

THE  
**TRAVEL  
INDUSTRY  
EXHIBITION**

PROUDLY BROUGHT TO YOU BY  
**DUBAI TOURISM**



**CO-LOCATED  
WITH THE AFTA  
NATIONAL TRAVEL  
INDUSTRY AWARDS »**

**18 ~ 19 JULY 2014**  
ROYAL HALL OF INDUSTRIES SYDNEY

“ The 2014 Travel Industry Exhibition promises to be the industry must-do event ~ put it in your diary now. ”

Jayson Westbury / Chief Executive, AFTA

**REASONS TO VISIT**

- › Experience the latest travel products
- › Fantastic prizes, including overseas holidays
- › Travel industry seminar program
- › Gain industry knowledge and insight
- › Compare products and services
- › Network with travel industry professionals

**TO REGISTER CLICK HERE**

Email: [info@travelindustryexpo.com.au](mailto:info@travelindustryexpo.com.au)

[travelindustryexpo.com.au](http://travelindustryexpo.com.au)

[thetravelindustryexpo](https://twitter.com/thetravelindustryexpo)

[@thetravelexpo](https://twitter.com/thetravelexpo)

Official Exhibition Sponsor Sponsors



Media Partner



Co-located with



**EXHIBITIONS  
& TRADE FAIRS**

One week to show

AUSTRALIA'S inaugural Travel Industry Exhibition kicks off in just seven days time.

The must-attend show takes place at Sydney's Moore Park on Fri 18 and Sat 19 Jul, in the lead-up to the National Travel Industry Awards - see the **front page**.

AFL ticket winners

TRAVEL Daily was swamped with entries in our Keith Prowse Travel comp to win six double passes to the Sydney Swans vs Carlton AFL game this weekend.

Congratulations to the winners, Liz Glover, Scenic Tours; Debbie Fleischer, Travelbookers; Jamie Thompson, eCruising; Ian Warren, GTS Travel, Matthew Yorke, Scenic Tours and Nicholas Lewis from Air New Zealand.

Today's issue of TD

Travel Daily today has seven pages of news & photos, a front cover page for **Travel Industry Exhibition** plus full pages from: **(click)**

- AA Appointments jobs
- Gallipoli Cruise 2015

Online agent share soars

THE combination of Expedia and Wotif (TD Fri) has the potential to outstrip Flight Centre in terms of leisure holiday booking market share, according to figures released yesterday by Roy Morgan Research.

The company polled more than 17,000 Australians on the travel agents they used to book holidays for the year to Mar 2014, with Flight Centre clearly in the lead at a 9.1% share.

Wotif was in second place with a 6.4% share, while its subsidiary lastminute.com.au was in sixth spot with a 2.1% market share.

A number of Expedia brands were also in the top ten, including Expedia.com.au in fifth place with a 2.3% share, while Expedia-owned Hotels.com was in ninth position with a 1.7% share.

If the same trends continue, when the Expedia brands are combined with Wotif, the group would account for a total of 12.5% of leisure travel bookings, placing it firmly in the lead in terms of Australian market share.

That will significantly eclipse

other players such as Webjet, currently in third place with a 4% leisure booking market share.

Booking.com, which is growing rapidly in Australia, is currently just behind Webjet with a 3.5% market share.

The only Helloworld brand in the top ten was the now sidelined Harvey World Travel, in seventh position with a 2% share.

The top ten is rounded out by holiday home website Stayz in 8th spot with a 1.8% share, and Agoda.com in tenth place with a 1.6% share, according to the poll.

Roy Morgan's International Director of Tourism, Travel & Leisure, Jane Ianniello, said the takeover of Wotif by Expedia spells a new era for online travel services in Australia.

"As if traditional bricks-and-mortar agencies didn't already have enough to worry about...

"By joining forces, these two travel behemoths will form a truly dynamic duo with the potential to transform how Australians research, book and manage their holidays," she said.

Nothing beats  
**Creative Holidays**



Celebrate  
4th of July!  
**10% off USA**



**4 nights \$99\***  
Fr

More details →

**Europe on Sale**  
with Lufthansa Group.



Economy from: **\$800\***  
Business from: **\$4500\***

\*Gross return fares as published in your GDS. Lufthansa, SWISS and Austrian fares are combinable on a half round trip basis and / or with standard fares. Book now and ticket by 10 August 2014. For more information visit [lufthansaexperts.com](http://lufthansaexperts.com)

 **Lufthansa**  **Austrian**  **SWISS**

**Queenstown** 

**Ski Holidays!**



**From \$735\***  
per adult family share

**Kids 6 years and under Ski FREE\***

\*Conditions apply  
NZ Ski Inst. Photographer Gemilla Stoddart



A STAR ALLIANCE MEMBER 

**AIR NEW ZEALAND** 

**How well do you know our products?**

Register for our new Online Training programme and you could be in to win tickets to the USA or New Zealand!

» Click here to learn how

## EUROPE IN A BRAND NEW RENAULT

- ✓ Best Self-Drive Option - 21 Days - 6 Months
- ✓ 100% All-Inclusive Insurance, Nil Excess
- ✓ Summer Sale Now On! ✓ GPS incl. All Models
- ✓ Save \$150 per Car - Collect by 30 Sept 2014

Discover more at

**RENAULT EURODRIVE**  
www.renaulteurodrive.com.au



# Travel Daily

First with the news

Friday 11th July 2014

MIXED CLASS INTRO FARES



ME FROM \$2709  
EU FROM \$4409

الطيران العماني  
OMAN AIR

GET MIXED

Sell & Win

Complimentary STPC. Prices net RT incl taxes. T&Cs apply.

## P&O new ship names

P&O Cruises has this afternoon confirmed it will rebrand its new ex-Holland America Line ships - *ms Ryndam* & *ms Statendam* - as *Pacific Eden* and *Pacific Aria*.

Both ships are expected to join P&O Cruises local fleet from Nov next year after a refit.

## Etihad Brisbane non-stops

ETIHAD Airways will switch its Brisbane services to a direct flight to Abu Dhabi from 01 Jun next year, with the new non-stop route to be operated by the carrier's new Boeing 787-9 aircraft.

Currently Etihad Airways flies daily from Brisbane to Abu Dhabi via Singapore using a two-class A330-200 aircraft, with the switch to the direct flight also seeing the debut of First Class on the Brisbane-Abu Dhabi route.

Etihad ceo James Hogan said the introduction of non-stop flights was a response to strong demand since EY launched BNE in 2007.

He said the deployment of the new *Dreamliner* would "build on the route's robust performance by offering our strongest customer proposition yet - an enhanced onboard experience, shorter travel times and the convenience of one-stop connectivity to popular

destinations in the Middle East, Africa and Europe".

Qld Premier Campbell Newman said the direct flights were a "huge show of confidence by Etihad Airways in the Brisbane and Queensland market and our ability to attract a growing number of travellers."

Tourism Australia md John O'Sullivan described the move as "a major aviation boost for inbound tourism."

The new flights mean Brisbane is accessible via one stop from Etihad's global network, with onward connections to 15 Queensland destinations via EY's partnership with Virgin Australia.

MEANWHILE, Etihad has also outlined further expansion plans for the first half of 2015, with the addition of six new destinations.

Boosting the carrier's network to 107 passenger and cargo destinations across the globe will be new daily flights from Abu Dhabi to Madrid, Spain (29 Mar); Edinburgh, Scotland (08 Jun); Kolkata, India (15 Feb) and Entebbe, Uganda (01 May).

Etihad will also debut four weekly flights to Hong Kong (15 Jun), and thrice weekly services to Algiers (17 Jun).

The decoupling of the Brisbane-Singapore route will see Etihad instead introduce a daily three class A330-300 between Abu Dhabi and Singapore, while EY will also deploy a three class 787-9 to Moscow, marking the debut of First Class on both routes.

## Solomon Air PR rep

SYDNEY-BASED Mike Parker-Brown has been appointed to manage the int'l PR for Solomon Airlines, working with the carrier's regional gm Victor Sharan.

Parker-Brown also represents the Solomon Islands Visitors Bureau, a role held since Mar.

**air astana**  
from the heart of eurasia

Almaty & Astana Holidays packages starting from 80 US\$:

- hotel accommodation
- buffet breakfast
- return airport transfer
- seasonal proposal,
- Free cycling city tour
- optional city tour

Discover Kazakhstan

**ASTANA & ALMATY**  
Stopover Holidays

For more details please visit our website  
www.airastana.com

## THL appoints CTO

LISTED New Zealand travel firm THL (Tourism Holdings Limited) has appointed Keith Chilek to the newly developed role of chief technology officer.

THL owns brands including Maui, Britz, Might and Kea Campers.

CEO Grant Webster said the appointment was an indication of the importance THL was placing on its technology platform for future growth.

Chilek will relocate from the USA to NZ to take up the role.

**Travel the world with us**

An online Diploma of Travel and Tourism in one year

**THE Northern Sydney Institute**  
Part of **TAFE NSW**

**Go Beyond Bali and Fly to Lombok**  
with one of the most awarded airlines in the world

Gili Islands, Lombok

WORLD'S BEST ECONOMY CLASS  
BEST ECONOMY CLASS AIRLINE SEAT

**Garuda Indonesia**  
The Airline of Indonesia

**Evergreen Tours**  
World of Discovery

**PARTNER FLY FREE!**

*Deluxe*  
Touring & Cruising

\*Terms & conditions apply

# Travel Daily

First with the news

Friday 11th July 2014

**Wendy Wu Tours**

2015 Early Bird Specials to  
**CHINA & VIETNAM**

EARLY BIRD BROCHURES AVAILABLE NOW!

On sale: 1 Jul - 27 Aug unless sold out prior  
[wendywutours.com.au/early-birds](http://wendywutours.com.au/early-birds)

## State of Origin winner

**CONGRATULATIONS** to Paul Allen from Allen's Travel who was the winner in *Travel Daily's* 2014 State of Origin tipping comp.

Courtesy of Keith Prowse Travel, Paul has won an Immortals Dining Package two people to the 2014 NRL Grand Final on Sun 05 Oct.

For info on other Keith Prowse Travel packages, see [kpt.com.au](http://kpt.com.au).

## VA drops Learmouth

**VIRGIN** Australia has confirmed the cancellation of its Perth to Learmouth regional service, to be terminated effective 13 Oct.

"Despite our best efforts to stimulate the market through airfare pricing and schedule changes, the route has continued to sustain unacceptable losses," a Virgin Australia spokesperson told *Travel Daily* this afternoon.

The route has been operated by Virgin Australia Regional Airlines on a thrice weekly basis using F100 aircraft.

## Taj exits Aus as Ovolo expands

**HONG** Kong-based Hind Hotels & Properties Group has confirmed the acquisition of BLUE Sydney, a Taj Hotel with plans to rebadge it under the Ovolo Hotels brand.

Announced yesterday, current owners of the Woolloomooloo hotel, Samsara Properties - a subsidiary of The Indian Hotels Company Ltd - said it is divesting its only Australian hotel to focus on expansion in Asia and China.

Samsara purchased BLUE Sydney in 2006 for \$36 million and has "operated with excellent occupancy rates," the firm said.

It is selling BLUE Sydney to Hind Hotels for \$32 million, with the transaction expected to be completed by 31 Oct.

Ovolo Hotels founder and ceo Girish Jhunjhnuwala told *Travel Daily* last night the group plans to invest approximately \$10 million in upgrading the property to match the Ovolo brand standards. Jhunjhnuwala said "Sydney was

always high on the agenda being a key market in Australia for both international travellers coming into the country and Australians travelling for leisure & business".

BLUE Sydney's location on the water, near key entertainment areas and being one of the city's "most iconic hotels" were key influences for the acquisition.

Jhunjhnuwala said BLUE Sydney will complement its recent buy of the 1888 Hotel in Darling Harbour and Ovolo Melbourne (which opened two years ago) and the recent purchase of Oaks on Lonsdale, also in the Vic capital.

"The long term goal is to establish the Ovolo Brand firmly in the Australian market and look for further group opportunities," Jhunjhnuwala added.

He also revealed to *TD* Hind Hotels has Perth, Brisbane and Canberra on its radar for growth.

**MEANWHILE**, Samsara said the sale does not lessen the group's interest in the Australian market, with the outbound local market remaining a "high priority."

Australia is Taj Hotels, Resorts & Palaces' 5th largest source market.

## Bastille Day bargains

**UTRACKS** is celebrating Bastille Day next Mon by offering a 10% discount off all French cycling & walking trips booked on the French national holiday.

Over 50 active trips are available in France, covering the Pyrenees, Loire Valley, French Riviera & more.

## Window Seat

**AIMING** to cement Dubai as a year-round destination even in the scorching summer months, a Dubai developer has unveiled plans to build the world's largest shopping mall in the emirate.

More like a mini-city, the gargantuan structure is aiming to house more than 100 hotels, a temperature-controlled indoor theme park and much more.

'The Mall of the World' plans call for the structure to be ready and open by 2020.

"Our ambitions are higher than having seasonal tourism - tourism is the key driver of our economy and we aim to make the UAE an attractive destination all year long," Dubai ruler Sheikh Mohammed bin Rashid Al Maktoum said.

"This is why we will start working on providing pleasant temperature-controlled environments during the summer months".

## Oaks Coffee Club pact

**OAKS** Hotels & Resorts has formed a partnership with The Coffee Club, whereby guests at select hotels can dine at one of the coffee outlets for breakfast.

Guests at Oaks Festival Towers in Brisbane and Oaks Charlotte Towers can choose a 'bed & breakfast' rate at The Coffee Club which includes one breakfast menu item and a regular drink.

**It's Time!**  
Become a South Africa Specialist today.

South Africa  
Inspiring new ways

Click here

**SAVE \$1000 PER COUPLE**  
when you book select 2015 Avalon Waterways European river cruises

**OFFER EXTENDED!**  
Offer ends 30 Sep 2014

**Fantastique!**

**CLICK FOR MORE**

**AVALON WATERWAYS**

## Quartet in tune with Australia



**THE** "European Quartet -" comprising the Czech Republic, Hungary, Poland and Slovakia - joined together this week to conduct a roadshow for travel agents and wholesalers in Sydney and Melbourne.

The seminar gave a detailed overview of tourism products and infrastructure, highlighting features such as UNESCO sites, stunning castles, intriguing history, and activities such as spa and wellness programs.

Bryce Crampton from Beyond Travel said the four countries were becoming increasingly popular with Aussie travellers.

"First hand information from trusted sources such as these tourism bodies is vital to providing our customers

with relevant and accurate information, assisting them to make informed decisions about their travel arrangements," Crampton said.

Andrea Morgan from G Adventures was the winner of the grand prize at the events - an Emirates Economy class ticket to Europe and a Rail Pass for five days travel in Eastern Europe courtesy of Rail Plus.

**Pictured** above in Sydney yesterday are, from left: Mihaly Aranyossy, Hungarian Tourism; Jan Urban, Czech Tourism Hong Kong; Anna Petrasova, Embassy of the Slovak Republic; Monika Skrodsda, Furnel Travel International; Bryce Crampton, Beyond Travel; and Peter Javorkai, Premium Incoming.

### Bench International - the Africa Experts

#### Part-Time Sales Representative - WA

Bench International, the founder of African holidays in Australia, has a unique opportunity for a highly motivated and energetic Sales Representative in WA.

Experience in sales together with first-hand travel knowledge of Africa is a must. The successful candidate will be responsible for managing existing relationships with key travel agents, as well as developing new ones within Western Australia.

Participation at travel shows and consumer nights are some of the aspects of the role.

To apply to join the pride, email your CV to [jobs@benchinternational.com.au](mailto:jobs@benchinternational.com.au) with the position title in the subject header by 18 July 2014.



**FREE candidates ready now for your business**

Call FC Appointments now on 1300 113 492 or visit [www.fcappointments.com.au](http://www.fcappointments.com.au)

**FC Appointments**  
From the Industry, for the Industry



### Thailand resilience

**TOURISM** Authority of Thailand says "shrewd" marketing tactics coupled with ongoing positive media activity has played a key role in keeping Australian visitor numbers buoyant to the nation, despite recent political unrest and a nationwide curfew.

Visitor numbers from Australia between Jan and May rose 0.29% to 353,000 - about 1,000 more than the same period last year.

"Australia may not represent the biggest international market to Thailand but it has always remained one of the most resilient," Tourism Authority of Thailand director for Australia, Numphon Boonyawat said.

With the situation now calm in Bangkok, she said Thailand expects to see Aussie visitors rise.

### Emirates chickens out of Kiev services

**ONGOING** political uncertainty and subsequently weakened demand for flights to Kiev has led Emirates to suspend its direct services to the city from 01 Aug.

Bookings to the Ukraine capital have been closed until further notice, while any affected pax will be rebooked on another carrier.

Safety concerns for passengers and crew has also led the Dubai-based carrier to suspend its daily services to Damascus, Syria, with effective immediately, EK said.

**MEANWHILE**, Emirates has reached a milestone for its Airbus A380 fleet, taking delivery of its 50th superjumbo overnight.

### US visits fall in Feb

**NEW** data from the US Office of Travel & Tourism Industries show a 4.3% year-on-year drop in the number of Australians arriving into the United States in Feb.

The decrease in visitation has pulled year-to-date visitor growth to -0.2% from the local market.

Total arrivals in Jan & Feb were above 9.54 million - a 4.3% jump on the same time last year.

**Travel Daily**  
on location in  
**New Zealand**

Today's issue of *TD* is coming to you from Auckland Int'l Airport courtesy of Air New Zealand for the arrival of the carrier's first Boeing B787-9 Dreamliner.

**THE** all-black jet is due to touch down here at 4pm (2pm Sydney time) after its 14-hour nonstop flight from the Boeing plant in Seattle, the first to be delivered to an airline.

Onboard are airline executives and VIPs, and Aucklanders might have a chance to see it, weather permitting.

The forecast is for strong winds and rain, yet local news reports here in New Zealand this morning say it's a dream for plane spotters who are already out at observation areas, and at the eastern end of the runway with cameras at the ready.

The plane will circle over large parts of the city before flying down the harbour to land at the airport where a big welcoming ceremony awaits.

Sydneysiders will get a chance to see the aircraft in late Aug when the Kiwi airline will fly it across the ditch several times for training trips before starting scheduled pax service on the AKL-PER route from 15 Oct.

*Travel Daily* will have full coverage from the aircraft induction festivities from New Zealand in Monday's edition.

### Ski North America with United Airlines

Win one of 10 places on a ski trip to U.S.A. or Canada.

**Join the challenge**



DAILY FROM MELBOURNE

ROYAL BRUNEI AIRLINES

Click here for more information.

WWW.FLYROYALBRUNEI.COM | ROYALBRUNEIAIRLINES | ROYALBRUNEIAIR

#rbbetterfly

### Snow conditions

*Travel Daily's* regular snow conditions update report provides info on the latest snow falls, depths and lifts in operation at major ski fields in Australia & New Zealand.

Here's the latest snow reports:

- Falls Creek - 134cm / 15 lifts
- Perisher - 127.9cm / 44 lifts
- Thredbo - 127.9cm / 14 lifts
- Charlotte Pass - 129.9cm / 6 lifts
- Mt Hotham - 110cm / 13 lifts
- Mt Buller - 97cm / 20 lifts
- Coronet Peak - 30cm / 8 lifts
- The Remarkables - 35cm / 7 lifts
- Mt Hutt - CLOSED
- Cardrona - 25cm / 5 lifts

## ETF seminar program

SIXTEEN free seminars will be conducted for attendees at next week's Travel Industry Exhibition, with a lineup of travel industry heavyweights confirmed to speak.

Sessions will see speakers cover topics such as ATAS Accreditation, attracting and retaining a loyal client base, navigating challenges of business and much more.

Speakers representing Sabre Pacific, Dubai Tourism and Etihad Airways are among others also secured to present at the show.

Presentations will run for 30 mins or one hour, with attendees required to register to secure a seat at as many of their preferred sessions as they wish to attend - **CLICK HERE** for the full lineup.



## First-look inside Aquis Resort

ARCHITECTS behind the proposed \$8 billion Aquis Great Barrier Reef Resort have revealed the first drawings from inside the planned integrated resort.

The image (pictured) depicts the grand lobby with massive aquarium as its centrepiece.

The 2,250m2 aquarium is earmarked for Stage 1 of Aquis Resort and has been billed as "one of the world's largest."

In an update yesterday, Aquis said it remains committed to commencing construction on the project as soon as possible.

## Rail Plus joins ATAS train

SPECIALIST rail wholesaler Rail Plus has joined the growing list of Australian wholesalers to become ATAS accredited, announcing its participation in the scheme today.

The organisation has been welcomed into the ATAS program, which came into effect at the beginning of this month, by AFTA general manager accreditation Gary O'Riordan.

"Rail Plus can now point to ATAS accreditation as a valuable recognition of its quality and brand credibility," O'Riordan said.

Rail Plus' relatively new chief executive officer James Dunne

said the company was delighted to be part of the voluntary program, which mandates strict compliance with set criteria to do with business performance, ethics, training and more.

"ATAS is now playing a vital role in endorsing the quality and reliability of travel intermediaries, and its efforts will help build and sustain consumer confidence in our industry," Dunne said.

## Italy hungry for Aus

TOURISM Australia has this week launched the *Restaurant Australia* campaign in Italy.

More than 60 members of the Italian travel industry attended an event at the Oscars Awards in Milan, where they learned more about Australia's dining highlights.

## BA Games discount

BRITISH Airways is offering a 10% discount across four cabin classes of travel to all European destinations in celebration of this month's Commonwealth Games in Glasgow.

The reduced fares will be made available over the 12 days of competition (23 Jul-03 Aug), with travel permitted on any date through until 30 Jun 2015.

Flights must be booked via the Business Partner page of ba.com.

For additional information, see [ba.com/commonwealthgames](http://ba.com/commonwealthgames).

## TUI Amadeus deal

UK-BASED travel giant TUI Travel has entered into a new multi-year deal with Amadeus, enabling its global network of 55,000 staff continued access to access and book flights through the GDS.

The new agreement includes enhancing personalisation and differentiation of products and services, the companies said.

AMADEUS

Do you see what I see?

If you are not on Amadeus you may not have the full view.

Check in to [www.amadeus.com/worksbetter](http://www.amadeus.com/worksbetter) and enjoy the ride.

**ENTER TO WIN**  
Louis Vuitton accessories

## Indonesia opens doors to agents



**DELEGATES** from the Ministry of Tourism and Creative Economy of Indonesia visited Australia recently, hosting three events to show the local trade what *really* happens during a holiday in Bali.

Confronting the issue head-on, Ministry deputy director of international promotion Vincent Jemadu poured cold water on the negative publicity, telling agents that “the events being publicised in Bali are not just happening in Bali, these things happen all over the world”.

Attendees agreed, responding with a round of applause.

The sales mission featured 18

hoteliers from Bali, Lombok, Jakarta and Flores, the home of the komodo dragon, with industry events taking place in Melbourne, Sydney and Perth.

Australia is the No 3 source market to Indonesia with 938,000 visitors last year, behind its geographically closer neighbours Singapore and Malaysia.

The message of the evening was to urge Australians to venture out and see more of the country in places such as Lombok and Borobudur in Central Java.

Lombok has been a particular standout, with foreign visitation doubling year-on-year and trends showing signs of continuing.

Supporting the roadshow was national carrier Garuda Indonesia, who contributed to a total of \$25,000 in travel prizes awarded at the events with tickets to Jakarta and Denpasar.

**Pictured** above from left is one of the major prize winners in Christine Dawson of ABC Travel with Augustina Sihombing from Morrissey Apartments, Helen Blake, Garuda Indonesia & Vincent Jemadu, Ministry of Tourism.

### OS goes to auction

**AUSTRIAN** Airlines has expanded its online auction cabin upgrade process, availing the option on all flights network-wide.

Passengers holding Economy class tickets can now bid online for an upgrade to Business class, with the successful bidder notified 72 hours in advance.

**BATTLE & TOURS**  
HISTORICAL TRAVEL

**50<sup>TH</sup> ANNIVERSARY**  
**BATTLE OF LONG TAN**  
VIETNAM & CAMBODIA  
CRUISE AND TOUR  
5<sup>TH</sup> AUGUST 2016

From **\$8999**  
19 days including flights  
10% travel agents commission  
Call 1300 768 478



## Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

**Legendary Byron** is ramping up ahead of the launch of daily flights from Sydney and Melbourne, releasing a range of deals at properties and resorts across the region. Travellers can save \$300 on an eight-day wellness retreat at **Byron Yoga Centre** in Jul & Sep, now priced at \$1,695. Elsewhere, seven nights at **Brunswick Seaside Holidays** is priced from \$490 for a 2-bedroom cottage, a saving of \$90. **CLICK HERE** for details.

**Mercure Kooindah Waters Central Coast Resort** has released a 'Stay & Play' special for winter, offering one night accommodation and an 18-hole round of golf at Kooindah Waters Golf Course, priced from \$199 per room. Book your getaway at [www.mercurekooindahwaters.com.au](http://www.mercurekooindahwaters.com.au).

Stay 7 Pay 5 and Stay 5 Pay 4 deals are now open to book at **Moana Sands Beachfront Hotel & Villas** in Rarotonga, Cook Islands, and valid for travel through to Jun 2015 (some blackouts apply). The deal includes daily breakfast and is on sale until 31 Aug. Book through wholesalers.

### SriLankan LHR move

**ONEWORLD'S** newest member SriLankan Airlines is advising of a relocation of its operation to Terminal 3 at London Heathrow, taking effect 16 Jul.

### PPHG Beijing office

**PAN** Pacific Hotels Group has appointed Charles Cheng to head up its newly opened Beijing-based Global Sales Office.

The new office complement's PPHG's existing Shanghai branch.

### CZ SYD A380 change

**CHINA** Southern has delayed the seasonal start of A380 services from Guangzhou to Sydney from 01 Dec until 05 Dec, GDSs show.

### Companion flies free

**APT** has kicked off promotion of its 2015 USA season and brochure with the launch of a 'Companion Fly Free' deal, valid on a selection of itineraries in the new guide.

The deal marks a potential saving of up to \$2,625 per couple.

Taxes are included in Fly Free deals on eligible tours, with all bookings to be made by 28 Nov.

### BW Harley benefits

**BEST** Western has introduced a range of benefits for members of the Harley-Davidson Owners Group staying at 67 participating hotels in Australia including a 10% discount off accom rates, room upgrades, early check-in & late check-out, and more.

## PORT TRAVEL – PORT MELBOURNE

Do you have a passion for the travel industry? We're looking for someone with experience that needs a change of scenery and would like to work in lovely environment with a Positano View, you'll feel like you're working in Italy every day!

Open opportunity for full time or 4 days per week, or if you're a consultant working from home and fed up with trying to have a life away from work, there is a private room office waiting for you with your freelance work.

We are a boutique agency, a member of the Hello World Associate/Amex located in Port Melbourne. Luxury retail with moderate corporate work. Offering great conditions, and looking for a passionate person interested to help grow the business.

Call Vivien Agosta @ Port Travel for a confidential chat 0419 005528  
[Vivien@porttravel.com.au](mailto:Vivien@porttravel.com.au)

## Luxperience sold out

**ORGANISERS** of the 2014 Luxperience elite travel show have confirmed the event has now reached its capacity limit for exhibitors wishing to participate.

The company cited a significant increase in interest by exhibitors from Europe, the UK as well as strong uptake from Asia-Pacific.

Exhibitors from New Zealand have doubled their floor space, with Kiwi suppliers to make up 26% of the participating firms.

## Jet demand climbing

**BOEING** has issued its annual 20-year Market Outlook for new aircraft, forecasting demand of 36,770 planes around the world, an increase of 4.2% year-on-year.

The manufacturer estimates this market potential to be worth around US\$5.2 trillion, with single-aisle craft most in demand.

## Vic employment plan

**ELEVEN** individual initiatives for meeting skilled labour shortages in the Mornington Peninsula and Phillip Island tourism industry have been unveiled by Vic Minister for Tourism Louise Asher.

Launched in collaboration with Federal Minister for Trade Andrew Robb, the plan details ways to build a "sustainable tourism and hospitality workforce for the region's future," Asher said.

Plans include programs for tailored training & staff retention as well as tools designed for use by local businesses to meet their own workforce requirements.

Other collaborators in the development of the plan included Austrade, Tourism Victoria, regional tourism boards, business owners and local governments.

Minister Robb said the plan would ensure tourism operators could meet demand from visitors.

Friday 11th July 2014

Travel Daily

First with the news



**HIGHLIGHTS** of the Australian outback were all around as this group of APT Top Achievers and their guests were treated to a week in the Kimberley as reward for their sales efforts recently.

The 11-day trip saw the group travel from Broome to Kununurra, beginning with an overnight stay at the city's iconic Cable Beach Club Resort and Spa.

Roughing it was never in the agenda, with the group dining in style and resting their head in five-star comfort throughout at hotels and wilderness lodges.

The group viewed gorges along the 660km Gibb River Road, stopping for activities such as helicopter ride over Mitchell Falls, hiking with Aboriginal guides and learning about Indigenous art.

Also on the itinerary were visits to Drysdale River Station and Home Valley Station, both working cattle stations.

## SQ in near-miss in US

**A DELTA** Air Lines jet preparing to land at George Bush Airport in Houston came within 610 metres of a climbing Singapore Airlines aircraft, according to *NBC News*.

The incident occurred after the SQ pilot failed to level off at 4,000 feet, as was required.

Following an investigation, steps were being put in place to ensure flight crews knew the top altitudes for departure, the Federal Aviation Administration said.

**Pictured** above with champagne and enjoying sunset at the Bungle Bungle Range, from left in the back row is Anna Hamilton, Angela Kaluzyn, Skilled Travel; Cristy Joslin, Jetset Williamstown; Ryan Montgomery, APT; Amanda Taylor, Our Vacation Centre; John "Kempy" Kemp, APT Driver; Aaron Christian, APT and Carolyn O'Bryan, Travel & Cruise Belrose.

Front row: John O'Bryan, Marinella Ghion, RACQ; Jeff Saxon, Norma Clark, Where in your World Travel & Cruise Wagga Wagga; Anne Taylor, Shirley Joslin, Rachele Guillaume, Octavia Whittaker, Our Vacation Centre; Adam Lothian and Andre Guillaume from Helloworld Wheelers Hill.

**CLICK HERE** for more images.

## Lufthansa LCC plans

**GERMAN** carrier Lufthansa says talks are at "an advanced stage" with Turkish Airlines over launching a new intercontinental long-haul low-cost joint venture.

The carrier, earmarked for a launch in late 2014 or early 2015 is un-named at present but is expected to begin with a fleet of seven B767 or A330 aircraft.

LH also plans to amalgamate the European members of its group not based at FRA or MUC, including Germanwings, with a view to restarting under its Eurowings brand early in 2015 and using up to 23 A320 aircraft.

## WIN A TRIP TO MAURITIUS

In July, **TD** is giving readers the chance to win a holiday to Mauritius, courtesy of **Club Med and Air Mauritius**.

The prize includes return economy class fares to Mauritius with Air Mauritius, airport transfers and six nights accommodation at either Club Med Albion or La Pointe aux Canoniers, for two.

Every day this month **TD** will ask a different question about Club Med or Air Mauritius. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: [clubmedcomp@traveldaily.com.au](mailto:clubmedcomp@traveldaily.com.au)

Q9: Name one of the benefits of the Club Med Honeymoon Package.

Hint: [www.clubmedta.com.au](http://www.clubmedta.com.au)



Club Med  
Premium all-inclusive resorts

AIR MAURITIUS

Terms & conditions

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

**Advertising and Marketing:** Sean Harrigan and Lisa Martin

Email: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Business Manager:** Jenny Piper

Email: [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Part of the Travel Daily group of publications.

**Publisher/Managing Editor:** Bruce Piper

**Editor:** Guy Dundas

**Assistant Editor:** Matt Lennon

**Contributors:** Jenny Piper and Barry Matheson

Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

Travel Daily CRUISE PHARMACY DAILY WEEKLY

Travel Daily TV

business events news

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



# AA APPOINTMENTS

RECRUITMENT CONSULTANTS

ONE SMALL STEP FOR YOU  
ONE HUGE STEP FOR YOU CAREER!



FOR ALL THE BEST VACANCIES VISIT [www.aaappointments.com/aus](http://www.aaappointments.com/aus)

NSW & ACT – 8/6 O’Connell St, SYDNEY – (02) 9231 6377 – apply@aaappointments.com.au

VIC, WA & SA – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – recruit@aaappointments.com.au

## WORK BEHIND THE SCENES WHOLESALE CONSULTANT

**SYDNEY – SALARY PACKAGE UP TO \$43K PLUS BONUS**

This award winning client is looking for a Visa/ Administration consultant to join their friendly bubbly team. You will enjoy supporting the reservations department with all administration and visa processing requirements. If you enjoy an excellent salary package with no sales targets and going overseas on educationals every year this job is for you. A minimum 1 years travel industry experience, exceptional attention to detail and a friendly positive attitude are a must.

## BOUTIQUE AGENCY DOWN SOUTH? RETAIL CONSULTANT

**SYDNEY – SALARY PACKAGE UP TO \$55K**

This amazing boutique retail agency is looking for an energetic, positive personality to join their team. You will be responsible for organising amazing round the world itineraries and packages to the best destinations in the world. This company offers amazing perks including access to global travel discounts and ongoing career progression. If you live down south and want to work close to home this is the job for you. A minimum 2 years travel industry experience with strong time management skills are essential.

## YOUR CHANCE TO MOVE INTO PRODUCT

**PRODUCT COORDINATOR  
BRISBANE CBD – UP TO \$57K PKG**

Are you a guru on the South Pacific? Dream of working in product? Then today’s your lucky day. This global product team in the heart of the CBD is looking for an experienced wholesale travel or product consultant to come and join them. Working closely with product managers you’ll be responsible for assisting in annual rate contracting, negotiating campaign specials and offers, problem solving and product training for consultants. This is a great start to reach the ultimate goal of becoming a product manager.

## NO WEEKEND HOURS!!

**TRAVEL CONSULTANT  
GLADSTONE - \$45K - \$50K PKG**

Look no further if you want a work life balance. This highly regarded travel company in Gladstone is looking for a new consultant to join their experienced team. Working Mon – Fri hours only, you will offer assistance to a broad range of clientele selling destinations worldwide while offering exceptional customer service. Benefits include regular RDO’s, no weekend work, competitive salary & regular product training. You will need 18 months travel consulting experience, be a team player & strong GDS skills.

## NOT YOUR TYPICAL LEISURE ROLE!

**RETAIL SUPERVISOR  
MELBOURNE – SALARY PACKAGE UP TO \$55K +**

We have a rare opportunity in Melbourne that is like no other job out there! We are looking for an experienced consultant to assist the direct public with their worldwide holiday arrangements, from a flight to Bali or a package to Europe, no two days will be the same in this role! In addition to consulting, you will be responsible for managing a small team which will include rostering, reporting and mentoring. Sound interesting? Call us today so we can tell you more about this exciting rare opportunity in Melbourne

## \*NEW\* RETAIL ROLE - NO MORE TIME WASTERS

**RETAIL TRAVEL CONSULTANTS  
MELBOURNE (NORTH) - SALARY PKG UP TO \$60K (OTE)**  
Calling all senior travel consultants, there has never been a better time to make the move to this boutique high end retail office! Servicing a mixture of corporate and high end leisure clients you will book everything from business class flights to luxury villas in Bali. This retail position will see you working Monday – Friday hours with the odd Saturday morning and finally being paid what you are worth! Join this new team and reap the benefits! If you have at least 3 years industry experience we want to help you secure this role!

## \*NEW\* CORPORATE BLISS IN MELBOURNE!

**DOMESTIC CORPORATE CONSULTANT  
MELBOURNE – SALARY PACKAGE UP TO \$55K (DOE)**  
Corporate travel consultants, stop wasting your talents in that large call centre and move to a boutique corporate travel agency today! This travel management company is now looking for an experienced domestic consultant to join their team and service a variety of corporate accounts with their domestic travel arrangements. Located close to shops and cafes, you will love your new environment and will finally start to feel valued and not like a number! Apply today! Min 12 months experience required.

## THIS IS YOUR SOMETHING DIFFERENT

**JUNIOR ANALYST  
MELBOURNE – SALARY PACKAGE UP TO \$60k (DOE)**  
Our client, a leading leisure travel company has grown dramatically over the past 12 months and as such they are looking for a talented Analyst to join their growing department. You will be responsible for assisting the team in analyzing potential fraudulent activity within the business and creating solutions to reduce this. You will be rewarded with a fantastic salary and other perks. Interested? Apply today to find out more! Go on, make this half of the year about you!



# GALLIPOLI CRUISE

2015

# FREE

# iPad mini



## For every Category 11 Cabin Sold

**Sell a Category 11 Cabin (new bookings) on Gallipoli Cruise 2015 by 31 August 2014\* and you will automatically win an iPad mini**

Category 11 is one of our Premium Outside Balcony Cabins on this once in a lifetime cruise

\*bookings must be made and deposited 50% of total by 31 August 2014



**36 Day Cruise Departing 26th March 2015 Commemorating ANZAC Day**

**1300 139 450 [www.gallipolicruise2015.com.au](http://www.gallipolicruise2015.com.au)**