



# A WIN-WIN SITUATION! BECOME A WINNING EXPERT ON STAR ALLIANCE AND WIN 2 ROUND THE WORLD TICKETS.

Assist your customers with making their round the world trip come true by becoming an expert on the new Star Alliance Round the world fare. And at the same time also win 2 Round the World tickets yourself!

Simply take part in our Online Travel Training and get all the facts you need to know about our new Round the world fare and upon completion sign up for your chance to win 2 round the world tickets.

**Click here to take part.**

STAR ALLIANCE 

ADRIA AIRWAYS • AEGEAN AIRLINES • AIR CANADA • AIR CHINA • AIR NEW ZEALAND • ANA • ASIANA AIRLINES • AUSTRIAN  
AVIANCA • BRUSSELS AIRLINES • COPA AIRLINES • CROATIA AIRLINES • EGYPTAIR • ETHIOPIAN AIRLINES • EVA AIR  
LOT POLISH AIRLINES • LUFTHANSA • SCANDINAVIAN AIRLINES • SHENZHEN AIRLINES • SINGAPORE AIRLINES • SOUTH AFRICAN AIRWAYS  
SWISS • TAP PORTUGAL • THAI • TURKISH AIRLINES • UNITED

Bettiann joined to better  
enjoy the simple things in life

Every agent has  
a reason to join

**MTA** mobile  
travel  
agents  
Call 1300 682 000  
Visit [join.mtatravel.com.au](http://join.mtatravel.com.au)



# Travel Daily

First with the news

Tuesday 10th June 2014

2014 FORMULA 1  
SINGAPORE AIRLINES  
SINGAPORE GRAND PRIX

Experience the Singapore  
Grand Prix with Keith

CALL 1300 730 023 **KPT**  
KEITH PROWSE TRAVEL

Win one of 10 places on a ski trip to U.S.A. or Canada.

Join the challenge

UNITED



A STAR ALLIANCE MEMBER



## QR launching Zagreb

QATAR Airways will launch new thrice weekly non-stop services between Doha and the Croatian capital of Zagreb from 01 Oct.

## Labour shortfall concern

**CONCERNS** relating to the shortage of skilled labour in the travel industry has jumped to the number two business impediment for tourism operators, according to the latest instalment of the TTF-MasterCard Tourism Sentiment Survey.

Tourism and Transport Forum chief Ken Morrison yesterday said the survey identified a surge in staffing worries, skyrocketing 12 points compared to Q1 2013.

Only the exchange rate was of a higher concern, at 28%.

The shortfall in unskilled labour similarly rose seven points to be inside the top three woes for executives, at 17%.

"With service levels critical to Australia's int'l competitiveness, this is a worrying result and an issue that should be of concern to governments across the country," Morrison commented.

In other results, tourism operators strongly backed govt involvement in securing and developing major events.

## SQ A380 to Beijing

SINGAPORE Airlines will launch A380s on the Singapore-Beijing route from 01 Aug, operated on flights SQ802 and SQ807.

UNFORGETTABLE  
**CHINA**

APT

**2015 OUT NOW!**

FEATURING  
LUXURY YANGTZE  
RIVER CRUISING

**FLY FREE\*  
TO CHINA**

**HURRY!  
LIMITED OFFER**

\*Conditions apply. Contact APT for full terms & conditions.  
Australian Pacific Touring Pty Ltd ABN 44 004 684 619  
Lic. No. 30112 APT692

## Star RTW promotion

**TRAVEL** agents have the chance to win two Round the World Star Alliance airfares by simply participating in the airline group's Online Travel Training - **see cover**.

Five modules make up the program, detailing the benefits of flying RTW with Star Alliance.

### Today's issue of TD

Travel Daily today has eight pages of news & photos, a front cover page for **Star Alliance** plus full pages from:

- AA Appointments jobs
- Consolidated/MH promo
- inPlace Recruitment jobs

## Etihad Skytrax rift

**SKYTRAX** Airline Rating System has dismissed a bid by Etihad Airways who wants to voluntarily withdraw from the recognised airline & airport quality index that is based on passenger feedback.

Etihad made the decision after conducting a review of Skytrax's criteria and measurement.

However, Skytrax responded by saying: "Skytrax does not exercise control over which airlines are nominated in the survey ratings, and to subsequently try and conceal the results of a public vote would be unacceptable."

Skytrax's World Airline Awards will be announced on 15 Jul.

Last year, Gulf carriers Emirates and Qatar Airways were rated the number one & two airlines in the Airline of the Year category, while Etihad was positioned in seventh.

For the three years prior, Etihad Airways was rated by Skytrax as the sixth Best Airline.

## NEW 2015 European River Cruising Brochure OUT NOW



**15% commission\***  
on all 2014 and 2015  
river cruise bookings

\*Conditions apply.

**Click here**  
for more information

**1300 362 844**  
[res@tempoholidays.com](mailto:res@tempoholidays.com)



A STAR ALLIANCE MEMBER

**\$150 off**

return flights to  
**new zealand**

SALE  
ENDS  
11 JUN

To book refer to your GDS

Travel periods and conditions apply

Virgin australia

viva! holidays  
viva life!

Discover  
**Australia on Sale!**  
Hot deals across  
the country out now!

\*Conditions apply

**AUSTRALIA ON SALE!**

**Weekend city getaway with flights**  
from just **\$369**

**Gold Coast Beach Breaks with flights**  
from just **\$526**

**Outback Discovery with flights**  
from just **\$975**

# Why itravel?

Jenny@itravel Wahroonga:

"itravel is the most dynamic, transparent and progressive franchise group I have been associated with. The support by Head office only adds value to my business."

call me on 0409 536 699 to find out more

# Travel Daily

First with the news

Tuesday 10th June 2014



## Peppers in Canberra

THE Diamant Hotel Canberra is set to rebrand as Peppers Gallery Hotel Canberra from 01 Jul after the Mantra Group acquired the property in an off market transaction, it has been revealed.

8Hotels has overseen hotel management of the Diamant since its opening in 2008.

Mantra Group ceo Bob East said the debut Peppers hotel in the ACT was also "the first of many CBD properties we have planned for Australia and New Zealand."

## Royal honours for industry

LONELY Planet Publications founders Tony and Maureen Wheeler have featured as part of a group of nine champions of the tourism industry in the Queen's Birthday Honours List for 2014.

The bestowment comes for distinguished service to business and commerce as a publisher of travel guides, with the husband

and wife team forming Lonely Planet in 1972, which they owned in majority until 2007 when the company was sold to the BBC.

In addition, the Wheelers were acknowledged as benefactors to Australian art institutions and aid organisations.

Also recognised in the Honours List for services to tourism were Anthony Charters, Qld; Philip Crosbie, NSW; Edward Rankin, Vic; Edward Watling, WA; Allan Bawden, Vic; Christopher Brown, NSW, with John Raby and James Scott for services to aviation.

To view the full 2014 Honours List, go to [www.gg.gov.au](http://www.gg.gov.au).

## APT fleet expansion

APT has this morning confirmed plans to add a third expedition small ship to its fleet, with UK partner Noble Caledonia.

MS Sea Explorer was previously part of the Renaissance Cruises fleet and will join APT in Oct, complementing MS Island Sky and MS Caledonian Sky.

CEO Chris Hall said Explorer will enable the company to service increasing demand for its bespoke round the world voyages.

More in today's issue of *TD Cruise Update* - [CLICK HERE](#).

## Qantas EOFY bonus

NINE Qantas Frequent Flyer points for every dollar spent can be earned as part of a QFFF end-of-financial-year hotel sale.

The triple-points promotion is valid at over 13,000 hotels for stays through to 30 Jun.

## Thai curfew update

THAILAND'S curfew, enforced since the Thai army implemented Martial Law late last month, has been wound back further.

The curfew has now been lifted in the tourist hubs of Phuket, Koh Samui, Pattaya, Cha Am, Hua Hin, Krabi, Phang Nga, Hat Yai, Koh Phangan and Koh Chang.

Bangkok's curfew has been reduced by one hour to just three hours, between 1am and 4am.

Shopping malls have returned to regular opening hours, to 10pm.

SMALL GROUP TOURING  
**SOUTH & CENTRAL AMERICA**  
**ON SALE**

➔ Find out more

**SAVE UP TO \$500\***  
per person

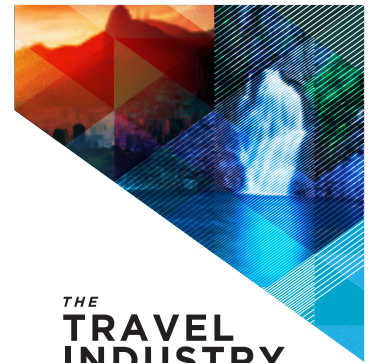
**BunnikTours®**

\*Terms & conditions apply.

**airnorth**  
*together we fly*

**NORTHERN AUSTRALIA'S PREMIUM AIRLINE**  
**BSP AUSTRALIA MEMBER AIRLINE TL 935**

[CLICK FOR MORE](#)



THE  
**TRAVEL INDUSTRY EXHIBITION**

18 - 19 July 2014



Royal Hall of Industries  
Moore Park, Sydney

[Register now >>](#)

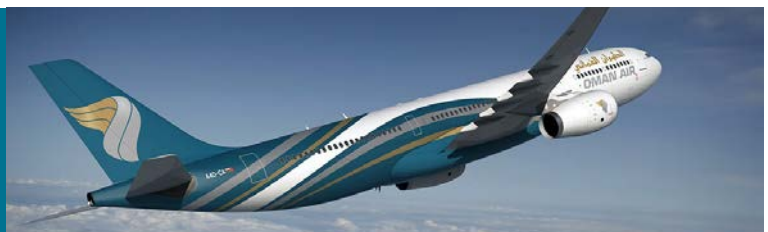
**WIN A HOLIDAY FOR TWO TO THE SULTANATE OF OMAN**

Simply book flights with Oman Air between 20th May to 30th August 2014 and complete the entry form.

[CLICK HERE FOR MORE INFO](#)

[omanair@walshegroup.com](mailto:omanair@walshegroup.com) | 1300 730 484

T&C's apply.



**UMI** adventures™  
**21** days to go!  
 QUICK. REGISTER NOW >

# Travel Daily

First with the news

Tuesday 10th June 2014

**BREAKAWAY** International Travel Industry Club  
 NEW! Industry Rates on Virgin Australia to Europe & Middle East. Sales to 31JUL14. Departures to 31DEC14. From **\$1059\*pp** plus taxes and surcharges.  
 \* Conditions Apply. Taxes approx. \$140 - \$440  
 CLICK HERE for further details

**Wendy Wu Tours**

**Save up to \$650<sub>pp</sub> on selected tours to Asia!**

Valid for sale: 1-30 Jun 2014, unless sold out prior.  
 Valid for travel: selected departures 5 Aug-1 Dec 2014.

**EXPLORE. DREAM. DISCOVER.**

Contact Wendy Wu Tours for full terms and conditions.  
[www.wendywutours.com.au](http://www.wendywutours.com.au)

## Air NZ \$3m pay-out

THE Federal Court of Australia has awarded Air New Zealand a multi-million dollar payout as part of the settlement of an air cargo cartel class action.

The ACCC had signalled out Air New Zealand as one of many airlines alleged to be involved in the long-running cartel on preset cargo rates and surcharges.

Qantas, British Airways, Cathay Pacific, Singapore Airlines, Air France-KLM, Emirates & Malaysia Airlines have all previously been charged by the ACCC for their collusion in the case.

Air NZ said it has "consistently denied any such conduct and was one of two airlines to defend related proceedings brought by the ACCC."

Garuda Indonesia was the other airline that has been defending its alleged involvement.

## itravel going rural

**INDEPENDENT** retail travel group itravel has announced the addition of its first country office, itravel Griffith in regional NSW - the firm's 13th agency nationally.

The former Jetset Griffith office is owned by Janine Keenan.

## Bali visitors spike

**AUSSIE** traveller infatuation with Bali remains robust in 2014, with tourist arrivals for the first quarter soaring 25% on last year.

Bali Government Tourist Office figures show the number of Australians arriving in Bali last month surpassed 72,800, boosting the year-to-date figure to more than 280,300.

China was the second largest market, with 40,375 visitors in Apr and over 191,000 for the four months to Apr - up 17%.

Malaysia was the third highest source market in Apr with 18,300 visitors.

## AA, US miles merger

**AMERICAN** Airlines and US Airways have confirmed plans to merge the mileage balances of AAdvantage and Dividend Miles members next year.

President of AAdvantage Suzanne Rubin assured members that accumulated frequent flyer miles would be safeguarded when the change takes effect.

"Meanwhile, continue to book travel & earn miles as you normally would," Rubin said in an email, *USA Today* reported.

**Window Seat**



**BEGINNING** with an initial drop at an 80° angle, the world's steepest water slide has now opened at the Six Flags Fiesta Texas water park in San Antonio.

The 'Bahama Blaster' slide forms the centrepiece of the newly-expanded park which also includes White Water Bay, a collection of four slides side-by-side which feature a unique capsule launching system.

**PASSING** through security is never much fun but Chicago's O'Hare Int'l Airport has taken steps to rectify that impression.

ORD's T1 has been given a makeover in collaboration with SpringHill Suites by Marriott.

The zone now resembles a stylish hotel lobby, with art work, soothing music and gentle audio messages, calm lighting & entertainment on video screens.



**TRAVELMARVEL** Travel More **MARVELLOUS INCENTIVES!**

**SELL 3 & YOU CRUISE FREE!** Book and deposit any three Travelmarvel cruises or tours departing in 2014 and we'll send you **and a friend** away on a Travelmarvel Vietnam & Cambodia River Cruise\*  
 Booking period: 1 June - 31 July 2014

**WIN AN ESCORTED FAMIL!** Book and deposit any Travelmarvel cruise/tour including flights with Malaysia Airlines and be in the running to win a place on an escorted Travelmarvel & Malaysia Airlines Vietnam & Cambodia Famil departing August 2014\*  
 Plus - Bookings made on 2014 departures will receive double entry  
 Booking period: 1 June - 30 June 2014

[insidesales@aptouring.com.au](mailto:insidesales@aptouring.com.au)  
 OR CONTACT YOUR BDM

CLICK HERE FOR MORE DETAILS

\*Conditions apply. Australian Pacific Touring Pty Ltd ABN 44 004 684 619 Lic. No. 30112 TM1447

Give a FREE upgrade...

**Get 18% Commission**

Range of Creative Club Hotels  
 Phone & Online Enquiries  
**Until 30th June**

Nothing beats **Creative Holidays**  
 More details ➔

**Travelport** A few simple steps to make life easier

[www.travelportsmartpoint.com](http://www.travelportsmartpoint.com) **Travelport Smartpoint** - your desktop for today and tomorrow

## China Southern growing strong



**CHINA** Southern Airlines (CZ) continues to soar in aviation ranks, recently announced as the world's third largest airline in terms of passengers carried.

Confirmed at the 70th IATA Annual General Meeting in Doha last week, CZ currently carries 91.5 million passengers annually, only behind Delta Air Lines (with 120.6 million pax) and Southwest Airlines (115.3 million).

In 2012, China Southern was the

fifth largest airline.

The Guangzhou-based airline has a fleet of 558 aircraft making it the largest in Asia and fifth biggest in the world in fleet size.

Last Dec, CZ signed a codeshare deal with Qantas on flights in & between Australia and China.

**Pictured** at the IATA AGM from left are Qantas Int'l ceo Simon Hickey, Qantas ceo Alan Joyce; CZ president Si Xianmin and CZ exec vice president Chen Gang.



## WINTER ESCAPE SPECIALS

Click here for more information.

WWW.FLYROYALBRUNEI.COM

## Insurance workshops

**AFTA** will host two workshops focused on the three Gow-Gates industry insurance products recently released in relation to the ATAS Accreditation scheme.

The first will be a webinar which will feature Gow-Gates ceo Chris MacKinnon - held at 11am AEST on 18 Jun - **CLICK HERE** to register.

A workshop will also take place on 02 Jul from 9am-11am in the Swissotel Sydney's Blaxland Ballroom - **CLICK HERE** to sign up.

## Sutera stay pay deal

**THE** Sutera Harbour Resort in Sabah, Malaysia has a Stay 6/Pay 4 promo valid for stays until 20 Dec, when booked by 30 Jun.

## TTC mini-comp winner

**CONGRATS** to Rachael Fungalei from World Travel Professionals who was Fri's winner in our Tahiti Travel Connection mini-comp.

Rachael has won a \$75 voucher from Gifts.com.au by being the first reader to correctly name three islands in the Marquesas that Aranui visits when cruising.

## Serko IPO goes off

**NEW** Zealand corporate travel booking platform Serko Limited says it received "very strong" investor demand for its shares after the public pool component to list on the NZ stock exchange (**TD** Wed) closed today.

CEO Darrin Grafton said the firm expects to start trading on the NZ stock exchange from 24 Jun.

## Haplin back to Kings

**AAT** Kings has today announced the creation of a groups and charter manager for Australia and New Zealand to service demand.

Amy Haplin returns to AAT Kings after a three year hiatus with the firm and will oversee further growth opportunities.

## New Niue schedule

**AIR** NZ will shift its current Sat morning Niue flight ex AKL to a Sun departure from 02 Nov 2014.

The return service departs at 2.15pm on Sat, and although the change is due to airline operations, it also provides better return connections to Australia.

## Corporate Domestic Consultant

Do you want to work for a company that is number 25 in the Best Places to Work in Australia??

Spencer Travel is looking for a full time experienced Corporate Domestic Consultant.

You must have a minimum of 2 years' experience as a corporate consultant.

Enjoy a varied portfolio of corporate clients and work with like-minded people that love to service their clients by going Above and Beyond.

Sabre/Tramada Next Gen experience is an advantage.

Please send your resume to [tina.killeen@spencertravel.com.au](mailto:tina.killeen@spencertravel.com.au)



## CAN YOU PICTURE YOUR CLIENTS HERE?

Respected brand | High profile St Kilda Rd location | Stylish modern office  
Energetic workplace | Professional structure | Private meeting rooms  
...and a diner!



If you are a freelance consultant with a strong following and want to feel part of a team then please contact Karsten Horne on 03 9823 5255 or [karsten@reho.com](mailto:karsten@reho.com) to discuss the REHOST model.

Be one of the top 2 selling agents to  
**Win** a luxury holiday to Mauritius\*

\*Terms and Conditions will apply.

Click to find out more

AIR MAURITIUS Above&Beyond new horizons Mauritius

Tuesday 10th June 2014

## QR DIY baggage tags

**PASSENGERS** flying out of Doha Hamad International Airport with Qatar Airways now have the option to print their own baggage tags before arriving at the airport.

Dubbed 'My Q-Tag', the new innovative online system enables passengers to proceed straight to the web check-in bag drop counter on arrival at the facility.

The service is currently available to 103 destinations from HIA.

Qatar Airways says the service "adds a further layer of customer service to the online check-in process," providing passengers more time to relax before boarding their flight.

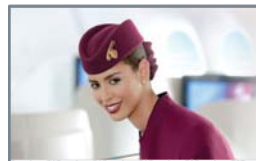
## Imperium buys Spire

**QUEENSTOWN'S** The Spire Hotel has been acquired by the Melbourne-based Imperium Group, increasing the company's portfolio of suite properties in the New Zealand adventure capital.

The boutique 10-room Spire Hotel complements Imperium's other assets in Queenstown, the upmarket Eichardt's Private Hotel and the Private Residence and Lake Front Apartments.

Prices at The Spire start at \$550 per night.

Further, the firm has outlined plans to open a luxury boutique hotel in Auckland's waterfront area with discussions ongoing.



**QATAR AIRWAYS RECRUITMENT**  
Welcome to a world where ambitions fly high. If you are looking for a challenging career which carries a competitive remuneration package and benefits associated with the industry, this is the place for you.

## Reservations and Ticketing Agent (2 positions)

- 1 position base in Perth (Full time)
- 1 position base in Melbourne (Part time, Mon – Fri, 36hrs a week, maternity leave cover)

As Reservation & Ticketing Agent, you will initiate and promote Qatar Airways products & services, assist in reservation & ticketing for passengers and serve all customers professionally through telephone or in person in order to achieve customer satisfaction. You will deal with customers at the counter, and other related administration duties.

### About You:

To be successful in this role, you must have a minimum High School education, with at least 2 years experience in a similar capacity. You have to be service oriented with good interpersonal skills. Knowledge in IATA standard reservation/ticketing procedures is required with fair knowledge of the world's geography. Excellent communication skills and a strong command of the MS Office Suite will be required.

### How to apply:

Applicants must have the right to live and work in Australia. Please apply through Qatar Airways career website via <http://careers.qatarairways.com>. You may use the "Country Search" – "Australia" to search for the position. Applications close on 25 June 2014.

qatarairways.com  
World's 5-star airline



**FREE industry qualified candidates for your agency**

Call FC Appointments now on 1300 113 492 or visit [www.fcappointments.com.au](http://www.fcappointments.com.au)

**FC Appointments**  
From the Industry, for the Industry



## EK World Cup incentive winners



**EMIRATES** has announced the winners of some very excited travel agents who are currently enroute to the 2014 FIFA World Cup in Brazil after taking out the carrier's recent trade incentive.

From almost 1,850 individual registrations and over 1,560 sales logged, the two lucky Australian winners were Duncan Ford from Flightbiz Cremorne and Christine Lawler from HRG Australia.

Duncan and Christine are flying with Emirates - the official FIFA Worldwide partner - to Sao Paulo where they will spend five-nights in 5-star luxury at the Caesar Park Sao Paulo Faria Lima, managed by Pullman.

The amazing prize includes admission to the FIFA World Cup opening ceremony, tickets to attend the first match of the Cup between Croatia and Brazil and exclusive access to the pre & post match hospitality area.

EK vp Australasia Bryan Banston lauded agent participation in the

promo, with the top destinations logged being London Heathrow, Dublin and Riyadh.

Duncan is pictured above with Emirates' Tim Harrowell (left) and Tim Shepherd (right) and Christine is below with EK's Carl Matto.



## Discover Hawaii rep

**ASIA** Pacific Travel Marketing Services has been engaged as the Australia/NZ representation firm for Hawaii tour operator Discover Hawaii Tours.

Among the range on offer from Discover Hawaii Tours are Pearl Harbour tours, single and multi-day inter-island trips and more.

All bookings must be made and paid by 30th June 2014 to receive the gift card. Promotion ends 30th June 2014



**rail plus**

**BOOK A EURAIL SELECT PASS INCLUDING FRANCE**

**AND RECEIVE A FREE \$50 HOYTS GIFT CARD**

BY CINEMA

Simply book a pass online and click through to answer 3 questions.

## WIN LAST VEGAS DVDS

Every day this week, **TD & Universal Sony Pictures Home Entertainment** are giving two readers a chance to win a copy of the new movie Last Vegas on DVD.



With the 'mother of all-star' casts Michael Douglas, Robert De Niro, Morgan Freeman & Kevin Kline, Last Vegas is a laugh-out-loud comedy about four friends who reunite in their late 60s for a last hurrah in the City of Sin.

From geriatric gags, to scantily-clad lap dances from LMFAO's Redfoo and transvestites in Madonna drag, Last Vegas is a comedy unafraid to let its hair down.

To win, be one of the first two to email the correct answer to: [lastvegas@traveldaily.com.au](mailto:lastvegas@traveldaily.com.au).

How many people are in their close group of friends?

## Japan booking buzz

**WHOLESALE** SkiJapan has released its 2014/15 Winter Holiday brochure, at the same time reporting a 15% positive swing in customer bookings on 2014 compared to the corresponding time last year.

General manager & global bdm Marcus Williams said the spike in business from Australia was being felt by numerous ski resorts.

## New Design member

**THE** 91-room Ham Yard Hotel has opened in London's Soho, near Regent Street, Covent Garden and Mayfair.

Each room has been individually designed and is unique, with floor to ceiling windows offering views over the London skyline.

The property is owned by Firmdale Hotels - the group's 8th in London - & can be booked via Design Hotels, with rates priced from £360 (AU\$650) per night.

**CLICK HERE** for more details.

## Ramada Kooralbyn

**QUEENSLAND'S** idle Kooralbyn Resort is set to be taken over by the Wyndham Hotel Group and badged under the Ramada brand.

Located south of Brisbane in the town of Beaudesert, the resort was closed around six years ago but plans to revive the property as a new eco-tourism & health retreat have been fast-tracked.

According to the *Beaudesert Times*, owner Peter Huang has settled early on the project and plans to plough \$10 million into revamping the resort to appeal to int'l and domestic tourists.

Slated to open as early as Nov, the property will be branded as Ramada Kooralbyn Resort and offer guests recreation activities such as skydiving, gliding, hot air ballooning, sheep shearing demonstrations & gold panning.

A zoo of native animals and an 18 hole golf course will also be located on site.

## AC upgauging SYD

**AIR** Canada has loaded its annual seasonal aircraft upgauge on the Sydney-Vancouver route for the Northern winter.

The Star Alliance carrier will switch from Boeing 777-200LRs to -300ERs between 26 Oct and 26 Mar, GDS displays indicate.

Switching to the larger -300ER adds more than 500 extra seats per week between the cities.

## Aquire bonuses

**QANTAS'** loyalty program for small and medium businesses, Aquire, is offering 2,500 bonus Points for new members when joining the scheme.

Other new added perks when flying with Qantas include free membership for the first year, and 50% more Aquire Points on the first 5 eligible flights booked on or before 30 Jun for travel to 31 Aug.

For full terms & conditions, see [aquire.com.au/offer/bonuspoints](http://aquire.com.au/offer/bonuspoints).

**MEANWHILE**, QF says Aquire continues to grow from strength to strength with "overwhelming support from the trade."

## UA launches Chengdu

**UNITED** Airlines has inaugurated new thrice weekly services from San Francisco to Chengdu using 787 *Dreamliner* aircraft.

CTU is UA's ninth destination in Asia Pacific serviced from SFO.



## Agents get a grip on relaxation

**SENSORY** immersion and true relaxation techniques are the basis behind the ever competitive world of spa treatment facilities, as this group of WA agents found out during a recent fam to Bali.

The trip was hosted by Asia Escape Holidays in conjunction with Virgin Australia, who flew the group from PER to Denpasar.

While on the popular holiday island, the group inspected spa facilities at a number of hotels and resorts as well as sampling

popular holiday experiences.

Among the properties visited was the Sofitel Nusa Dua Resort and the recently opened Rimba Resort in Jimbaran Bay.

Impressing the group in particular was the Double-Six Luxury Hotel in Seminyak with its room sizes, beachfront location and unique dining venues.

**Pictured** above in the Double-Six spa is the group, made up of Trina Adams, Helloworld Joondalup; Marissa Gallo, Helloworld Alexander Heights; Suzanna Serodio, Travel Tree; Caroline McBride, Travel Partners; Vynis Hua, RAC West Perth; Alison MacLoughlin, RAC Carousel; Joanne Brown, Helloworld Willetton; Julie Taylor, Virgin Australia and Fleur Thornton from Asia Escape Holidays.

## GDS future mission

**TRAVELPORT** has moved to outline its growth strategies and product development plans for the future as part of a differentiated and relaunched company vision.

The technology firm said it seeks to move away from old GDS terminology and thinking as it aims to further define its market segment & two areas of operation.

Travelport's Travel Commerce Platform, which incorporates merchandising, reservations and workflow management, made up 95% of its revenue in Q1 for 2014, with growth expected from its Technology Services IT business.

## New Urban food trips

**INTREPID** Travel day tour operator Urban Adventures has launched 12 new food-themed adventures in different regions of the world, priced from US\$25pp.

Each tour immerses pax in local flavours and cuisines ranging from preparation and ingredient sourcing through to tasting.

The new adventures incorporate different global cuisines and are on offer in San Francisco, Taipei, La Paz, Kastoria, Ljubljana, Costa Rica, Madrid and many more.

Urban Adventures now offers 265 day tours in 90 countries.

## Hotel reputation class

**A FREE** three-hour course teaching hoteliers a range of best practices on managing the online reputation of their hotel is now being offered by TripAdvisor.

The course is being offered and was co-developed by eCornell, the online education arm of New York Ivy League education facility Cornell University.

Hoteliers of all sizes around the world can learn how to monitor what guests report about their property & developing strategies to use these to improve bookings.

**CLICK HERE** for more details.

## FCm Africa growth

**CASABLANCA-BASED** travel management firm Activ'Travel has become the latest African partner of FCm Travel Solutions.

The firm specialises in travel and logistics for the MICE market.

FCm Morocco also provides retail and leisure travel services.

## New Anaheim accom

THE 120-room Springhill Suites by Marriott in Anaheim is now open to guests, located on Ball Road & not far from Disneyland. Rates start at US\$169 per night.

## Flighties explore Fiji's east coast



FIJI Airways and Tourism Fiji recently combined to host eight top selling Flight Centre agents on a familiarisation to showcase the island nation's lesser visited east coast of Viti Levu.

Jetting into Suva on FJ's new non-stop route from Sydney, the group stayed at the Holiday Inn from which they toured the

soon-to-relaunch Grand Pacific Hotel and took a guided tour of the surrounding mountains and waterfalls with Terratrek.

Their itinerary also included an overnight visit to the exclusive Toberua Island Resort.

**Pictured** on the tarmac at Suva Airport with Matt Symonds from Tourism Fiji (left) are Cherie Johnson, FC Mt Drunit; Josie Waller, FCL 24/7 NSW; Georgia Clarke, FC Parramatta South; Belinda Condon, FJ; Alexander Ozanne, FC Kings Cross B; Nicole Mitchell, FC Bonnyrigg; Brie Paterson, FC Macarthur Square; Amanda Macqueen, FC Liverpool and Michael Yiamkiati, Blacktown FC (in front).

## Travelmarvel release

A NEW 15-day Eastern Delights and a seven-night Californian Coastal Cruise are among five new itineraries included in Travelmarvel's newly launched 2015 Canada & USA brochure.

The program offers 22 trips, with fly free (excluding taxes) and companion fly free deals (incl tax) available for early bookers.

More at [travelmarvel.com.au](http://travelmarvel.com.au).

## Burma microsite by TI

TRAVEL Indochina has launched a new microsite dedicated to Burma aimed at providing info on the destination, accom and tours for travel agents and passengers.

The platform contains a number of articles on the country as well as tour options & basic language lessons to speak with locals as well as photo galleries.



## Brochures of the Week

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



### SeaLink Travel Group - Kangaroo Island 2014/15

Six new "ready-made" self-drive packages have been designed to encourage visitors to Kangaroo Island to explore the island at their own leisure, which feature in SeaLink's new guide to the island off the coast of SA. The 60-page book describes a range of 60 different accommodation offerings including secluded camping spots, guided tours, adventure activities and suggested things to see and do. Set packages also include dinner vouchers & entry tickets to a range of popular attractions.



### Albatross Tours - Europe Christmas & New Year Tour

Tours ranging from 7 to 16 days taking in the wintery wonders of Europe in the Christmas and New Year season feature in the latest Albatross Tours guide to Europe. Six new tours have been launched allowing guests to spend Christmas in the Austrian Lakes, Swiss Alps or the French Alps. Some of the itineraries allow guests to fully immerse themselves in a place, with stays of 3-7 nights in one hotel over Christmas. New Years Eve can be enjoyed in Venice, Tuscany or many other locations.



### Topdeck - Egypt, Jordan and Israel 2014/15

Morocco is becoming a boom destination, increasing in popularity among Australian travellers. Youth tour operator Topdeck is offering more departures taking in Morocco as part of its latest guide to North Africa and the Middle-East. A total of 22 different adventures are offered through to Apr 2015, with groups of no more than 30 visiting many landmarks of the region and a number of exclusive "Totally Topdeck" experiences.

Guests are also able to take in local food highlights, customs & cultures.



### Travel Indochina - Japan Handmade Holidays 2015

Completely revamped for the 2014-15 season, Travel Indochina's latest guide to Japan features 32 pages covering a wide range of departures and private tours, six of which are brand new for this season. Three new "Footloose Adventures" have also been designed along with a section dedicated to Unique Experiences. Those seeking a cultural experience of Japan can use two pages dedicated to Ryokan style accom, while more Small Group Journeys make for a guide packed with flexibility.



### Garuda Orient Holidays - Bali 2014/15

Over 200 accom options star in the latest guide to Bali released by Garuda Orient Holidays, many featured on the back of popular demand from agents. These include small hotels, expansive luxury resorts, quaint villas and even island hideaways. Updates have been made to the quick reference guide at the back of the brochure to make hotels easier to find. New hotels featured include Rimba, Double Six Luxury Hotel & Regent Bali at Sanur.



### Travelmarvel - Tasmania 2014/15

A selection of four tours of up to ten days in duration comprise Travelmarvel's latest season in Tasmania. Itineraries are designed to fully immerse guests in the flavours of the state, with some starting in Launceston with a gourmet welcome dinner. A number of food-inspired experiences have been devised including a tasting plate at Tall Timbers in Smithton, lunch cruise, a visit to the Ashgrove Cheese factory. Guests can also tour the Beaconsfield Mine and a number of remote & hidden highlights.

**AFL Rd 12 Results**

**CONGRATULATIONS**  
**Luke Peyton**  
from *Virgin Australia*

Luke is the top point scorer for Round 12 of *Travel Daily's* AFL industry footy tipping competition and has won 2 tickets to Skywalk, courtesy of **Merlin Entertainments Group**.

### Major Prize Sponsors

**1st Prize:** two return flights to Dubai, courtesy of Emirates



**2nd Prize:** 5-night holiday to Vanuatu, courtesy of Air Vanuatu & Hideaway Island Resort





# WIN A TRIP TO NEW CALEDONIA

Throughout June, **Travel Daily** is giving readers the chance to win a 4 night holiday to New Caledonia for 2, courtesy of **Aircalin, New Caledonia Tourism and Le Stanley Hotel & Suites Noumea**.

The prize includes return economy class fares to New Caledonia with Aircalin, airport transfers and 4 nights accommodation at Le Stanley Hotel & Suites Noumea, for 2 people.

Every day this month **TD** will ask a different New Caledonia-related question. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email your answers to:  
[newcaledoniacomp@traveldaily.com.au](mailto:newcaledoniacomp@traveldaily.com.au).



**Q6: Name 2 of Noumea's most famous beaches.**

Hint: [www.haveitall.com.au](http://www.haveitall.com.au)



[Click here for terms & conditions](#)

## JL/QR expand c'share

**JAPAN** Airlines is expanding its codeshare alliance with **oneworld** partner Qatar Airways to include services between Tokyo Haneda and Doha, effective 18 Jun.

The carriers already codeshare on the Tokyo Narita-Doha and Osaka Kansai-Doha routes.

## US Someday Phase 2

**TOURISM** Australia has evolved its 'Australia Someday' website in the US market to now feature 52 unique Aussie experiences as well as a trip planning tool.

The campaign launched in Mar this year (**TD** 26 Mar) and is a joint project between TA, Delta Air Lines and Virgin Australia.

The [AustraliaSomeday.com](http://AustraliaSomeday.com) site also now offers recommendations of a local Premier Aussie Specialist travel agent for visitors to the site to book their trip.

## Ritz has island feeling

**LUXURY** Marriott International brand Ritz-Carlton has signed a deal to open its second property in Malaysia in the form of a 132-room resort in Langkawi.

Expected to open next year, the Ritz-Carlton Langkawi will offer guests a private cove and beach on the edge of the Andaman Sea in the south-west of the island.

The resort will also offer three swimming pools, including one dedicated for children, a Ritz Kids Club, spa and conference facilities.

## Evans to Fraser Suites

**MY KITCHEN Rules** judge and chef Pete Evans has signed on as consultant chef and chief menu designer at Fraser Suites Perth.

In the role, Evans will develop a range of new menus based on utilising local produce from the land and the sea.

## Air Tickets VA comp winner

**HELLOWORLD'S** airfare distribution & ticketing services consolidator Air Tickets has named the winner of its recent Virgin Australia promo as NSW agency Firstclass.com.au.

The incentive rewarded winners with either tickets for two to Los Angeles flying with Virgin Australia, or a \$1,000 travel voucher.

Firstclass.com.au won tickets to LA.

**Pictured** (right) from left are Susan Atike, Air Tickets sales manager; Jessica AlChami from FirstClass.com.au and Matt Endycott, VA industry account manager.



## Germany on show

**AGENTS** in Brisbane, Adelaide, Melbourne & Sydney are invited to attend the annual Destination Germany Roadshow on 16, 17, 18 and 19 Jun respectively.

The trade events are being hosted by the German National Tourist Office and will combine destination education with fun & the chance to win travel prizes.

For more information or to register to attend, email Svetlana Monastyrsky by **CLICKING HERE**.

## Comfy lounge in HEL

**FINNAIR** will open its newly upgraded Premium lounge at its Helsinki hub on 01 Jul, with the space located adjacent to Gate 36 in the non-Schengen area at HEL.

The new facility will operate in conjunction with the original AY lounge next door and will feature space for 122 guests with new shower suites & a Finnish sauna.

It will be open to Finnair Plus Gold and Platinum members and top-tier **oneworld** frequent flyers.

**Travel Daily**  
First with the news  
Tuesday 10th June 2014



## NRL Rd 13 Winner

CONGRATULATIONS

### Sandrine Le Gaillard

from **Keith Prowse Travel**

Sandrine is the top point scorer for Round 13 of **Travel Daily's** NRL industry footy tipping competition, and has won 2 tickets to Sydney Tower Eye, courtesy of Merlin Entertainments Group.



## Major Prize Sponsors

**1st Prize:** two return flights to Dubai, courtesy of Emirates



**2nd Prize:** 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu



**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

**Postal address:** PO Box 1010, Epping, NSW 1710 Australia  
**Street address:** 4/41 Rawson St, Epping NSW 2121 Australia  
**P:** 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

**Advertising and Marketing:** Sean Harrigan and Lisa Martin

Email: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Business Manager:** Jenny Piper

Email: [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Part of the **Travel Daily** group of publications.

**Publisher/Managing Editor:** Bruce Piper

**Editor:** Guy Dundas

**Assistant Editor:** Matt Lennon

**Contributors:** Jenny Piper and Barry Matheson

Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)



**Travel Daily** is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



## WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

### \*\*\*JOB OF THE WEEK\*\*\*

#### NATIONAL SALES MANAGER SYDNEY –EXECUTIVE

Make the move you won't regret! We're looking for a strong sales professional who has experience with national management. You will have extensive relationships across the trade and be known as a highly effective, professional and reliable person with the capabilities to grow a business. If you are ready for an exciting new challenge with a strong brand, this role is for you.

### NETWORKING IS THE KEY!

#### CORPORATE CLIENT RELATIONSHIP MANAGERS SYD & PER & BNE EXECUTIVE SALARY PACKAGES!

Think all TMC's are the same? Not these ones. By joining one of these company's you will be able to make a real impact on client activity and generate the best relationships possible with your client portfolio. With your strong communication and relationship building skills you will be able to drive solutions for your clients improving expenditure and creating a lasting impression, resulting in retention & growth in your portfolio.

### TAKE THE NEXT STEP IN YOUR SALES CAREER

#### REGIONAL SALES MANAGER SYDNEY – \$90K PACKAGE

Looking for more of an office based role, sick of being on the road and ready to take that next step? Based in Sydney with the main focus of building team capability to deliver strong sales outcomes, you will be accountable for leading and developing a regional team. To be successful you will be need to be an experienced sales exec and have leadership experience behind you.

### \*NEW \* THE EASY SELL

#### INDUSTRY SALES MANAGER – PREMIUM PRODUCT MELBOURNE - SALARY PACKAGE \$100K PLUS

This fantastic new sales role has a vacancy open with your name on it. Looking after the Australian market, you will be self-motivated and utilise your strong negotiation skills to qualify opportunities and increase sales, growing sales revenue and build strong ongoing relationships with key industry personnel. Your friendly personality, presentation skills & creative ability is required here. Enjoy a high salary including high base, car allowance and big bonuses.

### IS EVENTS YOUR THING?

#### CONF AND EVENTS BUSINESS DEVELOPMENT SYDNEY SALARY TO \$80K PLUS BONUSES

Do you know how to hit the ground running and make your mark on securing new event business? This fantastic new role is a great opportunity to get ahead with a market leader. Your experience in event/corporate sales has given you the skill in developing leads, creating unique proposals building relationships and signing up valuable new business. A great opportunity with a company that offers career development, and ongoing training.

### \*NEW \* ARE YOU A SWEET TALKER?

#### PRODUCT MANAGER BRISBANE – UP TO \$87K PKG

A smart negotiator? Pride yourself on your supplier relationship skills? Then come and join this global team as product manager. Focusing on South Pacific destinations you will be responsible for the negotiation of competitive rates, allotments, bonus offers, campaign activity and more. Rarely does the opportunity arise to step into a product management role within this forward thinking and innovative company in Brisbane

### USE YOUR STRONG INDUSTRY RELATIONSHIPS

#### SENIOR INDUSTRY ACCOUNT MANAGER SYDNEY – \$100K PLUS PLUS

Make your travel career more relevant by joining the advancing world of travel technology. You'll be joining a global organization delivering cutting edge solutions to the travel industry, all the while strengthening your relationship across the industry. If you're hungry for success, recognition and career progression this company will offer you all that and more. If you have industry sales or account management experience apply today.

### HIT THE HEIGHTS OF CORPORATE SALES

#### CORPORATE SALES MANAGER X 3 – SME & LARGE MARKET SYDNEY and MEL–SALARY PACKAGE OTE \$100K+

Do you prefer doing business face to face? Like schmoozing with company MD's instead of pitching travel procurement managers or board of directors? Then it's time to take your strong sales and client relationship skills to this award winning TMC where you will be rewarded for your efforts with a lucrative salary package plus commission. Effective leads, supporting co-ordinators and a premium brand name will set you on the road to success.

## AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825

OR EMAIL YOUR CV TO: [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE

[www.aaappointments.com/aus](http://www.aaappointments.com/aus)

# Winter Warmer Rewards

In combination with Malaysia Airlines current Winter Warmer Fares, Consolidated Travel will reward you with a \$30 voucher for every \$1000.00 in total airfares ticketed between 01-30 June 2014.



**Gift Voucher \$30**

**e.g. \$1,000.00 = \$30 voucher**  
**\$2,000.00 = \$60 voucher**  
**\$3,000.00 = \$90 voucher**  
**and so on...**

Malaysia Airlines is paying an additional 3% commission on all airfares ex Australia up to 30 June 2014



CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 01-30 June 2014 on 100% MH itineraries ex Australia plated to MH (232). Child, Infant, Group, Sales, Wholesale and Cancelled or Refunded tickets are not eligible. All winners must be an international travel consultant and full time employee of the agency in Australia. \$30 vouchers are based on the airfare component only, taxes and surcharges are not applicable. Vouchers are capped at \$24,500.00 and please email claims to your local Consolidated Travel State Sales Department by COB 07 July 2014. Consolidated Travel and Malaysia Airlines reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefit Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 29 May 2014.



**Let us take the stress  
out of your job  
search!**

**Click here for more JOBS**



**Groups Sales Manager  
Home based Melb or BNE**

- ▶ First class International Tour Operator
- ▶ Develop new business & train key accounts
- ▶ Salary from \$60K + super + Incentives



Sandra Chiles

Exciting opportunity to join this international tour operator in a newly created role arranging customised group travel experiences for travel agents to on-sell.

A great move for a work life balance with this home based position located in either Brisbane or Melbourne. This well recognised brand will give you the opportunity to develop new and existing groups via retail & wholesale travel companies.

Some of the role responsibilities include; preparing detailed proposals, quotes and itineraries for custom groups in North America, attend and participate in trade shows to promote group travel to the region, provide product training to key travel agents & CRM management.

Perfect opportunity for an experienced groups co-ordinator with product experience in the North American region to work from home!

Call Sandra or [click here](#) for more details

**Multi- Skilled Corporate & Leisure Cons - Melb**

- ▶ Multiple roles based in Melbourne's Eastern Suburbs
- ▶ International and domestic bookings
- ▶ Salary DOE, Intermediate, Senior & Senior Leisure roles

Are you seeking a new role in Corporate Travel? This boutique agency has been successful in winning a number of new accounts and is looking to expand their current team.

Call Ben or [click here](#) for more details

**National Sales Manager Wholesale - Sydney**

- ▶ Salary from \$100K ++
- ▶ Market leaders in their sector
- ▶ Modern Sydney CBD offices

If you are an innovative thinker, are team focused and have strong staff management abilities then this is the job for you. Currently in a growth period & looking for a strong leader.

Call Ben or [click here](#) for more details

**Wholesale Cruise Consultants - Sydney**

- ▶ Based on the southern fringe of the CBD
- ▶ No direct public - focus on travel agents
- ▶ Salary from \$46K + super + incentives

Reputable, well established brand of cruise guru's looking to expand their dynamic and knowledgeable team. Must have previous cruise sales & personal cruise travel exp.

Call Sandra or [click here](#) for more details

**Specialist Leisure Travel Cons - Hills District**

- ▶ Well established agency nestled in the Hills, Sydney
- ▶ 100% leisure including cruise products
- ▶ Salary negotiable based on experience

Picture yourself working the leafy suburbs of the Hills, a friendly & experienced team surrounding you with existing business to ensure you achieve your commissions!

Call Ben or [click here](#) for more details

**Account Sales Representative - Victoria**

- ▶ Combination of Account Management & BDM
- ▶ Based in Victoria and managing a large territory
- ▶ Salary pkg to \$100K

Our client is an award-winning travel wholesaler. They are currently seeking an Account Sales Rep to manage their extensive portfolio of agencies. Great step up for exp rep!

Call Ben or [click here](#) for more details