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Travel Daily

First with the news

Wednesday 10th December 2014

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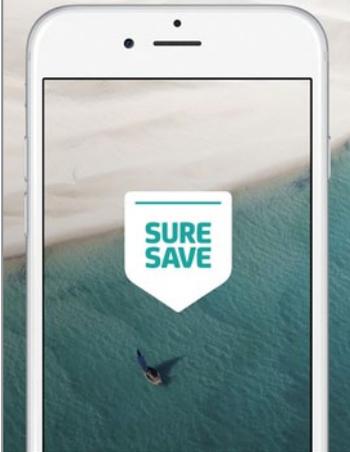
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SQ, VA boost codeshares

VIRGIN Australia and Singapore Airlines have further expanded their codeshare agreement, with the SQ code now appearing on another 23 Virgin Australia domestic and international routes.

The change is effective this month, and includes VA flights from Adelaide to Brisbane, Canberra, the Gold Coast, Melbourne, Perth & Sydney.

Singapore Airlines is also now codesharing on VA services from Brisbane to Canberra, Hobart,

Melbourne and Perth as well as from Melbourne to Coffs Harbour, Perth and Sydney.

Virgin Australia trans-Tasman services now covered by the expanded codeshare include flights to Auckland and Christchurch from each of Brisbane, Melbourne and Sydney.

The agreement also now includes Virgin Australia flights from Perth to Christmas Island as well as Sydney to Tonga.

Reciprocally, the agreement also sees the VA code placed on SQ flights out of Australia to Singapore and onward to scores of destinations across Asia, Europe & Africa.

ABS processing delay

THE Australian Bureau of Statistics has warned that its Overseas Arrivals and Departures figures for Oct and Nov 2014 will be delayed due to "passenger card processing issues".

The Department of Immigration and Border Protection switched to a new processing provider on 01 Oct, and new systems introduced at the same time have shown errors "which have resulted in the required levels of accuracy not being met".

New release dates for the stats will be advised as soon as possible.

Sealed section today

Travel Daily today features what really should be a Cosmo-style "sealed section" highlighting TravelManagers' recent Work in the Nude day - see the kinky promo on p8.

Today's issue has eight pages of news & photos, including a front cover page for **Virgin Australia**, plus a full page from:
• AA Appointments jobs

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Tourism Fiji fill in ceo

TOURISM Fiji has named regional director for New Zealand Wayne Deed as acting chief exec following the recent departure of stand in ceo and head of marketing, Ken Freer (**TD** 02 Dec).

Deed, who has been with the organisation for 11 years, will take on the acting ceo title from 26 Dec & until a new chief executive is appointed in the New Year.

Current marketing manager Michelle Sinnott has also been confirmed as acting director of global marketing.

Tourism Fiji chairman Stefan Pichler said Deed has the "necessary experience required to manage the functions of Tourism Fiji until such time as a substantive ceo is appointed".

Both Deed and Sinnott will be based in Nadi.

Pretty Beach opening

LUXURY Lodges of Australia has confirmed NSW member property Pretty Beach House will reopen to guests from Mar.

A restoration of the main house and new fourth guest pavilion will boost capacity at Pretty Beach House to a maximum of 8 guests.

Helloworld+Cover-More

COVER-MORE Travel Insurance has strengthened its footprint in the Australian travel industry, via an agreement which will see it become the sole preferred travel insurance provider for the Helloworld retail travel agency networks (**TD** breaking news).

Cover-More already has a close relationship with Flight Centre, and the new Helloworld pact will be structured as a "commercial joint venture" providing unique product to franchisees and members, who will also "have the opportunity to be involved in key elements of product development and customer innovation".

The move expands Cover-More's relationship with Helloworld to cover the entire retail network, and Cover-More ceo Peter Edwards said the company would integrate its Impulse platform with Helloworld systems.

The new arrangement is for an initial five year term effective 01 Jan, with the new product suite to debut early in 2015.

Helloworld recently confirmed it was parting ways with Allianz

Global Assistance (**TD** 21 Oct), with Allianz subsequently launching a new 'My Travel Insurance' product giving it the ability to "target, incentivise and reward top performing agencies".

Helloworld ceo Elizabeth Gaines said the structure of the new Cover-More agreement "will provide clear benefits for Helloworld, our franchisees, members and our customers".

EK doubles Barcelona

EMIRATES this morning announced a second daily flight between Dubai and Barcelona, with the new 777 service boosting EK's capacity on the route by more than 50%.

Complementing the existing daily A380 flight, the new service will debut 02 May 2015, with timings scheduled to "create and facilitate more effective connections" to Barcelona from Emirates ports in Australia & Asia.

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Wednesday 10th December 2014



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Domestic spend tops \$53m

DESPITE a strong swell in Australian travellers heading overseas during the 12 months ending Sep, Tourism Research Australia says the falling value

of the Australian dollar against other currencies should prove the catalyst for a turnaround in domestic holidays.

Figures released by Tourism Research Australia today show domestic overnight spend and trips rose 4% and 5% respectively to \$53.7 billion and 79.7 million.

Visitor nights surged 7% during the period to 302.4 million.

Domestic overnight holiday travel slipped 1% year-on-year to 32.7 million, as nights and spend suffered losses, in contrast to a 6% jump in overseas holidays.

"On the back of continuing record tourism exports of over \$30 billion, we now see solid returns for domestic overnight tourism," TRA's Tim Quinn said.

Quinn said that while growth was largely due to Australia's VFR traffic, increases are tipped for domestic holiday visitation.

"This will likely happen as the Australian dollar continues to fall, making overseas travel more costly than it has been in the last few years," Quinn commented.

Park City upgrade

VAIL Resorts has announced it will inject over US\$50 million into upgrades to Park City Mountain Resort in Utah for 2015/16.

Components include a new eight-pax high-speed gondola that will uplift skiers to Pine Cone Ridge, upgrades to King Con and Motherlode lifts, new Snow Hut Restaurant, extra snowmaking on two trails and more.

"This comprehensive capital plan for Park City and Canyons is one of the most ambitious and impactful plans undertaken at any resort in industry history, transforming the experience at both resorts and creating the largest single ski resort in the U.S. with more than 7,300 acres of skiable terrain," Vail Resorts' Blaise Carrington said.

Tasmania Parks 21

TOURISM Industry Council Tasmania and Tasmania Parks & Wildlife Service have launched a "landmark agreement" focused on the growth and management of nature-based and eco-tourism projects in the state.

Dubbed 'Parks 21', the project builds on a long standing pact between industry & government.

Parks 21 provides a framework for industry to work in hand with PWS on priority issues for the nature-based tourism sector incl licensing and leasing, lifting quality assurance & compliance, branding & marketing of Tassie's parks and reserves - **CLICK HERE** to see the strategic action plan.

Free chow on VA ADL

PASSENGERS flying with Virgin Australia will be provided free snacks on all domestic flights out of Adelaide, effective 04 Feb.

Complimentary items include banana bread, a bacon & spring onion muffin or pumpkin dip served with lavosh bread.

Virgin Australia's destinations from Adelaide include Brisbane, Canberra, Melbourne, Sydney, Perth and the Gold Coast.



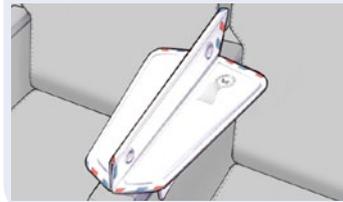
Window Seat

THE never-ending crusade to preserve personal space on airplanes rages on, with the latest turf-marking innovation set to hit stores next year.

Armrest battles will be a thing of the past with the armrest divider, ending elbow wars with strangers and travel partners.

The creation from Soarigami is little more than an adjustable, foldable board which sits steady and offers arm space for both.

Un-named at present, the little device is sure to be an essential for Economy dwellers globally.



Cebu capacity boost

MANILA-BASED Cebu Pacific Air has added a new fifth weekly service on the Sydney route, with seats now on sale until 13 Dec priced from \$149 one way.



New Opportunities within the APT Sales Team (Melbourne based)

Would you like to become part of the ongoing success of APT, now is your opportunity. APT is currently seeking a Business Development Manager - Victoria to join our Sales Team and an Events Co-ordinator to join our Inside Sales Team based at the Cheltenham Head Office.

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Lux Collection Japan

STARWOOD Hotels & Resorts will debut its Luxury Collection brand in Japan from Mar with the opening of the 39-room Suiran, A Luxury Collection Hotel, Kyoto.

Web top for holiday planning

NEW Roy Morgan data shows the evolution of the internet has seen the need for brochures when planning holidays halved over the past decade.

According to the latest survey, for the 12 months to Sep 2014, only 2.4% of respondents referred to a hardcopy brochure as the primary information source for Aussies choosing a future holiday destination, compared to 5.2% 10 years earlier.

Use of travel or guide books has also declined.

The internet is the most widely used source, jumping from 9.5% in 2004 to 17.2% now.

State tourism organisations and motoring clubs also appear to be

becoming even more obsolete.

Nowadays, more people are using past experience (13.9%) or friends & relatives (13.6%) versus travel agents (6.9%), which is down 0.7 percentage points.

The company said travel agents in particular are popular, helping 35.3% of people who travelled abroad for their last trip choose their destination, only slightly behind the internet on 38.1%.

Group account director Angela Smith said the latest findings support recent data which showed travel consultants were a competitive and relevant force when booking holidays.

"The very nature of their profession requires travel agents to be experts in holiday destinations around the world, with insights and in-depth knowledge that allows them to give advice based on each traveller's specific needs and circumstances.

"Even the best website can't compete with that kind of personal service," Smith said.

Poll: NZ top country

NEW Zealand has been voted as the "favourite country" in the UK's 2014 *Telegraph Travel Awards* for the third year running.

The Maldives, South Africa, Burma and Australia rounded out the Top 5 favourite destinations.

Agents splash with the dolphins



INTERACTING with dolphins in the WA town of Monkey Mia was among highlights for this group of Top Achievers during an AAT Kings reward familiarisation.

Sponsoring the trip was Tourism Western Australia, Aspen Parks and Resorts and Australia's Coral Coast, with top-sellers coming from a variety of agencies in both Australia and New Zealand.

Kicking things off with two nights in Perth, the group then went on for a night in Kalbarri, two in Monkey Mia and a final stop in the coastal town of Geraldton.

Pictured above by the beach in Monkey Mia, from left is Lauren Walker, AAT Kings; Tegan Binello, AAT Kings; Martina Fairclough, helloworld Engadine; David

Gendle, AAT Kings; Jessica Nisbett, House of Travel Northlands; Tessa Dakers, House of Travel Milford; Kellie Worters, House of Travel Upper Riccarton; Pamela Hardy, United Travel Levin; Kimberley Sheean, helloworld Ipswich Mall; Gayle Fitzgerald, helloworld Gatton; Michael Byrne, Australian Holiday Centre; Kate Lenartowski, Holidays of Australia and Nichole Steadman from AAT Kings.

Absent: Gillian Crawford from FC Bateau Bay.

Vietjet to Vladivostok

THRICE weekly services from Hanoi to Vladivostok, Russia will be introduced by Vietjet from May, the carrier has announced.

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Helloworld visits Northern Cal



FOLLOWING the recent Helloworld Owners/Managers conference in Las Vegas, a group of attendees were treated by Trafalgar to a five-day experience of Northern California.

The group of 32 learned about a variety of cultural customs from natives of the area, with many learning just as much about the Trafalgar coach product as first-time guests themselves.

Departing from Los Angeles, the coach headed north, stopping in Santa Barbara where the first *Be My Guest* farm-to-table dining experience of the trip took place at local eatery Stella Mares.

In addition to outstanding food, the Trafalgar exclusive included a cooking demonstration and tips on how to make an authentic regionally-inspired salad dressing.

Further stops as the group journeyed north were enjoyed at Hearst Castle & Monterey, where the group wandered the town's Fisherman's Wharf and tried some clam chowder, a delicacy.

Wine lovers weren't left out, with an opportunity to try their hand at wine blending in Ravenswood, Sonoma.

The adventure came to an end in San Francisco, where a private walking tour of the Ferry Plaza Farmers Market led to another insider dining evening, this time at the "Happy Girl" kitchen cafe.

Joining the agents onboard was Trafalgar Australia managing director Matthew Cameron-Smith. The group is **pictured** above.

Grog policy exclusion

CONSUMER group CHOICE has collated information from a number of travel insurance providers relating to policies governing alcohol exclusions.

The update provides insight as to what coverage is provided if an incident occurs to a policy holder who is drinking a glass of wine with dinner or socially, but is not in an inebriated or drunk state.

"Many people travel to lose their inhibitions and immerse themselves in new experiences such as 'arak attacks' in Bali, 'snakebites' in London, coffee shops in Amsterdam, and varying concoctions of rice wine across Southeast Asia.

"It makes for a heady & inviting mix that many can't resist, so perhaps just apply the adage, all things in moderation," CHOICE said - **CLICK HERE** for more.

TDF '16 Grand depart

ORGANISERS of the Tour de France have announced the 2016 instalment of the race will start from the foot of the iconic tourist landmark, Mont-Saint-Michel Abbey for the first time in the race's history on Sat 02 Jul.

Woodruff exits MEL

MELBOURNE Airport has today announced its ceo of 7.5 years Chris Woodruff is resigning from the position on 30 Jun 2015.

QR's 12th city in 2014

QATAR Airways has commenced twice weekly Airbus A320 flights from Doha to Asmara, the capital of Eritrea, becoming the **oneworld** carrier's 12th new route to be launched in 2014.

DL LHR arrivals lounge

DELTA Air Lines has unveiled a new Arrivals Lounge at Terminal 3 at London Heathrow Airport.

Guests will have access to one of 11 private showers to freshen up after their flight as well as on-site butler services including clothes press and shoe shine.

Open between 6am and 2pm, the Arrivals Lounge offers light breakfast options, free wi-fi and a business centre.

The facility is available to Delta's BusinessElite pax and SkyMiles Diamond and Platinum Medallion members arriving on flights from the United States.

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Applications close on Sunday 21 December, 2014. Telephone and postal applications will not be considered.

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Travelog into retailing

TRAVEL accounting software provider Travelog has made its first foray in agency ownership, buying Jetset Castle Hill Travel and indicating it is keen to purchase further retail travel agencies.

The agency has now rebranded as Castle Hill Travel, opening as an associate member of Helloworld.

Travel Daily

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Wednesday 10th Dec 2014

SYD T1 transformation

SYDNEY Airport will next year open Phase One of its revamped landside departures area, which will feature expanded check-in areas and more efficient processes for passenger flow.

An expanded food court will also be opened, with new dining options, more eat-in seating and a modified pathway to improve viewing of departures.

New outlets to gradually open will include Nando's, Soul Origin and Toby's Estate, with larger Chinese visitor numbers seeing more Asian cuisine options.

"More than 13 million passengers travel through T1 every year and we will continue to improve the airport, maintaining our commitment to the highest standards of customer service, value & choice," Sydney Airport chief Kerrie Mather said.

New Thai Mövenpick

A THIRD Mövenpick branded beach resort has been opened by the group in Thailand in the form of the Mövenpick Resort Laem Yai Beach Samui in Koh Samui, located 30 minutes from USM.

Offering 50 rooms including pool villas and beachfront villas, the property also features three pools, multiple dining venues and overlooks the Gulf of Thailand.

Cricket ambassador

IN A bid to woo Indian cricket fans to next year's ICC Cricket World Cup, Tourism Australia has appointed Harsha Bhogle as its new brand ambassador.

The Indian commentator is one of several assets TA will use to encourage travellers from the subcontinent to visit the 44-day event taking place on Australian shores from Jan to Mar.

Tourism Australia's key airline partners for the tournament include Singapore Airlines, Malaysia Airlines and Air India.

Based on feedback from accredited travel agents in India, more than 6,000 Indians are expected to travel to Australia for the event, TA country manager Nishant Kashikar said.

PTMs enjoying the view up high



SWITZERLAND and its many highlights came calling for this group of top-selling Personal Travel Managers and National Partnership Office staff on an exclusive rewards trip recently.

Places on the trip, which was hosted by Switzerland Tourism and TravelManagers, went to the top sellers of Swiss International Air Lines tickets over a set period.

A common highlight for the group was seeing the Swiss Pass in action for themselves, with the unique all-in-one transport ticket opening up a wide variety of rail options across the country.

"It's an absolute must have for any visitor to Switzerland enabling you to travel the country by train, bus and boat and also include public transport in the

majority of cities and admission to over 470 museums," PTM Nannette Gledhill commented.

The group visited Lausanne, the home of the International Olympic Committee, walking the city in awe of its history & visiting museums, cathedrals & libraries.

Mount Titlis and its renowned glacier experience provided another memorable moment, offering top of the world views.

Pictured above from left at one of the many castles visited is the group, which consisted of PTMs Stephanie Fung, Nannette Gledhill, Di Yates, Graciela Craig, Tanya Tyler, Debbie Bean, Karen Kuniyasu and Peter Carmichael, with Birgit Weingartner from the Switzerland Tourism Sydney office (second from left).

HOT DESTINATIONS

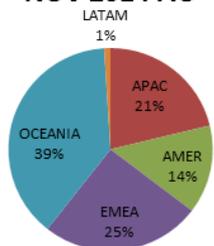


THE TAAP TOP TEN

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Expedia TAAP Destinations

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Expedia TAAP reported an outstanding trading month for November including two record weeks in a row and fabulous YOY growth. 567 destinations were booked through Expedia TAAP in November. The top ten destinations booked were Sydney, Melbourne, Kowloon, Singapore, London, New York, Brisbane, Paris, Los Angeles, and Perth. Surfers Paradise, Kuta and Oahu were just outside the top 10. Oceania was still the dominant region growing 4% to 39%. EMEA up 1% to 25% compared to last month. USA was down 2% from 16% to 14% last month while APAC was down 3% to 21% of the destination mix.

Some of the out of the way destinations last month included Tallinn in Estonia, Tupelo in Minnesota, Phan Thiet Vietnam and Paradise Island in the Bahamas. Your great service and our great rates, keep your customers coming back.



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To apply for this role you will be required to demonstrate exceptional business development skills and a strong understanding of the luxury travel market and agent network in your region. Strong relationship, negotiation, presenting, admin, time management and communication skills are also essential along with intermediate PowerPoint & Excel and the flexibility to travel on a regular basis.

Confidential applications to Philippa Baker on 0404 842384 or email Philippa@alexander-associates.com.au
No agencies please.

Runway coming along

BRISBANE Airport is celebrating progress of its parallel runway project, with the final base load of sand laid in place last weekend, two months ahead of schedule.

Agents fly & float around Africa



RAINY season in breathes new life into many of the natural wonders in Africa, as was found by this group of agents during a recent famil to the continent.

Hosted by Bench International and flown to Africa by Singapore Airlines, the group learned about the regenerative powers that the rains bring each year, flooding the

plains and revitalising rivers.

Other highlights of the trip included a sunset cruise on the Zambezi River and viewing game at the Hwange National Park in Zimbabwe, the Chobe National Park and the Okavango Delta in Botswana.

Overlooking the mighty Victoria Falls, which plays such a massive role in funnelling all that rain into the Zambezi, is the group, from left: Erica Edwards, Fraser Coast Travel; Hanna Jones, Bench International; local guide; Michelle Yates, Travel Studio; Michelle Rawlinson, Flight Centre Robina; Carly Vallance, Flight Centre Redcliffe Bluewater; Lyn Grulke, helloworld Toowoomba City; local guide; Clare Adams, Flight Centre North Lakes and Anna Peers, Itineraries Travel.

SIN Jewel under way

CONSTRUCTION has begun on a multi-use development in front of Terminal 1 at Changi Airport in Singapore which will offer a hotel, retail and airport operations.

Known as Jewel Changi Airport (**TD 07 Aug**), the complex will allow SIN to increase its maximum capacity to 24 million passengers annually on its estimated completion in 2018.

MEANWHILE, InterContinental Hotels Group has announced it will increase its room count at Crowne Plaza Changi Airport by 75% as part of a new extension.

The hotel will add 243 rooms to take its total to 543, with the new rooms housed in a ten-storey wing scheduled to open in 2016.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Freshly rebranded under the Centara Hotels & Resorts group, the new **Centara Blue Marine and Spa Phuket** has concluded a significant renovation program. The Patong beach resort now offers a dedicated family wing with new premium rooms, complete with an improved kids club. A redesigned lobby area now greets guests, while restaurants and the Star Bar have also both been refreshed.



Tipped to be one of the most sought after dining spots in Sydney, The Gantry Restaurant & Bar continues the schedule of works at the **Pier One Sydney Harbour**. Set to open later this month, the restaurant incorporates the generational history of The Rocks area mixed with the latest comforts and styles. Diners will enjoy panoramic views of Sydney Harbour and trendy Walsh Bay.



Crowne Plaza Coogee Beach in Sydney has spent \$200,000 on a state-of-the-art refurb of its gym, bringing the latest fitness technology in for the use of its guests. The room itself is now four times the size of its predecessor, with new Flex Deck running machines and cross trainers. The new gym complements the property's mantra of offering a high-quality health & wellness option.

Travelodge refresh

TFE Hotels has begun a brand-wide refresh of the Travelodge brand across Australia, in which it is aiming to "deliver a new generation of hotels" for both leisure and business travellers.

Upgrades in the pipeline include a new online booking process and enhancements at existing hotels including free wi-fi & redesigned lobbies, cafes & breakfast venues.

Properties in Sydney, Blacktown and Southbank have already been upgraded, with a second phase now underway on regional hotels in Newcastle and Macquarie Park.

The entire project is scheduled for completion in 2016.

Luxperience pops-up

LUXURY B2B travel and lifestyle trade show Luxperience will kick off its global series of "pop-up" exhibitions from Apr, hosting its second event in New York City.

To be held in Silverleaf Tavern at 70 Park Avenue on 13 Apr 2015, the event will offer promotional avenues for high-end suppliers to meet with luxury product buyers.

The event follows a similar pop-up exhibition in London earlier this year, which also promoted its flagship Sydney show back in Sep.

Wilson well at Westin

WELLNESS expert Sarah Wilson has been engaged by Westin Hotels & Resorts as its new Asia Pacific well-being brand advocate.

Wilson has launched two travel guides for guests at the Westin Sydney and Westin Melbourne offering tips for keeping the mind, body & spirit active on the road.

AA 'Going for Great'

AMERICAN Airlines has marked the first anniversary of its merger with US Airways, announcing it will invest US\$2 billion next year on the customer experience.

The carrier will implement a "nose-to-tail overhaul" on several aircraft types including A319 and its entire Boeing 777-200 fleet.

Refurbished 757 and 767-300 aircraft will also be rolled out, featuring improvements such as personal in-seat power points.

All wide-body jets will see a new First and Business product with fully lie-flat and direct aisle access seats to be installed.

Pax on int'l flights will be able to enjoy satellite-based internet access to stay connected inflight.

Airport flow will also be boosted with redesigned lobbies offering check-in kiosks and workstations.

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QUESTION

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AMEX, Airbnb p'ship

AMERICAN Express has formed a new partnership with Airbnb, whereby US card members enrolled in its Membership Rewards program can use points to buy Airbnb eGift cards. The eGift cards are offered in US\$100 & US\$250 denominations that can be redeemed online.

Rock kids activities

A RANGE of activities tailored to children will be on offer at Ayers Rock Resort during this year's Christmas school holiday period. Free programs are aimed at encouraging children to engage in Indigenous cultural activities such as boomerang & spear throwing. Artists from Maraku Arts will also demonstrate to kids the technique of fine poker work.

Watergate Htl Group

CONTROVERSIAL Washington D.C property The Watergate Hotel will be the first in a series of properties to open up globally as part of a new group to launch from mid next year.

The Watergate Hotels & Resorts collection will aim to create "an original luxury experience for the world's most discerning leisure and business travellers".

No details on other cities to soon open a Watergate branded hotel have been detailed as yet.

The iconic Watergate Hotel is inextricably part of US history as the scene of the 1972 Democratic Convention robbery which ultimately led to the resignation of US President Richard Nixon.

AM adds MEX/PTY

AEROMEXICO has confirmed it will commence new services between Mexico City and Panama City, the Mexican carrier's 16th destination in Latin America.

Flights will be operated by two class Boeing 737-700 aircraft.

Win a trip to Abu Dhabi flying with Etihad Airways

This month *Travel Daily* is giving the travel industry a chance to win a trip to Abu Dhabi, courtesy of Abu Dhabi Tourism & Culture Authority, Etihad Airways, Shangri-La Hotels and Arabian Adventures.

The prize includes:

- 2 return Economy Class flights to Abu Dhabi with Etihad Airways
- 4 nights staying in a Deluxe room at the five-star Shangri-La Hotel, Qaryat Al Beri
- Breakfast daily
- Airport transfers and sightseeing tour with Arabian Adventures

Everyday *TD* will ask a different question about Abu Dhabi and Etihad Airways. The subscriber with the most correct answers and the most creative answer to the final question will win this amazing prize.

Send your answers to: abudhabicomp@traveldaily.com.au

How long is the private beach front at Shangri-La Hotel, Qaryat Al Beri?



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TMs embrace Work in the Nude



ABOVE: A hard day at the 'office' for Kylie Gretener.

BEING a home-based travel agent has its advantages, and these agents had the luxury of flaunting their stuff like it was no one else's business when they took part in 'Work in the Nude Day' last Fri.

The day celebrates the freedoms of working by yourself, from home, and a select group of TravelManagers embraced the movement.

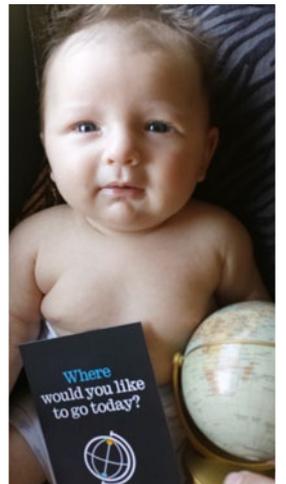
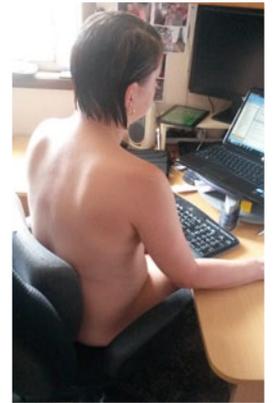
Exec gm Michael Galaz said the Work in the Nude concept is "a novel way to highlight the benefits of being a personal travel manager by offering the freedom & flexibility to make a career work for each individual's circumstances."



ABOVE: Lea Burford says she was working, albeit nude.



PICTURED: Personal travel managers Mark Elevato (**above**) got into the swing of the day, Robyn Simmonds (**top right**) and Sara Birstwhistle (**below**) was inspired to take part in the day, while Vanessa Lambert's eight week old son Noah (**below right**) also showed off a little flesh.





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CORPORATE CONSULTANT**

PERTH (INNER) - SALARY PKG UP TO \$65K (OTE)

Travel consultants in Perth, are you sick of those annoying price beaters and brochure collectors? If you have been dreaming of moving into a corporate role then we want to hear from you! This global organizations now requires superstar travel experts to join their growing teams. Working on small to medium sized accounts you will work in a fast paced environment while being part of a fun and social team! This role can see you earning over \$65K and finally kissing goodbye 7 day trade. Call us today

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We have an exciting group’s position in Melbourne that will see you creating group travel itineraries for weddings, school groups, large families and more. Working directly with the client you will create itineraries inclusive of hotels, private transfers, tours and flights. You will work Monday – Friday hours only in a funky office location, you will have access to amazing travel discounts and work in a friendly office servicing clients via phone, email and appointment only. Bring your retail or groups experience to this new role.

**SANTA HAS COME EARLY THIS YEAR
WHOLESALE TRAVEL CONSULTANTS X 2**

MELBOURNE + PERTH - SALARY PKG UP TO \$70K (OTE)

Give yourself an early Christmas present with this exciting wholesale role! This well-known global organization will see you moving behind the scenes and into wholesale bliss.

Servicing your loyal travel agents via phone and email enquiry you will create tailor made itineraries inclusive of accommodation, flights and transfers and sell everywhere from Asia to Europe and in-between. If you have at least 2 years industry experience we can help you land this exciting new role. Call us today to find out more.

LUXURY AT IT’S FINEST

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ADELAIDE (CENTRAL) SALARY PACKAGE UP TO \$55K (DOE)

Calling all Sabre experts in Adelaide! We are currently recruiting for a very successful boutique travel agency where you will be able to move away from the time wasters and finally put your consulting experience to good use. Working Monday – Friday hours only you will consult via appointment only and sell luxurious destinations such as Maldives, Europe and more. If you have at least 2 years industry experience and are ready to leave the time wasters behind we want to hear from you.

**TRAVEL CONSULTANTS, TIME TO LEAD THE WAY
SENIOR RETAIL MANAGER**

SUNSHINE COAST – TOP SALARY PACKAGE DEP ON EXP

Were you born to lead? Want to work for reputable travel agent and lead a successful, sales driven team? This leading travel agent is looking for an experienced senior travel consultant who has previously worked in a manager role to come work in their spectacularly located office on the Sunshine Coast. Exceptional organisational skills are a must along with the ability to lead, motivate and train a small team of consultants. Fantastic salary package on offer along with a work/life balance roster. Apply now for this rare opportunity!

**LAND A BRAND NEW ROLE BEFORE 2015 HITS
SENIOR RETAIL TRAVEL CONSULTANT**

SUNSHINE COAST – SALARY PACKAGE DEP ON EXP

Are you passionate about booking travel? Looking for a role that’s close to home where you can continue to do what you love? This well-established travel agent is looking for a highly motivated, career driven travel consultant to join their team. Your role will have booking worldwide holiday packages and tailored itineraries for your repeat/referral clients. Work in a supportive team environment in a great office location and earn a top salary package \$\$ - dep on exp, plus No Sundays!! Apply now, 2015 is only just around the corner!!

**CALLING ALL MANDARIN/CANTONESE SPEAKERS
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We are looking for a motivated and creative individual to join this inbound provider to the Chinese market. Working in a small team, you will be arranging travel for students and tourists alike. You will have proven travel experience, strong systems knowledge and an understanding of corporate travel. With a strong salary and earning potential on offer plus your chance to progress your career, this role will commence January.

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Cruise into your new career with this market leader in the retail and wholesale cruise sector. You will be specialising in dealing with repeat clientele, servicing their requests as needed. To be considered for this role you will come from a recent, solid consulting background with exceptional product knowledge. A cruise background will be highly regarded. Make your New Year’s resolution a reality and apply for this fresh new role today!