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Travel Daily

First with the news

Tuesday 18th February 2014

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New Tiger Singapore GSA

TIGERAIR Singapore is set to formally announce the appointment of an Australia GSA, indicating a stronger focus on trade sales for the Singapore-based low-cost carrier.

Airline Rep Services, which is an offshoot of the CVFR Travel Group (**TD** 15 Oct), will represent the airline in Australia and NZ, with an official launch event set to take place next month.

Tigerair Singapore currently operates double daily flights between Perth and Singapore, with its network extending onwards to India, Indonesia, Bangladesh, China, Cambodia, Taiwan, Vietnam, Macau, the Maldives, Malaysia and Myanmar.

Airline Rep Services md Nidhi Menroy told **TD** that appointing a GSA partner "is a sign to show

the market that the airline wants to work closely and build relationships with travel agents".

Tigerair Singapore fares are bookable via GDS due to the carrier's new partnership with Travelpport (**TD** 26 Nov).

SeaLink HY profit dip

SEALINK Travel Group today reported a half year to 31 Dec 2013 pre-tax profit of \$4.9m, down 7.9% on the corresponding period the year earlier.

Net profit after tax dropped \$1.7 million to \$3.4 million.

Revenue for the company was up 9.4% to \$52.4 million, due to a new contract with Sydney Harbour Ferries (**TD** 13 Jan), higher patronage on hop-on hop-off ferry services, an uptick in *Murray Princess* margins & "a very successful Oct trading period."

The profit dip was the result of a share listing expense of \$900,000 incurred in the capital raising of gross \$16.5 million, the firm said.

SeaLink said if average seasonal & business conditions continue, it should achieve its Prospectus forecasts for the full year.

Today's issue of **TD**

Travel Daily today has eight pages of news & photos, a photo page from **The Hotel Connection** & full pages from:

- AA Appointments jobs
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AGENTS who earn or upgrade CLIA Cruise Industry Accreditation by 31 Mar have a chance to win a suite aboard the christening cruise of Avalon Waterways' *Avalon Illumination* in Jun with godmother Deborah Hutton.

Events key for Australia

TOURISM Australia yesterday unveiled the results of recent research which showed that Australia rates "extremely well" from a business events point of view in ten key markets.

Speaking at the opening session of AIME in Melbourne (see **p4, p6**), acting TA md Frances-Anne Keeler said the study involved 550 senior company managers in a range of countries including Japan, China, India, USA and the UK, with the aim of helping achieve the Tourism 2020 goal of growing delegate expenditure to \$16 billion annually by the end of the decade.

Key drivers of Australia's appeal included the environment, service levels and business event facilities, with factors for selecting the country as a business events destination including good food and wine plus clean cities, the research found.

Appeal was strongest in Indonesia, China and India, with hindrances to business including distance and associated costs, as well as a knowledge gap about the specific business events offering in Australia.

MEANWHILE, the Melbourne Convention Bureau also released figures which showed that business events are one of the highest yielding sectors of Australia's visitor economy.

More than 3800 delegates completed a survey between

May and Dec 2013 when they attended five major international conferences in the Vic capital.

The results showed that international conference delegates were spending more than twice as much as the average international leisure tourist, with MCB ceo Karen Bolinger saying they also pumped over \$1m into local retailers.

More than half the delegates visited other parts of Australia pre or post conference - a 26% increase from a previous study conducted in 2010.

Over 70% of international delegates were first time visitors, with half saying they would not have come to Australia in the next three years if not attending a conference.

China and India were the highest source markets, with new direct flights from these countries supporting Melbourne as a destination of choice.

Helloworld at 650

HELLOWORLD this morning confirmed that it now has more than 650 stores signed up across its three retail models.

The company told **TD** that is an "increase of 300 new sign ups since the end of last year.

"We are progressing well and are delighted with the growth of *helloworld* at this stage of the transformation," a formal statement concluded.

TAAP 3.0 sales boom

EXPEDIA Travel Agent Affiliate Program is reporting six weeks of record trading & agent use since deploying the TAAP 3.0 platform.

TAAP head Stuart Udy said the response to the streamlined system "has been overwhelming."

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New AFTA National Affairs mgr

AFTA says the appointment of Anna Taylor to the newly created role of National Affairs Manager will help the organisation manage a “range of legislative challenges” facing the industry.
Taylor, whose experience

involves more than 15 years in the industry - including as ATEC’s National Policy and Industry Development Manager - will work with ceo Jayson Westbury and gm Accreditation Gary O’Riordan on key government and industry policy issues.

AFTA’s business plan has outlined a number of new themes to be addressed this year including how best to integrate travel distributors into the newly formed ATAS program.

Westbury said Taylor will “bring a new lease of capability to AFTA” - more from AFTA on **page six**.

QF Melb F1 incentive

QANTAS has launched a new trade incentive rewarding the top selling agent of QF flights ticketed on 081 ticket stock with a three-night Melbourne F1 package.

The incentive is based on int’l and domestic flights between 17 Feb-07 Mar, for travel to 30 Jun.

Return flights to Melbourne and corporate hospitality tickets are included, **CLICK HERE** for more.

Canada visits up 2.4%

AUSTRALIAN visitor numbers into Canada rose 2.36% in 2013, new data from the Canadian Tourism Commission confirms.

The country saw around 6,000 extra Aussies enter between Jan & Dec, with figures up to 264,200, while Dec arrivals were up 2.57%.

Total global tourist arrivals were up 2.8% over the year to 4.58m.

Modern Fam to Qld

THE Great Barrier Reef will take centre stage during filming of the Australian vacation episode of US comedy series *Modern Family*, it has been revealed.

Queensland Arts Minister Ian Walker yesterday confirmed the Whitsundays would be put on the global stage in a coup for both the tourism and screen production industries.

“Modern Family is a hugely popular show & it’s very exciting for our tourism industry to know that places like the Great Barrier Reef & Hayman Island will be seen by millions of people,” he said.

Tourism Minister Jann Stuckey said the show was expected to reach an audience of 100 million around the world.

More than 25 million viewers will be from the USA.

“Tourism & Events Queensland will work with Qantas to maximise exposure for the state’s tourism industry, leveraging the opportunity to further grow the US market & deliver a real benefit for tourism operators across Queensland,” Stuckey added.

Filming in the Whitsundays is scheduled for “later this month.”

MEANWHILE, Qantas ceo Alan Joyce today reiterated the benefit to the tourism industry of the airline partnering with Twentieth Century Fox Television for the local *Modern Family* episode.

“This exposure will no doubt make Australia top of mind for Americans and other potential visitors looking to plan their own family vacation,” Joyce said.



AMERICA’S Federal Aviation Administration was in no mood for love on Valentine’s Day last week, grounding yet another automated flying drone - this one designed to carry out deliveries of flower bouquets.
“Cupid’s wings have been clipped,” FlowerDeliveryExpress ceo Wesley Berry said.

It follows a similar situation last week where the FAA formally grounded a drone which carried out deliveries of beer (**TD** 06 Feb).

AND it looks like there was someone special in the cockpit during QF’s flight bringing the *Modern Family* cast down under the past few days (**TD** yesterday).

Nolan Gould, who plays Luke Dunphy in the US sitcom, tweeted the pic below with the caption “I’ve arrived in Sydney! Luckily I didn’t crash the plane. Thanks @qantasairways for the great flight!”



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Travel Daily on location at AIME 2014

Today's issue of TD is coming to you from Melbourne courtesy of the Asia-Pacific Incentives & Meetings Expo 2014 (AIME).

MORE than 3800 attendees from 29 countries are gathering for AIME 2014, which is once again taking place at the Melbourne Convention and Exhibition Centre.

It's the centrepiece of Business Events Week which returns for its second year with an expanded program to showcase the value of business events to Australia.

As well as a huge exhibition, AIME features a comprehensive education program for events professionals and an extensive hosted buyer program - see businessnews.com.au for more AIME updates.

Theme parks popular

DREAMWORLD & WhiteWater World owner Ardent Leisure says the decline in value of the Aussie dollar and "highly competitive" domestic fares will have a positive spin-off for its Gold Coast-based theme parks division.

Ardent yesterday announced its half year ending 31 Dec results, with theme park pre-tax profits up 5.2% to \$20.7 million.

Attendance rose 13.7% over the six-month period.

The firm said 'The Theme Park Capital' marketing campaign (TD 09 Oct) "increased destination awareness, particularly from the southern states of Australia & NZ."

"The campaign helped deliver growth in Jan attendance of over 20% with revenue of \$13 million, up 7.1% on the prior period."

Meanwhile, Ardent disclosed in its HY results that its bowling division has suffered "some initial impact" during Jan due to the opening of Wet 'n' Wild Sydney.

New travel wholesaler

A NEW Sydney-based travel wholesale company has launched operations, offering independent and packaged holidays "in unique & selected destinations."

JC Holidays bills itself as "a complete one stop shop", offering flights, hotels, tours and transfers "at unbeatable prices."

The company has chosen the Gulf (covering Dubai, Abu Dhabi, Oman & Qatar) and Jordan as its debut destinations.

A website is "coming soon" at www.jcholidays.com.au, but the wholesaler is taking reservation enquiries at 1800 JC HOLIDAYS.

SIN CTP extension

SINGAPORE Airlines & SilkAir pax now have access to the Changi Transit Program to 30 Sep after the scheme was extended.

CTP provides S\$40 (AU\$35) of Changi Dollar Vouchers per ticket which can be used at 450 retail, food & service outlets.

Cheaper Everest fees

NEPAL is slashing charges for mountaineers wanting to climb Mt Everest from \$25,000 to \$11,000, effective next year.

It's part of a strategy to stem a trend in large groups visiting the slopes at a discounted price.

"We hope to attract more climbers and at the same time manage climbing teams," Nepal's department of mountains boss Madhusudan Burlakoti said on Fri.

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**WIN THE PREY
BY TONY PARK**

This week *Travel Daily* and Swagman Tours is giving five lucky readers the chance to win *The Prey* by Australian author Tony Park.

In the Eureka mine, South Africa's zama zamas illegally hunt for gold. King of this brutal underworld is Wellington Shumba, who rules his pirate miners through fear of torture and death.

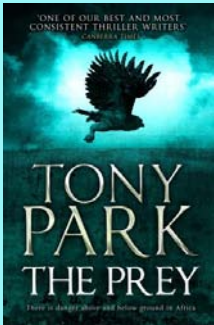
Running Eureka's legitimate operation is former recce-commando Cameron McMurtrie. When one of his engineers is taken hostage, Cameron plans a dramatic rescue – and finish it off with a manhunt for Wellington.

To win, simply be the first person to send through the correct answer to the question below to:

Theprey@traveldaily.com.au.

**Name one of two
new destinations in the
Swagman Africa 2014
brochure?**

Congratulations to yesterday's lucky winner, Ange Reid from Virgin Australia.



Apollo Winno deal

MOTORHOME manufacturer Winnebago has signed a deal to supply Australian privately owned Apollo Motorhomes with units for its North America operations.

A fleet of Winnebago motorhomes purchased by Apollo will be delivered in the third quarter of the US fiscal year, or Q2 of the calendar year.

Apollo currently operates a fleet of 4,000 vehicles across Australia, New Zealand, the US and Canada.

Big year for Bali visits

A RECORD 3.28 million overseas visitors arrived in Bali in 2013, up 13.4% on the year prior and more than 1 million extra visitors than what was recorded in 2009.

The Aussie market held the lion's share of arrivals to the Indonesian holiday mecca, accounting for over 1/4 (826,385) of foreign visitors, however growth from Australia was just 0.31%.

China was the second largest foreign market for Bali with visits increasing 24.6% to 387,500.

New Zealand arrivals fell 0.6% to 1.06 million, according to Bali Government Tourism Office data.

Emirates A380 to GLA

A ONE-OFF A380 superjumbo service from Dubai to Glasgow will be operated by Emirates on 10 Apr to celebrate 10 years of operations to the Scottish city.

The event will also become the first time an A380 has landed at an airport in Scotland.

Belgian Counsellors

HOME-BASED agency network Travel Counsellors has officially expanded to a seventh country with a new Belgium operation launching this month, headed by TC's Netherlands gm Fred van Eijk.

Rail Plus longer hours

TRAVEL agents in Western Australia will have access to Rail Plus call centre staff with the firm extending its operating hours to 7pm AEST, effective immediately.

The extension covers access to Rail Plus' 'Live Chat' service.

GM sales & marketing Greg McCallum said the move will help WA agents with a faster turnaround and provide a more efficient service to clients.

AA code on JQ NZ flts

THE Qantas Group has applied to the International Air Services Commission seeking to place the code of American Airlines on New Zealand capacity operated by low-cost carrier, Jetstar.

According to the application, QF is wanting a new determination allowing unlimited capacity in each direction across the Tasman for a period of 10 years.

W'n'W Sydney a hit

VILLAGE Roadshow, owners of the new Wet'n'Wild Sydney, have today declared the theme park "a huge success" during the firm's 2013/14 half year results, adding the attraction will be used as a "building block" for the future.

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- Highly developed ability to communicate clearly, employing tact, integrity & confidentiality
- Excellent organisational and time management skills
- A high level of self reliance, adaptability and motivation.

Prior experience in a human resources role will be an advantage, but is not essential.

Applications will be treated in strict confidence and should be forwarded by 21 February to:

Katrina_Malonzo@singaporeair.com.sg

AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

THE business events industry has converged on Melbourne this week with the long standing trade show AIME kicking off. AFTA, ATAS and AIME have come together to forge a relationship to put the spotlight on business events and equally corporate travel.

So often there is a great deal talked about around the travel industry, retail and leisure travel, but not so much corporate travel and business events. As a person who has spent some of my career in business events, it is always a great place (AIME that is) to reconnect with many within the industry and also to learn about some of the great new and exciting opportunities that are represented at AIME.

Melbourne is always a very kind host to big events and it is once again showing for all the good reasons why to continue to be a preferred destination for events, be it business events or otherwise. So a big well done to all the team in Melbourne that brings AIME to life.

ATAS has also had a significant presence at AIME 2014 as many from within the sector have reached out to us to become involved in the accreditation program going forward. AIME plays host to many corporate bookers, event planners, procurement managers and the like, and demonstrating the importance of ATAS into the future and the value that accredited agents will bring, has given us a first hand look at the types of questions being asked and aspects of the scheme that consumers (corporate consumers) are looking for.

I have no doubt we have many more events and conversations to have about this with travel buyers and over the coming months in the lead up to July 1, the ATAS team will be doing all that they can to have these conversations.

It was great to see many old business event colleagues at AIME and AFTA/ATAS looks forward to a long standing relationship with AIME.



HK Disney addition

HONG Kong Disneyland will add a new 750-room resort-style property on the back of strong fiscal year results from 2013, with the new hotel set to open in 2017.

The park as a whole reported a fourth consecutive year of record attendances, revenues, hotel occupancies & guest spend, with net profits doubling to HK\$242m off a 15% increase in revenue from a record 7.4 million park guests.



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Check-in site merges

RESURRECTED online hotel reseller Check-in.com.au has purchased a 50% stake in discount travel site EscapeLounge.com.au.

Through the partial acquisition, the website will be renamed as Check-in's Escape Lounge and will further complement the range of 150,000 properties on the site, including car rental and day tours.

Check-in.com.au's original parent firm - Accommodation Clearing House - was placed into voluntary administration last year (**TD 22** May) before being purchased by Allied Consolidated for \$35,000 a month later.

New Travelpport apps

TRAVELPORT has launched two new travel solutions for agents in Australia and NZ, both of which were created in its Sydney office.

The Travelpport Itinerary Fare Quote App allows for expedited creation of customised itineraries & fare quotes from the Galileo GDS, which can then be exported.

Further, a Travelpport Calendar Sync App automatically adds Google Calendar alerts based on an airfare's TTL, which can also be integrated with mobile devices.

SkyTeam DXB lounge

AIRLINE alliance SkyTeam has announced it will open a lounge at Dubai Int'l Airport next year to join two other specifically branded lounges at Heathrow & Istanbul.

AIME celebrates in style



THE business events industry kicked up its collective heels at the AIME Welcome reception held last night in Melbourne.

The venue was Birrarung Marr, an inner-city park on the banks of the Yarra River, five minutes walk from Flinders Street Station, which has previously played host to Ellen DeGeneres and her fans, as well as Crown Princess Mary and Prince Frederik of Denmark.

The reception aimed to show visitors all things Melbourne - and show this it did, with performers on stilts dressed as large chefs and daffodils, as well as fire breathers and a live band with its own inbuilt light show playing all kinds of favourites.

The pop up restaurants served a selection of treats including Yum Cha, kebabs, skewers of meat and spicy fries; and if you so desired, you could garland your meal with a balloon hat of your choice.

Pictured above from left are

Naomi Miller, Sabre; AFTA ceo Jayson Westbury; AIME exhibition director Jacquie Timmins; Jim Austin from Decision Strategies International, one of the keynote speakers at AIME; and Donna Meads-Barlow of DBT Corporate.

Lots more pics online at www.facebook.com/traveldaily.

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Indira New York tour

TV PRESENTER Indira Naidoo will host a five-night small group tour of New York City's 'sky farms' in Brooklyn, Queens and Long Island departing on 26 May.

Participants will enjoy gourmet lunches using farm-fresh produce, workshops with rooftop farmers and stays at The Wythe and Crosby St Hotel.

Numbers are capped at just 12 guests, with the trip priced at \$5,990 per person twin share.

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Water views at Hotel Connection Euro road show

THE 2014 Hotel Connection road show launched at Carousel in Melbourne recently, on a superb night right by the water. The series of shows continued on to Sydney at the Art Gallery of New South Wales before concluding in Adelaide at the National Wine Centre of Australia. Each of the

BELOW: Enjoying meeting local agents are Maria Malver from Anima Hotels in Spain with Filippo Curinga, Italian Dream Incorporated.



ABOVE: Sarah Whitty, The Hotel Connection; David Neale, Freeway Travel; Helen Neale, Freeway Travel and Paul Jury from Emirates.

three events were generously sponsored by Rail Plus, with airline partners for the evenings consisting of Singapore Airlines in Melbourne, Virgin Atlantic for Sydney & Emirates in Adelaide.

At each event, guests were invited to hear from overseas visitors for a presentation evening to learn more about travel ideas to Spain, Italy, Paris and the UK. Guest presenters included Filippo Curinga from Italian Dream Incorporated, Maria Malver from Anima Hotels in Spain and Michael Erwin and Philippe Schmitt from the Victoria Palace Hotel in Paris.



RIGHT: Davielle Gardner, Qantas Holidays and Cindy Kam from Edwardian Hotels London.

BELOW: Shelley McWhinney, Trans World Travel with Evelyn Mehrengs, Jenny Macaulay and Tracey Nelson, all of Bayview Travel.



LEFT: Michael Erwin and Philippe Schmitt from the Victoria Palace Hotel in Paris with Amit Holckner, Executive Edge Travel & Events.



RIGHT: Simone Kaye, World Wide Travel; Pat Craig from Craig's Travel and Sarah Whitty from The Hotel Connection.

RIGHT: Fiona Clifton, Battle Tours; Nigel Rodighiero, Rail Plus and Sarah Weir from Travel Superstore.

BELOW: Enjoying the view by the picturesque Albert Park lake in Melbourne is Kylie Fidler, Trans World Travel; Tracey Nelson, Bayview Travel and Ruth McKenzie from Trans World Travel.



THE HOTEL CONNECTION

ABOVE: Leonie Schmidt, Julie Ashworth, Rebecca Stein and Judith Ginn from Prestige Travel.

Jenni & Wayne ain't working 9-5



SWAGMAN Tours director Wayne Hamilton recently treated Jenni Marr of Helloworld Vermont South to an evening with Dolly Parton live in concert as winner of a *Travel Daily* competition. Marr was selected as the winner in last month's *TD* comp, devising the caption "I can see the Big Two - but where are the other 3" for

Wayne's photo with the songbird herself (pictured inset). Along with nearly 15,000 of fellow screaming Dolly fans, both brought their singing voices to croon along with Parton, whose show brought the house down. Marr and Hamilton are pictured above prior to the performance.

Free Uluru flight

BAILLIE Lodges is offering free flights from Melbourne for guests booking a two or three night stay at Longitude 131° in Uluru for stays between 04 Apr & 29 Jun. A two night package including signature experiences, all meals, an open bar and in-suite bar are priced from \$2,200ppts. Flights are operated by Alliance Air to Ayers Rock once weekly.

Jet BOM terminal rejig

QANTAS is advising agents that codeshare partner Jet Airways has made terminal changes in Mumbai this month. All int'l flights departing after 13:00 from BOM will leave from Level 4 of the new terminal (T2) at Chhatrapati Shivaji Int'l Airport. Flights departing prior to 12:59 will operate from the old terminal building. All Jet Airways flights will arrive at Level 2.

Record ZQN visits

QUEENSTOWN has reported a record high visitor tally for 2013, up 8.4% to 2.75 million, with year-on-year arrivals increasing in every month. International guest nights leapt 10.1% to 1.8 million, representing 65.6% of all guest nights. Domestic guest nights rose 5.2%.

DGT Vic ski bus reps

DYNAMIC Tourism Group has been appointed reps for Victorian ski field transport specialists HothamBus and FallsBus which operate services to the Victorian Alps - see hothambus.com.au.

Asiana next with A380

ASIANA Airlines will become the 12th carrier to operate Airbus A380 superjumbos, with the first two of six to take to the skies from Jun on routes in Asia & to the US. Each of Asiana's A380 aircraft will be fitted out with 495 seats.

NHH Africa brochure

A **HOARD** of new experiences has bolstered the New Horizons Holidays Africa program for 2014. Along with the addition of two new destinations - Madagascar & Namibia - the wholesaler has added a three-day Rwanda Gorilla safari, an eight-day Elewana Sky Safari of northern Tanzania, the 5-star Cape Grace Hotel in Cape Town and Camp Jabulani & Zindoga Villa in Kruger NP, South Africa - phone 1300 30 22 30.

Airpoints milestone

AIR New Zealand's Airpoints loyalty scheme has amassed 1.5 million members globally, the carrier announced yesterday. GM of customer value Hamish Rumbold said additional retail and business partners would be introduced to the program during the course of the year.

IAG, Travelpart renew

TRAVELPORT has announced a new multi-year full content deal with International Airlines Group for British Airways and Iberia. The deal provides Travelpart-connected agents globally access to published fares and inventory on both **oneworld** carriers.

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This month *Travel Daily* is giving one reader and their friend the chance to win a 10 day Thailand tour, courtesy of **On The Go Tours**. The prize consists of:

- Return economy flights from BNE, PER, SYD or MEL
- Airport arrival transfer on day 1 and departure transfer on day 10
- Breakfast daily and one dinner
- 8 nights accommodation in a 4 star hotel and 1 night accommodation on a floating jungle lodge
- Escorted by English speaking local guides.

Throughout February *Travel Daily* will ask 20 questions. The subscriber with the most correct entries and the most creative response to the final question will win this amazing Thailand holiday.

Email all your answers by COB Fri 28 Feb to: Onthegotours@traveldaily.com.au

On OTG Thailand, Temples and Tribes tour, what is the name of the village where our accommodation is a homestay?

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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***NEW* CALLING TRAVEL ACCOUNTANTS BACK OFFICE HELPDESK ROLE SYDNEY – SALARY PACKAGE UP TO \$60K**

This is your opportunity to put your accounting hat forward. Our client is one of the global leaders in the technology space and they are looking to recruit a talented accounts consultant to support their back and mid office systems. You will be responsible for problem solving, assisting agents with any queries they may have and basic accounting solutions. If you have 2 years experience in the industry, strong accounting knowledge and a good understanding of Tramadax or SAM, apply for this role today.

***HOT* FLY INTO A WHOLESALE TRAVEL ROLE WHOLESALE CONSULTANT SYDNEY – SALARY UP TO \$70K OTE**

Make the move away from face to face consulting and move into your dream wholesale travel role. Work for one of the global leaders in the industry and watch your travel career take off to new heights. You will be working in a close knit team of fantastic like minded consultants who are passionate about travel. Receive commission on every booking you make and watch your bank balance sky rocket. If you have 2 years industry experience, are passionate about travel and want to move into an awesome role, apply today.

THE BEST TIME TO MOVE INTO WHOLESALE RESERVATIONS CONSULTANT MELBOURNE – SALARY PACKAGE UP TO \$70K (OTE)

Monday to Friday hours, excellent salary package with fantastic bonuses, challenging behind the scenes role, amazing product development opportunities plus sensational families could be yours by making the move into wholesale travel. We have an exciting opportunity working for a reputable wholesaler in their reservations team. Minimum 12 months travel consulting experience essential, a positive attitude & passion for all things travel are required to apply for this role! Find out more, contact AA today!

WORK FOR A GLOBAL TMC CORPORATE TRAVEL CONSULTANT MELBOURNE – SALARY PKG UP TO \$57K (DOE)

We have a sensational multi skilled corporate position to fill with this well known global corporate agency. Booking interesting and intricate itineraries you will construct airfares to match your clients requests. Servicing a variety of accounts this company is seeking an experienced corporate consultant to jump in the deep in & get down to business! Work for a company that pride themselves on their staff & offer fantastic opportunities for career progression. This role won't be on the market for long – find out how to apply today!

LEAD YOUR TEAM TO SUCCESS INBOUND MANAGER

MELBOURNE – SALARY PACKAGE UP TO \$60K (DOE)

We have a sensational opportunity in Melbourne that will see you moving into this well known travel company specializing in the Japanese market and leading the inbound team to success! Managing a small team you will also be responsible for creating itineraries and assisting with product selection, rates and brochure production. To apply for this position you must have at least 3 years industry experience in a management position plus be fluent in written and spoken Japanese.

A ROLE DOWN SOUTH RETAIL CONSULTANT

PERTH (STH) – SALARY PACKAGE UP TO \$50K inc bonuses

Our client, located in a busy location with many walk in clients has built a reputation in the area for their travel expertise. This agency is looking for a motivated and experienced consultant to join their team. Booking worldwide travel itineraries, there will be very little time wasters as everyone who comes into this agency is ready to book! Minimum 12 months industry experience and excellent customer service skills is all you need to shine in this sensational retail role!

AHOY THERE

WHOLESALE CRUISE CONSULTANTS BRISBANE CBD – \$50K OTE + TOP BONUSES

Calling all cruise enthusiasts, don't let these sensational cruise roles with a market leader sail by. We are currently looking for travel superstars and cruise gurus to come and join these fun and friendly wholesale teams. You'll love selling a range of international cruiselines along with pre and post arrangements. Sensational \$\$, free cruises, ongoing training and career development are just the beginning of the benefits you'll enjoy. All you need is a love for cruising and previous travel consulting experience.

STYLE & GRACE

HIGH END LEISURE TRAVEL CONSULTANT GOLD COAST – UP TO \$45K PKG + BONUSES

Here is your chance to join a well established agency as a senior travel consultant. Handling tailor made itineraries for high end leisure clientele you will enjoy time to consult with clients and use your extensive product knowledge. This team has a strong background in travel and is amongst some of the best consultants on the Gold Coast. You will earn a strong salary plus have a generous bonus program. Min 2 years international travel consulting experience required along with superb customer service skills.



Visit us at AIME stand 2238 & WIN a trip for 2 to Mauritius!



LUX*
RESORTS



Ben Carnegie

Luxury Travel Sales Representative- VIC base

- ▶ Salary 60K + car allowance + inc
- ▶ 50% Account Management & BDM
- ▶ Melbourne based, managing VIC, TAS and SA

Are you well connected in the retail travel trade?
Seeking a luxury product? Look no further!

Our client is an award winning travel wholesaler. They are currently seeking a Sales Representative to manage their extensive portfolio of agencies throughout VIC, TAS and SA whilst collectively growing the territory in these regions.

This position will predominantly be road based, so a current drivers licence is essential as is an attitude of self-motivation as the majority of the time you will be working alone.

The current team is strong and stable and you will be well rewarded for your hard work.

Don't miss this chance to sell this luxury product!

Call Ben or [click here](#) for more details

Inbound Consultant- Mel

- ▶ Highly regarded co. with REAL growth potential
- ▶ Inbound is ramping up again, share in the magic!
- ▶ Beautiful office in the 'hip' southern suburbs of Melbourne

Global travel company and world leader in luxury travel. From 5 star African safari lodging to first class eco resort pampering in Broome, this company can & will deliver.

Call Ben or [click here](#) for more details

Customer Systems Support Specialist- Syd

- ▶ 2 positions based in Sydney CBD
- ▶ Monday to Friday ONLY!
- ▶ Put your natural problem solving abilities to good use

If you are an experienced travel consultant that is seeking a role that can offer something different, then this is it!
No two days will be the same!

Call Ben or [click here](#) for more details

Inbound Consultant - Sydney North Shore

- ▶ Combination of Groups and FIT's
- ▶ Based on Sydney's North Shore- Mid Feb start!
- ▶ Salary from \$45K + super

Join one of Australia's boutique specialists in Inbound tourism. Whether for individuals, groups, incentives or even sporting events, you have it all covered with this company.

Call Ben or [click here](#) for more details

Online Customer Service- 7 Nights on, 7 off!

- ▶ Work 7 nights on- get the next 7 nights off!
- ▶ Excellent work/life balance \$46K pkg
- ▶ 2 positions available in Sydney for mid March start

Reputable and expanding Online travel company, servicing clients direct- no face to face! Must have exp in Australia in travel or hotel reservations. Hours are 11pm to 8am

Call Ben or [email](#) for more details

Event Coordinators 6 mth contracts - Sydney

- ▶ North Sydney & CBD locations
- ▶ Excellent salaries and benefits on offer
- ▶ High-end Events positions

Coordination of operations & logistics associated with events on a national basis. Plan and develop high quality unique events within high profile venues.

Call Peter or [click here](#) for more details