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Friday 13th June 2014

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Aquis assessment

THE ACCC says it has received further information from Aquis Group on its proposed takeover of the Reef Casino in Cairns, and will expect to make comments on the acquisition on 26 Jun.

FCTG corp advisory arm

THE Flight Centre Travel Group has announced the launch today of a new advisory services brand for the corporate travel market, entitled 4th Dimension.

Its development comes as FCTG identified the potential for "significant organic and new client growth through consulting," said exec gm of the group's local corporate division, John Veitch.

The Sydney-based operation is headed by FCTG's senior advisor Virginia Fitzpatrick, and will offer "unique travel program benchmarking services."

Veitch said the corporate travel sector was now just as diversified as the leisure market, and 4th Dimension would enable FCTG to provide dedicated support for companies wanting to outsource aspects such as contract

procurement and rate sourcing.

FCTG said 4th Dimension will also provide advisory services for airline and hotel rate sourcing, program analysis and contract procurement, and is supported by a team of highly experienced execs with backgrounds in travel, finance and procurement.

Veitch added 4th Dimension will extend and complement FCTG's existing offering.

4th Dimension is FCTG's sixth corporate arm, and is positioned alongside Stage & Screen Travel Services, Campus Travel, cievvents, FCM Travel Solutions and Corporate Traveller.

Ausvinaco out of TCF

THE Travel Compensation Fund has non-voluntarily terminated the participation of Ausvinaco Travel from Cabramatta NSW (ABN: 78 054 455 659) after the company was deregistered.



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STAR ALLIANCE™

iPad mini incentive

GALLIPOLI Cruise 2015 has launched an incentive offering an iPad mini to agents who book Category 11 cabins on the 36-day voyage which commemorates the ANZAC Centenary - see **page 10**.

Seven pages of news

Travel Daily today has seven pages of news & photos, plus full pages from: **(click)**

- AA Appointments jobs
- Travel Trade Recruitment
- Gallipoli Cruise 2015

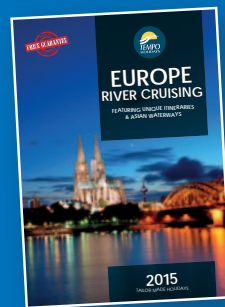
Star Expert winners

STAR Alliance has rewarded the first nine winning agents of \$100 Westfield vouchers after completing its recently updated online training program.

Winners were Roberta Follador, FCM; Karen Coggan, Seniors Holiday Group; Courtney Douglas, Concierge Travel Group; Charlotte Taylor, Wall St Travel; Kataline Magyor, Roundabout Travel; Milica Emery, Travel Practice; Mary Blamain, Twofold Travel; Johnathan Bird, Helloworld and Chris Cogan from TravelManagers.

Agents completing the new Star Alliance program before 25 Jun are also entered into a draw to win two RTW tickets - for more info on the program, **CLICK HERE**.

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QF HKG A380 flights

QANTAS has scheduled Airbus A380 superjumbos to operate between Sydney and Hong Kong in support of increased demand between 11 Dec and 26 Jan.

The move comes ahead of the route - currently operated by A380s - switching to Boeing 747s, effective 29 Sep (**TD** 08 May).

During the period, the First cabin will be allocated to select Qantas Frequent Flyers travelling in Business, with Business Class service in A380 First suites.

MTA ATAS "full support"

MTA - Mobile Travel Agents has today become the first national and 'home based' network to be accredited to the AFTA Travel Accreditation Scheme (ATAS).

Co-md Roy Merricks reiterated MTA's stance in "full support" of AFTA's push to "elevate and propel travel forward into the modern global economy."

Merricks said "detractors" of the scheme in its current format had the potential to cause confusion among undecided agents, as the TCF is wound up later this month.

"ATAS is an accreditation scheme while the TCF was a compensation scheme and MTA has proudly joined ATAS because we see it as providing

the industry, and for that matter all travel agents who choose to join, with a sound professional industry body endorsement of their business standards and ethics," he said.

MEANWHILE, Hoot Holidays chairman Barry Mayo insists he is not an opponent of ATAS (**TD** yesterday), telling **Travel Daily** he wants the scheme to succeed.

"However, for it to succeed it needs to incorporate some meaningful form of consumer protection and be much more robust than it is presently structured," Mayo commented.

He questioned reports that CATO members were "overwhelmingly in favour" of ATAS, suggesting the secret ballot was more evenly balanced, and possibly tied.

Mayo told **TD** he welcomed an objective debate on how ATAS can serve the industry best and ensure its integrity where the consumer is concerned.

Etihad World Cup live

EVERY match of the FIFA World Cup will be telecast live on Etihad Airways' Panasonic E-Box IFE to pax on long-haul services during the month long tournament.

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Travelport hotel buy

LONDON-BASED B2B hotel distribution technology provider Hotelzon has been acquired by Travelport as the firm continues to expand its 'Beyond Air' offering.

The acquisition forms part of Travelport's ongoing strategy to revamp and boost its hotel options to corporations & TMCs.

Hotelzon will add 30,000 hotel properties to Travelport's Travel Commerce Platform, primarily new European independent and small hotel chain properties.



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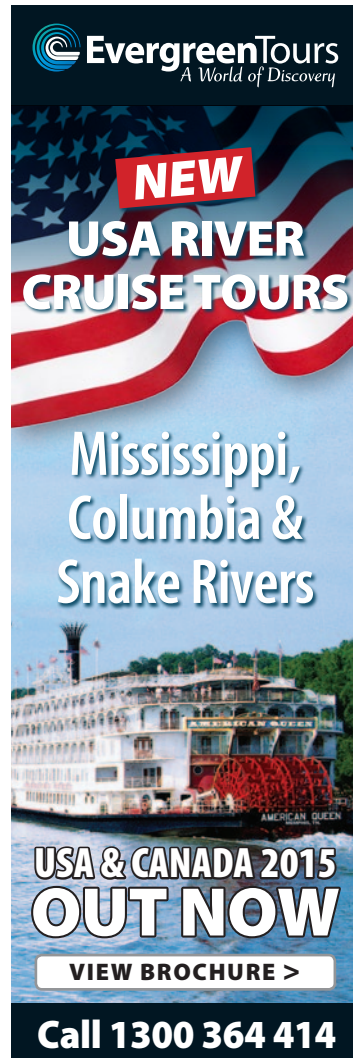
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Melbourne favoured destination

THE Victorian capital has held on to the number one status as destination of choice by Aussies over the past 12 months, new Roy Morgan Research data shows.

For the year ending Apr 2014, 9.8% of Australian travellers visited Melbourne on a holiday - the nation's most favoured city to spend a vacation since 2006.

The report found Melbourne attracted over 400,000 more visitors than Sydney, which tallied 7.7% of holiday traffic, followed by the Gold Coast (6.1%), while the Sunshine Coast & NSW North Coast had a 5.2% slice each.

New Zealand and the UK just scraped into the Top 10 places visited last year, each with 3.4% of the votes to be 9th and 10th.

The report found that where travellers yearned to venture didn't always equate to where they actually ended up travelling.

Melbourne was also deemed to be the most desired domestic and international destination Aussies wanted to visit in the next two years, claiming 21.5% of votes.

Next was the Gold Coast (16.2%) which trumped international destinations including the United

Kingdom (14.6%), United States (14.4%) or New Zealand (12.6%). Sydney was sixth with 11.9%.

"Although overseas destinations accounted for three of the top five places Australians would most like to holiday, the reality paints a different picture," Roy Morgan Research said.

Jane Ianniello, international director of tourism, travel and leisure commented that preferred destinations do not always align with those visited.

"While overseas rates highly in terms of preference, the relative ease and affordability of domestic travel has a huge influence on where we actually take our holidays," Ianniello commented.

QF debt paid early

QANTAS says it will repay \$450 million of senior unsecured bank debt eight months ahead of plan, with settlement expected to proceed on 20 Aug.

The repayment will be primarily funded using proceeds from the Group's recent issue of A\$ medium term notes, the carrier said in a stock exchange update.

BNE 'China Strategy'

BRISBANE Airport Corporation has developed a new five to ten year strategy to encourage greater air access into Asia with existing and new airlines.

Dubbed the 'China Strategy,' BAC says the renewed focus would challenge the status quo in the aviation and tourism industry about the Queensland capital.

"Our approach means letting go of preconceived ideas about where Brisbane should sit in the mindset of the Chinese market," BAC ceo Julieanne Alroe said.

The strategy aims to build a "compelling case" for Chinese visitors to choose Brisbane as their gateway to Australia.

The initial focus of the China Strategy will be to market BNE as a competitive entry point, then building destination branding.

Part of Brisbane International Terminal's revamp are a range of special services for Asian pax, bilingual signage and messaging, "culturally appropriate" food and beverage choices and special retail & tailored merchandise offers and discounts.

A Chinese version of bne.com.au website will also be unveiled.



Window Seat

WHAT does 1,600 pandas sitting in Cathay Pacific Economy class look like? Well...this really.

French artist Paulo Grangeon used recycled materials to create the pandas, representing the entire remaining population of pandas around the world.

Cathay Pacific got in on the act by arranging the pandas in one of its aircraft, with the animals completely filling Economy class.

The pandas will tour a number of landmarks in Hong Kong including the airport and Ocean Park on behalf of the World Wildlife Fund (WWF) to raise awareness of the plight.

A finale style corporate event will be held at the headquarters of PMQ, a non-profit social awareness group on 21 Jun.



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P&L India webinar

PEIRCE & Leslie will conduct a travel agent webinar on India and the sub-continent next week, providing frontline agents with details on the firm's experiential and luxury travel program.

The webinar runs from 11am to 11:30am on Tue 17 - **CLICK HERE**.

CA launch PEK/IAD

AIR China has commenced a new four weekly service between Beijing Capital & Washington DC this week using B777-300ER jets.

IAD is the Star Alliance carrier's 7th gateway in North America.

Burrows digs in at KPT

KEITH Prowse Travel has named Larry Burrows as the company's business development manager for Queensland and NSW.

Burrows has 40 years industry experience in senior retail and wholesale and was most recently the Qld sales exec for Rail Plus.

Rail Experts last call

AGENTS have until COB today to submit applications explaining why they should be considered for the Rail Plus Global Experts program intake for 2014.

There are 50 places offered to agents in the annual training program, which covers 10 training modules over a 10-week period, kicking off on 30 Jun.

Top performers receive a range of prizes and famil opportunities.

This year's Dux will receive a \$500 gift voucher of their choice and earn an invitation on a famil to France and Germany.

Sponsors of the 2014 Global Rail Experts program include French Travel Connection, Monaco Government Tourist and Convention Bureau, German National Tourist Board and Italian rail operator Italo.

To apply, send an email to Leah at railexpert@railplus.com.au & explain in 500 words or less why you would like to be a rail expert.



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Cathay Pacific Airways is seeking an experienced, full-time Business Development Executive at our Sydney Sales Office.

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- Excellent negotiation, presentation and communication skills
- Ability to manage own time, with minimal supervision

An attractive salary package will be offered to the successful candidate.

If you have the above skills and want to join the Cathay Pacific team, please send your CV and covering letter to:

Richard Jones, Business Development Mgr NSW/ACT,
Richard_Jones@cathaypacific.com, &
Angela Borst, Advisor People Department,
Angela_Borst@cathaypacific.com

Applications close Thursday 26 June 2014

Applicants must have the right to live and work in Australia.

Only applicants who are successful in gaining an interview will be notified.



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DAYDREAM Island Resort & Spa hosted a group of Escape Travel national product managers this month to provide the team with an overview of the Whitsundays island's many attractions.

Participants experienced a full tour of the island which included a guided fish feeding experience in Daydream's Living Reef, sunset kayak tour, Rejuvenation Spa and a few rounds of mini golf.

The group are pictured here

and include, from left Lenore Kennedy, Renee West, Melissa Hawkins, David Key, Mark Starr, Kate Foster, Belinda Moore, Paul Murrell & Kiyhan Bell, Daydream's leisure account manager, with Nathan Salhani in front.

Very fast hotel lifts

GUANGZHOU will be home to the world's fastest high-speed elevators (at 20 metres/second) when the Rosewood Guangzhou hotel opens in 2017.

Rosewood Hotels & Resorts this week confirmed plans to open a 251-room luxury hotel in the city's tallest building, the 530m Guangzhou CTF Finance Centre.

At 530m, the tower will be among the 10 highest buildings.

Rosewood Guangzhou will occupy the top 16 floors and podium of the structure and offer seven food and beverage venues.

Rosewood has other properties in Phnom Penh, Phuket, Bali, Jakarta, Bangkok and Sanya.

MEANWHILE, Rosewood has welcomed recent French Open champion Maria Sharapova to its esteemed Rosewood Curators program, joining a list of 17.

WIN LAST VEGAS DVDS

Every day this week, **TD & Universal Sony Pictures Home Entertainment** are giving two readers a chance to win a copy of the new movie Last Vegas on DVD.



With the 'mother of all-star' casts Michael Douglas, Robert De Niro, Morgan Freeman & Kevin Kline, Last Vegas is a laugh-out-loud comedy about four friends who reunite in their late 60s for a last hurrah in the City of Sin.

From geriatric gags, to scantily-clad lap dances from LMFAO's Redfoo and transvestites in Madonna drag, Last Vegas is a comedy unafraid to let its hair down.

To win, be one of the first two to email the correct answer to: lastvegas@traveldaily.com.au.

Who does Morgan Freeman (Archie) deceive to make his way to Las Vegas?

Friday 13th June 2014

COMO brings agents the coffee



TRENDY accom brand COMO Hotels & Resorts recently met with West Australian agents for a casual morning product update at a stylish cafe in Wembley, Perth. The 'coffee-cluster' event saw attendees learn more about the group's range of luxury properties around the world. Among the items discussed was

the core COMO Hotels & Resorts product, wellness brand COMO Shambhala and new properties joining the fray later this year in Phuket, Miami and the Maldives.

Pictured above enjoying their cup of joe from left is Sue Warry and Linda Kiernander from MTA - Mobile Travel Agents and Elliott Miller of COMO Hotels & Resorts.

Qatar lands in Miami

FLORIDA is now directly served by a Middle-East airline after Qatar Airways operated its first direct flight from Doha to Miami.

The service, which touched down earlier this week, marks the 142nd destination on Qatar Airways' global network and sixth in the US, with Dallas/Fort Worth to follow next month.

QR ceo Akbar Al Baker said MIA was an "essential destination" for the **oneworld** carrier.

The new route is operated by a two-class Boeing 777-200.

New Tokoriki portal

FIJIAN property Tokoriki Island Resort & Spa has launched a new website for both the industry and consumer markets.

The www.tokoriki.com platform offers a new navigation interface, better social media links, new images and has been optimised for viewing on smartphones and tablet devices.

High-end golf tours

VETERAN Australian golf pro Richard Mercer has teamed up with Bill Peach Journeys' special interest division UNIQ Concepts to launch a range of new high-end Australian & NZ golfing tours.

Two itineraries have been released taking players to play courses in Melbourne & Tasmania and departing on 21 Sep, while a second trip offers a number of courses in Queenstown, NZ.

For details, ph (02) 9693 1155.

Starwood Malaysia

TWO new properties on the outskirts of Kuala Lumpur will be managed by Starwood under a new agreement between the hotel firm & IOI Properties Group.

Four Points by Sheraton Puchong & Le Méridien Putrajaya will collectively add 599 rooms to Starwood's presence in Malaysia, which comprises 12 hotels.

Both properties will open for guests later this year.

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Getaway Sarojin visit

ENDURING holiday program Getaway will tomorrow feature a segment on The Sarojin in Khao Lak, one hour north of Phuket.

The property offers 56 suites in seven buildings, with the program airing at 5:30pm on Channel 9.

Changi cheaper to fly

BOLSTERING Singapore's image as a major air gateway for Asia is the core driver behind a new Growth and Assistance Incentive program announced overnight by the Changi Airport Group (CAG).

In the year from 01 Jul to 30 Jun 2015, CAG will spend S\$100m on initiatives to promote the facility to foreign markets as well as lowering costs for airlines.

Aircraft parking fees will reduce by 50% and 15% on aerobridge fees as well as rewards for airlines to boost transfer passenger traffic.

Topdeck all set in NZ

YOUTH tour operator Topdeck has guaranteed departure of all of its scheduled tours in New Zealand only two months into the 2014/15 season.

The destination is one of the fastest growing for the company, general manager Sarah Clark said.

"Young travellers are looking for a more personalised, handcrafted travel experience and that is something we have really honed in on," Clark commented.

Egencia app expands

ANDROID and iPhone versions of Egencia's TripNavigator app have now been made available.

The Expedia business travel arm said the app offers business travellers access to hotel content, itinerary guidance and access to customer service, with an iPad version to be launched shortly.



— LATAM AIRLINES GROUP —

INSIDE SALES AGENT

LAN Airlines and TAM Airlines form LATAM Airlines group which is one of the largest and fastest-growing airline groups in South America. In Australia, LAN Airlines operates daily flights to South America with onward connections to over 135 destinations.

A great opportunity has arisen for a highly motivated, service oriented and experienced **fulltime INSIDE SALES AGENT** as part of LAN & TAM's Servicing team. Based in Sydney, this exciting role offers the opportunity to work as part of a dynamic team in a great company and an ever changing industry **supporting the sales and post sales activities.**

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- Deal with administrative issues (such as waivers, refunds, ADMs/ACMs, etc.)
- Back up support to group coordinator and other Asia Pacific LATAM Offices (including other GSA's)

Skills & experience:

- Excellent communication skills and strong knowledge in the use of GDS/CRS
- Intermediate to Advanced MS Office
- Previous experience in the industry, exposure to working within a performance based environment
- Spanish is desirable (but not necessary)

Industry benefits and the opportunity to work with one of the biggest group of airlines in the world are offered.

If you believe you could thrive in this position please send your Resume and Cover letter to lanaustralia@lan.com



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Royal Brunei Airlines has released new 'Winter Escape' special airfares from Melbourne to London via Brunei and Dubai, priced from \$1,385 tax-inclusive. The fares, which would see pax travel throughout on one of the carrier's newly delivered B787 *Dreamliner* aircraft, are on sale until 30 Jun and valid for travel from this Sun until 31 Oct.

Discounts of \$550 per couple are on offer for pax booking **Beyond Tours'** Grand Russia itinerary for departures between Aug and Oct this year. The itinerary is priced from \$2,805ppts and travels St Petersburg to Moscow or vice versa in a first class overnight sleeper rail car. Ph 1300 363 554.

Rates at the **Uma by COMO** in Bhutan have been reduced by 20% for bookings of two rooms or more prior to 06 Sep. The promotion is aimed at families. Visit www.comohotels.com/umabhutan for details & to book.

Crowne Plaza properties around Australia are inviting pax to visit and warm up this winter with its IHG Special package. Room rates are 25% off for stays of two nights or more and are valid for stays from Jun-Sep 2014. For more details or to book, visit www.ihg.com/special or phone 138 388.

APT China guide out

SUZHOU and Hangzhou both feature as two new cities in China to be visited in the new 2015 China brochure from APT, which was released this week and features 60 pages of tour options.

The new 14-day 'Charming China' itinerary is priced from \$6,195ppts and takes guests to explore highlights in both cities.

Other program highlights include a stay at the Raffles Beijing and a range of new cultural experiences.

Accor defy OTA push

HOTEL giant Accor has reported a 27.4% increase in direct booking revenue for the past 12 months in defiance of the growth of online travel agency operations.

Latest Experian Hitwise data showed the central AccorHotels platform as the most visited hotel group website in Australia, with a 23% jump in individual visits.

Mobile bookings climbed 57%, the stats showed, with revenue from mobile devices jumping 85%.

China Ice Festival tour

SELECTIVE Tours has released a new 10-day Winter China Tour taking passengers to the world's biggest Snow & Ice Festival in Harbin, in the north-east of China.

Priced from \$2,638pp, guests will be able to see the myriad of colourfully-lit ice sculptures, some of which are full-size buildings.

The trip also includes a visit to Beijing, Xi'an & ends in Shanghai.

For more details, **CLICK HERE** or phone 1300 760 208.

New website for TEQ

TOURISM and Events Queensland has launched its new corporate website, replacing both the former Tourism Queensland & Events Queensland platforms.

The new portal offers features such as an events calendar and has been optimised for viewing on smartphones and tablets.

SQ HKG lounge renos

SINGAPORE Airlines will close its SilverKris lounge at Hong Kong Int'l Airport from later this month until Sep 2014 for renovations.

Works will see the carrier's new lounge concept designed by ONG&ONG, which was unveiled first in Sydney earlier this year (**TD** 05 Mar), installed for use.

Most expensive cities

SYDNEY has been ranked in the Top Ten most expensive cities in the world for a holiday and a night out, according to annual TripAdvisor cost comparison polls.

The NSW capital ranked tenth for the cost of a pre-drink, dinner, taxis and one night accom for two in a four-star hotel at \$404.17.

Broken down to the meal only, Sydney ranked in the top three priciest cities worldwide, behind only Stockholm and Oslo.

London was the most expensive city overall at \$560.56, while Hanoi ranked best at \$164.85.

MEANWHILE, Sydney, Melbourne and Brisbane ranked as the most popular searches by Aussies for their winter holidays, according to TripAdvisor data.

Online queries for the three cities were up 12%, 24% and 26% respectively year-on-year.

Hotel search trends also pointed to a tendency to prefer four and five-star properties, with outdoor experiences among the priorities for the mid-year trip.

Friday 13th June 2014

Technology Update

Today's Technology Update is brought to you by Amadeus IT Pacific.

The misadventures of Stan

Stan has booked a business trip to New York with his travel agent.

Upon arriving at the airport Stan discovers that the agent has misspelt his name on the ticket.

Fortunately the airline allows a name change for a fee, but to do this the airline takes control of the booking. His agent cannot see the change and can no longer service Stan's trip.

It doesn't end here, there's now been an aircraft equipment change and at check-in the airline manually reassigns his seat. He is dismayed to find that he now has a window seat, instead of his preferred aisle seat, and that his vegetarian meal request has not been automatically applied.

He finally boards and en route he gets told that his flight to Los Angeles is delayed, which means he will miss his onward connection to New York. The airline doesn't realise this as they can't see his onward flights. Stan's travel agent no longer has visibility on the booking so cannot help him either.

Upon arrival in Los Angeles, Stan queues at the airline desk and rebooks on a later flight directly with the airline. Because the agent is unaware that Stan has been delayed they weren't able to make alternative ground arrangements, so he has missed his transfer to the hotel and he's concerned that his hotel may be cancelled as he now arrives after midnight.

Stan arrives exhausted and frustrated and his agent hasn't a clue that there was an issue. Meanwhile Stan's colleague Amy arrived in New York hours earlier after an effortless trip, helped all the way by her Amadeus travel agent.

Find out about Amy's story. [Click here](#)

amadeus

Five star team at FC Rouse Hill



CHAMPAGNE corks were flying recently at Flight Centre Rouse Hill as the agency became the latest to join the Star Performers ranks at Creative Holidays.

As one of the wholesaler's top sellers, the agency receives a 'shining star' plaque noting the fact to hang in the office along

with priority access to a team of dedicated Star res consultants, access to special families and more.

Pictured above celebrating their achievement in the back row from left is Catherine Miller, Kate Douglass and Joanna Tink.

Front row: Katrina Johnson and Megan Wilson.



CRUISING the Li River through Guangxi, this group of ten agents from WA enjoyed the vibrant and exciting, if lesser visited regions of southern China during a visit to the country earlier this month. The famil trip was put together

VN updates fare rules

VIETNAM Airlines has increased its max stay on gross fares to Paris, Frankfurt, Moscow and London Gatwick to one year if booked in K/L/Q/N/R and T class. The same max stay also applies to gross fares to PNH and REP in L/Q/N/R/T class, with a free STPC and transit tour provided for all gross through fare classes except for any with a T Class sector.

On NE Asia gross through fares to Japan, Korea and Taiwan, a free stopover will also be offered. The maximum stay on NE Asia itineraries has also been extended to one year for bookings in K/L/Q/N/R and T classes.

German rail discounts

INTERNATIONAL Rail has slashed prices on German Rail Passes purchased and booked by 30 Sep, for travel between 01 Jul and 31 Oct.

Discounts apply to three, four, five, six, seven and 10-day passes in First or Standard class of travel.

by Travel Indochina in conjunction with Air Tickets & China Southern Airlines, who provided air seats to and from its Guangzhou hub.

Along with admiring limestone cliff formations, the group wandered the rice terraces in Longsheng, cruised to Yangshuo and emptied their wallets in the shopping central of Guangzhou.

Pictured above in the back row from left is Russell Jahn, Skye Silva, Sarah Chitty, Pan Pan, Robert Klingelholler, Susan Warry, Dianne Garbin, Michelle Tabuteau and Massimo Perotti.

Front row: Joanna Allen and Debbie Evans.

New No Roads portal

MELBOURNE based travel company No Roads Expeditions has outlined a range of brand new products to be launched onto the market before the end of the year.

Itineraries taking in a walk on The Francigena Way and Yosemite Grand Traverse will soon debut, along with a new sail/kayak trip from South America to Antarctica, a storm-chaser experience in Denver and a puma-tracking expedition in Patagonia.

In order to best showcase the new additions, No Roads has also released its new-look website, offering themed photo layouts focused on landscapes & cultures.

ECTAA anti resolution 787

THE European Travel Agents' and Tour Operators' Associations has urged the US Department of Transportation to reject IATA's New Distribution Capability in its current proposed format.

ECTAA this week said it at large endorsed the adoption of the resolution as a recommended practice, but suggested waiving the binding nature for IATA members' airlines & travel agents.

"ECTAA considers that the implementation of Resolution 787 will be against the public interest because of numerous privacy issues and will seriously affect the competition of the airlines distribution market," the Brussels-based organisation commented.

The group's main gripe was the additional obligations imposed on travel agents, who will be

required to collect, store and process more passenger data.

"This will impose additional administrative burden and further liability for the entire travel agents community," ECTAA legal advisor Ewa Grabiak said.

UA SFO Club opens

UNITED Airlines has this week opened a new United Club lounge at San Francisco Int'l Airport near the Boarding Area E of Terminal 3.

It is styled in UA's new lounge design concept which has been rolled out in Chicago, Seattle, San Francisco, San Diego, Boston and London, featuring a members bar & cafe area and seating for 100.

The facility complements UA's other lounges at San Francisco's domestic Terminal 3 and within the International Terminal.

WIN A TRIP TO NEW CALEDONIA

Throughout June, **Travel Daily** is giving readers the chance to win a 4 night holiday to New Caledonia for 2, courtesy of **Aircalin, New Caledonia Tourism and Le Stanley Hotel & Suites Noumea**.

The prize includes return economy class airfares to New Caledonia with Aircalin, airport transfers and 4 nights accommodation at Le Stanley Hotel & Suites Noumea, for 2 people.

Every day this month **TD** will ask a different New Caledonia-related question. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email your answers to:
newcaledoniacomp@traveldaily.com.au.



Q9: What types of aircraft does Aircalin operate from Australia?

Hint: www.aircalin.com



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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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NO MORE WEEKENDS?

**DOMESTIC CORPORATE TRAVEL AGENT
SYDNEY – SALARY PACKAGE UP TO \$55K**

This boutique corporate agency is looking for an intelligent domestic corporate consultant to join their team. You will have the opportunity to work across a number of blue chip accounts, booking all their corporate needs. This company offers amazing perks including access to global travel discounts and ongoing career progression as well as excellent training and support. Minimum 2 years travel experience and strong time management skills required.

ARE NUMBERS YOUR THING?

**ACCOUNTS CONSULTANT
SYDNEY – SALARY PACKAGE UP TO \$50K**

This award winning company is seeking a talented and experienced accounts consultant to join their friendly team. You will be responsible for the end to end accounts payable process and liaising with suppliers and all other stakeholders to resolve any arising issues with their accounts. This office is based in the CBD close to shops and transport. Amazing team environment with ongoing training provided. Accounts experience is essential with tour plan preferable.

LOOKING FOR A WORK LIFE BALANCE?

**EXPERIENCED RETAIL TRAVEL CONSULTANT
GOLD COAST – PART TIME OR FULL TIME HOURS**

Continue the career you love with one of Australia's leading travel companies. Your days will fly by as you use your expert knowledge and guidance in assisting your clients with every aspect of their travel plans. Choose either part time or full time hours Mon – Fri with ½ day Sat on rotation - this role will see you regain your work life balance. With access to travel discounts, product training & famils you will continue to increase your knowledge and skills. Min. 18 months consulting experience is a must as well as a positive attitude.

ENJOY ANNUAL SALARY REVIEWS

**PASSIONATE RETAIL TRAVEL CONSULTANTS
SUNSHINE COAST – TOP INDUSTRY PACKAGE**

Assist a wide variety of clients from walk in, phone and email enquiries in planning and booking the holiday of their dreams. You'll book flights, accommodation, visas, travel insurance and much more. Your hours will be full time Mon – Fri with half day Sat on rotation. In return you will receive a generous base wage + super + uncapped commission and enjoy annual salary reviews. To secure this fab role you will need min 12 months travel consulting experience, work well in a team and have a proven record of meeting sales targets.

NEW ARE YOU LOOKING FOR AFTER HOURS?

**CORPORATE TRAVEL CONSULTANTS X 2
MELBOURNE - SENSATIONAL SALARY ON OFFER**

Experienced corporate travel consultants in Melbourne, we have the role you have been waiting for! This well known TMC now requires x 2 after hour consultants to assist their high end corporate clients. Working a rotating roster you will use your corporate experience to troubleshoot and assist clients with their after hour needs. This role will see you earning a sensational salary package while doing the job you love! If you have at least 3 years corporate experience we can help you land this new role! Call us today!

CELEBRATE THE EOFY WITH THIS NEW ROLE!

**CUSTOMER SERVICE CONSULTANT
MELBOURNE – SALARY PKG UP TO \$55K (OTE)**

Sick of face to face consulting? We have an exclusive role that will see you joining a well known online travel agency in their customer service department. You will service online customers with their booking enquires, from flight changes, special requests and more. Working a rotating roster you will escape the 9 - 5 daily grind and love your new team! Located in a funky office space and close to public transport, why wouldn't you make the move? Apply today to find out more. Minimum 12 months Galileo exp required.

WHOLESALE ROLES GALORE IN PERTH

**WHOLESALE CONSULTANTS X 5
PERTH (VARIOUS) - SALARY PKG UP TO \$70K (OTE)**

Travel consultants in Perth, we have 2 well known wholesale companies now looking for additional staff to service growing demands! These well known companies will see you moving behind the scenes and assisting your loyal agents with their worldwide packages inclusive of land, flights and cruising! So if you are an experienced agent with strong cruising knowledge or are ready to move behind the scenes we want to hear from you. Call us today to find out more about these exciting new roles.

DREAMING OF A ROLE CLOSE TO HOME?

**RETAIL TRAVEL CONSULTANTS
MELBOURNE (EAST) - SALARY PKG UP TO \$55K (DOE)**

We have a good old fashioned retail role located in the Eastern suburbs of Melbourne! This successful office now requires an experienced consultant to join their growing team and assist with servicing the high end repeat and referral clients of the office. You will book exciting travel arrangements to world wide destinations while being offered M-F hours with every 3rd Saturday morning. Move closer to home with this office and never look back. Minimum 3 years international consulting experience req.



Working in partnership with the Australian Travel Industry

Travel Consultant

Sunshine Coast-\$DOE+Comm. Ref:1166PS1

Are you an experienced Retail Travel Consultant looking for a better work life balance? This independent travel company are recruiting now and are looking for well travelled, target orientated consultants to join their centrally located Sunshine Coast office. If you have solid GDS skills, extensive worldwide product knowledge and looking for a better work life balance; this could be the chance you have been looking for! Working Mon – Fri 9 – 5 and a half day Saturday once per month!

For more information please call Peta on
(02) 9113 7272 or click [APPLY](#) now.

Travel Consultant

Sydney North – \$40-45k Ref: 1141RF2

Calling all Travel Consultants on the Northern Beaches! We are now recruiting for a number of new and exciting travel roles in your area. Retail consultants, corporate consultants or cruise consultants this is your big chance. If you are an enthusiastic sales person and have at least two years experience in a retail travel agency then we want to hear from you. A generous salary plus great travel perks is on offer to the right candidate. What are you waiting for?

For further information please call Rebecca on
(02) 9113 7272 or click [APPLY](#) now

Temporary Leisure Travel Administrator

Melbourne \$Competitive Hourly Rate Ref:1519KF2

Looking for temporary travel work?! Want to use your travel knowledge and earn extra cash at the same time? Do you have experience and want to bring this to an established travel agent? Based in the Inner Suburbs of Melbourne my client is seeking a casual travel consultant for an administration role. You will be keen to work within a friendly team and passionate about both travel and superior customer service skills. You must be fully trained in TUD to apply for this role.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant

Adelaide \$DOE Ref: 1168LB2

Are you an experienced Travel Consultant with fantastic international product knowledge, that prides yourself on offering excellent service based attitude to your clients?! Candidates living in the south-west of Adelaide with a solid 3+ years of travel consulting experience will be considered for this rare vacancy. If you have a passion for service focussed consulting and use Galileo currently, apply now to join this established, reputable, nationwide company!

For more information please call Lauren on
(02) 9113 7272 or click [APPLY](#) now.

TEMPS TEMPS TEMPS!

Brisbane. \$22 - \$29 per hour-Ref:1059PS1

Calling all temps looking for immediate work in Brisbane! Candidates who are Tramada trained are highly sought after along with strong ticketing and fares knowledge. We have a variety of temporary positions available in Brisbane for short and long term assignments. Best hourly rates available. Opportunities with some of Australia's leading Corporate and Leisure travel companies. If you enjoy diverse roles to keep you feeling challenged then register now!

For more information please call Peta on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Travel Consultant

Canberra - \$Competitive + super – Ref 885RM1

To tie in with ongoing success across the Canberra corporate travel industry we are on the look out for a Corporate Travel Consultant to join a leading travel management company. Dealing with SME corporate accounts, using your travel industry experience and excellent customer service skills this is the chance to progress in your travel career. Galileo experience a must! Have a hands on approach to your work and reap the rewards.

For further information please call Russell on
(02) 9113 7272 or click [APPLY](#) now

Africa Travel Specialist

Melbourne \$45-50k plus bonus Ref:1998KF2

Do you have experience in building luxury tailor made trips to Africa? Have you travelled Africa extensively? My client, a luxury tour operator requires an Africa Tailor Made Consultant with experience of this fantastic destination. Your role will be to tailor make luxury holidays over the phone. You will ensure that all luxury hotels, lodges, flights and excursions are booked correctly and maintain exceptional customer service in this fast paced travel environment.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultants

Perth \$OTE 45K-80K Ref:1079LB1

Are you a sales superstar? Fantastic opportunity to work for one of Australia's largest wholesale companies! Putting together international packages for travel agents, you can say goodbye to face to face consulting. Amazing earnings are on offer inclusive of uncapped commission, incentives and worldwide famils! If you have at least 2 years travel industry experience, then come and develop your career with this award winning global company! Interviewing now!

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