year to 30 Sep.

TTC brands Contiki and Busabout were among the first to return to Egypt, with departures resuming in Sep (**TD** 17 Sep), while Insight Vacations and Trafalgar will kick things off again from next month.

Great War Galleries

THE Australian War Memorial in Canberra has formally opened its new First World War exhibition ahead of a significant year of Anzac commemorations in 2015.

Dubbed the First World War Galleries, the exhibition takes visitors on a chronological journey through WWI, beginning with Gallipoli and on to the Western Front, Sinai & Palestine.

Artefacts on show range from personal belongings through to components of Bullecourt tanks.

All smiles for Travel Authority



AFTA NTIA award-winning firm The Travel Authority Group has had plenty to smile about in 2014 as it reigns as Best Travel Agency Corporate - Multi Location.

The company this week also became the first organisation to hold a function in the newly renovated & reopened Langham Hotel, Sydney as it welcomed guests to its 2014 Christmas Party. Invitees checked out the

gleaming new facilities at the hotel and shared in the accolades in the TTA's "Decade of Success".

Co-founder Peter Hosper said the group had even grander plans for next year, with dedicated golf tours to tee off and expansion of The Cruise Authority to set sail with at least one retail presence.

Hosper is **pictured** above left with fellow Travel Authority Group co-founder Sarah Bush.

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You will be responsible for client liaison, managing enquiries, and coordinating advertising behind leading titles **Cruise Weekly**, **Pharmacy Daily** and **Business Events News** while supporting the production, and assisting with sales strategies for these publications.

If you have two to three years' experience in advertising and desktop publishing and want to be a part of a growing organisation, this could be your next long term role.

To apply, email your confidential CV with Cover Letter to jobs@traveldaily.com.au before Friday 5th December 2014.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Win a trip to Abu Dhabi flying with Etihad Airways

This month **Travel Daily** is giving the travel industry a chance to win a trip to Abu Dhabi, courtesy of Abu Dhabi Tourism & Culture Authority, Etihad Airways, Shangri-La Hotels and Arabian Adventures.

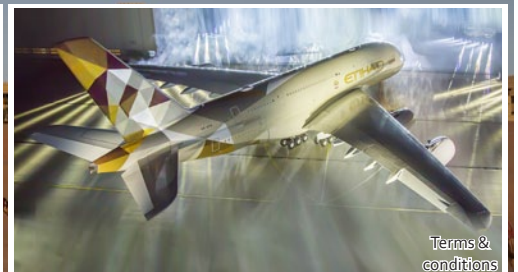
The prize includes:

- 2 return Economy Class flights to Abu Dhabi with Etihad Airways
- 4 nights staying in a Deluxe room at the five-star Shangri-La Hotel, Qaryat Al Beri
- Breakfast daily
- Airport transfers and sightseeing tour with Arabian Adventures

Everyday **TD** will ask a different question about Abu Dhabi and Etihad Airways. The subscriber with the most correct answers and the most creative answer to the final question will win this amazing prize.

Send your answers to: abudhabicomp@traveldaily.com.au

What new aircraft will Etihad Airways be flying direct and daily from Brisbane to Abu Dhabi starting June 2015?





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RECLAIM YOUR WEEKENDS IN 2015

RETAIL TRAVEL CONSULTANT

ADELAIDE - SALARY PKG UP TO \$50K (DOE)

We have an exciting new retail role for an experienced junior travel consultant! Due to company growth this well-known high end travel agency now requires a real go getter to join their team. You will be responsible for assisting repeat and referral clients with their worldwide leisure bookings. From Europe one day to Asia the next, your days will be filled with variety and fun! You will be offered Monday – Friday hours and the chance to step away from the time wasters! Apply today and never look back. Min 12 months exp.

NOT YOU'RE TYPICAL TRAVEL ROLE

PORTUGUESE SPEAKING TRAVEL EXPERT

MELBOURNE - SALARY PKG UP TO \$60K (DOE)

Rare opportunity just in for Melbourne! We are currently seeking an experienced travel consultant who is proficient in Amadeus and speaks Portuguese! This role will see you working as a concierge and also a travel consultant, no two calls are ever the same and you will create unforgettable experiences, from 5 star dinners to a private tour of the Vatican. Working via phone and email enquiry only you will love your new role! Call us today and let us help you secure this rare opportunity in Melbourne!

GO EAST – WHERE THE TRAVEL JOBS ARE!

RETAIL TRAVEL CONSULTANTS

MELBOURNE (EAST) - SALARY PKG UP TO \$50K (OTE)

Calling all travel consultants in the Eastern Suburbs of Melbourne! We have an exciting opportunity that will see you moving into a well establish office in a busy shopping centre. This role will see you help leisure travelers with their worldwide holidays and will see you earning a sensational high base salary and being sent on amazing famils! If you have at least 3 years industry experience then we can help you secure this rare opportunity in Melbourne! Don't delay, call us today to find out more.

PERTH! THIS ONE'S FOR YOU!!

RETAIL TRAVEL CONSULTANTS

PERTH (SOUTH) - SALARY PACKAGE UP TO \$55K (OTE)

Are you sick of the time wasters and brochure collectors? Are you ready to start the New Year with an exciting new role? We are currently recruiting for one of Perth's most successful retail agencies and we want to hear from you! This role will see you working in a well-respected brand and selling exciting holidays to loyal clients. With a high base salary on offer and amazing famils you won't want to miss this! If you have at least 2 years industry experience then we want to hear from you. Call us today to find out more

START A NEW ROLE BEFORE CHRISTMAS

TRAVEL CONSULTANTS

BRISBANE CBD – UP TO \$45K PKG + \$\$ BONUSES

Here's your chance to join a growing and innovative company that is really going places. Forgot about chasing up missing passport details, docs and admin as you'll have a support team there to handle it all for you. All you need to worry about is consulting and planning the itinerary of your clients dream. Plus you'll be rewarded with a strong base salary + \$\$ incentives, free cruises and a real work/life balance. All you need is a min 2 years travel consulting experience, proven sales skills and a positive attitude.

FANCY YOURSELF A FARES GURU

AIR COORDINATOR

BRISBANE CBD – UP TO \$60K PKG

Ready to step away from the frontline? Looking to move behind the scenes – this is your chance! Your day will range from loading and testing airfares in reservations systems to processing airfare queries and problem solving, ensuring competitiveness in airfare pricing in the market and more. This role provides rare Mon – Fri hours with the opportunity to earn a sensational salary package, attend once in a lifetime events and develop your travel support career. Previous travel industry experience a must & Galileo skills

ARE YOU A DOMESTIC GURU?

INBOUND TRAVEL CONSULTANT

SYDNEY – SALARY PACKAGE UP TO \$60K DOE

This boutique operator is looking for an amazing inbound agent to join their close knit team arranging prestigious & specialised itineraries to exciting destinations throughout Australasia. From luxury glamping at Ayers Rock to relaxing in Rotorua's bubbling hot pools. If you want to rub shoulders with the rich and famous you need min 2 years inbound exp and excellent customer service skills. Be rewarded with a supportive team, ongoing development, M-F only & beautiful CBD office. Apply Now if you love this sunburnt country!

LIFESTYLE OF THE RICH & FAMOUS

RETAIL TRAVEL CONSULTANT

SYDNEY – SALARY PACKAGE UP TO \$55k

This international, premium customer service company organises both travel, events and special arrangements for VIP clientele. Arrange their travel and lifestyle needs, organising tailor-made exotic worldwide itineraries from European River cruising to a luxury villa in Tuscany. Enjoy a boutique CBD office, additional penalty rates, 5 weeks annual leave & other discounts. If you have 2 years retail exp, strong GDS skills and are customer service focused, apply for this premium role today!