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Travel Daily
First with the news

Friday 28th February 2014

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Thai comp questions

TRAVEL Daily subscribers have until COB today to submit entries for a chance to win a trip for two to Thailand in our monthly comp, courtesy of On The Go Tours.

The Thai tour includes flights and nine nights accom, including one in a floating jungle lodge

For readers who have missed a comp question, [CLICK HERE](#) for the full list - more on **page six**.

Trafalgar extra comm

GUIDED holiday firm Trafalgar is saying a big thank you to the trade through the entire month of Mar, offering 15% commission on all new bookings made online.

To avail the offer, enter the codeword "PPBONUSCOM14" at the time of booking.

More details about the offer on a **front full page** of today's **TD**.

Today's issue of TD

Travel Daily today has six pages of news and photos, a front cover page for **Trafalgar** plus full pages from:

- AA Appointments jobs
- Island Escape Cruises
- NTIA

Virgin hit by high capacity

VIRGIN Australia says the whole Australian domestic aviation industry has made a first half loss for the first time in 20 years, with tough trading conditions and significant capacity growth a key contributor to its \$83.7 million first half loss (**TD** breaking news).

However ceo John Borghetti was upbeat about the prospects for the business, saying that during the period VA had boosted its share of the corporate and government market segment, as well as outperforming Qantas on a range of key measures.

Interline and codeshare revenue soared 25.3%, with the introduction of the *SabreSonic* reservations system driving a "significant increase in the number of our international points of sale," he said.

The result was hit by \$18.4 million in losses from Tigerair Australia, while international revenue also decreased due to strong competition.

VA's acquisition of Skywest also resulted in several non-recurring costs included the transition of reservation systems and the

migration of the business to the "VA" designator code.

The carbon tax cost the airline \$27 million which "could not be recovered due to strong competition in the market".

Borghetti said the carrier was committed to retaining a significant cost advantage over QF, with several key initiatives over and above its existing business efficiency scheme.

He said Virgin Australia would now focus on "optimising the business for consistent and sustainable performance."

Virgin Australia also today announced the official unveiling of its new Melbourne lounge, as well as the "major milestone" of its Velocity frequent flyer scheme reaching 4 million members.

Fly free to Vanuatu

SMALL ship cruising operator Island Escape is offering free Air Vanuatu flights from Sydney and Brisbane to VLI with bookings of select five-night cruises in May.

Eligible departures take place on 03, 10, 17 and 24 May - see **pg 8** of today's **Travel Daily** for details.

EK NTIA extension

TRAVEL consultants have another three weeks to enter the inaugural Emirates Travel Agent Scholarship category of the National Travel Industry Awards.

The scholarship, recognising someone with less than three years experience in the industry, is a self-nomination category and offers a prize package including a business class trip for two to Dubai, a trip to Melbourne as a guest of EK in the Emirates Melbourne Cup Marquee, and up to \$10,000 towards a career-enhancing education course.

Nominations for all other categories close at 5pm today - click on the buttons below.

[Agents nominate suppliers](#)

[Suppliers nominate agents](#)

[Emirates NTIA scholarship](#)

New role for Archy

ARCHY Arushanyan, formerly manager of Flight Centre's retail store in Castle Hill NSW, has been promoted to a new role as the company's Chicago-based Regional Leader for Liberty Travel.

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First with the news

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NEW MEL-NOU
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MEL-NOU start 6 June 2014.

Bookings now available
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Qantas PER-SIN policy

PASSENGERS booked to travel between Perth and Singapore on direct Qantas services after 12 May are being contacted by the carrier in line with a new policy covering rerouting and refunds. Poor commercial performance has been cited by QF for axing the service (**TD** yest), although a number of supplementary flights will operate as QF77/78 during the 03-21 Jul peak holiday period. According to travel agents will start to see rerouting options for booked pax appear in GDSs from Mon. Alternate routing options are available through QF subsidiary Jetstar Asia, Qantas partner Emirates or oneworld partners Malaysia Airlines & Cathay Pacific. "Western Australia remains a very important market for Qantas," the policy states. "Our new seasonal Perth-Auckland service added almost 8,000 seats over the busy Christmas and summer holiday period to what was a monopoly route - this was very popular with our customers and this is the kind of opportunity we'll look to do more of in future," QF added.

ATAS rollout during Apr

THE AFTA Travel Accreditation Scheme (ATAS) is in the final stages of development, with an update issued yesterday confirming that applications will open in mid-Apr this year. ATAS gm Gary O'Riordan said an online application process was being developed, along with a 'new look' AFTA trade website which will launch in the next six weeks or so. The online ATAS application process will comprise eight sections correlated with the ATAS selection criteria including company details, workforce, complaint management processes, commercial safeguards, business compliance, the ATAS deed poll and, for new industry participants only, the required upfront payment. The imminent rollout of the program has also seen AFTA appoint David Tooze as its new Compliance Manager - ATAS Accreditation. Tooze will lead the compliance activities of the program, including reviewing applications, monitoring compliance with the

Code of Conduct and Charter, and providing guidance to travel intermediaries in regards to complaints procedures. Tooze joins AFTA from Transport for NSW where he was formerly responsible for regulating road based public transport. O'Riordan said that the final ATAS Code of Conduct and Charter would be revealed soon, with the documents developed following extensive consultation with the industry, consumer groups and govt agencies. "Overwhelmingly positive interest from travel intermediaries wishing to join ATAS" has seen the creation of a Frequently Asked Questions document about the scheme - [CLICK HERE](#) to view.

TG PER 787 res open

THAI Airways has opened reservations for its new Boeing 787 operations, with bookings now available on the Bangkok-Perth launch route (**TD** 19 Feb). According to GDS displays, TG will also operate 787s on BKK-Tokyo Narita from 01 Aug.

QR MEL upgrade

QATAR Airways is understood to be planning to upgrade aircraft operating to Melbourne, with Boeing 777-300ERs to replace 777-200LRs in Apr & May 2014. The upgrade will see QR seat capacity on the Doha-Melbourne route surge by nearly 30%, rising from the current 257-seat -200LR to 335-seat -300ER featuring 42 Business & 293 Economy seats.

New QFFF community

QANTAS Loyalty ceo Lesley Grant has assured members of Qantas Frequent Flyer that the carrier's "tough" \$2 billion cost reduction strategy will not impact on point balances "or cause your Qantas Points to expire." Grant outlined a host of new plans are in the pipeline to keep rewarding QFFF members, including new features & benefits to Qantas Cash and the roll out of the SME-targeted business loyalty program, Aquire (**TD** 18 Nov). "We will be introducing new member communities, in addition to our food & wine community... which will provide opportunities for members to be engaged with," Grant told QFFF members.

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Industry slams GC bed tax

TOURISM lobby groups have hit out in opposition to a proposed "bed tax" being mooted by Gold Coast Mayor Tom Tate, saying the levy would be counterproductive.

Tate has written to the Qld Government seeking permission to introduce special legislation to ease the \$15m annual bill for tourism services & promotion of the region on council ratepayers.

However, he has encountered an immediate roadblock in State Tourism Minister Jann Stuckey, who said she opposes the tax.

Additionally, the Accommodation Association of Australia, Tourism Accommodation Australia and Tourism & Transport Forum were united in criticising the idea.

"A new Gold Coast bed tax would be a disaster for tourism," TTF chief exec Ken Morrison said.

"It would impose an unnecessary cost burden on visitors resulting in consumers re-considering whether or not to travel to what

is an iconic tourism region," AAA ceo Richard Munro added.

"The proposal would be economically reckless because the tax would not only dissuade international visitors from coming to Australia, it would give domestic travellers yet another reason for travelling overseas," TAA md Rodger Powell concurred.

Powell added that similar bed taxes had been launched and then repealed in other cities due to "demonstrable negative effects the tax had on the city or region".

Tate's proposal called for the tax to be added to room rates, with the Mayor describing it as "only a few extra dollars a night".

Urban mApp addition

URBAN Adventures has boosted its range of free downloadable smartphone city guide "mApps" to 14 with the new additions of Siem Reap and Phnom Penh.

Counsellors meeting

MORE than 80 home-based Australian Travel Counsellors will gather at Crown Melbourne for the company's three-day 2014 conference, which kicks off today.

In attendance also will be head office staff and company directors along with a number of suppliers and keynote speakers.

Among the sessions scheduled will be a focus on the "Switch On" business management formula.

Journey cancellation

DEBRIS has caused damage to one of the propellers of Azamara Club Cruises' 694-pax *Azamara Journey*, forcing the cancellation of its next departure from Shanghai scheduled for 03 Mar.

The damage has seen *Journey* pull up short on its current cruise, now ending in Osaka with guests flown back to Shanghai.

CEO Larry Pimental said dry dock options in Asia are being "evaluated quickly" for the repair.



Window Seat

MOVE over Easter Bunny, the Easter Bilby is taking over.

Sydney's Four Seasons Hotel lobby will soon feature a huge chocolate display to mark the Easter season, to be created by Haigh's Chocolates.

The display, which will be on show in the hotel lobby from 17 Apr, will be decidedly Australian & rabbit-free, instead including chocolate bilbys.

WINTER Olympics host city Sochi could be on to a nifty way to maintain tourism income, thanks to Russia's first dedicated store selling adult onesies, which recently opened in the city.

The shop also received some great exposure lately, with the German bob-sled team making use of a day off by heading to the outlet and stocking up.

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Brit 2-week trip push

A RANGE of 13-day itineraries in Australia will be promoted to the British market on the back of recent ABS stats showing a 6.8% growth in arrivals from the UK.

The Apr campaign will pitch Australia as a “two-week” holiday destination, with a number of suggested trips designed to take in short stays at multiple locations around the country, including Bryon Bay and the Kimberley.

Tourism Australia’s exec Denise von Wald said the campaign aims to convert consumer desire to holiday in Australia into bookings.

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IHG 2013 results

INTERCONTINENTAL Hotels Group has reported a massive US\$3.5 billion of the firm’s total revenue has come from web-based sales, forecasting the result will only continue to grow.

For the 12 months to 31 Dec, IHG’s total revenue rose 3.7% to \$1,903 million compared to the corresponding period last year.

Profit before tax was US\$600m, rising 10% on the 2012 result.

At US\$6.2m, Holiday Inn scored the highest gross revenue among IHG brands, followed by Holiday Inn Express (US\$5.2m), InterContinental (US\$4.5m) and Crowne Plaza (US\$4m).

As at 31 Dec, IHG had 4,697 properties within its portfolio, equating to 686,873 rooms.

The report revealed that IHG’s RevPAR for Australia was up 2.8%.

Chairman Patrick Cescau said the company is well placed for future growth in 2014, with a firm grasp on consumer trends & technological innovation within the hotel sector.

Hertz UK Dream range

HERTZ has expanded its ‘Dream Collection’ of high-end luxury cars to the United Kingdom.

The fleet is currently comprised of the Bentley Continental GT, Bentley Flying Spur, Aston Martin DB9 and Range Rover Sport, but will be expanded to include the Mercedes C63 AMG, SL63 AMG and E400 AMG Coupe, BMW X5, Audi Q7 and Maserati Ghibili.

Dream Collection vehicles can be collected from Hertz’s London Marble Arch and Heathrow Airport depots, for a minimum of 1 day to maximum of 28 days at www.hertzdreamcollection.co.uk.

BA 787s to Chennai

BRITISH Airways is set to add Chennai as its second Indian destination serviced by Boeing 787 Dreamliner jets from Oct.

Flights will operate on a daily basis from London Heathrow, up from the current six weekly.

MH waves off third daily service



MALAYSIA Airlines gave pax a departure to remember today, with Lion Dancers and drums banging at the check-in counter to celebrate the carrier’s new third daily direct service from Sydney to Kuala Lumpur.

The additional daily service is operated by a B777-200, MH143 which departs SYD at 8.50am and arrives in KL at 2.15pm same day.

The aircraft is configured with 35 seats in Business Class and 247 Economy Class seats, while the two existing services are flown aboard A330-300 aircraft.

MH today invited top travel agents and corporate accounts to a sumptuous breakfast in the Golden Lounge before watching the new service take off for KL.

The Malaysian national carrier increased its offering on the SYD-KL route from 18 to 21 flights weekly “in view of the growing demand we are experiencing,” MH Regional Senior VP AU Lee Poh Kait said.

“Last year we saw an overall

increase of 19.4% in pax uplift and discharge from Malaysia, and an increase of 5.3% in international pax arrivals into Sydney,” Lee added.

This was backed up by Shelley Roberts, Exec Director of Aviation Services for Sydney Airport who told *TD* that Malaysia is one of the fastest growing markets with pax growing at an average of 15% every year.

“We’ve seen a doubling of Malaysian pax travelling to Sydney and Australians travelling to Malaysia increasing by 50%,” Roberts said.

MH’s 3-wave timing schedule offers morning, afternoon and evening departures to KL with convenient onward connections.

Pictured above at this morning’s event from left is Gabrielle Vican, Malaysia Airlines; Helen Georganas, TravelManagers; Lee Poh Kait, Malaysia Airlines; Shelley Roberts, Sydney Airport and Beverly Burt from TravelManagers.

Wendy Wu discounts

SAVINGS of up to \$250 are now available on four Indochina trips through Wendy Wu Tours if booked by 28 Mar, the firm said.

Over 20 departures between Jul and Nov are eligible to book in the promotion, with itineraries priced from \$2,645ppts for the nine-day Vietnam Impressions.

Phone 1300 727 998 for details.

SQ to redesign A380s

MODIFIED cabin interior designs are reportedly on the drawing board for the next batch of Singapore Airlines A380, according to *The Straits Times*.

The designs are still in research and planning stages, but are expected to debut on the carrier’s 20th delivered superjumbo, due to arrive in three years time.

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QANTAS Holidays, Qantas Airways and Hong Kong Tourism Board split a group of 72 leisure helloworld, Harvey World Travel, Jetset, Travelworld & Travelscene

consultants into teams of four for a series of challenges around Hong Kong in Feb.

Stretching the weekend out to four days, the top selling agents participating were confronted with an *Amazing Race*-style Hong Kong Discovery Challenge, a Dim Sum Cook Off, a Lion Dance Contest and other courage tests at Hong Kong Disneyland or Ocean Park.

The 'Race Round Hong Kong' put agents knowledge, navigation skills, stamina and team spirit to the test around the city, culminating with a Gala Dinner at Aberdeen Marina Club last Sun.

There, Team Fuschia (**pictured**) were crowned victors by HKT regional director Andrew Clark.

Qantas Holidays manager national industry sales Fiona Dalton said the race gave agents a chance to immerse themselves in Hong Kong's diversity.

"Our consultants travelled to every corner of this inspiring and thriving city, experiencing all its delights, having a great time and learning about the destination along the way," Dalton said.

Beachcomber growth

BEACHCOMBER Tours has added the Royal Palm Marrakech to the collection of bookable holiday resorts in Morocco.

The new resort was initially slated to open around three years ago (**TD** 15 Apr 2010).

A sister to the Royal Palm Mauritius, the newest property in the collection is located 12km south of the city, and comprises 135 suites and villas, restaurants, spa and 18-hole golf course.

Looptail a massive hit

BRUCE Poon Tip's biography, released last year, reached No 4 on the New York Times best-seller list - a feat the G Adventures founder told *Travel Daily* he never could have imagined.

Looptail is a collection of linked experiences both in business and adventure written to inform, inspire and to offer an insight into his journey.

Early sales data has seen more than 40,000 copies sold in the US and Canada alone, excluding data from online sales which will be released soon.

The title is still a relatively new release locally and features a special chapter written for the Australian market, the only one to see it in paperback (**TD** 05 Sep).

"I'm just shocked at the positive response," Poon Tip told **TD**.

Big NZ travel spend

TRAVEL products have been identified as the most popular online purchase by Kiwis in 2013, new Roy Morgan Research shows.

New Zealanders spent NZ\$1.98b last year on travel (33.7%) via sites such as Expedia and Webjet, followed by entertainment & leisure (14%) & electronics (11%).

Express back in TCF

THE Travel Compensation has reinstated the participation of Express World Travel in Greenacre NSW (ABN: 60 145 995 768) immediately, following its earlier termination (**TD** 20 Feb).

G's brochures popular

THE ineffectiveness of one global brochure in speaking to all of its customers was one reason behind G Adventures' new travel style range of guides, company founder Bruce Poon Tip told **TD**.

Describing the radical switch off traditional destination-focused guides, Poon Tip said the change was "aggressive but innovative".

"We wanted to talk to our YOLO (You Only Live Once) customers differently to our Comfort customers because the customer is different & we can't do it with one global brochure," he said.

Consumer focus groups were banned five years ago, labelled by Poon Tip as an "innovation killer," because "customers will never tell you what they don't know - they'll only draw from information that they've experienced," he added.

G Adventures' travel style brochure range consists of Earth, Marine, Polar Expeditions, YOLO, Comfort, Local Living, Active and Family, reflecting the diversity in the company's range.

UMI spawns a cousin

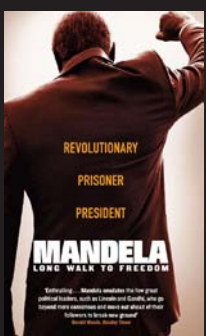
SUCCESS of G Adventures' UMI (Uber-Massive Incentive) scheme has seen the company replicate the promotion for US agents.

Company founder Bruce Poon Tip said the "G-Normous" incentive promo in America blends the best practices the firm learned from the Australia market.

Across both incentives, more than 6,000 agents have registered to win over \$100,000 in prizes.

WIN TICKETS TO 'MANDELA - LONG WALK TO FREEDOM'

This week **TD** and **The Africa Safari Co** want to inspire you with the beauty & history of South Africa. We are giving away 2 x double passes each day to view the magnificent movie - 'Mandela - Long Walk to Freedom'.



A film based on Nelson Mandela's autobiography, which chronicles his early life, coming of age, education and 27 years in prison before becoming South African President and working to rebuild the country's once segregated society. An inspiring and moving story - a must see for all.

To win, be one of the first 2 people to email the correct answer to:

Mandela@traveldaily.com.au.

What is the current Product of the Month for February 2014 as advertised on our website?

Congratulations to yesterday's winners **Peter Monaghan** from **Flight Centre** and **Rebecca McIntyre** from **Harvey World Travel Gloucester**.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Guests can save \$2,100 per couple on a 12-day **Abercrombie & Kent** adventure through China. The itinerary visits many major attractions and a Yangtze River cruise on the Sanctuary Yangtze Explorer, priced from \$7,785ppts, for departures 15-22 Mar & 05-19 Jul. Phone 1300 590 317.

Mauna Lani Bay Hotel & Bungalows on Hawaii Island is offering a fourth night free for travel through 23 Dec 2014. Rates are priced at US\$400 per night, which includes buffet brekkie for two. See www.maunalanai.com.

Sonaisali Island Resort Fiji has extended its 50% discount available via wholesalers for sales to 30 Apr, valid for travel until 31 Mar 2015 excluding blackout periods. The offer is based on a five night minimum stay and includes free brekkie, welcome cocktail, jungle cruise, free meals for kids aged 12 & under, 'stay-free' offer for children up to 18 years, and more.

'Pick Your Perk' bonus inclusions are available on **Celebrity Cruises** of four nights or more booked in select staterooms or suites during Mar. Bonuses include free classic beverage packages for two, free gratuities for two, up to US\$300 onboard credit and AU\$600 Air Savings.

Hilton rooms aplenty

HILTON Worldwide Holdings has reported achieving a pre-tax profit of US\$2,210 million for the full year ending 31 Dec 2013, up 13% on the year prior.

The hotel juggernaut said it added 34,000 guest rooms across its brands in 2013 and approved 72,000 rooms for future growth.

Based on Smith Travel Research, Hilton Worldwide has the largest room pipeline in the lodging industry, with nearly 195,000 rooms at over 1,100 hotels in 76 countries and territories - 60% of which are outside the USA.

President & ceo Christopher Nassetta said 2014 will bring some acceleration in growth and that the group expected RevPAR to increase between 5% and 7%.

Travel Daily

First with the news

Friday 28th Feb 2014

CX backs govt strategy

CATHAY Pacific Airways chief John Slosar says he is encouraged by reassurances from the Hong Kong SAR Government that plans for a third runway at Hong Kong Int'l Airport are progressing.

On Wed, Slosar said CX was looking forward to results of the Environment Impact Assessment on the new runway and details of how the project would be funded.

The govt said strengthening HKG's competitiveness as an int'l hub was a key budget initiative.

IHG gives thanks during big year



INTERCONTINENTAL Hotels Group last night toasted to its loyal clients at a classy soiree at the Opera Point marquee, ahead of an exciting period of expansion for the group here in Australia.

Coming off the back of a move from its long-term Sydney offices in St Leonards into the CBD, IHG said the relocation was part of a significant investment in upsizing its sales organisation & structure.

New branded hotels are set to be opened in Sydney & surrounds, with great hype and interest being received for the forthcoming new InterContinental Double Bay.

The event also saw the group introduce the appointed general manager of the brand's second Sydney property - Frederic Brohez.

Such is interest in the new IHG that they are "stockpiling" all of the requests for quotes.

In addition, construction has begun on the first of 15 Holiday

Aus a sporting mecca

SYDNEY Harbour and the Great Barrier Reef have been voted in second place in a list of the best places to go for running and swimming, according to a poll conducted by British Airways.

The Australian landmarks lost out to New York City's Central Park in the survey of 2,000 people.

Amusingly, the poll also asked respondents the worst place to go running, with California's Death Valley taking out the honour.

Inn Express hotels at Macquarie Park in Sydney (**TD** 15 Jul).

Pictured above from left at the event is Steven Greenwood, Jenny Morrell and Dean Jones, all of InterContinental Hotels Group.

Cycle the Languedoc

A **NEW** week-long bicycle tour in the south of France has become the newest addition to thousands promoted via cycling holiday aggregator Cycle Tours Global.

The 240km round-trip itinerary departs from Nimes and takes riders past ancient Roman ruins, priced from €1195ppts inclusive of six nights accom, bike rental, luggage transfer and GPS device.

See www.cycletoursglobal.com.

Qld a Bollywood star

PROMOTION of Australia and Queensland to the Indian market will piggy-back on the release of a major new Bollywood movie, largely filmed in the state.

Shaadi Ke Side Effects - which translates to *The Side Effects of Marriage* - was a collaboration project of Tourism Australia, Tourism & Events Queensland and Indian production house Pritish Nandy Communications.

A marketing campaign to push the film will also feature Australia as an ideal holiday destination.

Gold Coast beaches, hinterland and theme parks can all be seen in the new film, out this week.

WIN A TRIP TO THAILAND



This month **Travel Daily** is giving one reader and their friend the chance to win a 10 day Thailand tour, courtesy of **On The Go Tours**.

The prize consists of:

- Return economy flights from BNE, PER, SYD or MEL
- Airport arrival transfer on day 1 and departure transfer on day 10
- Breakfast daily and one dinner
- 8 nights accommodation in a 4 star hotel and 1 night accommodation on a floating jungle lodge
- Escorted by English speaking local guides.

Throughout February **Travel Daily** will ask 20 questions. The subscriber with the most correct entries and the most creative response to the final question will win this amazing Thailand holiday.

Email all your answers by COB Fri 28 Feb to:
Onthegotours@traveldaily.com.au

Send in a picture of you in your best 'Thai buddha' pose.

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TRAVEL RECRUITMENT CONSULTANT X 3
HOSPITALITY RECRUITMENT CONSULTANT X 1**

Love being a part of the travel or hospitality industry but thirsty for a new challenge? You can now use your exceptional industry knowledge, excellent customer service and client relationship skills in an exciting new area.

Due to a very successful year, our Company is expanding. As part of our successful team, you will be responsible for meeting our clients' recruitment needs, whilst assisting candidates with their next career move.

FANTASTIC PERKS INCLUDE:

A generous base salary + uncapped commission + amazing staff rewards including monthly team incentives, annual bonuses and an Annual Luxury Conference. Full training and career advancement is on offer.

Want to know more?

Email your CV to apply@aaappointments.com.au or contact our MD on 02 9231 6377

**NO MORE WEEKENDS?
CORPORATE TRAVEL AGENT**

SYDNEY – SALARY PACKAGE TO \$60K

This boutique corporate TMC is looking for an intelligent domestic corporate consultant to join their team. Your day to day responsibilities will include liaising with travel coordinators, booking round the world itineraries using a GDS and adhering to company policies. This company offers amazing perks including access to global travel discounts and ongoing career progression. They also offer excellent training and support. Minimum 12 Months Corporate Travel experience and strong time management skills.

A CHANGE IS AS GOOD AS A HOLIDAY!

RETAIL TRAVEL CONSULTANTS X3

MELBOURNE (EAST) – SALARY PKG UP TO \$60K (DOE)

Are you an experienced retail travel consultant who loves nutting out those intricate and interesting itineraries? Are you ready for a change of environment in 2014? We have 3 hot new roles for you to choose from in the Eastern suburbs!

These successful retail stores will allow you to put your experience to good use and service loyal clients while being rewarded with a high base salary and amazing famils! If you have at least 3 years international experience then we want to hear from you! Call us today to find out more!

THE WAIT IS OVER ADELAIDE!

RETAIL TRAVEL CONSULTANTS

ADELAIDE – SALARY PKG UP TO \$45K + (DOE)

New and exciting retail position just called in for Adelaide! This well known travel agency located in a busy shopping centre now requires a superstar consultant to join their growing team! You will create itineraries for your loyal customers and sell worldwide holidays to destinations such as Europe, Bali and the USA! With a high base salary on offer and exclusive famils there has never been a better time to make the move in Adelaide! If you have at least 2 years international experience and GDS skills this could be yours!

RARE ROLE FOR MELBOURNE!

INBOUND TRAVEL COORDINATOR

MELBOURNE – SALARY PACKAGE UP TO \$55K (DOE)

This luxury travel company is looking for a talented consultant to join their well established team. Work in beautiful offices located in Melbourne's inner city, close to public transport and shops. You will be responsible for managing and coordinating luxury set tour departures, together with FIT itineraries, throughout Australia. If you have strong inbound manager experience and are ready for your next challenge you can't pass up this company!

Call us today to find out more.

**CRUISE ON IN TO THIS ROLE
WHOLESALE CRUISE CONSULTANTS
BRISBANE CBD– \$45K - \$50K OTE**

This unique opportunity is ideal for those of you looking to experience a challenge away from face to face consulting. This role will involve you liaising with your retail partners in assisting their customers book cruises all around the world, ranging from 3- 6 star ships. You will also liaise with the cruise line companies and have the ability to up sell.

On offer are sensational \$\$\$ and unbeatable benefits. Minimum 12 months in the travel industry is required.

This is your chance to sail into the sunset.

***NEW* NO MORE COMMUTES TO THE CITY
RETAIL TRAVEL CONSULTANT**

SUNSHINE COAST – COMPETITVE SALARY PKG

An exciting opportunity exists for an experienced part time or full time Retail Travel consultant. Taking pride in your customer service skills and having a positive attitude, your job will include booking all your customers travel needs from flights, cruises, land, travel insurance, visas and more.

Not only will your customers see the world but you will get the opportunity to as well with famils and conferences on offer. Previous retail travel consulting experience a must.

Don't let this opportunity go!

**FLY
FREE**

ISLAND ESCAPE

LUXURY SMALL SHIP CRUISING

FLY FREE VANUATU



FLY FREE to Vanuatu on a Romance of Vanuatu, 5 night cruise departing 3, 10, 17, 24 May 2014, from \$NZ3250.00 per person

BOOKING CONDITIONS: Sales until 04 April 2014 or until sold out. Fares are quoted on a per person basis based on double/twin occupancy, in New Zealand dollars. The offer is for new bookings only, subject to availability, may not be combinable with any other offers, is capacity controlled and may be withdrawn at any time without prior notice. Cancellation and amendment fees may apply. Hotel accommodation in Port Vila is not included. We can provide options as requested. Full payment is required within 24 hours of making the reservation. Valid on Air Vanuatu operated flights only. Bookings in Q class or lower, including 1 x 23kg checked bag per person. Other booking classes may be available however the applicable surcharges will apply.

AUCKLAND AIRFARES: Departing Saturday Auckland-Port Vila and Saturday Port Vila-Auckland.

SYDNEY AIRFARES: Departing Friday Sydney-Port Vila and Saturday Port Vila-Sydney.

BRISBANE AIRFARES: Departing Friday Brisbane-Port Vila and Friday Port Vila-Brisbane.

SHIP UPGRADES: may be available on "Island Passage". An extra \$699 per person to upgrade to an Ocean Suite or an additional \$1299 per person for a Bridge Suite.

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