





Joe Ponte to join Travel Indochina

JOE Ponte, who has been working with Gate 7 as Director of Brand USA for Australia and New Zealand, has been appointed to the newly created role of General Manager Customer Experience and Marketing with Travel Indochina, effective Aug.

TI md Paul Hole said it is a new global position that "exemplifies Travel Indochina's commitment to providing an exceptional customer experience."

Ponte will have direct responsibility for all marketing activity, as well as ensuring a "consistent and market leading customer experience" across the whole Travel Indochina business. More appointments on page 6.



OETG insures insolvency

ORIENT Express Travel Group's new Express Insurance product (*TD* breaking news) is being claimed as the "first to market" to protect consumers across "the majority of industry exposures".

Available exclusively to OETG members in the Independent Travel Group, Select Travel Group and italktravel outlets, the new QBE-backed policy includes cover of up to \$10,000 per adult on the International Comprehensive and Annual Multi Trip travel plans.

CEO Tom Manwaring said that new "significantly competitive" rate cards have been issued across the full range of Express Insurance products covering financial default of agency members at no extra cost on the International Comprehensive, Essentials, Annual MultiTrip and Australian Comprehensive plans.

The new Express Insurance product also covers the financial

Nine pages of news!

Travel Daily today has nine pages of news and photos, including a page of images from the The Hotel Connection's recent Christmas in July event, plus full pages: (click)

• Traveltrade Recruitment

default of suppliers including scheduled airlines, hotels, cruise, rail and attraction operators.

He said the innovation was a "simple customer protection experience and member revenue earner that satisfies a lot of the uncertainty felt by parts of the industry post TCF."

Members benefit from a "very good preferred commission rate on every sale," he added.

Manwaring has also further strengthened the group's ties with AFTA by announcing that its 570-odd members will be subsidised to join AFTA and the ATAS accreditation scheme, regardless of agency turnover.

The total subsidised cost for AFTA and ATAS membership for OETG agents is from \$610, and remains subject to the AFTA/ATAS criteria.

Last day for Mauritius

TODAY is the last chance for readers to enter *Travel Daily*'s month long comp in which we've teamed with Club Med and Air Mauritius to give away a stunning holiday to Mauritius for two.

The prize includes accom at either Club Med Albion or La Pointe aux Canonniers and return Economy Class flights with MK.

See today's final question on page nine, and the entire list of questions over the past month are available to view online - CLICK HERE for more details.

Magellan addition

THE Magellan Travel Group has grown once again, with the addition of Brisbane-based Just Cruises effective tomorrow.

The agency was founded in 2009 and now has a team of 25 international consultants.





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Thursday 31st July 2014



SIN profits tumble

SINGAPORE Airlines has cited ongoing "aggressive fares and capacity injections" from rivals for a "difficult operating environment," after announcing a \$43 million drop (52.4%) in group operating profit in Q1 of 2014/15.

The operating profit fell from SGD\$89m (AU\$76.5m) achieved last year to SGD\$45m (AU\$38m), with passenger revenue dropping on the back of weaker yields and "intense competition."

SIA added "unforeseen events" - likely to include MH370A - had depressed travel demand in some key Asian markets.

The Star Alliance carrier also attributed a SGD\$14 million loss to Tiger Airways Holdings Limited in which it has a significant stake, and a further SGD\$13m loss from other joint venture tie-ups.

SIA said the outlook for the air transportation industry has become more "challenging" due to an uncertain economic climate, geo-political concerns & fuel costs.

Two new Accor BNE hotels

ACCOR has announced the development of two new-build Brisbane Airport based hotels forming part of a new \$150m Conference & Meetings Centre.

Slated to open in Nov 2016, Accor will introduce the first ever 5-star hotel at BNF's Domestic Terminal Precinct when the 130room Pullman Brisbane Airport hotel debuts.

Adjacent to the Pullman will be the 3.5-star ibis Brisbane Airport hotel, offering 243 rooms.

Accor Pacific chief operating officer Simon McGrath said the hotel juggernaut was excited to be involved from the ground level in the "forward thinking project."

Qantas correction

QANTAS' review of its Premium international tariff structure does not affect pricing as suggested in the title of yesterday's article on the realignment of Qantas fares.

Pullman and ibis will join Accor's sister brands. Novotel and ibis Budget at Brisbane Airport.

McGrath said the two new hotels will enable Accor to cover the "full spectrum of the hotel market from economy to upscale, providing more accommodation options and greater choice for domestic and int'l travellers."

Construction begins on 01 Feb.

Avis Scholar round up

TRAVEL agents have until COB today to send their submissions for this year's Avis Travel Agent Scholarship.

All applicants win a two-day weekend rental voucher from Avis, and all finalists will receive return flights to Sydney & accom on 21 Oct to attend the final judging session and the 2014 scholarship ceremony at the Four Seasons Hotel Sydney - more info at www.avisscholarship.com.

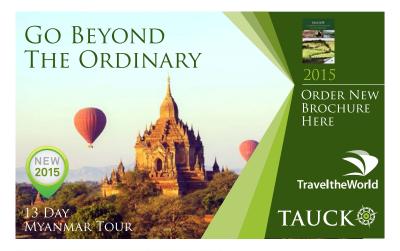
VA LAX cancellations

"UNSCHEDULED maintenance requirements" has resulted in Virgin Australia cancelling VA001 from Sydney to Los Angeles next Thu (07 Aug) and the return leg, VA002 from LAX on Sat 09 Aug.

Alternative flights are being offered to impacted passengers.

The carrier is also advising departure times for four other Pacific flights over the period have also been shuffled, requiring ticket reissues and causing flight delays of up to 10hrs and 40mins. Impacted flights include:

- VA002 LAX-SYD on 07 Aug, delayed 10hrs & 15mins, now operating as VA9552 on 08 Aug;
- VA001 SYD-LAX on 09 Aug delayed 4hrs & 55mins, operating as VA9551 the same day;
- VA008 LAX-BNE on 08 Aug delayed 10hrs & 40mins, renumbered as VA9558 and flying on 09 Aug, and;
- VA007 BNE-LAX on 10 Aug postponed 9hrs & 25mins, now operating as VA9557 (same day).





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CLICK HERE for further details

Qantas boosts South America

THE expanded codeshare pact between Qantas and LAN Airlines (TD breaking news) continues the QF focus on the South American market, which has also seen the introduction of the new 'Sydney Connect' STPC (complimentary overnight accom) for inbound QF28 passengers from Santiago en route to Asia (TD 20 Jun).

LAN customers will now be able to book flights on the QF trans-Tasman and Australian domestic networks, while Qantas will also add six South American ports to its network as a result of the deal.

New QF codeshare destinations in Chile (La Serena, Antofagasta and Punta Arenas) can be booked from 01 Aug, for travel from 05 Aug, while Lima in Peru can be booked from 20 Aug 2014.

Rio de Janeiro and Sao Paulo in Brazil will be added to the Qantas network from 08 Oct.

Currently, Qantas operates

thrice weekly non-stop 747 flights between Sydney and Santiago, and also codeshares on LAN's daily Sydney-Auckland-Santiago services.

"This is great news for Qantas customers, with greater access to popular destinations in South America than ever before," said Qantas Executive Manager International Sales, Stephen Thompson.

LAN ceo of International Business Damian Scokin said the move would add eight Australian cities to the airline's network, "which are located in key points of the island continent and allow access to the most attractive tourist destinations in Australia."

Qantas is also set to operate a fourth weekly seasonal service to Santiago between 21 Nov 2014 and 13 Feb 2015 to cater for additional holiday period demand.

New Princess vessel

PRINCESS Cruises has inked a deal with Italian shipbuilder Fincantieri to construct a new 143,000-tonne ship, flagged to enter service in 2017.

"This new ship order is an indication of the confidence that our parent Carnival Corporation has in the future of the Princess brand," Princess Cruises president Jan Swartz said.

The yet to be named vessel will accommodate 3,560 passengers & feature the design platform of sister ships *Royal Princess* and *Regal Princess*, along with some "new brand innovations."

More in TD Cruise Update today.

Creative commitment

CREATIVE Holidays has locked in its "in-destination educational opportunities" in Aug and Sep, with trips to Europe, Vietnam, Thailand, Malaysia, Fiji, Hawaii and the first Creative Cruising agent famil to the Caribbean.



Window Seat

THE US Transportation Security Administration has come up with a great way to figure out how to improve the airport experience - ask mathematics experts for some suggestions.

The seemingly obvious move is being implemented via a competition run by the TSA with a total prize pool of US\$15,000.

A formal challenge has been laid out on the innocentive.com website, with the TSA seeking a "Next Generation Checkpoint Queue Design Model."

Entrants are being asked to apply a "scientific and simulation modelling approach to meet queue design and configuration needs of the dynamic security screening environment," with particular reference to the TSA Pre ✓ expedited screening program.







Quest King William South - opens 4th August

Offering brand new stylish studio, one and two bedroom apartments in the heart of Adelaide's CBD. Spacious accommodation perfect for both the business and leisure traveller, whether staying for a night, a week or a month.

Search "QG" on the GDS Visit questkingwilliamsouth.com.au





Travellers Choice hits the Shire



ORANGE Journeys, based in Cronulla, yesterday became the newest shareholder member of the Travellers Choice network.

Bringing a taste of European flair to travel consulting, the agency is run by Floris Fluitsma, with the agency name more than just a nod to his Dutch heritage.

Fluitsma is no stranger to the travel industry, having served as managing director of Amsterdambased tour firm Sawadee Reizen, which was part of the PEAK Adventure Travel Group.

Plans to complement the travel consulting side of the business

with a range of niche special interest tours are in the works.

Fluitsma is pictured above centre with Travellers Choice ceo Christian Hunter and Travellers Choice NSW bdm Bruce Russ.

Pan Pac still running

PAN Pacific Perth has confirmed it will continue its sponsorship of the Chevron City to Surf for Activ event in 2014, marking the third year in succession of the deal.

Hotel packages including fitness centre access are now on sale for the event, priced from \$199pn.





HKG Sevens package

KEITH Prowse Travel has today announced the release of travel packages to the 2015 Cathav Pacific/HSBC Hong Kong Sevens from 26-30 Mar 2015.

Four night packages including CX Economy Class flights to Hong Kong, accom, daily breakfast, a three-day match pass and entry to a pre-match function start from \$2,388ppts - 1300 730 023.

ToSP Victoria training

AGENTS in Ballarat & Bendigo are invited to attend Treasures of the South Pacific training sessions to be held on 19 and 20 Aug.

For details on venue and times, go to www.tosp.com.au.

Five free days on rails

CLIENTS can enjoy up to five free travel days on Eurail Select & Global Passes as part of a new promotion from Rail Europe.

Purchases of 6, 8 and 10-day Eurail Select Passes will earn one free day, while 15, 21 or 1-month Global Passes will enjoy two, three & five free days respectively. The booking deadline is 30 Sep.

Xi'an Warriors nearby

BANYAN Tree Hotels & Resorts has advised its new 403-room Angsana Xi'an Lintong hotel will open to guests from Oct this year.

The new Chinese property is located 15 mins from the famed Terracotta Warriors attraction.



Corporate Travel Consultant

We are a global travel management company specialising in the corporate and crew management travel needs of the marine, offshore and energy sectors. Due to growth in our Perth office we have a newly created position for an experienced Corporate Travel Consultant to join our dynamic team.

About the role:

You will be responsible for providing exceptional customer service and expert travel advice to clients.

- Deliver all travel related services including but not limited to air, hotel & car reservations, fares and ticketing and visa support while working in a team environment
- Requires an excellent ability to multi-task, with a high level of attention to detail

Skills & Experience:

- Multi skilled consultant (preferred)
- Minimum 2 years experience in a corporate travel environment
- Competent and strong GDS skills, Amadeus is preferred
- Experience with fares & ticketing viewed favourably
- Able to communicate with a wide range of people at all levels
- Excellent communication skills, written and verbal
- Self motivated, team player with a positive can-do attitude

Interested candidates are requested to submit their CV and cover letter to careers.au@griffinglobalgroup.com.

Only shortlisted and candidates that meet the experience criteria will be contacted.

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Korea launches brand

REFLECTING an ambition of attracting 20 million tourists each year, Korea Tourism Organisation (KTO) has launched a new brand entitled "Imagine Your Korea".

The new brand aims to capture Korea's improved public image, natural environment, traditions and modern culture.

Korea welcomed 12 million tourists last year, KTO president Choo Suk Byun said, adding the number helped Korea take a leap forward as a major tourist market.

A new campaign, 'Tour Imagination' has been launched to kick off the new KTO brand.

Sth Coast numbers up

FOREIGN travellers are visiting the South Coast of NSW in record numbers, according to new stats released by Destination NSW for the year ending Mar 2014.

The South Coast region includes Wollongong, Shellharbour, Kiama, Shoalhaven, Eurobodalla and Bega Valley, but not Jervis Bay.

Total visitor nights spent in the region came in at 13.3 million for the year, with total visitors (including day trips) at 9.1 million. Expenditure closed at \$2.1b, an

increase of \$100m year-on-year.

Overnight visitors were up 5.7% from domestic markets and up 13.7% from int'l travellers, while day visitors were down 2.6%.

South Coast Regional Tourism Organisation chairman Brian Longbottom said the marketing campaigns promoting the region were crucial to the strong results.

LH launches Premium Economy



BEGINNING from later this year, Lufthansa will introduce its first new cabin class in 35 years with Premium Economy to debut.

For Australian passengers, the new product will debut on flights from Hong Kong, sold along with Qantas and Cathay Pacific sectors.

Pictured above and below, the introduction of the cabin comes following extensive passenger research & workshops and aims to offer a product positioned between Economy and Business.

Passengers in the class will have around 50% more space than Economy class, with seats up to 3cm wider, depending on the aircraft type.

Back rests will offer a deeper recline, with a seat pitch of 97cm.

Head rests will be adjustable, with foldable sides and integrated foot support built within leg rests.

Other features include a larger inflight entertainment screen, a welcome amenity kit, drink, and meals on porcelain tableware.

"The launch of Premium Economy caps the completion of Lufthansa's product transformation in the market," Lufthansa country manager Australia Anil Rodricks told *TD*.

Pricing will be closer to Economy than Business, Rodricks added, with an increased bag allowance of two pieces on top of normal carry-on limits is expected to be popular with the local market.

For a special video detailing the new cabin product, **CLICK HERE**.

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We are seeking an experienced leisure consultant to join our team. You will bring with you years of experience constructing the most amazing adventures for your clients be that River, Ocean or Expedition cruising, coach touring, European, American or African holidays and/or adventure travel.

We'll give you a great environment to spend the time with your clients that they deserve, as well as access to the right tools, processes and partners. We are consistently a top achiever and are an APT Platinum partner (the only one in South West Sydney) as well as a Qantas Holidays Premium Agency, and an associate member of the helloworld American Express network. If you aren't a Qantas Holidays Global Achiever today then let us help you get there!

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Requirements:

- Minimum 5 plus years retail leisure experience additional years including corporate will be seen favourably.
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For further information please click here.

APPLICATIONS CLOSE 8 AUGUST 2014

Bunnik Tours is one of Australia's fastest growing travel companies & winner of the BRW Private Business Awards 2012 for excellence in customer service. www.bunniktours.com.au





Plantation extension

FIJI property Plantation Island Resort has extended its 40% off deal for travel to 14 Jun 2015 (blackout dates apply), or Stay 5 Pay 3, for sales until 30 Sep 2014.

ong-haul LCCs taking off.

LOW-COST carriers operating international flights from Australia are claiming an ever-larger slice of the local passenger market, new government statistics reveal.

According to the latest int'l airline activity statement from the Department of Infrastructure and Regional Development, LCCs increased their May traffic share to 16% from 13.9% last year.

AirAsia X again increased its cut, climbing from 3.3% to 4.5% for the month, one of two low-cost airlines in the overall top ten list of carriers, in 8th place.

Other low-cost airlines operating to Australia include Indonesia AirAsia, Jetstar, Jetstar Asia, Tigerair and Scoot.

Across the board, a total of 2.443 million pax travelled on int'l flights, up 7.4% year-on-year.

Capacity increased by 6.7%, with a total of 3.542 million total seats available, sending average load factors up 0.9% to 71%.

Australian travellers increasingly opted to fly with overseas-based carriers during May, with the share of traffic held by local carriers (QF, JQ and VA) dropping slightly from 31.5% to 30.6%.

For the year ending May 2014 and broken down by carrier, Qantas' slice of the overall int'l travelling market eroded further to 16.6%, down from 17.2% as of the same time last year.

Emirates improved its stake from 8.7% to 9.5%, while Singapore Airlines fell from 9.1% to 8.8%.

The most populated route covered in the results remained Auckland to Sydney, which saw more than 1.46 million travellers for the year ending May, a climb of 4.9% year-on-year.

An influx of new international direct services to Adelaide by AirAsia X saw the number of pax utilising the airport skyrocket by 26.3% year-on-year.

The facility processed an additional 184,323 passengers in the year ending May 2014 compared to one year earlier.

JW Marriott expands

UPSCALE Marriott International brand JW Marriott has confirmed it will construct a new property in the Henan province of China.

The new luxury property comes in the 416-room JW Marriott Hotel Zhengzhou Towers and will occupy the top floors of the 60-storey Millennium Royal Plaza.

Al content on T'Port

AIR India has become the 50th airline & first on the subcontinent to align its range of ancillaries to the Travelport Rich Content & Branding merchandising solution.

In addition, the Indian flag carrier has renewed its content agreement with Travelport, ensuring connected agents retain access to fares, inventory and flight schedules in their GDS.

The agreement comes weeks after Air India pledged allegiance to the Star Alliance network.



Industry Appointments

WELCOME to Industry Appointments, Travel Daily's Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Holiday park marketing operation Top Tourist Parks of Australia has named Stuart Livingstone as its new Chief Executive Officer. Livingstone replaces retiring CEO Bill Pycroft and joins the organisation from the Caravan and Camping Industry Association, a role he held for ten years.

Startup airport transfer company **REDY2GO** has appointed **Kevin Millard** to head up the new operation as its Business Development Manager.

Tourism Holdings Limited (THL) has appointed Keith Chilek to the new role of Chief Technology Officer. Chilek is an experienced technology manager who will relocate from the USA to take up the position.

The Travel Corporation has welcomed Jen McDermott back to the firm in the role of Senior Public Relations Manager.

New appointments have been made to the Airservices Australia board, with Tony Mathews named as Deputy Chair, with David Marchant and Tim Rothwell appointed as new board members.

Rebecca Day has joined the team at BCD Travel as its new Sales Manager for Victoria. Day began her new Melbourne-based role earlier this month.

VisitBritain has welcomed Sally Balcombe as its new Chief Executive Officer following the departure of Sandie Dawe. Balcombe joins VB with a history as Managing Director of British Airways Holidays. Elsewhere, VB Chairman Christopher Rodrigues has had his term as Chair extended.

Jenny Macdonald has been appointed as the new Chief Financial Officer at **Helloworld Limited**, with the new posting to take effect next month. Macdonald brings an extensive CFO pedigree to her new position.

Cruise Lines International Association (CLIA) has hired Elinore Boeke as its new Director of Public Relations, alongside Amanda Deatherage, who has taken on the role of Director of Public Affairs, both based in the US.

Ahead of the opening of the first Australian **NEXT Hotel** in Brisbane in Sep, the hotel has named **Russell Durnell** as its debut General Manager.

Tasked with driving the implementation of operational projects for over 30 hotels globally, Pan Pacific Hotels Group has named Ilkin Ilyaszade as its Vice-President Corporate Hotel Management and Pre-Opening.

Product Loaders - Multiple Temp Contract Roles

Pinpoint Travel Group is one of Australia's leading independent wholesalers. We provide travel services through our brands Freestyle Holidays, The Collection by Freestyle Holidays, Rosie Holidays and United Vacations.

If you have experience in Calypso product load and are looking to work in a dynamic, fun and supportive environment, we have multiple temp contract opportunities available. You will have a core focus on loading hotels, tours and transfer contracts and tactical specials into Calypso for the 2015/16 wholesale contract

Your ability to read and interpret contracts with a strong attention to detail is critical as is time management, communication skills and an excellent command of English grammar. Previous Calypso experience is essential.

Temporary contracts are available from three to six months for an immediate start. Please forward a cover letter and resume in confidence to andrew.hutchinson@au.pinpoint.biz

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Rosie's Corner

Today's update is brought to you by

Rosie Holidays

Bula! And welcome back to Rosie's Corner. This month we take an in-depth look into one of Fiji's most popular holiday destinations, the Coral Coast. Many of the resorts on the Coral Coast have been created with families in mind, and offer visitors a full resort experience as well as chance to see the real Fiji, no wonder it's a favourite among Australians.

The ever-popular Shangri-La's Fijian Resort & Spa is a great property to recommend to families, especially those with teens as the resort allows two kids under 17 years to stay free while kids under 12 play and eat free. It's not just about the kids at the Shangri-La though, the resort spoils adults too, with an indulgent day spa and an adults only pool.

Similarly the Warwick Fiji Resort and Spa offers great value for families with a kids stay, play and eat free program for up to two kids under 13, and countless activities including fishing, snorkelling, water sports and horse-riding. Close by, The Naviti Resort is also highly regarded and offers a great kids club, and 2 kids under 12 stay, play and eat free. The resort also offers discounted second rooms for larger families.

If your clients are going to the Coral Coast why not recommend an activity such as the Sigatoka River Safari and Fiji Zip. Both are heart pumping and energetic experiences and offer the opportunity to see more of the real Fiji.

For more information or to make a booking, call Rosie Holidays on 1300 133 524.





QANTAS Holidays/Viva! Holidays business development executive Kim Knight recently hosted this group of Queensland agents on an educational to Tasmania.

Knight is a veteran traveller to Tassie and showcased the state to the first time visitors.

The seven consultants flew with Qantas into Launceston, via Melbourne, before embarking on a 4WD road trip, supplied

Wild Bush bargains

A SELECTION of last-minute specials are being promoted at Bamurru Plains in the Northern Territory and Sal Salis in Ningaloo Reef in Western Australia.

The Ultimate Wilderness Experience three-night package at Bamurru Plains in Sep or Oct now include free return scenic air transfers from Darwin to Bamurru, priced at \$2,790ppts.

A Stay 5, Pay 4 deal is available at Sal Salis in Sep and between 17 Oct and 30 Nov, with prices from \$2,080ppts for the Ningaloo Chill Out package or \$2,252ppts for the Ultimate Reef Escape.

For bookings, phone Wild Bush Luxury on (02) 9571 6399.

787-10 assembly plant

BOEING has announced it will complete the final assembly of the new 787-10 *Dreamliner* aircraft at its North Charleston plant in South Carolina.

The Dash-10 variant is a further 5.5 metres longer than the 787-9, and is scheduled to enter the final assembly line in 2017.

To date, Boeing has secured 132 orders for the 787-10 from six customers, including Singapore Airlines, Etihad Airways, United Airlines and British Airways.

by Europear, venturing south through the picturesque Freyeinet National Park and onwards to Hobart.

Their itinerary included stays at The Sebel in Launceston, Freycinet Lodge and The Hotel Grand Chancellor Hobart, while highlights on their travels included zip-lining through forests at Treetops Adventure, visits to the iconic Salamanca Markets, MONA (Museum of Old and New Art) and Morilla Wines.

Pictured enjoying the Bruny Island Cruise with their captain (very back row) are Kim Knight, Kara Hall, Rane Reguson, Aurelie Pesty and Amanda Reeves.

Middle row: Amelia Goodridge Gaines and Brittany Wright, with Olga Alexander in front.

Auto Escape Grp sold

EXPEDIA has completed the purchase of European online car rental reservation service Auto Escape Group (*TD* 27 Jun).

Based in France, the Auto Escape Group metasearch lists options from 9,000 car rental locations in 125 countries.

The brand will form a "key part of the CarRentals.com brand's global strategy", Expedia said.

WIN WITH #NZdronie



This Thurs-Fri one reader will have a chance to win a winter warmer pack, courtesy of **Tourism New Zealand**.

Celebrating the launch of NZ Dronie, an extension to Tourism New Zealand's 'More magic every day' winter campaign designed to give visitors the chance to capture an 8 sec video of themselves in the South Island's picturesque locations, which they can share across social media using the hashtag #NZdronie

View the #NZdronie clip here.

For your chance to win, send in the answer to today and tomorrows question to: tourismnz@traveldaily.com.au.

What locations will the #NZdronie be visiting?



EK ice audio narration

VISUALLY impaired customers flying with Emirates can now use its in-flight entertainment system to hear scene descriptions during the running of select films.

Dubbed 'Audio Description', the technology is already in use in cinemas and TV, and provides a recorded narration explaining a film scene during gaps in dialogue while a film soundtrack continues at its normal pace.

Initially, Audio Description has been paired with the soundtracks of 16 Walt Disney Studios Motion Picture films on *ice*, with the plan to have it introduced to additional content to improve the guest experience in the future.

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If you are ready for a change email your C.V and a covering letter to justine.sealey@ramsgatetravel.com.au

Melbourne agents deck the halls for Xmas in July

MELBOURNE travel agents and industry partners forgot about the chilly weather and warmed up with an English 'Christmas in July' on Tuesday. The event was hosted by Edwardian Group London, Qatar Airways, Rail Plus, VisitBritain and Radisson on Flagstaff Gardens.

Thursday 31st July 2014

First with the news

In true British style, festivities included carols singers, hot mulled wine, fruit mince pies and even a visit from Santa himself!

Pictured here are a collection of images taken at the event.



BELOW: The CTC Team.



ABOVE: Hosts for the evening, from left: Kieran Healy & Greg McCallum, Rail Plus; Mark Haynes, VisitBritain; Sarah Whitty, Cecilia Fabian, Cindy Kam & Linda Gant from Edwardian Group London and

Pamela Pavitt & Danielle Moubarak from airline sponsor, Qatar Airways.



RIGHT: Rob Mackie Trans World Travel, Debbie Kotton, Allure



ABOVE: Andrew McFarlane, Magellan Travel Group, Greg McCallum from Rail Plus with Michael Nolan, Bayview Travel.

BELOW: Davielle Gardner, Rail Plus and Cecilia Fabian. Edwardian Group London.





ABOVE: The 'Plan B' team had a fabulous evening mingling with trade colleagues.

RIGHT: Steve Finlayson from Radisson on

Flagstaff

Gardens

got into

spirit,

the festive

awarding

presents

and prizes

to several lucky industry participants.

some great

Tamara Ryan, Debbie Kotton and Jackie Bottroff from Allure Travel with Steven

LEFT:



ABOVE: Trevor Jones from Hawthorn Travel caught up with Chris McGetrick, Bayview Travel.













Contiki 2015 preview

CONTIKI is offering 10% off 2014 prices in a new Europe Preview deal which is available for clients who pay for their 2015 summer trip in full by 18 Dec.

LHW visit is a day at the beach



PROMOTING summer to travel agents in Sydney and Melbourne has been a treat all around for Leading Hotels of the World, with the team supported by a pair of strapping cabana boys, who have been handing out ice-creams.

Elvis enhancements

SELF-GUIDED iPad tours of Elvis Presley's Graceland estate will launch at the Memphis attraction during the 08-17 Aug Elvis Week.

The multimedia tours will be narrated by actor John Stamos, with location-activated hotspots giving access to archive material.

FR remains in Europe

IRISH low-cost carrier Ryanair appears to have gone cold on its idea of beginning trans-Atlantic flights (*TD* 20 Jun 2013).

FR chief marketing officer Kenny Jacobs said the carrier is unlikely to start long-haul flights across the Atlantic in the next five years, preferring instead to boost its market share in Europe.

The firm has been making sales calls to select agencies across both cities this week, raising awareness about its collection of luxury resort destinations in Bali, California and Hawaii.

A visit was especially enjoyable for Fay Cohen from Travel Phase, who couldn't resist the chance to be **pictured** above with her two obliging pieces of arm candy.

ADL continues to fly

DOUBLE-DIGIT growth in int'l passenger numbers soared 25.5% for the 2013/14 financial year at Adelaide Airport, with 184,000 more foreign passengers utilising the airport than the 2012/13 FY.

"We now have 53 international services operating directly from Adelaide per week, compared to 33 this time three years ago," said managing director Mark Young.

Domestic services increased 3.5% year-on-year despite a "tough operating environment", while the decline in mining saw regional pax numbers down 4.7%.

Stellar year for BW

BEST Western Australasia has reported a revenue increase of 24% for the financial year, helped by a 27% jump in GDS revenues and internet revenues up 24%.

The results for the group, which now consists of nearly 180 hotel members, were the best in its history, sales & marketing general manager Steve Richards said.

QF SYD-Gladstone cut

QANTASLINK will suspend its direct services between Sydney and Gladstone effective 29 Aug, after a "thorough review" found that the route was unsustainable due to low passenger numbers.

Customers will continue to be able to travel to Gladstone via Brisbane, with affected customers able to rebook, reroute, change destinations or retain the value of the ticket in credit.

50 Degrees on throne

SCANDINAVIAN tour operator 50 Degrees North has introduced a new Game of Thrones Iceland Tour, taking travellers to real-life filming scenes of the program.

Sites visited on the seven-day tour include Þingvellir National Park, Lake Mývatn, with prices starting from \$2,390ppts.

Departures run daily and yearround - phone 1300 422 821.

New AY summer links

TEN new destinations are being added across Europe for the summer 2015 season, in conjunction with charter operator Suntours.

Additions include Paphos in Cyprus, Mallorca in Spain, Bodrum in Turkey, Crete, Kos and Rhodes in Greece, Sicily and the Amalfi Coast in Italy and Innsbruck in Austria.

WIN A TRIP TO MAURITIUS

In July, \emph{TD} is giving readers the chance to win a holiday to Mauritius, courtesy of Club Med and Air Mauritius.

The prize includes return economy class airfares to Mauritius with Air Mauritius, airport transfers and six nights accommodation at either Club Med Albion or La Pointe aux Canonniers, for two.

Every day this month *TD* will ask a different question about Club Med or Air Mauritius. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: clubmedcomp@traveldaily.com.au

Q23: In 25 words or less, tell us why you want to go to Mauritius with Club Med.



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Senior Travel Consultant or 2IC

Brisbane. \$DOE - Ref: 1233PS1

Are you a Senior TC or 2IC looking for a fresh challenge where you will get the work life balance you have been looking for? If you have solid fares & ticketing experience and are seeking a role with an above average base salary, this position with a growing independent travel company may be just what you have been searching for! Casual dress code, fun & friendly working environment are what you can expect to walk into. Exciting time to be joining this growing company!

For more information please call Peta on (02) 9113 7272 or click APPLY now.

Cruise Consultant

Sydney. \$50k - Ref: 6711SJ2

All Aboard and Cruise into your new career! Do you have strong cruise product knowledge & travel sales experience? A leading & reputable travel provider is ever expanding due to on going success & are looking to recruit an experienced Cruise Consultant for their busy office. Selling luxury international cruise itineraries to a loyal clientele following & enjoy great perks & benefits in return for your hard work. I'm looking for an ASAP start so get in touch today!

For further information please call Sarah on (02) 9113 7272 or click APPLY now

Latin America Travel Specialist

Melbourne \$DOE Ref: 1179KF3

Seeking an experienced, Latin loving travel consultant to join a growing team of like-minded individuals! Come and sell all the magnificent things that this amazing destination has to offer. This expanding company needs a savvy travel consultant who is keen to grow with them and get stuck into this varied role, serving clients to the highest level on a telephone, email and face to face basis. Depending on experience a generous salary and bonus are on offer!

For more information please call Kate on (02) 9113 7272 or click APPLY now.

Luxury Travel Consultant

Adelaide DOE\$\$\$ Ref: 1230LB1

This leading boutique agency in eastern Adelaide has a rare vacancy to add a valued member to their strong team of consultants! If you have a good clientele following, and knowledge of Sabre GDS then I want to hear from you ASAP! You will be rewarded with a fantastic work/life balance of Monday to Friday 9-5 hours, and a supportive and experienced team behind you. Solid salary package on offer for the right candidate who enjoys tailor making luxury holidays.

For more information please call Lauren on (02) 9113 7272 or click APPLY now.

Tailor made Travel Consultant

Gold Coast, \$DOE - Ref: 1191PS1

Are you a tailor made travel consultant with strong fares, GDS and worldwide product knowledge? Do you enjoy going above and beyond for clients and have a passion for cruise? This well respected independent offers the work life balance Gold Coasters are seeking with 9-5 hours Mon-Fri. Ideal candidates will have 5+ years retail experience with proven ability to work successfully to targets. Highly competitive salary package, annual famils and on-going training are on offer!

For more information please call Peta on (02) 9113 7272 or click APPLY now.

Team Leader

Sydney South. Excellent bonuses - Ref: 1242RF1

Are you an experienced consultant looking for a step up? Or an existing Team Leader searching for a new challenge? Our client is a household name in travel. They are on the hunt for a hands-on Team Leader with a passion for coaching and team development to join their team. We are looking for an experienced travel consultant with a solid understanding of business management. A competitive salary and amazing bonus package is on offer to the right candidate.

For further information please call Rebecca on (02) 9113 7272 or click APPLY now

Assistant Retail Travel Manager

Melbourne \$Generous\$ Ref: 1202MD1

Are you looking for career progression? Seeking to get your work life balance back? Then please read on! Potential for advancement into management in this hard to find role minutes from the CBD. This role will be varied and fast paced. Successful candidates will be rewarded with generous salary package, Monday to Friday hours and all the travel industry perks! If you have at least 2 years in the industry and a passion for travel and success then please apply now!

For more information please call Megan on (02) 9113 7272 or click APPLY now.

Corporate Travel BDM

Perth \$50-85K OTE Ref: 1243LB2

Do you have a sound understanding of Corporate Travel Sales, Business Development experience or a proven sales record? This leading Travel Management company are looking for a Business Development Manager to assist with their ongoing expansion across the travel market. You will be sourcing new leads, building rapport and developing relationships with key prospects. This is a rare chance to develop your managerial and corporate travel experience with a leading TMC!

For more information please call Lauren on (02) 9113 7272 or click APPLY now.



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