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Travel Daily
First with the news

Wednesday 5th February 2014

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BROCHURE @ TIFS

VS drops kangaroo route

VIRGIN Atlantic's decision to axe flights between Sydney and Hong Kong (**TD** breaking news) comes less than a decade after the service was flamboyantly launched by Sir Richard Branson.

At the time, Branson touted the airline's success in obtaining rights to the route, scoffing at then QF ceo Geoff Dixon whom he challenged to dress up as a female flight attendant when the flights launched (**TD** 21 Jun 2004).

However VS ceo Craig Kreeger now says the SYD-HKG service is "no longer considered profitable" due to increasing costs and the weakening Australian dollar - despite the A\$ trading at just US69c when the route debuted.

VS will continue to operate flights between London and Hong Kong, but will cease Sydney operations effective from 05 May.

The airline says it's in talks with other carriers to "reprotect passengers travelling both between Hong Kong and Sydney as well as further afield," with initial options including rebookings with Cathay Pacific in CX Y class for Economy pax, W

class for VS Premium Economy bookings, and I class for those booked in Upper Class.

Affected travellers are also being offered a full refund.

The move leaves British Airways as the only European carrier still flying to Australia, with daily LHR-SYD 777 flights via Singapore.

Kreeger confirmed that Virgin Atlantic staff in Hong Kong and Sydney would be affected, with a formal consultation period having now commenced.

He said VS would continue to operate its published schedule until 05 May "and customers can be confident booking flights for travel prior to then".

Club Med ski special

CLUB Med is offering an early booking bonus of up to 30% on snow holidays - see **page ten**.

Eight pages of news

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**):

- AA Appointments jobs
- Club Med

Fiji

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Wednesday 5th February 2014


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 Save up to \$1,000 per couple on select 2014 Europe & Russia departures.

Book and deposit by 28 February 2014.

Click here for more details



T-QUAL to be industry led

GOVERNMENT authority Austrade has been tasked with overseeing the transition of the T-QUAL accreditation scheme from a government-led program to being entirely industry regulated.

Funding of \$600,000 has been allocated by the Federal Govt to assist with the transfer, which will include an open competitive tender run through AusTender.

Austrade is currently seeking feedback and input from industry ahead of formal tender issuance.

It follows a Govt paper calling for industry input on demand driven infrastructure (TD 09 Jan).

Currently, bestowment of a T-QUAL accreditation - a nationally recognised symbol indicating to consumers that a tourism product or service is of an elite standard - is granted by the Tourism Quality Council of Australia.

The scheme itself & businesses displaying the 'T-QUAL Tick' are effectively endorsed and promoted by Tourism Australia in its global marketing initiatives.

According to a discussion paper issued by Austrade, the tender to be issued will be for responsibility

of the program to be assumed in full from 01 Jul by either a single managerial body or a consortium.

Duties will include all aspects of the scheme currently managed by Government, such as marketing of the scheme itself, administration, application assessment processes and management of customer feedback obtained from tourists.

The successful tenderer will also assume control of the National Tourism Accreditation Framework membership database.

Applicants must be able to show a sustainable business model and governance structure, with an expectation of further funding to come from industry contributions.

As part of the tender, the Federal Govt has proposed to either license the use of the registered T-QUAL Tick trademark to the successful bidder or transfer full ownership on the proviso of it being granted a "perpetual, non-exclusive, worldwide, fully paid-up, royalty free, irrevocable license" to use as it sees fit.

Submissions from industry are open until 21 Feb - **CLICK HERE** to read the discussion paper in full.

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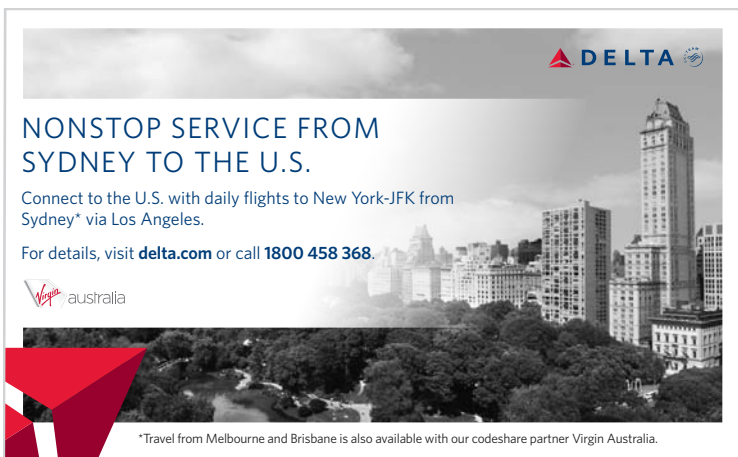


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Travel Daily

First with the news

Wednesday 5th February 2014

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Visit join.mta-travel.com.au



Disney Hawaii deals

THE newly expanded Aulani, a Disney Resort & Spa in Hawaii (**TD** 17 Oct) is offering a huge 40% discount to eligible travel agents for stays through to 10 Apr - see www.disneytravelagents.com.au.

The property also has a number of offers for clients, including a US\$500 resort credit for four night stays, or a four nights for the price of three deal.

For details & bookings, contact your preferred wholesaler.

Badgerys Creek decision looms

INFRASTRUCTURE Minister Warren Truss has recommended government approval be given for Badgerys Creek to become the site of Sydney's second airport, *News Limited* is reporting today.

According to *The Telegraph*, Truss plans to issue a cabinet minute for the new airport next week when Parliament resumes, with the full support of PM Tony Abbott.

The newspaper cites a senior govt official who said "it's [Badgerys Creek] on. Barring unforeseen circumstances, the plan is for it to go to cabinet next week."

A final pricetag on the project has not been determined, however Truss' minute suggests the cost of infrastructure linking Badgerys Creek Airport to the city will be up to \$250 million alone.

It's understood a master plan for Badgerys Creek Airport was submitted last month, with a decision likely later this month.

In Oct, Treasurer Joe Hockey was cited saying a decision for the \$6 billion airport was likely to be made within months (**TD** 23 Oct).



Image: The Daily Telegraph

BA to shut NZ office

BRITISH Airways is set to close its one-man office in Auckland at the end of next month as part of changes to its commercial operations in South West Pacific.

Effective from Apr, relationships with the NZ industry and clients will be handled from Sydney.

Footy tipping regos

IT'S that time of year again - time to start registering for *Travel Daily's* annual footy tipping competitions.

The first cab off the rank is the Super 15 Rugby Union which kicks off with the first game on Sun 16 Feb 2014.

It's free to register but you have to be part of the Australian travel industry to take part, with the major Super 15 tipping prize again being flights to Dubai courtesy of Emirates.

To sign up for the competition go to rugby.traveldaily.com.au.

Window Seat

NICOTINE addicts rejoice - a new hotel search engine will help you locate accommodation around the world "where all our rooms are smoking!"

Smoketels.com brags that site users can save "endless hours" trying to locate a smoke-friendly hotel, pinpointing a search within just 60 seconds.

The portal says it has access to over 100,000 hotels worldwide.

BRITISH Airways has issued a unique challenge, seeking five contestants from around the world to race an A380 on the runway at Johannesburg.

The #ManVsPlane contest follows last year's "smash hit viral video" which featured South African rugby legend Bryan Habana beating the superjumbo over 200m from a standing start (**CLICK HERE**). The winners will travel to Johannesburg on BA's new direct A380 flights from London Heathrow, which will commence operations next week.

PRINCESS CRUISES

Your chance to win a 9-night Japan cruise in 2014!^{^*}

Two balcony staterooms to be won

Click here to enter

*Terms & conditions apply. Visit www.mycss.com.au for more information. Only open to AU & NZ registered travel agents aged 18+. Must take prize from 11/6/14 - 20/6/14. Ends 5pm AEDST 28/2/14. NSW Permit No. LTPS/13/09622, VIC Permit No. 13/2902, ACT Permit No. TP13/04454, SA Permit No. T13/2244. ^Flights/transfers to Japan not included

MARKET MANAGER AUSTRALASIA

RAIL EUROPE

Rail Europe is the leading global distributor of European and some non-European trains. Active in more than 50 countries, RE4A acts both as a wholesaler to General Sales Agents and as a retailer through fully owned websites. Annual turnover of the OZ/NZ region is 50 Million Euros (80 Million AUD) of which 23% is sold through Rail Europe's B2C websites: www.raileurope.com.au and www.raileurope.co.nz

Responsibilities of the **Market Manager Australasia** include:

- Support the existing sales network
- Define and implement the marketing plan for the region
- Implement an efficient web strategy for Australasia
- Develop strategic partnerships to enhance positioning of rail product
- Manage an integrated PR strategy generating broad, rail focused editorial both in print and online
- Analyse sales & market evolutions, threats & opportunities
- Manage an office with one marketing/web marketing coordinator (Sydney)

The applicant should have a minimum of 5 years experience in the travel industry with preferably some knowledge of European rail products, a strong Marketing background and some degree of knowledge regards web marketing and e-commerce.

Autonomy, team spirit, dynamism, and an ability to relate to people from other cultures are key qualities required for the job.

Availability: February 2014

Click here for more details

BOOK A 2014 FORMULA 1® AUSTRALIAN GRAND PRIX PACKAGE AND GO INTO A DRAW TO WIN A SET OF CALLAWAY GOLF CLUBS...

The journey to the 2014 Formula 1® World Championship begins with Melbourne hosting Round 1 of the season that will see the last five World Champions battling it out for F1 supremacy. A great range of accommodation and entry ticket packages are still available through Grand Prix Travel® and each agent booking before February 21, 2014 goes into a draw to win a set of Callaway Golf Clubs.

To view the full range of packages visit www.grandprixtravel.com.au or call 1-300-300-701

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13-14-15-16 MARCH 2014

Levin lunch levity



DAVID and Lynne Levin, the owners of London's ideally located The Capital and The Levin Hotels, are in Sydney this week for their annual catch-up with the Australian travel industry.

The five star boutique properties in Knightsbridge (near Harrods) enjoy strong patronage from Australians, with David Levin telling *TD* Aussies comprise as many as one in five guests.

Special deals currently on offer include three nights accommodation with full English breakfast, complimentary wi-fi,

afternoon tea or a \$50 restaurant credit per person and a round-trip LHR, LCY or St Pancras airport transfer priced from just A\$1758 including VAT - for details see www.capitalhotel.co.uk.

Pictured above from left are: Barbara Whitten, Anywhere Travel; Claudia Rossi Hudson, Mary Rossi Travel; Don Beattie, MTA Travel; Lyn and David Levin, The Capital London; Adrienne Wittemann, North Shore Travel & Cruise; Steve Lloyd, Cruiseco; and Jonica Paramor, The Unique Tourism Collection.

DAILY FROM MELBOURNE

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Restaurant website for QFFF

A NEW "Qantas Restaurants" online booking platform for Qantas Frequent Flyers has launched, in partnership with the

Dimmi.com.au booking network.

Under the deal, members will be able to earn Qantas Points when eating out at over 2,000 restaurants across Australia.

100 points per booking per person are on offer, with free live reservations confirmed instantly.

Popular eateries on the portal include the Rockpool portfolio operated by Qantas culinary consultant Neil Perry.

QF Loyalty ceo Lesley Grant said the majority of members "have great enthusiasm for dining on a regular basis".

Qantas seat selection

ADVANCE Seat Selection for Qantas bookings will continue to be available via "Manage my Booking" at qantas.com during the phased implementation of the Electronic Miscellaneous Document (*TD* Mon).

QF says it will update to the trade by mid-Feb as to when Advanced Seat Selection functionality will be available on the GDSs using EMD-A.

QF/JL Tasman c'share

QANTAS and Japan Airlines have flagged their intention to codeshare on the New Zealand route effective from 04 Mar.

The International Air Services Commission has confirmed receipt of a confidential codeshare pact, with the IASC inviting submissions on the proposal which are due 18 Feb.

KIRRA HOLIDAYS

New Zealand

Earlybird Ski & Snowboard Getaways!

FROM ONLY \$505* PER PERSON TWIN SHARE

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Melbourne>Doha	QR905	22:55	06:10	Perth>Doha	QR901	23:00	05:20
Doha>Edinburgh	QR027	08:00	13:15	Doha>Edinburgh	QR027	08:00	13:15
Edinburgh>Doha	QR028	14:45	23:40	Edinburgh>Doha	QR028	14:45	23:40
Doha>Melbourne	QR904	00:55	21:25	Doha>Perth	QR900	01:50	17:55

World's 5-star airline.



Inside look at Carnival

INTREPID Travel's day-tour division Urban Adventures has launched a limited opportunity for travellers to see rehearsals of the annual Rio Carnival parade, held between 28 Feb-04 Mar.

The six-hour behind-the-scenes tour is available only for the next three weekends ahead of the iconic party and takes place on Sat evenings, priced from \$194pp - see www.urbanadventures.com.

Merpati wings clipped

INDONESIAN domestic airline Merpati Nusantara Airlines has cancelled all operations until the end of next month at the earliest due to a financial restructuring.

Flight crew and ground staff have reportedly not received wages for the past three months, with the airline also struggling to meet insurance premiums and fuel bills.

Narrows temp closure

THE Sunshine Coast's Narrows Escape Rainforest Retreat is set to temporarily close from next week for a month-long upgrade utilising funds received via a T-QUAL grant.

Works will include installation of brand new kitchens & bathrooms in each of the six cottages, a free wi-fi connectivity system, new soft furnishings and colour scheme.

To better cater to the Chinese market, the property will also be fitted with Chinese interpretive signage for the adjacent Great Hinterland rainforest trails.

Cromwell Strip debut

CAESARS Entertainment will open a new 188-room boutique property on the Las Vegas Strip, to be known as The Cromwell.

The new property will occupy the site formerly operating as Bill's Gambler Hall & Saloon.

Closure of Bill's was announced last year (**TD** 19 Mar) with the original plan calling for a lifestyle hotel and resort to be branded as Gansevoort Las Vegas.

Agents seeking Northern Lights

TWELVE high-performing Magellan Travel Group members have just landed in Helsinki as part of an exclusive Scandinavian educational.

Agents from Melbourne, Sydney, Brisbane and Perth are in tow, on a search for the awe-inspiring Northern Lights and other highlights.

The group are flying to Europe courtesy of Emirates and Finnair, and will also visit Ivalo, Tallinn and Stockholm, participating in activities including cross country skiing, snowmobile safari and winter fishing.

Diane Rawlings, Where2travel; Sue Watts, Platinum Travel; Trevor Jones, MTG; Emma Whiting, Emma Whiting Travel and Judy Tanner from Aurora Travel are **pictured** aboard their Emirates flight to Dubai ex Melbourne.



Thai AAX AOC tick

THAILAND'S air regulator has approved an Air Operator's Certificate for Thai AirAsia X - an offshoot of the Kuala Lumpur based budget carrier AirAsia X.

The new carrier plans to operate A330-330s on long-haul routes from Don Mueng Int'l, Bangkok.

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Free until 28th February*
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SINGAPORE AIRLINES



Singapore Airlines has opportunities for two motivated individuals to join our dynamic sales team in the Brisbane sales office.

Senior Sales Executive
(Permanent Full-time Position)

Sales Executive
(Temporary Full-time Position)

Reporting to the Sales Manager Queensland, the successful candidates will be responsible for,

- Identifying and implementing strategies to generate sales to meet revenue targets.
- Sourcing new business opportunities (corporate, groups/MICE, leisure) and converting leads into sales.
- Forging and maintaining strong relationships with existing and new accounts (Corporate customers and travel trade)
- Maintaining an accurate and ongoing sales pipeline
- Preparing regular reports on market activities and initiatives to enhance the Company's position in the market.
- Representing the Company at seminars, conferences, product launches, trade and public expos.

The successful candidates will need to demonstrate the following,

- Proven business development skills within corporate travel procurement or travel industry or both.
- Sound industry knowledge.
- Proficiency in PC skills including Microsoft Word, PowerPoint and Excel.
- Excellent time management.
- Superior negotiation, presentation and communication skills.
- Willingness to travel within QLD, interstate and overseas.
- Australian citizenship or Permanent Residency status.
- Current drivers license and own car.

Experience within the travel industry with a business development background would be an advantage.

Qualified candidates are invited to send their application by 5pm Tuesday, 11 February 2014 to Michael Kirkby, Sales Manager QLD via info_bne@singaporeair.com.sg or by mail to GPO Box 49 Brisbane QLD 4001.

Please indicate clearly which position you are applying for. Applications will be treated in strict confidence.

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This week, **TD** and **Navman** are giving you the chance to win a Navman MY Escape II GPS, valued at \$349, plus a voucher for a Navman international map.

You won't want to set off on your next trip



without your Navman MY Escape II GPS. It includes the Australian Good Food Guide, Lonely Planet Travel Guides and 4WD tracks.

Navman also has your next off-shore trip covered as it is giving away a voucher for an overseas map.

For your chance to win, email your answer to the question below by Fri 7th Feb to: navman@traveldaily.com.au

What feature of the Navman MY Escape GPS will help you most on your next road trip and why?

Virgin including food

COMPLIMENTARY snacks and refreshments will be offered on much of Virgin Australia's east-coast network from today after a successful month-long trial.

Passengers on all scheduled flights between Brisbane, Sydney and Melbourne will now be provided with a snack & beverage irrespective of the fare purchased.

Snacks will range from banana break, cheese and crackers to muffins and biscuits, alongside an expanded drinks policy which will now also offer juice with all-day coffee, tea and water.

All flights between mainland capital cities will also now include a soft drink or a selection of beer and wine on selected weekday afternoon flights between 4-7pm.

"We will continue to review the offering to ensure it is meeting our guest's needs," a VA spokesperson told **Travel Daily**.

Aava comp winner

CONGRATS to TravelManagers' Cassandra Zayonce who has been chosen as the winner of last week's Aava Resort competition, which appeared exclusively in **TD**.

Cassandra has won a three night stay for two people at Aava Resort & Spa in Thailand.

More earlybird time

UNIWORLD has extended its early booking savings of up to \$1,000 per couple on select 2014 European and China river cruise sailings until 28 Feb.



AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

THE travel industry is rightfully afloat with anticipation this week as Sydney plays host to the inaugural Australasian Cruise3Sixty event and the CLIA Awards which will be held this coming Saturday night. Travel agents have fallen in love with cruising and there is no doubt that Australian travellers have also.

As a travel category, the growth in departures from Australia and Australians taking a cruise is amazing and the local travel industry is very fortunate so many of the most awesome ships sail to our ports allowing us Aussies to enjoy a local based departure. But even without the sailings from our shores, the cruise category - including wandering down rivers from Asia to Europe and all places in between and the many other cruise options - is connecting with Aussies.

The numbers speak for themselves, and from the consistent advertising, product innovation and development, I don't see any "rough water" on the horizon for this wonderful travel category.

In an industry that can sometimes get very hung up on what airlines are doing or not doing, it occurs to me that there is a genuine connection between cruising and travel agents. And there are many really good stories to be told about cruise companies and their plans.

So to the many travel agents that have already "got on board" with the cruising phenomena, congratulations and I hope you are taking part in the CLIA events at the end of this week.

To those travel agents who have not yet found their "ship", now is your time, as cruising is definitely going to stay and bring with it a load of success for the industry and importantly travel agents into the future.

As with all awards nights, there can only be one winner in a category so I wish all those who are in the running for a CLIA Award the very best of luck, and I hope that Sydney and the Australian travel industry host a wonderful Cruise3Sixty event this week.

Best wishes to all involved.



Bush fishing package

BAMURRU Plains in the Top End is converting its luxury camp into a fishing lodge between Feb and Apr, offering three- to six-day packages priced from \$2,350ppts.

Packages include accom, all meals, beverages (beer, wine & soft drinks) and daily guided fishing trips, from now until 28 Apr - see bamurruplains.com.

Adina addition

TOGA Hotels says it will soon begin construction of the group's second Adina Apartment Hotel in Frankfurt, slated to open in 2016.

Featuring 180 studio/apartment options, Adina Apartment Hotel Frankfurt Messe will be located in Europaviertel.

It builds on Adina's success at its nearby Neue Oper property.

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the world



Sales Executive
Sydney based

We are currently seeking a highly motivated Sales Executive with previous travel industry field sales experience to work in this newly created position, on a defined portfolio of Discover's clients.

This diverse role will suit an energetic individual who will be responsible for calling on travel agents, developing new, and nurturing existing, business relationships, perform product training to agents and attend trade shows as required. The ideal candidate will have a minimum of three years work experience in a similar role.

Discover the World has over 80 offices in more than 60 countries, and is the largest travel representation company with more than 70 clients worldwide. Our Australian office currently represents nine international travel brands including Hurligruuten, Variety Cruises, Expedia TAAP, Caesars Entertainment Resorts & Hotels, ChinaTours.com and a number of airlines, and operates a successful cruise wholesale division, Discover the World Cruising.

Competitive remuneration based on experience. Please send all applications to: hr@discovertheworld.com.au. Applications close on 7th February and only successful candidates will be contacted.

Become a 100% pure New Zealand Specialist.
Go where magical journeys can earn you vast treasures.

Get ahead by planning, promoting and selling quality New Zealand holidays.

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100% PURE NEW ZEALAND
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CARNIVAL Australia's shoreside team this week celebrated the success of Seven Network's 4-hr Australia Day public holiday *Sunrise* broadcast, which took place aboard the *Pacific Jewel*.

It marked the first ever live broadcast of a television program aboard a ship while at sea.

In writing to P&O Cruises' *Pacific Jewel* Captain Stefano Ravera, Carnival Australia ceo Ann Sherry thanked both the shipside and shoreside teams for their efforts.

The historic broadcast played a major role in significantly raising

the profile of cruising as a holiday mode in a positive way.

Sherry is **pictured** above centre toasting to her team at the cruise line's Sydney headquarters.

EK expands Nigeria

EMIRATES will launch a new linked route into Nigeria from 01 Aug with a service to Abuja and Kano using an A340-500 aircraft in a three-class configuration.

The new route will be on top of the carrier's existing twice daily B777-300 services to Lagos.

SCENIC TOURS

The Ultimate Touring Experience

Are you the best Product Delivery Manager?

Scenic Tours is the leading travel company in Australia with operations and offices in all States and overseas in New Zealand, USA, Canada, UK and Europe. Our products are global and vary from river cruising to coach touring with the common objective of exceeding customer expectations as "The Ultimate Luxury Experience".

We are currently looking for a Product Delivery Manager focused on guest satisfaction, exceptional tour operations and continuous improvement. The Product Delivery Manager is responsible for a team of exceptional Tour Directors who are based on the road and in the office.

This is a senior role within our dynamic and ever growing company and the successful candidate will be responsible for, but not limited to:

- Adhering to our 5 star quality ensuring the smooth delivery of all tours;
- Human resourcing including all recruitment, personnel management, preparation, allocation and performance management of internal and third party tour directors;
- Management of the documentation, tools and support for tour delivery;
- Budget management
- Management and analysis of Quality assurance.

Naturally you will:

- be a methodical and dedicated planner with organisational skills
- be able to handle challenges
- be able to mitigate risk through planning and procedures;
- be a coach and mentor for our remote tour directors as well as office team members;
- be an coach and communicator with appropriate management skills

This is a key role within the organisation and you will be required to demonstrate a high level of leadership, to travel and be available after hours.

If you are interested in this position and have the necessary skills, qualifications and experience that we require, please send your cover letter and resume to Nicole Robertson, HR Advisor on employment@scenictours.com.

TripAdvisor flight tool

PASSENGERS will be able to submit cabin photos and review inflight amenities and services as part of a redesigned Flights Search product from TripAdvisor.

The enhanced travel review platform will also see the addition of a flight aggregator, allowing users to search multiple websites for the cheapest air seats.

TripAdvisor Flights will allow pax to advise which amenities and features are available on different aircraft types operating a service, from wi-fi, personal power points and availability of extra legroom.

"The new TripAdvisor Flights experience provides transparency into the complete in-flight experience to enable flyers to make the best booking decision," TripAdvisor Flights general manager Bryan Saltzburg said.

Hello CTM sailor

RETIRED Admiral Robert Natter from the US Navy has today been named as a North America-based independent non-exec director for Corporate Travel Management.

Chairman Tony Bellas said Admiral Natter has assisted CTM in a consultancy role since Sep and "brings with him a wealth of knowledge and experience in the North America market."

Bellas added Admiral Natter's ethos was closely aligned with CTM's values, business operations and growth aspirations.

Tales from the Inside

The Trafalgar difference

Justine Pichaloff, Travelworld Kotara said: "I must say, I'm usually one of the first to recommend a FIT package as the preferred way to travel through Rome, Florence and Venice, however, as cliché as it may sound, upon experiencing my first ever guided holiday, I was very surprised to have so many defining moments. I was completely blown away by the professionalism, perfectly balanced itinerary featuring plenty of free time, the number of inclusions, experienced team and most of all the unexpected surprises that Trafalgar offered myself and the group during our entire trip."

Justine travelled as a guest of Trafalgar on an agent family to Italy - November, 2013

TRAFALGAR
see the world from the inside®

Solomon extra weight

PASSENGERS travelling with Solomon Airlines can now take advantage of increased baggage allowance which has been bulked up by 10kgs in both Economy and Business class.

Effective immediately on int'l flights, checked baggage limits are 30kgs and 40kgs respectively.



Reservations Sales Manager

Full time | Melbourne, Victoria

We are seeking an experienced Reservations Sales/Call Centre Manager to join our team of travel experts within our Tempo Holidays & Bentours brands.

Our brands specialise in tailored travel arrangements to Europe, Latin America, India, Middle East, Scandinavia, Russia, The Baltic's, The Arctic & Antarctica.

You will be a super energetic & fun loving individual with a passion for travel & a desire to grow your career.

- Can you champion our culture of excellence within our call centre team?
- Are you a hands on leader?
- Are you focused on ensuring sales target & goals are achieved?

What will we be looking for?

- You have a diploma of travel & tourism or tertiary related studies
- You have a minimum 3 years experience managing teams
- You have operated in a busy call centre environment
- You are focused on & can achieve targets
- Do you have exposure to selling our destinations
- You have the ability to think quickly under pressure

Contact us if you're interested in joining our award-winning team in South Melbourne.

So what are you waiting for...take the first step forward in making your career happen by forwarding a covering letter & CV outlining your skills & experience to careers@tempoholidays.com

www.tempoholidays.com | 72 Market Street, South Melbourne, VIC 3205

St Pat's Tempo tour

TEMPO Holidays is promoting a four-day package that takes in the St Patrick's Festival in Ireland, operating on 14, 15 and 16 Mar.

Priced from \$673ppts, the offer includes three nights accom in Dublin, a hop-on hop-off bus tour of the city, admission to Ireland's top tourist site - the Guinness Stonehouse, daily brekkie and return transfers - 1300 362 844.

ACL ship designation

AMERICAN Cruise Lines has revealed it will operate the first of four new riverboats (**TD 17 Dec**) on the Mississippi and Columbia Rivers from 15 Mar 2015.

Vice president said demand for Mississippi voyages was "high."

Tahiti FC incentive

INFINITY Holidays has launched a new travel agent incentive with places on a luxury mega-famil to Tahiti up for grabs.

Attendees on the famil will stay at the St Regis Bora Bora and the Hilton Bora Bora Nui Resort, participating in activities such as feeding manta rays, jet-skiing and sunset cruising on the lagoon.

All Flight Centre Travel Group outlets are eligible to enter, with places going to the Top 25 stores showing the most improved sales before 30 Apr.

EVA accepting UATP

TAIWANESE carrier Eva Airways has advised it is now accepting Universal Air Travel Plan (UATP) credit card sales via BSP.

According to an official notice, restrictions on all other credit cards remain in place, with ADMs issued for all charge reversals occurring due to erroneous use.

Contact BR for enquiries.



Sales Executive - Melbourne

Aircalin is the international airline of New Caledonia and has recently announced weekly services between Melbourne and Noumea.

Aircalin GSA, The Walshe Group, is seeking a results orientated individual with previous travel industry/airline experience and a passion for sales in the Melbourne area.

This role is responsible for representing Aircalin and promoting tourism to New Caledonia via developing key relationships within the Victoria travel industry.

Successful applicants must possess the following:

- Previous airline/travel industry experience in maintaining regular sales calls across an assigned sales territory;
- Knowledge of airline airfare structure, terminology and processes;
- The ability to deal with both travel agents and corporate customers;
- First rate presentation and negotiation skills;
- Knowledge of the Australian travel industry and local distribution systems.

Applications including your CV and a covering letter must be forwarded no later than Friday 14 February 2014 via email to applications@walshegroup.com

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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WIN A TRIP TO THAILAND



Click here for more info and terms & conditions

This month **Travel Daily** is giving one reader and their friend the chance to win a 10 day Thailand tour, courtesy of **On The Go Tours**.

The prize consists of:

- Return economy flights from BNE, PER, SYD or MEL
- Airport arrival transfer on day 1 and departure transfer on day 10
- Breakfast daily and one dinner
- 8 nights accommodation in a 4 star hotel and 1 night accommodation on a floating jungle lodge
- Escorted by English speaking local guides.

Throughout February **Travel Daily** will ask 20 questions. The subscriber with the most correct entries and the most creative response to the final question will win this amazing Thailand holiday.

Email all your answers by COB Fri 28 Feb to:
Onthegotours@traveldaily.com.au

What is the name of their tour that visits Hua Hin?

Dutch W Hotel debut

STARWOOD Hotels & Resorts Worldwide will introduce its boutique W Hotels brand to the Dutch market later this year when it unveils the W Amsterdam.

Positioned on the prestigious Dam Square in Amsterdam's CBD, the property will feature 169 rooms and suites, including one Extreme Wow (Presidential) Suite.

NBO advance arrivals

HEIGHTENED security measures have been put in place by authorities at Kenyan Airports, according to a DFAT travel notice.

Travellers are being advised to arrive at the airport an additional hour ahead of normal to complete enhanced screenings formalities.

Phase 3 of Tas promo

TOURISM Tasmania has rolled out Phase Three of its 'Go Behind the Scenery' marketing campaign earlier than slated to continue to build on booking momentum.

The \$6.6 million promo builds on earlier phases launched in Mar & Aug last year, which according to research has been successful in raising people's awareness of Tasmania as a holiday destination.

Hitting TV screenings in Sydney and Melbourne first, marketing is also spread across print, online & outdoor advertising until 05 Apr.

Minister for Tourism Scott Bacon said co-op deals with air carriers & travel partners was "an important part" of Tasmania's new five-year tourism marketing strategy.



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ROLE 2: Create wonderful worldwide group travel including luxury weddings & more. Amadeus exp preferred.

ROLE 3: Exciting event Management Company seeks an extraordinary travel consultant to book luxury travel extensions! Amadeus exp preferred.

Send your CV to AA today!

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TEMPORARY TRAVEL CONSULTANT
SYDNEY CBD - TOP HOURLY RATE

Enjoy working for a high-end, luxurious travel brand where you will create beautiful worldwide travel packages.

With both a leisure & corporate area of the business, this is a great chance for a leisure consultant to try corporate, or a corporate consultant to live in the shoes of a leisure consultant for a while! Temp role to start ASAP. Monday to Friday only & a top hourly rate on offer. GDS & back-office required experience required (SAM preferred). Apply today to hear about this & other fabulous roles!

ENJOY WORKING FROM HOME

CORPORATE CONSULTANT
PERTH - SALARY PACKAGE UP TO \$60K (DOE)

Are you a talented corporate travel consultant looking for your next challenge? Tired of the long city commute & seeking a better work/life balance?? We have the role that is sure to tick all the boxes! Working for this global TMC you will be servicing large market accounts in the comfort of your own home. You must have the ability to demonstrate a strong work ethic, have strong GDS skills & exceptional airfares knowledge in addition to a min 2 years corporate consulting experience to be able to apply for this role!

MANAGE YOUR TEAM TO SUCCESS

INBOUND TRAVEL MANAGER
MELBOURNE (INNER) - SALARY PKG UP TO \$60K (DOE)

Our client, a reputable travel company is seeking an experienced manager to join their team. Specialising in inbound travel for the Japanese market, this role will see you responsible for mentoring, motivating and supporting a team of consultants. In addition you will also be the point of contact for ground suppliers in negotiating rates, products and tours. To be considered for this role you must have previous management experience (inbound travel experience preferred) & be fluent in English & Japanese.

WHOLESALE TRAVEL IS BOOMING IN 2014!

RESERVATION TRAVEL CONSULTANTS
MELBOURNE - SALARY PACKAGE UP TO \$80K (OTE)

Have you ever wondered what is so great about wholesale travel?? Working behind the scenes, you will establish strong relations with agents over the phone & via email assisting to develop, book & confirm intricate itineraries. You have the opportunity to become a specialist consultant in a particular destination, offered amazing famils & the potential to earn a generous salary package without working late nights & weekends! If you have previous consulting experience we can help get your foot into wholesale!

SPECIALIST BDM ROLE

BUSINESS DEVELOPMENT MANAGER
MELBOURNE - SALARY PACKAGE UP TO \$84K (DOE)

Are you an experienced on the road sales executive? Do you want to work in a specialist role promoting an exotic destination? We have an exciting on the road position working for a fantastic company who specialise in tailor made trips to Africa. With a car, laptop and phone on top of a high base salary you would be crazy to miss this opportunity. So if you have previous on the road experience with a passion for all things Africa then we suggest you contact us today to find out more about this role!

YOU DON'T HAVE TO WORK EVERYDAY

TRAVEL TEMPS
ACROSS QLD - UP TO \$25 P/H + SUPER

If you are in between jobs or want some additional income why not register as a travel temp consultant? With a wide range of roles across QLD, in retail, corporate, product and wholesale this could also be your chance to trial something new. Working as a temp you can choose when and where you want to work, giving you the freedom a full-time position doesn't allow whilst still earning top dollar. Min 2 yrs recent consulting experience including a GDS is required. Contact us today and start working tomorrow ...

BEACH, SUN & SURF

RETAIL & LEISURE CONSULTANTS
GOLD COAST - UP TO \$55K PKG

Leave the big smoke behind and lead a more laid back lifestyle by joining this prestigious leisure agency. If you long for the good old days when service & experience was more important than price beats and targets then you will love working here. Servicing your more discerning travelers, you will be creating tailored made itineraries & luxurious holidays. A generous package, supportive team & excellent perks are on offer for the right candidate. Min 2yrs leisure or retail & outstanding customer service skills are a must.

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to do is enjoy.



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