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**Travel Daily**  
First with the news

Wednesday 19th February 2014

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## Tribal Travel deregistered

**FIVE** retail outlets operated by backpacker travel group Tribal Travel have been terminated from the Travel Compensation Fund due to claims being received. The organisation appears to have mysteriously closed shop, with **Travel Daily** readers raising concerns (**TD** 06 Feb).

According to an update received by the TCF this morning, the five shops operated by the firm were located in the Sydney CBD as well as in Byron Bay, Adelaide, St Kilda and Northbridge, WA.

Three claims against the organisation have been submitted so far - the first of which was received yesterday - Travel

### EY flight disruption

**AN ETIHAD** Airways jet flying from Melbourne to Abu Dhabi has arrived safely after making an unscheduled landing in Jakarta for an "operational assessment".

Fairfax reports and social media posts have cited a series of fires being lit in the toilets as the reason for the interruption, however Indonesian police were unable to find those responsible.

Compensation Fund ceo Glen Wells told **TD** this afternoon.

"We don't know the size of the claims as yet as we haven't been able to make contact to ascertain the size of the organisation".

"The issue is that we have received telephone enquiries, hence the decision to terminate the company today," Wells added.

### Excite opportunities

**AGENT-ONLY** wholesaler Excite Holidays is seeking to fill a variety of positions, including vacancies for a NSW business development manager and business analyst - see the **last page** of today's **TD**.

**Eight pages of news**

**Travel Daily** today has eight pages of news and photos, plus full pages from: (**click**):

- AA Appointments jobs
- Consolidated Travel
- Excite Holidays

## Peppers enters Bali

**MANTRA** Group has announced a new management contract in Bali which will see the company introduce the Peppers brand in Indonesia next month.

The 177-room Peppers Sentosa Seminyak will be Mantra Group's second property in the country following the addition of Mantra Nusa Dua two years ago.

Currently branded as Sentosa Seminyak, the five-star resort's addition signals "the brand evolve from a group of small boutique retreats nearly 30 years ago," ceo Bob East said this morning.

The property consists of 49 three-, four- and five-bedroom luxury villas, each with private swimming pools, and boosts the Peppers portfolio to 29 resorts.

Australian celebrity chef Luke Mangan has his Salt tapas & bar restaurant on-site, while the Spa at Sentosa is also attached.

Two more Peppers & Mantra hotels are slated to be announced in Indonesia in coming months.



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## Virgin SQ Korea c'share

**THE** International Air Services Commission this morning confirmed an application from Virgin Australia which would allow it to sell seats on Singapore Airlines flights to Korea.

VA said it intends to implement codeshare services as a marketing carrier on the SIA flights, and is seeking an allocation of 1,000 weekly seats of capacity on the Australia-Singapore-Korea route.

A confidential codeshare agreement has been developed, with Virgin requesting a five year allocation of the capacity which it says will be fully utilised by 25 Oct 2014.

The IASC is now inviting other applications for the capacity, with a closing date of 26 Feb 2014 for

notice of intention to make an application.

Singapore Airlines currently operates Boeing 777 and Airbus A330 flights between Singapore and Seoul Incheon Airport, with up to five frequencies per day including a codeshare operation with fellow Star Alliance member Asiana Airlines.

Virgin Australia and Singapore Airlines have a long-term strategic alliance, with SQ one of VA's three major international airline equity investors.

### Gecko/Peregrine ph

**PHONES** at Peregrine and Gecko's Adventures are down currently, with agents urged to email the tour operators on [agentsales@peregrineadventures.com](mailto:agentsales@peregrineadventures.com) or [agentsales@geckosadventures.com](mailto:agentsales@geckosadventures.com).

The phone system is expected to be up and running again by sometime this afternoon.

### Accor to Kakadu

**ACCOR'S** commitment to Indigenous employment and engagement has been cited as key to the group's new contracts to manage the Crocodile Hotel and Cooinda Lodge in Kakadu National Park (**TD** breaking news).

Effective 01 Feb, the Crocodile Hotel will join the Mercure network, while Cooinda Lodge will operate under the Ibis Styles brand, with owner Kakadu Tourism Pty Ltd saying it hopes to introduce new attractions, events and experiences to grow visitors.

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## Takeoff for SYD Master Plan

**THE** Federal Government has given the green light to Sydney Airport's 20-year Master Plan, in which the facility says will enable it to meet forecasted demand of 74 million pax annually by 2033.

In addition to significant works to access roads & public transport, the plan called for a co-habitation of domestic and int'l services from both terminal precincts.

"We've consulted widely with the community throughout the two-year development of our new master plan, facilitating and attending more than 450

meetings with stakeholders to seek their feedback," Sydney Airport ceo Kerrie Mather said.

Tourism & Transport Forum chief executive Ken Morrison said the plan is a step in the right direction but more was needed.

Lifting the aircraft movement cap of 80 per hour and removal of the 15-minute slot system both needed to be considered by the Federal Government, he said.

"Australia's tourism industry needs its primary international gateway working at peak performance," Morrison added.

## ICC nabs more events

**THE** yet to be built International Convention Centre Sydney has secured seven international events that will boost NSW's economy by \$50 million, Acting Premier Andrew Stoner has announced.

Stoner revealed two new events have been signed since Nov - the International Conference of the Institute of Internal Auditors 2017 and a "confidential" meeting that will be hosted in 2022 - more info in **Business Events News** today.

## TG PER 787s sooner

**THAI** Airways International has revealed at AIME plans to launch its 787 *Dreamliner* on the Perth route commencing 01 Apr.

Earlier this month, OAG's Schedule Analyser suggested TG was considering an 01 Jul debut of the 787 to Perth (**TD** 04 Feb).

Further, TG will deploy a Boeing B777 aircraft on one of its two daily MEL flights, which will be fitted with a new interior as part of its Thai Contemporary concept.

## QR all Biz A319 to LHR

**DOHA-BASED** carrier Qatar Airways is introducing a new 40-seat all premium Business Class service to London Heathrow.

Billed as "the first of its kind in the Middle East" the **oneworld** member will operate the service on a single-aisle Airbus A319, commencing 15 May.

Flights QR15/16 complement Qatar Airways' existing five daily flights to Heathrow, increasing weekly services to 42.

The aircraft will be fitted with new A319 lie-flat Business Class seats, with passengers able to access QR's premium lounges at Heathrow T4 and Doha airports.

## Modern Fam winner

**QANTAS** has congratulated Kathy Thomaidis of Jetset Travel Moonee Ponds who has won a background role in the Australian episode of *Modern Family*.

Thomaidis winning entry in the trade incentive, responding to the question "Who is your favourite Modern Family character and why?" was "*Flamboyant and colourful Cameron Tucker, reminds me of ...me!*"



## Window Seat

**AS VITAL** and appreciated as they are, airport security guards can sometimes go just a tad too far - even to a laughable extent.

Security officers at Heathrow stopped a man during the screening process, saying he appeared to be carrying an item in his bag which looked suspiciously like a gun.

After opening and rummaging, the offending item was found - a miniature six-shooter from a 'Woody' doll from *Toy Story*.

Taking absolutely no chances, officers carried out their own pat-down on Woody to make sure he too wasn't carrying any contraband, confiscating the tiny gun but letting the doll pass.

**BRITISH** holiday firm First Choice has been forced to pay £1.7m compensation to hundreds of guests who fell ill at a filthy Turkish resort it sold.

The resort reportedly had dirty toilets, no hot water, uncovered food & even faeces in the pool.

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| Melbourne>Doha | QR905     | 22:55   | 06:10     | Perth>Doha     | QR901   | 23:00 | 05:20 |
| Doha>Edinburgh | QR027     | 08:00   | 13:15     | Doha>Edinburgh | QR027   | 08:00 | 13:15 |
| Edinburgh>Doha | QR028     | 14:45   | 23:40     | Edinburgh>Doha | QR028   | 14:45 | 23:40 |
| Doha>Melbourne | QR904     | 00:55   | 21:25     | Doha>Perth     | QR900   | 01:50 | 17:55 |

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## BA A380 to Singapore

**BRITISH** Airways will operate its A380 superjumbo aircraft three times weekly to Singapore from 28 Oct, the carrier has confirmed.

Current B747-400 operations on the other four days of the week will remain, alongside the existing B777-300ER flight which extends to Sydney on a daily basis.

This morning's announcement of the A380 service was made by *Sex and the City* star Kristin Davis.

## In-flight call support

**A CALL** by the US Department of Transportation for comments on prohibiting the use of mobile phone and devices for phone calls on board flights has received widespread support.

The action comes as the Federal Communications Commission weighs up revising in-flight phone call rules on domestic and int'l flights to/from the USA, due to new technology which provide expanded access to mobile wireless services (**TD 11 Dec**).

Since Fri, nearly 20 businesses have responded to the DOT, many of which are communication specialists (including AeroMobile, OnAir, Row 44 & Panasonic) who are, not surprisingly, strongly backing the move.

Virgin Atlantic also responded in favour of the change, saying "the availability of 'voice' enhances the passenger experience by affording an additional means to remain connected."



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## What a great time at AIME



**LOTS** of travel people are attending AIME in Melbourne this week, with this group of likely characters spotted at the show's welcome reception on Mon night.

**Pictured** enjoying the festivities - a little too much for some to keep looking at the camera - are, from left: Brett Jowett and Bill

McNamarra of Air Marketing; Meetings and Events Australia ceo Linda Gaunt; the one and only Joyce Weir of Qantas; Andrew Kelly from ACTE; and Gary Manuel of Virgin Australia.

Lots more AIME updates in **Business Events News** - free at [www.businesseventsnews.com.au](http://www.businesseventsnews.com.au).



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## Free perk for BW Elite

**MEMBERS** of Elite Best Western Rewards are being offered the choice of a free bottle of water or 250 reward points on check-in at hotels in Australia, NZ and Fiji.

## ICC World Cup 2015 countdown



**ABOVE:** Official Worldwide Partner of the ICC Cricket World Cup, Emirates, celebrated a 'year to go' countdown event for the 2015 World Cup with partners in Sydney on Fri last week.

The event was attended by event officials, government reps, former players and Emirates' own vp Australasia Bryan Banston.

A countdown clock for the 2015 World Cup, played in Australia and New Zealand from 14 Feb to 29 Mar, was also unveiled.

**Pictured** are former & current players Patrick Cummins and Allan Border with John Harnden, ICC Cricket World Cup 2015 ceo; Bryan Banston, EK and Brett Lee.

## Starwood capitals expansion

**LETTERS** of Intent have been signed for Starwood management contracts in Brisbane, Perth and Melbourne, with another three properties slated for the latter.

According to Starwood Hotels & Resorts regional director of sales Daniella Tonetto, the move would bring new brands to Melbourne and Brisbane.

Speaking at AIME, Tonetto said Starwood expected to return to the New Zealand market, with the country the "absolute top of our list" for a new presence.

The renewed focus has seen Starwood's acquisition and development team recently return from Auckland after assessing potential locations.

Starwood has six new properties for the Asia Pacific region in 2014, including two in Australia, with a third to open in Perth in 2017 in the form of Westin (**TD** 24 Dec).

The properties include the Four Points Sheraton Brisbane which is opening on 03 Mar, Sheraton Melbourne (31 Mar) and the Sheraton Resort & Spa on Tokoriki Island in Fiji (01 Jun).

Close to home, the Sheraton New Caledonia Deva Resort & Spa is slated to open for 01 Jul.

Renovation of Sheraton Samoa Aggie Grey's Resort is due to be completed in Aug with the Sheraton Samoa Aggie Grey's Hotel following a little while later, Tonetto said (**TD** 03 Dec).

The group's new permanent convention centre - Denarau Island Convention Centre - is

being erected at the Westin Fiji Resort and is earmarked for completion by 05 May, in time for the inaugural Fiji Tourism Expo.

The facility will cater for events of up to 1,200 seated guests.

Globally, Starwood has more than 30 hotels opening this year, and the statistic that Starwood opened a hotel in China every nine days was still true, he added.

Locally, the Four Points by Sheraton Sydney was undergoing a \$160m development, with a third tower being added, giving 230 more rooms (**TD** 19 Feb 13).

More generally, Chinese travellers were, on the rise, with a 22% increase in room nights year-on-year from 2012 to 2013, making it the second largest inbound source for Australia and a high yielding market segment.



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Today's issue of *TD* is coming to you from Melbourne courtesy of the Asia-Pacific Incentives & Meetings Expo 2014 (AIME).

AIME delegates were inspired this morning at the Saxton Ultimate Event Experience, a regular fixture on the conference program which featured a stunning array of top-line speakers and entertainers.

Among them was fitness guru Michelle Bridges, joined by musician Darren Percival and others including magicians, business experts and advertising and marketing gurus.

Then it was on to the floor for the hosted buyers, who had scheduled appointments with the wide array of national and international exhibitors here.

AIME 2014 wraps up this afternoon with the inaugural AIME Farewell Bubbles which includes an awards ceremony for the best exhibitors.

For lots of pics from AIME, see [www.facebook.com/traveldaily](http://www.facebook.com/traveldaily).

## Weekends are a chore

**TOGA** Hotels will launch a new sales campaign urging Australians to take back their weekends and enjoy a short break away.

The campaign comes on the back of a recent survey conducted by the hotel operator which found mundane household chores are getting in the way of getting away.

One in five said they would like to take more short breaks if not for mundane household duties such as cleaning and ironing.

Toga Hotels group director of marketing Emma Fraser implored Aussies to re-take their weekends.

"We want to encourage the return of the great Aussie weekend - a time when everyone gives permission to switch off and say goodbye to never-ending to do lists," Fraser said.

## Mark Hopkins sold

**INTERCONTINENTAL** Hotels Group has offloaded the iconic 383-room InterContinental San Francisco Mark Hopkins hotel in a deal worth US\$120 million.

Opened in 1926, IHG has operated the hotel since 1973.

Buyers Woodridge and Oaktree plan to plough US\$20m to refurb and reposition the property.

IHG will continue to manage the hotel under a long-term agreement, the group said.

The sale is part of IHG's "asset light strategy" which has seen it dispose of the InterContinental London Park and an 80% interest in InterContinental New York Barclay, collectively amounting to total proceeds of near US\$830m.

## KPT serves up tennis to sales ace

**ROSANNE** Scuderi of Helloworld Ayr in Tropical North Queensland has recently returned from a trip to Melbourne won in an incentive from Keith Prowse Travel.

The promotion, run over Nov & Dec, offered a trip to the Australian Open Grand Slam tennis to the travel agent who sold the highest amount of KPT product during the two-month period.

Having now experienced the tournament from the "excellent" seats provided, Scuderi said she looks forward to making many more bookings for the 2015 tournament, with first hand advice on where to sit.

Rosanne is pictured above during a break between matches on Rod Laver Arena.



## Sao Paulo A380 ban

**AIRBUS** A380 superjumbos have been banned by Brazilian authorities from operating to Sao Paulo until the airport has widened its runways.

Air France was intending to launch A380 flights to GRU in the first half of 2014.

## Contiki challenge w1

**CONTIKI** has kicked off its eight week #NOREGRET'S Adventure Challenge (*TD* 11 Feb) featuring *Twilight* actor and Contiki ambassador Michael Welch in Europe - [CLICK HERE](#) for details.

## Alliance Air to AYQ

**LONGITUDE** 131° free flight offer from Melbourne (*TD* yest) is for Alliance Air flights to Ayers Rock (Uluru), not Alice Springs.

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## CONGRATULATIONS

**Greg Kitchen**  
from *Flight Centre*

Greg is the top point scorer for Round 1 of Travel Daily's Super 15 Rugby industry footy tipping competition, and has won an **Emirates** backpack.

## Major Prize:

Two return Economy Class airfares to Dubai with **Emirates**

## Jetstar adds SIN-FUK

**JETSTAR** Asia is introducing daily flights between Singapore & Fukuoka in Japan from 26 Jun.

The service will operate via Bangkok and will be the low-cost carrier's third gateway in Japan, behind Tokyo Narita and Osaka (operated via Taipei & Manila).

Flights will be operated using 180-seat Airbus A320 aircraft.



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## LH seeking simplicity for agents



**SIMPLICITY**, technology and agent support are three things the Lufthansa Group are looking to deliver to Australian travel agents to make the group's three major carriers as easy as possible to sell.

The European carrier group last night hosted an event at Sydney's State Library, inviting a select group of leisure and corporate agents to meet LH executives and the senior Australian GSA team.

Lufthansa sales general manager Christian Altmann,

based in Singapore, said he was very proud to now see all three of the Lufthansa Group major airlines represented in Australia under Walshe Group leadership.

LH Group country manager Australia Anil Rodricks told attendees the carrier wanted to be flexible, future oriented and that it considered its relationship with the trade of vital importance and essential to its local success.

"Whatever we do in the months and years ahead, the one clear vision that we have is that our success or failure will depend on the quality of the relationships that we have with the trade," Rodricks said.

He added that by 01 Mar, agents would see an enormous step towards better integration and harmonisation of the product and the way agents book airfares with LH itself, as well as Swiss Int'l Airlines and Austrian Airlines.

"We want to build a relationship of trust with you. I believe that we can and that we are on the right path and have the right team behind us".

In addition to Bangkok, Beijing, Singapore, Hong Kong, Shanghai, Los Angeles and Tokyo, a new service to Kuala Lumpur announced late last year due to start as part of the carrier's 2014 summer schedule will provide yet another route to Europe for Australian passengers.

The five times weekly link from Lufthansa's Frankfurt hub will also extend on to Jakarta, replacing LH's current link to the Indonesian capital via Bangkok.

Some of the Lufthansa Group's senior Asian-based executives are pictured above with The Walshe Group - the team spearheading LH's local sales - from left is Anil Rodricks, Jacqui Walshe, Aditya Khullar, Anca Sbengehe, Christian Altmann, Carmen Jurczyk and Gianni Di Stefano.

## HKA to Ho Chi Minh

**HONG** Kong Airlines will add Ho Chi Minh City as its second hub in Vietnam to its network from 17 Mar, operating thrice weekly service from HKG using A320s.

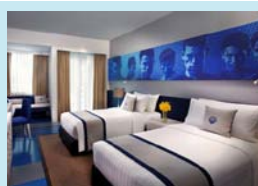


## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Designers of Melbourne's iconic Federation Square precinct were engaged to transform the city's **Hotel Lindrum** - part of Accor's elite M Gallery collection. Employing a champagne colour scheme, the 59 new rooms reflect a renewed sense of space and warmth, with new features including the 'Philosophy' desk lamp. Light fabrics used on windows invite light in while offering privacy.



Thailand's first football-themed hotel has now opened in the form of the **Amari Buriram United**, with the property's 60 rooms offering energetic colours, located near Thunder Castle Stadium - home to the city's local team. The design of the hotel reflects a sport stadium, with rooms offering "changing room" style bathrooms and overlooking a swimming pool and mini football field.



Revitalisation of the western Las Vegas Strip continues with the recent opening of the fully renovated Jubilee Tower at **Bally's Las Vegas**. The redesigned rooms comprise 425sqm & offer views of nearby Vegas landmarks including the Bellagio fountains, with modern furniture and contemporary fixtures. The rooms provide a comfortable retreat ideal after a day of exploring or night of partying.

## WIN THE PREY BY TONY PARK

This week *Travel Daily* and *Swagman Tours* is giving five lucky readers the chance to win *The Prey* by Australian author Tony Park.

In the Eureka mine, South Africa's zama zamas illegally hunt for gold. King of this brutal underworld is Wellington Shumba, who rules his pirate miners through fear of torture and death.

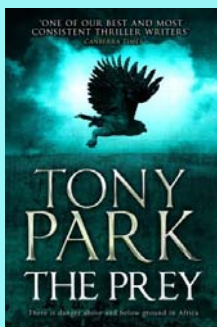
Running Eureka's legitimate operation is former reconnaissance commando Cameron McMurtrie. When one of his engineers is taken hostage, Cameron plans a dramatic rescue - and finish it off with a manhunt for Wellington.

To win, simply be the first person to send through the correct answer to the question below to:

[Theprey@traveldaily.com.au](mailto:Theprey@traveldaily.com.au).

**Swagman Tours** has two GSA African brochures on offer for the trade, name one of them.

Congratulations to yesterday's winner, Tim van den Akker from Festival Travel.



## Vincent start delayed

**REGIONAL** carrier Vincent Aviation has postponed the debut of Sydney-Narrabri services which were slated to begin today due to "unforeseen delays" with obtaining an interim licence.

## Navigator Android

**STAR** Alliance has released an Android version of its Navigator app following the release of the iPhone version in 2011.

The app enables users of Android devices to browse the schedules of Star Alliance carriers in 195 countries, locate member lounges, track flights, obtain airport information and more.

## Free parking at AVV

**MELBOURNE** Avalon Airport is trialling a free first 40-min parking option for short-term visitors in a bid to provide a more relaxed airport experience.

The trial will be reviewed in Mar with a view to go permanent.

## TNQ, Sunlover show

**TOURISM** Tropical North Queensland in partnership with Sunlover Holidays and Infinity Holidays are holding a two city workshop for agents in Sydney & Melbourne next month.

More than 20 local tourism product suppliers from TNQ will showcase their products during the roadshow, including Coral Princess Cruises, Fitzroy Island Resort, Paradise Palms, Parker Travel Collection, Quicksilver, Skyrail, Reef Magic Cruises and Flames of the Forest.

Participants will also have a chance to win great prizes in the region, including a number of places on a TNQ educational.

The shows are being held in Sydney at Pullman Sydney Hyde Park on Wed 12 Mar and Novotel Melbourne Glen Waverley on Fri 14 Mar.

For further details or to register for the event, contact Mick Boylan at Sunlover Holidays on [tnqroadshow@aot.com.au](mailto:tnqroadshow@aot.com.au).

## TA Events Calendar

A NEW online events calendar has been launched by Tourism Australia to help participants plan their attendance at exhibitions and shows locally and overseas.

The calendar, which is accessible **HERE**, contains details on more than 80 events taking place locally and in key int'l markets.

Events searches can be refined by date, market and organisation.

Tourism Australia will keep the calendar updated regularly, with submissions accepted if adhering to a set list of eligibility criteria.

TA gm destination development Katherine Droga said input from the industry would make the new resource a "one stop shop" to make event participation easier.

## SOO packages launch

KEITH Prowse Travel has kicked off sales for its range of travel deals for the two Brisbane-hosted matches in the 2014 State of Origin rugby league series.

Packages include one night accom, Category 1 or 3 match tickets, selected merchandise and an Origin highlights DVD.

Deals are priced from \$520pp for 1 night at the Ibis Brisbane, with single & triple share options available - phone 1300 730 023.

## WIN A TRIP TO THAILAND



[Click here for more info and terms & conditions](#)

This month **Travel Daily** is giving one reader and their friend the chance to win a 10 day Thailand tour, courtesy of **On The Go Tours**.

The prize consists of:

- Return economy flights from BNE, PER, SYD or MEL
- Airport arrival transfer on day 1 and departure transfer on day 10
- Breakfast daily and one dinner
- 8 nights accommodation in a 4 star hotel and 1 night accommodation on a floating jungle lodge
- Escorted by English speaking local guides.

Throughout February **Travel Daily** will ask 20 questions. The subscriber with the most correct entries and the most creative response to the final question will win this amazing Thailand holiday.

Email all your answers by COB Fri 28 Feb to:  
[Onthegotours@traveldaily.com.au](mailto:Onthegotours@traveldaily.com.au)

**What is the name of OTG's longest South East Asia Tour and how long is it?**

## Fiji warriors invade Canberra



THE Tourism Fiji promotional whirlwind last week blew through Canberra, holding its first-ever function dedicated to travel agents in the nation's capital city.

Attendance at the show was a clear reflection of the popularity of the destination, with more than 80 agents turning up along with High Commission staff.

A troupe of traditional Fijian dancers were also in attendance, putting on a welcoming show for everyone at the event.

The event is the latest in Tourism Fiji's significantly enhanced destination awareness campaign this year, with more on the way along with increased educational opportunities for Aussie agents.

**Pictured** at the event from left is Larry Irava, Fiji High Commission; Christine McCann, Jean-Michel Cousteau Resort and Spa; Peceli Tulele, Fiji High Commission; Deborah Long, Weston Cruise & Travel; Matt Symonds, Tourism Fiji; Juliette Hudson, Outrigger Lagoon & Spa Fiji; Emma Sullivan, Weston Cruise & Travel; Joanne Karaboikis, Marine Tourism; Alan Reis, Reis and James Travel Associates and Carlah Walton from Tourism Fiji.

## Passports reminder

WENDY Wu Tours is urging the industry of the importance of obtaining and advising passenger passport info as soon as bookings are complete for visa purposes.

Passports & medical information forms are required for processing no less than 60 days prior to departure to avoid late fees and timely despatch of documents.

## Viva! Dash for Cash

AGENTS can earn a \$50 Coles Myer gift voucher with bookings of \$9,000 or over made with Qantas Holidays or Viva! Holidays and deposited within seven days.

The incentive is open until 28 Feb and value for all new air/land bookings containing wholesale airfares and at least \$500 in land.

Vouchers will be distributed to eligible winners during Apr.

## Investment in lodges

HEAVY construction is underway at &Beyond Sandibe Okavango Safari Lodge in Botswana to raise suites above the Delta and add new luxury features for visitors.

The property will be closed until Jul, with 15 modified suites to be progressively reopened this year.

Work at &Beyond's Kichwa Tembo Tented Camp in the Masai Mara is also undergoing a rebuild.

MEANWHILE, &Beyond has joined with South Africa Tourism and Channel Seven's *Sunrise* this week to raise awareness of the plight of the world's rhino population through a campaign with Taronga Zoo in Sydney.

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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Travel Daily CRUISE PHARMACY  
WEEKLY DAILY

Travel Daily TV

business events news

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## CALLING ALL BRIGHT SPARKS!

Do you glow brighter than your team mates?  
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Due to a very successful year, our Company is expanding. As part of our successful team, you will be responsible for meeting our clients' recruitment needs, whilst assisting candidates with their next career move.

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### AWESOME AUSSIE ADVENTURES! INBOUND GROUP'S TRAVEL CONSULTANT SYDNEY - TEMP ROLE, START ASAP!

Award winning inbound travel company seeks a talented consultant to join their well established team. Work in beautiful offices in CBD, Close to public transport & shops. Utilise your amazing Australian destination knowledge to create group & incentive travel throughout this wonderful country. Groups will range from students to corporate incentive trips. Temp role starting ASAP, working Monday to Friday only plus get paid weekly! Tourplan experience essential, group's experience advantageous.

### THE CRUISE CRAZE HAS DOCKED IN MELBOURNE CRUISE RESERVATIONS

#### MELBOURNE – SALARY PACKAGE UP TO \$80K (OTE)

Calling all cruise buffs! We have a sensational NEW wholesale position in Melbourne that will see you moving behind the scenes and specialising in all things cruise. You will assist your loyal agents with their worldwide holidays and book everything from land arrangements, flights and of course cruising! Working in a fun and social team you will be rewarded with an amazing salary and exclusive famils and incentives! This role could be yours if you have 2 years retail experience and excellent cruising knowledge!

### THE LEADER OF THE PACK AFRICA RESERVATIONS X 2

#### MELBOURNE – SALARY PACKAGE UP TO \$60K (DOE)

Africa experts! Now is the time to move to a new role and sell your favorite destination on a daily basis! Due to company growth this well known wholesale company now requires 2 Africa experts to join their team. You will assist loyal travel agents with high end tailor made itineraries to Africa and beyond! You will work Monday – Friday hours only and be rewarded with a high base salary of \$55K plus super and bonuses! If you have personal travel experience to Africa then we want to hear from you.

### LOVE INDIA? LOVE THIS UNIQUE ROLE IN PERTH WHOLESALE RESERVATIONS

#### PERTH (STH) – SALARY PACKAGE UP TO \$48K inc bonuses

Urgent India and Sri Lanka expert required for this growing wholesale company! This unique role will see you selling tailor made itineraries to your loyal agents to India and Sri Lanka. From the Taj Mahal to the Tigers to the rolling hills of Sri Lanka, no two days are ever the same. This role will offer fantastic career progression, a high base salary and amazing famils and incentive trips. If you have personal travel experience to India and at least 2 years industry experience then we want to hear from you! Call us today.

### WEDDINGS & SPECIAL INTEREST GROUPS CONSULTANT BRISBANE – UP TO \$50K PKG OTE

As a groups consultant working for this industry leader you will be managing a range of groups from wedding parties, special interest groups, adventure tours to conferencing. Working Mon – Fri only, this is a great opportunity to take your professional career to the next level and specialize – from here you could move into Event Management or PCO. A certain level of skill is required when handling large numbers so attention to detail & excellent time management is key, along with strong GDS skills.

### HIT THE ROAD JACK, YOU WONT LOOK BACK RETAIL MANAGER TOWNSVILLE – \$60K+ PKG OTE

Is the competition too great and career advanced always out of your reach? If you are serious about climbing the career ladder, then why not consider this great opportunity! A TSV Retail Agency is looking for a new Manager to take over the reins at this already successful store. Joining this national company will open many doors for you, along with a very strong base, incentive scheme, professional development and amazing conferences the benefits alone are truly worth moving for. Call us today to discuss & apply!

# A GREAT WAY TO FLY

We will pay an **Amazing 7% Commission**  
on all SQ bookings during the month of  
**February 2014**



**CONDITIONS:** Valid for tickets issued by Consolidated Travel or via Quickticket between 01-28 February 2014 on 100% SQ itineraries ex Australia plated to SQ (618). Infant, Group sales, Wholesale and Cancelled or Refunded tickets are not eligible. This promo is capped at a total of \$35,000.00. Consolidated Travel and Singapore Airlines reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 31 January 2014.



# Exciting Career Opportunities Available

## Why do we think we're great?

Because our staff here at Excite Holidays tell us so. They're a happy, motivated, valued, and respected bunch of people with great knowledge, expertise and, of course, sparkling humour. Our office in Bondi Junction offers a dynamic start-up culture within a mature, stable and rapidly expanding global business.

Luckily for us, it's not just our team that believes we're great, the travel industry likes us too. Excite Holidays leads the way when it comes to online wholesale travel with brilliant representation across Australia and New Zealand.

## What do we do?

Excite Holidays uses cutting edge technologies, built by our brilliant in-house global software engineers, offering a vast array of travel products including over 250,000 hotels and properties worldwide. We provide our reservation teams and the global travel trade with intuitive and efficient booking tools. Our advanced hotel distribution platform has been successfully designed to deliver access to quality travel products at the touch of a button, in line with our company philosophy "automation is salvation".

## So, why do we need you?

Due to strong growth and global expansion, we are looking for high calibre candidates to join our team.

If you understand the value of service excellence and have what it takes to proactively deliver and 'close the sale' then consider working for us as our:

### Business Development Manager, NSW

We are also looking for highly talented, technically sound and dynamic candidates to join our global development team in the following positions:

### Back End Developer

### Business Analyst

If you are interested in any of the positions above, please send your cover letter and resume as well as your salary expectations to [careers@exciteholidays.com](mailto:careers@exciteholidays.com). Alternatively, you can apply via [seek.com.au](http://seek.com.au) by clicking on the job positions above.