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Travel Daily

First with the news

Thursday 18th December 2014

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QF LAX First Class lounge

QANTAS ceo Alan Joyce has today unveiled the carrier's new First Class Lounge at Los Angeles International Airport.

With capacity for more than 200 customers, Joyce said he believes the lounge offers the best on-ground First Class experience in North America.

"The design and service is equal to the world's best five star hotels and restaurants," he said, with the new facility being the first overseas Qantas First lounge to be designed by Marc Newson.

"This new lounge is symbolic of our continued investment in our customers and commitment to the US market," he said at the red carpet event which featured a host of Aussie celebrities.

The new First lounge follows the debut of a new LAX Qantas

Business lounge in Jun this year.

Similar to the carrier's flagship First lounge in Sydney, the new Qantas First lounge in Los Angeles features a 74 seat restaurant and bar offering a Neil Perry a-la-carte menu.

As in Australia, Qantas has again partnered with Sofitel to provide a consistent service in the lounge, with First Hosts facilitating services such as dedicated check-in and boarding plus fast track immigration.

More from Los Angeles on **p3**.

Air NZ office move

AIR New Zealand is relocating its Sydney office this weekend, into the same building as its alliance partner Virgin Australia.

Effective Mon 22 Dec Air NZ's new Sydney address will be Level 12, 7 Macquarie Place (GPO Box 3923) Sydney NSW 2000.

All staff phone details will remain unchanged.

Ethiad expands chauffeur drive

ETIHAD Airways has changed its policy for limousine transfers, which previously restricted Ethiad Chauffeur services to two complimentary segments per trip.

Effective immediately guests booked in First and Business class in fare subclasses F,A,R (first class) and J,D,C,W (business) will enjoy the free transfers on all legs of their journey in more than 35 destinations across the globe.

Tickets booked on any other subclasses or promo fares will not be eligible for the complimentary Ethiad Chauffeur service.

MEANWHILE Ethiad is also now offering paid access into its new Sydney lounge, which is open 8.40am-11.40am, 12.30pm-4pm and 6.30pm-10pm daily.

Adults (12 years and above) can access the lounge for \$99 each, while kids 3-12 pay \$77 either at check-in or at the lounge entry.

Paid access is only available if the lounge is not at full capacity.



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Travel Daily today has seven pages of news, including a photo page for **Air Canada**, plus full pages: (**click**)

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Virgin keen on wi-fi

VIRGIN Australia is believed to be in discussions with communications providers about commencing in-flight trials of wireless internet access in 2015.

VA chief commercial officer Judith Crompton is quoted in today's *Australian* as saying the carrier is taking a "serious look" at the capability.

"People want to stay connected and on long flights - anything over two hours - people want connectivity and Australia is behind the rest of the world".

She said she was confident the in-flight internet service would happen within the next two years.

Agents hot for Hobbit

THANKS to the hundreds of people who entered yesterday's Tourism New Zealand/Air NZ competition to win a spot at tonight's exclusive Gold Class preview screening of the new *Hobbit* movie.

The response was overwhelming, with the lucky winners who first identified Orlando Bloom as Legolas being Elisa Caldwell from Flight Centre Vaucluse and Jessica Velesiotis of Reho Travel.

FC profit growth slowdown

FLIGHT Centre says it will be difficult to achieve its targeted full year profit figure of up to \$405m, with the company's Australian leisure business continuing to suffer from low consumer confidence (*TD* breaking news).

FC is now expecting profit to top out at a maximum of \$390m, which would still be 4% up on last year's record \$376.5m result.

"While we expect solid contributions from our overseas businesses...the growth outlook for the larger Australian business is currently unclear," according to md Graham Turner.

He cited the uncertainty around the Federal Budget in May, with signs of a recovery yet to appear.

Other parts of the business, including corporate operations, are relatively stable, and while TTV growth is slow "we continue to see healthy customer enquiry in Australia," Turner said.

He said he does not believe the slowdown is related to the lower Australian dollar, giving the US as an example where leisure sales from Australia have exceeded overall ticket growth, meaning the USA has actually increased its share of the outbound market despite the stronger greenback.

Growth is continuing across the Flight Centre network, with the company targeting 5-7% expansion of its sales network across the globe.

QF LAX-JFK shift

QANTAS has renumbered some of its flights between Los Angeles and New York, as a consequence of its increased schedule of flying to Los Angeles.

Effective for travel from 01 Feb 2015, QF15 LAX-JFK will be newly designated as QF11, while the existing QF16 JFK-LAX will be renumbered to QF18.

No changes to flight times have been made, with affected bookings to appear on GDS queues for revalidation or reissue.

Scenic to Portugal

SCENIC Tours has confirmed the launch of operations on the Douro river in Portugal, with the purpose-built *Scenic Azure* to debut in Apr 2016.

The 96-passenger vessel will be a downsized version of Scenic's 'Space Ship' concept, and will operate 11 day round trip voyages from Porto to Vega de Terron.

The potential move was exclusively foreshadowed by Scenic founder Glen Moroney in *Cruise Weekly* earlier this year.

For more details see today's issue of *Cruise Weekly* - subscribe free at www.cruiseweekly.com.au.

QantasLink Whyalla

QANTASLINK has today announced the commencement of flights to Whyalla in South Australia, with a double daily service from Adelaide utilising its 50 seat Q300 aircraft.

The new route will debut 13 Apr 2015, providing seamless connectivity to the QF domestic and international network.

Free wi-fi from TFE

TFE Hotels across Australia and NZ will offer free wireless internet to all guests from 01 Jan 2015.

The move covers the Adina, Medina, Vibe, Rendezvous and Travelodge brands as well as Hotel Kurrajong Canberra.

Up to 100MB of data will be offered free per 24 hours, with up to 4 devices allowed per room.

CLICK HERE FOR MORE INFO

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To Infinity - and beyond...



GIRL power is alive and well within Flight Centre's wholesale division, which has recently undergone a management reshuffle seeing four of its most experienced female leaders rise to the pinnacle.

Allisa O'Connell, who formerly headed up Infinity Holidays, will now oversee the entire Australian wholesale business including Infinity Holidays, Infinity Cruise, Infinity Rail and Quickbeds.

Sandra Cavalin will relocate from Melbourne to Brisbane to head up Infinity Holidays next month, while Infinity Cruise & Rail (affectionately known as Crail) is being led by Megan Lowe.

Quickbeds is now headed up by Heike Binting, whose extensive experience includes being FC's Global HR Manager and Nation Leader of Learning

and Development, as well as six years of running the Flight Centre Global Ball.

All four ladies have risen to their current roles after starting out as front line Flight Centre consultants, in line with the company's philosophy of promoting from within and growing leaders who know the business from the ground up.

Pictured above from left are Megan Lowe, Allisa O'Connell, Heike Binting and Sandra Cavallin.

More industry appointments on **page five** of today's *Travel Daily*.

TUI merger complete

THE world's largest tourism and leisure travel organisation has been created after the official merger between the UK's TUI Travel and Germany's TUI was formally concluded this week.

Together, the organisation will be known at TUI Group.

LH slows P-Y rollout

LUFTHANSA has deferred the introduction of Premium Economy class service on board its A330-300 fleet.

Formerly planned to debut from 25 Oct 15, the new cabin will now be offered on A330s from 01 Dec.

LH A330 premium economy will roll out on a range of long haul routes from Frankfurt and Munich to Europe, Africa & the USA.



Window Seat

CHINESE authorities say they are not planning to take any action against a first-time flyer who opened an aircraft emergency exit door in order to "get some fresh air".

The incident occurred as the Xiamen Air service from Hangzhou to Chengdu taxied prior to take off, with a number of other bemused passengers capturing the moment on mobile devices.

Airline staff quickly got the door closed again and the flight departed on schedule, with the carrier saying the incident "did not cause delay or any other direct loss to the airline".

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Travel Daily

on location in Los Angeles

Today's issue of *TD* is coming to you courtesy of Qantas, which is hosting a five star famil in the lead-up to today's opening of its new LAX First Class lounge.

A VISIT to Los Angeles would not be complete without a bit of star spotting. One of the latest sightseeing options on offer for visitors is the TMZ Tour, where the guide is from entertainment and gossip website TMZ and takes the group to spots in Hollywood, the Sunset Strip and Beverly Hills looking for celebrities out and about.

While in Beverly Hills visitors can treat themselves to a meal at one of the famous hotels that celebrities frequent. Try a meal at the Polo Lounge at the iconic Beverly Hills Hotel. Part of the Dorchester Collection, this hotel has been the place to be seen by Hollywood stars for over a century. Celebrities such as Nicole Kidman and Russell Crowe have their favourite tables in the restaurant, and *TD* spotted Jon Lovitz there today.

Or for something a bit more hip try Philippe Chow on Wiltshire Blvd in Beverly Hills. Part owned by Nicki Minaj's golden-toothed boyfriend Safaree, guests are sure to bump into someone famous here on a Saturday night. And the food's not bad either!

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AUH strip to reopen

ABU Dhabi Airport's south runway will reopen at the end of the month after being offline for most of the year due to planned upgrade works (**TD** 17 Mar).

The strip, which first opened in 1982 as the airport's only runway at the time, was resurfaced and thickened to handle A380 flights.

New EY codeshare

ETIHAD Airways has added Hong Kong Airlines to its growing list of codeshare partners, signing a deal with the carrier overnight.

The Abu Dhabi carrier is keen to capitalise on business and leisure benefits through the new deal, and will add its EY code on HX services between HKG & Bangkok and also on flights to the popular Japanese tourist port of Okinawa.

In return, Hong Kong Airlines will benefit from adding its code on services between Abu Dhabi and Bangkok as well as two of the carrier's new routes to Madrid and Hong Kong from next year.

ETIHAD'S new home, the midfield Terminal Complex, as it is currently badged, remains on track for a grand opening in the second half of 2017.

Once operational, it will be the single largest building in Abu Dhabi and will set the stage for long-term growth not just of the UAE, but in the long-term plan of flag carrier Etihad Airways.

The facility is nestled between the two current runways serving AUH, and is ideally situated to



benefit from longer-term growth ambitions which could see the addition of third and fourth strips.

The building will be 700,000sqm in size, standing at a height of 65m from the exterior kerb.

From day one, projections are for the new facility to handle 30 million passengers in its first year, or around 8,237 per hour, and will complement the existing AUH capacity of 18 million per year.

Four individual piers of gates will allow for 65 aircraft to be in the house at once, all of which will be capable of catering to A380 superjumbos as required.

The terminal is currently slated for opening on 27 Jul 2017.

The construction site is **pictured** above and **inset**, a rendering of the finished product - for many more photos, **CLICK HERE**.

Today's issue of **TD** is coming to you from Abu Dhabi courtesy of Etihad Airways ahead of the big reveal of its A380 & 787 aircraft.

TODAY is the big day for Etihad.

Around 200 media from all over the world have been flown in by the UAE flag carrier to document its latest historic moment, the unveiling of its A380 superjumbo and 787-9 Dreamliner, decked out in the carrier's new livery.

Yesterday, **TD** joined a group of attending media for a tour of the currently-titled Midfield Terminal Complex (MTC), a gargantuan new terminal in development adjacent to the current AUH being built by Abu Dhabi Airports.

While unlikely to remain the name of the finished facility, MTC is titled as it indeed does sit between two existing runways.

Still very much a construction site at present, two years of work has the facility's skeleton visible and coming together piece by piece (**see main story left**).

Abu Dhabi Airports vice-president of MTC Sulaiman Daoud Al Siksek presented the company's vision for the terminal as well as the growth projections for UAE aviation in general.

The group then circled the site in a tour bus escorted by staff.

Last night, Etihad Airways formally welcomed attendees to the UAE capital with an informal dinner on the lawn fronting the Westin Abu Dhabi Golf Resort & Spa - home for the duration.

Don't miss tomorrow's **Travel Daily** for full coverage and pics from the main event.



BUSINESS DEVELOPMENT MANAGER QLD

LAN Airlines and TAM Airlines form LATAM Airlines group which is one of the largest and fastest-growing airline groups in South America. In Australia, LAN Airlines operates daily flights to South America with onward connections to over 135 destinations.

A great opportunity has arisen for a highly motivated, service oriented and experienced full time **Business Development Manager** in Queensland, as part of LATAM'S commercial team. This exciting role is based in Brisbane and reports directly to the Commercial Director for South Pacific.

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Area Sales Manager
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Phil Hoffmann Travel is a South Australian family owned business employing over 200 South Australians operating from 10 branches throughout the state, and is 10 time winner of the prestigious NTIA award 'Best Travel Agency in Australia'. The Area Sales Manager is a newly created internal role responsible for driving profitability and growth through mentoring and management of Branch Managers.

To learn more about this opportunity and Phil Hoffmann Travel please go to <http://www.pht.com.au/positions-available.asp>



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Brooke Formica has moved into a new role within **The Travel Corporation** as Head of Customer Engagement and Marketing Services. She was formerly marketing manager for Trafalgar, a role which has now been resumed by **Kat O'Neill** who has returned from maternity leave.

APT and **Travelmarvel** have announced a significant expansion of their Australian trade sales team, with eight new appointments bringing the team size up to a total of 29. New staffers include **Karen Newbury** as State Sales Manager Queensland; **Alan Allison** and **Marlene Nolan** both as BDM Queensland; **Claire Haggarty** as BDM NSW; **Jacinta Crisp** as BDM Victoria; and **Claire Freeman** as Retail Communications Coordinator. **Susie Coughlin** is Travelmarvel's new National Sales Manager; and **Damian Borg** is in the newly created role of Channel Strategy Manager, focusing on group and charter opportunities, relationships with OTAs and the roll out of APT's bookable API to agents.

Jane McKellar has been appointed as an independent non-executive director for **Helloworld Limited**. The move is effective immediately, with her background including roles at Elizabeth Arden, Stila Cosmetics and at Ninemsn. For more details see www.janemckellar.com.

Luxperience has named **Cristina Magni** as its new Buyer Program Manager. Italian-born Magni moves to Luxperience from Hilton Hotels NZ.

InterContinental Singapore has announced the return of **Tash Tobias** as the property's general manager. Tobias also takes on an expanded role as regional general manager for the multi-brand IHG portfolio across Singapore, Malaysia and Batam.

Shangri-La Hotels & Resorts has announced the appointment of **Steven Taylor** as its new Chief Marketing Officer. To be based in Hong Kong and reporting to ceo Greg Dogan, Taylor was formerly vice president of marketing for Starwood Hotels & Resorts in Europe, Africa & Middle East.

Naomi Lindsay has been appointed as the new general manager at Wanaka's **Warbirds & Wheels** attraction and diner. Warbirds & Wheels opened three years ago and boasts a collection of Warbirds aircraft and more than thirty lovingly restored classic cars.

The Ritz-Carlton Hotel Company has announced the appointment of **Raghu Menon** as general manager of the **Ritz-Carlton Bangalore**.

Melbourne's **Australian Centre for the Moving Image** has announced the appointment of **Katrina Sedgwick** as its new director and ceo. She takes over from Tony Sweeney, moving from her current role as Head of Arts at ABC Television in Sydney.

Qantas has unveiled sweeping changes to its senior executive ranks which will see the departure of ceo Alan Joyce's two most senior reports. **Lyell Strambi**, ceo of Qantas Domestic and **Simon Hickey**, ceo of Qantas International have decided to leave, with **Andrew David** appointed as the new ceo of Qantas Domestic and **Gareth Evans** named the new ceo of Qantas International and Freight. **John Gissing** becomes Group Executive Associated Airlines & Services, **Robert Marcolina** is the new Group Executive Strategy, Transformation & IT, and **Tino La Spina** becomes Group Chief Financial Officer.

Ramada Hotel Hope Harbour on the Gold Coast has named **Angus Dunbar** as general manager. The property is Wyndham Hotel Group's newest acquisition, and is currently undergoing a \$2.5m refurbishment prior to reopening as Ramada property later this month.

Lailanie Burnes will move into the role of Sales Manager for **Marine Tourism Management**, the Fiji-based company which operates South Sea Cruises, Blue Lagoon Cruises, Awesome Adventures Fiji and Vinaka Fiji Volunteering. She was formerly the group's reservations manager, and takes over from **Lauren Mossop** who moves to **Nanuya Island Resort**.

Kathryn Robertson has been named as the new general manager UK & Europe for **Air New Zealand**.

New Las Vegas record

AUTHORITIES in Las Vegas say the destination is likely to approach 41 million annual visitors in 2014, having already surpassed its previous record for annual visitation set in 2012 with two weeks of the year yet to go.

Rossi Ralenkotter, CEO of the Las Vegas Convention & Visitors Authority, said the massive ongoing development of new properties, attractions, culinary offerings and entertainment were bringing both first time visitors and loyalists to Las Vegas "time and time again".

The Nevada city has also seen new direct flights from Canada and Mexico this year which he said had been "instrumental to visitation growth".

Helloworld promo

HELLOWORLD has today launched a consumer-facing 'airfares to anywhere' campaign, in conjunction with social media activity and up to \$50,000 in Qantas airfares as prizes.

Consumers are invited to upload their favourite holiday snaps on Facebook, Instagram, Twitter and/or Google+ using the #helloworldholiday hashtag.

The ten best entries will each receive a QF economy class fare to anywhere worth \$5,000.

TN new direct push

AIR Tahiti Nui has relaunched its website with an enhanced online booking engine and beautiful imagery reflecting the airline's stunning array of destinations.

GM Australia/NZ Alan Roman said the website had grown year-on-year with "record traffic and online bookings," and the new iteration is fully compatible with smartphones and tablets ensuring travellers "can browse and book on their device anywhere in the world" - airtahitiniui.com.au.

EgyptAir+Sabre

STAR Alliance member Egyptair has announced a new agreement with Sabre which will see the technology firm "help develop and implement a transformation program" for the carrier.

The government-owned airline is embarking on a strategy to boost revenues, improve efficiencies and explore new income streams by Jun 2016.

Rosie's Corner

Today's update is brought to you by Rosie Holidays

Bula and Marau na Kerisimas!
Welcome to the last edition of Rosie's corner for 2014.

This month we highlight some of the newer properties on offer through Rosie Holidays. In the Pacific Harbour region, the 5-star Nanuku Resort & Spa opened in February this year and is a quintessential South Pacific paradise. Located right on the beach the resort offers an abundance of watersports and leisure activities, as well as a luxurious on-site spa. Rooms are luxurious and offer flexible configurations, with suites and penthouses able to be booked to create larger spaces or used on a stand-alone basis, plus, the entire property can be booked exclusively, making it perfect for big groups. Rates include all meals daily, butler service and return airport transfers from Nadi or Suva.

Opening in June this year the Sheraton Resort & Spa, Tokoriki Island is set on a beautiful tropical island in the Mamanucas. This 5-star resort brings together world class accommodation and amenities combined with friendly Fijian service and pristine and spectacular surroundings. Facilities include two restaurants, a bar, pool, watersports, a free kids club and the largest day spa in the Mamanucas. The 101 rooms here are perfectly positioned to overlook the landscaped gardens or the ocean, with room types suitable for both families and couples. Access to the island is by launch from Denarau Marina.

For more information on new properties recently opened in Fiji like the 5-star Paradise Cove in the Yasawa Islands and 3-star Tokatoka in Nadi check out the new Rosie Holidays 15/16 brochure or to make a booking contact Rosie Holidays on 1300 133 524.



Captain America embraces Air Canada

THE 'Great Air Canada Paddle' had a distinctly American theme this year, as the airline used the annual kayaking event to celebrate its new direct connection to New York via Vancouver with some of Flight Centre's top performers.

The group pushed their kayaks into the water from the sedate Sydney suburb of Mosman and enjoyed a leisurely two-hour paddle around one of the world's great harbours before returning for canapés and refreshments on the beach.

Prizes were given for the best US-themed costume and the clear winner this year was the super-human Captain America - aka FCM's Michael Condon (pictured right) - who took home a super Air Canada hamper for his efforts.

Launched in October, Air Canada's new direct service between Vancouver International Airport and New York's Newark Liberty International Airport seamlessly connects with the airline's daily non-stop flights from Sydney to Vancouver, providing holidaymakers and business travellers with a fast and convenient way to reach the Big Apple.

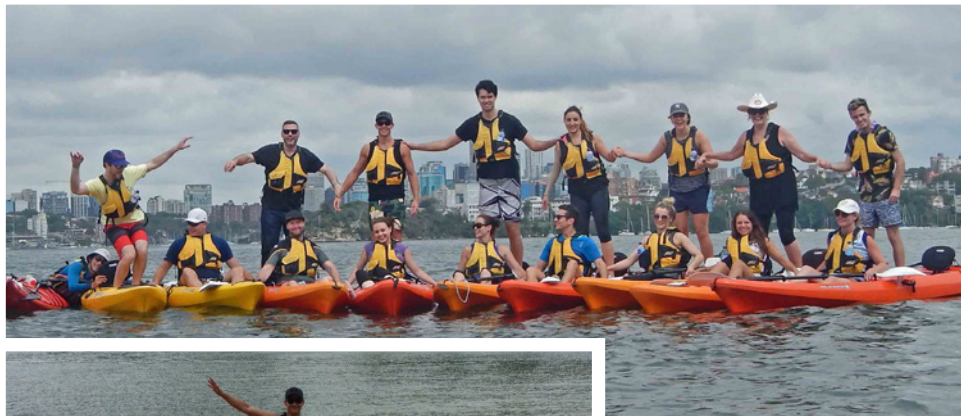
For more information please contact Air Canada Reservations on 1300 655 767.



BELOW: We've heard of synchronised swimming, but synchronised kayaking?

Standing from left are Patrick Hurel, Flight Centre Miller; Daril Burgel, FCM Travel Solutions; Chris Cook, Flight Centre Crows Nest; Jacob Evans, Flight Centre Blues Point; Ophelia Segura, Flight Centre Bridgepoint; Kate Trevaskis, Flight Centre Cremorne; Suzie Goumas, Air Canada; and Lauchlan Brett, Flight Centre Wahroonga.

Sitting: Fernada, guide; Michael Condon, FCM Travel Solutions; James Elkington, Flight Centre Bondi Beach; Bianca Matera, Flight Centre Crows Nest; Tahlia Nehme, Flight Centre Kirribilli; Daniel Antico, Flight Centre Bridgepoint; Kat Atele, Flight Centre Lane Cove; Chris Madeiros, FCM Travel Solutions; and Penny Baker, Flight Centre Wahroonga.



LEFT: First to hit the beach: Chris Cook and Bianca Matera from Flight Centre Crows Nest.

RIGHT: Ready for action on Sydney Harbour's Mosman waterfront.



LEFT: Hit me with your vest shot!
The Great Air Canada Paddle team look like they're definitely ready for a public float...



ABOVE: The first Avenger returns: Michael Condon from FCM Travel Solutions.

ACCC issues draft Etihad/Alitalia ruling

THE Australian Competition and Consumer Commission has issued a draft ruling which will permit Etihad and Alitalia to cooperate for the next ten years.

The commercial Co-Operation Agreement includes both passenger and cargo services, with the draft determination following a consultation period which saw no submissions made by third parties.

The ACCC has also granted interim authorisation for the cooperation to commence now.

Further submissions are now being sought prior to a final determination being made.

Gallipoli cabins

HORIZONS Cruise and Tours is offering 10% commission on the few remaining cabins in its upcoming fully escorted 14 day cruise/tour which visits Gallipoli and France's Somme battlefield.

The tour takes in Gallipoli Cove aboard the *M/V Celestyal Cristal* during the centenary celebration, with prices starting at \$7069pppts including return flights ex SYD.

See horizonscruisetours.com.au.

Sabre sells Lastminute

THE British operations of lastminute.com have been sold by Sabre Corporation to Swiss travel firm Bravofly Rumbo Group for a reported US\$120 million.

The move follows a review of the business in which Sabre said it was "exploring strategic options" for the business (*TD* 28 Aug) so it could focus on its own core activities.

The fate of the Australian lastminute.com.au operation is still unknown, with the business recently acquired by Expedia as part of its takeover of Wotif.com.

Concur integrates with Airbnb

AIRBNB has today announced a successful integration with the TripLink system offered by corporate expense management specialist Concur.

The move allows business travellers to search and book accommodation on Airbnb while having their expense reports and itineraries automatically pre-populated in Concur.

DFW seeking retailers

DALLAS Fort Worth International Airport has issued a Request for Proposals from stores, restaurants and service providers to utilise more than 30 concession locations, mostly in its International Terminal D.

Concepts sought include duty free stores, spa, premium retail, bars and restaurants.

New Orion itinerary

LINDBLAD Expeditions-National Geographic this morning unveiled a new 17-day itinerary from Singapore to Raja Ampat, via Borneo and the Coral Triangle aboard the *National Geographic Orion*.

The region is renowned for its marine biodiversity, with over 500 species of coral and almost 2,000 types of fish making it a mecca for snorkellers and scuba divers.

The trip departs 09 Sep 15 and is priced from \$18,160 - more info on 1300 361 012.

Milan-France train

ITALIAN rail operator Trenitalia has added a new direct coastal service between Milan and the French Riviera.

International Rail ceo Jonathan Hume said the new service will save hours of travelling time and cost as little as \$25 one way.

Reserved seating will also be available, with the route operated by the Thello service which also runs overnight direct from Paris.

Hume also confirmed that Italian high speed rail services will now provide enhanced catering.

Shopping up a storm with itravel



LUNCH breaks could now be dangerous for productivity at the itravel store in Hurstville, Sydney after the outlet made the move into the local Westfield centre.

With so many shops directly outside the door, the potential lure of retail therapy could be a problem for the all-female team.

Hurstville itravel owner Rosemarie Church however said her entire team was excited at

the move and the new exposure that comes from frontage in a hugely popular shopping centre.

"It is great to see itravel Hurstville go from strength to strength, I congratulate Rosemarie and her team on this move to a prestigious location which will further enhance the itravel brand," managing director Steve Labroski added.

The team are **pictured** above.

Win a trip to Abu Dhabi flying with Etihad Airways

This month *Travel Daily* is giving the travel industry a chance to win a trip to Abu Dhabi, courtesy of Abu Dhabi Tourism & Culture Authority, Etihad Airways, Shangri-La Hotels and Arabian Adventures.

The prize includes:

- 2 return Economy Class flights to Abu Dhabi with Etihad Airways
- 4 nights staying in a Deluxe room at the five-star Shangri-La Hotel, Qaryat Al Beri
- Breakfast daily
- Airport transfers and sightseeing tour with Arabian Adventures

Everyday *TD* will ask a different question about Abu Dhabi and Etihad Airways. The subscriber with the most correct answers and the most creative answer to the final question will win this amazing prize.

Send your answers to: abudhabicomp@traveldaily.com.au

Name all of the cities on the Etihad Airways network where you would find Etihad Airways First and Business Class lounges.



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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

EXPRESSIONS OF INTEREST

**ACCOUNT MANAGER
MELBOURNE – EXEC SALARY PACKAGE**

This highly successful company is seeking expressions of interest for upcoming roles this new year. Looking after the Melbourne market, you will be self-motivated and utilise your strong negotiation and contracting skills to qualify opportunities and increase sales, growing sales revenue and build strong ongoing relationships with key industry personnel. Your friendly personality, presentation skills & creative ability is required here.

TECHNOLOGY IS THE WAY FORWARD

**ACCOUNT MANAGER
SYDNEY – \$80K PLUS BONUS**

If you're hungry for success, recognition and career progression this company will offer you all that and more. We are looking for someone with a mixture of Sales and Account Management for this position, Sales is a must. Strong industry contacts is also highly desirable. If you are not scared of cold calling on your industry colleagues whilst maintaining strong existing relationships this role is for you. With career advancement and a great salary on offer.

CAREER ADVANCEMENT GUARANTEED

**SENIOR INDUSTRY SALES MANGER
SYDNEY – EXEC SALARY \$100K PLUS**

If you have the ability to lead a sales team, provide strategic direction, drive revenue growth, manage key high level relationships whilst leading and directing your team, then this leading travel organization has an opportunity for you within their Australian business. You will have strong established relationships throughout the industry, and have lead strong successful teams. This is a great opportunity to step up in your sales career.

STRONG TECHNICAL GURU NEEDED HERE

**IT ADMINISTRATOR
SYDNEY – EXEC SALARY PACKAGE**

This popular travel company have a newly created role available, bringing their IT functions in-house rather than using an external supplier you will be responsible for all IT, including data base phones and booking systems. You will have at least one direct report initially which could increase. This could be your chance to step up into a more senior role, please submit CV and full cover letter

BREAK INTO THE EVENTS INDUSTRY

**EXHIBITION SALES EXECUTIVE x 2
SYDNEY - \$70K PLUS BONUS**

Have you always wanted to break into the events industry? Our client are a major events and exhibition company that are seeing huge growth this year, they are looking to recruit two sales focused individuals to boost bookings for two major exhibitions that are held yearly. This is an in-house role and a large part of the role will be cold calling on your industry colleagues, you will have a background in sales or account management and strong communication skills.

SOAK UP THE SUNSHINE

**TRAVEL MANAGER
ROCKHAMPTON – UP TO \$75K PKG + BONUSES**

This reputable agency in Rockhampton has a fantastic opportunity to join their vibrant team as a travel manager. Your role will include leading, mentoring and developing new and senior consultants to achieve successful sales results and provide exceptional customer service. Overseeing the daily running of the office you'll be involved in local area marketing and identifying avenues to increase the agency's clientbase. Top package + bonuses on offer.

TRAINING ROLE FOR EXCITING COMPANY

**TRAINING MANAGER
SYDNEY – \$80K PLUS SUPER PLUS BONUS**

Training roles like these only appear once in a blue moon, this company are an emerging exciting sector of the travel industry, be part of a creative and diverse environment. We require a skilled training manager with at least 5 years' experience in a training role, you will have two direct reports so leadership skills are also required, along with formal qualifications. You will enjoy Mon-Fri hours, great salary and bonus structure along with amazing benefits.

UNIQUE CLIENT BASE

**SENIOR CORPORATE ACCOUNT MANAGER
SYDNEY - SALARY PACKAGE \$\$ + INCENTIVES**

You will have the skills and knowledge to drive solutions for your clients improving expenditure and creating a lasting impression which will retain clients for the future. As a master of building relationships you will know how to develop those key connections and gain their trust in your ability to do the best for them. Be rewarded with a great salary and stable work company that see growth year on year.

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Working in partnership with the Australian Travel Industry

New Year, New Career!

Queensland, \$DOE. Ref 1500PS4

Register your interest now and be the first to be contacted about new travel job opportunities for 2015. If you are looking for a planning a fresh challenge for 2015 or even want try your hand within a different division within travel we are able to help you. With roles within retail, wholesale, cruise, business travel or back office including ticketing, product or marketing there is an exciting job opportunity awaiting you. Call me now to register your interest for these 2015 openings!

For more information please call Peta on
(07) 3023 5024 or click [APPLY](#) now.

Inbound Luxury Travel Consultant

Sydney, Up to \$55,000 + Super, Ref: 1401SJ1

Are you an inbound Travel specialist? That has experience in Tailor-made or Luxury Travel Itineraries? Would you like to be rewarded with an excellent base salary? Can you quickly & efficiently turn a basic enquiry into a booking? A leading Luxury Travel company specialising in Luxury Inbound Travel are keen to recruit a Travel Consultant to manage their telephone, e-mail, internet and face-to-face enquires whilst pro-actively building rapport and turning enquiries into bookings.

For further information please call Sarah on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Product Co-Ordinator

Melbourne, \$55-60k, Ref: 14841KF1

Support the Product Manager with the development and management of accommodation and land product programs. With your attention to detail, excellent organisational skills and knowledge of contracts you will provide outstanding service and be an integral part of the team. A recognised Travel Company, offer opportunities to dedicated and hard working candidates. As Product Coordinator you will have optimal administration skills including loading contract rates and maintain system duties.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant

Adelaide, \$DOE Ref: 1433LB2

Fantastic chance for a travel professional with ideally 3+ years experience to make the move into a service focussed agency in Adelaide. You would be joining a small team working with both domestic and international high end product. This is a role for those with a proven background in silver service as well as sales, and will attract consultants willing to go that extra mile for their clients. Working Monday – Friday only, this rare opportunity will commence in January 2015!

For more information please call Lauren on
(02) 9113 7272 or click [APPLY](#) now.

Ski Wholesale Travel Consultant

Brisbane NE, \$Competitive, Ref: 1449HB3

Due to a significant increase in enquiry this leading Ski Wholesaler is looking for a senior travel consultant to start ASAP. Using your passion for and first hand experience of worldwide ski resorts, this role will allow you to specialise in a booming niche market. The role has very achievable targets with uncapped commission with great travel perks. As an experienced travel consultant you will be required to have a minimum of two years experience using both mid office systems and a GDS.

For more information please call Helen on
(07) 3023 5027 or click [APPLY](#) now.

Travel Branch Manager

Sydney CBD, \$Competitive, Ref: 1411MB1

A fantastic opportunity has arisen for an experienced travel professional who would like to take their next step into Retail Travel Management. As a Retail Travel Branch manager you will be responsible for managing the daily running of the office as well as motivating your team to achieve sales targets. You will still have a hands on role consulting and using your expert travel knowledge to interact with colleagues and clients. Help lead this branch in its continued success.

For further information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Travel Consultant

Melbourne, \$DOE. Ref 1442KF2

Boutique travel management company is looking for a corporate travel consultant . They need a consultant that can liaise and build relationships with corporate companies and have a clear understanding of working across SME accounts. As a Corporate Consultant you will be dealing with a number of last minute bookings, changes to itineraries, as well as booking international and domestic point to point fares, hotels with agreed suppliers, car hire and any add ons as per the customer request.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Travel Consultant

Perth, \$DOE Ref: 1482LB1

Recruiting now for this exciting role for a really amazing corporate travel consultant, who is an international fares and ticketing whiz! This leading travel management company are looking for another amazing person to add to their team ASAP! If you are looking for a financially rewarding travel role looking after medium to large accounts that rewards silver service, then this is the time to make the move! Working Monday – Friday only, reclaim some of your work life balance!

For more information please call Lauren on
(02) 9113 7272 or click [APPLY](#) now.



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CHECK INTO ANOTHER WORLD

Contact your preferred travel partner or call Australia
Toll Free 1300 780 221 or atlantisthepalm.com

* Terms and Conditions apply. Above rates are per room per night and all room rates are subject to 10% Service Charge and 10% Dubai Municipality Fee. A Tourism Dirham Fee of AED20 per bedroom per night is applicable. Offer is subject to availability.


ATLANTIS
THE PALM, DUBAI