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# Travel Daily

First with the news

Tuesday 8th July 2014

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## Scenic Mekong 2015

**SCENIC** Tours says it is responding to strong demand with a pre-release brochure on 2015 luxury Mekong river cruises. The trips include a seven night voyage on the custom-built 34-suite *Mekong Navigator* - **CLICK HERE** to see the brochure.

## “New force” in Oz travel

**THE** newly formed Australian Travel Group (ATG) has outlined a vision to become a “significant new force in the Australian travel sector,” by focusing on the high margin leisure and package markets.

ATG is being created via a reverse listing on the Australian Stock Exchange via WA resources firm Red Gum Resources (*TD* 26 Jun), and has already announced the proposed acquisition of OTA HolidayPlanet, wholesaler Asia Escape Holidays and Perth retail agency Motive Travel.

In an investor briefing yesterday, the company said the combined businesses provide a strong foothold in the market, with strong potential to grow, particularly on the east coast.

The company also believes there are further opportunities for “complementary acquisitions” which fit into its overall strategy.

ATG is targeting efficiency gains through increased scale and streamlined operations, with Asia Escape’s existing “3,000 agent distribution network” to be used to market the HolidayPlanet Luxury Collection as well as Motive Travel packages.

The listing aims to raise \$5m of new capital, with existing travel customers to be offered a priority shareholder pool of \$2m and the rest targeted at institutional and sophisticated investors.

Cruise is also a key focus for the group - see today’s *TD Cruise Update* for further details.

## Is it in your diary?

**DON’T** forget to set aside time next week to visit the Travel Industry Exhibition in Sydney, taking place on Fri and Sat in the lead-up to the National Travel Industry Awards.

It’s the ideal event for industry networking - see the **front page**.

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*Travel Daily* today has eight pages of news & photos, a front cover page for the **Travel Industry Exhibition** plus full pages from:

- Consolidated/CZ promo
- inPlace Recruitment jobs
- TMS Asia Pacific

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## NZ coach touring promo

**DESPITE** rumours to the contrary, the popularity of cruising doesn't appear to have put paid to New Zealand coach touring, with Tourism NZ today launching a major promotion to entice Aussies to cross the Tasman and explore the country by coach. TNZ gm Australia Tony Saunders

### Virtuoso to probe Magellan World Tvl

**THE** Philippines-based "travel agency" targeting Australian staff to do money transfers (**TD** Thu) is definitely not a member of Virtuoso, according to Michael Londregan, local head of the upmarket agency group.

The company called Magellan World Travel - in no way associated with Australia's Magellan Travel Group - is currently under investigation by police, with suspicions that rather than travel it is operating some sort of money scam.

Londregan said Virtuoso has no members in the Philippines, and will be advising the group's legal team about the matter.

said the campaign would target "silver surfers" in regional markets via TV ads, online activity and a 16-page *Fairfax* coach travel supplement.

Saunders said that travellers choosing a coach touring holiday currently contribute to a significant 4.5% of New Zealand's total holiday arrivals - with the segment also contributing to increased hotel stays during the off-peak touring season in NZ.

A number of operators are partnering in the campaign with special offers, including AAT Kings, ANZCRO, APT, Evergreen Tours, Grand Pacific Tours, Kirra Tours, Scenic Tours and Travelmarvel.

"Coach touring offers Australians to experience the real New Zealand, and is a highly valuable sector," Saunders said.

"Not only does Coach Touring provide carefully crafted itineraries, but it covers a range of fascinating regions that include unforgettable experiences".

Saunders said NZ was surging in popularity, with visitor arrivals from Australia up a "staggering" 7.5% for the year to 31 May.

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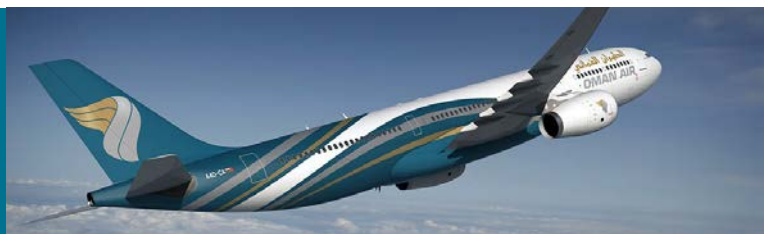
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## Etihad distributing via Google

ETIHAD Airways has announced a new partnership with internet behemoth Google, under which the airline's flight schedules and fares will be more easily viewed under the Google Flight Search tool (TD 26 Jun).

However the enhancement won't be available in Australia at this stage, with EY saying that travellers in the US, Canada, the UK, Spain, France, Italy, Germany, Poland, Ireland and the Netherlands will "be able to explore and compare flights to and from any of Etihad Airways' 103 destinations, and view live ticket prices for more than 1,400 of the airline's weekly flights."

Once users have selected the flights they want, they can click a "Book" button which will take them directly to the Etihad Airways site to purchase their tickets, with fields on the EY website automatically populated with the relevant flight details.

Etihad chief commercial officer Peter Baumgartner said the airline is "always at the front of digital innovation and continues to apply leading-edge technology to enhance our guests' booking experience."

## ACTE forums

THE Association of Corporate Travel Executives is inviting registrations for its upcoming half-day Education Forums which take place next month in Melbourne, Brisbane and Auckland.

Spaces are limited, and ACTE members receive a 30% discount on registration prices for the events which run from 1-5pm with a post-Forum reception.

See [www.acte.org/allevents.htm](http://www.acte.org/allevents.htm).

## PNG update

THE Department of Foreign Affairs and Trade has reissued its Smartraveller advice for Papua New Guinea, with the new version warning Australians to reconsider their need to travel to Tabubil in the country's Western Province.

A series of local landslides there have disrupted transportation and other services.

The overall Smartraveller advice for the rest of PNG is at the "high degree of caution" level.

## US Travel launches crowd-lobbying app

THE US Travel Association has come up with a novel way of highlighting infrastructure concerns for travellers in the USA.

A new app, appropriately named "I'm Stuck," connects disrupted passengers directly to a designated US congressman or senator so they can voice their displeasure in person.

The app has been developed in partnership with lobby group Building America's Future, with the group particularly concerned about ongoing funding for roads, bridges and highways across the country in the face of a key trust which expires next month.

Users can select from various types of "delays" on the app - airport, subway or traffic jam - then optionally add a photo and their contact details and forward the message to the politicians.

See [bafuture.org/imstuck](http://bafuture.org/imstuck).

## Yangon HKG boost

DRAGONAIR is set to boost its flights between Hong Kong and the capital of Myanmar to a daily operation effective 01 Sep.

The Cathay Pacific sister carrier currently flies to Yangon four times per week, with the services utilising an Airbus A321.

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## TA targets affluent China market

**TOURISM** Australia md John O'Sullivan has announced a new initiative aimed at increasing the number of high-yield middle class travellers from China.

Working in close partnership with some of China's top selling travel agents, Tourism Australia will develop "new and innovative" tourism products that will appeal to FIT travellers.

"We're starting to see a big shift away from lower yielding group

travel to more free & independent travel," O'Sullivan said.

The "shift" is likely a result of the *China Tourism Law* adopted in Oct (**TD** 10 Sep), implemented to crack down on low price & low quality tours being sold in China.

O'Sullivan said the "new breed" of Chinese traveller was travelling further afield and spreading the visitor dollar further.

The new distribution strategy hopes to sign up to 35 specialists in the first year, mainly in 'Tier 1' cities (Beijing, Shanghai, Shenzhen & Guangzhou) and in a selection of 'Tier 2' cities, which include Nanjing, Hangzhou, Qingdao, Chengdu & Chongqing.

The strategy would be backed by an increased advertising spend.

## TTC Family Feud pact

**TRAFALGAR**, AAT Kings, Insight Vacations, Contiki, Creative Hols and Uniworld have been named as the official travel prize partner for the revived *Family Feud* family TV show starting on Network Ten.

The Travel Corporation brands will offer a prize pool of \$100,000+ to ten viewers (and three family members) over the first ten days of Family Feud's return, which begins on 14 Jul.

## Tibet more accessible

**NEW** Chinese laws have seen previous restrictions capping the number of foreign nationals on trips to Tibet to three have been axed, G Adventures said today.

The relaxation of the rule - introduced last year (**TD** 13 Apr 13) - has enabled G Adventures to open its Tibet tours to pax of all nationalities, immediately.

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## Rome2Rio scores

**INNOVATIVE** travel search engine Rome2Rio has received \$1.2m in government funding under the Commercialisation Australia program.

Rome2Rio, the brainchild of Viator founder Rod Cuthbert, shows users how to get from point 'a' to point 'b', combining results for air, train, coach, ferry, self-drive and public transport.

The company will use the money to boost its development team and further pursue commercialisation of the technology, according to a Traveltrends.biz report.

The Commercialisation Australia program is being phased out by the federal government, with its functions taken over by the Entrepreneurs Infrastructure Program, but grants approved in Feb - including the Rome2Rio funding - are being honoured.

## EY/GOL codeshare

**ETIHAD** Airways is progressing its interline partnership with Brazilian carrier GOL Linhas (**TD** 05 Nov) to a codeshare pact.

A reciprocal frequent flyer scheme is planned for the future.



## Window Seat

**UNTIL** now, the soft sand at the beach has been inaccessible for wheelchair-bound travellers, but Port Stephens has come up with a rather simple solution short of concreting its beaches.

Two new specially modified Beach Wheelchairs, known also as "Sandcruisers", have been donated by Port Stephens Beachside Holiday Parks for free use by anyone, not just guests.

The chairs feature pneumatic tyres allowing easy access to sand, grass & other soft terrain.

Visitors to the area can make a booking to loan the chairs (**pictured**) from Halifax & Fingal Bay Holiday Parks at no cost.



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## Travellers Choice network growth

**INDEPENDENT** travel agency network Travellers Choice has started the new financial year with a bang, signing five new members from four states - all of which were previously linked to Jetset Travelworld Group/helloworld.

The expansion includes two new outlets in South Australia, with the addition of multi-award winning agencies Travel and Cruise Professionals in Adelaide (formerly Harvey World Travel Parkside) and B&P Travel & Cruise in Mt Gambier (formerly Travelworld Mt Gambier).

They are joined by Travel Design in Sale, Victoria (Travelscene Sale); Endeavour Travel & Cruise from Cairns (Travelscene Smithfield) and Collie Travel & Cruise (Travelworld Collie) in WA.



Travellers Choice chief Christian Hunter referred to the new batch of recruits as "exceptional."

**Pictured** are the team from Collie Travel and Cruise - back row from left are Alison Davies, Margaret Hodson and Janell Broadbent.

Seated are Barbara Jones and Melissa Robertson.

## Airbnb "experiment"

**MARRIOTT** International ceo Arne Sorenson admits web-based room renting website Airbnb has its benefits for travellers seeking an alternative to a hotel room.

Sorenson told *CBS This Morning* that Airbnb is an "interesting experiment" and was "fun to watch", but is not a competitor to the hotel industry.

He said that while the house-sharing service may be appealing to "millennials" and "boomers", "there are folks who say I also don't want the creepiness of not knowing who my host will be."

## Nitmiluk gorge by heli

**A 30-MINUTE** helicopter sightseeing tour over Nitmiluk Gorge and the surrounding area has been introduced by NT-based operator Nitmiluk Tours.

The new '13 Plus Flights' tour provides stunning aerial views of 13 gorges which make up the Nitmiluk Gorge system, including Northern Rockhole, Biddlecombe Cascades, Crystal Falls and Seventeen Mile waterfalls.

The option has been introduced due to rising popularity for scenic flights and is priced at \$299pp - to book, call (08) 8971 0877.

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## Busabout deal ext.

**A STELLAR** response to a recent Busabout promotion has seen the youth holiday specialist extend the deal for four more weeks.

The 'Choose Your Own Adventure' campaign provides travellers with the choice of a free three, four or five day adventure when booking a 2014 Europe tour valued at over \$1,000.

To avail the offer, new bookings need to be paid in full by 31 Jul.

## Air NZ 787-9 display

**VISITORS** to the Farnborough International Airshow in the UK next week will be able to view one of the first Boeing 787-9 Dreamliner jets during the show.

Air New Zealand will promote its fifth of 10 'Dash-9' aircraft on static and flying display between 14 and 18 Jul.

**MEANWHILE**, Air New Zealand will take delivery of its first Dash-9 Dreamliners this week (**TD Tue**).

## Loews acquisition

**US HOTELIER** Loews Hotels & Resorts has completed the acquisition of Graves 601 Hotel Wyndham Grand in Minneapolis.

## Win tickets to the US

**IN CELEBRATION** of its fifth year of operation to Australia, Delta Air Lines has launched a travel agent incentive, offering a chance to win two Economy class tickets from Sydney to the USA.

Entrants will need to correctly answer a series of true or false questions over the next two weeks and provide the best reply to a 'Question of the Week.'

The promo runs for two weeks, until 18 Jul.

Five weekly entrants will also win a \$100 Myer Gift Certificate.

**CLICK HERE** for more details.

## Keisha Spa opening

**NOVOTEL** Vines Resort in Swan Valley has announced its Keishi Day Spa is now open for guests.

The spa provides a selection of facial, waxing, tinting, mani/pedi and spray tan treatments and massage therapies from hot stone to traditional Swedish.

Skincare and perfumes used at Keishi Day Spa come from Babor and Linnari & Fragonrd.

A five-hour indulgence package which includes one treatment with a light lunch, chocolates and more is priced at \$500.

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## Air China, LH MoU

**STAR** Alliance member carriers Lufthansa & Air China have signed a Memorandum of Understanding to expand the scope of their strategic partnership.

Expected to take effect from late Oct, CA and LH plan to broaden their codeshare partnership to nine cities in China and Germany, as well as to Switzerland (Zurich), Spain and Brazil.

The MoU also covers the areas of maintenance, repair and overhaul services.

## 4th Indo HINN Expr

**HOLIDAY** Inn Express Bali Raya Kuta has debuted in Indonesia - the 4th Holiday Inn Express hotel in the country within 8 months.

A launch rate of US\$35++ per night is available to 30 Sep.

## LLA website revamp

**LUXURY** Lodges of Australia has unveiled a new look website design featuring fresh content & itinerary suggestions - go to [luxurylodgesofaustralia.com.au](http://luxurylodgesofaustralia.com.au).

## Solomon Island forum

A **NATIONAL** Tourism Forum has been announced for the Solomon Islands on 29 Aug.

To be held in Honiara, the initiative is a joint venture of the Solomon Islands Visitors Bureau & Ministry of Culture & Tourism.

Director of Tourism Barney Sivoro said the event provided a "huge opportunity" for tourism providers in the Solomon Islands to shape the industry.

## WestJet wide-bodies

**CANADIAN** low-cost carrier WestJet has revealed it plans to add wide-body aircraft to its fleet as early as next year, citing the move on growing network strength and airline partnerships.

Currently, WestJet operates a fleet of Next Generation Boeing 737s and Bombardier Q400s.

President & ceo Gregg Saretsky said "this is the natural, next-step evolution of WestJet."

WS is mulling an initial fleet of four wide-body aircraft, with the first deployments likely to operate between Alberta & Hawaii.

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## Trafalgar's top agents in Italy



**TRAFALGAR** Australia managing director Matthew Cameron-Smith recently joined a group of 33 top achieving agents from helloworld, Phil Hoffmann Travel and RACT on the firm's best-selling Best of Italy guided holiday.

Over eight days participants uncovered highlights of Rome, Venice and Florence, including an Insider Experience of the Colosseum at sunrise and a Local Expert on a guided tour beyond the walls of the Sistine Chapel and St Peter's Basilica.

In Venice, agents enjoyed a seafood dinner on a lagoon island.

A group of the Phil Hoffmann Travel (PHT) staff are pictured at

Italy's Lakes District - back row from left are Melissa Manning, PHT Glenelg; Jill Rimmer, PHT Adelaide; Rebecca Boothby, PHT Glenelg; Mary-Ann Guest, PHT training officer; Wendy James, PHT Victor Harbour; Camille Helm, PHT Glenelg and Debbie Snow, PHT Semaphore.

In front are Michelle Mickan, PHT marketing manager; Rachael Hardy, PHT Stirling; Stacey Ward, PHT Glenelg; Eva Green, PHT Glenelg; Wendy Sauer, PHT Norwood; Bhavna Nagwani, PHT Norwood; Joanne Penson, PHT Hyde Park; Clare O'Neill, PHT Semaphore and Bronwyn Roach, PHT Victor Harbour.



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## AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

**NO DOUBT** by now loyal *Travel Daily* readers would be aware of the grand opening of One&Only Hayman Island last week.

I was very fortunate to be able to attend the opening and in fact flew to Hamilton Island on the Qantas service which has returned to the Whitsundays after ten years.

All very good news for the luxury end of the Australian tourism industry and luxury travel agents in Australia as I am sure the domestic offer will take off.

One&Only is the type of hotel and resort brand that Australia is very worthy of and indeed may have been waiting for.

We do have amazing resorts and hotels here, and the fact that the owner of Hayman, Mulpha Australia, and Kerzner, the parent company of One&Only, have agreed terms and brought Hayman back in the most amazing way is good in so many ways.

Hayman is an iconic Australian destination and the investment that has been made by Mulpha Australia of some \$80 million to open One&Only Hayman Island on top of the original acquisition costs and re-development costs over many years is inspiring.

There are many places in the world that would welcome this level of investment in the tourism industry, but there is only one Hayman Island and it is now very clear to me why this decision has been made.

Those from the industry that have been to Hayman in the past, all your hopes, dreams and wishes have come true.

One&Only Hayman Island will attract a new international visitor who may not have considered Australia before because of the incredible portfolio of resorts that are One&Only and the loyalty that the brand commands.

Furthermore, as Australians and indeed travel agents become more aware of the brand, I am sure many more people will fall in love with One&Only. I know I have.



## Aus security unmoved

**PASSENGERS** on flights from Australia to the US will not be subject to additional screening in the wake of heightened measures put in place by the US Transport Security Administration last week.

Both Qantas and Virgin Australia have confirmed no requests for extra checks have been received from the TSA & normal processes will continue to apply for now.

The increased security measures apply to a variety of foreign cities operating direct US services, with electronics under closer watch.

Under the new regulations, pax may be required to prove their devices turn on & are operational, or they will not be permitted.

The TSA has singled out Apple iPhones and Samsung Galaxy devices for the extra checks, along with closer inspections of shoes.

## Jetstar Hong Kong mulls aircraft sale

**THE** yet-to-launch Jetstar Hong Kong operation is reportedly considering offloading three more of its parked Airbus A320s, as regulatory approval delays continue for the Qantas offshoot.

"The [Jetstar Hong Kong] board is continuing to assess opportunities to optimise its fleet plan, however Jetstar Hong Kong will remain in a position that allows it to launch once regulatory approval is given," a JQ spokeswoman told *Fairfax News*.

Hong Kong authorities have hesitated on providing the low-cost offshoot a green light as it ponders competition concerns.

Jetstar Hong Kong is a joint venture between Qantas and China Eastern Airlines and was first flagged in Mar 2012.

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## CWT safety services

**MEDICAL** and security service assistance is now available for Carlson Wagonlit Travel customers after the firm signed a new global agreement with risk services firm International SOS.

The new pact will see services including pre-travel medical and security advice services made available to CWT customers.

Further, a range of web-based tools to assess a traveller's level of risk prior to undertaking a trip will also be available.

The agreement will also enable CWT to offer services to corporate clients and businesses including policy compliance, tracking and communications.

Customers in Australia, Canada, France, Germany, the USA and UK will be the initial markets eligible to utilise the new services.

CWT executive vice-president global marketing and enterprise strategy David Moran said the new pact will improve safety and security for clients of the firm.

"Our mission is to empower travel and security managers with the necessary insight and control, and help companies ensure employee safety and well-being. "Safety and security is a crucial part of CWT's service to clients."

## SIA Grand Prix deals

**SINGAPORE** Airlines Holidays has released a new selection of travel packages for the upcoming Singapore F1 Grand Prix.

Deals are on sale until 29 Jul and start from \$2,365pp ex Sydney inclusive of return airfares, three-day circuit access pass, transfers & accom - phone 1300 728 998.

## CHA guest campaign

**MEMBERS** of Choice Hotels Australasia's loyalty program Choice Privileges can earn points and rewards faster as part of a new consumer sales campaign.

Guests staying twice at any of 230 Australian hotels before 27 Aug will earn a \$40 gift card for JB Hi-Fi, Red Balloon or Caltex.

## France scraps pax tax

**UPROAR** over a proposed 500% tax increase on arriving tourists in France (**TD** 02 Jul) has led the country to scrap the initiative.

The proposal had already made it through the lower house of the French parliament despite outcry from the country's tourism trade.

Had it succeeded, the tax would have been collected via increased levies on hotel rooms.

## Thai AAX to Australia

**AIRASIA** X boss Azran Osman-Rani has confirmed flights from Bangkok to Australia are on the agenda for the recently launched subsidiary, Thai AirAsia X.

Destinations being considered include Sydney, Melbourne, Gold Coast, Adelaide and Perth, *The Sydney Morning Herald* reports.



CONGRATULATIONS

**Kelly Campbell**

from *The Village Travel*

Kelly is the top point scorer for Round 17 of *Travel Daily's* NRL footy tipping competition, and has won a double pass to Wildlife Sydney, courtesy of Merlin Entertainments Group.



## Major Prize Sponsors

**1st Prize:** two return flights to Dubai, courtesy of Emirates



**2nd Prize:** 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu





**SQ seasonal Sapporo**

**SINGAPORE** Airlines will offer seasonal flights to Japanese ski destination Sapporo this year, with twice weekly A330-300 services to operate between 01 Dec 2014 and 17 Jan 2015.

According to GDS displays, the flights will be designated SQ660/661, departing Singapore late at night each Mon and Fri.

**Money**

**WELCOME** to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US\$0.93**

**ONGOING** weakness in the South African currency means the destination is exceptional value for Australian travellers, with one Aussie dollar now the equivalent of more than 10 rand.

The news isn't so good for travellers to the UK, where a stronger pound Sterling in relation to the US\$ has reduced Aussie buying power.

Generally analysts expect a higher Australian dollar due to positive data including jobs and consumer confidence as well as continued low interest rates - but the Aussie hasn't risen significantly above 94 US cents for some time now.

*Wholesale rates this morning:*

US	\$0.934
UK	£0.545
NZ	\$1.064
Euro	€0.686
Japan	¥95.11
Singapore	\$1.159
China	¥5.609
South Africa	R10.021
Canada	\$0.993
Crude oil	US\$104.06

**Hertz airberlin pact**

**CAR** rental giant Hertz has announced a two year agreement with German carrier airberlin, under which travellers will be offered exclusive offers and special rental rates at the airline's 171 global destinations.

Hertz already has an affiliation with airberlin's 'topbonus' loyalty scheme, and under the expanded deal, AB customers will be offered seamless access to Hertz products during the online flight booking process as well as other parts of the airberlin website.

Discounts of up to 20% will be available for Hertz bookings made before 30 Jul for pick-ups through until the end of this year in selected European countries.

**LAX runway project**

**THE** operator of Los Angeles International Airport has announced a major expansion of runway "buffer zones" to keep the facility in compliance with US federal safety standards.

The US\$200 million project will see LAX brought up to scratch with the rules, which were introduced 20 years ago - after the airport was already in operation.

The regulations require safety areas measuring 152x304 metres (500x1000 feet) at the ends of runways, and LAX has one runway which doesn't comply, while the safety zones at other runways require upgrading with re-paving and drainage improvements.

The project also includes a 250m extension for one of the runways, with a request for tender to be issued shortly.

All US airports are required to be in compliance by 2015.

**MO London "salon"**

**MANDARIN** Oriental Hyde Park in London has opened *The Rosebery*, a new salon overlooking Knightsbridge serving Afternoon Tea and champagne cocktails every day.



**ABOVE:** This group of lucky travel agents recently returned from a six night USA famil, taking in Las Vegas and Portland, Oregon courtesy of Freestyle Holidays in partnership with Virgin Australia, Caesars Entertainment and Travel Portland. As well as experiencing some of the famous properties on the Las Vegas Strip, they took a scenic flight over the Grand Canyon and Hoover Dam as well as the new 'High Roller' observation wheel. **Pictured** above with the Grand Canyon Airlines pilot are, from left: Julia Blanche, Travel Bug Wantirna; Leisa Crotty, MTA; Julianne Rose, Pinpoint; Cathy Moir, TravelManagers; Michael Weston, Great Escapes Travel; Natasha Haberfield, Holidays on Sale; and Rose Santos, AEON International Travel.

**WIN A TRIP TO MAURITIUS**

In July, **TD** is giving readers the chance to win a holiday to Mauritius, courtesy of **Club Med and Air Mauritius**.

The prize includes return economy class fares to Mauritius with Air Mauritius, airport transfers and six nights accommodation at either Club Med Albion or La Pointe aux Canonniers, for two.

Every day this month **TD** will ask a different question about Club Med or Air Mauritius. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: [clubmedcomp@traveldaily.com.au](mailto:clubmedcomp@traveldaily.com.au)

**Q6: Name 2 Club Med Resorts which have a 5 Trident Luxury space.**  
Hint: [www.clubmedta.com.au](http://www.clubmedta.com.au)

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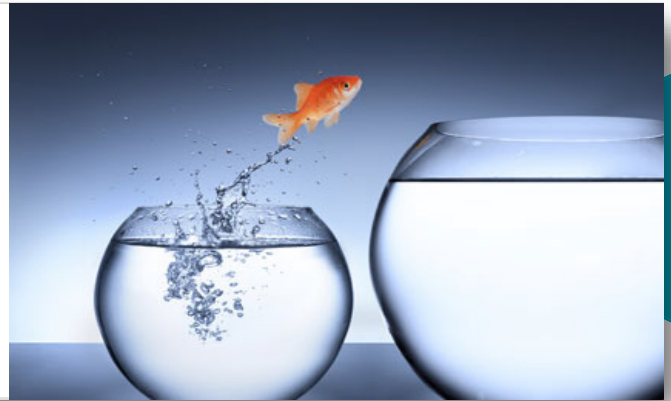


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Ben Carnegie

## Key Account Manager GDS - Sydney

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Call Ben or [click here](#) for more details

## Inbound Travel Consultant - Melbourne

- ▶ Join a team of domestic travel specialists
- ▶ Great company with high end luxury products
- ▶ Based in the Southern Suburbs of Melbourne

Known for their high quality product both domestically & internationally, the inbound team is seeking domestic specialists to join the team. Love Australia? Why not sell it!

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## Travel Centre Manager - Sydney

- ▶ Domestic Tourist Information Centre
- ▶ Domestic destinations, tours & attraction sales
- ▶ Salary \$50K + super + uncapped commission

Enjoy working in the ambiance of one of Sydney's most iconic CBD locations whilst utilising your superior managerial skills to motivate your team and ultimately grow the revenue.

Call Ben or [click here](#) for more details

## Senior Leisure Cons - Sydney's Sth West

- ▶ Earn up to \$50K pkg with NO sales targets!!
- ▶ Work/life balance - Arrive home before dark!
- ▶ Forget the commute to the city- ideally located Sth West

Award winning agency where customer service comes first, is seeking an experienced consultant with a passion for consulting. Sabre/Tramada preferred. No sales targets.

Call Sandra or [click here](#) for more details

## Retail Cons - Long term temp role - Sydney

- ▶ No face to face sales! Top hourly rate \$\$
- ▶ Located in Sydney's inner west
- ▶ Fun, energetic and supportive team environment

Our client is an award winning travel company looking for an experienced leisure consultant to work on a long term temp assignment - no face to face sales, direct public only.

Call Sandra or [click here](#) for more details

## Online Travel Customer Service - Sydney

- ▶ Work 7 Evenings ON- get the next 7 Evenings OFF!
- ▶ Salary package \$45K
- ▶ Good PC skills required along with exp. in reservations

This dynamic, forwarding thinking company based in Surry Hills is looking for a Customer Service driven individual to add value to their existing team. Work half the year!

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