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Travel Daily

First with the news

Monday 21st July 2014



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NTIA 2014 - what a night!

THE 2014 National Travel Industry Awards set yet another benchmark for the sector, with around 1,300 people cramming Sydney's Hordern Pavilion on Sat night (**TD** breaking news).

Top travel agents and suppliers were honoured, with the celebrations tempered by the loss of Malaysia Airlines MH17 over Europe late last week.

WA's Bicton Travel was named Best Travel Agency Retail - Single Location, while helloworld Hunter Travel Group won the Multi Location category.

On the corporate side, Goldman Travel won the Single Location category; The Travel Authority won for Multi Location and Corporate Travel Management took out the Best National Travel

Management Company award for the ninth time in 11 years.

It was a huge night for APT which won both the Domestic and International tour operator categories as well as for Best Cruise Operator International.

Infinity Holidays also took out the Best Wholesaler awards for domestic and international, while Helloworld won the Best Agency Group category.

For a full list of all the winners see the **last page** of today's **TD**.

We've had a huge response to our photos (**see pg7**) and updates from the night at [facebook.com/traveldaily](https://www.facebook.com/traveldaily), with more pics to be added throughout the week.

Travel Daily TV has also produced an exclusive highlights video which can be viewed by clicking on the logo or at traveldaily.com.au/videos.



Today's issue of TD

Travel Daily today has eight pages of news & photos, a front cover page for **P&O Cruises**, a photo page from **NTIA**, plus full pages from:

- AA Appointments jobs
- Travel Trade Recruitment
- NTIA 2014 winners

P&O like no place

P&O Cruises has adopted a new look in connection with its "Like No Place on Earth" tag-line, which will be used in connection with the promotion of its expanding fleet - see the **cover page**.

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Frasers into Brisbane

FRASERS Hospitality has today confirmed its fourth property in Australia will open in Brisbane's CBD next year.

The 239-room Capri by Fraser Brisbane will see a former office tower at 80 Albert St converted to a new apartment hotel, and will feature a restaurant & cafe, indoor swimming pool and gym.

Capri by Fraser properties are established in Ho Chi Minh City, Kuala Lumpur & Singapore, and all aim to offer "modern hotel style suites with all the comforts of a home or apartment."

Helloworld new CFO

HELLOWORLD Limited today announced the appointment of Jenny Macdonald as its new chief financial officer, effective mid-Aug.

HLO said Macdonald has "extensive financial & operational experience across both the travel & online sectors", and was most recently cfo & gm Int'l at REA Grp.

Slow start for NZ 2014 ski

TOURISM New Zealand has this afternoon reported a slight drop in passenger traffic from Australia during Jun, with visitor numbers falling 0.4% year-on-year.

The organisation cited the slip on last year's record levels of very early snow falls but remains positive a recent cold snap will see numbers propped up.

TNZ's arrival figures from

Australia for the year-ending Jun were up 4.4% on last year, while total annual growth surged 5.7%.

Chief exec Kevin Bowler said each month in the last 12 has seen year-on-year increases.

Arrivals from Malaysia and Singapore leapt 19.4% and 18.6%, while Germany traffic rose 16.6%.

Bowler said the China Travel Law introduced in Oct last year was responsible for a drop in China arrivals growth from double-digit figures to just 8%.

The majority of China growth came from independent travellers rather than short stay group tours, resulting in longer stays & more value per arrival, he added.

Scoot consolidates

SINGAPORE Airlines offshoot Scoot is extending its triangular twice weekly service between Singapore and Sydney & the Gold Coast & returning to Singapore (TD 03 Jun) until from 26 Oct.

The consolidation of flights to its Australian east coast hubs will see the nonstop Sydney route move to four weekly (excluding peak season - 13 Dec-26 Jan) and the nonstop Gold Coast service move to thrice weekly, GDSs indicate.

Travelpport winner

TRAVELPORT has named Barry Warner from Billabong Travel Australia as the winner of its iPad mini competition at the Travel Industry Expo last week.

MAS retire #MH17

MALAYSIA Airlines flight code MH17 will be retired from service as a mark of respect for the crew and passengers lost on the ill-fated flight from Amsterdam.

The carrier will continue to operate its daily flight frequencies between the Dutch capital and Kuala Lumpur, effective 25 Jul under the flight code of MH19.

IATA general director and ceo Tony Tyler was the latest to condemn the attack on the MAS flight, saying "Civil aircraft are not military targets. Governments agreed that in the Chicago Convention. And what happened with MH17 is a tragedy for 298 souls that should not have happened in any airspace."

MEANWHILE, Qantas has today implemented a waiver for QF issued itineraries with a MH flight number for travel until 25 Jul, for tickets issued by 17 Jul, and pax booked on select oneworld fare products - **CLICK HERE** for details.

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- Includes 1 FREE night

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per adult

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- FREE upgrade to an Ocean View Room

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- 5 nights accommodation
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Travel Daily

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Monday 21st July 2014



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OR VISIT US AT
www.aaappointments.com/aus

AHA welcomes Expedia review

THE Australian Hotels Association (WA) has welcomed the ACCC's informal review of the acquisition of Wotif Holdings by Expedia, with ceo Bradley Woods saying the analysis "is appropriate."

As revealed first by **Travel Daily**, the informal review of the \$703m transaction (**TD Thu**) will gauge if the planned deal may breach Section 50 of the *Competition & Consumer Act*.

"The acquisition must be examined in the context of consumer, customer and national interest," Woods said on Fri.

He said the AHA (WA) would seek a determination from the regulator if the planned OTA buyout would substantially lessen competition in the market.

"Foreign operators could potentially dominate the Australian landscape of online travel agent hotel booking websites, it is therefore appropriate that the

ACCC examines this matter.

"Obviously for the information technology sector and associated jobs there are also implications, as Expedia headquarters are in the United States," he said.

Woods confirmed the Australian Hotels Association of WA would be making a submission on behalf of members and customers.

The Australian Competition & Consumer Commission is inviting submissions on the acquisition until 06 Aug.

QR PER 777 upgauge

QATAR Airways is increasing seat capacity on the Doha-Perth route, with GDSs showing currently utilised Boeing 777-200LR aircraft will be replaced by larger 777-300ERs from 01 Oct.

The Perth upgauge will see QR's weekly seat capacity on the route jump by 30%.

SYD int'l traffic rising

SYDNEY Airport has reported a jump in international passenger traffic for the first half of 2014, with figures released on Fri showing a 4.7% uptick on the corresponding period last year.

Year-to-date numbers (excluding domestic-on-carriage) rose to 6.4 million.

The percentage of domestic-on-carriage fell sharply, falling more than 37% from 37,000 to 23,000.

Domestic traffic for the first six months of the year was up 1.2% to 12.2 million.

CEO Kerrie Mather said overseas growth was driven by "robust Chinese New Year and Easter periods, in addition to a number of successful business, sporting & cultural events hosted by Sydney", such as the Ashes, Vivid and a Rotary conference.

Markets showing the strongest signs of growth to Jun included Malaysia (22%), Hong Kong (17%), China (16%) and India (15%).



Window Seat

HAIR today, gone tomorrow.

That's got to be one of the key philosophies of Barry Brown, Emirates Divisional Senior Vice President East, who was in town on the weekend for the National Travel Industry Awards.

Brown happened to show **TD** an ID card from 1988 when he worked for American Airlines (below) showing that he had at least a few more strands back then than his current chrome-dome look (right).



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Bumper Jun for Bali

FOREIGN visitor arrivals to Bali skyrocketed nearly 20% year-on-year in Jun, latest data from Bali Government Tourist Office show.

Numbers surpassed 330,000 in Jun - the highest monthly figure in recent history, surpassing the previous best of 307,276 in Nov.

The number of Aussie arrivals to Bali rose 13,600+ visitors in one year, to 86,292 in Jun.

AY/BA atlantic c'share

FINNAIR has received approval from the US Dept of Transportation to begin codesharing with British Airways on 23 transatlantic routes from London Heathrow & London Gatwick into the United States.

The partnership will also see British Airways also place its BA designator code on Finnair's services from Helsinki to New York JFK and Miami.

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THAI takes delivery of 1st 787-8



THAI Airways International took delivery of its first 787-8 *Dreamliner* aircraft last week, with the state-of-the-art aircraft arriving at Suvarnabhumi Airport for the first time last Fri.

A "Touchdown Welcome" event included THAI staff forming a 30m long x 8m wide 787 identity in front of the jet (as **pictured**).

THAI's dual-class *Dreamliner* is equipped with 22 lie-flat Royal Silk (Business) class and 240 Economy class seats, each with Panasonic eX3 IFE systems.

The new aircraft will go into service on 25 Jul, flying between Bangkok and Chiang Mai.

When a second 787-8 joins the fleet in Sep, THAI will commence flights to Perth and Haneda.

The Star Alliance carrier will receive another five 787-8 aircraft between now and Jul 2015.

SINGAPORE AIRLINES



Passenger Sales Executive (Temporary) Singapore Airlines, Sydney

SIA Sydney seeks to appoint a highly motivated and skilled Passenger Sales Executive to join the Sydney Sales team on a 12 month temporary basis from 10 September 2014. The position is responsible for managing relationships with agency accounts to achieve revenue targets.

The successful candidate will possess:

- Sound commercial acumen with a clear focus on Business Development
- A proven track record in achieving sales targets
- Strong analytical and problem solving skills
- Experience in developing and successfully implementing sales and marketing strategies
- High level of written and verbal communication skills
- The ability to organize, prepare and deliver sales presentations with confidence
- Sound proficiency in all Office PC applications
- The ability to work with minimal supervision
- High standards of professional deportment and personal presentation
- A current drivers license with access to their own vehicle, safe driving record and the ability to obtain security clearance for an ASIC pass

This is a temporary full-time position with remuneration commencing in the range \$56,134 to \$62,412 per annum.

Written applications with CV should be forwarded by close of business Friday, 25 July 2014 to Scott Darlow, Sales Development Manager, Singapore Airlines via email to Cecily_Woo@singaporeair.com.sg

Please note: Only shortlisted candidates will be contacted for an interview.

Margaret Rvr promo

LASTMINUTE.COM.AU has launched a new short-break campaign promoting a range of discounted accom and food experiences in Margaret River.

In partnership with Tourism Western Australia, the 'where the vineyards meets the sea' promo will run for two weeks.

Nexus expands to NZ

A **10-DAY** tour marks the launch of Nexus Holidays expansion into the New Zealand market.

The fully inclusive itinerary "represents incredible value", national bdm Richard McKisask says, with prices 20%-30% lower than competitors costs which have less inclusions and meals.

The Breathtaking New Zealand North & South Island tour will debut in Oct, with monthly departures to operate from Mar through to Nov, priced from \$2,999 inclusive of airfares from Sydney or Melbourne.

It's available as either a four-day North Island journey, priced from \$1,499 with return airfares from Australia or a seven-day South Island tour that is \$2,499.

CLICK HERE for more details.

2015 EARLY PREVIEW
Book now and pay 2014 prices!*

Click here for more

*Conditions apply

EUROPE

GLOBUS®

G Adv back to Haiti

G ADVENTURES will revive touring to Haiti in Feb 2015, five years since a devastating earthquake flooded the country.

The decision to relaunch with five itineraries follows an assessment & report by the Inter-American Development Bank on Haiti's tourism potential.

The Highlights of Haiti 10-day trip is priced from \$2,499pp (excluding flights) and departs in Feb, Mar, Jul, Nov and Dec.

Rex praises promises

REGIONAL Express has commended the Federal Govt for following through on its election promise to scrap the Carbon Tax.

The carrier's executive chairman Lim Kim Hai said not one cent of the funds raised actually went towards saving the Earth but in fact caused the aviation industry to "enter a deep tailspin".

Lim added the carrier would look at reducing fares once it sees an improvement in pax numbers.



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Jun reliability jumps

MAJOR airlines participating in monthly government on-time statistics recorded a significant improvement in on-time running for the month of Jun, official stats released this morning show.

On-time departures hit 83.1%, up from 79.4% recorded for Jun last year, while arrivals climbed also from 78% to 81.3%.

Cancellation rates also declined, down 0.1% to 1.8% of scheduled operations by reporting carriers.

While Qantas fell slightly in its punctuality rate to 85.4%, main rival Virgin Australia did also, to 83.8%, both falling from their respective May levels but improving on their own individual stats set one year earlier.

Tigerair topped the cancellation tally, with 3.2% of flights shelved, followed by QantasLink at 2.1%.

The route most cancelled was Canberra to Sydney & vice-versa, both directions clocking up over 5% of flights axed.

Qld UK youth drive

TOURISM & Events Queensland has rolled out a new international campaign aimed at enticing more youth from the United Kingdom to the state for working holidays.

CEO Leanne Coddington said the youth traveller market represents 38% of total UK travel to the state, and stay longer & travel wider.

STA Travel has partnered with TEQ to promote the campaign, which will include in-store, digital and print promotions.

The campaign's launch will be synced with the release of *The Inbetweeners 2* in cinemas in the UK and Ireland early next month.

Scenes from *The Inbetweeners 2* were filmed in Queensland.

WIN A \$75 GIFT VOUCHER

This week **TD & French Travel Connection** is giving 5 readers the chance to win \$75 gifts.com.au vouchers.



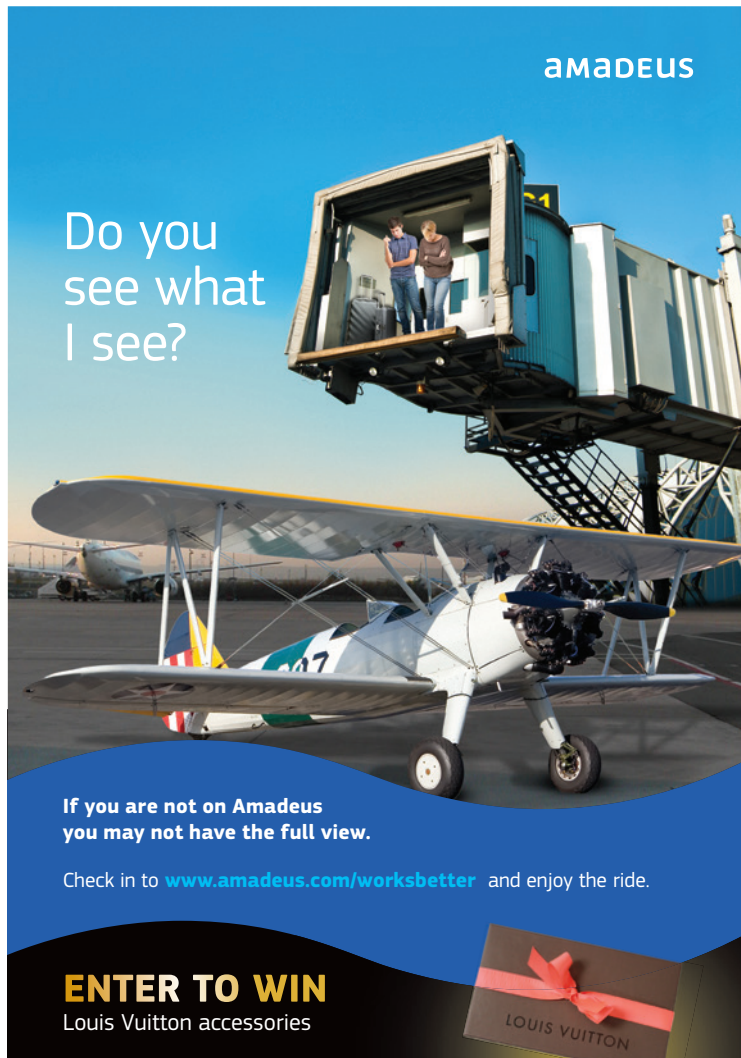
Discover Monaco with French Travel Connection! Travel agents get rewarded for booking their clients on a 'Passport to Monaco' with France Specialist, French Travel Connection. An exclusive incentive to give consultants a chance to experience this fabulous destination!

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To win, be first to send the correct answer to:

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What is the min number of nights on the 'Passport to Monte-Carlo' in 2014?

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ENTER TO WIN
Louis Vuitton accessories

River Kwai ceremony

INTERASIA is offering guests an opportunity to commemorate the 100th anniversary of ANZAC at The Bridge on the River Kwai in Kanchanaburi, Thailand as part of a tour next year and priced from \$3,990 per person twin share.

The firm's eight-day Eastern & Oriental Express ANZAC Journey departs Bangkok on 22 Apr and will include a stop at the River Kwai where the ANZAC Centenary will be commemorated.

An expert will detail the history of the region & its wartime past, and the itinerary will visit the famous bridge, the War Museum and Cemetery.



Summer is Dubai 2014

[Click Here](#)



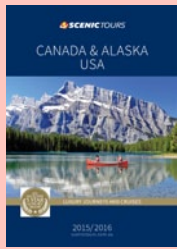
Brochures of the Week

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Rocky Mountaineer - 25 Year Anniversary Guide

Celebrating a quarter of a century in 2015, this latest guide from Rocky Mountaineer highlights the journey both from point to point as well as the history of the operation itself. Amid page after page of scenic photos from the various routes taken by the train, the guide looks at the various combination itineraries which can be booked, including Alaska cruises as well as stops. The brochure looks at the service experiences on offer onboard from RedLeaf, SilverLeaf, GoldLeaf and GolfLeaf Deluxe.



Scenic Tours - Canada & Alaska, USA 2015/16

Six new itineraries and two extensions make their debut in the new guide to North America from Scenic Tours. Guests can explore Eastern Canada aboard the Le Massif de Charlevoix train, travelling from Baie-Saint-Paul to Quebec City. A tour of the best National Parks has also been devised, while for cruise-lovers, a seven-night luxury small ship journey through Alaska's Inside Passage is also offered on mega-yacht *L'Austral*. Extensions to view bears and the northern lights are also now available.



Swan Hellenic Discovery Cruising Jul 2014 - Nov 2015

Cruising holidays of distinction in Europe, the Orient and Southeast Asia aboard the comfortable vessel *Minerva* are all detailed, with the line represented in the Australian market by Discover the World. Cruise itineraries are well-planned and lure the market for the unique ports visited. Destinations offer a wide cultural appeal, with immersive shore excursions offered and a program of captivating guest speakers. Departures over the brochure period include Europe, Japan, China and Asian islands.



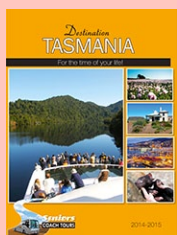
APT - China 2015

Yangtze River cruising features in a comprehensive dossier for the region covering a huge variety of luxury tours and experiences. Groups can now visit two new cities in Suzhou and Hangzhou during the firm's new 14-day Charming China itinerary. Other highlights include the chance to stay at the Raffles Beijing Hotel, visiting popular attractions and wandering through immaculate gardens and enjoying multiple night stays in some cities. The 60-page guide offers 65 departures of six itineraries.



GolfMax Holidays - 2014/15

New to the GolfMax range for 2014/15 is Malaysia, Hawaii and South Africa, with the opportunity to play top courses in Kuala Lumpur, Penang, Kota Kinabalu, Oahu and across the Southern African country. In the case of the latter, some courses border wildlife parks, meaning players can view wandering animals while lining up a putt. Other destinations on offer include New Zealand, Thailand, Vietnam, Cambodia and UAE.



Seniors Coach Tours - Tasmania 2014/15

A wide range of serene, yet active itineraries designed for the mature-age traveller feature in the latest guide from Seniors Coach Tours. Guests can visit Cradle Mountain, enjoy a cruise on the Gordon River, visit the historic town of Port Arthur and enjoy attractions including wandering through museums and galleries. Three itineraries ranging in length from 8-12 days are available. Agents can book with confidence as all departures through to the end of Apr 2015 are guaranteed to take place.

OzFocus reschedules

DOMESTIC holiday advocacy group OzFocus, which comprises a collection of Australian tour operators and wholesalers, has rescheduled two events on the NSW Central Coast to next month.

Originally intended to be held in Jun, the events in Newcastle and on the Central Coast will now occur on 19 Aug at Newcastle Panthers and 20 Aug at Mingara Event Centre, Tumby Umbi - both running from 6pm - 9pm.

Drinks, canapes and a variety of travel prizes will be up for grabs, along with plenty of info on Aussie holiday deals - RSVP online by 08 Aug at www.ozfocus.org/events.

Wong deals to China

DISCOUNTS of \$1,000 per couple are available on a number of late year departures to China with Helen Wong's Tours through a new promo on sale until 08 Aug. The company's 14-day Yangtze Wonders itinerary has been cut to \$3,480ppts on 08 Oct, 22 Oct and 12 Nov departures.

Phone 1300 788 328 for details.

Monday 21st July 2014

T'port cuts OTA stake

TRAVEL technology giant Travelport will offload 85% of its shareholding in online travel giant Orbitz as it prepares to orchestrate its own IPO (**TD** 05 Jun).

The company owns 40 million shares in Orbitz, and after initially revealing plans to sell a minor stake of 7.5 million shares, this has now increased to 34 million.

Travelport will earn just over \$307 million in the sale and has said the move will help it reduce major debt levels.

Double-Six now open

SEMINYAK in Bali has become the home for the first Double-Six Luxury Hotel in Indonesia, with the property opening last week.

The new hotel offers 146 rooms, multiple bars and restaurants, located right on Seminyak beach.

Account Manager QLD, VIC, SA & NT Full Time Brisbane



Are you passionate about the self drive industry and do you love travel?

Does the challenge of driving new market opportunities excite you?

We are seeking a professional Account Manager for a full time position located in Brisbane (but will consider Melbourne for the right candidate). The successful candidate will be a fun loving, business savvy, confident sales person to work with a portfolio of established agents.

The company is Tourism Holdings Australia Pty Ltd (thl), and the fabulous and exciting brands include Britz Campervans, Maui Motorhomes, Mighty Campervans, United Campervans, KEA Campervans, Britz USA, RoadBear RV USA, Kiwi Experience, Waitomo Glowworm Caves, and The Legendary Black Water Rafting.

The role will involve generating new clients while managing existing clients in QLD, VIC, SA and NT. Your territory will include key retail, wholesale and inbound agents with the challenge of continuing these long term client relationships while seeking new opportunities to drive sales.

The role will suit someone with strong sales skills demonstrated by proven sales success in the past. You must have the desire and energy to make this job your own. A fresh, dynamic approach to the role is required, along with travel industry experience. Experience in dealing with key Asian markets and ability to speak Mandarin is highly desirable but not essential.

Salary will be negotiable depending on experience. You will report to the Global Sales Manager located in Melbourne, with regular intrastate and interstate travel required.

Please forward your application via the following link:
<http://careers.thlonline.com/?job=17980THL>

Industry glams it up for NTIA 2014

THE Australian travel industry pulled out all stops on Sat night for the National Travel Industry Awards, with cold weather in Sydney not deterring an array of fabulous frocks and festive frippery.

before host Andrew Daddo welcomed attendees into the venue for entertainment, fine food and of course the much-anticipated awards.

TD will be publishing more photos from the NTIA each day this week, with lots more on our website and at [facebook.com/traveldaily](https://www.facebook.com/traveldaily).



ABOVE: TV personality Andrew Daddo once again did the honours as host of the evening, and is pictured with AFTA ceo Jayson Westbury.

BELOW: The Emirates Travel Consultant Scholarship was awarded for the first time this year, with EK's Barry Brown congratulating Rane Reguson of Jetsetter Travel in Queensland.



LEFT: The Sydney TAFE Travel & Tourism team of Steve Ferreira, Deborah Hyam, Paula Meyer, Damon Martin and Sue Andrikidis accept the award for Best Registered Travel Training Institution from Sarah Johnson of Travel Trade Recruitment.



RIGHT: Another big winner was APT, which took out an unprecedented three categories - Best Tour Operator - Domestic, Best Tour Operator - International and Best Cruise Operator - International Based Operation.



RIGHT: Nick Zaferis from Hertz accepting the award for Best Car/Campervan Rental Operator from Stuart Udy of Expedia.



LEFT: Veronica Rainbird and Julie King from Dubai Tourism, which sponsored the pre-dinner drinks in an Arabian-themed marquee.

RIGHT: The boys from dance group Swagamama were a colourful addition to the night.



DO you have pictures from the NTIA? We'd love to see them - please email them through to ntiapics@traveldaily.com.au.

Industry wishes well for Weir



AFTER more than twenty years with Qantas, much-loved regional account manager for NSW Joyce Weir was sent off in style by long-term industry friends last week.

A farewell event for Weir was held at the Vicinity Bar in Alexandria, attended by many colleagues and travel compatriots garnered over the years.

This is most certainly not the end of the career road for 20-year industry veteran Weir, who will instead be moving into her

Nomads clarification

THE bespoke luxury safari touring firm which launched last week (**TD Wed**) is named Nomads Secrets, not Nomads Safaris as the story indicated.

own consultancy business, with aspirations to continue many long-standing trade relationships in her new dealings.

Joyce Weir Consulting will offer services to the airline, travel and tourism sectors including group and convention travel expertise, logistical movements, strategic planning and training programs.

Business development services, promotional and representation assistance will also be available.

Weir is **pictured** above second from right with industry friends Craig Owens, Oceania Cruises; Corrine Butler, Qantas and Don Walker from ANZ Bank.

DXB runway reopens

AFTER an 80-day refurbishment and upgrade program, the north runway at Dubai Int'l Airport will return to normal operation today.

Works began back on 01 May and included resurfacing of the entire 4km-long runway, lighting upgrades and construction of new taxi-ways and rapid exit roads.

Air traffic will be progressively reintroduced to the northern strip as systems are put back into normal use, with larger aircraft numbers expected to utilise DXB.

YTL opens new brand

INT'L hotel owner/management firm YTL Hotels has launched a new brand - KASARA Hotels - with the first property for the brand located in Niseko Village, Japan.

KASARA is aimed as a boutique collection of unique luxury resorts & residences in exotic locations in Asia and beyond, the brand says.

YTL Hotels owns a range of hotels including Marriott hotels in Sydney, Brisbane and Melbourne.

Trans-Siberian special

RUSSIAN Travel Centre has cut the price of its Trans-Siberian rail journey by \$500pp on departures from Beijing to St Petersburg.

The new itinerary price includes rail travel, accom, private car transfers and sightseeing at each of seven stops on the route, priced from \$5,778ppts - more details at 1300 668 844.

Tigerair Xmas in Jul

BUDGET carrier Tigerair has rolled out a Christmas in Jul sale across its Australia network with fares on sale priced from as low as \$30 on short-haul services, incl Gold Coast to Sydney.

Medium-haul (900 - 1,700kms) services, such as Melbourne to the Gold Coast start from \$45, and long-haul (1,800 - 3,200kms) services including Melbourne to Mackay, lead in at \$69.

Fares are on sale until 23 Jul.

OS leases four Q400s

AUSTRIAN Airlines has leased four Bombardier Dash Q400 turboprops which will be wet-leased and operated by Swiss Int'l Air Lines on domestic services.

According to *Air Transport World*, two Q400s will enter the Swiss fleet this year and another two in 2015.

Head to the Open 2015

FRESH off the conclusion this morning of the 2014 Open Championship, The Golf Touring Company has released an itinerary for a golf-themed tour in line with next year's event.

Teeing off from 10 Jul 2015, the fully-escorted trip includes 13 nights accommodation and daily breakfast, nine rounds of golf at well-known local courses & more.

A season pass granting unlimited access to The Open Championship on-course activities is also included.

The land-only itinerary is priced from \$17,995ppts - for more details, phone (02) 9977 4100.

WINA TRIP TO MAURITIUS

In July, **TD** is giving readers the chance to win a holiday to Mauritius, courtesy of **Club Med and Air Mauritius**.

The prize includes return economy class fares to Mauritius with Air Mauritius, airport transfers and six nights accommodation at either Club Med Albion or La Pointe aux Canonnières, for two.

Every day this month **TD** will ask a different question about Club Med or Air Mauritius. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: clubmedcomp@traveldaily.com.au

Q15: Name one of the Club Med Ski Resorts located in Italy?

Hint: www.clubmedta.com.au



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AIR MAURITIUS

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WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

THE AA FAMILY IS GROWING TRAVEL RECRUITMENT ACCOUNT MANAGER x 2 LOCATION: BRISBANE & SYDNEY SALARY PACKAGE up to \$80K+ BONUSES

Due to maternity leave in both Brisbane and Sydney, AA is recruiting two talented account managers to service the recruitment needs of our top client accounts. Your role will involve interviewing candidates and assessing their career opportunities, short-listing talent for senior vacancies, reference checking, account management and business development.

You will enjoy an excellent salary plus bonus structure, advanced on the job and professional training, opportunity to work with the best names in the industry and long term career prospects; as well as access to our annual 5 star conference & other team perks including shopping vouchers & time off.

Ideally you will come from a strong corporate or retail travel background, with excellent client account management experience, strong communication and interpersonal skills and the ability to work well in a team.

Want to know more? Contact our MD today 02 9231 6377.

JOB OF THE WEEK

KEY ACCOUNT MANAGER - INDUSTRY SYDNEY – SALARY PACKAGE TO \$100K PLUS

Join a name you can trust with a portfolio of interesting top level clients to manage. Create impeccable service standards delivering over and above to your clients on a daily basis.

Your industry contacts and relationships will be highly regarded in this senior role. You will be able to formulate solutions and provide up to date reporting to your clients. This company offers career advancement on a global scale, roles are rare here so ring today to find out more.

YOU CAN'T LIVE WITHOUT TECHNOLOGY PROJECT MANAGER – IMPLEMENTATION SPECIALIST x2 SYD & MEL – SALARY PACKAGE \$\$\$

Do you understand client needs within the online space and have the ability to determine what solutions will provide value while helping achieve the proposed solution accordingly? Are you able to manage multiple responsibilities and deliver detailed and high level product demonstrations, training and coaching tailored to specifically capabilities to solve the prospect's critical business issues? Call today for a confidential chat.

UNIQUE OPPORTUNITY

ONLINE SALES CONSULTANT SYDNEY SALARY TO \$100K PLUS

Are you looking for the perfect mix of technology and sales? This role will see you increasing online brand awareness for this leading travel organization. Working with key internal and external stakeholders you will provide outstanding results for your customers. You will ideally come from a Corporate TMC background and have been involved in implementation or involved with an online booking tool. For more information send your CV today.

SELL YOUR PASSION

CRUISE SALES EXECUTIVE – 12 MONTH MAT LEAVE SYDNEY– EXEC SALARY PACKAGE

Love being on the road with this product in your hand! Agents will welcome you and want to learn more about this luxury cruise line. You will cover NSW and ACT in your region, this product basically sells itself. This is a 12 month mat leave contract, however for the right person there may be further opportunities. With a good salary package and product behind you this is one not to be missed, send your CV today.

ANALYSE YOUR BEST CAREER CHOICE

SYSTEMS PROJECT ANALYST BRISBANE – 12 MONTH CONTRACT

Join this forward thinking operator using your analytical skills & travel systems experience. As part of this dynamic product team you'll be responsible for managing large scale projects for systems utilised by the business on a global level and liaise between end users and vendors to ensure the business requirement are delivered in IT solutions. You'll have a strong understanding of travel business practices and the ability to produce workable solutions to a range of problems

LOVE THE LIMELIGHT OF NATIONAL SALES?

NATIONAL SALES MANAGER SYDNEY –EXECUTIVE

Make the move you won't regret! We're looking for a strong sales professional who has experience with national management. You will have extensive relationships across the trade and be known as a highly effective, professional and reliable person with the capabilities to grow a business. If you are ready for an exciting new challenge with a great brand you'll go along way in your career.

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Working in partnership with the Australian Travel Industry

Travel Consultant

South Brisbane. \$DOE+COMM. Ref:1172PS1

Are you a Galileo trained travel consultant with at least 2 years experience in retail sales? If you enjoy working in a small team environment but are able to work autonomously then this locally based role could be your opportunity to reap the rewards of working for a well renowned independent agency where you will earn a competitive base salary plus commission. Solid worldwide destination knowledge, strong fares and ability to work in a fast paced environment are essential!

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

Part Time Corporate BDE

Sydney – Generous salary – Ref:1192RF1

Are you looking for flexibility with your work days? Are you driven by sales? We have a fantastic opportunity for a Part Time BDE (2-3 days) to join an award winning independent corporate business. You will be responsible for the target and acquisition of new corporate clientele and in exchange for new business you will be rewarded with a very generous salary. The ideal candidate will have a history of corporate business development and be driven by success in sales.

For further information please call Rebecca on (02) 9113 7272 or click [APPLY](#) now

Inbound Travel Specialist

Melbourne \$45-50k Ref:1156KF1

Are you an Australian travel specialist? This is a fantastic company who are looking for an Inbound Travel Specialist to join the team, offering amazing product to direct customers and agents . You will be offering a range of services, from hotels, car hire, day trips, special interest tours - you name it. This is a fantastic team with brilliant support and a Monday to Friday role. This is a rare role for Melbourne and we need exceptional people for this outstanding team.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Luxury Travel Consultant

Adelaide \$DOE Ref: 1230LB1

This leading boutique agency in eastern Adelaide has a rare vacancy to add a valued member to their strong team of consultants! If you have a good clientele following, and knowledge of Sabre GDS then I want to hear from you ASAP! You will be rewarded with a fantastic work/life balance of Monday to Friday 9-5 hours, and a supportive and experienced team behind you. Solid salary package on offer for the right candidate who enjoys tailor making luxury holidays.

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.

Travel Consultant

Sunshine Coast. To \$47K DOE + Incentives. Ref:1166PS1

Independently owned retail travel company with a solid repeat client base are recruiting due to maternity leave. If you have a minimum of 3+ years reservations experience working to targets in a fast paced environment and have extensive world wide destination and product knowledge this could be your opportunity to work within a friendly and stable team environment where you will be rewarded with incentive and bonus' on top of a highly competitive base salary. Permanent vacancy!

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

Travel Agency Branch Manager

Sydney West – Competitive Package – Ref: 0760RF1

Are you an experienced retail consultant looking for a step up? Or an existing branch manager looking for a new challenge? Our client is a household name in retail travel. They are on the hunt for a new branch manager to manage one of their long established agencies. To be successful at this role you will be an experienced retail travel consultant with a solid understanding of business management. A competitive salary and bonus package is on offer to the right candidate.

For further information please call Rebecca on (02) 9113 7272 or click [APPLY](#) now

Travel Consultant Geelong

Melbourne \$Competitive Ref: 1277 MD

Are you over the daily commute to the city? This is the perfect role in a boutique travel agency in Geelong for travel consultants to have their cake and eat it too! Working in a fun and friendly environment you will be offering your clients a professional and seamless experience. You would be rewarded with Mon to Fri trading hours with no more Sunday trading! If you are highly focused, positive, and versatile and have a genuine passion for the travel industry then apply now!

For more information please call Megan on (02) 9113 7272 or click [APPLY](#) now.

Corporate Travel Consultant

Perth CBD \$DOE Ref: 1228LB2

Rare opportunity for a service focused individual. If you have solid all-round travel consulting experience to bring to this well-established global TMC, then this is the opportunity you have been waiting for! Offering a competitive salary, along with a fantastic work/life balance, this is a company that treats their staff with care and where career progress is encouraged & rewarded. Strong Amadeus experienced preferred along with knowledge of corporate travel management.

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.



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