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Travel Daily

First with the news

Monday 15th December 2014

FRENCH TRAVEL CONNECTION

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eWaterways change

PETER Smith - who has headed up the local operations of small cruise ship specialist eWaterways for the last four years - is leaving the company which is set to take a "different strategic path" in the new year.

Smith, whose career has also included roles at Octopus Travel, Creative Cruising, Zuji, and various Travel Corporation positions, can be contacted on peter.smith4@bigpond.com.

Strambi, Hickey out of QF

THE departure of the highly respected Simon Hickey and Lyell Strambi from Qantas (**TD** breaking news Fri) will see a "flatter structure for the broader Qantas Group executive team," according to ceo Alan Joyce.

The shock announcement that the heads of both the airline's domestic and international divisions are leaving Qantas has left the industry reeling.

Strambi said given what had already been achieved within Qantas Domestic, now was the right time for him "to look for new challenges outside the aviation industry".

Hickey said he was proud of his time at QF, which had seen him participate in and lead significant change within the loyalty, freight and international divisions.

Joyce paid tribute to both men, saying they had "helped build a stronger Qantas".

Under the new structure, Qantas chief operating officer Andrew David - formerly with Tiger, Virgin Australia & Jetstar - will become the new ceo of Qantas Domestic, while cfo Gareth Evans will

take on the ceo role at Qantas International and Freight.

QantasLink ceo John Gissing will become Group Executive Associated Airlines & Services, adding Jetconnect and Network Aviation to his responsibilities.

Tino La Spina is the new group chief financial officer, while other roles on the executive team are unchanged including Lesley Grant as ceo of Loyalty, Jayne Hrdlicka at Jetstar, Andrew Parker as Group Executive government & international affairs and Olivia Wirth as Group Executive brand, marketing and corporate affairs.

The positions of deputy cfo, QantasLink ceo and Qantas chief operating officer will be abolished.

Qantas said the transition to the new structure would begin in the new year and would be finalised by Mar 2015.

Today's issue of TD

Travel Daily today has six pages of news & photos, plus full pages from:

- AA Appointments jobs
- Travel Trade Recruitment
- Corporate Traveller job ads

DRW FC hyperstore

FLIGHT Centre has today opened its new Darwin Hyperstore, with the Mitchell Centre outlet kicking off with twelve consultants and space to grow to 20 over time.

The multi-team hyperstore concept is set to roll out in other locations across the country, with a new outlet in Mackay also opening this week.

Flight Centre also currently has hyperstores in Perth and Brisbane.

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Travel Daily

First with the news

Monday 15th December 2014



London flight chaos

FLIGHTS across the UK were thrown into disarray over the weekend when a technical problem with the nation's air traffic control centre led to the closure of airspace in London.

Departing flights at Heathrow and Gatwick were grounded for a period, with knock-on effects at other destinations where passengers were told to expect "residual delays".

Flights are now back to normal.

Big ad spenders revealed

FLIGHT Centre is the biggest advertiser in the travel category in Australia, having booked almost \$40 million in TV, radio, newspaper, magazine and online advertising in the last year.

According to a report obtained by **TD** which collates ad spending at rack rates, the Flight Centre spend is more than three times that of Helloworld at \$12.4m.

The second biggest advertiser was APT at \$35m, with the touring company outspending Qantas at \$28m and Scenic Tours at \$27m.

On the airline side Qantas spent significantly more than Virgin Australia at \$11.5m, while other big air advertisers included Etihad at \$8.6m and Emirates at \$7.1m, with both Middle Eastern carriers advertising more than Singapore Airlines at just over \$3m and Malaysia Airlines at \$2.5m.

Other big spending travel retailers included Luxury Escapes at \$17m, Ignite Travel (My Holiday Centre) at \$16m, Travelrite at \$8.9m and Holiday

Specialists at \$8.3m.

OTAs were also prominent in the report, with Expedia spending \$10.2m, ahead of Webjet at \$8.2m & Holiday Planet at \$5.8m.

Destinations which spent big on advertising included the Gold Coast at \$15.7m, Tasmania at \$11.3m, Queensland at \$7.4m and New Zealand at \$4.9m.

Cruise was also a big sector - see last Thu's **Cruise Weekly** for info.

Japan a hot spot

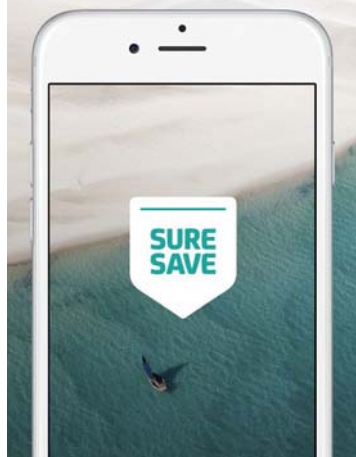
MORE than 200,000 wi-fi hotspots across Japan are set to offer free internet to tourists.

The "Travel Japan Wi-Fi" project will also provide a marketing platform for a range of partners who will use the network and an associated free smartphone app to deliver special offers, tourism recommendations, coupons or rewards points based on users' whereabouts and the time of day. See wi2.co.jp/tjw for more info.

Travel safety in your pocket.

Download and go with the SureSave App for iPhone.

Download on the App Store



Schedule policy

QANTAS has simplified its schedule change guidelines, removing complexity for agents and shortening processing time.

Effective immediately, agents are no longer required to submit an OSI message to Qantas with the details of the affected flight at the time of ticket reissue.

Agents can prevent an ADM simply by placing the relevant authority in the endorsement box of the reissued ticket.

The move affects both QF and other airline schedule changes.

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Accor seals major China deal

ACCOR has unveiled an “extensive and long-term alliance” with China’s Huazhu Hotels Group, which will become a master franchisee for the Ibis, Ibis Styles, Mercure, Novotel and Grand Mercure brands in mainland China, Mongolia and Taiwan.

Huazhu, also known as China Lodging Group and listed on the US NASDAQ stock exchange, will, together with Accor, have combined access to more than 2,000 properties in China and “the strongest pipeline in the country,” the companies said.

They will also have a combined loyalty program membership of around 47 million cardholders.

“This ground-breaking collaboration will leverage the strengths of Accor’s global brands with a leading player in Chinese hospitality,” said Accor chief executive officer Sebastien Bazin. Together, Accor and Huazhu

have more than 500 hotels in the pipeline for the region, while Huazhu already has a portfolio of over 1,900 Chinese properties.

Huazhu covers the full gamut of the market from the upscale Joya and Manxin brands, mid-market JI Hotels and Starway, and the budget Hanting, Elan and Hi Inn brands “making the group a perfect match with Accor”.

Accor will continue to lead the ownership and development of the Sofitel, Pullman, MGallery and The Sebel brands in China, with Huazhu taking a 10% stake in this part of the business.

Reciprocally, Accor will take a 10% stake in Huazhu along with a seat on its board of directors.

The alliance will leverage the huge forecast growth in both Chinese domestic and outbound traveller numbers.

Huazhu plans to open up to 400 new hotels under the Accor brands in the next five years.

FJ to fly Nadi-WLG

FIJI Airways is set to debut non-stop flights between Nadi and the NZ capital Wellington, with a twice weekly service commencing from 25 Jun next year.

Outgoing FJ ceo Stefan Pichler also recently announced capacity boosts to Christchurch, while the carrier operates up to 13 weekly flights from Nadi to Auckland.

AMEX lounge at SYD

PREMIUM American Express card members now have access to the American Express Lounge at Sydney Airport, opened today.

Located next to Gate 24, the new lounge will be operated by service firm Plaza Premium, its first lounge venture in Australia.

Facilities at the lounge include FOC food and beverages utilising Australian producers, high-speed wi-fi, business services, shower suites and more, complementing existing benefits for cardholders including free luggage trolleys.



Window Seat

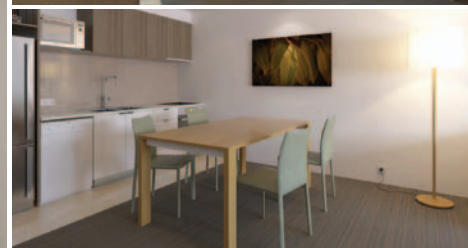
SURFERS in Queensland will have a keen eye on Huntington Beach in California next Jun, hoping the city is unsuccessful in topping its world record.

Snapper Rocks holds the Guinness title for “Most People Riding a Surfboard at Once” at 47 people, which Huntington Beach will try to break with 70 people on a scaled-up log.

The town affectionately known as “Surf City USA” is rallying pro surfers, celebrities, lifeguards and high-profile locals to take part in the attempt on 20 Jun.

A massive, 907 kilogram board measuring 12m in length will be shaped, appropriately by boat builders, ahead of the event.

Whether successful or not, the board will then go on display at the city’s Int’l Surfing Museum in downtown Huntington.



Quest Townsville on Eyre – opens 15th December

Quest Townsville on Eyre is set to become Townsville’s newest accommodation provider. Located just a block from The Strand, and a short distance to the CBD, Quest Townsville on Eyre comprises studios, one, two and three bedroom serviced apartments, ideal for the business traveller or holidaymaker.

Visit questtownsvilleoneyre.com.au
Or Search “QG” on the GDS

Your perfect travel companion



Happy Human Nature Xmas



LAS Vegas Tourism gave an Australian famil group a unique experience over the weekend - an up-close-and-personal meet and greet with Australia's very own pop supergroup Human Nature.

The all-grown-up boy band has held a permanent gig in Las Vegas for the last five years, but usually come back to Australia at this time of year.

However in 2014 Human Nature will stay in Nevada for Christmas for the first time, performing at the Venetian in a new Christmas show coinciding with the launch

of a Christmas album combining all of the band's Motown classics with festive season songs - and featuring New York-based CNN anchor Robin Meade.

Certain to be a big hit, the entertainers are also proud ambassadors for Australia, with the show including a guide to Christmas down under.

Human Nature's Toby, Phil, Andrew and Mike are **pictured** above after Sat night's show with Natalie Schofield and Jenelle Jacks of Las Vegas Tourism as well as Courtney Treak from Qantas.



New Opportunities within the APT Sales Team (Melbourne based)

Would you like to become part of the ongoing success of APT, now is your opportunity. APT is currently seeking a Business Development Manager - Victoria to join our Sales Team and an Events Co-ordinator to join our Inside Sales Team based at the Cheltenham Head Office.

If you are highly organised, self motivated, have a passion for sales and enjoy dealing with people this could be the role for you.

To learn more about these exciting opportunities with APT and to apply please check out our careers page: aptouring.applynow.net.au



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VN commission jump

AGENTS will earn double the normal commission on Vietnam Airlines gross tickets issued by 31 Dec in a new incentive launched.

The 10% commission applies also to YQ fuel surcharges for all issues on 738 Australian BSP ticket stock including at least one VN international sector.

Commission levels will return to 5% for tickets issued after 01 Jan.

Quest floating on Eyre

QUEST Serviced Apartments has today opened the Quest Townsville on Eyre, its second property in the north Qld city.

The complex offers 85 studio, one-bed & two-bed apartments.

TIA calls for support

THE Tourism Industry Association of New Zealand has praised the move by Air New Zealand to launch direct flights to Buenos Aires (**TD** Fri) but says the new route must be supported by the trade to ensure its viability.

TIANZ boss Chris Roberts said visitor numbers from Argentina were still quite small but hoped this new route would open up more markets in Latin America.

Radisson SFO rebrand

RADISSON Fisherman's Wharf in San Francisco will be rebranded as Hotel Zephyr from Apr next year after undergoing a US\$30 million renovation to become the city's new "hotel and play zone".

Once completed, the property will offer 361 rooms and suites including six waterfront suites to be newly constructed.

Personal butlers will be available in a selection of room categories.



Today's issue of **TD** is coming to you courtesy of Las Vegas Tourism, which is hosting a five star famil in the lead-up to the opening of the new LAX Qantas First Class lounge this week.

ONE of the best things about Las Vegas is the shows. There is so much to choose from and so many legendary acts that one doesn't know where to start.

Las Vegas has really changed, with entertainment and activities now a key focus - in fact, casino gaming now comprises less than half of the city's business.


For Aussies, you can't beat seeing our very own Human Nature. They put on an amazing Motown show which engages the whole audience - definitely one that should not to be missed.

For a different sort of entertainment, there are eight Cirque du Soleil shows to choose from, all with their own unique combination of circus acts and street entertainment.

While at the Venetian seeing Human Nature, allow some time to sample some of the vast array of restaurants. Food offerings in Vegas are great. Try SushiSamba - a combination of Japanese, Peruvian and Brazilian - not a combination most would think of but offering fantastic flavours.

Most of the major resorts have culinary delights to tempt all visitors. You can try a different celebrity chef's restaurant every day - Gordon Ramsay, Wolfgang Puck and many more.

Make sure you wear elastic waisted pants!!!




Prices Tropped

Fly to tropical Mauritius from only \$1,147* return!

Sale Period: Now till 31 Dec 2014. Travel Period: 30 Jan 2015 - 22 Mar 2015 / Last Return 31 Mar 2015

*Fare is for a return economy trip from Perth, inclusive of taxes, subject to currency fluctuations and exclude service fees. Fare is subject to availability and change/cancellation fees apply.



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More Scoot 787 delays

PERTH and Hong Kong will have to wait longer for the debut of 787 Dreamliner services by Scoot, with a second postponement pushing the debut to Feb 2015.

MTA family together at Christmas



THE MTA head office gathered together recently to celebrate the year that was at the company's 2014 Christmas party.

The company said it was undoubtedly a very busy one not just for MTA but for the travel industry in general, and that great things were on track for 2015.

The occasion was held at Worongary on the Gold Coast, not far from the company's head office at Robina Town Centre.

Co-managing directors Karen and Roy Merricks are pictured above (Karen front row centre and Roy over her left shoulder) with the entire head office team.

Brand USA renewed

US CONGRESS has passed a new spending bill authorising the renewal of the Brand USA inbound travel & tourism promotion body.

The renewal of the public-private partnership was praised by Brand USA president and CEO Roger Dow, who labelled the move "a ringing bipartisan endorsement of Brand USA's mission and effectiveness".

Brand USA is represented and marketed in Australia and New Zealand by Gate 7.

New date set for A350

QATAR Airways has agreed with Airbus to take delivery of the first A350 XWB aircraft on 22 Dec.

The event was originally set to occur in Toulouse this past Sat, with mutual scheduling problems blamed for the nine-day delay.



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We are looking for a full time Manager for Spencer Travel Eastside, located in Edgecliff Sydney.

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Please send an expression of interest to penny.spencer@spencertravel.com.au



Brochures of the Week

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



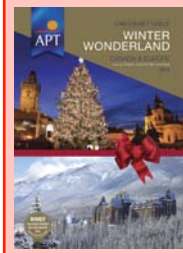
New Horizons Holidays - Arabia 2015

The first programs off the production line for New Horizons Holidays herald another exciting year for the brand. Featured within the new Arabian Peninsula guide for the WA market are three new hotels and resorts in Dubai & five added in Abu Dhabi. Tailor-made packages designed for a romantic couples getaway, a stopover on the way to Europe or a family adventure have also been developed, with plenty of exclusive extras including stay/pay deals, value-adds and the best rates.



Adventure World - Grand American Adventures 2015

Small group journeys and FIT adventures for the independent traveller feature in the latest guide to the great American outdoors from Adventure World. Product in North, South and Central America features in the form of wildlife-focused itineraries designed to immerse passengers in their natural surroundings. For those keen for more activity, specialist walking options have been developed along with two cross-country trips showcasing highlights including the Grand Canyon and Iguazu Falls.



APT - Winter Wonderland Canada & Europe 2015

The northern hemisphere in winter is a captivating time of year, with the magic and pageantry of bells ringing in town markets and the energising sight of snowfalls in the morning. Six itineraries ranging from 10-21 days feature in the latest Winter Wonderland guide to Europe & Canada from APT. The flagship tour is the 21-day Christmas Markets journey from Paris to Prague, taking in eight countries along the way. Two tours in Canada use VIA Rail to take pax through the Rocky Mountains.



CIT Holidays - Italy with the best of Europe 2015

Further enhancements have been made to an already extensive line-up of accommodation across Italy. On top of hotels of all star categories, travellers can select self-contained apartments, B&Bs and luxury villas in all corners of the country. Destinations featured include the major centres of Rome, Venice and Florence through to smaller cities, towns and coastal hotspots. Small group tours taking in regional Italy and other parts of Europe are also on sale, with rail tickets bookable with CitAccess.



Qantas Holidays - Fiji 2015-16

Offering dreamlike cover imagery, the new brochure range from Qantas Holidays has been redesigned to a more user-friendly and easier-to-read layout. A number of new holiday resorts make their debut in the latest guide including Fiji Hideaway Resort - Vuda. The brochure also features a range of "Our Pick" preferred hotels and resorts, which this year includes properties in Denarau, along the Coral Coast and among islands.



Infinity Holidays - Indian Ocean 2015/16

Fresh on agency shelves is the new guide to the idyllic luxury resorts of the Indian Ocean by Infinity Holidays. Short package holidays designed for families and couples across a variety of suitable resorts features in the guide, along with mind-boggling ultra luxury at the W Retreat & Spa in the Maldives. The product range for Mauritius has been expanded, with four additional pages showcasing nine new resorts. The Seychelles has also been enhanced with four new hotels in the island destination.

Win a trip to Abu Dhabi flying with Etihad Airways

This month *Travel Daily* is giving the travel industry a chance to win a trip to Abu Dhabi, courtesy of Abu Dhabi Tourism & Culture Authority, Etihad Airways, Shangri-La Hotels and Arabian Adventures.

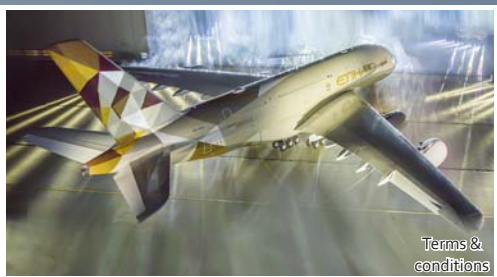
The prize includes:

- 2 return Economy Class flights to Abu Dhabi with Etihad Airways
- 4 nights staying in a Deluxe room at the five-star Shangri-La Hotel, Qaryat Al Beri
- Breakfast daily
- Airport transfers and sightseeing tour with Arabian Adventures

Everyday *TD* will ask a different question about Abu Dhabi and Etihad Airways. The subscriber with the most correct answers and the most creative answer to the final question will win this amazing prize.

Send your answers to: abudhabicomp@traveldaily.com.au

What is the name of Etihad Airways' trade loyalty program?



Terms & conditions



Snow Festival savings

ON THE GO Tours is offering a 20% last-minute discount on its Sapporo Snow Festival itinerary departing 04 Feb next year.

The 15-day itinerary takes guests to the wintry wonderland of Hokkaido and is now priced from \$6,640pp for a limited time.

EK running with Lions

EMIRATES has added to its portfolio of sporting sponsorships, announcing a five-year naming rights agreement with Super 15 Rugby team, the Lions.

The Johannesburg-based club will be renamed as the Emirates Lions from 01 Jan, with Ellis Park to be renamed Emirates Airline Park, with the carrier to also adorn match and training jerseys.

Little Nell joins R&C

ELITE hospitality group Relais & Châteaux has added Colorado ski-in/ski-out lodge The Little Nell to its property collection.

The R&C group now boasts 530 hotels in 64 countries worldwide.

New Mauritius course

TRAVEL agents have the chance to win a trip for two to Mauritius by completing new online training modules for frontline consultants.

The modules complement those launched earlier this year and aim to equip agents with knowledge and skills to sell the destination.

Agents can earn entries to the draw by completing the modules prior to 28 Feb, with the prize including Air Mauritius airfares & stays at the Centara Grand Azuri Resort & Centara Poste Lafayette.

Ten years of JQ Asia

JETSTAR Asia has this month begun its second decade of life operating from its Singapore HQ, at the same time celebrating ten years of providing low fares.

In that time, the carrier said it had carried 23 million pax and launched low-cost service to 22 destinations in 13 Asian countries.

CEO Bara Pasupathi said in that time, the carrier had helped to make SIN-CGK, SIN-KUL and SIN-BKK some of the busiest low-cost routes in the world.

New GA boss elected

SHAREHOLDERS in Garuda Indonesia have voted the head of its Citilink division Arif Wibowo as the carrier's new chief executive to replace Emirsyah Satar.

ATEC urge wi-fi readiness

AUSTRALIA'S tourist attractions & hotels are being encouraged to develop free wi-fi for guests and visitors as a basic requirement for doing business in the modern era.

Speaking at the conclusion of the ATEC Meeting Place conference late last week, no less than seven industry leaders directly or indirectly implored members to develop free connectivity to boost

their brand's public perception as a "must do for 2015" approach.

AOT Group boss Andrew Burnes said he had travelled to some of the most remote and dilapidated towns in the further corners of southeast Asia which offered free wi-fi to visitors, yet hotels in the Sydney CBD charged \$15 per day.

BridgeClimb ceo Todd Coates told members must "disrupt yourself" in order to improve the customer experience.

The comments of speakers were reinforced by incoming ATEC chairman Denis Pierce, who quite succinctly told members to "get some wi-fi happening".

MEANWHILE, the closing dinner for the Meeting Place conference saw Pierce officially sworn in once again as chairman of ATEC.

The many achievements of retiring chairman John King in his last eight years in the role were also celebrated in the handover.

Monaco agt winners

THREE lucky agents have been named as the winners of the 'Passport to Monte Carlo' incentive run earlier this year by French Travel Connection and the Monaco Govt Tourism Bureau.

The winners are Belinda Cleggett from Magic Travel, Perth; Genevieve Westgarth from St Ives Travel & Cruise Boutique, NSW and Andrew Kemp of House of Travel, Timaru in New Zealand.

International Business Travel Consultants

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TRAINING ROLE FOR EXCITING COMPANY TRAINING MANAGER SYDNEY – \$80K PLUS SUPER PLUS BONUS

Training roles like these only appear once in a blue moon, this company are an emerging exciting sector of the travel industry, be part of a creative and diverse environment. We require a skilled training manager with at least 5 years' experience in a training role, you will have two direct reports so leadership skills are also required, along with formal qualifications. You will enjoy Mon-Fri hours, great salary and bonus structure along with amazing benefits.

TECHNOLOGY IS THE WAY FORWARD ACCOUNT MANAGER SYDNEY – \$80K PLUS BONUS

If you're hungry for success, recognition and career progression this company will offer you all that and more. We are looking for someone with a mixture of Sales and Account Management for this position, Sales is a must. Strong industry contacts is also highly desirable. If you are not scared of cold calling on your industry colleagues whilst maintaining strong existing relationships this role is for you. With career advancement and a great salary on offer.

UNIQUE CLIENT BASE SENIOR CORPORATE ACCOUNT MANAGER SYDNEY SALARY PACKAGE \$\$ + INCENTIVES

You will have the skills and knowledge to drive solutions for your clients improving expenditure and creating a lasting impression which will retain clients for the future. As a master of building relationships you will know how to develop those key connections and gain their trust in your ability to do the best for them. Be rewarded with a great salary and stable work company that see growth year on year.

STRONG TECHNICAL GURU NEEDED HERE IT ADMINISTRATOR SYDNEY – EXEC SALARY PACKAGE

This popular travel company have a newly created role available, bringing their IT functions in-house rather than using an external supplier you will be responsible for all IT, including data base phones and booking systems. You will have at least one direct report initially which could increase. This could be your chance to step up into a more senior role, please submit CV and full cover letter

BREAK INTO THE EVENTS INDUSTRY EXHIBITION SALES EXECUTIVE X2 SYD- \$70K PLUS BONUS

Have you always wanted to break into the events industry? Our client are a major events and exhibition company that are seeing huge growth this year, they are looking to recruit two sales focused individuals to boost bookings for two major exhibitions that are held yearly. This is an in-house role and a large part of the role will be cold calling on your industry colleagues, you will have a background in sales or account management and strong communication skills.

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If you have the ability to lead a sales team, provide strategic direction, drive revenue growth, manage key high level relationships whilst leading and directing your team, then this leading travel organization has an opportunity for you within their Australian business. You will have strong established relationships throughout the industry, and have lead strong successful teams. This is a great opportunity to step up in your sales career.

ANALYST – TECHNOLOGY FOCUS BUSINESS AND SYSTEMS ANALYST MELBOURNE – SALARY PACKAGE TO \$88K

Are you experienced with online booking systems and have a strong background in technology? In this role, you will be responsible for building and executing new system processes to improve business performance, identify areas of improvement relating to business and technology processes, together with overall analysis of business practices and procedures. Bring your analytical approach to this winning travel company. Contract Role – 6 to 8 months.

EXPRESSIONS OF INTEREST ACCOUNT MANAGER MELBOURNE – EXEC SALARY PACKAGE

This highly successful company are seeking expressions of interested for upcoming roles this new year. Looking after the Melbourne market, you will be self-motivated and utilise your strong negotiation and contracting skills to qualify opportunities and increase sales, growing sales revenue and build strong ongoing relationships with key industry personnel. Your friendly personality, presentation skills & creative ability is required here.

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Senior Travel Consultant

Brisbane SE, \$57k package, Ref: 1469HB2

Don't let this opportunity to work closer to home pass you by! This customer dedicated unique travel brand requires a Senior Travel Consultant with native GDS ability that is looking for a refreshing change and wants to stay closer to home. Work for a much loved organisation and finally be paid what you're worth with one of the best travel retails salaries out there. No two days will be the same with a mix of face to face, phone consulting with sales focusing on escorted tours and cruising!

For more information please call Helen on (07) 3023 5023 or click [APPLY](#) now.

After Hours Travel Consultant

Sydney CBD, \$competitive, Ref: 1480SZ1

Do you need a change from the normal 9-5 working hours? Can you see yourself working in an office based environment, 7 days on and 7 days off, getting paid 4 weeks salary but only working 2 weeks out of the month? If this sounds like you then please apply now an opportunity not to be missed! You will need strong Galileo fares and ticketing experience as well as an extensive travel industry consulting experience for both the leisure and corporate market as you will be working autonomously.

For further information please call Serena on (02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultant

Melbourne, \$40-45k, Ref: 1435KF2

I have the opportunity for you to join a market leading company within their wholesale team. Work for the best in the business selling South Pacific travel packages to travel agents. Based in the Inner South Eastern Suburbs of Melbourne you will join a dynamic team of like minded professionals. You will be well rewarded with a great base wage. This amazing forward thinking company pride themselves on providing their customers and clients with the best travel experience possible.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Travel & Sports Consultant

Perth, \$DOE, Ref: 1471LB1

Are you a sports fanatic currently working in corporate travel and looking for a new change? This successful agency is looking for someone to join their team booking sporting, event & group travel. This travel company is a qualified provider of comprehensive travel and incentive packages to Australia's major sports events and leisure destinations worldwide. A unique opportunity for experienced travel consultants who have a passion for events, with Galileo experience preferred.

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.

Travel Technology Solutions Consultant

Brisbane, \$100K. Ref: 1344AW3

New job in the New Year! Move to sunny Brisbane for your next role with the travel technology leader. We have a vacancy for a technical expert who will provide support and consultancy to a global client, offering solutions from technical and platform perspectives. This is an independent role suitable for someone who has vast experience within travel technologies space and who is currently working for a GDS company. Career opportunities, solid remuneration package and a bonus are on offer.

For more information please call Anna on (07) 3023 5023 or click [APPLY](#) now.

Travel Sales Manager

NSW, \$DOE, Ref: 1373MB1

A leading European Travel Wholesaler is looking for a Sales Manager to promote their products across the NSW travel market. This role is perfect if you have Inside Sales experience or if you are an experienced Travel Consultant looking for your next career move out on the road. Predominantly on the road you will Account Manage existing clients while also target new business. A golden opportunity has arisen for a candidate looking for a more diverse role and to progress in your travel career.

For further information please call Marissa on (02) 9113 7272 or click [APPLY](#) now.

Cruise Travel Consultant

Melbourne, \$Competitive, Ref: 6523MD1

We have a number of roles within a cruise wholesaler in Central Melbourne. This world renowned organisation is seeking experienced travel consultants that would like to move into wholesale with an edge. Looking after only cruise bookings for travel agents, you will need to be fast, efficient and confident with the products offered. If you love cruises and have had exposure to selling cruises or actually lucky enough to have been on a few within your travel career then please read on!

For more information please call Megan on (02) 9113 7272 or click [APPLY](#) now.

Boutique Travel Consultant

Adelaide, \$DOE Ref: 1433LB2

Fantastic chance for a travel professional with ideally 3+ years experience to make the move into a service focussed agency in Adelaide. You would be joining a small team working with both domestic and international high end product. This is a role for those with a proven background in silver service as well as sales, and will attract consultants willing to go that extra mile for their clients. Working Monday – Friday only, this rare opportunity will commence in January 2015!

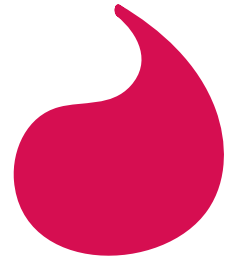
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Business Development Manager - Brisbane:

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