



**tripcase™**  
CHANGING  
THE WAY YOU  
TRAVEL

sabrepacific.com.au



# Travel Daily

First with the news

Friday 24th January 2014



**FRENCH  
TRAVEL  
CONNECTION**



Get a \$75 voucher  
from [gifts.com.au](http://gifts.com.au)

[CLICK HERE](#)

We've got France covered. Your French specialist.

## EY cranks up Dublin

ABU Dhabi-based carrier Etihad Airways is introducing four new weekly services to Dublin from 15 Jul, increasing frequencies to the Irish capital to double daily.

CEO James Hogan highlighted Australia among markets set to benefit from the capacity uptick.

## APT enters India market

APT has kicked off 2014 with a bang, introducing India as a new destination to its global portfolio, *Travel Daily* can reveal.

The 2015 India program features four itineraries on the subcontinent along with a Lower Ganges river cruising element.

General manager marketing Debra Fox said APT was proud to launch the India River Cruising brochure, which showcases icons such as the Taj Mahal, the Pink City (Jaipur), The Golden Triangle, Kerala and Varanasi.

Fox told *Travel Daily* that APT's exclusive Signature Experiences would enable guests to be immersed in the local culture.

APT has secured allotments on Haimark's new 56-passenger *RV Ganges Explorer* which will cruise round-trip from Kolkata to Murshidabad over six-nights to the remote West Bengal.

*RV Ganges Voyager* will feature a sun deck, grand dining room, lounge, spa and gym, while each of the 28 suites will have private ensuites and French balconies.

It will operate on three itineraries, while a fourth tour

incorporates APT's *MS Island Sky* and cruises the Indian coastline.

Some of APT's unique Signature Experiences include playing elephant polo, rickshaw tours, a traditional Kathakali dance show & an Aarti evening prayer cruise.

Prices start from \$9,695ppts for the 14-day Spirit of India land & river cruise itinerary, which has three nights in Delhi, one in Agra, two in Jaipur plus the Lower Ganges seven-day sailing.

APT is kickstarting the program's debut by offering a Companion Fly Free, including taxes offer - representing a saving of \$1,600 per couple - for bookings made up until 31 May.

The India 2015 product is available to book as of today and brochures will be hitting agent shelves over the next week.

## Sabah terror threat

THE Australian Govt is warning of a continuing threat of attacks by armed insurgents in or around eastern Sabah, Malaysia.

Aussie travellers in the region covered by the ESSZone are urged to 'exercise a high degree of caution' by Smarttraveller.

## Straya Day EK fares

TRANSTASMAN Economy class return fares with Emirates are priced from \$381 as part of an Australia Day special promotion, for travel between 02 Feb-30 Nov and when ticketed before 27 Jan.

## Viking deal deadline

AGENTS have until 31 Jan to take advantage of Viking River Cruises \$995 return Economy class fare to Europe for their clients, when booking a 2014 river cruise in any stateroom.

The deal includes taxes and is based on departures by 20 Nov.

**SCENIC TOURS**

## LUXURY EUROPE RIVER CRUISING



2015 AT 2014  
PRICES\*

PRE-RELEASE  
OUT NOW

[Click here](#)

\*Refer to brochure for full terms and conditions

### Today's issue of TD

*Travel Daily* today has five pages of news & photos plus a full page from:

- AA Appointments jobs

The next issue of *Travel Daily* will be published on Tue 28 Jan following the Australia Day public holiday long weekend.

**Adventure  
World**

A lifetime of extraordinary travel

## BOOK & WIN



## CANADA

Be the first Australian to walk the  
**GLACIER SKY WALK!**

You and a companion could be jetting off to Vancouver on Air New Zealand and enjoying an 8 day Canadian adventure\* courtesy of **Adventure World**

\*conditions apply

[FIND OUT MORE >](#)

**AIR NEW ZEALAND**

2014  
Brochure  
OUT NOW!



# USA Super Sale!

## LAS VEGAS

**MGM GRAND HOTEL & CASINO**

★★★★☆

- 4 nts in a Grand King Room
- 2-for-1 Shoppers Shuttle Ticket

For travel: 01Apr-19Jun14

**\$199**  
per person

[CLICK FOR MORE INFO OR CALL 1300 665 470](#)

\*Conditions apply. Freestyle Holidays is Operated by Pinpoint Travel Group

**Freestyle  
HOLIDAYS**



## PINPOINTS

Turn your bookings into cash rewards!

**Earn \$100**

Visa Gift card for every \$5000 of nett deposited land booked.

**Earn \$25**

Visa Gift card for every \$5000 of nett deposited air booked.

**2014/15 BROCHURE OUT NOW!**

Order from Tifs or [brochureorders@au.pinpoint.biz](mailto:brochureorders@au.pinpoint.biz)



Happy New Year,  
Happy New Facebook

facebook.com/EvergreenToursAustralia

# Travel Daily

First with the news

Friday 24th January 2014

**NOU YEAR SALE**  
FROM ONLY \$290\*

Return economy airfare ex-BNE flying Aircalin, SYD from just \$320. Taxes and levies additional from \$309. \*Travel periods and conditions apply.

**Aircalin** BOOK NOW  
www.aircalin.com

## FJ direct to Honiara

FIJI Airways is launching a new weekly direct service between Nadi & Honiara (Solomon Islands) along with a third weekly flight from Suva to Funafuti (Tuvalu) to enhance its regional network.

The Honiara service will debut on 05 Jul, operated using Boeing 737-700 aircraft, and the extra Funafuti frequency starts 21 Jun using an ATR 42-500 turboprop & operated under subsidiary Pacific Sun (soon to be 'Fiji Link').

The new flights are part of FJ's 5-year growth plan (TD 19 Dec).

This could be you!

**CHECK OUT OUR FLASH SALES HERE**

## G not just about Adventure

DESPITE a company name of G Adventures, the firm's new local boss says the product offering is much more than bungee jumping and mountain climbing.

'Duchess of Delegation' Belinda Ward admits there is a misconception among consumers and the trade that G Adventures offers product primarily for adventure seekers.

"Around 85% of what we do is not adventure," Ward told TD yesterday in Sydney, adding G Adventures is a travel company "that does a bit of everything."

With a product line up including expedition and marine cruising as well as 'comfort' and 'local living' tours, "there is something for everyone," Ward commented.

She said G Adventures Australia and New Zealand product, which started operation last year, has gone "gangbusters" to the point where it needed to more than quadruple the number of chief experience officers (tour leaders).

Management said there had been pent up demand,

particularly from Europe, for G Adventures ANZ product for years, but has been caught by surprise at the number of domestic sales.

MEANWHILE, the 'Duchess' says the take-up from agents wanting to book combined air and land packages directly through G Adventures has room to grow.

The company began offering airfares last year to act as a 'one-stop-shop', also paying agent commission for ticketed flights.

Ward said the more air seats sold via G Adventures, the greater the family opportunities in the future.

## Prestige Cruises IPO

THE parent firm of Regent Seven Seas and Oceania Cruises, Prestige Cruises International has filed for an initial public offering in order to raise US\$250 million.

According to Prestige's filing with the US Securities & Exchange Commission, the company will use some funds to offset debts.

## Gallipoli ballot cutoff

ONLY seven-days remain for Aussies to register in the ballot to participate in the 2015 Anzac Day centenary commemoration services in Gallipoli at Anzac Cove.

Capacity for Australians is capped at 8,000 for the event.

**CLICK HERE** for more details.

## Huge Tigerair Q3 loss

THE sale of Tigerair Australia to Virgin Australia has been cited by Tiger Airways Holdings for a 30% decline in revenue for the group during Q3 for the 2014 FY.

Tigerair reported a loss after tax for the quarter ending 31 Dec of S\$118.5m (AU\$105m), which compares to a profit of S\$2m (AU\$1.8m) 12 months ago.

The group incurred "exceptional charges" of AU\$78.8m, which consisted of a AU\$27m hit after offloading Tigerair Philippines, and "impairment of associates" charges of AU\$51m.

Share of loss from Tigerair Aus amounted to AU\$6.6m in Q3.



## Sales Executive Sydney based

We are currently seeking a highly motivated Sales Executive with previous travel industry field sales experience to work in this newly created position, on a defined portfolio of Discover's clients.

This diverse role will suit an energetic individual who will be responsible for calling on travel agents, developing new, and nurturing existing, business relationships, perform product training to agents and attend trade shows as required. The ideal candidate will have a minimum of three years work experience in a similar role.

Discover the World has over 80 offices in more than 60 countries, and is the largest travel representation company with more than 70 clients worldwide. Our Australian office currently represents nine international travel brands including Hurtigruten, Variety Cruises, Expedia TAAP, Caesars Entertainment Resorts & Hotels, ChinaTours.com and a number of airlines, and operates a successful cruise wholesale division, Discover the World Cruising.

Competitive remuneration based on experience. Please send all applications to: hr@discovertheworld.com.au. Applications close on 7th February and only successful candidates will be contacted.

travel counsellors

My Story Holly Stubington, Travel Counsellor

"...like a million light bulbs under one roof"

Read my story at [www.travelhomeworking.com.au/ourstories](http://www.travelhomeworking.com.au/ourstories)

Get in touch today 03 9008 4291

With us...it's personal



China, SE Asia, Borneo, South & North Korea

Genuine adventures done in style; with local tour leaders, authentic, local experiences, 3-4 star accommodation and much more!

www.onthegotours.com t: 1300 855 684







**More comfort**  
Coral Economy Class

# Travel Daily

First with the news

Friday 24th January 2014

Maxine joined because  
it's her ticket to freedom

Every agent has  
a reason to join

**MTA** mobile  
travel  
agents  
Call 1300 682 000  
Visit [join.mtatravel.com.au](http://join.mtatravel.com.au)



## OzFocus united domestic front

**DOMESTIC** tourism advocate groups from around the country - who work together to jointly promote Australia as a holiday destination - have all now merged and relaunched as OzFocus.

Chapters of the collective group have been set up around Australia, with the Sydney group formerly known as Australian Domestic Symposium headed by chairman Daniel Toby.

Each chapter works to organise industry events for travel agents to train and increase awareness of domestic holiday destinations.

"Tourism Australia announced in November 2013 that they would be focusing on global markets and leave domestic tourism

promotion to each respective state," Toby said.

"This means that in cooperation with state tourism bodies, Ozfocus will play a vital role in keeping agent awareness and engagement with domestic product high from 2014 onwards".

Facebook pages of each chapter have now been updated to reflect the new branding as well as detail upcoming agent training sessions and networking events.

"This rebranding is an important step in further facilitating this by creating increased agent recognition and awareness of how we can help them," Toby said.

More information on the group can be found at [www.ozfocus.org](http://www.ozfocus.org).

## Oshen officially open

**THE** Capricorn Coast's newest accommodation project has been officially opened by Queensland Tourism & Major Events Minister Jann Stuckey last week.

The Oshen, located in Yeppoon, features a mix of 61 one-, two- and three-bedroom apartments.

## QAC lauds QF boost

**THE** ceo of Queenstown Airport Corporation Scott Patterson says Qantas' increase in capacity from Sydney to the NZ South Island tourist hot spot (**TD** yesterday) is "very positive news for the region's tourism."

He said the decision follows "stellar" monthly pax growth on trans-Tasman services over the past few years.

"The extra capacity over our peak winter months will be particularly welcome and makes us even more attractive to Sydney-siders looking to hop across the Tasman for a winter ski holiday," Patterson said.

In 2013, Queenstown recorded its highest annual passenger tally of 281,760 - up 31% on 2012.



## Window Seat

**AIRLINES** promoting their service by using good-looking models is hardly new, with Thai carrier Nok Air deciding instead to ramp up last year's efforts.

The carrier has opted not to heed any criticism from local government officials over its controversial 2013 calendar, which featured scantily-clad Maxim models posing next to its fleet of Boeing 747 aircraft.

In fact, the airlines has taken a step up from this, recruiting Playboy bunnies for its latest eye-catching promo calendar.

Despite Thailand's Culture Ministry permanent secretary Prisana Pongtatpitakkul saying at the time that the carrier lacked a sense of social and cultural responsibility, Nok boss Patee Sarasin remained unfazed.

Sarasin must be hoping the success of the previous year's Maxim effort, which he said saw orders flooding in, repeats itself.

AIR NEW ZEALAND  
**holidays**



**sunlover**  
HOLIDAYS

## BUSINESS DEVELOPMENT MANAGER (Sydney Based) Work with one of Australia's leading travel wholesalers

A great opportunity has become available in our Australian Sales team for a dynamic, enthusiastic, sales driven professional wanting to be part of one of the most respected and award winning wholesalers in the travel industry.

### Your major responsibilities will include:

- Maintaining and increasing sales for the Sunlover Holidays, Air New Zealand Holidays and Territory Discoveries brands within NSW and ACT
- Implementing sales plans and strategies and identifying new business opportunities
- Developing relationships with our retail agency network
- Achieving sales targets

### As the ideal applicant you will have:

- Extensive knowledge of the retail and wholesale travel industry
- Demonstrated sales and relationship management experience
- Excellent communication and presentation skills
- A high degree of self-management and self-motivation
- A sound knowledge of Australia & NZ destinations and products
- The ability to undertake regular travel within regional NSW and ACT

On offer is a generous salary package, plus commission and a fully maintained company car.

**Interested applicants should email their resume to [careers@aot.com.au](mailto:careers@aot.com.au) quoting reference BDM5/14**  
**Applications will close 5pm Friday 7 February 2014**  
**03 9867 7233**



**The Travel Partners network of mobile based agents and travel agencies is in growth mode!**  
**These two full-time positions are both located in Head office in the Sydney CBD.**

## Operations Support

An exciting new position is waiting to be filled with just the right person as Junior/Intermediate support to the Operations and Marketing Departments. Ideally suits someone who has worked in a previous Admin or Operations Support Role within a retail or mobile based network. Some marketing support is required. Main duties are to assist the Operations Partner with all responsibilities relating to member set-up, implementation, education of processes, maintenance of databases and ongoing general support.

Skills required: Intermediate to advanced Microsoft Word, Excel and PowerPoint, sound knowledge of the Travel Industry and its general operations, suppliers and airlines, team player, excellent communication and attention to detail.

## Ticketing

### Are you the person we are searching for?

You have exceptional Domestic & International ticketing skills?  
Able to ticket on multi GDS (Amadeus as preference)?  
Sound and excellent fares knowledge?  
Thorough and exact?  
Love being part of a team?

Please email your CV to Operations Partner by Tue 28 January:  
[careers@travelpartners.com.au](mailto:careers@travelpartners.com.au)

## 500 micro cruises

**AUSTRALIAN** cruise wholesaler Micro-Cruising is advising agents it now has 500 individual small ship cruise itineraries available to book through its website.

Vessels offered hold 100 or less passengers and sail through 72 destinations around the world, including the Amazon, Arctic, Mekong and Greek Islands.

For further information, go to [www.micro-cruising.com.au](http://www.micro-cruising.com.au).

## TDU audience grows

**SOUTH** Australia's Santos Tour Down Under pro-cycling race has further spread its global audience after signing new broadcasting deals in 21 countries & territories, boosting coverage to 190.

Tourism Minister Leon Bignell said aside from the great racing, audiences "will be seeing images of some of our state's great tourism regions such as the Barossa, the Fleurieu Peninsula, and the Adelaide Hills."

## UNESCO routes in '14

**THE** German National Tourist Office is promoting a collection of touring routes that highlight the country's 38 UNESCO World Heritage Sites.

Options include the 'Roman remains and Bavarian Cheer' or the 'Visionaries and Pioneering Thinkers' routes - further details at [germany.travel/unesco2014](http://germany.travel/unesco2014).

## IATA: Q4 yields flat

**THE** International Air Transport Association Jan quarterly survey of airline CFOs shows passenger yields were unchanged in Q4 compared to 12 months prior.

Passenger traffic rose during Q4, however the rate of improvement slowed in comparison to Q3.

## Bigger ATA discount

**ADVENTURE** Tours Australia is offering a 20% discount for tours departing in Jan and Feb 2014, not 10% (*TD* yesterday).



## Bucket List ticked for TD winner

**CENTRAL** Coast travel agent Rachel Rolfe & her husband have just returned from a long-awaited trip to South Africa won in *Travel Daily's* monthly comp.

Rolfe won by naming all the South Africa bucket list experiences she wanted to do there.

The prize was provided by South African Tourism, with airfares put forth by South African Airways.

Rolfe is **pictured** above at the world's highest bungee jump in the Tsitsikamma National Park.



## Strong growth in ADL

**NEW** direct routes by AirAsia X and Jetstar have helped Adelaide Airport post a 23.7% year-on-year jump in international arrivals for the financial year-to-date, new figures from the facility show.

Domestic traffic saw a positive growth result for the month of Dec, increasing 4.1% to 1.6m pax.

Managing director Mark Young said further growth was expected upon the launch of services from BNE and SYD by Tigerair in Mar.

## Shuttling in Boston

**SHARED** ride transfer operator SuperShuttle has continued its progressive expansion across the US, this week launching services between Boston Logan Airport and the Greater Boston area.

# Get ahead of the game with pre-paid optional excursions. **ADVANTAGE GLOBUS!**

Not only are we exceptionally well-priced, but thanks to Globus, your clients can pre-purchase optional excursions online. Your clients can match their dreams with their budget from the comfort of home, and you'll earn commission without lifting a finger. **GLOBUS - our advantages are more than price!**



CLICK TO LEARN MORE





# Regional carrier party at NAA



## WIN THE GREAT BEAUTY TICKETS

This week, **Travel Daily** are giving five lucky winners the chance to win a double pass to the new movie,

*The Great Beauty*.

Paolo Sorrentino's powerful tale of hedonism

and lost love is an extraordinary depiction of contemporary Rome.

See the Great Beauty for a chance to experience Rome:

[www.thegreatbeauty.com.au](http://www.thegreatbeauty.com.au)

To win, be first person to email the correct answer to the daily question below to:

[greatbeauty@traveldaily.com.au](mailto:greatbeauty@traveldaily.com.au).

What is the name of the actor who plays Jep in THE GREAT BEAUTY



Yesterday's lucky winner was **Josephine Hanney** from **Goldman Travel Corporation**.

**SMALL** regional carrier Vincent Aviation could be preparing for big things in coming times as it seeks regulator approval to begin scheduled services between Sydney and the northern NSW regional town of Narrabri.

To celebrate the pending launch, the carrier hosted a community day at Narrabri Airport last week, with fun activities for families, and a Scenic flight over the Naomi Valley in its Saab 340 aircraft.

Local Mayor Conrad Bolton and Vincent ceo Murray Collings were also in attendance on the day.

Vincent Aviation staff members are **pictured** above at the event.

## Travel show on Ch 10

**NEW** Australian travel series *Tour The World* will tomorrow make its debut on Network Ten, screening at 11am.

Each episode sees presenters Adam Ford and Jade Harrison join a real Evergreen Tours group in an exotic part of the world, speaking to participants about their trip and highlights of places visited.

The maiden episode will feature Kakadu and the Kimberley region, with the first season consisting of nine episodes and visiting Canada, New Zealand, Europe, Southern Africa, Tasmania, England and Scotland.

## Westin to Mauritius

**STARWOOD** Hotels & Resorts will debut its upmarket Westin brand in Mauritius, with the group confirming it plans to open The Westin Turtle Bay Resort & Spa later this year.

Positioned 15km from Grand Baie, the new property features 190 rooms including 58 suites.

Starwood exec Bart Carnahan said the newest addition to the brand shows it is on track to open its 200th Westin hotel in 2014.

**Travel Daily**  
First with the news

Friday 24th January 2014

## Huka proposal prize

**NEW** Zealand's Huka Lodge is offering couples that get hitched this Valentine's Day the chance to win a Chaumet Liens Open Heart Pendant engagement gift, valued at NZ\$13,900.



## Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

Thailand's five-star **Rayavadee** resort has released a four-night package priced at \$2,153 for two people, valid for stays between 01 May and 23 Dec. The deal includes accom in a Deluxe Pavilion, daily breakfast, half-board lunch or dinner, return car & boat transfers from Krabi or Phuket Int'l Airport and more. To book, email [reservation@rayavadee.com](mailto:reservation@rayavadee.com).

**Apollo Motorhome Holidays'** annual relocation sale is on again, with up to 18-nights rental for free on one-way rentals for drivers willing to help Apollo with fleet relocation from Apr-Jun. Itineraries departing Iowa going to Denver, San Francisco, Los Angeles or Las Vegas are on offer, with fuel allowances, set pickup dates and delivery deadlines. Phone 1800 777 779.

A free 3-day Dreamworld family pass is on offer for minimum five-night bookings at **Paradise Resort Gold Coast**. Priced from \$995 per room, the deal also includes Kids Club sessions, \$100 resort credit & discount book for other local attractions. Valid for travel to 24 Dec. Phone 1800 074 111.

Only four departures are available on a special 26-day experience to South Africa / Mauritius combo from **Swagman Tours**. The tour includes a 14-night SA Treasure itinerary with two extra nights in Cape Town, plus a week in Mauritius. Inclusive of airfares, the package is priced from \$6,750ppts if booked by 15 Mar. Call 1800 808 491 for specific dates.

## Insight tour showcase

**TRAVEL** agents and their clients are invited to free information sessions held by Insight Vacations with events being held all around Australia from 28 Jan - 05 Feb.

Insight's 2014 Travel Showcase events will be hosted by head of product Nigel Huffen and tour director Daniele Nannetti and will allow prospective guests to have more specific questions fielded.

Special discounts will also be available exclusively for attendees and for more information or to register for an event, **CLICK HERE**.

## Golden Triangle tour

**WENDY** Wu Tours has launched a new itinerary in India that takes passengers around the country's popular Golden Triangle.

The nine-day tour visits many of the region's points of interest including local markets, bazaars, palaces, forts, temples and mosques, including the Taj Mahal, Fatehpur Sikri, Jaipur and more.

Departures from major capital cities are available in Apr, Sep, Nov and Dec, with the tour priced from \$3,337ppts.

To book, phone 1300 727 998.

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

Postal address: PO Box 1010, Epping, NSW 1710 Australia  
Street address: 4/41 Rawson St, Epping NSW 2121 Australia  
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

**Advertising and Marketing:** Christie-Lee Lachance, Lisa Martin and Magda Herdzik  
Email: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper  
Email: [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Part of the Travel Daily group of publications.

**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas  
**Assistant Editor:** Matt Lennon  
**Contributors:** Jenny Piper and Barry Matheson  
Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



**LIFE'S A BEACH!**  
**REGAIN YOUR WORK/LIFE BALANCE**

**FOR ALL THE BEST VACANCIES VISIT [www.aaappointments.com](http://www.aaappointments.com)**

NSW & ACT – 8/6 O'Connell St, SYDNEY – (02) 9231 6377 – [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)  
VIC, WA & SA – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)  
QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

**ACHIEVE A TRUE WORK LIFE BALANCE**  
**TRAVEL RECRUITMENT CONSULTANT X 2**  
**HOSPITALITY RECRUITMENT CONSULTANT X 1**  
**SYDNEY & BRISBANE: TOP SALARY PACKAGE**

Love being a part of the travel or hospitality industry but thirsty for a new challenge? You can now use your exceptional industry knowledge, excellent customer service and client relationship skills in an exciting new area.

Due to a successful year, our Sydney & Brisbane team is growing. As part of our successful team, you will be responsible for matching our client recruitment needs to skill sets, whilst also assisting candidates with their career.

**FANTASTIC PERKS INCLUDE:**

A generous base salary + uncapped commission + amazing staff rewards including monthly team incentives, annual bonuses and an annual luxury Conference.  
Full training and career advancement is on offer.

Want to know more?  
Email your CV to [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)  
or contact our MD on 02 9231 6377

**CALLING ALL CRUISE ENTHUSIASTS**  
**CRUISE RESERVATION SPECIALIST**  
**SYDNEY – SALARY PACKAGE TO \$55K**

This dynamic global wholesaler is looking for a talented, Cruise consultant to join this well established team. Your day to day responsibilities will include booking fly/cruise, FIT packages and hugely successful group escorted cruise tours. This company offers amazing perks including access to global travel discounts and ongoing career progression. They also offer excellent training and support. Minimum 12 Months travel consultant experience including group travel is essential. Don't delay – apply today!

**COACH & MENTOR THE NEXT GENERATION**  
**TRAINING & DEVELOPMENT MANAGER**  
**MEL (INNER) – SALARY PACKAGE UP TO \$70K (OTE)**

This is a unique opportunity for an experienced travel trainer in Melbourne. Working for this international travel company, you will be responsible for staff recruitment, training, development and mentoring for all operational departments within the business. You must have a Certificate IV in Training and assessment, be computer literate with good knowledge of Microsoft Office in addition to possessing strong leadership & interpersonal skills. Contact AA today to find out further details about this amazing role!

**FIVE STAR PRODUCT ALL THE WAY**  
**INBOUND TRAVEL OPERATIONS CO-ORDINATOR**  
**MELBOURNE – SALARY PKG UP TO \$56K (DOE)**

Our client, a reputable travel company specializing in luxury holiday packages is seeking a talented & creative travel consultant to join their team. Responsible for creating tailor made 5 star holiday packages throughout Australia, this position requires someone with a strong knowledge of our country in addition to an ability to think outside the box & deliver unique once in a life time experiences for their clients. If you are passionate about Australia & enjoy selling quality product, then we suggest you call us today!

**WORK FOR THE BEST IN THE BUSINESS**  
**RETAIL TRAVEL CONSULTANT**  
**PERTH (STH) – SALARY PACKAGE UP TO \$65K (OTE)**

This long standing travel agency in Perth's Southern suburbs is seeking an experienced consultant to join their expanding team. Working in this busy location, you will be servicing a mix of walk in and repeat clientele with their worldwide travel requests. In addition to job security & fantastic opportunities to develop your product knowledge, this company is offering a sensational salary package! All you need is a minimum 12 months consulting experience & be GDS proficient. Find out more today!

**ARE YOU A TRUE BLUE AUSSIE ?**  
**DOMESTIC WHOLESALE CONSULTANT**  
**BRISBANE – \$50K OTE**

If you have a love for all things Australian and want to encourage others to explore all the beautiful destinations that this country has to offer then a career in domestic wholesale is just for you. Dealing with industry professionals only, you will be advising on destinations, products and packages, but don't worry if you haven't travelled further than your home town as experiencing the products first hand are part of this generous package, along with an excellent salary & commission. Min 12mths retail experience.

**SUIT UP, FOR CORPORATE ON THE COAST**  
**CORPORATE CONSULTANT**  
**GOLD COAST – UP TO \$54K PKG**

Working for this innovative TMC will be an excellent step forward in your professional career. Not only do they value their staff but the salary package is more than generous. Working Mon – Fri only you will be dealing with a range of accounts, so high attention to detail, excellent customer service skills and the willingness to learn is imperative. At a minimum you will have 2 yrs consulting using a GDS. Corporate roles are few and far between on the Gold Coast, so don't delay, apply today.