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Travel Daily

First with the news

Monday 10th February 2014

FRENCH TRAVEL CONNECTION



EXCLUSIVE 3 Day ANZAC Tour
Last seats!

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We've got France covered. Your French specialist.

Chinese visa reforms

FEDERAL Minister representing Tourism Andrew Robb says the launch of a new 3-year multiple entry visitor visa for Chinese business travellers increases the prospect of repeat visitors.

Announced jointly late last week with Minister for Immigration & Border Protection Scott Morrison, the changes "would bring flow-on economic benefits to our tourism industry, including airlines, hotels, restaurants, the business events sector and other providers catering to Chinese visitors," Robb commented.

Sydney's OPT to expand

THE NSW Govt has confirmed a major expansion to Sydney Harbour's cruise facilities, with the Overseas Passenger Terminal to undergo a \$49m upgrade.

Foreshadowed late last year (*Cruise Weekly* 28 Nov), works involve a \$12 million extension of the wharf which will allow it to handle larger vessels such as Cunard's *Queen Elizabeth*.

Sydney Ports Authority chairman Nicholas Whitlam confirmed the move at Fri's inaugural Cruise3Sixty Australasia

conference in Sydney.

Whitlam also gave an indication of down-under ship deployments, saying the expanded offering would allow the OPT to "even handle the 5000 passenger *Quantum* ships that will visit sometime in the near future".

NSW Ports Minister Duncan Gay told **TD** that while ships of this size haven't visited yet, "with the strong growth in the Asian market their arrival is expected".

The OPT building will be extended with a new mezzanine floor, while roadways around the terminal will also be adjusted to improve transport access.

MEANWHILE, CLIA's sold-out Cruise3Sixty Australasia event has been hailed as a major success, with a range of presentations on cruise distribution, marketing and destination development complemented by a well-attended trade exhibition.

A surprise appearance by *The Love Boat* captain Gavin McLeod brought the house down - lots more news in tomorrow's **TD Cruise Update** - for videos of the presentations [CLICK HERE](#).

CLIA 2013 winners list

FOURTEEN members of the Australia and New Zealand cruise industry today have a new plaque to show for a year of achievement, crowned as winners in the 2013 CLIA Cruise Industry Awards on the weekend.

In a ceremony presided over by *Seven Network* celebrity emcees Hamish McLachlan and Melanie Vallejo, the night saw the best of the trade recognised & honoured.

WA's Bicton Travel added to two previous Cruise Agency of the Year - Australia gongs by claiming its third, while Deborah Long from Weston Cruise & Travel in the ACT's took home Cruise Consultant of the Year - Australia.

The Rising Star - Australia award was won by Kerri Anderson from Just Cruises in Brisbane, with many initiatives over the year also lauded for their success.

More awards coverage on **pg 4**.



Wanted: Best of the Best - Do you aspire?

The Concierge Travel Group operates a number of businesses including Concierge Business Travel, Concierge Traveller, Elegant Resorts and Villas, Swiss & Europe Travel and Freighter Travel.

The business is about to enter into an exciting transformation and is in the process of expanding its operations, coinciding with Concierge Business Travels appointment as the official Travel Manager of the Australian Olympic Team.

We are now seeking to recruit for a number of senior roles across;

Operations, Marketing, Business Development, Account Management and Training.

Travel Advisors-Corporate, Groups, Wholesale, Leisure including home based.

Centrally located in newly expanded and refurbished offices in Sydney's CBD the group operates 24/7 nationally and is in the process of positioning for its next stage of growth by ensuring that it attracts appropriately talented individuals.

We are looking for people who represent the very best that the Australian travel industry has to offer. Applicants for all positions should be at the top skill level of their particular area of specialisation, and have the enthusiasm, drive and commitment to play a major role in a dynamic growing team.

Successful applicants will have proven track records in the Australian travel industry, be customer focussed, passionate, be self starters with a can do approach, and that can think and work outside the box. In return, The Concierge Travel Group will offer an exciting time in a growth organisation and an opportunity to shape the direction of a business that aspires to be the best.

If you would like to be part of our team indicate your interest to Astute HR Consulting, - via email to Louise Weatherman - lw@astutehrconsulting.com.au, or forward your application to Concierge Recruitment at Astute HR Consulting GPO Box Q186 QVB NSW 1230. Applications close 21 February 2014.

Today's issue of TD

Travel Daily today has seven pages of news & photos, plus full pages from:

- AA Appointments jobs
- Consolidated Travel
- NTIA Nominations

NT MUSTER 2014

Registrations now open!
Melbourne, March 4
Sydney, March 5

Gain valuable knowledge about the Northern Territory and have lots of fun!

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*No show fees apply

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First with the news

Monday 10th February 2014

NEW MEL-NOU
 The only non-stop flights from MEL-NOU start 6 June 2014.
Aircalin Bookings now available
 CLICK HERE

Sofitel repositioning

ACCOR has repositioned Sofitel from a standalone brand to be part of a newly created "luxury and upscale segment" geography-based organisation.

Sofitel will join Accor's other brands Pullman, MGallery, Grand Mercure and The Sebel within the division, the group announced.

As part of the realignment, the segment's marketing and design functions will relocate to Singapore in the first quarter of this year.

Come Aussie, Come Aussie, Now Now!
 JP Tour Director

AATKings 2014/15 New Zealand brochure out now!

Book and pay early and save up to \$956 per couple*

AATKings
 Bringing Australia & New Zealand to life

Find out more

*Conditions apply

Rex tips 60% HY profit dip

A SLUMP in corporate travel has been cited as the root cause for Regional Express forecasting half-year profits to fall by 60% compared to the corresponding period of FY 2012/13.

Announced by Regional Express Group's chief operating officer Garry Filmer, the profit warning follows predictions made in Nov of "significantly deteriorated" results for the regional airline.

"Leisure & other discretionary travel registered a slight decline, however it was business related travel that really plummeted," Filmer said on Fri.

He said Australia's major carriers, Qantas & Virgin Australia, were also "financially haemorrhaging" in the current economic climate.

"Regional aviation is even harder hit as the profit margins are slimmer," he explained, citing the demise of two other regional airlines - Aeropelican and Brindabella - which collapsed in the past 12 months.

Filmer warned that "in today's toxic aviation environment, more will likely follow suit."

Once again, Rex hit out at the

Abbott Government for failing to yet again make significant changes to regional aviation since taking office (**TD** 13 Dec), saying delays to election promises may "spell the end of regular air services [to regional hubs] forever."

MEANWHILE, the Regional Express Group has balked at plans to apply for route licences to Cobar and Mudgee in NSW for subsidiary Air Link, saying the hubs present "significant commercial risk."

Quest Easter promo

QUEST Serviced Apartments has today launched an Easter Sale offering discounts of up to 30% at participating properties for stays between 01 Apr and 31 May.

The sale aims to communicate to corporate guests that Quest is an option for leisure travel needs, said gm of brand, Tony Gauci.

"We want to remind guests that Quest is a great accommodation option, particularly for families looking for spacious, self-catering apartments & facilities," he said.

The promo runs until 31 Mar.

DELTA

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For details, visit delta.com or call 1800 458 368.

Virgin australia

*Travel from Melbourne and Brisbane is also available with our codeshare partner Virgin Australia.

FTC Anzac action call

FRENCH Travel Connection is urging clients to book now to lock in a place on a three-day sidetrip from Paris at the 2014 Anzac Day dawn service on the Somme.

Guests who pre-book ensure participation in the ceremony in Villers-Brettoneux in France.

The \$1,095ppts package incl two nights three-star accom near Amiens, a guided tour of the Somme war sites and entry to the Franco Australian Museum.

See www.frenchtravel.com.au.

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48 hour sale
 to New Zealand on now

To book refer to your GDS

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Travel Daily

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Monday 10th February 2014

The Online Accommodation Specialists

roomsXML.com

NTIA '14 nominations open

AFTA this morning opened nominations for the 2014 National Travel Industry Awards (**TD** breaking news Fri), with the formal nomination period running from 9am today through until 5pm on Fri 28 Feb 2014.

Once again travel agents will nominate their favourite suppliers, while suppliers can nominate agencies and consultants - and for the first time there's a self-nomination

category for the new Emirates Travel Consultant Scholarship.

EK has also been confirmed as a gold sponsor of the event, with the scholarship including a five day business class trip for two to Dubai plus up to \$10,000 towards career-enhancing education.

The nominations are the first stage of this year's NTIA judging process which culminates in the industry night of nights, to be held on Sat 19 Jul 2014.

AFTA event manager Alex Cook said that there are still a limited number of opportunities for Lucky Door Prize sponsors.

For the first time, the 2014 NTIA will follow the Travel Industry Exhibition taking place over two days prior to the NTIA gala dinner.

Qantas is once again the NTIA major sponsor, while all tickets include access to the Singapore Airlines-sponsored AFTA party.

Travel Daily is the official media sponsor of the NTIA, alongside *TravelBulletin*, so keep reading **TD** for all of your NTIA updates.

CLICK HERE for nominations.

Not a LOT of comm

WORLD Aviation Systems is advising that base commission for all full published fares for point of sale & ticketing in Australia for LOT Polish Airlines - ticketed on 080 plate via BSP - will be 0%, effective 01 Mar.

Convex Travel claims

THE Travel Compensation Fund non-voluntarily terminated Victorian agent Convex Travel (ABN: 76 546 618 007) of Brunswick on Fri after claims were received.

Sunshine Coast boom

TWO months of stellar weather has given Sunshine Coast tourism suppliers a reason to be happy, with business surging 20-30% over the summer holidays.

Sunshine Coast Destination Ltd chief executive Simon Ambrose said the "bumper" summer season follows three periods of struggle for suppliers at the hands of mother-nature as well as "uncertain & political conditions."

The region's tourism sector is on the up with upgrades at major attractions such as Underwater World, new accommodation options including Seahaven on Hastings Street in Noosa (**TD** 08 Jan) and a hoard of new festivals.

Airport traffic on the Sunshine Coast rose 16% in Dec, with SDCL forecasting the figure could be exceeded for Jan.

Ambrose said SCDL would be looking to increase awareness of the Sunshine Coast across SE Asia, China, Japan and India.

MEANWHILE, the Queensland Govt's third DestinationQ two-day tourism event will be held on the Sunshine Coast later this year, with around 400 attendees expected to participate.



Window Seat

ROYAL Caribbean International has taken a dive...of a different kind - signing up three of the world's elite athletes to compete in a special "Challenge Cup" aboard *Allure of the Seas* to promote its new season of Caribbean sailings.

The challenge will see Aussie swimming legend Ian Thorpe pitted against British high-diver Tom Daley and American gymnast Gabby Douglas in a series of light-hearted events.

Contests will all take place onboard and will include surfing, rock climbing and dodgeball.

AIN'T love grand?

Qantas has reciprocated the affections of the townspeople of Moree with a video of its own, following one made last month by Moree residents (**TD** 17 Jan).

In the film, the national carrier thanks the town for its ongoing support and patronage, which it confirmed last week by officially tendering to operate services on a long-term basis - **CLICK HERE**.

amadeus

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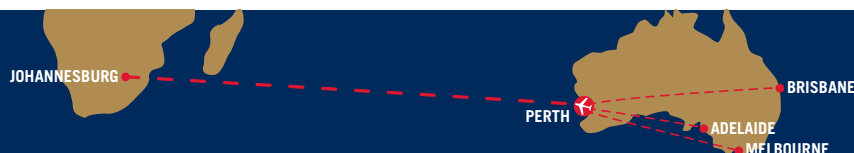
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1st draw: 7-day Classic Voyage North

2nd draw: 6-day Classic Voyage South

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SOUTH AFRICAN AIRWAYS

A STAR ALLIANCE MEMBER

Foreign shores still popular

DOMESTIC travel continued its gradual decline in popularity for the Dec quarter, with one in ten Aussies now planning an int'l trip for their next holiday, according to Roy Morgan Research.

The analyst firm's latest Holiday Tracking Survey showed more than two thirds of Australians are planning a holiday this year, however the preference for int'l

destinations over domestic ports reversed 1% from the same poll taken one year earlier.

According to the research, high-earning "Blue Chip" individuals are still seeking a domestic holiday, preferably in NSW coastal destinations and wine regions including the Hunter Valley, Blue Mountains and ski destinations.

"Over the past few years Australians have been taking fewer holidays by cutting back on domestic travel," Roy Morgan's int'l director of tourism, travel and leisure Jane Ianniello said.

Nanuku resort debut

FIJI'S first all-suite boutique resort on the main island will open to guests from 01 Mar 2014.

Nanuku Resort & Spa is located on Vitu Levu's Pacific Coast and consists of Beachfront & Vunikau (Treehouse) Residences, catering for up to 100 guests.

All suites and residences offer floor-to-ceiling windows & bi-fold doors, plunge pools, spa baths, expansive decks and outdoor living spaces.

Personal butlers, chefs and private nannies are on call to cater for guest needs, and there is also a dedicated spa - the Lomana Spa & Wellness Centre.

More at www.nanukufiji.com.

Single visa for cricket

OVERSEAS visitors heading to Australia and New Zealand for the 2015 ICC Cricket World Cup will be issued a single visa for entry to both countries.

Announced late last week by the respective Prime Minister's Tony Abbott & John Key, the single visa was welcomed by industry bodies on both sides of the Tasman.

Tourism & Transport Forum chief executive Ken Morrison said both economies will benefit from the now simpler and cheaper process.



Cruise stars shine at CLIA Awards

SYDNEY'S Doltone House at Hyde Park provided an elegant setting for the CLIA Australasia Cruise Industry Awards for 2013.

Top achievers for the year were formally recognised, including Deborah Long from Weston Cruise & Travel, ACT, winner of Cruise Consultant of the Year - Australia.

Phil Smethurst praised the efforts of his entire team in his acceptance speech after winning Cruise Agency of the Year - Australia.



Honoured for his 45 years in the travel industry, CLIA was proud to welcome the newest member of the prestigious Hall of Fame in Steve Lloyd from CruiseCo.

Long is **pictured** above with CLIA global CEO Christine Duffy and CLIA Australasia general mgr Brett Jardine, while Lloyd is **pictured** left with Compagnie Du Ponant Australasian chairwoman and advisor Sarina Bratton.

Much more from the awards in **Travel Daily Cruise Update** tomorrow - **SUBSCRIBE HERE**.

DIRECT RESERVATIONS CONSULTANT

Join our Sydney team, and help create memorable Hamilton Island experiences!

This exciting opportunity to join our busy team will include yearly trips to the island, ability to earn extra \$\$, wine benefits + more.

If you're passionate, driven, and thrive on reaching sales targets, then we want you!

Visit www.hamiltonisland.com.au/careers or call (02) 9433 0451

Tailor-Made Tours Consultant

McLachlan Tours is a leading niche tour operator based in Manly, NSW, operating three brands: Mat McLachlan Battlefield Tours, McLachlan Experiences and Discover Asia. We are looking for an experienced consultant to join our dynamic team. As a tailor-made tours consultant, you will consult with travel agents and members of the public and design customised tour itineraries to destinations in Africa, Asia, South America and Europe. You will be active in every stage of the selling process, from the initial consultation, through to liaising with ground operators, to producing itineraries and documentation. This is a challenging and rewarding position for an organised self-starter who has experience in a similar role. High attention to detail and excellent sales and customer service skills essential. Salary commensurate with experience.

Send CV to Mat McLachlan, Managing Director: mat@mclachlantours.com.au

30% OFF
SMALL GROUP JOURNEYS

Departures until 30 June 14 on all journeys 10 days or more.



ABOVE: G Adventures recently held its annual Global Marketing Summit in Egypt where the firm's marketing gurus from around the world met with chief experience officers (ceos).

Participants enjoyed great Egyptian food (pigeon!), visited the Pyramids of Giza and rode camels through the desert.

Representing G Adventures Australia was Natalie Whiston, marketing manager Australia/NZ, **pictured** above third from right with her company counterparts.

AAT Kings 2014/15 NZ

TRANS-TASMAN touring firm AAT Kings has celebrated last week's Waitangi Day by launching its new 2014/15 New Zealand touring program and brochure.

Strong demand for new product has seen the guide released two months early to capitalise on the firm's recent brand relaunch.

The guide features a selection of experiential itineraries, many of which carry niche focuses including food and wine, nature, wildlife, activity & winter escapes.

UA Econ+ back on GDS

TRAVELPORT has become the first global distribution system to enable travel agents in the United States to once again sell United's Economy Plus seats.

UA previously made the seats available to agents in Aug 2011 but suspended sales in 2012 to much furore (and subsequent court action), electing to push sales for the seats via its own website.

The Star Alliance carrier plans to offer Economy Plus seats across all GDSs later this year.

Irrawaddy addition

SCENIC Tours has secured an additional departure aboard the *Irrawaddy Navigator* in Burma for the 2014 season.

Departing on 05 Nov, the 10-day Irrawaddy Cruise ex Mandalay to Yangon is priced from \$4,185ppts.

Bookings made prior to 31 Mar will receive a \$700 airfare credit per couple.

Europcar mobile app

EUROPCAR has introduced a mobile app to take advantage of an upswing in the number of Australian customers using smartphones and tablets when booking car rentals.

The new app streamlines the booking process for customers in three steps: 1) choose the time and place of rental; 2) choose the vehicle; 3) pay now or when collecting the vehicle.

More ADL parking

CONSTRUCTION will begin this month on expanding the number of aircraft parking spaces at Adelaide Airport as a result of increased traffic at the South Australian capital.

Four new spaces will be made available on the southern apron.

DNSW Plonk now on

WINE regions of NSW will be on show from today as part of a new online episodic series supported by Destination NSW and creatively entitled "Plonk".

The Hunter Valley, Mudgee and the Murrumbateman all feature in the five 10-minute programs, which star Chris Taylor and Joshua Tyler - view the first episode **HERE**.

Jetstar Japan taxis

QANTAS Group offshoot Jetstar Japan has today launched a new low-cost taxi service in Japan to help passengers get to Tokyo Narita for early morning flights.

The taxis pick up passengers in the Narita prefecture between 3am-6am, with fares priced at up to 40% less than normal costs.

It marks the first time a low-cost carrier in Japan has offered such a service to its passengers.



KEY ACCOUNT MANAGER

Hertz started as a 12 car operation in Chicago in 1918, and has since grown into the world's leading car rental company with offices in 150 countries around the world. The company's success is a testament to the calibre of people it employs and we are looking for a Key Account Manager to join our Sales team, located at Melbourne – Head Office.

The incumbent will be responsible for the strategic growth and retention of the major national accounts and focus on the long term partnerships and a key focus on profitable growth through maximizing the value of the relationships.

To succeed in this role you will have a minimum of 4 years' experience in Key Account Management and demonstrate a proven track record of developing and implementing account management strategies. You will be highly motivated, enthusiastic and have the ability to work in a team and build relationships.

In return, Hertz provides great career opportunities worldwide, development opportunities, staff discounts and a company car.

This is an excellent opportunity for a professional looking for a challenging role to develop their career where you can make your mark and deliver sustainable benefits for the business.

Interested? Don't miss out – Apply directly with a cover letter to Martina Jennings, Regional Sales Manager Vic SA WA NT - mjennings@hertz.com

Applications close Friday 14 February 2014



DOMESTIC CONSULTANT

Complete Business Travel (CBT) a dynamic, award winning TMC requires a corporate consultant to join our Brisbane team:

If you would like a change and seek a fun & vibrant team, with:

- Minimum 3 years corporate experience in Domestic Travel
- Amadeus & Tramada experience preferred
- Excellent communication & customer service skills

Please send your CV to
Kerby Reimer –
kerby@cbtravel.com.au

Our business has Expanded

Upmarket Balmain/Rozelle Agent is looking for a full time senior travel consultant who is confident and experienced with Sabre, airfares as well as handling both corporate and leisure clients. Please email a one page brief detailing your qualifications and experience to 4seniortravelconsultant@gmail.com

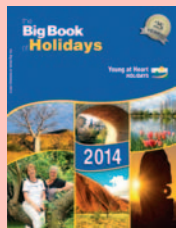


Brochures of the Week

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



AAT Kings - 52 Brilliant Breaks in Australia & NZ
A range of experiential holidays across Australia and New Zealand feature throughout this new guide, ranging from 2-9 days in duration. A variety of new experiences have been sourced and implemented including dot painting lessons, beach camping, scenic walks from the Great Walks of Australia range and cooking classes using fresh ingredients sourced from growers at the Adelaide Central markets. More inclusions have been packed into itineraries such as transfers and meals.



Young at Heart Holidays - The Big Book for 2014
Aimed at the mature age traveller, the latest guide from Young at Heart Holidays offers a range of easy 5-14 day adventures with lots of activities but taken at an easy pace. Small groups allow for more time at destinations, with many visits to special events and activities including relaxing cruises. Itineraries are inclusive of meals, return airfares, admittances and more, with destinations available including Broome, Hervey Bay, the Top End and also now introducing Queenstown in NZ.



Sun Island Tours - Egypt 2014
The best of the Middle East is on show, with pax able to tick a number of items off their bucket list through the new Sun Island Tours guide. Activities and sights on show include the Pyramids and Abu Simbel, plus many more in Israel and the booming metropolis city that is modern Dubai. Passengers can enjoy floating in the Dead Sea, travel deep into Jordan's highlights, including the ancient city of Petra & much more. Many hotels in the region now offer 24-hour check-in for extra convenience.



Infinity Holidays - Hong Kong & China 2014
Hong Kong and China continue to show unrestrained growth and prosperity, a factor evident in the newest brochure for the region from Infinity Holidays. Boosted by eight additional pages this year, the guide features four brand new sections with Xi'an, Chengdu, Guilin and Guangzhou, each offering a range of hotels from budget through to luxury. China has been enhanced by far, with many new tours and experiences on offer to customers, taking in new attractions as well as time-honoured drawcards.



Sno N Ski - Southern Hemisphere 2014
Preparations for the southern winter season are well underway ahead of another bumper year, with a huge selection of accommodations in Australia, New Zealand and South America featured. Product available include lift passes, equipment rentals, ski and snowboard lessons to be packaged up into one price, with live rates able to be sourced. Also on offer are transport options and a number of special earlybird deals.



G Adventures - Local Living 2014
A significant range of tours across the world which allow passengers to go in-depth in local communities are featured in this new guide. Guests can meander through villages large and small and enjoy experiences such as renting a small isolated villa, staying in Tuscan farmhouses, on French barges or in a community homestay deep in the Amazon. While getting to know the locals, customers have the added comforts of a local Chief Experience Officer, always on hand to help as & when needed.

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PC Tours roadshow

ASIAN destination management company PC Tours & Travel has embarked on a four city roadshow of Australia kicking off today in Sydney.

Three senior officials are here to update Australian wholesalers of new services and facilities for FIT leisure touring, MICE activities and sports events in Hong Kong, China and Indochina.

The marketing exercise includes visits to Melbourne for next week's AIME, Adelaide and Perth.

\$700 Canton fare

CHINA Southern Airlines has return Economy class fares under \$700 (including taxes) between Perth and Guangzhou to celebrate Chinese New Year.

The short-life promo is valid for travel between 14 Feb-18 Jun and 08 Jul-24 Nov when booked before tomorrow (11 Feb).

More info at www.csair.com.au.

Delta names new coo

GIL West has been appointed as executive vice president and chief operating officer at Delta Air Lines effective 01 Mar, succeeding Stephen E. Gorman.

West has been with Delta since 2008 when he joined as senior vp of Airport Customer Service.

He played an instrumental role in the integration of Northwest Airlines into Delta's operation.

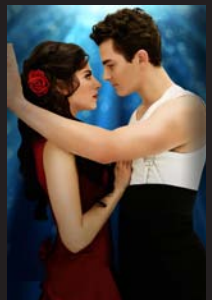
WIN TICKETS TO BAZ LUHRMANN'S STRICTLY BALLROOM THE MUSICAL

Everyday this week *Travel Daily* is giving away double passes to Baz Luhrmann's *Strictly Ballroom The Musical* playing at the Sydney Lyric in March.

Strictly Ballroom The Musical is the inspiring story of a championship ballroom dancer who defies all the rules to follow his heart.

To win, be the first person to send in the correct answer to the question below to:

musical@traveldaily.com.au



Who is directing Strictly Ballroom The Musical?

Seabreeze credit

SAMOA'S Seabreeze Resort is offering a \$100 Tala resort credit (AU\$168) for stays between 01 Apr-30 Jun, which can be used towards massages, a la carte dining or arrival transfer costs.

Quote SBZ/FITFR/\$100 to book.

Island Escape saving

A **DISCOUNT** of NZ\$1,000 per couple is available on 2014 Abel Tasman National Park cruises in New Zealand with Island Escapes, when booked before 30 May.

To book, phone 1800 584 869.



Domestic Corporate Consultant

Goldman Travel Corporation, a leading travel management company located in Sydney, is looking for an experienced Domestic Corporate Consultant to join our dynamic team in our Bondi Junction office.

Applicants must have the skills to work autonomously and be totally focused on customer care. Sabre/Tramada is an advantage, but not essential.

Very attractive salary and working conditions guaranteed.

If you believe this role is right for you or request further information, send through your resume or contact David Goldman at david@goldmantravel.com.au or (02) 8333 7700.

All applications and contact will be treated as confidential.



PEAK appointment

INTREPID Group owner PEAK Travel Group has appointed Chris Welch as vp of sales, national accounts, tasked to help expand the company's corporate clients.

ON-J at Flamingos

TICKETS have gone on sale to see Olivia Newton-John perform at the Flamingo Las Vegas as part of her residency at the resort between 08 Apr and 30 Aug. 'Summer Nights' tickets start at US\$69 while meet & greet packages are available for US\$249.

Concierge aboard AM

AEROMEXICO is introducing an exclusive concierge service to provide assistance to pax both in Mexico and while in foreign cities. The service is available for an additional fee and will provide hotel and restaurant reservations, entertainment schedules, ticket booking services, information, translation assistance, courier services and much more. Passengers may use the services up to 48 hours prior to their flight and for three months afterwards.

Quest Wodonga goodwill



ABOVE: On Fri, Quest Wodonga franchisees Noel & Madeleine Wood and Jason & Natasha Callewaert presented the Wodonga Country Fire Authority of Vic with a \$2,000 donation.

Funds will go towards a mobile cool room to allow the Wodonga CFA to provide cool drinking water to firefighters in the field.

Pictured presenting the cheque to the CFA from left are Amy van de Ven, bde Quest Wodonga with owners Noel Wood and Jason & Natasha Callewaert.

EWR-Manhattan rail

PLANNED upgrades to the trans-Hudson PATH rail system in New York City will see the creation of a link between Newark Airport and lower Manhattan, the Port Authority of New York and New Jersey has announced.

The link will come as part of a ten-year state-wide US\$30 billion project announced by the Authority, which will also see new airport terminals at Newark and LaGuardia (**TD** 22 Jan).

Conrad debut in India

HILTON Worldwide will launch its fifth brand into the Indian market, with the luxury Conrad Hotels & Resorts name to make its debut in Pune, Maharashtra. Conrad Pune will feature 310 rooms, six restaurants and a variety of event spaces and marks the company's 12th property in India and 24th globally.

ET considering 777X

ETHIOPIAN Airlines chief exec Tewolde Gebremariam says the carrier is mulling an order for up to 10 Boeing 777X aircraft.

WIN A TRIP TO THAILAND



Click here for more info and terms & conditions

This month **Travel Daily** is giving one reader and their friend the chance to win a 10 day Thailand tour, courtesy of **On The Go Tours**. The prize consists of:

- Return economy flights from BNE, PER, SYD or MEL
- Airport arrival transfer on day 1 and departure transfer on day 10
- Breakfast daily and one dinner
- 8 nights accommodation in a 4 star hotel and 1 night accommodation on a floating jungle lodge
- Escorted by English speaking local guides.

Throughout February **Travel Daily** will ask 20 questions. The subscriber with the most correct entries and the most creative response to the final question will win this amazing Thailand holiday.

Email all your answers by COB Fri 28 Feb to:
Onthegotours@traveldaily.com.au

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As a reward for your hard work, you'll receive an **attractive base wage, uncapped potential earnings and a huge range of benefits** we can also offer you long-term career prospects as well as exciting global opportunities!

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WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

JOB OF THE WEEK

CREATIVE MARKETING GURU WANTED
SYDNEY – SALARY PACKAGE \$\$

Are you an experienced, innovative and highly motivated Marketer within the Travel Industry? This rare new opportunity will allow you to create and grow the business stream within a large organization. You must be proficient within the digital space, and be adaptable to growth & change. If you thrive with a challenge this is a brilliant chance for you to shine.

TECHNICAL SPECIALIST WANTED

PROJECT MANAGER – IMPLEMENTATION SPECIALIST
SYDNEY – SALARY PACKAGE \$150K ++

Do you understand client needs within the online space and have the ability to determine what solutions will provide value while helping achieve the proposed solution accordingly? Are you able to manage multiple teams responsible for delivering detailed and high level product demonstrations, training and coaching tailored to specifically capabilities to solve the prospect's critical business issues? Call today for a confidential chat.

BE VALUED AS A MENTOR

DIRECTOR OF CLIENT RELATIONS – CORP TRAVEL
SYDNEY – GENEROUS SALARY PACKAGE

You will be responsible for providing leadership and direction to your team of Client Relationship Managers, driving, developing and managing them to achieve results & service levels. With your extensive background, you will support and provide assistance strengthening relationships both internally and externally. This reputable leader within the corporate sector is well known for offering staff a supported environment and career progression.

THE MANY COLOURS OF CORPORATE SALES

CORPORATE BDM – GLOBAL MARKET
SYDNEY – SALARY PACKAGE OTE \$120K+

Do you prefer doing business face to face? Like schmoozing with company MD's instead of pitching travel procurement managers or board of directors? Then it's time to take your strong sales and client relationship skills to this award winning TMC where you will be rewarded for your efforts. Effective leads, supporting co-ordinators and a premium brand name will set you on the road to success.

DON'T LET THIS ONE SLIP BY

INVENTORY TEAM LEADER
SYDNEY – SALARY PACKAGE \$75K ++

Are you tired of working within a hostile team environment? Move your career to the next level and see your career go further. Coming on board as the Team Leader you will be driven, motivated and have a maturity to be able to handle this role running the operational requirements of the Inventory team. Strong inventory experience is essential for this role along with previous supervisory knowledge.

GRAB THIS GM ROLE WITH BOTH HANDS

GENERAL MANAGER - WHOLESALE
SYDNEY – EXECUTIVE SALARY PACKAGE

This growing company are looking to expand in 2014 and to do that a new role is being introduced. As GM you will be leading a team to achieve and drive sales within the team. This company prides itself on creating tailor made experiences and believe that the real Australian experience goes well beyond traditional Icons! You will ensure delivery of high quality, value itineraries to clients and agents to ensure maximum loyalty.

ARE YOU OPERATIONAL?

OPERATIONS MANAGER – CORPORATE TRAVEL
SYDNEY – GENEROUS SALARY \$\$

This award winning corporate travel Management Company is looking for an experienced Operations Manager with travel experience to oversee their key operations. Key responsibilities will include human resources planning, increasing efficiencies and staff productivity, as well as profitable growth and financial accountability. Essentially you will come from a strong travel management background with leadership and people management skills.

BORN TO NEGOTIATE?

SUPPLY RELATIONS MANAGER
SYDNEY – SALARY PACKAGE \$80K

Are you a negotiating guru? Enjoy sourcing premium product? This industry leader requires the skills of an adaptable Contracting/Product Manager to negotiate hotel contracts regionally. You will be well organised, have the ability to source and negotiate rates for key premium products on a global scale. Excellent industry network and negotiation skills are a must for this rare opportunity. that will value and reward your skills. Full training provided.

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A GREAT WAY TO FLY

We will pay an **Amazing 7% Commission**

on all SQ bookings during the month of
February 2014



Quikfares

Quikticket

CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 01-28 February 2014 on 100% SQ itineraries ex Australia plated to SQ (618). Infant, Group sales, Wholesale and Cancelled or Refunded tickets are not eligible. Consolidated Travel and Singapore Airlines reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 31 January 2014.

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